

# New Jersey's Clean Energy Program

LGEA Exit Meeting for:  
*Long Beach Township*

September 10, 2019

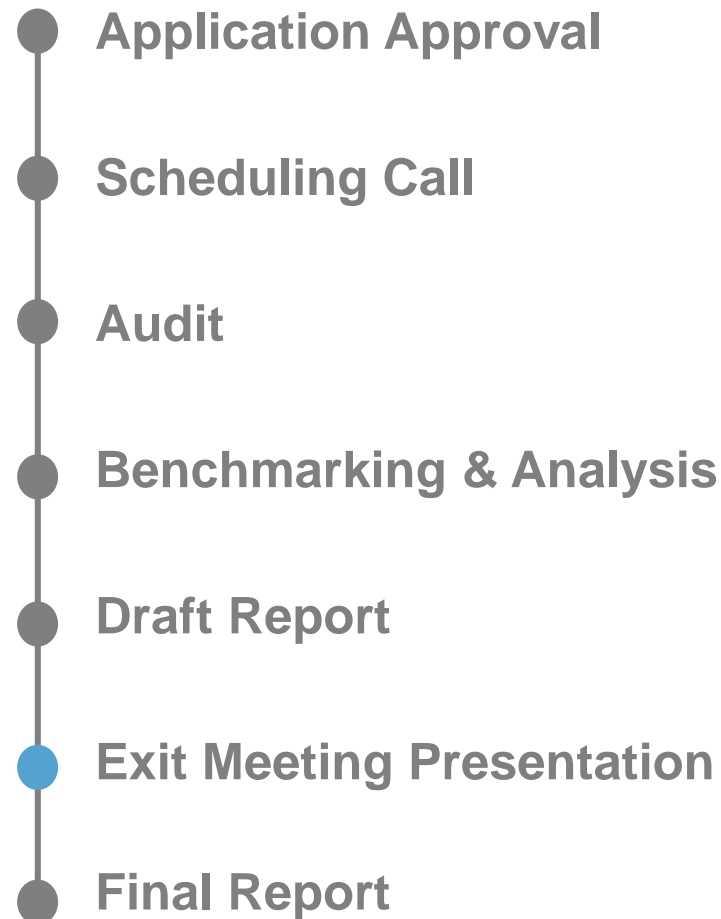
# INTRODUCTIONS

- *Long Beach Township*
  - Angela Andersen – Sustainability Coordinator
  - Andy Baran – Department of Public Works
  - Kyle Ominski – Business Administrator
- *NJ Clean Energy Program*
  - Moussa Traore – TRC Auditor
  - Sarah Walters – TRC Account Manager
  - Tony O'Donnell – TRC Outreach Manager
  - Michelle Rossi – ESIP Coordinator

# AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of **E**nergy **C**onservation **M**easures (ECMs) identified
- Questions regarding the draft audit report
- Overview of NJCEP equipment incentives
- Next steps for Long Beach Township

# LGEA PROCESS



# SITE VISIT & UTILITY ANALYSIS

## Overview of Systems, Baseline & Existing Conditions:

- Lighting System
- HVAC and Mechanical Systems
- Process Equipment
- Plug Load Equipment

## Utility Consumption:

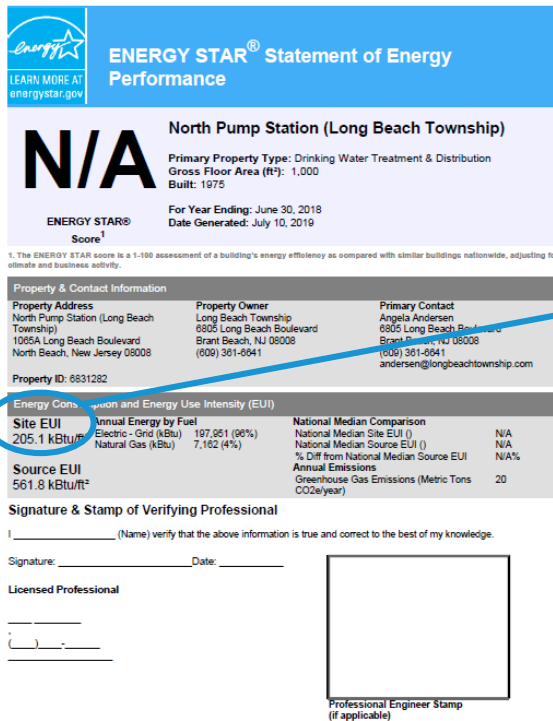
- Electric Consumption and Costs
- Natural Gas Consumption and Costs

## Sites Visited/Analyzed

- North Municipal Complex
- Police Station
- Peahala Water Plant
- Holgate Water Plant
- Terrace Water Plant
- North Pump Station
- Beach Patrol
- Public Works Garage
- Holgate Restrooms
- Public Works/Carpentry Shop
- Bayview Park
- Loveladies Bathhouse

# BENCHMARKING

## North Pump Station



**ENERGY STAR® Statement of Energy Performance**

**North Pump Station (Long Beach Township)**

**N/A** **ENERGY STAR® Score**

**Primary Property Type:** Drinking Water Treatment & Distribution  
**Gross Floor Area (ft²):** 1,000  
**Built:** 1975  
**For Year Ending:** June 30, 2018  
**Date Generated:** July 10, 2019

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

**Property & Contact Information**

<b>Property Address</b> North Pump Station (Long Beach Township) 1065A Long Beach Boulevard North Beach, New Jersey 08008	<b>Property Owner</b> Long Beach Township 6805 Long Beach Boulevard Brant Beach, NJ 08008 (609) 361-6641	<b>Primary Contact</b> Angela Andersen 6805 Long Beach Boulevard Brant Beach, NJ 08008 (609) 361-6641 andersen@longbeachtownship.com
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**Property ID:** 6831282

**Energy Consumption and Energy Use Intensity (EUI)**

<b>Site EUI</b> 205.1 kBtu/ft²	<b>Annual Energy by Fuel</b> Electric - Grid (kBtu) 197,951 (96%) Natural Gas (kBtu) 7,162 (4%)	<b>National Median Comparison</b> National Median Site EUI (I) N/A National Median Source EUI (I) N/A % Diff from National Median Source EUI N/A% Annual Emissions Greenhouse Gas Emissions (Metric Tons CO2e/year) 20
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**Source EUI**  
561.8 kBtu/ft²

**Signature & Stamp of Verifying Professional**

I, \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Professional Engineer Stamp  
 (if applicable)

Building Name	ENERGY STAR® Score
North Municipal Complex	49
Police Station	N/A
Peahala Water Plant	N/A
Holgate Water Plant	N/A
Terrace Water Plant	N/A
North Pump Station	N/A
Beach Patrol	N/A
Public Works Garage	N/A
Holgate Restrooms	N/A
Public Works/Carpentry Shop	N/A
Bayview Park	N/A
Loveladies Bathhouse	N/A

ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.

# ALL OPPORTUNITIES

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>	155,591	35.3	-23.5	\$26,018.25	\$97,169.90	\$15,521.00	\$81,648.90	3.1	153,922
Install LED Fixtures	49,309	9.8	-2.5	\$8,468.25	\$63,658.84	\$7,990.00	\$55,668.84	6.6	49,360
Retrofit Fluorescent Fixtures with LED Lamps and Drivers	2,526	1.4	-0.6	\$439.43	\$2,635.25	\$410.00	\$2,225.25	5.1	2,478
Retrofit Fixtures with LED Lamps	103,643	24.2	-20.5	\$17,091.13	\$30,730.98	\$7,121.00	\$23,609.98	1.4	101,973
Install LED Exit Signs	114	0.0	0.0	\$19.44	\$144.83	\$0.00	\$144.83	7.5	111
<b>Lighting Control Measures</b>	18,715	4.0	-3.7	\$3,064.54	\$22,697.00	\$2,335.00	\$20,362.00	6.6	18,411
Install Occupancy Sensor Lighting Controls	14,146	3.1	-3.0	\$2,317.22	\$19,172.00	\$2,335.00	\$16,837.00	7.3	13,892
Install Daylight Dimming Controls	1,254	0.1	0.0	\$203.69	\$600.00	\$0.00	\$600.00	2.9	1,262
Install High/Low Lighting Controls	3,315	0.8	-0.7	\$543.63	\$2,925.00	\$0.00	\$2,925.00	5.4	3,256
<b>Motor Upgrades</b>	5,986	3.3	0.0	\$1,071.25	\$16,702.75	\$0.00	\$16,702.75	15.6	6,028
Premium Efficiency Motors	5,986	3.3	0.0	\$1,071.25	\$16,702.75	\$0.00	\$16,702.75	15.6	6,028
<b>Electric Unitary HVAC Measures</b>	2,221	0.9	0.0	\$386.17	\$8,454.45	\$460.00	\$7,994.45	20.7	2,236
Install High Efficiency Heat Pumps	2,221	0.9	0.0	\$386.17	\$8,454.45	\$460.00	\$7,994.45	20.7	2,236
<b>Gas Heating (HVAC/Process) Replacement</b>	0	0.0	36.5	\$402.75	\$3,049.21	\$0.00	\$3,049.21	7.6	4,272
Install High Efficiency Unit Heaters	0	0.0	36.5	\$402.75	\$3,049.21	\$0.00	\$3,049.21	7.6	4,272
<b>HVAC System Improvements</b>	0	0.0	3.1	\$35.42	\$87.90	\$0.00	\$87.90	2.5	357
Install Pipe Insulation	0	0.0	3.1	\$35.42	\$87.90	\$0.00	\$87.90	2.5	357
<b>Domestic Water Heating Upgrade</b>	532	0.0	6.6	\$172.38	\$93.21	\$0.00	\$93.21	0.5	1,313
Install Low-Flow DHW Devices	532	0.0	6.6	\$172.38	\$93.21	\$0.00	\$93.21	0.5	1,313
<b>Plug Load Equipment Control - Vending Machine</b>	1,954	0.2	0.0	\$334.68	\$460.00	\$50.00	\$410.00	1.2	1,968
Vending Machine Control	1,954	0.2	0.0	\$334.68	\$460.00	\$50.00	\$410.00	1.2	1,968
<b>TOTALS</b>	184,999	43.8	18.9	\$31,485.44	\$148,714.42	\$18,366.00	\$130,348.42	4.1	188,507

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# COST EFFECTIVE OPPORTUNITIES

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting Upgrades		155,591	35.3	-23.5	\$26,018.25	\$97,169.90	\$15,521.00	\$81,648.90	3.1	153,922
ECM 1	Install LED Fixtures	49,309	9.8	-2.5	\$8,468.25	\$63,658.84	\$7,990.00	\$55,668.84	6.6	49,360
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	2,526	1.4	-0.6	\$439.43	\$2,635.25	\$410.00	\$2,225.25	5.1	2,478
ECM 3	Retrofit Fixtures with LED Lamps	103,643	24.2	-20.5	\$17,091.13	\$30,730.98	\$7,121.00	\$23,609.98	1.4	101,973
ECM 4	Install LED Exit Signs	114	0.0	0.0	\$19.44	\$144.83	\$0.00	\$144.83	7.5	111
Lighting Control Measures		17,841	3.6	-3.5	\$2,910.28	\$20,189.00	\$2,035.00	\$18,154.00	6.2	17,554
ECM 5	Install Occupancy Sensor Lighting Controls	13,272	2.7	-2.8	\$2,162.96	\$16,664.00	\$2,035.00	\$14,629.00	6.8	13,035
ECM 6	Install Daylight Dimming Controls	1,254	0.1	0.0	\$203.69	\$600.00	\$0.00	\$600.00	2.9	1,262
ECM 7	Install High/Low Lighting Controls	3,315	0.8	-0.7	\$543.63	\$2,925.00	\$0.00	\$2,925.00	5.4	3,256
Gas Heating (HVAC/Process) Replacement		0	0.0	36.5	\$402.75	\$3,049.21	\$0.00	\$3,049.21	7.6	4,272
ECM 8	Install High Efficiency Unit Heaters	0	0.0	36.5	\$402.75	\$3,049.21	\$0.00	\$3,049.21	7.6	4,272
HVAC System Improvements		0	0.0	3.1	\$35.42	\$87.90	\$0.00	\$87.90	2.5	357
ECM 9	Install Pipe Insulation	0	0.0	3.1	\$35.42	\$87.90	\$0.00	\$87.90	2.5	357
Domestic Water Heating Upgrade		532	0.0	6.6	\$172.38	\$93.21	\$0.00	\$93.21	0.5	1,313
ECM 10	Install Low-Flow DHW Devices	532	0.0	6.6	\$172.38	\$93.21	\$0.00	\$93.21	0.5	1,313
Plug Load Equipment Control - Vending Machine		1,954	0.2	0.0	\$334.68	\$460.00	\$50.00	\$410.00	1.2	1,968
ECM 11	Vending Machine Control	1,954	0.2	0.0	\$334.68	\$460.00	\$50.00	\$410.00	1.2	1,968
TOTALS		175,918	39.2	19.1	\$29,873.76	\$121,049.22	\$17,606.00	\$103,443.22	3.5	179,386

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# NORTH MUNICIPAL COMPLEX

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>50,076</b>	<b>15.3</b>	<b>-6</b>	<b>\$8,511</b>	<b>\$43,738</b>	<b>\$5,823</b>	<b>\$37,915</b>	<b>4.5</b>	<b>49,780</b>
ECM 1	Install LED Fixtures	Yes	27,097	5.2	-1	\$4,632	\$32,500	\$3,350	\$29,150	6.3	27,203
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	540	0.2	0	\$91	\$237	\$40	\$197	2.2	531
ECM 3	Retrofit Fixtures with LED Lamps	Yes	22,439	9.9	-5	\$3,788	\$11,002	\$2,433	\$8,569	2.3	22,047
<b>Lighting Control Measures</b>			<b>4,614</b>	<b>1.9</b>	<b>-1</b>	<b>\$779</b>	<b>\$10,125</b>	<b>\$1,050</b>	<b>\$9,075</b>	<b>11.6</b>	<b>4,534</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	3,100	1.3	-1	\$523	\$8,100	\$1,050	\$7,050	13.5	3,046
ECM 5	Install High/Low Lighting Controls	Yes	1,514	0.6	0	\$256	\$2,025	\$0	\$2,025	7.9	1,488
<b>HVAC System Improvements</b>			<b>0</b>	<b>0.0</b>	<b>3</b>	<b>\$35</b>	<b>\$88</b>	<b>\$0</b>	<b>\$88</b>	<b>2.5</b>	<b>357</b>
ECM 6	Install Pipe Insulation	Yes	0	0.0	3	\$35	\$88	\$0	\$88	2.5	357
<b>Food Service &amp; Refrigeration Measures</b>			<b>1,954</b>	<b>0.2</b>	<b>0</b>	<b>\$335</b>	<b>\$460</b>	<b>\$50</b>	<b>\$410</b>	<b>1.2</b>	<b>1,968</b>
ECM 7	Vending Machine Control	Yes	1,954	0.2	0	\$335	\$460	\$50	\$410	1.2	1,968
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>56,645</b>	<b>17.5</b>	<b>-3</b>	<b>\$9,660</b>	<b>\$54,411</b>	<b>\$6,923</b>	<b>\$47,488</b>	<b>4.9</b>	<b>56,639</b>
<b>TOTALS (ALL MEASURES)</b>			<b>56,645</b>	<b>17.5</b>	<b>-3</b>	<b>\$9,660</b>	<b>\$54,411</b>	<b>\$6,923</b>	<b>\$47,488</b>	<b>4.9</b>	<b>56,639</b>

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\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# POLICE STATION

#	Energy Conservation Measure	Cost Effective	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>60,118</b>	<b>7.1</b>	<b>-11</b>	<b>\$9,636</b>	<b>\$13,087</b>	<b>\$2,653</b>	<b>\$10,434</b>	<b>1.1</b>	<b>59,252</b>
ECM 1	Install LED Fixtures	Yes	2,895	0.4	0	\$470	\$3,900	\$600	\$3,300	7.0	2,915
ECM 2	Retrofit Fixtures with LED Lamps	Yes	57,223	6.7	-11	\$9,166	\$9,187	\$2,053	\$7,134	0.8	56,336
<b>Lighting Control Measures</b>			<b>12,086</b>	<b>1.4</b>	<b>-2</b>	<b>\$1,936</b>	<b>\$7,942</b>	<b>\$775</b>	<b>\$7,167</b>	<b>3.7</b>	<b>11,900</b>
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	9,032	1.1	-2	\$1,444	\$6,442	\$775	\$5,667	3.9	8,870
ECM 4	Install Exterior Light Photocell Controls	Yes	1,254	0.1	0	\$204	\$600	\$0	\$600	2.9	1,262
ECM 5	Install High/Low Lighting Controls	Yes	1,801	0.2	0	\$288	\$900	\$0	\$900	3.1	1,768
<b>Domestic Water Heating Upgrade</b>			<b>0</b>	<b>0.0</b>	<b>6</b>	<b>\$69</b>	<b>\$43</b>	<b>\$0</b>	<b>\$43</b>	<b>0.6</b>	<b>667</b>
ECM 6	Install Low-Flow DHW Devices	Yes	0	0.0	6	\$69	\$43	\$0	\$43	0.6	667
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>72,204</b>	<b>8.4</b>	<b>-8</b>	<b>\$11,641</b>	<b>\$21,072</b>	<b>\$3,428</b>	<b>\$17,644</b>	<b>1.5</b>	<b>71,819</b>
<b>TOTALS (ALL MEASURES)</b>			<b>72,204</b>	<b>8.4</b>	<b>-8</b>	<b>\$11,641</b>	<b>\$21,072</b>	<b>\$3,428</b>	<b>\$17,644</b>	<b>1.5</b>	<b>71,819</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# WATER PLANTS & PUMP STATIONS

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>12,386</b>	<b>5.3</b>	<b>-2</b>	<b>\$2,198</b>	<b>\$20,161</b>	<b>\$3,698</b>	<b>\$16,463</b>	<b>7.5</b>	<b>12,280</b>
ECM 1	Install LED Fixtures	Yes	5,764	1.7	0	\$1,030	\$13,650	\$2,200	\$11,450	11.1	5,789
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,571	0.7	0	\$277	\$1,837	\$280	\$1,557	5.6	1,540
ECM 3	Retrofit Fixtures with LED Lamps	Yes	5,051	3.0	-1	\$891	\$4,674	\$1,218	\$3,456	3.9	4,951
<b>Lighting Control Measures</b>			<b>874</b>	<b>0.4</b>	<b>0</b>	<b>\$154</b>	<b>\$2,508</b>	<b>\$300</b>	<b>\$2,208</b>	<b>14.3</b>	<b>857</b>
ECM 4	Install Occupancy Sensor Lighting Controls	No	874	0.4	0	\$154	\$2,508	\$300	\$2,208	14.3	857
<b>Motor Upgrades</b>			<b>5,986</b>	<b>3.3</b>	<b>0</b>	<b>\$1,071</b>	<b>\$16,703</b>	<b>\$0</b>	<b>\$16,703</b>	<b>15.6</b>	<b>6,028</b>
ECM 5	Premium Efficiency Motors	No	5,986	3.3	0	\$1,071	\$16,703	\$0	\$16,703	15.6	6,028
<b>Gas Heating (HVAC/Process) Replacement</b>			<b>0</b>	<b>0.0</b>	<b>36</b>	<b>\$403</b>	<b>\$3,049</b>	<b>\$0</b>	<b>\$3,049</b>	<b>7.6</b>	<b>4,272</b>
ECM 6	Install High Efficiency Unit Heaters	Yes	0	0.0	36	\$403	\$3,049	\$0	\$3,049	7.6	4,272
<b>Domestic Water Heating Upgrade</b>			<b>139</b>	<b>0.0</b>	<b>1</b>	<b>\$35</b>	<b>\$22</b>	<b>\$0</b>	<b>\$22</b>	<b>0.6</b>	<b>251</b>
ECM 7	Install Low-Flow DHW Devices	Yes	139	0.0	1	\$35	\$22	\$0	\$22	0.6	251
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>12,525</b>	<b>5.3</b>	<b>36</b>	<b>\$2,637</b>	<b>\$23,232</b>	<b>\$3,698</b>	<b>\$19,534</b>	<b>7.4</b>	<b>16,802</b>
<b>TOTALS (ALL MEASURES)</b>			<b>19,385</b>	<b>9.0</b>	<b>36</b>	<b>\$3,862</b>	<b>\$42,443</b>	<b>\$3,998</b>	<b>\$38,445</b>	<b>10.0</b>	<b>23,687</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

# BEACH PATROL, PUBLIC WORKS GARAGE, HOLGATE RESTROOMS, CARPENTRY SHOP, BAYVIEW PARK, LOVELADIES BATHHOUSE

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>33,011</b>	<b>7.6</b>	<b>-5</b>	<b>\$5,672</b>	<b>\$20,183</b>	<b>\$3,347</b>	<b>\$16,836</b>	<b>3.0</b>	<b>32,611</b>
ECM 1	Install LED Fixtures	Yes	13,552	2.4	-2	\$2,336	\$13,609	\$1,840	\$11,769	5.0	13,453
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	415	0.5	0	\$71	\$561	\$90	\$471	6.6	408
ECM 3	Retrofit Fixtures with LED Lamps	Yes	18,930	4.7	-4	\$3,246	\$5,868	\$1,417	\$4,451	1.4	18,639
ECM 4	Install LED Exit Signs	Yes	114	0.0	0	\$19	\$145	\$0	\$145	7.5	111
<b>Lighting Control Measures</b>			<b>1,141</b>	<b>0.3</b>	<b>0</b>	<b>\$195</b>	<b>\$2,122</b>	<b>\$210</b>	<b>\$1,912</b>	<b>9.8</b>	<b>1,120</b>
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	1,141	0.3	0	\$195	\$2,122	\$210	\$1,912	9.8	1,120
<b>Electric Unitary HVAC Measures</b>			<b>2,221</b>	<b>0.9</b>	<b>0</b>	<b>\$386</b>	<b>\$8,454</b>	<b>\$460</b>	<b>\$7,994</b>	<b>20.7</b>	<b>2,236</b>
ECM 6	Install High Efficiency Heat Pumps	No	2,221	0.9	0	\$386	\$8,454	\$460	\$7,994	20.7	2,236
<b>Domestic Water Heating Upgrade</b>			<b>393</b>	<b>0.0</b>	<b>0</b>	<b>\$68</b>	<b>\$29</b>	<b>\$0</b>	<b>\$29</b>	<b>0.4</b>	<b>395</b>
ECM 7	Install Low-Flow DHW Devices	Yes	393	0.0	0	\$68	\$29	\$0	\$29	0.4	395
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>34,544</b>	<b>8.0</b>	<b>-6</b>	<b>\$5,936</b>	<b>\$22,334</b>	<b>\$3,557</b>	<b>\$18,777</b>	<b>3.2</b>	<b>34,126</b>
<b>TOTALS (ALL MEASURES)</b>			<b>36,765</b>	<b>8.9</b>	<b>-6</b>	<b>\$6,322</b>	<b>\$30,788</b>	<b>\$4,017</b>	<b>\$26,771</b>	<b>4.2</b>	<b>36,363</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

# ENERGY EFFICIENT BEST PRACTICES

- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings
- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

***See individual reports for specific EE practices by building***

# CLEAN ENERGY PROGRAM PORTFOLIO

## ELIGIBLE SECTORS

Commercial, Industrial, Government, Non-Profit, Institutional and Multifamily

## INCENTIVE PROGRAMS

### Equipment Rebates:

- **SmartStart**
- **Customer Tailored Energy Efficiency Pilot (CTEEP)**
- **Direct Install**
- Large Energy Users

### Whole Buildings:

- Pay for Performance

### Energy Generation:

- Combined Heat and Power – Fuel Cells

## OTHER PROGRAMS

### Renewable Energy Generation:

- SREC Registration Program (SRP)
- **Community Solar**

# RECOMMENDED NJCEP INCENTIVES PER BUILDING

Entity Name	Direct Install	SmartStart	CTEEP
North Municipal Complex	X	X	X
Police Station	X	X	X
Water Plants & Pump Stations	X	X	X
Beach Patrol, Public Works Garage, Holgate Restrooms, Carpentry Shop, Bayview Park, Loveladies Bathhouse	X	X	X

\* Some sites with only lighting upgrades will need further assessment for DI eligibility. They are eligible for a full free assessment with the DI Participating Contractor to submit the waiver or to identify other measure/s to enable participation

# DIRECT INSTALL

NJCleanEnergy.com/DI



**What is DI:** Turn-key retrofit program to replace outdated and inefficient equipment, including lighting, HVAC, refrigeration, etc.

**Qualifications:** Average electric peak demand <200 kW in the previous 12 months

**About:**

- Pre-approved participating contractors provide support and process paperwork
- Incentives paid directly to the contractor
- Fast project turnaround time (4-6 months)

**Incentives:**

- \$125,000 incentive funding per project/building ([\\$250K](#) UEZ/OZ/[MUNI](#)/K-12 Public Schools), or
- \$250,000 entity cap ([\\$4MM](#) UEZ/OZ/[MUNI](#)/K-12 Public Schools)



# DIRECT INSTALL

[NJCleanEnergy.com/DI](http://NJCleanEnergy.com/DI)

Facilities in Urban Enterprise Zones (UEZ), Opportunity Zones (OZ), municipalities, and K-12 public schools:

## INCENTIVE FUNDING

Up to **80%** of installed cost is paid directly to the contractor

## CUSTOMER

20% of installed cost

All other eligible facilities:

## INCENTIVE FUNDING

Up to **70%** of installed cost is paid directly to the contractor

## CUSTOMER

30% of installed cost



# DIRECT INSTALL

NJCleanEnergy.com/DI

## Participating Contractor

**Hutchinson Mechanical Services**

Pete Hatton

856-429-5828 x259

[petehatton@hutchbiz.com](mailto:petehatton@hutchbiz.com)



# DIRECT INSTALL: FINANCING OPTION

- Eligible NJNG customers can finance the remaining 30 percent balance at 0% APR through the “SAVEGREEN Project® On-Bill Repayment Program” (OBRP) for 36 months.
- For measures that may not qualify for Direct Install, NJNG also offers financing options for SmartStart that will cover up to \$130,000 per year.



- Questions? Contact:

## **Jerry Ryan**

Energy Efficiency Ops. Manager  
New Jersey Natural Gas  
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[jryan@njng.com](mailto:jryan@njng.com)

# SMARTSTART

NJCleanEnergy.com/SSB

**What is SSB:** Individual high efficiency equipment rebates for new construction, renovation, remodeling, equipment replacement



**Qualifications:** • All C&I customer types contributing into the Societal Benefits Charge (SBC)

## About:

- Prescriptive and custom designed measures
- Pre-approval required only for lighting projects with incentives >\$100,000 and all custom projects
- For measures not requiring pre-approval, applications must be submitted to the program within one year of purchase.

## Incentives:

- Prescriptive: \$500,000 cap for each electric or gas account
- Custom, lesser of the following:
  - \$0.16/kWh and/or \$1.60/Therm saved annually
  - 50% of incremental installed cost
  - Buy-down to 1 year payback based on incremental cost and savings



# SMARTSTART

NJCleanEnergy.com/SSB

## Prescriptive Incentives

- Lighting & Lighting Controls
- Packaged HVAC
- Boilers & Water Heaters
- Chillers
- VFD's
- Food Service
- Refrigeration

Prescriptive Only:

**DOUBLE  
INCENTIVES FOR  
OZ/UEZ/ MUNI/K-12  
PUBLIC SCHOOLS**

## Custom Incentives

- New or innovative technologies proven to be cost-effective and not listed as prescriptive
- Projects must have a minimum first year energy savings of 75,000 kWh or 1,500 therms
- Project pre and post inspection required

# CUSTOMER TAILORED ENERGY EFFICIENCY PILOT

[NJCleanEnergy.com/CTEEP](http://NJCleanEnergy.com/CTEEP)

**What is CTEEP:** A streamlined/single application process for participants submitting multiple different technology types.

**Qualifications:**

- All C&I customer types contributing into the Societal Benefits Charge (SBC)

**About:**

- On site assistance available
- Additional technical incentive available to offset soft costs associated with developing and planning custom projects

**Incentives:**

- \$250,000 fiscal year entity cap
- Technical assistance incentives for custom project evaluation (up to \$10K)

**SAME INCENTIVE  
VALUES AS  
SMARTSTART**

# SMARTSTART & CTEEP: FINANCING OPTION

- NJNG provides 0% financing options that will cover up to \$130,000 per year.
- 10 year term-repayments made on regular monthly gas bill
- Need to review project with NJNG to confirm project qualifies.
- The SAVEGREEN program can help with a consultation to discuss your Commercial Energy Efficiency Project.



- Questions? Contact:

## **Jerry Ryan**

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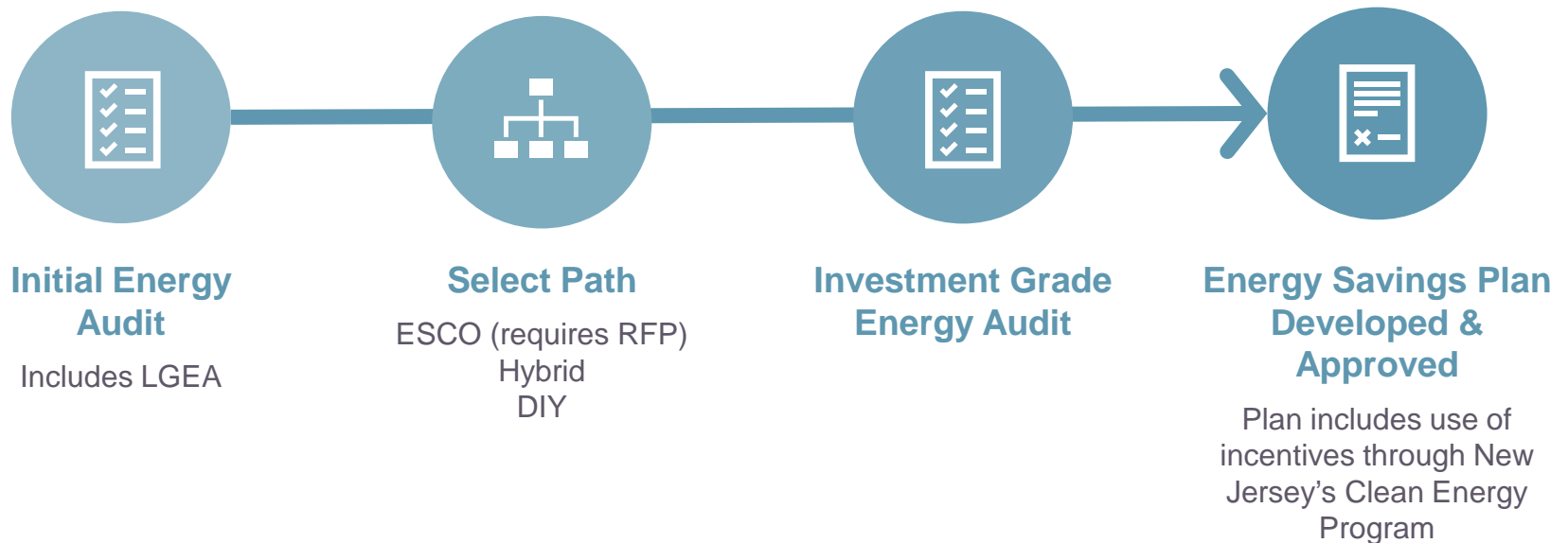
# FINANCING MECHANISM: ESIP

## ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Provides alternative financing for energy savings projects at public institutions
- Administered directly by the BPU
- Value of energy savings leveraged to pay for cost of EE projects over a 15 year contract
- Requires NO new bonding and is outside of capital budget
- Does not count as debt or require voter approval



# FINANCING MECHANISM: ESIP



# ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

## FOR MORE INFORMATION

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# FOR MORE INFORMATION

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# QUESTIONS

