



# Local Government Energy Audit Report

River Plaza Elementary School

February 14, 2024

*Prepared for:*

Middletown Township Public Schools  
155 Hubbard Ave  
Red Bank, New Jersey 07701

*Prepared by:*

TRC  
317 George Street  
New Brunswick, New Jersey 08901

## Disclaimer

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The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based on previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for River Plaza Elementary School. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



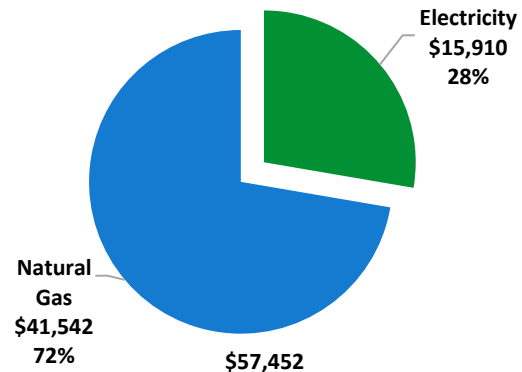
Costs: \$57,452

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Annual Utilities Electricity:  
164,807 kWh

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Natural Gas:  
24,176 Therms



ENERGY STAR® Benchmarking Score 56  
(1-100 scale)

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

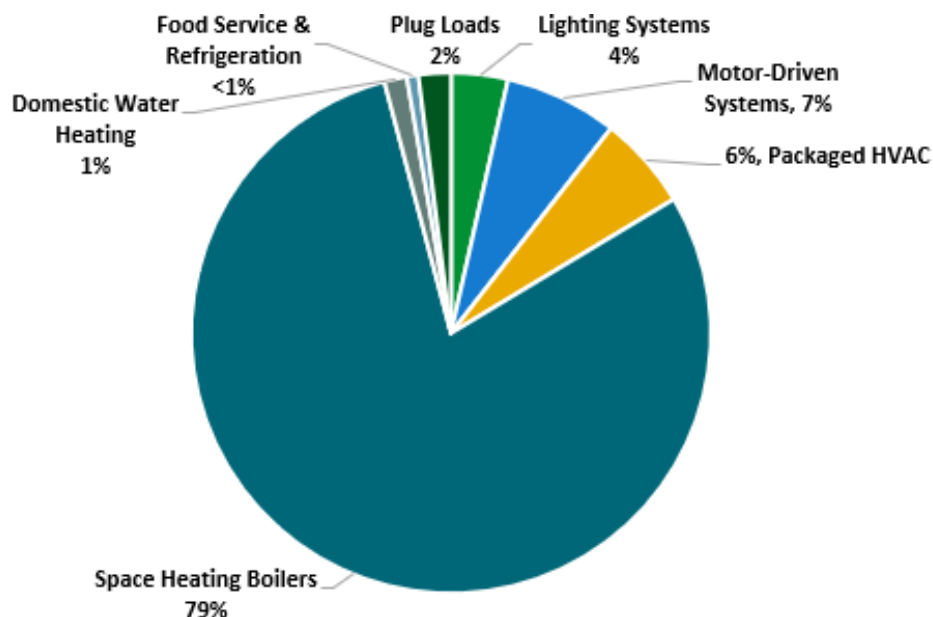


Figure 1 - Energy Use by System

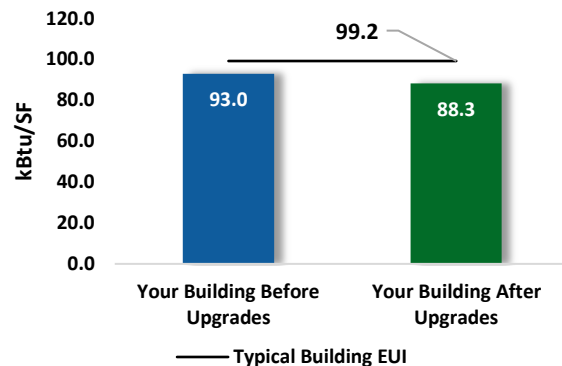
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

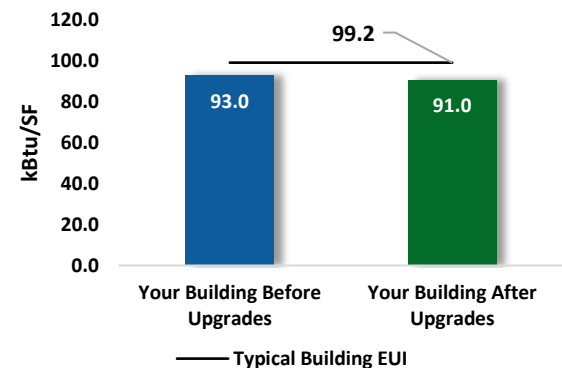
### Scenario 1: Full Package (All Evaluated Measures)

|   |  |
|---|--|
| Installation Cost                           | \$278,737  |
| Potential Rebates & Incentives <sup>1</sup> | \$13,429   |
| Annual Cost Savings                         | \$3,418  |
| Annual Energy Savings                       | Electricity: 21,825 kWh<br>Natural Gas: 763 Therms |
| Greenhouse Gas Emission Savings             | 15 Tons  |
| Simple Payback                              | 77.6 Years   |
| Site Energy Savings (All Utilities)         | 5%   |



### Scenario 2: Cost Effective Package<sup>2</sup>

|                                     |   |
|-------------------------------------|---|
| Installation Cost                   | \$14,550  |
| Potential Rebates & Incentives      | \$2,674   |
| Annual Cost Savings                 | \$1,284   |
| Annual Energy Savings               | Electricity: 4,933 kWh<br>Natural Gas: 470 Therms |
| Greenhouse Gas Emission Savings     | 5 Tons  |
| Simple Payback                      | 9.3 Years   |
| Site Energy Savings (all utilities) | 2%  |



### On-site Generation Potential

|                         |      |
|-------------------------|------|
| Photovoltaic            | None |
| Combined Heat and Power | None |

<sup>1</sup> Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.



| #   | Energy Conservation Measure                                | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Upgrades</b>                      |  |                 | <b>3,015</b>                  | <b>0.6</b>               | <b>-1</b>                   | <b>\$282</b>                    | <b>\$2,761</b>          | <b>\$358</b>              | <b>\$2,403</b>              | <b>8.5</b>                    | <b>2,974</b>                                |
| ECM 1   | Install LED Fixtures                                       | Yes             | 473                           | 0.0                      | 0                           | \$46                            | \$517                   | \$50                      | \$467                       | 10.2                          | 476   |
| ECM 2   | Retrofit Fixtures with LED Lamps                           | Yes             | 2,542                         | 0.6                      | -1                          | \$236                           | \$2,244                 | \$308                     | \$1,936                     | 8.2                           | 2,498                                       |
| <b>Lighting Control Measures</b>              |  |                 | <b>5,857</b>                  | <b>2.1</b>               | <b>-1</b>                   | <b>\$544</b>                    | <b>\$8,351</b>          | <b>\$2,120</b>            | <b>\$6,231</b>              | <b>11.4</b>                   | <b>5,754</b>                                |
| ECM 3   | Install Occupancy Sensor Lighting Controls                 | Yes             | 4,577                         | 1.7                      | -1                          | \$425                           | \$6,326                 | \$825                     | \$5,501                     | 12.9                          | 4,497                                       |
| ECM 4   | Install High/Low Lighting Controls                         | Yes             | 1,280                         | 0.3                      | 0                           | \$119                           | \$2,025                 | \$1,295                   | \$730                       | 6.1                           | 1,258                                       |
| <b>Unitary HVAC Measures</b>                  |  |                 | <b>16,891</b>                 | <b>12.1</b>              | <b>0</b>                    | <b>\$1,631</b>                  | <b>\$145,250</b>        | <b>\$5,265</b>            | <b>\$139,985</b>            | <b>85.8</b>                   | <b>17,010</b>                               |
| ECM 5   | Install High Efficiency Air Conditioning Units             | No              | 16,891                        | 12.1                     | 0                           | \$1,631                         | \$145,250               | \$5,265                   | \$139,985                   | 85.8                          | 17,010                                      |
| <b>Gas Heating (HVAC/Process) Replacement</b> |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>29</b>                   | <b>\$503</b>                    | <b>\$118,937</b>        | <b>\$5,490</b>            | <b>\$113,447</b>            | <b>225.3</b>                  | <b>3,431</b>                                |
| ECM 6   | Install High Efficiency Steam Boilers                      | No              | 0                             | 0.0                      | 29                          | \$503                           | \$118,937               | \$5,490                   | \$113,447                   | 225.3                         | 3,431                                       |
| <b>HVAC System Improvements</b>               |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>4</b>                    | <b>\$72</b>                     | <b>\$954</b>            | <b>\$160</b>              | <b>\$794</b>                | <b>11.0</b>                   | <b>492</b>                                  |
| ECM 7   | Install Pipe Insulation                                    | Yes             | 0                             | 0.0                      | 4                           | \$72                            | \$954                   | \$160                     | \$794                       | 11.0                          | 492   |
| <b>Domestic Water Heating Upgrade</b>         |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>3</b>                    | <b>\$44</b>                     | <b>\$100</b>            | <b>\$36</b>               | <b>\$64</b>                 | <b>1.5</b>                    | <b>301</b>                                  |
| ECM 8   | Install Low-Flow DHW Devices                               | Yes             | 0                             | 0.0                      | 3                           | \$44                            | \$100                   | \$36                      | \$64                        | 1.5                           | 301   |
| <b>Custom Measures</b>                        |  |                 | <b>-3,939</b>                 | <b>0.0</b>               | <b>42</b>                   | <b>\$341</b>                    | <b>\$2,383</b>          | <b>\$0</b>                | <b>\$2,383</b>              | <b>7.0</b>                    | <b>951</b>                                  |
| ECM 9   | Replace Gas Fired Water Heater with Heat Pump Water Heater | Yes             | -3,939                        | 0.0                      | 42                          | \$341                           | \$2,383                 | \$0                       | \$2,383                     | 7.0                           | 951   |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b>       |  |                 | <b>4,933</b>                  | <b>2.7</b>               | <b>47</b>                   | <b>\$1,284</b>                  | <b>\$14,550</b>         | <b>\$2,674</b>            | <b>\$11,876</b>             | <b>9.3</b>                    | <b>10,472</b>                               |
| <b>TOTALS (ALL MEASURES)</b>                  |  |                 | <b>21,825</b>                 | <b>14.8</b>              | <b>76</b>                   | <b>\$3,418</b>                  | <b>\$278,737</b>        | <b>\$13,429</b>           | <b>\$265,308</b>            | <b>77.6</b>                   | <b>30,912</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.



## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

Utility-run energy efficiency programs and New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

### Options from Your Utility Company

#### *Prescriptive and Custom Rebates*

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the Prescriptive and Custom Rebates program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval may be required for some incentives. Contact your utility company for more details prior to project installation.

#### *Direct Install*

The Direct Install program provides turnkey installation of multiple measures through an authorized contractor. This program can provide incentives up to 70% or 80% of the cost of selected measures. A Direct Install contractor will assess and verify individual measure eligibility and perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

#### *Engineered Solutions*

The Engineered Solutions program provides tailored energy-efficiency assistance and turnkey engineering services to municipalities, universities, schools, hospitals, and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. The program provides all professional services from audit, design, construction administration, to commissioning and measurement and verification for custom whole-building energy-efficiency projects. Engineered Solutions allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs.

For more details on these programs please contact your utility provider.

## **Options from New Jersey's Clean Energy Program**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Resiliency with Return on Investment through Combined Heat and Power (CHP)*

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Successor Solar Incentive Program (SuSI)*

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

### *Large Energy User Program (LEUP)*

LEUP is designed to promote self-investment in energy efficiency. It incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

For more details on these programs please visit [New Jersey's Clean Energy Program website](#) .



## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBPUB) has sponsored this Local Government Energy Audit (LGEA) report for River Plaza Elementary School. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On October 13, 2023, TRC performed an energy audit at River Plaza Elementary School located in Red Bank, New Jersey. TRC met with Jonathan Casey to review the facility operations and help focus our investigation on specific energy-using systems.

River Plaza Elementary School is a two-story, 32,040 square foot building built in 1928 and renovated in 1960. Spaces include classrooms, corridors, restrooms, kitchen, multipurpose room, offices, and electrical and mechanical spaces. The facility is 100% heated by two forced draft steam boilers. Eighty percent (80%) of the school is cooled by Airedale units, window AC units, four split AC systems, and one heat pump. A solar panel array located on the roof help meet the building's energy demand.

#### **Recent Improvements and Facility Concerns**

Over the last five years, the facility has replaced and retrofit existing fluorescent fixtures with LED technology. Facility staff are concerned with the classroom Airedale units which are in poor condition and require frequent maintenance. Staff are exploring options for future replacement of HVAC systems.

It should be noted that since the time of the site visits many improvements have been made, which has resulted in better facility performance and higher ENERGY STAR scores.

### 2.2 Building Occupancy

River Plaza Elementary School is occupied for ten months out of the year. Class times begin at 8:55 AM and end at 3:05 PM. School maintenance hours extend from 6:00 AM to 10:00 PM. An average of 42 staff and 256 students occupy the school.

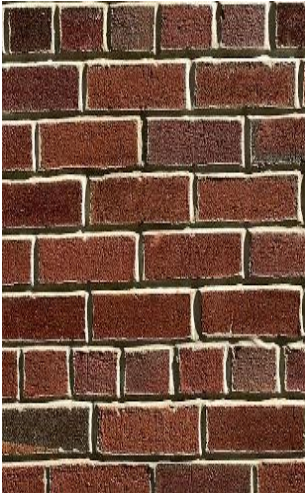
| Building Name     | Weekday/Weekend | Operating Schedule |
|-------------------|-----------------|--------------------|
| Classroom Hours   | Weekday         | 8:55 AM - 3:05 PM  |
|                   | Weekend         | N/A                |
| Maintenance Hours | Weekday         | 6:00 AM - 10:00 PM |
|                   | Weekend         | N/A                |

*Figure 3 - Building Occupancy Schedule*

## 2.3 Building Envelope

The building envelope is comprised of concrete masonry units (CMUs) with a red brick façade that appears to be in good condition. Back sections of the school are formed by CMU walls finished with stucco, which are also in good condition. A flat built-up asphalt roof encompasses the entire school and houses HVAC equipment including the PV array and exhaust fans.

Facility windows are operable, double pane glass units with aluminum frames. The glass-to-frame seals are in good condition. Facility doors consist of two types: aluminum framed glass units, and hollow metal door units. Both door types are in good condition.



*Red Brick*



*Stucco Exterior Walls*



*Building Envelope*



*Built Up Asphalt Roof*



*Facility Windows*





*Aluminum Framed Glass Unit*



*Hollow Metal Door*

## 2.4 Lighting Systems

The primary interior lighting system consists of LED sources. Common indoor lighting includes 4-foot linear LED T8 equivalent lamps and 2-foot linear LED T8 equivalent lamps with 1-lamp, 2-lamp, and 4-lamp fixtures. Additional lighting includes LED A19 lamps, CFL A19 lamps, LED 2-foot x 4-foot panel fixtures, 4-foot linear fluorescent T8 lamps and U-bend linear fluorescent T8 lamps. Emergency exit signs are up to date with LED technology.

All interior lighting is controlled by wall switches. Overall, the current lighting system is in good condition with adequate light levels.

Exterior lighting is provided by high pressure sodium (HPS) wall packs, LED floodlights, LED exterior socket lighting, LED wall packs, and an exterior LED spotlight. An exterior informational sign is located near the front of the school and runs continuously. A combination of time clock, photocell, and wall switch control the exterior lighting.



*4-Foot T8 Linear Fluorescent Tube*



*A19 LED Bulb*



*LED Exit Sign*



*2-Foot T8 Fluorescent U-Bend Tubes*



*LED Floodlight,*



*Recessed Socket A19 Bulb*



*LED Wall Pack*



*LED Spotlight and Photocell*



*Exterior Light Timer*



*Lighting Wall Switch*



*Exterior Information Sign*



## 2.5 Air Handling Systems

### Unit Ventilators

Unit ventilators are equipped with supply fan motors and actuator controlled outside air dampers and fan coil valves connected to the steam distribution system. Units located in rooms, B1, B2, B3, and the library are served by four split AC condensing units, detailed below. Unit ventilators provide heating, cooling, and ventilation. This system appears to be in good condition.



*Unit Ventilator*

### Unitary Electric HVAC Equipment

Rooms B1, B2, B3, and the library are served by four split AC condensing units that terminate at four-unit ventilators. These units vary in capacity between 2.0 tons and 2.5 tons of cooling with an energy efficiency ratio (EER) of 13. The units are in good condition with B1, B3, and the library units operating beyond their rated useful life.



*Unit Ventilator Condensing Unit*

One packaged air source heat pump located on the exterior grounds of the school serves the copy room. The unit provides 1.5 tons of cooling at a seasonal energy efficiency ratio (SEER) of 18.5. The heat pump can provide 22 MBh of heating at a heating seasonal performance factor (HSPF) of 9. The unit is from 2021 and in good condition.



*Air Source Heat Pump*

Six window AC units provide cooling to the child study team, classroom 203, main office, nurse's office, principal's office, and teacher's breakroom. The units each provide an estimated 1.0 ton of cooling at a rated energy efficiency ratio (EERs) of 12.0. The units are in good condition.



*Window AC Unit*

Airedale units provide cooling and heating to most classrooms for a total of 15 units. Every unit is equipped with direct expansion (DX) coils, steam heating coils, and fractional horsepower supply and exhaust fans. Each unit has an estimated 3-ton cooling capacity and are equipped with steam coils rated at 30 MBh. Occupancy sensors control the units and turn them off when rooms are unoccupied. Room temperature is controlled by local thermostats. The units are in poor condition and experience frequent mechanical failures. They have been evaluated for replacement.



*Airedale Unit*



*Airedale Thermostat*

### **Air Handling Units (AHUs)**

One air handling unit (AHU) provides heating and ventilation for the stage and multipurpose room. The unit was inaccessible during the audit and has been estimated to use a 3.0 hp constant speed supply fan motor.

A pneumatic thermostat controls the AHU which is connected to the steam distribution system. A 5.0 hp air compressor located in the boiler room serves the pneumatic system. The AHU operates as needed.



*AHU*



*Air Compressor*

## 2.6 Building General Exhaust Air Systems

The school is served by 13 general exhaust fans. Exhaust fans serve to ventilate restrooms, corridors, offices, and other spaces. Fractional horsepower motors drive the exhaust fans, and they appear to be in good condition.



*Roof Exhaust Fan*

## 2.7 Heating Steam Systems

One, 2343 MBh Easco FST-70 and one, 2232 MBh Smith Cast 28A-9 forced draft steam boiler together serve the building's heating load. The boilers run at a nominal efficiency of 80% and operate in a lead-lag scheme. The 5.0 hp air compressor cycles continuously and controls the boiler's pneumatic valve systems and thermostats during the heating season. The Easco and Smith Cast units are from 2009 and 2005, respectively. The units are in fair condition, insulated well, and are operating beyond their rated useful life. They have been evaluated for replacement.

A Power Flame system controls the burners and the boilers. Both boiler units are equipped with 1.5 hp constant speed combustion air fan motors. The fans are in good condition. Two condensate pumps, located in the boiler room and one condensate pump located in the library's back-office return condensate back to the boilers. The condensate units are in good condition. Overall, the boiler system is in fair condition.



*Steam Boilers*



*Power Flame Combustion Air Fan*





*Library Condensate Pump*



*Boiler Room Condensate Pump*

## 2.8 Domestic Hot Water

A Bradford White 50-gallon, 40 MBh input natural gas domestic hot water (DHW) tank serves River Plaza Elementary. The tank is 80% efficient and was manufactured in 2019. Portions of the DHW piping are uninsulated and the installation of 80-ft of insulation has been evaluated. A fractional horsepower DHW pump, circulates the water throughout the facility. Overall, the unit is operating within its rated useful life and is in good condition.



*DHW Tank*



*DHW Circulation Pump*

## 2.9 Food Service Equipment and Refrigeration

The warming kitchen uses two standard efficiency, full size electric convection ovens. A standard efficiency insulated food holding cabinet is present to store food. All food service equipment is in good condition and is operating within their rated useful life.

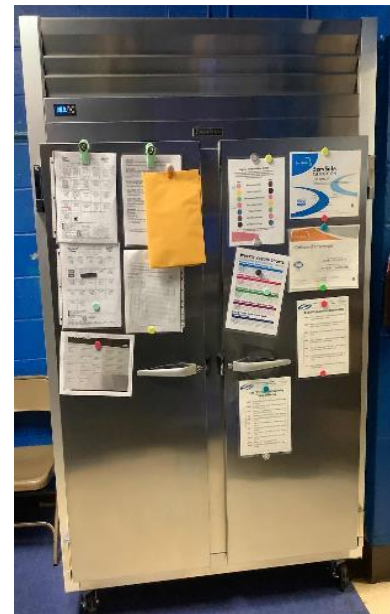
The kitchen is equipped with one high efficiency, stand-up solid door refrigerator. The refrigeration equipment is in good condition.



*Electric Convection Ovens*



*Insulated Food Holding Cabinet*

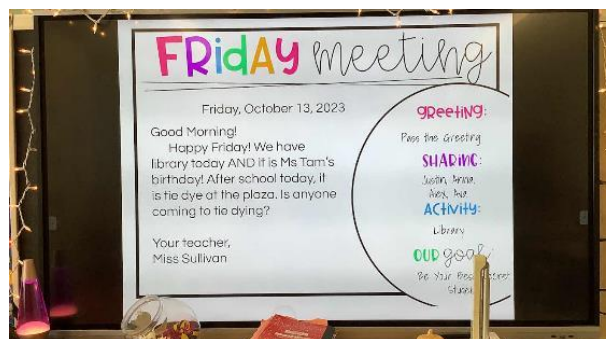


*Solid Door Refrigerator*

## 2.10 Plug Load and Vending Machines

Plug loads at River Plaza Elementary School include standard office and classroom equipment. Typical office loads include computers, printers, coffee machines, microwaves, televisions, and residential refrigerators. Classroom plug loads include computers, laptops, fans, and smartboards. There are 25 desktops and 150 laptops throughout the facility.

There are two residential and two mini refrigerators present. Equipment conditions and efficiencies vary.



*Classroom Plug Load*

## 2.11 Water-Using Systems

There are 11 restrooms with toilets, urinals, and sinks at the school. Faucet flow rates are 2.0 gallons per minute (gpm) or lower. Toilets are rated at 2.5 gallons per flush (gpf) and urinals are rated at 2.5 gpf.



*Kitchen Faucet*



*Restroom Faucet*

## 2.12 On-Site Generation

River Plaza Elementary School has a 138-kw photovoltaic (PV) array. For the length of the utility study in this report, 67,447 kWh of the generator power was consumed on site. The system provides approximately 41% of the total electricity consumed. The array is leased and not owned.



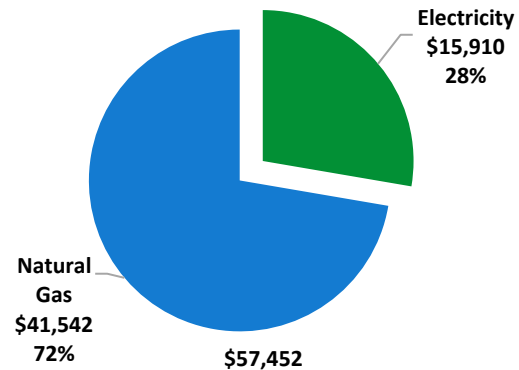
*On-Site Generation*



### 3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

| Utility Summary |               |          |
|-----------------|---------------|----------|
| Fuel            | Usage         | Cost     |
| Electricity     | 164,807 kWh   | \$15,910 |
| Natural Gas     | 24,176 Therms | \$41,542 |
| Total           |               | \$57,452 |



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

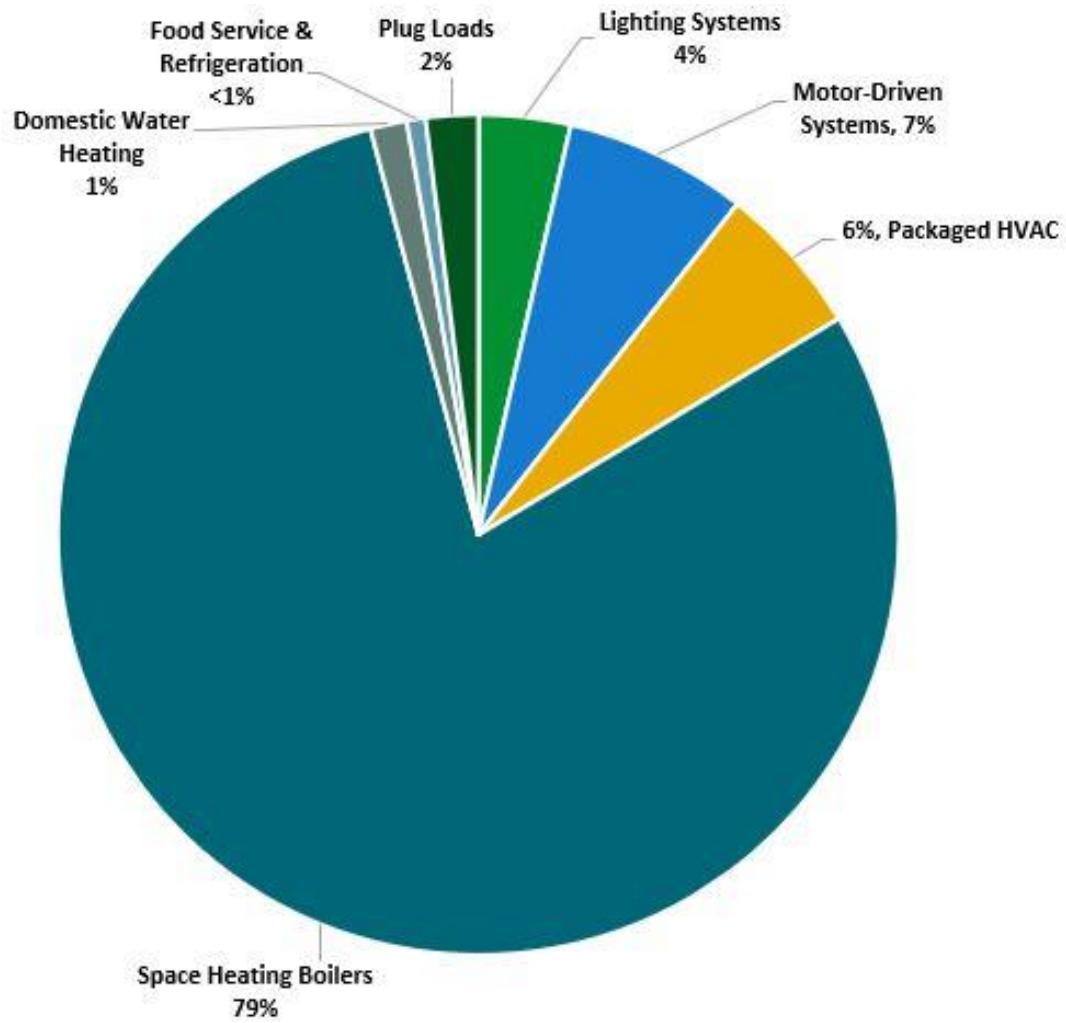
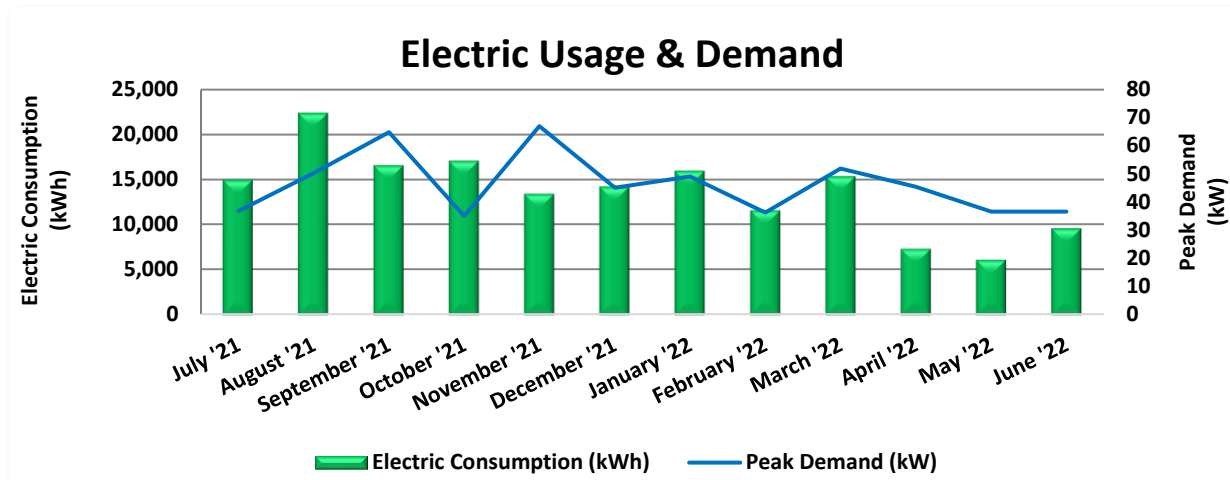


Figure 4 - Energy Balance

### 3.1 Electricity

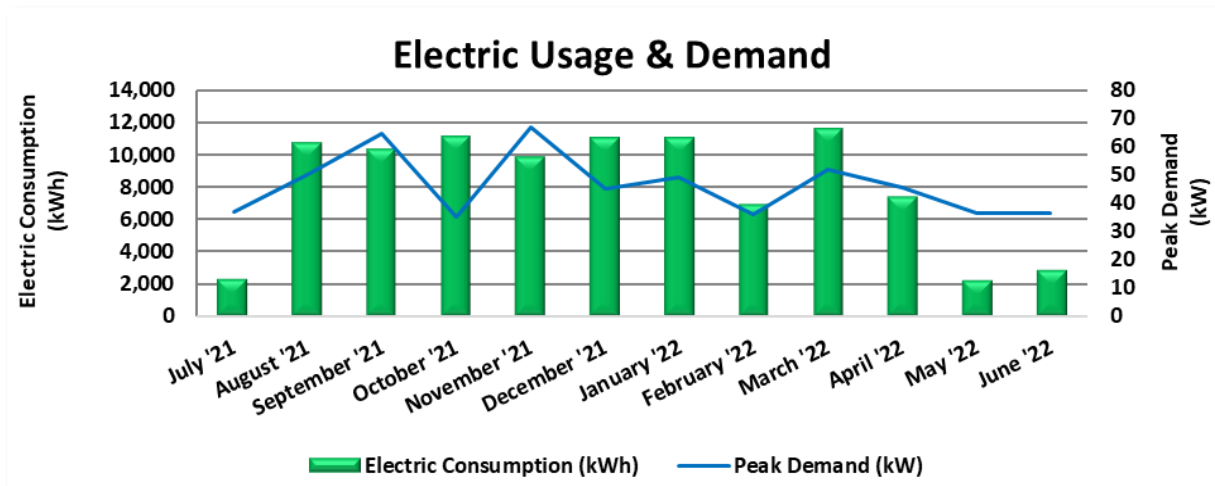
JCP&L delivers electricity under rate class General Service Secondary (GSS), with electric production provided by EDF, a third-party supplier.



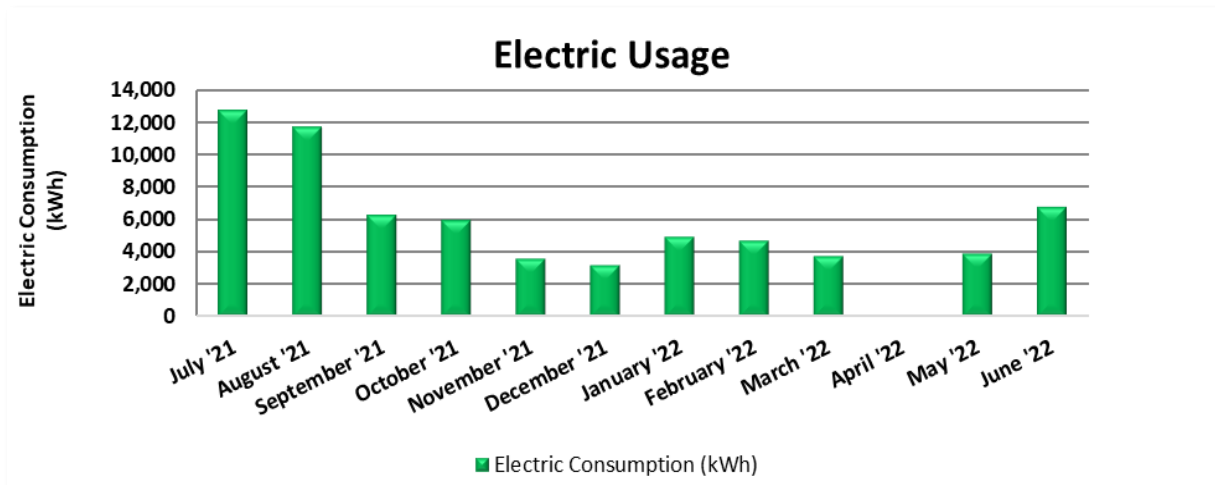
| Electric Billing Data |                |                      |             |                |                     |
|-----------------------|----------------|----------------------|-------------|----------------|---------------------|
| Period Ending         | Days in Period | Electric Usage (kWh) | Demand (kW) | Demand Cost    | Total Electric Cost |
| 8/5/21                | 28             | 15,000               | 37          | \$178          | \$735               |
| 9/7/21                | 33             | 22,372               | 50          | \$267          | \$801               |
| 10/6/21               | 29             | 16,573               | 65          | \$400          | \$1,825             |
| 11/4/21               | 29             | 17,082               | 35          | \$221          | \$1,553             |
| 12/6/21               | 32             | 13,421               | 67          | \$531          | \$1,708             |
| 1/6/22                | 31             | 14,231               | 45          | \$258          | \$1,680             |
| 2/4/22                | 29             | 15,989               | 49          | \$288          | \$1,755             |
| 3/7/22                | 31             | 11,612               | 36          | \$233          | \$1,393             |
| 4/6/22                | 30             | 15,374               | 52          | \$309          | \$1,536             |
| 5/6/22                | 30             | 7,361                | 45          | \$261          | \$903               |
| 6/7/22                | 32             | 6,156                | 37          | \$289          | \$1,004             |
| 7/8/22                | 31             | 9,636                | 37          | \$289          | \$1,015             |
| <b>Totals</b>         | <b>365</b>     | <b>164,807</b>       | <b>67</b>   | <b>\$3,524</b> | <b>\$15,910</b>     |
| <b>Annual</b>         | <b>365</b>     | <b>164,807</b>       | <b>67</b>   | <b>\$3,524</b> | <b>\$15,910</b>     |

Notes:

- Peak demand of 67 kW occurred in November '21.
- Average demand over the past 12 months was 46 kW.
- The average electric cost over the past 12 months was \$0.097/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.
- On-site generation is leased, and the site purchases the generated electricity from a PPA. Most of the electricity generated on-site is used on-site, however, a significant amount is exported to the grid.



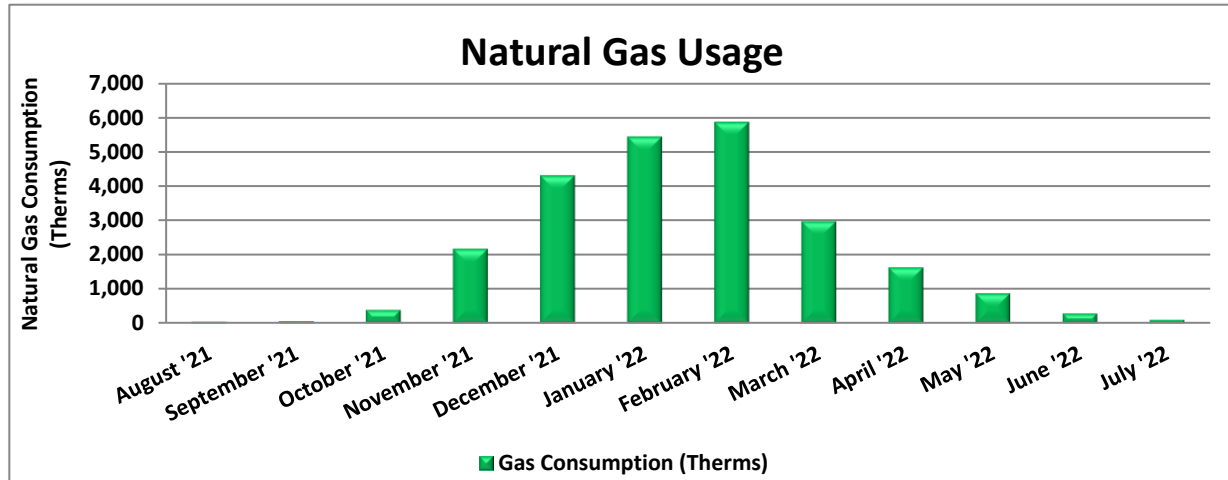
*Purchased Electricity*



*Generated Electricity Consumed On-Site*

## 3.2 Natural Gas

NJ Natural Gas delivers natural gas under rate class Monthly 004CNN2G, with natural gas supply provided by Direct Energy, a third-party supplier.



| Gas Billing Data |                |                            |                  |
|------------------|----------------|----------------------------|------------------|
| Period Ending    | Days in Period | Natural Gas Usage (Therms) | Natural Gas Cost |
| 8/25/21          | 29             | 49                         | \$761            |
| 9/24/21          | 30             | 63                         | \$774            |
| 10/25/21         | 31             | 388                        | \$1,066          |
| 11/23/21         | 29             | 2,177                      | \$2,673          |
| 12/27/21         | 34             | 4,310                      | \$6,802          |
| 1/27/22          | 31             | 5,439                      | \$7,988          |
| 3/1/22           | 33             | 5,865                      | \$8,804          |
| 3/29/22          | 28             | 2,979                      | \$4,820          |
| 4/27/22          | 29             | 1,637                      | \$3,137          |
| 5/26/22          | 29             | 880                        | \$2,242          |
| 6/29/22          | 34             | 288                        | \$1,396          |
| 7/27/22          | 28             | 101                        | \$1,078          |
| <b>Totals</b>    | <b>365</b>     | <b>24,176</b>              | <b>\$41,542</b>  |
| <b>Annual</b>    | <b>365</b>     | <b>24,176</b>              | <b>\$41,542</b>  |

Notes:

- The average gas cost for the past 12 months is \$1.718/therm, which is the blended rate used throughout the analysis.

### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager*® software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

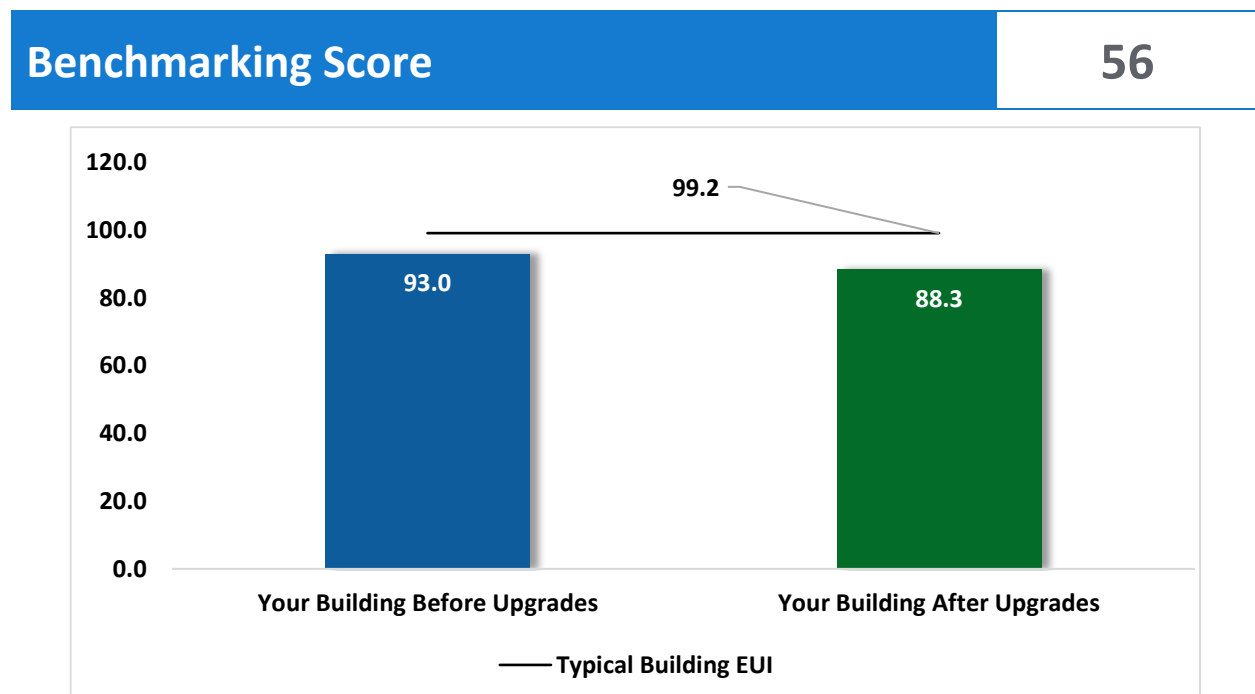


Figure 5 - Energy Use Intensity Comparison<sup>3</sup>

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

<sup>3</sup> Based on all evaluated ECMs



### **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager account for your facility and have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR Portfolio Manager to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR and Portfolio Manager, visit their [website](#).



## 4 ENERGY CONSERVATION MEASURES

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The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives in this report are based on the previously run state rebate program SmartStart, which has been retired. Now, all investor-owned gas and electric utility companies are offering complementary energy efficiency programs directly to their customers. Some measures and proposed upgrades may be eligible for higher incentives than those shown below. The incentives in the summary tables should be used for high-level planning purposes. To verify incentives, reach out to your utility provider or visit the [NJCEP website](#) for more information.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see Appendix A: Equipment Inventory & Recommendations.

| #   | Energy Conservation Measure                                | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Upgrades</b>                      |  |                 | <b>3,015</b>                  | <b>0.6</b>               | <b>-1</b>                   | <b>\$282</b>                    | <b>\$2,761</b>          | <b>\$358</b>              | <b>\$2,403</b>              | <b>8.5</b>                    | <b>2,974</b>                                |
| ECM 1   | Install LED Fixtures                                       | Yes             | 473                           | 0.0                      | 0                           | \$46                            | \$517                   | \$50                      | \$467                       | 10.2                          | 476   |
| ECM 2   | Retrofit Fixtures with LED Lamps                           | Yes             | 2,542                         | 0.6                      | -1                          | \$236                           | \$2,244                 | \$308                     | \$1,936                     | 8.2                           | 2,498                                       |
| <b>Lighting Control Measures</b>              |  |                 | <b>5,857</b>                  | <b>2.1</b>               | <b>-1</b>                   | <b>\$544</b>                    | <b>\$8,351</b>          | <b>\$2,120</b>            | <b>\$6,231</b>              | <b>11.4</b>                   | <b>5,754</b>                                |
| ECM 3   | Install Occupancy Sensor Lighting Controls                 | Yes             | 4,577                         | 1.7                      | -1                          | \$425                           | \$6,326                 | \$825                     | \$5,501                     | 12.9                          | 4,497                                       |
| ECM 4   | Install High/Low Lighting Controls                         | Yes             | 1,280                         | 0.3                      | 0                           | \$119                           | \$2,025                 | \$1,295                   | \$730                       | 6.1                           | 1,258                                       |
| <b>Unitary HVAC Measures</b>                  |  |                 | <b>16,891</b>                 | <b>12.1</b>              | <b>0</b>                    | <b>\$1,631</b>                  | <b>\$145,250</b>        | <b>\$5,265</b>            | <b>\$139,985</b>            | <b>85.8</b>                   | <b>17,010</b>                               |
| ECM 5   | Install High Efficiency Air Conditioning Units             | No              | 16,891                        | 12.1                     | 0                           | \$1,631                         | \$145,250               | \$5,265                   | \$139,985                   | 85.8                          | 17,010                                      |
| <b>Gas Heating (HVAC/Process) Replacement</b> |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>29</b>                   | <b>\$503</b>                    | <b>\$118,937</b>        | <b>\$5,490</b>            | <b>\$113,447</b>            | <b>225.3</b>                  | <b>3,431</b>                                |
| ECM 6   | Install High Efficiency Steam Boilers                      | No              | 0                             | 0.0                      | 29                          | \$503                           | \$118,937               | \$5,490                   | \$113,447                   | 225.3                         | 3,431                                       |
| <b>HVAC System Improvements</b>               |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>4</b>                    | <b>\$72</b>                     | <b>\$954</b>            | <b>\$160</b>              | <b>\$794</b>                | <b>11.0</b>                   | <b>492</b>                                  |
| ECM 7   | Install Pipe Insulation                                    | Yes             | 0                             | 0.0                      | 4                           | \$72                            | \$954                   | \$160                     | \$794                       | 11.0                          | 492   |
| <b>Domestic Water Heating Upgrade</b>         |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>3</b>                    | <b>\$44</b>                     | <b>\$100</b>            | <b>\$36</b>               | <b>\$64</b>                 | <b>1.5</b>                    | <b>301</b>                                  |
| ECM 8   | Install Low-Flow DHW Devices                               | Yes             | 0                             | 0.0                      | 3                           | \$44                            | \$100                   | \$36                      | \$64                        | 1.5                           | 301   |
| <b>Custom Measures</b>                        |  |                 | <b>-3,939</b>                 | <b>0.0</b>               | <b>42</b>                   | <b>\$341</b>                    | <b>\$2,383</b>          | <b>\$0</b>                | <b>\$2,383</b>              | <b>7.0</b>                    | <b>951</b>                                  |
| ECM 9   | Replace Gas Fired Water Heater with Heat Pump Water Heater | Yes             | -3,939                        | 0.0                      | 42                          | \$341                           | \$2,383                 | \$0                       | \$2,383                     | 7.0                           | 951   |
| <b>TOTALS</b>                                 |  |                 | <b>21,825</b>                 | <b>14.8</b>              | <b>76</b>                   | <b>\$3,418</b>                  | <b>\$278,737</b>        | <b>\$13,429</b>           | <b>\$265,308</b>            | <b>77.6</b>                   | <b>30,912</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

| #                                     | Energy Conservation Measure                                | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---------------------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Upgrades</b>              |  | <b>3,015</b>                  | <b>0.6</b>               | <b>-1</b>                   | <b>\$282</b>                    | <b>\$2,761</b>          | <b>\$358</b>              | <b>\$2,403</b>              | <b>8.5</b>                    | <b>2,974</b>                                |
| ECM 1                                 | Install LED Fixtures                                       | 473                           | 0.0                      | 0                           | \$46                            | \$517                   | \$50                      | \$467                       | 10.2                          | 476   |
| ECM 2                                 | Retrofit Fixtures with LED Lamps                           | 2,542                         | 0.6                      | -1                          | \$236                           | \$2,244                 | \$308                     | \$1,936                     | 8.2                           | 2,498                                       |
| <b>Lighting Control Measures</b>      |  | <b>5,857</b>                  | <b>2.1</b>               | <b>-1</b>                   | <b>\$544</b>                    | <b>\$8,351</b>          | <b>\$2,120</b>            | <b>\$6,231</b>              | <b>11.4</b>                   | <b>5,754</b>                                |
| ECM 3                                 | Install Occupancy Sensor Lighting Controls                 | 4,577                         | 1.7                      | -1                          | \$425                           | \$6,326                 | \$825                     | \$5,501                     | 12.9                          | 4,497                                       |
| ECM 4                                 | Install High/Low Lighting Controls                         | 1,280                         | 0.3                      | 0                           | \$119                           | \$2,025                 | \$1,295                   | \$730                       | 6.1                           | 1,258                                       |
| <b>HVAC System Improvements</b>       |  | <b>0</b>                      | <b>0.0</b>               | <b>4</b>                    | <b>\$72</b>                     | <b>\$954</b>            | <b>\$160</b>              | <b>\$794</b>                | <b>11.0</b>                   | <b>492</b>                                  |
| ECM 7                                 | Install Pipe Insulation                                    | 0                             | 0.0                      | 4                           | \$72                            | \$954                   | \$160                     | \$794                       | 11.0                          | 492   |
| <b>Domestic Water Heating Upgrade</b> |  | <b>0</b>                      | <b>0.0</b>               | <b>3</b>                    | <b>\$44</b>                     | <b>\$100</b>            | <b>\$36</b>               | <b>\$64</b>                 | <b>1.5</b>                    | <b>301</b>                                  |
| ECM 8                                 | Install Low-Flow DHW Devices                               | 0                             | 0.0                      | 3                           | \$44                            | \$100                   | \$36                      | \$64                        | 1.5                           | 301   |
| <b>Custom Measures</b>                |  | <b>-3,939</b>                 | <b>0.0</b>               | <b>42</b>                   | <b>\$341</b>                    | <b>\$2,383</b>          | <b>\$0</b>                | <b>\$2,383</b>              | <b>7.0</b>                    | <b>951</b>                                  |
| ECM 9                                 | Replace Gas Fired Water Heater with Heat Pump Water Heater | -3,939                        | 0.0                      | 42                          | \$341                           | \$2,383                 | \$0                       | \$2,383                     | 7.0                           | 951   |
| <b>TOTALS</b>                         |  | <b>4,933</b>                  | <b>2.7</b>               | <b>47</b>                   | <b>\$1,284</b>                  | <b>\$14,550</b>         | <b>\$2,674</b>            | <b>\$11,876</b>             | <b>9.3</b>                    | <b>10,472</b>                               |

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs

## 4.1 Lighting

| #                        | Energy Conservation Measure      | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--------------------------|----------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Upgrades</b> |                                  | <b>3,015</b>                  | <b>0.6</b>               | <b>-1</b>                   | <b>\$282</b>                    | <b>\$2,761</b>          | <b>\$358</b>              | <b>\$2,403</b>              | <b>8.5</b>                    | <b>2,974</b>                                |
| ECM 1                    | Install LED Fixtures             | 473                           | 0.0                      | 0                           | \$46                            | \$517                   | \$50                      | \$467                       | 10.2                          | 476   |
| ECM 2                    | Retrofit Fixtures with LED Lamps | 2,542                         | 0.6                      | -1                          | \$236                           | \$2,244                 | \$308                     | \$1,936                     | 8.2                           | 2,498                                       |

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

### **ECM 1: Install LED Fixtures**

Replace existing fixtures containing HPS lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture.

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

**Affected Building Areas:** exterior floodlights

### **ECM 2: Retrofit Fixtures with LED Lamps**

Replace linear fluorescent, U-bend fluorescent, and CFL lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

**Affected Building Areas:** paper storage room, main foyer, main foyer restroom, multipurpose room, and nurse's restroom

## 4.2 Lighting Controls

| #                                | Energy Conservation Measure                | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|----------------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Control Measures</b> |  | <b>5,857</b>                  | <b>2.1</b>               | <b>-1</b>                   | <b>\$544</b>                    | <b>\$8,351</b>          | <b>\$2,120</b>            | <b>\$6,231</b>              | <b>11.4</b>                   | <b>5,754</b>                                |
| ECM 3                            | Install Occupancy Sensor Lighting Controls | 4,577                         | 1.7                      | -1                          | \$425                           | \$6,326                 | \$825                     | \$5,501                     | 12.9                          | 4,497                                       |
| ECM 4                            | Install High/Low Lighting Controls         | 1,280                         | 0.3                      | 0                           | \$119                           | \$2,025                 | \$1,295                   | \$730                       | 6.1                           | 1,258                                       |

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 3: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected Building Areas:** classrooms, library, main office, multipurpose room, nurse's office, and principal's office

### **ECM 4: Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as occupants approach the area.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected Building Areas:** corridor B, corridor breezeway, corridor main, corridor second floor, and stairwell 2

## 4.3 Unitary HVAC

| #                            | Energy Conservation Measure                    | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|------------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Unitary HVAC Measures</b> |  | <b>16,891</b>                 | <b>12.1</b>              | <b>0</b>                    | <b>\$1,631</b>                  | <b>\$145,250</b>        | <b>\$5,265</b>            | <b>\$139,985</b>            | <b>85.8</b>                   | <b>17,010</b>                               |
| ECM 5                        | Install High Efficiency Air Conditioning Units | 16,891                        | 12.1                     | 0                           | \$1,631                         | \$145,250               | \$5,265                   | \$139,985                   | 85.8                          | 17,010                                      |

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the Airedale units and condensing units are eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

### **ECM 5: Install High Efficiency Air Conditioning Units**

We evaluated replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling and heating load, and the estimated annual operating hours.

The replacement of the Airedale units assume that the standard efficiency packaged air conditioning units will be replaced with high efficiency air conditioning units. Heating will still need to be provided to rooms served by the Airedale units; therefore, the new units will also need to be equipped with steam coils.

In the future, consider replacing the current Airedale units with heat pump systems that can provide both heating and cooling to their respective spaces. As a result, it may be possible to eliminate your ageing steam boiler system. It is important to note that the feasibility to remove of your current steam boiler system would need to be evaluated.

**Affected Units:** all Airedale units and the condensing unit that serves rooms B1, B3, and the library

## 4.4 Gas-Fired Heating

| #     | Energy Conservation Measure                   | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------|---|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
|       | <b>Gas Heating (HVAC/Process) Replacement</b> | <b>0</b>                      | <b>0.0</b>               | <b>29</b>                   | <b>\$503</b>                    | <b>\$118,937</b>        | <b>\$5,490</b>            | <b>\$113,447</b>            | <b>225.3</b>                  | <b>3,431</b>                                |
| ECM 6 | Install High Efficiency Steam Boilers         | 0                             | 0.0                      | 29                          | \$503                           | \$118,937               | \$5,490                   | \$113,447                   | 225.3                         | 3,431                                       |

### **ECM 6: Install High Efficiency Steam Boilers**

We evaluated replacing the older inefficient steam boilers with high-efficiency steam boilers. Energy savings results from improved combustion efficiency and reduced standby losses at low loads.

For the purpose of this analysis, we evaluated the replacement of boilers on a one-for-one basis with equipment of the same capacity. We recommend that you work with your mechanical design team to select boilers that are sized appropriately for the heating load. In many cases installing multiple modular boilers, rather than one or two large boilers, will result in higher overall plant efficiency while providing additional system redundancy.

Replacing the boilers has a long payback based on energy savings and may not be justifiable based simply on energy considerations. However, the boilers have reached the end of their normal useful life. Typically, the marginal cost of purchasing high-efficiency boilers can be justified by the marginal savings from the improved efficiency. When the boiler is eventually replaced, consider purchasing boilers that exceed the minimum efficiency required by building codes.

## 4.5 HVAC Improvements

| #     | Energy Conservation Measure     | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------|---------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
|       | <b>HVAC System Improvements</b> | <b>0</b>                      | <b>0.0</b>               | <b>4</b>                    | <b>\$72</b>                     | <b>\$954</b>            | <b>\$160</b>              | <b>\$794</b>                | <b>11.0</b>                   | <b>492</b>                                  |
| ECM 7 | Install Pipe Insulation         | 0                             | 0.0                      | 4                           | \$72                            | \$954                   | \$160                     | \$794                       | 11.0                          | 492   |

### **ECM 7: Install Pipe Insulation**

Install insulation on domestic hot water system piping. Distribution system losses are dependent on system fluid temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

**Affected Systems:** domestic hot water piping



## 4.6 Domestic Water Heating

| #                                     | Energy Conservation Measure  | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---------------------------------------|------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Domestic Water Heating Upgrade</b> |                              | <b>0</b>                      | <b>0.0</b>               | <b>3</b>                    | <b>\$44</b>                     | <b>\$100</b>            | <b>\$36</b>               | <b>\$64</b>                 | <b>1.5</b>                    | <b>301</b>                                  |
| ECM 8                                 | Install Low-Flow DHW Devices | 0                             | 0.0                      | 3                           | \$44                            | \$100                   | \$36                      | \$64                        | 1.5                           | 301   |

### **ECM 8: Install Low-Flow DHW Devices**

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

| Device                          | Flow Rate |
|---------------------------------|-----------|
| Faucet aerators (lavatory)      | 0.5 gpm   |
| Faucet aerator (kitchen)        | 1.5 gpm   |
| Showerhead                      | 2.0 gpm   |
| Pre-rinse spray valve (kitchen) | 1.28 gpm  |

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing.

Additional cost savings may result from reduced water usage.

## 4.7 Custom Measures

| #                      | Energy Conservation Measure                                | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Custom Measures</b> |  | <b>-3,939</b>                 | <b>0.0</b>               | <b>42</b>                   | <b>\$341</b>                    | <b>\$2,383</b>          | <b>\$0</b>                | <b>\$2,383</b>              | <b>7.0</b>                    | <b>951</b>                                  |
| ECM 9                  | Replace Gas Fired Water Heater with Heat Pump Water Heater | -3,939                        | 0.0                      | 42                          | \$341                           | \$2,383                 | \$0                       | \$2,383                     | 7.0                           | 951   |

### **ECM 9: Replace Gas Fired Water Heater with Heat Pump Water Heater**

A gas fired water heater uses a burner to heat water. Air source heat pump water heaters (HPWH) use a refrigeration cycle to transfer heat from the surrounding air to the domestic water. Water heater efficiency is rated by the uniform energy factor (UEF). For a relative comparison of water heater UEFs, the criteria for certifying a water heater in the ENERGY STAR program are provided below. These values indicate that HPWH heaters are significantly more efficient than gas fired water heaters.

There are two types of HPWH: those integrated with the heat pump and storage tank in the same unit, and those that are split into two sections (with the storage tank separate from the heat pump). The measure considers an integrated HPWH.

# ENERGY STAR Uniform Energy Factor (UEF) Criteria for Certified Water Heaters \*

| Water Heater Type       | Minimum UEF | Other                         |
|-------------------------|-------------|-------------------------------|
| Integrated HPWH         | 3.3         |                               |
| Integrated HPWH         | 2.2         | 120 Volt, 15 Amp circuit      |
| Split System HPWH       | 2.2         |                               |
| Gas Fired Storage       | 0.64        | ≤ 55-gal, Medium Draw Pattern |
| Gas Fired Storage       | 0.68        | ≤ 55-gal, High Draw Pattern   |
| Gas Fired Storage       | 0.78        | > 55-gal, Medium Draw Pattern |
| Gas Fired Storage       | 0.80        | > 55-gal, High Draw Pattern   |
| Gas Fired Storage       | 0.80        | Residential Duty              |
| Gas Fired Instantaneous | 0.87        |                               |

\* Note: Uniform Energy Factor (UEF): The newest measure of water heater overall efficiency. The higher the UEF value is, the more efficient the water heater. UEF is determined by the Department of Energy's test method outlined in 10 CFR Part 430, Subpart B, Appendix E.<sup>4</sup>

HPWH reject cold air. As such, they need to be installed in an unconditioned space of about 750 cubic feet with good ventilation<sup>5</sup>. Ideal locations are garages, large enclosed, unconditioned storage areas, or areas with excess heat such as a furnace or boiler room. The HPWH will also produce condensate so accommodations for draining the condensate need to be provided.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it. HPWHs have a slow recovery. During periods of high demand, the electric resistance heating element, if enabled, may be energized to maintain set point, thus reducing the overall efficiency of the unit. It is recommended that a careful analysis of the hot water demand be conducted to determine if the application makes economic sense, and the HPWH heating capacity and storage are properly sized.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank in order to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

Switching from a gas fired water heater to a HPWH has the potential to reduce the sites overall greenhouse gas emissions. If the electricity for the HPWH is provided by an on-site photovoltaic (PV)

<sup>4</sup> [https://www.energy.gov/sites/prod/files/2014/06/f17/rwh\\_tp\\_final\\_rule.pdf](https://www.energy.gov/sites/prod/files/2014/06/f17/rwh_tp_final_rule.pdf)

<sup>5</sup> <https://basc.pnnl.gov/code-compliance/heat-pump-water-heaters-code-compliance-brief#:~:text=HPWH%20must%20have%20unrestricted%20airflow,depending%20on%20size%20of%20system>

system, then there are essentially no greenhouse gas (GHG) emissions. A 2016 study conducted at Cornell<sup>6</sup> calculated the kg of methane (CH<sub>4</sub>) and carbon dioxide (CO<sub>2</sub>) produced per GJ of water heated. The study compared HPWH to gas and electric fired, storage and tankless water heaters. The study also considered electricity produced from natural gas and coal fired electric plants. In all cases the study found that HPWHs produced less methane than all of the other water heaters. The study also found that HPWH produced less carbon dioxide than electric resistance water heaters but more carbon dioxide than tankless gas water heaters and about the same amount of carbon dioxide as storage gas water heaters. The summary tables provide the reduction in CO<sub>2</sub> equivalent emissions based on the typical New Jersey electric utility.

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<sup>6</sup> [Greenhouse gas emissions from domestic hot water: Heat pumps compared to most commonly used systems. Bongghi Hong, Robert W. Howarth. Department of Ecology and Evolutionary Biology, Cornell University. Energy Science and Engineering 2016.](#)

## 4.8 Measures for Future Consideration

There are additional opportunities for improvement that Middletown Township may wish to consider. These potential upgrades typically require further analysis, involve substantial capital investment, and/or include significant system reconfiguration. These measure(s) are therefore beyond the scope of this energy audit. These measure(s) are described here to support a whole building approach to energy efficiency and sustainability.

Middletown Township may wish to consider the Energy Savings Improvement Program (ESIP) or other whole building approach. With interest in implementing comprehensive, largescale and/or complex system wide projects, these measures may be pursued during development of a future energy savings plan. We recommend that you work with your energy service company (ESCO) and/or design team to:

- Evaluate these measures further.
- Develop firm costs.
- Determine measure savings.
- Prepare detailed implementation plans.

Other modernization or capital improvement funds may be leveraged for these types of refurbishments. As you plan for capital upgrades, be sure to consider the energy impact of the building systems and controls being specified.

### **Installation of a Building Automation System**

Most larger facilities have some type of building automation system (BAS), which provides for centralization, remote control, and monitoring of HVAC equipment and sometimes lighting or other building systems. A BAS utilizes a system of temperature and pressure sensors that obtain feedback about field conditions and provide signals to control systems that adjust HVAC system operation for optimal functioning. Thirty years ago, most control systems were pneumatic systems driven by compressed air, with pneumatic thermostats and air driven actuators for valves and dampers. Pneumatics controls have largely been replaced by direct digital control (DDC) systems, but many pneumatic systems remain. Contemporary DDC systems afford tighter controls and enhanced monitoring and trending capabilities as compared to the older systems.

Often smaller facilities are not equipped with central controls. For many small sites, it has been less costly to install distributed local controls, such as programmable thermostats and timeclocks, rather than centralized DDC. Local controls do a reasonably good job of scheduling equipment and maintaining operating conditions by relying on controls integral to HVAC units, such as logic for compressor staging, to manage the equipment operating algorithms.

Even for smaller sites, inefficiencies arise when temperature sensors and thermostat schedules are not maintained, when there are separate systems for heating and cooling, and especially when equipment is added, or the facility is reconfigured or repurposed.

Based on our survey, it appears that the installation of a BAS at your site could increase the efficiency of your building HVAC system operation.

A controls upgrade would enable automated equipment start and stop times, temperature setpoints, and lockouts and deadbands to be programmed remotely using a graphic interface. Controls can be configured to optimize ventilation and outside air intake by adjusting economizer position, damper function, and fan speed. Existing chilled and hot water distribution system controls are typically tied in, including associated pumps and valves. Coordinated control of HVAC systems is dependent on a network of sensors and status

points. A comprehensive building control system provides monitoring and control for all HVAC systems, so operators can adjust system programming for optimal comfort and energy savings.

It is recommended that an HVAC engineer or contractor who specializes in BAS be contacted for a detailed evaluation and implementation costs. For the purposes of this report, the potential energy savings and measure costs were estimated based on industry standards and previous project experience. Further analysis should be conducted for the feasibility of this measure. This is not an investment grade analysis nor should be used as a basis for design and construction.

### **Heating System Conversion from Steam to Hot Water**

This type of system upgrade/conversion has significant up-front capital costs. However, there are benefits with modular hot water boiler system designs with advanced control strategies. Advantages associated with configuring a boiler plant around several modular boilers include the better system performance at low load conditions, and the modular boilers will often take less space than multiple old large boilers.

Steam and condensate return piping will need to be capped off, removed, or replaced in most cases. If distribution systems are mainly hydronic, replacing a steam boiler will likely be more cost effective than for situations where steam is supplied to the end uses, for instance, where steam coils or fin tube radiators are used. In such cases, end use distribution points will need to be modified to accommodate the circulation of hot water.

As the existing boilers are approaching the end of their useful life, it is recommended that reconfiguring the boiler plant be further evaluated. We recommend that you work with your mechanical design team to select boilers that are sized appropriately for the heating load.

Replacing the boilers has a long payback, and it may not be justifiable based simply on energy considerations. However, the boilers have reached the end of their normal useful life. We also recommend working with your mechanical design team to determine whether a hot water heating system can operate with return water temperatures below 130°F, which would allow for operating condensing boilers at efficiencies above 90%. Energy savings results from improved combustion efficiency and reduced standby losses at low loads. Further analysis should be conducted for the feasibility of this measure. This measure is a capital improvement measure for future consideration.

### **VRF Systems**

Consider variable refrigerant flow (VRF) systems as part of a comprehensive package unit upgrade project. (VRF systems use direct expansion (DX) heat pumps to transport heat between an outdoor condensing unit and a network of indoor evaporators, located near or within the conditioned space, through refrigerant piping installed in the building. Attributes that distinguish VRF from other DX system types are:

- Multiple indoor units connected to a common outdoor unit
- Scalability
- Variable capacity
- Distributed control
- Simultaneous heating and cooling capability

VRF provides flexibility by allowing for many different indoor units (with different capacities and configurations), individual zone control, the unique ability to offer simultaneous heating and cooling in separate zones on a common refrigerant circuit, and heat recovery from one zone to another. VRF systems are equipped with at least one variable-speed and/or variable-capacity compressor.



To match the building's load profiles, energy is transferred from one indoor space to another through the refrigerant line, and only one energy source is necessary to provide both heating and cooling. VRF systems also operate efficiently at part load because of the compressor's variable capacity control. VRF systems are ideal for applications with varying loads or where zoning is required. Some other advantages of VRF systems include consistent comfort, quiet operation, energy efficiency, installation flexibility, zoned heating and cooling, state-of-the-art controls, and reliability.

VRF systems are more expensive than conventional heat pump systems; however, the higher initial cost can be offset by improved cooling efficiency during part load operation—a SEER (cooling) rating of 18.0 is not uncommon for small packaged VRF-equipped heat pumps.

When you are replacing packaged HVAC equipment, we recommend a comprehensive approach. Work with your contractor or design engineer to make sure your systems are sized and zoned according to current space configurations and occupancy. Select high efficiency equipment and controls that match your heating and cooling needs. Commission the system and controls to ensure proper operation, comfort, ventilation, and energy use.

## 5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5%–20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR Portfolio Manager**



You've heard it before—you cannot manage what you do not measure. ENERGY STAR Portfolio Manager is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>7</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Weatherization**

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. Materials used may include caulk, polyurethane foam, and other weather-stripping materials. There is an energy savings opportunity by reducing the uncontrolled air exchange between the outside and inside of the building. Blower door assisted comprehensive building air sealing will reduce the amount of air exchange, which will in turn reduce the load on the buildings heating and cooling equipment, providing energy savings and increased occupant comfort.

### **Doors and Windows**

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

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<sup>7</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>.

## **Lighting Maintenance**



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.
- In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

## **Motor Maintenance**

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **AC System Evaporator/Condenser Coil Cleaning**

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

## **Steam Trap Repair and Replacement**

Steam traps are a crucial part of delivering heat from the boiler to the space heating units. Steam traps are automatic valves that remove condensate from the system. If the traps fail closed, condensate can build up in the steam supply side of the trap, which reduces the flow in the steam lines and thermal capacity of the radiators. Or they may fail open, allowing steam into the condensate return lines resulting in wasted energy, water, and hammering. Losses can be significantly reduced by testing and replacing equipment as they start to fail. Repair or replace traps that are blocked or allowing steam to pass. Inspect steam traps as part of a regular steam system maintenance plan.

### **Boiler Maintenance**

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely and efficiently. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the boiler tubes to improve heat transfer.

### **Label HVAC Equipment**

For improved coordination in maintenance practices, we recommend labeling or re-labeling the site HVAC equipment. Maintain continuity in labeling by following labeling conventions as indicated in the facility drawings or BAS building equipment list. Use weatherproof or heatproof labeling or stickers for permanence, but do not cover over original equipment nameplates, which should be kept clean and readable whenever possible. Besides equipment, label piping for service and direction of flow when possible. Ideally, maintain a log of HVAC equipment, including nameplate information, asset tag designation, areas served, installation year, service dates, and other pertinent information.

This investment in your equipment will enhance collaboration and communication between your staff and your contracted service providers and may help you with regulatory compliance.

### **Water Heater Maintenance**

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues, and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

### **Compressed Air System Maintenance**

Compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan for compressed air systems should include:

- Inspection, cleaning, and replacement of inlet filter cartridges.
- Cleaning of drain traps.
- Daily inspection of lubricant levels to reduce unwanted friction.
- Inspection of belt condition and tension.
- Check for leaks and adjust loose connections.
- Overall system cleaning.
- Reduce pressure setting to minimum needed for air operated equipment.
- Turn off compressor if not routinely needed.
- Use low pressure blower air rather than high pressure compressed air.

Contact a qualified technician for help with setting up periodic maintenance schedule.

### **Refrigeration Equipment Maintenance**

Preventative maintenance keeps commercial refrigeration equipment running reliably and efficiently. Commercial refrigerators and freezers are mission-critical equipment that can cost a fortune when they go down. Even when they appear to be working properly, refrigeration units can be consuming too much energy. Have walk-in refrigeration and freezer and other commercial systems serviced at least annually. This practice will allow systems to perform to their highest capabilities and will help identify system issues if they exist.

Maintaining your commercial refrigeration equipment can save between five and ten percent on energy costs. When condenser coils are dirty, your commercial refrigerators and freezers work harder to maintain the temperature inside. Worn gaskets, hinges, door handles or faulty seals cause cold air to leak from the unit, forcing the unit to run longer and use more electricity.

Regular cleaning and maintenance also help your commercial refrigeration equipment to last longer.

### **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense website<sup>8</sup> or download a copy of EPA's "WaterSense at Work: Best Management Practices for Commercial and Institutional Facilities"<sup>9</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water

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<sup>8</sup> <https://www.epa.gov/watersense>.

<sup>9</sup> <https://www.epa.gov/watersense/watersense-work-0>.



use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

### **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR or WaterSense products where available.

## 6 ON-SITE GENERATION

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You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

## 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has no potential for installing an additional PV array.

This facility already has an existing PV system and does appear to meet the minimum criteria for an additional cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

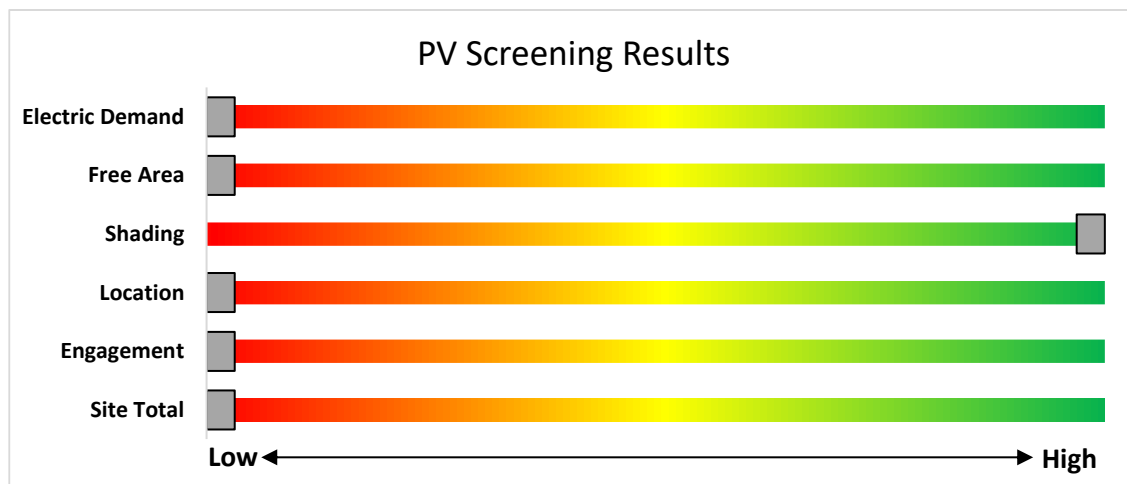


Figure 8 - Photovoltaic Screening

### **Successor Solar Incentive Program (SuSI)**

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

**Successor Solar Incentive Program (SuSI):** <https://www.njcleanenergy.com/renewable-energy/programs/susi-program>

- **Basic Info on Solar PV in NJ:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar)
- **NJ Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs).
- **Approved Solar Installers in the NJ Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

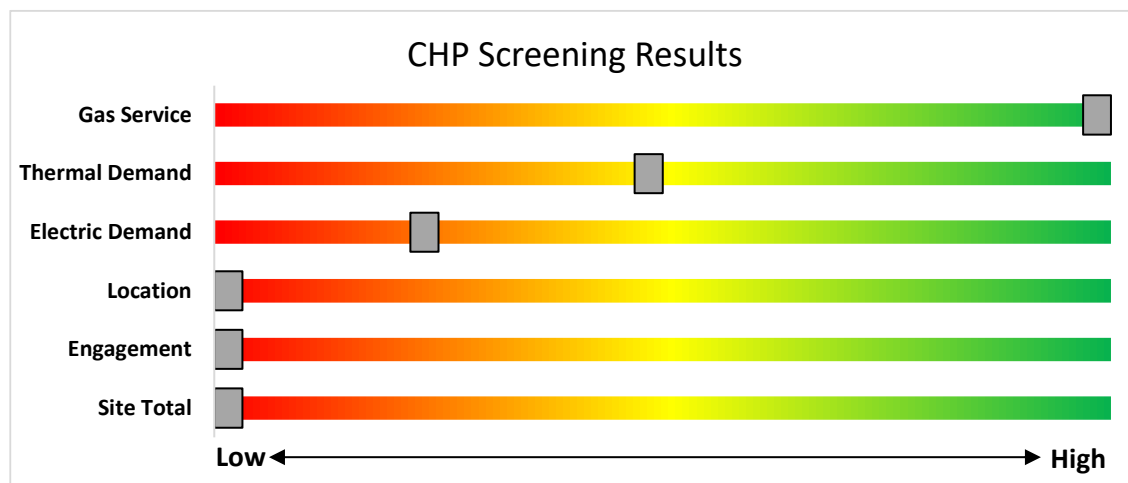
CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The low or infrequent thermal load and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



*Figure 9 - Combined Heat and Power Screening*

Find a qualified firm that specializes in commercial CHP cost assessment and installation:  
[http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).



## 7 ELECTRIC VEHICLES (EV)

All electric vehicles (EVs) have an electric motor instead of an internal combustion engine. EVs function by plugging into a charge point, taking electricity from the grid, and then storing it in rechargeable batteries. Although electricity production may contribute to air pollution, the U.S. EPA categorizes all-electric vehicles as zero-emission vehicles because they produce no direct exhaust or tailpipe emissions.

EVs are typically more expensive than similar conventional and hybrid vehicles, although some cost can be recovered through fuel savings, federal tax credit, or state incentives.

### 7.1 Electric Vehicle Charging

EV charging stations provide a means for electric vehicle operators to recharge their batteries at a facility. While many EV drivers charge at home, others do not have access to regular home charging, and the ability to charge at work or in public locations is critical to making EVs practical for more drivers. Charging can also be used for electric fleet vehicles, which can reduce fuel and maintenance costs for fleets that replace gas or diesel vehicles with EVs.

EV charging comes in three main types. For this assessment, the screening considers addition of Level 2 charging, which is most common at workplaces and other public locations. Depending on the site type and usage, other levels of charging power may be more appropriate.

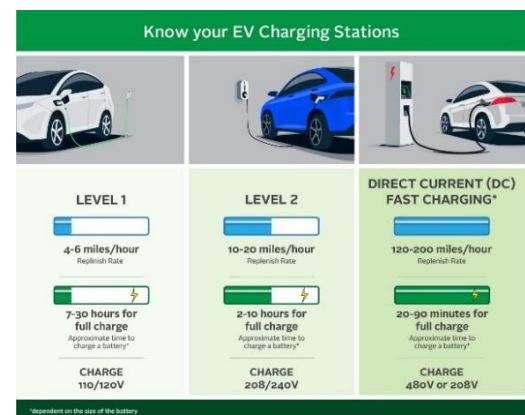
The preliminary assessment of EV charging at the facility shows that there is high potential for adding EV chargers to the facility's parking, based on potential costs of installation and other site factors.

The primary costs associated with installing EV charging are the charger hardware and the cost to extend power from the facility to parking spaces. This may include upgrades to electric panels to serve increased loads.

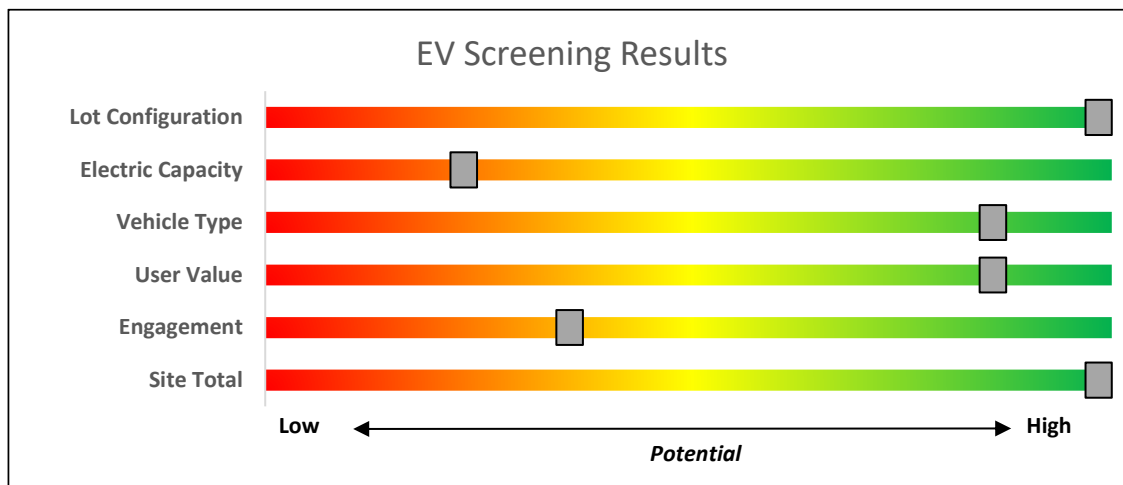
The type and size of the parking area impact the costs and feasibility of adding EV charging. Parking structure installations can be less costly than surface lot installations as power may be readily available, and equipment and wiring can be surface mounted. Parking lot installations often require trenching through concrete or asphalt surface. Large parking areas provide greater flexibility in charger siting than smaller lots.

The location and capacity of facility electric panels also impact charger installation costs. A Level 2 charger generally requires a dedicated 208-240V, 40 Amp circuit. The electric panel nearest the planned installation may not have available capacity and may need to be upgraded to serve new EV charging loads. Alternatively, chargers could be powered from a more distant panel. The distance from the panel to the location of charging stations ties directly to costs, as conduits, cables, and potential trenching costs all increase on a per-foot basis. The more charging stations planned, the more likely it is that additional electrical capacity will be needed.

Other factors to consider when planning for EV charging at a facility include who the intended users are, how long they park vehicles at the site, and whether they will need to pay for the electricity they use.



The graphic below displays the results of the EV charging assessment conducted as part of this audit. The position of each slider indicates the impact each factor has on the feasibility of installing EV charging at the site.



*Figure 10 – EV Charger Screening*

### Electric Vehicle Programs Available

New Jersey is leading the way on electric vehicle (EV) adoption on the East Coast. There are several programs designed to encourage EV adoption in New Jersey, which is crucial to reaching a 100% clean energy future.

NJCEP offers a variety of EV programs for vehicles, charging stations, and fleets. Certain EV charging stations that receive electric utility service from Atlantic City Electric Company (ACE) or Public Service Electric & Gas Company (PSE&G), may be eligible for additional electric vehicle charging incentives directly from the utility. Projects may be eligible for both the incentives offered by this BPU program and incentives offered by ACE or PSE&G, up to 90% of the combined charger purchase and installation costs. Please check ACE or PSE&G program eligibility requirements before purchasing EV charging equipment, as additional conditions on types of eligible chargers may apply for utility incentives.

Both Jersey Central Power & Light (JCP&L) and Rockland Electric (RECO) have filed proposals for EV charging programs. BPU staff is currently reviewing those proposals.

For more information and to keep up to date on all EV programs please visit <https://www.njcleanenergy.com/commercial-industrial/programs/electric-vehicle-programs>.

## 8 PROJECT FUNDING AND INCENTIVES

Ready to improve your building's performance? New Jersey's Clean Energy Programs and Utility Energy Efficiency Programs can help. Pick the program that works best for you. This section provides an overview of currently available incentive programs in.



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**Program areas to be served by the Utilities:**

- Existing Buildings (residential, commercial, industrial, government)
- Efficient Products
  - HVAC
  - Appliance Rebates
  - Appliance Recycling

**Proposed New Programs & Features:**

- Dedicated multi-family program
- More financing options
- Quick home energy check-ups



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**Program areas staying with NJCEP:**

- New Construction (residential, commercial, industrial, government)
- Large Energy Users
- Combined Heat & Power & Fuel Cells
- State Facilities
- Local Government Energy Audits
- Energy Savings Improvement Program
- Solar & Community Solar

## 8.1 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey's investor-owned gas and electric utilities to reduce their customers' use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

### **Prescriptive and Custom**

The Prescriptive and Custom rebate program through your utility provider offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

#### **Equipment Examples**

*Lighting*

*Lighting Controls*

*HVAC Equipment*

*Refrigeration*

*Gas Heating*

*Gas Cooling*

*Commercial Kitchen Equipment*

*Food Service Equipment*

*Variable Frequency Drives*

*Electronically Commutate Motors*

*Variable Frequency Drives*

*Plug Loads Controls*

*Washers and Dryers*

*Agricultural*

*Water Heating*

The Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type. The Custom program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives.

### **Direct Install**

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW or less over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls

#### **Incentives**

The program pays up to 70% of the total installed cost of eligible measures.

#### **How to Participate**

To participate in Direct Install, you will work with a participating contractor. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the Direct Install program, subject to program rules and eligibility, while the remaining percent of the cost is paid to the contractor by the customer.

### **Engineered Solutions**

The Engineered Solutions Program provides tailored energy-efficiency assistance and services to municipalities, universities, schools, hospitals and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. Customers receive expert guided services, including investment-grade energy auditing, engineering design, installation assistance, construction administration, commissioning, and measurement and verification (M&V) services to support the implementation of cost-effective and comprehensive efficiency projects. Engineered Solutions is generally a good option for medium to large sized facilities with a peak demand over 200 kW looking to implement as many measures as possible under a single project to achieve deep energy savings. Engineered Solutions has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Incentives for this program are based on project scope and energy savings achieved.

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For more information on any of these programs, contact your local utility provider or visit <https://www.njcleanenergy.com/transition>.

## 8.2 New Jersey's Clean Energy Programs

Save money while saving the planet! New Jersey's Clean Energy Program is a statewide program that offers incentives, programs, and services that benefit New Jersey residents, businesses, educational, non-profit, and government entities to help them save energy, money, and the environment.

### Large Energy Users

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers that annually contribute at least \$200,000 to the NJCEP aggregate of all buildings/sites. This equates to roughly \$5 million in energy costs in the prior fiscal year.

#### **Incentives**

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- \$4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- \$0.33 per projected kWh saved; \$3.75 per projected Therm saved annually

#### **How to Participate**

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEED). Once the FEED is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at [www.njcleanenergy.com/LEUP](http://www.njcleanenergy.com/LEUP).



## Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

### Incentives

| Eligible Technologies  | Size (Installed Rated Capacity) <sup>1</sup> | Incentive (\$/kW) | % of Total Cost Cap per Project <sup>3</sup> | \$ Cap per Project <sup>3</sup> |  |  |
|--|--|-------------------|--|---------------------------------|--|--|
| Powered by non-renewable or renewable fuel source <sup>4</sup> | ≤500 kW                                      | \$2,000           | 30-40% <sup>2</sup>                          | \$2 million                     |  |  |
| Gas Internal Combustion Engine                                 | >500 kW - 1 MW                               | \$1,000           |  |                                 |  |  |
| Gas Combustion Turbine   | > 1 MW - 3 MW                                | \$550             | 30%  | \$3 million                     |  |  |
| Microturbine   | >3 MW  | \$350             |  |                                 |  |  |
| Fuel Cells with Heat Recovery                                  |  |                   |  |                                 |  |  |
|  |  |                   |  |                                 |  |  |
| Waste Heat to Power*   | <1 MW  | \$1,000           | 30%  | \$2 million                     |  |  |
|  | > 1MW  | \$500             |  | \$3 million                     |  |  |

\*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

### How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at [www.njcleanenergy.com/CHP](http://www.njcleanenergy.com/CHP).

## **Successor Solar Incentive Program (SuSI)**

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

### **Administratively Determined Incentive (ADI) Program**

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

| Market Segments  | Size MW dc                 | Incentive Value (\$/SREC II) | Public Entities Incentive Value - \$20 Adder (\$/SRECII) |
|--|----------------------------|------------------------------|--|
| Net Metered Residential  | All types and sizes        | \$90                         | N/A  |
| Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar | Projects smaller than 1 MW | \$100                        | \$120  |
| Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar | Projects 1 MW to 5 MW      | \$90                         | \$110  |
| Small Net Metered Non-Residential Ground Mount   | Projects smaller than 1 MW | \$85                         | \$105  |
| Large Net Metered Non-Residential Ground Mount   | Projects 1 MW to 5 MW      | \$80                         | \$100  |
| LMI Community Solar  | Up to 5 MW                 | \$90                         | N/A  |
| Non-LMI Community Solar  | Up to 5 MW                 | \$70                         | N/A  |
| Interim Subsection (t)   | All types and sizes        | \$100                        | N/A  |

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations.

### **Competitive Solar Incentive Program**

The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW (dc). The program is currently under development. For updates, please continue to check the [Solar Proceedings](#) page on the New Jersey's Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state's Energy Master Plan. If you are considering installing solar photovoltaics on your building, visit the following link for more information: <https://njcleanenergy.com/renewable-energy/programs/susi-program>.

## **Energy Savings Improvement Program**

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter into contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### **How to Participate**

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

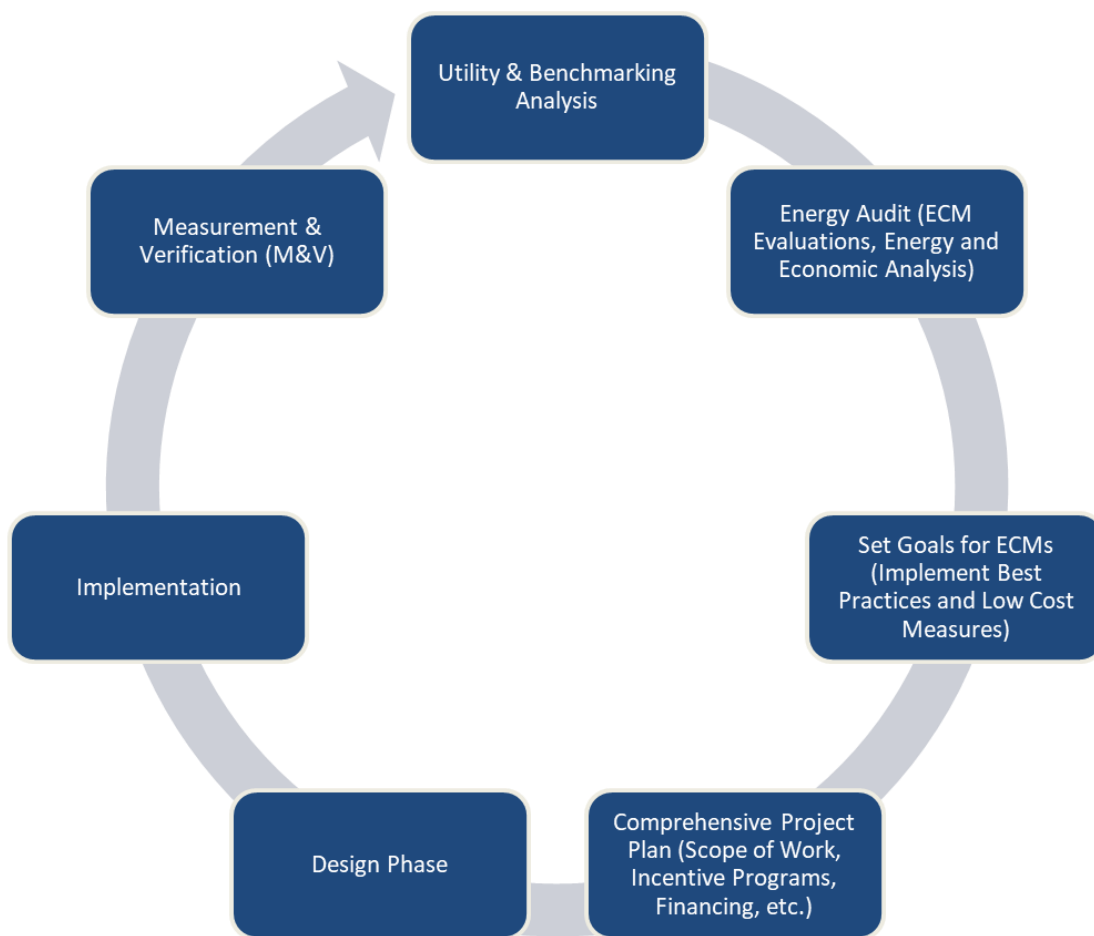
After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 9 PROJECT DEVELOPMENT

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.



*Figure 11 – Project Development Cycle*

## 10 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>10</sup>.

### 10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>11</sup>.

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<sup>10</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>11</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).



APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

| Existing Conditions         |                  |                                      |                |             |                   |                        | Proposed Conditions |                        |               |                  |                                      |                  |                   | Energy Impact & Financial Analysis |                       |                          |                            |                                  |                         |                  |                                       |
|-----------------------------|------------------|--------------------------------------|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|--------------------------------------|------------------|-------------------|------------------------------------|-----------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location                    | Fixture Quantity | Fixture Description                  | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                  | Control System   | Watts per Fixture | Annual Operating Hours             | Total Peak kW Savings | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room                 | 1                | Exit Signs: LED - 2 W Lamp           | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp           | None             | 6                 | 8,760                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boiler Room                 | 4                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 4                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch      | 15                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boiler Room                 | 1                | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch      | 29                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boiler Room Closet          | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch    | S           | 10                | 500                    |                     | None                   | No            | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch      | 10                | 500                                | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boy's Restroom B Hallway    | 4                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 4                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch      | 15                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boy's Restroom Main Hallway | 3                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 3                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch      | 15                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Child Study Team            | 5                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 5                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch      | 15                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Child Study Team Restroom   | 1                | LED - Linear Tubes: (1) 2' Lamp      | Wall Switch    | S           | 9                 | 500                    |                     | None                   | No            | 1                | LED - Linear Tubes: (1) 2' Lamp      | Wall Switch      | 9                 | 500                                | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 101               | 1                | LED - Fixtures: Decorative: Other    | Wall Switch    | S           | 10                | 1,600                  |                     | None                   | No            | 1                | LED - Fixtures: Decorative: Other    | Wall Switch      | 10                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 101               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 102               | 1                | LED - Fixtures: Decorative: Other    | Wall Switch    | S           | 10                | 1,600                  |                     | None                   | No            | 1                | LED - Fixtures: Decorative: Other    | Wall Switch      | 10                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 102               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 103               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 104               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 105               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 106               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 107               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 107 Restroom      | 1                | LED - Linear Tubes: (2) 2' Lamps     | Wall Switch    | S           | 17                | 1,000                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 2' Lamps     | Wall Switch      | 17                | 1,000                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 108               | 14               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 222                      | 0                          | \$21                             | \$270                   | \$35             | 11.4                                  |
| Classroom 108 Restroom      | 1                | LED - Linear Tubes: (2) 2' Lamps     | Wall Switch    | S           | 17                | 1,000                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 2' Lamps     | Wall Switch      | 17                | 1,000                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 109               | 1                | Exit Signs: LED - 2 W Lamp           | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp           | None             | 6                 | 8,760                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 109               | 12               | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 1,104                              | 0.1                   | 190                      | 0                          | \$18                             | \$270                   | \$35             | 13.3                                  |
| Classroom 201               | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch    | S           | 10                | 1,600                  |                     | None                   | No            | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch      | 10                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 201               | 1                | LED - Fixtures: Decorative: Other    | Wall Switch    | S           | 10                | 1,600                  |                     | None                   | No            | 1                | LED - Fixtures: Decorative: Other    | Wall Switch      | 10                | 1,600                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 201               | 18               | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch    | S           | 15                | 1,600                  | 3                   | None                   | Yes           | 18               | LED - Linear Tubes: (1) 4' Lamp      | Occupancy Sensor | 15                | 1,104                              | 0.1                   | 142                      | 0                          | \$13                             | \$270                   | \$35             | 17.8                                  |



|                          | Existing Conditions |                                  |                |             |                   |                        | Proposed Conditions |                        |               |                  |                                  |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |  |
|--------------------------|---------------------|----------------------------------|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|----------------------------------|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|--|
| Location                 | Fixture Quantity    | Fixture Description              | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description              | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |  |
| Classroom 202            | 18                  | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 1,600                  | 3                   | None                   | Yes           | 18               | LED - Linear Tubes: (1) 4' Lamp  | Occupancy Sensor | 15                | 1,104                  | 0.1                                | 142                      | 0                          | \$13                             | \$270                   | \$35             | 17.8                                  |  |
| Classroom 203            | 12                  | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 1,104                  | 0.1                                | 190                      | 0                          | \$18                             | \$270                   | \$35             | 13.3                                  |  |
| Classroom 204            | 18                  | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 1,600                  | 3                   | None                   | Yes           | 18               | LED - Linear Tubes: (1) 4' Lamp  | Occupancy Sensor | 15                | 1,104                  | 0.1                                | 142                      | 0                          | \$13                             | \$270                   | \$35             | 17.8                                  |  |
| Classroom 206            | 12                  | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 1,104                  | 0.1                                | 190                      | 0                          | \$18                             | \$270                   | \$35             | 13.3                                  |  |
| Classroom 207            | 12                  | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 1,600                  | 3                   | None                   | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 1,104                  | 0.1                                | 190                      | 0                          | \$18                             | \$270                   | \$35             | 13.3                                  |  |
| Classroom B1             | 14                  | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (1) 4' Lamp  | Occupancy Sensor | 15                | 1,104                  | 0.0                                | 111                      | 0                          | \$10                             | \$270                   | \$35             | 22.8                                  |  |
| Classroom B2             | 14                  | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (1) 4' Lamp  | Occupancy Sensor | 15                | 1,104                  | 0.0                                | 111                      | 0                          | \$10                             | \$270                   | \$35             | 22.8                                  |  |
| Classroom B3             | 14                  | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 1,600                  | 3                   | None                   | Yes           | 14               | LED - Linear Tubes: (1) 4' Lamp  | Occupancy Sensor | 15                | 1,104                  | 0.0                                | 111                      | 0                          | \$10                             | \$270                   | \$35             | 22.8                                  |  |
| Copy Room                | 1                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (4) 4' Lamps | Wall Switch      | 58                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Copy Room Main Corridor  | 1                   | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps | Wall Switch      | 29                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Corridor B               | 3                   | Exit Signs: LED - 2 W Lamp       | None           |             | 6                 | 8,760                  |                     | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Corridor B               | 7                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,640                  | 4                   | None                   | Yes           | 7                | LED - Linear Tubes: (4) 4' Lamps | High/Low Control | 58                | 1,822                  | 0.1                                | 365                      | 0                          | \$34                             | \$450                   | \$245            | 6.0                                   |  |
| Corridor B               | 2                   | LED - Linear Tubes: (2) 2' Lamps | Wall Switch    | S           | 17                | 2,640                  |                     | None                   | No            | 2                | LED - Linear Tubes: (2) 2' Lamps | Wall Switch      | 17                | 2,640                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Corridor Breezeway       | 1                   | Exit Signs: LED - 2 W Lamp       | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Corridor Breezeway       | 4                   | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 2,640                  | 4                   | None                   | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps | High/Low Control | 29                | 1,822                  | 0.0                                | 104                      | 0                          | \$10                             | \$225                   | \$140            | 8.8                                   |  |
| Corridor Main            | 3                   | Exit Signs: LED - 2 W Lamp       | None           |             | 6                 | 8,760                  |                     | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Corridor Main            | 14                  | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 2,640                  | 4                   | None                   | Yes           | 14               | LED - Linear Tubes: (2) 4' Lamps | High/Low Control | 29                | 1,822                  | 0.1                                | 365                      | 0                          | \$34                             | \$675                   | \$490            | 5.4                                   |  |
| Corridor Second Floor    | 2                   | Exit Signs: LED - 2 W Lamp       | None           |             | 6                 | 8,760                  |                     | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Corridor Second Floor    | 7                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,640                  | 4                   | None                   | Yes           | 7                | LED - Linear Tubes: (4) 4' Lamps | High/Low Control | 58                | 1,822                  | 0.1                                | 365                      | 0                          | \$34                             | \$450                   | \$245            | 6.0                                   |  |
| Custodian Office         | 2                   | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 3,000                  |                     | None                   | No            | 2                | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch      | 15                | 3,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Exit 2                   | 1                   | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 2,640                  |                     | None                   | No            | 1                | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch      | 15                | 2,640                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Exit 4                   | 1                   | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch    | S           | 15                | 2,640                  |                     | None                   | No            | 1                | LED - Linear Tubes: (1) 4' Lamp  | Wall Switch      | 15                | 2,640                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Exit 6                   | 1                   | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 2,640                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps | Wall Switch      | 29                | 2,640                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Exit 7                   | 1                   | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 2,640                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps | Wall Switch      | 29                | 2,640                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |
| Exit 9 Book Storage Room | 2                   | LED - Linear Tubes: (2) 4' Lamps | Wall Switch    | S           | 29                | 2,000                  |                     | None                   | No            | 2                | LED - Linear Tubes: (2) 4' Lamps | Wall Switch      | 29                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |  |

| Existing Conditions          |                  |  |                |             |                   |                        | Proposed Conditions |                        |               |                  |  |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|------------------------------|------------------|--|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|--|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location                     | Fixture Quantity | Fixture Description                            | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                                | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Exit 9 Paper Storage Room    | 1                | Compact Fluorescent: (1) 26W A19 Screw-In Lamp | Wall Switch    | S           | 26                | 2,000                  | 2                   | Relamp                 | No            | 1                | LED Lamps: A19 Lamps                               | Wall Switch      | 19                | 2,000                  | 0.0                                | 15                       | 0                          | \$1                              | \$17                    | \$1              | 11.3                                  |
| Exit 9 Room                  | 1                | Exit Signs: LED - 2 W Lamp                     | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                         | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exit 9 Room                  | 1                | LED - Linear Tubes: (2) 2' Lamps               | Wall Switch    | S           | 17                | 2,000                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 2' Lamps                   | Wall Switch      | 17                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior Flood               | 1                | High-Pressure Sodium: (1) 100W Lamp            | Timeclock      |             | 138               | 4,380                  | 1                   | Fixture Replacement    | No            | 1                | LED - Fixtures: Architectural Flood/Spot Luminaire | Timeclock        | 30                | 4,380                  | 0.0                                | 473                      | 0                          | \$46                             | \$517                   | \$50             | 10.2                                  |
| Exterior Flood               | 1                | LED - Fixtures: Flood Fixture                  | Photocell      |             | 30                | 4,380                  |                     | None                   | No            | 1                | LED - Fixtures: Flood Fixture                      | Photocell        | 30                | 4,380                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior Socket              | 6                | LED Lamps: (1) 10W A19 Screw-In Lamp           | Wall Switch    |             | 10                | 4,380                  |                     | None                   | No            | 6                | LED Lamps: (1) 10W A19 Screw-In Lamp               | Wall Switch      | 10                | 4,380                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior Wall Pack           | 11               | LED - Fixtures: Wall Pack                      | Timeclock      |             | 75                | 4,380                  |                     | None                   | No            | 11               | LED - Fixtures: Wall Pack                          | Timeclock        | 75                | 4,380                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Girl's Restroom B Hallway    | 4                | LED - Linear Tubes: (1) 4' Lamp                | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 4                | LED - Linear Tubes: (1) 4' Lamp                    | Wall Switch      | 15                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Girl's Restroom Main Hallway | 3                | LED - Linear Tubes: (1) 4' Lamp                | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 3                | LED - Linear Tubes: (1) 4' Lamp                    | Wall Switch      | 15                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Kitchen                      | 1                | LED - Linear Tubes: (4) 4' Lamps               | Wall Switch    | S           | 58                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (4) 4' Lamps                   | Wall Switch      | 58                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Library                      | 9                | LED - Fixtures: Ambient 2x4 Fixture            | Wall Switch    | S           | 32                | 1,600                  | 3                   | None                   | Yes           | 9                | LED - Fixtures: Ambient 2x4 Fixture                | Occupancy Sensor | 32                | 1,104                  | 0.1                                | 157                      | 0                          | \$15                             | \$270                   | \$35             | 16.1                                  |
| Library Office               | 1                | LED - Linear Tubes: (4) 4' Lamps               | Wall Switch    | S           | 58                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (4) 4' Lamps                   | Wall Switch      | 58                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Main Foyer                   | 2                | LED - Linear Tubes: (2) 4' Lamps               | Wall Switch    | S           | 29                | 1,600                  |                     | None                   | No            | 2                | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch      | 29                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Main Foyer                   | 1                | Linear Fluorescent - T8: 4' T8 (32W) - 1L      | Wall Switch    | S           | 32                | 1,600                  | 2                   | Relamp                 | No            | 1                | LED - Linear Tubes: (1) 4' Lamp                    | Wall Switch      | 15                | 1,600                  | 0.0                                | 31                       | 0                          | \$3                              | \$18                    | \$5              | 4.6                                   |
| Main Foyer Restroom          | 1                | Compact Fluorescent: (1) 26W A19 Screw-In Lamp | Wall Switch    | S           | 26                | 1,600                  | 2                   | Relamp                 | No            | 1                | LED Lamps: A19 Lamps                               | Wall Switch      | 19                | 1,600                  | 0.0                                | 12                       | 0                          | \$1                              | \$17                    | \$1              | 14.2                                  |
| Main Office                  | 4                | LED - Linear Tubes: (3) 4' Lamps               | Wall Switch    | S           | 44                | 1,600                  | 3                   | None                   | Yes           | 4                | LED - Linear Tubes: (3) 4' Lamps                   | Occupancy Sensor | 44                | 1,104                  | 0.0                                | 95                       | 0                          | \$9                              | \$270                   | \$35             | 26.6                                  |
| Multipurpose Room            | 3                | Exit Signs: LED - 2 W Lamp                     | None           |             | 6                 | 8,760                  |                     | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp                         | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Multipurpose Room            | 20               | U-Bend Fluorescent - T8: U T8 (32W) - 3L       | Wall Switch    | S           | 92                | 2,640                  | 2, 3                | Relamp                 | Yes           | 20               | LED - Linear Tubes: (3) U-Lamp                     | Occupancy Sensor | 50                | 1,822                  | 0.8                                | 3,360                    | -1                         | \$312                            | \$2,714                 | \$370            | 7.5                                   |
| Nurse Office                 | 3                | LED - Linear Tubes: (4) 4' Lamps               | Wall Switch    | S           | 58                | 1,600                  | 3                   | None                   | Yes           | 3                | LED - Linear Tubes: (4) 4' Lamps                   | Occupancy Sensor | 58                | 1,104                  | 0.0                                | 95                       | 0                          | \$9                              | \$270                   | \$35             | 26.6                                  |
| Nurse Restroom               | 1                | Compact Fluorescent: (1) 26W A19 Screw-In Lamp | Wall Switch    | S           | 26                | 2,000                  | 2                   | Relamp                 | No            | 1                | LED Lamps: A19 Lamps                               | Wall Switch      | 19                | 2,000                  | 0.0                                | 15                       | 0                          | \$1                              | \$17                    | \$1              | 11.3                                  |
| Principal's Office           | 2                | LED - Linear Tubes: (3) 4' Lamps               | Wall Switch    | S           | 44                | 1,600                  | 3                   | None                   | Yes           | 2                | LED - Linear Tubes: (3) 4' Lamps                   | Occupancy Sensor | 44                | 1,104                  | 0.0                                | 47                       | 0                          | \$4                              | \$116                   | \$20             | 21.8                                  |
| Principal's Office Restroom  | 1                | LED - Linear Tubes: (2) 2' Lamps               | Wall Switch    | S           | 17                | 500                    |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 2' Lamps                   | Wall Switch      | 17                | 500                    | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Roof Access Closet           | 1                | LED - Linear Tubes: (2) 4' Lamps               | Wall Switch    | S           | 29                | 2,000                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch      | 29                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Roof Access Closet Basement  | 1                | LED - Linear Tubes: (2) 4' Lamps               | Wall Switch    | S           | 29                | 2,000                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch      | 29                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stage                        | 2                | LED - Linear Tubes: (1) 4' Lamp                | Wall Switch    | S           | 15                | 2,000                  |                     | None                   | No            | 2                | LED - Linear Tubes: (1) 4' Lamp                    | Wall Switch      | 15                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |



|                           | Existing Conditions |  |                |             |                   |                        | Proposed Conditions |                        |               |                  |  |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|---------------------------|---------------------|--|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|--|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location                  | Fixture Quantity    | Fixture Description                                | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                                | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Stage                     | 6                   | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch    | S           | 29                | 2,000                  |                     | None                   | No            | 6                | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch      | 29                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stairwell 2               | 1                   | Exit Signs: LED - 2 W Lamp                         | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                         | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stairwell 2               | 5                   | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch    | S           | 29                | 1,600                  | 4                   | None                   | Yes           | 5                | LED - Linear Tubes: (2) 4' Lamps                   | High/Low Control | 29                | 1,104                  | 0.0                                | 79                       | 0                          | \$7                              | \$225                   | \$175            | 6.8                                   |
| Stairwell 4               | 1                   | Exit Signs: LED - 2 W Lamp                         | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                         | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stairwell 4               | 1                   | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch    | S           | 29                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps                   | Wall Switch      | 29                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stairwell 4               | 1                   | LED - Linear Tubes: (4) 4' Lamps                   | Wall Switch    | S           | 58                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (4) 4' Lamps                   | Wall Switch      | 58                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stairwell 4               | 1                   | LED - Linear Tubes: (2) U-Lamp                     | Wall Switch    | S           | 33                | 1,600                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) U-Lamp                     | Wall Switch      | 33                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Teacher's Lounge Restroom | 1                   | LED - Linear Tubes: (4) 2' Lamps                   | Wall Switch    | S           | 34                | 2,000                  |                     | None                   | No            | 1                | LED - Linear Tubes: (4) 2' Lamps                   | Wall Switch      | 34                | 2,000                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Teacher's Break Room      | 6                   | LED - Linear Tubes: (1) 4' Lamp                    | Wall Switch    | S           | 15                | 1,600                  |                     | None                   | No            | 6                | LED - Linear Tubes: (1) 4' Lamp                    | Wall Switch      | 15                | 1,600                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior Sign             | 1                   | LED - Fixtures: Other                              | Wall Switch    |             | 350               | 8,760                  |                     | None                   | No            | 1                | LED - Fixtures: Other                              | Wall Switch      | 350               | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior Spot Light       | 1                   | LED - Fixtures: Architectural Flood/Spot Luminaire | Photocell      |             | 30                | 4,380                  |                     | None                   | No            | 1                | LED - Fixtures: Architectural Flood/Spot Luminaire | Photocell        | 30                | 4,380                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |



Motor Inventory & Recommendations

|                        |                                    | Existing Conditions |                    |              |                      |              |                   |                 |                       |                        | Proposed Conditions |                                 |                      |               |                | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|------------------------|------------------------------------|---------------------|--------------------|--------------|----------------------|--------------|-------------------|-----------------|-----------------------|------------------------|---------------------|---------------------------------|----------------------|---------------|----------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location               | Area(s)/System(s) Served           | Motor Quantity      | Motor Application  | HP Per Motor | Full Load Efficiency | VFD Control? | Manufacturer      | Model           | Remaining Useful Life | Annual Operating Hours | ECM #               | Install High Efficiency Motors? | Full Load Efficiency | Install VFDs? | Number of VFDs | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room            | Pnumatic Thermostat Air Compressor | 1                   | Air Compressor     | 5.0          | 87.5%                | No           | Ingersoll Rand    | 182T            | B                     | 2,190                  |                     | No                              | 87.5%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boiler Room            | Condensate Pump                    | 1                   | Condensate Pump    | 0.3          | 70.0%                | No           | Century Motor     | T1052           | W                     | 830                    |                     | No                              | 70.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boiler Room            | Condensate Pump                    | 1                   | Condensate Pump    | 0.3          | 70.0%                | No           | Century Motor     | COB 56C34D2110F | W                     | 830                    |                     | No                              | 70.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Stage                  | Air Handling Unit                  | 1                   | Supply Fan         | 3.0          | 86.5%                | No           |                   |                 | B                     | 1,980                  |                     | No                              | 86.5%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Roof                   | Exhaust Fan                        | 13                  | Exhaust Fan        | 0.3          | 65.0%                | No           |                   |                 | W                     | 2,300                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| River Plaza Elementary | Airedale Supply Motors             | 15                  | Supply Fan         | 1.0          | 82.5%                | No           | Airedale          |                 | B                     | 1,980                  |                     | No                              | 82.5%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| River Plaza Elementary | Airedale Exhuast Motors            | 30                  | Exhaust Fan        | 0.3          | 65.0%                | No           | Airedale          |                 | B                     | 1,980                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Library Office         | Condensate Pump                    | 1                   | Condensate Pump    | 0.3          | 65.0%                | No           | Marathon Electric | FQB56C34D1200H  | W                     | 2,000                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Boiler Room            | Combustion Air Fan                 | 2                   | Combustion Air Fan | 1.5          | 80.0%                | No           | Baldor            | 34A63-283       | W                     | 900                    |                     | No                              | 80.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Child Study Team       | Unit Ventilator                    | 1                   | Supply Fan         | 0.3          | 65.0%                | No           | McQuay            | U. AVV.6.S10.A  | B                     | 2,200                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom B1           | Unit Ventilator                    | 1                   | Supply Fan         | 0.3          | 65.0%                | No           | McQuay            | U. AVV.6.S10.A  | B                     | 1,980                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom B2           | Unit Ventilator                    | 1                   | Supply Fan         | 0.3          | 65.0%                | No           | McQuay            | U. AVV.6.S10.A  | B                     | 1,980                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom B3           | Unit Ventilator                    | 1                   | Supply Fan         | 0.3          | 65.0%                | No           | McQuay            | U. AVV.6.S10.A  | B                     | 1,980                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Library                | Unit Ventilator                    | 2                   | Supply Fan         | 0.3          | 65.0%                | No           | McQuay            | U. AVV.6.S10.A  | B                     | 1,980                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Teacher's Break Room   | Unit Ventilator                    | 1                   | Supply Fan         | 0.3          | 65.0%                | No           | McQuay            | U. AVV.6.S10.A  | B                     | 1,980                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |



Packaged HVAC Inventory & Recommendations

|                      |                                  | Existing Conditions |                        |                                  |                                 |   |                         |              |                  |                       | Proposed Conditions |                                 |                 |              |                                  |                                     |   |                         | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------------|----------------------------------|---------------------|------------------------|----------------------------------|---------------------------------|---|-------------------------|--------------|------------------|-----------------------|---------------------|---------------------------------|-----------------|--------------|----------------------------------|-------------------------------------|---|-------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location             | Area(s)/System(s) Served         | System Quantity     | System Type            | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (MBh) | Cooling Mode Efficiency (SEER/IEER/EER) | Heating Mode Efficiency | Manufacturer | Model            | Remaining Useful Life | ECM #               | Install High Efficiency System? | System Quantity | System Type  | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (MBh)     | Cooling Mode Efficiency (SEER/IEER/EER) | Heating Mode Efficiency | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Exterior HVAC        | Condensing Unit - Room B3        | 1                   | Split-System           | 2.00                             |                                 | 13.00                                   |                         | Lennox       | 13ACD-024-230-02 | B                     | 5                   | Yes                             | 1               | Split-System | 2.00                             |                                     | 16.00                                   |                         | 0.2                                | 242                      | 0                          | \$23                             | \$4,040                 | \$210            | 163.7                                 |
| Exterior HVAC        | Condensing Unit - Room B2        | 1                   | Split-System           | 2.50                             |                                 | 13.00                                   |                         | Guardian     | GCGD30S21S2EB    | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior HVAC        | Condensing Unit - Room B1        | 1                   | Split-System           | 2.00                             |                                 | 13.00                                   |                         | Lennox       | 13ACD-024-230-02 | B                     | 5                   | Yes                             | 1               | Split-System | 2.00                             |                                     | 16.00                                   |                         | 0.2                                | 242                      | 0                          | \$23                             | \$4,040                 | \$210            | 163.7                                 |
| Exterior HVAC        | Condensing Unit - Library        | 1                   | Split-System           | 2.00                             |                                 | 13.00                                   |                         | Lennox       | 13ACD-024-230-02 | B                     | 5                   | Yes                             | 1               | Split-System | 2.00                             |                                     | 16.00                                   |                         | 0.2                                | 242                      | 0                          | \$23                             | \$4,040                 | \$210            | 163.7                                 |
| Classroom 101        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 102        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 103        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 104        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 105        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 106        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 107        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 108        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 109        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 201        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 202        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 203        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 204        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 206        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Classroom 207        | Airedale Unit - Riverside Plaza  | 1                   | Package Unit           | 3.00                             | 30.00                           | 9.50                                    |                         | Airedale     |                  | B                     | 5                   | Yes                             | 1               | Package Unit | 3.00                             | 30.00                               | 16.00                                   |                         | 0.8                                | 1,078                    | 0                          | \$104                            | \$8,875                 | \$309            | 82.3                                  |
| Exterior HVAC        | Air Source Heat Pump - Copy Room | 1                   | Packaged Air-Source HP | 1.50                             | 22.00                           | 18.50                                   | 9 HSPF                  | Daikin       | RX18AXVJU        | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
|                      |                                  | Existing Conditions |                        |                                  |                                 |   |                         |              |                  |                       | Proposed Conditions |                                 |                 |              |                                  |                                     |   |                         | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
| Location             | Area(s)/System(s) Served         | System Quantity     | System Type            | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (MBh) | Cooling Mode Efficiency (SEER/IEER/EER) | Heating Mode Efficiency | Manufacturer | Model            | Remaining Useful Life | ECM #               | Install High Efficiency System? | System Quantity | System Type  | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (kBtu/hr) | Cooling Mode Efficiency (SEER/EER)      | Heating Mode Efficiency | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Child Study Team     | Window AC Unit                   | 1                   | Window AC              | 1.00                             |                                 | 12.00                                   |                         |              |                  | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom 203        | Window AC Unit                   | 1                   | Window AC              | 1.00                             |                                 | 12.00                                   |                         |              |                  | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Main Office          | Window AC Unit                   | 1                   | Window AC              | 1.00                             |                                 | 12.00                                   |                         |              |                  | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Nurse Office         | Window AC Unit                   | 1                   | Window AC              | 1.00                             |                                 | 12.00                                   |                         | LG           |                  | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Principal's Office   | Window AC Unit                   | 1                   | Window AC              | 1.00                             |                                 | 12.00                                   |                         |              |                  | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Teacher's Break Room | Window AC Unit                   | 1                   | Window AC              | 1.00                             |                                 | 12.00                                   |                         | LG           |                  | W                     |                     | No                              |                 |              |                                  |                                     |   |                         | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

### Space Heating Boiler Inventory & Recommendations

|             |                            | Existing Conditions |                           |                                |                         |        |                       | Proposed Conditions |                                 |                 |                           |                                |                    | Energy Impact & Financial Analysis |                       |                          |                            |                                  |                         |                  |                                       |
|-------------|----------------------------|---------------------|---------------------------|--------------------------------|-------------------------|--------|-----------------------|---------------------|---------------------------------|-----------------|---------------------------|--------------------------------|--------------------|------------------------------------|-----------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location    | Area(s)/System(s) Served   | System Quantity     | System Type               | Output Capacity per Unit (MBh) | Manufacturer            | Model  | Remaining Useful Life | ECM #               | Install High Efficiency System? | System Quantity | System Type               | Output Capacity per Unit (MBh) | Heating Efficiency | Heating Efficiency Units           | Total Peak kW Savings | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room | Forced Draft Steam Boilers | 1                   | Forced Draft Steam Boiler | 2,343                          | Easco                   | FST-70 | B                     | 6                   | Yes                             | 1               | Forced Draft Steam Boiler | 2,343                          | 81.00%             | Et                                 | 0.0                   | 0                        | 15                         | \$258                            | \$59,483                | \$2,812          | 219.8                                 |
| Boiler Room | Forced Draft Steam Boilers | 1                   | Forced Draft Steam Boiler | 2,232                          | Smith Cast Iron Boilers | 28A-9  | B                     | 6                   | Yes                             | 1               | Forced Draft Steam Boiler | 2,232                          | 81.00%             | Et                                 | 0.0                   | 0                        | 14                         | \$246                            | \$59,454                | \$2,678          | 231.2                                 |

### Pipe Insulation Recommendations

|             |                            | Recommendation Inputs |                                 |                    | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-------------|----------------------------|-----------------------|---------------------------------|--------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location    | Area(s)/System(s) Affected | ECM #                 | Length of Uninsulated Pipe (ft) | Pipe Diameter (in) | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room | DHW Tank                   | 7                     | 80                              | 1.00               | 0.0                                | 0                        | 4                          | \$72                             | \$954                   | \$160            | 11.0                                  |

### DHW Inventory & Recommendations

|             |                          | Existing Conditions |                                      |                |          |                       | Proposed Conditions |          |                 |             |           |                   |                  | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-------------|--------------------------|---------------------|--------------------------------------|----------------|----------|-----------------------|---------------------|----------|-----------------|-------------|-----------|-------------------|------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location    | Area(s)/System(s) Served | System Quantity     | System Type                          | Manufacturer   | Model    | Remaining Useful Life | ECM #               | Replace? | System Quantity | System Type | Fuel Type | System Efficiency | Efficiency Units | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room | DHW Tank                 | 1                   | Storage Tank Water Heater (≤ 50 Gal) | Bradford White | RG250T6N | W                     |                     | No       |                 |             |           |                   |                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

### Low-Flow Device Recommendations

|               |       | Recommendation Inputs |                           |                          |                          | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|---------------|-------|-----------------------|---------------------------|--------------------------|--------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location      | ECM # | Device Quantity       | Device Type               | Existing Flow Rate (gpm) | Proposed Flow Rate (gpm) | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Restrooms     | 8     | 5                     | Faucet Aerator (Lavatory) | 1.80                     | 0.50                     | 0.0                                | 0                        | 2                          | \$31                             | \$36                    | \$18             | 0.6                                   |
| Non-Restrooms | 8     | 9                     | Faucet Aerator (Kitchen)  | 1.80                     | 1.50                     | 0.0                                | 0                        | 1                          | \$13                             | \$65                    | \$18             | 3.6                                   |

### Commercial Refrigerator/Freezer Inventory & Recommendations

|          | Existing Conditions |   |              |        |                        | Proposed Conditions |                                | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                      |
|----------|---------------------|---|--------------|--------|------------------------|---------------------|--------------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|--------------------------------------|
| Location | Quantity            | Refrigerator/ Freezer Type                          | Manufacturer | Model  | ENERGY STAR Qualified? | ECM #               | Install ENERGY STAR Equipment? | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w Incentives in Years |
| Kitchen  | 1                   | Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.) | Traulsen     | G20010 | Yes                    |                     | No                             | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                  |





Cooking Equipment Inventory & Recommendations

| Existing Conditions |          |  |              |             |                             | Proposed Conditions |                                    | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|---------------------|----------|--|--------------|-------------|-----------------------------|---------------------|------------------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location            | Quantity | Equipment Type                             | Manufacturer | Model       | High Efficiency Equipement? | ECM #               | Install High Efficiency Equipment? | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Kitchen             | 2        | Electric Convection Oven (Full Size)       | Garland      | Master 200  | No                          |                     | No                                 | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Kitchen             | 1        | Insulated Food Holding Cabinet (Full Size) | Metro        | C5 3 Series | No                          |                     | No                                 | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |





Plug Load Inventory

| Existing Conditions        |          |                            |                 |                         |              |       |
|----------------------------|----------|----------------------------|-----------------|-------------------------|--------------|-------|
| Location                   | Quantity | Equipment Description      | Energy Rate (W) | ENERGY STAR Qualified ? | Manufacturer | Model |
| Riverside Plaza Elementary | 1        | Air Dryer                  | 150             | No                      |              |       |
| Riverside Plaza Elementary | 2        | Air Purifier               | 120             | No                      |              |       |
| Riverside Plaza Elementary | 3        | Coffee Machine             | 900             | No                      |              |       |
| Riverside Plaza Elementary | 25       | Desktop                    | 109             | No                      |              |       |
| Riverside Plaza Elementary | 1        | Laminator                  | 300             | No                      |              |       |
| Riverside Plaza Elementary | 150      | Laptop                     | 45              | No                      |              |       |
| Riverside Plaza Elementary | 3        | Microwave                  | 1,000           | No                      |              |       |
| Riverside Plaza Elementary | 1        | Paper Shredder             | 150             | No                      |              |       |
| Riverside Plaza Elementary | 39       | Wall Mounted Fan           | 25              | No                      |              |       |
| Riverside Plaza Elementary | 7        | Printer (Medium/Small)     | 155             | No                      |              |       |
| Riverside Plaza Elementary | 3        | Printer/Copier (Large)     | 600             | No                      |              |       |
| Riverside Plaza Elementary | 1        | Projector                  | 500             | No                      |              |       |
| Riverside Plaza Elementary | 2        | Refrigerator (Mini)        | 150             | No                      |              |       |
| Riverside Plaza Elementary | 2        | Refrigerator (Residential) | 220             | No                      |              |       |
| Riverside Plaza Elementary | 1        | Server                     | 450             | No                      |              |       |
| Riverside Plaza Elementary | 18       | Smart Board                | 100             | No                      |              |       |
| Riverside Plaza Elementary | 4        | Television                 | 50              | No                      |              |       |
| Riverside Plaza Elementary | 3        | Water Fountain             | 250             | No                      |              |       |
| Riverside Plaza Elementary | 1        | Toaster Oven               | 1,200           | No                      |              |       |
| Riverside Plaza Elementary | 1        | UPS                        | 15              | No                      |              |       |

## APPENDIX B: ENERGY STAR STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.


ENERGY STAR® Statement of Energy Performance



**56**

ENERGY STAR®  
Score<sup>1</sup>

**River Plaza Elementary School**

Primary Property Type: K-12 School  
Gross Floor Area (ft²): 32,040  
Built: 1928

For Year Ending: June 30, 2022  
Date Generated: November 06, 2023

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

| Property & Contact Information   |  |  |  |
|--|--|--|--|
| <b>Property Address</b><br>River Plaza Elementary School<br>155 Hubbard Avenue<br>Red Bank, New Jersey 07701 | <b>Property Owner</b><br>Middletown Township Public Schools<br>63 Tindall Road<br>Middletown, NJ 07748<br>(732) 706-6061 | <b>Primary Contact</b><br>Adam Nasr<br>63 Tindall Road<br>Middletown, NJ 07748<br>(732) 706-6061 X 1362<br>nasra@middletownk12.org |  |
| Property ID: 26000617  |  |  |  |

| Energy Consumption and Energy Use Intensity (EUI) |                                      |  |       |
|---|--------------------------------------|--|-------|
| <b>Site EUI</b>                                   | <b>Annual Energy by Fuel</b>         | <b>National Median Comparison</b>                            |       |
| 92.7 kBtu/ft²                                     | Electric - Grid (kBtu) 331,611 (11%) | National Median Site EUI (kBtu/ft²)                          | 99.2  |
|   | Electric - Solar (kBtu) 225,752 (8%) | National Median Source EUI (kBtu/ft²)                        | 123.1 |
|   | Natural Gas (kBtu) 2,413,462 (81%)   | % Diff from National Median Source EUI                       | -8%   |
| <b>Source EUI</b>                                 |                                      | <b>Annual Emissions</b>                                      |       |
| 115.1 kBtu/ft²                                    |                                      | Total (Location-Based) GHG Emissions (Metric Tons CO2e/year) | 178   |

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) \_\_\_\_\_



Professional Engineer or Registered  
Architect Stamp  
(if applicable)

## APPENDIX C: GLOSSARY

| TERM                     | DEFINITION   |
|--------------------------|--|
| <b>Blended Rate</b>      | Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.  |
| <b>Btu</b>               | <i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.  |
| <b>CHP</b>               | <i>Combined heat and power</i> . Also referred to as cogeneration.   |
| <b>COP</b>               | <i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.   |
| <b>Demand Response</b>   | Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.   |
| <b>DCV</b>               | <i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.  |
| <b>US DOE</b>            | <i>United States Department of Energy</i>  |
| <b>EC Motor</b>          | <i>Electronically commutated motor</i>   |
| <b>ECM</b>               | <i>Energy conservation measure</i>   |
| <b>EER</b>               | <i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.  |
| <b>EUI</b>               | <i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.  |
| <b>Energy Efficiency</b> | Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service. |
| <b>ENERGY STAR</b>       | ENERGY STAR is the government-backed symbol for energy efficiency. The ENERGY STAR program is managed by the EPA.  |
| <b>EPA</b>               | <i>United States Environmental Protection Agency</i>   |
| <b>Generation</b>        | The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).   |
| <b>GHG</b>               | <i>Greenhouse gas</i> gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.                                       |
| <b>gpf</b>               | <i>Gallons per flush</i>   |

|                  |   |
|------------------|---|
| <b>gpm</b>       | <i>Gallon per minute</i>  |
| <b>HID</b>       | <i>High intensity discharge</i> : high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.   |
| <b>hp</b>        | <i>Horsepower</i>   |
| <b>HPS</b>       | <i>High-pressure sodium</i> : a type of HID lamp.   |
| <b>HSPF</b>      | <i>Heating seasonal performance factor</i> : a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.   |
| <b>HVAC</b>      | <i>Heating, ventilating, and air conditioning</i>   |
| <b>IHP 2014</b>  | US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.   |
| <b>IPLV</b>      | <i>Integrated part load value</i> : a measure of the part load efficiency usually applied to chillers.  |
| <b>kBtu</b>      | One thousand British thermal units  |
| <b>kW</b>        | <i>Kilowatt</i> : equal to 1,000 Watts.   |
| <b>kWh</b>       | <i>Kilowatt-hour</i> : 1,000 Watts of power expended over one hour.   |
| <b>LED</b>       | <i>Light emitting diode</i> : a high-efficiency source of light with a long lamp life.  |
| <b>LGEA</b>      | <i>Local Government Energy Audit</i>  |
| <b>Load</b>      | The total power a building or system is using at any given time.  |
| <b>Measure</b>   | A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.  |
| <b>MH</b>        | <i>Metal halide</i> : a type of HID lamp.   |
| <b>MBh</b>       | <i>Thousand Btu per hour</i>  |
| <b>MBtu</b>      | <i>One thousand British thermal units</i>   |
| <b>MMBtu</b>     | <i>One million British thermal units</i>  |
| <b>MV</b>        | <i>Mercury Vapor</i> : a type of HID lamp.  |
| <b>NJBPU</b>     | <i>New Jersey Board of Public Utilities</i>   |
| <b>NJCEP</b>     | <i>New Jersey's Clean Energy Program</i> : NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment. |
| <b>psig</b>      | Pounds per square inch gauge  |
| <b>Plug Load</b> | Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.   |
| <b>PV</b>        | <i>Photovoltaic</i> : refers to an electronic device capable of converting incident light directly into electricity (direct current).   |

|                             |   |
|-----------------------------|---|
| <b>SEER</b>                 | <i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input. |
| <b>SEP</b>                  | <i>Statement of energy performance</i> : a summary document from the ENERGY STAR Portfolio Manager.   |
| <b>Simple Payback</b>       | The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.      |
| <b>SREC (II)</b>            | <i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.                    |
| <b>T5, T8, T12</b>          | A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.                                      |
| <b>Temperature Setpoint</b> | The temperature at which a temperature regulating device (thermostat, for example) has been set.  |
| <b>therm</b>                | 100,000 Btu. Typically used as a measure of natural gas consumption.  |
| <b>tons</b>                 | A unit of cooling capacity equal to 12,000 Btu/hr.  |
| <b>Turnkey</b>              | Provision of a complete product or service that is ready for immediate use.   |
| <b>VAV</b>                  | <i>Variable air volume</i>  |
| <b>VFD</b>                  | <i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.   |
| <b>WaterSense®</b>          | The symbol for water efficiency. The WaterSense® program is managed by the EPA.   |
| <b>Watt (W)</b>             | Unit of power commonly used to measure electricity use.   |