Local Government Energy Audit Report

Elmora School

July 31, 2019

Prepared for:

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Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. We encourage the owner of the facility to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state and federal requirements.

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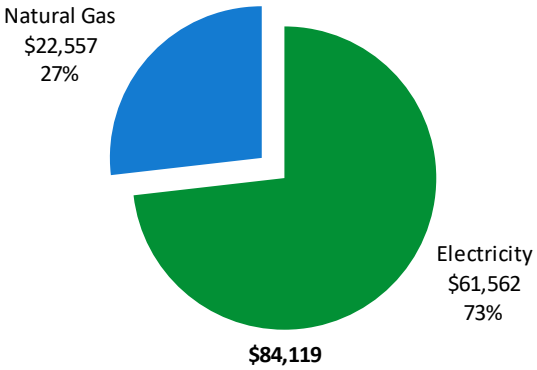
1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Elmora School. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC Energy Services (TRC) conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT

Annual Utilities	Costs: $84,119 Electricity: 407,039 kWh Natural Gas: 29,126 Therms	
ENERGY STAR® Benchmarking Score	49 *(1-100 scale)*	This building performs at or below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

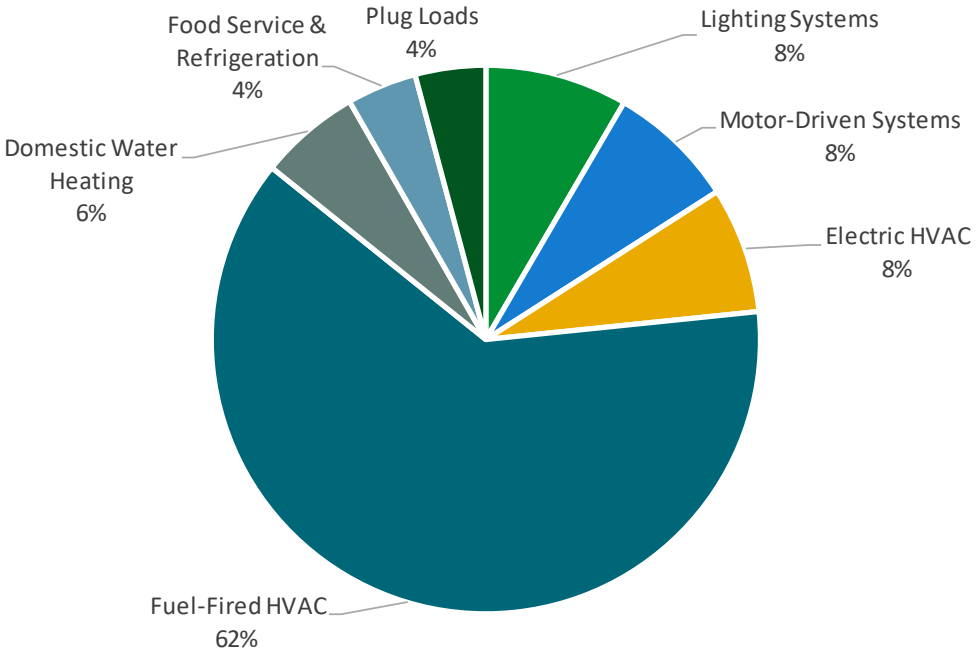


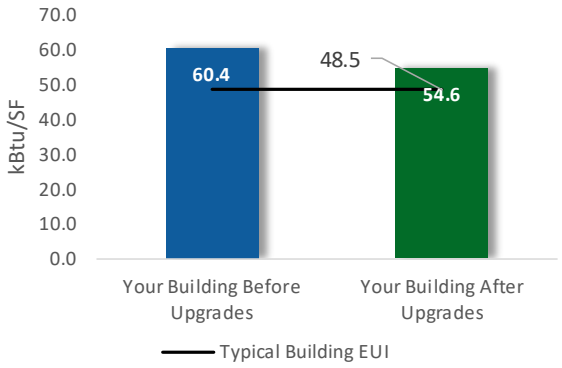
Figure 1 - Energy Use by System

POTENTIAL IMPROVEMENTS

This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

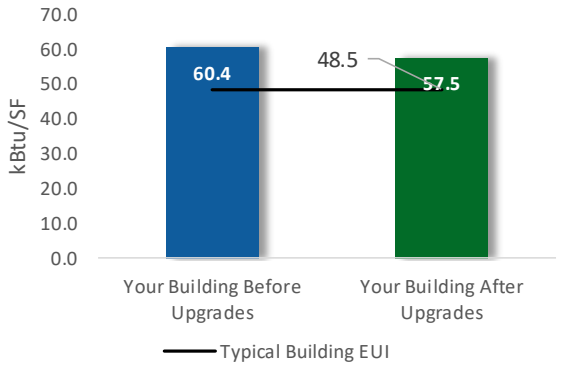
Scenario 1: Full Package (all evaluated measures)

Installation Cost	$195,092
Potential Rebates & Incentives[1]	$16,021
Annual Cost Savings	$12,596
Annual Energy Savings	Electricity: 75,215 kWh Natural Gas: 1,575 Therms
Greenhouse Gas Emission Savings	47 Tons
Simple Payback	14.2 Years
Site Energy Savings (all utilities)	10%



Scenario 2: Cost Effective Package[2]

Installation Cost	$46,191
Potential Rebates & Incentives	$11,210
Annual Cost Savings	$9,806
Annual Energy Savings	Electricity: 65,507 kWh
Greenhouse Gas Emission Savings	32 Tons
Simple Payback	3.6 Years
Site Energy Savings (all utilities)	5%



On-site Generation Potential

Photovoltaic	High
Combined Heat and Power	None

[1] Incentives are based on current SmartStart Prescriptive incentives. Other program incentives may apply.

[2] A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Lifetime Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**58,358**	**24.7**	**-12**	**$8,732**	**$130,978**	**$38,724**	**$10,500**	**$28,224**	**3.2**	**57,339**
ECM 1	Retrofit Fixtures with LED Lamps	58,358	24.7	-12	$8,732	$130,978	$38,724	$10,500	$28,224	3.2	57,339
Lighting Control Measures		**4,676**	**1.5**	**-1**	**$700**	**$5,597**	**$6,860**	**$630**	**$6,230**	**8.9**	**4,594**
ECM 2	Install Occupancy Sensor Lighting Controls	3,452	1.1	-1	$517	$4,133	$4,860	$630	$4,230	8.2	3,392
ECM 3	Install High/Low Lighting Controls	1,223	0.4	0	$183	$1,464	$2,000	$0	$2,000	10.9	1,202
Motor Upgrades		**1,273**	**0.4**	**0**	**$193**	**$2,888**	**$9,703**	**$0**	**$9,703**	**50.4**	**1,282**
ECM 4	Premium Efficiency Motors	1,273	0.4	0	$193	$2,888	$9,703	$0	$9,703	50.4	1,282
Electric Unitary HVAC Measures		**3,590**	**3.1**	**0**	**$543**	**$8,146**	**$29,496**	**$1,196**	**$28,300**	**52.1**	**3,616**
ECM 5	Install High Efficiency Air Conditioning Units	3,590	3.1	0	$543	$8,146	$29,496	$1,196	$28,300	52.1	3,616
Gas Heating (HVAC/Process) Replacement		**0**	**0.0**	**171**	**$1,322**	**$26,435**	**$98,191**	**$3,240**	**$94,951**	**71.8**	**19,983**
ECM 6	Install High Efficiency Steam Boilers	0	0.0	171	$1,322	$26,435	$98,191	$3,240	$94,951	71.8	19,983
Food Service & Refrigeration Measures		**7,318**	**0.7**	**0**	**$1,107**	**$14,405**	**$12,119**	**$455**	**$11,664**	**10.5**	**7,370**
ECM 7	Refrigerator/Freezer Case Electrically Commutated Motors	2,473	0.2	0	$374	$5,611	$607	$80	$527	1.4	2,491
ECM 8	Replace Refrigeration Equipment	4,845	0.6	0	$733	$8,793	$11,512	$375	$11,137	15.2	4,879
TOTALS (COST EFFECTIVE MEASURES)		**65,507**	**26.4**	**-13**	**$9,806**	**$142,187**	**$46,191**	**$11,210**	**$34,981**	**3.6**	**64,423**
TOTALS (ALL MEASURES)		**75,215**	**30.5**	**158**	**$12,596**	**$188,448**	**$195,092**	**$16,021**	**$179,071**	**14.2**	**94,183**

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.
** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- How will the project be funded and/or financed?
- Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

New Jersey's Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

Energy Conservation Measure		SmartStart	Direct Install	Pay For Performance
ECM 1	Retrofit Fixtures with LED Lamps	X	X	
ECM 2	Install Occupancy Sensor Lighting Controls	X	X	
ECM 3	Install High/Low Lighting Controls		X	
ECM 4	Premium Efficiency Motors		X	
ECM 5	Install High Efficiency Electric AC	X	X	
ECM 6	Install High Efficiency Steam Boilers	X	X	
ECM 7	Refrigerator/Freezer Case Electrically Commutated Motors		X	
ECM 8	Replace Refrigeration Equipment	X		

Figure 3 – Funding Options

New Jersey's Clean Energy Programs At-A-Glance

	SmartStart Flexibility to install at your own pace	**Direct Install** Turnkey installation	**Pay for Performance** Whole building upgrades
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together. Average peak demand should be below 200 kW. Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time. Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to $125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.

Take the next step by visiting **www.njcleanenergy.com** for program details, applications, and to contact a qualified contractor.

Individual Measures with SmartStart

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

Turnkey Installation with Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

Whole Building Approach with Pay for Performance

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program (ESIP) loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings.

More Options from Around the State

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

Resiliency with Return on Investment through Combined Heat & Power (CHP)

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Elmora School. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On February 1, 2019, TRC performed an energy audit at Elmora School located in Elizabeth, New Jersey. TRC met with Sixto Batista to review the facility operations and help focus our investigation on specific energy-using systems.

Elmora Elementary School is a three-story, 71,177 square foot building built in 1916. Spaces include: classrooms, gymnasium, auditorium, offices, cafeteria, corridors, stairwells, senior center dining room, a commercial kitchen and boiler room.

The building underwent upgrades and construction in 1956 and again in 1997. The details of these modifications were available at the time of the energy audit.

2.2 Building Occupancy

The facility is occupied ten months a year, from September through June. Typical weekday occupancy is 95 staff and 684 students. There are no weekend or summer activities.

Building Name	Weekday/Weekend	Operating Schedule
Elmora School	Weekday	7:00 AM - 4:30 PM
	Weekend	None

Figure 4 - Building Occupancy Schedule

2.3 Building Envelope

Building walls are concrete block over structural steel with a brick facade. The roof is flat and covered with black membrane and is in good condition.

The walls are made of poured concrete with a CMU interior finish. Roof encloses conditioned space behind a thermal barrier.

Most of the windows are double glazed and have aluminum frames with a thermal break. The glass-to-frame seals are in good condition. The operable window weather seals are in good condition, showing little evidence of excessive wear. Exterior doors have metal doors and frames and are in good condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.

Site's Roof Cover with Black Membrane

Site's Exterior Facade

2.4 Lighting Systems

The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps. Additionally, there are some T5 fluorescent lamps, mercury vapor (MV) and general-purpose compact fluorescent lamps (CFL). Typically, T8 and T5 fluorescent lamps use electronic ballasts.

Fixture types generally include 2-lamp, 3-lamp or 4-lamp, 4-foot long recessed troffers, and surface mounted fixtures although suspended fixtures were noted. Gymnasium fixtures have high bay linear fluorescent T8 lamps and are manually controlled.

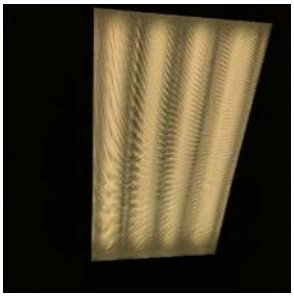
All exit signs are LED units.

Most fixtures are in fair condition.

Interior lighting levels were generally sufficiently lit.

Gymnasium Lighting

Restroom's Linear Fluorescent Fixture



4-foot Linear T8 32-Watt Fluorescent Fixtures

Exterior Wall Fixture

Lighting fixtures in bathrooms and some classrooms are controlled by wall switches. The remaining of lighting fixtures in classrooms and offices are controlled by occupancy sensors.

Exterior fixtures include wall packs with CFL and LED lamps and are controlled by a time clock and/or photocell, depending on the fixture.

2.5 Air Handling Systems

Packaged Units

Several areas within the building including the new wing hallway, some of the offices, auditorium, PTA room, and cafeteria are served by multiple packaged roof top units, energy recovery units equipped with heat recovery wheels, AC packaged units or outdoor units, including:

Unit	Area Served	Size (Tons)	Efficiency
FCU-1	New Wing Hallway	10	EER = 11.4
FCU-2	Nurse Office - Offices	10	EER = 11.4
ERU-1 w/Furnace	Auditorium	13 ton 192 MBh	EER = 11 77%
ERU-2 w/Furnace	Auditorium	13 ton 192 MBh	EER = 11 77%
AHU-1	PTA Room	10	EER = 12
AHU-2	Cafeteria	10	EER = 12
Lennox Unit	Various	4	EER = 12
Lennox Unit	Various	2	EER = 12
(3) Trane Units	Various	7.5	EER = 9

Refer to Appendix A for detailed information about each unit.

Air Conditioners

The remaining areas throughout the building such as classrooms, gym, and the remaining offices are cooled by a variety of window air conditioning (AC) units and split-system AC units. These units vary in capacity between 1-ton and 3 tons. The units are in fair condition. They range in efficiency between 9 EER to 12 EER. They are not ENERGY STAR® labeled.

The HVAC system uses pneumatic controls. Two 1.5 hp air compressors located in the boiler room serve the pneumatic system. No air leaks were observed during the inspection.

Rooftop Package AC Unit

13 ton - Energy Recovery Unit

Split System AC

Through the wall AC

2.6 Heating Steam Systems

Two IC Smith 1,350 MBh steam boilers serve the building heating load. The burners are non-modulating with a nominal efficiency of 68%. The boilers are configured in an automated control scheme. Both boilers are required under high load conditions. Installed in 1956, they are in poor condition. There is a service contract in place for maintenance of these boilers.

The hydronic distribution system is a two-pipe heating only system which provides steam to the building heating terminals. There are ½ hp boiler feed and condensate pumps in the mechanical room.

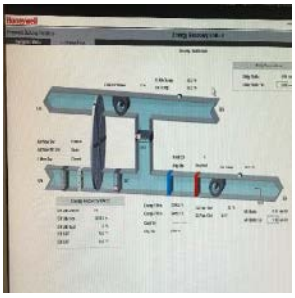
Smith Boiler

Burner Nameplate

2.7 Building Energy Management Systems (EMS)

A Honeywell EMS controls the air handlers and the package units. The EMS provides equipment scheduling control and monitors and controls space temperatures, supply air temperatures, heating loop temperatures and return air temperatures.

Honeywell BMS main platform



ERU Screen

2.8 Domestic Hot Water

Hot water is produced by a 91 gallon, 199.9 MBh gas-fired storage water heater with a 80% efficiency.

The domestic hot water pipes are not insulated at the unit.

Domestic Hot Water (DHW) Heater

DHW Nameplate

2.9 Food Service Equipment

The kitchen has electric cooking equipment used to prepare breakfast and lunch for students. Most cooking is done using an electric oven. Bulk prepared foods are held in several electric holding cabinets. Equipment is not high efficiency and is in good condition.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.

Electric Oven

Food Warmer

2.10 Refrigeration

The kitchen has several stand-up refrigerators with solid doors. There are two refrigerator chests. All equipment is standard and in fair condition.

The walk-in refrigerator has an estimated 2-ton compressor and two 300-Watt fan evaporators. There are no controls on the walk-in refrigerator.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.

Milk Cooler

Chest Refrigerator

2.11 Plug Load & Vending Machines

The utility bill analysis indicates that plug loads consume approximately 4% of total building energy use. This is lower than a typical building.

You seem to already be doing a great job managing your electrical plug loads. This report makes additional suggestions for ECMs in this area as well as Energy Efficient Best Practices.

There are 85 computer work stations throughout the facility. Plug loads throughout the building include general café and office equipment. There are classroom typical loads such as smart projectors, and fans.

There are several residential style refrigerators throughout the building that are used to store staff food. These vary in condition and efficiency.

2.12 Water-Using Systems

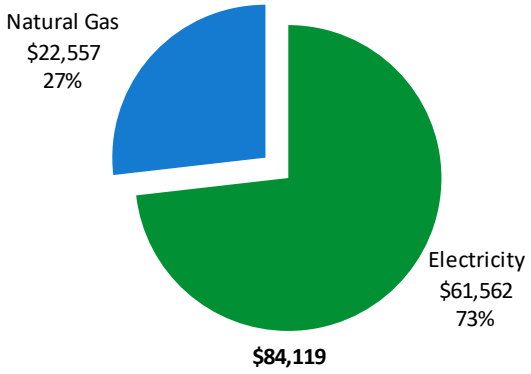
There are 12 restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher.

Bathroom Sink

3 Energy Use and Costs

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	**Usage**	**Cost**
Electricity	407,039 kWh	$61,562
Natural Gas	29,126 Therms	$22,557
Total		**$84,119**



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

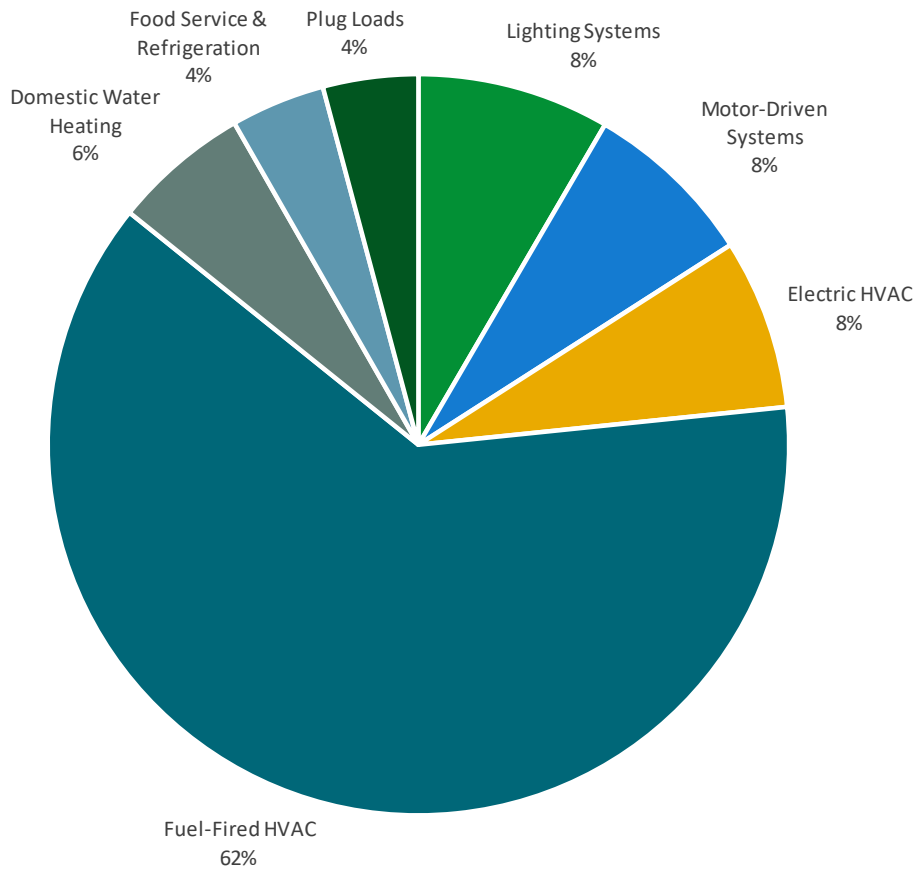
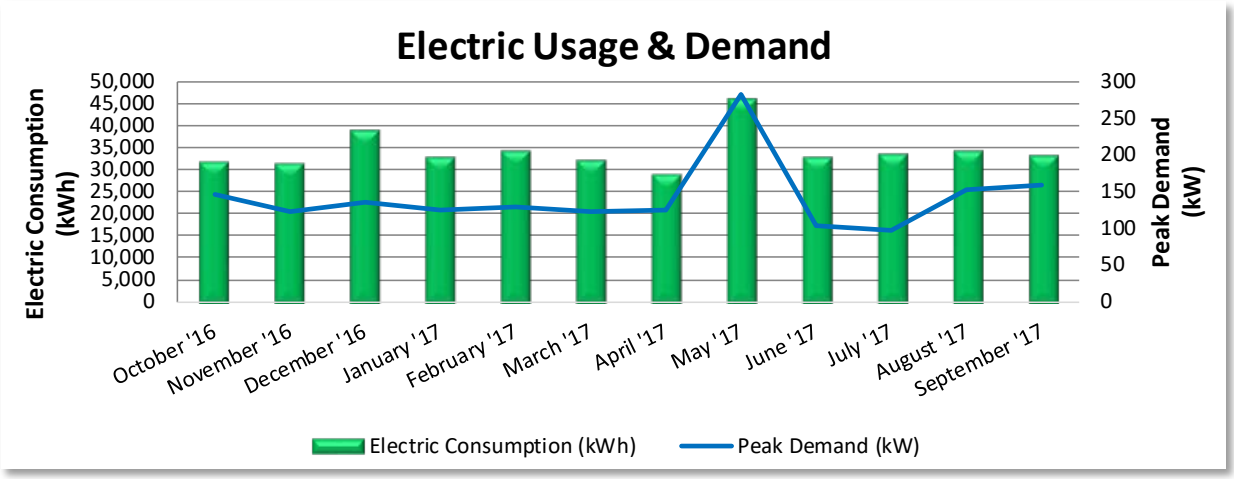


Figure 5 - Energy Balance

3.1 Electricity

PSE&G delivers electricity under rate class LPLS, with electric production provided by a third-party supplier.



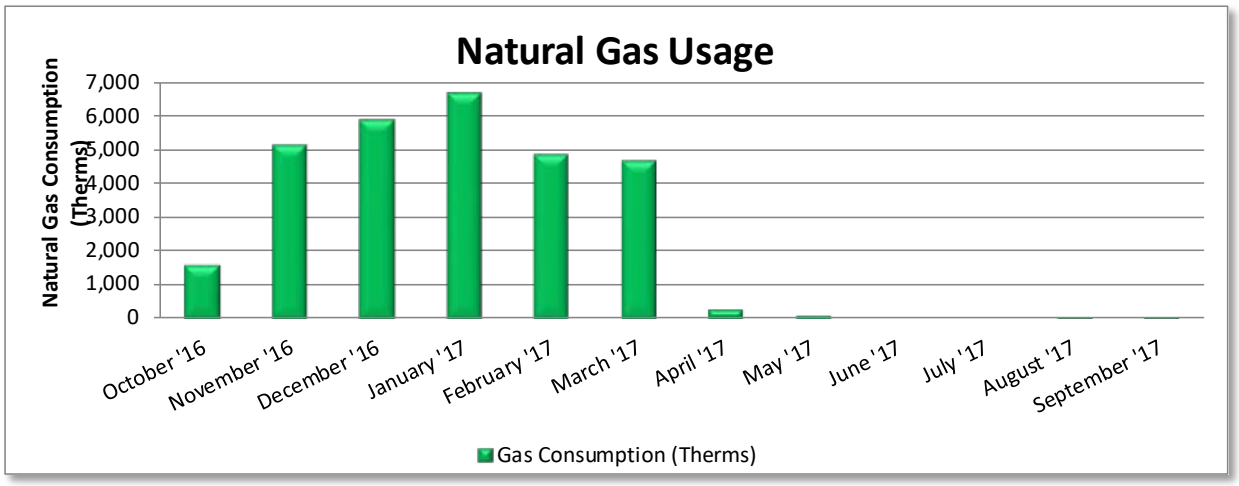
Electric Billing Data						
Period Ending	**Days in Period**	**Electric Usage (kWh)**	**Demand (kW)**	**Demand Cost**	**Total Electric Cost**	**TRC Estimated Usage?**
11/14/16	26	31,912	146	$565	$5,126	Yes
12/15/16	31	31,834	123	$487	$4,518	Yes
1/18/17	34	39,229	135	$523	$5,553	Yes
2/15/17	28	33,206	124	$482	$4,972	Yes
3/17/17	30	34,487	129	$505	$5,299	Yes
4/18/17	32	32,289	124	$479	$4,852	Yes
5/17/17	29	29,167	125	$486	$4,757	Yes
6/27/17	41	46,270	282	$770	$7,687	Yes
7/27/17	30	32,954	103	$396	$5,042	Yes
8/25/17	29	33,885	97	$375	$5,134	Yes
9/26/17	32	34,685	153	$604	$5,607	Yes
10/25/17	29	33,440	159	$627	$3,970	Yes
Totals	**371**	**413,358**	**282**	**$6,299**	**$62,518**	
Annual	**365**	**407,039**	**282**	**$6,203**	**$61,562**	

Notes:

- Peak demand of 282 kW occurred in the overlap period of May - June 2017.
- The average electric cost over the past 12 months was $0.151/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

3.2 Natural Gas

Elizabethtown Gas delivers natural gas under rate class 203, with natural gas supply provided by UGI Energy Services, a third-party supplier.



Gas Billing Data				
Period Ending	**Days in Period**	**Natural Gas Usage (Therms)**	**Natural Gas Cost**	**TRC Estimated Usage?**
11/11/16	29	1,554	$1,269	No
12/13/16	32	5,097	$3,436	No
1/12/17	30	5,879	$4,597	Yes
2/13/17	32	6,661	$4,411	No
3/13/17	28	4,837	$3,308	No
4/12/17	30	4,668	$3,322	No
5/12/17	30	284	$538	No
6/13/17	32	77	$397	No
7/13/17	30	0	$353	No
8/11/17	29	0	$367	No
9/13/17	33	14	$148	Yes
10/13/17	30	28	$389	Yes
Totals	**365**	**29,099**	**$22,536**	
Annual	**365**	**29,126**	**$22,557**	

Notes:

- The average gas cost for the past 12 months is $0.774/therm, which is the blended rate used throughout the analysis.

3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager®* software. Benchmarking compares your building's energy use to that of similar buildings across the county, while neutralizing variations due to location, occupancy and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

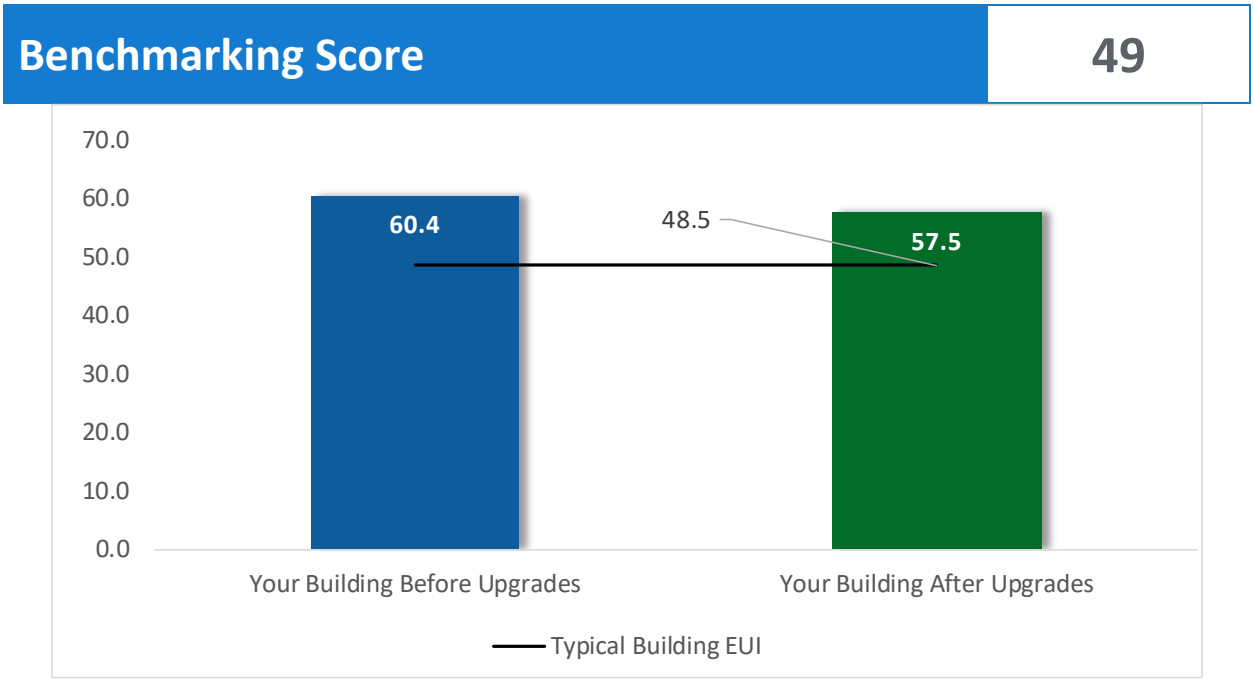


Figure 6 - Energy Use Intensity Comparison

This building performs at, or below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause a building to vary from the "typical" energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

Tracking Your Energy Performance

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website[3].

[3] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1

4 ENERGY CONSERVATION MEASURES

The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations.**

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**58,358**	**24.7**	**-12**	**$8,732**	**$38,724**	**$10,500**	**$28,224**	**3.2**	**57,339**
ECM 1	Retrofit Fixtures with LED Lamps	58,358	24.7	-12	$8,732	$38,724	$10,500	$28,224	3.2	57,339
Lighting Control Measures		**4,676**	**1.5**	**-1**	**$700**	**$6,860**	**$630**	**$6,230**	**8.9**	**4,594**
ECM 2	Install Occupancy Sensor Lighting Controls	3,452	1.1	-1	$517	$4,860	$630	$4,230	8.2	3,392
ECM 3	Install High/Low Lighting Controls	1,223	0.4	0	$183	$2,000	$0	$2,000	10.9	1,202
Motor Upgrades		**1,273**	**0.4**	**0**	**$193**	**$9,703**	**$0**	**$9,703**	**50.4**	**1,282**
ECM 4	Premium Efficiency Motors	1,273	0.4	0	$193	$9,703	$0	$9,703	50.4	1,282
Electric Unitary HVAC Measures		**3,590**	**3.1**	**0**	**$543**	**$29,496**	**$1,196**	**$28,300**	**52.1**	**3,616**
ECM 5	Install High Efficiency Air Conditioning Units	3,590	3.1	0	$543	$29,496	$1,196	$28,300	52.1	3,616
Gas Heating (HVAC/Process) Replacement		**0**	**0.0**	**171**	**$1,322**	**$98,191**	**$3,240**	**$94,951**	**71.8**	**19,983**
ECM 6	Install High Efficiency Steam Boilers	0	0.0	171	$1,322	$98,191	$3,240	$94,951	71.8	19,983
Food Service & Refrigeration Measures		**7,318**	**0.7**	**0**	**$1,107**	**$12,119**	**$455**	**$11,664**	**10.5**	**7,370**
ECM 7	Refrigerator/Freezer Case Electrically Commutated Motors	2,473	0.2	0	$374	$607	$80	$527	1.4	2,491
ECM 8	Replace Refrigeration Equipment	4,845	0.6	0	$733	$11,512	$375	$11,137	15.2	4,879
TOTALS		**75,215**	**30.5**	**158**	**$12,596**	**$195,092**	**$16,021**	**$179,071**	**14.2**	**94,183**

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**58,358**	**24.7**	**-12**	**$8,732**	**$38,724**	**$10,500**	**$28,224**	**3.2**	**57,339**
ECM 1	Retrofit Fixtures with LED Lamps	58,358	24.7	-12	$8,732	$38,724	$10,500	$28,224	3.2	57,339
Lighting Control Measures		**4,676**	**1.5**	**-1**	**$700**	**$6,860**	**$630**	**$6,230**	**8.9**	**4,594**
ECM 2	Install Occupancy Sensor Lighting Controls	3,452	1.1	-1	$517	$4,860	$630	$4,230	8.2	3,392
ECM 3	Install High/Low Lighting Controls	1,223	0.4	0	$183	$2,000	$0	$2,000	10.9	1,202
Food Service & Refrigeration Measures		**2,473**	**0.2**	**0**	**$374**	**$607**	**$80**	**$527**	**1.4**	**2,491**
ECM 7	Refrigerator/Freezer Case Electrically Commutated Motors	2,473	0.2	0	$374	$607	$80	$527	1.4	2,491
TOTALS		**65,507**	**26.4**	**-13**	**$9,806**	**$46,191**	**$11,210**	**$34,981**	**3.6**	**64,423**

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 8 – Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**58,358**	**24.7**	**-12**	**$8,732**	**$38,724**	**$10,500**	**$28,224**	**3.2**	**57,339**
ECM 1	Retrofit Fixtures with LED Lamps	58,358	24.7	-12	$8,732	$38,724	$10,500	$28,224	3.2	57,339

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources are proposed, we suggest converting all a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Retrofit Fixtures with LED Lamps

Replace fluorescent and CFL lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies.

This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected building areas: all areas with fluorescent fixtures with T8 tubes, custodial, and bathrooms.

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**4,676**	**1.5**	**-1**	**$700**	**$6,860**	**$630**	**$6,230**	**8.9**	**4,594**
ECM 2	Install Occupancy Sensor Lighting Controls	3,452	1.1	-1	$517	$4,860	$630	$4,230	8.2	3,392
ECM 3	Install High/Low Lighting Controls	1,223	0.4	0	$183	$2,000	$0	$2,000	10.9	1,202

Lighting controls reduce energy use by turning off or lowering, lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 2: Install Occupancy Sensor Lighting Controls

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Affected building areas: classrooms, gymnasium, restrooms, offices and teachers' lounge.

ECM 3: Install High/Low Lighting Controls

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be taken into account when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

Affected building areas: hallways.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approach.

4.3 Motors

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Motor Upgrades		**1,273**	**0.4**	**0**	**$193**	**$9,703**	**$0**	**$9,703**	**50.4**	**1,282**
ECM 4	Premium Efficiency Motors	1,273	0.4	0	$193	$9,703	$0	$9,703	50.4	1,282

ECM 4: Premium Efficiency Motors

Replace standard efficiency motors with IHP 2014 efficiency motors. This evaluation assumes that existing motors will be replaced with motors of equivalent size and type. In some cases, additional savings may be possible by downsizing motors to better meet the motor's current load requirements.

Affected motors:

Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Additional Motor Description
Boiler Room	Boiler	1	Boiler Feed Water Pump	0.5	
Boiler Room	Boiler	1	Boiler Feed Water Pump	0.5	
Boiler Room	Boiler	1	Boiler Feed Water Pump	0.5	
Boiler Room	Boiler	1	Process Blower	2.0	
Boiler Room	Boiler	1	Process Blower	2.0	
Boiler Room	Air Compressor	2	Air Compressor	1.5	
Building	Boiler Condensate	1	Condensate Pump	0.5	
Building	Boiler Condensate	1	Condensate Pump	0.5	
Rooftop	ERU 2	1	Supply Fan	10.0	
Rooftop	FCU-1	2	Supply Fan	0.3	
Rooftop	FCU-2	2	Supply Fan	0.3	

. The base case motor energy consumption is estimated using the efficiencies found on nameplates or estimated based on the age of the motor and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the current *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*.

This measure is not recommended because the projected payback period exceeds the effective useful life of the replacement equipment.

4.4 Electric Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Electric Unitary HVAC Measures		**3,590**	**3.1**	**0**	**$543**	**$29,496**	**$1,196**	**$28,300**	**52.1**	**3,616**
ECM 5	Install High Efficiency Air Conditioning Units	3,590	3.1	0	$543	$29,496	$1,196	$28,300	52.1	3,616

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units at this facility are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the equipment is eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

ECM 5: Install High Efficiency Air Conditioning Units

Replace standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

4.5 Gas-Fired Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Gas Heating (HVAC/Process) Replacement		**0**	**0.0**	**171**	**$1,322**	**$98,191**	**$3,240**	**$94,951**	**71.8**	**19,983**
ECM 6	Install High Efficiency Steam Boilers	0	0.0	171	$1,322	$98,191	$3,240	$94,951	71.8	19,983

ECM 6: Install High Efficiency Steam Boilers

Replace older inefficient steam boilers with high efficiency steam boilers. Energy savings results from improved combustion efficiency and reduced standby losses at low loads.

For the purposes of this analysis, we evaluated the replacement of boilers on a one-for-one basis with equipment of the same capacity. We recommend that you work with your mechanical design team to select boilers that are sized appropriately for the heating load at this facility. In many cases installing multiple modular boilers rather than one or two large boilers will result in higher overall plant efficiency while providing additional system redundancy.

Replacing the boilers has a long payback based on energy savings and may not be justifiable based simply on energy considerations. However, the boilers are at or beyond the end of their normal useful life. Typically, the marginal cost of purchasing high efficiency boilers can be justified by the marginal savings from the improved efficiency. When the boiler is eventually replaced, consider purchasing boilers that exceed the minimum efficiency required by building codes.

4.6 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Food Service & Refrigeration Measures		**7,318**	**0.7**	**0**	**$1,107**	**$12,119**	**$455**	**$11,664**	**10.5**	**7,370**
ECM 7	Refrigerator/Freezer Case Electrically Commutated Motors	2,473	0.2	0	$374	$607	$80	$527	1.4	2,491
ECM 8	Replace Refrigeration Equipment	4,845	0.6	0	$733	$11,512	$375	$11,137	15.2	4,879

ECM 7: Refrigerator/Freezer Case Electrically Commutated Motors

Replace shaded pole or permanent split capacitor (PSC) motors with electronically commutated (EC) motors in walk-in refrigerator. Fractional horsepower EC motors are significantly more efficient than mechanically commutated, brushed motors, particularly at low speeds or partial load. By using variable-speed technology, EC motors can optimize fan usage. Because these motors are brushless and use DC power, losses due to friction and phase shifting are eliminated.

Savings for this measure consider both the increased efficiency of the motor as well as the reduction in refrigeration load due to motor heat loss.

ECM 8: Replace Refrigeration Equipment

Replace existing commercial refrigerators with new ENERGY STAR® rated equipment. The energy savings associated with this measure come from reduced energy usage, due to more efficient technology, and reduced run times.

This measure is not recommended because the projected payback period exceeds the effective useful life of the replacement equipment.

5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs. You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR® Portfolio Manager®

You've heard it before - you can't manage what you don't measure. ENERGY STAR Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions[4]. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Lighting Controls

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly.

Economizer Maintenance

Economizers can significantly reduce cooling system load. A malfunctioning economizer can increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air. Common economizer malfunctions include broken outdoor thermostat or enthalpy control, or dampers that are stuck or improperly adjusted.

Periodic inspection and maintenance will keep economizers working in sync with the heating and cooling system. This maintenance should be part of annual system maintenance, and it should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan, and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

[4] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Steam Trap Repair and Replacement

Steam traps are a crucial part of delivering heat from the boiler to the space heating units. Repair of replace traps that are blocked or allowing steam to pass. Inspect steam traps as part of a regular steam system maintenance plan.

Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the water side or fire side of the boiler.

Furnace Maintenance

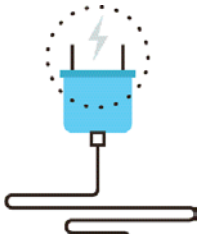
Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should: check for gas / carbon monoxide leaks; change the air and fuel filters; check components for cracks, corrosion, dirt, or debris build-up; ensure the ignition system is working properly; test and adjust operation and safety controls; inspect electrical connections; and lubricate motors and bearings.

Water Heater Maintenance

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

Plug Load Controls



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips[5]. Your local utility may offer incentives or rebates for this equipment.

Water Conservation

Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website[6] or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities"[7] to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

[5] For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" http://www.nrel.gov/docs/fy13osti/54175.pdf, or "Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices

[6] https://www.epa.gov/watersense

[7] https://www.epa.gov/watersense/watersense-work-0

6 On-site Generation

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

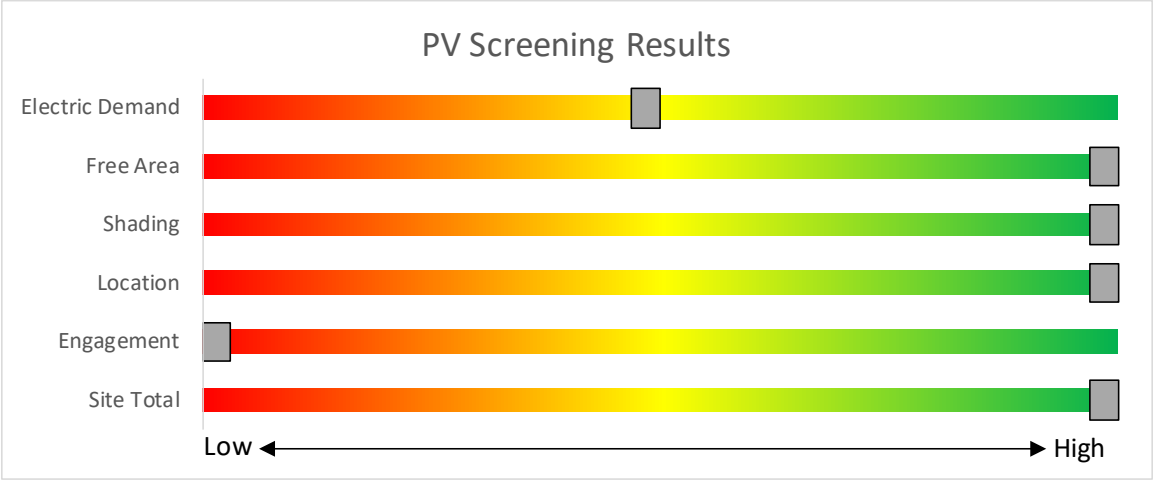
6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has high potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the high potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



Potential	High	
System Potential	131	kW DC STC
Electric Generation	156,070	kWh/yr
Displaced Cost	$23,600	/yr
Installed Cost	$340,600	

Figure 9 - Photovoltaic Screening

Solar Renewable Energy Certificate (SREC) Registration Program (SRP)

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program before starting construction. Once your PV system is up and running, you periodically earn credits, which can then be sold on the open market for up to 15 years.

If you are considering installing solar photovoltaics on your building, visit www.njcleanenergy.com/srec for more information about the SREC Registration Program.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- **Basic Info on Solar PV in NJ**: www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) generate electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

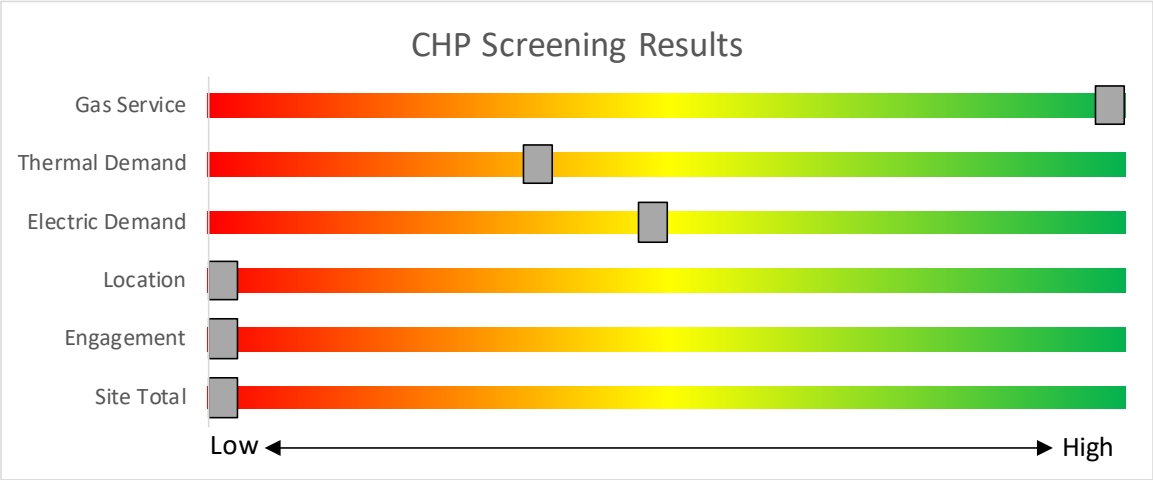


Figure 10 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building's performance? Pick the program that works best for you. Incentive programs that may apply to this facility are identified in the Executive Summary. This section provides an overview of currently available from New Jersey's Clean Energy Programs.

	SmartStart *Flexibility to install at your own pace*	**Direct Install** *Turnkey installation*	**Pay for Performance** *Whole building upgrades*
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together. Average peak demand should be below 200 kW. Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time. Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to $125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.
Take the next step by visiting **www.njcleanenergy.com** for program details, applications, and to contact a qualified contractor.			

7.1 SmartStart

SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energyefficient equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Incentives

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at $0.16/kWh and $1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at $500,000 per electric account and $500,000 per natural gas account, per fiscal year.

How to Participate

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit www.njcleanenergy.com/SSB for a detailed program description, instructions for applying, and applications.

7.2 Direct Install

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to $125,000 per project. Each entity is limited to incentives up to $250,000 per fiscal year.

How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an energy services company or "ESCO."

(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.

(3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program description and application can be found at: www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

7.4 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey SRECs. SRECs are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SRECs to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar Renewable Portfolio Standard. Purchasing SRECs can help them meet those requirements. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period fluctuates depending on supply and demand.

Information about the SRP can be found at: www.njcleanenergy.com/srec.

8 Energy Purchasing and Procurement Strategies

8.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website[8].

8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website[9].

[8] www.state.nj.us/bpu/commercial/shopping.html.

[9] www.state.nj.us/bpu/commercial/shopping.html

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	400	1	Relamp	No	11	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.3	160	0	$24	$402	$110	12.2
Office Head Custodial	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	369	0	$55	$416	$75	6.2
Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
Nurse's Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.2	461	0	$69	$453	$85	5.3
Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
Bathroom-2	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Room 98	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	899	0	$135	$657	$180	3.5
Room 109	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	800	0	$120	$584	$160	3.5
Room 110	19	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	19	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	949	0	$142	$694	$190	3.5
Room 116	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	200	0	$30	$146	$40	3.5
Room 111	25	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	25	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.6	1,249	0	$187	$913	$250	3.5
Teacher's Lounge	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	250	0	$37	$183	$50	3.5
Teacher's Lounge	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	s	117	1,377	1	Relamp	No	4	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	1,377	0.2	400	0	$60	$228	$0	3.8
Cafeteria	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Cafeteria	23	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Breaker Panel	s	114	1,995	1, 2	Relamp	Yes	23	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	1.2	3,734	-1	$559	$2,220	$530	3.0
Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	1,995	1	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,995	0.0	123	0	$18	$73	$20	2.9
Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	400	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	15	0	$2	$37	$10	12.2
Speech Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	1,995	1, 2	Relamp	Yes	5	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	0.3	812	0	$121	$635	$135	4.1
Kitchen Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	400	1	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	400	0.0	25	0	$4	$73	$20	14.4
Kitchen Storage	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	400	1	Relamp	No	4	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	400	0.2	99	0	$15	$292	$80	14.4
Kitchen Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	400	1	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	400	0.0	25	0	$4	$73	$20	14.4
Stairs 4	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	1,995	1	Relamp	No	3	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,995	0.1	369	0	$55	$219	$60	2.9
Stairs 4	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Cafeteria	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 107	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Occupancy Sensor	s	114	1,377	1	Relamp	No	5	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	0.2	424	0	$63	$365	$100	4.2
Room 114	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.3	550	0	$82	$402	$110	3.5
Boys Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1, 2	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.1	415	0	$62	$434	$80	5.7
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	400	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	15	0	$2	$37	$10	12.2
Girl's Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1, 2	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.1	415	0	$62	$434	$80	5.7
Room 115	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	1,995	1, 2	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	0.1	325	0	$49	$416	$75	7.0
Room 113	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Occupancy Sensor	s	114	1,377	1	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	0.1	170	0	$25	$146	$40	4.2
Room 112	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	899	0	$135	$657	$180	3.5
Room 103	11	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	11	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.4	824	0	$123	$602	$165	3.5
Room 106	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.3	675	0	$101	$493	$135	3.5
106 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	1,995	0.0	109	0	$16	$55	$15	2.4
Room 105	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.4	899	0	$135	$657	$180	3.5
Room 102	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.4	899	0	$135	$657	$180	3.5
Room 101	15	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	15	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.5	1,124	0	$168	$822	$225	3.5
101 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	1,995	0.0	109	0	$16	$55	$15	2.4
Room 104	15	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	15	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.5	1,124	0	$168	$822	$225	3.5
104 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	1,995	0.0	109	0	$16	$55	$15	2.4
Basement Hall	27	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 3	Relamp	Yes	27	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,377	0.8	2,488	-1	$372	$1,786	$270	4.1
Basement Hall	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Stairs 5	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.1	435	0	$65	$219	$60	2.4
Stairs 5	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Room 308	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	1,659	0	$248	$927	$215	2.9
Room 307A	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	369	0	$55	$416	$75	6.2
307A Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	400	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	15	0	$2	$37	$10	12.2

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 307	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	899	0	$135	$657	$180	3.5
Boys Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	276	0	$41	$380	$65	7.6
Room 303	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Girls Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	276	0	$41	$380	$65	7.6
Room 306	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Room 302	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Room 301	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Room 305	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Room 304	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
BP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.0	50	0	$7	$37	$10	3.5
2nd FL Hall	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	800	0	$120	$584	$160	3.5
2nd FL Hall	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Stairs 3	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.1	362	0	$54	$183	$50	2.4
Stairs 3	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Stairs 2	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.1	362	0	$54	$183	$50	2.4
Room 210	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	1,659	0	$248	$927	$215	2.9
Stairs 6	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Stairs 6	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Room 209	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	1,659	0	$248	$927	$215	2.9
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	400	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	15	0	$2	$37	$10	12.2
Boys Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1, 2	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.1	415	0	$62	$434	$80	5.7
Room 213	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	899	0	$135	$657	$180	3.5
Girls Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1, 2	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.1	415	0	$62	$434	$80	5.7
Room 208	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Principal	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.1	300	0	$45	$219	$60	3.5

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 212	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Vestibule	1	Mercury Vapor: (1) 100W Lamp	Timeclock	s	125	8,760	1	Relamp	No	1	LED Lamps: (1) LED 30 Watt Lamp	Timeclock	30	8,760	0.1	915	0	$137	$17	$0	0.1
Room 211	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	s	93	1,995	1, 2	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.2	553	0	$83	$489	$95	4.8
Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	s	32	1,995	1	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	1,995	0.0	38	0	$6	$18	$5	2.3
Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	1,995	1	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,995	0.0	123	0	$18	$73	$20	2.9
Office Bathroom	1	Compact Fluorescent: 14 Watt - 1 Lamp	Wall Switch	s	14	1,995	1	Relamp	No	1	LED Lamps: (1) LED 10 Watt Lamp	Wall Switch	10	1,995	0.0	9	0	$1	$17	$0	12.5
Principal Bathroom	1	Compact Fluorescent: 14 Watt - 1 Lamp	Wall Switch	s	14	1,995	1	Relamp	No	1	LED Lamps: (1) LED 10 Watt Lamp	Wall Switch	10	1,995	0.0	9	0	$1	$17	$0	12.5
Room 207	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	999	0	$150	$730	$200	3.5
Room 204	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	800	0	$120	$584	$160	3.5
Room 206	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	800	0	$120	$584	$160	3.5
Room 203	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	800	0	$120	$584	$160	3.5
Room 205	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	800	0	$120	$584	$160	3.5
Room 201	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	899	0	$135	$657	$180	3.5
201 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
201 BR2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
Room 202	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 2	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.5	1,659	0	$248	$927	$215	2.9
1st FL Hall	23	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 3	Relamp	Yes	23	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,377	0.7	2,119	0	$317	$1,640	$230	4.4
1st FL Hall	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Stairs 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	s	114	1,995	1	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,995	0.0	123	0	$18	$73	$20	2.9
Stairs 1	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.1	217	0	$33	$110	$30	2.4
New Wing Hall	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,377	0.4	1,106	0	$165	$838	$120	4.3
New Wing Hall	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Custodial	1	Compact Fluorescent: 14 Watt - 1 Lamp	Wall Switch	s	14	400	1	Relamp	No	1	LED Lamps: (1) LED 10 Watt Lamp	Wall Switch	10	400	0.0	2	0	$0	$17	$0	65.4
K100	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Occupancy Sensor	s	114	1,377	1	Relamp	No	15	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	0.6	1,272	0	$190	$1,095	$300	4.2

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
K100 Bathroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
K99	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Occupancy Sensor	s	114	1,377	1	Relamp	No	15	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,377	0.6	1,272	0	$190	$1,095	$300	4.2
K99 Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Gym	24	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	s	93	1,377	1	Relamp	No	24	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,377	0.9	1,799	0	$269	$1,315	$360	3.5
Gym	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Gym Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Storage	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	400	1	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.1	44	0	$7	$110	$30	12.2
Stage door	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	72	0	$11	$37	$10	2.4
Stage	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	14	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.3	1,014	0	$152	$511	$140	2.4
Stage	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	1,995	1	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,995	0.0	145	0	$22	$73	$20	2.4
Stage	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
TCU001	17	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	17	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	849	0	$127	$621	$170	3.5
TCU01 Closet	1	Compact Fluorescent: 13 Watt - 1 Lamp	Wall Switch	s	13	1,995	1	Relamp	No	1	LED Lamps: (1) LED 9 Watt Lamp	Wall Switch	9	1,995	0.0	9	0	$1	$17	$0	13.5
TCU002	17	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	s	62	1,377	1	Relamp	No	17	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,377	0.4	849	0	$127	$621	$170	3.5
Exterior	5	LED - Fixtures: Wall Sconces	Timeclock		40	4,380		None	No	5	LED - Fixtures: Wall Sconces	Timeclock	40	4,380	0.0	0	0	$0	$0	$0	0.0
Exterior	2	LED - Fixtures: Outdoor Porch Wall Mount	Photocell		18	4,380		None	No	2	LED - Fixtures: Outdoor Porch Wall Mount	Photocell	18	4,380	0.0	0	0	$0	$0	$0	0.0
Exterior	2	LED - Fixtures: Outdoor Porch Wall Mount	Timeclock		13	4,380		None	No	2	LED - Fixtures: Outdoor Porch Wall Mount	Timeclock	13	4,380	0.0	0	0	$0	$0	$0	0.0
Exterior	4	Compact Fluorescent: 14 Watt - 1 Lamp	Timeclock		14	4,380	1	Relamp	No	4	LED Lamps: (1) LED 10 Watt Lamp	Timeclock	10	4,380	0.0	70	0	$11	$69	$0	6.5

		Existing Conditions							Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Boiler	1	Boiler Feed Water Pump	0.5	76.2%	No	b	2,745	4	Yes	78.2%	No		0.0	26	0	$4	$848	$0	217.6
Boiler Room	Boiler	1	Boiler Feed Water Pump	0.5	76.2%	No	b	2,745	4	Yes	78.2%	No		0.0	26	0	$4	$848	$0	217.6
Boiler Room	Boiler	1	Boiler Feed Water Pump	0.5	76.2%	No	b	2,745	4	Yes	78.2%	No		0.0	26	0	$4	$848	$0	217.6
Boiler Room	Boiler	1	Process Blower	2.0	80.0%	No	w	2,745	4	Yes	86.5%	No		0.1	289	0	$44	$532	$0	12.2
Boiler Room	Boiler	1	Process Blower	2.0	80.0%	No	w	2,745	4	Yes	86.5%	No		0.1	289	0	$44	$532	$0	12.2
Boiler Room	Air Compressor	2	Air Compressor	1.5	80.0%	No	w	800	4	Yes	86.5%	No		0.1	126	0	$19	$1,516	$0	79.5
Building	Boiler Condensate	1	Condensate Pump	0.5	68.0%	No	b	2,745	4	Yes	78.2%	No		0.0	147	0	$22	$848	$0	38.1
Building	Boiler Condensate	1	Condensate Pump	0.5	68.0%	No	b	2,745	4	Yes	78.2%	No		0.0	147	0	$22	$848	$0	38.1
Rooftop	AHU 1	1	Supply Fan	3.0	89.5%	Yes	w	2,745		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Rooftop	AHU 2	1	Supply Fan	3.0	91.7%	Yes	w	2,745		No	91.7%	No		0.0	0	0	$0	$0	$0	0.0
Rooftop	ERU 1	1	Supply Fan	10.0	91.7%	No	w	3,391		No	91.7%	No		0.0	0	0	$0	$0	$0	0.0
Rooftop	ERU 2	1	Supply Fan	10.0	91.0%	No	w	3,391	4	Yes	91.7%	No		0.0	159	0	$24	$1,344	$0	55.8
Rooftop	ERU 1	1	Return Fan	4.0	91.0%	No	w	2,745		No	91.0%	No		0.0	0	0	$0	$0	$0	0.0
Rooftop	ERU 2	1	Return Fan	4.0	91.0%	No	w	2,745		No	91.0%	No		0.0	0	0	$0	$0	$0	0.0
Rooftop	FCU-1	2	Supply Fan	0.3	72.4%	No	w	2,745	4	Yes	73.4%	No		0.0	19	0	$3	$769	$0	263.9
Rooftop	FCU-2	2	Supply Fan	0.3	72.4%	No	w	2,745	4	Yes	73.4%	No		0.0	19	0	$3	$769	$0	263.9
Rooftop	ERU 1	2	Process Fan	1.0	85.5%	No	w	2,745		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
Rooftop	ERU 2	2	Process Fan	1.0	85.5%	No	w	2,745		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
Roof	AC Unit	1	Supply Fan	0.3	72.4%	No	w	2,745		No	72.4%	No		0.0	0	0	$0	$0	$0	0.0
Roof	AC Unit	1	Supply Fan	0.2	68.5%	No	w	2,745		No	68.5%	No		0.0	0	0	$0	$0	$0	0.0

		Existing Conditions							Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Boiler	1	Makeup Air Fan	1.0	85.5%	No	b	2,745		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
Boiler Room	Boiler	1	Makeup Air Fan	1.0	85.5%	No	b	2,745		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0

AC Inventory & Recommendations

		Existing Conditions					Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Roof	New Wing Hallway FCU-1	1	Packaged AC	10.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Nurse Office - FCU-2	1	Packaged AC	10.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Auditorium - ERU1	1	Packaged AC	17.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Auditorium - ERU2	1	Packaged AC	17.00		W		No							0.0	0	0	$0	$0	$0	0.0
PTARM.	PTA Rm. - AHU1	1	Packaged AC	10.00		W		No							0.0	0	0	$0	$0	$0	0.0
Cafeteria	cafeteria - AHU2	1	Packaged AC	10.00		W		No							0.0	0	0	$0	$0	$0	0.0
Outside	Classroom	1	Split-System AC	3.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Not available	1	Packaged AC	4.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Not available	1	Packaged AC	2.50		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Not available	2	Split-System AC	2.00		W		No							0.0	0	0	$0	$0	$0	0.0
Roof	Not available	2	Packaged AC	5.00		B	5	Yes	2	Packaged AC	5.00		14.00		2.4	2,762	0	$418	$22,690	$920	52.1
Outside	Classroom	1	Split-System AC	1.00		W		No							0.0	0	0	$0	$0	$0	0.0
Outside	Various	2	Through-The-Wall AC	3.79				No							0.0	0	0	$0	$0	$0	0.0
Boiler Room	Boiler	1	Electric Forced Air Furnace		10.23			No							0.0	0	0	$0	$0	$0	0.0
Boiler Room	Boiler	1	Electric Forced Air Furnace		10.23			No							0.0	0	0	$0	$0	$0	0.0
Various	Various	6	Window AC	1.00				No							0.0	0	0	$0	$0	$0	0.0
Roof	Not available	1	Packaged AC	3.00		B	5	Yes	1	Packaged AC	3.00		14.00		0.7	829	0	$125	$6,807	$276	52.1
Roof	Various	2	Electric Resistance Heat		26.00			No							0.0	0	0	$0	$0	$0	0.0

Inventory & Recommendations

		Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	ERU 1 & 2	2	Furnace	192.00	W		No						0.0	0	0	$0	$0	$0	0.0
Boiler Room	Boiler-1	1	Forced Draft Steam Boiler	1,350.00	B	6	Yes	1	Forced Draft Steam Boiler	1,350.00	81.00%	Et	0.0	0	85	$661	$49,095	$1,620	71.8
Boiler Room	Boiler-2	1	Forced Draft Steam Boiler	1,350.00	B	6	Yes	1	Forced Draft Steam Boiler	1,350.00	81.00%	Et	0.0	0	85	$661	$49,095	$1,620	71.8

Recommendations

		Existing Conditions			Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	School and Kitchen	1	Storage Tank Water Heater (> 50 Gal)	W		No						0.0	0	0	$0	$0	$0	0.0

Walk-In Cooler/Freezer Inventory & Recommendations

	Existing Conditions		Proposed Conditions				Energy Impact & Financial Analysis						
Location	Cooler/ Freezer Quantity	Case Type/Temperature	ECM #	Install EC Evaporator Fan Motors?	Install Electric Defrost Control?	Install Evaporator Fan Control?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Cooler (35F to 55F)	7	Yes	No	No	0.2	2,473	0	$374	$607	$80	1.4

Commercial Refrigerator/Freezer Inventory & Recommendations

	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	No	8	Yes	0.1	1,263	0	$191	$3,200	$150	16.0
Kitchen	2	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	No	8	Yes	0.1	604	0	$91	$2,432	$100	25.5
Kitchen	1	Refrigerator Chest	No	8	Yes	0.1	1,009	0	$153	$2,010	$0	13.2
Kitchen	1	Refrigerator Chest	No	8	Yes	0.1	1,018	0	$154	$1,630	$0	10.6
Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	No	8	Yes	0.1	951	0	$144	$2,240	$125	14.7

Cooking Equipment Inventory & Recommendations

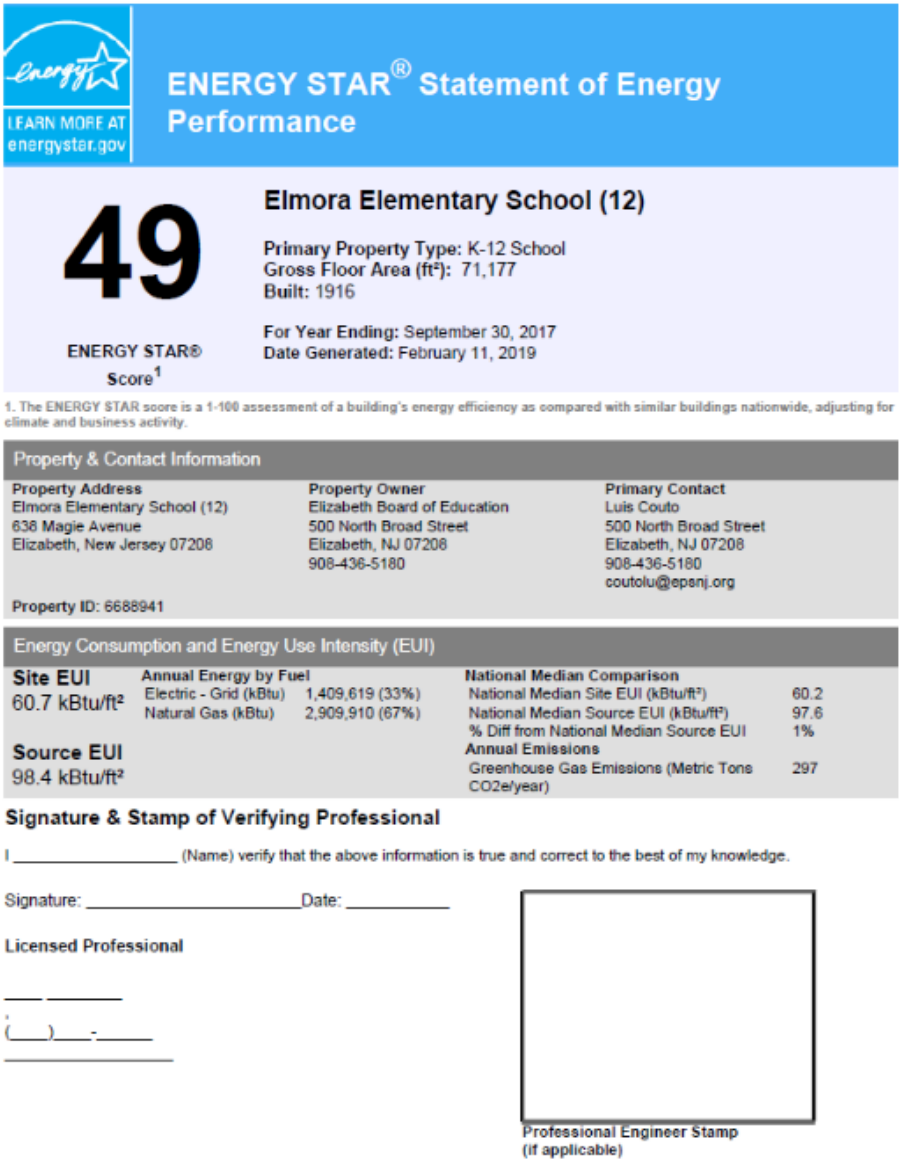
	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	High Efficiency Equipement?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Insulated Food Holding Cabinet (Full Size)	No		No	0.0	0	0	FALSE	$0	$0	#DIV/0!
Kitchen	1	Electric Convection Oven (Half Size)	No		No	0.0	0	0	FALSE	$0	$0	#DIV/0!

Plug Load Inventory

	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Various	85	Computer	120.0	No
Various	2	Medium Coppier/Printer	200.0	Yes
Various	2	Large Coppier/Printer	494.0	Yes
Various	55	Small Printer	192.0	No
Various	65	Projector	150.0	No
Various	5	Microwave	800.0	No
Various	4	Small Refrigerator	150.0	No
Various	4	Large Refrigerator with Freezer	300.0	No
Various	2	Coffee Maker	300.0	No
Various	3	50" LCD TV	150.0	No

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.



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ENERGY STAR® Statement of Energy Performance

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ENERGY STAR® Score[1]

Elmora Elementary School (12)

Primary Property Type: K-12 School
Gross Floor Area (ft²): 71,177
Built: 1916

For Year Ending: September 30, 2017
Date Generated: February 11, 2019

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Elmora Elementary School (12) 636 Magie Avenue Elizabeth, New Jersey 07208	Elizabeth Board of Education 500 North Broad Street Elizabeth, NJ 07208 908-436-5180	Luis Couto 500 North Broad Street Elizabeth, NJ 07208 908-436-5180 coutolu@epsnj.org

Property ID: 6688941

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
60.7 kBtu/ft²

Source EUI
98.4 kBtu/ft²

Annual Energy by Fuel	
Electric - Grid (kBtu)	1,409,619 (33%)
Natural Gas (kBtu)	2,909,910 (67%)

National Median Comparison	
National Median Site EUI (kBtu/ft²)	60.2
National Median Source EUI (kBtu/ft²)	97.6
% Diff from National Median Source EUI	1%
Annual Emissions	
Greenhouse Gas Emissions (Metric Tons CO2e/year)	297

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

___ _____

(___)___-_____

_____

Professional Engineer Stamp
(if applicable)

APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is $22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	*British thermal unit*: a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
CHP	*Combined heat and power*. Also referred to as cogeneration.
COP	*Coefficient of performance*: a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	*Demand control ventilation*: a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	*United States Department of Energy*
EC Motor	*Electronically commutated motor*
ECM	*Energy conservation measure*
EER	*Energy efficiency ratio*: a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	*Energy Use Intensity:* measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR®	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
EPA	*United States Environmental Protection Agency*
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	*Greenhouse gases:* gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	*Gallons per flush*

gpm	*Gallon per minute*
HID	*High intensity discharge:* high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	*Horsepower*
HPS	*High-pressure sodium*: a type of HID lamp.
HSPF	*Heating seasonal performance factor:* a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	*Heating, ventilating, and air conditioning*
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	*Integrated part load value:* a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	*Kilowatt*: equal to 1,000 Watts.
kWh	*Kilowatt-hour*: 1,000 Watts of power expended over one hour.
LED	*Light emitting diode*: a high-efficiency source of light with a long lamp life.
LGEA	*Local Government Energy Audit*
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MH	*Metal halide*: a type of HID lamp.
MBh	*Thousand Btu per hour*
MBtu	*One thousand British thermal units*
MMBtu	*One million British thermal units*
MV	*Mercury Vapor:* a type of HID lamp.
NJBPU	*New Jersey Board of Public Utilities*
NJCEP	*New Jersey's Clean Energy Program:* NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	*Photovoltaic:* refers to an electronic device capable of converting incident light directly into electricity (direct current).

SEER	*Seasonal energy efficiency ratio:* a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	*Statement of energy performance:* a summary document from the ENERGY STAR® Portfolio Manager®.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC	*Solar renewable energy credit*: a credit you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of 1/8th of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use
VAV	*Variable air volume*
VFD	*Variable frequency drive*: a controller used to vary the speed of an electric motor.
WaterSense™	The symbol for water efficiency. The WaterSense™ program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.