

New Jersey's Clean Energy Program  
**Pay for Performance**  
**Partner Conference Call Minutes**  
July 25<sup>th</sup>, 2012 10:00-11:00am (EST)

**1. Program Statistics**

A. Application Status EB & NC:

- i. 387 projects submitted to date
  - 206 approved
  - 17 are under review
  - Remaining are expired/rejected.
  
- ii. Applications Approved by Building Type:
  - Multifamily (Market & Affordable) – 74
  - K-12 Schools – 46
  - Commercial Office Space – 27
  - Medical Centers/Hospitals/Nursing Homes – 13
  - Industrial/Manufacturing – 11
  - Colleges/Universities – 10
  - Warehouses/Storage – 4
  - Supermarkets -4
  - Water Treatment Plants -4
  - Hospitality/Casino/Convention – 3
  - Municipal Government Buildings- 3
  - Datacenter – 2
  - Sports/Recreational Facilities – 2
  - Religious Institutions –1
  - Movie Theater-1
  - Retail – 1

B. ERP Status

- i. 152 EB ERPs submitted
  - 106 approved
  - 5 at AEG/BPU for final approval
  - 32 under review
  - 9 rejected

- ii. 12 NC Draft ERPs & 8 NC Proposed ERPs submitted
  - 9 Draft ERPs & 4 Proposed ERP approved
  - 1 Draft ERP at AEG/BPU for final approval
  - 6 under review

C. Installations

- i. 40 Installation Reports received
  - 32 of which have been Approved for 2<sup>nd</sup> incentive
  - Remaining under review/out on post-inspection

B. Post-Retrofit Verification

- i. 5 Post-Retrofit reports received.
  - 3 approved. All exceeded projected savings.
  - 2 under review.

D. CHP Status

- i. 14 CHP applications submitted
  - 6 CHP project approved as extension of P4P
  - 3 CHP project approved as standalone project
  - 5 CHP project under review

**2. Announcements**

A. 2012 Program Updates:

- i. BPU currently completing the 2012 “true-up” budget to reflect the State fiscal year budget.
  - Reductions in program budgets are expected
  - Programs should be sufficiently funded through the end of the year.
- ii. BPU has released administrator RFP. Business as usual relative to programs. Transition period will likely occur Jan-June 2013 with complete handoff July 2013.

**Q: Is TRC bidding on the RFP?**

**A: Yes, we expect that all incumbents will be bidding.**

- iii. SBC legislation that was passed is currently under legal review. No new updates. Once legal review is complete, and assuming no further issues arise, the BPU will begin organizing working groups to help develop this legislation into an actual program for 2013.

**Q: The program has to be launched in January 2013. Why would the internal BPU review hold that up?**

A: The legislation cannot be practically applied as-is. The information must be legally reviewed, rules established, and guidelines formulated so that we have a useable program that customers can make use of. This all takes time, but we have not heard anything about the January 2013 launch being delayed.

**Q: Lighting retrofit program was recently launched? When I went on vacation and came back, there were no more funds. Will there be more funds available?**

A: The BPU is currently undergoing budget reallocation to align with the state fiscal year budget. If there are any funds available after this is completed we believe this option would be under consideration.

B. Weather File Updates

- i. Calibration tool and Savings Verification tool with updated weather should be available on Partner Portal by end of the week.

C. CHP/Fuel Cells:

- i. As of **July 23<sup>rd</sup>** the “small” CHP and Fuel Cell program will only accept applications for systems sized 1MW and under. Larger systems will be directed to Large CHP-FC Competitive Solicitation Grant managed by the BPU and NJEDA.

**Q: So, projects that are greater than 1MW get kicked over to the EDA solicitation where it competes with other projects?**

A: Yes, the Large CHP program is a competitive solicitation. But it only really applies if there are more applicants than funding. Please visit <http://www.njeda.com/lscp-fc> for more information on this program and how projects are evaluated.

D. FYI: eQuest Training

- i. July 31<sup>st</sup>, 2012- *Energy Modeling for Code Compliance and High Performance Buildings* (NYC, NY)
- ii. August 7<sup>th</sup> and 8<sup>th</sup> - *Appendix G Energy Modeling in eQUEST* (Woodbridge, NJ)
- iii. Unfortunately, there is no program subsidy available.
- iv. Visit [www.karpmanconsulting.net/training.html](http://www.karpmanconsulting.net/training.html) for additional information.

**3. Reminders!**

- A. Don't forget to take advantage of NJEDA's low-interest financing for P4P projects. **Now also available for CHP and Fuel Cell projects.**

B. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at [www.linkedin.com](http://www.linkedin.com)

4. Q&A

- A. Forward all future questions and points you'd like to discuss to [P4P@trcsolutions.com](mailto:P4P@trcsolutions.com)

**Next Partner Conference Call will be**  
**Wednesday, August 29<sup>th</sup>, 2012**  
**10:00-11:00am (EST)**