### Linda Wetzel

From: ee-bounces@njcleanenergy.com on behalf of Winka, M < M.Winka@bpu.state.nj.us>

**Sent:** Friday, August 31, 2012 11:44 AM

To: ee@njcleanenergy.com; renewables@njcleanenergy.com; renewables@njcep.com

Cc: Boylan, Rachel; Marisa Slaten

**Subject:** Draft straw proposal for the 2014 through 2017 CRA for EE and RE-funding levels **Attachments:** 2013 - 2016 proposed funding for NJCEP PA RFP final-revised-corrected - 8-27-12.pdf;

ATT212854.txt

### EE and RE Committee stakeholders

As noted by an astute commenter – the rows on Tables 19 through 22 did not sum up correctly. That was a test to see if you were reading the draft and one commenter passed. :)

Actually there was a glitch in the formula – thank you for the comment – Anne Marie Peracchio of NJN. We have corrected the formula between pages

### Attached are the corrected tables.

Since the participants and energy saving/generation are connected to the funding level and more specifically to the allocation of funding levels to budget level programs, the jobs and energy savings/generations in Table 19 through 22 have been revised.

Please replace the current tales 19 through 22 with these tables

schedule for the 2014 through 2017 funding level proceeding

We can discuss this draft – your comments as well as the comments on the 2012/2013 true up budget and continuation of 2012 funding at the EE and RE Committee meeting on September 10, 2012 in Trenton
We can also provide details on the process to receive formal comments as well as establishing the public hearing

Have a good weekend -

Michael Winka

Michael Winka
Director
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609 292 1986

To save energy and reduce GHG NOW check out our clean energy programs incentives at: <a href="https://www.njcleanenergy.com">www.njcleanenergy.com</a>

# NJBPU Staff Draft Straw proposal for the NJCEP 2013 through 2016 Comprehensive Resource Analysis for Energy Efficiency and Renewable Energy

| Notes  The overall percentage is 40% residential and 60% G,C,I Renewable is assumed to be 40% residential and 60% G,C,I Renewable is assumed to be 40% residential and 60% G,C,I Assumed contains are 3, 5 and 7 year loans Assumed selling or socuritizing boars takes 2 years Assumed 20% cost of selling boars Any loan revenues will either be returned to the ratepayer or be used to reduce the next years NJGEP funds Other EE is Sustainable lensey EDA Incentives are for a 1/3 of CEMF and GGF EDA Incentives are for a 1/3 of CEMF and GGF State EERE Projects and State energy Costs are part of GC/I State EERE Projects and State energy Costs are part of GC/I Projected Participants are based on the average annual and iffetime energy cost and savings data from the 2001 through 2010 NJCEP programs Assumed that new friancing programs linked with existing incentive programs do not produce additional savings, generation or participants Assumed standardon financing programs without elevers produce a serious but at a subject of the serious participants. | Total financing   265.000  | TOTAL NJCEP \$320,000 \$110,000 \$115,000 \$0,000 | State EE/RE Projects \$10,000 State Energy Coats \$42,500 EO14 - Budget Reduction True Grant | TOURINGEP EERRE \$2507.500 \$110.000 \$115.000 \$1.15.000 | Office of Clean Energy \$6,000 | Economic Development Authority \$5,000 \$30,000 \$30,000 \$0,000 Incentives \$5,000 \$20,000 \$20,000 | Renewable Energy         \$15,000         \$15,000         \$0,000           Incentives         \$15,000         \$15,000           Financing         \$5,000         \$5,000 | Total Energy Efficiency \$2,16,500 \$65,000 \$70,000 \$0,000 | Other Energy Efficiency \$0,500 | Government, Commercial & Industrial         \$50,000         \$50,000         \$0,000           incentives         \$36,000           Financing         \$30,000 | LOW Income \$30,000 | Residential         \$15,000         \$20,000         \$0,000           Incentives         \$80,000         Financing         \$10,000 | Energy Efficiency | Amual New Uncommitted Funds from prior years Proyensent  A b c d d d d d d d d d d d d d d d d d d | NJCEP 2013 Budget |  |
|--|--|---|--|---|--------------------------------|---|---|--|---------------------------------|--|---------------------|--|-------------------|--|-------------------|--|
| ugh 2010 NJCEP programs  | \$5,000   \$5,000   \$1,193%   \$1,000   \$1,20%   \$1 | \$5,000 \$5,000 \$545,000                         | \$10.000<br>\$42.500   | \$492.500   \$492.500   \$492.500                         | \$6,000                        | \$0,000 \$0,000 \$80,000<br>\$5,000<br>\$20,000   | \$0,000 \$0,000 \$30,000<br>\$15,000<br>\$5,000   | \$0,000] \$0,000] \$351,500                                  | \$0.500                         | \$0,000 \$0,000 \$100,000<br>\$36,000<br>\$30,000  | \$30,000            | \$0,000 \$0,000 \$35,000<br>\$60,000<br>\$10,000   |                   | Securitized Securitized Loan Funds Loan Costs Total Budget   |                   | the second secon |
|  |  | TOTAL NUCEP                                       | State EERE Projects State Energy Costs ECH4 - Budget Reduction True Grant                    | Total NJCEP EE/RE   | Office of Clean Energy         | Economic Development Authority Incentives Financing   | Renewable Energy incentives Financing   | Total Energy Efficiency                                      | Other Energy Efficiency         | Government, Gommercial & Industrial Incentives Financing   | Low Income          | Residential Incertives Financing   | Energy Efficiency |  | NJCEP 2013        | The state of the s |

684,692 923,096 143,255 9,001,039 15,882,353

120,341

|         |            |         |         |            | <u> </u>  |           |           |        | entral constant and the | n 177                                       |
|---------|------------|---------|---------|------------|-----------|-----------|-----------|--------|--|---|
| 820     | 683,871    | 25,510  | 39,683  | 618,678    | 438,776   | 12,305    | 187,598   | Mwh    | Electric<br>Savings  | Savings/G                                   |
| 8,623   | 916,473    | 21,008  |         | 895,465    | 361,345   | 99,338    | 434,783   | dtherm | Natural<br>Gas<br>Savings  | Annual                                      |
| 107     | 143,148    |         | 14,507  | 128,641    | 89,958    | 1,601     | 37,083    | X      | Demand<br>Reduction  | Savings/Generation and Participants: Annual |
| 11,429  | 8,989,610  | 384,615 | 454,545 | 8,150,450  | 6,615,385 | 171,429   | 1,383,636 | Mwh    | Electric<br>Savings  | Lifetime                                    |
| 117,647 | 15,764,706 | 357,143 |         | 15,407,563 | 6,142,857 | 1,784,708 | 7,500,000 | dtherm | Natural Gas<br>Savings   | ime   |
| 719     | 119,622    | 620     |         | 119,003    | 10,658    | 10,784    | 97,581    |        | Participants   | 88.77                                       |

# NJBPU Staff Draft Straw proposal for the NJCEP 2013 through 2016 Comprehensive Resource Analysis for Energy Efficiency and Renewable Energy

| NJCEP 2014   |  |   |  |                                |  |  |                                   |
|--|--|---|--|--------------------------------|--|--|-----------------------------------|
|  | Budget<br>straw proposa  |   | ESTIMATED  |                                |  |  |                                   |
|  | Annual New<br>Funding  | ESTIMATED Uncommitted from prior year   | 48,483   | ESTIMATED<br>Loan<br>Repayment | ESTIMATED<br>Securitized<br>Loan Funds | ESTIMATED<br>Securitized<br>Loan Costs | ESTIMATED<br>Total Budget         |
|  |  | σ   | c  | ۵                              | ı                                      | -                                      |                                   |
| Energy Efficiency Residential Incentives Energives   | \$44,000   | \$15,000  | \$20,000   | \$0.000                        | 0                                      | 0                                      | \$35.000<br>\$44.000<br>\$25.000  |
| Low income   | \$30,000   |   |  |                                |  |  | \$30.000                          |
| Government, Commercial & Industrial Incentives Financing   | \$63,500<br>\$38,000   | \$50,000  | \$50.000   | \$0,000                        | \$0.000                                | \$0.000                                | \$100.000<br>\$83.000<br>\$38.000 |
| Other Energy Efficiency  |  |   |  |                                |  |  |                                   |
| Total Energy Efficiency  | \$201.500  | \$65,000  | \$70,000   | \$0.000                        | \$0.000                                | \$0,000                                | \$336.000                         |
| Renewable Energy<br>Incentives<br>Financing  | \$10.000<br>\$10.000   | \$15,000  | \$15.000   |                                | \$0.000                                | \$0.000                                |                                   |
| Economic Development Authority incentives Finencing  | \$5,000<br>\$35,000  | \$30.000  | \$30.000   | \$10.000                       | so.000                                 | \$0.000                                | \$70.000<br>\$5.000<br>\$35.000   |
| Office of Clean Energy   | \$6.000  |   |  |                                |  |  | \$6.000                           |
| Total NJCEP EE/RE  | \$267.500  | \$110.000   | \$115,000  | \$10,000                       | \$0.000                                | \$0.000                                | \$502,000                         |
| State EE/RE Projects<br>State Energy Costs<br>EC/14 - Budget Reduction<br>True Grant   | \$10.000<br>\$42.500   |   |  |                                |  |  | \$10.000<br>\$42.500              |
| TOTAL NJCEP  | \$320.000  |   |  |                                |  |  | \$554.500                         |
| Total Inancine mention of the second  | \$100 000  |   |  |                                |  |  | e100.000                          |
| Percent financing  | 34.06%   |   |  |                                |  |  | %88.81<br>%88.81                  |
| Total NJCEP EERE   | \$267.500  |   |  |                                |  |  | \$502,000                         |
| Residential Total  | \$110,400  |   |  |                                |  |  | \$145,000                         |
| G/C/I Total  | \$209,800  |   |  |                                |  |  | \$403,500                         |
| Residential percentage of total  | 34.50%   |   |  |                                |  |  | 26.44%                            |
| 3/C/I percentage of total  | 65.50%   |   |  |                                |  | The second second                      | 73.56%                            |
| Kesidential percentage of total w/o state  | 41.2/%<br>58.73%   |   |  |                                |  |  | 29.23%<br>70.77%                  |
| Notes The overall percentage is 40% residential and 60% G,C I The overall percentage is 40% residential and 60% G,C I Renewable is assumed to be 40% esidential and 60% G, Assumed loans are 3, 5 and 7 year loans Assumed selling or securifizing loans takes 2 years Assumed 20% cost of selling loans   | (a, c, 1<br>(a, c, 1<br>(c)  |   |  |                                |  |  |                                   |
| Assumed 20% cost of selling loans  Any loan revenues will either be returned to the ratepayer or be used to reduce the next years NJCEP funds  Other EE is Sustainable Jersey  Charling is Sustainable Jersey  EDA incentives are for a 1/3 of CEMF and GGF  EDA inhancing is for IEERLF and 2/3 CEM6 and GGF  EDA inhancing is for IEERLF and CGF  EDA inhancing is for IEERLF and 2/3 CEM6 and GGF  EDA inhancing is for IEERLF and CGF  EDA | ayer or be used to a G/C/I to t G/C/I to t G/C/I tul participates in the participates in the participates in the participates in the participates are produce sales produce sales have participates have participates in the parti | to reduce the nex<br>time energy cost<br>n the 2001 throug<br>rograms do not p<br>wings but at a re<br>pants but at a lev | t years NJCEP fi<br>and savings date<br>h 2010 programs<br>roduce additional<br>fuced rate<br>wer rate | unds<br>a from the 2001 t<br>s | through 2010 NJ                        | CEP programs                           |                                   |
|  |  |   |  |                                |  |  |                                   |

TOTAL NJCEP

|  | Savings/Ge        | neration a | Savings/Generation and Participants |                      | ifatima        |              |
|--|-------------------|------------|-------------------------------------|----------------------|----------------|--------------|
|  | -                 | Zinion     |                                     |                      | and the second |              |
|  | E ectric          | Natural    | Demand                              | Electric             | Natural Gas    |              |
|  | Savings           | Savings    | Reduction                           | Savings              | Savings        | Participants |
|  | Newh              | dtherm     | kw                                  | Mwh                  | diherm         |              |
| Energy Efficiency  |                   |            |                                     |                      |                |              |
| Residential incentives   | 122,905           | 316,841    | 27.194                              | 1,000,000            | 5,500,000      | 71,545       |
| Low income   | 12,305            | 99,338     | 1,601                               | 171,429              | 1,764,706      | 10,784       |
| Government, Commercial & Industrial Incentives Financing                   | 321,429           | 264,706    | 65,900                              | 4.846,154            | 4,500,000      | 7,808        |
| Other Energy Efficiency  |                   |            |                                     |                      |                |              |
| Total Energy Efficiency Renewable Energy Incentives                        | 456,639<br>26,455 | 682,884    | 94,694<br>9,671                     | 6,017,582<br>303,030 | 11,784,706     | 90,136       |
| Economic Development Authority Incentives Financing                        | 25,510            | 21,008     |                                     | 384,615              | 357,143        | 620          |
| Office of Clean Energy   |                   |            |                                     |                      |                |              |
| Total NJCEP EE/RE  | 508,604           | 703,893    | 104,365                             | 6,705,228            | 12,121,849     | 90,756       |
| State EE/RE Projects State Energy Costs EO14 - Budget Reduction True Grant | 820               | 6,623      | 107                                 | 11,429               | 117,847        | 719          |
| TOTAL NJCEP  | 509,424           | 710,515    | 104,472                             | 6,716,657            | 12,239,496     | 91,475       |

| NJCEP 2018   | Budget<br>straw proposal   |   |   |                                      |                           |                           |                                  | NJCEP 2016  |
|--|--|---|---|--------------------------------------|---------------------------|---------------------------|----------------------------------|---|
|  | Annual Now Funding 1   | ESTIMATED Uncommitted from prior year b   | ESTIMATED Committed Funds from prior years                              | Loen<br>Repayment<br>d               | Securitized<br>Loen Funds | Securitized<br>Loan Costs | Total Budget                     |   |
| Energy Efficiency  |  |   |   |                                      |                           |                           |                                  | Energy Efficiency   |
| Residential incentives Financing   | \$16,000<br>\$44,000   | \$10.000  | \$15,000  |                                      | \$10.000                  | <b>\$</b> 2.000           | \$33,000<br>\$16,000<br>\$44,000 | Residential Incentives Financing  |
| Low income   | \$30,000   |   |   |                                      |                           |                           | \$30,000                         | Low Income  |
| Government, Commercial & Industrial incentives Financing   | \$30,000<br>\$62,000   | \$30.000  | \$30.000  |                                      | \$25.000                  | <b>\$</b> 5.000           | \$80,000<br>\$30,000<br>\$62,000 | Government, Commerci<br>Incontives<br>Financing                             |
| Other Energy Efficiency  | \$0.500  |   |   |                                      |                           |                           | \$0.500                          | Other Energy Efficiency   |
| Total Energy Efficiency  | \$182-500  | \$40.000  | \$45,000  | \$0.000                              | \$35,000                  | \$7.000                   | \$295.500                        | Total Energy Efficiency   |
| Renewable Energy<br>Incentives<br>Financing  | \$5,000<br>\$15,000  | \$10,000  | \$10.000  |                                      | \$5.000                   | \$1.000                   | \$24,000<br>\$5,000<br>\$15,000  | Renewable Energy<br>Incertives<br>Financing                                 |
| Economic Development Authority incentives Financing  | \$5,000<br>\$40,000  | \$15,000  | \$15.000  | \$20.000                             |                           |                           | \$50.000<br>\$5.000<br>\$40.000  | Economic Development Avincentives Financing                                 |
| Office of Clean Energy   | \$247.500 E  | 665,000   | \$70-000  | 000 000                              | 40 000                    | 500 CO                    | 6424                             | Office of Clean Energy  |
| State EEJRE Projects State Energy Costs EO14 - Budget Reduction True Grant   | \$10,000<br>\$42,500   |   |   |                                      |                           |                           | \$10.000<br>\$42.500             | State EE/RE Projects State Energy Costs EC)14 - Budget Reduction True Grant |
| TOTAL NJCEP  | \$300,000  |   |   |                                      |                           | 28 (1986)                 | \$487.000                        | TOTALNJCER  |
| Total financing Percent financing  | \$161,000<br>53,67%  |   |   |                                      |                           |                           | \$181,000<br>33,08%              |   |
| Percent total NJCEP EE/RE Residential Total GCA Tries  | 55.05%<br>\$133.000  |   |   |                                      |                           |                           | 37.05%<br>\$138.000              |   |
| Residential percentage G/C/I percentage  | 40.81%<br>59.38%   |   |   |                                      |                           |                           | 28.37%<br>71.63%                 |   |
| Notes  The overall percentage is 40% residential and 60% G,C,I  The overall percentage is 40% residential and 60% G,C,I  Assumed loans are 3, 5 and 7 year loans  Assumed selfing or securitizing loans takes 2 years  Assumed 20% cost of selfing loans   | 6.C.   | :   |   |                                      |                           |                           |                                  |   |
| Unter tex is sustainable lensey  EDA intercines are for a 1/3 of CEMF and GGF  EDA financing is for EERLF and 2/3 CEMG and GGF  EDA financing is for EERLF and 2/3 CEMG and GGF  EDA financing is for EERLF and 2/3 CEMG and GGF  EDA financing projects and State energy Costs are pain of GIC/I  State EERLE Projects and State energy Costs are pain of GIC/I  Projected savings are estimated based on the average annual and lifetime energy cost and savings data from the 2001 through 2010 programs from the 2001 through 2010 programs from the 2001 through 2010 programs are based on the average annual and lifetime energy cost and savings data from the 2001 through 2010 programs without rebates produces savings but at a reduced rate of the 2010 programs are programs without rebates have participants but at a reduced rate of the 2010 programs are programs without rebates have participants but at a reduced rate of the 2010 programs are programs without rebates have participants but at a reduced rate of the 2010 programs are programs and 2010 programs are programs and 2010 programs are programs are programs are programs and 2010 programs are prog | of G/C/I<br>annual and lifeti<br>in participates in<br>in participates in<br>thing incentive pro<br>stes produce sav<br>stes have particip | ime energy cost<br>the 2001 through<br>xyrams do not pr<br>xyrams but at a red<br>arms but at a low | and savings data<br>n. 2010 programs<br>oduce additional a<br>uced rate | from the 2001 th<br>savings, generat | rough 2010 NJC            | EP programs               |                                  |   |
| Associate state entre projects have energy savings o   | r generations ou   | Eat a kower rate  |   |                                      |                           |                           |                                  |   |

|  |                     | Annual                    | Annual              |                     | Lifetime               |              |
|--|---------------------|---------------------------|---------------------|---------------------|------------------------|--------------|
|  | Electric<br>Savings | Natural<br>Gas<br>Savings | Demand<br>Reduction | Electric<br>Savings | Natural Gas<br>Savings | Participants |
|  | Mwh                 |                           | Ş                   | Mwh                 | dtherm                 |              |
| fficiency                                    |                     |                           |                     |                     |                        |              |
| ntial<br>ves                                 | 44,693              | 115,942                   | 9,889               | 363,636             | 2,000,000              | 26,016       |
| come   | 12,305              | 89,338                    | 1,601               | 171,429             | 1,764,706              | 10,784       |
| iment, Commercial & Industrial<br>ves<br>ing | 153,081             | 126,050                   | 31,381              | 2,307,692           | 2,142,857              | 3,718        |
| nergy Efficiency                             | 210.059             | 341.330                   | 42.870              | 2.842.757           | 5.907.563              | 40.518       |
| e Energy<br>ves<br>ing                       | 13,228              |                           | 4,836               | 151,515             |                        |              |
| : Development Authority<br>ves<br>ing        | 25,510              | 21,008                    |                     | 384,815             | 357,143                | <b>620</b>   |
| Clean Energy                                 |                     |                           |                     |                     |                        |              |
|  | 248,797             | 362,339                   | 47,706              | 3,378,888           | 6,264,706              | 41,137       |
| RE Projects<br>rgy Costs<br>daget Reduction  | 820                 | 6,623                     | 107                 | 11,429              | 117,647                | 719          |

249,617 368,961

47,812 3,390,316 6,382,353

41,856

# NJBPU Staff Draft Straw proposal for the NJCEP 2013 through 2016 Comprehensive Resource Analysis for Energy Efficiency and Renewable Energy

NJCEP 2016

| NJCEP 2016  |  |  |                         |   |                     |               |                                 |
|---|--|--|-------------------------|---|---------------------|---------------|---------------------------------|
|   | Budget   |  |                         |   |                     |               |                                 |
|   | straw proposa  |  | ESTIMATED.              |   |                     |               |                                 |
|   | Annual New   | ESTIMATED Uncommitted  | Committed<br>Funds from | Loan                                    | Securitized         | Securitized   |                                 |
|   | e unding .   | b prior year   | prior years             | c repayment                             | Loan runas          | LOGII LUSIS   | 6<br>Loran budget               |
| Energy Efficiency   |  |  |                         |   |                     |               |                                 |
| Residential<br>Incentives<br>Financing  | \$2.000<br>\$58.000  | \$10.000   | \$10.000                | _                                       | \$26,000            | \$5.200       | \$40.800<br>\$2.000<br>\$58.000 |
| Low income  | \$30,000   |  |                         |   |                     |               | \$30.000                        |
| Government, Commercial & Industrial Incentives Financing  | \$6.000<br>\$86.000  | \$30,000   | \$30.000                | -                                       | \$38,000            | \$7.400       | \$90.600<br>\$6.000<br>\$86.000 |
| Other Energy Efficiency   | \$0.500  |  |                         |   |                     |               | \$5,000                         |
| Total Energy Efficiency (19 150-150) (1915) (1915)  | \$182.500  | \$40,000   | \$40,000                | \$0,000                                 | \$64,000            | \$12,600      | \$318,400                       |
| Renewable Energy<br>Incentives<br>Financing   | \$2.000<br>\$18.000  | \$10.000   | \$10.000                |   | \$10.000            | \$2,000       | \$28.000<br>\$2.000<br>\$18.000 |
| Economic Development Authority Incentives Financing   | \$3.000<br>\$36.000  | \$15.000   | \$15,000                | \$30.000                                |                     |               | \$60,000<br>\$3,000<br>\$36,000 |
| Office of Clean Energy  | \$6.000  |  |                         |   |                     |               | \$8.000                         |
| Total NJCEP EE/RE   | \$247.500  | \$85.000   | \$65,000                | \$30.000                                | \$74,000            | \$14,600      | \$471,400                       |
| State EE/RE Projects State Energy Costs EO14 - Budget Resduction True Grant   | \$10,000<br>\$42,500   |  |                         |   |                     |               | \$10,000<br>\$42,500            |
| TOTAL NJCEP   | \$300.000  |  |                         |   |                     |               | \$523,900                       |
|   | State State of the |  |                         |   |                     |               |                                 |
| Total financing   | \$198.000  | and the second second second                                 | Selection of the        | 2007-1-12                               |                     | A contraction | \$198,000                       |
| Percent financing   | 88.00%<br>\$247.500  |  |                         |   |                     |               | 37.79%                          |
| Percent total NJCEP EE/RE   | 80.00%   |  |                         | V                                       |                     |               | 42.00%                          |
| Residential Total   | \$185,500  |  |                         |   |                     |               | \$148.800<br>\$384.100          |
| Residential percentage  | 48.92%   |  |                         | 100000000000000000000000000000000000000 | 117 3000 100 2 1115 |               | 29 01%                          |
| G/C/I percentage  | 53.08%   |  |                         |   | 1,000               |               | 70.98%                          |
| Notes  The overall percentage is 40% residential and 60% G,C i Renewable is assumed to be 40% residential and 60% G, C, i Assumed toans are 3, 5 and 7 year loans Assumed seiling or securifizing loans takes 2 years   | % G, C, I  |  |                         |   |                     |               |                                 |
| Assumed Arm board of the relating loans  Any loan revenues, will either be returned to the ratepayer or be used to reduce the next years NJCEP funds  Other EE is Sustainable Jersey  EDA incentives are for a 1/3 of CEMF and GGF  EDA financing is for EERLF and 2/3 CEMG and GGF  State EERE Projects and State energy Costs are part of G/C/I  Projected savings are estimated based on the average annual and lifetime energy cost and savings data from the 2001 through 2010 NJCEP programs  Projected Participants are based on the average annual participates in the 2001 through 2010 programs are based on the average annual participates in the 2001 through 2010 programs.  Assumed that new financing programs finked with existing incentive programs do not produce additional savings, generation or participants. | ayer or be used  to G/C/I  ge annual and life auf participates i  sting incentive p  | to reduce the nex<br>elime energy cost<br>in the 2001 throug | t years NJCEP to        | a from the 2001 s                       | through 2010 NJ     | CEP programs  |                                 |
| Assumed standalone finanacing programs without rebates have participants but at a lower rate  | and the same of  | ייים ווייים בייים  | er rate                 |   |                     |               |                                 |

| cy  Commercial & Industrial  Ficiency  Ficiency  elopment Authority  ergy  ergy  ergy  orgs  rgy  ERE  ERE  Oriens  Resduction   |             | d Darwiningant |                    |                      |              |
|--|-------------|----------------|--------------------|----------------------|--------------|
| Electric Savings PAwn 5,587 5,587 12,305 12,305 12,305 12,306 55,291 15,306 88,701 820   | Annual      | d Faithflow    | Lifetime           | ne                   |              |
| Electric Sarvings Mwh 5.587 5.587 12.305 148.504 15.306 15.306   | Natural     |                |                    |                      |              |
| Savings   RAWn   S.587   5.587   12.305   12.305   12.305   12.305   15.306   15.306   15.306   15.306   15.306   15.306   16.3 | ric Gas     | Demand         | Electric           | Natural Gas          |              |
| al & Industrial  | 5           | Reduction      | L                  | Savings              | Participants |
| sl & Industrial  | h dtherm    | kw             | Mwh                | dtherm               |              |
| Il & Industrial  |             |                |                    |                      |              |
| Il & Industrial  | ,587 14,493 | 1.236          | 45,455             | 250,000              | 3,252        |
| il & Industrial  | ,305 99,338 | 1,601          | 171,429            | 1,764,706            | 10,784       |
| uthority   | ,812 25,210 | 6.276          | 461,538            | 428,571              | 744          |
| Ithority   |             |                |                    |                      |              |
| uthority   | 504 139,041 | 9,113          | 678,422            | 2,443,277            | 14,779       |
| uthority   | 291         | 1,934          | 908,08             |                      |              |
|  | Ì           |                |                    | 214.286              | 372          |
|  | ,306 12,605 |                | 230,769            |                      |              |
|  |             |                | 230,769            |                      | 15,151       |
|  | _           | 11,047         | 230,769<br>969,797 | 2,657,563            |              |
| TOTAL NJCEP 69,921   |             | 11,047         | 230,769<br>969,797 | 2,657,563<br>117,647 | 719          |