



# *LGEA Presentation*

## *Bethlehem Township Public Schools*

October 31, 2024

New Jersey's  
Clean Energy Program

*Lighting the way to New Jersey's Clean Energy Future*

# INTRODUCTIONS

- *Bethlehem Township Public Schools*
  - Kirby Hendershot – Business Administrator
  - Ray Mulvey – Facilities Director
- *Utility Energy Efficiency Programs*
  - Tiffany Lewis – JCP&L
  - Andrew Doss – JCP&L
- *NJ Clean Energy Program*
  - Sarah Walters – LGEA Project Manager
  - Sayje Essoka-Lasenberry – LGEA Project Auditor
  - Melissa Lott – LGEA Account Manager

# AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of **E**nergy **C**onservation **M**asures (ECMs) identified & other recommendations
- Energy Savings Improvement Program (ESIP)
- Energy Efficiency Incentive Programs
- Questions regarding the draft audit report
- Next steps for Bethlehem Township Public Schools

# LGEA PROCESS

- Application Approval
- Initial Call
- Facility Interviews
- Audit
- Benchmarking & Analysis
- Draft Reports
- LGEA Presentation
- Final Reports



# THOMAS B. CONLEY ELEMENTARY SCHOOL

## Overview of Systems, Baseline & Existing Conditions:

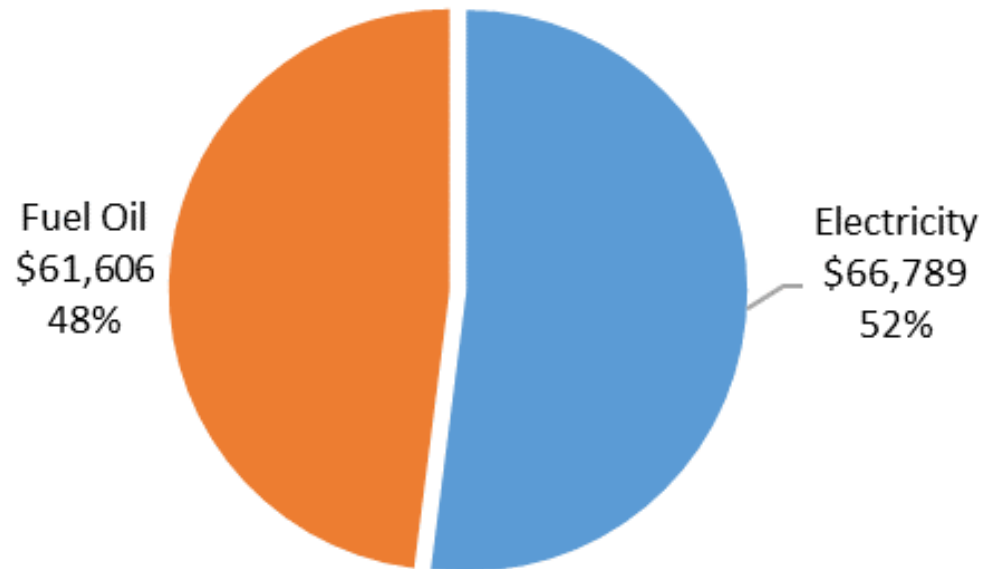
- Building Envelope
- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment & Vending Machines
- Building Automation System
- Food Service Equipment & Refrigeration

## Utility Consumption and Costs:

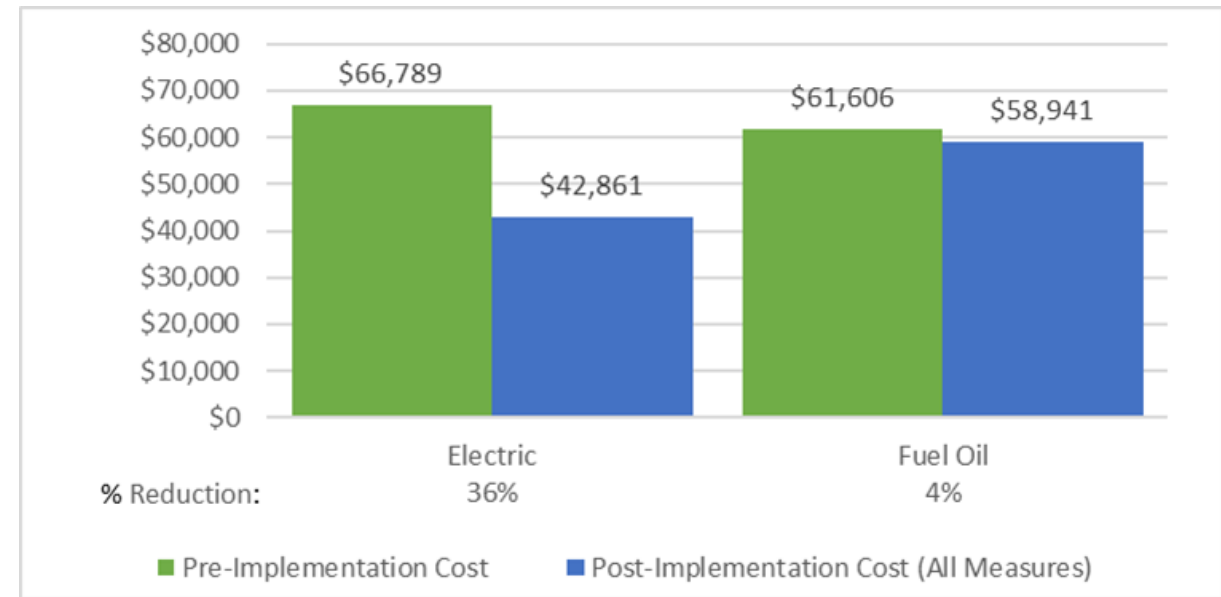
- Electric
- Fuel Oil

# UTILITY BREAKOUT

Percent of Total Annual Energy Costs



Pre & Post Implementation Cost



# BENCHMARKING

**ENERGY STAR® Statement of Energy Performance**

**23**  
ENERGY STAR® Score<sup>1</sup>

**Thomas B. Conley Elementary School**  
Primary Property Type: K-12 School  
Gross Floor Area (ft²): 59,584  
Built: 1972  
For Year Ending: February 29, 2024  
Date Generated: August 22, 2024

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

**Property & Contact Information**

<b>Property Address</b> Thomas B. Conley Elementary School 940 Iron Bridge Road Asbury, New Jersey 08802	<b>Property Owner</b> Bethlehem Township School District 940 Iron Bridge Road Asbury, NJ 08802 (908) 479-6336	<b>Primary Contact</b> Brian Latzke 940 Iron Bridge Road Asbury, NJ 08802 (908) 479-6336 blatzke@btschools.org
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Property ID: 34537821

**Energy Consumption and Energy Use Intensity (EUI)**

<b>Site EUI</b> 75.8 kBtu/ft²	<b>Source EUI</b> 127.8 kBtu/ft²	<b>National Median Comparison</b> National Median Site EUI (kBtu/ft²) 58.6 National Median Source EUI (kBtu/ft²) 99 % Diff from National Median Source EUI 29%
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**Annual Energy by Fuel**

Electric Grid (kBtu)	1,708,597 (38%)
Heating Oil (No. 1) (kBtu)	2,805,298 (62%)

**Annual Emissions**

Total (Location-based) GHG Emissions (Metric Tons CO2e/year)	360
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**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
( ) \_\_\_\_\_

\_\_\_\_\_  
( ) \_\_\_\_\_

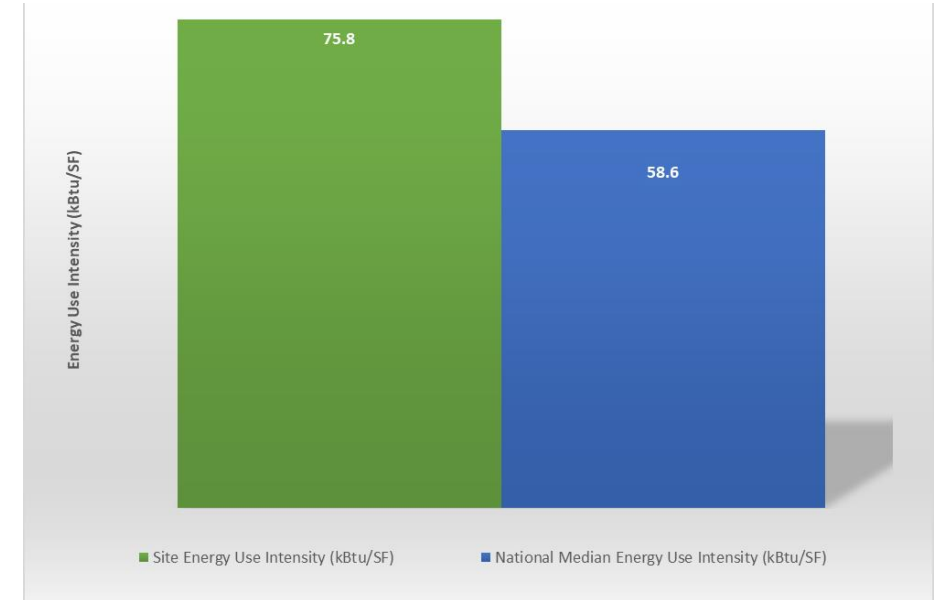
Professional Engineer or Registered Architect Stamp (if applicable)

**Site EUI**  
75.8 kBtu/ft²

**Source EUI**  
127.8 kBtu/ft²

**National Median Comparison**

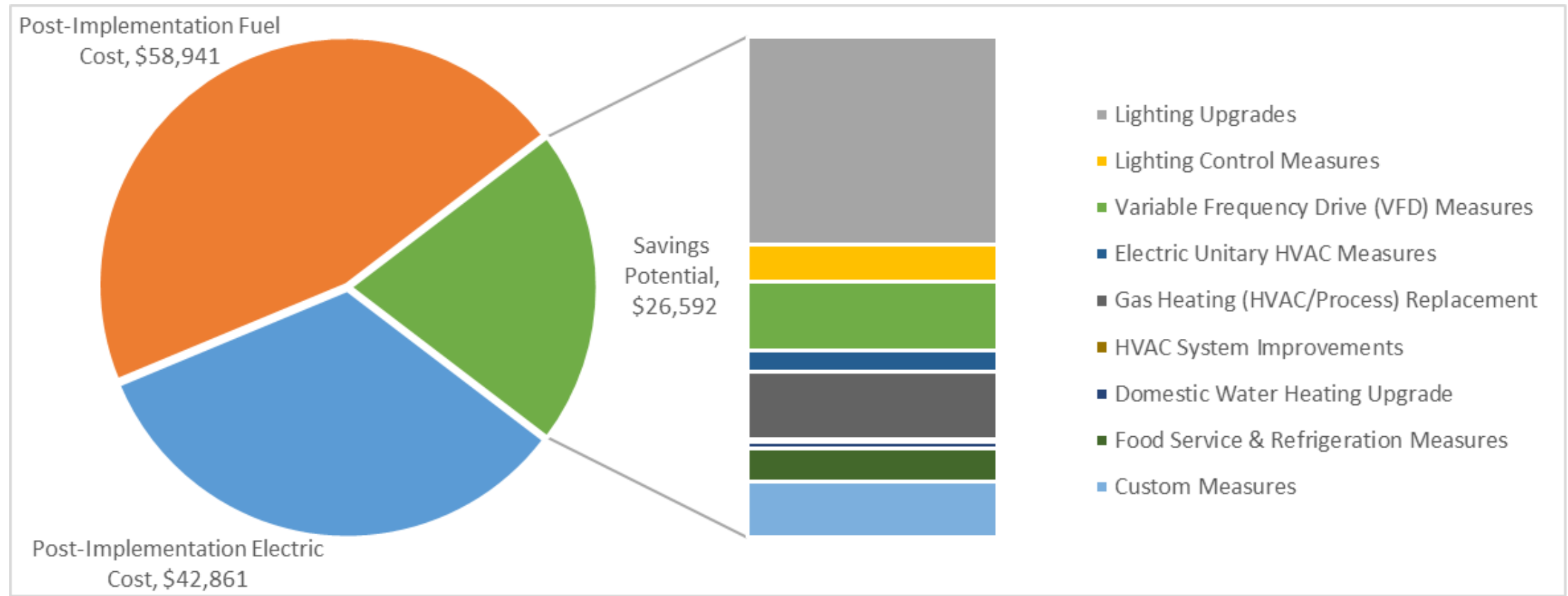
National Median Site EUI (kBtu/ft²)	58.6
National Median Source EUI (kBtu/ft²)	99
% Diff from National Median Source EUI	29%



ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.

# ALL OPPORTUNITIES

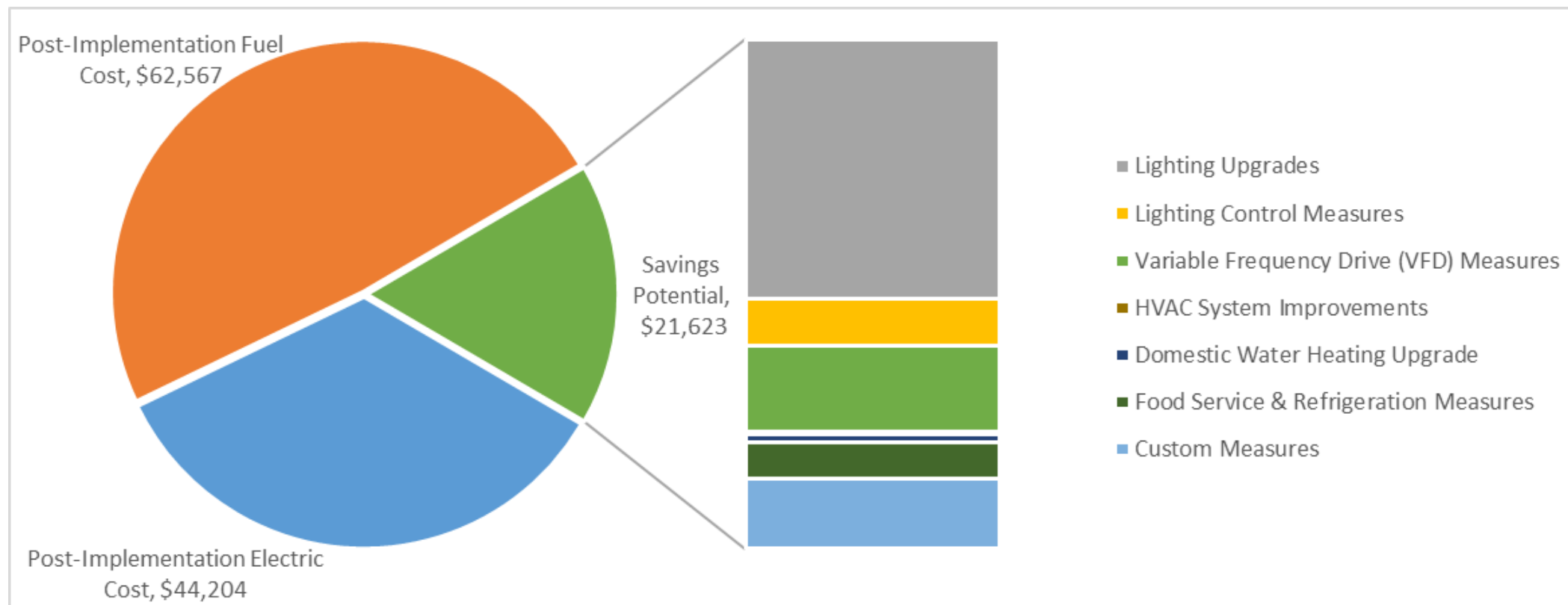
## Savings Potential





# COST EFFECTIVE OPPORTUNITIES

## Savings Potential



# THOMAS B. CONLEY ELEMENTARY SCHOOL (1 OF 2)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>88,396</b>	<b>29.7</b>	<b>-37.0</b>	<b>\$11,028</b>	<b>\$63,760</b>	<b>\$9,550</b>	<b>\$54,210</b>	<b>4.9</b>	<b>82,966</b>
ECM 1	Install LED Fixtures	33,376	11.2	-14.0	\$4,164	\$25,780	\$2,000	\$23,780	5.7	31,326
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	6,027	2.0	-2.5	\$752	\$4,250	\$500	\$3,750	5.0	5,657
ECM 3	Retrofit Fixtures with LED Lamps	48,992	16.5	-20.5	\$6,112	\$33,730	\$7,050	\$26,680	4.4	45,983
<b>Lighting Control Measures</b>		<b>16,035</b>	<b>5.4</b>	<b>-6.7</b>	<b>\$2,000</b>	<b>\$35,170</b>	<b>\$7,460</b>	<b>\$27,710</b>	<b>13.9</b>	<b>15,050</b>
ECM 4	Install Occupancy Sensor Lighting Controls	14,401	4.8	-6.0	\$1,797	\$29,260	\$3,580	\$25,680	14.3	13,517
ECM 5	Install High/Low Lighting Controls	1,633	0.5	-0.7	\$204	\$5,910	\$3,880	\$2,030	10.0	1,533
<b>Variable Frequency Drive (VFD) Measures</b>		<b>27,127</b>	<b>7.5</b>	<b>0.0</b>	<b>\$3,634</b>	<b>\$41,500</b>	<b>\$6,500</b>	<b>\$35,000</b>	<b>9.6</b>	<b>27,317</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	9,511	4.8	0.0	\$1,274	\$16,900	\$2,700	\$14,200	11.1	9,577
ECM 7	Install VFDs on Heating Water Pumps	17,616	2.7	0.0	\$2,360	\$24,600	\$3,800	\$20,800	8.8	17,739
<b>Unitary HVAC Measures</b>		<b>8,222</b>	<b>9.2</b>	<b>0.0</b>	<b>\$1,102</b>	<b>\$85,500</b>	<b>\$5,200</b>	<b>\$80,300</b>	<b>72.9</b>	<b>8,280</b>
ECM 8	Install High Efficiency Air Conditioning Units	8,222	9.2	0.0	\$1,102	\$85,500	\$5,200	\$80,300	72.9	8,280
<b>Gas Heating (HVAC/Process) Replacement</b>		<b>0</b>	<b>0.0</b>	<b>164.6</b>	<b>\$3,626</b>	<b>\$146,000</b>	<b>\$7,500</b>	<b>\$138,500</b>	<b>38.2</b>	<b>26,936</b>
ECM 9	Install High Efficiency Hot Water Boilers	0	0.0	164.6	\$3,626	\$146,000	\$7,500	\$138,500	38.2	26,936
<b>HVAC System Improvements</b>		<b>955</b>	<b>0.0</b>	<b>0.0</b>	<b>\$128</b>	<b>\$120</b>	<b>\$20</b>	<b>\$100</b>	<b>0.8</b>	<b>961</b>
ECM 10	Install Pipe Insulation	955	0.0	0.0	\$128	\$120	\$20	\$100	0.8	961

# THOMAS B. CONLEY ELEMENTARY SCHOOL (2 OF 2)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Domestic Water Heating Upgrade</b>		<b>2,453</b>	<b>0.0</b>	<b>0.0</b>	<b>\$329</b>	<b>\$250</b>	<b>\$120</b>	<b>\$130</b>	<b>0.4</b>	<b>2,470</b>
ECM 11	Install Low-Flow DHW Devices	2,453	0.0	0.0	\$329	\$250	\$120	\$130	0.4	2,470
<b>Food Service &amp; Refrigeration Measures</b>		<b>13,271</b>	<b>1.4</b>	<b>0.0</b>	<b>\$1,778</b>	<b>\$16,950</b>	<b>\$1,080</b>	<b>\$15,870</b>	<b>8.9</b>	<b>13,364</b>
ECM 12	Dishwasher Replacement	9,072	1.0	0.0	\$1,215	\$10,800	\$700	\$10,100	8.3	9,136
ECM 13	Refrigerator/Freezer Case Electrically Commutated Motors	786	0.1	0.0	\$105	\$1,120	\$120	\$1,000	9.5	792
ECM 14	Refrigeration Controls	1,801	0.0	0.0	\$241	\$4,760	\$210	\$4,550	18.9	1,814
ECM 15	Vending Machine Control	1,612	0.2	0.0	\$216	\$270	\$50	\$220	1.0	1,623
<b>Custom Measures</b>		<b>22,158</b>	<b>0.0</b>	<b>0.0</b>	<b>\$2,968</b>	<b>\$8,000</b>	<b>\$0</b>	<b>\$8,000</b>	<b>2.7</b>	<b>22,313</b>
ECM 16	Replace Electric Water Heater with Heat Pump Water Heater	22,158	0.0	0.0	\$2,968	\$8,000	\$0	\$8,000	2.7	22,313
<b>TOTALS (COST EFFECTIVE MEASURES)</b>		<b>168,594</b>	<b>43.9</b>	<b>-43.7</b>	<b>\$21,623</b>	<b>\$160,990</b>	<b>\$24,520</b>	<b>\$136,470</b>	<b>6.3</b>	<b>162,628</b>
<b>TOTALS (ALL MEASURES)</b>		<b>178,617</b>	<b>53.1</b>	<b>121.0</b>	<b>\$26,592</b>	<b>\$397,250</b>	<b>\$37,430</b>	<b>\$359,820</b>	<b>13.5</b>	<b>199,658</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# ENERGY EFFICIENT BEST PRACTICES



- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings
- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

***See individual reports for specific EE Best Practices by building***

# WATER BEST PRACTICES

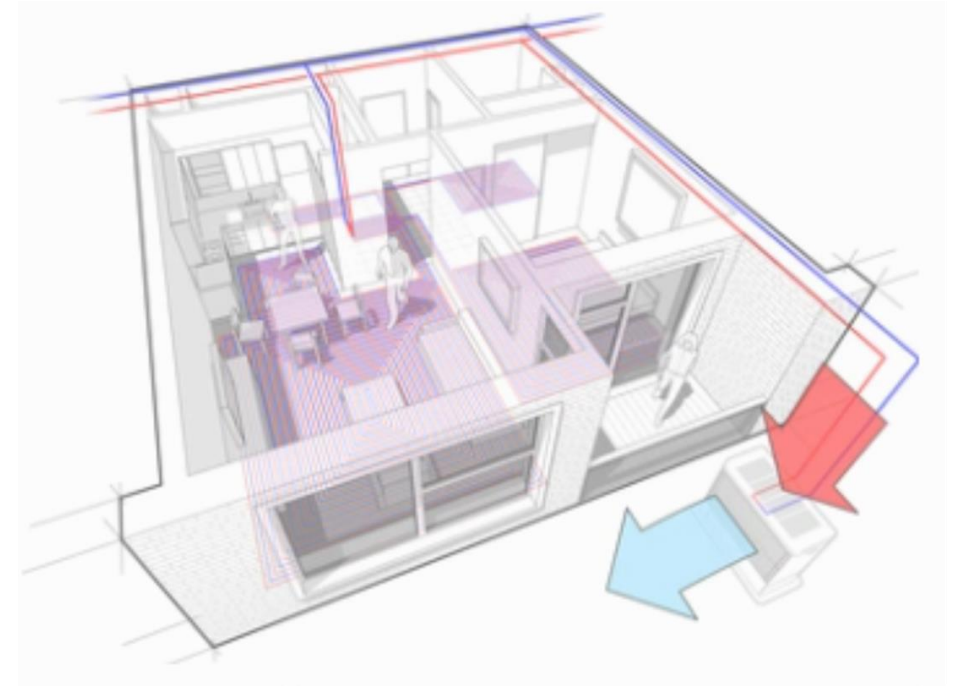


- Leak Detection and Repair
- Toilets and Urinals
- Faucets and Showerheads
- Commercial Kitchen Equipment
- Laundry Equipment
- Cooling Towers
- Steam Boiler System
- Pools and Spas
- Laboratory and Medical Equipment
- Water Metering and Submetering
- Vehicle Washing
- Single Pass Cooling System
- Landscaping and Irrigation
- On-Site Alternative Water Sources

*See individual reports for specific Water Best Practices by building*

# MEASURES FOR FUTURE CONSIDERATION

- Upgrade/Replace Energy Management System
- Replace Fuel Oil Fired Equipment with Natural Gas Equipment
- Upgrade to a Heat Pump System
- VRF Systems



# EV CHARGING STATION POTENTIAL

NJCleanEnergy.com/EV

## Know your EV Charging Stations



### LEVEL 1



**4-6 miles/hour**  
Replenish Rate



**7-30 hours for full charge**

Approximate time to charge a battery\*

**CHARGE**  
**110/120V**

### LEVEL 2



**10-20 miles/hour**  
Replenish Rate



**2-10 hours for full charge**

Approximate time to charge a battery\*

**CHARGE**  
**208/240V**

### DIRECT CURRENT (DC) FAST CHARGING\*



**120-200 miles/hour**  
Replenish Rate



**20-90 minutes for full charge**

Approximate time to charge a battery\*

**CHARGE**  
**480V or 208V**

\*dependent on the size of the battery

Thomas B. Conley Elementary School

Potential:

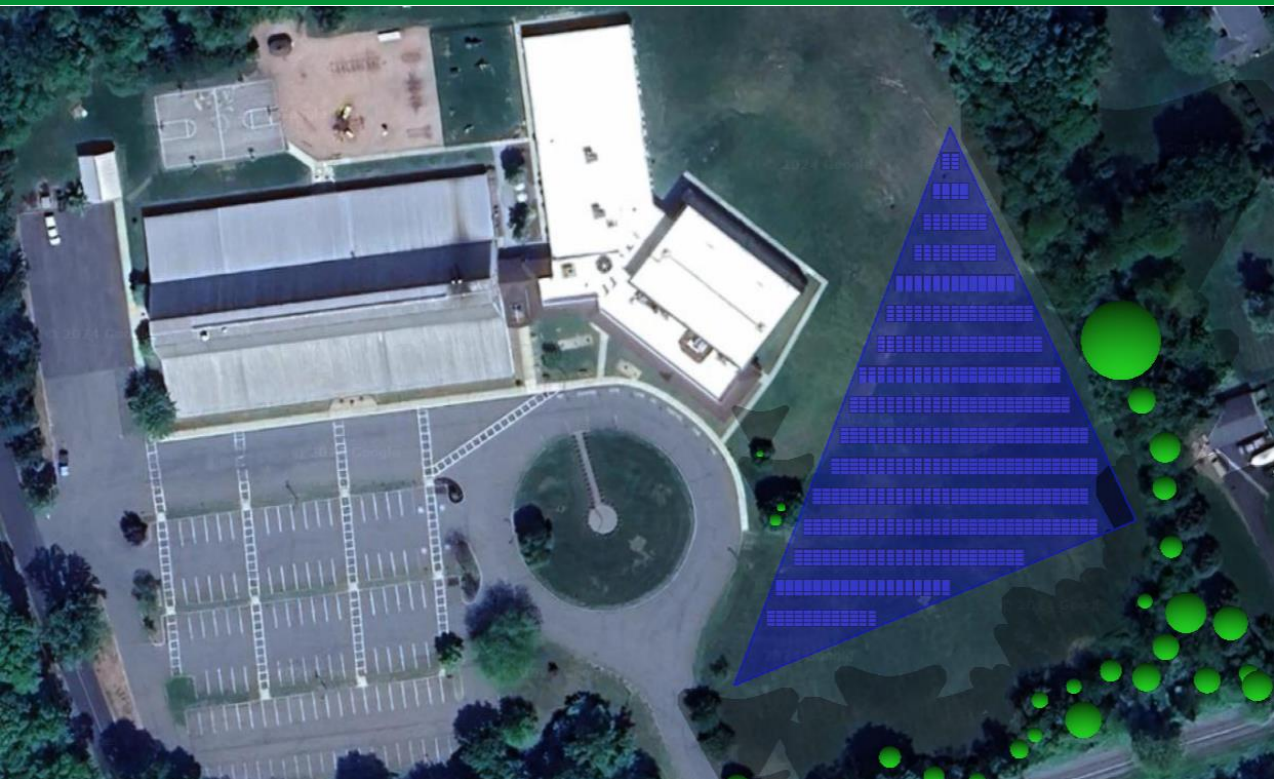
High





# SOLAR ENERGY GENERATION POTENTIAL

NJCleanEnergy.com/renewable-energy



Equipment	Estimated Max Demand Savings (kW)	Estimated Annual Energy Generation (kWh)	Estimated Annual GHG Reduction (MT-CO <sub>2</sub> e)	Estimated Annual Cost Savings (\$)	Estimated Gross Project Cost (\$)	Total Incentives (\$)	Net Project Cost (\$)	Simple Payback Period <sup>12</sup> (yr.)
370 kW Solar PV	38	502,608	100	\$40,272	\$2,276,000	\$1,251,800	\$1,024,200	25.4

370 kW ground mount Solar PV System: The ground mount solar panels are strategically positioned to make the most efficient use of the open area in front of school, maximizing coverage of the solar energy generation. The projected solar PV system is expected to generate a total energy output of 502,600 kWh, accounting for 100% of the site's total electricity consumption for the year 2023.

## ENERGY CONSUMPTION MIX

Annual Energy Use: 498,290 kWh



Utility	-4,319 kWh (0.00%)
Solar PV	502,609 kWh (100.00%)



247,525

Miles Driven By Cars



100

MT of CO2 Offset



100

Trees Grown Over Full Lifetime (i.e. 40 yrs)



# FINANCING MECHANISM: ESIP

[NJCleanEnergy.com/ESIP](http://NJCleanEnergy.com/ESIP)

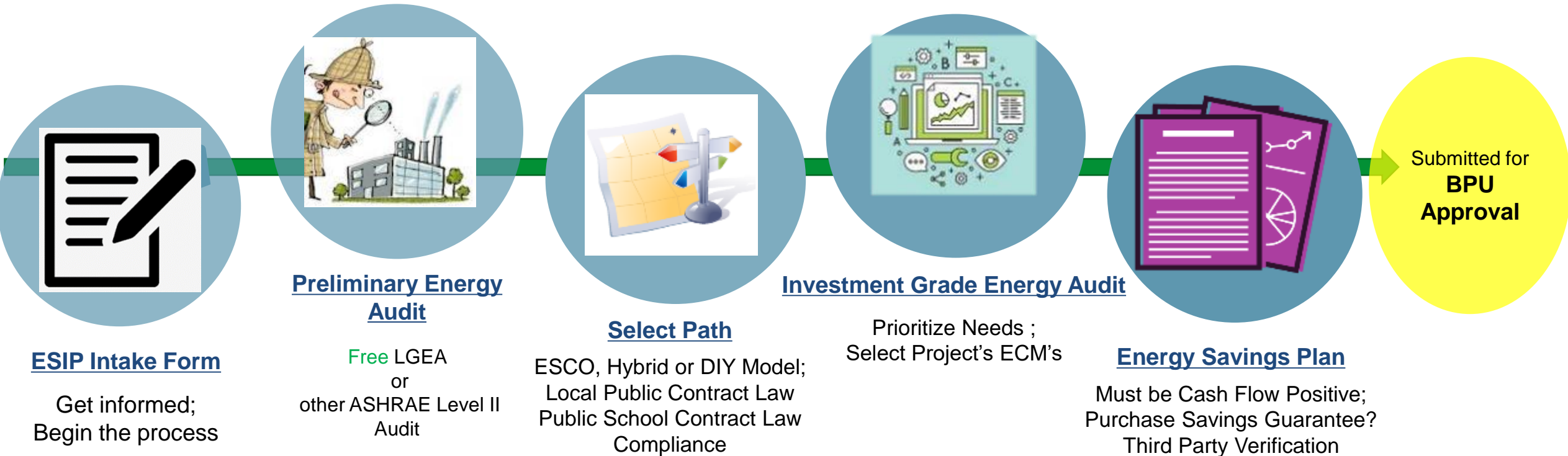
## ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Energy Performance Contracting = NJ ESIP Program
- A creative tool and financing mechanism that allows public entities to make energy efficiency improvements without impacting their budgets
- Administered by the NJBPU
- Project is paid for with the value of its own energy savings
- 2 Options: Lease Purchase Loan or Bond
- 15 or 20 year pay back term
- NJBPU Approved Incentive Programs
  - Utility or NJCEP
- Can be combined with Federal/State Grants
- No upfront capital expenses
- No referendum or impact to tax payers



# ENERGY SAVINGS IMPROVEMENT PROGRAM

NJCleanEnergy.com/ESIP



# ENERGY SAVINGS IMPROVEMENT PROGRAM

[NJCleanEnergy.com/ESIP](http://NJCleanEnergy.com/ESIP)

## FOR MORE INFORMATION

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ESIP Coordinator

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# SUSTAINABLE JERSEY – DIRECT PAY



## Combining NJBPU Incentives with Direct Pay

Direct Pay (Elective Pay), part of Inflation Reduction Act (IRA), allows tax-exempt entities, including municipalities and school districts, to receive tax credits for clean energy projects.

### About Direct Pay

- All eligible projects receive tax credits (not competitive)
- Currently authorized for 10 years
- Projects completed in 2023 are eligible for tax credits until Nov 15  
For local governments filing on a calendar year, fiscal year deadline is May 15

### Eligible Projects Include

- Renewables – solar, geothermal, wind, etc.
- Electric vehicles
- Electric vehicle charging infrastructure (*limited*)
- Combined heat and power; Electric storage

Direct Pay can be used in combination with other funding sources like NJBPU incentives.

#### Example

Lightweight EV	\$24,000
NJBPU Clean Fleet Grant	-\$4,000
Direct Pay Tax Credit	-\$7,500
<b>Total cost to entity</b>	<b>\$12,500</b>

Note: Total incentive can not exceed total project cost.

For more information, visit Sustainable Jersey's [Direct Pay Tax Credits page](#).

Full list of Direct Pay eligible tax credits at <https://www.irs.gov/pub/irs-pdf/p5817a.pdf>

# C&I ENERGY EFFICIENCY PROGRAMS

NJCleanEnergy.com

LOCAL  
GOVERNMENT  
CUSTOMERS

COMMERCIAL &  
INSTITUTIONAL  
CUSTOMERS

LARGE  
ENERGY  
CUSTOMERS

## EXISTING BUILDINGS

### MEASUREMENT & AUDITS

FREE Energy Audits



### RETROFITS

Prescriptive &  
Custom Rebates

Direct Install

Engineered Solutions

And more from  
your local utility!



Incentives up  
to \$4 million  
for eligible projects



## NEW CONSTRUCTION

Prescriptive & Custom  
Rebates for New  
Construction and  
Gut Rehabs

Pay for Performance  
incentives for  
buildings over  
50,000 sq. ft.



## DISTRIBUTED ENERGY RESOURCES

Combined Heat & Power  
and Fuel Cell Installation  
Incentives

Microgrid Development

Battery Storage

Muni EV Fleets



Key:

Programs run by investor-owned utility companies



Programs run by NJCEP



# UTILITY RUN ENERGY EFFICIENCY PROGRAMS\*

NJCleanEnergy.com/Transition

## PRESCRIPTIVE & CUSTOM REBATES:

- Individual high efficiency equipment rebates for renovation, remodeling, and equipment replacement
- Flexibility to do a little or a lot
- No size requirement

## DIRECT INSTALL:

- Turn-key retrofit program to replace outdated and inefficient equipment including, lighting, HVAC, refrigeration, etc.
- The facility must have an average electric peak demand <200kW in the previous year to qualify

## ENERGY MANAGEMENT :

- Includes the Building Tune-up (BT), Retro-commissioning (RCx), and Strategic Energy Management (SEM) subprograms. These subprograms offer a comprehensive mix of custom energy-savings measures such as basic HVAC tune-ups, building systems tune-ups, controls' calibration, diagnostic testing, and installation of measures to enhance your building's energy performance and savings.

## ENGINEERED SOLUTIONS:

- Comprehensive, whole-building approach to saving energy
- The facility must have an average electric peak demand >200kW in the previous year to qualify



*\*Other programs may be available to you. Check with your Utility Provider to see a full list of offering and what you may be qualified for.*

# UTILITY RUN ENERGY EFFICIENCY PROGRAMS

## JCP&L

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THANK YOU

