Local Government Energy Audit Report

Alexander Hamilton Preparatory Academy

July 31, 2019

Prepared for:

Elizabeth Public Schools
310 Cherry Street
Elizabeth, NJ 07208

Prepared by:

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Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. We encourage the owner of the facility to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state and federal requirements.

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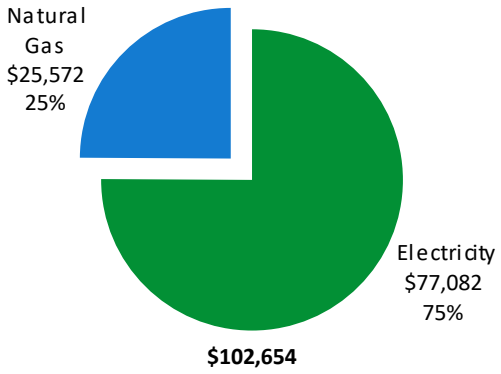
1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Alexander Hamilton Preparatory Academy. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC Energy Services (TRC) conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT

Annual Utilities	Costs: $102,654 Electricity: 496,950 kWh Natural Gas: 35,423 Therms	
ENERGY STAR® Benchmarking Score	65 *(1-100 scale)*	This building performs at or below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

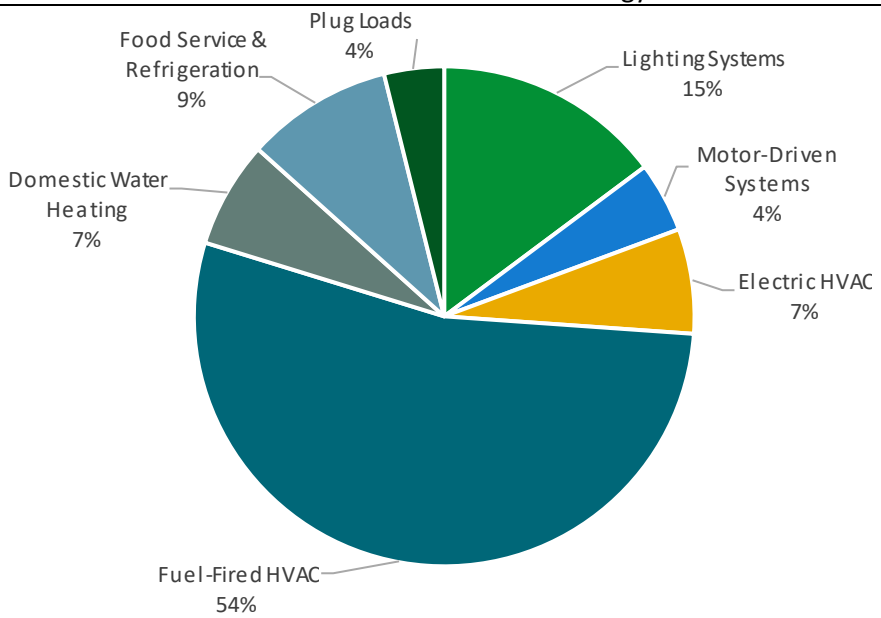


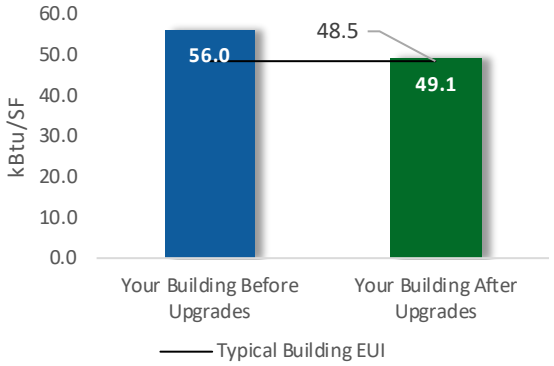
Figure 1 - Energy Use by System

POTENTIAL IMPROVEMENTS

This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

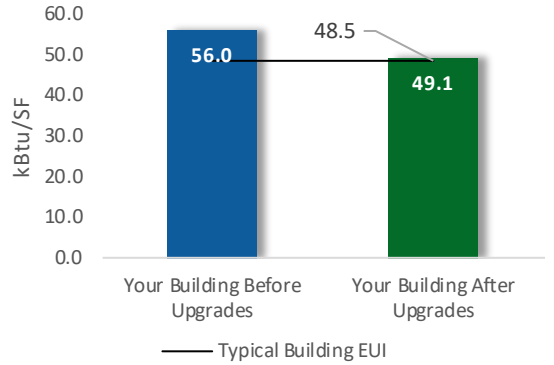
Scenario 1: Full Package (all evaluated measures)

Installation Cost	$137,790
Potential Rebates & Incentives[1]	$23,960
Annual Cost Savings	$28,379
Annual Energy Savings	Electricity: 181,552 kWh Natural Gas: 303 Therms
Greenhouse Gas Emission Savings	93 Tons
Simple Payback	4.0 Years
Site Energy Savings (all utilities)	12%



Scenario 2: Cost Effective Package[2]

Installation Cost	$133,562
Potential Rebates & Incentives	$23,730
Annual Cost Savings	$28,279
Annual Energy Savings	Electricity: 180,908 kWh Natural Gas: 303 Therms
Greenhouse Gas Emission Savings	93 Tons
Simple Payback	3.9 Years
Site Energy Savings (all utilities)	12%



On-site Generation Potential

Photovoltaic	High
Combined Heat and Power	None

[1] Incentives are based on current SmartStart Prescriptive incentives. Other program incentives may apply.

[2] A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Lifetime Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**139,246**	**39.3**	**-28**	**$21,395**	**$320,921**	**$85,572**	**$18,165**	**$67,407**	**3.2**	**136,917**
ECM 1	Install LED Fixtures	27,325	7.1	-5	$4,204	$63,055	$32,840	$5,685	$27,155	6.5	26,954
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	158	0.0	0	$24	$364	$101	$10	$91	3.8	155
ECM 3	Retrofit Fixtures with LED Lamps	111,763	32.1	-23	$17,167	$257,502	$52,631	$12,470	$40,161	2.3	109,808
Lighting Control Measures		**26,227**	**7.5**	**-5**	**$4,028**	**$32,227**	**$31,195**	**$3,465**	**$27,730**	**6.9**	**25,768**
ECM 4	Install Occupancy Sensor Lighting Controls	22,991	6.6	-5	$3,531	$28,252	$27,820	$3,465	$24,355	6.9	22,589
ECM 5	Install High/Low Lighting Controls	3,235	0.9	-1	$497	$3,976	$3,375	$0	$3,375	6.8	3,179
Variable Frequency Drive (VFD) Measures		**10,837**	**3.0**	**10**	**$1,756**	**$26,342**	**$11,256**	**$1,850**	**$9,406**	**5.4**	**12,133**
ECM 6	Install Boiler Draft Fan VFDs	8,099	3.0	0	$1,256	$18,842	$7,974	$1,550	$6,424	5.1	8,155
ECM 7	Install VFDs on Kitchen Hood Fan Motors	2,738	0.0	10	$500	$7,500	$3,283	$300	$2,983	6.0	3,978
Electric Unitary HVAC Measures		**645**	**0.3**	**0**	**$100**	**$1,500**	**$4,227**	**$230**	**$3,997**	**40.0**	**649**
ECM 8	Install High Efficiency Heat Pumps	645	0.3	0	$100	$1,500	$4,227	$230	$3,997	40.0	649
Domestic Water Heating Upgrade		**0**	**0.0**	**54**	**$387**	**$3,868**	**$229**	**$0**	**$229**	**0.6**	**6,274**
ECM 9	Install Low-Flow DHW Devices	0	0.0	54	$387	$3,868	$229	$0	$229	0.6	6,274
Food Service & Refrigeration Measures		**4,598**	**0.3**	**0**	**$713**	**$9,187**	**$5,310**	**$250**	**$5,060**	**7.1**	**4,631**
ECM 10	Refrigerator/Freezer Case Electrically Commutated Motors	1,049	0.1	0	$163	$2,440	$1,213	$0	$1,213	7.5	1,056
ECM 11	Refrigeration Controls	2,341	0.0	0	$363	$5,810	$3,867	$200	$3,667	10.1	2,357
ECM 12	Vending Machine Control	1,209	0.1	0	$188	$938	$230	$50	$180	1.0	1,217
TOTALS (COST EFFECTIVE MEASURES)		**180,908**	**50.1**	**30**	**$28,279**	**$392,546**	**$133,562**	**$23,730**	**$109,832**	**3.9**	**185,723**
TOTALS (ALL MEASURES)		**181,552**	**50.4**	**30**	**$28,379**	**$394,046**	**$137,790**	**$23,960**	**$113,830**	**4.0**	**186,373**

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- How will the project be funded and/or financed?
- Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

New Jersey's Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

Energy Conservation Measure		SmartStart	Direct Install	Pay For Performance
ECM 1	Install LED Fixtures	x	x	
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	x	x	
ECM 3	Retrofit Fixtures with LED Lamps	x	x	
ECM 4	Install Occupancy Sensor Lighting Controls	x	x	
ECM 5	Install High/Low Lighting Controls		x	
ECM 6	Install Boiler Draft Fan VFDs	x	x	
ECM 7	Install VFDs on Single-Speed Kitchen Hoods	x	x	
ECM 8	Install High Efficiency Heat Pumps	x	x	
ECM 9	Install Low-Flow Domestic Hot Water Devices		x	
ECM 10	Refrigerator/Freezer Case Electrically Commutated Motors		x	
ECM 11	Refrigeration Controls	x	x	
ECM 12	Vending Machine Control	x	x	

Figure 3 – Funding Options

New Jersey's Clean Energy Programs At-A-Glance

	SmartStart Flexibility to install at your own pace	**Direct Install** Turnkey installation	**Pay for Performance** Whole building upgrades
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together. Average peak demand should be below 200 kW. Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time. Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to $125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.

Take the next step by visiting **www.njcleanenergy.com** for program details, applications, and to contact a qualified contractor.

Individual Measures with SmartStart

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

Turnkey Installation with Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

Whole Building Approach with Pay for Performance

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program (ESIP) loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings.

More Options from Around the State

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

Resiliency with Return on Investment through Combined Heat & Power (CHP)

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Alexander Hamilton Preparatory Academy. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On January 31, 2019, TRC performed an energy audit at Alexander Hamilton Preparatory Academy located in Elizabeth, New Jersey. TRC met with Luis Couto to review the facility operations and help focus our investigation on specific energy-using systems.

Alexander Hamilton Preparatory Academy is a three-story, 93,510 square foot building built in 1924. Spaces include: classrooms, gymnasium, auditorium, offices, cafeteria, restrooms, locker rooms, corridors, stairwells, offices, a commercial kitchen and basement mechanical space. The school also has four temporary classroom units (TCU).

Facility concerns include: Roof leakage and inefficient windows.

2.2 Building Occupancy

The facility is occupied ten months out of the year. Typical weekday occupancy is 101 staff and 997 students.

Building Name	Weekday/Weekend	Operating Schedule
Alexander Hamilton Preparatory Academy	Weekday	7:00 AM - 4:30 PM
	Weekend	Closed

Figure 4 - Building Occupancy Schedule

2.3 Building Envelope

The main building is constructed of concrete block and structural steel with a brick facade. The roof is flat and covered with a membrane and it is in poor condition. The temporary classroom units (TCU's) are constructed of wooden frames. The exterior walls are made of wooden planks with insulation material covering the gap between interior and exterior walls. The roof is covered in roofing membrane. The TCU envelopes are in fair condition.

Most of the windows are double glazed and have aluminum frames. The glass-to-frame seals are in fair condition. The operable window weather seals are in poor condition, showing evidence of excessive wear. Exterior doors have aluminum frames and are in poor condition. Degraded window and door seals increase drafts and outside air infiltration.

Site staff report issues with the building's roof, windows and doors showing excessive wear and have expressed interest in replacing or repairing them. A more detailed study is recommended to assess the options for major envelope upgrades.

Main Building Envelope

TCU Envelope

2.4 Lighting Systems

The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps. There are also several fixtures with compact fluorescent lamps (CFLs), incandescent lamps or LED lamps of varying sizes. Additionally, there are some fixtures with 28-Watt 4-foot linear fluorescent T5 lamps, 40-Watt 4-foot linear fluorescent T12 lamps, and 32-Watt U-bend T8 lamps. Typically, T8 fluorescent lamps use electronic ballasts and T12 fluorescent lamps use magnetic ballasts.

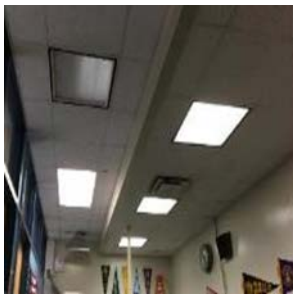
Fluorescent fixture types include 4- foot long troffers, recessed or surface mounted fixtures, and 2-foot fixtures with U-bend tube lamps. Fluorescent fixtures include 1-lamp, 2-lamp, 3-lamp, or 4 lamp. Similarly, CFL lamps, incandescent lamps and LED lamps are situated in a mix of suspended, recessed and surface mounted fixtures. Gymnasium fixtures have high bay, high intensity discharge (HID) lamps and are manually controlled. Most exit signs use LED sources.

Most fixtures are in fair condition. Interior lighting levels were generally sufficient.

Hanging Linear Fixtures

Recessed Hallway Fixtures

Exit Signs



Recessed 2x2 Fixtures

Most lighting fixtures are controlled manually. In some storage rooms, halls, and mechanical room; the lighting fixtures are controlled by occupancy sensors.

Exterior fixtures in this facility include wall packs located throughout the perimeter of the building and on the TCUs. These fixtures have high intensity discharge (HID) lamps.

Exterior light fixtures are controlled by a combination of time clock and photocell.

Exterior HPS Wallpack

TCU Exterior Fixture

Exterior Lighting Timeclock

Exterior MH Wallpack

2.5 Air Handling Systems

Packaged Units

The Auditorium and Cafeteria are served with packaged rooftop units (RTUs) with cooling capacities of 16 tons and 20tons, respectively. These units are equipped with gas-fired furnaces and outside air economizers that are in fair condition.

Refer to Appendix A for detailed information about each unit.

Air Conditioners

The TCUs use four-unit ventilators equipped with DX cooling coils for their cooling requirements. These units are rated at 3.5 tons each and their efficiency is 13 EER.

The server room in the main building is served by a 2.5-ton split system AC unit. Also, the guidance office uses a 2.5-ton air-source heat pump rated at 2.5 tons. These units have an estimated EER of 16 and 11 respectively.

There are 19 window AC units serving many areas on the perimeter of the main building. The size of these units is estimated at 0.5 tons each.

Aside from the smaller split system AC units, heat pumps, and window AC units; the HVAC system is controlled by a pneumatic system. A 2 hp air compressor located in the boiler room drives the pneumatic system. No air leaks were observed during the inspection.

Auditorium RTU

Cafeteria RTU

Heat Pump

Server Room AC Evaporator Unit

TCU Unit Ventilator

Window AC

2.6 Heating Steam Systems

Two Rockmill 5,021.3 MBh steam boilers serve most of the main building's heating load with the exception of the auditorium and cafeteria. The burners are modulating, with a nominal efficiency of 82%. The boilers are configured in a lead-lag control scheme. Both boilers are required under high load conditions. Installed in 2010, they are in good condition. A one pipe steam distribution system serves the building heating terminals (radiators) throughout the building.

At the time of the audit, the site contact mentioned there were issues with overheating and malfunctioning valves in the steam piping. We recommend that the site investigate expanding maintenance practices to address these issues.

The auditorium and cafeteria RTUs are equipped with natural gas furnaces sized at 218.7 MBH and 203 MBH respectively and they serve the heating load of their respective areas.

Steam Boilers

2.7 Domestic Hot Water

Hot water is produced with an AO Smith 420 MBh gas-fired water heater with an external 432-gallon storage tank. The heater's efficiency is estimated at 80%.

DHW Water Heater

2.8 Food Service Equipment

The kitchen has mixture of gas and electric equipment that is used to prepare breakfast, lunch, and dinner for students and staff. Most cooking is done using a conventional gas-fired oven. Bulk prepared foods are held in electric holding cabinets. Equipment is high efficiency and is in fair condition.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.

Kitchen Equipment

Gas Rack Oven

Food Holding Cabinet

Electric Steam Table

2.9 Refrigeration

The kitchen has one stand-up refrigerator with solid doors. There are also several refrigerator chests for storing milk. All equipment is high efficiency and in fair condition.

The walk-in refrigerator in the kitchen has an estimated 0.5-ton compressor and a 1/15 hp two-fan evaporator. The walk-in low temperature freezer has a 1-ton compressor and a 1/15 hp two fan evaporator.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.

Walk-In Freezer

Refrigerator Chest

2.10 Plug Load & Vending Machines

The utility bill analysis indicates that plug loads consume approximately 4% of total building energy use. This is lower than a typical building.

The staff seems to already be doing a great job managing the electrical plug loads. This report makes additional suggestions for ECMs in this area as well as Energy Efficient Best Practices.

There are 92 computer work stations throughout the facility. Plug loads throughout the building include general café and office equipment. There are classroom typical loads such as smart boards, projectors, and printers.

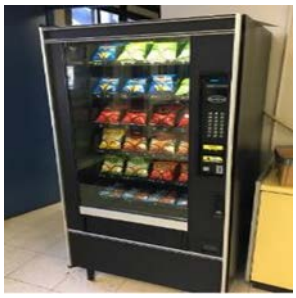
There are several residential-style refrigerators throughout the building that are used to store perishables. These vary in condition and efficiency.

There are two glass-fronted refrigerated beverage vending machines and one non-refrigerated vending machine. All vending machines are equipped with occupancy-based controls with the exception of one glass-fronted refrigerated vending machine.

Desktop Computer

Photocopier

Smartboard



Glass-Fronted Vending Machine

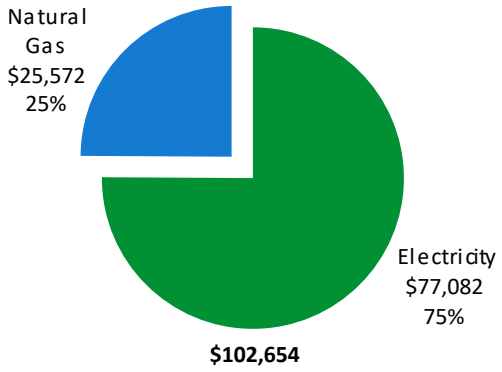
2.11 Water-Using Systems

There are 17 restrooms with toilets, urinals, and sinks. Faucet flow rates are at 1.5 gallons per minute (gpm) or higher.

3 Energy Use and Costs

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	**Usage**	**Cost**
Electricity	496,950 kWh	$77,082
Natural Gas	35,423 Therms	$25,572
Total		**$102,654**



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

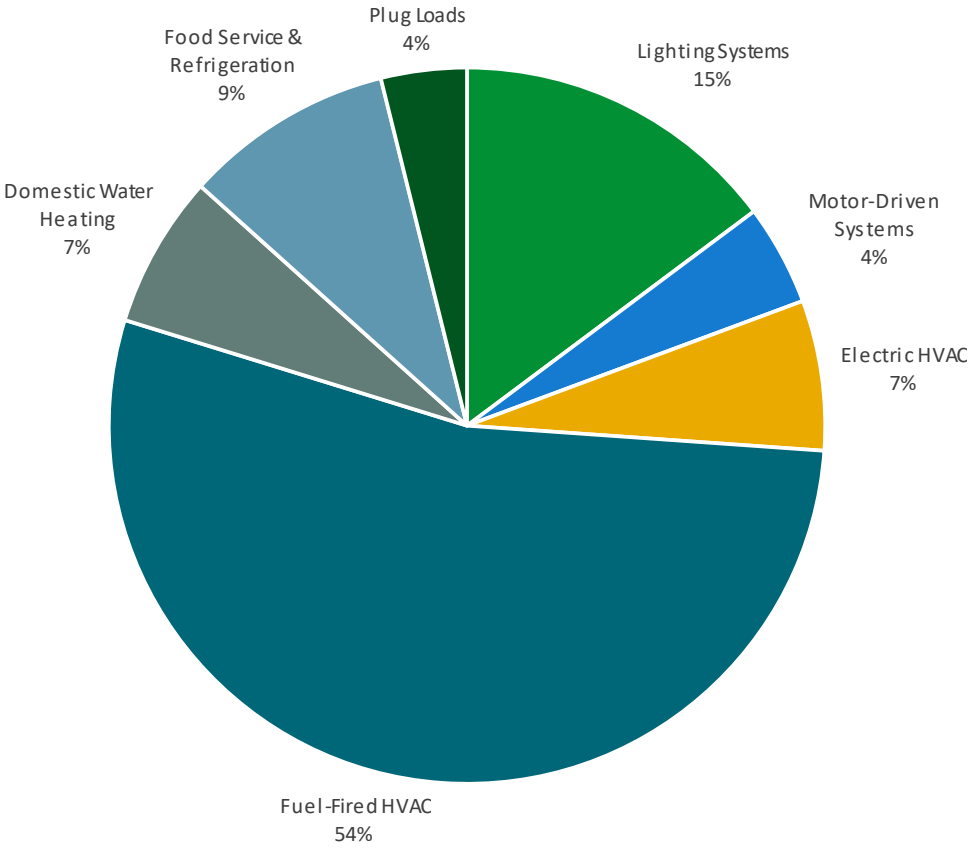
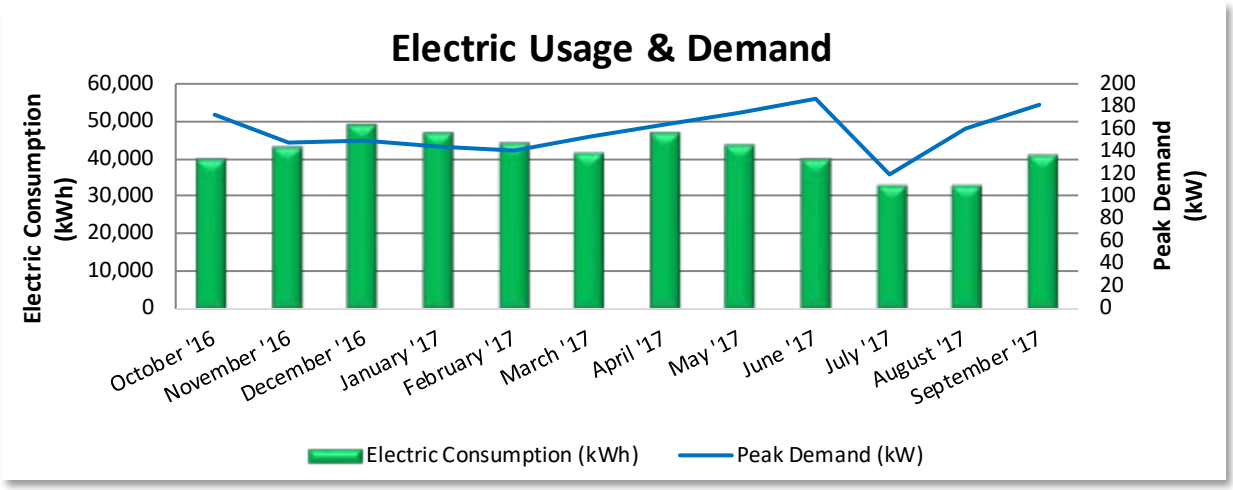


Figure 5 - Energy Balance

3.1 Electricity

PSE&G delivers electricity under rate class LPLS, with electric production provided by a third-party supplier.



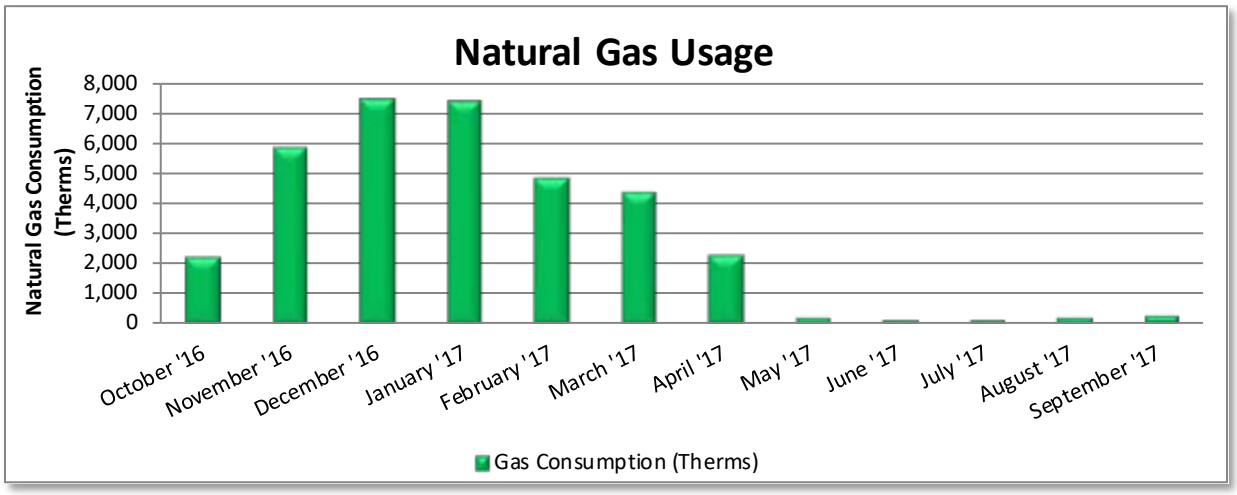
Electric Billing Data					
Period Ending	**Days in Period**	**Electric Usage (kWh)**	**Demand (kW)**	**Demand Cost**	**Total Electric Cost**
11/14/16	29	39,631	173	$667	$5,719
12/15/16	31	42,664	149	$577	$6,037
1/18/17	34	48,367	149	$585	$6,781
2/15/17	28	46,551	145	$539	$6,548
3/17/17	30	43,871	140	$552	$6,194
4/18/17	32	40,996	152	$602	$5,892
5/17/17	29	46,317	163	$606	$6,602
6/16/17	30	43,177	175	$676	$7,773
7/18/17	32	39,294	186	$722	$7,435
8/16/17	29	32,807	120	$460	$5,823
9/15/17	30	32,556	160	$615	$6,315
10/16/17	31	40,719	181	$773	$5,964
Totals	**365**	**496,950**	**186**	**$7,375**	**$77,082**
Annual	**365**	**496,950**	**186**	**$7,375**	**$77,082**

Notes:

- Peak demand of 186 kW occurred in June-July 2017.
- The average electric cost over the past 12 months was $0.155/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

3.2 Natural Gas

Elizabethtown Gas delivers natural gas under rate class General Delivery - ADDQ, with natural gas supply provided by UGI Energy Services, a third-party supplier.



Gas Billing Data				
Period Ending	**Days in Period**	**Natural Gas Usage (Therms)**	**Natural Gas Cost**	**TRC Estimated Usage?**
11/11/16	29	2,243	$1,677	No
12/13/16	32	5,840	$3,878	No
1/13/17	31	7,430	$4,864	No
2/13/17	31	7,392	$4,836	No
3/13/17	28	4,854	$3,292	No
4/12/17	30	4,363	$3,109	No
5/12/17	30	2,307	$1,782	Yes
6/12/17	31	215	$491	Yes
7/13/17	31	156	$440	No
8/11/17	29	131	$433	No
9/13/17	33	208	$234	Yes
10/13/17	30	284	$537	No
Totals	**365**	**35,423**	**$25,572**	
Annual	**365**	**35,423**	**$25,572**	

Notes:

- The average gas cost for the past 12 months is $0.722/therm, which is the blended rate used throughout the analysis.

3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager®* software. Benchmarking compares your building's energy use to that of similar buildings across the county, while neutralizing variations due to location, occupancy and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

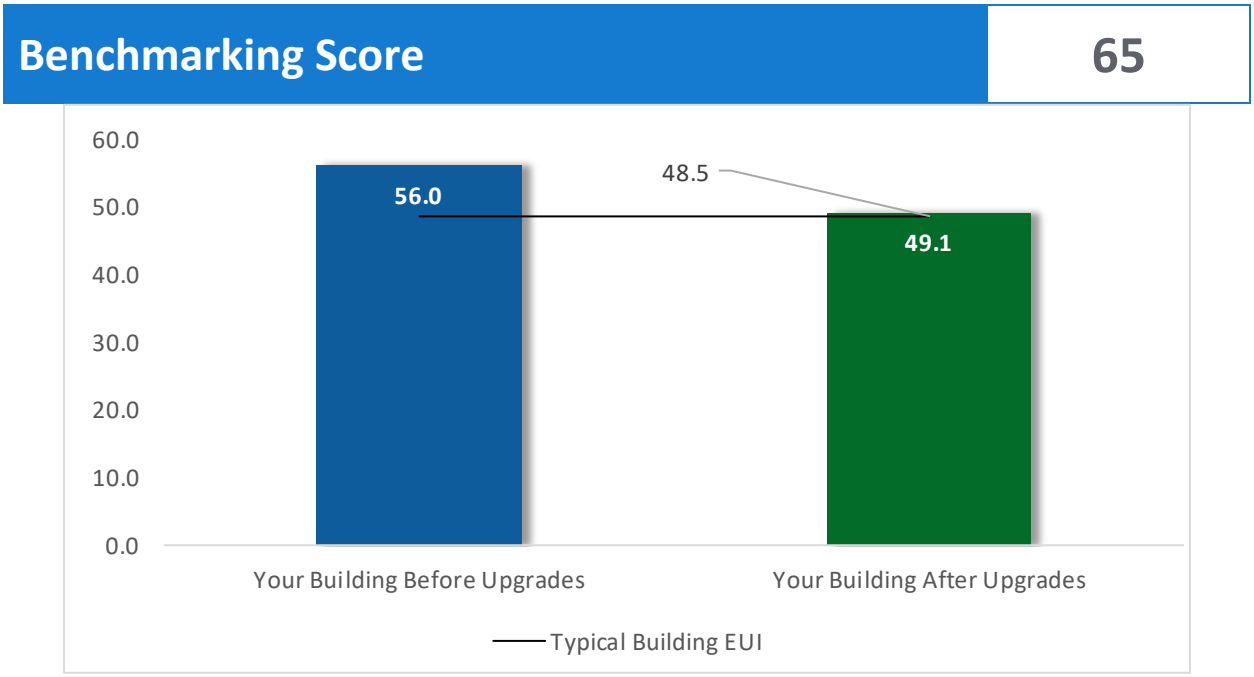


Figure 6 - Energy Use Intensity Comparison

This building performs at, or below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause a building to vary from the "typical" energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

Tracking Your Energy Performance

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: https://www.energystar.gov/buildings/training.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website[3].

[3] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1

4 ENERGY CONSERVATION MEASURES

The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations.**

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**139,246**	**39.3**	**-28**	**$21,395**	**$85,572**	**$18,165**	**$67,407**	**3.2**	**136,917**
ECM 1	Install LED Fixtures	27,325	7.1	-5	$4,204	$32,840	$5,685	$27,155	6.5	26,954
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	158	0.0	0	$24	$101	$10	$91	3.8	155
ECM 3	Retrofit Fixtures with LED Lamps	111,763	32.1	-23	$17,167	$52,631	$12,470	$40,161	2.3	109,808
Lighting Control Measures		**26,227**	**7.5**	**-5**	**$4,028**	**$31,195**	**$3,465**	**$27,730**	**6.9**	**25,768**
ECM 4	Install Occupancy Sensor Lighting Controls	22,991	6.6	-5	$3,531	$27,820	$3,465	$24,355	6.9	22,589
ECM 5	Install High/Low Lighting Controls	3,235	0.9	-1	$497	$3,375	$0	$3,375	6.8	3,179
Variable Frequency Drive (VFD) Measures		**10,837**	**3.0**	**10**	**$1,756**	**$11,256**	**$1,850**	**$9,406**	**5.4**	**12,133**
ECM 6	Install Boiler Draft Fan VFDs	8,099	3.0	0	$1,256	$7,974	$1,550	$6,424	5.1	8,155
ECM 7	Install VFDs on Kitchen Hood Fan Motors	2,738	0.0	10	$500	$3,283	$300	$2,983	6.0	3,978
Electric Unitary HVAC Measures		**645**	**0.3**	**0**	**$100**	**$4,227**	**$230**	**$3,997**	**40.0**	**649**
ECM 8	Install High Efficiency Heat Pumps	645	0.3	0	$100	$4,227	$230	$3,997	40.0	649
Domestic Water Heating Upgrade		**0**	**0.0**	**54**	**$387**	**$229**	**$0**	**$229**	**0.6**	**6,274**
ECM 9	Install Low-Flow DHW Devices	0	0.0	54	$387	$229	$0	$229	0.6	6,274
Food Service & Refrigeration Measures		**4,598**	**0.3**	**0**	**$713**	**$5,310**	**$250**	**$5,060**	**7.1**	**4,631**
ECM 10	Refrigerator/Freezer Case Electrically Commutated Motors	1,049	0.1	0	$163	$1,213	$0	$1,213	7.5	1,056
ECM 11	Refrigeration Controls	2,341	0.0	0	$363	$3,867	$200	$3,667	10.1	2,357
ECM 12	Vending Machine Control	1,209	0.1	0	$188	$230	$50	$180	1.0	1,217
TOTALS		**181,552**	**50.4**	**30**	**$28,379**	**$137,790**	**$23,960**	**$113,830**	**4.0**	**186,373**

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**139,246**	**39.3**	**-28**	**$21,395**	**$85,572**	**$18,165**	**$67,407**	**3.2**	**136,917**
ECM 1	Install LED Fixtures	27,325	7.1	-5	$4,204	$32,840	$5,685	$27,155	6.5	26,954
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	158	0.0	0	$24	$101	$10	$91	3.8	155
ECM 3	Retrofit Fixtures with LED Lamps	111,763	32.1	-23	$17,167	$52,631	$12,470	$40,161	2.3	109,808
Lighting Control Measures		**26,227**	**7.5**	**-5**	**$4,028**	**$31,195**	**$3,465**	**$27,730**	**6.9**	**25,768**
ECM 4	Install Occupancy Sensor Lighting Controls	22,991	6.6	-5	$3,531	$27,820	$3,465	$24,355	6.9	22,589
ECM 5	Install High/Low Lighting Controls	3,235	0.9	-1	$497	$3,375	$0	$3,375	6.8	3,179
Variable Frequency Drive (VFD) Measures		**10,837**	**3.0**	**10**	**$1,756**	**$11,256**	**$1,850**	**$9,406**	**5.4**	**12,133**
ECM 6	Install Boiler Draft Fan VFDs	8,099	3.0	0	$1,256	$7,974	$1,550	$6,424	5.1	8,155
ECM 7	Install VFDs on Kitchen Hood Fan Motors	2,738	0.0	10	$500	$3,283	$300	$2,983	6.0	3,978
Domestic Water Heating Upgrade		**0**	**0.0**	**54**	**$387**	**$229**	**$0**	**$229**	**0.6**	**6,274**
ECM 9	Install Low-Flow DHW Devices	0	0.0	54	$387	$229	$0	$229	0.6	6,274
Food Service & Refrigeration Measures		**4,598**	**0.3**	**0**	**$713**	**$5,310**	**$250**	**$5,060**	**7.1**	**4,631**
ECM 10	Refrigerator/Freezer Case Electrically Commutated Motors	1,049	0.1	0	$163	$1,213	$0	$1,213	7.5	1,056
ECM 11	Refrigeration Controls	2,341	0.0	0	$363	$3,867	$200	$3,667	10.1	2,357
ECM 12	Vending Machine Control	1,209	0.1	0	$188	$230	$50	$180	1.0	1,217
TOTALS		**180,908**	**50.1**	**30**	**$28,279**	**$133,562**	**$23,730**	**$109,832**	**3.9**	**185,723**

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 8 – Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**139,246**	**39.3**	**-28**	**$21,395**	**$85,572**	**$18,165**	**$67,407**	**3.2**	**136,917**
ECM 1	Install LED Fixtures	27,325	7.1	-5	$4,204	$32,840	$5,685	$27,155	6.5	26,954
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	158	0.0	0	$24	$101	$10	$91	3.8	155
ECM 3	Retrofit Fixtures with LED Lamps	111,763	32.1	-23	$17,167	$52,631	$12,470	$40,161	2.3	109,808

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources are proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Install LED Fixtures

Replace existing fixtures containing HID lamps with new LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture(s).

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected building areas: gymnasium, auditorium, and exterior fixtures.

ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Retrofit fluorescent fixtures by removing the fluorescent tubes and ballasts and replacing them with LED tubes and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures.

The measure uses the existing fixture housing but replaces the electric components with more efficient lighting technology which use less power than other lighting technologies but provides equivalent lighting output. Maintenance savings may also be achieved since LED tubes last longer than fluorescent tubes and therefore do not need to be replaced as often.

Affected building areas: First floor display cabinet with fluorescent T12 fixtures.

ECM 3: Retrofit Fixtures with LED Lamps

Replace linear fluorescent, U-bend fluorescent, compact fluorescent lamps and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies.

This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected building areas: all areas with fluorescent fixtures with T8 tubes, U-bend T8 tubes, CFL lamps and incandescent lamps.

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**26,227**	**7.5**	**-5**	**$4,028**	**$31,195**	**$3,465**	**$27,730**	**6.9**	**25,768**
ECM 4	Install Occupancy Sensor Lighting Controls	22,991	6.6	-5	$3,531	$27,820	$3,465	$24,355	6.9	22,589
ECM 5	Install High/Low Lighting Controls	3,235	0.9	-1	$497	$3,375	$0	$3,375	6.8	3,179

Lighting controls reduce energy use by turning off or lowering, lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 4: Install Occupancy Sensor Lighting Controls

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Affected building areas: offices, classrooms, gymnasium, cafeteria, serving area, library/media room, server room, restrooms, and storage rooms.

ECM 5: Install High/Low Lighting Controls

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be taken into account when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

Affected building areas: hallways.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

4.3 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures		**10,837**	**3.0**	**10**	**$1,756**	**$11,256**	**$1,850**	**$9,406**	**5.4**	**12,133**
ECM 6	Install Boiler Draft Fan VFDs	8,099	3.0	0	$1,256	$7,974	$1,550	$6,424	5.1	8,155
ECM 7	Install VFDs on Kitchen Hood Fan Motors	2,738	0.0	10	$500	$3,283	$300	$2,983	6.0	3,978

Variable frequency drives control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new motor —unless the existing motor meets or exceeds IHP 2014 standards—to conservatively account for the cost of an inverter duty rated motor.

Premium efficiency motors have been proposed to be installed only in conjunction with proposed variable frequency drive (VFD) motor measures. Non-inverter duty rated motors will need to be replaced when the VFD measure is implemented. If the proposed VFD measure is not selected for implementation the motor replacement should be reevaluated.

ECM 6: Install Boiler Draft Fan VFDs

Replace existing volume control devices on boiler draft fans, such as inlet vanes or dampers, with VFDs. Inlet vanes or dampers are an inefficient means of controlling the air volume compared to VFDs. The existing volume control device will be removed or permanently disabled, and the control signal will be redirected to the VFD to determine proper fan motor speed.

Energy savings result from reducing the draft fan speed (and power) when conditions allow for reduced combustion air flow.

Additional maintenance savings may result from this measure. VFDs are solid state electronic devices, which generally requires less maintenance than mechanical air volume control devices.

ECM 7: Install VFDs on Kitchen Hood Fan Motors

Install VFDs and sensors to control the kitchen hood fan motors. The air flow of the hood is varied based on two key inputs: temperature and smoke/cooking fumes. The VFD controls the amount of exhaust (and kitchen make-up air) based on temperature—the lower the temperature the lower the flow. If the optic sensor is triggered by smoke or cooking fumes, the speed of the fan ramps up to 100%.

Energy savings result from reducing the hood fan speed (and power) when conditions allow for reduced air flow.

4.4 Electric Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Electric Unitary HVAC Measures		**645**	**0.3**	**0**	**$100**	**$4,227**	**$230**	**$3,997**	**40.0**	**649**
ECM 8	Install High Efficiency Heat Pumps	645	0.3	0	$100	$4,227	$230	$3,997	40.0	649

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units at this facility are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the heat pump in the guidance office is eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

ECM 8: Install High Efficiency Heat Pumps

Replace standard efficiency heat pumps with high efficiency heat pumps. A higher EER or SEER rating indicates a more efficient cooling system and a higher HSPF rating indicates more efficient heating mode. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average heating and cooling loads, and the estimated annual operating hours.

Affected building areas: guidance office.

4.5 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**0**	**0.0**	**54**	**$387**	**$229**	**$0**	**$229**	**0.6**	**6,274**
ECM 9	Install Low-Flow DHW Devices	0	0.0	54	$387	$229	$0	$229	0.6	6,274

ECM 9: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Pre-rinse spray valves (PRSVs) — often used in commercial and institutional kitchens — remove food waste from dishes prior to dishwashing.

Additional cost savings may result from reduced water usage.

4.6 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Food Service & Refrigeration Measures		**4,598**	**0.3**	**0**	**$713**	**$5,310**	**$250**	**$5,060**	**7.1**	**4,631**
ECM 10	Refrigerator/Freezer Case Electrically Commutated Motors	1,049	0.1	0	$163	$1,213	$0	$1,213	7.5	1,056
ECM 11	Refrigeration Controls	2,341	0.0	0	$363	$3,867	$200	$3,667	10.1	2,357
ECM 12	Vending Machine Control	1,209	0.1	0	$188	$230	$50	$180	1.0	1,217

ECM 10: Refrigerator/Freezer Case Electrically Commutated Motors

Replace shaded pole or permanent split capacitor (PSC) motors with electronically commutated (EC) motors in walk-in cooler and walk-in freezer. Fractional horsepower EC motors are significantly more efficient than mechanically commutated, brushed motors, particularly at low speeds or partial load. By using variable-speed technology, EC motors can optimize fan usage. Because these motors are brushless and use DC power, losses due to friction and phase shifting are eliminated.

Savings for this measure consider both the increased efficiency of the motor as well as the reduction in refrigeration load due to motor heat loss.

ECM 11: Refrigeration Controls

Install additional controls to optimize the operation of walk-in coolers and freezers.

Defrost controllers can be used to override defrost of evaporator fans when the defrost operation is not necessary, which reduces annual energy consumption. This measure is applicable to existing evaporator fans with a traditional electric defrost mechanism.

Many walk-in coolers and freezers have evaporator fans that run continuously. The measure adds a control system feature to automatically shut off evaporator fans when not needed.

Energy savings for each of the control measures account for reduction in compressor and fan operating hours as well as reduction in the refrigeration heat load as appropriate.

ECM 12: Vending Machine Control

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and, they power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs. You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR® Portfolio Manager®

You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions[4]. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Doors and Windows

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour (ACH) can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

Window Treatments/Coverings

Use high-reflectivity films or cover windows with shades or shutters to reduce solar heat gain and reduce the load on cooling and heating systems. Older, single pane windows and east or west-facing windows are especially prone to solar heat gain. In addition, use shades or shutters at night during cold weather to reduce heat loss.

Lighting Maintenance

Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.

In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

[4] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager

Lighting Controls

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly.

Economizer Maintenance

Economizers can significantly reduce cooling system load. A malfunctioning economizer can increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air. Common economizer malfunctions include broken outdoor thermostat or enthalpy control, or dampers that are stuck or improperly adjusted.

Periodic inspection and maintenance will keep economizers working in sync with the heating and cooling system. This maintenance should be part of annual system maintenance, and it should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Steam Trap Repair and Replacement

Steam traps are a crucial part of delivering heat from the boiler to the space heating units. Repair or replace traps that are blocked or allowing steam to pass. Inspect steam traps as part of a regular steam system maintenance plan.

Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the water side or fire side of the boiler.

Water Heater Maintenance

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

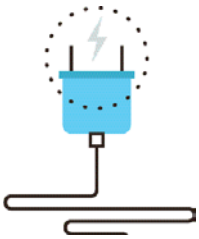
Compressed Air System Maintenance

Compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan for compressed air systems should include:

- Inspection, cleaning, and replacement of inlet filter cartridges
- Cleaning of drain traps
- Daily inspection of lubricant levels to reduce unwanted friction
- Inspection of belt condition and tension
- Check for leaks and adjust loose connections
- Overall system cleaning

Contact a qualified technician for help with setting up periodic maintenance schedule.

Plug Load Controls



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips[5]. Your local utility may offer incentives or rebates for this equipment.

[5] For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" http://www.nrel.gov/docs/fy13osti/54175.pdf, or "Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices

Water Conservation

Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website[6] or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities"[7] to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

[6] https://www.epa.gov/watersense

[7] https://www.epa.gov/watersense/watersense-work-0

6 On-site Generation

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

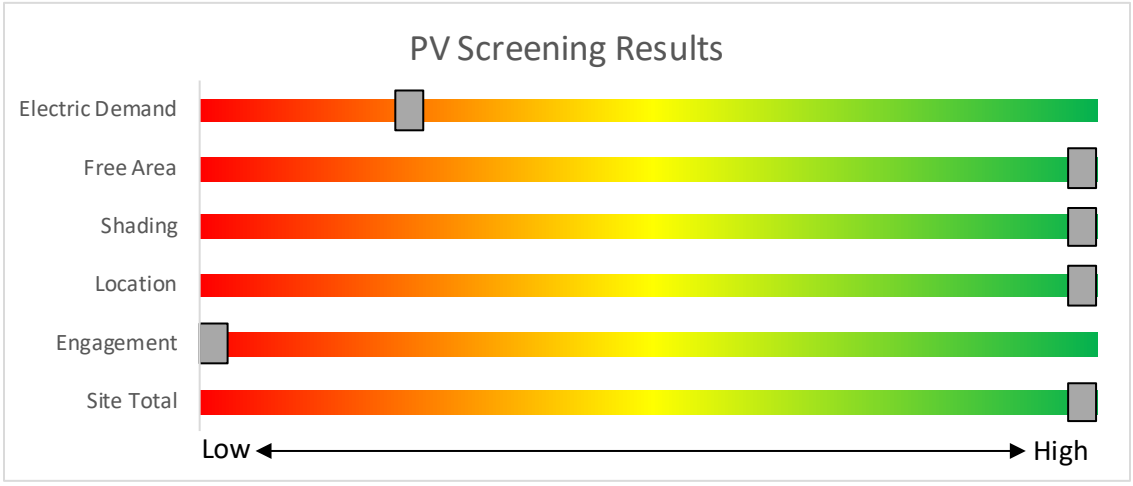
6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has **high** potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the **high** potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



Potential	High	
System Potential	150	kW DC STC
Electric Generation	178,705	kWh/yr
Displaced Cost	$27,720	/yr
Installed Cost	$390,000	

Figure 9 - Photovoltaic Screening

Solar Renewable Energy Certificate (SREC) Registration Program (SRP)

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program before starting construction. Once your PV system is up and running, you periodically earn credits, which can then be sold on the open market for up to 15 years.

If you are considering installing solar photovoltaics on your building, visit www.njcleanenergy.com/srec for more information about the SREC Registration Program.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- **Basic Info on Solar PV in NJ**: www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) generate electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

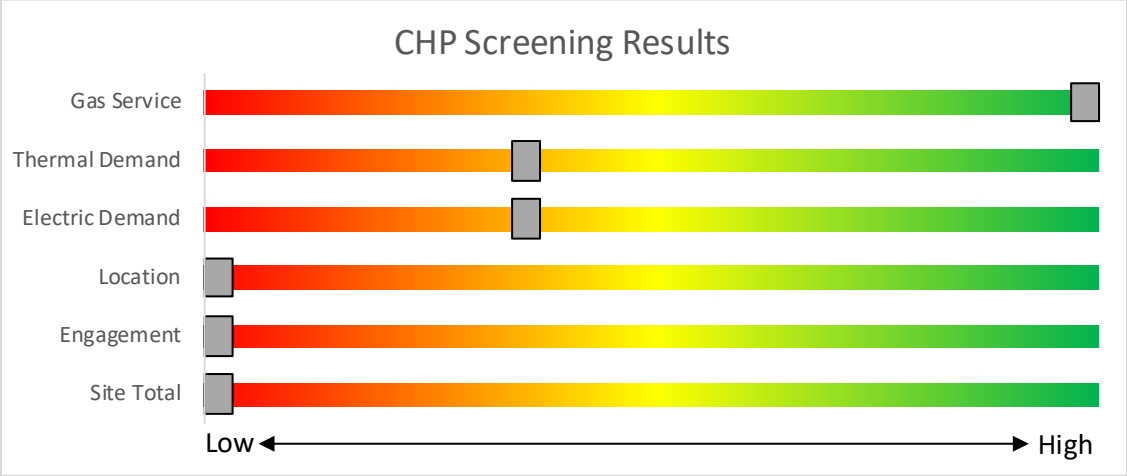


Figure 10 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building's performance? Pick the program that works best for you. Incentive programs that may apply to this facility are identified in the Executive Summary. This section provides an overview of currently available from New Jersey's Clean Energy Programs.

	SmartStart *Flexibility to install at your own pace*	**Direct Install** *Turnkey installation*	**Pay for Performance** *Whole building upgrades*
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together. Average peak demand should be below 200 kW. Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time. Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to $125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.
Take the next step by visiting **www.njcleanenergy.com** for program details, applications, and to contact a qualified contractor.			

7.1 SmartStart

SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energy-efficient equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Incentives

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at $0.16/kWh and $1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at $500,000 per electric account and $500,000 per natural gas account, per fiscal year.

How to Participate

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit www.njcleanenergy.com/SSB for a detailed program description, instructions for applying, and applications.

7.2 Direct Install

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to $125,000 per project. Each entity is limited to incentives up to $250,000 per fiscal year.

How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an energy services company or "ESCO."

(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.

(3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program description and application can be found at: www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

7.4 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey SRECs. SRECs are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SRECs to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar Renewable Portfolio Standard. Purchasing SRECs can help them meet those requirements. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period fluctuates depending on supply and demand.

Information about the SRP can be found at: www.njcleanenergy.com/srec.

8 Energy Purchasing and Procurement Strategies

8.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website[8].

8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website[9].

[8] www.state.nj.us/bpu/commercial/shopping.html.

[9] www.state.nj.us/bpu/commercial/shopping.html

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3	Relamp	No	5	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,280	0.2	621	0	$95	$274	$75	2.1
Boiler Room	3	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	S	60	2,280	3	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.1	233	0	$36	$110	$30	2.2
Boiler Room	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Boiler Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	2,280	0.0	44	0	$7	$18	$5	2.0
Boiler Room	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	8	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.2	662	0	$102	$292	$80	2.1
Boiler Room	2	Compact Fluorescent: 15W CFL Screw-In - 1 Lamp	Wall Switch	S	15	2,280	3	Relamp	No	2	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	23	0	$3	$70	$2	19.7
Head Custodian	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Head Custodian	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Head Custodian Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
TCU 1	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1
TCU 1	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.5	1,896	0	$291	$927	$215	2.4
TCU 1	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
TCU 1	1	Incandescent: 75W Incandescent - 1 Lamp	Wall Switch	S	75	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	160	0	$25	$35	$1	1.4
TCU 2	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1
TCU 2	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.5	1,896	0	$291	$927	$215	2.4
TCU 2	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
TCU Mens Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
TCU Womens Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
TCU Center Square	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.1	316	0	$49	$380	$65	6.5
TCU 3	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1
TCU 3	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.5	1,896	0	$291	$927	$215	2.4
TCU 3	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
TCU 3 Storage Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
TCU 4	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1
TCU 4	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.5	1,896	0	$291	$927	$215	2.4

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
TCU 4	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
TCU 4	1	Compact Fluorescent: 15W CFL Screw-In - 1 Lamp	Wall Switch	S	15	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	11	0	$2	$35	$1	19.7
Lower Gym	8	Metal Halide: (1) 400W Lamp	Wall Switch	S	458	2,280	1, 4	Fixture Replacement	Yes	8	LED - Fixtures: High-Bay	Occupancy Sensor	137	1,573	2.1	7,287	-2	$1,119	$7,959	$1,480	5.8
Lower Gym	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Lower Gym Entry 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Lower Gym Entry 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Boys Locker Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1
Boys Locker Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.1	474	0	$73	$434	$80	4.9
Boys Locker Room Storage/Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Lower Gym Entry 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Lower Gym Entry 2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Gym Stairwell	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.1	248	0	$38	$110	$30	2.1
Gym Stairwell 2	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	7	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.2	579	0	$89	$256	$70	2.1
Boys Restroom	1	Incandescent: 60W Incandescent - 1 Lamp	Wall Switch	S	60	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	9	2,280	0.0	128	0	$20	$35	$1	1.7
Boys Restroom	1	Compact Fluorescent: 18W CFL Screw-In - 1 Lamp	Wall Switch	S	18	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	13	2,280	0.0	14	0	$2	$35	$1	16.4
Boys Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Boys Restroom Storage 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Boys Restroom Storage 2	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$60	4.4
Boys Restroom Stirage 2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Upper Gym Entry	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Upper Gym Entry	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Upper Gym	8	Metal Halide: (1) 400W Lamp	Wall Switch	S	458	2,280	1, 4	Fixture Replacement	Yes	8	LED - Fixtures: High-Bay	Occupancy Sensor	137	1,573	2.1	7,287	-2	$1,119	$7,959	$1,480	5.8
Upper Gym	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Upper Gym Exit Area	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Girls Locker Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Girls Locker Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.1	474	0	$73	$434	$80	4.9
Upper Gym Exit Area	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.1	421	0	$65	$416	$75	5.3
Stairs	1	Incandescent: 60W Incandescent - 1 Lamp	Wall Switch	S	60	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	9	2,280	0.0	128	0	$20	$35	$1	1.7
Girls Locker Room Storage Room	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	527	0	$81	$453	$50	5.0
Girls Locker Room Storage Room	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Teachers Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.1	316	0	$49	$380	$65	6.5
Gym Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.1	316	0	$49	$380	$65	6.5
Cafeteria	35	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	35	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	1.6	5,529	-1	$849	$2,457	$595	2.2
Cafeteria	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Serving Area	10	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	10	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.5	1,580	0	$243	$818	$185	2.6
Serving Area	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Kitchen	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.3	1,053	0	$162	$635	$135	3.1
Kitchen Hood	4	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,573	0.1	221	0	$34	$343	$20	9.5
Kitchen	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Kitchen Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Kitchen Storage 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Kitchen Storage 2	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	527	0	$81	$453	$50	5.0
Walkin Cooler	1	Compact Fluorescent: 13W CFL Screw-In - 1 Lamp	Wall Switch	S	13	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	9	2,280	0.0	10	0	$2	$35	$1	22.8
Walkin Freezer	1	Compact Fluorescent: 13W CFL Screw-In - 1 Lamp	Wall Switch	S	13	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	9	2,280	0.0	10	0	$2	$35	$1	22.8
Cafeteria Hall	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 5	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	1,573	0.1	474	0	$73	$389	$45	4.7
Cafeteria Hall	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Boiler Room Hall	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 5	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,573	0.2	527	0	$81	$408	$50	4.4
Boiler Room Hall	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Boiler Room Hall Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.1	316	0	$49	$380	$65	6.5
Boiler Room Hall Restroom	1	Compact Fluorescent: 15W CFL Screw-In - 1 Lamp	Wall Switch	S	15	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	11	0	$2	$35	$1	19.7

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Custodian Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Teacher Cafeteria	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.2	632	0	$97	$489	$95	4.1
Teacher Cafeteria	3	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,573	0.0	165	0	$25	$55	$15	1.6
Gym/Auditorium Hall	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,280	0.0	124	0	$19	$55	$15	2.1
Auditorium Stage	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.4	1,324	0	$203	$584	$160	2.1
Auditorium Stage	150	Incandescent: 60W Incandescent - 1 Lamp	Wall Switch	S	60	2,280	3	Relamp	No	150	LED Lamps: LED Screw-In Lamps	Wall Switch	9	2,280	5.5	19,186	-4	$2,947	$5,277	$150	1.7
Auditorium Stage	7	Metal Halide: (1) 150W Lamp	Wall Switch	S	190	2,280	1	Fixture Replacement	No	7	LED - Fixtures: Downlight Surface Mount	Wall Switch	57	2,280	0.7	2,335	0	$359	$1,400	$35	3.8
Auditorium	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Auditorium	15	Metal Halide: (1) 250W Lamp	Wall Switch	S	295	2,280	1	Fixture Replacement	No	15	LED - Fixtures: Low-Bay	Wall Switch	89	2,280	2.2	7,769	-2	$1,193	$9,382	$2,250	6.0
Auditorium	4	Compact Fluorescent: 18W CFL Screw-In - 8 Lamp	Wall Switch	S	144	2,280	3	Relamp	No	4	LED Lamps: LED Screw-In Lamps	Wall Switch	101	2,280	0.1	433	0	$67	$1,126	$32	16.4
Storage Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,573	0.1	316	0	$49	$380	$30	7.2
3rd Floor Boys Restroom	9	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,573	0.1	496	0	$76	$434	$80	4.6
Storage Room 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Storage Room 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
CR 302	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
3rd Floor Hallway	26	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 5	Relamp	Yes	26	LED - Linear Tubes: (4) 4' Lamps	High/Low Control	58	1,573	1.4	4,824	-1	$741	$3,024	$520	3.4
3rd Floor Hallway	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
CR 304	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 305	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
Security Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,280	0.0	124	0	$19	$55	$15	2.1
Security Office	1	Incandescent: 175W Incandescent Spotlight	Wall Switch	S	175	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	26	2,280	0.1	373	0	$57	$35	$1	0.6
CR 306	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 307	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
Office 306 A	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Office 306 A	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.1	371	0	$57	$416	$75	6.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Office 306 A Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Teachers Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.2	742	0	$114	$562	$115	3.9
Teachers Room Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.0	140	0	$22	$73	$20	2.5
CR 308	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 309	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 310	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 311	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 311	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.2	632	0	$97	$489	$95	4.1
CR 312	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 314	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 314 Storage	1	Compact Fluorescent: 15W CFL Screw-In - 1 Lamp	Wall Switch	S	15	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	11	0	$2	$35	$1	19.7
Office 314A	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.1	371	0	$57	$416	$75	6.0
CR 316	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
Elevator Hall	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Elevator Hall	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
CR 318	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
Elevator Hall Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,573	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.0	57	0	$9	$37	$10	3.0
CR 320	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
Office 318A	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.2	557	0	$85	$489	$95	4.6
Storage Room 3	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.1	421	0	$65	$416	$40	5.8
Girls Restroom	11	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3, 4	Relamp	Yes	11	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,573	0.2	607	0	$93	$471	$90	4.1
2nd Floor Elevator Hall	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,573	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.0	57	0	$9	$37	$10	3.0
2nd Floor Elevator Hall	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
2nd Floor Elevator Hall Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,573	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.0	57	0	$9	$37	$10	3.0
Girls Restroom	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.3	1,158	0	$178	$672	$145	3.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
CR 220	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
Storage 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Storage 3A	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
CR 218	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 216	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
Office 214A	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.2	557	0	$85	$489	$95	4.6
CR 214	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 212	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR211	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.4	1,484	0	$228	$854	$195	2.9
CR 209	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.4	1,484	0	$228	$854	$195	2.9
Library/Media Center	23	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	23	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	1.2	4,267	-1	$655	$2,220	$530	2.6
Server Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.2	557	0	$85	$489	$95	4.6
CR 207	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.4	1,484	0	$228	$854	$195	2.9
Copy Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Copy Room Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Copy Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.0	140	0	$22	$73	$20	2.5
Nurse's Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	5	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	928	0	$142	$635	$135	3.5
Nurse's Office Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.0	140	0	$22	$73	$20	2.5
Main Office	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
Principal's Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.1	371	0	$57	$416	$75	6.0
Guidance Office	5	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	5	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,573	0.1	492	0	$76	$632	$85	7.2
Office 1	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,573	0.1	394	0	$60	$560	$75	8.0
Office 2	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,573	0.1	394	0	$60	$560	$75	8.0
Office 3	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,573	0.1	394	0	$60	$560	$75	8.0
Office 4	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,573	0.1	394	0	$60	$560	$75	8.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Principal Office Hallway	1	Compact Fluorescent: 15W CFL Screw-In - 1 Lamp	Wall Switch	S	15	2,280	3	Relamp	No	1	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	11	0	$2	$35	$1	19.7
Principal Hall Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
CR 202	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
2nd Floor Storage 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
2nd Floor Storage 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Boys Restroom	9	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,573	0.1	496	0	$76	$434	$80	4.6
1st Floor Girls Restroom	9	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,573	0.1	496	0	$76	$434	$80	4.6
Storage 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
CR 102	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 104	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
Fan Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	3	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.1	421	0	$65	$219	$60	2.5
Fan Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.1	248	0	$38	$110	$30	2.1
CR 106	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
CR 105	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 108	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 108	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.1	421	0	$65	$416	$75	5.3
CR 107	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.2	742	0	$114	$562	$115	3.9
CR 109	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 110	11	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	11	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.6	2,041	0	$313	$1,073	$255	2.6
CR 111	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 112	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.3	1,113	0	$171	$708	$155	3.2
CR 114	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.4	1,484	0	$228	$854	$195	2.9
VP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.0	140	0	$22	$73	$20	2.5
CR 116	10	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	10	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,855	0	$285	$1,000	$235	2.7
CR 118	10	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	10	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,855	0	$285	$1,000	$235	2.7

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Storage Room	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,280	0.0	73	0	$11	$72	$10	5.6
Storage Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.1	371	0	$57	$416	$40	6.6
CR 120	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,573	0.5	1,670	0	$256	$927	$215	2.8
CR 120 Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	83	0	$13	$37	$10	2.1
Social Worker Room (120A)	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.1	316	0	$49	$380	$65	6.5
Social Worker Room (120A) Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,280	3	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	2,280	0.0	44	0	$7	$18	$5	2.0
Elevator Hall	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,573	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.0	114	0	$18	$73	$20	3.0
Elevator Hall	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Elevator Hall Mechanical Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,573	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,573	0.0	57	0	$9	$37	$10	3.0
1st Floor Hallway	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 5	Relamp	Yes	15	LED - Linear Tubes: (4) 4' Lamps	High/Low Control	58	1,573	0.8	2,783	-1	$427	$1,770	$300	3.4
1st Floor Hallway	7	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	7	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Stairwell 2	1	LED Lamps: 12W LED Screw-In - 1L	Wall Switch	S	12	2,280		None	No	1	LED Lamps: 12W LED Screw-In - 1L	Wall Switch	12	2,280	0.0	0	0	$0	$0	$0	0.0
Stairwell 2	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	4	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.2	562	0	$86	$292	$80	2.5
2nd Floor Hallway	26	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3, 5	Relamp	Yes	26	LED - Linear Tubes: (4) 4' Lamps	High/Low Control	58	1,573	1.4	4,824	-1	$741	$3,024	$520	3.4
2nd Floor Hallway	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Stairwell 3	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	5	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.2	702	0	$108	$365	$100	2.5
1st Floor Display Cabin	2	Linear Fluorescent - T12: 4' T12 (40W) - 1L	Wall Switch	S	46	2,280	2	Relamp & Reballast	No	2	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	2,280	0.0	158	0	$24	$101	$10	3.8
Stairwell 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,280	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,280	0.0	166	0	$25	$73	$20	2.1
Stairwell 1	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,280	3	Relamp	No	4	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,280	0.1	497	0	$76	$219	$60	2.1
Stairwell 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,280	3	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,280	0.1	281	0	$43	$146	$40	2.5
Basement	5	Compact Fluorescent: 15W CFL Screw-In - 1 Lamp	Wall Switch	S	15	2,280	3	Relamp	No	5	LED Lamps: LED Screw-In Lamps	Wall Switch	11	2,280	0.0	56	0	$9	$176	$5	19.7
Exterior	7	High-Pressure Sodium: (1) 70W Lamp	Timeclock		95	4,015	1	Fixture Replacement	No	7	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	29	4,015	0.2	1,869	0	$290	$6,762	$700	20.9
Exterior	3	Metal Halide: (1) 250W Lamp	Timeclock		295	4,015	1	Fixture Replacement	No	3	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	89	4,015	0.3	2,487	0	$386	$2,898	$300	6.7

Motor Inventory & Recommendations

		Existing Conditions							Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Roof	Auditorium	1	Supply Fan	5.0	89.5%	No	W	2,745		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Roof	Auditorium	1	Exhaust Fan	3.0	89.5%	No	W	2,745		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Roof	Kitchen Exhaust	1	Kitchen Hood Exhaust Fan	1.0	82.5%	No	W	5,250	7	No	85.5%	Yes	1	0.0	2,738	10	$500	$3,283	$300	6.0
Roof	Cafeteria	1	Supply Fan	5.0	89.5%	No	W	2,745		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Boiler Room	DHW Loop	2	Process Pump	0.1	68.5%	No	W	2,745		No	68.5%	No		0.0	0	0	$0	$0	$0	0.0
Boiler Room	Pneumatic Valve Controls	2	Air Compressor	1.0	85.5%	No	W	1,095		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
Boiler Room	Condensate	3	Condensate Pump	0.8	81.1%	No	W	2,745		No	81.1%	No		0.0	0	0	$0	$0	$0	0.0
Elevator Room	Elevator	1	Other	30.0	74.0%	No	W	900		No	74.0%	No		0.0	0	0	$0	$0	$0	0.0
Boiler Room	Combustion Fan	2	Combustion Air Fan	5.0	88.5%	No	W	2,745	6	No	88.5%	Yes	2	3.0	8,099	0	$1,256	$7,974	$1,550	5.1
Locker Rooms and Storage Rooms	Locker Rooms and Storage Rooms	4	Supply Fan	0.5	78.2%	No	W	2,745		No	78.2%	No		0.0	0	0	$0	$0	$0	0.0

Electric HVAC Inventory & Recommendations

		Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
TCUs	TCUs 1, 2, 3 & 4	4	Split-System AC	3.50		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Auditorium	2	Packaged AC	16.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Server Room	1	Split-System AC	2.56		W		No							0.0	0	0	$0	$0	$0	0.0
Lower Roof	Cafeteria (RTU-1)	1	Packaged AC	20.00		W		No							0.0	0	0	$0	$0	$0	0.0
Lower Roof	Guidance Office	1	Split-System Air-Source HP	2.50	30.00	B	8	Yes	1	Split-System Air-Source HP	2.50	30.00	14.00	3.80	0.3	645	0	$100	$4,227	$230	40.0
Windows	Throughout Building	19	Window AC	0.50		W		No							0.0	0	0	$0	$0	$0	0.0

Fuel Heating Inventory & Recommendations

		Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Whole Building	2	Forced Draft Steam Boiler	5,021.30	W		No						0.0	0	0	$0	$0	$0	0.0
Roof	Auditorium	2	Furnace	218.70	W		No						0.0	0	0	$0	$0	$0	0.0
Roof	Cafeteria	1	Furnace	203.00	W		No						0.0	0	0	$0	$0	$0	0.0

DHW Inventory & Recommendations

		Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Whole Building	1	Storage Tank Water Heater (> 50 Gal)	W		No						0.0	0	0	$0	$0	$0	0.0

Low-Flow Device Recommendations

	Recommedation Inputs					Energy Impact & Financial Analysis						
Location	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Restrooms	9	32	Faucet Aerator (Lavatory)	1.50	0.50	0.0	0	54	$387	$229	$0	0.6

Walk-In Cooler/Freezer Inventory & Recommendations

	Existing Conditions		Proposed Conditions				Energy Impact & Financial Analysis						
Location	Cooler/ Freezer Quantity	Case Type/Temperature	ECM #	Install EC Evaporator Fan Motors?	Install Electric Defrost Control?	Install Evaporator Fan Control?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Cooler (35F to 55F)	10, 11	Yes	No	Yes	0.1	1,163	0	$180	$2,281	$75	12.2
Kitchen	1	Low Temp Freezer (-35F to -5F)	10, 11	Yes	Yes	Yes	0.1	2,227	0	$345	$2,799	$125	7.7

Commercial Refrigerator/Freezer Inventory & Recommendations

	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Stand-Up Refrigerator, Solid Door (>50 cu. ft.)	Yes		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	3	Refrigerator Chest	Yes		No	0.0	0	0	$0	$0	$0	0.0

Cooking Equipment Inventory & Recommendations

	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	High Efficiency Equipement?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Gas Combination Oven/Steam Cooker (<15 Pans)	Yes		No	0.0	0	0	FALSE	$0	$0	#DIV/0!
Kitchen	1	Electric Griddle (≤2 Feet Width)	Yes		No	0.0	0	0	FALSE	$0	$0	#DIV/0!
Kitchen	1	Gas Steamer	Yes		No	0.0	0	0	FALSE	$0	$0	#DIV/0!
Kitchen	1	Gas Rack Oven (Double)	Yes		No	0.0	0	0	FALSE	$0	$0	#DIV/0!
Kitchen	1	Insulated Food Holding Cabinet (Full Size)	Yes		No	0.0	0	0	FALSE	$0	$0	#DIV/0!
Serving Area	1	Electric Steamer	Yes		No	0.0	0	0	FALSE	$0	$0	#DIV/0!

Plug Load Inventory

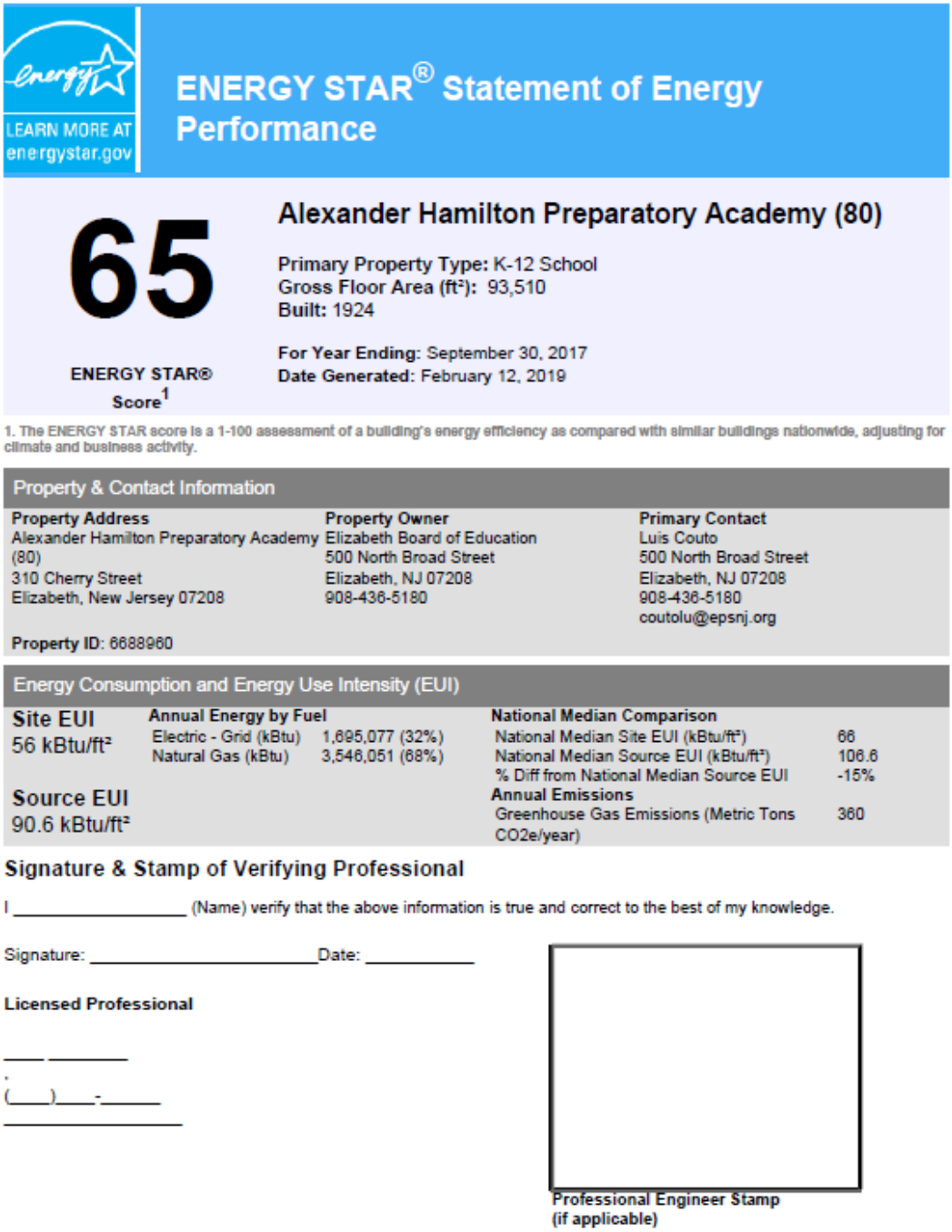
	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Throughout Building	92	Desktop Computer	150.0	Yes
Throughout Building	52	Desk Printers	50.0	Yes
Throughout Building	42	Projectors	200.0	Yes
Throughout Building	42	Smartboard	100.0	Yes
Throughout Building	7	Laptops	45.0	Yes
Throughout Building	5	Mini Fridge	150.0	Yes
Throughout Building	10	Microwave	1,000.0	Yes
Throughout Building	5	Coffee Maker	900.0	Yes
Throughout Building	1	Water Cooler	92.0	Yes
Throughout Building	10	Water Fountain	92.0	Yes
Throughout Building	3	Refrigerator	160.0	Yes
Throughout Building	5	LCD TV	75.0	Yes
Throughout Building	16	Security Camera	10.0	Yes
Throughout Building	2	Paper Shredder	150.0	Yes
Throughout Building	3	Photocopier	600.0	Yes
Throughout Building	1	Large Projector	300.0	Yes

Vending Machine Inventory & Recommendations

	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Cafeteria	1	Non-Refrigerated	N/A	No	0.0	0	0	$0	$0	$0	0.0
Cafeteria	1	Glass Fronted Refrigerated	N/A	No	0.0	0	0	$0	$0	$0	0.0
Cafeteria	1	Glass Fronted Refrigerated	12	Yes	0.1	1,209	0	$188	$230	$50	1.0

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.



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ENERGY STAR® Statement of Energy Performance

65

ENERGY STAR® Score[1]

Alexander Hamilton Preparatory Academy (80)

Primary Property Type: K-12 School
Gross Floor Area (ft²): 93,510
Built: 1924

For Year Ending: September 30, 2017
Date Generated: February 12, 2019

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Alexander Hamilton Preparatory Academy (80) 310 Cherry Street Elizabeth, New Jersey 07208	Elizabeth Board of Education 500 North Broad Street Elizabeth, NJ 07208 908-436-5180	Luis Couto 500 North Broad Street Elizabeth, NJ 07208 908-436-5180 coutolu@epsnj.org

Property ID: 6688960

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
56 kBtu/ft²

Source EUI
90.6 kBtu/ft²

Annual Energy by Fuel		National Median Comparison	
Electric - Grid (kBtu)	1,695,077 (32%)	National Median Site EUI (kBtu/ft²)	66
Natural Gas (kBtu)	3,546,051 (68%)	National Median Source EUI (kBtu/ft²)	106.6
		% Diff from National Median Source EUI	-15%
		Annual Emissions	
		Greenhouse Gas Emissions (Metric Tons CO2e/year)	360

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

___ _____
.
(___)___-_____
_____

Professional Engineer Stamp (if applicable)

APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is $22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	*British thermal unit*: a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
CHP	*Combined heat and power*. Also referred to as cogeneration.
COP	*Coefficient of performance*: a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	*Demand control ventilation*: a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	*United States Department of Energy*
EC Motor	*Electronically commutated motor*
ECM	*Energy conservation measure*
EER	*Energy efficiency ratio*: a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	*Energy Use Intensity:* measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR®	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
EPA	*United States Environmental Protection Agency*
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	*Greenhouse gases:* gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	*Gallons per flush*

gpm	*Gallon per minute*
HID	*High intensity discharge:* high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	*Horsepower*
HPS	*High-pressure sodium*: a type of HID lamp.
HSPF	*Heating seasonal performance factor:* a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	*Heating, ventilating, and air conditioning*
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	*Integrated part load value:* a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	*Kilowatt*: equal to 1,000 Watts.
kWh	*Kilowatt-hour*: 1,000 Watts of power expended over one hour.
LED	*Light emitting diode*: a high-efficiency source of light with a long lamp life.
LGEA	*Local Government Energy Audit*
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MH	*Metal halide*: a type of HID lamp.
MBh	*Thousand Btu per hour*
MBtu	*One thousand British thermal units*
MMBtu	*One million British thermal units*
MV	*Mercury Vapor:* a type of HID lamp.
NJBPU	*New Jersey Board of Public Utilities*
NJCEP	*New Jersey's Clean Energy Program:* NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	*Photovoltaic:* refers to an electronic device capable of converting incident light directly into electricity (direct current).

SEER	*Seasonal energy efficiency ratio:* a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	*Statement of energy performance:* a summary document from the ENERGY STAR® Portfolio Manager®.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC	*Solar renewable energy credit*: a credit you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of 1/8th of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use
VAV	*Variable air volume*
VFD	*Variable frequency drive*: a controller used to vary the speed of an electric motor.
WaterSense™	The symbol for water efficiency. The WaterSense™ program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.