

# *LGEA Presentation*

## *State of NJ – DEP - Liberty State Park*

February 20, 2024



New Jersey's  
Clean Energy Program

*Lighting the way to New Jersey's Clean Energy Future*

# INTRODUCTIONS

- *DEP – Liberty State Park*
  - Jeffrey MacMullen
  - Charles Shankle
  - Maggie McCann-Johns
  - Laura Petrangeli
  - Stephen Myers
  - Ryan Gergely
- *NJ Clean Energy Program*
  - Sarah Walters – LGEA Project Manager
  - Moussa Traore – LGEA Technical Manager
  - Sayje Essoka-Lasenberry – LGEA Project Auditor
- *BPU*
  - Sara Bluhm Gibson
  - Yulia Grinberg
  - Alisia Quacchoo

# AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of **E**nergy **C**onservation **M**easures (ECMs) identified & other recommendations
- Energy Savings Improvement Program (ESIP)
- Energy Efficiency Incentive Programs
- Questions regarding the draft audit report
- Next steps for Liberty State Park

# LGEA PROCESS

- Application Approval
- Initial Call
- Facility Interviews
- Audit
- Benchmarking & Analysis
- Draft Reports
- LGEA Presentation
- Final Reports



# SITE VISIT & UTILITY ANALYSIS

## Overview of Systems, Baseline & Existing Conditions:

- Building Envelope
- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment

## Utility Consumption:

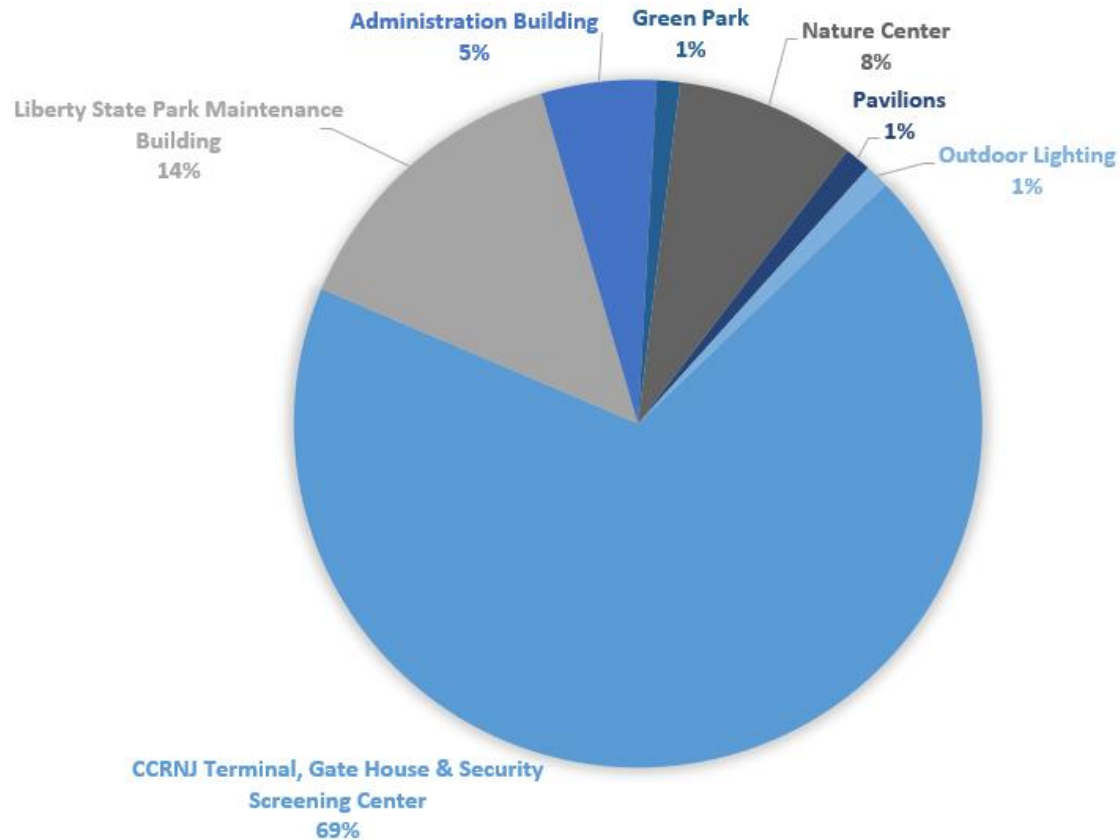
- Electric Consumption and Costs
- Natural Gas Consumption and Costs
- Water Consumption and Costs

## Sites Visited/Analyzed

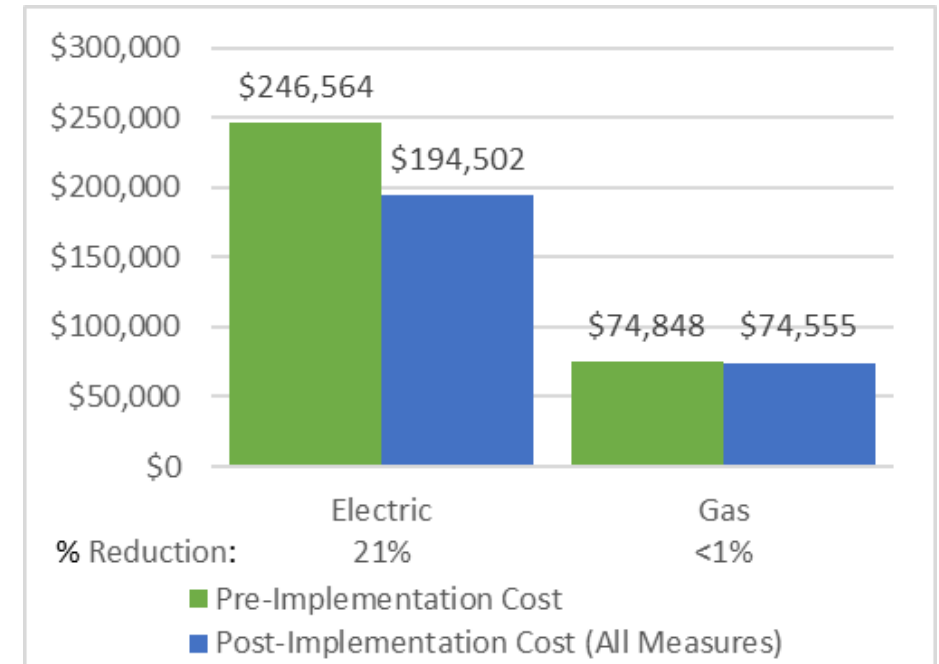
- CCRNJ Terminal & Train Shed
- Gate House/Bathroom/Electric Rm
- Security Screening Center
- Maintenance
- Admin Office
- Freedom Way RR (Green Park)
- Nature Center
- Pavilions
- Outdoor Lighting
  - Wolf Drive
  - 100 Audrey Zapp Dr
  - Freedom Way Park (Millennium Park)

# UTILITY BREAKOUT

Percent of Total Annual Energy Costs



Pre & Post Implementation Cost



# BENCHMARKING

**ENERGY STAR®** Statement of Energy Performance  
LEARN MORE AT energystar.gov

**23**  
ENERGY STAR® Score<sup>1</sup>

**LSP - Administration Office**  
Primary Property Type: Office  
Gross Floor Area (ft²): 5,970  
Built: 1979  
For Year Ending: December 31, 2022  
Date Generated: November 27, 2023

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

**Property & Contact Information**

|                                                                                                                   |                                                                                                              |                                                                                                                                                                                  |
|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Property Address</b><br>LSP - Administration Office<br>200 Morris Pesin Drive<br>Jersey City, New Jersey 07305 | <b>Property Owner</b><br>State of New Jersey<br>428 East State Street<br>Trenton, NJ 08625<br>(609) 940-4129 | <b>Primary Contact</b><br>New Jersey Board of Public Utilities State Energy Services<br>44 South Clinton Ave<br>Trenton, NJ 08625<br>6096339666<br>BPU.EnergyServices@bpu.nj.gov |
|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**Property ID:** 28242382

**Energy Consumption and Energy Use Intensity (EUI)**

|                                                              |                                                                                                                                                                  |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
|--------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------------------------------------------------|--------------------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|------|---------------------------------------|-------|----------------------------------------|-----|
| <b>Site EUI</b><br>88.8 kBtu/ft²                             | <b>Annual Energy by Fuel</b> <table><tr><td>Electricity (kBtu)</td><td>306,602 (58%)</td></tr><tr><td>Natural Gas (kBtu)</td><td>223,521 (42%)</td></tr></table> | Electricity (kBtu) | 306,602 (58%)                                                | Natural Gas (kBtu) | 223,521 (42%) | <b>National Median Comparison</b> <table><tr><td>National Median Site EUI (kBtu/ft²)</td><td>62.8</td></tr><tr><td>National Median Source EUI (kBtu/ft²)</td><td>129.5</td></tr><tr><td>% Diff from National Median Source EUI</td><td>41%</td></tr></table> | National Median Site EUI (kBtu/ft²) | 62.8 | National Median Source EUI (kBtu/ft²) | 129.5 | % Diff from National Median Source EUI | 41% |
| Electricity (kBtu)                                           | 306,602 (58%)                                                                                                                                                    |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
| Natural Gas (kBtu)                                           | 223,521 (42%)                                                                                                                                                    |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
| National Median Site EUI (kBtu/ft²)                          | 62.8                                                                                                                                                             |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
| National Median Source EUI (kBtu/ft²)                        | 129.5                                                                                                                                                            |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
| % Diff from National Median Source EUI                       | 41%                                                                                                                                                              |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
| <b>Source EUI</b><br>183.1 kBtu/ft²                          | <b>Annual Emissions</b> <table><tr><td>Total (Location-Based) GHG Emissions (Metric Tons CO2e/year)</td><td>39</td></tr></table>                                 |                    | Total (Location-Based) GHG Emissions (Metric Tons CO2e/year) | 39                 |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |
| Total (Location-Based) GHG Emissions (Metric Tons CO2e/year) | 39                                                                                                                                                               |                    |                                                              |                    |               |                                                                                                                                                                                                                                                              |                                     |      |                                       |       |                                        |     |

**Signature & Stamp of Verifying Professional**  
I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.  
LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
**Licensed Professional**  
\_\_\_\_\_  
( ) \_\_\_\_\_  
\_\_\_\_\_  

**Professional Engineer or Registered Architect Stamp (if applicable)**

**Site EUI**  
88.8 kBtu/ft²

**Source EUI**  
183.1 kBtu/ft²

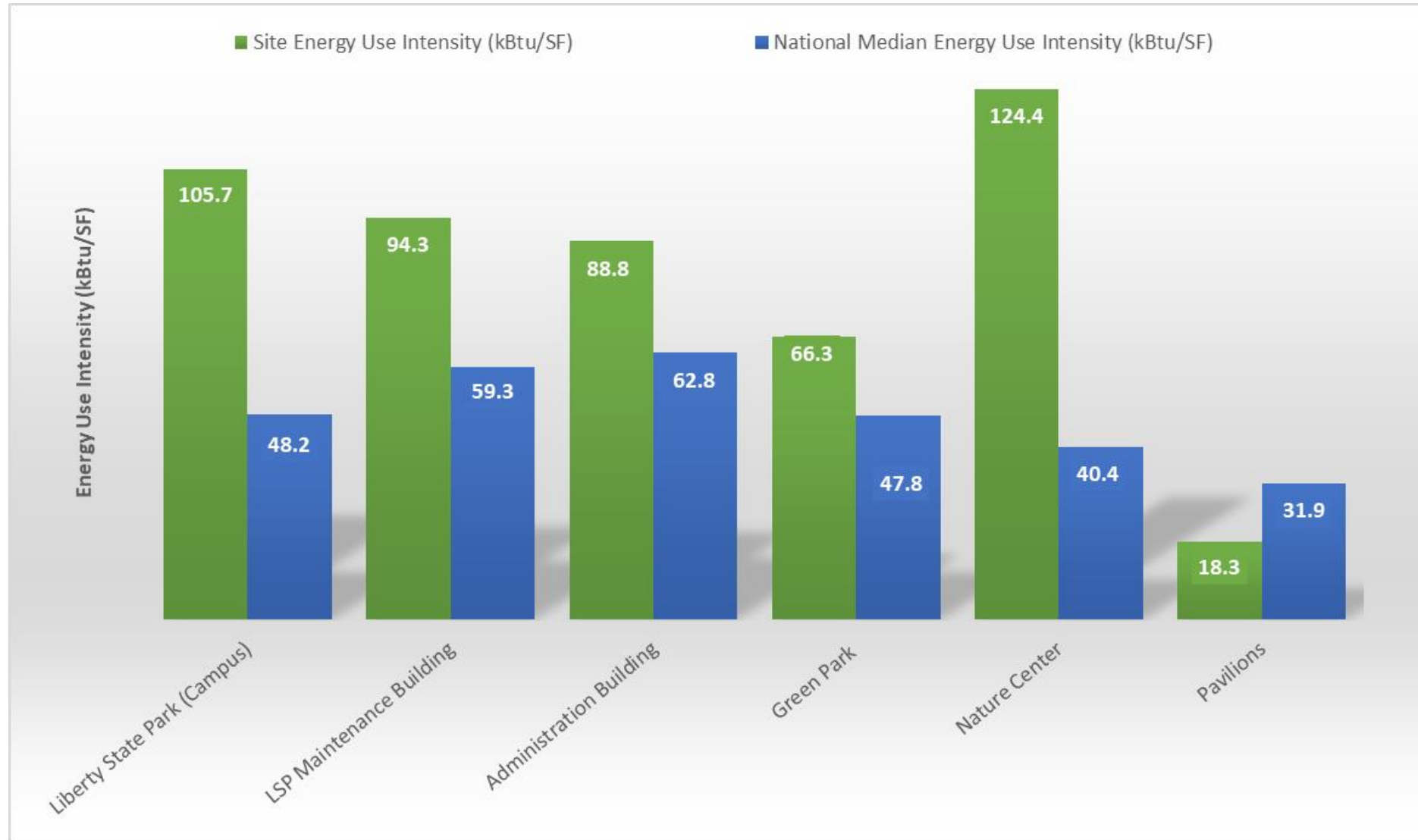
**National Median Comparison**

|                                        |       |
|----------------------------------------|-------|
| National Median Site EUI (kBtu/ft²)    | 62.8  |
| National Median Source EUI (kBtu/ft²)  | 129.5 |
| % Diff from National Median Source EUI | 41%   |

| Site Name       | ENERGY STAR® Score |
|-----------------|--------------------|
| Admin Office    | 23                 |
| All Other Sites | N/A                |

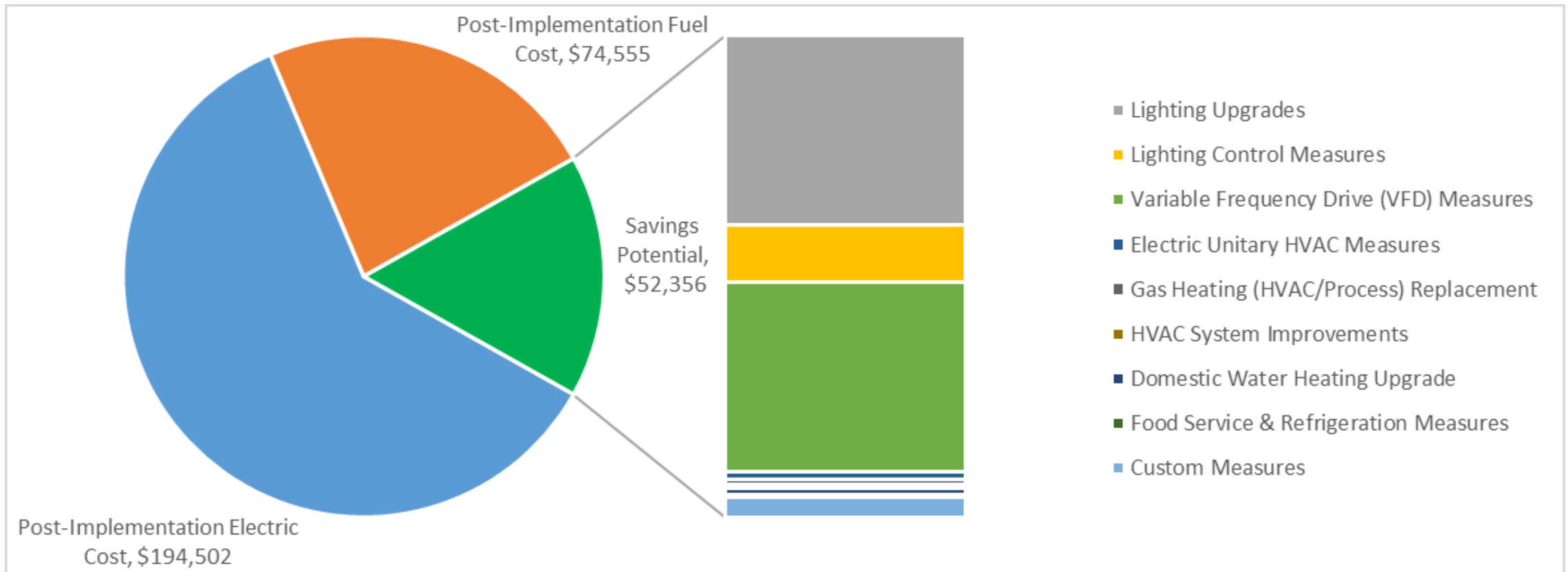
ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.

# BENCHMARKING



# ALL OPPORTUNITIES

## Savings Potential



# ALL OPPORTUNITIES (1 OF 2)



| #                                              | Energy Conservation Measure                              | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|------------------------------------------------|----------------------------------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                       |                                                          | <b>130,075</b>                | <b>20.5</b>              | <b>-17.8</b>                | <b>\$20,566</b>                 | <b>\$79,520</b>         | <b>\$7,770</b>            | <b>\$71,750</b>             | <b>3.5</b>                    | <b>128,904</b>                              |
| ECM 1                                          | Install LED Fixtures                                     | 34,982                        | 2.3                      | -2.1                        | \$5,582                         | \$36,170                | \$2,780                   | \$33,390                    | 6.0                           | 34,982                                      |
| ECM 2                                          | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | 5,808                         | 2.1                      | -1.2                        | \$898                           | \$3,600                 | \$390                     | \$3,210                     | 3.6                           | 5,706                                       |
| ECM 3                                          | Retrofit Fixtures with LED Lamps                         | 89,284                        | 16.1                     | -14.4                       | \$14,085                        | \$39,750                | \$4,600                   | \$35,150                    | 2.5                           | 88,217                                      |
| <b>Lighting Control Measures</b>               |                                                          | <b>40,020</b>                 | <b>9.2</b>               | <b>-8.1</b>                 | <b>\$6,252</b>                  | <b>\$51,280</b>         | <b>\$10,390</b>           | <b>\$40,890</b>             | <b>6.5</b>                    | <b>39,353</b>                               |
| ECM 4                                          | Install Occupancy Sensor Lighting Controls               | 32,870                        | 8.1                      | -6.6                        | \$5,139                         | \$42,580                | \$4,890                   | \$37,690                    | 7.3                           | 32,331                                      |
| ECM 5                                          | Install High/Low Lighting Controls                       | 7,150                         | 1.1                      | -1.5                        | \$1,113                         | \$8,700                 | \$5,500                   | \$3,200                     | 2.9                           | 7,022                                       |
| <b>Variable Frequency Drive (VFD) Measures</b> |                                                          | <b>130,544</b>                | <b>34.0</b>              | <b>0.0</b>                  | <b>\$20,627</b>                 | <b>\$155,300</b>        | <b>\$11,900</b>           | <b>\$143,400</b>            | <b>7.0</b>                    | <b>131,457</b>                              |
| ECM 6                                          | Install VFDs on Constant Volume (CV) Fans                | 114,915                       | 22.2                     | 0.0                         | \$18,171                        | \$125,300               | \$7,500                   | \$117,800                   | 6.5                           | 115,719                                     |
| ECM 7                                          | Install VFDs on Process Blowers                          | 15,628                        | 11.9                     | 0.0                         | \$2,456                         | \$30,000                | \$4,400                   | \$25,600                    | 10.4                          | 15,738                                      |
| <b>Unitary HVAC Measures</b>                   |                                                          | <b>4,263</b>                  | <b>5.6</b>               | <b>15.3</b>                 | <b>\$858</b>                    | <b>\$83,600</b>         | <b>\$3,100</b>            | <b>\$80,500</b>             | <b>93.8</b>                   | <b>6,089</b>                                |
| ECM 8                                          | Install High Efficiency Air Conditioning Units           | 2,625                         | 2.8                      | 15.3                        | \$599                           | \$68,400                | \$2,500                   | \$65,900                    | 110.0                         | 4,440                                       |
| ECM 9                                          | Install High Efficiency Heat Pumps                       | 1,638                         | 2.9                      | 0.0                         | \$260                           | \$15,200                | \$600                     | \$14,600                    | 56.3                          | 1,650                                       |

# ALL OPPORTUNITIES (2 OF 2)

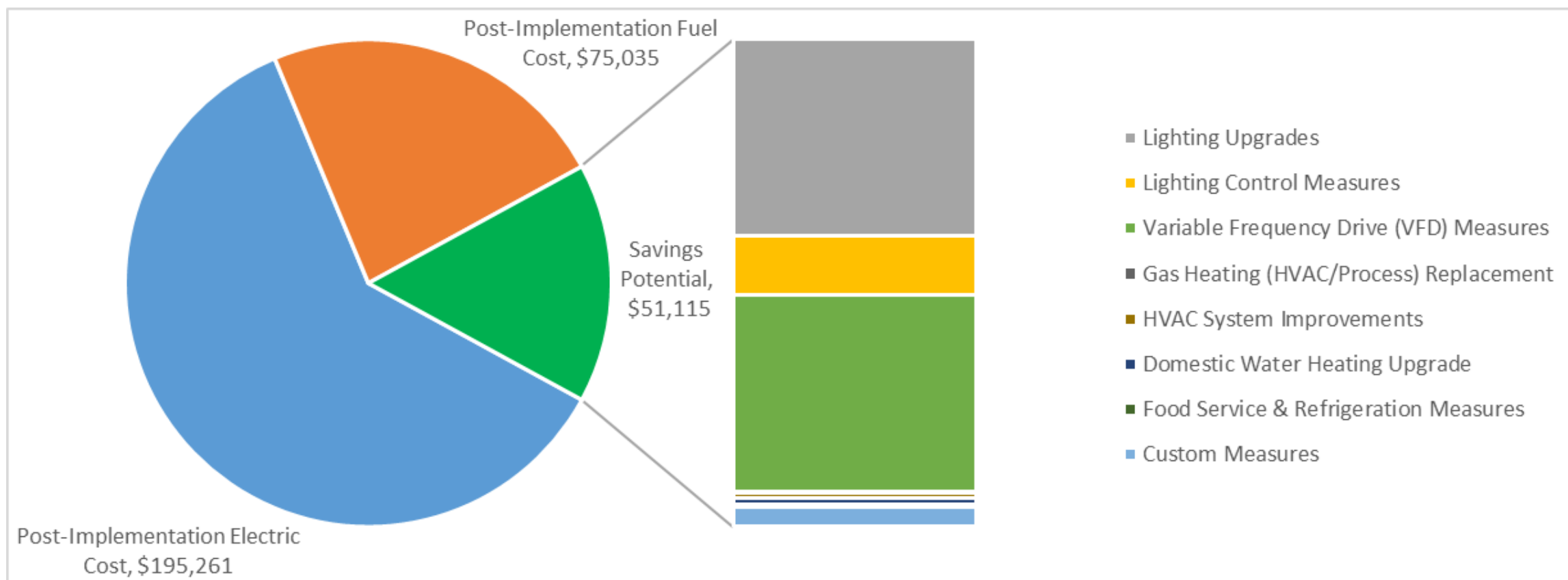
| #                                                | Energy Conservation Measure                               | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--------------------------------------------------|-----------------------------------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Gas Heating (HVAC/Process) Replacement</b>    |                                                           | <b>0</b>                      | <b>0.0</b>               | <b>34.0</b>                 | <b>\$443</b>                    | <b>\$11,300</b>         | <b>\$2,000</b>            | <b>\$9,300</b>              | <b>21.0</b>                   | <b>3,982</b>                                |
| ECM 10                                           | Install High Efficiency Furnaces                          | 0                             | 0.0                      | 34.0                        | \$443                           | \$11,300                | \$2,000                   | \$9,300                     | 21.0                          | 3,982                                       |
| <b>HVAC System Improvements</b>                  |                                                           | <b>2,944</b>                  | <b>0.0</b>               | <b>0.0</b>                  | <b>\$465</b>                    | <b>\$620</b>            | <b>\$90</b>               | <b>\$530</b>                | <b>1.1</b>                    | <b>2,964</b>                                |
| ECM 11                                           | Install Pipe Insulation                                   | 2,944                         | 0.0                      | 0.0                         | \$465                           | \$620                   | \$90                      | \$530                       | 1.1                           | 2,964                                       |
| <b>Domestic Water Heating Upgrade</b>            |                                                           | <b>4,180</b>                  | <b>0.0</b>               | <b>0.7</b>                  | <b>\$676</b>                    | <b>\$330</b>            | <b>\$150</b>              | <b>\$180</b>                | <b>0.3</b>                    | <b>4,295</b>                                |
| ECM 12                                           | Install Low-Flow DHW Devices                              | 4,180                         | 0.0                      | 0.7                         | \$676                           | \$330                   | \$150                     | \$180                       | 0.3                           | 4,295                                       |
| <b>Food Service &amp; Refrigeration Measures</b> |                                                           | <b>1,954</b>                  | <b>0.2</b>               | <b>0.0</b>                  | <b>\$307</b>                    | <b>\$540</b>            | <b>\$50</b>               | <b>\$490</b>                | <b>1.6</b>                    | <b>1,968</b>                                |
| ECM 13                                           | Vending Machine Control                                   | 1,954                         | 0.2                      | 0.0                         | \$307                           | \$540                   | \$50                      | \$490                       | 1.6                           | 1,968                                       |
| <b>Custom Measures</b>                           |                                                           | <b>13,544</b>                 | <b>0.0</b>               | <b>0.0</b>                  | <b>\$2,160</b>                  | <b>\$15,700</b>         | <b>\$0</b>                | <b>\$15,700</b>             | <b>7.3</b>                    | <b>13,639</b>                               |
| ECM 14                                           | Replace Electric Water Heater with Heat Pump Water Heater | 13,544                        | 0.0                      | 0.0                         | \$2,160                         | \$15,700                | \$0                       | \$15,700                    | 7.3                           | 13,639                                      |
| <b>TOTALS (ALL MEASURES)</b>                     |                                                           | <b>327,524</b>                | <b>69.5</b>              | <b>24.2</b>                 | <b>\$52,356</b>                 | <b>\$398,190</b>        | <b>\$35,450</b>           | <b>\$362,740</b>            | <b>6.9</b>                    | <b>332,652</b>                              |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# COST EFFECTIVE OPPORTUNITIES

## Savings Potential



# COST EFFECTIVE OPPORTUNITIES

| #                                                | Energy Conservation Measure                               | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--------------------------------------------------|-----------------------------------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                         |                                                           | <b>130,075</b>                | <b>20.5</b>              | <b>-17.8</b>                | <b>\$20,566</b>                 | <b>\$79,520</b>         | <b>\$7,770</b>            | <b>\$71,750</b>             | <b>3.5</b>                    | <b>128,904</b>                              |
| ECM 1                                            | Install LED Fixtures                                      | 34,982                        | 2.3                      | -2.1                        | \$5,582                         | \$36,170                | \$2,780                   | \$33,390                    | 6.0                           | 34,982                                      |
| ECM 2                                            | Retrofit Fluorescent Fixtures with LED Lamps and Drivers  | 5,808                         | 2.1                      | -1.2                        | \$898                           | \$3,600                 | \$390                     | \$3,210                     | 3.6                           | 5,706                                       |
| ECM 3                                            | Retrofit Fixtures with LED Lamps                          | 89,284                        | 16.1                     | -14.4                       | \$14,085                        | \$39,750                | \$4,600                   | \$35,150                    | 2.5                           | 88,217                                      |
| <b>Lighting Control Measures</b>                 |                                                           | <b>40,020</b>                 | <b>9.2</b>               | <b>-8.1</b>                 | <b>\$6,252</b>                  | <b>\$51,280</b>         | <b>\$10,390</b>           | <b>\$40,890</b>             | <b>6.5</b>                    | <b>39,353</b>                               |
| ECM 4                                            | Install Occupancy Sensor Lighting Controls                | 32,870                        | 8.1                      | -6.6                        | \$5,139                         | \$42,580                | \$4,890                   | \$37,690                    | 7.3                           | 32,331                                      |
| ECM 5                                            | Install High/Low Lighting Controls                        | 7,150                         | 1.1                      | -1.5                        | \$1,113                         | \$8,700                 | \$5,500                   | \$3,200                     | 2.9                           | 7,022                                       |
| <b>Variable Frequency Drive (VFD) Measures</b>   |                                                           | <b>130,544</b>                | <b>34.0</b>              | <b>0.0</b>                  | <b>\$20,627</b>                 | <b>\$155,300</b>        | <b>\$11,900</b>           | <b>\$143,400</b>            | <b>7.0</b>                    | <b>131,457</b>                              |
| ECM 6                                            | Install VFDs on Constant Volume (CV) Fans                 | 114,915                       | 22.2                     | 0.0                         | \$18,171                        | \$125,300               | \$7,500                   | \$117,800                   | 6.5                           | 115,719                                     |
| ECM 7                                            | Install VFDs on Process Blowers                           | 15,628                        | 11.9                     | 0.0                         | \$2,456                         | \$30,000                | \$4,400                   | \$25,600                    | 10.4                          | 15,738                                      |
| <b>Gas Heating (HVAC/Process) Replacement</b>    |                                                           | <b>0</b>                      | <b>0.0</b>               | <b>9.6</b>                  | <b>\$150</b>                    | <b>\$2,900</b>          | <b>\$500</b>              | <b>\$2,400</b>              | <b>16.0</b>                   | <b>1,129</b>                                |
| ECM 10                                           | Install High Efficiency Furnaces                          | 0                             | 0.0                      | 9.6                         | \$150                           | \$2,900                 | \$500                     | \$2,400                     | 16.0                          | 1,129                                       |
| <b>HVAC System Improvements</b>                  |                                                           | <b>2,944</b>                  | <b>0.0</b>               | <b>0.0</b>                  | <b>\$465</b>                    | <b>\$620</b>            | <b>\$90</b>               | <b>\$530</b>                | <b>1.1</b>                    | <b>2,964</b>                                |
| ECM 11                                           | Install Pipe Insulation                                   | 2,944                         | 0.0                      | 0.0                         | \$465                           | \$620                   | \$90                      | \$530                       | 1.1                           | 2,964                                       |
| <b>Domestic Water Heating Upgrade</b>            |                                                           | <b>4,180</b>                  | <b>0.0</b>               | <b>0.7</b>                  | <b>\$676</b>                    | <b>\$330</b>            | <b>\$150</b>              | <b>\$180</b>                | <b>0.3</b>                    | <b>4,295</b>                                |
| ECM 12                                           | Install Low-Flow DHW Devices                              | 4,180                         | 0.0                      | 0.7                         | \$676                           | \$330                   | \$150                     | \$180                       | 0.3                           | 4,295                                       |
| <b>Food Service &amp; Refrigeration Measures</b> |                                                           | <b>1,954</b>                  | <b>0.2</b>               | <b>0.0</b>                  | <b>\$307</b>                    | <b>\$540</b>            | <b>\$50</b>               | <b>\$490</b>                | <b>1.6</b>                    | <b>1,968</b>                                |
| ECM 13                                           | Vending Machine Control                                   | 1,954                         | 0.2                      | 0.0                         | \$307                           | \$540                   | \$50                      | \$490                       | 1.6                           | 1,968                                       |
| <b>Custom Measures</b>                           |                                                           | <b>13,059</b>                 | <b>0.0</b>               | <b>0.0</b>                  | <b>\$2,071</b>                  | <b>\$13,200</b>         | <b>\$0</b>                | <b>\$13,200</b>             | <b>6.4</b>                    | <b>13,150</b>                               |
| ECM 14                                           | Replace Electric Water Heater with Heat Pump Water Heater | 13,059                        | 0.0                      | 0.0                         | \$2,071                         | \$13,200                | \$0                       | \$13,200                    | 6.4                           | 13,150                                      |
| <b>TOTALS</b>                                    |                                                           | <b>322,776</b>                | <b>63.9</b>              | <b>-15.5</b>                | <b>\$51,115</b>                 | <b>\$303,690</b>        | <b>\$30,850</b>           | <b>\$272,840</b>            | <b>5.3</b>                    | <b>323,221</b>                              |

\* - All incentives presented in this table are included as placeholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# CCRNJ TERMINAL, GATE HOUSE & SECURITY SCREENING CENTER

| #                                              | Energy Conservation Measure                               | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$) * | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs) ** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|------------------------------------------------|-----------------------------------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|----------------------------|-----------------------------|--------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                       |                                                           |                 | <b>71,030</b>                 | <b>15.0</b>              | <b>-15</b>                  | <b>\$11,072</b>                 | <b>\$39,580</b>         | <b>\$4,290</b>             | <b>\$35,290</b>             | <b>3.2</b>                     | <b>69,782</b>                               |
| ECM 1                                          | Install LED Fixtures                                      | Yes             | 9,986                         | 2.3                      | -2                          | \$1,557                         | \$12,720                | \$1,000                    | \$11,720                    | 7.5                            | 9,811                                       |
| ECM 2                                          | Retrofit Fluorescent Fixtures with LED Lamps and Drivers  | Yes             | 1,848                         | 0.4                      | 0                           | \$288                           | \$780                   | \$90                       | \$690                       | 2.4                            | 1,814                                       |
| ECM 3                                          | Retrofit Fixtures with LED Lamps                          | Yes             | 59,197                        | 12.2                     | -12                         | \$9,227                         | \$26,080                | \$3,200                    | \$22,880                    | 2.5                            | 58,157                                      |
| <b>Lighting Control Measures</b>               |                                                           |                 | <b>21,417</b>                 | <b>4.6</b>               | <b>-5</b>                   | <b>\$3,338</b>                  | <b>\$25,570</b>         | <b>\$5,960</b>             | <b>\$19,610</b>             | <b>5.9</b>                     | <b>21,032</b>                               |
| ECM 4                                          | Install Occupancy Sensor Lighting Controls                | Yes             | 15,816                        | 3.9                      | -3                          | \$2,465                         | \$19,960                | \$2,360                    | \$17,600                    | 7.1                            | 15,532                                      |
| ECM 5                                          | Install High/Low Lighting Controls                        | Yes             | 5,601                         | 0.7                      | -1                          | \$873                           | \$5,610                 | \$3,600                    | \$2,010                     | 2.3                            | 5,501                                       |
| <b>Variable Frequency Drive (VFD) Measures</b> |                                                           |                 | <b>76,664</b>                 | <b>10.7</b>              | <b>0</b>                    | <b>\$12,144</b>                 | <b>\$63,900</b>         | <b>\$3,500</b>             | <b>\$60,400</b>             | <b>5.0</b>                     | <b>77,200</b>                               |
| ECM 6                                          | Install VFDs on Constant Volume (CV) Fans                 | Yes             | 76,664                        | 10.7                     | 0                           | \$12,144                        | \$63,900                | \$3,500                    | \$60,400                    | 5.0                            | 77,200                                      |
| <b>Unitary HVAC Measures</b>                   |                                                           |                 | <b>1,638</b>                  | <b>2.9</b>               | <b>0</b>                    | <b>\$260</b>                    | <b>\$15,200</b>         | <b>\$600</b>               | <b>\$14,600</b>             | <b>56.3</b>                    | <b>1,650</b>                                |
| ECM 7                                          | Install High Efficiency Heat Pumps                        | No              | 1,638                         | 2.9                      | 0                           | \$260                           | \$15,200                | \$600                      | \$14,600                    | 56.3                           | 1,650                                       |
| <b>Gas Heating (HVAC/Process) Replacement</b>  |                                                           |                 | <b>0</b>                      | <b>0.0</b>               | <b>24</b>                   | <b>\$293</b>                    | <b>\$8,400</b>          | <b>\$1,500</b>             | <b>\$6,900</b>              | <b>23.6</b>                    | <b>2,853</b>                                |
| ECM 8                                          | Install High Efficiency Furnaces                          | No              | 0                             | 0.0                      | 24                          | \$293                           | \$8,400                 | \$1,500                    | \$6,900                     | 23.6                           | 2,853                                       |
| <b>HVAC System Improvements</b>                |                                                           |                 | <b>2,152</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$341</b>                    | <b>\$350</b>            | <b>\$50</b>                | <b>\$300</b>                | <b>0.9</b>                     | <b>2,167</b>                                |
| ECM 9                                          | Install Pipe Insulation                                   | Yes             | 2,152                         | 0.0                      | 0                           | \$341                           | \$350                   | \$50                       | \$300                       | 0.9                            | 2,167                                       |
| <b>Domestic Water Heating Upgrade</b>          |                                                           |                 | <b>1,807</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$286</b>                    | <b>\$140</b>            | <b>\$60</b>                | <b>\$80</b>                 | <b>0.3</b>                     | <b>1,820</b>                                |
| ECM 10                                         | Install Low-Flow DHW Devices***                           | Yes             | 1,807                         | 0.0                      | 0                           | \$286                           | \$140                   | \$60                       | \$80                        | 0.3                            | 1,820                                       |
| <b>Custom Measures</b>                         |                                                           |                 | <b>3,693</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$585</b>                    | <b>\$2,900</b>          | <b>\$0</b>                 | <b>\$2,900</b>              | <b>5.0</b>                     | <b>3,719</b>                                |
| ECM 11                                         | Replace Electric Water Heater with Heat Pump Water Heater | Yes             | 3,693                         | 0.0                      | 0                           | \$585                           | \$2,900                 | \$0                        | \$2,900                     | 5.0                            | 3,719                                       |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b>        |                                                           |                 | <b>176,763</b>                | <b>30.2</b>              | <b>-19</b>                  | <b>\$27,765</b>                 | <b>\$132,440</b>        | <b>\$13,860</b>            | <b>\$118,580</b>            | <b>4.3</b>                     | <b>175,720</b>                              |
| <b>TOTALS (ALL MEASURES)</b>                   |                                                           |                 | <b>178,402</b>                | <b>33.1</b>              | <b>5</b>                    | <b>\$28,318</b>                 | <b>\$156,040</b>        | <b>\$15,960</b>            | <b>\$140,080</b>            | <b>4.9</b>                     | <b>180,223</b>                              |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# MAINTENANCE BUILDING

| #                                                | Energy Conservation Measure                               | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$) * | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--------------------------------------------------|-----------------------------------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|----------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                         |                                                           |                 | <b>9,584</b>                  | <b>1.6</b>               | <b>-1</b>                   | <b>\$1,494</b>                  | <b>\$6,520</b>          | <b>\$770</b>               | <b>\$5,750</b>              | <b>3.8</b>                    | <b>9,532</b>                                |
| ECM 1                                            | Install LED Fixtures                                      | Yes             | 4,235                         | 0.0                      | 0                           | \$666                           | \$4,010                 | \$350                      | \$3,660                     | 5.5                           | 4,265                                       |
| ECM 2                                            | Retrofit Fluorescent Fixtures with LED Lamps and Drivers  | Yes             | 597                           | 0.2                      | 0                           | \$92                            | \$400                   | \$50                       | \$350                       | 3.8                           | 586                                         |
| ECM 3                                            | Retrofit Fixtures with LED Lamps                          | Yes             | 4,752                         | 1.4                      | -1                          | \$736                           | \$2,110                 | \$370                      | \$1,740                     | 2.4                           | 4,681                                       |
| <b>Lighting Control Measures</b>                 |                                                           |                 | <b>4,938</b>                  | <b>1.5</b>               | <b>-1</b>                   | <b>\$763</b>                    | <b>\$6,850</b>          | <b>\$1,100</b>             | <b>\$5,750</b>              | <b>7.5</b>                    | <b>4,850</b>                                |
| ECM 4                                            | Install Occupancy Sensor Lighting Controls                | Yes             | 4,096                         | 1.3                      | -1                          | \$633                           | \$6,000                 | \$610                      | \$5,390                     | 8.5                           | 4,022                                       |
| ECM 5                                            | Install High/Low Lighting Controls                        | Yes             | 842                           | 0.2                      | 0                           | \$130                           | \$850                   | \$490                      | \$360                       | 2.8                           | 827                                         |
| <b>Variable Frequency Drive (VFD) Measures</b>   |                                                           |                 | <b>46,134</b>                 | <b>21.8</b>              | <b>0</b>                    | <b>\$7,250</b>                  | <b>\$81,400</b>         | <b>\$8,200</b>             | <b>\$73,200</b>             | <b>10.1</b>                   | <b>46,457</b>                               |
| ECM 6                                            | Install VFDs on Constant Volume (CV) Fans                 | Yes             | 30,505                        | 9.9                      | 0                           | \$4,794                         | \$51,400                | \$3,800                    | \$47,600                    | 9.9                           | 30,719                                      |
| ECM 7                                            | Install VFDs on Process Blowers                           | Yes             | 15,628                        | 11.9                     | 0                           | \$2,456                         | \$30,000                | \$4,400                    | \$25,600                    | 10.4                          | 15,738                                      |
| <b>Unitary HVAC Measures</b>                     |                                                           |                 | <b>637</b>                    | <b>0.9</b>               | <b>10</b>                   | <b>\$219</b>                    | <b>\$36,000</b>         | <b>\$1,400</b>             | <b>\$34,600</b>             | <b>158.2</b>                  | <b>1,798</b>                                |
| ECM 8                                            | Install High Efficiency Air Conditioning Units            | No              | 637                           | 0.9                      | 10                          | \$219                           | \$36,000                | \$1,400                    | \$34,600                    | 158.2                         | 1,798                                       |
| <b>HVAC System Improvements</b>                  |                                                           |                 | <b>791</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$124</b>                    | <b>\$270</b>            | <b>\$40</b>                | <b>\$230</b>                | <b>1.8</b>                    | <b>797</b>                                  |
| ECM 9                                            | Install Pipe Insulation                                   | Yes             | 791                           | 0.0                      | 0                           | \$124                           | \$270                   | \$40                       | \$230                       | 1.8                           | 797                                         |
| <b>Domestic Water Heating Upgrade</b>            |                                                           |                 | <b>916</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$144</b>                    | <b>\$60</b>             | <b>\$20</b>                | <b>\$40</b>                 | <b>0.3</b>                    | <b>922</b>                                  |
| ECM 10                                           | Install Low-Flow DHW Devices                              | Yes             | 916                           | 0.0                      | 0                           | \$144                           | \$60                    | \$20                       | \$40                        | 0.3                           | 922                                         |
| <b>Food Service &amp; Refrigeration Measures</b> |                                                           |                 | <b>1,954</b>                  | <b>0.2</b>               | <b>0</b>                    | <b>\$307</b>                    | <b>\$540</b>            | <b>\$50</b>                | <b>\$490</b>                | <b>1.6</b>                    | <b>1,968</b>                                |
| ECM 11                                           | Vending Machine Control                                   | Yes             | 1,954                         | 0.2                      | 0                           | \$307                           | \$540                   | \$50                       | \$490                       | 1.6                           | 1,968                                       |
| <b>Custom Measures</b>                           |                                                           |                 | <b>4,748</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$746</b>                    | <b>\$3,800</b>          | <b>\$0</b>                 | <b>\$3,800</b>              | <b>5.1</b>                    | <b>4,781</b>                                |
| ECM 12                                           | Replace Electric Water Heater with Heat Pump Water Heater | Yes             | 4,748                         | 0.0                      | 0                           | \$746                           | \$3,800                 | \$0                        | \$3,800                     | 5.1                           | 4,781                                       |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b>          |                                                           |                 | <b>69,066</b>                 | <b>25.1</b>              | <b>-2</b>                   | <b>\$10,829</b>                 | <b>\$99,440</b>         | <b>\$10,180</b>            | <b>\$89,260</b>             | <b>8.2</b>                    | <b>69,306</b>                               |
| <b>TOTALS (ALL MEASURES)</b>                     |                                                           |                 | <b>69,703</b>                 | <b>26.0</b>              | <b>8</b>                    | <b>\$11,048</b>                 | <b>\$135,440</b>        | <b>\$11,580</b>            | <b>\$123,860</b>            | <b>11.2</b>                   | <b>71,104</b>                               |

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\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# ADMINISTRATION BUILDING

| #                                       | Energy Conservation Measure                               | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------------------------|-----------------------------------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                |                                                           |                 | <b>24,844</b>                 | <b>3.7</b>               | <b>-2</b>                   | <b>\$3,870</b>                  | <b>\$18,100</b>         | <b>\$1,580</b>            | <b>\$16,520</b>             | <b>4.3</b>                    | <b>24,810</b>                               |
| ECM 1                                   | Install LED Fixtures                                      | Yes             | 12,256                        | 0.0                      | 0                           | \$1,920                         | \$7,180                 | \$330                     | \$6,850                     | 3.6                           | 12,342                                      |
| ECM 2                                   | Retrofit Fluorescent Fixtures with LED Lamps and Drivers  | Yes             | 3,364                         | 1.4                      | -1                          | \$518                           | \$2,420                 | \$250                     | \$2,170                     | 4.2                           | 3,305                                       |
| ECM 3                                   | Retrofit Fixtures with LED Lamps                          | Yes             | 9,223                         | 2.3                      | -1                          | \$1,432                         | \$8,500                 | \$1,000                   | \$7,500                     | 5.2                           | 9,163                                       |
| <b>Lighting Control Measures</b>        |                                                           |                 | <b>2,525</b>                  | <b>1.1</b>               | <b>-1</b>                   | <b>\$389</b>                    | <b>\$7,090</b>          | <b>\$990</b>              | <b>\$6,100</b>              | <b>15.7</b>                   | <b>2,481</b>                                |
| ECM 4                                   | Install Occupancy Sensor Lighting Controls                | Yes             | 2,372                         | 1.0                      | 0                           | \$365                           | \$6,810                 | \$780                     | \$6,030                     | 16.5                          | 2,331                                       |
| ECM 5                                   | Install High/Low Lighting Controls                        | Yes             | 153                           | 0.1                      | 0                           | \$24                            | \$280                   | \$210                     | \$70                        | 3.0                           | 150                                         |
| <b>Unitary HVAC Measures</b>            |                                                           |                 | <b>1,988</b>                  | <b>1.9</b>               | <b>5</b>                    | <b>\$380</b>                    | <b>\$32,400</b>         | <b>\$1,100</b>            | <b>\$31,300</b>             | <b>82.3</b>                   | <b>2,641</b>                                |
| ECM 6                                   | Install High Efficiency Air Conditioning Units            | No              | 1,988                         | 1.9                      | 5                           | \$380                           | \$32,400                | \$1,100                   | \$31,300                    | 82.3                          | 2,641                                       |
| <b>Domestic Water Heating Upgrade</b>   |                                                           |                 | <b>556</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$87</b>                     | <b>\$30</b>             | <b>\$20</b>               | <b>\$10</b>                 | <b>0.1</b>                    | <b>560</b>                                  |
| ECM 7                                   | Install Low-Flow DHW Devices                              | Yes             | 556                           | 0.0                      | 0                           | \$87                            | \$30                    | \$20                      | \$10                        | 0.1                           | 560                                         |
| <b>Custom Measures</b>                  |                                                           |                 | <b>2,110</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$331</b>                    | <b>\$4,000</b>          | <b>\$0</b>                | <b>\$4,000</b>              | <b>12.1</b>                   | <b>2,125</b>                                |
| ECM 8                                   | Replace Electric Water Heater with Heat Pump Water Heater | Yes             | 2,110                         | 0.0                      | 0                           | \$331                           | \$4,000                 | \$0                       | \$4,000                     | 12.1                          | 2,125                                       |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b> |                                                           |                 | <b>30,034</b>                 | <b>4.8</b>               | <b>-2</b>                   | <b>\$4,677</b>                  | <b>\$29,220</b>         | <b>\$2,590</b>            | <b>\$26,630</b>             | <b>5.7</b>                    | <b>29,976</b>                               |
| <b>TOTALS (ALL MEASURES)</b>            |                                                           |                 | <b>32,022</b>                 | <b>6.7</b>               | <b>3</b>                    | <b>\$5,058</b>                  | <b>\$61,620</b>         | <b>\$3,690</b>            | <b>\$57,930</b>             | <b>11.5</b>                   | <b>32,617</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# OUTDOOR LIGHTING

| #                                       | Energy Conservation Measure      | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$) * | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------------------------|----------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|----------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                |                                  |                 | <b>15,466</b>                 | <b>0.0</b>               | <b>0</b>                    | <b>\$2,586</b>                  | <b>\$2,710</b>          | <b>\$0</b>                 | <b>\$2,710</b>              | <b>1.0</b>                    | <b>15,574</b>                               |
| ECM 1                                   | Retrofit Fixtures with LED Lamps | Yes             | 15,466                        | 0.0                      | 0                           | \$2,586                         | \$2,710                 | \$0                        | \$2,710                     | 1.0                           | 15,574                                      |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b> |                                  |                 | <b>15,466</b>                 | <b>0.0</b>               | <b>0</b>                    | <b>\$2,586</b>                  | <b>\$2,710</b>          | <b>\$0</b>                 | <b>\$2,710</b>              | <b>1.0</b>                    | <b>15,574</b>                               |
| <b>TOTALS (ALL MEASURES)</b>            |                                  |                 | <b>15,466</b>                 | <b>0.0</b>               | <b>0</b>                    | <b>\$2,586</b>                  | <b>\$2,710</b>          | <b>\$0</b>                 | <b>\$2,710</b>              | <b>1.0</b>                    | <b>15,574</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# FREEDOM WAY RESTROOM (GREEN PARK)

| #                                             | Energy Conservation Measure                               | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$) * | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------------------------------|-----------------------------------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|----------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                      |                                                           |                 | <b>2,593</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$476</b>                    | <b>\$6,070</b>          | <b>\$400</b>               | <b>\$5,670</b>              | <b>11.9</b>                   | <b>2,611</b>                                |
| ECM 1                                         | Install LED Fixtures                                      | Yes             | 2,593                         | 0.0                      | 0                           | \$476                           | \$6,070                 | \$400                      | \$5,670                     | 11.9                          | 2,611                                       |
| <b>Lighting Control Measures</b>              |                                                           |                 | <b>263</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$47</b>                     | <b>\$660</b>            | <b>\$80</b>                | <b>\$580</b>                | <b>12.3</b>                   | <b>257</b>                                  |
| ECM 2                                         | Install Occupancy Sensor Lighting Controls                | Yes             | 263                           | 0.0                      | 0                           | \$47                            | \$660                   | \$80                       | \$580                       | 12.3                          | 257                                         |
| <b>Gas Heating (HVAC/Process) Replacement</b> |                                                           |                 | <b>0</b>                      | <b>0.0</b>               | <b>10</b>                   | <b>\$150</b>                    | <b>\$2,900</b>          | <b>\$500</b>               | <b>\$2,400</b>              | <b>16.0</b>                   | <b>1,129</b>                                |
| ECM 3                                         | Install High Efficiency Furnaces                          | Yes             | 0                             | 0.0                      | 10                          | \$150                           | \$2,900                 | \$500                      | \$2,400                     | 16.0                          | 1,129                                       |
| <b>Domestic Water Heating Upgrade</b>         |                                                           |                 | <b>157</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$29</b>                     | <b>\$20</b>             | <b>\$10</b>                | <b>\$10</b>                 | <b>0.3</b>                    | <b>158</b>                                  |
| ECM 4                                         | Install Low-Flow DHW Devices                              | Yes             | 157                           | 0.0                      | 0                           | \$29                            | \$20                    | \$10                       | \$10                        | 0.3                           | 158                                         |
| <b>Custom Measures</b>                        |                                                           |                 | <b>485</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$89</b>                     | <b>\$2,500</b>          | <b>\$0</b>                 | <b>\$2,500</b>              | <b>28.1</b>                   | <b>488</b>                                  |
| ECM 5                                         | Replace Electric Water Heater with Heat Pump Water Heater | No              | 485                           | 0.0                      | 0                           | \$89                            | \$2,500                 | \$0                        | \$2,500                     | 28.1                          | 488                                         |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b>       |                                                           |                 | <b>3,012</b>                  | <b>0.0</b>               | <b>10</b>                   | <b>\$703</b>                    | <b>\$9,650</b>          | <b>\$990</b>               | <b>\$8,660</b>              | <b>12.3</b>                   | <b>4,156</b>                                |
| <b>TOTALS (ALL MEASURES)</b>                  |                                                           |                 | <b>3,497</b>                  | <b>0.0</b>               | <b>10</b>                   | <b>\$792</b>                    | <b>\$12,150</b>         | <b>\$990</b>               | <b>\$11,160</b>             | <b>14.1</b>                   | <b>4,644</b>                                |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# NATURE CENTER



| #                                              | Energy Conservation Measure                | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|------------------------------------------------|--------------------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                       |                                            |                 | <b>331</b>                    | <b>0.1</b>               | <b>0</b>                    | <b>\$52</b>                     | <b>\$200</b>            | <b>\$0</b>                | <b>\$200</b>                | <b>3.9</b>                    | <b>325</b>                                  |
| ECM 1                                          | Retrofit Fixtures with LED Lamps           | Yes             | 331                           | 0.1                      | 0                           | \$52                            | \$200                   | \$0                       | \$200                       | 3.9                           | 325                                         |
| <b>Lighting Control Measures</b>               |                                            |                 | <b>9,044</b>                  | <b>1.9</b>               | <b>-2</b>                   | <b>\$1,416</b>                  | <b>\$10,450</b>         | <b>\$2,180</b>            | <b>\$8,270</b>              | <b>5.8</b>                    | <b>8,885</b>                                |
| ECM 2                                          | Install Occupancy Sensor Lighting Controls | Yes             | 8,490                         | 1.8                      | -2                          | \$1,329                         | \$8,490                 | \$980                     | \$7,510                     | 5.6                           | 8,341                                       |
| ECM 3                                          | Install High/Low Lighting Controls         | Yes             | 554                           | 0.1                      | 0                           | \$87                            | \$1,960                 | \$1,200                   | \$760                       | 8.8                           | 544                                         |
| <b>Variable Frequency Drive (VFD) Measures</b> |                                            |                 | <b>7,746</b>                  | <b>1.6</b>               | <b>0</b>                    | <b>\$1,233</b>                  | <b>\$10,000</b>         | <b>\$200</b>              | <b>\$9,800</b>              | <b>7.9</b>                    | <b>7,800</b>                                |
| ECM 4                                          | Install VFDs on Constant Volume (CV) Fans  | Yes             | 7,746                         | 1.6                      | 0                           | \$1,233                         | \$10,000                | \$200                     | \$9,800                     | 7.9                           | 7,800                                       |
| <b>Domestic Water Heating Upgrade</b>          |                                            |                 | <b>0</b>                      | <b>0.0</b>               | <b>1</b>                    | <b>\$9</b>                      | <b>\$20</b>             | <b>\$10</b>               | <b>\$10</b>                 | <b>1.1</b>                    | <b>85</b>                                   |
| ECM 5                                          | Install Low-Flow DHW Devices               | Yes             | 0                             | 0.0                      | 1                           | \$9                             | \$20                    | \$10                      | \$10                        | 1.1                           | 85                                          |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b>        |                                            |                 | <b>17,121</b>                 | <b>3.6</b>               | <b>-1</b>                   | <b>\$2,710</b>                  | <b>\$20,670</b>         | <b>\$2,390</b>            | <b>\$18,280</b>             | <b>6.7</b>                    | <b>17,096</b>                               |
| <b>TOTALS (ALL MEASURES)</b>                   |                                            |                 | <b>17,121</b>                 | <b>3.6</b>               | <b>-1</b>                   | <b>\$2,710</b>                  | <b>\$20,670</b>         | <b>\$2,390</b>            | <b>\$18,280</b>             | <b>6.7</b>                    | <b>17,096</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# PAVILIONS

| #                                       | Energy Conservation Measure                               | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------------------------|-----------------------------------------------------------|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------------------|
| <b>Lighting Upgrades</b>                |                                                           |                 | <b>6,227</b>                  | <b>0.1</b>               | <b>0</b>                    | <b>\$1,015</b>                  | <b>\$6,340</b>          | <b>\$730</b>              | <b>\$5,610</b>              | <b>5.5</b>                    | <b>6,271</b>                                |
| ECM 1                                   | Install LED Fixtures                                      | Yes             | 5,911                         | 0.0                      | 0                           | \$963                           | \$6,190                 | \$700                     | \$5,490                     | 5.7                           | 5,953                                       |
| ECM 2                                   | Retrofit Fixtures with LED Lamps                          | Yes             | 316                           | 0.1                      | 0                           | \$51                            | \$150                   | \$30                      | \$120                       | 2.3                           | 318                                         |
| <b>Lighting Control Measures</b>        |                                                           |                 | <b>1,835</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$299</b>                    | <b>\$660</b>            | <b>\$80</b>               | <b>\$580</b>                | <b>1.9</b>                    | <b>1,847</b>                                |
| ECM 3                                   | Install Occupancy Sensor Lighting Controls                | Yes             | 1,835                         | 0.0                      | 0                           | \$299                           | \$660                   | \$80                      | \$580                       | 1.9                           | 1,847                                       |
| <b>Domestic Water Heating Upgrade</b>   |                                                           |                 | <b>744</b>                    | <b>0.0</b>               | <b>0</b>                    | <b>\$121</b>                    | <b>\$60</b>             | <b>\$30</b>               | <b>\$30</b>                 | <b>0.2</b>                    | <b>749</b>                                  |
| ECM 4                                   | Install Low-Flow DHW Devices                              | Yes             | 744                           | 0.0                      | 0                           | \$121                           | \$60                    | \$30                      | \$30                        | 0.2                           | 749                                         |
| <b>Custom Measures</b>                  |                                                           |                 | <b>2,508</b>                  | <b>0.0</b>               | <b>0</b>                    | <b>\$409</b>                    | <b>\$2,500</b>          | <b>\$0</b>                | <b>\$2,500</b>              | <b>6.1</b>                    | <b>2,526</b>                                |
| ECM 5                                   | Replace Electric Water Heater with Heat Pump Water Heater | Yes             | 2,508                         | 0.0                      | 0                           | \$409                           | \$2,500                 | \$0                       | \$2,500                     | 6.1                           | 2,526                                       |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b> |                                                           |                 | <b>11,314</b>                 | <b>0.1</b>               | <b>0</b>                    | <b>\$1,844</b>                  | <b>\$9,560</b>          | <b>\$840</b>              | <b>\$8,720</b>              | <b>4.7</b>                    | <b>11,393</b>                               |
| <b>TOTALS (ALL MEASURES)</b>            |                                                           |                 | <b>11,314</b>                 | <b>0.1</b>               | <b>0</b>                    | <b>\$1,844</b>                  | <b>\$9,560</b>          | <b>\$840</b>              | <b>\$8,720</b>              | <b>4.7</b>                    | <b>11,393</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# ENERGY EFFICIENT BEST PRACTICES



- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings
- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

*See individual reports for specific EE Best Practices by building*

# WATER BEST PRACTICES



- Leak Detection and Repair
- Toilets and Urinals
- Faucets and Showerheads
- Commercial Kitchen Equipment
- Laundry Equipment
- Cooling Towers
- Steam Boiler System
- Pools and Spas
- Laboratory and Medical Equipment
- Water Metering and Submetering
- Vehicle Washing
- Single Pass Cooling System
- Landscaping and Irrigation
- On-Site Alternative Water Sources

*See individual reports for specific Water Best Practices by building*

# *MEASURES FOR FUTURE CONSIDERATION*

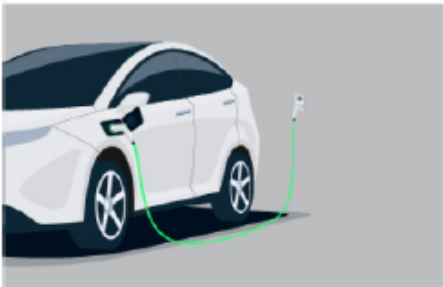
- VRF Systems



# EV CHARGING STATION POTENTIAL

NJCleanEnergy.com/EV

## Know your EV Charging Stations



### LEVEL 1



4-6 miles/hour  
Replenish Rate



7-30 hours for  
full charge

Approximate time to  
charge a battery\*

CHARGE  
110/120V

### LEVEL 2



10-20 miles/hour  
Replenish Rate



2-10 hours for  
full charge

Approximate time to  
charge a battery\*

CHARGE  
208/240V

### DIRECT CURRENT (DC) FAST CHARGING\*



120-200 miles/hour  
Replenish Rate



20-90 minutes for  
full charge

Approximate time to  
charge a battery\*

CHARGE  
480V or 208V

\*dependent on the size of the battery

## Liberty State Park

Potential:

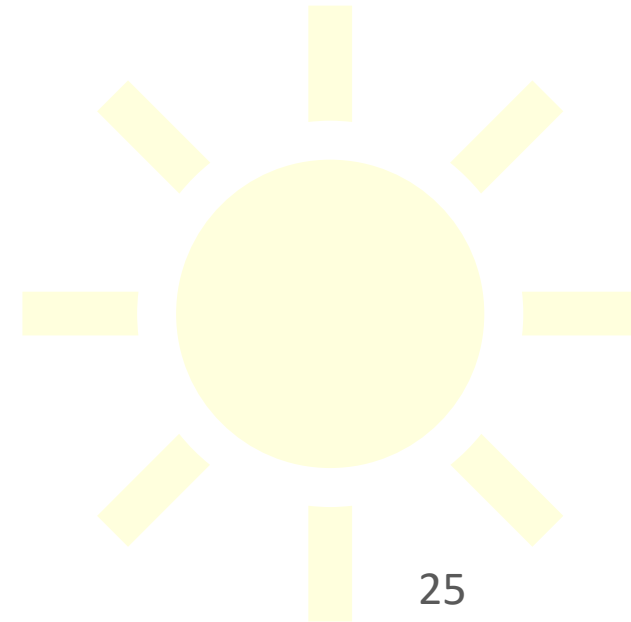
Medium



# SOLAR ENERGY GENERATION POTENTIAL

[NJCleanEnergy.com/renewable-energy](http://NJCleanEnergy.com/renewable-energy)

|                                                | CCNJ, Gate House,<br>Security Screening |
|------------------------------------------------|-----------------------------------------|
| <i>Potential:</i>                              | <b>HIGH</b>                             |
| <i>System Potential:<br/>(kW)</i>              | 160                                     |
| <i>Electric Generation:<br/>(kWh per year)</i> | 190,619                                 |
| <i>Displaced Cost:<br/>(per year)</i>          | \$30,190                                |



# FINANCING MECHANISM: ESIP

[NJCleanEnergy.com/ESIP](http://NJCleanEnergy.com/ESIP)

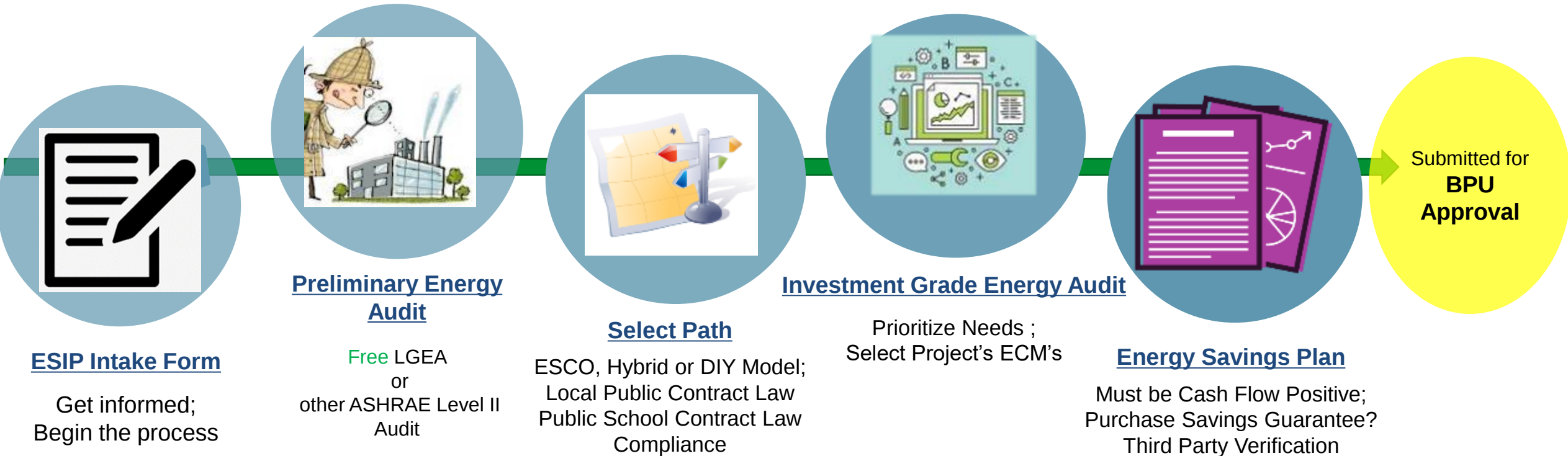
## ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Energy Performance Contracting = NJ ESIP Program
- A creative tool and financing mechanism that allows public entities to make energy efficiency improvements without impacting their budgets
- Administered by the NJBPU
- Project is paid for with the value of its own energy savings
- 2 Options: Lease Purchase Loan or Bond
- 15 or 20 year pay back term
- NJBPU Approved Incentive Programs
  - Utility or NJCEP
- Can be combined with Federal/State Grants
- No upfront capital expenses
- No referendum or impact to tax payers



# ENERGY SAVINGS IMPROVEMENT PROGRAM

NJCleanEnergy.com/ESIP



# ENERGY SAVINGS IMPROVEMENT PROGRAM

[NJCleanEnergy.com/ESIP](http://NJCleanEnergy.com/ESIP)

## FOR MORE INFORMATION

**Michelle Rossi**

ESIP Coordinator

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o: 609.913.6295

c: 609.915.0903

# STATE FACILITIES INITIATIVE (SFI)

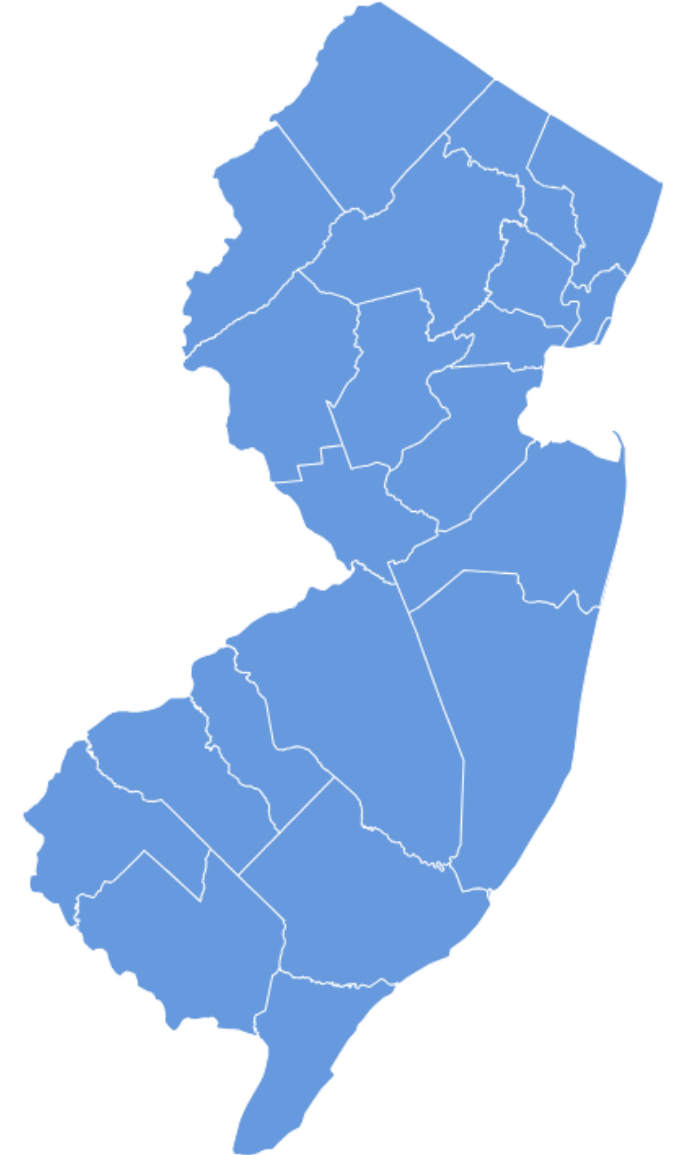
## The State Facilities Initiative (SFI)

*This program is for State-owned facilities.*

The program identifies and implements Energy Efficiency projects in State-owned facilities or State-sponsored projects with the objective of producing energy and cost savings. The funding provided to the SFI is directly in line with EMP Goals 3.3.5 and 4.1.1.

EMP Goal 3.3.5 seeks to “[i]mprove energy efficiency in, and retrofit state buildings to, a high performance standard.”

EMP Goal 4.1.1 addresses electrifying State facilities.



# C&I ENERGY EFFICIENCY PROGRAMS

NJCleanEnergy.com

LOCAL  
GOVERNMENT  
CUSTOMERS

COMMERCIAL &  
INSTITUTIONAL  
CUSTOMERS

LARGE  
ENERGY  
CUSTOMERS

## EXISTING BUILDINGS

### MEASUREMENT & AUDITS

FREE Energy Audits



### RETROFITS

Prescriptive &  
Custom Rebates

Direct Install

Engineered Solutions

And more from  
your local utility!



Incentives up  
to \$4 million  
for eligible projects



## NEW CONSTRUCTION

Prescriptive & Custom  
Rebates for New  
Construction and  
Gut Rehabs

Pay for Performance  
incentives for  
buildings over  
50,000 sq. ft.



## DISTRIBUTED ENERGY RESOURCES

Combined Heat & Power  
and Fuel Cell Installation  
Incentives

Microgrid Development

Battery Storage

Muni EV Fleets



Key:

Programs run by investor-owned utility companies



Programs run by NJCEP



# UTILITY RUN ENERGY EFFICIENCY PROGRAMS\*

NJCleanEnergy.com/Transition

## PRESCRIPTIVE & CUSTOM REBATES:

- Individual high efficiency equipment rebates for renovation, remodeling, and equipment replacement
- Flexibility to do a little or a lot
- No size requirement

## DIRECT INSTALL:

- Turn-key retrofit program to replace outdated and inefficient equipment including, lighting, HVAC, refrigeration, etc.
- The facility must have an average electric peak demand <200kW in the previous year to qualify

## ENERGY MANAGEMENT :

- Includes the Building Tune-up (BT), Retro-commissioning (RCx), and Strategic Energy Management (SEM) subprograms. These subprograms offer a comprehensive mix of custom energy-savings measures such as basic HVAC tune-ups, building systems tune-ups, controls' calibration, diagnostic testing, and installation of measures to enhance your building's energy performance and savings.

## ENGINEERED SOLUTIONS:

- Comprehensive, whole-building approach to saving energy
- The facility must have an average electric peak demand >200kW in the previous year to qualify



*\*Other programs may be available to you. Check with your Utility Provider to see a full list of offering and what you may be qualified for.*

# UTILITY RUN ENERGY EFFICIENCY PROGRAMS

## PSE&G

Dave Kirsch – [David.Kirsch@pseg.com](mailto:David.Kirsch@pseg.com)

Steve Barba – [Steven.T.Barba@pseg.com](mailto:Steven.T.Barba@pseg.com)

# LARGE ENERGY USERS

[NJCleanEnergy.com/LEUP](http://NJCleanEnergy.com/LEUP)

## WHO

Large C&I entities who have paid a minimum of \$5,000,000 in the previous 12 months of utility bills

## SIZE TO QUALIFY

The average peak demand of all facilities submitted  $\geq 400\text{kW}$  and/or 4,000 DTh

## ABOUT

- Encourages large C&I utility customers to self-invest in energy efficiency, combined heat & power, and fuel cell projects
- Must have ability to “bank” funds for up to two fiscal years

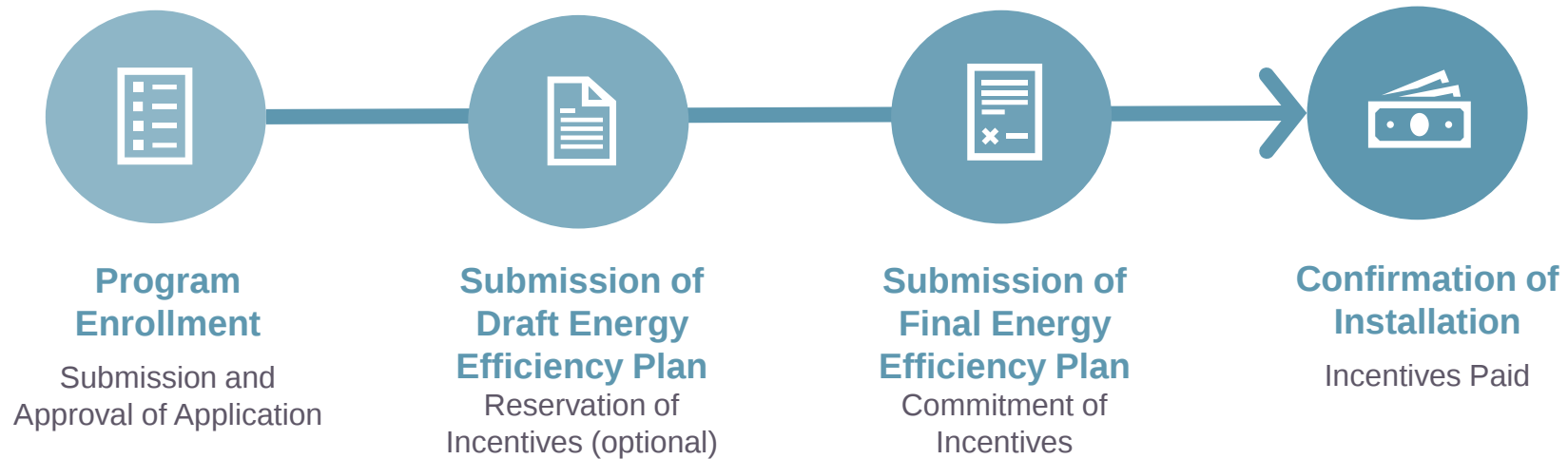
## INCENTIVE CAP

Maximum incentive per entity is the lesser of:

- \$4 million,
- 75% of total project cost, or
- 90% of NJCEP contribution or annual energy saving caps (\$0.33/kWh and \$3.75/therm)

# LARGE ENERGY USERS

[NJCleanEnergy.com/LEUP](http://NJCleanEnergy.com/LEUP)



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THANK YOU

