

New Jersey's Clean Energy Program

LGEA Presentation
New Jersey Transit

September 2, 2021

INTRODUCTIONS

- *NJ Transit*

- Erin R. Hill – Energy and Sustainability Analyst
- Steven Jenks – Manager, Energy and Sustainability Programs
- Harrison Weiss - Energy and Sustainability Coordinator
- Alicia Allen – Headquarters
- Alexandr Domanksy – Acting Manager, Facilities Services HQ
- Edward Stangl – Newark Penn Station Manager
- Marco Fernandez – Project Manager in Capital Programs

- *NJ Clean Energy Program*

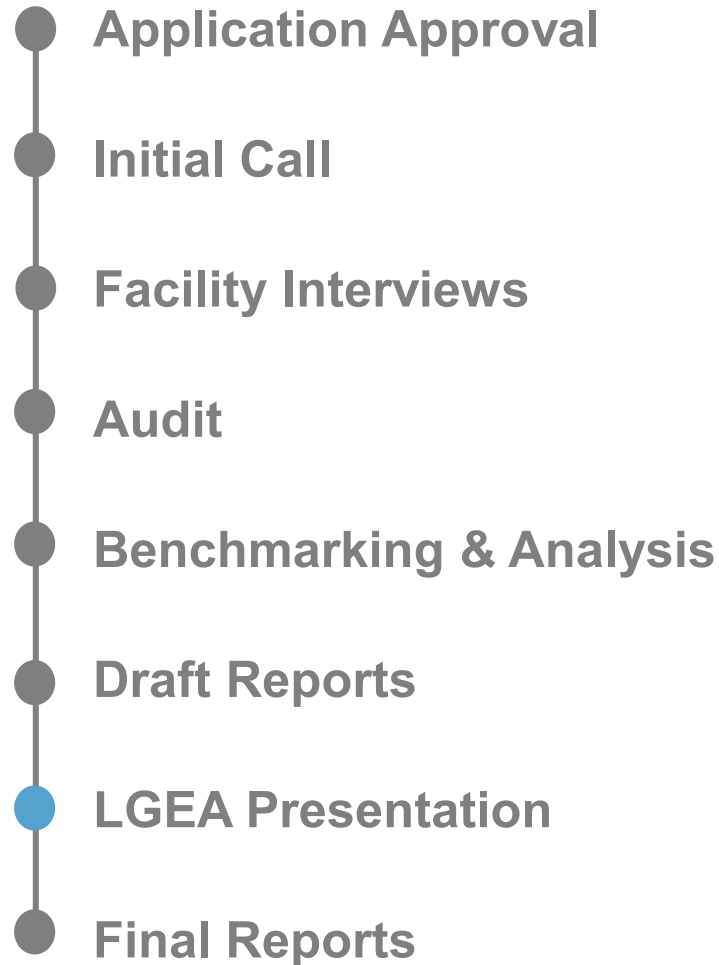
- Brian DeLuca – Director, C&I Programs
- Aditya Saxena – TRC Auditor
- Sarah Walters – TRC Account Manager
- Nauman Khurshid– TRC Outreach Manager
- Michelle Rossi – ESIP Coordinator (BPU)
- Arif Welcher – Government/Business Manager (BPU)



AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of **E**nergy **C**onservation **M**easures (ECMs) identified & other recommendations
- Energy Savings Improvement Program (ESIP)
- Overview of NJCEP equipment incentives
- Questions regarding the draft audit report
- Next steps for NJ Transit

LGEA PROCESS



SITE VISIT & UTILITY ANALYSIS

Overview of Systems, Baseline & Existing Conditions:

- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment
- Energy Management Systems

Utility Consumption:

- Electric Consumption and Costs
- Natural Gas Consumption and Costs

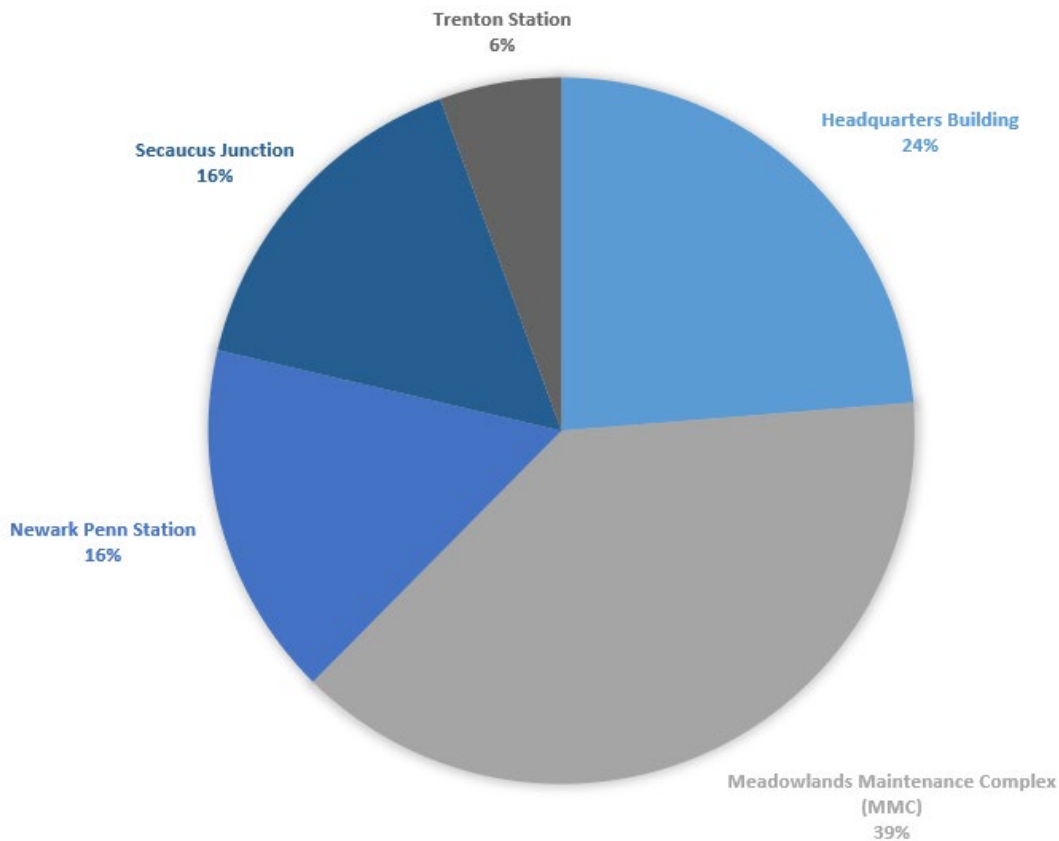
Sites Visited/Analyzed

- 1171 – Station Trenton
- 1172 – Newark Penn Station
- 1173 – Secaucus Junction
- 9102 – Headquarters Building
- Meadowlands Maintenance Complex (MMC):
 - Microwave Tower
 - Fuel Pad
 - Yardmaster Tower
 - Watershed Substation
 - Track Department
 - Yard Crew Quarters
 - Component Storage
 - Water Heating Building
 - Pre-treatment Plant
 - S&I Shop
 - Locomotive Wash House
 - Load Box
 - Train Car Wash
 - Railway Operation Center (ROC)

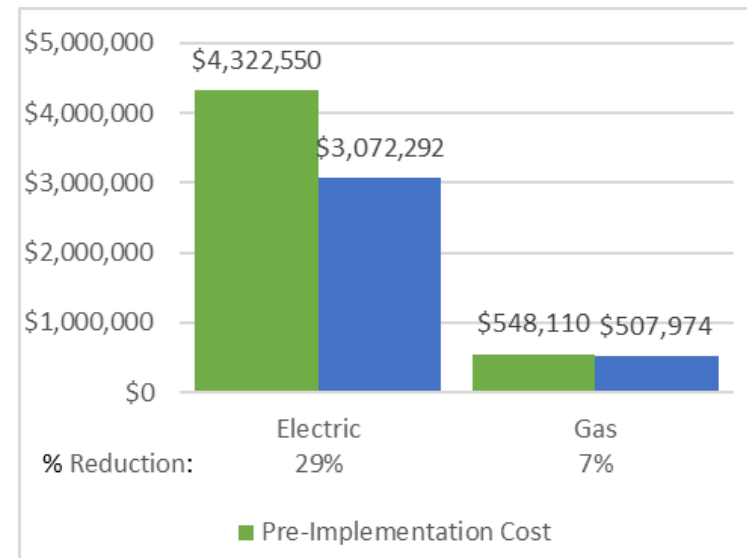


UTILITY BREAKOUT


Percent of Total Annual Energy Costs



Pre & Post Implementation Cost



BENCHMARKING



ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

48

ENERGY STAR® Score¹

9102 - NJ Transit Headquarters Building

Primary Property Type: Office
Gross Floor Area (ft²): 272,270
Built: 1990

For Year Ending: March 31, 2020
Date Generated: March 31, 2021

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

| Property & Contact Information | | |
|--|--|--|
| Property Address 9102 - NJ Transit Headquarters Building One Penn Plaza East Newark, New Jersey 07105 | Property Owner NJ Transit 1 Penn Plaza Newark, NJ 07015 (973) 491-4140 | Primary Contact Erin Hill One Penn Plaza East 8th Floor Newark, NJ 07015 (973) 491-4140 erhill@njtransit.com |
| Property ID: 12725877 | | |

| Energy Consumption and Energy Use Intensity (EUI) | | |
|---|--|---|
| Site EUI 139.5 kBtu/ft² | Annual Energy by Fuel Electric - Grid (kBtu) 29,990,719 (79%) Natural Gas (kBtu) 8,001,897 (21%) | National Median Comparison National Median Site EUI (kBtu/ft²) 137 National Median Source EUI (kBtu/ft²) 333.2 % Diff from National Median Source EUI 2% Annual Emissions Greenhouse Gas Emissions (Metric Tons CO2e/year) 3,295 |
| Source EUI 339.3 kBtu/ft² | | |

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: _____ Date: _____

Licensed Professional

() - _____

Professional Engineer or Registered Architect Stamp (if applicable)

Site EUI
139.5 kBtu/ft²

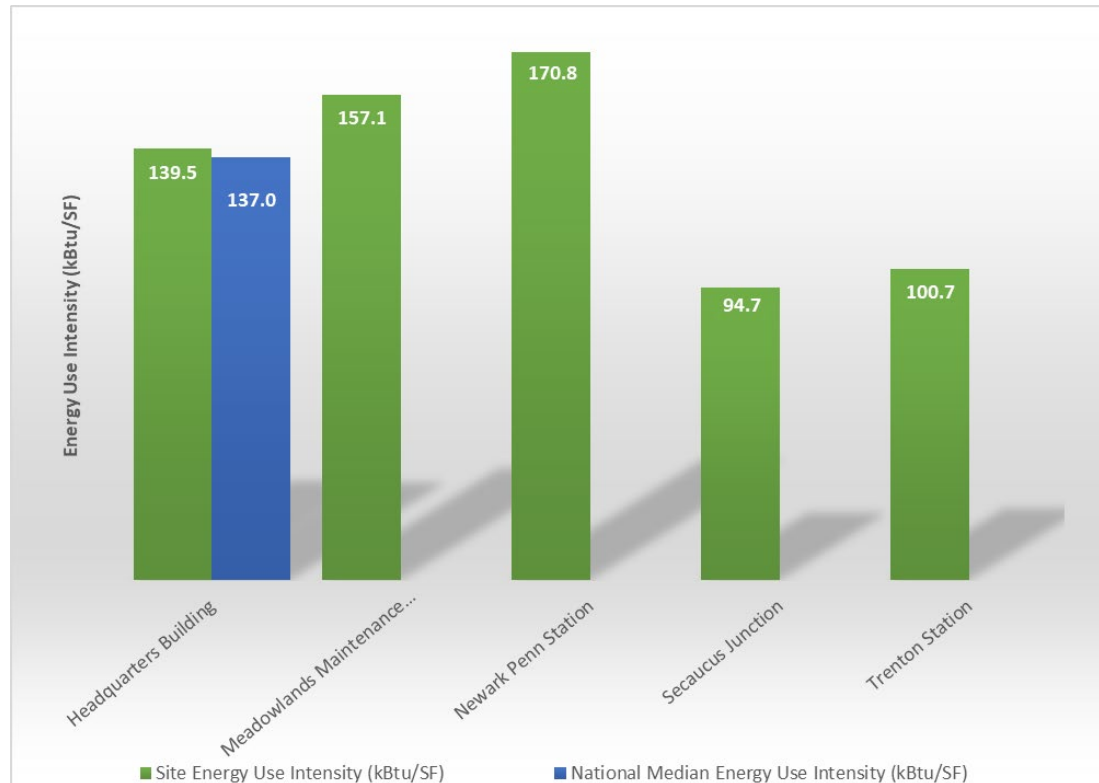
Source EUI
339.3 kBtu/ft²

| National Median Comparison | |
|--|-------|
| National Median Site EUI (kBtu/ft²) | 137 |
| National Median Source EUI (kBtu/ft²) | 333.2 |
| % Diff from National Median Source EUI | 2% |
| Annual Emissions | |
| Greenhouse Gas Emissions (Metric Tons CO2e/year) | 3,295 |

ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.



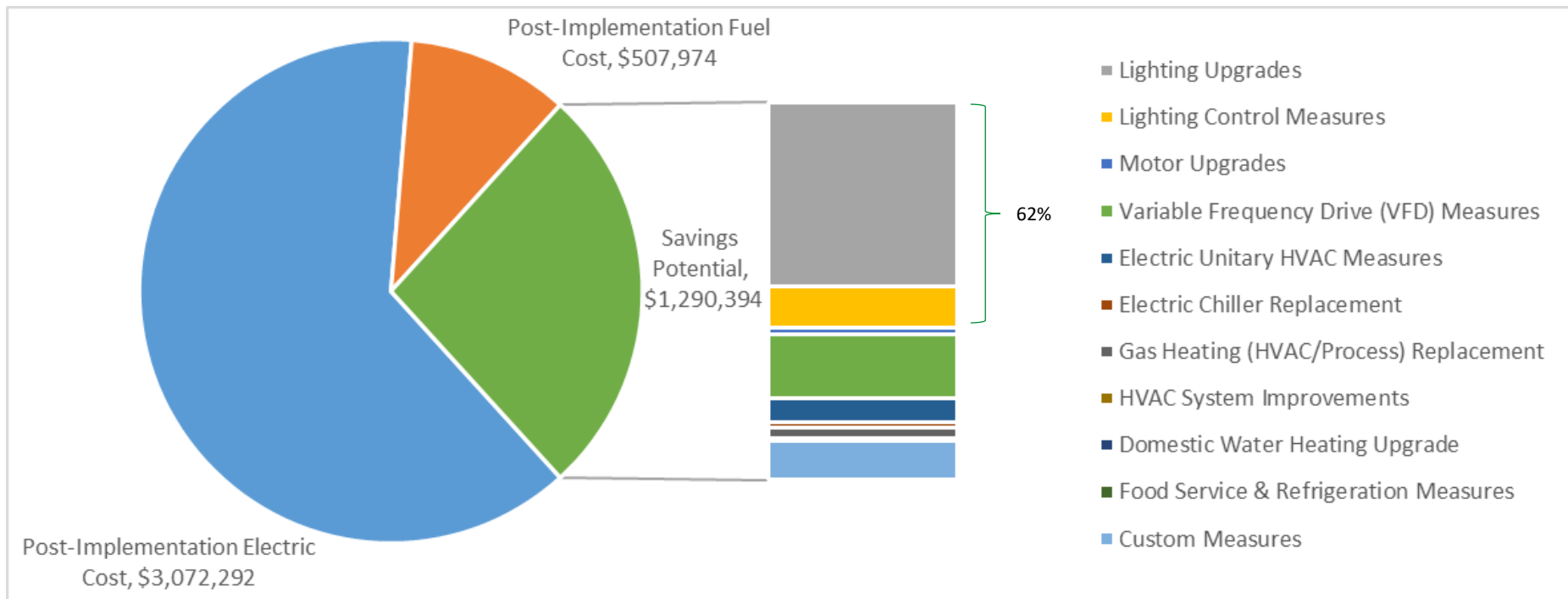
BENCHMARKING



| Site Name | ENERGY STAR [®] Score |
|-----------------------|--------------------------------|
| Headquarters Building | 48 |
| MMC | N/A |
| Newark Penn Station | N/A |
| Secaucus Junction | N/A |
| Trenton Station | N/A |

ALL OPPORTUNITIES

Savings Potential



ALL OPPORTUNITIES

| # | Energy Conservation Measure | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Lighting Upgrades | | 6,196,828 | 512.3 | -911.7 | \$627,151 | \$942,752 | \$193,739 | \$749,013 | 1.2 | 6,133,409 |
| ECM 1 | Install LED Fixtures | 2,022,971 | 109.3 | -220.7 | \$201,034 | \$319,399 | \$40,015 | \$279,384 | 1.4 | 2,011,274 |
| ECM 2 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | 190,619 | 26.8 | -39.3 | \$20,325 | \$34,290 | \$4,955 | \$29,335 | 1.4 | 187,347 |
| ECM 3 | Retrofit Fixtures with LED Lamps | 3,983,238 | 376.2 | -651.7 | \$405,793 | \$589,062 | \$148,769 | \$440,294 | 1.1 | 3,934,787 |
| Lighting Control Measures | | 1,439,048 | 93.2 | -175.1 | \$145,160 | \$516,314 | \$231,135 | \$285,179 | 2.0 | 1,428,605 |
| ECM 4 | Install Occupancy Sensor Lighting Controls | 222,094 | 31.4 | -47.0 | \$22,749 | \$125,169 | \$15,705 | \$109,464 | 4.8 | 218,147 |
| ECM 5 | Install Daylight Dimming/Photocell Controls | 667,977 | 24.2 | -49.9 | \$67,285 | \$164,500 | \$27,700 | \$136,800 | 2.0 | 666,800 |
| ECM 6 | Install High/Low Lighting Controls | 548,976 | 37.7 | -78.2 | \$55,126 | \$226,645 | \$187,730 | \$38,915 | 0.7 | 543,658 |
| Motor Upgrades | | 198,264 | 21.7 | 0.0 | \$19,955 | \$193,181 | \$0 | \$193,181 | 9.7 | 199,651 |
| ECM 7 | Premium Efficiency Motors | 198,264 | 21.7 | 0.0 | \$19,955 | \$193,181 | \$0 | \$193,181 | 9.7 | 199,651 |
| Variable Frequency Drive (VFD) Measures | | 2,190,294 | 349.9 | 4.5 | \$220,267 | \$1,471,199 | \$149,900 | \$1,321,299 | 6.0 | 2,206,132 |
| ECM 8 | Install VFD on Variable Air Volume (VAV) Fans | 301,279 | 42.9 | 0.0 | \$30,128 | \$65,877 | \$10,100 | \$55,777 | 1.9 | 303,385 |
| ECM 9 | Install VFDs on Constant Volume (CV) Fans | 1,603,499 | 274.5 | 0.0 | \$161,327 | \$688,566 | \$98,150 | \$590,416 | 3.7 | 1,614,710 |
| ECM 10 | Install VFDs on Chilled Water Pumps | 109,405 | 20.9 | 0.0 | \$10,988 | \$223,348 | \$17,200 | \$206,148 | 18.8 | 110,170 |
| ECM 11 | Install VFDs on Heating Water Pumps | 169,387 | 10.8 | 0.0 | \$17,126 | \$483,134 | \$24,100 | \$459,034 | 26.8 | 170,571 |
| ECM 12 | Install Boiler Draft Fan VFDs | 1,886 | 0.6 | 0.0 | \$185 | \$3,493 | \$200 | \$3,293 | 17.8 | 1,899 |
| ECM 13 | Install VFDs on Kitchen Hood Fan Motors | 4,838 | 0.2 | 4.5 | \$514 | \$6,781 | \$150 | \$6,631 | 12.9 | 5,395 |
| Electric Unitary HVAC Measures | | 706,566 | 261.8 | 311.7 | \$78,634 | \$1,902,486 | \$114,493 | \$1,787,993 | 22.7 | 748,004 |
| ECM 14 | Install High Efficiency Air Conditioning Units | 526,201 | 216.5 | 311.7 | \$59,010 | \$1,801,945 | \$104,216 | \$1,697,729 | 28.8 | 566,378 |
| ECM 15 | Install High Efficiency Heat Pumps | 180,365 | 45.3 | 0.0 | \$19,624 | \$100,541 | \$10,277 | \$90,264 | 4.6 | 181,626 |
| Electric Chiller Replacement | | 163,893 | 8.2 | 0.0 | \$17,912 | \$245,771 | \$37,560 | \$208,211 | 11.6 | 165,039 |
| ECM 16 | Install High Efficiency Chillers | 163,893 | 8.2 | 0.0 | \$17,912 | \$245,771 | \$37,560 | \$208,211 | 11.6 | 165,039 |

ALL OPPORTUNITIES

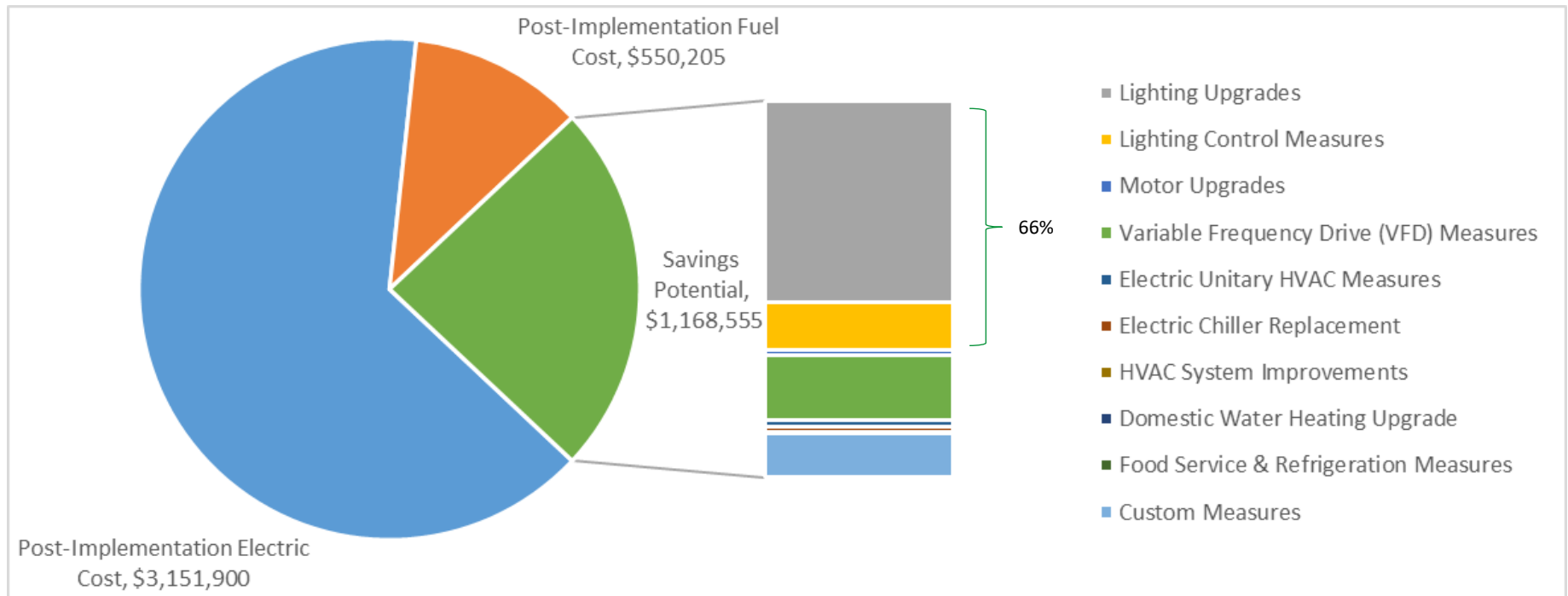
| # | Energy Conservation Measure | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Gas Heating (HVAC/Process) Replacement | | 0 | 0.0 | 5,734.4 | \$39,770 | \$1,233,629 | \$44,131 | \$1,189,498 | 29.9 | 671,427 |
| ECM 17 | Install High Efficiency Hot Water Boilers | 0 | 0.0 | 1,476.5 | \$10,726 | \$342,350 | \$12,831 | \$329,519 | 30.7 | 172,883 |
| ECM 18 | Install High Efficiency Unit Heaters | 0 | 0.0 | 1,854.6 | \$12,651 | \$511,118 | \$0 | \$511,118 | 40.4 | 217,146 |
| ECM 19 | Install Infrared Heaters | 0 | 0.0 | 2,403.3 | \$16,394 | \$380,161 | \$31,300 | \$348,861 | 21.3 | 281,398 |
| HVAC System Improvements | | 13,951 | 0.0 | 5.1 | \$1,465 | \$992 | \$422 | \$570 | 0.4 | 14,650 |
| ECM 20 | Install Pipe Insulation | 13,951 | 0.0 | 5.1 | \$1,465 | \$992 | \$422 | \$570 | 0.4 | 14,650 |
| Domestic Water Heating Upgrade | | 10,124 | 0.0 | 22.2 | \$1,181 | \$2,386 | \$894 | \$1,491 | 1.3 | 12,798 |
| ECM 21 | Install High Efficiency Gas-Fired Water Heater | 0 | 0.0 | 5.9 | \$45 | \$1,769 | \$526 | \$1,243 | 27.4 | 685 |
| ECM 22 | Install Low-Flow DHW Devices | 10,124 | 0.0 | 16.4 | \$1,136 | \$617 | \$369 | \$248 | 0.2 | 12,113 |
| Food Service & Refrigeration Measures | | 44,988 | 5.1 | 0.0 | \$4,747 | \$33,850 | \$1,775 | \$32,075 | 6.8 | 45,303 |
| ECM 23 | Replace Refrigeration Equipment | 5,720 | 0.7 | 0.0 | \$578 | \$24,880 | \$475 | \$24,405 | 42.2 | 5,760 |
| ECM 24 | Vending Machine Control | 39,268 | 4.5 | 0.0 | \$4,169 | \$8,970 | \$1,300 | \$7,670 | 1.8 | 39,543 |
| Custom Measures | | 1,261,479 | 0.0 | 759.9 | \$134,151 | \$538,528 | \$0 | \$538,528 | 4.0 | 1,359,310 |
| ECM 25 | Retro-Commissioning Study | 340,510 | 0.0 | 759.9 | \$41,104 | \$161,517 | \$0 | \$161,517 | 3.9 | 431,865 |
| ECM 26 | Install Heat Pump Water Heaters | 15,421 | 0.0 | 0.0 | \$1,529 | \$4,140 | \$0 | \$4,140 | 2.7 | 15,529 |
| ECM 27 | Install Motor Controller for Escalators | 862,461 | 0.0 | 0.0 | \$87,209 | \$344,271 | \$0 | \$344,271 | 3.9 | 868,528 |
| ECM 28 | High Frequency Battery Chargers | 43,087 | 0.0 | 0.0 | \$4,309 | \$28,600 | \$0 | \$28,600 | 6.6 | 43,388 |
| TOTALS | | 12,225,434 | 1,252.3 | 5,751.1 | \$1,290,394 | \$7,081,089 | \$774,049 | \$6,307,040 | 4.9 | 12,984,326 |

* - All incentives presented in this table are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

COST EFFECTIVE OPPORTUNITIES

Savings Potential



COST EFFECTIVE OPPORTUNITIES

| # | Energy Conservation Measure | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Lighting Upgrades | | 6,196,828 | 512.3 | -911.7 | \$627,151 | \$942,752 | \$193,739 | \$749,013 | 1.2 | 6,133,409 |
| ECM 1 | Install LED Fixtures | 2,022,971 | 109.3 | -220.7 | \$201,034 | \$319,399 | \$40,015 | \$279,384 | 1.4 | 2,011,274 |
| ECM 2 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | 190,619 | 26.8 | -39.3 | \$20,325 | \$34,290 | \$4,955 | \$29,335 | 1.4 | 187,347 |
| ECM 3 | Retrofit Fixtures with LED Lamps | 3,983,238 | 376.2 | -651.7 | \$405,793 | \$589,062 | \$148,769 | \$440,294 | 1.1 | 3,934,787 |
| Lighting Control Measures | | 1,439,048 | 93.2 | -175.1 | \$145,160 | \$516,314 | \$231,135 | \$285,179 | 2.0 | 1,428,605 |
| ECM 4 | Install Occupancy Sensor Lighting Controls | 222,094 | 31.4 | -47.0 | \$22,749 | \$125,169 | \$15,705 | \$109,464 | 4.8 | 218,147 |
| ECM 5 | Install Daylight Dimming/Photocell Controls | 667,977 | 24.2 | -49.9 | \$67,285 | \$164,500 | \$27,700 | \$136,800 | 2.0 | 666,800 |
| ECM 6 | Install High/Low Lighting Controls | 548,976 | 37.7 | -78.2 | \$55,126 | \$226,645 | \$187,730 | \$38,915 | 0.7 | 543,658 |
| Motor Upgrades | | 192,588 | 19.2 | 0.0 | \$19,398 | \$180,938 | \$0 | \$180,938 | 9.3 | 193,934 |
| ECM 7 | Premium Efficiency Motors | 192,588 | 19.2 | 0.0 | \$19,398 | \$180,938 | \$0 | \$180,938 | 9.3 | 193,934 |
| Variable Frequency Drive (VFD) Measures | | 1,965,957 | 325.0 | 4.5 | \$197,752 | \$836,465 | \$111,800 | \$724,665 | 3.7 | 1,980,227 |
| ECM 8 | Install VFD on Variable Air Volume (VAV) Fans | 301,279 | 42.9 | 0.0 | \$30,128 | \$65,877 | \$10,100 | \$55,777 | 1.9 | 303,385 |
| ECM 9 | Install VFDs on Constant Volume (CV) Fans | 1,603,499 | 274.5 | 0.0 | \$161,327 | \$688,566 | \$98,150 | \$590,416 | 3.7 | 1,614,710 |
| ECM 10 | Install VFDs on Chilled Water Pumps | 56,342 | 7.4 | 0.0 | \$5,783 | \$75,242 | \$3,400 | \$71,842 | 12.4 | 56,736 |
| ECM 13 | Install VFDs on Kitchen Hood Fan Motors | 4,838 | 0.2 | 4.5 | \$514 | \$6,781 | \$150 | \$6,631 | 12.9 | 5,395 |
| Electric Unitary HVAC Measures | | 197,965 | 49.9 | 0.0 | \$21,295 | \$114,818 | \$13,728 | \$101,090 | 4.7 | 199,349 |
| ECM 14 | Install High Efficiency Air Conditioning Units | 22,210 | 7.1 | 0.0 | \$2,178 | \$21,886 | \$4,351 | \$17,535 | 8.0 | 22,365 |
| ECM 15 | Install High Efficiency Heat Pumps | 175,755 | 42.7 | 0.0 | \$19,117 | \$92,932 | \$9,377 | \$83,555 | 4.4 | 176,984 |

COST EFFECTIVE OPPORTUNITIES

| # | Energy Conservation Measure | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|---|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Electric Chiller Replacement | | 153,346 | 2.2 | 0.0 | \$16,878 | \$186,688 | \$35,160 | \$151,528 | 9.0 | 154,418 |
| ECM 16 | Install High Efficiency Chillers | 153,346 | 2.2 | 0.0 | \$16,878 | \$186,688 | \$35,160 | \$151,528 | 9.0 | 154,418 |
| HVAC System Improvements | | 13,951 | 0.0 | 5.1 | \$1,465 | \$992 | \$422 | \$570 | 0.4 | 14,650 |
| ECM 20 | Install Pipe Insulation | 13,951 | 0.0 | 5.1 | \$1,465 | \$992 | \$422 | \$570 | 0.4 | 14,650 |
| Domestic Water Heating Upgrade | | 10,124 | 0.0 | 16.4 | \$1,136 | \$617 | \$369 | \$248 | 0.2 | 12,113 |
| ECM 22 | Install Low-Flow DHW Devices | 10,124 | 0.0 | 16.4 | \$1,136 | \$617 | \$369 | \$248 | 0.2 | 12,113 |
| Food Service & Refrigeration Measures | | 39,268 | 4.5 | 0.0 | \$4,169 | \$8,970 | \$1,300 | \$7,670 | 1.8 | 39,543 |
| ECM 24 | Vending Machine Control | 39,268 | 4.5 | 0.0 | \$4,169 | \$8,970 | \$1,300 | \$7,670 | 1.8 | 39,543 |
| Custom Measures | | 1,261,479 | 0.0 | 759.9 | \$134,151 | \$538,528 | \$0 | \$538,528 | 4.0 | 1,359,310 |
| ECM 25 | Retro-Commissioning Study | 340,510 | 0.0 | 759.9 | \$41,104 | \$161,517 | \$0 | \$161,517 | 3.9 | 431,865 |
| ECM 26 | Install Heat Pump Water Heaters | 15,421 | 0.0 | 0.0 | \$1,529 | \$4,140 | \$0 | \$4,140 | 2.7 | 15,529 |
| ECM 27 | Install Motor Controller for Escalators | 862,461 | 0.0 | 0.0 | \$87,209 | \$344,271 | \$0 | \$344,271 | 3.9 | 868,528 |
| ECM 28 | High Frequency Battery Chargers | 43,087 | 0.0 | 0.0 | \$4,309 | \$28,600 | \$0 | \$28,600 | 6.6 | 43,388 |
| TOTALS | | 11,470,553 | 1,006.2 | -300.9 | \$1,168,555 | \$3,327,081 | \$587,652 | \$2,739,430 | 2.3 | 11,515,557 |

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

1171 – STATION TRENTON

| # | Energy Conservation Measure | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$) * | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs) ** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|----------------------------|-----------------------------|--------------------------------|---|
| Lighting Upgrades | | | 398,379 | 38.1 | -62 | \$43,369 | \$134,634 | \$14,531 | \$120,103 | 2.8 | 393,925 |
| ECM 1 | Install LED Fixtures | Yes | 228,579 | 20.4 | -28 | \$24,944 | \$108,682 | \$8,315 | \$100,367 | 4.0 | 226,934 |
| ECM 2 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | Yes | 8,136 | 0.8 | -2 | \$882 | \$1,375 | \$200 | \$1,175 | 1.3 | 7,990 |
| ECM 3 | Retrofit Fixtures with LED Lamps | Yes | 161,663 | 16.9 | -32 | \$17,543 | \$24,577 | \$6,016 | \$18,561 | 1.1 | 159,001 |
| Lighting Control Measures | | | 52,183 | 4.4 | -11 | \$5,657 | \$18,079 | \$13,440 | \$4,639 | 0.8 | 51,247 |
| ECM 4 | Install Occupancy Sensor Lighting Controls | Yes | 5,012 | 0.7 | -1 | \$543 | \$3,704 | \$460 | \$3,244 | 6.0 | 4,922 |
| ECM 5 | Install Daylight Dimming/Photocell Controls | Yes | 26,784 | 1.9 | -6 | \$2,904 | \$4,700 | \$4,085 | \$615 | 0.2 | 26,303 |
| ECM 6 | Install High/Low Lighting Controls | Yes | 20,388 | 1.9 | -4 | \$2,210 | \$9,675 | \$8,895 | \$780 | 0.4 | 20,022 |
| Motor Upgrades | | | 4,324 | 0.4 | 0 | \$476 | \$4,495 | \$0 | \$4,495 | 9.4 | 4,354 |
| ECM 7 | Premium Efficiency Motors | Yes | 4,324 | 0.4 | 0 | \$476 | \$4,495 | \$0 | \$4,495 | 9.4 | 4,354 |
| Variable Frequency Drive (VFD) Measures | | | 117,085 | 14.3 | 0 | \$12,887 | \$157,656 | \$16,800 | \$140,856 | 10.9 | 117,903 |
| ECM 8 | Install VFDs on Constant Volume (CV) Fans | Yes | 75,983 | 11.6 | 0 | \$8,363 | \$46,277 | \$9,200 | \$37,077 | 4.4 | 76,514 |
| ECM 9 | Install VFDs on Heating Water Pumps | No | 41,102 | 2.7 | 0 | \$4,524 | \$111,379 | \$7,600 | \$103,779 | 22.9 | 41,389 |
| Unitary HVAC Measures | | | 19,768 | 11.5 | 0 | \$2,176 | \$81,235 | \$3,733 | \$77,502 | 35.6 | 19,906 |
| ECM 10 | Install High Efficiency Air Conditioning Units | No | 15,158 | 8.9 | 0 | \$1,668 | \$73,626 | \$2,833 | \$70,793 | 42.4 | 15,264 |
| ECM 11 | Install High Efficiency Heat Pumps | No | 4,610 | 2.5 | 0 | \$507 | \$7,609 | \$900 | \$6,709 | 13.2 | 4,642 |
| Electric Chiller Replacement | | | 153,346 | 2.2 | 0 | \$16,878 | \$186,688 | \$35,160 | \$151,528 | 9.0 | 154,418 |
| ECM 12 | Install High Efficiency Chillers | Yes | 153,346 | 2.2 | 0 | \$16,878 | \$186,688 | \$35,160 | \$151,528 | 9.0 | 154,418 |
| Domestic Water Heating Upgrade | | | 0 | 0.0 | 7 | \$56 | \$1,798 | \$554 | \$1,243 | 22.1 | 852 |
| ECM 13 | Install High Efficiency Gas-Fired Water Heater | No | 0 | 0.0 | 6 | \$45 | \$1,769 | \$526 | \$1,243 | 27.5 | 685 |
| ECM 14 | Install Low-Flow DHW Devices | Yes | 0 | 0.0 | 1 | \$11 | \$29 | \$29 | \$0 | 0.0 | 167 |
| Food Service & Refrigeration Measures | | | 1,954 | 0.2 | 0 | \$215 | \$460 | \$100 | \$360 | 1.7 | 1,968 |
| ECM 15 | Vending Machine Control | Yes | 1,954 | 0.2 | 0 | \$215 | \$460 | \$100 | \$360 | 1.7 | 1,968 |
| Custom Measures | | | 62,774 | 0.0 | 116 | \$7,810 | \$31,021 | \$0 | \$31,021 | 4.0 | 76,845 |
| ECM 16 | Retro-Commissioning Study | Yes | 40,877 | 0.0 | 116 | \$5,400 | \$20,800 | \$0 | \$20,800 | 3.9 | 54,794 |
| ECM 17 | Install Motor Controller for Escalators | Yes | 21,897 | 0.0 | 0 | \$2,410 | \$10,221 | \$0 | \$10,221 | 4.2 | 22,050 |
| TOTALS (COST EFFECTIVE MEASURES) | | | 748,942 | 56.8 | 45 | \$82,779 | \$421,683 | \$72,460 | \$349,224 | 4.2 | 759,437 |
| TOTALS (ALL MEASURES) | | | 809,812 | 71.0 | 51 | \$89,524 | \$616,066 | \$84,318 | \$531,748 | 5.9 | 821,418 |

1172 – NEWARK PENN STATION

| # | Energy Conservation Measure | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Lighting Upgrades | | | 1,675,615 | 106.9 | -238 | \$162,840 | \$163,369 | \$39,207 | \$124,162 | 0.8 | 1,659,463 |
| ECM 1 | Install LED Fixtures | Yes | 1,238,217 | 81.2 | -185 | \$120,274 | \$93,570 | \$24,850 | \$68,720 | 0.6 | 1,225,209 |
| ECM 2 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | Yes | 28,075 | 2.4 | -5 | \$2,720 | \$2,794 | \$400 | \$2,394 | 0.9 | 27,654 |
| ECM 3 | Retrofit Fixtures with LED Lamps | Yes | 409,323 | 23.2 | -48 | \$39,845 | \$67,005 | \$13,957 | \$53,048 | 1.3 | 406,600 |
| Lighting Control Measures | | | 517,367 | 14.2 | -37 | \$50,510 | \$98,875 | \$61,460 | \$37,415 | 0.7 | 516,657 |
| ECM 4 | Install Occupancy Sensor Lighting Controls | Yes | 33,459 | 3.5 | -7 | \$3,237 | \$15,550 | \$1,730 | \$13,820 | 4.3 | 32,858 |
| ECM 5 | Install Daylight Dimming/Photocell Controls | Yes | 235,544 | 1.1 | -8 | \$23,050 | \$12,450 | \$2,155 | \$10,295 | 0.4 | 236,233 |
| ECM 6 | Install High/Low Lighting Controls | Yes | 248,364 | 9.5 | -22 | \$24,223 | \$70,875 | \$57,575 | \$13,300 | 0.5 | 247,566 |
| Motor Upgrades | | | 5,677 | 2.5 | 0 | \$557 | \$12,243 | \$0 | \$12,243 | 22.0 | 5,716 |
| ECM 7 | Premium Efficiency Motors | No | 5,677 | 2.5 | 0 | \$557 | \$12,243 | \$0 | \$12,243 | 22.0 | 5,716 |
| Variable Frequency Drive (VFD) Measures | | | 289,917 | 40.1 | 0 | \$28,435 | \$548,588 | \$45,550 | \$503,038 | 17.7 | 291,944 |
| ECM 8 | Install VFDs on Constant Volume (CV) Fans | Yes | 116,996 | 18.6 | 0 | \$11,475 | \$55,501 | \$15,450 | \$40,051 | 3.5 | 117,814 |
| ECM 9 | Install VFDs on Chilled Water Pumps | No | 53,064 | 13.5 | 0 | \$5,204 | \$148,106 | \$13,800 | \$134,306 | 25.8 | 53,435 |
| ECM 10 | Install VFDs on Heating Water Pumps | No | 117,971 | 7.4 | 0 | \$11,571 | \$341,487 | \$16,100 | \$325,387 | 28.1 | 118,796 |
| ECM 11 | Install Boiler Draft Fan VFDs | No | 1,886 | 0.6 | 0 | \$185 | \$3,493 | \$200 | \$3,293 | 17.8 | 1,899 |
| Unitary HVAC Measures | | | 44,942 | 14.1 | 0 | \$4,408 | \$65,090 | \$9,741 | \$55,349 | 12.6 | 45,256 |
| ECM 12 | Install High Efficiency Air Conditioning Units | Yes | 22,210 | 7.1 | 0 | \$2,178 | \$21,886 | \$4,351 | \$17,535 | 8.0 | 22,365 |
| ECM 13 | Install High Efficiency Heat Pumps | Yes | 22,732 | 6.9 | 0 | \$2,230 | \$43,204 | \$5,390 | \$37,814 | 17.0 | 22,891 |
| Electric Chiller Replacement | | | 10,547 | 6.0 | 0 | \$1,034 | \$59,084 | \$2,400 | \$56,684 | 54.8 | 10,621 |
| ECM 14 | Install High Efficiency Chillers | No | 10,547 | 6.0 | 0 | \$1,034 | \$59,084 | \$2,400 | \$56,684 | 54.8 | 10,621 |
| Gas Heating (HVAC/Process) Replacement | | | 0 | 0.0 | 122 | \$769 | \$34,974 | \$5,877 | \$29,096 | 37.8 | 14,240 |
| ECM 15 | Install High Efficiency Hot Water Boilers | No | 0 | 0.0 | 122 | \$769 | \$34,974 | \$5,877 | \$29,096 | 37.8 | 14,240 |
| HVAC System Improvements | | | 3,950 | 0.0 | 0 | \$387 | \$225 | \$156 | \$69 | 0.2 | 3,978 |
| ECM 16 | Install Pipe Insulation | Yes | 3,950 | 0.0 | 0 | \$387 | \$225 | \$156 | \$69 | 0.2 | 3,978 |
| Domestic Water Heating Upgrade | | | 1,022 | 0.0 | 0 | \$100 | \$65 | \$52 | \$13 | 0.1 | 1,029 |
| ECM 17 | Install Low-Flow DHW Devices | Yes | 1,022 | 0.0 | 0 | \$100 | \$65 | \$52 | \$13 | 0.1 | 1,029 |
| Food Service & Refrigeration Measures | | | 5,449 | 0.6 | 0 | \$534 | \$2,954 | \$300 | \$2,654 | 5.0 | 5,487 |
| ECM 18 | Replace Refrigeration Equipment | No | 271 | 0.0 | 0 | \$27 | \$2,034 | \$0 | \$2,034 | 76.4 | 273 |
| ECM 19 | Vending Machine Control | Yes | 5,178 | 0.6 | 0 | \$508 | \$920 | \$300 | \$620 | 1.2 | 5,214 |
| Custom Measures | | | 298,213 | 0.0 | 379 | \$31,647 | \$164,312 | \$0 | \$164,312 | 5.2 | 344,703 |
| ECM 20 | Retro-Commissioning Study | Yes | 140,958 | 0.0 | 379 | \$16,223 | \$65,342 | \$0 | \$65,342 | 4.0 | 186,348 |
| ECM 21 | Install Heat Pump Water Heater | Yes | 7,255 | 0.0 | 0 | \$712 | \$2,070 | \$0 | \$2,070 | 2.9 | 7,306 |
| ECM 22 | Install Motor Controller for Escalators | Yes | 150,000 | 0.0 | 0 | \$14,712 | \$96,900 | \$0 | \$96,900 | 6.6 | 151,049 |
| TOTALS (COST EFFECTIVE MEASURES) | | | 2,663,282 | 154.2 | 104 | \$261,875 | \$548,357 | \$126,366 | \$421,991 | 1.6 | 2,694,114 |
| TOTALS (ALL MEASURES) | | | 2,852,698 | 184.4 | 226 | \$281,221 | \$1,149,778 | \$164,743 | \$985,035 | 3.5 | 2,899,094 |

1173 – SECAUCUS JUNCTION

| # | Energy Conservation Measure | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Lighting Upgrades | | | 1,152,512 | 56.7 | -86 | \$116,317 | \$187,125 | \$44,789 | \$142,336 | 1.2 | 1,150,449 |
| ECM 1 | Install LED Fixtures | Yes | 173,538 | 7.6 | -8 | \$17,552 | \$33,147 | \$6,850 | \$26,297 | 1.5 | 173,819 |
| ECM 2 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | Yes | 2,384 | 0.2 | -1 | \$238 | \$404 | \$40 | \$364 | 1.5 | 2,341 |
| ECM 3 | Retrofit Fixtures with LED Lamps | Yes | 976,590 | 48.8 | -78 | \$98,527 | \$153,573 | \$37,899 | \$115,674 | 1.2 | 974,288 |
| Lighting Control Measures | | | 329,431 | 8.4 | -17 | \$33,307 | \$72,569 | \$41,155 | \$31,414 | 0.9 | 329,764 |
| ECM 4 | Install Occupancy Sensor Lighting Controls | Yes | 13,561 | 1.8 | -3 | \$1,355 | \$9,994 | \$1,275 | \$8,719 | 6.4 | 13,317 |
| ECM 5 | Install Daylight Dimming/Photocell Controls | Yes | 231,817 | 1.0 | -2 | \$23,510 | \$18,900 | \$2,290 | \$16,610 | 0.7 | 233,177 |
| ECM 6 | Install High/Low Lighting Controls | Yes | 84,053 | 5.6 | -12 | \$8,443 | \$43,675 | \$37,590 | \$6,085 | 0.7 | 83,270 |
| Motor Upgrades | | | 64,290 | 5.7 | 0 | \$6,525 | \$69,680 | \$0 | \$69,680 | 10.7 | 64,739 |
| ECM 7 | Premium Efficiency Motors | Yes | 64,290 | 5.7 | 0 | \$6,525 | \$69,680 | \$0 | \$69,680 | 10.7 | 64,739 |
| Variable Frequency Drive (VFD) Measures | | | 293,854 | 74.5 | 0 | \$29,822 | \$115,964 | \$18,400 | \$97,564 | 3.3 | 295,908 |
| ECM 8 | Install VFDs on Constant Volume (CV) Fans | Yes | 293,854 | 74.5 | 0 | \$29,822 | \$115,964 | \$18,400 | \$97,564 | 3.3 | 295,908 |
| Unitary HVAC Measures | | | 82,887 | 53.3 | 307 | \$10,708 | \$264,795 | \$21,340 | \$243,455 | 22.7 | 119,362 |
| ECM 9 | Install High Efficiency Air Conditioning Units | No | 82,887 | 53.3 | 307 | \$10,708 | \$264,795 | \$21,340 | \$243,455 | 22.7 | 119,362 |
| HVAC System Improvements | | | 1,061 | 0.0 | 0 | \$108 | \$58 | \$20 | \$38 | 0.4 | 1,068 |
| ECM 10 | Install Pipe Insulation | Yes | 1,061 | 0.0 | 0 | \$108 | \$58 | \$20 | \$38 | 0.4 | 1,068 |
| Domestic Water Heating Upgrade | | | 8,341 | 0.0 | 0 | \$847 | \$258 | \$144 | \$114 | 0.1 | 8,399 |
| ECM 11 | Install Low-Flow DHW Devices | Yes | 8,341 | 0.0 | 0 | \$847 | \$258 | \$144 | \$114 | 0.1 | 8,399 |
| Food Service & Refrigeration Measures | | | 3,675 | 0.4 | 0 | \$373 | \$2,995 | \$100 | \$2,895 | 7.8 | 3,701 |
| ECM 12 | Replace Refrigeration Equipment | No | 512 | 0.1 | 0 | \$52 | \$2,305 | \$0 | \$2,305 | 44.4 | 515 |
| ECM 13 | Vending Machine Control | Yes | 3,163 | 0.4 | 0 | \$321 | \$690 | \$100 | \$590 | 1.8 | 3,185 |
| Custom Measures | | | 690,600 | 0.0 | 0 | \$70,087 | \$237,150 | \$0 | \$237,150 | 3.4 | 695,429 |
| ECM 14 | Install Motor Controller for Escalators | Yes | 690,600 | 0.0 | 0 | \$70,087 | \$237,150 | \$0 | \$237,150 | 3.4 | 695,429 |
| TOTALS (COST EFFECTIVE MEASURES) | | | 2,543,251 | 145.6 | -103 | \$257,333 | \$683,493 | \$104,608 | \$578,885 | 2.2 | 2,548,942 |
| TOTALS (ALL MEASURES) | | | 2,626,650 | 198.9 | 203 | \$268,092 | \$950,593 | \$125,948 | \$824,645 | 3.1 | 2,668,819 |

9102 – HEADQUARTERS BLDG

| # | Energy Conservation Measure | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Lighting Upgrades | | | 1,093,267 | 165.1 | -229 | \$118,945 | \$192,344 | \$45,048 | \$147,296 | 1.2 | 1,074,146 |
| ECM 1 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | Yes | 146,596 | 22.5 | -31 | \$15,949 | \$28,015 | \$4,125 | \$23,890 | 1.5 | 144,032 |
| ECM 2 | Retrofit Fixtures with LED Lamps | Yes | 946,671 | 142.6 | -198 | \$102,996 | \$164,329 | \$40,923 | \$123,406 | 1.2 | 930,114 |
| Lighting Control Measures | | | 237,775 | 37.6 | -50 | \$25,869 | \$204,448 | \$57,210 | \$147,238 | 5.7 | 233,616 |
| ECM 3 | Install Occupancy Sensor Lighting Controls | Yes | 83,414 | 14.6 | -17 | \$9,075 | \$51,798 | \$6,650 | \$45,148 | 5.0 | 81,955 |
| ECM 4 | Install Daylight Dimming Controls | Yes | 65,394 | 12.0 | -14 | \$7,115 | \$100,000 | \$9,410 | \$90,590 | 12.7 | 64,250 |
| ECM 5 | Install High/Low Lighting Controls | Yes | 88,967 | 11.0 | -19 | \$9,679 | \$52,650 | \$41,150 | \$11,500 | 1.2 | 87,411 |
| Variable Frequency Drive (VFD) Measures | | | 14,384 | 1.6 | 0 | \$1,587 | \$16,159 | \$1,000 | \$15,159 | 9.6 | 14,484 |
| ECM 6 | Install VFDs on Chilled Water Pumps | Yes | 14,384 | 1.6 | 0 | \$1,587 | \$16,159 | \$1,000 | \$15,159 | 9.6 | 14,484 |
| Unitary HVAC Measures | | | 522,457 | 171.4 | 0 | \$57,657 | \$1,403,852 | \$76,377 | \$1,327,475 | 23.0 | 526,110 |
| ECM 7 | Install High Efficiency Air Conditioning Units | No | 369,434 | 135.6 | 0 | \$40,770 | \$1,354,124 | \$72,390 | \$1,281,734 | 31.4 | 372,017 |
| ECM 8 | Install High Efficiency Heat Pumps | Yes | 153,023 | 35.8 | 0 | \$16,887 | \$49,728 | \$3,987 | \$45,741 | 2.7 | 154,093 |
| Gas Heating (HVAC/Process) Replacement | | | 0 | 0.0 | 1,128 | \$8,409 | \$224,617 | \$0 | \$224,617 | 26.7 | 132,077 |
| ECM 9 | Install High Efficiency Hot Water Boilers | No | 0 | 0.0 | 1,128 | \$8,409 | \$224,617 | \$0 | \$224,617 | 26.7 | 132,077 |
| HVAC System Improvements | | | 3,973 | 0.0 | 0 | \$438 | \$277 | \$96 | \$181 | 0.4 | 4,001 |
| ECM 10 | Install Pipe Insulation | Yes | 3,973 | 0.0 | 0 | \$438 | \$277 | \$96 | \$181 | 0.4 | 4,001 |
| Food Service & Refrigeration Measures | | | 22,530 | 2.6 | 0 | \$2,486 | \$8,179 | \$650 | \$7,529 | 3.0 | 22,687 |
| ECM 11 | Replace Refrigeration Equipment | No | 568 | 0.1 | 0 | \$63 | \$3,119 | \$50 | \$3,069 | 48.9 | 572 |
| ECM 12 | Vending Machine Control | Yes | 21,961 | 2.5 | 0 | \$2,424 | \$5,060 | \$600 | \$4,460 | 1.8 | 22,115 |
| Custom Measures | | | 158,676 | 0.0 | 264 | \$19,481 | \$75,375 | \$0 | \$75,375 | 3.9 | 190,722 |
| ECM 13 | Retro-Commissioning Study | Yes | 158,676 | 0.0 | 264 | \$19,481 | \$75,375 | \$0 | \$75,375 | 3.9 | 190,722 |
| TOTALS (COST EFFECTIVE MEASURES) | | | 1,683,058 | 242.5 | -14 | \$185,632 | \$543,391 | \$107,941 | \$435,451 | 2.3 | 1,693,177 |
| TOTALS (ALL MEASURES) | | | 2,053,061 | 378.2 | 1,114 | \$234,874 | \$2,125,251 | \$180,381 | \$1,944,870 | 8.3 | 2,197,843 |

MEADOWLANDS MAINTENANCE COMPLEX (MMC)

| # | Energy Conservation Measure | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| Lighting Upgrades | | | 1,877,056 | 145.6 | -297 | \$185,681 | \$265,280 | \$50,164 | \$215,116 | 1.2 | 1,855,427 |
| ECM 1 | Install LED Fixtures | Yes | 382,637 | 0.0 | 0 | \$38,264 | \$84,000 | \$0 | \$84,000 | 2.2 | 385,312 |
| ECM 2 | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | Yes | 5,427 | 1.0 | -1 | \$535 | \$1,702 | \$190 | \$1,512 | 2.8 | 5,330 |
| ECM 3 | Retrofit Fixtures with LED Lamps | Yes | 1,488,992 | 144.7 | -296 | \$146,882 | \$179,578 | \$49,974 | \$129,604 | 0.9 | 1,464,785 |
| Lighting Control Measures | | | 302,292 | 28.7 | -61 | \$29,817 | \$122,343 | \$57,870 | \$64,473 | 2.2 | 297,322 |
| ECM 4 | Install Occupancy Sensor Lighting Controls | Yes | 86,649 | 10.8 | -18 | \$8,539 | \$44,123 | \$5,590 | \$38,533 | 4.5 | 85,095 |
| ECM 5 | Install Daylight Dimming/Photocell Controls | Yes | 108,439 | 8.2 | -20 | \$10,706 | \$28,450 | \$9,760 | \$18,690 | 1.7 | 106,838 |
| ECM 6 | Install High/Low Lighting Controls | Yes | 107,204 | 9.6 | -22 | \$10,571 | \$49,770 | \$42,520 | \$7,250 | 0.7 | 105,389 |
| Motor Upgrades | | | 123,974 | 13.1 | 0 | \$12,397 | \$106,763 | \$0 | \$106,763 | 8.6 | 124,840 |
| ECM 7 | Premium Efficiency Motors | Yes | 123,974 | 13.1 | 0 | \$12,397 | \$106,763 | \$0 | \$106,763 | 8.6 | 124,840 |
| Variable Frequency Drive (VFD) Measures | | | 1,475,055 | 219.5 | 4 | \$147,536 | \$632,832 | \$68,150 | \$564,682 | 3.8 | 1,485,892 |
| ECM 8 | Install VFD on Variable Air Volume (VAV) Fans | Yes | 301,279 | 42.9 | 0 | \$30,128 | \$65,877 | \$10,100 | \$55,777 | 1.9 | 303,385 |
| ECM 9 | Install VFDs on Constant Volume (CV) Fans | Yes | 1,116,666 | 169.9 | 0 | \$111,667 | \$470,824 | \$55,100 | \$415,724 | 3.7 | 1,124,474 |
| ECM 10 | Install VFDs on Chilled Water Pumps | Yes | 41,958 | 5.8 | 0 | \$4,196 | \$59,082 | \$2,400 | \$56,682 | 13.5 | 42,252 |
| ECM 11 | Install VFDs on Heating Water Pumps | No | 10,314 | 0.7 | 0 | \$1,031 | \$30,268 | \$400 | \$29,868 | 29.0 | 10,386 |
| ECM 12 | Install VFDs on Kitchen Hood Fan Motors | Yes | 4,838 | 0.2 | 4 | \$514 | \$6,781 | \$150 | \$6,631 | 12.9 | 5,395 |
| Unitary HVAC Measures | | | 36,512 | 11.5 | 5 | \$3,686 | \$87,515 | \$3,302 | \$84,213 | 22.8 | 37,370 |
| ECM 13 | Install High Efficiency Air Conditioning Units | No | 36,512 | 11.5 | 5 | \$3,686 | \$87,515 | \$3,302 | \$84,213 | 22.8 | 37,370 |
| Gas Heating (HVAC/Process) Replacement | | | 0 | 0.0 | 4,485 | \$30,592 | \$974,039 | \$38,254 | \$935,785 | 30.6 | 525,110 |
| ECM 14 | Install High Efficiency Hot Water Boilers | No | 0 | 0.0 | 227 | \$1,548 | \$82,760 | \$6,954 | \$75,806 | 49.0 | 26,566 |
| ECM 15 | Install High Efficiency Unit Heaters | No | 0 | 0.0 | 1,855 | \$12,651 | \$511,118 | \$0 | \$511,118 | 40.4 | 217,146 |
| ECM 16 | Install Infrared Heaters | No | 0 | 0.0 | 2,403 | \$16,394 | \$380,161 | \$31,300 | \$348,861 | 21.3 | 281,398 |
| HVAC System Improvements | | | 4,967 | 0.0 | 5 | \$532 | \$433 | \$150 | \$283 | 0.5 | 5,603 |
| ECM 17 | Install Pipe Insulation | Yes | 4,967 | 0.0 | 5 | \$532 | \$433 | \$150 | \$283 | 0.5 | 5,603 |
| Domestic Water Heating Upgrade | | | 761 | 0.0 | 15 | \$178 | \$265 | \$144 | \$121 | 0.7 | 2,517 |
| ECM 18 | Install Low-Flow DHW Devices | Yes | 761 | 0.0 | 15 | \$178 | \$265 | \$144 | \$121 | 0.7 | 2,517 |
| Food Service & Refrigeration Measures | | | 11,380 | 1.3 | 0 | \$1,138 | \$19,262 | \$625 | \$18,637 | 16.4 | 11,459 |
| ECM 19 | Replace Refrigeration Equipment | No | 4,368 | 0.5 | 0 | \$437 | \$17,422 | \$425 | \$16,997 | 38.9 | 4,399 |
| ECM 20 | Vending Machine Control | Yes | 7,012 | 0.8 | 0 | \$701 | \$1,840 | \$200 | \$1,640 | 2.3 | 7,061 |
| Custom Measures | | | 51,253 | 0.0 | 0 | \$5,126 | \$30,670 | \$0 | \$30,670 | 6.0 | 51,611 |
| ECM 21 | Install Heat Pump Water Heater | Yes | 8,166 | 0.0 | 0 | \$817 | \$2,070 | \$0 | \$2,070 | 2.5 | 8,223 |
| ECM 22 | High Frequency Battery Chargers | Yes | 43,087 | 0.0 | 0 | \$4,309 | \$28,600 | \$0 | \$28,600 | 6.6 | 43,388 |
| TOTALS (COST EFFECTIVE MEASURES) | | | 3,832,055 | 407.0 | -333 | \$380,936 | \$1,130,157 | \$176,278 | \$953,880 | 2.5 | 3,819,888 |
| TOTALS (ALL MEASURES) | | | 3,883,249 | 419.7 | 4,157 | \$416,683 | \$2,239,402 | \$218,659 | \$2,020,743 | 4.8 | 4,397,153 |

ENERGY EFFICIENT BEST PRACTICES

- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings
- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

See individual reports for specific EE practices by building

MEASURES FOR FUTURE CONSIDERATION

- Building Envelope Improvements
- Thermostat Control for Electric Baseboard Heating
- Electric Sub Metering
- Eliminate Oversized Domestic Hot Water Heating Systems
- Disaggregate Boiler System
- Upgrade to a Heat Pump System
- Implement Data Center Energy Efficiency Measures
- Insulating Pipes above Drop Ceiling

SOLAR ENERGY GENERATION POTENTIAL

| | MMC | Newark Penn | Secaucus | HQ |
|--|-------------|----------------|-------------|-------------|
| <i>Potential:</i> | HIGH | HIGH | HIGH | HIGH |
| <i>System Potential: (kW)</i> | 1,160 | 625 | 820 | 161 |
| <i>Electric Generation: (kWh per year)</i> | 1,381,990 | 744,606 | 976,924 | 191,811 |
| <i>Displaced Cost: (per year)</i> | \$138,200 | \$73,030 | \$99,140 | \$21,170 |

Transition Incentive (TI) Program:

<https://www.njcleanenergy.com/renewable-energy/programs/transition-incentive-program>

Community Solar Energy Pilot Program:

<http://www.NJCleanEnergy.com/CommunitySolar>

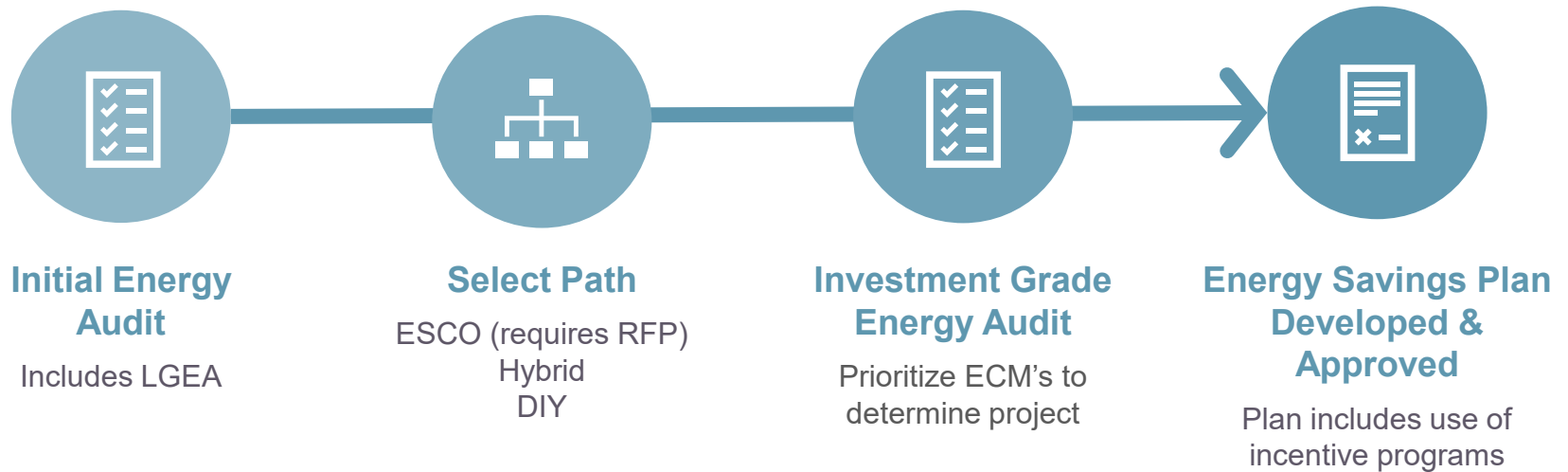
FINANCING MECHANISM: ESIP

ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Provides alternative financing for energy savings projects at public institutions
- Administered directly by the NJBPU
- Project is paid for with the value of its own energy savings
- 15 or 20-year repayment term
- NJCEP incentives/rebates are layered within an ESIP
- No upfront capital expenses
- Doesn't require voter approval



FINANCING MECHANISM: ESIP



ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

FOR MORE INFORMATION

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ESIP Coordinator

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o: 609.633.9641

c: 609.915.0903

COMMERCIAL & INDUSTRIAL PROGRAMS

<https://www.njcleanenergy.com/transition>

LOCAL
GOVERNMENT
CUSTOMERS

COMMERCIAL &
INSTITUTIONAL
CUSTOMERS

LARGE
ENERGY
CUSTOMERS

EXISTING BUILDINGS

MEASUREMENT & AUDITS

FREE Energy Audits



RETROFITS

Prescriptive &
Custom Rebates

Direct Install

Engineered Solutions

And more from
your local utility!



Incentives up
to \$4 million
for eligible projects



NEW CONSTRUCTION

Prescriptive & Custom
Rebates for New
Construction and
Gut Rehabs

Pay for Performance
incentives for
buildings over
50,000 sq. ft.



DISTRIBUTED ENERGY RESOURCES

Combined Heat & Power
and Fuel Cell Installation
Incentives

Microgrid Development

Battery Storage

Muni EV Fleets



Key:

Programs run by NJCEP



Programs run by investor-owned utility companies



LARGE ENERGY USERS

NJCleanEnergy.com/LEUP

What is LEUP: The Large Energy Users Program (LEUP) encourages large C&I utility customers to self-invest in energy efficiency and combined heat & power projects and fuel cells.

Qualifications:

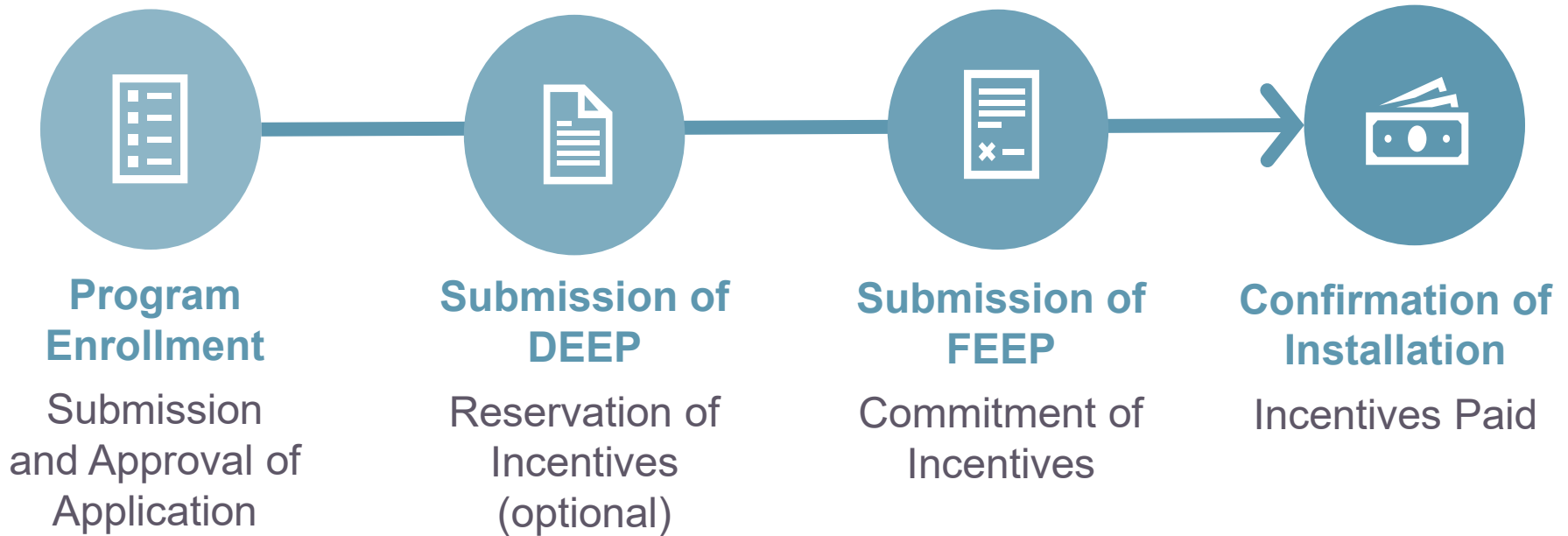
- Applicants qualify into the program as an entity (not specific buildings)
- Applicants contribute at least \$200,000 in NJCEP funds within the prior fiscal year.
- For applicants who have not used LEUP in the prior fiscal year, and additional years' worth of energy can be utilized to increase their overall incentive cap.

Incentive Cap: Maximum incentive* is:

- \$4 million
- 75% of total project
- 90% of NJCEP contribution
- Annual energy saving cap (\$0.33/kWh and \$3.75/Therm)

LARGE ENERGY USERS

NJCleanEnergy.com/LEUP



Customers may submit up to three Draft Energy Efficiency Plans (DEEPs) or Final Energy Efficiency Plans (FEEDs) within the fiscal year enrolled

FOR MORE INFORMATION

NJ Clean Energy Program

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QUESTIONS

