

DEPARTMENT OF TREASURY
DIVISION OF ADMINISTRATION
FISCAL AND RESOURCES
M E M O R A N D U M

May 21, 2012

TO: Mike Winka
Office of Clean Energy

FROM: Kenneth E. Kutch
Fiscal Manager

SUBJECT: **March & April 2012 Clean Energy Program
Comprehensive Financial System Report**

Attached is the March & April 2012 program spending report for expenses recorded in the New Jersey Comprehensive Financial System (CFS). The program incurred expenses of \$12.4 million in March and an additional \$33.4 million in April for calendar year to date total of \$73.1 million.

Please note that OMB lapsed \$25 million in the month of March and a total of \$456,000 of revenue has been received from the Annual SEP Grant for reimbursement of the Summer Promotion Program. None of these are included in the \$73.1 million year to date amount.

The actual expenses reflect program operational expenses through February invoicing and rebate expenses through February invoicing.

C:	R. Brekka	A. Mitchell	K. Miller	B. Ackerman
	G. Reinert	M. Ambrosio	M. Mosser	J. Nappi
	B. Hunter	L. Wetzel	R. Csira	M. Brenner
	A. McShea			

CLEAN ENERGY PROGRAM
MARCH 2012 PROGRAM EXPENSES

PROGRAM OVERSIGHT	CY 2012 BUDGET		TOTAL	ADMIN & PROG DEVELOP	SALES, MARKET CALL, WEB SITE	TRAINING	REBATES, GRANTS & INCENTIVES	REBATE PROCESS, INSPECTION & QC	EVAL & RESEARCH	PERFORMANCE INCENTIVES
	ORIGINAL	REVISED								
ADMINISTRATION AND OVERHEAD										
OCE STAFF AND OVERHEAD	\$ 2,988,016.43			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PROGRAM COORDINATOR	2,163,537.25			-	-	-	-	-	-	-
MEMBERSHIP - DUES				-	-	-	-	-	-	-
CLEAN ENERGY STATES ALLIANCE	25,000.00			-	-	-	-	-	-	-
2012 SPONSORSHIPS	100,000.00			-	-	-	-	-	-	-
SUBTOTAL ADMIN AND OVERHEAD	\$ 5,276,553.68		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EVALUATION & RELATED RESEARCH										
RUTGERS CEEEP	\$ 920,613.64		\$ 145,558.83	\$ -	\$ -	\$ -	\$ 145,558.83	\$ -	\$ -	\$ -
FUNDING RECONCILIATION	50,000.00			-	-	-	-	-	-	-
OTHER STUDIES	44,566.75			-	-	-	-	-	-	-
PROGRAM EVALUATION	1,551,779.65			-	-	-	-	-	-	-
FINANCIAL AUDITS	498,162.35			-	-	-	-	-	-	-
SUBTOTAL EVAL & RELATED RESEARCH	\$ 3,065,122.39		\$ 145,558.83	\$ -	\$ -	\$ -	\$ 145,558.83	\$ -	\$ -	\$ -
MARKETING AND COMMUNICATIONS										
OUT & ED GRANTS/COMMUNITY PARTNERS	\$ 22,772.31		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CLEAN ENERGY BUSINESS WEB SITE	60,000.00			-	-	-	-	-	-	-
SUBTOTAL MARKET AND COMMUNICATIONS	\$ 82,772.31		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL OVERSIGHT	\$ 8,424,448.38		\$ 145,558.83	\$ -	\$ -	\$ -	\$ 145,558.83	\$ -	\$ -	\$ -
TOTAL CLEAN ENERGY PROGRAMS	\$ 5,433,441,300.28		\$ 12,471,622.22	\$ 578,678.86	\$ 157,888.44	\$ 104,797.12	\$ 10,961,849.05	\$ 668,628.95	\$ -	\$ -

CLEAN ENERGY PROGRAM
MARCH 2012 PROGRAM EXPENSES

	CY 2012 BUDGET	REVISED	TOTAL	ADMIN & PROG DEVELOP	SALES, MARKET CALL, WEB SITE	TRAINING	REBATES, GRANTS & INCENTIVES	REBATE PROCESS, INSPECTION & QC	EVAL & RESEARCH	PERFORMANCE INCENTIVES
PROGRAM										
RECONCILE TO BPU BOARD APPROVAL										
ADJUSTMENTS TO THIS REPORT										
UTILITY COMFORT PARTNERS		(35,000,000.00)								
UTILITY CLEAN POWER CHOICE		(32,400.00)								
EDA EXISTING FUNDING		(72,660,429.82)								
AMOUNT OF THIS REPORT	\$ 651,124,130.10									
			\$ 543,441,300.28							

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>ENERGY EFFICIENCY PROGRAMS</u>				
3/28/2012	PV08220146791498	HONEYWELL INTERNATIONAL INC	\$ 23,600.12	3571168_HW
S/TOTAL RESIDENTIAL HVAC: TRAINING			\$ 23,600.12	
<u>RESIDENTIAL HVAC: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146791498	HONEYWELL INTERNATIONAL INC	\$ 108,897.00	3571168_HW
S/TOTAL RESIDENTIAL HVAC: ADMIN & PROGRAM DEVELOPMENT			\$ 108,897.00	
<u>RESIDENTIAL HVAC: REBATES</u>				
3/27/2012	PV08220146789769	HONEYWELL INTERNATIONAL INC	\$ 566,800.00	213821_HW
3/27/2012	PV08220146789771	HONEYWELL INTERNATIONAL INC	418,032.50	213894_HW
3/28/2012	PV08220146792133	HONEYWELL INTERNATIONAL INC	400.00	213755_HW
S/TOTAL RESIDENTIAL HVAC: REBATES			\$ 985,232.50	
<u>RESIDENTIAL HVAC: REBATE PROCESSING</u>				
3/28/2012	PV08220146791498	HONEYWELL INTERNATIONAL INC	\$ 185,189.88	3571168_HW
S/TOTAL RESIDENTIAL HVAC: REBATE PROCESSING			\$ 185,189.88	
<u>RESIDENTIAL NEW CONSTRUCTION: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146792533	HONEYWELL INTERNATIONAL INC	\$ 104,116.00	3571169_HW
S/TOTAL RESIDENTIAL NEW CONSTRUCTION: ADMIN & PROGRAM DEVELOPMENT			\$ 104,116.00	
<u>RESIDENTIAL NEW CONSTRUCTION: REBATES</u>				
3/27/2012	PV08220146789772	HONEYWELL INTERNATIONAL INC	\$ 324,196.00	213825_HW
3/27/2012	PV08220146789773	HONEYWELL INTERNATIONAL INC	942,408.40	213822_HW
3/27/2012	PV08220146789774	HONEYWELL INTERNATIONAL INC	153,439.82	213897_HW
3/27/2012	PV08220146789776	HONEYWELL INTERNATIONAL INC	528,318.80	213913_HW
S/TOTAL RESIDENTIAL NEW CONSTRUCTION: REBATES			\$ 1,948,363.02	
<u>RESIDENTIAL NEW CONSTRUCTION: REBATE PROCESSING</u>				
3/28/2012	PV08220146792533	HONEYWELL INTERNATIONAL INC	\$ 61,107.96	3571169_HW
S/TOTAL RESIDENTIAL NEW CONSTRUCTION: REBATE PROCESSING			\$ 61,107.96	
<u>ENERGY EFFICIENCY PRODUCTS: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146791501	HONEYWELL INTERNATIONAL INC	\$ 149,287.17	3571170_HW
S/TOTAL ENERGY EFFICIENCY PRODUCTS: ADMIN & PROGRAM DEVELOPMENT			\$ 149,287.17	

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

PAYMENT DATE	TRANSACTION	VENDOR	AMOUNT	COMMENTS
<u>ENERGY EFFICIENCY PRODUCTS: REBATES</u>				
3/20/2012	PV08220146783397	HONEYWELL INTERNATIONAL INC	\$ 10,963.80	213619_HW
3/20/2012	PV08220146783399	HONEYWELL INTERNATIONAL INC	15,050.00	213818_HW
3/27/2012	PV08220146789759	HONEYWELL INTERNATIONAL INC	148,549.00	213747_HW
3/27/2012	PV08220146789761	HONEYWELL INTERNATIONAL INC	41,300.00	213991_HW
3/27/2012	PV08220146789763	HONEYWELL INTERNATIONAL INC	21,050.00	213896_HW
3/27/2012	PV08220146789765	HONEYWELL INTERNATIONAL INC	116,961.60	213823_HW
3/27/2012	PV08220146789766	HONEYWELL INTERNATIONAL INC	94,375.00	213824_HW
3/28/2012	PV08220146791501	HONEYWELL INTERNATIONAL INC	15,395.70	3571170_HW
S/TOTAL ENERGY EFFICIENCY PRODUCTS: REBATES			\$ 463,645.10	
<u>HOME PERFORMANCE WIENERGY STAR: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146791506	HONEYWELL INTERNATIONAL INC	\$ 87,035.09	3571171_HW
S/TOTAL HOME PERFORMANCE WIENERGY STAR: ADMIN & PROGRAM DEVELOPMENT			\$ 87,035.09	
<u>HOME PERFORMANCE WIENERGY STAR: REBATES</u>				
3/27/2012	PV08220146789778	HONEYWELL INTERNATIONAL INC	\$ 552,972.24	213892_HW
3/27/2012	PV08220146789782	HONEYWELL INTERNATIONAL INC	514,418.54	213919_HW
3/27/2012	PV08220146789786	HONEYWELL INTERNATIONAL INC	320,655.70	213910_HW
3/27/2012	PV08220146789791	HONEYWELL INTERNATIONAL INC	793,096.53	213837_HW
S/TOTAL HOME PERFORMANCE WIENERGY STAR: REBATES			\$ 2,181,143.01	
<u>HOME PERFORMANCE WIENERGY STAR: REBATE PROCESSING</u>				
3/28/2012	PV08220146791506	HONEYWELL INTERNATIONAL INC	\$ 112,687.23	3571171_HW
S/TOTAL HOME PERFORMANCE WIENERGY STAR: REBATE PROCESSING			\$ 112,687.23	
<u>RESIDENTIAL FIXED MARKETING: MKT., CALL CENTER, WEBSITE</u>				
3/28/2012	PV08220146791444	TRC ENVIRONMENTAL CORPORATION	\$ 57,500.00	012012-0018_TRC
3/28/2012	PV08220146791451	TRC ENVIRONMENTAL CORPORATION	11,984.69	012012-0018-V_TRC
3/28/2012	PV08220146792501	HONEYWELL INTERNATIONAL INC	68,332.00	3571173_HW
3/28/2012	PV08220146792506	HONEYWELL INTERNATIONAL INC	19,851.75	3571238_HW
S/TOTAL RESIDENTIAL FIXED MARKETING: MKT., CALL CENTER, WEBSITE			\$ 157,668.44	
<u>LARGE PILOT USERS GROUP</u>				
3/28/2012	PV08220146791464	TRC ENVIRONMENTAL CORPORATION	\$ 4,173.36	012012-0300_TRC
3/28/2012	PV08220146791464	TRC ENVIRONMENTAL CORPORATION	8,393.00	012012-0300_TRC
S/TOTAL LARGE PILOT USERS GROUP			\$ 12,566.36	

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>C/I NEW CONSTRUCTION: TRAINING</u>				
3/28/2012	PV08220146792430	TRC ENVIRONMENTAL CORPORATION	\$ 20,299.25	012012-0020_TRC
<u>S/TOTAL C/I NEW CONSTRUCTION: TRAINING</u>			\$ 20,299.25	
<u>C/I NEW CONSTRUCTION: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146792430	TRC ENVIRONMENTAL CORPORATION	\$ 16,454.50	012012-0020_TRC
<u>S/TOTAL C/I NEW CONSTRUCTION: ADMIN & PROGRAM DEVELOPMENT</u>			\$ 16,454.50	
<u>C/I NEW CONSTRUCTION: REBATES</u>				
3/20/2012	PV08220146783406	TRC ENVIRONMENTAL CORPORATION	\$ 3,227.92	012012-2-NC_TRC
3/20/2012	PV08220146783411	TRC ENVIRONMENTAL CORPORATION	59,547.00	012012-1-NC_TRC
3/27/2012	PV08220146789485	TRC ENVIRONMENTAL CORPORATION	119,206.75	022012-1-NC_TRC
3/28/2012	PV08220146792430	TRC ENVIRONMENTAL CORPORATION	7,125.00	012012-0020_TRC
<u>S/TOTAL C/I NEW CONSTRUCTION: REBATES</u>			\$ 189,106.67	
<u>C/I NEW CONSTRUCTION: REBATE PROCESSING</u>				
3/28/2012	PV08220146792430	TRC ENVIRONMENTAL CORPORATION	\$ 17,817.97	012012-0020_TRC
<u>S/TOTAL C/I NEW CONSTRUCTION: REBATE PROCESSING</u>			\$ 17,817.97	
<u>C/I RETROFIT: TRAINING</u>				
3/28/2012	PV08220146792496	TRC ENVIRONMENTAL CORPORATION	\$ 21,923.19	012012-0030_TRC
<u>S/TOTAL : C/I RETROFIT: TRAINING</u>			\$ 21,923.19	
<u>C/I RETROFIT: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146792456	TRC ENVIRONMENTAL CORPORATION	\$ 11,441.40	012012-0012_TRC
3/28/2012	PV08220146792496	TRC ENVIRONMENTAL CORPORATION	36,854.50	012012-0030_TRC
<u>S/TOTAL : C/I RETROFIT: ADMIN & PROGRAM DEVELOPMENT</u>			\$ 48,295.90	
<u>C/I RETROFIT: REBATES</u>				
3/20/2012	PV08220146783423	TRC ENVIRONMENTAL CORPORATION	\$ 731,825.24	012012-2-R_TRC
3/27/2012	PV08220146789481	TRC ENVIRONMENTAL CORPORATION	950,619.71	022012-1-R_TRC
3/28/2012	PV08220146792496	TRC ENVIRONMENTAL CORPORATION	7,695.00	012012-0030_TRC
<u>S/TOTAL : C/I RETROFIT: REBATES</u>			\$ 1,690,139.95	
<u>C/I RETROFIT: REBATE PROCESSING</u>				
3/28/2012	PV08220146792496	TRC ENVIRONMENTAL CORPORATION	\$ 179,637.15	012012-0030_TRC
<u>S/TOTAL : C/I RETROFIT: REBATE PROCESSING</u>			\$ 179,637.15	

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
	<u>C/I DIRECT INSTALL: REBATES</u>			
3/20/2012	PV08220146783426	TRC ENVIRONMENTAL CORPORATION	\$ 228,100.64	012012-4-DI_TRC
3/20/2012	PV08220146783430	TRC ENVIRONMENTAL CORPORATION	15,563.16	012012-4-OCE_TRC
3/27/2012	PV08220146789468	TRC ENVIRONMENTAL CORPORATION	1,061,446.89	022012-1-DI_TRC
3/27/2012	PV08220146789472	TRC ENVIRONMENTAL CORPORATION	366,044.94	022012-1-OCE_TRC
3/27/2012	PV08220146789474	TRC ENVIRONMENTAL CORPORATION	70,769.46	022012-2-DI_TRC
3/27/2012	PV08220146789477	TRC ENVIRONMENTAL CORPORATION	39,762.72	022012-2-OCE_TRC
	<u>S/TOTAL : C/I DIRECT INSTALL: REBATES</u>		<u>\$ 1,781,687.81</u>	
	<u>C/I DIRECT INSTALL: REBATE PROCESSING</u>			
3/28/2012	PV08220146791458	TRC ENVIRONMENTAL CORPORATION	\$ 88,545.40	012012-0100_TRC
	<u>S/TOTAL : C/I DIRECT INSTALL: REBATE PROCESSING</u>		<u>\$ 88,545.40</u>	
	<u>C/I PAY FOR PERFORMANCE: TRAINING</u>			
3/28/2012	PV08220146792393	TRC ENVIRONMENTAL CORPORATION	\$ 21,111.22	012012-0011_TRC
	<u>S/TOTAL : C/I PAY FOR PERFORMANCE: TRAINING</u>		<u>\$ 21,111.22</u>	
	<u>C/I PAY FOR PERFORMANCE: ADMIN & PROGRAM DEVELOPMENT</u>			
3/28/2012	PV08220146792393	TRC ENVIRONMENTAL CORPORATION	\$ 37,900.00	012012-0011_TRC
	<u>S/TOTAL : C/I PAY FOR PERFORMANCE: ADMIN & PROGRAM DEVELOPMENT</u>		<u>\$ 37,900.00</u>	
	<u>C/I PAY FOR PERFORMANCE: REBATES</u>			
3/21/2012	PV08220146784486	TRC ENVIRONMENTAL CORPORATION	\$ 38,582.00	012012-2-P4P_TRC
3/21/2012	PV08220146784497	TRC ENVIRONMENTAL CORPORATION	27,743.00	012012-1-P4P_TRC
3/27/2012	PV08220146789487	TRC ENVIRONMENTAL CORPORATION	24,155.00	022012-1-P4P_TRC
3/28/2012	PV08220146792393	TRC ENVIRONMENTAL CORPORATION	7,410.00	012012-0011_TRC
	<u>S/TOTAL : C/I PAY FOR PERFORMANCE: REBATES</u>		<u>\$ 97,890.00</u>	
	<u>C/I PAY FOR PERFORMANCE: REBATE PROCESSING</u>			
3/28/2012	PV08220146792393	TRC ENVIRONMENTAL CORPORATION	\$ 8,750.00	012012-0011_TRC
	<u>S/TOTAL : C/I PAY FOR PERFORMANCE: REBATE PROCESSING</u>		<u>\$ 8,750.00</u>	
	<u>C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: TRAINING</u>			
3/28/2012	PV08220146792410	TRC ENVIRONMENTAL CORPORATION	\$ 17,863.34	012012-0019_TRC
	<u>S/TOTAL : C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: TRAINING</u>		<u>\$ 17,863.34</u>	
	<u>C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: ADMIN & PROGRAM DEVELOPMENT</u>			
3/28/2012	PV08220146792410	TRC ENVIRONMENTAL CORPORATION	\$ 8,300.00	012012-0019_TRC
	<u>S/TOTAL : C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: ADMIN & PROGRAM DEVELOPMENT</u>		<u>\$ 8,300.00</u>	

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

PAYMENT		VENDOR	AMOUNT	COMMENTS
DATE	TRANSACTION			
<u>C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: REBATES</u>				
3/20/2012	PV08220146783416	TRC ENVIRONMENTAL CORPORATION	\$ 93,994.00	012012-1-P4P_NC_TRC
3/20/2012	PV08220146783421	TRC ENVIRONMENTAL CORPORATION	21,490.00	012012-2-P4P_NC_TRC
3/28/2012	PV08220146792410	TRC ENVIRONMENTAL CORPORATION	6,270.00	012012-0019_TRC
S/TOTAL : C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: REBATES			\$ 121,754.00	
<u>C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: REBATE PROCESSING</u>				
3/28/2012	PV08220146792410	TRC ENVIRONMENTAL CORPORATION	\$ 1,500.00	012012-0019_TRC
S/TOTAL : C/I PAY FOR PERFORMANCE NEW CONSTRUCTION: REBATE PROCESSING			\$ 1,500.00	
<u>C/I MUNICIPAL AUDIT: ADMIN & PROGRAM DEVELOPMENT</u>				
3/28/2012	PV08220146791439	TRC ENVIRONMENTAL CORPORATION	\$ 10,000.00	012012-0090_TRC
S/TOTAL : C/I MUNICIPAL AUDIT: ADMIN & PROGRAM DEVELOPMENT			\$ 10,000.00	
<u>C/I MUNICIPAL AUDIT: REBATES</u>				
3/27/2012	PV08220146789483	TRC ENVIRONMENTAL CORPORATION	\$ 16,525.00	022012-1-LGEA_TRC
S/TOTAL : C/I MUNICIPAL AUDIT: REBATES			\$ 16,525.00	
<u>C/I MUNICIPAL AUDIT: REBATE PROCESSING</u>				
3/28/2012	PV08220146791439	TRC ENVIRONMENTAL CORPORATION	\$ 9,220.00	012012-0090_TRC
S/TOTAL : C/I MUNICIPAL AUDIT: REBATE PROCESSING			\$ 9,220.00	
<u>SPECIAL STUDIES</u>				
3/6/2012	AV08220146002022	ISLES INC	\$ 4,863.18	6TH PAU BPU 12/1/10-2/28/11
3/6/2012	AV08220146002023	ISLES INC	1,264.80	7TH BPU 3/1/11-5/31/11
S/TOTAL : SPECIAL STUDIES			\$ 6,127.98	
TOTAL ENERGY EFFICIENCY PROGRAMS			\$10,991,388.21	

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>RENEWABLE ENERGY PROGRAMS</u>				
<u>CORE: REBATES</u>				
3/22/2012	PV08220146784668	HONEYWELL INTERNATIONAL INC	\$ 609,950.72	213927_HW
			\$ 609,950.72	
<u>CUSTOMER SITED: REBATES</u>				
3/28/2012	PV08220146792138	HONEYWELL INTERNATIONAL INC	\$ 305,322.91	213799_HW
3/28/2012	PV08220146792141	HONEYWELL INTERNATIONAL INC	312,774.18	213890_HW
			\$ 618,097.09	
<u>EDISON INNOVATION</u>				
3/28/2012	AV08220146002032	NEW VISUAL MEDIA GROUP LLC	\$ 106,627.37	ECEF 2012-03_OCE_OCE
			\$ 106,627.37	
			\$ 1,334,675.18	
TOTAL RENEWABLE ENERGY PROGRAMS				

CLEAN ENERGY PROGRAM
MARCH 2012 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
PROGRAM ADMINISTRATION				
<u>ADMINISTRATION AND OVERHEAD</u>				
3/27/2012	AV08220146002031	RUTGERS THE STATE UNIV OF NJ	\$ 145,558.83	CEEP 0910-0511
S/TOTAL ADMINISTRATION AND OVERHEAD			<u>\$ 145,558.83</u>	
TOTAL PROGRAM ADMINISTRATION			\$ 145,558.83	
TOTAL CLEAN ENERGY PROGRAM			<u><u>\$12,471,622.22</u></u>	