

# *LGEA Presentation City of Asbury Park*

July 1, 2022



New Jersey's  
Clean Energy Program

*Lighting the way to New Jersey's Clean Energy Future*

# INTRODUCTIONS

- *City of Asbury Park*

- Robert Bianchini – Director of Capital Projects & Public Facilities
- Greg Toro – Assistant Superintendent of Public Works

- *NJ Clean Energy Program*

- Sarah Walters – LGEA Project Manager
- Moussa Traore – LGEA Lead Auditor
- Michelle Rossi – ESIP Coordinator (BPU)
- Arif Welcher – Government/Business Manager (BPU)

- *Utility Energy Efficiency Programs*

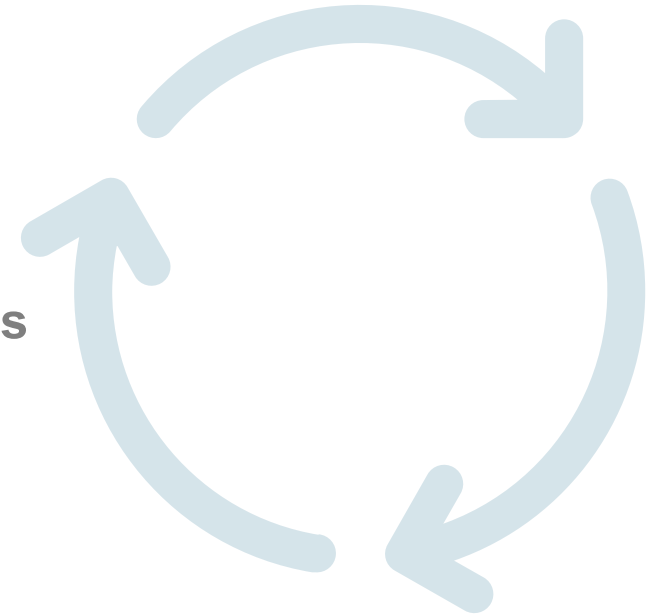
- John Sousa – JCP&L
- Sirajuddin Shaikh – JCP&L

# AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of **E**nergy **C**onservation **M**easures (ECMs) identified & other recommendations
- Energy Savings Improvement Program (ESIP)
- C&I Transition of EE Programs
- Questions regarding the draft audit report
- Next steps for City of Asbury Park

# LGEA PROCESS

- Application Approval
- Initial Call
- Facility Interviews
- Audit
- Benchmarking & Analysis
- Draft Reports
- LGEA Presentation
- Final Reports



# SITE VISIT & UTILITY ANALYSIS

## Overview of Systems, Baseline & Existing Conditions:

- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment
- Cooking & Refrigeration Equipment
- Process Equipment

## Utility Consumption:

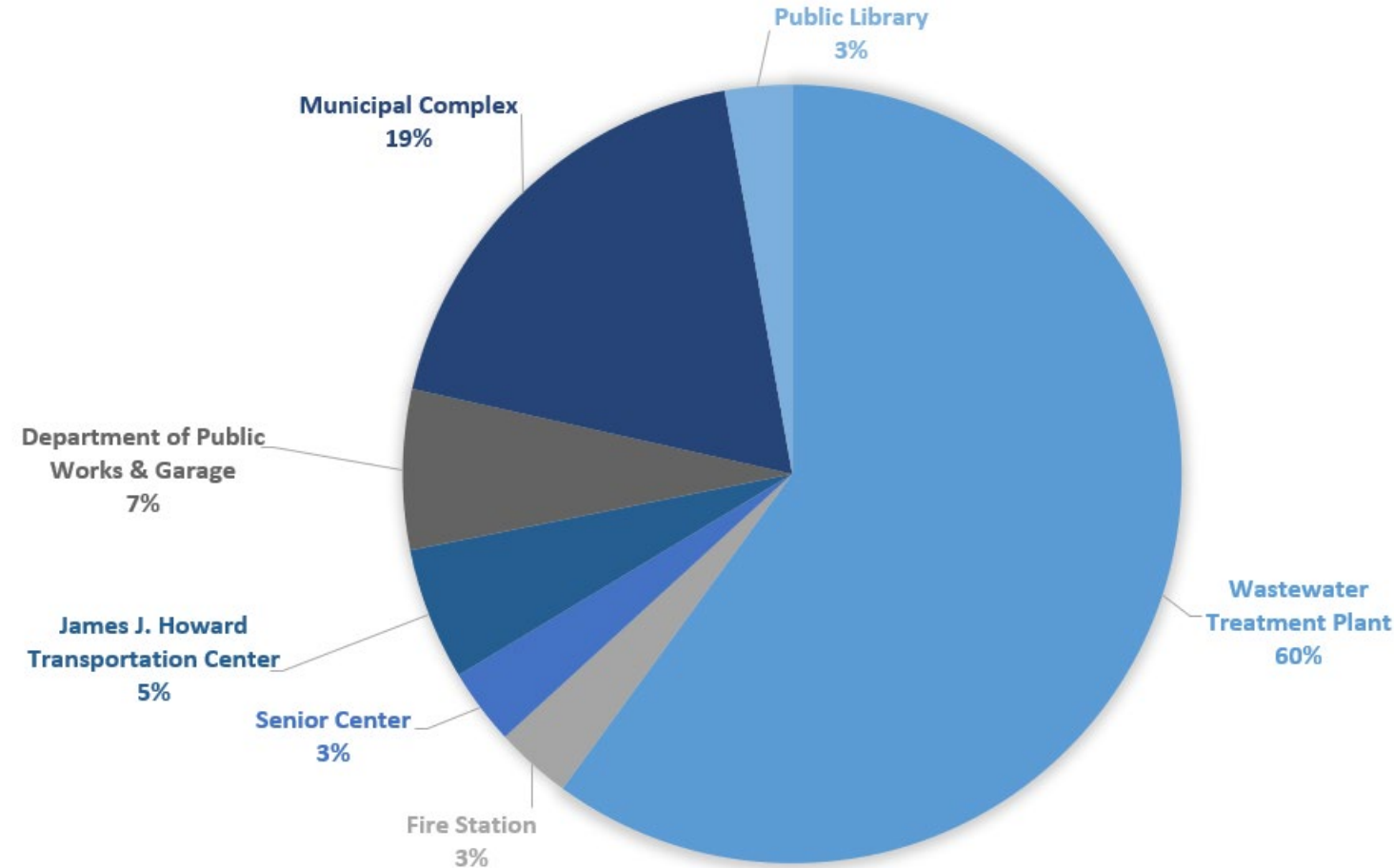
- Electric Consumption and Costs
- Natural Gas Consumption and Costs

## Sites Visited/Analyzed

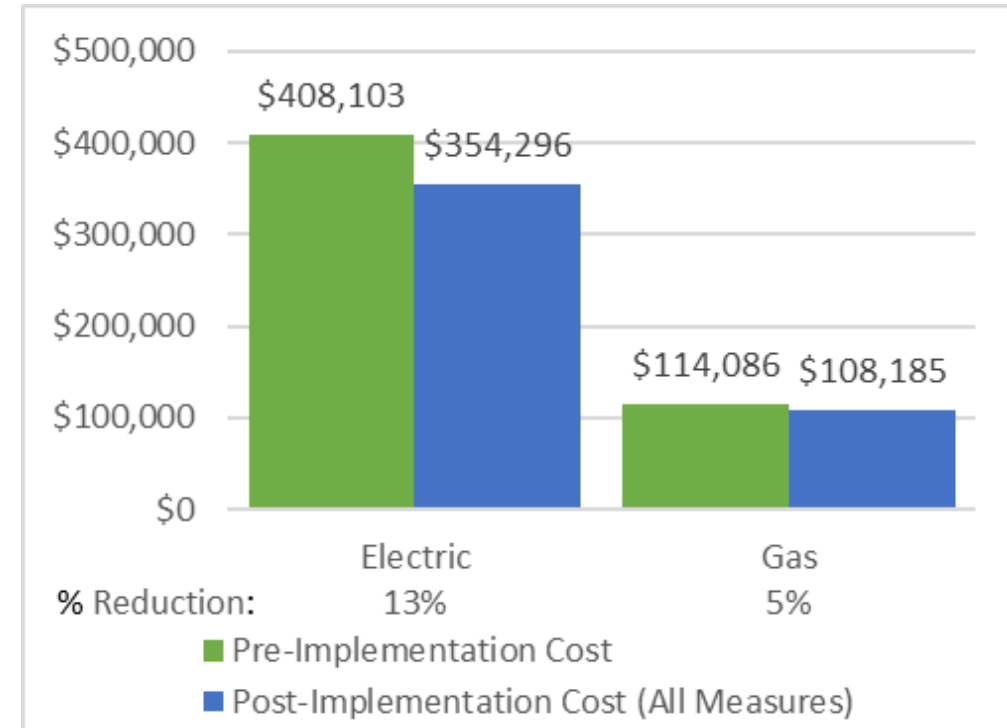
- Senior Center
- Wastewater Treatment Plant
- James J. Howard Transportation Center
- Fire Station
- Public Library
- Municipal Complex
- Department of Public Works & Garage

# UTILITY BREAKOUT


Percent of Total Annual Energy Costs



Pre & Post Implementation Cost



# BENCHMARKING

 **ENERGY STAR® Statement of Energy Performance**  
LEARN MORE AT [energystar.gov](http://energystar.gov)

**N/A** **City of Asbury Park - Public Library**  
Primary Property Type: Library  
Gross Floor Area (ft²): 16,830  
Built: 1945

ENERGY STAR® Score<sup>1</sup>

For Year Ending: May 31, 2021  
Date Generated: April 21, 2022

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

**Property & Contact Information**

Property Address	Property Owner	Primary Contact
City of Asbury Park - Public Library 500 First Avenue Asbury Park, New Jersey 07712	Asbury Park 1 Municipal Plaza Asbury Park, NJ 07712 (732) 502-5727	Michael Manzella 1 Municipal Plaza Asbury Park, NJ 07712 (732) 502-5727 michael.manzella@cityofasburypark.com

Property ID: 2274255

**Energy Consumption and Energy Use Intensity (EUI)**

Site EUI	Annual Energy Intensity	National Median Comparison
43.6 kBtu/ft²	Electric - Gas (kBtu) 224,453 (31%) Natural Gas (kBtu) 508,652 (69%)	National Median Site EUI (kBtu/ft²) 90.6 National Median Source EUI (kBtu/ft²) 143.6 % Diff from National Median Source EUI -52%
<b>Source EUI</b> 69.1 kBtu/ft²		<b>Annual Emissions</b> Greenhouse Gas Emissions (Metric Tons CO2e/year) 48

**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

Professional Engineer or Registered Architect Stamp (if applicable)

**Site EUI**  
43.6 kBtu/ft²

**Source EUI**  
69.1 kBtu/ft²

**National Median Comparison**

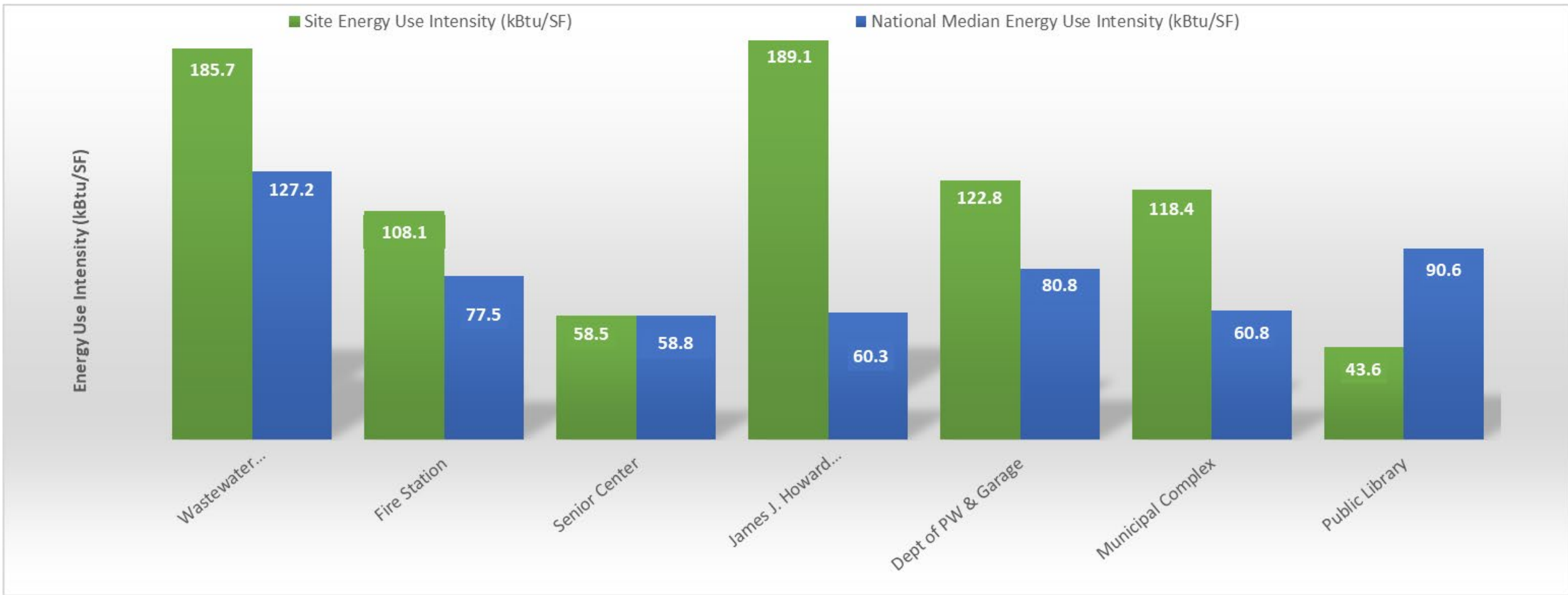
National Median Site EUI (kBtu/ft²)	90.6
National Median Source EUI (kBtu/ft²)	143.6
% Diff from National Median Source EUI	-52%

Site Name	ENERGY STAR® Score
Wastewater Treatment Facility	16
Fire Station	N/A
Senior Center	N/A
James J, Howard Transportation Center	N/A
Department of Public Works & Garage	N/A
Municipal Complex	N/A
Public Library	N/A

ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.

Wastewater Treatment Plants – MGD/kWh.  
Metrics such as energy consumption (electric, gas, etc.), facility size, influent flow, BOD, plant load factor, etc. will impact score.

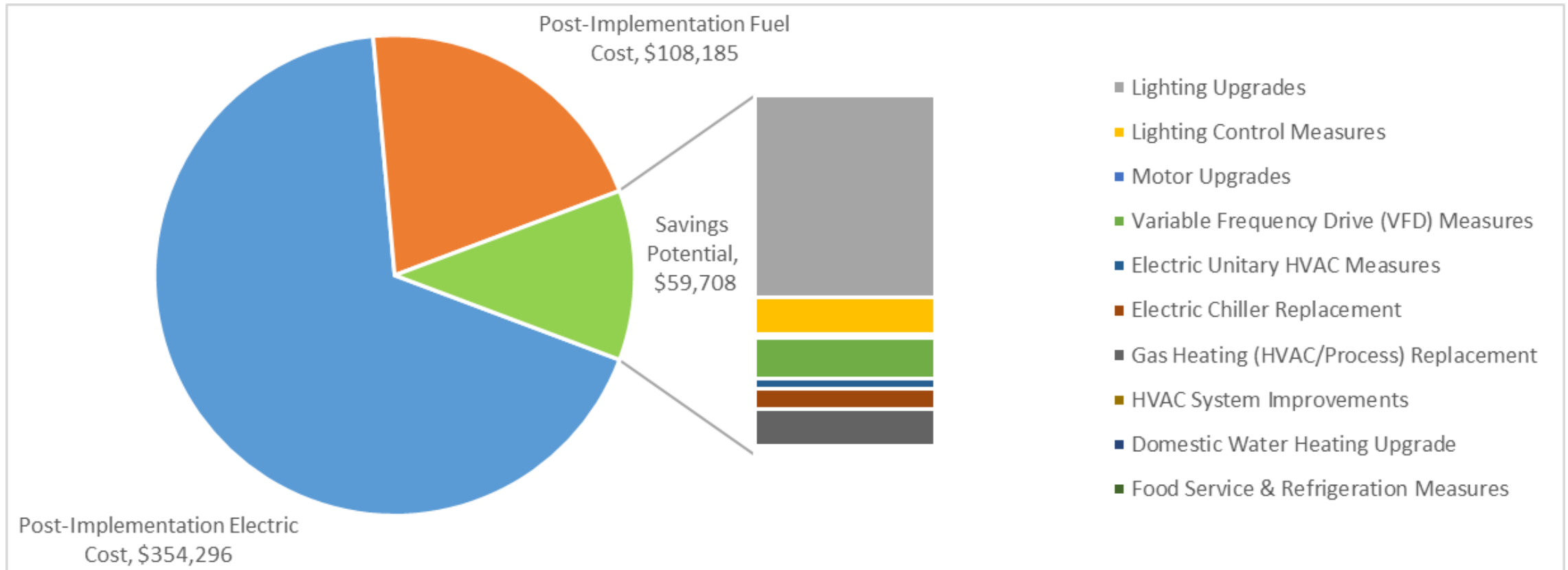
# BENCHMARKING





# ALL OPPORTUNITIES

## Savings Potential



# ALL OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>285,697</b>	<b>42.7</b>	<b>-43.4</b>	<b>\$33,640</b>	<b>\$120,494</b>	<b>\$24,942</b>	<b>\$95,552</b>	<b>2.8</b>	<b>282,613</b>
ECM 1	Install LED Fixtures	103,175	3.4	-4.0	\$12,424	\$63,940	\$11,830	\$52,110	4.2	103,432
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	5,132	0.5	-1.1	\$589	\$848	\$125	\$723	1.2	5,036
ECM 3	Retrofit Fixtures with LED Lamps	177,050	38.8	-38.2	\$20,580	\$55,562	\$12,987	\$42,575	2.1	173,811
ECM 4	Install LED Exit Signs	341	0.0	-0.1	\$46	\$145	\$0	\$145	3.1	334
<b>Lighting Control Measures</b>		<b>51,963</b>	<b>9.1</b>	<b>-11.3</b>	<b>\$5,931</b>	<b>\$38,761</b>	<b>\$8,300</b>	<b>\$30,461</b>	<b>5.1</b>	<b>51,004</b>
ECM 5	Install Occupancy Sensor Lighting Controls	42,302	8.0	-9.2	\$4,843	\$32,911	\$4,340	\$28,571	5.9	41,521
ECM 6	Install High/Low Lighting Controls	9,661	1.1	-2.1	\$1,088	\$5,850	\$3,960	\$1,890	1.7	9,482
<b>Motor Upgrades</b>		<b>5,622</b>	<b>1.3</b>	<b>0.0</b>	<b>\$612</b>	<b>\$57,705</b>	<b>\$0</b>	<b>\$57,705</b>	<b>94.4</b>	<b>5,661</b>
ECM 7	Premium Efficiency Motors	5,622	1.3	0.0	\$612	\$57,705	\$0	\$57,705	94.4	5,661
<b>Variable Frequency Drive (VFD) Measures</b>		<b>63,365</b>	<b>15.7</b>	<b>0.0</b>	<b>\$6,893</b>	<b>\$55,765</b>	<b>\$7,775</b>	<b>\$47,990</b>	<b>7.0</b>	<b>63,808</b>
ECM 8	Install VFDs on Constant Volume (CV) Fans	47,245	12.9	0.0	\$5,140	\$31,614	\$3,775	\$27,839	5.4	47,576
ECM 9	Install VFDs on Heating Water Pumps	16,120	2.8	0.0	\$1,754	\$24,151	\$4,000	\$20,151	11.5	16,232
<b>Electric Unitary HVAC Measures</b>		<b>12,047</b>	<b>6.6</b>	<b>6.6</b>	<b>\$1,515</b>	<b>\$56,056</b>	<b>\$4,680</b>	<b>\$51,376</b>	<b>33.9</b>	<b>12,902</b>
ECM 10	Install High Efficiency Air Conditioning Units	12,047	6.6	6.6	\$1,515	\$56,056	\$4,680	\$51,376	33.9	12,902
<b>Electric Chiller Replacement</b>		<b>30,169</b>	<b>-7.2</b>	<b>0.0</b>	<b>\$3,473</b>	<b>\$98,473</b>	<b>\$9,000</b>	<b>\$89,473</b>	<b>25.8</b>	<b>30,380</b>
ECM 11	Install High Efficiency Chillers	30,169	-7.2	0.0	\$3,473	\$98,473	\$9,000	\$89,473	25.8	30,380

# ALL OPPORTUNITIES

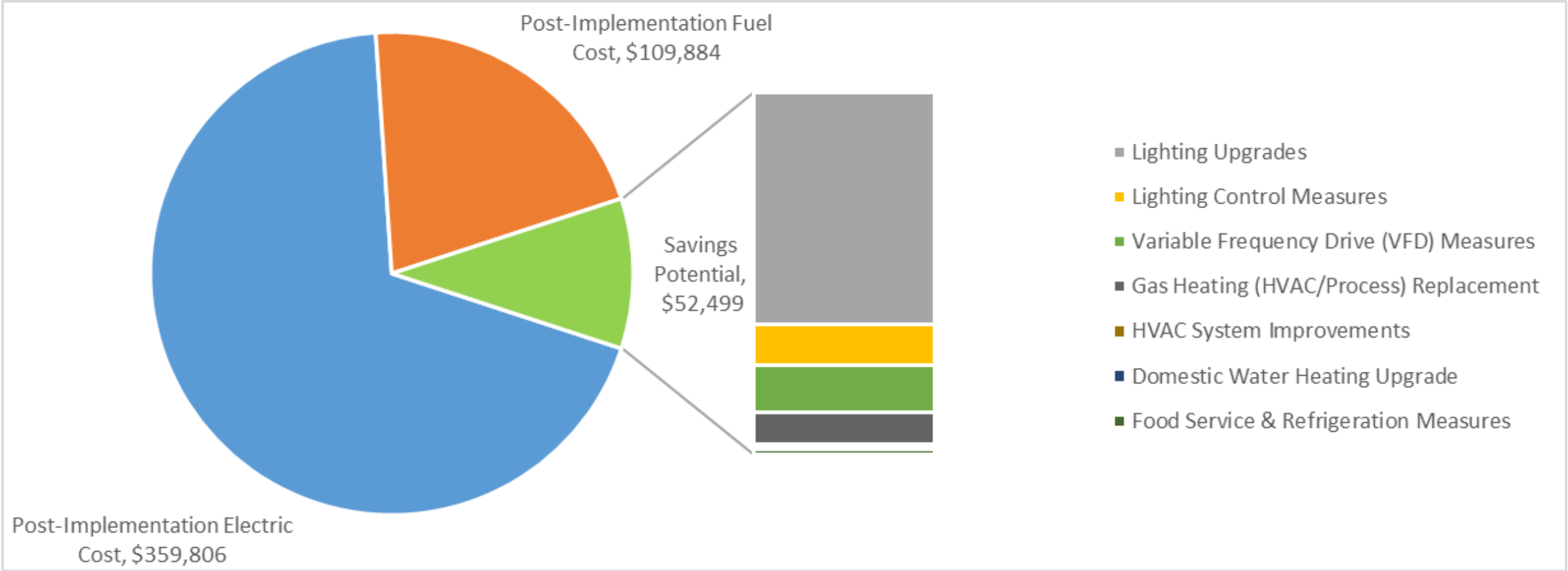
#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Gas Heating (HVAC/Process) Replacement</b>		<b>0</b>	<b>0.0</b>	<b>565.5</b>	<b>\$6,133</b>	<b>\$140,820</b>	<b>\$11,428</b>	<b>\$129,392</b>	<b>21.1</b>	<b>66,208</b>
ECM 12	Install High Efficiency Hot Water Boilers	0	0.0	126.8	\$1,307	\$65,937	\$4,928	\$61,009	46.7	14,850
ECM 13	Install High Efficiency Furnaces	0	0.0	19.5	\$215	\$6,028	\$500	\$5,528	25.8	2,286
ECM 14	Install High Efficiency Unit Heaters	0	0.0	7.5	\$87	\$5,377	\$0	\$5,377	62.0	876
ECM 15	Install Infrared Heaters	0	0.0	411.6	\$4,525	\$63,478	\$6,000	\$57,478	12.7	48,195
<b>HVAC System Improvements</b>		<b>1,233</b>	<b>0.0</b>	<b>9.2</b>	<b>\$257</b>	<b>\$948</b>	<b>\$100</b>	<b>\$848</b>	<b>3.3</b>	<b>2,320</b>
ECM 16	Install Programmable Thermostats	605	0.0	9.2	\$181	\$660	\$0	\$660	3.6	1,689
ECM 17	Install Pipe Insulation	627	0.0	0.0	\$77	\$289	\$100	\$189	2.5	632
<b>Domestic Water Heating Upgrade</b>		<b>1,251</b>	<b>0.0</b>	<b>27.7</b>	<b>\$460</b>	<b>\$301</b>	<b>\$151</b>	<b>\$151</b>	<b>0.3</b>	<b>4,508</b>
ECM 18	Install Low-Flow DHW Devices	1,251	0.0	27.7	\$460	\$301	\$151	\$151	0.3	4,508
<b>Food Service &amp; Refrigeration Measures</b>		<b>6,790</b>	<b>0.8</b>	<b>0.0</b>	<b>\$794</b>	<b>\$1,150</b>	<b>\$200</b>	<b>\$950</b>	<b>1.2</b>	<b>6,837</b>
ECM 19	Vending Machine Control	6,790	0.8	0.0	\$794	\$1,150	\$200	\$950	1.2	6,837
<b>TOTALS</b>		<b>458,136</b>	<b>68.9</b>	<b>554.3</b>	<b>\$59,708</b>	<b>\$570,474</b>	<b>\$66,576</b>	<b>\$503,898</b>	<b>8.4</b>	<b>526,241</b>

\* - All incentives presented in this table are included as placeholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# COST EFFECTIVE OPPORTUNITIES

## Savings Potential



# COST EFFECTIVE OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>285,697</b>	<b>42.7</b>	<b>-43.4</b>	<b>\$33,640</b>	<b>\$120,494</b>	<b>\$24,942</b>	<b>\$95,552</b>	<b>2.8</b>	<b>282,613</b>
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<b>Lighting Control Measures</b>		<b>51,963</b>	<b>9.1</b>	<b>-11.3</b>	<b>\$5,931</b>	<b>\$38,761</b>	<b>\$8,300</b>	<b>\$30,461</b>	<b>5.1</b>	<b>51,004</b>
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ECM 6	Install High/Low Lighting Controls	9,661	1.1	-2.1	\$1,088	\$5,850	\$3,960	\$1,890	1.7	9,482
<b>Variable Frequency Drive (VFD) Measures</b>		<b>63,365</b>	<b>15.7</b>	<b>0.0</b>	<b>\$6,893</b>	<b>\$55,765</b>	<b>\$7,775</b>	<b>\$47,990</b>	<b>7.0</b>	<b>63,808</b>
ECM 8	Install VFDs on Constant Volume (CV) Fans	47,245	12.9	0.0	\$5,140	\$31,614	\$3,775	\$27,839	5.4	47,576
ECM 9	Install VFDs on Heating Water Pumps	16,120	2.8	0.0	\$1,754	\$24,151	\$4,000	\$20,151	11.5	16,232
<b>Gas Heating (HVAC/Process) Replacement</b>		<b>0</b>	<b>0.0</b>	<b>411.6</b>	<b>\$4,525</b>	<b>\$63,478</b>	<b>\$6,000</b>	<b>\$57,478</b>	<b>12.7</b>	<b>48,195</b>
ECM 15	Install Infrared Heaters	0	0.0	411.6	\$4,525	\$63,478	\$6,000	\$57,478	12.7	48,195
<b>HVAC System Improvements</b>		<b>1,233</b>	<b>0.0</b>	<b>9.2</b>	<b>\$257</b>	<b>\$948</b>	<b>\$100</b>	<b>\$848</b>	<b>3.3</b>	<b>2,320</b>
ECM 16	Install Programmable Thermostats	605	0.0	9.2	\$181	\$660	\$0	\$660	3.6	1,689
ECM 17	Install Pipe Insulation	627	0.0	0.0	\$77	\$289	\$100	\$189	2.5	632
<b>Domestic Water Heating Upgrade</b>		<b>1,251</b>	<b>0.0</b>	<b>27.7</b>	<b>\$460</b>	<b>\$301</b>	<b>\$151</b>	<b>\$151</b>	<b>0.3</b>	<b>4,508</b>
ECM 18	Install Low-Flow DHW Devices	1,251	0.0	27.7	\$460	\$301	\$151	\$151	0.3	4,508
<b>Food Service &amp; Refrigeration Measures</b>		<b>6,790</b>	<b>0.8</b>	<b>0.0</b>	<b>\$794</b>	<b>\$1,150</b>	<b>\$200</b>	<b>\$950</b>	<b>1.2</b>	<b>6,837</b>
ECM 19	Vending Machine Control	6,790	0.8	0.0	\$794	\$1,150	\$200	\$950	1.2	6,837
<b>TOTALS</b>		<b>410,299</b>	<b>68.3</b>	<b>393.9</b>	<b>\$52,499</b>	<b>\$280,897</b>	<b>\$47,468</b>	<b>\$233,430</b>	<b>4.4</b>	<b>459,286</b>

\* - All incentives presented in this table are included as placeholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs

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# SENIOR CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>13,884</b>	<b>5.5</b>	<b>-3</b>	<b>\$1,866</b>	<b>\$8,138</b>	<b>\$1,447</b>	<b>\$6,691</b>	<b>3.6</b>	<b>13,684</b>
ECM 1	Install LED Fixtures	Yes	1,717	0.0	0	\$235	\$1,051	\$200	\$851	3.6	1,729
ECM 2	Retrofit Fixtures with LED Lamps	Yes	12,167	5.5	-3	\$1,631	\$7,088	\$1,247	\$5,841	3.6	11,956
<b>Lighting Control Measures</b>			<b>602</b>	<b>0.3</b>	<b>0</b>	<b>\$81</b>	<b>\$945</b>	<b>\$350</b>	<b>\$595</b>	<b>7.4</b>	<b>591</b>
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	317	0.1	0	\$43	\$270	\$35	\$235	5.5	312
ECM 4	Install High/Low Lighting Controls	Yes	285	0.1	0	\$38	\$675	\$315	\$360	9.4	280
<b>Domestic Water Heating Upgrade</b>			<b>0</b>	<b>0.0</b>	<b>7</b>	<b>\$86</b>	<b>\$50</b>	<b>\$25</b>	<b>\$25</b>	<b>0.3</b>	<b>778</b>
ECM 5	Install Low-Flow DHW Devices	Yes	0	0.0	7	\$86	\$50	\$25	\$25	0.3	778
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>14,486</b>	<b>5.8</b>	<b>4</b>	<b>\$2,033</b>	<b>\$9,133</b>	<b>\$1,822</b>	<b>\$7,311</b>	<b>3.6</b>	<b>15,053</b>
<b>TOTALS (ALL MEASURES)</b>			<b>14,486</b>	<b>5.8</b>	<b>4</b>	<b>\$2,033</b>	<b>\$9,133</b>	<b>\$1,822</b>	<b>\$7,311</b>	<b>3.6</b>	<b>15,053</b>

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# WASTEWATER TREATMENT FACILITY

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>30,303</b>	<b>2.0</b>	<b>-6</b>	<b>\$3,243</b>	<b>\$6,393</b>	<b>\$746</b>	<b>\$5,647</b>	<b>1.7</b>	<b>29,843</b>
ECM 1	Install LED Fixtures	Yes	5,339	0.0	0	\$581	\$2,409	\$300	\$2,109	3.6	5,377
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,546	0.1	0	\$165	\$206	\$30	\$176	1.1	1,515
ECM 3	Retrofit Fixtures with LED Lamps	Yes	23,418	1.9	-5	\$2,497	\$3,778	\$416	\$3,362	1.3	22,951
<b>Lighting Control Measures</b>			<b>11,943</b>	<b>1.0</b>	<b>-3</b>	<b>\$1,273</b>	<b>\$3,292</b>	<b>\$930</b>	<b>\$2,362</b>	<b>1.9</b>	<b>11,705</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	9,486	0.8	-2	\$1,012	\$2,392	\$285	\$2,107	2.1	9,297
ECM 5	Install High/Low Lighting Controls	Yes	2,456	0.2	-1	\$262	\$900	\$645	\$255	1.0	2,407
<b>Motor Upgrades</b>			<b>5,622</b>	<b>1.3</b>	<b>0</b>	<b>\$612</b>	<b>\$57,705</b>	<b>\$0</b>	<b>\$57,705</b>	<b>94.4</b>	<b>5,661</b>
ECM 6	Premium Efficiency Motors	No	5,622	1.3	0	\$612	\$57,705	\$0	\$57,705	94.4	5,661
<b>Variable Frequency Drive (VFD) Measures</b>			<b>63,365</b>	<b>15.7</b>	<b>0</b>	<b>\$6,893</b>	<b>\$55,765</b>	<b>\$7,775</b>	<b>\$47,990</b>	<b>7.0</b>	<b>63,808</b>
ECM 7	Install VFDs on Constant Volume (CV) Fans	Yes	47,245	12.9	0	\$5,140	\$31,614	\$3,775	\$27,839	5.4	47,576
ECM 8	Install VFDs on Heating Water Pumps	Yes	16,120	2.8	0	\$1,754	\$24,151	\$4,000	\$20,151	11.5	16,232
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>105,611</b>	<b>18.7</b>	<b>-8</b>	<b>\$11,409</b>	<b>\$65,450</b>	<b>\$9,451</b>	<b>\$55,999</b>	<b>4.9</b>	<b>105,356</b>
<b>TOTALS (ALL MEASURES)</b>			<b>111,233</b>	<b>20.0</b>	<b>-8</b>	<b>\$12,021</b>	<b>\$123,155</b>	<b>\$9,451</b>	<b>\$113,704</b>	<b>9.5</b>	<b>111,017</b>

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# JAMES J HOWARD TRANSPORTATION CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>59,497</b>	<b>1.0</b>	<b>-1</b>	<b>\$7,330</b>	<b>\$35,328</b>	<b>\$8,008</b>	<b>\$27,320</b>	<b>3.7</b>	<b>59,776</b>
ECM 1	Install LED Fixtures	Yes	53,997	0.0	0	\$6,664	\$33,898	\$7,655	\$26,243	3.9	54,374
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	35	0.0	0	\$4	\$51	\$5	\$46	10.6	35
ECM 3	Retrofit Fixtures with LED Lamps	Yes	5,465	1.0	-1	\$661	\$1,379	\$348	\$1,031	1.6	5,367
<b>Lighting Control Measures</b>			<b>396</b>	<b>0.1</b>	<b>0</b>	<b>\$48</b>	<b>\$656</b>	<b>\$70</b>	<b>\$586</b>	<b>12.2</b>	<b>389</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	396	0.1	0	\$48	\$656	\$70	\$586	12.2	389
<b>Unitary HVAC Measures</b>			<b>6,459</b>	<b>3.6</b>	<b>7</b>	<b>\$872</b>	<b>\$34,499</b>	<b>\$2,975</b>	<b>\$31,524</b>	<b>36.2</b>	<b>7,275</b>
ECM 5	Install High Efficiency Air Conditioning Units	No	6,459	3.6	7	\$872	\$34,499	\$2,975	\$31,524	36.2	7,275
<b>Domestic Water Heating Upgrade</b>			<b>1,112</b>	<b>0.0</b>	<b>0</b>	<b>\$137</b>	<b>\$29</b>	<b>\$14</b>	<b>\$14</b>	<b>0.1</b>	<b>1,120</b>
ECM 6	Install Low-Flow DHW Devices	Yes	1,112	0.0	0	\$137	\$29	\$14	\$14	0.1	1,120
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>61,005</b>	<b>1.2</b>	<b>-1</b>	<b>\$7,515</b>	<b>\$36,012</b>	<b>\$8,092</b>	<b>\$27,920</b>	<b>3.7</b>	<b>61,285</b>
<b>TOTALS (ALL MEASURES)</b>			<b>67,464</b>	<b>4.7</b>	<b>5</b>	<b>\$8,387</b>	<b>\$70,511</b>	<b>\$11,067</b>	<b>\$59,444</b>	<b>7.1</b>	<b>68,560</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).



# FIRE STATION

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>14,833</b>	<b>1.7</b>	<b>-3</b>	<b>\$1,780</b>	<b>\$3,870</b>	<b>\$516</b>	<b>\$3,354</b>	<b>1.9</b>	<b>14,610</b>
ECM 1	Install LED Fixtures	Yes	4,044	0.3	-1	\$487	\$2,186	\$150	\$2,036	4.2	4,003
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	2,738	0.3	-1	\$328	\$462	\$70	\$392	1.2	2,689
ECM 3	Retrofit Fixtures with LED Lamps	Yes	8,051	1.1	-2	\$965	\$1,221	\$296	\$925	1.0	7,917
<b>Lighting Control Measures</b>			<b>3,226</b>	<b>0.4</b>	<b>-1</b>	<b>\$386</b>	<b>\$2,380</b>	<b>\$485</b>	<b>\$1,895</b>	<b>4.9</b>	<b>3,168</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,372	0.3	-1	\$284	\$1,930	\$275	\$1,655	5.8	2,329
ECM 5	Install High/Low Lighting Controls	Yes	854	0.1	0	\$102	\$450	\$210	\$240	2.3	839
<b>Unitary HVAC Measures</b>			<b>158</b>	<b>0.1</b>	<b>0</b>	<b>\$19</b>	<b>\$582</b>	<b>\$0</b>	<b>\$582</b>	<b>30.1</b>	<b>159</b>
ECM 6	Install High Efficiency Air Conditioning Units	No	158	0.1	0	\$19	\$582	\$0	\$582	30.1	159
<b>Gas Heating (HVAC/Process) Replacement</b>			<b>0</b>	<b>0.0</b>	<b>7</b>	<b>\$87</b>	<b>\$5,377</b>	<b>\$0</b>	<b>\$5,377</b>	<b>62.0</b>	<b>876</b>
ECM 7	Install High Efficiency Unit Heaters	No	0	0.0	7	\$87	\$5,377	\$0	\$5,377	62.0	876
<b>HVAC System Improvements</b>			<b>1,233</b>	<b>0.0</b>	<b>9</b>	<b>\$257</b>	<b>\$948</b>	<b>\$100</b>	<b>\$848</b>	<b>3.3</b>	<b>2,320</b>
ECM 8	Install Programmable Thermostats	Yes	605	0.0	9	\$181	\$660	\$0	\$660	3.6	1,689
ECM 9	Install Pipe Insulation	Yes	627	0.0	0	\$77	\$289	\$100	\$189	2.5	632
<b>Domestic Water Heating Upgrade</b>			<b>139</b>	<b>0.0</b>	<b>0</b>	<b>\$17</b>	<b>\$7</b>	<b>\$4</b>	<b>\$4</b>	<b>0.2</b>	<b>140</b>
ECM 10	Install Low-Flow DHW Devices	Yes	139	0.0	0	\$17	\$7	\$4	\$4	0.2	140
<b>Food Service &amp; Refrigeration Measures</b>			<b>1,954</b>	<b>0.2</b>	<b>0</b>	<b>\$239</b>	<b>\$460</b>	<b>\$50</b>	<b>\$410</b>	<b>1.7</b>	<b>1,968</b>
ECM 11	Vending Machine Control	Yes	1,954	0.2	0	\$239	\$460	\$50	\$410	1.7	1,968
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>21,385</b>	<b>2.3</b>	<b>6</b>	<b>\$2,679</b>	<b>\$7,665</b>	<b>\$1,155</b>	<b>\$6,511</b>	<b>2.4</b>	<b>22,206</b>
<b>TOTALS (ALL MEASURES)</b>			<b>21,543</b>	<b>2.3</b>	<b>13</b>	<b>\$2,786</b>	<b>\$13,624</b>	<b>\$1,155</b>	<b>\$12,469</b>	<b>4.5</b>	<b>23,241</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# PUBLIC LIBRARY

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>22,810</b>	<b>8.1</b>	<b>-4</b>	<b>\$3,119</b>	<b>\$14,013</b>	<b>\$3,696</b>	<b>\$10,317</b>	<b>3.3</b>	<b>22,537</b>
ECM 1	Install LED Fixtures	Yes	5,462	0.0	0	\$756	\$3,535	\$950	\$2,585	3.4	5,500
ECM 2	Retrofit Fixtures with LED Lamps	Yes	17,008	8.1	-4	\$2,316	\$10,333	\$2,746	\$7,587	3.3	16,703
ECM 3	Install LED Exit Signs	Yes	341	0.0	0	\$46	\$145	\$0	\$145	3.1	334
<b>Lighting Control Measures</b>			<b>4,375</b>	<b>2.1</b>	<b>-1</b>	<b>\$596</b>	<b>\$7,477</b>	<b>\$1,125</b>	<b>\$6,352</b>	<b>10.7</b>	<b>4,296</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	4,332	2.0	-1	\$590	\$7,252	\$950	\$6,302	10.7	4,254
ECM 5	Install High/Low Lighting Controls	Yes	42	0.0	0	\$6	\$225	\$175	\$50	8.6	42
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>27,185</b>	<b>10.2</b>	<b>-3</b>	<b>\$3,726</b>	<b>\$21,533</b>	<b>\$4,843</b>	<b>\$16,690</b>	<b>4.5</b>	<b>26,971</b>
<b>TOTALS (ALL MEASURES)</b>			<b>27,185</b>	<b>10.2</b>	<b>-3</b>	<b>\$3,726</b>	<b>\$21,533</b>	<b>\$4,843</b>	<b>\$16,690</b>	<b>4.5</b>	<b>26,971</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# MUNICIPAL COMPLEX

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>107,122</b>	<b>17.2</b>	<b>-22</b>	<b>\$12,102</b>	<b>\$32,126</b>	<b>\$6,390</b>	<b>\$25,736</b>	<b>2.1</b>	<b>105,247</b>
ECM 1	Install LED Fixtures	Yes	11,684	1.3	-2	\$1,324	\$9,098	\$765	\$8,333	6.3	11,521
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	811	0.1	0	\$92	\$129	\$20	\$109	1.2	797
ECM 3	Retrofit Fixtures with LED Lamps	Yes	94,627	15.8	-20	\$10,687	\$22,900	\$5,605	\$17,295	1.6	92,929
<b>Lighting Control Measures</b>			<b>29,752</b>	<b>4.6</b>	<b>-6</b>	<b>\$3,360</b>	<b>\$20,929</b>	<b>\$4,500</b>	<b>\$16,429</b>	<b>4.9</b>	<b>29,218</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	23,974	4.1	-5	\$2,708	\$17,779	\$2,335	\$15,444	5.7	23,544
ECM 5	Install High/Low Lighting Controls	Yes	5,778	0.6	-1	\$652	\$3,150	\$2,165	\$985	1.5	5,674
<b>Unitary HVAC Measures</b>			<b>4,139</b>	<b>2.1</b>	<b>0</b>	<b>\$477</b>	<b>\$15,088</b>	<b>\$1,113</b>	<b>\$13,975</b>	<b>29.3</b>	<b>4,168</b>
ECM 6	Install High Efficiency Air Conditioning Units	No	4,139	2.1	0	\$477	\$15,088	\$1,113	\$13,975	29.3	4,168
<b>Electric Chiller Replacement</b>			<b>30,169</b>	<b>-7.2</b>	<b>0</b>	<b>\$3,473</b>	<b>\$98,473</b>	<b>\$9,000</b>	<b>\$89,473</b>	<b>25.8</b>	<b>30,380</b>
ECM 7	Install High Efficiency Chillers	No	30,169	-7.2	0	\$3,473	\$98,473	\$9,000	\$89,473	25.8	30,380
<b>Gas Heating (HVAC/Process) Replacement</b>			<b>0</b>	<b>0.0</b>	<b>127</b>	<b>\$1,307</b>	<b>\$65,937</b>	<b>\$4,928</b>	<b>\$61,009</b>	<b>46.7</b>	<b>14,850</b>
ECM 8	Install High Efficiency Hot Water Boilers	No	0	0.0	127	\$1,307	\$65,937	\$4,928	\$61,009	46.7	14,850
<b>Domestic Water Heating Upgrade</b>			<b>0</b>	<b>0.0</b>	<b>17</b>	<b>\$176</b>	<b>\$129</b>	<b>\$65</b>	<b>\$65</b>	<b>0.4</b>	<b>2,000</b>
ECM 9	Install Low-Flow DHW Devices	Yes	0	0.0	17	\$176	\$129	\$65	\$65	0.4	2,000
<b>Food Service &amp; Refrigeration Measures</b>			<b>3,224</b>	<b>0.4</b>	<b>0</b>	<b>\$371</b>	<b>\$460</b>	<b>\$100</b>	<b>\$360</b>	<b>1.0</b>	<b>3,246</b>
ECM 10	Vending Machine Control	Yes	3,224	0.4	0	\$371	\$460	\$100	\$360	1.0	3,246
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>140,097</b>	<b>22.2</b>	<b>-12</b>	<b>\$16,009</b>	<b>\$53,644</b>	<b>\$11,055</b>	<b>\$42,589</b>	<b>2.7</b>	<b>139,711</b>
<b>TOTALS (ALL MEASURES)</b>			<b>174,405</b>	<b>17.1</b>	<b>115</b>	<b>\$21,266</b>	<b>\$233,142</b>	<b>\$26,095</b>	<b>\$207,046</b>	<b>9.7</b>	<b>189,109</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# DEPARTMENT OF PUBLIC WORKS & GARAGE

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>37,246</b>	<b>7.1</b>	<b>-5</b>	<b>\$4,200</b>	<b>\$20,627</b>	<b>\$4,139</b>	<b>\$16,488</b>	<b>3.9</b>	<b>36,916</b>
ECM 1	Install LED Fixtures	Yes	20,932	1.8	-1	\$2,377	\$11,764	\$1,810	\$9,954	4.2	20,927
ECM 2	Retrofit Fixtures with LED Lamps	Yes	16,314	5.4	-4	\$1,823	\$8,864	\$2,329	\$6,535	3.6	15,989
<b>Lighting Control Measures</b>			<b>1,671</b>	<b>0.6</b>	<b>0</b>	<b>\$187</b>	<b>\$3,082</b>	<b>\$840</b>	<b>\$2,242</b>	<b>12.0</b>	<b>1,637</b>
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	1,425	0.5	0	\$159	\$2,632	\$390	\$2,242	14.1	1,396
ECM 4	Install High/Low Lighting Controls	Yes	246	0.1	0	\$27	\$450	\$450	\$0	0.0	241
<b>Unitary HVAC Measures</b>			<b>1,290</b>	<b>0.9</b>	<b>0</b>	<b>\$147</b>	<b>\$5,887</b>	<b>\$593</b>	<b>\$5,295</b>	<b>35.9</b>	<b>1,299</b>
ECM 5	Install High Efficiency Air Conditioning Units	No	1,290	0.9	0	\$147	\$5,887	\$593	\$5,295	35.9	1,299
<b>Gas Heating (HVAC/Process) Replacement</b>			<b>0</b>	<b>0.0</b>	<b>431</b>	<b>\$4,739</b>	<b>\$69,506</b>	<b>\$6,500</b>	<b>\$63,006</b>	<b>13.3</b>	<b>50,481</b>
ECM 6	Install High Efficiency Furnaces	No	0	0.0	20	\$215	\$6,028	\$500	\$5,528	25.8	2,286
ECM 7	Install Infrared Heaters	Yes	0	0.0	412	\$4,525	\$63,478	\$6,000	\$57,478	12.7	48,195
<b>Domestic Water Heating Upgrade</b>			<b>0</b>	<b>0.0</b>	<b>3</b>	<b>\$31</b>	<b>\$43</b>	<b>\$22</b>	<b>\$22</b>	<b>0.7</b>	<b>333</b>
ECM 8	Install Low-Flow DHW Devices	Yes	0	0.0	3	\$31	\$43	\$22	\$22	0.7	333
<b>Food Service &amp; Refrigeration Measures</b>			<b>1,612</b>	<b>0.2</b>	<b>0</b>	<b>\$184</b>	<b>\$230</b>	<b>\$50</b>	<b>\$180</b>	<b>1.0</b>	<b>1,623</b>
ECM 9	Vending Machine Control	Yes	1,612	0.2	0	\$184	\$230	\$50	\$180	1.0	1,623
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>40,529</b>	<b>7.9</b>	<b>409</b>	<b>\$9,127</b>	<b>\$87,460</b>	<b>\$11,051</b>	<b>\$76,410</b>	<b>8.4</b>	<b>88,705</b>
<b>TOTALS (ALL MEASURES)</b>			<b>41,819</b>	<b>8.8</b>	<b>429</b>	<b>\$9,489</b>	<b>\$99,376</b>	<b>\$12,143</b>	<b>\$87,233</b>	<b>9.2</b>	<b>92,290</b>

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# ENERGY EFFICIENT BEST PRACTICES

- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings
- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

***See individual reports for specific EE practices by building***

# SOLAR ENERGY GENERATION POTENTIAL

	Wastewater Treatment Plant	Municipal Complex
<i>Potential:</i>	<b>HIGH</b>	<b>HIGH</b>
<i>System Potential: (kW)</i>	193	107
<i>Electric Generation: (kWh per year)</i>	229,934	127,477
<i>Displaced Cost: (per year)</i>	\$25,010	\$14,680

## Successor Solar Incentive Program

<https://www.njcleanenergy.com/renewable-energy/programs/susi-program>

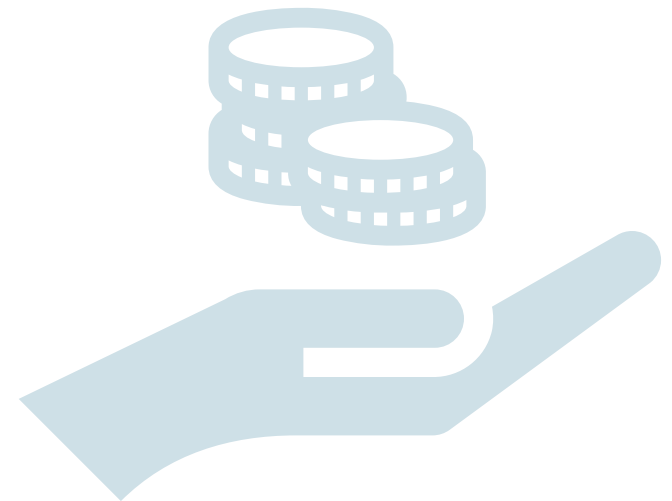
## Community Solar Energy Pilot Program

<http://www.NJCleanEnergy.com/CommunitySolar>

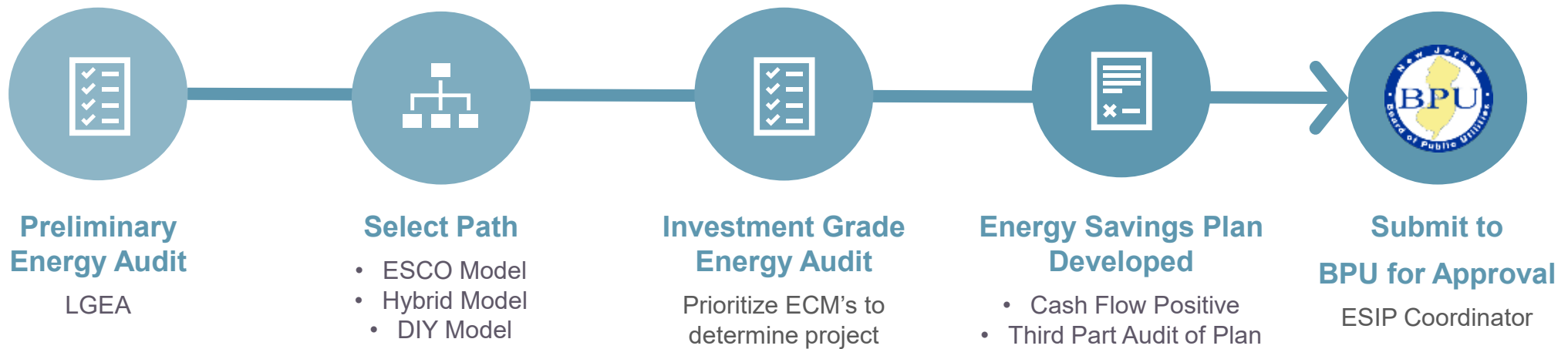
# FINANCING MECHANISM: ESIP

## ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Energy Performance Contracting – NJ ESIP
- Financing Mechanism that allows state entities to make energy efficiency improvements without impacting their budgets
- Administered by the NJBPU
- NJBPU Approved EE Incentive Programs: NJCEP or Utility
- Project is paid for with the value of its own energy savings
- 15 or 20 year self-funding loan
- Can be combined with Federal/State Pandemic Relief Funds
- No upfront capital expenses
- No referendum is required
- No impact to taxpayers



# FINANCING MECHANISM: ESIP





# ENERGY SAVINGS IMPROVEMENT PROGRAM

## FOR MORE INFORMATION

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# C&I TRANSITION OF ENERGY EFFICIENCY PROGRAMS

<https://www.njcleanenergy.com/transition>

LOCAL  
GOVERNMENT  
CUSTOMERS

COMMERCIAL &  
INSTITUTIONAL  
CUSTOMERS

LARGE  
ENERGY  
CUSTOMERS

## EXISTING BUILDINGS

### MEASUREMENT & AUDITS

FREE Energy Audits



### RETROFITS

Prescriptive &  
Custom Rebates

Direct Install

Engineered Solutions

And more from  
your local utility!



Incentives up  
to \$4 million  
for eligible projects



## NEW CONSTRUCTION

Prescriptive & Custom  
Rebates for New  
Construction and  
Gut Rehabs

Pay for Performance  
incentives for  
buildings over  
50,000 sq. ft.



## DISTRIBUTED ENERGY RESOURCES

Combined Heat & Power  
and Fuel Cell Installation  
Incentives

Microgrid Development

Battery Storage

Muni EV Fleets



# UTILITY RUN ENERGY EFFICIENCY PROGRAMS

## **PRESCRIPTIVE & CUSTOM REBATES:**

- Individual high efficiency equipment rebates for renovation, remodeling, and equipment replacement
- Flexibility to do a little or a lot
- No size requirement

## **DIRECT INSTALL:**

- Turn-key retrofit program to replace outdated and inefficient equipment including, lighting, HVAC, refrigeration, etc.
- The facility must have an average electric peak demand <200kW in the previous year to qualify

## **ENGINEERED SOLUTIONS:**

- Comprehensive, whole-building approach to saving energy
- The facility must have an average electric peak demand >200kW in the previous year to qualify



# UTILITY RUN ENERGY EFFICIENCY PROGRAMS

## JCP&L

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# CLEAN FLEET ELECTRIC VEHICLE INCENTIVE PROGRAM

[www.NJCleanEnergy.com/EV](http://www.NJCleanEnergy.com/EV)

- Electric vehicles are now included on the State Purchasing Contract under Award T0099
- Clean Fleet Electric Vehicle Incentive Program
  - Designed to encourage local and state governments to add EVs to their fleet
    - \$4,000 per battery electric vehicle (maximum of 2); and
    - \$1,500 for one Level-Two EV charging station
- Questions? [EV.programs@bpu.nj.gov](mailto:EV.programs@bpu.nj.gov)



# FOR MORE INFORMATION

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THANK YOU

