Local Government Energy Audit Report

Shoreview Building

April 30, 2024

Prepared for:

Atlantic County

101 Shore Road

Northfield, New Jersey 08225

Prepared by:

TRC

317 George Street

New Brunswick, New Jersey 08901

Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based on previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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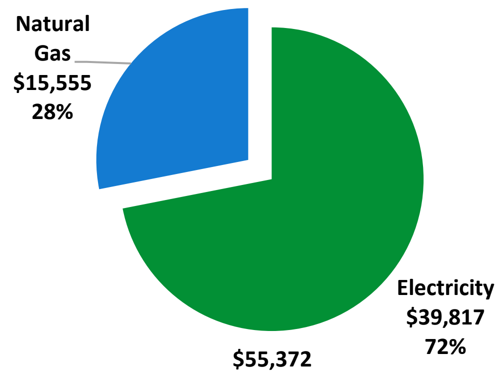
1 Executive Summary

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Shoreview Building. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT

Annual Utilities	Costs: $55,372 Electricity: 223,223 kWh Natural Gas: 9,656 Therms	
ENERGY STAR® Benchmarking Score	83 *(1-100 scale)*	Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.



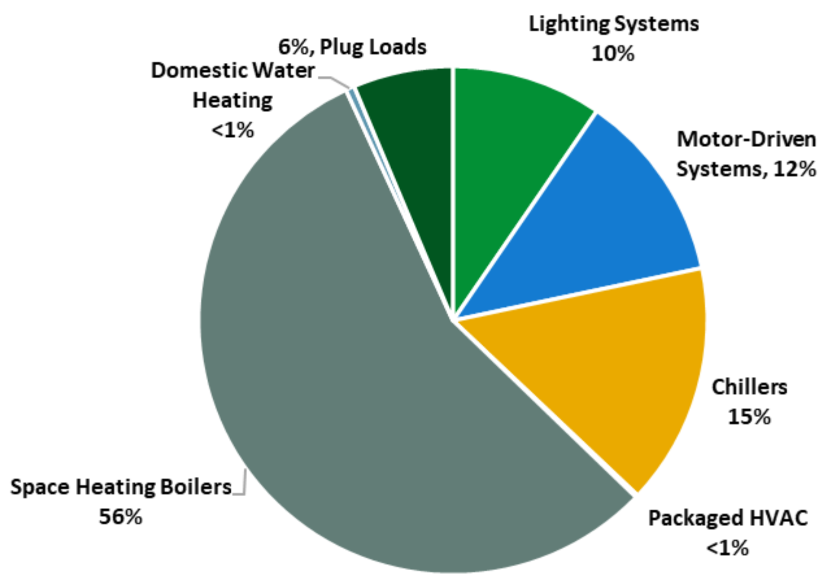


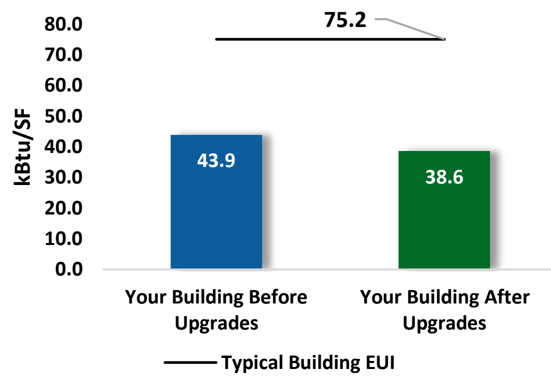
Figure 1 - Energy Use by System

POTENTIAL IMPROVEMENTS

This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

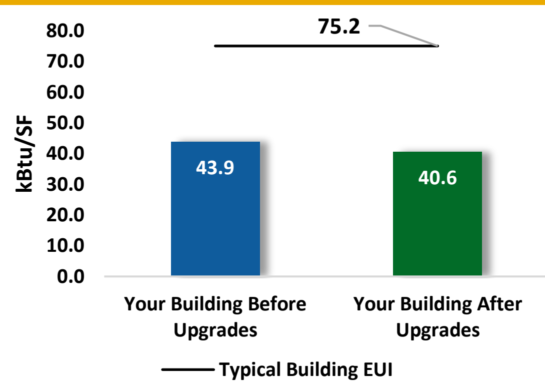
Scenario 1: Full Package (All Evaluated Measures)

Installation Cost	$338,373
Potential Rebates & Incentives[1]	$10,842
Annual Cost Savings	$11,109
Annual Energy Savings	Electricity: 62,909 kWh Natural Gas: -70 Therms
Greenhouse Gas Emission Savings	31 Tons
Simple Payback	29.5 Years
Site Energy Savings (All Utilities)	12%



Scenario 2: Cost Effective Package[2]

Installation Cost	$27,610
Potential Rebates & Incentives	$5,792
Annual Cost Savings	$7,060
Annual Energy Savings	Electricity: 40,213 kWh Natural Gas: -70 Therms
Greenhouse Gas Emission Savings	20 Tons
Simple Payback	3.1 Years
Site Energy Savings (all utilities)	8%



On-site Generation Potential

Photovoltaic	None
Combined Heat and Power	None

[1] Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

[2] A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**26,647**	**9.1**	**-5**	**$4,665**	**$13,595**	**$3,244**	**$10,351**	**2.2**	**26,193**
ECM 1	Install LED Fixtures	Yes	495	0.0	0	$88	$471	$50	$421	4.8	498
ECM 2	Retrofit Fixtures with LED Lamps	Yes	23,145	8.8	-5	$4,051	$12,183	$3,194	$8,989	2.2	22,741
ECM 3	Install LED Exit Signs	Yes	3,006	0.3	-1	$526	$941	$0	$941	1.8	2,954
Lighting Control Measures			**7,241**	**2.7**	**-2**	**$1,267**	**$11,324**	**$2,450**	**$8,874**	**7.0**	**7,114**
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	7,241	2.7	-2	$1,267	$11,324	$2,450	$8,874	7.0	7,114
Variable Frequency Drive (VFD) Measures			**22,696**	**10.7**	**0**	**$4,048**	**$310,763**	**$5,050**	**$305,713**	**75.5**	**22,854**
ECM 5	Install VFDs on Constant Volume (CV) Fans	No	22,696	10.7	0	$4,048	$310,763	$5,050	$305,713	75.5	22,854
Domestic Water Heating Upgrade			**2,683**	**0.0**	**0**	**$479**	**$161**	**$48**	**$113**	**0.2**	**2,702**
ECM 6	Install Low-Flow DHW Devices	Yes	2,683	0.0	0	$479	$161	$48	$113	0.2	2,702
Food Service & Refrigeration Measures			**1,954**	**0.2**	**0**	**$349**	**$460**	**$50**	**$410**	**1.2**	**1,968**
ECM 7	Vending Machine Control	Yes	1,954	0.2	0	$349	$460	$50	$410	1.2	1,968
Custom Measures			**1,688**	**0.0**	**0**	**$301**	**$2,070**	**$0**	**$2,070**	**6.9**	**1,700**
ECM 8	Replace Electric Water Heater with Heat Pump Water Heater	Yes	1,688	0.0	0	$301	$2,070	$0	$2,070	6.9	1,700
TOTALS (COST EFFECTIVE MEASURES)			**40,213**	**12.0**	**-7**	**$7,060**	**$27,610**	**$5,792**	**$21,818**	**3.1**	**39,677**
TOTALS (ALL MEASURES)			**62,909**	**22.7**	**-7**	**$11,109**	**$338,373**	**$10,842**	**$327,531**	**29.5**	**62,531**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures.**

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- How will the project be funded and/or financed?
- Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

Utility-run energy efficiency programs and New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives ***before*** purchasing materials or starting installation.

Options from Your Utility Company

Prescriptive and Custom Rebates

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the Prescriptive and Custom Rebates program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval may be required for some incentives. Contact your utility company for more details prior to project installation.

Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized contractor. This program can provide incentives up to 70% or 80% of the cost of selected measures. A Direct Install contractor will assess and verify individual measure eligibility and perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

Engineered Solutions

The Engineered Solutions program provides tailored energy-efficiency assistance and turnkey engineering services to municipalities, universities, schools, hospitals, and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. The program provides all professional services from audit, design, construction administration, to commissioning and measurement and verification for custom whole-building energy-efficiency projects. Engineered Solutions allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs.

For more details on these programs please contact your utility provider.

Options from New Jersey's Clean Energy Program

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

Resiliency with Return on Investment through Combined Heat and Power (CHP)

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Successor Solar Incentive Program (SuSI)

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

Large Energy User Program (LEUP)

LEUP is designed to promote self-investment in energy efficiency. It incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

For more details on these programs please visit New Jersey's Clean Energy Program website .

2 Existing Conditions

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Shoreview Building. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On April 18, 2023, TRC performed an energy audit at Shoreview Building located in Northfield, New Jersey. TRC met with Kenny Robinson to review the facility operations and help focus our investigation on specific energy-using systems.

The Shoreview Building is a two-story, 39,323 square foot building built in 1913. Spaces include offices, corridors, kitchen, restrooms, storage spaces, and mechanical spaces.

2.2 Building Occupancy

The facility is occupied Monday through Friday during regular business hours. Janitorial services are performed after hours.

Building Name	Weekday/Weekend	Operating Schedule
Shoreview Building	Weekday	8:00 AM - 4:00 PM
	Weekend	Closed

Figure 3 - Building Occupancy Schedule

2.3 Building Envelope

The walls are made of brick with a gypsum drywall interior finish. Steel trusses support a pitched roof with asphalt shingles. Roof encloses semi conditioned space (e.g., a space that is not intentionally heated but escaping heat from HVAC equipment causes the space to be conditioned). The thermal barrier is between this space and the conditioned space below.

Most of the windows are single glazed and have aluminum frames. The glass-to-frame seals are in good condition. The operable window weather seals are in good condition, showing little evidence of excessive wear. Exterior doors have aluminum frames and are in good condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.

Back of Building

Side of Building

2.4 Lighting Systems

The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps. Fixture types include 2-lamp, 3-lamp, or 4-lamp, 2-foot or 4-foot long recessed and surface mounted fixtures and 2-foot fixtures with U-bend tube lamps. Additionally, there are some incandescent general-purpose lamps. Most exit signs are incandescent; however, there are a few LED units. Most fixtures are in good condition. Interior lighting levels were generally sufficient. Most lighting fixtures are controlled manually and the remainder by occupancy sensors.

Linear T8 Fluorescent Fixture

LED Exit Sign

Exterior fixtures include wall packs and floodlights with high intensity discharge (HID) and LED lamps. Exterior fixtures are controlled by timers.

HID Wallpack

LED Flood Light

2.5 Air Handling Systems

Unit Ventilators

Unit ventilators are equipped with supply fan motors, outside air dampers, and fan coil valves connected to the hot and chilled water distribution system. They provide heating, cooling, and ventilation to offices. This system appears to be in fair operating condition.

Unit Ventilator

Unitary Electric HVAC Equipment

The elevator room uses a window air conditioning (AC) unit with a capacity of about 1 ton and an EER of 11. The unit is in fair condition and is not ENERGY STAR labeled.

Window AC Unit

Unitary Heating Equipment

Multiple areas are heated by unit heaters supplied by the hot water boiler plant. The units are in good condition.

Unit Heater

Air Handling Units (AHUs)

Parts of the building are conditioned by several air handling units. These units are each equipped with a supply fan motor, hot water heating coil, and chilled water coil for cooling. They are physically located above the ceiling and were inaccessible during the energy audit. Supply fan motors are assumed to be 1.0 hp, standard efficiency, and operate at constant speed. The chilled water coil is supplied by the water-cooled scroll chiller and the heating coil is supplied by the hot water boiler, which both are described in the sections that follow.

2.6 Heating Hot Water Systems

Three Lochinvar 653 MBh condensing hot water boilers serve the building heating load with a nominal efficiency of 93%. The boilers are configured in an automatic control scheme. Installed in 2015, they are in good condition. The hydronic distribution system served by the boilers is a heating-only system that provides hot water to air handling units and unit ventilators.

The boilers serve a primary/secondary distribution system with three constant speed 0.5 hp pumps circulating the primary loop and two VFD controlled 7.5 hp heating hot water pumps operating in lead/lag fashion on the secondary loop. Supply and return piping are insulated and in good condition.

Hot Water Boiler Plant

2.7 Chilled Water Systems

The chiller plant consists of one, 115-ton, Daikin water-cooled scroll chiller. The chiller is in a primary distribution loop with two, 7.5 hp variable flow pumps and one, 5 hp variable flow pump. The chiller plant supplies chilled water to air handlers and unit ventilators throughout the facility. The chiller plant has a peak load of 115 tons. The chiller plant is within its useful life and is well maintained.

The condenser water system consists of one remote condenser with a total of eight constant speed fan motors each at 1 hp. Fan motors are staged based on maintaining basin water temperature. The cooling tower is a well within its useful life and is in good condition.

Water-Cooled Scroll Chiller

Cooling Tower

2.8 Domestic Hot Water

Hot water is produced by a 40-gallon, 4.5 kW electric storage water heater. One, 0.1 hp circulation pump distributes water to end uses. The circulation pump operates continuously. The domestic hot water pipes are insulated and are in good condition.

Storage Water Heater

2.9 Plug Load and Vending Machines

You may wish to consider paying particular attention to minimizing your plug load usage. This report makes suggestions for ECMs in this area as well as energy efficient best practices.

There are 64 computer workstations throughout the facility. Plug loads include general cafe and office equipment such as printers, shredders, and coffee machines.

There are several residential-style refrigerators throughout the building. These vary in condition and efficiency.

There is one refrigerated beverage vending machine and one non-refrigerated vending machine. Vending machines are not equipped with occupancy-based controls.

Large Printer

Residential Refrigerator

2.10 Water-Using Systems

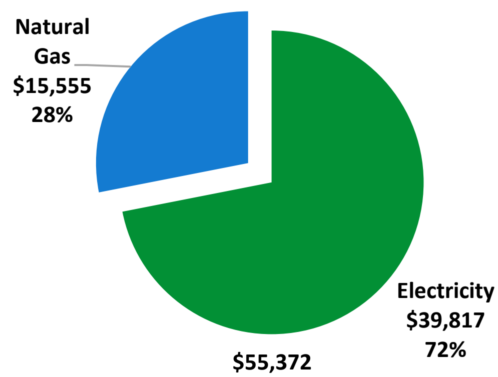
There are eight restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher. There is one restroom with a showerhead rated at 2.5 gpm.

Restroom Faucet

3 Energy Use and Costs

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	**Usage**	**Cost**
Electricity	223,223 kWh	$39,817
Natural Gas	9,656 Therms	$15,555
Total		**$55,372**



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

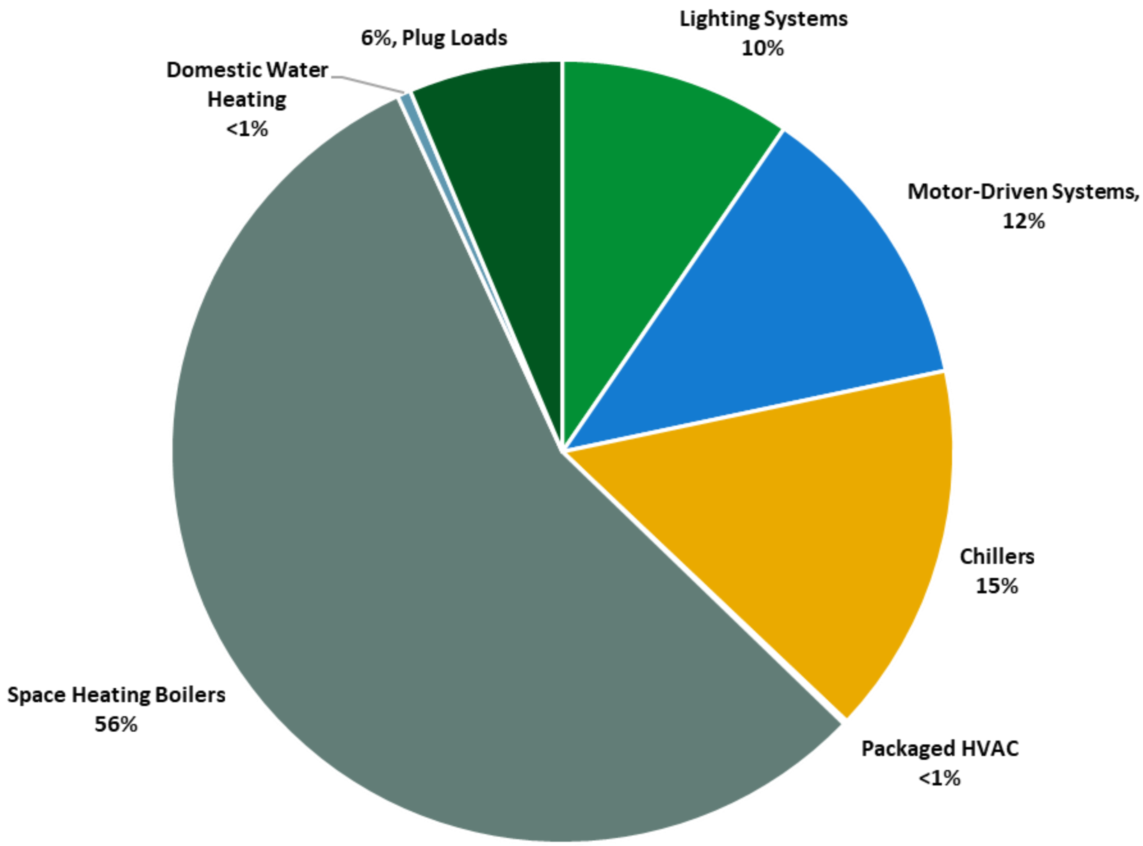
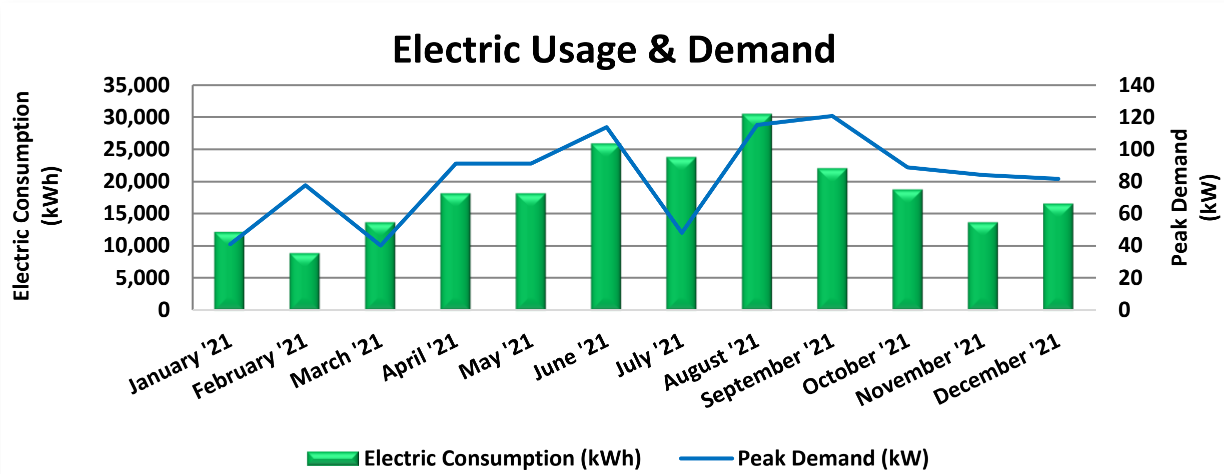


Figure 4 - Energy Balance

3.1 Electricity

Atlantic City Electric delivers electricity under rate class Monthly General Service Secondary, with electric production provided by Constellation, a third-party supplier.



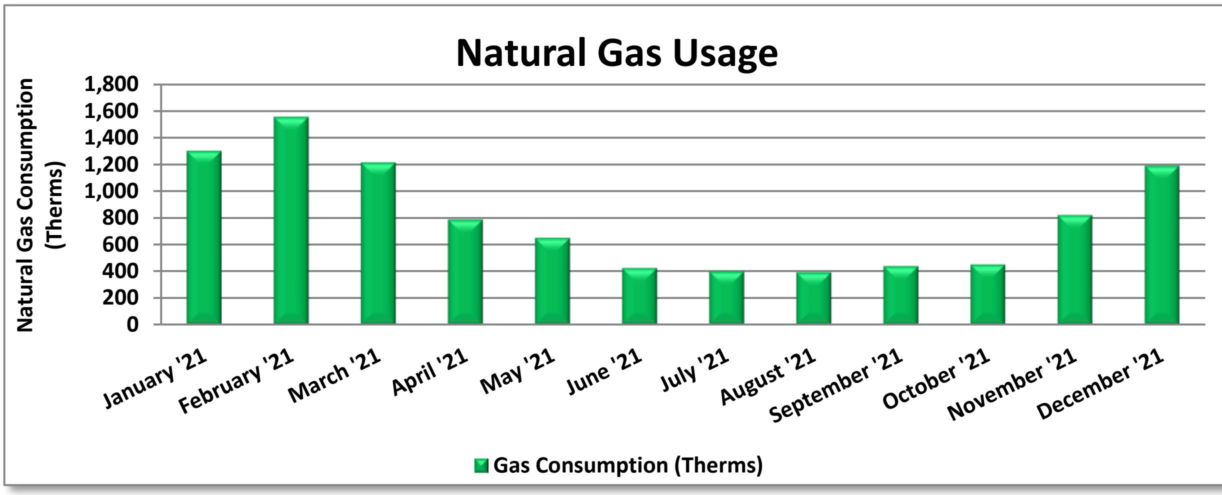
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
2/4/21	27	12,160	41	$85	$1,908
3/3/21	27	8,880	78	$156	$1,606
4/7/21	35	13,680	40	$105	$2,313
5/5/21	28	18,160	91	$192	$3,087
6/3/21	29	18,160	91	$203	$3,125
7/7/21	34	25,840	114	$353	$4,812
8/4/21	28	23,760	48	$123	$4,221
9/8/21	35	30,400	115	$368	$5,606
10/7/21	29	22,000	121	$244	$4,076
11/5/21	29	18,720	89	$194	$3,307
12/3/21	28	13,680	84	$177	$2,502
1/6/22	34	16,560	82	$216	$3,036
Totals	**363**	**222,000**	**121**	**$2,415**	**$39,599**
Annual	**365**	**223,223**	**121**	**$2,428**	**$39,817**

Notes:

- Peak demand of 121 kW occurred in September '21.
- Average demand over the past 12 months was 83 kW.
- The average electric cost over the past 12 months was $0.178/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

3.2 Natural Gas

South Jersey Gas delivers natural gas under rate class GSGFT, with natural gas supply provided by UGI Energy, a third-party supplier.



Gas Billing Data			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
2/4/21	28	1,300	$2,009
3/3/21	27	1,555	$2,358
4/7/21	35	1,215	$2,026
5/6/21	29	788	$1,463
6/4/21	29	650	$1,025
7/7/21	33	425	$670
8/4/21	28	400	$631
9/8/21	35	394	$622
10/7/21	29	440	$694
11/5/21	29	452	$716
12/3/21	28	821	$1,383
1/6/22	34	1,190	$1,915
Totals	**364**	**9,630**	**$15,513**
Annual	**365**	**9,656**	**$15,555**

Notes:

- The average gas cost for the past 12 months is $1.611/therm, which is the blended rate used throughout the analysis.
- Summer gas use is higher than expected for an office building equipped with an electric hot water system. It is recommended to review settings which could impact summer boiler operations, including outside air lockout temperature setpoints.

3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager®* software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

Benchmarking Score	83

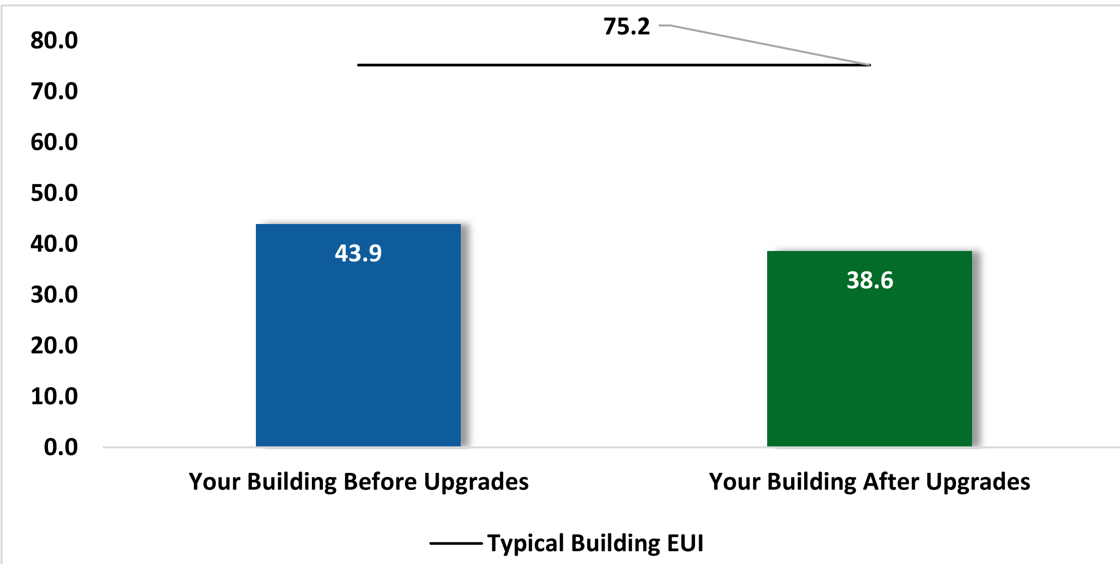


Figure 5 - Energy Use Intensity Comparison[3]

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

[3] Based on all evaluated ECMs

Tracking Your Energy Performance

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager account for your facility and have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training.

For more information on ENERGY STAR and Portfolio Manager, visit their website.

4 Energy Conservation Measures

The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives in this report are based on the previously run state rebate program SmartStart, which has been retired. Now, all investor-owned gas and electric utility companies are offering complementary energy efficiency programs directly to their customers. Some measures and proposed upgrades may be eligible for higher incentives than those shown below. The incentives in the summary tables should be used for high-level planning purposes. To verify incentives, reach out to your utility provider or visit the NJCEP website for more information.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see Appendix A: Equipment Inventory & Recommendations.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
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Lighting Control Measures			**7,241**	**2.7**	**-2**	**$1,267**	**$11,324**	**$2,450**	**$8,874**	**7.0**	**7,114**
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	7,241	2.7	-2	$1,267	$11,324	$2,450	$8,874	7.0	7,114
Variable Frequency Drive (VFD) Measures			**22,696**	**10.7**	**0**	**$4,048**	**$310,763**	**$5,050**	**$305,713**	**75.5**	**22,854**
ECM 5	Install VFDs on Constant Volume (CV) Fans	No	22,696	10.7	0	$4,048	$310,763	$5,050	$305,713	75.5	22,854
Domestic Water Heating Upgrade			**2,683**	**0.0**	**0**	**$479**	**$161**	**$48**	**$113**	**0.2**	**2,702**
ECM 6	Install Low-Flow DHW Devices	Yes	2,683	0.0	0	$479	$161	$48	$113	0.2	2,702
Food Service & Refrigeration Measures			**1,954**	**0.2**	**0**	**$349**	**$460**	**$50**	**$410**	**1.2**	**1,968**
ECM 7	Vending Machine Control	Yes	1,954	0.2	0	$349	$460	$50	$410	1.2	1,968
Custom Measures			**1,688**	**0.0**	**0**	**$301**	**$2,070**	**$0**	**$2,070**	**6.9**	**1,700**
ECM 8	Replace Electric Water Heater with Heat Pump Water Heater	Yes	1,688	0.0	0	$301	$2,070	$0	$2,070	6.9	1,700
TOTALS			**62,909**	**22.7**	**-7**	**$11,109**	**$338,373**	**$10,842**	**$327,531**	**29.5**	**62,531**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**26,647**	**9.1**	**-5**	**$4,665**	**$13,595**	**$3,244**	**$10,351**	**2.2**	**26,193**
ECM 1	Install LED Fixtures	495	0.0	0	$88	$471	$50	$421	4.8	498
ECM 2	Retrofit Fixtures with LED Lamps	23,145	8.8	-5	$4,051	$12,183	$3,194	$8,989	2.2	22,741
ECM 3	Install LED Exit Signs	3,006	0.3	-1	$526	$941	$0	$941	1.8	2,954
Lighting Control Measures		**7,241**	**2.7**	**-2**	**$1,267**	**$11,324**	**$2,450**	**$8,874**	**7.0**	**7,114**
ECM 4	Install Occupancy Sensor Lighting Controls	7,241	2.7	-2	$1,267	$11,324	$2,450	$8,874	7.0	7,114
Domestic Water Heating Upgrade		**2,683**	**0.0**	**0**	**$479**	**$161**	**$48**	**$113**	**0.2**	**2,702**
ECM 6	Install Low-Flow DHW Devices	2,683	0.0	0	$479	$161	$48	$113	0.2	2,702
Food Service & Refrigeration Measures		**1,954**	**0.2**	**0**	**$349**	**$460**	**$50**	**$410**	**1.2**	**1,968**
ECM 7	Vending Machine Control	1,954	0.2	0	$349	$460	$50	$410	1.2	1,968
Custom Measures		**1,688**	**0.0**	**0**	**$301**	**$2,070**	**$0**	**$2,070**	**6.9**	**1,700**
ECM 8	Replace Electric Water Heater with Heat Pump Water Heater	1,688	0.0	0	$301	$2,070	$0	$2,070	6.9	1,700
TOTALS		**40,213**	**12.0**	**-7**	**$7,060**	**$27,610**	**$5,792**	**$21,818**	**3.1**	**39,677**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**26,647**	**9.1**	**-5**	**$4,665**	**$13,595**	**$3,244**	**$10,351**	**2.2**	**26,193**
ECM 1	Install LED Fixtures	495	0.0	0	$88	$471	$50	$421	4.8	498
ECM 2	Retrofit Fixtures with LED Lamps	23,145	8.8	-5	$4,051	$12,183	$3,194	$8,989	2.2	22,741
ECM 3	Install LED Exit Signs	3,006	0.3	-1	$526	$941	$0	$941	1.8	2,954

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Install LED Fixtures

Replace existing fixtures containing HID lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture(s).

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected Building Areas: exterior HID fixture

ECM 2: Retrofit Fixtures with LED Lamps

Replace fluorescent and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected Building Areas: all areas with fluorescent fixtures with T8 tubes and incandescent bulbs

ECM 3: Install LED Exit Signs

Replace incandescent exit signs with LED exit signs. LED exit signs require virtually no maintenance and have a life expectancy of at least 20 years. This measure saves energy by installing LED fixtures, which use less power than other technologies with an equivalent lighting output. Maintenance savings and improved reliability may also be achieved, as the longer-lasting LED lamps will not need to be replaced as often as the existing lamps.

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**7,241**	**2.7**	**-2**	**$1,267**	**$11,324**	**$2,450**	**$8,874**	**7.0**	**7,114**
ECM 4	Install Occupancy Sensor Lighting Controls	7,241	2.7	-2	$1,267	$11,324	$2,450	$8,874	7.0	7,114

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 4: Install Occupancy Sensor Lighting Controls

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area. Stairways and corridor lighting is best controlled by sensors which can provide high/low light level control rather than on/off control.

This measure provides energy savings by reducing the lighting operating hours.

Affected Building Areas: offices, restrooms, corridors, and storage rooms

4.3 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures		**22,696**	**10.7**	**0**	**$4,048**	**$310,763**	**$5,050**	**$305,713**	**75.5**	**22,854**
ECM 5	Install VFDs on Constant Volume (CV) Fans	22,696	10.7	0	$4,048	$310,763	$5,050	$305,713	75.5	22,854

Variable frequency drives control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new inverter duty rated motor to conservatively account for the cost of an inverter duty rated motor.

ECM 5: Install VFDs on Constant Volume (CV) Fans

We evaluated installing VFDs to control constant volume fan motor speeds. This converts a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor if the air handler has one.

Zone thermostats signal the VFD to adjust fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature.

Energy savings result from reducing the fan speed (and power) when conditions allow for reduced air flow.

Affected Systems: air handling units and unit ventilators

4.4 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**2,683**	**0.0**	**0**	**$479**	**$161**	**$48**	**$113**	**0.2**	**2,702**
ECM 6	Install Low-Flow DHW Devices	2,683	0.0	0	$479	$161	$48	$113	0.2	2,702

ECM 6: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

4.5 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Food Service & Refrigeration Measures		**1,954**	**0.2**	**0**	**$349**	**$460**	**$50**	**$410**	**1.2**	**1,968**
ECM 7	Vending Machine Control	1,954	0.2	0	$349	$460	$50	$410	1.2	1,968

ECM 7: Vending Machine Control

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and they power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

4.6 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Custom Measures		**1,688**	**0.0**	**0**	**$301**	**$2,070**	**$0**	**$2,070**	**6.9**	**1,700**
ECM 8	Replace Electric Water Heater with Heat Pump Water Heater	1,688	0.0	0	$301	$2,070	$0	$2,070	6.9	1,700

CM 8: Replace Electric Water Heater with Heat Pump Water Heater

A typical electric water heater uses electric resistance coils to heat water at a coefficient of performance (COP) of 1. Air source heat pump water heaters (HPWH) use a refrigeration cycle to transfer heat from the surrounding air to the domestic water. The typical average COP for a HPWH is about 2.5, so they require significantly less electricity to produce the same amount of hot water as a traditional electric water heater. There are two types of HPWH, those integrated with the heat pump and storage tank in the same unit, and those that are split into two sections (with the storage tank separate from the heat pump). The following addresses integrated HPWH.

HPWH reject cold air. As such, they need to be installed in an unconditioned space of about 750 cubic feet with good ventilation. Ideal locations are garages, large enclosed, unconditioned storage areas, or areas with excess heat such as a furnace or boiler room.[4] The HPWH will also produce condensate so accommodations for draining the condensate need to be provided.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it. HPWHs have a slow recovery. During periods of high demand, the electric resistance heating element, if enabled, may be energized to maintain set point, thus reducing the

[4] https://basc.pnnl.gov/code-compliance/heat-pump-water-heaters-code-compliance-brief#:~:text=HPWH%20must%20have%20unrestricted%20airflow,depending%20on%20size%20of%20system

overall efficiency of the unit. It is recommended that a careful analysis of the hot water demand be conducted to determine if the application makes economic sense, and the HPWH heating capacity and storage are properly sized.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank in order to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

4.7 Measures for Future Consideration

There are additional opportunities for improvement that Atlantic County may wish to consider. These potential upgrades typically require further analysis, involve substantial capital investment, and/or include significant system reconfiguration. These measure(s) are therefore beyond the scope of this energy audit. These measure(s) are described here to support a whole building approach to energy efficiency and sustainability.

Atlantic County may wish to consider the Energy Savings Improvement Program (ESIP) or other whole building approach. With interest in implementing comprehensive, largescale and/or complex system wide projects, these measures may be pursued during development of a future energy savings plan. We recommend that you work with your energy service company (ESCO) and/or design team to:

- Evaluate these measures further.
- Develop firm costs.
- Determine measure savings.
- Prepare detailed implementation plans.

Other modernization or capital improvement funds may be leveraged for these types of refurbishments. As you plan for capital upgrades, be sure to consider the energy impact of the building systems and controls being specified.

Installation of a Building Automation System

Most larger facilities have some type of building automation system (BAS), which provides for centralization, remote control, and monitoring of HVAC equipment and sometimes lighting or other building systems. A BAS utilizes a system of temperature and pressure sensors that obtain feedback about field conditions and provide signals to control systems that adjust HVAC system operation for optimal functioning. Thirty years ago, most control systems were pneumatic systems driven by compressed air, with pneumatic thermostats and air driven actuators for valves and dampers. Pneumatics controls have largely been replaced by direct digital control (DDC) systems, but many pneumatic systems remain. Contemporary DDC systems afford tighter controls and enhanced monitoring and trending capabilities as compared to the older systems.

Often smaller facilities are not equipped with central controls. For many small sites, it has been less costly to install distributed local controls, such as programmable thermostats and timeclocks, rather than centralized DDC. Local controls do a reasonably good job of scheduling equipment and maintaining operating conditions by relying on controls integral to HVAC units, such as logic for compressor staging, to manage the equipment operating algorithms.

Even for smaller sites, inefficiencies arise when temperature sensors and thermostat schedules are not maintained, when there are separate systems for heating and cooling, and especially when equipment is added, or the facility is reconfigured or repurposed.

Based on our survey, it appears that the installation of a BAS at your site could increase the efficiency of your building HVAC system operation.

A controls upgrade would enable automated equipment start and stop times, temperature setpoints, and lockouts and deadbands to be programmed remotely using a graphic interface. Controls can be configured to optimize ventilation and outside air intake by adjusting economizer position, damper function, and fan speed. Existing chilled and hot water distribution system controls are typically tied in, including associated pumps and valves. Coordinated control of HVAC systems is dependent on a network of sensors and status points. A comprehensive building control system provides monitoring and control for all HVAC systems, so operators can adjust system programming for optimal comfort and energy savings.

It is recommended that an HVAC engineer or contractor who specializes in BAS be contacted for a detailed evaluation and implementation costs. For the purposes of this report, the potential energy savings and measure costs were estimated based on industry standards and previous project experience. Further analysis should be conducted for the feasibility of this measure. This is not an investment grade analysis nor should be used as a basis for design and construction.

5 Energy Efficient Best Practices

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5% –20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR Portfolio Manager

You've heard it before—you cannot manage what you do not measure. ENERGY STAR Portfolio Manager is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions[5]. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Weatherization

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. Materials used may include caulk, polyurethane foam, and other weather-stripping materials. There is an energy savings opportunity by reducing the uncontrolled air exchange between the outside and inside of the building. Blower door assisted comprehensive building air sealing will reduce the amount of air exchange, which will in turn reduce the load on the buildings heating and cooling equipment, providing energy savings and increased occupant comfort.

Doors and Windows

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

Window Treatments/Coverings

Use high-reflectivity films or cover windows with shades or shutters to reduce solar heat gain and reduce the load on cooling and heating systems. Older, single-pane windows and east- or west-facing windows

[5] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager.

are especially prone to solar heat gain. In addition, use shades or shutters at night during cold weather to reduce heat loss.

Lighting Maintenance

Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.

In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

Lighting Controls

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

Motor Controls

Electric motors often run unnecessarily, and this is an overlooked opportunity to save energy. These motors should be identified and turned off when appropriate. For example, exhaust fans often run unnecessarily when ventilation requirements are already met. Whenever possible, use automatic devices such as twist timers or occupancy sensors to turn off motors when they are not needed.

Motor Maintenance

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Fans to Reduce Cooling Load

Install ceiling fans to supplement your cooling system. Thermostat settings can typically be increased by 4°F with no change in overall occupant comfort due to the wind chill effect of moving air.

Thermostat Schedules and Temperature Resets

Use thermostat setback temperatures and schedules to reduce heating and cooling energy use during periods of low or no occupancy. Thermostats should be programmed for a setback of 5°F-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Chiller Maintenance

Service chillers regularly to keep them operating properly. Chillers are responsible for a substantial portion of a commercial building's overall energy usage, and when they do not work well, there is usually a noticeable increase in energy bills and increased occupant complaints. Regular diagnostics and service can save five to ten percent of the cost of operating your chiller. If you already have a maintenance contract in place, your existing service company should be able to provide these services.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Ductwork Maintenance

Duct maintenance has two primary goals: keep the ducts clean to avoid air quality problems and seal leaks to save energy. Check for cleanliness, obstructions that block airflow, water damage, and leaks. Ducts should be inspected at least every two years.

The biggest symptoms of clogged air ducts are differing temperatures throughout the building and areas with limited airflow from supply registers. If a particular air duct is clogged, then air flow will only be cut off to some rooms in the building—not all of them. The reduced airflow will make it more difficult for those areas to reach the temperature setpoint, which will cause the HVAC system to run longer to cool or heat that area properly. If you suspect clogged air ducts, ensure that all areas in front of supply registers are clear of items that may block or restrict air flow, and you should check for fire dampers or balancing dampers that have failed closed.

Duct leakage in commercial buildings can account for 5%–25% of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building wasting conditioned air. Check ductwork for leakage. Eliminating duct leaks can improve ventilation system performance and reduce heating and cooling system operation.

Distribution system losses are dependent on-air system temperature, the size of the distribution system, and the level of insulation of the ductwork. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is missing or worn, the system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely and efficiently. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the boiler tubes to improve heat transfer.

Label HVAC Equipment

For improved coordination in maintenance practices, we recommend labeling or re-labeling the site HVAC equipment. Maintain continuity in labeling by following labeling conventions as indicated in the facility drawings or BAS building equipment list. Use weatherproof or heatproof labeling or stickers for permanence, but do not cover over original equipment nameplates, which should be kept clean and readable whenever possible. Besides equipment, label piping for service and direction of flow when possible. Ideally, maintain a log of HVAC equipment, including nameplate information, asset tag designation, areas served, installation year, service dates, and other pertinent information.

This investment in your equipment will enhance collaboration and communication between your staff and your contracted service providers and may help you with regulatory compliance.

Optimize HVAC Equipment Schedules

Energy management systems (BAS) typically provide advanced controls for building HVAC systems, including chillers, boilers, air handling units, rooftop units and exhaust fans. The BAS monitors and reports operational status, schedules equipment start and stop times, locks out equipment operation based on outside air or space temperature, and often optimizes damper and valve operation based on complex algorithms. These BAS features, when in proper adjustment, can improve comfort for building occupants and save substantial energy.

Know your BAS scheduling capabilities. Regularly monitor HVAC equipment operating schedules and match them to building operating hours in order to eliminate unnecessary equipment operation and save energy. Monitoring should be performed often at sites with frequently changing usage patterns – daily in some cases. We recommend using the *optimal start* feature of the BAS (if available) to optimize the building warmup sequence. Most BAS scheduling programs provide for holiday schedules, which can be used during reduced use or shutdown periods. Finally, many systems are equipped with a one-time override function, which can be used to provide additional space conditioning due to a one-time, special event. When available this override feature should be used rather than changing the base operating schedule.

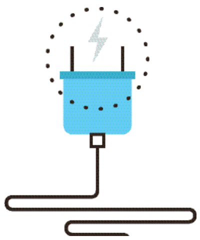
Water Heater Maintenance

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues, and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

Plug Load Controls



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips[6]. Your local utility may offer incentives or rebates for this equipment.

Computer Power Management Software

Many computers consume power during nights, weekends, and holidays. Screen savers are commonly confused as a power management strategy. This contributes to avoidable, excessive electrical energy consumption. There are innovative power management software packages available that are designed to deliver significant energy saving and provide ongoing tracking measurements. A central power management platform helps enforce energy savings policies as well as identify and eliminate underutilized devices.

Water Conservation

Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense website[7] or download a copy of EPA's "WaterSense at Work: Best Management Practices for Commercial and Institutional Facilities"[8] to get ideas for creating a water management plan and best practices for a wide range of water using systems.

[6] For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" http://www.nrel.gov/docs/fy13osti/54175.pdf, or "Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices.

[7] https://www.epa.gov/watersense.

[8] https://www.epa.gov/watersense/watersense-work-0.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR or WaterSense products where available.

6 On-site Generation

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has no potential for installing a PV array.

This facility does not appear to meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient and sustained electric demand and sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

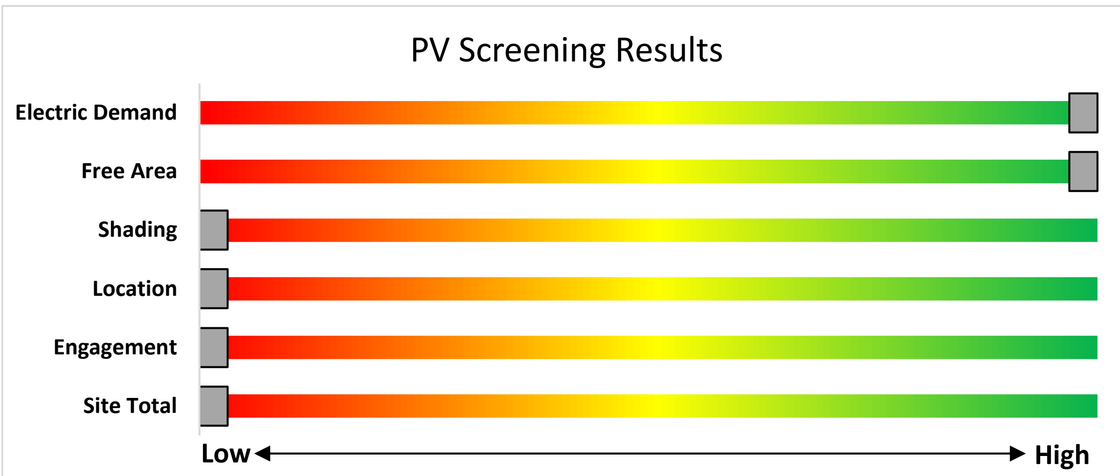


Figure 8 - Photovoltaic Screening

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

Successor Solar Incentive Program (SuSI): https://www.njcleanenergy.com/renewable-energy/programs/susi-program

- **Basic Info on Solar PV in NJ**: www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs.
- **Approved Solar Installers in the NJ Market**: www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

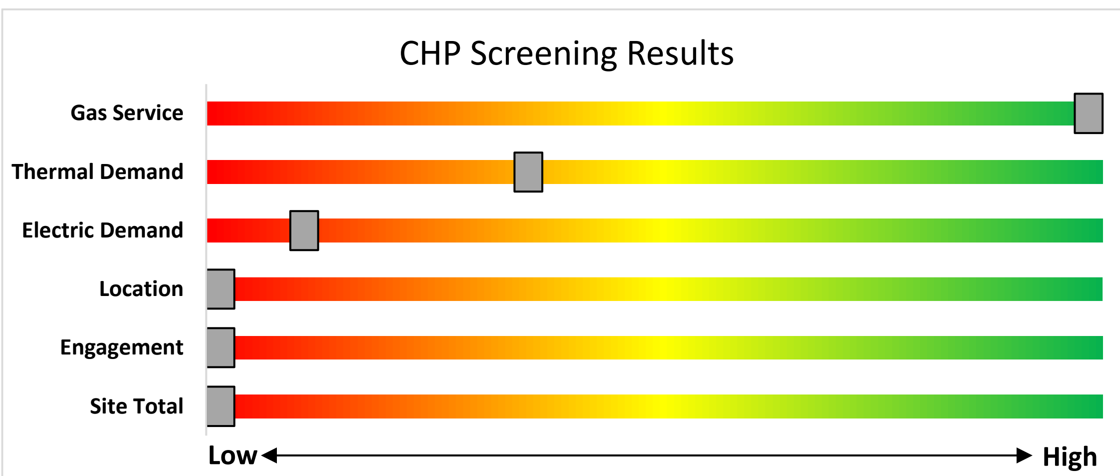


Figure 9 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/)

7 Electric Vehicles (EV)

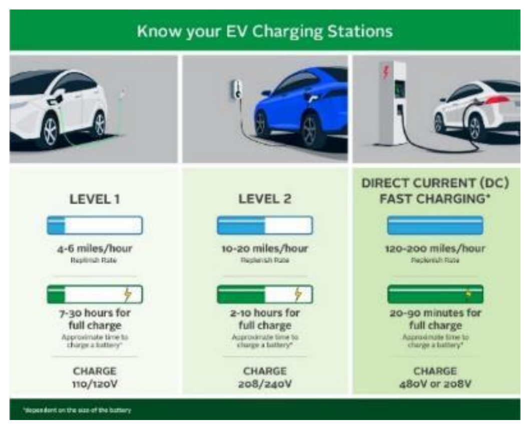
All electric vehicles (EVs) have an electric motor instead of an internal combustion engine. EVs function by plugging into a charge point, taking electricity from the grid, and then storing it in rechargeable batteries. Although electricity production may contribute to air pollution, the U.S. EPA categorizes all-electric vehicles as zero-emission vehicles because they produce no direct exhaust or tailpipe emissions.

EVs are typically more expensive than similar conventional and hybrid vehicles, although some cost can be recovered through fuel savings, federal tax credit, or state incentives.

7.1 Electric Vehicle Charging

EV charging stations provide a means for electric vehicle operators to recharge their batteries at a facility. While many EV drivers charge at home, others do not have access to regular home charging, and the ability to charge at work or in public locations is critical to making EVs practical for more drivers. Charging can also be used for electric fleet vehicles, which can reduce fuel and maintenance costs for fleets that replace gas or diesel vehicles with EVs.

EV charging comes in three main types. For this assessment, the screening considers addition of Level 2 charging, which is most common at workplaces and other public locations. Depending on the site type and usage, other levels of charging power may be more appropriate.



The preliminary assessment of EV charging at the facility shows that there is medium potential for adding EV chargers to the facility's parking, based on potential costs of installation and other site factors.

The primary costs associated with installing EV charging are the charger hardware and the cost to extend power from the facility to parking spaces. This may include upgrades to electric panels to serve increased loads.

The type and size of the parking area impact the costs and feasibility of adding EV charging. Parking structure installations can be less costly than surface lot installations as power may be readily available, and equipment and wiring can be surface mounted. Parking lot installations often require trenching through concrete or asphalt surface. Large parking areas provide greater flexibility in charger siting than smaller lots.

The location and capacity of facility electric panels also impact charger installation costs. A Level 2 charger generally requires a dedicated 208-240V, 40 Amp circuit. The electric panel nearest the planned installation may not have available capacity and may need to be upgraded to serve new EV charging loads. Alternatively, chargers could be powered from a more distant panel. The distance from the panel to the location of charging stations ties directly to costs, as conduits, cables, and potential trenching costs all increase on a per-foot basis. The more charging stations planned, the more likely it is that additional electrical capacity will be needed.

Other factors to consider when planning for EV charging at a facility include who the intended users are, how long they park vehicles at the site, and whether they will need to pay for the electricity they use.

The graphic below displays the results of the EV charging assessment conducted as part of this audit. The position of each slider indicates the impact each factor has on the feasibility of installing EV charging at the site.

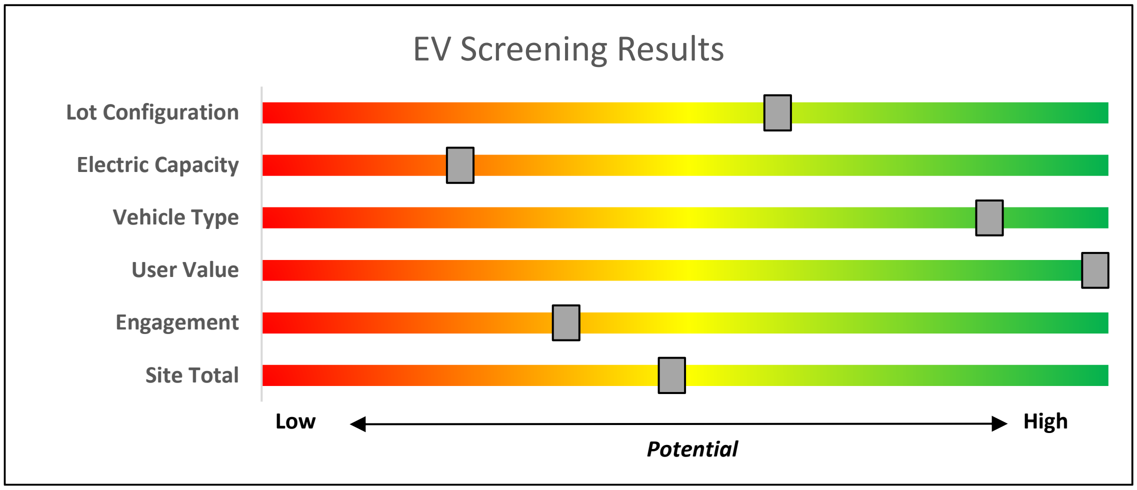


Figure 10 – EV Charger Screening

Electric Vehicle Programs Available

New Jersey is leading the way on electric vehicle (EV) adoption on the East Coast. There are several programs designed to encourage EV adoption in New Jersey, which is crucial to reaching a 100% clean energy future.

NJCEP offers a variety of EV programs for vehicles, charging stations, and fleets. Certain EV charging stations that receive electric utility service from Atlantic City Electric Company (ACE) or Public Service Electric & Gas Company (PSE&G), may be eligible for additional electric vehicle charging incentives directly from the utility. Projects may be eligible for both the incentives offered by this BPU program and incentives offered by ACE or PSE&G, up to 90% of the combined charger purchase and installation costs. Please check ACE or PSE&G program eligibility requirements before purchasing EV charging equipment, as additional conditions on types of eligible chargers may apply for utility incentives.

Both Jersey Central Power & Light (JCP&L) and Rockland Electric (RECO) have filed proposals for EV charging programs. BPU staff is currently reviewing those proposals.

For more information and to keep up to date on all EV programs please visit https://www.njcleanenergy.com/commercial-industrial/programs/electric-vehicle-programs.

8 Project Funding and Incentives

Ready to improve your building's performance? New Jersey's Clean Energy Programs and Utility Energy Efficiency Programs can help. Pick the program that works best for you. This section provides an overview of currently available incentive programs in.

8.1 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey's investor-owned gas and electric utilities to reduce their customers' use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

Prescriptive and Custom

The Prescriptive and Custom rebate program through your utility provider offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

Equipment Examples

Lighting
Lighting Controls
HVAC Equipment
Refrigeration
Gas Heating
Gas Cooling
Commercial Kitchen Equipment
Food Service Equipment
Variable Frequency Drives
Electronically Commutate Motors
Variable Frequency Drives
Plug Loads Controls
Washers and Dryers
Agricultural
Water Heating

The Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type. The Custom program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives.

Direct Install

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW or less over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls

Incentives

The program pays up to 70% of the total installed cost of eligible measures.

How to Participate

To participate in Direct Install, you will work with a participating contractor. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the Direct Install program, subject to program rules and eligibility, while the remaining percent of the cost is paid to the contractor by the customer.

Engineered Solutions

The Engineered Solutions Program provides tailored energy-efficiency assistance and services to municipalities, universities, schools, hospitals and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. Customers receive expert guided services, including investment-grade energy auditing, engineering design, installation assistance, construction administration, commissioning, and measurement and verification (M&V) services to support the implementation of cost-effective and comprehensive efficiency projects. Engineered Solutions is generally a good option for medium to large sized facilities with a peak demand over 200 kW looking to implement as many measures as possible under a single project to achieve deep energy savings. Engineered Solutions has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Incentives for this program are based on project scope and energy savings achieved.

For more information on any of these programs, contact your local utility provider or visit https://www.njcleanenergy.com/transition.

8.2 New Jersey's Clean Energy Programs

Save money while saving the planet! New Jersey's Clean Energy Program is a statewide program that offers incentives, programs, and services that benefit New Jersey residents, businesses, educational, non-profit, and government entities to help them save energy, money, and the environment.

Large Energy Users

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers that annually contribute at least $200,000 to the NJCEP aggregate of all buildings/sites. This equates to roughly $5 million in energy costs in the prior fiscal year.

Incentives

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- $4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- $0.33 per projected kWh saved; $3.75 per projected Therm saved annually

How to Participate

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEEP). Once the FEEP is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at www.njcleanenergy.com/LEUP.

Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

Incentives

Eligible Technologies	Size (Installed Rated Capacity)[1]	Incentive ($/kW)	% of Total Cost Cap per Project[3]	$ Cap per Project[3]
Powered by non-renewable or renewable fuel source[4]	≤500 kW	$2,000	30-40%[2]	$2 million
Gas Internal Combustion Engine	>500 kW - 1 MW	$1,000		
Gas Combustion Turbine	> 1 MW - 3 MW	$550	30%	$3 million
Microturbine Fuel Cells with Heat Recovery	>3 MW	$350		
Waste Heat to Power*	<1 MW	$1,000	30%	$2 million
	> 1MW	$500		$3 million

*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at www.njcleanenergy.com/CHP.

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

Administratively Determined Incentive (ADI) Program

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

Market Segments	Size MW dc	Incentive Value ($/SREC II)	Public Entities Incentive Value - $20 Adder ($/SRECII)
Net Metered Residential	All types and sizes	$90	N/A
Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects smaller than 1 MW	$100	$120
Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects 1 MW to 5 MW	$90	$110
Small Net Metered Non-Residential Ground Mount	Projects smaller than 1 MW	$85	$105
Large Net Metered Non-Residential Ground Mount	Projects 1 MW to 5 MW	$80	$100
LMI Community Solar	Up to 5 MW	$90	N/A
Non-LMI Community Solar	Up to 5 MW	$70	N/A
Interim Subsection (t)	All types and sizes	$100	N/A

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations.

Competitive Solar Incentive Program

The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW (dc). The program is currently under development. For updates, please continue to check the Solar Proceedings page on the New Jersey's Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state's Energy Master Plan.

If you are considering installing solar photovoltaics on your building, visit the following link for more information: https://njcleanenergy.com/renewable-energy/programs/susi-program.

Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter into contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an energy services company or "ESCO."

(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.

(3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 Project Development

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.

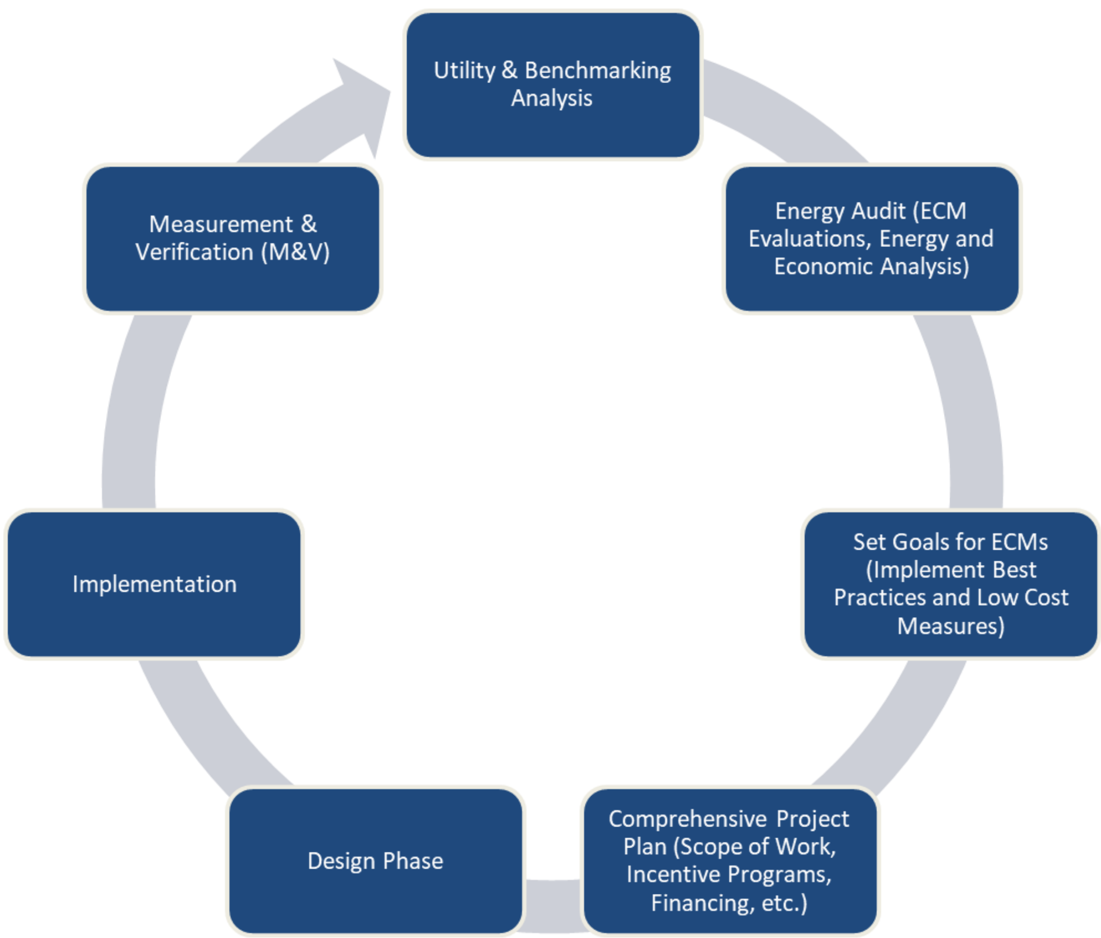


Figure 11 – Project Development Cycle

10 Energy Purchasing and Procurement Strategies

10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website[9].

10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website[10].

[9] www.state.nj.us/bpu/commercial/shopping.html.

[10] www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Electrical Room 1	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	4	Incandescent: (1) 30W A19 Screw-In Lamp	Wall Switch	S	30	2,340	2, 4	Relamp	Yes	4	LED Lamps: (1) 18.5W Plug-In Lamp	Occupancy Sensor	19	1,615	0.1	177	0	$31	$339	$39	9.7
Electrical Room 1	37	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,340	2, 4	Relamp	Yes	37	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,615	1.5	3,999	-1	$700	$1,699	$430	1.8
Corridor 2	2	Exit Signs: Incandescent	None		30	8,760	3	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.0	463	0	$81	$145	$0	1.8
Corridor 2	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$371	$110	3.9
Corridor 2	5	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,340	2, 4	Relamp	Yes	5	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,615	0.2	505	0	$88	$587	$225	4.1
Exterior 1	1	High-Pressure Sodium: (1) 150W Lamp	Timeclock		188	4,380	1	Fixture Replacement	No	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	75	4,380	0.0	495	0	$88	$471	$50	4.8
Exterior 1	6	LED Lamps: (1) 10W A19 Screw-In Lamp	Timeclock		10	4,380		None	No	6	LED Lamps: (1) 10W A19 Screw-In Lamp	Timeclock	10	4,380	0.0	0	0	$0	$0	$0	0.0
Exterior 1	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock		75	4,380		None	No	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	75	4,380	0.0	0	0	$0	$0	$0	0.0
Idrc room	14	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	14	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	1.0	2,666	-1	$467	$1,562	$350	2.6
Lounge 4	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.2	571	0	$100	$335	$80	2.6
Office 100A	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 100B	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 102	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 104	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 105	1	Exit Signs: Incandescent	None		30	8,760	3	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.0	231	0	$40	$72	$0	1.8
Office 105	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.6	1,714	0	$300	$889	$220	2.2
Office 105	5	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,340	2, 4	Relamp	Yes	5	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,615	0.2	505	0	$88	$478	$70	4.6
Office 106	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 108	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 110	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 112	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 113	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 114	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 116	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	**Fixture Quantity**	**Fixture Description**	**Control System**	**Light Level**	**Watts per Fixture**	**Annual Operating Hours**	**ECM #**	**Fixture Recommendation**	**Add Controls?**	**Fixture Quantity**	**Fixture Description**	**Control System**	**Watts per Fixture**	**Annual Operating Hours**	**Total Peak kW Savings**	**Total Annual kWh Savings**	**Total Annual MMBtu Savings**	**Total Annual Energy Cost Savings**	**Estimated M&L Cost ($)**	**Total Incentives**	**Simple Payback w/ Incentives in Years**
Office 116 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 117	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 120 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 122 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 123	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 123 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 124	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 126	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 127	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 128	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 129	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 130	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 131	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 132	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 133	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 133 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Restroom - Female 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	1,435	2, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	990	0.1	199	0	$35	$226	$50	5.0
Restroom - Male 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	1,435	2, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	990	0.1	199	0	$35	$226	$50	5.0
Stairs 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,615	0.0	108	0	$19	$262	$45	11.4
Stairs 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,615	0.0	108	0	$19	$262	$45	11.4
Corridor 1	8	Exit Signs: Incandescent	None		30	8,760	3	Fixture Replacement	No	8	LED Exit Signs: 2 W Lamp	None	6	8,760	0.2	1,850	0	$324	$579	$0	1.8
Corridor 1	13	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	13	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.9	2,476	-1	$433	$1,399	$710	1.6
Elevator room	3	LED Lamps: (1) 10.5W Plug-In Lamp	Wall Switch	S	11	2,340	4	None	Yes	3	LED Lamps: (1) 10.5W Plug-In Lamp	Occupancy Sensor	11	1,615	0.0	25	0	$4	$116	$20	21.8
Lounge 1	1	Exit Signs: Incandescent	None		30	8,760	3	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.0	231	0	$40	$72	$0	1.8
Lounge 1	4	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,340	2, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,615	0.1	219	0	$38	$246	$44	5.3

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	**Fixture Quantity**	**Fixture Description**	**Control System**	**Light Level**	**Watts per Fixture**	**Annual Operating Hours**	**ECM #**	**Fixture Recommendation**	**Add Controls?**	**Fixture Quantity**	**Fixture Description**	**Control System**	**Watts per Fixture**	**Annual Operating Hours**	**Total Peak kW Savings**	**Total Annual kWh Savings**	**Total Annual MMBtu Savings**	**Total Annual Energy Cost Savings**	**Estimated M&L Cost ($)**	**Total Incentives**	**Simple Payback w/ Incentives in Years**
Lounge 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Lounge 1 (1)	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.2	571	0	$100	$335	$80	2.6
Lounge 1 (1)	1	Exit Signs: Incandescent	None		30	8,760	3	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.0	231	0	$40	$72	$0	1.8
Lounge 1 (1)	4	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,340	2, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,615	0.1	219	0	$38	$246	$44	5.3
Lounge 1 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Lounge 1 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Lounge 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Occupancy Sensor	S	114	1,435	2	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,435	0.1	177	0	$31	$146	$40	3.4
Office 200 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 200 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 201 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 204	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 206	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 208	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 210	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 212 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 213	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 214	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 214 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 215	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 216	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 218	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 220	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 224	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 224 (1)	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	381	0	$67	$262	$60	3.0
Office 226	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Office 227	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 230	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 230 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 231	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 232	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 234	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 235	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 235 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 236 (1)	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 237	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office 238	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Office Liz Puro	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,615	0.1	190	0	$33	$189	$40	4.5
Restroom - Female 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	1,435	2, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	990	0.1	199	0	$35	$226	$50	5.0
Restroom - Female 2	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	1,435	2, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	990	0.1	199	0	$35	$226	$50	5.0
Restroom - Male 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	1,435	2, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	990	0.1	199	0	$35	$226	$50	5.0
Restroom - Male 2	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	1,435	2, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	990	0.1	199	0	$35	$226	$50	5.0
Restroom - Unisex 1	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,615	0.0	55	0	$10	$149	$26	12.8
Restroom - Unisex 1 (1)	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,340	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,615	0.0	55	0	$10	$149	$26	12.8

Motor Inventory & Recommendations

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Idrc room	Unit Ventilator	3	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	3	0.3	621	0	$111	$9,320	$150	82.8
Lounge 4	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Office 100A	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 100B	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 102	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 104	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 105	Unit Ventilator	5	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	5	0.5	1,034	0	$185	$15,533	$250	82.8
Office 106	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 108	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 110	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 112	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 113	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 114	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 116	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 116 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 117	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 120 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 122 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 123	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 123 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Office 124	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 126	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 127	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 128	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 129	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 130	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 131	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 132	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 133	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 133 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Lounge 1	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Lounge 1 (1)	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Lounge 1 (1)	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Lounge 1 (1)	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Lounge 3	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Office 200 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 200 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 201 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 204	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 206	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Office 206 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 208	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 210	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 212 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 213	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 214	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 214 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 215	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 216	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 218	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Office 220	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Office 224	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 224 (1)	Unit Ventilator	2	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	2	0.2	414	0	$74	$6,213	$100	82.8
Office 226	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 227	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 230	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 230 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 231	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 232	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 234	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Office 235	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 235 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 236 (1)	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 237	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office 238	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Office Liz Puro	Unit Ventilator	1	Supply Fan	0.3	65.0%	No	<not visible>	<not visible>	W	1,435	5	No	69.5%	Yes	1	0.1	207	0	$37	$3,107	$50	82.8
Electrical Room 1	Unit Heater	7	Supply Fan	0.3	65.0%	No	Modine	<not visible>	W	1,435	5	No	69.5%	Yes	7	0.7	1,448	0	$258	$21,747	$350	82.8
Corridor 2	Unit Heater	7	Supply Fan	0.3	65.0%	No	Modine	<not visible>	W	1,435	5	No	69.5%	Yes	7	0.7	1,448	0	$258	$21,747	$350	82.8
Corridor 2	AHU	2	Supply Fan	1.0	70.0%	No	<not visible>	<not visible>	W	1,435	5	No	85.5%	Yes	2	0.8	1,521	0	$271	$7,815	$150	28.2
Corridor 1	AHU	2	Supply Fan	1.0	70.0%	No	<not visible>	<not visible>	W	1,435	5	No	85.5%	Yes	2	0.8	1,521	0	$271	$7,815	$150	28.2
Electrical Room 1	Hydronic Boiler	3	Heating Hot Water Pump	0.5	70.0%	No	TACO	ZXM101050A	W	2,745		No	70.0%	No		0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	Hydronic Boiler	2	Heating Hot Water Pump	7.5	91.0%	Yes	Baldor	EM3311T-8G	W	1,000		No	91.0%	No		0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	DHW	1	DHW Circulation Pump	0.1	65.0%	No	<not visible>	<not visible>	W	8,760		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	Chiller	2	Chilled Water Pump	7.5	91.0%	Yes	Baldor	EM3311T-8G	W	500		No	91.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior	Cooling Tower Fans	8	Cooling Tower Fan	1.0	80.0%	No	Daikin	BNXD08A052	W	500		No	80.0%	No		0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	Condensate Pump	3	Condensate Pump	0.3	65.0%	No	Liberty Pumps	SPAC-237	W	200		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Elevator room	Elevator	1	Other	15.0	80.0%	No	The Imperial Electric Co.	225843	W	200		No	80.0%	No		0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	Chiller	1	Chilled Water Pump	5.0	89.5%	Yes	Baldor	EM3218T-8	W	500		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0

Packaged HVAC Inventory & Recommendations

		Existing Conditions									Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Elevator room	Window Air Conditioner	1	Window AC	1.00		11.00		<not visible>	<not visible>	W		No							0.0	0	0	$0	$0	$0	0.0
Electrical Room 1	Unit Heater	7	Unit Heater		50.00			Modine	<not visible>	W		No							0.0	0	0	$0	$0	$0	0.0
Corridor 2	Unit Heater	7	Unit Heater		50.00			Modine	<not visible>	W		No							0.0	0	0	$0	$0	$0	0.0

Electric Chiller Inventory & Recommendations

		Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Chiller Quantity	System Type	Cooling Capacity per Unit (Tons)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency Chillers?	Chiller Quantity	System Type	Constant/ Variable Speed	Cooling Capacity (Tons)	Full Load Efficiency (kW/Ton)	IPLV Efficiency (kW/Ton)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Electrical Room 1	Chiller	1	Air-Cooled Scroll Chiller	115.00	Daikin	WGZ115DA12-ER10	W		No							0.0	0	0	$0	$0	$0	0.0

Space Heating Boiler Inventory & Recommendations

		Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Electrical Room 1	Hydronic Boiler	3	Condensing Hot Water Boiler	653	Lochinvar	I/RN701	W		No						0.0	0	0	$0	$0	$0	0.0

DHW Inventory & Recommendations

		Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Electrical Room 1	DHW	1	Storage Tank Water Heater (≤ 50 Gal)	Lochinvar	EST040KD110	W		No						0.0	0	0	$0	$0	$0	0.0

Low-Flow Device Recommendations

	Recommendation Inputs					Energy Impact & Financial Analysis						
Location	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Lounge 1	6	1	Faucet Aerator (Kitchen)	2.20	1.50	0.0	114	0	$20	$7	$2	0.3
Lounge 3	6	1	Faucet Aerator (Kitchen)	2.20	1.50	0.0	114	0	$20	$7	$2	0.3
Restrooms	6	8	Faucet Aerator (Lavatory)	2.20	0.50	0.0	2,224	0	$397	$57	$29	0.1
Restrooms	6	1	Showerhead	2.50	1.50	0.0	230	0	$41	$89	$15	1.8

Plug Load Inventory

	Existing Conditions					
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?	Manufacturer	Model
Corridor 2	1	Clothes Washer	1,000	No		
Corridor 2	1	Coffee Machine	900	No		
Lounge 1	1	Coffee Machine	900	No		
Lounge 1 (1)	1	Coffee Machine	900	No		
Lounge 1 (1)	1	Coffee Machine	900	No		
Electrical Room 1	5	Dehumidifier	300	No		
Corridor 2	1	Desktop	145	No		
Corridor 2	1	Desktop	145	No		
Idrc room	1	Desktop	145	No		
Lounge 4	3	Desktop	145	No		
Office 100A	1	Desktop	145	No		
Office 100B	1	Desktop	145	No		
Office 102	1	Desktop	145	No		
Office 104	1	Desktop	145	No		
Office 105	5	Desktop	145	No		
Office 106	1	Desktop	145	No		
Office 108	1	Desktop	145	No		
Office 116	1	Desktop	145	No		
Office 116 (1)	1	Desktop	145	No		
Office 117	1	Desktop	145	No		
Office 122 (1)	2	Desktop	145	No		
Office 123	1	Desktop	145	No		
Office 123 (1)	1	Desktop	145	No		
Office 124	1	Desktop	145	No		
Office 126	1	Desktop	145	No		
Office 127	1	Desktop	145	No		
Office 128	1	Desktop	145	No		
Office 129	1	Desktop	145	No		
Office 130	1	Desktop	145	No		
Office 131	1	Desktop	145	No		
Office 132	1	Desktop	145	No		
Office 133	1	Desktop	145	No		
Office 133 (1)	1	Desktop	145	No		
Lounge 1 (1)	2	Desktop	145	No		
Office 200 (1)	1	Desktop	145	No		

	Existing Conditions					
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?	Manufacturer	Model
Office 200 (1)	1	Desktop	145	No		
Office 201 (1)	1	Desktop	145	No		
Office 204	1	Desktop	145	No		
Office 206	1	Desktop	145	No		
Office 206 (1)	1	Desktop	145	No		
Office 208	1	Desktop	145	No		
Office 210	1	Desktop	145	No		
Office 212 (1)	1	Desktop	145	No		
Office 213	1	Desktop	145	No		
Office 214	1	Desktop	145	No		
Office 214 (1)	1	Desktop	145	No		
Office 215	1	Desktop	145	No		
Office 216	1	Desktop	145	No		
Office 218	1	Desktop	145	No		
Office 220	1	Desktop	145	No		
Office 224	1	Desktop	145	No		
Office 224 (1)	1	Desktop	145	No		
Office 227	1	Desktop	145	No		
Office 230	1	Desktop	145	No		
Office 230 (1)	1	Desktop	145	No		
Office 231	1	Desktop	145	No		
Office 232	1	Desktop	145	No		
Office 235	1	Desktop	145	No		
Office 235 (1)	1	Desktop	145	No		
Office 236 (1)	1	Desktop	145	No		
Office 237	1	Desktop	145	No		
Office 238	1	Desktop	145	No		
Office Liz Puro	1	Desktop	145	No		
Corridor 2	1	Microwave	900	No		
Lounge 4	1	Microwave	900	No		
Lounge 1	2	Microwave	900	No		
Lounge 1 (1)	1	Microwave	900	No		
Lounge 1 (1)	2	Microwave	900	No		
Lounge 3	1	Microwave	900	No		
Corridor 2	1	Paper Shredder	200	No		

	Existing Conditions					
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?	Manufacturer	Model
Lounge 4	1	Paper Shredder	200	No		
Corridor 1	2	Paper Shredder	200	No		
Office Liz Puro	1	Paper Shredder	200	No		
Office 100A	1	Printer (Medium/Small)	400	No		
Office 100B	1	Printer (Medium/Small)	400	No		
Corridor 1	3	Printer (Medium/Small)	400	No		
Lounge 1 (1)	2	Printer (Medium/Small)	400	No		
Office Liz Puro	1	Printer (Medium/Small)	400	No		
Corridor 2	2	Printer/Copier (Large)	400	No		
Office 112	1	Printer/Copier (Large)	400	No		
Corridor 1	2	Printer/Copier (Large)	400	No		
Corridor 2	1	Refrigerator (Mini)	400	No		
Lounge 4	1	Refrigerator (Mini)	400	No		
Lounge 1 (1)	1	Refrigerator (Mini)	400	No		
Office Liz Puro	1	Refrigerator (Mini)	400	No		
Corridor 2	1	Refrigerator (Residential)	400	No		
Lounge 1 (1)	1	Refrigerator (Residential)	400	No		
Lounge 3	1	Refrigerator (Residential)	400	No		
Lounge 1 (1)	1	Toaster	900	No		
Lounge 3	1	Toaster	900	No		
Lounge 4	1	Toaster Oven	900	No		
Lounge 1	1	Toaster Oven	900	No		
Lounge 1 (1)	1	Toaster Oven	900	No		

Vending Machine Inventory & Recommendations

	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Corridor 2	1	Non-Refrigerated	7	Yes	0.0	343	0	$61	$230	$0	3.8
Corridor 2	1	Refrigerated	7	Yes	0.2	1,612	0	$288	$230	$50	0.6

Custom (High Level) Measure Analysis

Electric Tank Water Heater to HPWH

NOTE: HPWH calculation should not be used for existing water heaters with a storage capacity greater than 120 gal.

Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis										
Description	Area(s)/System(s) Served	SF of Area Served	Fuel Type	Input Capacity per Unit (kW)	Tank Capacity per Unit (Gal)	Description	COP	Tank Capacity per Unit (Gal)	Estimated Unit Cost	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Base Incentives	Enhanced Incentives	Total Incentives	Total Net Cost	Payback w/o Incentives in Years	Payback w/ Incentives in Years
Storage Tank Water Heater (≤50 Gal)	DHW	2,000	Electric	4.5	40	Heat Pump Water Heater	2.5	40	$2,069.90	0.00	1,688	0	$301	$2,070	$0	$0	$0	$2,070	6.88	6.88
			Electric																	
			Electric																	

APPENDIX B: ENERGY STAR STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

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ENERGY STAR® Statement of Energy Performance

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ENERGY STAR® Score[1]

Shoreview Building

Primary Property Type: Office
Gross Floor Area (ft²): 39,323
Built: 1913

For Year Ending: December 31, 2021
Date Generated: January 07, 2024

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Shoreview Building 101 Shore Road Northfield, New Jersey 08225	Atlantic County 1227 Drexel Avenue Atlantic City, NJ 08401 (609) 343-2284	Chris Palermo 1227 Drexel Avenue PO Box 1107 Atlantic City, NJ 08404-1107 (609) 343-2284 Palermo_christopher@aclink.org

Property ID: 25082977

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
43.8 kBtu/ft²

Source EUI
79.7 kBtu/ft²

Annual Energy by Fuel

Electric - Grid (kBtu)	758,794 (44%)
Natural Gas (kBtu)	963,114 (56%)

National Median Comparison

National Median Site EUI (kBtu/ft²)	75.2
National Median Source EUI (kBtu/ft²)	137
% Diff from National Median Source EUI	-42%

Annual Emissions

Total (Location-Based) GHG Emissions (Metric Tons CO2e/year)	119

Signature & Stamp of Verifying Professional

I _________________ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: ______________________Date: ___________

Licensed Professional

____ ________
,
(___)____-______
____

Professional Engineer or Registered Architect Stamp
(if applicable)

APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is $22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	*British thermal unit*: a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
CHP	*Combined heat and power*. Also referred to as cogeneration.
COP	*Coefficient of performance*: a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	*Demand control ventilation*: a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	*United States Department of Energy*
EC Motor	*Electronically commutated motor*
ECM	*Energy conservation measure*
EER	*Energy efficiency ratio*: a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	*Energy Use Intensity:* measures energy consumption per square foot and is a standard metric for comparing buildings’ energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR	ENERGY STAR is the government-backed symbol for energy efficiency. The ENERGY STAR program is managed by the EPA.
EPA	*United States Environmental Protection Agency*
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	*Greenhouse gas* gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	*Gallons per flush*

gpm	*Gallon per minute*
HID	*High intensity discharge:* high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	*Horsepower*
HPS	*High-pressure sodium*: a type of HID lamp.
HSPF	*Heating seasonal performance factor:* a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	*Heating, ventilating, and air conditioning*
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	*Integrated part load value:* a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	*Kilowatt*: equal to 1,000 Watts.
kWh	*Kilowatt-hour*: 1,000 Watts of power expended over one hour.
LED	*Light emitting diode*: a high-efficiency source of light with a long lamp life.
LGEA	*Local Government Energy Audit*
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MH	*Metal halide*: a type of HID lamp.
MBh	*Thousand Btu per hour*
MBtu	*One thousand British thermal units*
MMBtu	*One million British thermal units*
MV	*Mercury Vapor:* a type of HID lamp.
NJBPU	*New Jersey Board of Public Utilities*
NJCEP	*New Jersey's Clean Energy Program:* NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	*Photovoltaic:* refers to an electronic device capable of converting incident light directly into electricity (direct current).

SEER	*Seasonal energy efficiency ratio:* a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	*Statement of energy performance:* a summary document from the ENERGY STAR Portfolio Manager.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC (II)	*Solar renewable energy credit*: a credit you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of 1/8th of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use.
VAV	*Variable air volume*
VFD	*Variable frequency drive*: a controller used to vary the speed of an electric motor.
WaterSense®	The symbol for water efficiency. The WaterSense® program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.