



# Local Government Energy Audit Report

Indian Avenue School

September 6, 2019

*Prepared for:*

Bridgeton Public Schools  
399 Indian Avenue  
Bridgeton, New Jersey 08302

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# Disclaimer

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The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. We encourage the owner of the facility to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state and federal requirements.

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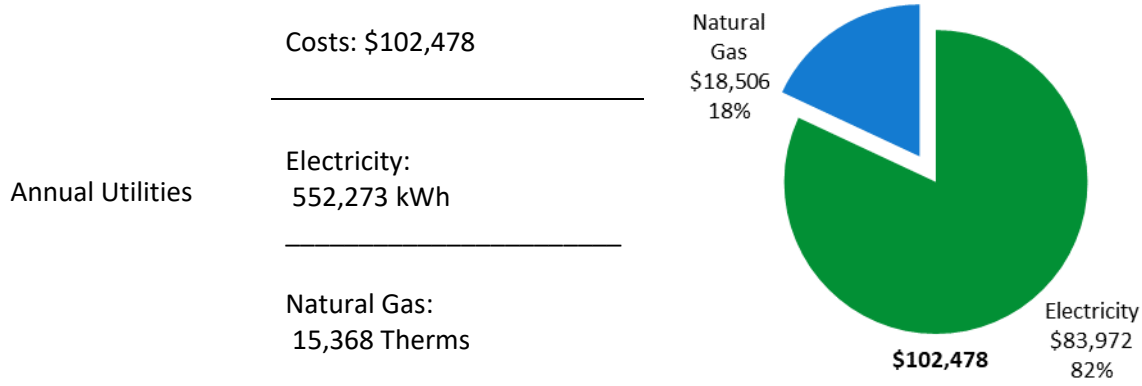
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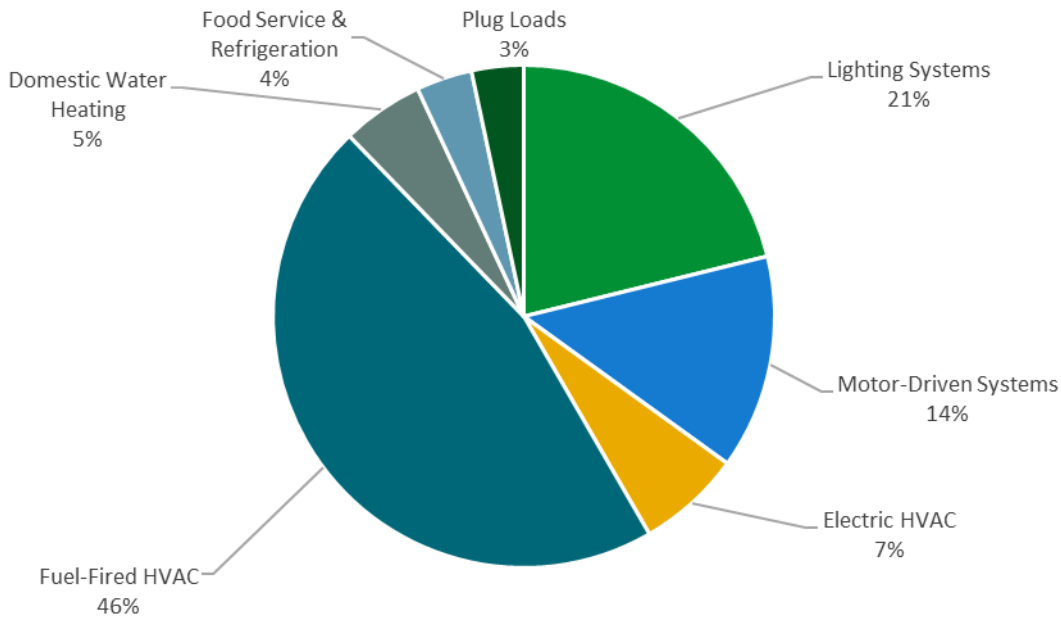
# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for Indian Avenue School. This report provides you with information about the school's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in the school. TRC Energy Services (TRC) conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



<p>ENERGY STAR® Benchmarking Score</p>	<p>29 (1-100 scale)</p>	<p>This building performs below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.</p>
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*Figure 1 - Energy Use by System*

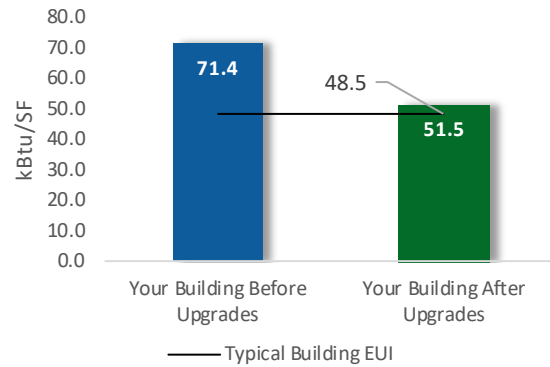
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

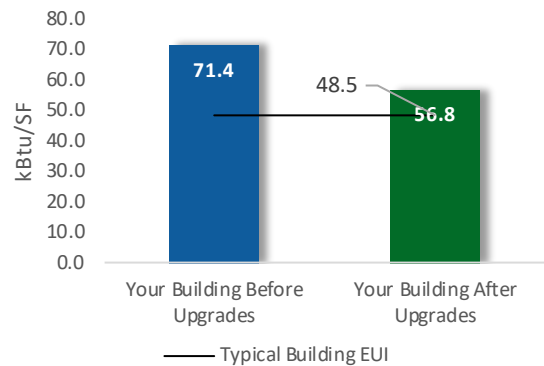
### Scenario 1: Full Package (all evaluated measures)

Installation Cost	\$183,218
Potential Rebates & Incentives <sup>1</sup>	\$13,206
Annual Cost Savings	\$34,779
Annual Energy Savings	Electricity: 229,815 kWh Natural Gas: 1,695 Therms
Greenhouse Gas Emission Savings	126 Tons
Simple Payback	4.9 Years
Site Energy Savings (all utilities)	28%



### Scenario 2: Cost Effective Package<sup>2</sup>

Installation Cost	\$110,489
Potential Rebates & Incentives	\$13,206
Annual Cost Savings	\$31,595
Annual Energy Savings	Electricity: 208,873 kWh
Greenhouse Gas Emission Savings	104 Tons
Simple Payback	3.1 Years
Site Energy Savings (all utilities)	20%



### On-site Generation Potential

Photovoltaic	High
Combined Heat and Power	None

<sup>1</sup> Incentives are based on current SmartStart Prescriptive incentives. Other Program incentives may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Lifetime Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>120,472</b>	<b>20.6</b>	<b>-22</b>	<b>\$18,054</b>	<b>\$270,816</b>	<b>\$48,104</b>	<b>\$9,676</b>	<b>\$38,428</b>	<b>2.1</b>	<b>118,756</b>
ECM 1	Install LED Fixtures	25,541	3.4	-2	\$3,859	\$57,891	\$22,058	\$2,610	\$19,448	5.0	25,486
ECM 2	Retrofit Fixtures with LED Lamps	94,931	17.2	-20	\$14,195	\$212,925	\$26,046	\$7,066	\$18,980	1.3	93,270
<b>Lighting Control Measures</b>		<b>28,790</b>	<b>5.2</b>	<b>-6</b>	<b>\$4,305</b>	<b>\$34,440</b>	<b>\$27,431</b>	<b>\$3,080</b>	<b>\$24,351</b>	<b>5.7</b>	<b>28,287</b>
ECM 3	Install Occupancy Sensor Lighting Controls	24,395	4.4	-5	\$3,648	\$29,182	\$23,606	\$3,080	\$20,526	5.6	23,968
ECM 4	Install High/Low Lighting Controls	4,395	0.8	-1	\$657	\$5,257	\$3,825	\$0	\$3,825	5.8	4,318
<b>Motor Upgrades</b>		<b>222</b>	<b>0.0</b>	<b>0</b>	<b>\$34</b>	<b>\$506</b>	<b>\$705</b>	<b>\$0</b>	<b>\$705</b>	<b>20.9</b>	<b>223</b>
ECM 5	Premium Efficiency Motors	222	0.0	0	\$34	\$506	\$705	\$0	\$705	20.9	223
<b>Variable Frequency Drive (VFD) Measures</b>		<b>40,753</b>	<b>5.0</b>	<b>0</b>	<b>\$6,196</b>	<b>\$92,946</b>	<b>\$33,610</b>	<b>\$400</b>	<b>\$33,210</b>	<b>5.4</b>	<b>41,038</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	5,986	1.5	0	\$910	\$13,653	\$4,197	\$400	\$3,797	4.2	6,028
ECM 7	Install VFDs on Chilled Water Pumps	3,784	0.6	0	\$575	\$8,630	\$6,781	\$0	\$6,781	11.8	3,810
ECM 8	Install VFDs on Heating Water Pumps	30,983	2.9	0	\$4,711	\$70,663	\$22,632	\$0	\$22,632	4.8	31,200
<b>Electric Unitary HVAC Measures</b>		<b>203</b>	<b>0.1</b>	<b>0</b>	<b>\$31</b>	<b>\$464</b>	<b>\$729</b>	<b>\$0</b>	<b>\$729</b>	<b>23.6</b>	<b>205</b>
ECM 9	Install High Efficiency Air Conditioning Units	203	0.1	0	\$31	\$464	\$729	\$0	\$729	23.6	205
<b>Domestic Water Heating Upgrade</b>		<b>16,682</b>	<b>0.0</b>	<b>14</b>	<b>\$2,708</b>	<b>\$27,079</b>	<b>\$179</b>	<b>\$0</b>	<b>\$179</b>	<b>0.1</b>	<b>18,465</b>
ECM 10	Install Low-Flow DHW Devices	16,682	0.0	14	\$2,708	\$27,079	\$179	\$0	\$179	0.1	18,465
<b>Food Service &amp; Refrigeration Measures</b>		<b>1,954</b>	<b>0.2</b>	<b>0</b>	<b>\$297</b>	<b>\$1,486</b>	<b>\$460</b>	<b>\$50</b>	<b>\$410</b>	<b>1.4</b>	<b>1,968</b>
ECM 11	Vending Machine Control	1,954	0.2	0	\$297	\$1,486	\$460	\$50	\$410	1.4	1,968
<b>Custom Measures</b>		<b>20,739</b>	<b>0.0</b>	<b>183</b>	<b>\$3,153</b>	<b>\$47,299</b>	<b>\$72,000</b>	<b>\$0</b>	<b>\$72,000</b>	<b>22.8</b>	<b>42,330</b>
ECM 12	Installation of an Energy Management System	20,739	0.0	183	\$3,153	\$47,299	\$72,000	\$0	\$72,000	22.8	42,330
<b>TOTALS (COST EFFECTIVE MEASURES)</b>		<b>208,873</b>	<b>31.1</b>	<b>-14</b>	<b>\$31,595</b>	<b>\$427,273</b>	<b>\$110,489</b>	<b>\$13,206</b>	<b>\$97,283</b>	<b>3.1</b>	<b>208,738</b>
<b>TOTALS (ALL MEASURES)</b>		<b>229,815</b>	<b>31.2</b>	<b>170</b>	<b>\$34,779</b>	<b>\$475,036</b>	<b>\$183,218</b>	<b>\$13,206</b>	<b>\$170,012</b>	<b>4.9</b>	<b>251,273</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

*Figure 2 – Evaluated Energy Improvements*

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.



## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

New Jersey’s Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

Energy Conservation Measure		SmartStart	Direct Install	Pay For Performance
ECM 1	Install LED Fixtures	X	X	
ECM 2	Retrofit Fixtures with LED Lamps	X	X	
ECM 3	Install Occupancy Sensor Lighting Controls	X	X	
ECM 4	Install High/Low Lighting Controls	X	X	
ECM 5	Premium Efficiency Motors	X	X	
ECM 6	Install VFDs on Constant Volume (CV) HVAC	X	X	
ECM 7	Install VFDs on Chilled Water Pumps		X	
ECM 8	Install VFDs on Hot Water Pumps		X	
ECM 9	Install High Efficiency Electric AC	X	X	
ECM 10	Install Low-Flow Domestic Hot Water Devices		X	
ECM 11	Vending Machine Control	X	X	
ECM 12	Installation of an Energy Management System		X	

*Figure 3 – Funding Options*





## New Jersey's Clean Energy Programs At-A-Glance

	<b>SmartStart</b> Flexibility to install at your own pace	<b>Direct Install</b> Turnkey installation	<b>Pay for Performance</b> Whole building upgrades
<b>Who should use it?</b>	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
<b>How does it work?</b>	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
<b>What are the Incentives?</b>	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project.  You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
<b>How do I participate?</b>	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified partner to develop your energy reduction plan and set your energy savings targets.

Take the next step by visiting [www.njcleanenergy.com](http://www.njcleanenergy.com) for program details, applications, and to contact a qualified contractor.

### *Individual Measures with SmartStart*

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

### *Turnkey Installation with Direct Install*

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

### *Whole Building Approach with Pay for Performance*

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings.

## **More Options from Around the State**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Resiliency with Return on Investment through Combined Heat & Power (CHP)*

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Indian Avenue School. This report provides information on how the school uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

### 2.1 Site Overview

On March 22, 2019, TRC performed an energy audit at Indian Avenue School located in Bridgeton, New Jersey. TRC met with Albert Johnson to review the school operations and help focus our investigation on specific energy-using systems.

Indian Avenue School is a one-story, 47,897 square foot building built in 1962. Spaces include: classrooms, a gymnasium, a multipurpose room, offices, a cafeteria, corridors, a commercial kitchen, and a mechanical space.

Over the last several years the school has replaced all existing T12 fluorescent fixtures with T8 fluorescent fixtures. The site is interested in a new EMS, which is recommended in this report. Most classrooms have unit ventilators for heating and cooling needs, and offices are served with split system air conditioning units.

### 2.2 Building Occupancy

The school is occupied from September through June. Typical weekday occupancy is 757, including staff and students.

Summer occupancy includes continuing maintenance activities. There are no weekend activities.

Building Name	Weekday/Weekend	Operating Schedule
Indian Avenue School	Weekday	Operation - 6:30 AM - 11:00 PM; Classes - 8:15 AM - 3:30 PM
	Weekend	Closed

*Figure 4 - Building Occupancy Schedule*

## 2.3 Building Envelope

The walls are made of concrete masonry units (CMUs) with a brick veneer and painted CMU interior finish.

The flat roof is supported with steel trusses and a pre-stressed concrete deck and finished with an insulated layer and a covering of TPO. The roof of the old section is in poor condition; several leaks were identified during site visit. The new section has a flat roof with covering of a black membrane and is in good condition.

Most of the windows are double-glazed and have aluminum frames with a thermal break. The glass-to-frame seals are in good condition. The operable window weather seals are in good condition, showing no evidence of excessive wear. Exterior doors have aluminum frames and are in good condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.



*Building Walls*



*Windows*



*Roof*



*Exterior Door*

## 2.4 Lighting Systems

The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps with electronic ballasts. Additionally, there are some compact fluorescent lamps (CFL), incandescent, and LED general purpose lamps.

Fixture types include 2-, 3-, and 4-lamp, 2 and 4-foot long troffer and recessed mounted fixtures and 2-foot fixtures with U-bend tube lamps. Gymnasium/cafeteria fixtures have 120-watt high bay LED lamps and are manually controlled. Multipurpose room fixtures have 400-watt metal halide lamps and are manually controlled. All exit signs LED units.

Most fixtures are in good condition. Interior lighting levels were generally sufficient.



*Classroom Lighting*



*Gym/Cafeteria Lighting*



*Multipurpose Room Lighting*



*Hallway Lighting*

Lighting fixtures in the conference room, the principal and assistant principal offices, the faculty restroom, and room D2 are controlled by occupancy sensors.

The rest of the interior lighting fixtures are controlled manually by wall switches.





*Wall Pack*



*LED Wall-mounted Fixture*



*Ceiling-mounted Fixture*



*Area Fixture*

Exterior fixtures include wall packs, floods, and recessed ceiling-mounted fixtures. Sources include metal halide and LED.

Exterior light fixtures are controlled by a time clock.

## 2.5 Air Handling Systems

### Unit Ventilators

Unit ventilators supply heating to classrooms with 1/4 hp supply fan motors that operate with a pneumatic thermostat. This system is original to the building and appears to be in fair operating condition.

### Packaged Units

Cafeteria is served with an air handling unit (AHU-1) equipped with heating and cooling coils. This unit has a 5 hp supply fan motor that circulates hot water from the boiler and chilled water from chiller seasonally, as needed for heating and cooling.

### Air Conditioners

The nurse's office and guidance office are both cooled by window air conditioning (AC) units with cooling capacities of 9000 Btuh and 8000 Btuh, respectively. The units are in good condition. They are ENERGY STAR® labeled with efficiencies of 8.5 EER.

The conference room and copy room use split system air conditioning units with cooling capacities of 1.5-ton and 2.5-ton, respectively. These 9.0 EER units are ENERGY STAR® labeled.

Faculty room is served by an LG split system heat pump with a cooling capacity of 4-ton, heating capacity of 53.50 MBh, and efficiency of 9.5 EER. There is a 4-ton LG ductless mini split air conditioning unit that provides cooling for the main office.

The HVAC system uses pneumatic controls. A 0.5 hp air compressor located in the mechanical room serves the pneumatic system.



*Split System AC*



*Unit Ventilator*



*AHU-1 Cafeteria*



*Window AC*



## 2.6 Heating Hot Water Systems

Four 724.5 MBh Laars condensing hot water boilers serve the building heating load needs. The burners are fully-modulating with nominal efficiencies of 96.6%. The boilers are configured in a lead-lag control scheme. Multiple boilers are required under high load conditions. Installed in 2014, they are in good condition. There is a service contract in place for the boilers.

The boilers serve a primary/secondary distribution system with several constant speed pumps circulating the primary loop, and additional constant speed heating hot water pumps operating in lead/lag fashion on the secondary loop. A three-way valve controls the secondary loop temperature via an Aquastat.

The boilers provide hot water to unit ventilators throughout the building, as well as to AHU-1.



*Boilers*



*Heating Hot Water Pumps*

## 2.7 Chilled Water Systems

The chiller plant consists of one 84-ton, Carrier R-410A, air-cooled screw chiller. The chillers are configured in a primary distribution loop with two 1.5 hp constant flow primary pumps (CHWP 1 and 2).

The chilled water supply temperature is reset based on outside air temperature. Chilled water is distributed at 42°F when the outside air temperature is above 60°F, and the setpoint is reset to 50°F when the outside air is below 55°F. The chiller plant is locked out when the outside air temperature is below 45°F and is turned off from mid-December through February.

The chiller plant supplies chilled water to air handler (AHU-1) for cafeteria. The chiller plant is fairly new and well maintained.



*Chiller*



*Chilled Water Pumps*

## 2.8 Domestic Hot Water

One natural gas and two electric Bradford white water heaters provide domestic hot water to the entire building. Hot water is produced with a 48-gallon 40 MBh gas-fired storage water heater for the old section at 80% thermal efficiency, whereas two 4.5 kW electric water heaters with a 50-gallon storage tank provide hot water to the cafeteria and restrooms.

Five 0.3 hp circulation pumps distribute water to end uses, typically operating continuously. The domestic hot water pipes are insulated, and the insulation is in good condition.



*Electric Water Heater*



*Gas Water Heater*

## 2.9 Food Service Equipment

The kitchen has all-electric equipment that is used to prepare meals for students. Most cooking is done using a convection electric oven. Bulk prepared foods are held in three electric holding cabinets. Equipment is high-efficiency and is in good condition.

Visit [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment) for the latest information on high-efficiency food service equipment.



*Electric Convection Oven*

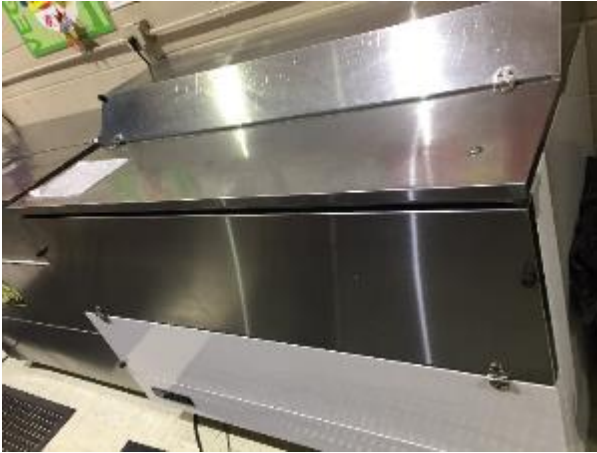


*Food Holding Cabinet*

## 2.10 Refrigeration

The kitchen has four stand-up refrigerators with solid doors. There is also an energy efficient stand-up solid door freezer, as well as three chest type milk coolers. All equipment is high-efficiency and in good condition.

Visit [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment) for the latest information on high-efficiency food service equipment.



*Milk Cooler*



*Stand-up Freezer*



## 2.11 Plug Load & Vending Machines

The utility bill analysis indicates that plug loads consume approximately 3% percent of total building energy use. This is lower than a typical building.

You seem to already be doing a great job managing your electrical plug loads. This report makes additional suggestions for ECMs in this area, as well as Energy Efficient Best Practices.

There are approximately 82 computer work stations throughout the school. Plug loads throughout the building include general cafeteria and office equipment. There are classroom typical loads such as Smart Boards, projectors, and printers.

There are several residential-style refrigerators throughout the building that are used to store staff lunches and cold beverages. These vary in condition and efficiency.

There is one refrigerated beverage vending machine and one non-refrigerated vending machine. Vending machines are not equipped with occupancy-based controls.



*Vending Machines*



*. Copy Machine*



*Double-door Refrigerator*

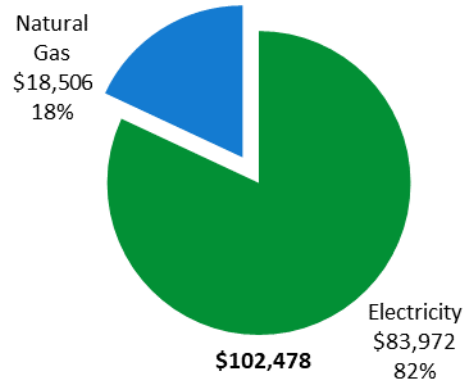
## 2.12 Water-Using Systems

There are 14 restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher. Toilets are rated at 1.6 gallons per flush (gpf) and urinals are rated at 1 gpf.

### 3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	552,273 kWh	\$83,972
Natural Gas	15,368 Therms	\$18,506
<b>Total</b>		<b>\$102,478</b>



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.



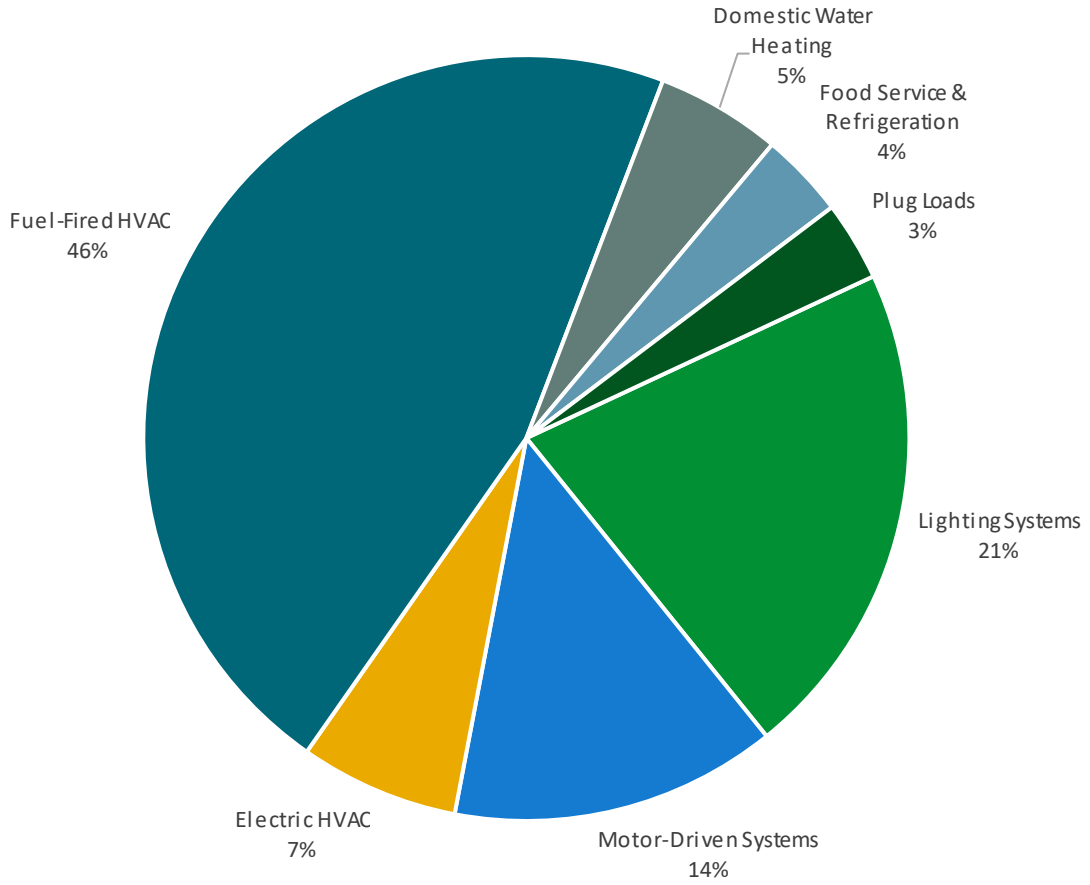
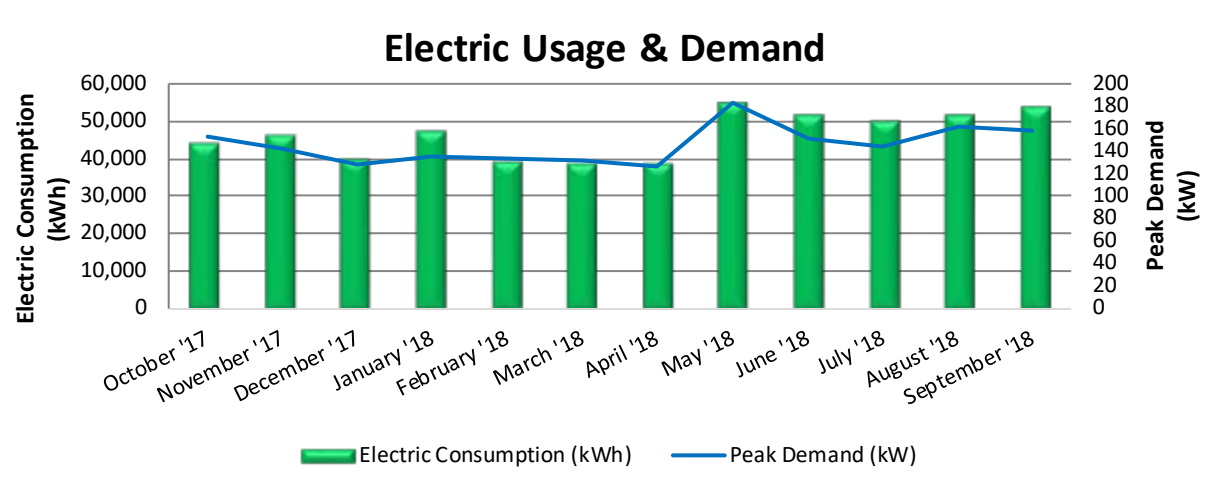


Figure 5 - Energy Balance

### 3.1 Electricity

Atlantic City Electric delivers electricity under rate class Monthly General Service Secondary, with electric production provided by South Jersey Energy, a third-party supplier.



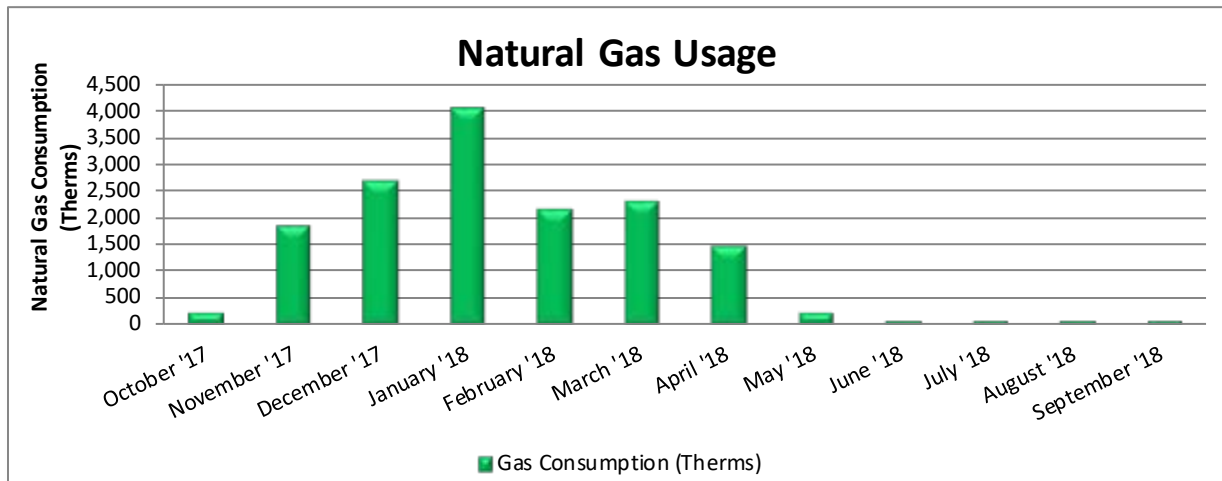
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
10/26/17	29	43,720	153	\$499	\$6,481
11/29/17	34	45,720	142	\$475	\$6,759
12/28/17	29	39,720	128	\$446	\$5,847
1/30/18	33	46,720	134	\$432	\$7,003
2/26/18	27	38,720	134	\$412	\$5,797
3/27/18	29	38,200	132	\$422	\$5,732
4/26/18	30	38,520	127	\$444	\$5,750
5/30/18	34	54,560	184	\$532	\$8,436
6/27/18	28	51,000	152	\$519	\$7,884
7/27/18	30	49,640	144	\$491	\$7,834
8/28/18	32	51,000	162	\$532	\$7,995
9/26/18	29	53,240	158	\$505	\$8,225
<b>Totals</b>	<b>364</b>	<b>550,760</b>	<b>184</b>	<b>\$5,710</b>	<b>\$83,742</b>
<b>Annual</b>	<b>365</b>	<b>552,273</b>	<b>184</b>	<b>\$5,725</b>	<b>\$83,972</b>

Notes:

- Peak demand of 184 kW occurred in May '18.
- The average electric cost over the past 12 months was \$0.152/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

### 3.2 Natural Gas

South Jersey Gas delivers natural gas under rate class General Service FT, with natural gas supply provided by South Jersey Energy, a third-party supplier.



Gas Billing Data			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
10/26/17	29	259	\$301
11/29/17	34	1,863	\$2,181
12/28/17	29	2,688	\$3,270
1/30/18	33	4,016	\$4,774
2/26/18	27	2,155	\$2,601
3/27/18	29	2,288	\$2,771
4/26/18	30	1,466	\$1,716
5/30/18	34	238	\$310
6/27/18	28	93	\$136
7/27/18	30	83	\$127
8/28/18	32	93	\$141
9/26/18	29	83	\$126
<b>Totals</b>	<b>364</b>	<b>15,326</b>	<b>\$18,455</b>
<b>Annual</b>	<b>365</b>	<b>15,368</b>	<b>\$18,506</b>

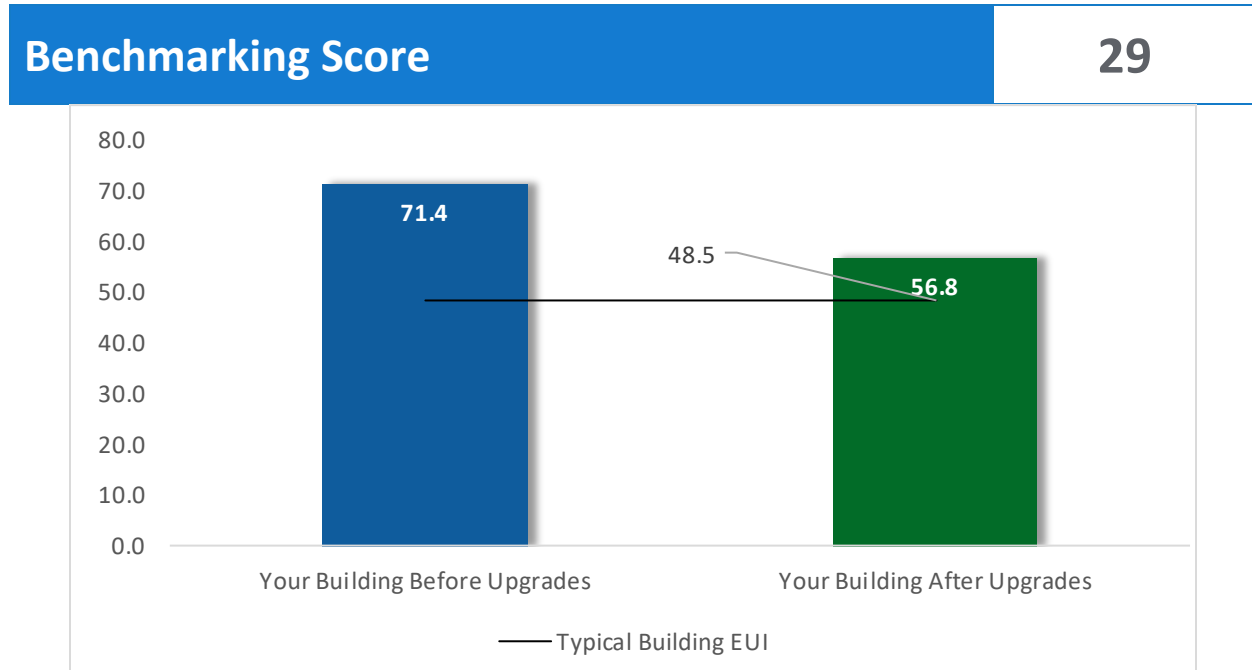
Notes:

- The average gas cost for the past 12 months is \$1.204/therm, which is the blended rate used throughout the analysis.

### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency’s (EPA) *Portfolio Manager*® software. Benchmarking compares your building’s energy use to that of similar buildings across the county, while neutralizing variations due to location, occupancy and operating hours. Some building types can be scored with a 1-100 ranking of a building’s energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building’s energy performance. It assesses the building’s physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.



**Figure 6 - Energy Use Intensity Comparison**

This building performs below the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings’ energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause as building to vary from the “typical” energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building’s energy use and the benchmarking score.

## **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website<sup>3</sup>.

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<sup>3</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>

## 4 ENERGY CONSERVATION MEASURES

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The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>120,472</b>	<b>20.6</b>	<b>-22</b>	<b>\$18,054</b>	<b>\$48,104</b>	<b>\$9,676</b>	<b>\$38,428</b>	<b>2.1</b>	<b>118,756</b>
ECM 1	Install LED Fixtures	25,541	3.4	-2	\$3,859	\$22,058	\$2,610	\$19,448	5.0	25,486
ECM 2	Retrofit Fixtures with LED Lamps	94,931	17.2	-20	\$14,195	\$26,046	\$7,066	\$18,980	1.3	93,270
<b>Lighting Control Measures</b>		<b>28,790</b>	<b>5.2</b>	<b>-6</b>	<b>\$4,305</b>	<b>\$27,431</b>	<b>\$3,080</b>	<b>\$24,351</b>	<b>5.7</b>	<b>28,287</b>
ECM 3	Install Occupancy Sensor Lighting Controls	24,395	4.4	-5	\$3,648	\$23,606	\$3,080	\$20,526	5.6	23,968
ECM 4	Install High/Low Lighting Controls	4,395	0.8	-1	\$657	\$3,825	\$0	\$3,825	5.8	4,318
<b>Motor Upgrades</b>		<b>222</b>	<b>0.0</b>	<b>0</b>	<b>\$34</b>	<b>\$705</b>	<b>\$0</b>	<b>\$705</b>	<b>20.9</b>	<b>223</b>
ECM 5	Premium Efficiency Motors	222	0.0	0	\$34	\$705	\$0	\$705	20.9	223
<b>Variable Frequency Drive (VFD) Measures</b>		<b>40,753</b>	<b>5.0</b>	<b>0</b>	<b>\$6,196</b>	<b>\$33,610</b>	<b>\$400</b>	<b>\$33,210</b>	<b>5.4</b>	<b>41,038</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	5,986	1.5	0	\$910	\$4,197	\$400	\$3,797	4.2	6,028
ECM 7	Install VFDs on Chilled Water Pumps	3,784	0.6	0	\$575	\$6,781	\$0	\$6,781	11.8	3,810
ECM 8	Install VFDs on Heating Water Pumps	30,983	2.9	0	\$4,711	\$22,632	\$0	\$22,632	4.8	31,200
<b>Electric Unitary HVAC Measures</b>		<b>203</b>	<b>0.1</b>	<b>0</b>	<b>\$31</b>	<b>\$729</b>	<b>\$0</b>	<b>\$729</b>	<b>23.6</b>	<b>205</b>
ECM 9	Install High Efficiency Air Conditioning Units	203	0.1	0	\$31	\$729	\$0	\$729	23.6	205
<b>Domestic Water Heating Upgrade</b>		<b>16,682</b>	<b>0.0</b>	<b>14</b>	<b>\$2,708</b>	<b>\$179</b>	<b>\$0</b>	<b>\$179</b>	<b>0.1</b>	<b>18,465</b>
ECM 10	Install Low-Flow DHW Devices	16,682	0.0	14	\$2,708	\$179	\$0	\$179	0.1	18,465
<b>Food Service &amp; Refrigeration Measures</b>		<b>1,954</b>	<b>0.2</b>	<b>0</b>	<b>\$297</b>	<b>\$460</b>	<b>\$50</b>	<b>\$410</b>	<b>1.4</b>	<b>1,968</b>
ECM 11	Vending Machine Control	1,954	0.2	0	\$297	\$460	\$50	\$410	1.4	1,968
<b>Custom Measures</b>		<b>20,739</b>	<b>0.0</b>	<b>183</b>	<b>\$3,153</b>	<b>\$72,000</b>	<b>\$0</b>	<b>\$72,000</b>	<b>22.8</b>	<b>42,330</b>
ECM 12	Installation of an Energy Management System	20,739	0.0	183	\$3,153	\$72,000	\$0	\$72,000	22.8	42,330
<b>TOTALS</b>		<b>229,815</b>	<b>31.2</b>	<b>170</b>	<b>\$34,779</b>	<b>\$183,218</b>	<b>\$13,206</b>	<b>\$170,012</b>	<b>4.9</b>	<b>251,273</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – All Evaluated ECMs



#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>120,472</b>	<b>20.6</b>	<b>-22</b>	<b>\$18,054</b>	<b>\$48,104</b>	<b>\$9,676</b>	<b>\$38,428</b>	<b>2.1</b>	<b>118,756</b>
ECM 1	Install LED Fixtures	25,541	3.4	-2	\$3,859	\$22,058	\$2,610	\$19,448	5.0	25,486
ECM 2	Retrofit Fixtures with LED Lamps	94,931	17.2	-20	\$14,195	\$26,046	\$7,066	\$18,980	1.3	93,270
<b>Lighting Control Measures</b>		<b>28,790</b>	<b>5.2</b>	<b>-6</b>	<b>\$4,305</b>	<b>\$27,431</b>	<b>\$3,080</b>	<b>\$24,351</b>	<b>5.7</b>	<b>28,287</b>
ECM 3	Install Occupancy Sensor Lighting Controls	24,395	4.4	-5	\$3,648	\$23,606	\$3,080	\$20,526	5.6	23,968
ECM 4	Install High/Low Lighting Controls	4,395	0.8	-1	\$657	\$3,825	\$0	\$3,825	5.8	4,318
<b>Motor Upgrades</b>		<b>222</b>	<b>0.0</b>	<b>0</b>	<b>\$34</b>	<b>\$705</b>	<b>\$0</b>	<b>\$705</b>	<b>20.9</b>	<b>223</b>
ECM 5	Premium Efficiency Motors	222	0.0	0	\$34	\$705	\$0	\$705	20.9	223
<b>Variable Frequency Drive (VFD) Measures</b>		<b>40,753</b>	<b>5.0</b>	<b>0</b>	<b>\$6,196</b>	<b>\$33,610</b>	<b>\$400</b>	<b>\$33,210</b>	<b>5.4</b>	<b>41,038</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	5,986	1.5	0	\$910	\$4,197	\$400	\$3,797	4.2	6,028
ECM 7	Install VFDs on Chilled Water Pumps	3,784	0.6	0	\$575	\$6,781	\$0	\$6,781	11.8	3,810
ECM 8	Install VFDs on Heating Water Pumps	30,983	2.9	0	\$4,711	\$22,632	\$0	\$22,632	4.8	31,200
<b>Domestic Water Heating Upgrade</b>		<b>16,682</b>	<b>0.0</b>	<b>14</b>	<b>\$2,708</b>	<b>\$179</b>	<b>\$0</b>	<b>\$179</b>	<b>0.1</b>	<b>18,465</b>
ECM 10	Install Low-Flow DHW Devices	16,682	0.0	14	\$2,708	\$179	\$0	\$179	0.1	18,465
<b>Food Service &amp; Refrigeration Measures</b>		<b>1,954</b>	<b>0.2</b>	<b>0</b>	<b>\$297</b>	<b>\$460</b>	<b>\$50</b>	<b>\$410</b>	<b>1.4</b>	<b>1,968</b>
ECM 11	Vending Machine Control	1,954	0.2	0	\$297	\$460	\$50	\$410	1.4	1,968
<b>TOTALS</b>		<b>208,873</b>	<b>31.1</b>	<b>-14</b>	<b>\$31,595</b>	<b>\$110,489</b>	<b>\$13,206</b>	<b>\$97,283</b>	<b>3.1</b>	<b>208,738</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 8 – Cost Effective ECMs

## 4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>120,472</b>	<b>20.6</b>	<b>-22</b>	<b>\$18,054</b>	<b>\$48,104</b>	<b>\$9,676</b>	<b>\$38,428</b>	<b>2.1</b>	<b>118,756</b>
ECM 1	Install LED Fixtures	25,541	3.4	-2	\$3,859	\$22,058	\$2,610	\$19,448	5.0	25,486
ECM 2	Retrofit Fixtures with LED Lamps	94,931	17.2	-20	\$14,195	\$26,046	\$7,066	\$18,980	1.3	93,270

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all fixtures of a specific lighting type (e.g. linear fluorescent) to LED lamps to minimize the number of lamp types in use at the school, which should help reduce future maintenance costs.

### **ECM 1: Install LED Fixtures**

Replace existing fixtures containing metal halide lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixtures.

Maintenance savings may also be achieved as LED lamps last longer than other light sources and therefore do not need to be replaced as often.

**Affected building areas:** gymnasium, cafeteria, and exterior fixtures.

### **ECM 2: Retrofit Fixtures with LED Lamps**

Replace linear fluorescent, CFLs, and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as direct replacements for most other lighting technologies.

This measure saves energy by installing LEDs, which use less power than other lighting technologies while providing equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

**Affected building areas:** all areas with fluorescent fixtures with T8 tubes.

## 4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>		<b>28,790</b>	<b>5.2</b>	<b>-6</b>	<b>\$4,305</b>	<b>\$27,431</b>	<b>\$3,080</b>	<b>\$24,351</b>	<b>5.7</b>	<b>28,287</b>
ECM 3	Install Occupancy Sensor Lighting Controls	24,395	4.4	-5	\$3,648	\$23,606	\$3,080	\$20,526	5.6	23,968
ECM 4	Install High/Low Lighting Controls	4,395	0.8	-1	\$657	\$3,825	\$0	\$3,825	5.8	4,318

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 3: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote-mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected building areas:** offices, conference rooms, classrooms, gymnasium, library, restrooms, and storage rooms.

### **ECM 4: Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be taken into account when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected building areas:** hallways

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

### 4.3 Motors

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Motor Upgrades</b>		<b>222</b>	<b>0.0</b>	<b>0</b>	<b>\$34</b>	<b>\$705</b>	<b>\$0</b>	<b>\$705</b>	<b>20.9</b>	<b>223</b>
ECM 5	Premium Efficiency Motors	222	0.0	0	\$34	\$705	\$0	\$705	20.9	223

#### **ECM 5: Premium Efficiency Motors**

Replace standard efficiency motors with IHP 2014 efficiency motors. This evaluation assumes that existing motors will be replaced with motors of equivalent size and type. In some cases, additional savings may be possible by downsizing motors to better meet the motor’s current load requirements.

Replacing standard efficiency motors with NEMA® premium efficiency motors has a long payback period and may not be justifiable based simply on energy considerations. However, selected motors at the school are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a premium efficiency motor can be justified by the marginal savings from the improved efficiency. When the heating supply pump and sump pump motors are eventually replaced, consider purchasing motors that exceeds the minimum efficiency required by building codes.

**Affected motors:**

Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Additional Motor Description
Mechanical Room	Sump Pump	1	Process Pump	0.5	Sump Pump motor
Attic Room	Heating Supply	1	Heating Hot Water Pump	0.5	HHW pump motor

Savings are based on the difference between baseline and proposed efficiencies and the assumed annual operating hours. The base case motor energy consumption is estimated using the efficiencies found on nameplates or based on the age of the motor and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the current *New Jersey’s Clean Energy Program Protocols to Measure Resource Savings*.

## 4.4 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Variable Frequency Drive (VFD) Measures</b>		<b>40,753</b>	<b>5.0</b>	<b>0</b>	<b>\$6,196</b>	<b>\$33,610</b>	<b>\$400</b>	<b>\$33,210</b>	<b>5.4</b>	<b>41,038</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	5,986	1.5	0	\$910	\$4,197	\$400	\$3,797	4.2	6,028
ECM 7	Install VFDs on Chilled Water Pumps	3,784	0.6	0	\$575	\$6,781	\$0	\$6,781	11.8	3,810
ECM 8	Install VFDs on Heating Water Pumps	30,983	2.9	0	\$4,711	\$22,632	\$0	\$22,632	4.8	31,200

Variable frequency drives (VFDs) control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new motor—unless the existing motor meets or exceeds IHP 2014 standards—to conservatively account for the cost of an inverter duty rated motor.

### **ECM 6: Install VFDs on Constant Volume (CV) Fans**

Install VFDs to control constant volume fan motor speeds. This converts a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor, if the air handler has one.

Zone thermostats signal the VFD to adjust fan speed to maintain the appropriate temperature in the zone while maintaining a constant supply air temperature.

For air handlers with direct expansion (DX) cooling systems, the minimum air flow across the cooling coil required to prevent the coil from freezing must be determined during the final project design. The control system programming should maintain the minimum air flow whenever the compressor is operating.

Energy savings result from reducing the fan speed (and power) when conditions allow for reduced air flow.

**Affected air handlers:** AHU-1 cafeteria.

### **ECM 7: Install VFDs on Chilled Water Pumps**

Install VFDs to control chilled water pumps. Two-way valves must serve the chilled water coils being served and the chilled water loop must have a differential pressure sensor installed. If a bypass leg or three-way valves are used in the chilled water distribution, they will need to be modified when this measure is implemented. As the chilled water valves close, the differential pressure increases, and the VFD modulates the pump speed to maintain a differential pressure setpoint.

For systems with variable chilled water flow through the chiller, the minimum flow to prevent the chiller from tripping off will need to be determined during the final project design. The control system should be programmed to maintain the minimum flow through the chiller and to prevent pump cavitation.

Energy savings result from reducing the pump motor speed (and power) as chilled water valves close. The magnitude of energy savings is based on the estimated amount of time that the system operates at reduced loads.

**Affected pumps:** two CHWP.

### **ECM 8: Install VFDs on Heating Water Pumps**

Install VFDs to control heating water pumps. Two-way valves must serve the hot water coils, and the hot water loop must have a differential pressure sensor installed. If a bypass leg or three-way valves are used in the hot water distribution, they will need to be modified when this measure is implemented. As the hot water valves close, the differential pressure increases, and the VFD modulates the pump speed to maintain a differential pressure setpoint.

Energy savings result from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.

**Affected pumps:** P-1 to P-4; P-7, and P-8.

## 4.5 Electric Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Electric Unitary HVAC Measures</b>		<b>203</b>	<b>0.1</b>	<b>0</b>	<b>\$31</b>	<b>\$729</b>	<b>\$0</b>	<b>\$729</b>	<b>23.6</b>	<b>205</b>
ECM 9	Install High Efficiency Air Conditioning Units	203	0.1	0	\$31	\$729	\$0	\$729	23.6	205

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units at the school are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high-efficiency unit can be justified by the marginal savings from the improved efficiency. When the guidance office window AC is eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

## **ECM 9: Install High-Efficiency Air Conditioning Units**

Replace standard-efficiency, aging window air conditioning units with high-efficiency air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high-efficiency unit, the average cooling load, and the estimated annual operating hours.

### 4.6 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Domestic Water Heating Upgrade</b>		<b>16,682</b>	<b>0.0</b>	<b>14</b>	<b>\$2,708</b>	<b>\$179</b>	<b>\$0</b>	<b>\$179</b>	<b>0.1</b>	<b>18,465</b>
ECM 10	Install Low-Flow DHW Devices	16,682	0.0	14	\$2,708	\$179	\$0	\$179	0.1	18,465

## **ECM 10: Install Low-Flow DHW Devices**

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm

Low-flow devices reduce the overall water flow from the fixture while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

### 4.7 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Food Service &amp; Refrigeration Measures</b>		<b>1,954</b>	<b>0.2</b>	<b>0</b>	<b>\$297</b>	<b>\$460</b>	<b>\$50</b>	<b>\$410</b>	<b>1.4</b>	<b>1,968</b>
ECM 11	Vending Machine Control	1,954	0.2	0	\$297	\$460	\$50	\$410	1.4	1,968

## **ECM 11: Vending Machine Control**

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time and power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.



## 4.8 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Custom Measures</b>		<b>20,739</b>	<b>0.0</b>	<b>183</b>	<b>\$3,153</b>	<b>\$72,000</b>	<b>\$0</b>	<b>\$72,000</b>	<b>22.8</b>	<b>42,330</b>
ECM 12	Installation of an Energy Management System	20,739	0.0	183	\$3,153	\$72,000	\$0	\$72,000	22.8	42,330

### **ECM 12: Installation of an Energy Management System**

The installation of an Energy Management System (EMS) would increase the efficiency of the building HVAC system operation. This evaluation is provided at a high level as it is of great interest to facility personnel.

Upgrading controls to optimize the start/stop of all key HVAC equipment and tying in all space temperature controls will minimize wasted energy. Schedules may be put in place to limit system operation when the building is closed. Temperature set back controls may be applied to operate systems only to the point necessary. Ventilation and economizer controls and programming would allow air handling units to operate according to room schedules, occupancy, and availability for “free cooling” or “free heating”.

It is recommended to contact an HVAC engineer or contractor who specializes in energy management systems for a detailed evaluation and implementation costs. For the purposes of this report, the potential energy savings and measure costs were estimated based on industry standards and previous project experience. Further analysis should be conducted for the feasibility of this measure. This is not an investment grade analysis nor should be used as a basis for design and construction.

## 5 ENERGY EFFICIENT BEST PRACTICES

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A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs. You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR® Portfolio Manager®**



You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions.<sup>4</sup> Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Doors and Windows**

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour (ACH) can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

### **Lighting Maintenance**



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.

- In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

### **Lighting Controls**

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly.

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<sup>4</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>

## **Motor Maintenance**

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **Thermostat Schedules and Temperature Resets**



Use thermostat setback temperatures and schedules to reduce heating and cooling energy use during periods of low or no occupancy. Thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

## **AC System Evaporator/Condenser Coil Cleaning**

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan, and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

## **Boiler Maintenance**

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the water side or fire side of the boiler.

## **Water Heater Maintenance**

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

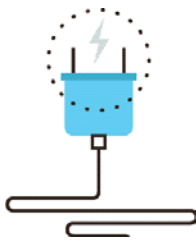
## **Compressed Air System Maintenance**

Compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan for compressed air systems should include:

- Inspection, cleaning, and replacement of inlet filter cartridges
- Cleaning of drain traps
- Daily inspection of lubricant levels to reduce unwanted friction
- Inspection of belt condition and tension
- Check for leaks and adjust loose connections
- Overall system cleaning

Contact a qualified technician for help with setting up periodic maintenance schedule.

## **Plug Load Controls**



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips<sup>5</sup>. Your local utility may offer incentives or rebates for this equipment.

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<sup>5</sup> For additional information refer to “Assessing and Reducing Plug and Process Loads in Office Buildings” <http://www.nrel.gov/docs/fy13osti/54175.pdf>, or “Plug Load Best Practices Guide” <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>

## **Computer Power Management Software**

Many computers consume power during nights, weekends, and holidays. Screen savers are commonly confused as a power management strategy. This contributes to avoidable, excessive electrical energy consumption. There are innovative power management software packages available that are designed to deliver significant energy saving and provide ongoing tracking measurements. A central power management platform helps enforce energy savings policies as well as identify and eliminate underutilized devices

## **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website<sup>6</sup> or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities"<sup>7</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the school is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

## **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

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<sup>6</sup> <https://www.epa.gov/watersense>

<sup>7</sup> <https://www.epa.gov/watersense/watersense-work-0>

## 6 ON-SITE GENERATION

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You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the school's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for the school. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.



## 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building’s electrical distribution system.

A preliminary screening based on the school’s electric demand, size and location of free area, and shading elements shows that the facility has **high** potential for installing a PV array.

The amount of free area, ease of installation on roof, and the lack of shading elements contribute to the high potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

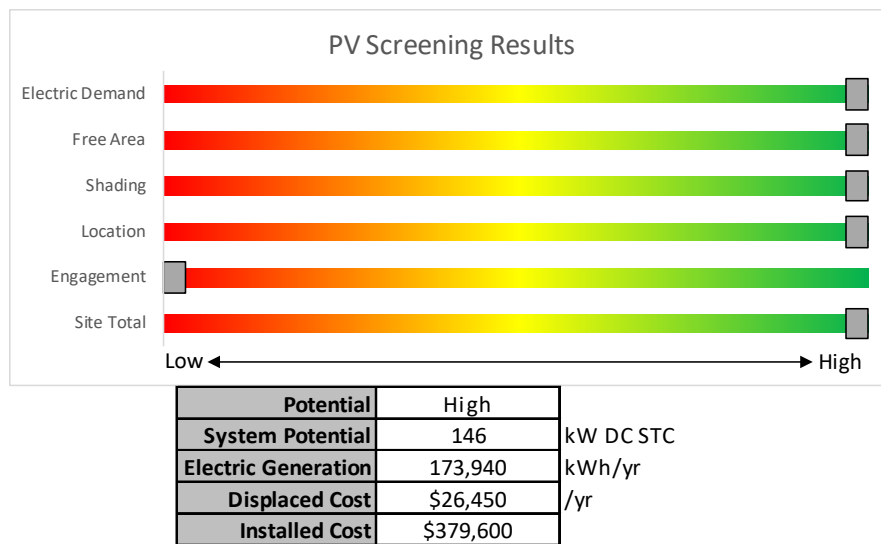


Figure 9 - Photovoltaic Screening

### Solar Renewable Energy Credit (SREC) Registration Program

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program before starting construction. Once your PV system is up and running, you periodically earn credits, which can then be sold on the open market for up to 15 years.

If you are considering installing solar photovoltaics on your building, visit [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec) for more information about the SREC Registration Program.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- **Basic Info on Solar PV in New Jersey:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar)
- **New Jersey Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs)
- **Approved Solar Installers in the New Jersey Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

Combined heat and power (CHP) generate electricity at the school and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has **no** potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

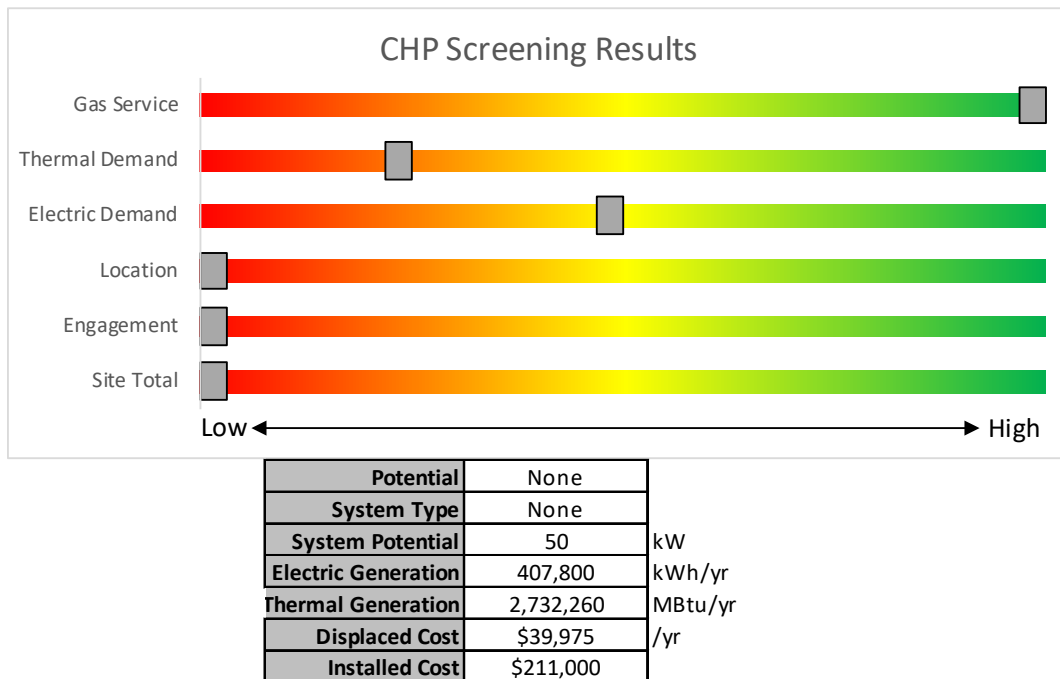


Figure 10 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/)

## 7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building’s performance? New Jersey’s Clean Energy Programs can help. Pick the program that works best for you. Incentive programs that may apply to the school are identified in the Executive Summary. This section provides an overview of currently available New Jersey’s Clean Energy Programs.

	<b>SmartStart</b> <i>Flexibility to install at your own pace</i>	<b>Direct Install</b> <i>Turnkey installation</i>	<b>Pay for Performance</b> <i>Whole building upgrades</i>
<b>Who should use it?</b>	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
<b>How does it work?</b>	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
<b>What are the Incentives?</b>	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project.  You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
<b>How do I participate?</b>	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.
<p>Take the next step by visiting <a href="http://www.njcleanenergy.com">www.njcleanenergy.com</a> for program details, applications, and to contact a qualified contractor.</p>			

## 7.1 SmartStart



SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at the school. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energy efficiency equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

*Electric Chillers*  
*Electric Unitary HVAC*  
*Gas Cooling*  
*Gas Heating*  
*Gas Water Heating*  
*Ground Source Heat Pumps*  
*Lighting*

*Lighting Controls*  
*Refrigeration Doors*  
*Refrigeration Controls*  
*Refrigerator/Freezer Motors*  
*Food Service Equipment*  
*Variable Frequency Drives*

### **Incentives**

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### **How to Participate**

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB) for a detailed program description, instructions for applying, and applications.

## 7.2 Direct Install



Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at the school, identify specific eligible measures, and provide a clear scope of work for

installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

### Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Each entity is limited to incentives up to \$250,000 per fiscal year.

### How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where the school is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: [www.njcleanenergy.com/DI](http://www.njcleanenergy.com/DI).

## 7.3 Pay for Performance - Existing Buildings



Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures that results in at least 15% source energy savings, and lighting cannot make up the majority of the savings. P4P is a generally a good option for medium-

to-large sized facilities looking to implement as many measures as possible under a single project to achieve deep energy savings. This program has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program.

### Incentives

Incentives are based on estimated and achieved energy savings ranging from \$0.18-\$0.22/kWh and \$1.80-\$2.50/therm, capped at the lesser of 50% total project cost, or \$1 million per electric account and \$1 million per natural gas account, per fiscal year, not to exceed \$2 million per project. An incentive of \$0.15/square foot is also available to offset the cost of developing the Energy Reduction Plan (see below) contingent on the project moving forward with measure installation.

### How to Participate

Contact one of the pre-approved consultants and contractors (“Partners”). Under direct contract to you, they will help further evaluate the measures identified in this report through development of the energy reduction plan), assist you in implementing selected measures, and verify actual savings one year after the installation. Your Partner will also help you apply for incentives.

Approval of the final scope of work is required by the program prior to installation. Installation can be done by the contractor of your choice (some P4P Partners are also contractors) or by internal staff, but the Partner remains involved throughout construction to ensure compliance with the program requirements.

Detailed program descriptions, instructions for applying, applications and list of Partners can be found at: [www.njcleanenergy.com/P4P](http://www.njcleanenergy.com/P4P).

## 7.4 Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

### Incentives

Eligible Technologies	Size (Installed Rated Capacity) <sup>1</sup>	Incentive (\$/kW)	% of Total Cost Cap per Project <sup>3</sup>	\$ Cap per Project <sup>3</sup>
Powered by non-renewable or renewable fuel source <sup>4</sup>	≤500 kW	\$2,000	30-40% <sup>2</sup>	\$2 million
Gas Internal Combustion Engine	>500 kW - 1 MW	\$1,000		
Gas Combustion Turbine	> 1 MW - 3 MW	\$550	30%	\$3 million
Microturbine	>3 MW	\$350		
Fuel Cells with Heat Recovery				
Waste Heat to Power*	<1 MW	\$1,000	30%	\$2 million
	> 1MW	\$500		\$3 million

\*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

### How to Participate

You work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at: [www.njcleanenergy.com/CHP](http://www.njcleanenergy.com/CHP).



## 7.5 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at: [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 7.6 SREC Registration Program

The SREC Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar Renewable Portfolio Standard. Purchasing SRECs can help them meet those requirements. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period fluctuates depending on supply and demand.

Information about the SRP can be found at: [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec).

## 8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 8.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for the school's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>8</sup>.

### 8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>9</sup>.

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<sup>8</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>9</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html)

# APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

## Lighting Inventory & Recommendations

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.1	527	0	\$79	\$146	\$40	1.3
Boiler Room	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	3,630	0.0	64	0	\$10	\$33	\$6	2.8
Mechanical Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2	Relamp	No	4	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	3,630	0.2	894	0	\$134	\$292	\$80	1.6
Mechanical Room	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
B Hallway	11	LED - Fixtures: Ambient 2x2 Fixture	Wall Switch	S	40	3,630	4	None	Yes	11	LED - Fixtures: Ambient 2x2 Fixture	High/Low Control	40	2,505	0.1	545	0	\$81	\$450	\$0	5.5
B Hallway	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
B Hallway	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 4	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,505	0.4	2,012	0	\$301	\$888	\$120	2.6
C Hallway	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,505	0.1	335	0	\$50	\$73	\$20	1.1
C Hallway	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 4	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	2,505	0.4	2,012	0	\$301	\$888	\$120	2.6
C Hallway	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	High/Low Control	17	2,505	0.0	170	0	\$25	\$65	\$12	2.1
C Hallway	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
F Hallway	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 4	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	2,505	0.4	2,012	0	\$301	\$663	\$120	1.8
F Hallway	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
E Hallway	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 4	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	2,505	0.4	2,263	0	\$338	\$943	\$135	2.4
E Hallway	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	High/Low Control	17	2,505	0.0	170	0	\$25	\$65	\$12	2.1
E Hallway	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,505	0.1	335	0	\$50	\$298	\$20	5.5
E Hallway	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
D Hallway	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 4	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	2,505	0.4	2,012	0	\$301	\$888	\$120	2.6
D Hallway	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,505	0.0	168	0	\$25	\$37	\$10	1.1
D Hallway	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	High/Low Control	17	2,505	0.0	170	0	\$25	\$65	\$12	2.1
D Hallway	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
A Hallway	27	LED - Fixtures: Ambient 2x2 Fixture	Wall Switch	S	40	3,630	4	None	Yes	27	LED - Fixtures: Ambient 2x2 Fixture	High/Low Control	40	2,505	0.2	1,337	0	\$200	\$1,125	\$0	5.6
A Hallway	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room A5	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room A6	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room A3	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room A4	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room A1	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,347	0	\$351	\$1,051	\$210	2.4
Room A1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room A2	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.5	2,683	-1	\$401	\$1,124	\$230	2.2
Girls Restroom	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.2	1,182	0	\$177	\$408	\$115	1.7
Storage	1	Compact Fluorescent: 4 Pin - 1L	Wall Switch	S	26	3,630	2	Relamp	No	1	LED Lamps: LED Bulb - 1L	Wall Switch	18	3,630	0.0	31	0	\$5	\$25	\$1	5.2
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
A9 Nurse Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	671	0	\$100	\$416	\$75	3.4
A9 Nurse Office	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2, 3	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,505	0.0	85	0	\$13	\$33	\$6	2.1
Restroom 1	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	3,630	0.0	64	0	\$10	\$33	\$6	2.8
Restroom 2	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	3,630	0.0	64	0	\$10	\$33	\$6	2.8
Restroom 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Guidance Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	671	0	\$100	\$416	\$75	3.4
Small Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	264	0	\$39	\$73	\$20	1.3
Multi Purpose Room	6	Metal Halide: (1) 400W Lamp	Wall Switch	S	458	3,630	1, 3	Fixture Replacement	Yes	6	LED - Fixtures: High-Bay	Occupancy Sensor	60	2,505	1.8	9,981	-2	\$1,492	\$4,919	\$935	2.7
Multi Purpose Room	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
MPR stage	4	Halogen Incandescent: 250W Lamp	Wall Switch	S	250	3,630	2, 3	Relamp	Yes	4	LED Lamps: LED Bulb - 1L	Occupancy Sensor	38	2,505	0.6	3,580	-1	\$535	\$391	\$39	0.7
Storage	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	264	0	\$39	\$73	\$20	1.3
Main Office	13	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	S	17	3,630	3	None	Yes	13	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,505	0.0	274	0	\$41	\$540	\$70	11.5
Conference Room	6	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	S	17	2,505		None	No	6	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,505	0.0	0	0	\$0	\$0	\$0	0.0
Principal Office	4	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	S	17	2,505		None	No	4	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,505	0.0	0	0	\$0	\$0	\$0	0.0
Storage	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	S	17	3,630		None	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	3,630	0.0	0	0	\$0	\$0	\$0	0.0
Assistant Principal Office	4	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	S	17	2,505		None	No	4	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,505	0.0	0	0	\$0	\$0	\$0	0.0

		Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room B1	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room B2	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room B3	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Girls Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	264	0	\$39	\$73	\$20	1.3
Boys Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	264	0	\$39	\$73	\$20	1.3
Custodial	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Room B4	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room B5	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room B6	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Room B7	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.4	2,012	0	\$301	\$978	\$190	2.6
Main Kitchen	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.2	1,182	0	\$177	\$562	\$115	2.5
Gym/Cafeteria	16	LED - Fixtures: High-Bay	Wall Switch	S	120	3,630	3	None	Yes	16	LED - Fixtures: High-Bay	Occupancy Sensor	120	2,505	0.4	2,377	0	\$355	\$540	\$70	1.3
Gym/Cafeteria	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Faculty Lunch Room	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.2	1,174	0	\$175	\$526	\$105	2.4
Faculty Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	2,505	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.0	91	0	\$14	\$37	\$10	2.0
Men Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Room C5	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room C6	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room C4	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room C3	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room C1	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.5	2,515	-1	\$376	\$1,088	\$220	2.3
Room Storage	1	LED Lamps: Bulb - 1L	Wall Switch	S	10	3,630		None	No	1	LED Lamps: Bulb - 1L	Wall Switch	10	3,630	0.0	0	0	\$0	\$0	\$0	0.0
Room C2	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.5	2,515	-1	\$376	\$1,088	\$220	2.3
Room C2 Storage	1	LED Lamps: Bulb - 1L	Wall Switch	S	10	3,630		None	No	1	LED Lamps: Bulb - 1L	Wall Switch	10	3,630	0.0	0	0	\$0	\$0	\$0	0.0
Boys Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.1	591	0	\$88	\$416	\$75	3.9

		Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Girls Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.1	591	0	\$88	\$416	\$75	3.9
Room F5	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	335	0	\$50	\$343	\$55	5.7
Room F5	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.1	295	0	\$44	\$73	\$20	1.2
Room F2	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	503	0	\$75	\$380	\$65	4.2
Room F3	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.2	1,257	0	\$188	\$544	\$110	2.3
Room F3	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	3,630	2, 3	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,505	0.0	85	0	\$13	\$33	\$6	2.1
Room F6	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	671	0	\$100	\$416	\$75	3.4
Boys Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.1	591	0	\$88	\$416	\$75	3.9
Girls Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,505	0.1	591	0	\$88	\$416	\$75	3.9
Storage E7	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Storage E8	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Room E1	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.5	2,683	-1	\$401	\$1,124	\$230	2.2
Room E1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room E2	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.5	2,683	-1	\$401	\$1,124	\$230	2.2
Room E4	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room E3	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room E5	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room E6	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Library	33	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	33	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	1.5	8,299	-2	\$1,241	\$2,887	\$635	1.8
Library	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room F1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.1	503	0	\$75	\$380	\$65	4.2
Storage	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2	Relamp	No	2	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	3,630	0.1	395	0	\$59	\$110	\$30	1.3
Office F4	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	671	0	\$100	\$416	\$75	3.4
Custodial	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	264	0	\$39	\$73	\$20	1.3
Computer Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.1	503	0	\$75	\$380	\$65	4.2



Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boys Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.1	503	0	\$75	\$380	\$65	4.2
Girls Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.1	503	0	\$75	\$380	\$65	4.2
Storage D7	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Storage D8	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,630	0.0	132	0	\$20	\$37	\$10	1.3
Room D1	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,630	2, 3	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.5	2,683	-1	\$401	\$1,124	\$230	2.2
Room D1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room D2	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	2,505	2	Relamp	No	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,505	0.3	1,091	0	\$163	\$438	\$120	2.0
Room D2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Room D3	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room D4	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room D5	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Room D6	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,630	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,505	0.5	3,018	-1	\$451	\$1,197	\$250	2.1
Exterior Wall Pack	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock		65	4,760		None	No	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	65	4,760	0.0	0	0	\$0	\$0	\$0	0.0
Exterior Wall Pack	17	Metal Halide: (1) 150W Lamp	Timeclock		190	4,760	1	Fixture Replacement	No	17	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	23	4,760	1.4	13,554	0	\$2,061	\$16,421	\$1,700	7.1
Exterior Wall Pack	2	Metal Halide: (1) 250W Lamp	Timeclock		295	4,760	1	Fixture Replacement	No	2	LED - Fixtures: Outdoor Porch Wall Mount	Timeclock	38	4,760	0.3	2,451	0	\$373	\$987	\$10	2.6
Exterior Recessed	1	LED - Fixtures: Close to Ceiling Mount	Timeclock		45	4,760		None	No	1	LED - Fixtures: Close to Ceiling Mount	Timeclock	45	4,760	0.0	0	0	\$0	\$0	\$0	0.0
Exterior Wall Pack	2	LED - Fixtures: Outdoor Porch Wall Mount	Timeclock		18	4,760		None	No	2	LED - Fixtures: Outdoor Porch Wall Mount	Timeclock	18	4,760	0.0	0	0	\$0	\$0	\$0	0.0
Electric Room	2	LED Lamps: Bulb - 1L	Wall Switch	S	13	3,630		None	No	2	LED Lamps: Bulb - 1L	Wall Switch	13	3,630	0.0	0	0	\$0	\$0	\$0	0.0

### Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions							Proposed Conditions					Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Air Compressor	1	Air Compressor	1.0	70.0%	No	W	6,978		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	P-7	1	Heating Hot Water Pump	2.0	78.0%	No	B	3,600	8	No	86.5%	Yes	1	0.3	3,039	0	\$462	\$3,261	\$0	7.1
Boiler Room	P-8	1	Heating Hot Water Pump	2.0	78.0%	No	B	3,600	8	No	86.5%	Yes	1	0.3	3,039	0	\$462	\$3,261	\$0	7.1
Boiler Room	Recirculation Pumps	5	Heating Hot Water Pump	0.3	60.0%	No	W	3,600		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Room	Air Compressor	1	Air Compressor	0.5	72.0%	No	W	6,978		No	72.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Room	P-1 & P-2	2	Heating Hot Water Pump	7.5	84.0%	No	W	3,600	8	No	91.0%	Yes	2	2.0	20,474	0	\$3,113	\$9,476	\$0	3.0
Mechanical Room	P-5 & P-6	2	Heating Hot Water Pump	0.5	72.0%	No	W	3,600		No	72.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Room	CHWP	2	Chilled Water Pump	1.5	84.0%	No	W	3,600	7	No	86.5%	Yes	2	0.6	3,784	0	\$575	\$6,781	\$0	11.8
Mechanical Room	P-3	1	Heating Hot Water Pump	2.0	84.0%	No	W	3,600	8	No	86.5%	Yes	1	0.2	2,523	0	\$384	\$3,623	\$0	9.4
Mechanical Room	P-4	1	Heating Hot Water Pump	1.0	70.0%	No	B	3,600	8	No	85.5%	Yes	1	0.2	1,908	0	\$290	\$3,010	\$0	10.4
Mechanical Room	Sump Pump	1	Process Pump	0.5	72.0%	No	B	3,600	5	Yes	78.2%	No		0.0	111	0	\$17	\$352	\$0	20.9
Attic Room	Heating Supply	1	Heating Hot Water Pump	0.5	72.0%	No	W	3,600	5	Yes	78.2%	No		0.0	111	0	\$17	\$352	\$0	20.9
Roof	New Section	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Girls & Boys Restroom	3	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Cafeteria	2	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Restrooms	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Restrooms	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Hallway	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Copy Room	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Restrooms	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

Location	Area(s)/System(s) Served	Existing Conditions							Proposed Conditions					Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Roof	Main Hall	1	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Classrooms	Unit Ventilators	38	Supply Fan	0.3	60.0%	No	W	3,600		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Cafetria/Library	AHU-1	1	Supply Fan	5.0	87.5%	No	W	3,600	6	No	89.5%	Yes	1	1.5	5,986	0	\$910	\$4,197	\$400	4.2
66 Conference Room	Split system AC	1	Supply Fan	0.1	60.0%	No	W	3,000		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Outdoor	Split system AC	1	Supply Fan	0.3	60.0%	No	W	3,000		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof CU-1	Faculty Room AC-1	2	Supply Fan	0.2	60.0%	No	W	3,000		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

### Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis					
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives
Nurse Office	Nurse Office	1	Window AC	0.75		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Guidance Office	Guidance Office	1	Window AC	0.67		B	9	Yes	1	Window AC	0.67		12.00	0.1	203	0	\$31	\$729	\$0	23.6
66 Conference Room	67 Conference Room	1	Split-System AC	1.50		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Main Office	1	Ductless Mini-Split AC	4.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Outdoor	Copy Room	1	Split-System AC	2.50		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof CU-1	Faculty Room AC-1	1	Split-System Air-Source HP	4.00	53.50	W		No						0.0	0	0	\$0	\$0	\$0	0.0

### Electric Chiller Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
		Chiller Quantity	System Type	Cooling Capacity per Unit (Tons)	Remaining Useful Life	ECM #	Install High Efficiency Chillers?	Chiller Quantity	System Type	Constant/Variable Speed	Cooling Capacity (Tons)	Full Load Efficiency (kW/Ton)	IPLV Efficiency (kW/Ton)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Outdoor	Chiller	1	Air-Cooled Scroll Chiller	84.00	W		No							0.0	0	0	\$0	\$0	\$0	0.0

### Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	B-1	1	Condensing Hot Water Boiler	724.50	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	B-2	1	Condensing Hot Water Boiler	724.50	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	B-3	1	Condensing Hot Water Boiler	724.50	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	B-4	1	Condensing Hot Water Boiler	724.50	W		No						0.0	0	0	\$0	\$0	\$0	0.0

### DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	DHW Heater	1	Storage Tank Water Heater (≤ 50 Gal)	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Storage Room	DHW Heater	1	Storage Tank Water Heater (≤ 50 Gal)	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Custodial	DHW Heater	1	Storage Tank Water Heater (≤ 50 Gal)	W		No						0.0	0	0	\$0	\$0	\$0	0.0

### Low-Flow Device Recommendations

Location	Recommendation Inputs					Energy Impact & Financial Analysis						
	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Restrooms	10	5	Faucet Aerator (Lavatory)	2.20	0.50	0.0	0	14	\$171	\$36	\$0	0.2
Restrooms	10	20	Faucet Aerator (Lavatory)	2.20	0.50	0.0	16,682	0	\$2,536	\$143	\$0	0.1

### Commercial Refrigerator/Freezer Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Small Kitchen	1	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Main Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Main Kitchen	2	Stand-Up Refrigerator, Solid Door (>50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Refrigerator Chest	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Refrigerator Chest	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Refrigerator Chest	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

### Cooking Equipment Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Equipment Type	High Efficiency Equipment?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Small Kitchen	1	Insulated Food Holding Cabinet (Full Size)	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!
Main Kitchen	1	Electric Convection Oven (Full Size)	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!
Main Kitchen	1	Insulated Food Holding Cabinet (Full Size)	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!
Cafeteria	1	Insulated Food Holding Cabinet (Full Size)	Yes		No	0.0	0	0	FALSE	\$0	\$0	#DIV/0!

### Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified ?
Offices	6	Microwave	800.0	No
Classrooms	82	Computers	120.0	Yes
Classrooms	52	Small Printers	55.0	No
Offices	3	Small Refrigerators	120.0	No
Lounge	3	Regular Refrigerators	255.0	Yes
Copy Rooms	3	Copy Machine	600.0	Yes
Offices	1	Coffee Machine	1,200.0	No
Kitchen	4	Serving Tables	2,000.0	Yes
Classrooms	40	Projectors	120.0	Yes

### Vending Machine Inventory & Recommendations

Location	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Faculty Lunch Room	1	Refrigerated	11	Yes	0.2	1,612	0	\$245	\$230	\$50	0.7
Faculty Lunch Room	1	Non-Refrigerated	11	Yes	0.0	343	0	\$52	\$230	\$0	4.4

# APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

## ENERGY STAR® Statement of Energy Performance

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ENERGY STAR®  
Score<sup>1</sup>

### Indian Ave School

Primary Property Type: K-12 School  
Gross Floor Area (ft<sup>2</sup>): 47,897  
Built: 1962

For Year Ending: August 31, 2018  
Date Generated: May 10, 2019

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
<b>Property Address</b> Indian Ave School 399 Indian Ave Bridgeton, New Jersey 08302	<b>Property Owner</b> Bridgeton Board of Education 41 Blank Street Bridgeton, NJ 8302 ( ) -	<b>Primary Contact</b> Nicole Albanese 41 Blank Street Bridgeton, NJ 8302 856-455-8030 x2040 nalbanese@bridgeton.k12.nj.us
Property ID: 6751391		

Energy Consumption and Energy Use Intensity (EUI)			
<b>Site EUI</b> 86.5 kBtu/ft <sup>2</sup>	<b>Annual Energy by Fuel</b>		<b>National Median Comparison</b> National Median Site EUI (kBtu/ft <sup>2</sup> )      70.2 National Median Source EUI (kBtu/ft <sup>2</sup> )      151.1 % Diff from National Median Source EUI      23%
	Electric - Grid (kBtu)	2,808,918 (63%)	
	Natural Gas (kBtu)	1,534,813 (37%)	
<b>Source EUI</b> 186.2 kBtu/ft <sup>2</sup>	<b>Annual Emissions</b>		Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year)      348

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) -



Professional Engineer Stamp (if applicable)



## APPENDIX C: GLOSSARY

TERM	DEFINITION
<b>Blended Rate</b>	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
<b>Btu</b>	<i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
<b>CHP</b>	<i>Combined heat and power</i> . Also referred to as cogeneration.
<b>COP</b>	<i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.
<b>Demand Response</b>	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
<b>DCV</b>	<i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
<b>US DOE</b>	<i>United States Department of Energy</i>
<b>EC Motor</b>	<i>Electronically commutated motor</i>
<b>ECM</b>	<i>Energy conservation measure</i>
<b>EER</b>	<i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.
<b>EUI</b>	<i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
<b>Energy Efficiency</b>	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
<b>ENERGY STAR®</b>	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
<b>EPA</b>	<i>United States Environmental Protection Agency</i>
<b>Generation</b>	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
<b>GHG</b>	<i>Greenhouse gas</i> : gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
<b>gpf</b>	<i>Gallons per flush</i>

<b>gpm</b>	<i>Gallon per minute</i>
<b>HID</b>	<i>High intensity discharge</i> : high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
<b>hp</b>	<i>Horsepower</i>
<b>HPS</b>	<i>High-pressure sodium</i> : a type of HID lamp.
<b>HSPF</b>	<i>Heating seasonal performance factor</i> : a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
<b>HVAC</b>	<i>Heating, ventilating, and air conditioning</i>
<b>IHP 2014</b>	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
<b>IPLV</b>	<i>Integrated part load value</i> : a measure of the part load efficiency usually applied to chillers.
<b>kBtu</b>	One thousand British thermal units
<b>kW</b>	<i>Kilowatt</i> : equal to 1,000 Watts.
<b>kWh</b>	<i>Kilowatt-hour</i> : 1,000 Watts of power expended over one hour.
<b>LED</b>	<i>Light emitting diode</i> : a high-efficiency source of light with a long lamp life.
<b>LGEA</b>	<i>Local Government Energy Audit</i>
<b>Load</b>	The total power a building or system is using at any given time.
<b>Measure</b>	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
<b>MH</b>	<i>Metal halide</i> : a type of HID lamp.
<b>MBh</b>	<i>Thousand Btu per hour</i>
<b>MBtu</b>	<i>One thousand British thermal units</i>
<b>MMBtu</b>	<i>One million British thermal units</i>
<b>MV</b>	<i>Mercury Vapor</i> : a type of HID lamp.
<b>NJBPU</b>	<i>New Jersey Board of Public Utilities</i>
<b>NJCEP</b>	<i>New Jersey's Clean Energy Program</i> : NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.
<b>psig</b>	Pounds per square inch gauge
<b>Plug Load</b>	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
<b>PV</b>	<i>Photovoltaic</i> : refers to an electronic device capable of converting incident light directly into electricity (direct current).

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<b>SEER</b>	<i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
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<b>SEP</b>	<i>Statement of energy performance</i> : a summary document from the ENERGY STAR® Portfolio Manager®.
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<b>Simple Payback</b>	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
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<b>SREC</b>	<i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.
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<b>T5, T8, T12</b>	A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.
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<b>Temperature Setpoint</b>	The temperature at which a temperature regulating device (thermostat, for example) has been set.
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<b>therm</b>	100,000 Btu. Typically used as a measure of natural gas consumption.
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<b>tons</b>	A unit of cooling capacity equal to 12,000 Btu/hr.
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<b>Turnkey</b>	Provision of a complete product or service that is ready for immediate use
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<b>VAV</b>	<i>Variable air volume</i>
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<b>VFD</b>	<i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.
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<b>WaterSense™</b>	The symbol for water efficiency. The WaterSense™ program is managed by the EPA.
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<b>Watt (W)</b>	Unit of power commonly used to measure electricity use.
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