## New Jersey's Clean Energy Program

LGEA Exit Meeting for:

Piscataway Board of Education

February 17, 2020





## **INTRODUCTIONS**

- Piscataway BOE
  - David Oliveira Business Administrator/Board Secretary
  - Bill Griffith Facilities Manager
- NJ Clean Energy Program
  - Aimee Lalonde TRC Program Manager
  - Sarah Landis & Kush Patel TRC Auditors
  - Sarah Walters TRC Account Manager
  - Tony O'Donnell TRC Outreach Account Manager



## AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of Energy Conservation Measures (ECMs) identified
- Questions regarding the draft audit report
- Overview of NJCEP equipment incentives
- Next steps for Piscataway BOE



## LGEA PROCESS

- Application Approval
- Scheduling Call
- Audit
- Benchmarking & Analysis
- Draft Report
- Exit Meeting Presentation
- Final Report



## SITE VISIT & UTILITY ANALYSIS

## Overview of Systems, Baseline & Existing Conditions:

- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment
- Building Energy Management System

#### **Utility Consumption:**

- Electric Consumption and Costs
- Natural Gas Consumption and Costs

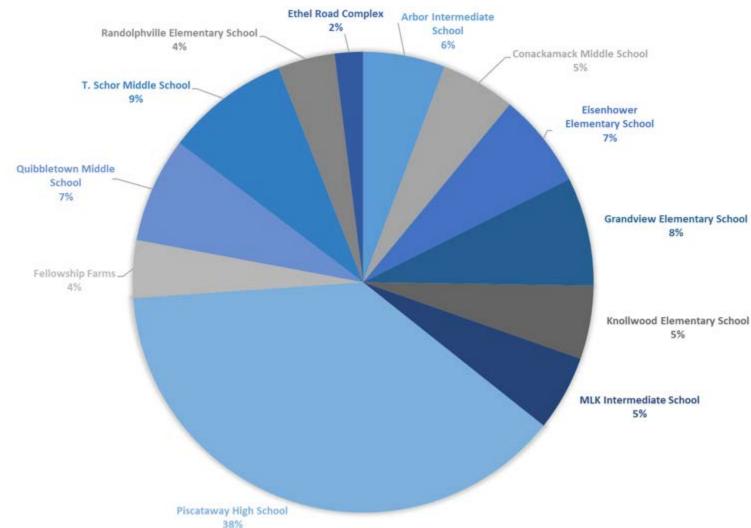
#### Sites Visited/Analyzed

- Piscataway High School
- Conackamack Middle School
- Quibbletown Middle School
- T. Schor Middle School
- Arbor Intermediate School
- MLK Intermediate School
- Eisenhower Elementary School
- Grandview Elementary School
- Knollwood Elementary School
- Randolphville Elementary School
- Fellowship Farms School
- Ethel Rd. Complex



## **UTILITY BREAKOUT**

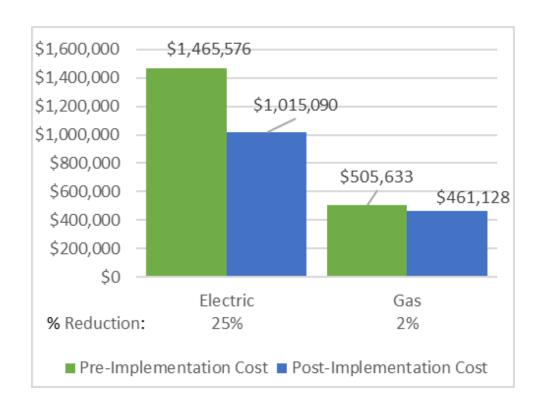
#### Percent of Total Annual Energy Costs





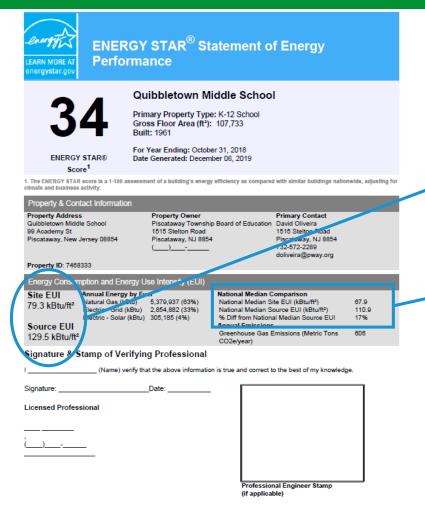
## UTILITY BREAKOUT

Pre & Post Implementation Cost





## BENCHMARKING



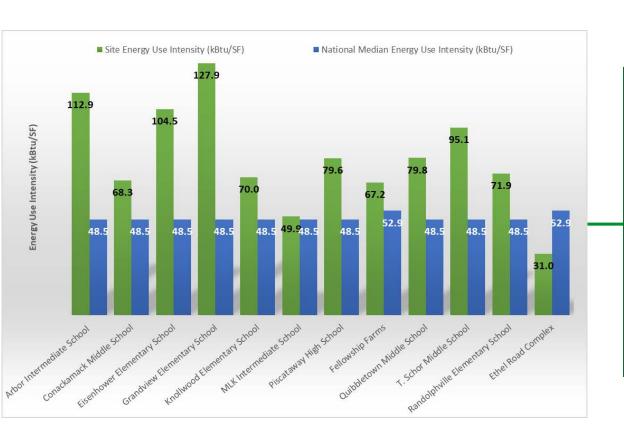
Site EUI 79.3 kBtu/ft² Source EUI 129.5 kBtu/ft²

National Median Comparison
National Median Site EUI (kBtu/ft²) 67.9
National Median Source EUI (kBtu/ft²) 110.9
% Diff from National Median Source EUI 17%

ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.



## BENCHMARKING

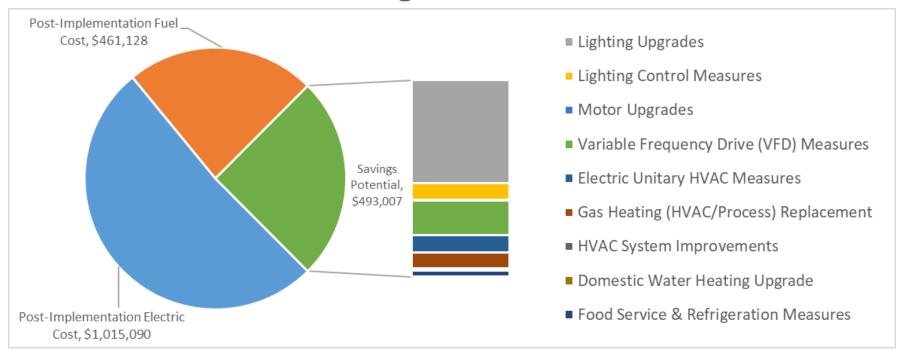


Site Name	Energy Star Score
Piscataway High School	31
Conackamack Middle School	59
Quibbletown Middle School	34
T. Schor Middle School	21
Arbor Intermediate School	19
MLK Intermediate School	56
Eisenhower Elementary School	18
Grandview Elementary School	7
Knollwood Elementary School	51
Randolphville Elementary School	53
Fellowship Farms School	32
Ethel Rd. Complex	N/A



## ALL OPPORTUNITIES

#### **Savings Potential**





## ALL OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades	2,241,409	436.2	-465.2	\$258,295	\$707,523	\$358,714	\$348,809	1.4	2,202,617
ECM 1	Install LED Fixtures	57,038	5.1	-9.1	\$6,169	\$24,958	\$5,930	\$19,028	3.1	56,371
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	17,243	8.4	-3.8	\$2,209	\$17,205	\$4,902	\$12,303	5.6	16,919
ECM 3	Retrofit Fixtures with LED Lamps	2,163,620	422.4	-451.5	\$249,533	\$661,161	\$347,882	\$313,279	1.3	2,125,881
ECM 4	Install LED Exit Signs	3,508	0.3	-0.7	\$383	\$4,200	\$0	\$4,200	11.0	3,446
Lighting	Control Measures	381,464	52.4	-79.8	\$42,256	\$214,621	\$79,455	\$135,166	3.2	374,787
ECM 5	Install Occupancy Sensor Lighting Controls	327,721	45.8	-68.6	\$36,508	\$171,871	\$38,430	\$133,441	3.7	321,985
ECM 6	Install High/Low Lighting Controls	53,743	6.5	-11.2	\$5,748	\$42,750	\$41,025	\$1,725	0.3	52,802
Motor U	pgrades	7,844	1.4	0.0	\$902	\$24,622	\$0	\$24,622	27.3	7,898
ECM 7	Premium Efficiency Motors	7,844	1.4	0.0	\$902	\$24,622	\$0	\$24,622	27.3	7,898
Variable	Frequency Drive (VFD) Measures	733,376	153.5	0.0	\$87,412	\$1,098,922	\$95,550	\$1,003,372	11.5	738,503
ECM 8	Install VFDs on Constant Volume (CV) Fans	394,390	103.3	0.0	\$50,311	\$610,530	\$55,550	\$554,980	11.0	397,147
ECM 9	Install VFDs on Chilled Water Pumps	161,216	33.5	0.0	\$17,395	\$242,627	\$22,000	\$220,627	12.7	162,343
ECM 10	Install VFDs on Heating Water Pumps	177,770	16.8	0.0	\$19,706	\$245,766	\$18,000	\$227,766	11.6	179,013
Electric	Unitary HVAC Measures	359,310	275.3	0.0	\$44,168	\$2,924,096	\$249,601	\$2,674,495	60.6	361,822
ECM 11	Install High Efficiency Air Conditioning Units	314,592	271.0	0.0	\$38,422	\$2,880,857	\$246,330	\$2,634,527	68.6	316,792
ECM 12	Install High Efficiency Heat Pumps	41,357	3.0	0.0	\$5,375	\$27,500	\$2,202	\$25,297	4.7	41,646
ECM 13	Install High Efficiency PTAC/PTHP	3,361	1.3	0.0	\$370	\$15,740	\$1,069	\$14,671	39.6	3,384



## ALL OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	-	CO <sub>2</sub> e Emissions Reduction (lbs)
Gas Hea	ting (HVAC/Process) Replacement	0	0.0	4,281.4	\$39,208	\$749,979	\$231,533	\$518,447	13.2	501,302
ECM 14	Install High Efficiency Hot Water Boilers	0	0.0	123.6	\$1,149	\$97,680	\$17,533	\$80,147	69.8	14,469
ECM 15	Install High Efficiency Furnaces	0	0.0	4,133.9	\$37,820	\$649,475	\$212,000	\$437,475	11.6	484,023
ECM 16	Install Infrared Heaters	0	0.0	24.0	\$239	\$2,824	\$2,000	\$824	3.4	2,810
HVAC Sy	stem Improvements	7,024	0.0	222.4	\$3,002	\$31,573	\$50	\$31,523	10.5	33,119
ECM 17	Install Programmable Thermostats	0	0.0	98.3	\$979	\$4,288	\$0	\$4,288	4.4	11,512
ECM 18	Implement Demand Control Ventilation (DCV)	7,024	0.0	114.6	\$1,932	\$27,188	\$0	\$27,188	14.1	20,486
ECM 19	Install Pipe Insulation	0	0.0	9.6	\$91	\$97	\$50	\$47	0.5	1,120
Domesti	c Water Heating Upgrade	8,202	0.0	169.4	\$2,435	\$15,368	\$3,737	\$11,632	4.8	28,095
ECM 20	Install High Efficiency Gas-Fired Water Heater	0	0.0	14.1	\$134	\$13,124	\$1,505	\$11,619	86.7	1,650
ECM 21	Install Low-Flow DHW Devices	8,202	0.0	155.3	\$2,301	\$2,244	\$2,232	\$13	0.0	26,445
Food Se	rvice & Refrigeration Measures	73,803	8.3	703.1	\$15,331	\$113,599	\$29,310	\$84,289	5.5	156,644
ECM 22	Food Service Equipment Replacement	0	0.0	703.1	\$6,211	\$56,903	\$24,000	\$32,903	5.3	82,325
ECM 23	Refrigerator/Freezer Case Electrically Commutated Motors	2,562	0.2	0.0	\$300	\$2,123	\$560	\$1,563	5.2	2,580
ECM 24	Replace Refrigeration Equipment	49,502	5.7	0.0	\$6,182	\$50,204	\$3,550	\$46,654	7.5	49,848
ECM 25	Vending Machine Control	21,740	2.5	0.0	\$2,638	\$4,370	\$1,200	\$3,170	1.2	21,892
	TOTALS	3,812,431	927.2	4,831.4	\$493,008	\$5,880,305	\$1,047,949	\$4,832,356	9.8	4,404,788

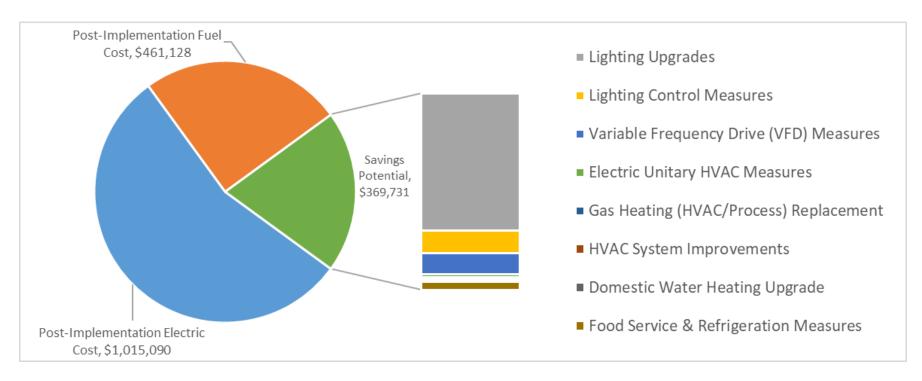
<sup>\* -</sup> All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).



## Cost Effective Opportunities

#### **Savings Potential**





## COST EFFECTIVE OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)		Estimated Incentive (\$)*	Estimated Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades	2,241,409	436.2	-465.2	\$258,295	\$707,523	\$358,714	\$348,809	1.4	2,202,617
ECM 1	Install LED Fixtures	57,038	5.1	-9.1	\$6,169	\$24,958	\$5,930	\$19,028	3.1	56,371
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	17,243	8.4	-3.8	\$2,209	\$17,205	\$4,902	\$12,303	5.6	16,919
ECM 3	Retrofit Fixtures with LED Lamps	2,163,620	422.4	-451.5	\$249,533	\$661,161	\$347,882	\$313,279	1.3	2,125,881
ECM 4	Install LED Exit Signs	3,508	0.3	-0.7	\$383	\$4,200	\$0	\$4,200	11.0	3,446
Lighting	Control Measures	381,318	52.3	-79.8	\$42,237	\$214,171	\$79,455	\$134,716	3.2	374,644
ECM 5	Install Occupancy Sensor Lighting Controls	327,721	45.8	-68.6	\$36,508	\$171,871	\$38,430	\$133,441	3.7	321,985
ECM 6	Install High/Low Lighting Controls	53,597	6.5	-11.2	\$5,730	\$42,300	\$41,025	\$1,275	0.2	52,659
Variable	Frequency Drive (VFD) Measures	324,387	84.4	0.0	\$39,786	\$436,171	\$43,800	\$392,371	9.9	326,655
ECM 8	Install VFDs on Constant Volume (CV) Fans	297,382	80.4	0.0	\$36,622	\$416,391	\$43,800	\$372,591	10.2	299,461
	Install VFDs on Heating Water Pumps	27,005	4.0	0.0	\$3,164	\$19,779	\$0	\$19,779	6.3	27,194
Electric	Unitary HVAC Measures	43,482	2.8	0.0	\$5,585	\$26,237	\$2,085	\$24,152	4.3	43,786
ECM 12	Install High Efficiency Heat Pumps	40,986	2.6	0.0	\$5,327	\$23,901	\$1,926	\$21,975	4.1	41,273
ECM 13	Install High Efficiency PTAC/PTHP	2,496	0.3	0.0	\$258	\$2,336	\$159	\$2,177	8.4	2,513



## COST EFFECTIVE OPPORTUNITIES

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Gas Heat	ting (HVAC/Process) Replacement	0	0.0	367.0	\$3,610	\$45,330	\$12,400	\$32,930	9.1	42,970
ECM 15	Install High Efficiency Furnaces	0	0.0	343.0	\$3,371	\$42,505	\$10,400	\$32,105	9.5	40,160
ECM 16	Install Infrared Heaters	0	0.0	24.0	\$239	\$2,824	\$2,000	\$824	3.4	2,810
HVAC Sy	stem Improvements	5,330	0.0	202.2	\$2,587	\$17,979	\$50	\$17,929	6.9	29,048
ECM 17	Install Programmable Thermostats	0	0.0	98.3	\$979	\$4,288	\$0	\$4,288	4.4	11,512
ECM 18	Implement Demand Control Ventilation (DCV)	5,330	0.0	94.4	\$1,516	\$13,594	\$0	\$13,594	9.0	16,415
ECM 19	Install Pipe Insulation	0	0.0	9.6	\$91	\$97	\$50	\$47	0.5	1,120
Domesti	c Water Heating Upgrade	8,202	0.0	155.3	\$2,301	\$2,244	\$2,232	\$13	0.0	26,445
ECM 21	Install Low-Flow DHW Devices	8,202	0.0	155.3	\$2,301	\$2,244	\$2,232	\$13	0.0	26,445
Food Se	rvice & Refrigeration Measures	73,803	8.3	703.1	\$15,331	\$113,599	\$29,310	\$84,289	5.5	156,644
ECM 22	Food Service Equipment Replacement	0	0.0	703.1	\$6,211	\$56,903	\$24,000	\$32,903	5.3	82,325
ECM 23	Refrigerator/Freezer Case Electrically Commutated Motors	2,562	0.2	0.0	\$300	\$2,123	\$560	\$1,563	5.2	2,580
ECM 24	Replace Refrigeration Equipment	49,502	5.7	0.0	\$6,182	\$50,204	\$3,550	\$46,654	7.5	49,848
ECM 25	Vending Machine Control	21,740	2.5	0.0	\$2,638	\$4,370	\$1,200	\$3,170	1.2	21,892
	TOTALS	3,077,932	584.2	882.7	\$369,732	\$1,563,254	\$528,046	\$1,035,208	2.8	3,202,810

<sup>\* -</sup> All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).



## PISCATAWAY HIGH SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		1,163,920	161.0	-243	\$123,435	\$260,166	\$132,334	\$127,832	1.0	1,143,563
ECM 1	Install LED Fixtures	Yes	43,258	5.1	-9	\$4,588	\$6,239	\$420	\$5,819	1.3	42,502
$\equiv$	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	2,174	1.0	0	\$231	\$1,747	\$480	\$1,267	5.5	2,136
	Retrofit Fixtures with LED Lamps	Yes	1,115,366	154.7	-233	\$118,285	\$248,270	\$131,434	\$116,836	1.0	1,095,858
ECM 4	Install LED Exit Signs	Yes	3,122	0.2	-1	\$331	\$3,910	\$0	\$3,910	11.8	3,067
Lighting	Control Measures		295,940	34.7	-62	\$31,385	\$142,535	\$62,240	\$80,295	2.6	290,764
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	244,959	28.7	-51	\$25,978	\$103,160	\$23,730	\$79,430	3.1	240,675
ECM 6	Install High/Low Lighting Controls	Yes	50,980	6.0	-11	\$5,407	\$39,375	\$38,510	\$865	0.2	50,089
Motor U	pgrades		4,498	0.6	0	\$485	\$14,242	\$0	\$14,242	29.3	4,530
ECM 7	Premium Efficiency Motors	No	4,498	0.6	0	\$485	\$14,242	\$0	\$14,242	29.3	4,530
Variable	Frequency Drive (VFD) Measures		298,682	44.7	0	\$32,227	\$421,912	\$38,000	\$383,912	11.9	300,770
ECM 8	Install VFDs on Chilled Water Pumps	No	161,216	33.5	0	\$17,395	\$242,627	\$22,000	\$220,627	12.7	162,343
ECM 9	Install VFDs on Heating Water Pumps	No	137,466	11.2	0	\$14,832	\$179,286	\$16,000	\$163,286	11.0	138,427
Electric	Jnitary HVAC Measures		28,624	17.9	0	\$3,088	\$267,288	\$24,288	\$243,000	78.7	28,824
ECM 10	Install High Efficiency Air Conditioning Units	No	28,624	17.9	0	\$3,088	\$267,288	\$24,288	\$243,000	78.7	28,824
Gas Heat	ting (HVAC/Process) Replacement		0	0.0	380	\$3,355	\$103,530	\$24,706	\$78,824	23.5	44,475
ECM 11	Install High Efficiency Hot Water Boilers	No	0	0.0	49	\$434	\$30,845	\$7,106	\$23,739	54.8	5,747
ECM 12	Install High Efficiency Furnaces	No	0	0.0	331	\$2,922	\$72,685	\$17,600	\$55,085	18.9	38,728
Food Se	vice & Refrigeration Measures		10,726	1.2	703	\$7,368	\$59,956	\$24,820	\$35,136	4.8	93,126
ECM 13	Food Service Equipment Replacement	Yes	0	0.0	703	\$6,211	\$56,903	\$24,000	\$32,903	5.3	82,325
ECM 14	Refrigerator/Freezer Case Electrically Commutated Motors	Yes	1,639	0.1	0	\$177	\$1,213	\$320	\$893	5.0	1,651
ECM 15	Vending Machine Control	Yes	9,087	1.0	0	\$980	\$1,840	\$500	\$1,340	1.4	9,150
	TOTALS (COST EFFECTIVE MEASURES)		1,470,585	196.8	398	\$162,188	\$462,657	\$219,394	\$243,263	1.5	1,527,452
	TOTALS (ALL MEASURES)		1,802,390	260.0	778	\$201,344	\$1,269,630	\$306,388	\$963,242	4.8	1,906,052

## CONACKAMACK MIDDLE SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		95,185	24.0	-20	\$12,192	\$40,197	\$20,476	\$19,721	1.6	93,521
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	312	0.1	0	\$40	\$119	\$30	\$89	2.2	307
ECM 2	Retrofit Fixtures with LED Lamps	Yes	94,873	24.0	-20	\$12,152	\$40,078	\$20,446	\$19,632	1.6	93,214
Lighting	Control Measures		10,847	2.3	-2	\$1,389	\$13,410	\$2,800	\$10,610	7.6	10,658
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	10,702	2.3	-2	\$1,371	\$12,960	\$2,800	\$10,160	7.4	10,515
ECM 4	Install High/Low Lighting Controls	No	146	0.0	0	\$19	\$450	\$0	\$450	24.1	143
Variable	Frequency Drive (VFD) Measures		108,168	34.2	0	\$14,072	\$153,108	\$17,600	\$135,508	9.6	108,924
ECM 5	Install VFDs on Constant Volume (CV) Fans	Yes	95,419	32.6	0	\$12,414	\$143,632	\$17,600	\$126,032	10.2	96,087
ECM 6	Install VFDs on Heating Water Pumps	Yes	12,749	1.6	0	\$1,659	\$9,476	\$0	\$9,476	5.7	12,838
Electric	Unitary HVAC Measures		16,854	29.9	0	\$2,193	\$462,426	\$40,615	\$421,811	192.4	16,972
ECM 7	Install High Efficiency Air Conditioning Units	No	15,619	28.4	0	\$2,032	\$445,424	\$39,429	\$405,995	199.8	15,728
	Install High Efficiency Heat Pumps	No	370	0.5	0	\$48	\$3,599	\$276	\$3,323	69.0	373
ECM 9	Install High Efficiency PTAC/PTHP	No	865	1.0	0	\$113	\$13,404	\$910	\$12,494	111.0	871
Gas Hea	ating (HVAC/Process) Replacement		0	0.0	222	\$2,141	\$101,890	\$32,000	\$69,890	32.7	26,011
ECM 10	Install High Efficiency Furnaces	No	0	0.0	222	\$2,141	\$101,890	\$32,000	\$69,890	32.7	26,011
HVAC Sy	ystem Improvements		546	0.0	4	\$110	\$2,719	\$0	\$2,719	24.7	1,026
ECM 11	Implement Demand Control Ventilation (DCV)	No	546	0.0	4	\$110	\$2,719	\$0	\$2,719	24.7	1,026
Domest	ic Water Heating Upgrade		0	0.0	6	\$55	\$43	\$43	\$0	0.0	667
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	6	\$55	\$43	\$43	\$0	0.0	667
	TOTALS (COST EFFECTIVE MEASURES)		214,055	60.5	-16	\$27,690	\$206,308	\$40,919	\$165,389	6.0	213,626
	TOTALS (ALL MEASURES)		231,601	90.4	210	\$32,152	\$773,793	\$113,534	\$660,259	20.5	257,778



## QUIBBLETOWN MIDDLE SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Energy Cost Savings (\$)	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		163,512	36.1	-32	\$16,989	\$73,326	\$33,884	\$39,442	2.3	160,944
ECM 1	Install LED Fixtures	Yes	9,701	0.0	0	\$1,024	\$15,314	\$3,200	\$12,114	11.8	9,769
	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	49	0.0	0	\$5	\$69	\$20	\$49	9.7	48
ECM 3	Retrofit Fixtures with LED Lamps	Yes	153,762	36.1	-32	\$15,960	\$57,943	\$30,664	\$27,279	1.7	151,128
Lighting	Control Measures		10,804	2.1	-2	\$1,121	\$6,705	\$1,680	\$5,025	4.5	10,615
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	10,304	2.0	-2	\$1,069	\$6,480	\$1,680	\$4,800	4.5	10,123
ECM 5	Install High/Low Lighting Controls	Yes	501	0.1	0	\$52	\$225	\$0	\$225	4.3	492
Motor U	Ipgrades		260	0.1	0	\$27	\$1,753	\$0	\$1,753	63.8	262
ECM 6	Premium Efficiency Motors	No	260	0.1	0	\$27	\$1,753	\$0	\$1,753	63.8	262
Variable	Frequency Drive (VFD) Measures		116,649	24.7	0	\$12,319	\$141,380	\$12,000	\$129,380	10.5	117,464
ECM 7	Install VFDs on Constant Volume (CV) Fans	Yes	102,392	22.3	0	\$10,813	\$131,077	\$12,000	\$119,077	11.0	103,108
ECM 8	Install VFDs on Heating Water Pumps	Yes	14,257	2.4	0	\$1,506	\$10,303	\$0	\$10,303	6.8	14,357
Electric	Unitary HVAC Measures		32,586	21.7	0	\$3,441	\$343,890	\$27,932	\$315,958	91.8	32,814
ECM 9	Install High Efficiency Air Conditioning Units	No	32,586	21.7	0	\$3,441	\$343,890	\$27,932	\$315,958	91.8	32,814
Gas Heat	ting (HVAC/Process) Replacement		0	0.0	298	\$2,617	\$102,201	\$28,800	\$73,401	28.1	34,863
ECM 10	Install High Efficiency Furnaces	No	0	0.0	298	\$2,617	\$102,201	\$28,800	\$73,401	28.1	34,863
HVAC Sy	stem Improvements		1,782	0.0	28	\$430	\$2,719	\$0	\$2,719	6.3	5,015
ECM 11	Implement Demand Control Ventilation (DCV)	Yes	1,782	0.0	28	\$430	\$2,719	\$0	\$2,719	6.3	5,015
Domesti	ic Water Heating Upgrade		0	0.0	3	\$29	\$43	\$43	\$0	0.0	392
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	3	\$29	\$43	\$43	\$0	0.0	392
Food Se	rvice & Refrigeration Measures		343	0.0	0	\$36	\$230	\$0	\$230	6.4	345
ECM 13	Vending Machine Control	Yes	343	0.0	0	\$36	\$230	\$0	\$230	6.4	345
	TOTALS (COST EFFECTIVE MEASURES)		293,089	63.0	-3	\$30,924	\$224,402	\$47,607	\$176,795	5.7	294,775
	TOTALS (ALL MEASURES)		325,936	84.8	295	\$37,010	\$672,246	\$104,339	\$567,907	15.3	362,715

## T. SCHOR MIDDLE SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		147,404	36.0	-31	\$19,392	\$57,471	\$29,450	\$28,021	1.4	144,826
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	2,015	1.6	0	\$265	\$2,674	\$760	\$1,914	7.2	1,980
ECM 2	Retrofit Fixtures with LED Lamps	Yes	145,389	34.4	-30	\$19,127	\$54,798	\$28,690	\$26,108	1.4	142,846
Lighting	Control Measures		9,793	1.6	-2	\$1,288	\$5,940	\$1,470	\$4,470	3.5	9,621
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	9,793	1.6	-2	\$1,288	\$5,940	\$1,470	\$4,470	3.5	9,621
Electric	Unitary HVAC Measures		17,366	13.3	0	\$2,320	\$182,409	\$17,652	\$164,757	71.0	17,487
	Install High Efficiency Air Conditioning Units	No	13,010	13.0	0	\$1,738	\$179,501	\$17,336	\$162,165	93.3	13,100
ECM 5	Install High Efficiency Heat Pumps	Yes	4,356	0.3	0	\$582	\$2,908	\$316	\$2,592	4.5	4,387
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	166	\$1,624	\$22,657	\$4,000	\$18,657	11.5	19,412
ECM 6	Install High Efficiency Furnaces	Yes	0	0.0	166	\$1,624	\$22,657	\$4,000	\$18,657	11.5	19,412
HVAC Sy	stem Improvements		0	0.0	5	\$47	\$43	\$24	\$19	0.4	557
ECM 7	Install Pipe Insulation	Yes	0	0.0	5	\$47	\$43	\$24	\$19	0.4	557
Domest	ic Water Heating Upgrade		0	0.0	12	\$116	\$179	\$179	\$0	0.0	1,389
ECM 8	Install Low-Flow DHW Devices	Yes	0	0.0	12	\$116	\$179	\$179	\$0	0.0	1,389
Food Se	rvice & Refrigeration Measures		9,339	1.0	0	\$1,248	\$6,624	\$340	\$6,284	5.0	9,404
ECM 9	Refrigerator/Freezer Case Electrically Commutated Motors	Yes	923	0.1	0	\$123	\$910	\$240	\$670	5.4	929
ECM 10	Replace Refrigeration Equipment	Yes	6,804	0.8	0	\$909	\$5,484	\$0	\$5,484	6.0	6,852
ECM 11	Vending Machine Control	Yes	₹ ,612	0.2	0	\$215	\$230	\$100	\$130	0.6	1,623
	TOTALS (COST EFFECTIVE MEASURES)		170,892	38.9	150	\$24,297	\$95,823	\$35,780	\$60,044	2.5	189,595
	TOTALS (ALL MEASURES)		183,901	51.9	150	\$26,035	\$275,324	\$53,116	\$222,208	8.5	202,696



## ARBOR INTERMEDIATE SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		88,011	25.6	-18	\$8,932	\$41,813	\$21,978	\$19,835	2.2	86,471
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,035	0.2	0	\$105	\$344	\$100	\$244	2.3	1,017
ECM 2	Retrofit Fixtures with LED Lamps	Yes	86,976	25.4	-18	\$8,827	\$41,469	\$21,878	\$19,591	2.2	85,454
Lighting	Control Measures		2,526	0.5	-1	\$256	\$2,970	\$420	\$2,550	9.9	2,482
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	2,526	0.5	-1	\$256	\$2,970	\$420	\$2,550	9.9	2,482
Motor U	Jpgrades		574	0.1	0	\$59	\$1,896	\$0	\$1,896	32.0	578
ECM 4	Premium Efficiency Motors	No	574	0.1	0	\$59	\$1,896	\$0	\$1,896	32.0	578
Variable	Frequency Drive (VFD) Measures		3,699	0.4	0	\$382	\$7,246	\$400	\$6,846	17.9	3,725
ECM 5	Install VFDs on Heating Water Pumps	No	3,699	0.4	0	\$382	\$7,246	\$400	\$6,846	17.9	3,725
Electric	Unitary HVAC Measures		63,770	38.8	0	\$6,588	\$322,435	\$27,760	\$294,676	44.7	64,216
ECM 6	Install High Efficiency Air Conditioning Units	No	61,274	38.5	0	\$6,331	\$320,099	\$27,601	\$292,498	46.2	61,702
ECM 7	Install High Efficiency PTAC/PTHP	Yes	2,496	0.3	0	\$258	\$2,336	\$159	\$2,177	8.4	2,513
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	928	\$8,100	\$76,198	\$28,800	\$47,398	5.9	108,639
ECM 8	Install High Efficiency Furnaces	No	0	0.0	928	\$8,100	\$76,198	\$28,800	\$47,398	5.9	108,639
Domest	ic Water Heating Upgrade		8,202	0.0	9	\$926	\$416	\$416	\$0	0.0	9,315
ECM 9	Install Low-Flow DHW Devices	Yes	8,202	0.0	9	\$926	\$416	\$416	\$0	0.0	9,315
Food Se	rvice & Refrigeration Measures		14,946	1.7	0	\$1,544	\$13,867	\$1,400	\$12,467	8.1	15,051
ECM 10	Replace Refrigeration Equipment	Yes	13,335	1.5	0	\$1,378	\$13,637	\$1,300	\$12,337	9.0	13,428
ECM 11	Vending Machine Control	Yes	1,612	0.2	0	\$167	\$230	\$100	\$130	0.8	1,623
	TOTALS (COST EFFECTIVE MEASURES)		116,181	28.1	-10	\$11,917	\$61,402	\$24,372	\$37,029	3.1	115,833
	TOTALS (ALL MEASURES)		181,728	67.2	918	\$26,789	\$466,841	\$81,173	\$385,668	14.4	290,477



	MLK Intermediate School												
#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Paybace Period (yrs)*			
Lighting	Upgrades		106,304	30.0	-22	\$14,045	\$42,541	\$22,736	\$19,805	1.4			
ECM 1	Install LED Fixtures	Yes	221	0.0	0	\$30	\$70	\$70	\$0	0.0			
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	401	0.2	0	\$53	\$394	\$110	\$284	5.4			
ECM 3	Retrofit Fixtures with LED Lamps	Yes	105,683	29.7	-22	\$13,962	\$42,077	\$22,556	\$19,521	1.4			
Lighting	Control Measures		5,813	1.3	-1	\$768	\$5,895	\$1,190	\$4,705	6.1			
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	5,749	1.3	-1	\$760	\$5,670	\$1,050	\$4,620	6.1			
ECM 5	Install High/Low Lighting Controls	Yes	63	0.0	0	\$8	\$225	\$140	\$85	10.2			
Motor U	pgrades		1,787	0.4	0	\$239	\$4,612	\$0	\$4,612	19.3			
ECM 6	Premium Efficiency Motors	No	1,787	0.4	0	\$239	\$4,612	\$0	\$4,612	19.3			
Variable	Frequency Drive (VFD) Measures		61,218	14.2	0	\$8,206	\$120,069	\$6,500	\$113,569	13.8			

No

No

No

No

No

Yes

Yes

Yes

ECM 7 Install VFDs on Constant Volume (CV) Fans

ECM 8 Install High Efficiency Air Conditioning Units

ECM 10 Implement Demand Control Ventilation (DCV)

ECM 11 Install High Efficiency Gas-Fired Water Heater

TOTALS (COST EFFECTIVE MEASURES)

TOTALS (ALL MEASURES)

Gas Heating (HVAC/Process) Replacement

ECM 9 Install High Efficiency Furnaces

**Electric Unitary HVAC Measures** 

**HVAC System Improvements** 

Domestic Water Heating Upgrade

ECM 14 Vending Machine Control

ECM 12 Install Low-Flow DHW Devices

Food Service & Refrigeration Measures

ECM 13 Replace Refrigeration Equipment

61,218

36,063

36,063

0

0

928

928

0

0

0

8,962

7,008

1,954

121,079

221,074

14.2

53.9

53.9

0.0

0.0

0.0

0.0

0.0

0.0

0.0

1.0

0.8

0.2

32.3

100.8

0

0

257

257

11

11

41

10

32

0

0

0

8

286

\$8,206

\$4,834

\$4,834

\$2,371

\$2,371

\$229

\$229

\$382

\$90

\$292

\$1,201

\$939

\$262

\$16,306

\$32,276

\$120,069

\$466,171

\$466,171

\$87,760

\$87,760

\$8,157

\$8,157

\$11,895

\$11,500

\$394

\$9,098

\$8,638

\$460

\$57,929

\$756,197

\$6,500

\$38,914

\$38,914

\$36,800

\$36,800

\$0

\$0

\$1,781

\$1,393

\$388

\$400

\$300

\$100

\$24,714

\$108,321

\$113,569

\$427,257

\$427,257

\$50,960

\$50,960

\$8,157

\$8,157

\$10,114

\$10,107

\$6

\$8,698

\$8,338

\$360

\$33,215

\$647,876

13.8

88.4

88.4

21.5

21.5

35.5

35.5

26.5

111.9

0.0

7.2

8.9

1.4

2.0

20.1

CO<sub>2</sub>e **Emissions** Reduction (lbs)

104,451 222 394 103,834 5,711 5,649 62 1,799 1,799 61,646

61,646

36,315

36,315

30,071

30,071

2,267

2,267

4,848

1,146

3,703

9,025

7,057

1,968

122,889

256,133

# EISENHOWER ELEMENTARY SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*		Simple Payback Period (yrs)**	
Lighting	g Upgrades		78,587	22.5	-16	\$10,111	\$33,908	\$17,644	\$16,264	1.6	77,212
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,299	0.3	0	\$167	\$754	\$142	\$612	3.7	1,276
ECM 2	Retrofit Fixtures with LED Lamps	Yes	77,288	22.2	-16	\$9,944	\$33,154	\$17,502	\$15,652	1.6	75,936
Lighting	g Control Measures		3,413	0.8	-1	\$439	\$2,970	\$560	\$2,410	5.5	3,354
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	3,413	0.8	-1	\$439	\$2,970	\$560	\$2,410	5.5	3,354
Variable	e Frequency Drive (VFD) Measures		22,640	5.5	0	\$2,956	\$26,314	\$3,400	\$22,914	7.8	22,799
ECM 4	Install VFDs on Constant Volume (CV) Fans	Yes	22,640	5.5	0	\$2,956	\$26,314	\$3,400	\$22,914	7.8	22,799
Electric	Unitary HVAC Measures		81,872	55.1	0	\$10,690	\$412,730	\$35,102	\$377,628	35.3	82,444
ECM 5	Install High Efficiency Air Conditioning Units	No	81,872	55.1	0	\$10,690	\$412,730	\$35,102	\$377,628	35.3	82,444
Gas Hea	ating (HVAC/Process) Replacement		0	0.0	1,177	\$10,751	\$75,947	\$32,000	\$43,947	4.1	137,813
ECM 6	Install High Efficiency Furnaces	No	0	0.0	1,177	\$10,751	\$75,947	\$32,000	\$43,947	4.1	137,813
HVAC Sy	ystem Improvements		2,060	0.0	57	\$788	\$8,193	\$20	\$8,173	10.4	8,732
	Implement Demand Control Ventilation (DCV)	Yes	2,060	0.0	53	\$752	\$8,157	\$0	\$8,157	10.8	8,268
ECM 8	Install Pipe Insulation	Yes	0	0.0	4	\$36	\$36	\$20	\$16	0.4	464
Domest	tic Water Heating Upgrade		0	0.0	<b>2</b> 9	\$269	\$337	\$337	\$0	0.0	3,444
ECM 9	Install Low-Flow DHW Devices	Yes	0	0.0	29	\$269	\$337	\$337	\$0	0.0	3,444
Food Se	ervice & Refrigeration Measures		6,964	0.8	0	\$909	\$6,276	\$1,300	\$4,976	5.5	7,013
ECM 10	Replace Refrigeration Equipment	Yes	5,010	0.6	0	\$654	\$5,816	\$1,200	\$4,616	7.1	5,045
ECM 11	Vending Machine Control	Yes	1,954	0.2	0	\$255	\$460	\$100	\$360	1.4	1,968
	TOTALS (COST EFFECTIVE MEASURES)		113,665	29.6	69	\$15,473	\$77,998	\$23,261	\$54,737	3.5	122,553
	TOTALS (ALL MEASURES)		195,536	84.7	1,246	\$36,914	\$566,675	\$90,363	\$476,312	12.9	342,811



## GRANDVIEW ELEMENTARY SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		111,750	25.3	-22	\$15,086	\$40,904	\$21,826	\$19,078	1.3	109,942
ECM 1	Install LED Fixtures	Yes	1,533	0.0	0	\$210	\$588	\$400	\$188	0.9	1,544
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	245	0.0	0	\$33	\$69	\$20	\$49	1.5	240
$\overline{}$	Retrofit Fixtures with LED Lamps	Yes	109,587	25.3	-22	\$14,791	\$39,957	\$21,406	\$18,551	1.3	107,779
ECM 4	Install LED Exit Signs	Yes	385	0.0	0	\$52	\$290	\$0	\$290	5.6	379
Lighting	Control Measures		6,742	1.2	-1	\$909	\$4,706	\$910	\$3,796	4.2	6,624
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	6,742	1.2	-1	\$909	\$4,706	\$910	\$3,796	4.2	6,624
Variable	Frequency Drive (VFD) Measures		71,143	18.5	0	\$9,739	\$111,172	\$9,000	\$102,172	10.5	71,641
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	71,143	18.5	0	\$9,739	\$111,172	\$9,000	\$102,172	10.5	71,641
Electric	Unitary HVAC Measures		28,283	28.2	0	\$3,872	\$328,713	\$27,080	\$301,633	77.9	28,481
ECM 7	Install High Efficiency Air Conditioning Units	No	28,283	28.2	0	\$3,872	\$328,713	\$27,080	\$301,633	77.9	28,481
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	621	\$5,968	\$147,608	\$33,627	\$113,981	19.1	72,764
ECM 8	Install High Efficiency Hot Water Boilers	No	0	0.0	74	\$715	\$66,835	\$10,427	\$56,408	78.9	8,722
ECM 9	Install High Efficiency Furnaces	No	0	0.0	547	\$5,253	\$80,773	\$23,200	\$57,573	11.0	64,043
HVAC Sy	stem Improvements		220	0.0	5	\$76	\$2,719	\$0	\$2,719	35.9	778
ECM 10	Implement Demand Control Ventilation (DCV)	No	220	0.0	5	\$76	\$2,719	\$0	\$2,719	35.9	778
Domest	ic Water Heating Upgrade		0	0.0	22	\$208	\$330	\$323	\$6	0.0	2,536
ECM 11	Install Low-Flow DHW Devices	Yes	0	0.0	22	\$208	\$330	\$323	\$6	0.0	2,536
Food Se	rvice & Refrigeration Measures		8,625	1.0	0	\$1,181	\$6,754	\$0	\$6,754	5.7	8,685
ECM 12	Replace Refrigeration Equipment	Yes	8,625	1.0	0	\$1,181	\$6,754	<b>\$0</b>	\$6,754	5.7	8,685
TOTALS (COST EFFECTIVE MEASURES)		198,260	46.0	-2	\$27,123	\$163,865	\$32,059	\$131,806	4.9	199,428	
	TOTALS (ALL MEASURES)		226,763	74.2	624	\$37,039	\$642,905	\$92,766	\$550,139	14.9	301,451

## KNOLLWOOD ELEMENTARY SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		83,829	22.4	-18	\$12,680	\$37,090	\$19,196	\$17,894	1.4	82,362
ECM 1	Retrofit Fixtures with LED Lamps	Yes	83,829	22.4	-18	\$12,680	\$37,090	\$19,196	\$17,894	1.4	82,362
Lighting	Control Measures		8,009	1.6	-2	\$1,211	\$6,705	\$1,120	\$5,585	4.6	7,869
ECM 2	Install Occupancy Sensor Lighting Controls	Yes	8,009	1.6	-2	\$1,211	\$6,705	\$1,120	\$5,585	4.6	7,869
Variable	Frequency Drive (VFD) Measures		40,938	9.3	0	\$6,272	\$105,899	\$6,050	\$99,849	15.9	41,225
ECM 3	Install VFDs on Constant Volume (CV) Fans	No	35,790	8.7	0	\$5,483	\$74,070	\$5,250	\$68,820	12.6	36,041
ECM 4	Install VFDs on Heating Water Pumps	No	5,148	0.6	0	\$789	\$31,829	\$800	\$31,029	39.3	5,184
Electric	Unitary HVAC Measures		8,248	6.0	0	\$1,264	\$49,488	\$3,680	\$45,808	36.3	8,305
ECM 5	Install High Efficiency Air Conditioning Units	No	8,248	6.0	0	\$1,264	\$49,488	\$3,680	\$45,808	36.3	8,305
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	32	\$295	\$9,516	\$2,400	\$7,116	24.1	3,694
ECM 6	Install High Efficiency Furnaces	No	0	0.0	32	\$295	\$9,516	\$2,400	\$7,116	24.1	3,694
Domest	ic Water Heating Upgrade		0	0.0	20	\$186	\$244	\$244	\$0	0.0	2,333
ECM 7	Install Low-Flow DHW Devices	Yes	0	0.0	20	\$186	\$244	\$244	\$0	0.0	2,333
Food Se	rvice & Refrigeration Measures		3,659	0.4	0	\$561	\$3,034	\$100	\$2,934	5.2	3,685
ECM 8	Replace Refrigeration Equipment	Yes	2,048	0.2	0	\$314	\$2,804	\$0	\$2,804	8.9	2,062
ECM 9	Vending Machine Control	Yes	1,612	0.2	0	\$247	\$230	\$100	\$130	0.5	1,623
	TOTALS (COST EFFECTIVE MEASURES)		95,497	24.5	1	\$14,638	\$47,073	\$20,660	\$26,413	1.8	96,250
	TOTALS (ALL MEASURES)		144,683	39.8	32	\$22,468	\$211,977	\$32,790	\$179,187	8.0	149,474



# RANDOLPHVILLE ELEMENTARY SCHOOL

**TOTALS (COST EFFECTIVE MEASURES)** 

TOTALS (ALL MEASURES)

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		84,527	23.5	-18	\$10,050	\$36,960	\$19,314	\$17,646	1.8	83,048
	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	327	0.3	0	\$39	\$481	\$140	\$341	8.8	321
ECM 2	Retrofit Fixtures with LED Lamps	Yes	84,200	23.2	-18	\$10,011	\$36,479	\$19,174	\$17,305	1.7	82,727
Lighting	Control Measures		4,969	1.0	-1	\$591	\$3,780	\$910	\$2,870	4.9	4,882
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	4,969	1.0	-1	\$591	\$3,780	\$910	\$2,870	4.9	4,882
Motor l	Jpgrades		460	0.1	0	\$56	\$1,409	\$0	\$1,409	25.3	463
ECM 4	Premium Efficiency Motors	No	460	0.1	0	\$56	\$1,409	\$0	\$1,409	25.3	463
Variable	Frequency Drive (VFD) Measures		10,238	2.1	0	\$1,238	\$11,822	\$2,600	\$9,222	7.4	10,310
ECM 5	Install VFDs on Constant Volume (CV) Fans	Yes	5,787	1.5	0	\$700	\$4,197	\$1,800	\$2,397	3.4	5,827
ECM 6	Install VFDs on Heating Water Pumps	No	4,452	0.6	0	\$538	\$7,625	\$800	\$6,825	12.7	4,483
Electric	Unitary HVAC Measures		5,011	6.4	0	\$606	\$50,426	\$4,048	\$46,378	76.5	5,046
ECM 7	Install High Efficiency Air Conditioning Units	No	5,011	6.4	0	\$606	\$50,426	\$4,048	\$46,378	76.5	5,046
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	60	\$576	\$9,516	\$2,400	\$7,116	12.4	6,984
ECM 8	Install High Efficiency Furnaces	Yes	0	0.0	60	\$576	\$9,516	\$2,400	\$7,116	12.4	6,984
HVAC S	ystem Improvements		0	0.0	1	\$8	\$17	\$6	\$11	1.4	100
ECM 9	Install Pipe Insulation	Yes	0	0.0	1	\$8	\$17	\$6	\$11	1.4	100
Domest	ic Water Heating Upgrade		0	0.0	23	\$220	\$258	\$258	\$0	0.0	2,667
ECM 10	Install Low-Flow DHW Devices	Yes	0	0.0	23	\$220	\$258	\$258	\$0	0.0	2,667
Food Se	rvice & Refrigeration Measures		6,673	0.8	0	\$807	\$7,070	\$750	\$6,320	7.8	6,719
ECM 11	Replace Refrigeration Equipment	Yes	6,673	0.8	0	\$807	\$7,070	\$750	\$6,320	7.8	6,719

26.7

33.8

65

101,955

111,878

\$12,951

\$14,151

\$61,799

\$121,259

\$25,438

\$30,286

\$36,360

\$90,973

2.8

6.4

110,228

120,220

## FELLOWSHIP FARMS SCHOOL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	Emissions Reduction
Lighting	g Upgrades		81,815	18.2	-17	\$10,425	\$21,792	\$11,594	\$10,198	1.0	80,384
ECM 1	Install LED Fixtures	Yes	267	0.1	0	\$34	\$497	\$40	\$457	13.4	262
ECM 2	Retrofit Fixtures with LED Lamps	Yes	81,548	18.2	-17	\$10,391	\$21,294	\$11,554	\$9,740	0.9	80,122
Lighting	g Control Measures		20,533	4.5	-4	\$2,617	\$14,730	\$5,160	\$9,570	3.7	20,174
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	18,660	4.1	-4	\$2,378	\$12,480	\$3,010	\$9,470	4.0	18,334
	Install High/Low Lighting Controls	Yes	1,873	0.4	0	\$239	\$2,250	\$2,150	\$100	0.4	1,840
Motor l	Upgrades		264	0.1	0	\$34	\$711	\$0	\$711	20.8	266
ECM 5	Premium Efficiency Motors	No	264	0.1	0	\$34	\$711	<b>\$</b> 0	\$711	20.8	266
Electric	Unitary HVAC Measures		39,725	3.5	0	\$5,146	\$32,338	\$2,530	\$29,808	5.8	40,003
ECM 6	Install High Efficiency Air Conditioning Units	No	3,095	1.2	0	\$401	\$11,345	\$920	\$10,425	26.0	3,117
ECM 7	Install High Efficiency Heat Pumps	Yes	36,630	2.3	0	\$4,745	\$20,993	\$1,610	\$19,383	4.1	36,886
HVAC S	ystem Improvements		1,488	0.0	14	\$334	\$2,719	\$0	\$2,719	8.1	3,133
ECM 8	Implement Demand Control Ventilation (DCV)	Yes	1,488	0.0	14	\$334	\$2,719	\$0	\$2,719	8.1	3,133
Domest	tic Water Heating Upgrade		0	0.0	4	\$44	\$1,624	\$112	\$1,512	34.7	504
ECM 9	Install High Efficiency Gas-Fired Water Heater	No	0	0.0	4	\$44	\$1,624	\$112	\$1,512	34.7	504
Food Se	ervice & Refrigeration Measures		1,954	0.2	0	\$253	\$460	\$100	\$360	1.4	1,968
ECM 10	Vending Machine Control	Yes	1,954	0.2	0	\$253	\$460	\$100	\$360	1.4	1,968
	TOTALS (COST EFFECTIVE MEASURES)		142,420	25.2	-7	\$18,374	\$60,693	\$18,464	\$42,229	2.3	142,546
TOTALS (ALL MEASURES)			145,780	26.5	-3	\$18,853	\$74,373	\$19,496	\$54,877	2.9	146,433



## ETHEL RD. COMPLEX

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		36,566	11.6	-8	\$4,959	\$21,355	\$8,282	\$13,073	2.6	35,892
ECM 1	Install LED Fixtures	Yes	2,059	0.0	0	\$284	\$2,250	\$1,800	\$450	1.6	2,073
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	9,386	4.6	-2	\$1,272	\$10,554	\$3,100	\$7,454	5.9	9,199
ECM 3	Retrofit Fixtures with LED Lamps	Yes	25,121	7.0	-6	\$3,404	\$8,551	\$3,382	\$5,169	1.5	24,621
Lighting	Control Measures		2,075	0.7	0	\$281	\$4,275	\$995	\$3,280	11.7	2,033
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	1,895	0.7	0	\$257	\$4,050	\$770	\$3,280	12.8	1,857
ECM 5	Install High/Low Lighting Controls	Yes	180	0.0	0	\$24	\$225	\$225	\$0	0.0	176
Electric	Unitary HVAC Measures		907	0.6	0	\$125	\$5,781	\$0	\$5,781	46.3	914
ECM 6	Install High Efficiency Air Conditioning Units	No	907	0.6	0	\$125	\$5,781	\$0	\$5,781	46.3	914
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	142	\$1,410	\$13,156	\$6,000	\$7,156	5.1	16,574
ECM 7	Install High Efficiency Furnaces	Yes	0	0.0	118	\$1,171	\$10,332	\$4,000	\$6,332	5.4	13,764
ECM 8	Install Infrared Heaters	Yes	0	0.0	24	\$239	\$2,824	\$2,000	\$824	3.4	2,810
HVAC Sy	stem Improvements		0	0.0	98	\$979	\$4,288	\$0	\$4,288	4.4	11,512
ECM 9	Install Programmable Thermostats	Yes	0	0.0	98	\$979	\$4,288	\$0	\$4,288	4.4	11,512
Food Se	rvice & Refrigeration Measures		1,612	0.2	0	\$222	\$230	\$100	\$130	0.6	1,623
ECM 10	Vending Machine Control	Yes	1,612	0.2	0	\$222	\$230	\$100	\$130	0.6	1,623
TOTALS (COST EFFECTIVE MEASURES)		40,252	12.5	231	\$7,852	\$43,304	\$15,377	\$27,927	3.6	67,635	
TOTALS (ALL MEASURES)			41,160	13.1	231	\$7,977	\$49,086	\$15,377	\$33,709	4.2	68,549



### ENERGY EFFICIENT BEST PRACTICES

- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls
   Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings

- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler
   Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

See individual reports for specific EE practices by building



## CLEAN ENERGY PROGRAM PORTFOLIO

**ELIGIBLE SECTORS** 

**INCENTIVE PROGRAMS** 

Commercial, Industrial, Government, Non-Profit, Institutional and Multifamily

#### **Equipment Rebates**:

- SmartStart
- Customer Tailored Energy Efficiency Pilot (CTEEP)
- Direct Install
- Large Energy Users

#### Whole Buildings:

Pay for Performance

#### Energy Generation:

Combined Heat and Power – Fuel Cells

#### **OTHER PROGRAMS**



#### Renewable Energy Generation:

- SREC Registration Program (SRP)
- Community Solar

## Solar Energy Generation Potential

	Piscatway HS	Conackamack MS	Quibbletown MS	T. Schor	Arbor IS
Potential:	HIGH	HIGH	HIGH	Medium	Medium
System Potential: (kW)	1,450	140	161	278	190
Electric Generation: (kWh per year)	1,727,487	166,792	191,811	209,180	142,964
Displaced Cost: (per year)	\$186,390	\$21,700	\$20,260	\$27,950	\$14,770

**SREC Registration Program (SRP)**:

http://www.NJCleanEnergy.com/SREC

Community Solar Energy Pilot Program:

http://www.NJCleanEnergy.com/Com munitySolar



## Solar Energy Generation Potential

	MLK ES	Eisenhower ES	Grandview ES	Fellowship Farms
Potential:	Medium	HIGH	HIGH	HIGH
System Potential: (kW)	250	270	250	274
Electric Generation: (kWh per year)	188,111	321,670	29,843	326,435
Displaced Cost: (per year)	\$25,220	\$42,000	\$40,770	\$42,290

**SREC Registration Program (SRP)**:

http://www.NJCleanEnergy.com/SREC

Community Solar Energy Pilot Program:

http://www.NJCleanEnergy.com/Com munitySolar



## RECOMMENDED NJCEP INCENTIVES PER BUILDING

Piscataway BOE	Pay For Performance	Direct Install	SmartStart	СТЕЕР
Piscataway HS	Х		Х	Х
Conackamack MS	Х		Х	X
Quibbletown MS	Х		Х	Х
T. Schor MS	Х		Х	Х
Arbor Intermediate School	Х		Х	Х
MLK Intermediate School	Х		Х	Х
Eisenhower ES	Х		Х	Х
Grandview ES	Х		Х	Х
Knollwood ES		Х	Х	Х
Randolphville ES		Х	Х	Х
Fellowship Farms	Х		Х	Х
Ethel Rd. Complex		Х	Х	Х

Buildings marked with a lighter X do not quite meet the requirements of the current P4P program.

P4P should be evaluated again once project planning is underway.



## PAY FOR PERFORMANCE

NJCleanEnergy.com/P4P

What is P4P: Comprehensive, whole-building approach to

saving energy in existing or new facilities.



Qualifications: Annual peak demand 200 kW+ in the previous year for existing

buildings

**About:** Customer choose from a network of pre-approved *Participating* 

**Partners** 

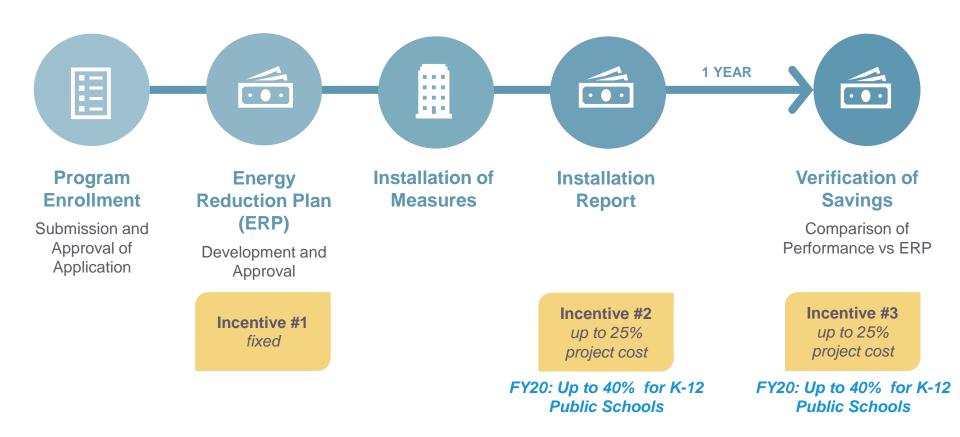
**Incentives:** • Incentives paid in *three* installments

- Up to \$2MM per project (\$4MM entity cap/year)
  - \$1 million for electric measures
  - \$1 million for gas measures
- Up to 50% of project cost (80% for UEZ/OZ/Local Govt./ K-12 Public Schools) up to \$2MM per project / \$4MM per entity annually



## Pay for Performance

NJCleanEnergy.com/P4P





## DIRECT INSTALL

NJCleanEnergy.com/DI

What is DI:

Turn-key retrofit program to replace outdated and inefficient equipment, including lighting, HVAC, refrigeration, etc.



Qualifications: Average electric peak demand <200 kW in the previous 12 months

**About:** 

- Pre-approved participating contractors provide support and process paperwork
- Incentives paid directly to the contractor
- Fast project turnaround time (4-6 months)

Incentives:

- \$125,000 incentive funding per project/building (\$250K UEZ/OZ/Local Govt./K-12 Public Schools), or
- \$250,000 entity cap (\$4MM UEZ/OZ/Local Govt./K-12 Public Schools)



## DIRECT INSTALL

NJCleanEnergy.com/DI

Facilities in Urban Enterprise Zones (UEZ), Opportunity Zones (OZ), Local Governments, and K-12 public schools:

#### **INCENTIVE FUNDING**

**CUSTOMER** 

Up to **80%** of installed cost is paid directly to the contractor

20% of installed cost

All other eligible facilities:

#### **INCENTIVE FUNDING**

**CUSTOMER** 

Up to **70%** of installed cost is paid directly to the contractor

30% of installed cost



## DIRECT INSTALL

NJCleanEnergy.com/DI

## Participating Contractor

Tri-State Light & Energy, Inc.

Alan Rhode 610-789-1900 x226

asr@tsle.com



### **SMARTSTART**

NJCleanEnergy.com/SSB

#### What is SSB:

Individual high efficiency equipment rebates for new construction, renovation, remodeling, equipment replacement



#### Qualifications: •

 All C&I customer types contributing into the Societal Benefits Charge (SBC)

#### **About:**

- Prescriptive and custom designed measures
- Pre-approval required only for lighting projects with incentives >\$100,000 and <u>all</u> custom projects
- For measures not requiring pre-approval, applications must be submitted to the program within one year of purchase.

#### Incentives:

- Prescriptive: \$500,000 cap for each electric or gas account
- Custom, lesser of the following:
  - \$0.16/kWh and/or \$1.60/Therm saved annually
  - 50% of incremental installed cost
  - Buy-down to 1 year payback based on incremental cost and savings



### **SMARTSTART**

NJCleanEnergy.com/SSB

#### **Prescriptive Incentives**

- Lighting & Lighting Controls
- Packaged HVAC
- Boilers & Water Heaters
- Chillers
- VFD's
- Food Service
- Refrigeration

#### **Prescriptive Only:**

DOUBLE
INCENTIVES FOR
OZ/UEZ/ LOCAL
GOVT./K-12 PUBLIC
SCHOOLS

#### **Custom Incentives**

- New or innovative technologies proven to be cost-effective and not listed as prescriptive
- Projects must have a minimum first year energy savings of 75,000 kWh or 1,500 therms
- Project pre and post inspection required



## CUSTOMER TAILORED ENERGY EFFICIENCY PILOT

NJCleanEnergy.com/CTEEP

What is CTEEP: A streamlined/single application process for participants submitting multiple different technology types.

#### **Qualifications:**

 All C&I customer types contributing into the Societal Benefits Charge (SBC)

#### **About:**

- On site assistance available
- Additional technical incentive available to offset soft costs associated with developing and planning custom projects

#### **Incentives:**

- \$250,000 fiscal year entity cap
- Technical assistance incentives for custom project evaluation (up to \$10K)

SAME INCENTIVE VALUES AS SMARTSTART



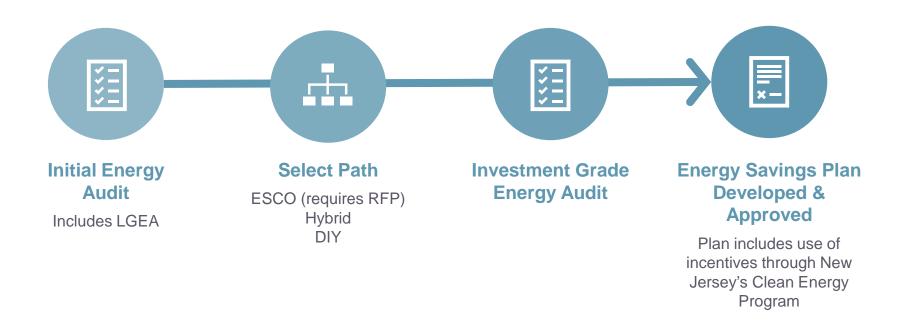
## FINANCING MECHANISM: ESIP

#### **ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)**

- Provides alternative financing for energy savings projects at public institutions
- Administered directly by the BPU
- Value of energy savings leveraged to pay for cost of EE projects over a 15 year contract
- Requires NO new bonding and is outside of capital budget
- Does not count as debt or require voter approval



## FINANCING MECHANISM: ESIP





# ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

#### FOR MORE INFORMATION

Michelle Rossi

**ESIP** Coordinator

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ESIP@bpu.nj.gov



## FOR MORE INFORMATION

Visit NJCleanEnergy.com
Call (732) 855-0033

Tony O'Donnell

Regional Outreach Manager 732.259.4938 aodonnell@trccompanies.com



## QUESTIONS



