



# Local Government Energy Audit Report

Winfield Scott School

July 31, 2019

*Prepared for:*

Elizabeth Public Schools  
125 Madison Ave  
Elizabeth, NJ 07201

*Prepared by:*

TRC Energy Services  
900 Route 9 North  
Woodbridge, NJ 07095

## Disclaimer

---

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. We encourage the owner of the facility to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state and federal requirements.

Copyright ©2019 TRC Energy Services. All rights reserved.

Reproduction or distribution of the whole, or any part of the contents of this document without written permission of TRC is prohibited. Neither TRC nor any of its employees makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any data, information, method, product or process disclosed in this document, or represents that its use will not infringe upon any privately-owned rights, including but not limited to, patents, trademarks or copyrights.

# Table of Contents

---

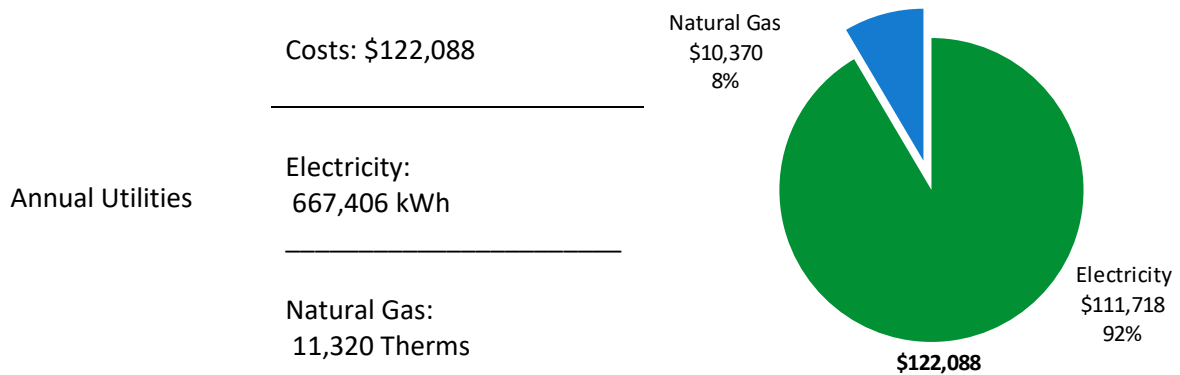
<b>1</b>	<b>Executive Summary</b> .....	<b>1</b>
<b>1.1</b>	<b>Planning Your Project</b> .....	<b>4</b>
	Pick Your Installation Approach .....	4
	More Options from Around the State .....	6
<b>2</b>	<b>Existing Conditions</b> .....	<b>7</b>
2.1	Site Overview.....	7
2.2	Building Occupancy .....	7
2.3	Building Envelope .....	8
2.4	Lighting Systems .....	9
2.5	Air Handling Systems .....	10
	Packaged Units .....	10
	Air Conditioners .....	10
2.6	Heating Steam Systems .....	11
	Unit Ventilators .....	11
2.7	Building Energy Management Systems (EMS) .....	11
2.8	Domestic Hot Water .....	12
2.9	Food Service Equipment.....	12
2.10	Refrigeration.....	13
2.11	Plug Load & Vending Machines.....	13
2.12	Water-Using Systems .....	13
<b>3</b>	<b>Energy Use and Costs</b> .....	<b>14</b>
3.1	Electricity .....	15
3.2	Natural Gas .....	16
3.3	Benchmarking.....	17
	Tracking Your Energy Performance.....	18
<b>4</b>	<b>Energy Conservation Measures</b> .....	<b>19</b>
4.1	Lighting .....	22
	ECM 1: Install LED Fixtures .....	22
	ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers.....	22
	ECM 3: Retrofit Fixtures with LED Lamps.....	23
4.2	Lighting Controls.....	23
	ECM 4: Install Occupancy Sensor Lighting Controls .....	23
	ECM 5: Install High/Low Lighting Controls .....	24
4.3	Variable Frequency Drives (VFD).....	24
	ECM 6: Install Boiler Draft Fan VFDs .....	24
4.4	Electric Unitary HVAC .....	25
	ECM 7: Install High Efficiency Air Conditioning Units.....	25

4.5	Gas-Fired Heating .....	25
	ECM 8: Install High Efficiency Steam Boilers .....	25
	ECM 9: Install High Efficiency Furnaces.....	26
4.6	Domestic Water Heating .....	26
	ECM 10: Install Low-Flow DHW Devices.....	26
<b>5</b>	<b>Energy Efficient Best Practices .....</b>	<b>27</b>
	Energy Tracking with ENERGY STAR® Portfolio Manager®.....	27
	Weatherization.....	27
	Window Treatments/Coverings .....	27
	Lighting Maintenance.....	27
	Lighting Controls .....	27
	Fans to Reduce Cooling Load .....	28
	Thermostat Schedules and Temperature Resets .....	28
	AC System Evaporator/Condenser Coil Cleaning .....	28
	HVAC Filter Cleaning and Replacement .....	28
	Steam Trap Repair and Replacement.....	28
	Boiler Maintenance .....	28
	Furnace Maintenance .....	28
	Water Heater Maintenance .....	29
	Compressed Air System Maintenance .....	29
	Computer Power Management Software .....	29
	Water Conservation .....	30
	Procurement Strategies .....	30
<b>6</b>	<b>On-site Generation .....</b>	<b>31</b>
6.1	Solar Photovoltaic .....	31
6.2	Combined Heat and Power .....	33
<b>7</b>	<b>Project Funding and Incentives.....</b>	<b>34</b>
7.1	SmartStart .....	35
7.2	Pay for Performance - Existing Buildings.....	36
7.3	Energy Savings Improvement Program .....	37
7.4	SREC Registration Program.....	38
<b>8</b>	<b>Energy Purchasing and Procurement Strategies .....</b>	<b>39</b>
8.1	Retail Electric Supply Options.....	39
8.2	Retail Natural Gas Supply Options .....	39
	<b>Appendix A: Equipment Inventory &amp; Recommendations .....</b>	<b>A-1</b>
	<b>Appendix B: ENERGY STAR® Statement of Energy Performance.....</b>	<b>B-1</b>
	<b>Appendix C: Glossary .....</b>	<b>C-1</b>

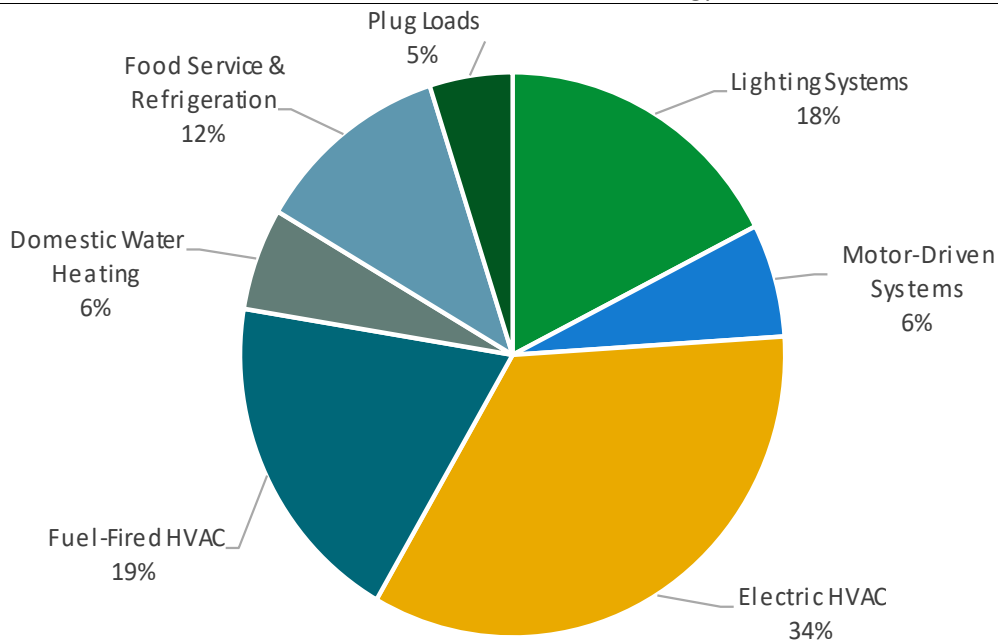
# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for Winfield Scott School. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC Energy Services (TRC) conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



<p>ENERGY STAR® Benchmarking Score</p>	<p>41 <i>(1-100 scale)</i></p>	<p>This building performs at or below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.</p>
--	------------------------------------	---



*Figure 1 - Energy Use by System*

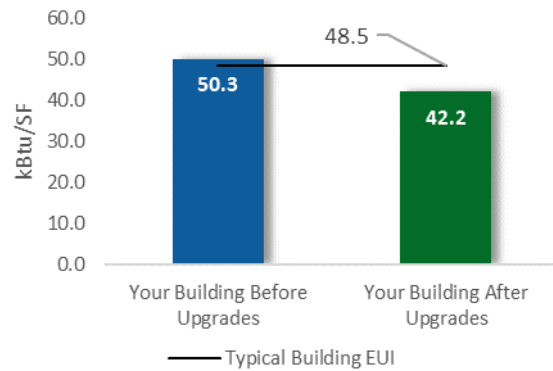
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

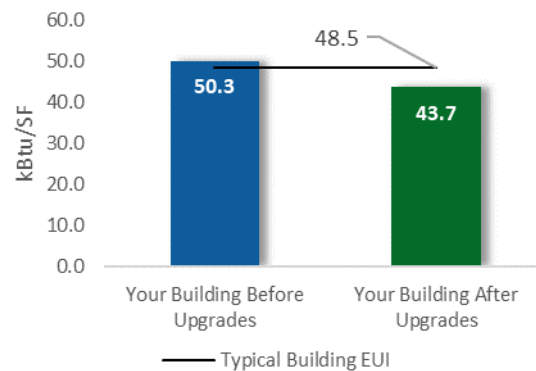
### Scenario 1: Full Package (all evaluated measures)

Installation Cost	\$412,448
Potential Rebates & Incentives <sup>1</sup>	\$22,040
Annual Cost Savings	\$23,255
Annual Energy Savings	Electricity: 134,224 kWh Natural Gas: 859 Therms
Greenhouse Gas Emission Savings	73 Tons
Simple Payback	16.8 Years
Site Energy Savings (all utilities)	16%



### Scenario 2: Cost Effective Package<sup>2</sup>

Installation Cost	\$133,039
Potential Rebates & Incentives	\$19,621
Annual Cost Savings	\$20,617
Annual Energy Savings	Electricity: 121,454 kWh Natural Gas: 312 Therms
Greenhouse Gas Emission Savings	63 Tons
Simple Payback	5.5 Years
Site Energy Savings (all utilities)	13%



### On-site Generation Potential

Photovoltaic	High
Combined Heat and Power	None

<sup>1</sup> Incentives are based on current SmartStart Prescriptive incentives. Other program incentives may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Lifetime Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>102,003</b>	<b>31.2</b>	<b>-16</b>	<b>\$16,931</b>	<b>\$253,966</b>	<b>\$108,784</b>	<b>\$18,151</b>	<b>\$90,633</b>	<b>5.4</b>	<b>100,884</b>
ECM 1	Install LED Fixtures	29,679	4.0	-1	\$4,963	\$74,447	\$67,437	\$7,400	\$60,037	12.1	29,824
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,311	0.5	0	\$217	\$3,254	\$673	\$3	\$670	3.1	1,288
ECM 3	Retrofit Fixtures with LED Lamps	71,013	26.8	-15	\$11,751	\$176,265	\$40,674	\$10,748	\$29,926	2.5	69,772
<b>Lighting Control Measures</b>		<b>13,974</b>	<b>4.8</b>	<b>-3</b>	<b>\$2,312</b>	<b>\$18,498</b>	<b>\$16,380</b>	<b>\$1,470</b>	<b>\$14,910</b>	<b>6.4</b>	<b>13,729</b>
ECM 4	Install Occupancy Sensor Lighting Controls	11,712	4.1	-2	\$1,938	\$15,504	\$11,880	\$1,470	\$10,410	5.4	11,507
ECM 5	Install High/Low Lighting Controls	2,262	0.8	0	\$374	\$2,994	\$4,500	\$0	\$4,500	12.0	2,222
<b>Variable Frequency Drive (VFD) Measures</b>		<b>5,477</b>	<b>1.8</b>	<b>0</b>	<b>\$917</b>	<b>\$13,753</b>	<b>\$7,625</b>	<b>\$0</b>	<b>\$7,625</b>	<b>8.3</b>	<b>5,516</b>
ECM 6	Install Boiler Draft Fan VFDs	5,477	1.8	0	\$917	\$13,753	\$7,625	\$0	\$7,625	8.3	5,516
<b>Electric Unitary HVAC Measures</b>		<b>12,770</b>	<b>5.8</b>	<b>0</b>	<b>\$2,138</b>	<b>\$32,065</b>	<b>\$82,762</b>	<b>\$1,219</b>	<b>\$81,543</b>	<b>38.1</b>	<b>12,860</b>
ECM 7	Install High Efficiency Air Conditioning Units	12,770	5.8	0	\$2,138	\$32,065	\$82,762	\$1,219	\$81,543	38.1	12,860
<b>Gas Heating (HVAC/Process) Replacement</b>		<b>0</b>	<b>0.0</b>	<b>55</b>	<b>\$500</b>	<b>\$10,007</b>	<b>\$196,646</b>	<b>\$1,200</b>	<b>\$195,446</b>	<b>390.6</b>	<b>6,395</b>
ECM 8	Install High Efficiency Steam Boilers	0	0.0	54	\$491	\$9,823	\$191,916	\$0	\$191,916	390.8	6,278
ECM 9	Install High Efficiency Furnaces	0	0.0	1	\$9	\$184	\$4,731	\$1,200	\$3,531	383.4	118
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>50</b>	<b>\$456</b>	<b>\$4,564</b>	<b>\$251</b>	<b>\$0</b>	<b>\$251</b>	<b>0.5</b>	<b>5,833</b>
ECM 10	Install Low-Flow DHW Devices	0	0.0	50	\$456	\$4,564	\$251	\$0	\$251	0.5	5,833
<b>TOTALS (COST EFFECTIVE MEASURES)</b>		<b>121,454</b>	<b>37.9</b>	<b>31</b>	<b>\$20,617</b>	<b>\$290,781</b>	<b>\$133,039</b>	<b>\$19,621</b>	<b>\$113,418</b>	<b>5.5</b>	<b>125,962</b>
<b>TOTALS (ALL MEASURES)</b>		<b>134,224</b>	<b>43.7</b>	<b>86</b>	<b>\$23,255</b>	<b>\$332,853</b>	<b>\$412,448</b>	<b>\$22,040</b>	<b>\$390,408</b>	<b>16.8</b>	<b>145,217</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

*Figure 2 – Evaluated Energy Improvements*

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.



## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

New Jersey’s Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

Energy Conservation Measure		SmartStart	Direct Install	Pay For Performance
ECM 1	Install LED Fixtures	x		
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	x		
ECM 3	Retrofit Fixtures with LED Lamps	x		
ECM 4	Install Occupancy Sensor Lighting Controls	x		
ECM 5	Install High/Low Lighting Controls			
ECM 6	Install Boiler Draft Fan VFDs			
ECM 7	Install High Efficiency Electric AC			
ECM 8	Install High Efficiency Steam Boilers	x		
ECM 9	Install High Efficiency Furnaces			
ECM 10	Install Low-Flow Domestic Hot Water Devices	x		

*Figure 3 – Funding Options*





## New Jersey's Clean Energy Programs At-A-Glance

	<b>SmartStart</b> Flexibility to install at your own pace	<b>Direct Install</b> Turnkey installation	<b>Pay for Performance</b> Whole building upgrades
<b>Who should use it?</b>	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
<b>How does it work?</b>	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
<b>What are the Incentives?</b>	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project.  You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
<b>How do I participate?</b>	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.

Take the next step by visiting [www.njcleanenergy.com](http://www.njcleanenergy.com) for program details, applications, and to contact a qualified contractor.

### *Individual Measures with SmartStart*

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

### *Turnkey Installation with Direct Install*

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

### *Whole Building Approach with Pay for Performance*

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program (ESIP) loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings.

## **More Options from Around the State**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Resiliency with Return on Investment through Combined Heat & Power (CHP)*

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Winfield Scott School. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On January 30, 2019, TRC performed an energy audit at Winfield Scott School located in Elizabeth, New Jersey. TRC met with Pierre Servellow to review the facility operations and help focus our investigation on specific energy-using systems.

Winfield Scott School is a three-story, 67,835 square foot building built in 1917. Spaces include: classrooms, gymnasium, offices, kitchen, cafeteria, storage rooms, library, corridors, stairwells, and basement mechanical space.

### 2.2 Building Occupancy

The facility is occupied 10 months out of the year. Typical weekday occupancy is 91 staff and 702 students.

Building Name	Weekday/Weekend	Operating Schedule
Winfield Scott School	Weekday	8:30 AM - 4:00 PM
	Weekend	Closed

*Figure 4 - Building Occupancy Schedule*

## 2.3 Building Envelope

The building is constructed of concrete block and structural steel with a brick facade. The roof is flat and covered with a membrane and is in fair condition.

There are several temporary classroom units (TCU) located behind the main building that are constructed of structural steel frames. The walls are made of corrugated steel sheets with insulation material covering the gap between the interior and exterior walls. The roof is covered in roofing membrane. The envelope of the TCUs is in fair condition.

Most of the windows in the main building are double glazed and have aluminum frames. The glass-to-frame seals are in good condition. Exterior doors have aluminum frames and are in fair condition with some signs of wear in the door and window seals. Degraded window and door seals increase drafts and outside air infiltration.



*Building Envelope*



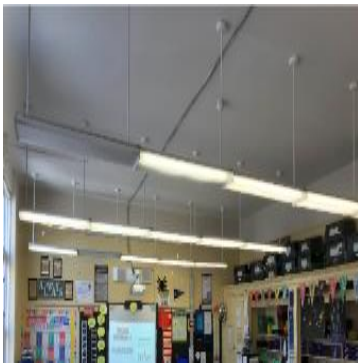
*TCU Envelope*

## 2.4 Lighting Systems

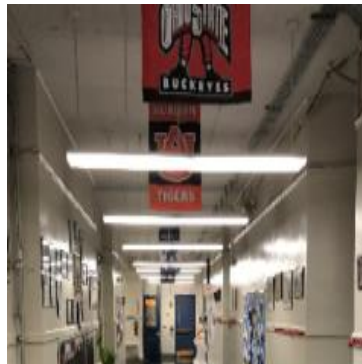
The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps. There are also several fixtures with incandescent light bulbs with an estimated rating of 60-Watts. Additionally, there are some fixtures with (15-Watt 1' and 56-Watt 6') linear fluorescent T12 lamps, 32-Watt U-bend T8 lamps. Typically, T8 fluorescent lamps use electronic ballasts and T12 fluorescent lamps use magnetic ballasts.

Fluorescent fixture types include 1-lamp, 2-lamp, 3-lamp or 4-lamp, 1-foot, 4-foot or 6-foot long troffers, recessed or surface mounted fixtures, and 2-foot fixtures with U-bend tube lamps. Similarly, incandescent lamps are situated in a mix of suspended, recessed and surface mounted fixtures. Gymnasium fixtures have high bay, high intensity discharge (HID) lamps and are manually controlled. Most exit signs use LED sources.

Most fixtures are in fair condition. Interior lighting levels were generally sufficient.



*Linear Fixtures in Classrooms*



*Hallway Fixtures*



*Exit Sign*

Most lighting fixtures are controlled manually. In some classrooms and general-purpose rooms, the lighting fixtures are controlled by occupancy sensors.

Exterior fixtures in this facility include wall packs located throughout the perimeter of the building and on the TCUs. These fixtures have high intensity discharge (HID) lamps.

Exterior light fixtures are controlled by a time clock, switch, or photocell; depending on the fixture.



*TCU Exterior Wall Packs*

## 2.5 Air Handling Systems

### Packaged Units

The gym and some offices areas in the building are served by packaged roof top unit (RTUs). The RTU serving the gym has a capacity of 20 tons. The office areas are served by two 5-ton and one 3-ton RTU. All RTUs have gas furnaces built in them to serve the heating requirements of the offices and gymnasium. The gym RTU is relatively new and is in good working condition. The other units were installed in 1997 and may be nearing their end of useful life.

There is also a 4-ton packaged Carrier unit located in the mechanical room that provides cooling only to the offices. This unit is relatively new and is in good working condition.

The TCU's are equipped with wall mounted 4-ton packaged terminal units to serve the cooling and heating requirements of their respective zones. These units have electric resistance heating.

Refer to Appendix A for detailed information about each unit.

### Air Conditioners

Some small offices and one classroom in this school are served by window air conditioning (AC) units and split system air conditioner. The window AC's are estimated at 1 ton capacity each. The one split system AC is sized at 3 tons. These units are in fair condition.

The HVAC system uses pneumatic controls. A 2 hp air compressor located in the mechanical room serves the pneumatic system. No air leaks were observed during the inspection.



*Gym RTU*



*Packaged Unit*



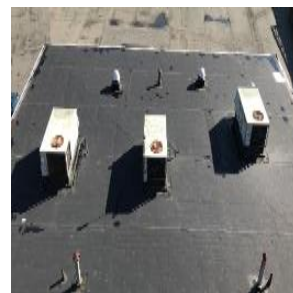
*Unit Ventilator*



*Wall-Mounted PTAC Unit*



*Window AC*



*RTUs*



## 2.6 Heating Steam Systems

Two Weil Mclain 5,600 MBh steam boilers serve the major portion of the main building whose heating load is served by unit ventilators and radiators. These boilers have an estimated efficiency of 74%. The boilers are configured in a lead-lag control scheme. Both boilers are required under high load conditions. Installed in 1985, they are approaching the end of their useful life.

At the time of the site audit, at least 10 feet of 1.5 inch (approximate) steam piping along the steam traps were noticed to be missing insulation.

### Unit Ventilators

These boilers serve the heating requirement of all unit ventilators and radiators throughout the building.

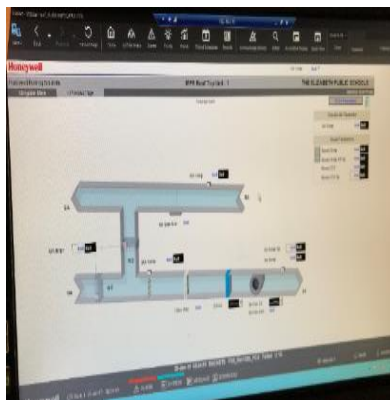
Most classrooms in this school are equipped with unit ventilator units to serve their heating requirement. These units have supply fan motors and zone valves for the steam lines that operate with a pneumatic control system. This system is original to the building and appears to be in fair operating condition. Radiators provide steam heat to some of the classrooms and offices.



*Boilers*

## 2.7 Building Energy Management Systems (EMS)

A Honeywell EMS controls just one gym RTU.



*EMS for Gym RTU*



## 2.8 Domestic Hot Water

Hot water is produced with an 81 gallon. 154 MBh gas-fired storage water heater with an 80% efficiency.



*DHW Heater*

## 2.9 Food Service Equipment

The kitchen has gas equipment that is used to prepare breakfast and lunch for students and staff. Most cooking is done using a conventional gas-fired oven. Bulk prepared foods are held in several electric holding cabinets. Equipment is high efficiency and in good condition.

The dishwasher is an ENERGY STAR® high temperature, under the counter-type unit with electric heating element.

Visit [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment) for the latest information on high efficiency food service equipment.



*Gas Rack Oven*



*Food Holding Cabinet*



*Hot Food Unit  
(Electric Steamer)*



*Dishwasher*

## 2.10 Refrigeration

The kitchen has three stand-up refrigerators with solid doors. There are also three stand-up solid door freezers. There are four refrigerator chests for storing milk. All equipment is high efficiency and in good working condition.

Visit [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment) for the latest information on high efficiency food service equipment.



*Solid Door Refrigerator*



*Solid Door Freezer*



*Milk Cooler*

## 2.11 Plug Load & Vending Machines

The utility bill analysis indicates that plug loads consume approximately 5% of total building energy use. This is lower than a typical building.

The staff seems to already be doing a great job managing the electrical plug loads. This report makes additional suggestions for ECMs in this area as well as Energy Efficient Best Practices.

There are approximately 65 computer work stations throughout the facility. Plug loads throughout the building include general café and office equipment. There are typical classroom loads such as computers and projectors.

There are several residential style refrigerators throughout the building that are used to store perishables. These vary in condition and efficiency.



*Projector & Computer in Classroom*



*Paper Shredder*

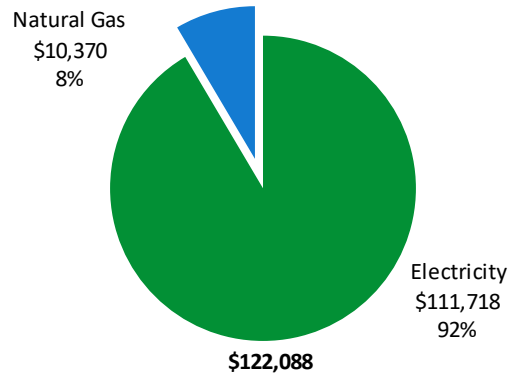
## 2.12 Water-Using Systems

There are 19 restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher.

### 3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	667,406 kWh	\$111,718
Natural Gas	11,320 Therms	\$10,370
<b>Total</b>		<b>\$122,088</b>



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

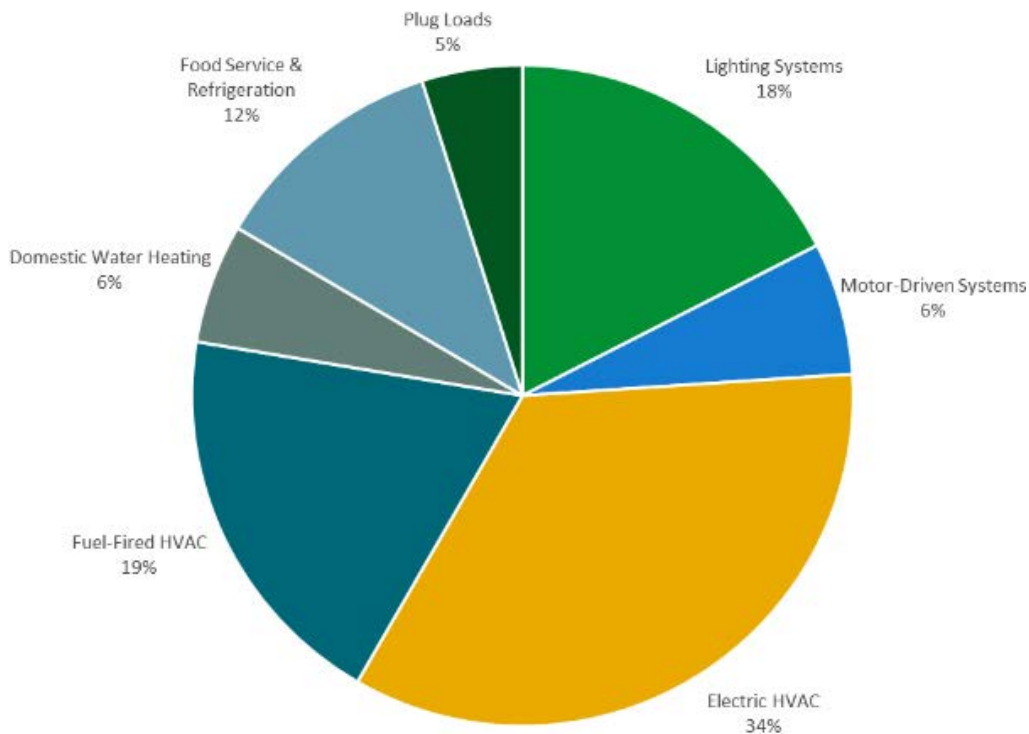
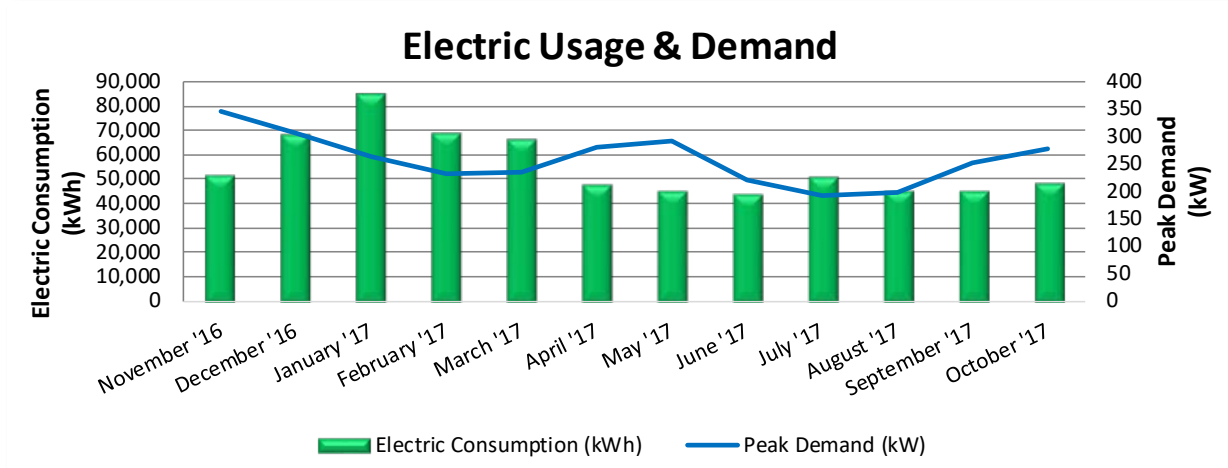


Figure 5 - Energy Balance

### 3.1 Electricity

PSE&G delivers electricity under rate class general service, with electric production provided by a third-party supplier.



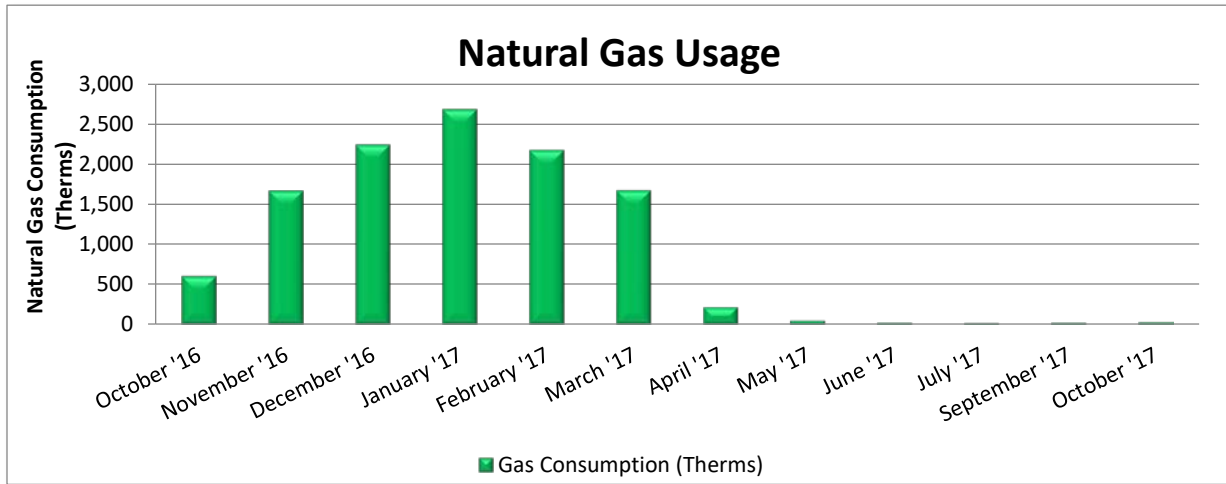
Electric Billing Data						
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost	TRC Estimated Usage?
11/14/16	30	51,797	346	\$1,356	\$9,270	No
12/18/16	34	68,805	305	\$1,200	\$10,353	Yes
1/18/17	31	84,972	263	\$1,048	\$12,551	No
2/15/17	28	69,043	231	\$928	\$11,544	No
3/17/17	30	66,412	234	\$949	\$11,047	No
4/17/17	31	48,118	281	\$1,123	\$8,178	Yes
5/17/17	30	45,742	291	\$1,159	\$7,951	No
6/16/17	30	43,951	221	\$917	\$9,233	No
7/18/17	32	51,215	193	\$802	\$9,462	No
8/18/17	31	45,379	197	\$983	\$7,553	No
9/15/17	28	45,271	252	\$1,031	\$7,648	No
10/16/17	31	48,530	278	\$1,188	\$7,234	No
<b>Totals</b>	<b>366</b>	<b>669,235</b>	<b>346</b>	<b>\$12,685</b>	<b>\$112,024</b>	
<b>Annual</b>	<b>365</b>	<b>667,406</b>	<b>346</b>	<b>\$12,650</b>	<b>\$111,718</b>	

Notes:

- Peak demand of 346 kW occurred in November 2016.
- The average electric cost over the past 12 months was \$0.167/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

### 3.2 Natural Gas

Elizabethtown Gas delivers natural gas under rate class general delivery services, with natural gas supply provided by UGI Energy Services, a third-party supplier.



Gas Billing Data				
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost	TRC Estimated Usage?
11/14/16	31	607	\$617	No
12/13/16	29	1,667	\$1,336	Yes
1/13/17	31	2,240	\$1,789	Yes
2/14/17	32	2,678	\$2,054	No
3/15/17	29	2,173	\$1,741	No
4/13/17	29	1,672	\$1,346	No
5/15/17	32	215	\$355	Yes
6/14/17	30	48	\$236	No
7/14/17	30	19	\$227	No
8/14/17	31	14	\$235	No
9/14/17	31	22	\$228	Yes
10/16/17	32	30	\$263	Yes
<b>Totals</b>	<b>367</b>	<b>11,382</b>	<b>\$10,426</b>	
<b>Annual</b>	<b>365</b>	<b>11,320</b>	<b>\$10,370</b>	

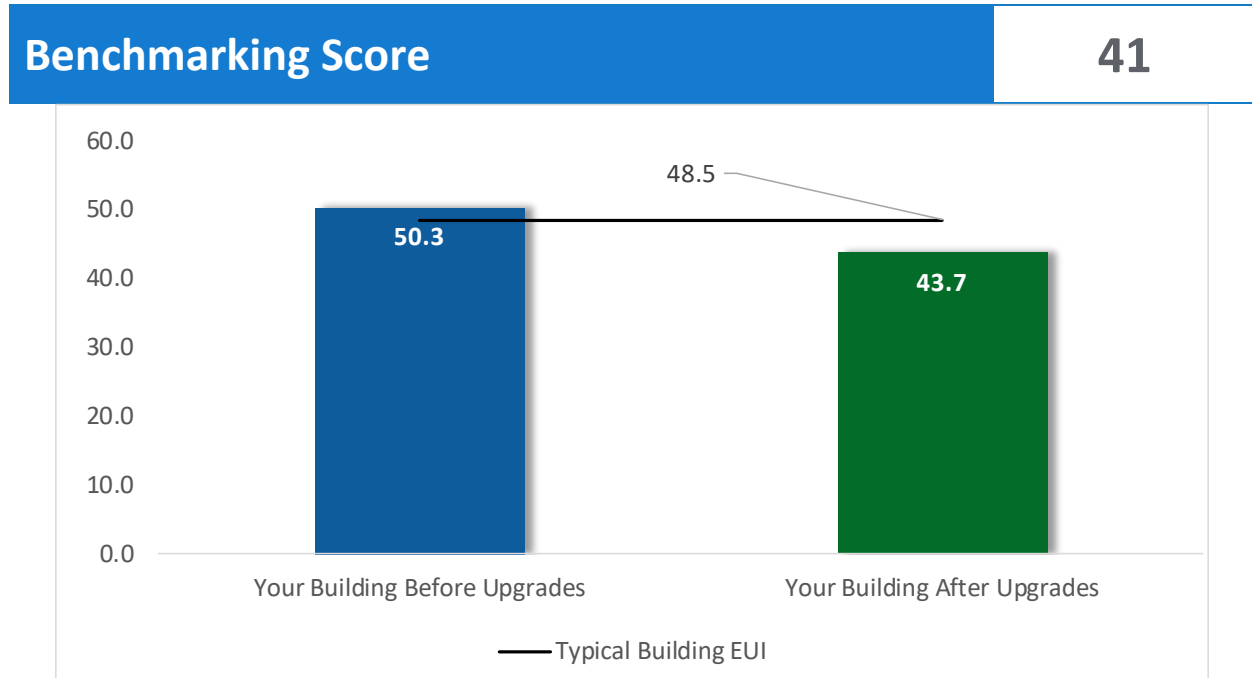
Notes:

- The average gas cost for the past 12 months is \$0.916/therm, which is the blended rate used throughout the analysis.
- The natural gas usage from three meters for this site is very low, considering the size of the boilers and heating furnaces in the site. There may be an additional gas meter serving the boilers or the meters may not be functioning properly or providing poor quality data. We recommend the site investigate this further to resolve this issue.
- For energy balance, the full load hours of operation of the boilers and furnaces had to be reduced to a very low (unrealistic) value of 25 to 40 hours per year.

### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency’s (EPA) *Portfolio Manager*® software. Benchmarking compares your building’s energy use to that of similar buildings across the county, while neutralizing variations due to location, occupancy and operating hours. Some building types can be scored with a 1-100 ranking of a building’s energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building’s energy performance. It assesses the building’s physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.



*Figure 6 - Energy Use Intensity Comparison*

This building performs at, or below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

*Note: This score may change based on the resolution of the natural gas usage issue.*

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings’ energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause a building to vary from the “typical” energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building’s energy use and the benchmarking score.

## **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website<sup>3</sup>.

---

<sup>3</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>



## 4 ENERGY CONSERVATION MEASURES

---

The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>102,003</b>	<b>31.2</b>	<b>-16</b>	<b>\$16,931</b>	<b>\$108,784</b>	<b>\$18,151</b>	<b>\$90,633</b>	<b>5.4</b>	<b>100,884</b>
ECM 1	Install LED Fixtures	29,679	4.0	-1	\$4,963	\$67,437	\$7,400	\$60,037	12.1	29,824
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,311	0.5	0	\$217	\$673	\$3	\$670	3.1	1,288
ECM 3	Retrofit Fixtures with LED Lamps	71,013	26.8	-15	\$11,751	\$40,674	\$10,748	\$29,926	2.5	69,772
<b>Lighting Control Measures</b>		<b>13,974</b>	<b>4.8</b>	<b>-3</b>	<b>\$2,312</b>	<b>\$16,380</b>	<b>\$1,470</b>	<b>\$14,910</b>	<b>6.4</b>	<b>13,729</b>
ECM 4	Install Occupancy Sensor Lighting Controls	11,712	4.1	-2	\$1,938	\$11,880	\$1,470	\$10,410	5.4	11,507
ECM 5	Install High/Low Lighting Controls	2,262	0.8	0	\$374	\$4,500	\$0	\$4,500	12.0	2,222
<b>Variable Frequency Drive (VFD) Measures</b>		<b>5,477</b>	<b>1.8</b>	<b>0</b>	<b>\$917</b>	<b>\$7,625</b>	<b>\$0</b>	<b>\$7,625</b>	<b>8.3</b>	<b>5,516</b>
ECM 6	Install Boiler Draft Fan VFDs	5,477	1.8	0	\$917	\$7,625	\$0	\$7,625	8.3	5,516
<b>Electric Unitary HVAC Measures</b>		<b>12,770</b>	<b>5.8</b>	<b>0</b>	<b>\$2,138</b>	<b>\$82,762</b>	<b>\$1,219</b>	<b>\$81,543</b>	<b>38.1</b>	<b>12,860</b>
ECM 7	Install High Efficiency Air Conditioning Units	12,770	5.8	0	\$2,138	\$82,762	\$1,219	\$81,543	38.1	12,860
<b>Gas Heating (HVAC/Process) Replacement</b>		<b>0</b>	<b>0.0</b>	<b>55</b>	<b>\$500</b>	<b>\$196,646</b>	<b>\$1,200</b>	<b>\$195,446</b>	<b>390.6</b>	<b>6,395</b>
ECM 8	Install High Efficiency Steam Boilers	0	0.0	54	\$491	\$191,916	\$0	\$191,916	390.8	6,278
ECM 9	Install High Efficiency Furnaces	0	0.0	1	\$9	\$4,731	\$1,200	\$3,531	383.4	118
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>50</b>	<b>\$456</b>	<b>\$251</b>	<b>\$0</b>	<b>\$251</b>	<b>0.5</b>	<b>5,833</b>
ECM 10	Install Low-Flow DHW Devices	0	0.0	50	\$456	\$251	\$0	\$251	0.5	5,833
<b>TOTALS</b>		<b>134,224</b>	<b>43.7</b>	<b>86</b>	<b>\$23,255</b>	<b>\$412,448</b>	<b>\$22,040</b>	<b>\$390,408</b>	<b>16.8</b>	<b>145,217</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>102,003</b>	<b>31.2</b>	<b>-16</b>	<b>\$16,931</b>	<b>\$108,784</b>	<b>\$18,151</b>	<b>\$90,633</b>	<b>5.4</b>	<b>100,884</b>
ECM 1	Install LED Fixtures	29,679	4.0	-1	\$4,963	\$67,437	\$7,400	\$60,037	12.1	29,824
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,311	0.5	0	\$217	\$673	\$3	\$670	3.1	1,288
ECM 3	Retrofit Fixtures with LED Lamps	71,013	26.8	-15	\$11,751	\$40,674	\$10,748	\$29,926	2.5	69,772
<b>Lighting Control Measures</b>		<b>13,974</b>	<b>4.8</b>	<b>-3</b>	<b>\$2,312</b>	<b>\$16,380</b>	<b>\$1,470</b>	<b>\$14,910</b>	<b>6.4</b>	<b>13,729</b>
ECM 4	Install Occupancy Sensor Lighting Controls	11,712	4.1	-2	\$1,938	\$11,880	\$1,470	\$10,410	5.4	11,507
ECM 5	Install High/Low Lighting Controls	2,262	0.8	0	\$374	\$4,500	\$0	\$4,500	12.0	2,222
<b>Variable Frequency Drive (VFD) Measures</b>		<b>5,477</b>	<b>1.8</b>	<b>0</b>	<b>\$917</b>	<b>\$7,625</b>	<b>\$0</b>	<b>\$7,625</b>	<b>8.3</b>	<b>5,516</b>
ECM 6	Install Boiler Draft Fan VFDs	5,477	1.8	0	\$917	\$7,625	\$0	\$7,625	8.3	5,516
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>50</b>	<b>\$456</b>	<b>\$251</b>	<b>\$0</b>	<b>\$251</b>	<b>0.5</b>	<b>5,833</b>
ECM 10	Install Low-Flow DHW Devices	0	0.0	50	\$456	\$251	\$0	\$251	0.5	5,833
<b>TOTALS</b>		<b>121,454</b>	<b>37.9</b>	<b>31</b>	<b>\$20,617</b>	<b>\$133,039</b>	<b>\$19,621</b>	<b>\$113,418</b>	<b>5.5</b>	<b>125,962</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

*Figure 8 – Cost Effective ECMs*

## 4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>102,003</b>	<b>31.2</b>	<b>-16</b>	<b>\$16,931</b>	<b>\$108,784</b>	<b>\$18,151</b>	<b>\$90,633</b>	<b>5.4</b>	<b>100,884</b>
ECM 1	Install LED Fixtures	29,679	4.0	-1	\$4,963	\$67,437	\$7,400	\$60,037	12.1	29,824
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,311	0.5	0	\$217	\$673	\$3	\$670	3.1	1,288
ECM 3	Retrofit Fixtures with LED Lamps	71,013	26.8	-15	\$11,751	\$40,674	\$10,748	\$29,926	2.5	69,772

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources are proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

### **ECM 1: Install LED Fixtures**

Replace existing fixtures containing HID lamps with new LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture(s).

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

**Affected building areas:** gymnasium and exterior fixtures.

### **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

Retrofit fluorescent fixtures by removing the fluorescent tubes and ballasts and replacing them with LED tubes and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures.

The measure uses the existing fixture housing but replaces the electric components with more efficient lighting technology which use less power than other lighting technologies but provides equivalent lighting output. Maintenance savings may also be achieved since LED tubes last longer than fluorescent tubes and therefore do not need to be replaced as often.

**Affected building areas:** all areas with fluorescent fixtures with T12 tubes including some restrooms, portions of the gym, and stage lighting.

### **ECM 3: Retrofit Fixtures with LED Lamps**

Replace linear fluorescent, U-bend fluorescent and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies.

This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

**Affected building areas:** all areas with fluorescent fixtures with linear T8 tubes, U-bend T8 tubes, and incandescent lamp fixtures.

## 4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>		<b>13,974</b>	<b>4.8</b>	<b>-3</b>	<b>\$2,312</b>	<b>\$16,380</b>	<b>\$1,470</b>	<b>\$14,910</b>	<b>6.4</b>	<b>13,729</b>
ECM 4	Install Occupancy Sensor Lighting Controls	11,712	4.1	-2	\$1,938	\$11,880	\$1,470	\$10,410	5.4	11,507
ECM 5	Install High/Low Lighting Controls	2,262	0.8	0	\$374	\$4,500	\$0	\$4,500	12.0	2,222

Lighting controls reduce energy use by turning off or lowering, lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 4: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected building areas:** kitchen, offices, classrooms, gymnasium, library, restrooms, teacher’s lounge and storage rooms

## **ECM 5: Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be taken into account when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected building areas:** hallways.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

### 4.3 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Variable Frequency Drive (VFD) Measures</b>		<b>5,477</b>	<b>1.8</b>	<b>0</b>	<b>\$917</b>	<b>\$7,625</b>	<b>\$0</b>	<b>\$7,625</b>	<b>8.3</b>	<b>5,516</b>
ECM 6	Install Boiler Draft Fan VFDs	5,477	1.8	0	\$917	\$7,625	\$0	\$7,625	8.3	5,516

Variable frequency drives control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new motor —unless the existing motor meets or exceeds IHP 2014 standards—to conservatively account for the cost of an inverter duty rated motor.

Premium efficiency motors have been proposed to be installed only in conjunction with proposed variable frequency drive (VFD) motor measures. Non-inverter duty rated motors will need to be replaced when the VFD measure is implemented. If the proposed VFD measure is not selected for implementation the motor replacement should be reevaluated.

## **ECM 6: Install Boiler Draft Fan VFDs**

Replace existing volume control devices on boiler draft fans, such as inlet vanes or dampers, with VFDs. Inlet vanes or dampers are an inefficient means of controlling the air volume compared to VFDs. The existing volume control device will be removed or permanently disabled, and the control signal will be redirected to the VFD to determine proper fan motor speed.

Energy savings result from reducing the draft fan speed (and power) when conditions allow for reduced combustion air flow.

Additional maintenance savings may result from this measure. VFDs are solid state electronic devices, which generally requires less maintenance than mechanical air volume control devices.

## 4.4 Electric Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$) *	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Electric Unitary HVAC Measures</b>		<b>12,770</b>	<b>5.8</b>	<b>0</b>	<b>\$2,138</b>	<b>\$82,762</b>	<b>\$1,219</b>	<b>\$81,543</b>	<b>38.1</b>	<b>12,860</b>
ECM 7	Install High Efficiency Air Conditioning Units	12,770	5.8	0	\$2,138	\$82,762	\$1,219	\$81,543	38.1	12,860

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units at this facility are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the equipment is eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

### **ECM 7: Install High Efficiency Air Conditioning Units**

Replace standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

Although replacing the air conditioning units would result in improved overall efficiency, it is not recommended due to high payback.

## 4.5 Gas-Fired Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$) *	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Gas Heating (HVAC/Process) Replacement</b>		<b>0</b>	<b>0.0</b>	<b>55</b>	<b>\$500</b>	<b>\$196,646</b>	<b>\$1,200</b>	<b>\$195,446</b>	<b>390.6</b>	<b>6,395</b>
ECM 8	Install High Efficiency Steam Boilers	0	0.0	54	\$491	\$191,916	\$0	\$191,916	390.8	6,278
ECM 9	Install High Efficiency Furnaces	0	0.0	1	\$9	\$4,731	\$1,200	\$3,531	383.4	118

### **ECM 8: Install High Efficiency Steam Boilers**

Replace older inefficient steam boilers with high efficiency steam boilers. Energy savings results from improved combustion efficiency and reduced standby losses at low loads.

For the purposes of this analysis, we evaluated the replacement of boilers on a one-for-one basis with equipment of the same capacity. We recommend that you work with your mechanical design team to select boilers that are sized appropriately for the heating load at this facility. In many cases installing



multiple modular boilers rather than one or two large boilers will result in higher overall plant efficiency while providing additional system redundancy.

Replacing the boilers has a long payback based on energy savings and may not be justifiable based simply on energy considerations. However, the boilers are nearing the end of their normal useful life. Typically, the marginal cost of purchasing high efficiency boilers can be justified by the marginal savings from the improved efficiency. When the boiler is eventually replaced, consider purchasing boilers that exceed the minimum efficiency required by building codes.

**ECM 9: Install High Efficiency Furnaces**

Replace standard efficiency furnaces with condensing furnaces. Improved combustion technology and heat exchanger design optimize heat recovery from the combustion gases which can significantly improve furnace efficiency. Savings result from improved system efficiency.

Although replacing the furnace section units would result in improved overall fuel efficiency, it is not recommended due to high payback.

Note: condensing furnaces produce acidic condensate that requires proper drainage.

This measure is part of a measure to replace package units at this site and as such must be considered in combination with ECM 7.

**4.6 Domestic Water Heating**

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>50</b>	<b>\$456</b>	<b>\$251</b>	<b>\$0</b>	<b>\$251</b>	<b>0.5</b>	<b>5,833</b>
ECM 10	Install Low-Flow DHW Devices	0	0.0	50	\$456	\$251	\$0	\$251	0.5	5,833

**ECM 10: Install Low-Flow DHW Devices**

Install low-flow devices to reduce overall hot water demand. The following low flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. [Pre-rinse spray valves (PRSVs) — often used in commercial and institutional kitchens — remove food waste from dishes prior to dishwashing.]

Additional cost savings may result from reduced water usage.

## 5 ENERGY EFFICIENT BEST PRACTICES

---

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs. You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR® Portfolio Manager®**



You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>4</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Weatherization**

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment.

### **Window Treatments/Coverings**

Use high-reflectivity films or cover windows with shades or shutters to reduce solar heat gain and reduce the load on cooling and heating systems. Older, single pane windows and east or west-facing windows are especially prone to solar heat gain. In addition, use shades or shutters at night during cold weather to reduce heat loss.

### **Lighting Maintenance**



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.
- In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

### **Lighting Controls**

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly.

---

<sup>4</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>

## **Fans to Reduce Cooling Load**

Install ceiling fans to supplement your cooling system. Thermostat settings can typically be increased by 4°F with no change in overall occupant comfort due to the wind chill effect of moving air.

## **Thermostat Schedules and Temperature Resets**



Use thermostat setback temperatures and schedules to reduce heating and cooling energy use during periods of low or no occupancy. Thermostats should be programmed for a setback of 5°F-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

## **AC System Evaporator/Condenser Coil Cleaning**

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

## **Steam Trap Repair and Replacement**

Steam traps are a crucial part of delivering heat from the boiler to the space heating units. Repair or replace traps that are blocked or allowing steam to pass. Inspect steam traps as part of a regular steam system maintenance plan.

## **Boiler Maintenance**

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the water side or fire side of the boiler.

## **Furnace Maintenance**

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should: check for gas / carbon monoxide leaks; change the air and fuel filters; check components for cracks, corrosion, dirt, or debris build-up; ensure the ignition system is working properly; test and adjust operation and safety controls; inspect electrical connections; and lubricate motors and bearings.

## **Water Heater Maintenance**

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

## **Compressed Air System Maintenance**

Compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan for compressed air systems should include:

- Inspection, cleaning, and replacement of inlet filter cartridges
- Cleaning of drain traps
- Daily inspection of lubricant levels to reduce unwanted friction
- Inspection of belt condition and tension
- Check for leaks and adjust loose connections
- Overall system cleaning

Contact a qualified technician for help with setting up periodic maintenance schedule.

## **Computer Power Management Software**

Many computers consume power during nights, weekends, and holidays. Screen savers are commonly confused as a power management strategy. This contributes to avoidable, excessive electrical energy consumption. There are innovative power management software packages available that are designed to deliver significant energy saving and provide ongoing tracking measurements. A central power management platform helps enforce energy savings policies as well as identify and eliminate underutilized devices

## **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website<sup>5</sup> or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities"<sup>6</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

## **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

---

<sup>5</sup> <https://www.epa.gov/watersense>

<sup>6</sup> <https://www.epa.gov/watersense/watersense-work-0>

## 6 ON-SITE GENERATION

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

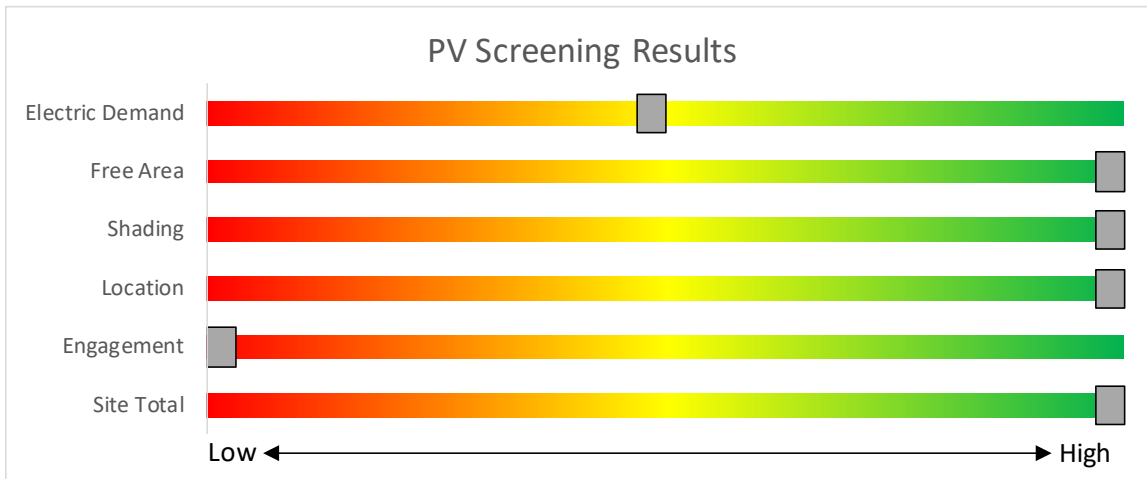
### 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has **high** potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the **high** potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



<b>Potential</b>	High	
<b>System Potential</b>	127	kW DC STC
<b>Electric Generation</b>	151,304	kWh/yr
<b>Displaced Cost</b>	\$25,330	/yr
<b>Installed Cost</b>	\$330,200	

*Figure 9 - Photovoltaic Screening*

### **Solar Renewable Energy Certificate (SREC) Registration Program (SRP)**

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program before starting construction. Once your PV system is up and running, you periodically earn credits, which can then be sold on the open market for up to 15 years.

If you are considering installing solar photovoltaics on your building, visit [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec) for more information about the SREC Registration Program.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- **Basic Info on Solar PV in NJ:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar)
- **NJ Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs)
- **Approved Solar Installers in the NJ Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)



## 6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has **no** potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

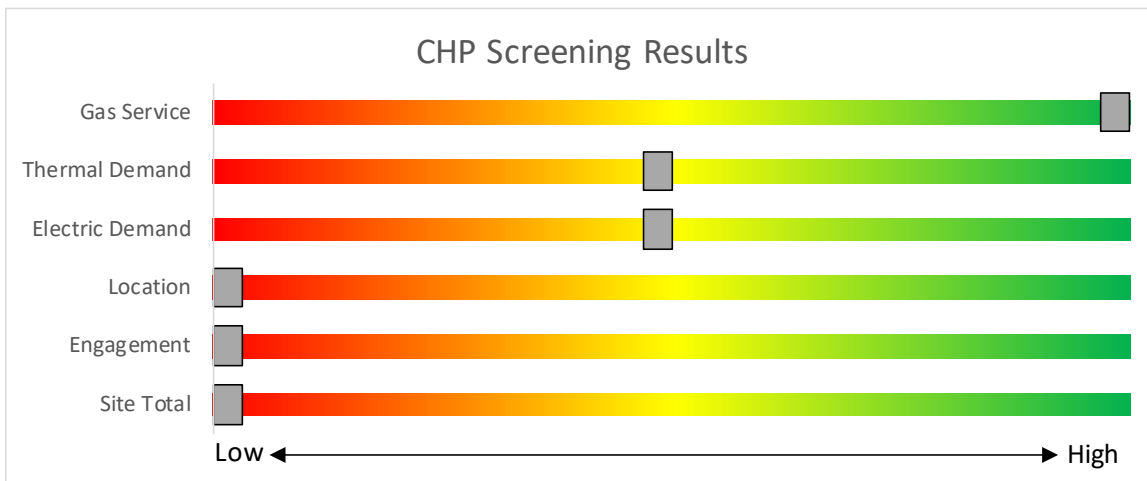


Figure 10 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).

## 7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building’s performance? Pick the program that works best for you. Incentive programs that may apply to this facility are identified in the Executive Summary. This section provides an overview of currently available New Jersey’s Clean Energy Programs.

	<b>SmartStart</b> <i>Flexibility to install at your own pace</i>	<b>Direct Install</b> <i>Turnkey installation</i>	<b>Pay for Performance</b> <i>Whole building upgrades</i>
<b>Who should use it?</b>	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
<b>How does it work?</b>	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
<b>What are the Incentives?</b>	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project.  You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
<b>How do I participate?</b>	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.
<p>Take the next step by visiting <a href="http://www.njcleanenergy.com">www.njcleanenergy.com</a> for program details, applications, and to contact a qualified contractor.</p>			

## 7.1 SmartStart



SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energy-efficient equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

*Electric Chillers*  
*Electric Unitary HVAC*  
*Gas Cooling*  
*Gas Heating*  
*Gas Water Heating*  
*Ground Source Heat Pumps*  
*Lighting*

*Lighting Controls*  
*Refrigeration Doors*  
*Refrigeration Controls*  
*Refrigerator/Freezer Motors*  
*Food Service Equipment*  
*Variable Frequency Drives*

### **Incentives**

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### **How to Participate**

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB) for a detailed program description, instructions for applying, and applications.

## 7.2 Pay for Performance - Existing Buildings



Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures that results in at least 15% source energy savings, and lighting cannot make up the majority of the savings. P4P is a generally a good option for medium-to-large sized facilities looking to implement as many

measures as possible under a single project to achieve deep energy savings. This program has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program.

The scope of work presented in this audit report does not quite meet the requirements of the current P4P program. However, due to the size of the facility and existing conditions, should additional measures be identified at a later point in time, for example through further evaluation or the Energy Savings Improvement Program process, this facility could potentially meet the requirements necessary to participate in the P4P program.

### Incentives

Incentives are based on estimated and achieved energy savings ranging from \$0.18-\$0.22/kWh and \$1.80-\$2.50/therm, capped at the lesser of 50% total project cost, or \$1 million per electric account and \$1 million per natural gas account, per fiscal year, not to exceed \$2 million per project. An incentive of \$0.15/square foot is also available to offset the cost of developing the Energy Reduction Plan (see below) contingent on the project moving forward with measure installation.

### How to Participate

Contact one of the pre-approved consultants and contractors ("Partners"). Under direct contract to you, they will help further evaluate the measures identified in this report through development of the energy reduction plan), assist you in implementing selected measures, and verify actual savings one year after the installation. Your Partner will also help you apply for incentives.

Approval of the final scope of work is required by the program prior to installation. Installation can be done by the contractor of your choice (some P4P Partners are also contractors) or by internal staff, but the Partner remains involved throughout construction to ensure compliance with the program requirements.

Detailed program descriptions, instructions for applying, applications and list of Partners can be found at: [www.njcleanenergy.com/P4P](http://www.njcleanenergy.com/P4P).

## 7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program description and application can be found at: [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 7.4 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey SRECs. SRECs are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SRECs to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar Renewable Portfolio Standard. Purchasing SRECs can help them meet those requirements. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period fluctuates depending on supply and demand.

Information about the SRP can be found at: [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec).

## 8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

---

### 8.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>7</sup>.

### 8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>8</sup>.

---

<sup>7</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>8</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html)

# APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

## Lighting Inventory & Recommendations

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	15	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.4	1,029	0	\$170	\$548	\$150	2.3
Boiler Room	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Storage	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	524	0	\$87	\$489	\$60	5.0
P1 Elec Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	137	0	\$23	\$73	\$20	2.3
20A CS	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.3	568	0	\$94	\$438	\$120	3.4
20A CS	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,304	0.0	42	0	\$7	\$72	\$10	9.1
20B Classroom	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.3	663	0	\$110	\$511	\$140	3.4
Closet	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
Boys	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	524	0	\$87	\$489	\$95	4.5
19A CS	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	1,222	0	\$202	\$781	\$175	3.0
19B CS	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.3	615	0	\$102	\$475	\$130	3.4
19C Staff	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,890	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,304	0.2	461	0	\$76	\$489	\$95	5.2
Storage	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	137	0	\$23	\$73	\$20	2.3
Kitchen	21	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,890	3, 4	Relamp	Yes	21	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,304	1.0	2,750	-1	\$455	\$1,690	\$385	2.9
Cafeteria	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Cafeteria	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen Storage	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Girls	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	611	0	\$101	\$526	\$105	4.2
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
Library	30	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	30	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.9	2,619	-1	\$433	\$1,635	\$370	2.9
Library	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
IDF Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
GSL Room	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	698	0	\$116	\$562	\$115	3.9
Stairs 4	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	8	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.2	549	0	\$91	\$292	\$80	2.3



Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Stairs 4	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 18	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.6	1,746	0	\$289	\$1,000	\$235	2.6
Room 18A	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	524	0	\$87	\$489	\$95	4.5
Room 17	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Room 17A	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.1	284	0	\$47	\$219	\$60	3.4
Room 16	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Room 15	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Stairs 2	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	7	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.2	480	0	\$79	\$256	\$70	2.3
Stairs 2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Stairs 3	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	9	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.2	617	0	\$102	\$329	\$90	2.3
Stairs 3	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 14	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Teacher Lounge	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.3	873	0	\$144	\$635	\$135	3.5
Teacher Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
Teacher Bathroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	1,890	0.0	60	0	\$10	\$72	\$10	6.3
Custodian	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Girls	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.1	349	0	\$58	\$416	\$75	5.9
Room 13	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	710	0	\$118	\$548	\$150	3.4
Room 12	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	710	0	\$118	\$548	\$150	3.4
Room 12A	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	524	0	\$87	\$489	\$95	4.5
Room 27	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,890	3, 4	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,304	0.4	1,179	0	\$195	\$763	\$170	3.0
Room 11	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	710	0	\$118	\$548	\$150	3.4
Room 10	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	710	0	\$118	\$548	\$150	3.4
Room 26	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,890	3, 4	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,304	0.4	1,179	0	\$195	\$763	\$170	3.0
2nd Floor Hallway	38	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 5	Relamp	Yes	38	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,304	1.1	3,317	-1	\$549	\$2,738	\$380	4.3

Location	Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis							
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
2nd Floor Hallway	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 9	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	947	0	\$157	\$730	\$200	3.4
Room 8	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Room 7	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Room 6	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Room 5	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	852	0	\$141	\$657	\$180	3.4
Nurse Office	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	426	0	\$71	\$329	\$90	3.4
Bathroom	1	Linear Fluorescent - T12: 1' T12 (15W) - 1L	Wall Switch	S	15	1,890	2	Relamp & Reballast	No	1	LED - Linear Tubes: (1) 2' Lamp	Wall Switch	9	1,890	0.0	14	0	\$2	\$49	\$3	20.4
Office	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3,4	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.3	873	0	\$144	\$635	\$135	3.5
Closet	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Principal	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3,4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	524	0	\$87	\$489	\$95	4.5
Ladies	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	137	0	\$23	\$73	\$20	2.3
Boys	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3,4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.1	262	0	\$43	\$380	\$65	7.3
Room 4	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	1,304	3	Relamp	No	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.4	710	0	\$118	\$548	\$150	3.4
Room 2	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3,4	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,309	0	\$217	\$818	\$185	2.9
Room 1	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3,4	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,309	0	\$217	\$818	\$185	2.9
1st Floor Hall	40	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3,5	Relamp	Yes	40	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,304	1.2	3,492	-1	\$578	\$3,036	\$400	4.6
1st Floor Hall	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Gym	4	Linear Fluorescent - T12: 6' T12 (56W) - 2L	Wall Switch	S	112	1,890	2,4	Relamp & Reballast	Yes	4	LED - Linear Tubes: (2) 6' Lamps	Occupancy Sensor	60	1,304	0.2	587	0	\$97	\$478	\$35	4.6
Gym	6	Metal Halide: (1) 250W Lamp	Wall Switch	S	295	1,890	1,4	Fixture Replacement	Yes	6	LED - Fixtures: High-Bay	Occupancy Sensor	89	1,304	1.0	2,918	-1	\$483	\$4,919	\$935	8.3
Gym	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Stage Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,890	3	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,890	0.0	116	0	\$19	\$73	\$20	2.8
Stage Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
Stage	4	Linear Fluorescent - T12: 6' T12 (56W) - 4L	Wall Switch	S	224	1,890	2,4	Relamp & Reballast	Yes	4	LED - Linear Tubes: (4) 6' Lamps	Occupancy Sensor	120	1,304	0.4	1,174	0	\$194	\$686	\$35	3.4
Stage Storage	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	137	0	\$23	\$73	\$20	2.3

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Stair 1	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.1	274	0	\$45	\$146	\$40	2.3
Stair 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 21	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,890	3, 4	Relamp	Yes	15	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,304	0.8	2,307	0	\$382	\$1,365	\$335	2.7
21 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
Room 22	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,890	3, 4	Relamp	Yes	15	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,304	0.8	2,307	0	\$382	\$1,365	\$335	2.7
22 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
Attic Hall	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 5	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,304	0.2	611	0	\$101	\$481	\$70	4.1
Attic Hall	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Basement Hall	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 5	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,304	0.5	1,309	0	\$217	\$998	\$150	3.9
Basement Hall	8	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	8	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Basement Hall	21	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 5	Relamp	Yes	21	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,304	0.6	1,833	0	\$303	\$1,667	\$210	4.8
Boiler Room Storage	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.2	436	0	\$72	\$453	\$50	5.6
Room 12	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 12	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
12 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
12 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
12 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
Room 10	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 10	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
10 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
10 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Room 8	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 8	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
8 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
8 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
8 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
10 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
Room 11	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
11 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
11 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
11 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
11 Storage	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 9	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 9	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
9 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
9 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
9 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
Room 7	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
7 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
7 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
7 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
7 Storage	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 13	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 13	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
13 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
13 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Room 14	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 14	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
14 Storage	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
14 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 15	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 15	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
15 Storage	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
15 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Room 5	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 5	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
5 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
5 Storage	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Room 1	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
1 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
1 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
1 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Room 2	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
2 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
2 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
2 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Room 6	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 6	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room 3	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 3	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
3 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
3 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
3 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9

		Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 4	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3, 4	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,304	0.5	1,571	0	\$260	\$927	\$215	2.7
Room 4	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
4 Storage	1	Incandescent: 60W 2 bulb	Wall Switch	S	120	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 2 Lamp	Wall Switch	18	1,890	0.1	212	0	\$35	\$70	\$2	1.9
4 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,890	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,890	0.0	69	0	\$11	\$37	\$10	2.3
4 Bathroom	1	Incandescent: 60W 1 bulb	Wall Switch	S	60	1,890	3	Relamp	No	1	LED Lamps: LED Screw-In - 1 Lamp	Wall Switch	9	1,890	0.0	106	0	\$18	\$35	\$1	1.9
Trailer Ext	60	Metal Halide: (1) 100W Lamp	Timeclock		128	4,380	1	Fixture Replacement	No	60	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	38	4,380	2.7	23,547	0	\$3,942	\$57,958	\$6,000	13.2
School Ext	3	Metal Halide: (1) 150W Lamp	Photocell		190	4,380	1	Fixture Replacement	No	3	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Photocell	57	4,380	0.2	1,748	0	\$293	\$2,898	\$300	8.9
School Ext	2	Metal Halide: (1) 250W Lamp	Timeclock		295	4,380	1	Fixture Replacement	No	2	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	89	4,380	0.2	1,809	0	\$303	\$1,932	\$200	5.7
Maint Garage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch		62	1,575	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,575	0.0	52	0	\$9	\$37	\$10	3.0

### Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions							Proposed Conditions					Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Roof	Gym	1	Supply Fan	7.5	91.7%	No	W	3,391		No	91.7%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Attic	1	Supply Fan	0.8	81.1%	No	B	2,745		No	81.1%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Attic	1	Supply Fan	0.3	73.4%	No	B	2,745		No	73.4%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Attic	1	Supply Fan	0.8	81.1%	No	B	2,745		No	81.1%	No		0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	Condensate Line	2	Condensate Pump	0.5	78.2%	No	W	2,745		No	78.2%	No		0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	Boilers	2	Combustion Air Fan	3.0	87.5%	No	W	2,745	6	No	89.5%	Yes	2	1.8	5,477	0	\$917	\$7,625	\$0	8.3
Throughout Building	Classrooms	31	Supply Fan	0.3	69.5%	No	W	2,745		No	69.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Room	Pneumatic Controls	2	Air Compressor	1.0	72.0%	No	W	800		No	72.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	Kitchen Hood Exhaust	1	Kitchen Hood Exhaust Fan	0.1	69.5%	No	W	5,250		No	69.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Outdoor Trailers	TCU	15	Supply Fan	0.3	69.0%	No	B	2,745		No	69.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

### Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis					
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives
Roof	Gym	1	Packaged AC	25.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room 26	1	Split-System AC	2.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room 27	1	Split-System AC	1.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Attic	1	Packaged AC	5.08		B	7	Yes	1	Packaged AC	5.08		14.00	0.7	1,541	0	\$258	\$11,534	\$468	42.9
Roof	Attic	1	Packaged AC	3.08		B	7	Yes	1	Packaged AC	3.08		14.00	0.4	934	0	\$156	\$6,996	\$284	42.9
Roof	Attic	1	Packaged AC	5.08		B	7	Yes	1	Packaged AC	5.08		14.00	0.7	1,541	0	\$258	\$11,534	\$468	42.9
Outdoor Trailers	TCU	15	Through-The-Wall AC	4.00		B	7	Yes	15	Through-The-Wall AC	4.00		12.00	4.0	8,755	0	\$1,465	\$52,698	\$0	36.0
Outdoor Trailers	TCU	15	Electric Resistance Heat		51.18	B		No						0.0	0	0	\$0	\$0	\$0	0.0
Classroom	Classrooms	1	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Wall-Mount	Office/Classroom	6	Window AC	1.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Room	Offices	1	Packaged AC	4.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0



### Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Throughout Building	1	Forced Draft Steam Boiler	5,600.00	B	8	Yes	1	Forced Draft Steam Boiler	5,600.00	81.00%	Et	0.0	0	27	\$246	\$95,958	\$0	390.8
Boiler Room	Throughout Bulding	1	Forced Draft Steam Boiler	5,600.00	B	8	Yes	1	Forced Draft Steam Boiler	5,600.00	81.00%	Et	0.0	0	27	\$246	\$95,958	\$0	390.8
Roof	RTU-1	1	Furnace	400.00	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Attic	1	Furnace	72.00	B	9	Yes	1	Furnace	72.00	95.00%	AFUE	0.0	0	0	\$3	\$1,631	\$400	378.4
Roof	Attic	1	Furnace	64.80	B	9	Yes	1	Furnace	64.80	95.00%	AFUE	0.0	0	0	\$3	\$1,468	\$400	395.6
Roof	Attic	1	Furnace	72.00	B	9	Yes	1	Furnace	72.00	95.00%	AFUE	0.0	0	0	\$3	\$1,631	\$400	378.4

### DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis					
		System Quantity	System Type	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Kitchen & Sinks	1	Storage Tank Water Heater (> 50 Gal)	W		No						0.0	0	0	\$0	\$0	\$0	0.0

### Low-Flow Device Recommendations

Location	Recommendation Inputs					Energy Impact & Financial Analysis						
	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Restrooms	10	35	Faucet Aerator (Lavatory)	2.20	0.50	0.0	0	50	\$456	\$251	\$0	0.5

### Commercial Refrigerator/Freezer Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	3	Stand-Up Refrigerator, Solid Door (>50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	3	Stand-Up Freezer, Solid Door (>50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	4	Refrigerator Chest	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

### Cooking Equipment Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Equipment Type	High Efficiency Equipment?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Gas Rack Oven (Double)	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!
Kitchen	1	Insulated Food Holding Cabinet (Full Size)	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!
Kitchen	3	Electric Steamer	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!

### Dishwasher Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Dishwasher Type	Water Heater Fuel Type	Booster Heater Fuel Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Payback w/ Incentives in Years
Kitchen	1	Under Counter (High Temp)	Electric	N/A	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

### Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Throughout Building	65	Desktop Computer	150.0	Yes
Throughout Building	5	Laptops	45.0	Yes
Throughout Building	35	Printer (Small)	20.0	Yes
Throughout Building	5	Printer (Medium)	60.0	Yes
Throughout Building	4	Printer (Large)	600.0	Yes
Throughout Building	2	Paper Shredder	150.0	Yes
Throughout Building	45	Projector	200.0	Yes
Throughout Building	15	Microwave	1,000.0	Yes
Throughout Building	17	Mini Fridge	153.0	Yes
Throughout Building	2	Refrigerator	156.0	Yes
Throughout Building	3	Refrigerator (with Freezer)	172.0	Yes
Throughout Building	4	Coffee Machine	900.0	Yes
Throughout Building	1	Toaster Oven	1,200.0	Yes
Throughout Building	1	Clothes Washer	900.0	Yes
Throughout Building	1	Clothes Dryer	5,000.0	Yes
Throughout Building	1	Plasma TV	160.0	Yes

# APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

## ENERGY STAR® Statement of Energy Performance

**ENERGY STAR®  
Score<sup>1</sup>**

### Winfield Scott Elementary School (2)

Primary Property Type: K-12 School  
Gross Floor Area (ft<sup>2</sup>): 67,835  
Built: 1917

For Year Ending: September 30, 2017  
Date Generated: February 11, 2019

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

**Property & Contact Information**

<b>Property Address</b> Winfield Scott Elementary School (2) 125 Madison Avenue Elizabeth, New Jersey 07201	<b>Property Owner</b> Elizabeth Board of Education 500 North Broad Street Elizabeth, NJ 07208 908-436-5180	<b>Primary Contact</b> Luis Couto 500 North Broad Street Elizabeth, NJ 07208 908-436-5180 coutolu@epsnj.org
--	--	--

Property ID: 6688935

**Energy Consumption and Energy Use Intensity (EUI)**

<b>Site EUI</b>	<b>Annual Energy by Fuel</b>	<b>National Median Comparison</b>
50.4 kBtu/ft <sup>2</sup>	Natural Gas (kBtu) 1,137,821 (33%) Electric - Grid (kBtu) 2,283,055 (67%)	National Median Site EUI (kBtu/ft <sup>2</sup> ) 46.3 National Median Source EUI (kBtu/ft <sup>2</sup> ) 102.7 % Diff from National Median Source EUI 9%
<b>Source EUI</b>		<b>Annual Emissions</b>
111.8 kBtu/ft <sup>2</sup>		Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year) 292

**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_

( ) \_\_\_\_\_

\_\_\_\_\_

Professional Engineer Stamp  
(if applicable)

## APPENDIX C: GLOSSARY

TERM	DEFINITION
<b>Blended Rate</b>	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
<b>Btu</b>	<i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
<b>CHP</b>	<i>Combined heat and power</i> . Also referred to as cogeneration.
<b>COP</b>	<i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.
<b>Demand Response</b>	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
<b>DCV</b>	<i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
<b>US DOE</b>	<i>United States Department of Energy</i>
<b>EC Motor</b>	<i>Electronically commutated motor</i>
<b>ECM</b>	<i>Energy conservation measure</i>
<b>EER</b>	<i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.
<b>EUI</b>	<i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
<b>Energy Efficiency</b>	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
<b>ENERGY STAR®</b>	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
<b>EPA</b>	<i>United States Environmental Protection Agency</i>
<b>Generation</b>	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
<b>GHG</b>	<i>Greenhouse gases</i> : gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
<b>gpf</b>	<i>Gallons per flush</i>

<b>gpm</b>	<i>Gallon per minute</i>
<b>HID</b>	<i>High intensity discharge</i> : high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
<b>hp</b>	<i>Horsepower</i>
<b>HPS</b>	<i>High-pressure sodium</i> : a type of HID lamp.
<b>HSPF</b>	<i>Heating seasonal performance factor</i> : a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
<b>HVAC</b>	<i>Heating, ventilating, and air conditioning</i>
<b>IHP 2014</b>	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
<b>IPLV</b>	<i>Integrated part load value</i> : a measure of the part load efficiency usually applied to chillers.
<b>kBtu</b>	One thousand British thermal units
<b>kW</b>	<i>Kilowatt</i> : equal to 1,000 Watts.
<b>kWh</b>	<i>Kilowatt-hour</i> : 1,000 Watts of power expended over one hour.
<b>LED</b>	<i>Light emitting diode</i> : a high-efficiency source of light with a long lamp life.
<b>LGEA</b>	<i>Local Government Energy Audit</i>
<b>Load</b>	The total power a building or system is using at any given time.
<b>Measure</b>	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
<b>MH</b>	<i>Metal halide</i> : a type of HID lamp.
<b>MBh</b>	<i>Thousand Btu per hour</i>
<b>MBtu</b>	<i>One thousand British thermal units</i>
<b>MMBtu</b>	<i>One million British thermal units</i>
<b>MV</b>	<i>Mercury Vapor</i> : a type of HID lamp.
<b>NJBPU</b>	<i>New Jersey Board of Public Utilities</i>
<b>NJCEP</b>	<i>New Jersey's Clean Energy Program</i> : NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.
<b>psig</b>	Pounds per square inch gauge
<b>Plug Load</b>	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
<b>PV</b>	<i>Photovoltaic</i> : refers to an electronic device capable of converting incident light directly into electricity (direct current).

---

<b>SEER</b>	<i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
-------------	---

---

<b>SEP</b>	<i>Statement of energy performance</i> : a summary document from the ENERGY STAR® Portfolio Manager®.
------------	---

---

<b>Simple Payback</b>	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
-----------------------	--

---

<b>SREC</b>	<i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.
-------------	--

---

<b>T5, T8, T12</b>	A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.
--------------------	--

---

<b>Temperature Setpoint</b>	The temperature at which a temperature regulating device (thermostat, for example) has been set.
-----------------------------	--

---

<b>therm</b>	100,000 Btu. Typically used as a measure of natural gas consumption.
--------------	--

---

<b>tons</b>	A unit of cooling capacity equal to 12,000 Btu/hr.
-------------	--

---

<b>Turnkey</b>	Provision of a complete product or service that is ready for immediate use
----------------	--

---

<b>VAV</b>	<i>Variable air volume</i>
------------	----------------------------

---

<b>VFD</b>	<i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.
------------	---

---

<b>WaterSense™</b>	The symbol for water efficiency. The WaterSense™ program is managed by the EPA.
--------------------	---

---

<b>Watt (W)</b>	Unit of power commonly used to measure electricity use.
-----------------	---

---