



LGEA Presentation City of Atlantic City

July 26, 2022

New Jersey's Clean Energy Program

Lighting the way to New Jersey's Clean Energy Future

INTRODUCTIONS

City of Atlantic City

- Jim Rutala Grants Coordinator
- Eric Forbey Supervisor
- Steve Lilley Engineering Aide
- Scott Evans Fire Chief
- Thomas Culleny Deputy Fire Chief

NJ Clean Energy Program

- Sarah Walters LGEA Project Manager
- Moussa Traore LGEA Lead Auditor
- Nick Nocco– LGEA Project Auditor
- Arif Welcher Government/Business Manager (BPU)



Utility Energy Efficiency Programs

- Greg Reinert Atlantic City Electric (TRC)
- Nicholas Jackson Atlantic City Electric (TRC)
- Kimberly Byk South Jersey Gas

Agenda

- The audit process overview
- Energy use & existing conditions
- Review of Energy Conservation Measures (ECMs) identified & other recommendations
- Energy Savings Improvement Program (ESIP)
- C&I Transition of EE Programs
- Applicable NJCEP Programs
- Questions regarding the draft audit report
- Next steps for Atlantic City



LGEA PROCESS



- Application Approval
- Initial Call
- Facility Interviews
- Audit
- Benchmarking & Analysis
- **Draft Reports**
- LGEA Presentation
- Final Reports

SITE VISIT & UTILITY ANALYSIS

Overview of Systems, Baseline & Existing Conditions:

- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment
- Cooking and Refrigeration Equipment

Utility Consumption:

- Electric Consumption and Costs
- Natural Gas Consumption and Costs
- Solar Consumption and Costs

Sites Visited/Analyzed

- All Wars Memorial Building
- Gardner's Basin Martime Park Aquarium
- City Hall
- Fire Station #1
- Fire Station #2
- Fire Station #3
- Fire Station #4
- Fire Station #5
- Fire Station #6
- PAL Building
- · Public Safety Building
- Public Works Building
- Shellem Royal Field
- Surf Stadium



UTILITY BREAKOUT



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UTILITY BREAKOUT



Total Utility Costs

Pre & Post Implementation Cost





Benchmarking





National Median ComparisonNational Median Site EUI (kBtu/ft²)88.4National Median Source EUI (kBtu/ft²)124.9% Diff from National Median Source EUI-30%

Site Name	ENERGY STAR [®]
All Wars Memorial Building	N/A
Gardner's Basin Maritime Park – Aquarium	N/A
City Hall	28
Fire Station #1	N/A
Fire Station #2	N/A
Fire Station #3	N/A
Fire Station #4	N/A
Fire Station #5	N/A
Fire Station #6	N/A
PAL Building	N/A
Public Safety Building	N/A
Public Works Building	N/A
Shellem Royal Field	N/A
Surf Stadium	N/A

ENERGY STAR[®] scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.

BENCHMARKING



ALL OPPORTUNITIES

Savings Potential





ALL OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO2e Emissions Reduction (lbs)
Lighting	Upgrades	1,556,671	255.9	-290.0	\$218,023	\$493,731	\$96,147	\$397,584	1.8	1,533,604
ECM 1	Install LED Fixtures	440,076	53.6	-55.0	\$64,218	\$223,287	\$29,625	\$193,662	3.0	436,718
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	20,755	5.5	-4.4	\$2,971	\$8 <i>,</i> 325	\$1,251	\$7,074	2.4	20,382
ECM 3	Retrofit Fixtures with LED Lamps	1,095,840	196.9	-230.6	\$150,835	\$262,119	\$65,271	\$196,848	1.3	1,076,504
Lighting	Control Measures	366,629	66.0	-76.3	\$50,816	\$265,206	\$62,460	\$202,746	4.0	360,263
ECM 4	Install Occupancy Sensor Lighting Controls	290,420	55.9	-61.5	\$40,241	\$219,456	\$29,595	\$189,861	4.7	285,250
ECM 5	Install Daylight Dimming/Photocell Controls	6,460	0.0	0.0	\$950	\$1,200	\$0	\$1,200	1.3	6,505
ECM 6	Install High/Low Lighting Controls	69,749	10.0	-14.8	\$9,625	\$44,550	\$32,865	\$11,685	1.2	68,508
Motor U	pgrades	7,226	1.3	0.0	\$992	\$24,979	\$0	\$24,979	25.2	7,276
ECM 7	Premium Efficiency Motors	7,226	1.3	0.0	\$992	\$24,979	\$0	\$24,979	25.2	7,276
Variable	Frequency Drive (VFD) Measures	329,905	72.8	77.5	\$47,867	\$211,480	\$32,375	\$179,105	3.7	341,289
ECM 8	Install VFD on Variable Air Volume (VAV) Fans	49,906	7.3	0.0	\$6,751	\$12,237	\$2,300	\$9,937	1.5	50,255
ECM 9	Install VFDs on Constant Volume (CV) Fans	100,012	30.0	0.0	\$14,886	\$86,636	\$10,650	\$75,986	5.1	100,712
ECM 10	Install VFDs on Chilled Water Pumps	83,880	25.8	0.0	\$11,662	\$54,662	\$10,200	\$44,462	3.8	84,467
ECM 11	Install VFDs on Heating Water Pumps	87,483	9.6	0.0	\$12,221	\$48,154	\$9,000	\$39,154	3.2	88,095
ECM 12	Install VFDs on Kitchen Hood Fan Motors	8,623	0.1	77.5	\$2,348	\$9,791	\$225	\$9 <i>,</i> 566	4.1	17,761
Electric	Unitary HVAC Measures	38,666	12.9	0.0	\$5,456	\$129,102	\$7,820	\$121,282	22.2	38,937
ECM 13	Install High Efficiency Air Conditioning Units	38,666	12.9	0.0	\$5,456	\$129,102	\$7,820	\$121,282	22.2	38,937
Electric	Chiller Replacement	26,460	1.2	0.0	\$3,579	\$221,250	\$7,000	\$214,250	59.9	26,645
ECM 14	Install High Efficiency Chillers	26,460	1.2	0.0	\$3,579	\$221,250	\$7,000	\$214,250	59.9	26,645

ALL OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Gas Hea	ting (HVAC/Process) Replacement	0	0.0	760.3	\$10,230	\$289,178	\$22,112	\$267,066	26.1	89,027
ECM 15	Install High Efficiency Hot Water Boilers	0	0.0	706.5	\$9 <i>,</i> 468	\$263,490	\$20,612	\$242 <i>,</i> 878	25.7	82,717
ECM 16	Install High Efficiency Furnaces	0	0.0	53.9	\$762	\$25 <i>,</i> 688	\$1,500	\$24,188	31.7	6,310
HVAC Sy	stem Improvements	8,750	0.0	168.0	\$3,628	\$17,180	\$230	\$16,950	4.7	28,478
ECM 17	Implement Demand Control Ventilation (DCV)	8,396	0.0	100.4	\$2,623	\$16,313	\$0	\$16,313	6.2	20,210
ECM 18	Install Pipe Insulation	354	0.0	67.6	\$1 <i>,</i> 005	\$867	\$230	\$637	0.6	8,267
Domesti	c Water Heating Upgrade	709	0.0	71.0	\$1,104	\$1,642	\$819	\$823	0.7	9,022
ECM 19	Install Low-Flow DHW Devices	709	0.0	71.0	\$1,104	\$1,642	\$819	\$823	0.7	9,022
Food Ser	vice & Refrigeration Measures	26,553	3.0	44.0	\$4,507	\$11,389	\$1,650	\$9,739	2.2	31,895
ECM 20	Food Service Equipment Replacement	0	0.0	44.0	\$627	\$4,839	\$1,000	\$3 <i>,</i> 839	6.1	5,157
ECM 21	Replace Refrigeration Equipment	3,201	0.4	0.0	\$434	\$1,950	\$0	\$1,950	4.5	3,223
ECM 22	Vending Machine Control	23,352	2.7	0.0	\$3 <i>,</i> 446	\$4,600	\$650	\$3 <i>,</i> 950	1.1	23,515
Custom	Measures	143,055	0.0	369.8	\$24,687	\$152,818	\$0	\$152,818	6.2	187,359
ECM 23	Retro-Commissioning Study	127,165	0.0	335.5	\$21,799	\$72 <i>,</i> 054	\$0	\$72 <i>,</i> 054	3.3	167,336
ECM 24	Installation of an Energy Management System	12,654	0.0	34.4	\$2 <i>,</i> 330	\$69,414	\$0	\$69,414	29.8	16,765
ECM 25	Install Heat Pump Water Heater	3,236	0.0	0.0	\$558	\$11,350	\$0	\$11,350	20.3	3,259
	TOTALS	2,504,624	413.1	1,124.4	\$370,890	\$1,817,954	\$230,614	\$1,587,341	4.3	2,653,794

* - All incentives presented in this table are included as placesholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs

COST EFFECTIVE OPPORTUNITIES

Savings Potential





COST EFFECTIVE OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting	Upgrades	1,556,671	255.9	-290.0	\$218,023	\$493,731	\$96,147	\$397,584	1.8	1,533,604
ECM 1	Install LED Fixtures	440,076	53.6	-55.0	\$64,218	\$223,287	\$29,625	\$193,662	3.0	436,718
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	20,755	5.5	-4.4	\$2,971	\$8,325	\$1,251	\$7,074	2.4	20,382
ECM 3	Retrofit Fixtures with LED Lamps	1,095,840	196.9	-230.6	\$150,835	\$262,119	\$65,271	\$196,848	1.3	1,076,504
Lighting	Control Measures	359,735	60.5	-74.8	\$49,656	\$244,022	\$59,655	\$184,367	3.7	353,492
ECM 4	Install Occupancy Sensor Lighting Controls	283,536	50.5	-60.0	\$39,083	\$198,722	\$26,930	\$171,792	4.4	278,490
ECM 5	Install Daylight Dimming/Photocell Controls	6,460	0.0	0.0	\$950	\$1,200	\$0	\$1,200	1.3	6,505
ECM 6	Install High/Low Lighting Controls	69,739	10.0	-14.8	\$9,623	\$44,100	\$32,725	\$11,375	1.2	68,497
Variable	Frequency Drive (VFD) Measures	324,957	71.3	77.5	\$47,166	\$196,430	\$32,000	\$164,430	3.5	336,306
ECM 8	Install VFD on Variable Air Volume (VAV) Fans	49,906	7.3	0.0	\$6,751	\$12,237	\$2,300	\$9,937	1.5	50,255
ECM 9	Install VFDs on Constant Volume (CV) Fans	95,064	28.4	0.0	\$14,184	\$71,585	\$10,275	\$61,310	4.3	95,729
ECM 10	Install VFDs on Chilled Water Pumps	83,880	25.8	0.0	\$11,662	\$54,662	\$10,200	\$44,462	3.8	84,467
ECM 11	Install VFDs on Heating Water Pumps	87,483	9.6	0.0	\$12,221	\$48,154	\$9,000	\$39,154	3.2	88 <i>,</i> 095
ECM 12	Install VFDs on Kitchen Hood Fan Motors	8,623	0.1	77.5	\$2,348	\$9,791	\$225	\$9,566	4.1	17,761
Electric U	Jnitary HVAC Measures	27,044	5.3	0.0	\$3,658	\$47,438	\$2,745	\$44,693	12.2	27,233
ECM 13	Install High Efficiency Air Conditioning Units	27,044	5.3	0.0	\$3,658	\$47 <i>,</i> 438	\$2,745	\$44,693	12.2	27,233
Gas Heat	ting (HVAC/Process) Replacement	0	0.0	144.5	\$1,897	\$7,572	\$591	\$6,981	3.7	16,923
ECM 15	Install High Efficiency Hot Water Boilers	0	0.0	144.5	\$1,897	\$7,572	\$591	\$6,981	3.7	16,923
HVAC Sy	stem Improvements	8,750	0.0	168.0	\$3,628	\$17,180	\$230	\$16,950	4.7	28,478
ECM 17	Implement Demand Control Ventilation (DCV)	8,396	0.0	100.4	\$2,623	\$16,313	\$0	\$16,313	6.2	20,210
ECM 18	Install Pipe Insulation	354	0.0	67.6	\$1,005	\$867	\$230	\$637	0.6	8,267
Domesti	c Water Heating Upgrade	709	0.0	71.0	\$1,104	\$1,642	\$819	\$823	0.7	9,022
ECM 19	Install Low-Flow DHW Devices	709	0.0	71.0	\$1,104	\$1,642	\$819	\$823	0.7	9,022
Food Ser	vice & Refrigeration Measures	26,553	3.0	44.0	\$4,507	\$11,389	\$1,650	\$9,739	2.2	31,895
ECM 20	Food Service Equipment Replacement	0	0.0	44.0	\$627	\$4,839	\$1,000	\$3,839	6.1	5,157
ECM 21	Replace Refrigeration Equipment	3,201	0.4	0.0	\$434	\$1,950	\$0	\$1,950	4.5	3,223
ECM 22	Vending Machine Control	23,352	2.7	0.0	\$3,446	\$4,600	\$650	\$3,950	1.1	23,515
Custom I	Measures	127,165	0.0	335.5	\$21,799	\$72,054	\$0	\$72,054	3.3	167,336
ECM 23	Retro-Commissioning Study	127,165	0.0	335.5	\$21,799	\$72,054	\$0	\$72,054	3.3	167,336
	TOTALS	2,431,585	396.0	475.7	\$351,439	\$1,091,456	\$193,837	\$897,619	2.6	2,504,290

* - All incentives presented in this table are included as placesholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs

ALL WARS MEMORIAL BUILDING

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting	Upgrades		67,465	12.0	-12	\$10,106	\$20,300	\$3,520	\$16,780	1.7	66,488
ECM 1	Install LED Fixtures	Yes	9,075	0.0	0	\$1,382	\$5,771	\$1,400	\$4,371	3.2	9,139
ECM 2	Retrofit Fixtures with LED Lamps	Yes	58,390	12.0	-12	\$8,724	\$14,530	\$2,120	\$12,410	1.4	57,349
Lighting	Control Measures		27,447	5.4	-6	\$4,100	\$18,201	\$4,925	\$13,276	3.2	26,955
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	21,513	4.2	-5	\$3,214	\$12,576	\$1,460	\$11,116	3.5	21,127
ECM 4	Install High/Low Lighting Controls	Yes	5,934	1.1	-1	\$886	\$5 <i>,</i> 625	\$3,465	\$2,160	2.4	5,827
Variable	e Frequency Drive (VFD) Measures		97,427	25.8	55	\$15,577	\$67,947	\$11,225	\$56,722	3.6	104,560
ECM 5	Install VFDs on Constant Volume (CV) Fans	Yes	64,372	19.7	0	\$9 <i>,</i> 802	\$40,560	\$6,675	\$33,885	3.5	64,822
ECM 6	Install VFDs on Chilled Water Pumps	Yes	11,901	3.9	0	\$1,812	\$10,303	\$2,200	\$8,103	4.5	11,985
ECM 7	Install VFDs on Heating Water Pumps	Yes	14,282	2.1	0	\$2,175	\$10,303	\$2,200	\$8,103	3.7	14,382
ECM 8	Install VFDs on Kitchen Hood Fan Motors	Yes	6,871	0.0	55	\$1,789	\$6,781	\$150	\$6,631	3.7	13,371
HVAC Sy	ystem Improvements		7,224	0.0	45	\$1,704	\$8,157	\$0	\$8,157	4.8	12,518
ECM 9	Implement Demand Control Ventilation (DCV)	Yes	7,224	0.0	45	\$1,704	\$8,157	\$0	\$8,157	4.8	12,518
Domest	ic Water Heating Upgrade		0	0.0	9	\$128	\$244	\$122	\$122	1.0	1,111
ECM 10	Install Low-Flow DHW Devices	Yes	0	0.0	9	\$128	\$244	\$122	\$122	1.0	1,111
	TOTALS (COST EFFECTIVE MEASURES)		199,563	43.2	91	\$31,615	\$114,848	\$19,792	\$95,056	3.0	211,632
	TOTALS (ALL MEASURES)		199,563	43.2	91	\$31,615	\$114,848	\$19,792	\$95,056	3.0	211,632

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

GARDNER'S BASIN MARTIME PARK - AQUARIUM

	#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
	Lighting	Upgrades		26,053	5.8	-5	\$3,744	\$8,303	\$848	\$7,455	2.0	25,639
	ECM 1	Install LED Fixtures	Yes	11,095	2.7	-2	\$1,592	\$2,674	\$45	\$2,629	1.7	10,896
ļ	ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	19	0.0	0	\$3	\$49	\$3	\$46	16.3	19
ļ	ECM 3	Retrofit Fixtures with LED Lamps	Yes	14,939	3.1	-3	\$2,150	\$5,580	\$800	\$4,780	2.2	14,724
	Lighting	Control Measures		7,967	1.9	-2	\$1,143	\$9,002	\$4,585	\$4,417	3.9	7,824
	ECM 4	Install Occupancy Sensor Lighting Controls	Yes	3,163	0.8	-1	\$454	\$4,052	\$560	\$3,492	7.7	3,106
	ECM 5	Install High/Low Lighting Controls	Yes	4,805	1.1	-1	\$689	\$4,950	\$4,025	\$925	1.3	4,718
	Variable	Frequency Drive (VFD) Measures		20,871	4.8	0	\$3,056	\$24,390	\$2,700	\$21,690	7.1	21,017
	ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	5,981	1.5	0	\$876	\$7 <i>,</i> 145	\$300	\$6,845	7.8	6,022
	ECM 7	Install VFDs on Chilled Water Pumps	Yes	10,099	2.8	0	\$1,479	\$9,476	\$2,000	\$7,476	5.1	10,169
	ECM 8	Install VFDs on Heating Water Pumps	Yes	4,792	0.6	0	\$702	\$7,768	\$400	\$7,368	10.5	4,825
	Unitary	HVAC Measures		2,700	1.4	0	\$395	\$12,572	\$630	\$11,942	30.2	2,719
	ECM 9	Install High Efficiency Air Conditioning Units	No	2,700	1.4	0	\$395	\$12,572	\$630	\$11,942	30.2	2,719
	Gas Hea	ting (HVAC/Process) Replacement		0	0.0	63	\$871	\$23,333	\$1,820	\$21,513	24.7	7,342
	ECM 10	Install High Efficiency Hot Water Boilers	No	0	0.0	63	\$871	\$23,333	\$1,820	\$21,513	24.7	7,342
	Domest	ic Water Heating Upgrade		0	0.0	1	\$13	\$14	\$7	\$7	0.5	111
ĺ	ECM 11	Install Low-Flow DHW Devices	Yes	0	0.0	1	\$13	\$14	\$7	\$7	0.5	111
	Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$286	\$460	\$50	\$410	1.4	1,968
ľ	ECM 12	Vending Machine Control	Yes	1,954	0.2	0	\$286	\$460	\$50	\$410	1.4	1,968
	Custom	Measures		12,654	0.0	34	\$2,330	\$69,414	\$0	\$69,414	29.8	16,765
ĺ	ECM 13	Installation of an Energy Management System	No	12,654	0.0	34	\$2,330	\$69,414	\$0	\$69,414	29.8	16,765
		TOTALS (COST EFFECTIVE MEASURES)		56,846	12.7	-6	\$8,243	\$42,169	\$8,190	\$33,978	4.1	56,560
		TOTALS (ALL MEASURES)		72,199	14.1	91	\$11,839	\$147,487	\$10,640	\$136,847	11.6	83,385

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

CITY HALL

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting	Upgrades	481,150	78.4	-98	\$63,773	\$105,209	\$27,438	\$77,771	1.2	473,029
ECM 1	Install LED Fixtures	12,023	0.0	0	\$1,626	\$4,296	\$450	\$3 <i>,</i> 846	2.4	12,107
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	3,872	1.8	-1	\$513	\$2,175	\$328	\$1,847	3.6	3,805
ECM 3	Retrofit Fixtures with LED Lamps	465,255	76.6	-97	\$61,634	\$98,738	\$26,660	\$72,078	1.2	457,117
Lighting	Control Measures	134,350	22.2	-28	\$17,798	\$61,445	\$15,190	\$46,255	2.6	132,000
ECM 4	Install Occupancy Sensor Lighting Controls	111,203	19.3	-23	\$14,731	\$50,420	\$6,160	\$44,260	3.0	109,258
ECM 5	Install High/Low Lighting Controls	23,147	2.9	-5	\$3 <i>,</i> 066	\$11,025	\$9 <i>,</i> 030	\$1,995	0.7	22,742
Variable	e Frequency Drive (VFD) Measures	143,859	30.0	0	\$19,461	\$61,307	\$10,700	\$50,607	2.6	144,865
ECM 7	Install VFD on Variable Air Volume (VAV) Fans	49,906	7.3	0	\$6,751	\$12,237	\$2,300	\$9,937	1.5	50,255
ECM 8	Install VFDs on Constant Volume (CV) Fans	6,420	0.9	0	\$868	\$3,884	\$200	\$3,684	4.2	6,464
ECM 9	Install VFDs on Chilled Water Pumps	61,880	19.1	0	\$8,371	\$34,883	\$6,000	\$28,883	3.5	62,313
ECM 10	Install VFDs on Heating Water Pumps	25,654	2.7	0	\$3,470	\$10,303	\$2,200	\$8,103	2.3	25,833
Unitary	HVAC Measures	27,044	5.3	0	\$3,658	\$47,438	\$2,745	\$44,693	12.2	27,233
ECM 11	Install High Efficiency Air Conditioning Units	27,044	5.3	0	\$3 <i>,</i> 658	\$47,438	\$2,745	\$44,693	12.2	27,233
Domest	ic Water Heating Upgrade	0	0.0	12	\$161	\$308	\$154	\$154	1.0	1,405
ECM 14	Install Low-Flow DHW Devices	0	0.0	12	\$161	\$308	\$154	\$154	1.0	1,405
Food Se	rvice & Refrigeration Measures	3,909	0.4	0	\$529	\$920	\$100	\$820	1.6	3,936
ECM 15	Vending Machine Control	3,909	0.4	0	\$529	\$920	\$100	\$820	1.6	3,936
Custom	Measures	79,091	0.0	233	\$13,824	\$44,000	\$0	\$44,000	3.2	106,924
ECM 16	Retro-Commissioning Study	79,091	0.0	233	\$13,824	\$44,000	\$0	\$44,000	3.2	106,924
	TOTALS	869,403	136.3	119	\$119,204	\$320,627	\$56,327	\$264,300	2.2	889,392

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting	Upgrades		38,106	5.4	-7	\$5,074	\$11,592	\$2,656	\$8,936	1.8	37,576
ECM 1	Install LED Fixtures	Yes	5,795	0.0	0	\$786	\$3,511	\$750	\$2,761	3.5	5,835
ECM 2	Retrofit Fixtures with LED Lamps	Yes	32,311	5.4	-7	\$4,288	\$8,082	\$1,906	\$6,176	1.4	31,740
Lighting	Control Measures		9,621	1.5	-2	\$1,277	\$6,915	\$1,435	\$5,480	4.3	9,448
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	8,750	1.3	-2	\$1,161	\$5,790	\$805	\$4,985	4.3	8,593
ECM 4	Install High/Low Lighting Controls	Yes	871	0.2	0	\$116	\$1,125	\$630	\$495	4.3	855
HVAC Sy	vstem Improvements		0	0.0	4	\$60	\$58	\$20	\$38	0.6	514
ECM 5	Install Pipe Insulation	Yes	0	0.0	4	\$60	\$58	\$20	\$38	0.6	514
Domesti	c Water Heating Upgrade		0	0.0	3	\$39	\$43	\$22	\$22	0.6	333
ECM 6	Install Low-Flow DHW Devices	Yes	0	0.0	3	\$39	\$43	\$22	\$22	0.6	333
Food Se	rvice & Refrigeration Measures		4,813	0.5	0	\$653	\$2,180	\$50	\$2,130	3.3	4,847
ECM 7	Replace Refrigeration Equipment	Yes	3,201	0.4	0	\$434	\$1,950	\$0	\$1,950	4.5	3,223
ECM 8	Vending Machine Control	Yes	1,612	0.2	0	\$219	\$230	\$50	\$180	0.8	1,623
	TOTALS (COST EFFECTIVE MEASURES)		52,539	7.5	-2	\$7,102	\$20,788	\$4,183	\$16,606	2.3	52,718
	TOTALS (ALL MEASURES)		52,539	7.5	-2	\$7,102	\$20,788	\$4,183	\$16,606	2.3	52,718

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

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#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting	Upgrades		22,036	4.5	-3	\$3,695	\$16,921	\$2,608	\$14,313	3.9	21,789
ECM 1	Install LED Fixtures	Yes	8,411	0.4	-1	\$1,421	\$11,843	\$1,300	\$10,543	7.4	8,409
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	384	0.1	0	\$64	\$253	\$30	\$223	3.5	377
ECM 3	Retrofit Fixtures with LED Lamps	Yes	13,240	3.9	-3	\$2,209	\$4,824	\$1,278	\$3,546	1.6	13,003
Lighting	Control Measures		4,464	1.1	-1	\$745	\$7,881	\$1,280	\$6,601	8.9	4,388
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	3,780	1.0	-1	\$631	\$7,006	\$1,000	\$6,006	9.5	3,713
ECM 5	Install Photocell Controls	Yes	152	0.0	0	\$26	\$200	\$0	\$200	7.7	154
ECM 6	Install High/Low Lighting Controls	Yes	531	0.1	0	\$89	\$675	\$280	\$395	4.5	522
Unitary	HVAC Measures		75	0.0	0	\$13	\$492	\$0	\$492	38.7	75
ECM 7	Install High Efficiency Air Conditioning Units	No	75	0.0	0	\$13	\$492	\$0	\$492	38.7	75
Domest	ic Water Heating Upgrade		0	0.0	5	\$67	\$72	\$36	\$36	0.5	556
ECM 8	Install Low-Flow DHW Devices	Yes	0	0.0	5	\$67	\$72	\$36	\$36	0.5	556
Food Se	rvice & Refrigeration Measures		1,612	0.2	0	\$274	\$230	\$50	\$180	0.7	1,623
ECM 9	Vending Machine Control	Yes	1,612	0.2	0	\$274	\$230	\$50	\$180	0.7	1,623
	TOTALS (COST EFFECTIVE MEASURES)		28,112	5.8	0	\$4,780	\$25,103	\$3,974	\$21,129	4.4	28,355
	TOTALS (ALL MEASURES)		28,187	5.8	0	\$4,793	\$25,595	\$3,974	\$21,621	4.5	28,431

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** - Simple Payback Period is based on net measure costs (i.e. after incentives).

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#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting	Upgrades		10,458	1.2	-2	\$1,792	\$2,857	\$720	\$2,137	1.2	10,273
ECM 1	Install LED Fixtures	Yes	874	0.0	0	\$152	\$761	\$150	\$611	4.0	880
ECM 2	Retrofit Fixtures with LED Lamps	Yes	9 <i>,</i> 584	1.2	-2	\$1,640	\$2,097	\$570	\$1,527	0.9	9,393
Lighting	Control Measures		2,424	0.3	-1	\$415	\$2,347	\$390	\$1,957	4.7	2,375
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	2,289	0.3	-1	\$392	\$2,122	\$285	\$1,837	4.7	2,243
ECM 4	Install High/Low Lighting Controls	Yes	135	0.0	0	\$23	\$225	\$105	\$120	5.2	132
Unitary	HVAC Measures		199	0.1	0	\$35	\$5,392	\$105	\$5,287	152.4	200
ECM 5	Install High Efficiency Air Conditioning Units	No	199	0.1	0	\$35	\$5 <i>,</i> 392	\$105	\$5,287	152.4	200
Domesti	c Water Heating Upgrade		0	0.0	2	\$33	\$36	\$18	\$18	0.5	278
ECM 6	Install Low-Flow DHW Devices	Yes	0	0.0	2	\$33	\$36	\$18	\$18	0.5	278
	TOTALS (COST EFFECTIVE MEASURES)		12,881	1.5	0	\$2,240	\$5,240	\$1,128	\$4,112	1.8	12,926
	TOTALS (ALL MEASURES)		13,080	1.6	0	\$2,275	\$10,633	\$1,233	\$9,400	4.1	13,126

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#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO2e Emissions Reduction (lbs)
Lighting	Upgrades		10,010	2.0	-2	\$1,675	\$5,108	\$1,057	\$4,051	2.4	9,849
ECM 1	Install LED Fixtures	Yes	1,456	0.0	0	\$248	\$1,268	\$250	\$1,018	4.1	1,467
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,072	0.4	0	\$179	\$790	\$120	\$670	3.7	1,050
ECM 3	Retrofit Fixtures with LED Lamps	Yes	7,482	1.6	-2	\$1,249	\$3,050	\$687	\$2,363	1.9	7,333
Lighting	Control Measures		2,286	0.5	-1	\$382	\$3,344	\$535	\$2,809	7.4	2,240
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,084	0.5	0	\$348	\$2,894	\$395	\$2,499	7.2	2,042
ECM 5	Install High/Low Lighting Controls	Yes	202	0.0	0	\$34	\$450	\$140	\$310	9.2	198
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	24	\$330	\$24,679	\$1,925	\$22,754	68.9	2,810
ECM 6	Install High Efficiency Hot Water Boilers	No	0	0.0	24	\$330	\$24,679	\$1,925	\$22,754	68.9	2,810
HVAC Sy	stem Improvements		0	0.0	3	\$40	\$87	\$30	\$57	1.4	344
ECM 7	Install Pipe Insulation	Yes	0	0.0	3	\$40	\$87	\$30	\$57	1.4	344
Domesti	c Water Heating Upgrade		0	0.0	1	\$9	\$14	\$6	\$9	1.0	78
ECM 8	Install Low-Flow DHW Devices	Yes	0	0.0	1	\$9	\$14	\$6	\$9	1.0	78
Food Se	rvice & Refrigeration Measures		3,224	0.4	0	\$548	\$460	\$100	\$360	0.7	3,246
ECM 9	Vending Machine Control	Yes	3,224	0.4	0	\$548	\$460	\$100	\$360	0.7	3,246
	TOTALS (COST EFFECTIVE MEASURES)		15,519	2.8	1	\$2,655	\$9,013	\$1,728	\$7,285	2.7	15,759
	TOTALS (ALL MEASURES)		15,519	2.8	25	\$2,985	\$33,692	\$3,653	\$30,039	10.1	18,569

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#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO₂e Emissions Reduction (Ibs)
Lighting	Upgrades		13,868	2.1	-2	\$2,375	\$5,988	\$1,302	\$4,686	2.0	13,739
ECM 1	Install LED Fixtures	Yes	4,809	0.0	0	\$833	\$2 <i>,</i> 826	\$550	\$2,276	2.7	4,843
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	198	0.1	0	\$34	\$148	\$20	\$128	3.8	194
ECM 3	Retrofit Fixtures with LED Lamps	Yes	8,862	2.0	-2	\$1,509	\$3,014	\$732	\$2,282	1.5	8,703
Lighting	Control Measures		2,433	0.5	-1	\$414	\$1,878	\$410	\$1,468	3.5	2,389
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,142	0.5	0	\$365	\$1,428	\$200	\$1,228	3.4	2,104
ECM 5	Install High/Low Lighting Controls	Yes	290	0.1	0	\$49	\$450	\$210	\$240	4.9	285
Motor L	Ipgrades		48	0.0	0	\$8	\$400	\$0	\$400	48.3	48
ECM 6	Premium Efficiency Motors	No	48	0.0	0	\$8	\$400	\$0	\$400	48.3	48
Unitary	HVAC Measures		1,645	0.9	0	\$285	\$11,964	\$473	\$11,491	40.3	1,657
ECM 7	Install High Efficiency Air Conditioning Units	No	1,645	0.9	0	\$285	\$11,964	\$473	\$11,491	40.3	1,657
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	145	\$1,897	\$7,572	\$591	\$6,981	3.7	16,923
ECM 8	Install High Efficiency Hot Water Boilers	Yes	0	0.0	145	\$1,897	\$7,572	\$591	\$6,981	3.7	16,923
HVAC S	ystem Improvements		220	0.0	0	\$38	\$115	\$40	\$75	2.0	221
ECM 9	Install Pipe Insulation	Yes	220	0.0	0	\$38	\$115	\$40	\$75	2.0	221
Domest	ic Water Heating Upgrade		417	0.0	0	\$72	\$22	\$11	\$11	0.1	420
ECM 10	Install Low-Flow DHW Devices	Yes	417	0.0	0	\$72	\$22	\$11	\$11	0.1	420
	TOTALS (COST EFFECTIVE MEASURES)		16,938	2.6	142	\$4,797	\$15,575	\$2,353	\$13,221	2.8	33,692
	TOTALS (ALL MEASURES)		18,631	3.5	142	\$5,090	\$27,938	\$2,826	\$25,112	4.9	35,397

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#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			9,333	1.6	-2	\$1,604	\$2,649	\$554	\$2,095	1.3	9,165
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,960	0.4	0	\$337	\$481	\$70	\$411	1.2	1,925
ECM 2	Retrofit Fixtures with LED Lamps	Yes	7,373	1.3	-2	\$1,267	\$2,167	\$484	\$1,683	1.3	7,241
Lighting Control Measures			3,178	0.5	-1	\$546	\$3,048	\$410	\$2,638	4.8	3,121
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	3,178	0.5	-1	\$546	\$3 <i>,</i> 048	\$410	\$2,638	4.8	3,121
Unitary HVAC Measures			1,227	0.5	0	\$215	\$6,286	\$315	\$5,971	27.8	1,236
ECM 4	Install High Efficiency Air Conditioning Units	No	1,227	0.5	0	\$215	\$6 <i>,</i> 286	\$315	\$5,971	27.8	1,236
HVAC Sy	stem Improvements		0	0.0	41	\$578	\$366	\$80	\$286	0.5	4,759
ECM 5	Install Pipe Insulation	Yes	0	0.0	41	\$578	\$366	\$80	\$286	0.5	4,759
Domesti	c Water Heating Upgrade		0	0.0	1	\$20	\$22	\$11	\$11	0.5	167
ECM 6	Install Low-Flow DHW Devices	Yes	0	0.0	1	\$20	\$22	\$11	\$11	0.5	167
Food Sei	vice & Refrigeration Measures		0	0.0	44	\$627	\$4,839	\$1,000	\$3,839	6.1	5,157
ECM 7	Food Service Equipment Replacement	Yes	0	0.0	44	\$627	\$4 <i>,</i> 839	\$1,000	\$3,839	6.1	5,157
	TOTALS (COST EFFECTIVE MEASURES)		12,511	2.2	83	\$3,376	\$10,923	\$2,055	\$8,869	2.6	22,369
TOTALS (ALL MEASURES)			13,738	2.7	83	\$3,591	\$17,209	\$2,370	\$14,840	4.1	23,605

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PAL BUILDING

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			53,527	12.2	-10	\$7,714	\$22,635	\$4,965	\$17,670	2.3	52,770
ECM 1	Install LED Fixtures	Yes	5,011	0.0	0	\$734	\$2,767	\$400	\$2,367	3.2	5,046
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	364	0.2	0	\$52	\$206	\$30	\$176	3.4	358
ECM 3	Retrofit Fixtures with LED Lamps	Yes	48,152	12.0	-10	\$6,928	\$19,662	\$4,535	\$15,127	2.2	47,366
Lighting	Control Measures		15,789	4.2	-3	\$2,269	\$12,441	\$3,775	\$8,666	3.8	15,505
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	12,292	3.8	-3	\$1,766	\$9,966	\$1,780	\$8,186	4.6	12,071
ECM 5	Install High/Low Lighting Controls	Yes	3,497	0.4	-1	\$502	\$2 <i>,</i> 475	\$1,995	\$480	1.0	3,434
Variable Frequency Drive (VFD) Measures			15,480	4.8	22	\$2,570	\$18,931	\$2,275	\$16,656	6.5	18,213
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	13,727	4.8	0	\$2,012	\$15,920	\$2,200	\$13,720	6.8	13,823
ECM 7	Install VFDs on Kitchen Hood Fan Motors	Yes	1,752	0.0	22	\$558	\$3,010	\$75	\$2,935	5.3	4,390
Unitary	HVAC Measures		5,505	3.9	0	\$807	\$38,672	\$3,238	\$35,435	43.9	5,544
ECM 8	Install High Efficiency Air Conditioning Units	No	5,505	3.9	0	\$807	\$38,672	\$3,238	\$35,435	43.9	5,544
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	81	\$1,083	\$22,749	\$1,775	\$20,975	19.4	9,428
ECM 9	Install High Efficiency Hot Water Boilers	No	0	0.0	81	\$1,083	\$22,749	\$1,775	\$20,975	19.4	9,428
HVAC Sy	stem Improvements		1,172	0.0	75	\$1,183	\$8,368	\$50	\$8,318	7.0	9,985
ECM 10	Implement Demand Control Ventilation (DCV)	Yes	1,172	0.0	56	\$920	\$8,157	\$0	\$8,157	8.9	7,692
ECM 11	Install Pipe Insulation	Yes	0	0.0	20	\$263	\$212	\$50	\$162	0.6	2,294
Domest	ic Water Heating Upgrade		o	0.0	3	\$45	\$86	\$43	\$43	1.0	392
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	3	\$45	\$86	\$43	\$43	1.0	392
Food Se	rvice & Refrigeration Measures		7,132	0.8	0	\$1,045	\$1,380	\$200	\$1,180	1.1	7,182
ECM 13	Vending Machine Control	Yes	7,132	0.8	0	\$1,045	\$1,380	\$200	\$1,180	1.1	7,182
	TOTALS (COST EFFECTIVE MEASURES)		93,100	22.0	88	\$14,826	\$63,841	\$11,308	\$52,533	3.5	104,048
	TOTALS (ALL MEASURES)			25.9	168	\$16,716	\$125,262	\$16,320	\$108,942	6.5	119,020

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

PUBLIC SAFETY BUILDING

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (Ibs)
Lighting	Upgrades		307,602	37.8	-60	\$41,461	\$58,517	\$13,540	\$44,977	1.1	302,723
ECM 1	Install LED Fixtures	Yes	25,544	0.0	0	\$3,510	\$13,843	\$1,800	\$12,043	3.4	25,723
ECM 2	Retrofit Fixtures with LED Lamps	Yes	282,058	37.8	-60	\$37,951	\$44,674	\$11,740	\$32,934	0.9	277,000
Lighting	Control Measures		76,489	10.0	-16	\$10,292	\$40,722	\$10,510	\$30,212	2.9	75,117
ECM 3 Install Occupancy Sensor Lighting Controls		Yes	54,722	8.0	-12	\$7,363	\$31,722	\$4,210	\$27,512	3.7	53,740
ECM 4	Install High/Low Lighting Controls	Yes	21,768	2.0	-5	\$2,929	\$9,000	\$6,300	\$2,700	0.9	21,377
Motor Upgrades			42	0.0	0	\$6	\$837	\$0	\$837	144.9	42
ECM 5	Premium Efficiency Motors	No	42	0.0	0	\$6	\$837	\$0	\$837	144.9	42
Variable Frequency Drive (VFD) Measures			47,321	5.8	0	\$6,502	\$23 <i>,</i> 856	\$5,100	\$18,756	2.9	47,651
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	4,565	1.5	0	\$627	\$4,076	\$900	\$3,176	5.1	4,596
ECM 7	Install VFDs on Heating Water Pumps	Yes	42,756	4.3	0	\$5,874	\$19,779	\$4,200	\$15,579	2.7	43,055
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	121	\$1,611	\$71,406	\$6,000	\$65,406	40.6	14,119
ECM 8	Install High Efficiency Hot Water Boilers	No	0	0.0	121	\$1,611	\$71,406	\$6,000	\$65 <i>,</i> 406	40.6	14,119
Domest	ic Water Heating Upgrade		0	0.0	12	\$159	\$201	\$100	\$100	0.6	1,395
ECM 9	Install Low-Flow DHW Devices	Yes	0	0.0	12	\$159	\$201	\$100	\$100	0.6	1,395
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$269	\$460	\$50	\$410	1.5	1,968
ECM 10	Vending Machine Control	Yes	1,954	0.2	0	\$269	\$460	\$50	\$410	1.5	1,968
Custom	Measures		48,075	0.0	103	\$7,975	\$28,054	\$0	\$28,054	3.5	60,412
ECM 11	Retro-Commissioning Study	Yes	48,075	0.0	103	\$7,975	\$28,054	\$0	\$28,054	3.5	60,412
	TOTALS (COST EFFECTIVE MEASURES)		481,441	53.9	38	\$66,657	\$151,809	\$29,300	\$122,509	1.8	489,267
	TOTALS (ALL MEASURES)			53.9	159	\$68,274	\$224,053	\$35,300	\$188,752	2.8	503,428

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

PUBLIC WORKS BUILDING

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO₂e Emissions Reduction (lbs)
Lighting Upgrades			418,811	61.7	-78	\$58,30 8	\$152,682	\$23,028	\$129,654	2.2	412,599
ECM 1	Install LED Fixtures	Yes	281,699	38.1	-49	\$39,267	\$117,252	\$14,430	\$102,822	2.6	277,947
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	12,886	2.5	-3	\$1,789	\$4,222	\$650	\$3,572	2.0	12,655
ECM 3	Retrofit Fixtures with LED Lamps	Yes	124,227	21.1	-26	\$17,251	\$31,208	\$7,948	\$23,260	1.3	121,998
Lighting Control Measures			70,492	11.0	-14	\$9,804	\$71,873	\$12,430	\$59,443	6.1	69,358
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	58,420	10.3	-12	\$8,113	\$67 <i>,</i> 698	\$9,665	\$58,033	7.2	57,372
ECM 5	Install Photocell Controls	Yes	5,256	0.0	0	\$745	\$800	\$0	\$800	1.1	5,293
ECM 6	Install High/Low Lighting Controls	Yes	6,816	0.6	-1	\$947	\$3,375	\$2,765	\$610	0.6	6,694
Motor Upgrades			667	0.2	0	\$95	\$3,103	\$0	\$3,103	32.8	672
ECM 7	Premium Efficiency Motors	No	667	0.2	0	\$95	\$3,103	\$0	\$3,103	32.8	672
Variable	Frequency Drive (VFD) Measures		4,948	1.6	0	\$701	\$15,051	\$375	\$14,676	20.9	4,983
ECM 8	Install VFDs on Constant Volume (CV) Fans	No	4,948	1.6	0	\$701	\$15,051	\$375	\$14,676	20.9	4,983
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	33	\$439	\$14,027	\$500	\$13,527	30.8	3,848
ECM 9	Install High Efficiency Furnaces	No	0	0.0	33	\$439	\$14,027	\$500	\$13,527	30.8	3,848
Domesti	c Water Heating Upgrade		0	0.0	8	\$104	\$201	\$100	\$100	1.0	915
ECM 10	Install Low-Flow DHW Devices	Yes	0	0.0	8	\$104	\$201	\$100	\$100	1.0	915
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$277	\$460	\$50	\$410	1.5	1,968
ECM 11	Vending Machine Control	Yes	1,954	0.2	0	\$277	\$460	\$50	\$410	1.5	1,968
	TOTALS (COST EFFECTIVE MEASURES)		491,258	72.9	-84	\$68,493	\$225,216	\$35,608	\$189,608	2.8	484,840
TOTALS (ALL MEASURES)			496,873	74.7	-51	\$69,728	\$257,397	\$36,483	\$220,914	3.2	494,342

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

SHELLEM ROYAL FIELD

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			3,543	1.5	0	\$627	\$2,940	\$808	\$2,132	3.4	3,523
ECM 1	Install LED Fixtures	Yes	1,748	0.0	0	\$312	\$1,159	\$350	\$809	2.6	1,760
ECM 2	Retrofit Fixtures with LED Lamps	Yes	1,795	1.5	0	\$315	\$1,781	\$458	\$1,323	4.2	1,763
Lighting	Control Measures		401	0.3	0	\$70	\$2,110	\$380	\$1,730	24.6	394
ECM 3	Install Occupancy Sensor Lighting Controls	No	390	0.3	0	\$68	\$1,660	\$240	\$1,420	20.8	383
ECM 4	Install High/Low Lighting Controls	No	11	0.0	0	\$2	\$450	\$140	\$310	166.6	10
Unitary HVAC Measures			270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
ECM 5	Install High Efficiency Air Conditioning Units	No	270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
Gas Heating (HVAC/Process) Replacement			0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
ECM 6	Install High Efficiency Furnaces	No	0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
HVAC Sy	stem Improvements		135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
ECM 7	Install Pipe Insulation	Yes	135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
Domesti	c Water Heating Upgrade		209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
ECM 8	Install Low-Flow DHW Devices	Yes	209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
Custom	Measures		809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
ECM 9	Install Heat Pump Water Heater	No	809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
TOTALS (COST EFFECTIVE MEASURES)		3,886	1.5	0	\$688	\$3,005	\$836	\$2,169	3.2	3,868	
TOTALS (ALL MEASURES)			5,366	2.5	21	\$1,273	\$25,351	\$2,531	\$22,820	17.9	7,811

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

SURF STADIUM

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			94,709	29.8	-8	\$16,075	\$78,029	\$13,103	\$64,926	4.0	94,443
ECM 1	Install LED Fixtures	Yes	72,536	12.3	-3	\$12,355	\$55,318	\$7,750	\$47,568	3.9	72,668
ECM 2	Retrofit Fixtures with LED Lamps	Yes	22,173	17.5	-5	\$3,720	\$22,711	\$5,353	\$17,358	4.7	21,775
Lighting Control Measures			9,288	6.6	-2	\$1,562	\$23,999	\$6,205	\$17,794	11.4	9,147
ECM 3 Install Occupancy Sensor Lighting Controls		No	6,493	5.1	-1	\$1,089	\$19,074	\$2,425	\$16,649	15.3	6,377
ECM 4 Install Photocell Controls		Yes	1,051	0.0	0	\$180	\$200	\$0	\$200	1.1	1,059
ECM 5	Install High/Low Lighting Controls	Yes	1,743	1.4	0	\$292	\$4,725	\$3,780	\$945	3.2	1,712
Motor Upgrades			247	0.1	0	\$42	\$2,464	\$0	\$2,464	58.3	249
ECM 6	Premium Efficiency Motors	No	247	0.1	0	\$42	\$2 <i>,</i> 464	\$0	\$2,464	58.3	249
Domesti	c Water Heating Upgrade		83	0.0	13	\$215	\$344	\$172	\$172	0.8	1,651
ECM 7	Install Low-Flow DHW Devices	Yes	83	0.0	13	\$215	\$344	\$172	\$172	0.8	1,651
Custom	Measures		2,427	0.0	0	\$414	\$9,060	\$0	\$9,060	21.9	2,444
ECM 8	Install Heat Pump Water Heater	No	2,427	0.0	0	\$414	\$9,060	\$0	\$9,060	21.9	2,444
TOTALS (COST EFFECTIVE MEASURES)			97,587	31.2	5	\$16,763	\$83,298	\$17,055	\$66,243	4.0	98,864
TOTALS (ALL MEASURES)			106,755	36.4	4	\$18,308	\$113,897	\$19,480	\$94,417	5.2	107,934

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

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ENERGY EFFICIENT BEST PRACTICES

- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls
 Are Operating Properly
- Use Fans to Reduce
 Cooling Load
- Use Window Treatments/Coverings

- Clean and/or Replace
 HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler
 Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

See individual reports for specific EE practices by building



MEASURES FOR FUTURE CONSIDERATION

- Upgrade/Replace Energy
 Management System
- Installation of an Energy Management System
- Implement Data Center Energy Efficiency Measures
- Heating System Conversion from Steam to Hot Water
- Window Replacements







SOLAR ENERGY GENERATION POTENTIAL

	All Wars Bldg	Aquarium	City Hall	PAL Bldg	Public Safety Bldg	Public Works Bldg	Surf Stadium
Potential:	HIGH	HIGH	Medium	HIGH	HIGH	HIGH	Medium
System Potential: (kW)	129	126	322	59	247	191	71
Electric Generation: (kWh per year)	153,687	150,112	242,287	70,291	294,268	227,552	84,587
Displaced Cost: (per year)	\$23,400	\$21,980	\$32,780	\$10,300	\$40,430	\$32,250	\$14,460

Successor Solar Incentive Program https://www.njcleanenergy.com/renewableenergy/programs/susi-program



Community Solar Energy Pilot Program

http://www.NJCleanEnergy.com/ CommunitySolar

FINANCING MECHANISM: ESIP

ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Energy Performance Contracting NJ ESIP
- Financing Mechanism that allows state entities to make energy efficiency improvements without impacting their budgets
- Administered by the NJBPU
- NJBPU Approved EE Incentive Programs: NJCEP or Utility
- Project is paid for with the value of its own energy savings
- 15 or 20 year self-funding loan
- Can be combined with Federal/State Pandemic Relief Funds
- No upfront capital expenses
- No referendum is required
- No impact to taxpayers





FINANCING MECHANISM: ESIP





ENERGY SAVINGS IMPROVEMENT PROGRAM

FOR MORE INFORMATION

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C&I TRANSITION OF ENERGY EFFICIENCY PROGRAMS

https://www.njcleanenergy.com/transition



UTILITY RUN ENERGY EFFICIENCY PROGRAMS

PRESCRIPTIVE & CUSTOM REBATES:

- Individual high efficiency equipment rebates for renovation, remodeling, and equipment replacement
- Flexibility to do a little or a lot
- No size requirement

DIRECT INSTALL:

- Turn-key retrofit program to replace outdated and inefficient equipment including, lighting, HVAC, refrigeration, etc.
- The facility must have an average electric peak demand <200kW in the previous year to qualify



- **ENGINEERED SOLUTIONS:**
- Comprehensive, whole-building approach to saving energy
- The facility must have an average electric peak demand >200kW in the previous year to qualify

UTILITY RUN ENERGY EFFICIENCY PROGRAMS

Atlantic City Electric

Paul Miles - <u>Paul.Miles@exeloncorp.com</u> Greg Reinert - <u>GReinert@trccompanies.com</u> Nicholas Jackson – <u>NJackson@trccompanies.com</u>

South Jersey Gas

Kim Byk - <u>KByk@appliedenergygroup.com</u> Kim Bodine - <u>KBodine@sjindustries.com</u> Ben Adams - <u>BenAdams@magrann.com</u>



CLEAN FLEET ELECTRIC VEHICLE INCENTIVE PROGRAM

www.NJCleanEnergy.com/EV

- Electric vehicles are now included on the State Purchasing Contract under Award T0099
- Clean Fleet Electric Vehicle Incentive Program
 - Designed to encourage local and state governments to add EVs to their fleet
 - \$4,000 per battery electric vehicle (maximum of 2); and
 - \$1,500 for one Level-Two EV charging station
 - Grants awarded on rolling basis until June 2021, or until funding expended
- Questions? EV.programs@bpu.nj.gov



FOR MORE INFORMATION

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