Local Government Energy Audit Report

Laurel Hall

July 10, 2024

Prepared for:
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523 Route 202
Mahwah, New Jersey 07430

Prepared by:
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Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based on previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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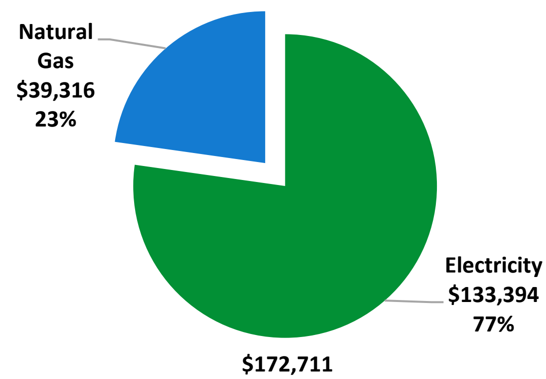
1 Executive Summary

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Laurel Hall. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT

Annual Utilities	Costs: $172,711 Electricity: 1,002,302 kWh Natural Gas: 41,739 Therms	
ENERGY STAR® Benchmarking Score	N/A *(1-100 scale)*	A standard energy use benchmark is not available for this facility type. This report contains suggestions about how to improve building performance and reduce energy costs.

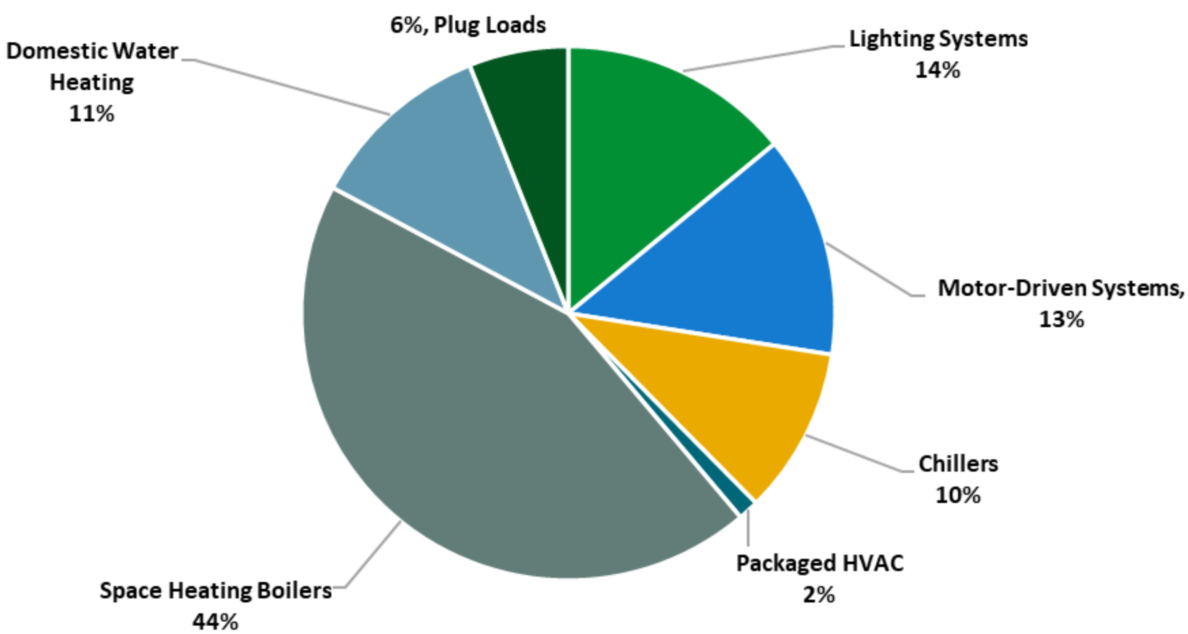


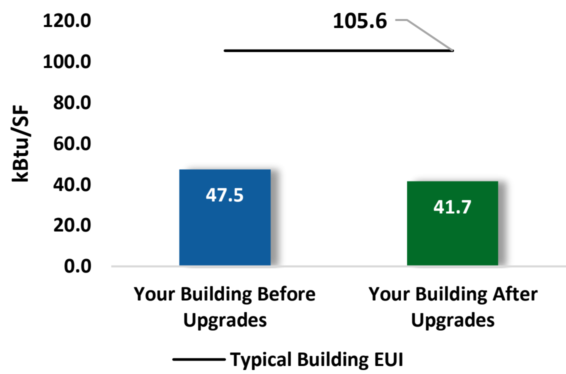
Figure 1 - Energy Use by System

POTENTIAL IMPROVEMENTS

This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

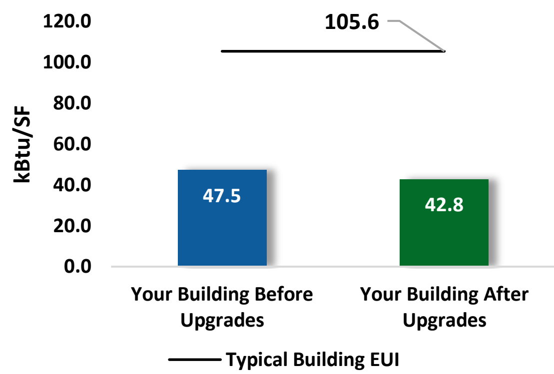
Scenario 1: Full Package (All Evaluated Measures)

Installation Cost	$267,712
Potential Rebates & Incentives[1]	$36,822
Annual Cost Savings	$29,763
Annual Energy Savings	Electricity: 209,107 kWh Natural Gas: 2,052 Therms
Greenhouse Gas Emission Savings	117 Tons
Simple Payback	7.8 Years
Site Energy Savings (All Utilities)	12%



Scenario 2: Cost Effective Package[2]

Installation Cost	$95,656
Potential Rebates & Incentives	$25,734
Annual Cost Savings	$30,064
Annual Energy Savings	Electricity: 228,802 kWh Natural Gas: -411 Therms
Greenhouse Gas Emission Savings	113 Tons
Simple Payback	2.3 Years
Site Energy Savings (all utilities)	10%



On-site Generation Potential

Photovoltaic	None
Combined Heat and Power	None

[1] Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

[2] A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**148,594**	**24.3**	**-31**	**$19,488**	**$42,905**	**$6,987**	**$35,918**	**1.8**	**146,052**
ECM 1	Install LED Fixtures	Yes	1,296	0.0	0	$173	$824	$200	$624	3.6	1,306
ECM 2	Retrofit Fixtures with LED Lamps	Yes	147,298	24.3	-31	$19,315	$42,081	$6,787	$35,294	1.8	144,746
Lighting Control Measures			**50,354**	**5.4**	**-11**	**$6,602**	**$29,041**	**$15,295**	**$13,746**	**2.1**	**49,473**
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	5,059	2.0	-1	$663	$11,266	$1,480	$9,786	14.8	4,971
ECM 4	Install High/Low Lighting Controls	Yes	45,294	3.4	-9	$5,939	$17,775	$13,815	$3,960	0.7	44,502
Variable Frequency Drive (VFD) Measures			**24,997**	**10.4**	**0**	**$3,327**	**$22,782**	**$3,300**	**$19,482**	**5.9**	**25,172**
ECM 5	Install VFDs on Constant Volume (CV) Fans	Yes	24,997	10.4	0	$3,327	$22,782	$3,300	$19,482	5.9	25,172
Gas Heating (HVAC/Process) Replacement			**0**	**0.0**	**36**	**$342**	**$168,506**	**$11,088**	**$157,418**	**460.3**	**4,251**
ECM 6	Install High Efficiency Hot Water Boilers	No	0	0.0	36	$342	$168,506	$11,088	$157,418	460.3	4,251
Domestic Water Heating Upgrade			**82**	**0.0**	**0**	**$11**	**$7**	**$2**	**$5**	**0.5**	**82**
ECM 7	Install Low-Flow DHW Devices	Yes	82	0.0	0	$11	$7	$2	$5	0.5	82
Food Service & Refrigeration Measures			**4,775**	**0.5**	**0**	**$636**	**$920**	**$150**	**$770**	**1.2**	**4,808**
ECM 8	Vending Machine Control	Yes	4,775	0.5	0	$636	$920	$150	$770	1.2	4,808
Custom Measures			**-19,695**	**0.0**	**210**	**-$643**	**$3,550**	**$0**	**$3,550**	**-5.5**	**4,756**
ECM 9	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-19,695	0.0	210	-$643	$3,550	$0	$3,550	-5.5	4,756
TOTALS (COST EFFECTIVE MEASURES)			**228,802**	**40.7**	**-41**	**$30,064**	**$95,656**	**$25,734**	**$69,922**	**2.3**	**225,587**
TOTALS (ALL MEASURES)			**209,107**	**40.7**	**205**	**$29,763**	**$267,712**	**$36,822**	**$230,890**	**7.8**	**234,594**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures.**

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- How will the project be funded and/or financed?
- Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

Utility-run energy efficiency programs and New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives *before* purchasing materials or starting installation.

Options from Your Utility Company

Prescriptive and Custom Rebates

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the Prescriptive and Custom Rebates program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval may be required for some incentives. Contact your utility company for more details prior to project installation.

Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized contractor. This program can provide incentives up to 70% or 80% of the cost of selected measures. A Direct Install contractor will assess and verify individual measure eligibility and perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

Engineered Solutions

The Engineered Solutions program provides tailored energy-efficiency assistance and turnkey engineering services to municipalities, universities, schools, hospitals, and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. The program provides all professional services from audit, design, construction administration, to commissioning and measurement and verification for custom whole-building energy-efficiency projects. Engineered Solutions allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs.

For more details on these programs please contact your utility provider.

Options from New Jersey's Clean Energy Program

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

Resiliency with Return on Investment through Combined Heat and Power (CHP)

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Successor Solar Incentive Program (SuSI)

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

Large Energy User Program (LEUP)

LEUP is designed to promote self-investment in energy efficiency. It incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

For more details on these programs please visit New Jersey's Clean Energy Program website .

2 Existing Conditions

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Laurel Hall. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On June 2, 2023, TRC performed an energy audit at Laurel Hall located in Mahwah, New Jersey. TRC met with facility staff to review the facility operations and help focus our investigation on specific energy-using systems.

Laurel Hall is an eight-story, 159,963 square foot residential building built in 2008. Spaces include residences, lounges, offices, corridors, stairwells, dining room, and mechanical spaces.

2.2 Building Occupancy

The facility is occupied during the fall, spring, and summer semester. The facility is occupied intermittently during breaks, as needed for maintenance and operations.

Building Name	Weekday/Weekend	Operating Schedule
Laurel Hall	Weekday	12:00 AM - 12:00 AM
	Weekend	12:00 AM - 12:00 AM

Figure 3 - Building Occupancy Schedule

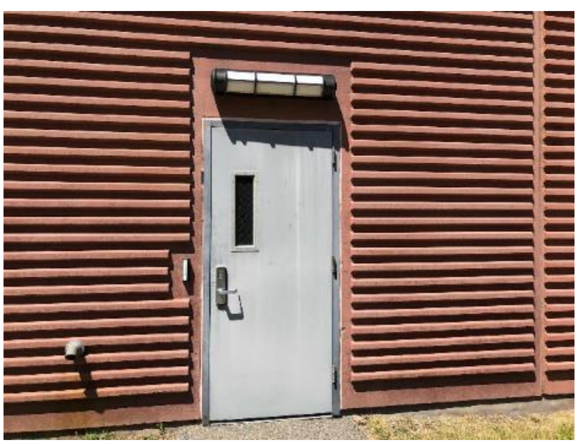
2.3 Building Envelope

Building walls are concrete block over structural steel with a brick facade. The roof is flat and covered with black membrane and is in fair condition.


Building Façade


Roof

Most of the windows are double paned and have aluminum frames with a thermal break. The glass-to-frame seals are in fair condition. The operable window weather seals are in fair condition, showing little evidence of excessive wear. Exterior doors have aluminum frames and are in fair condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.



Exterior Door

Window

2.4 Lighting Systems

The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps. There are also several 28-Watt T5 fixtures, and some T5 fixtures rated as high output (HO). Fixture types include 1-lamp, 2-lamp, 3-lamp, or 4-lamp, 3-foot or 4-foot-long recessed troffer or surface mounted fixtures. Typically, T8 and T5 fluorescent lamps use electronic ballasts.

Additionally, there are some compact fluorescent lamps (CFL), incandescent, and LED lamps. All exit signs are LED. Most fixtures are in fair condition. Interior lighting levels were generally sufficient.

Linear Fluorescent Fixture

LED Light Fixture

Most lighting fixtures are controlled manually with wall switches or circuit breakers. Exterior fixtures include HID wall packs, LED surface mount, and CFL recessed lighting. Exterior fixtures are timer or photocell controlled.

Wall Pack Fixture

Canopy Light Fixture

Unitary Electric HVAC Equipment

Sections of the building are conditioned by ductless mini split air conditioning and heat pump units. These vary in capacity between 1 ton and 1.42-tons of cooling and a heating capacity of 13.6 MBh and 22 MBh. The units are in fair condition. They range in efficiency between 14 EER to 22 EER. They are not ENERGY STAR labeled.

Ductless Mini Split Units

Unitary Heating Equipment

Sections are heated by electric resistance heaters. These vary in capacity between 4 kW and 6.5 kW. The units are in fair condition. Equipment is controlled by a manual dial thermostat.


Electric Resistance Heaters

Air Handling Units (AHUs)

The building is partially conditioned by air handling units (AHUs). These units are each equipped with a supply fan motor, hot water heating coil, and chilled water coil for cooling. Units are mainly located throughout the building in mechanical spaces. The supply fan motors range between 1.5 hp and 15 hp and are rated standard efficiency. There are three McQuay condensing units which are available to provide cooling to some zones during the shoulder months when chilled water is not available.

Several roof mounted systems (RTUs) provide heating to stairwell spaces.

Some of the fan motors have variable frequency drives (VFDs) installed, including AHU-1, AHU-2, and AHU-3. A few of the units are equipped with return fans. The HVAC systems are controlled by the facility BAS.

Air Handling Units (AHUs)

Air Handling Units (AHUs)

2.6 Heating Hot Water Systems

Four Fulton 1,400 MBh hot water boilers serve the building's heating load. The burners are fully-modulating with a nominal efficiency of 90 percent. The boilers are configured in an automated control scheme. Multiple boilers are required under high load conditions. Units are in fair condition There is no service contract in place. Although the boilers are operating within their useful service life, facility staff reported maintenance and operations issues with them. Staff requested that we evaluate boiler replacement on the basis of available energy savings.

Conditioned water is circulated using two, 50 hp dual temperature pumps which operate in rotation, providing heating water during the winter and chilled water during the cooling season. These pumps are supplemented by several booster pumps with small motors which serve specific air handling units.

Boilers

Circulation Pumps

2.7 Chilled Water Systems

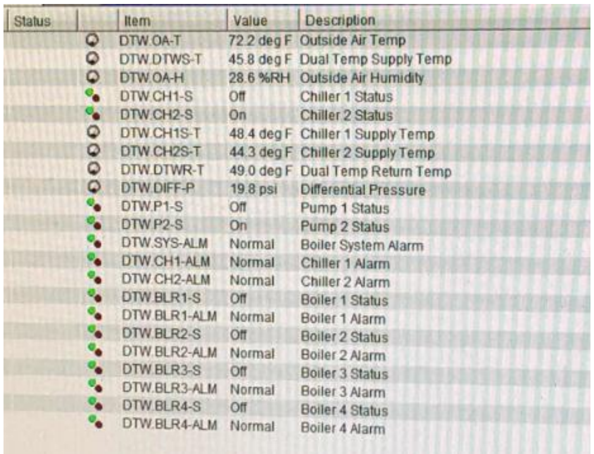
The chiller plant consists of two, 174-ton, McQuay, R-134a, air-cooled scroll chillers. Chilled water is circulated by the main dual temperature pumps and the associated booster pumps.

Air Cooled Chiller

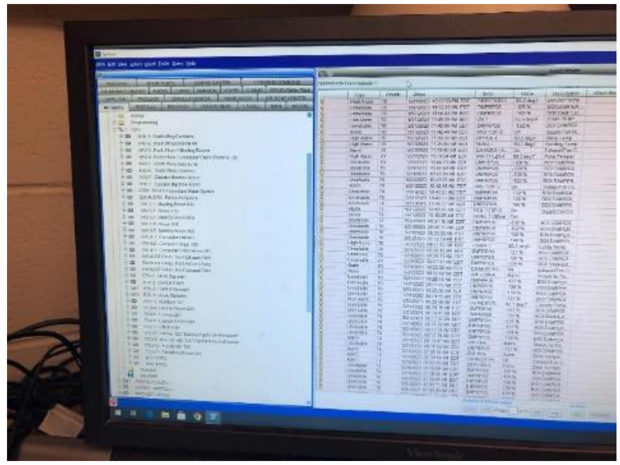
2.8 Building Automation System (BAS)

A Johnson Controls BAS controls the HVAC equipment, boilers, chillers, air handlers, and package units. The BAS provides equipment scheduling control and monitors and controls space temperatures, supply air temperatures, humidity, heating water loop temperatures, and chilled water loop temperatures.

The site staff expressed an interest in expanding the level of control provided by the BAS, replacing the BAS, and receiving additional training on operating the BAS.



Status	Item	Value	Description
	DTW.OA-T	72.2 deg F	Outside Air Temp
	DTW.DTWS-T	45.8 deg F	Dual Temp Supply Temp
	DTW.OA-H	28.6 %RH	Outside Air Humidity
	DTW.CH1-S	Off	Chiller 1 Status
	DTW.CH2-S	On	Chiller 2 Status
	DTW.CH1S-T	48.4 deg F	Chiller 1 Supply Temp
	DTW.CH2S-T	44.3 deg F	Chiller 2 Supply Temp
	DTW.DTWR-T	49.0 deg F	Dual Temp Return Temp
	DTW.DIFF-P	19.8 psi	Differential Pressure
	DTW.P1-S	Off	Pump 1 Status
	DTW.P2-S	On	Pump 2 Status
	DTW.SYS-ALM	Normal	Boiler System Alarm
	DTW.CH1-ALM	Normal	Chiller 1 Alarm
	DTW.CH2-ALM	Normal	Chiller 2 Alarm
	DTW.BLR1-S	Off	Boiler 1 Status
	DTW.BLR1-ALM	Normal	Boiler 1 Alarm
	DTW.BLR2-S	Off	Boiler 2 Status
	DTW.BLR2-ALM	Normal	Boiler 2 Alarm
	DTW.BLR3-S	Off	Boiler 3 Status
	DTW.BLR3-ALM	Normal	Boiler 3 Alarm
	DTW.BLR4-S	Off	Boiler 4 Status
	DTW.BLR4-ALM	Normal	Boiler 4 Alarm



Johnson Controls

2.9 Domestic Hot Water

Hot water is produced by two PVI 125 gallon, 540 MBh gas-fired storage water heaters with an efficiency of rating of 80 percent. Additionally, there is an 87 gallon, 715 MBh Rheem gas-fired storage water heater.

Storage Water Heaters

2.10 Plug Load and Vending Machines

You may wish to consider paying particular attention to minimizing your plug load usage. This report makes suggestions for ECMs in this area as well as energy efficient best practices.

There are several refrigerators throughout the building which vary in condition and efficiency. Electric washers and dryers contribute to the miscellaneous plug load, as does the variable load associated with student laptops and other devices. There is a server on site. Additionally, there are three refrigerated beverage vending machines and one non-refrigerated vending machines. Vending machines are not equipped with occupancy-based controls.

Dryers *Vending Machines*

2.11 Water-Using Systems

There are numerous restrooms with toilets and sinks. Faucet flow rates for lavatories are at 0.5 gallons per minute (gpm).

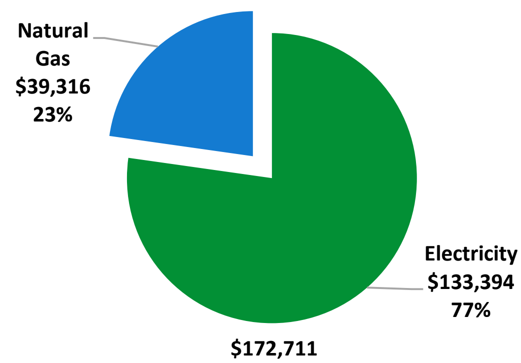
 

Lavatory Sinks

3 Energy Use and Costs

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	**Usage**	**Cost**
Electricity	1,002,302 kWh	$133,394
Natural Gas	41,739 Therms	$39,316
Total		**$172,711**



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

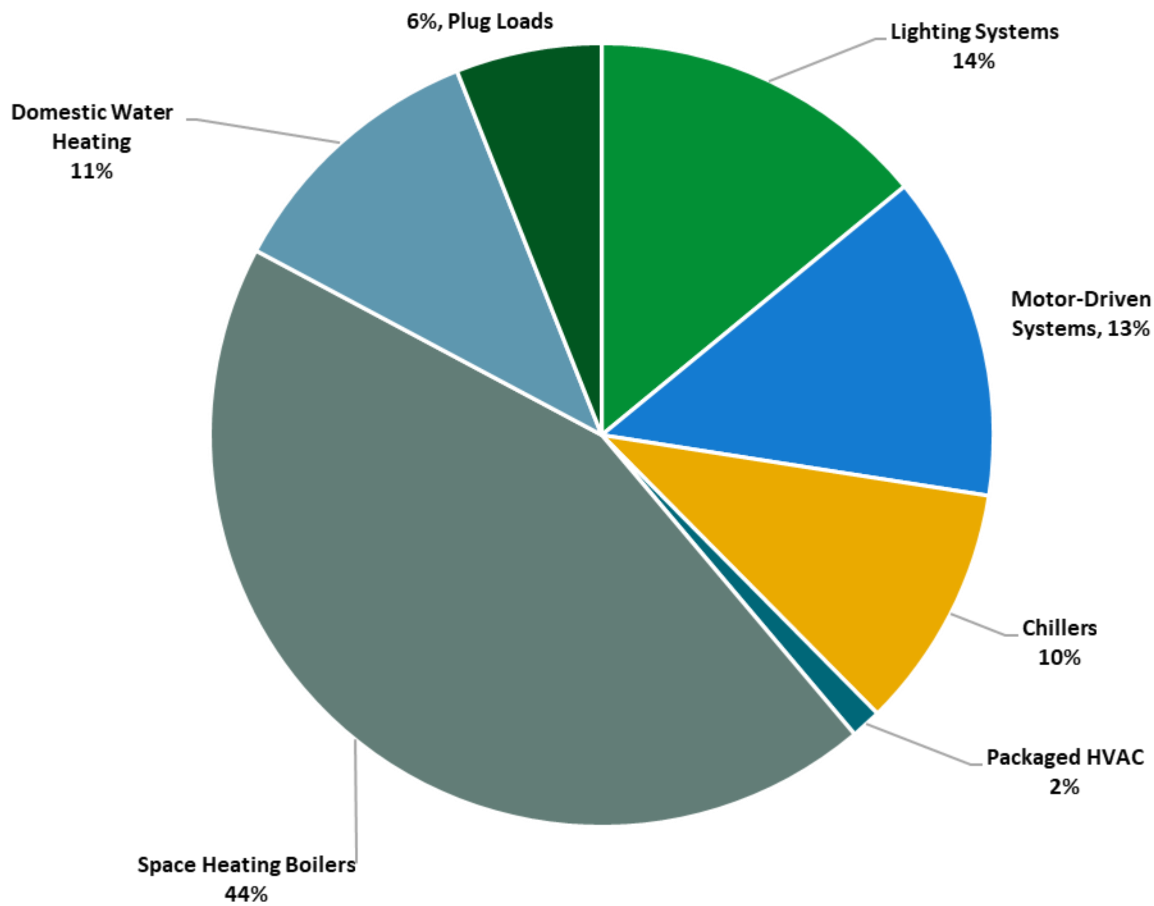
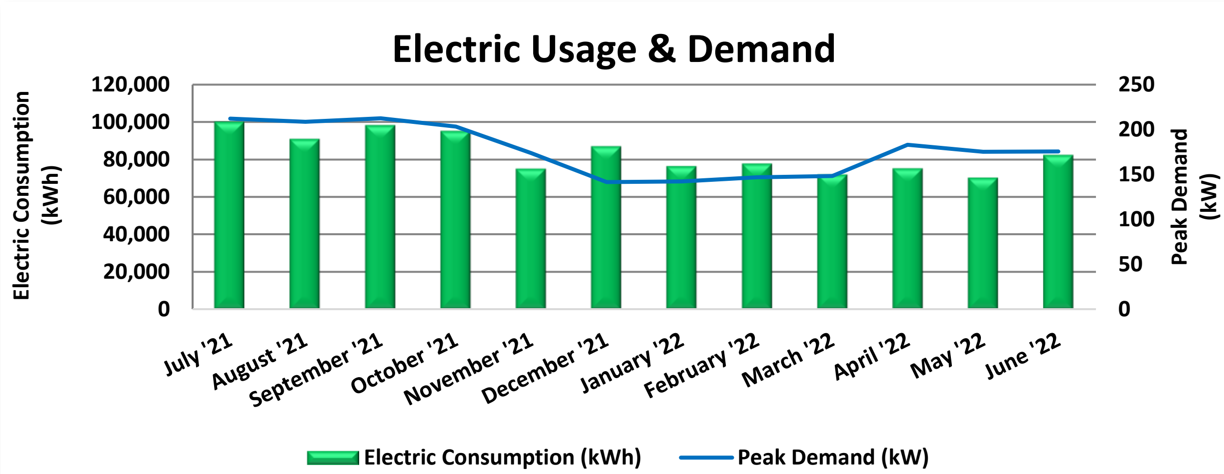


Figure 4 - Energy Balance

3.1 Electricity

Rockland Electric delivers electricity under rate class Electric Comm Prim (TOU-RE-DEL-PJM), with electric production provided by Direct Energy, a third-party supplier.



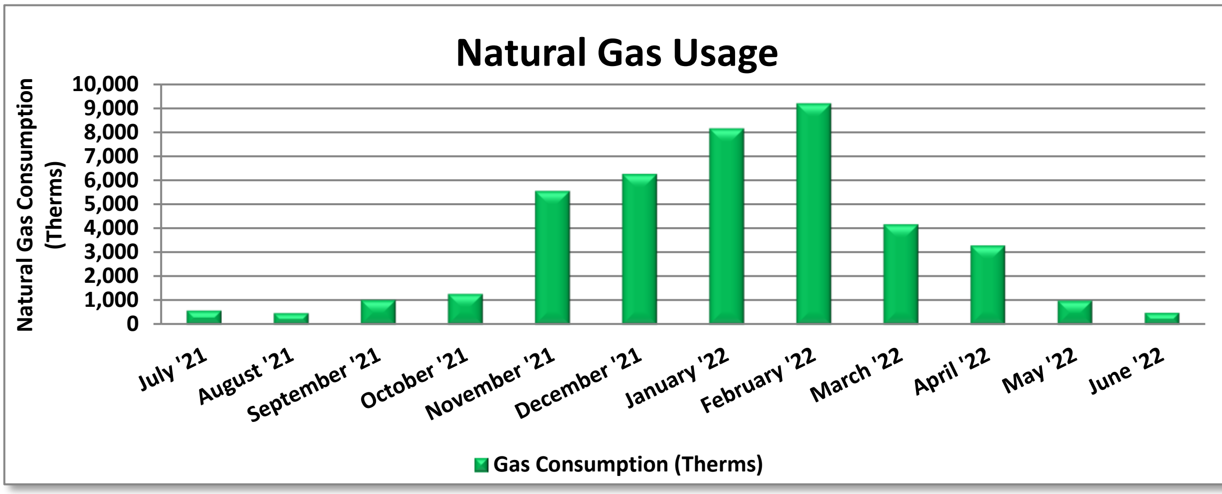
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
7/26/21	32	100,100	212		$11,748
8/24/21	29	90,911	209		$10,814
9/23/21	30	98,115	212		$11,615
10/25/21	32	95,169	203		$11,252
11/23/21	29	74,994	174		$8,949
12/27/21	34	86,849	142		$10,067
1/26/22	30	76,271	142		$11,387
2/24/22	29	77,656	147		$11,649
3/25/22	29	71,890	148		$10,846
4/25/22	31	75,113	183		$11,476
5/23/22	28	70,147	175		$10,692
6/23/22	31	82,341	176		$12,534
Totals	**364**	**999,556**	**212**	**$0**	**$133,029**
Annual	**365**	**1,002,302**	**212**	**$0**	**$133,394**

Notes:

- The average electric cost over the past 12 months was $0.133/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.
- This building is served from the main campus electric meter along with several others. Energy usage (kWh) and demand (kW) was apportioned among those buildings using a formula that accounts for building area (sf) and presumed energy intensity (EUI) by building type.

3.2 Natural Gas

PSE&G delivers natural gas under rate class Large Volume Gas, with natural gas supply provided by Direct Energy, a third-party supplier.



Gas Billing Data			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
8/2/21	31	590	$470
8/30/21	28	477	$408
9/28/21	29	1,023	$702
10/28/21	30	1,279	$899
11/30/21	33	5,556	$4,782
12/29/21	29	6,264	$5,237
1/28/22	30	8,163	$8,160
3/3/22	34	9,203	$9,161
3/31/22	28	4,169	$4,871
5/2/22	32	3,290	$2,906
5/31/22	29	1,001	$956
6/30/22	30	497	$549
Totals	**363**	**41,511**	**$39,101**
Annual	**365**	**41,739**	**$39,316**

Notes:

- The average gas cost for the past 12 months is $0.942/therm, which is the blended rate used throughout the analysis.
- This building is served by a dedicated gas meter.

3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager®* software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

Benchmarking Score	N/A

Due to its unique characteristics, this building type is not able to receive a benchmarking score. This report contains suggestions about how to improve building performance and reduce energy costs.

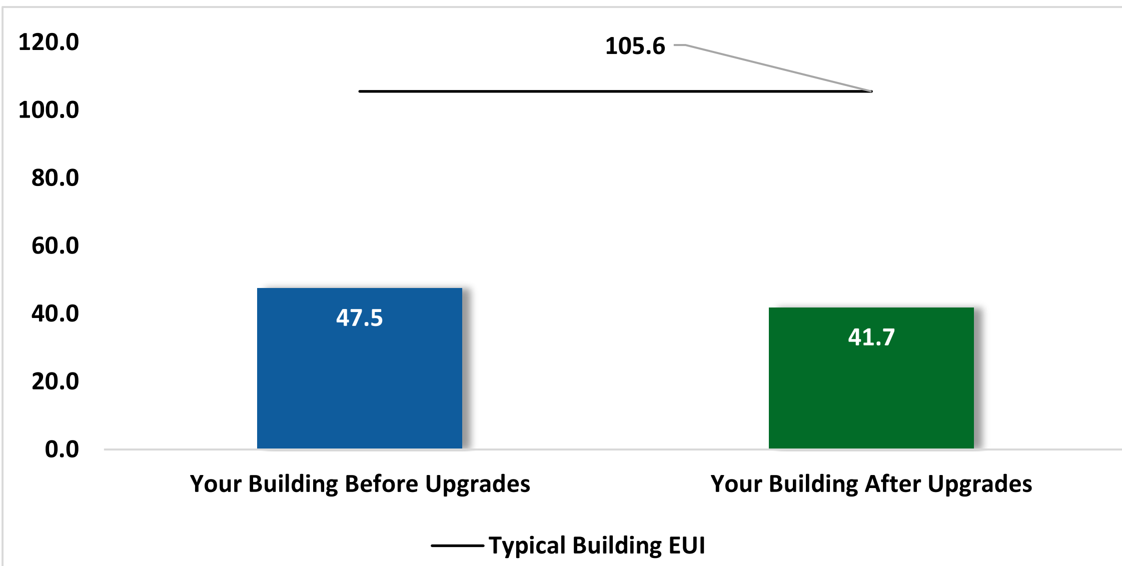


Figure 5 - Energy Use Intensity Comparison[3]

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

[3] Based on all evaluated ECMs

Tracking Your Energy Performance

Keeping track of your energy use monthly is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager account for your facility and have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training.

For more information on ENERGY STAR and Portfolio Manager, visit their website.

4 Energy Conservation Measures

The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives in this report are based on the previously run state rebate program SmartStart, which has been retired. Now, all investor-owned gas and electric utility companies are offering complementary energy efficiency programs directly to their customers. Some measures and proposed upgrades may be eligible for higher incentives than those shown below. The incentives in the summary tables should be used for high-level planning purposes. To verify incentives, reach out to your utility provider or visit the NJCEP website for more information.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see Appendix A: Equipment Inventory & Recommendations.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**148,594**	**24.3**	**-31**	**$19,488**	**$42,905**	**$6,987**	**$35,918**	**1.8**	**146,052**
ECM 1	Install LED Fixtures	Yes	1,296	0.0	0	$173	$824	$200	$624	3.6	1,306
ECM 2	Retrofit Fixtures with LED Lamps	Yes	147,298	24.3	-31	$19,315	$42,081	$6,787	$35,294	1.8	144,746
Lighting Control Measures			**50,354**	**5.4**	**-11**	**$6,602**	**$29,041**	**$15,295**	**$13,746**	**2.1**	**49,473**
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	5,059	2.0	-1	$663	$11,266	$1,480	$9,786	14.8	4,971
ECM 4	Install High/Low Lighting Controls	Yes	45,294	3.4	-9	$5,939	$17,775	$13,815	$3,960	0.7	44,502
Variable Frequency Drive (VFD) Measures			**24,997**	**10.4**	**0**	**$3,327**	**$22,782**	**$3,300**	**$19,482**	**5.9**	**25,172**
ECM 5	Install VFDs on Constant Volume (CV) Fans	Yes	24,997	10.4	0	$3,327	$22,782	$3,300	$19,482	5.9	25,172
Gas Heating (HVAC/Process) Replacement			**0**	**0.0**	**36**	**$342**	**$168,506**	**$11,088**	**$157,418**	**460.3**	**4,251**
ECM 6	Install High Efficiency Hot Water Boilers	No	0	0.0	36	$342	$168,506	$11,088	$157,418	460.3	4,251
Domestic Water Heating Upgrade			**82**	**0.0**	**0**	**$11**	**$7**	**$2**	**$5**	**0.5**	**82**
ECM 7	Install Low-Flow DHW Devices	Yes	82	0.0	0	$11	$7	$2	$5	0.5	82
Food Service & Refrigeration Measures			**4,775**	**0.5**	**0**	**$636**	**$920**	**$150**	**$770**	**1.2**	**4,808**
ECM 8	Vending Machine Control	Yes	4,775	0.5	0	$636	$920	$150	$770	1.2	4,808
Custom Measures			**-19,695**	**0.0**	**210**	**-$643**	**$3,550**	**$0**	**$3,550**	**-5.5**	**4,756**
ECM 9	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-19,695	0.0	210	-$643	$3,550	$0	$3,550	-5.5	4,756
TOTALS			**209,107**	**40.7**	**205**	**$29,763**	**$267,712**	**$36,822**	**$230,890**	**7.8**	**234,594**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**148,594**	**24.3**	**-31**	**$19,488**	**$42,905**	**$6,987**	**$35,918**	**1.8**	**146,052**
ECM 1	Install LED Fixtures	1,296	0.0	0	$173	$824	$200	$624	3.6	1,306
ECM 2	Retrofit Fixtures with LED Lamps	147,298	24.3	-31	$19,315	$42,081	$6,787	$35,294	1.8	144,746
Lighting Control Measures		**50,354**	**5.4**	**-11**	**$6,602**	**$29,041**	**$15,295**	**$13,746**	**2.1**	**49,473**
ECM 3	Install Occupancy Sensor Lighting Controls	5,059	2.0	-1	$663	$11,266	$1,480	$9,786	14.8	4,971
ECM 4	Install High/Low Lighting Controls	45,294	3.4	-9	$5,939	$17,775	$13,815	$3,960	0.7	44,502
Variable Frequency Drive (VFD) Measures		**24,997**	**10.4**	**0**	**$3,327**	**$22,782**	**$3,300**	**$19,482**	**5.9**	**25,172**
ECM 5	Install VFDs on Constant Volume (CV) Fans	24,997	10.4	0	$3,327	$22,782	$3,300	$19,482	5.9	25,172
Domestic Water Heating Upgrade		**82**	**0.0**	**0**	**$11**	**$7**	**$2**	**$5**	**0.5**	**82**
ECM 7	Install Low-Flow DHW Devices	82	0.0	0	$11	$7	$2	$5	0.5	82
Food Service & Refrigeration Measures		**4,775**	**0.5**	**0**	**$636**	**$920**	**$150**	**$770**	**1.2**	**4,808**
ECM 8	Vending Machine Control	4,775	0.5	0	$636	$920	$150	$770	1.2	4,808
TOTALS		**228,802**	**40.7**	**-41**	**$30,064**	**$95,656**	**$25,734**	**$69,922**	**2.3**	**225,587**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**148,594**	**24.3**	**-31**	**$19,488**	**$42,905**	**$6,987**	**$35,918**	**1.8**	**146,052**
ECM 1	Install LED Fixtures	1,296	0.0	0	$173	$824	$200	$624	3.6	1,306
ECM 2	Retrofit Fixtures with LED Lamps	147,298	24.3	-31	$19,315	$42,081	$6,787	$35,294	1.8	144,746

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Install LED Fixtures

Replace existing fixtures containing HID lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixtures.

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected Building Areas: exterior HID fixtures

ECM 2: Retrofit Fixtures with LED Lamps

Replace fluorescent, CFL, or incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected Building Areas: all areas with fluorescent fixtures with T5 lamps, T8 tubes, CFL, and incandescent lamps

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**50,354**	**5.4**	**-11**	**$6,602**	**$29,041**	**$15,295**	**$13,746**	**2.1**	**49,473**
ECM 3	Install Occupancy Sensor Lighting Controls	5,059	2.0	-1	$663	$11,266	$1,480	$9,786	14.8	4,971
ECM 4	Install High/Low Lighting Controls	45,294	3.4	-9	$5,939	$17,775	$13,815	$3,960	0.7	44,502

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 3: Install Occupancy Sensor Lighting Controls

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Affected Building Areas: office, classrooms, restrooms, and storage rooms

ECM 4: Install High/Low Lighting Controls

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as occupants approach the area. This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

Affected Building Areas: hallways and stairwells

4.3 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures		**24,997**	**10.4**	**0**	**$3,327**	**$22,782**	**$3,300**	**$19,482**	**5.9**	**25,172**
ECM 5	Install VFDs on Constant Volume (CV) Fans	24,997	10.4	0	$3,327	$22,782	$3,300	$19,482	5.9	25,172

Variable frequency drives control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new inverter duty rated motor to conservatively account for the cost of an inverter duty rated motor.

ECM 5: Install VFDs on Constant Volume (CV) Fans

Install VFDs to control constant volume fan motor speeds. This converts a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor if the air handler has one.

Zone thermostats signal the VFD to adjust fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature.

VAV system controls should not raise the supply air temperature at the expense of the fan power. A common mistake is to reset the supply air temperature to achieve chiller energy savings, which can lead to additional air flow requirements. Supply air temperature should be kept low (e.g., 55°F) until the minimum fan speed (typically about 50%) is met. At this point, it is efficient to raise the supply air temperature as the load decreases, but not such that additional air flow and thus fan energy is required.

For air handlers with chilled water (CHW) cooling systems, the minimum air flow across the cooling coil required to prevent the coil from freezing must be determined during the final project design. The control system programming should maintain the minimum air flow whenever the compressor is operating. Prior to implementation, verify minimum fan speed in cooling mode with the manufacturer. Note that savings will vary depending on the operating characteristics of each AHU.

Energy savings result from reducing the fan speed (and power) when conditions allow for reduced air flow.

Affected Air Handlers: fans associated with rooftop packaged units (RTUs) two and three

4.4 Gas-Fired Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Gas Heating (HVAC/Process) Replacement		**0**	**0.0**	**36**	**$342**	**$168,506**	**$11,088**	**$157,418**	**460.3**	**4,251**
ECM 6	Install High Efficiency Hot Water Boilers	0	0.0	36	$342	$168,506	$11,088	$157,418	460.3	4,251

ECM 6: Install High Efficiency Hot Water Boilers

Replace older inefficient hot water boilers with high efficiency hot water boilers. Energy savings resulted from improved combustion efficiency and reduced standby losses at low loads.

The most notable efficiency improvement is condensing hydronic boilers that can achieve over 90% efficiency under the proper conditions. Condensing hydronic boilers typically operate at efficiencies between 85% and 87% (comparable to other high efficiency boilers) when the return water temperature is above 130°F. The boiler efficiency increases as the return water temperature drops below 130°F. Therefore, condensing hydronic boilers are evaluated when the return water temperature is less than 130°F during most of the operating hours.

For the purposes of this analysis, we evaluated the replacement of boilers on a one-for-one basis with equipment of the same capacity. We recommend that you work with your mechanical design team to select boilers that are sized appropriately for the heating load. In many cases installing multiple modular boilers, rather than one or two large boilers, will result in higher overall plant efficiency while providing additional system redundancy.

Replacing the boilers has a long payback and may not be justifiable based simply on energy considerations. However, the boilers are nearing the end of their normal useful life. According to site staff they are prone to operations and maintenance issues.

Typically, the marginal cost of purchasing high efficiency boilers can be justified by the marginal savings from the improved efficiency. When the boiler is eventually replaced, consider purchasing boilers that exceed the minimum efficiency required by building codes. We also recommend working with your mechanical design team to determine whether the heating system can operate with return water temperatures below 130°F, which would allow the use of condensing boilers.

4.5 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**82**	**0.0**	**0**	**$11**	**$7**	**$2**	**$5**	**0.5**	**82**
ECM 7	Install Low-Flow DHW Devices	82	0.0	0	$11	$7	$2	$5	0.5	82

ECM 7: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

Affected Systems: Kitchen faucet.

4.6 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Food Service & Refrigeration Measures		**4,775**	**0.5**	**0**	**$636**	**$920**	**$150**	**$770**	**1.2**	**4,808**
ECM 8	Vending Machine Control	4,775	0.5	0	$636	$920	$150	$770	1.2	4,808

ECM 8: Vending Machine Control

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and they power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

4.7 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Custom Measures		**-19,695**	**0.0**	**210**	**-$643**	**$3,550**	**$0**	**$3,550**	**-5.5**	**4,756**
ECM 9	Replace Gas Fired Water Heater with Heat Pump Water Heater	-19,695	0.0	210	-$643	$3,550	$0	$3,550	-5.5	4,756

ECM 9: Replace Gas Fired Water Heater with Heat Pump Water Heater

A gas fired water heater uses a burner to heat water. Air source heat pump water heaters (HPWH) use a refrigeration cycle to transfer heat from the surrounding air to the domestic water. Water heater efficiency is rated by the uniform energy factor (UEF). For a relative comparison of water heater UEFs, the criteria for certifying a water heater in the ENERGY STAR program are provided below. These values indicate that HPWH heaters are significantly more efficient than gas fired water heaters.

There are two types of HPWH: those integrated with the heat pump and storage tank in the same unit, and those that are split into two sections (with the storage tank separate from the heat pump). The measure considers an integrated HPWH.

ENERGY STAR Uniform Energy Factor (UEF) Criteria for Certified Water Heaters *

Water Heater Type	**Minimum UEF**	**Other**
Integrated HPWH	3.3	
Integrated HPWH	2.2	120 Volt, 15 Amp circuit
Split System HPWH	2.2	
Gas Fired Storage	0.64	≤ 55-gal, Medium Draw Pattern
Gas Fired Storage	0.68	≤ 55-gal, High Draw Pattern
Gas Fired Storage	0.78	> 55-gal, Medium Draw Pattern
Gas Fired Storage	0.80	> 55-gal, High Draw Pattern
Gas Fired Storage	0.80	Residential Duty
Gas Fired Instantaneous	0.87	

** Note: Uniform Energy Factor (UEF): The newest measure of water heater overall efficiency. The higher the UEF value is, the more efficient the water heater. UEF is determined by the Department of Energy's test method outlined in 10 CFR Part 430, Subpart B, Appendix E.[4]*

HPWH reject cold air. As such, they need to be installed in an unconditioned space of about 750 cubic feet with good ventilation[5]. Ideal locations are garages, large enclosed, unconditioned storage areas, or areas with excess heat such as a furnace or boiler room. The HPWH will also produce condensate so accommodations for draining the condensate need to be provided.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it. HPWHs have a slow recovery. During periods of high demand, the electric resistance heating element, if enabled, may be energized to maintain set point, thus reducing the overall efficiency of the unit. It is recommended that a careful analysis of the hot water demand be conducted to determine if the application makes economic sense, and the HPWH heating capacity and storage are properly sized.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank in order to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

Switching from a gas fired water heater to a HPWH has the potential to reduce the sites overall greenhouse gas emissions. If the electricity for the HPWH is provided by an on-site photovoltaic (PV) system then there are essentially no greenhouse gas (GHG) emissions. A 2016 study conducted at Cornell

[4] https://www.energy.gov/sites/prod/files/2014/06/f17/rwh_tp_final_rule.pdf

[5] https://basc.pnnl.gov/code-compliance/heat-pump-water-heaters-code-compliance-brief#:~:text=HPWH%20must%20have%20unrestricted%20airflow,depending%20on%20size%20of%20system

[6]calculated the kg of methane (CH_4) and carbon dioxide (CO_2) produced per GJ of water heated. The study compared HPWH to gas and electric fired, storage and tankless water heaters. The study also considered electricity produced from natural gas and coal fired electric plants. In all cases the study found that HPWHs produced less methane than all the other water heaters. The study also found that HPWH produced less carbon dioxide than electric resistance water heaters but more carbon dioxide than tankless gas water heaters and about the same amount of carbon dioxide as storage gas water heaters. The summary tables provide the reduction in CO_2 equivalent emissions based on the typical New Jersey electric utility.

This measure has a negative simple payback due to the relative cost of electricity to natural gas. At this site the cost per Btu for natural gas is significantly lower than for electricity. Therefore, even though this measure will result in a net energy savings in terms of Btu at this site it will increase the overall cost for providing domestic hot water.

Affected System: 715 MBh Rheem unit

4.8 Measures for Future Consideration

There are additional opportunities for improvement that Ramapo College of New Jersey may wish to consider. These potential upgrades typically require further analysis, involve substantial capital investment, and/or include significant system reconfiguration. These measure(s) are therefore beyond the scope of this energy audit. These measure(s) are described here to support a whole building approach to energy efficiency and sustainability.

Ramapo College of New Jersey may wish to consider the Energy Savings Improvement Program (ESIP) or other whole building approach. With interest in implementing comprehensive, largescale and/or complex system wide projects, these measures may be pursued during development of a future energy savings plan. We recommend that you work with your energy service company (ESCO) and/or design team to:

- Evaluate these measures further.
- Develop firm costs.
- Determine measure savings.
- Prepare detailed implementation plans.

Other modernization or capital improvement funds may be leveraged for these types of refurbishments. As you plan for capital upgrades, be sure to consider the energy impact of the building systems and controls being specified.

[6] Greenhouse gas emissions from domestic hot water: Heat pumps compared to most commonly used systems. Bongghi Hong, Robert W. Howarth. Department of Ecology and Evolutionary Biology, Cornell University. Energy Science and Engineering 2016.

Electric Sub Metering

Electricity use varies in different facilities, and plant operators need to perform their own investigations and analyses to understand how their facilities consume energy. Facility staff expressed interest in sub metering the building, which are currently served by a master meter. Utility bills indicate how much energy a facility uses across the entire facility, but submetering provides more detailed data on the energy consumption of specific systems and even on individual pieces of equipment, depending on how extensively meters are installed. Electric submeters alone do not save energy, but they are a useful tool under the right circumstances. Electric sub-meters can provide facility staff with real-time energy use data for specific buildings, information that enhances the potential for greater energy management activities. Revenue grade submeters are a tool that allow operators to better understand how and where electricity is used at the facility. Better resolution of system energy use can lead to operational changes or even equipment modifications or replacement, which often result in reduced energy use, which often result in reduced energy use.

5 Energy Efficient Best Practices

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5% –20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR Portfolio Manager

You've heard it before—you cannot manage what you do not measure. ENERGY STAR Portfolio Manager is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions[7]. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Lighting Maintenance

Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.

In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

Lighting Controls

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

[7] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager.

Motor Maintenance

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Chiller Maintenance

Service chillers regularly to keep them operating properly. Chillers are responsible for a substantial portion of a commercial building's overall energy usage, and when they do not work well, there is usually a noticeable increase in energy bills and increased occupant complaints. Regular diagnostics and service can save five to ten percent of the cost of operating your chiller. If you already have a maintenance contract in place, your existing service company should be able to provide these services.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely and efficiently. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the boiler tubes to improve heat transfer.

Label HVAC Equipment

For improved coordination in maintenance practices, we recommend labeling or re-labeling the site HVAC equipment. Maintain continuity in labeling by following labeling conventions as indicated in the facility drawings or BAS building equipment list. Use weatherproof or heatproof labeling or stickers for permanence, but do not cover over original equipment nameplates, which should be kept clean and readable whenever possible. Besides equipment, label piping for service and direction of flow when possible. Ideally, maintain a log of HVAC equipment, including nameplate information, asset tag designation, areas served, installation year, service dates, and other pertinent information.

This investment in your equipment will enhance collaboration and communication between your staff and your contracted service providers and may help you with regulatory compliance.

Optimize HVAC Equipment Schedules

Energy management systems (BAS) typically provide advanced controls for building HVAC systems, including chillers, boilers, air handling units, rooftop units and exhaust fans. The BAS monitors and reports operational status, schedules equipment start and stop times, locks out equipment operation based on outside air or space temperature, and often optimizes damper and valve operation based on complex algorithms. These BAS features, when in proper adjustment, can improve comfort for building occupants and save substantial energy.

Know your BAS scheduling capabilities. Regularly monitor HVAC equipment operating schedules and match them to building operating hours to eliminate unnecessary equipment operation and save energy. Monitoring should be performed often at sites with frequently changing usage patterns – daily in some cases. We recommend using the *optimal start* feature of the BAS (if available) to optimize the building warmup sequence. Most BAS scheduling programs provide for holiday schedules, which can be used during reduced use or shutdown periods. Finally, many systems are equipped with a one-time override function, which can be used to provide additional space conditioning due to a one-time, special event. When available this override feature should be used rather than changing the base operating schedule.

Water Heater Maintenance

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues, and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

Water Conservation

Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense website[8] or download a copy of EPA's "WaterSense at Work: Best Management Practices for Commercial and Institutional Facilities"[9] to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR or WaterSense products where available.

[8] https://www.epa.gov/watersense.

[9] https://www.epa.gov/watersense/watersense-work-0.

6 On-site Generation

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has no potential for installing a PV array.

This facility does not appear to meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient and sustained electric demand and sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

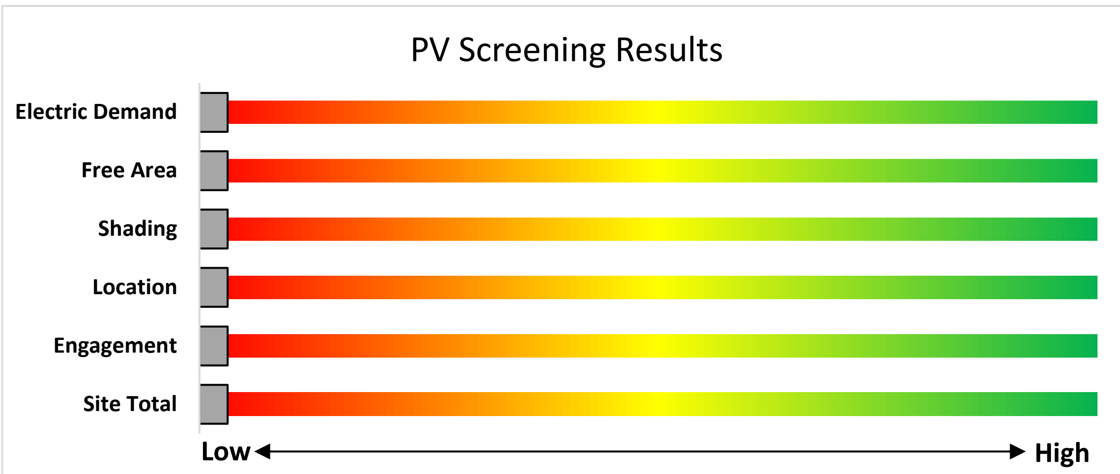


Figure 8 - Photovoltaic Screening

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

Successor Solar Incentive Program (SuSI): https://www.njcleanenergy.com/renewable-energy/programs/susi-program

- **Basic Info on Solar PV in NJ**: www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs.
- **Approved Solar Installers in the NJ Market**: www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) generate electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

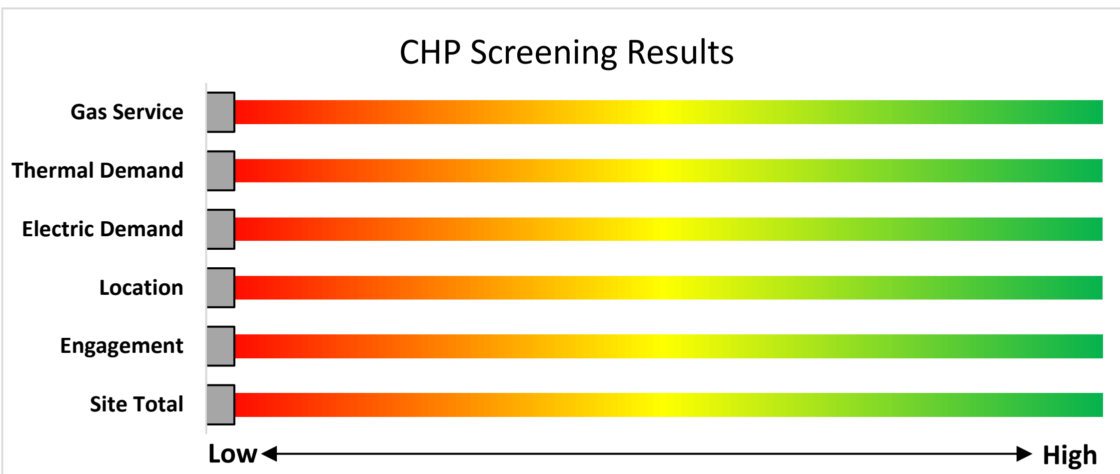


Figure 9 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/

7 Electric Vehicles (EV)

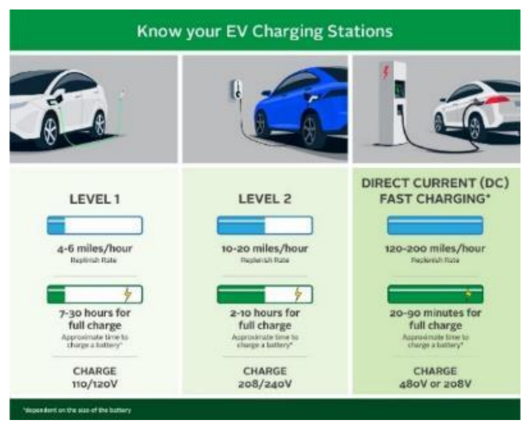
All electric vehicles (EVs) have an electric motor instead of an internal combustion engine. EVs function by plugging into a charge point, taking electricity from the grid, and then storing it in rechargeable batteries. Although electricity production may contribute to air pollution, the U.S. EPA categorizes all-electric vehicles as zero-emission vehicles because they produce no direct exhaust or tailpipe emissions.

EVs are typically more expensive than similar conventional and hybrid vehicles, although some cost can be recovered through fuel savings, federal tax credit, or state incentives.

7.1 Electric Vehicle Charging

EV charging stations provide a means for electric vehicle operators to recharge their batteries at a facility. While many EV drivers charge at home, others do not have access to regular home charging, and the ability to charge at work or in public locations is critical to making EVs practical for more drivers. Charging can also be used for electric fleet vehicles, which can reduce fuel and maintenance costs for fleets that replace gas or diesel vehicles with EVs.

EV charging comes in three main types. For this assessment, the screening considers addition of Level 2 charging, which is most common at workplaces and other public locations. Depending on the site type and usage, other levels of charging power may be more appropriate.



The preliminary assessment of EV charging at the facility shows that there is no potential for adding EV chargers to the facility's parking, based on potential costs of installation and other site factors.

The primary costs associated with installing EV charging are the charger hardware and the cost to extend power from the facility to parking spaces. This may include upgrades to electric panels to serve increased loads.

The type and size of the parking area impact the costs and feasibility of adding EV charging. Parking structure installations can be less costly than surface lot installations as power may be readily available, and equipment and wiring can be surface mounted. Parking lot installations often require trenching through concrete or asphalt surface. Large parking areas provide greater flexibility in charger siting than smaller lots.

The location and capacity of facility electric panels also impact charger installation costs. A Level 2 charger generally requires a dedicated 208-240V, 40 Amp circuit. The electric panel nearest the planned installation may not have available capacity and may need to be upgraded to serve new EV charging loads. Alternatively, chargers could be powered from a more distant panel. The distance from the panel to the location of charging stations ties directly to costs, as conduits, cables, and potential trenching costs all increase on a per-foot basis. The more charging stations planned, the more likely it is that additional electrical capacity will be needed.

Other factors to consider when planning for EV charging at a facility include who the intended users are, how long they park vehicles at the site, and whether they will need to pay for the electricity they use.

The graphic below displays the results of the EV charging assessment conducted as part of this audit. The position of each slider indicates the impact each factor has on the feasibility of installing EV charging at the site.

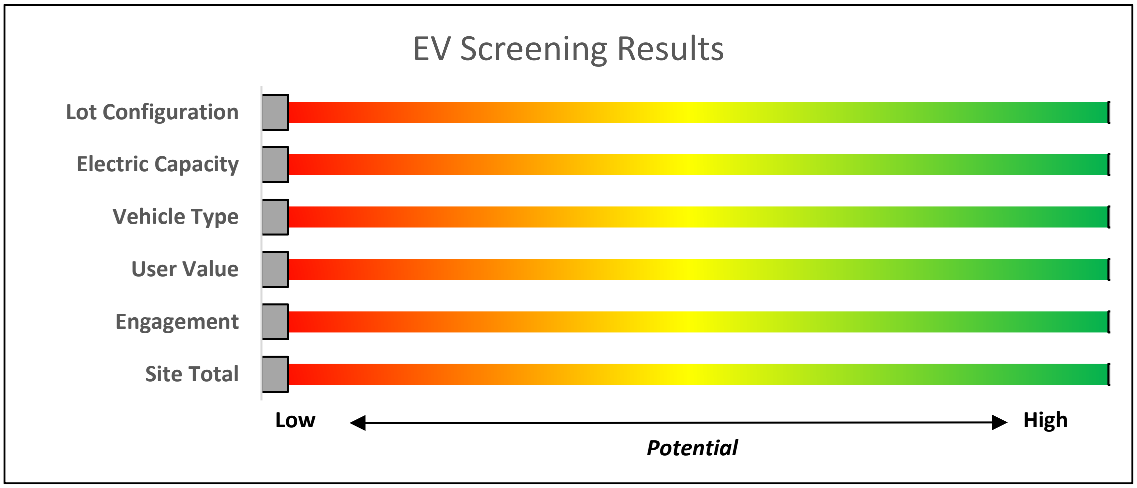


Figure 10 – EV Charger Screening

Electric Vehicle Programs Available

New Jersey is leading the way on electric vehicle (EV) adoption on the East Coast. There are several programs designed to encourage EV adoption in New Jersey, which is crucial to reaching a 100% clean energy future.

NJCEP offers a variety of EV programs for vehicles, charging stations, and fleets. Certain EV charging stations that receive electric utility service from Atlantic City Electric Company (ACE) or Public Service Electric & Gas Company (PSE&G), may be eligible for additional electric vehicle charging incentives directly from the utility. Projects may be eligible for both the incentives offered by this BPU program and incentives offered by ACE or PSE&G, up to 90% of the combined charger purchase and installation costs. Please check ACE or PSE&G program eligibility requirements before purchasing EV charging equipment, as additional conditions on types of eligible chargers may apply for utility incentives.

Both Jersey Central Power & Light (JCP&L) and Rockland Electric (RECO) have filed proposals for EV charging programs. BPU staff is currently reviewing those proposals.

For more information and to keep up to date on all EV programs please visit https://www.njcleanenergy.com/commercial-industrial/programs/electric-vehicle-programs

8 Project Funding and Incentives

Ready to improve your building's performance? New Jersey's Clean Energy Programs and Utility Energy Efficiency Programs can help. Pick the program that works best for you. This section provides an overview of currently available incentive programs in.

8.1 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey's investor-owned gas and electric utilities to reduce their customers' use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

Prescriptive and Custom

The Prescriptive and Custom rebate program through your utility provider offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

Equipment Examples

Lighting
Lighting Controls
HVAC Equipment
Refrigeration
Gas Heating
Gas Cooling
Commercial Kitchen Equipment
Food Service Equipment
Variable Frequency Drives
Electronically Commutate Motors
Variable Frequency Drives
Plug Loads Controls
Washers and Dryers
Agricultural
Water Heating

The Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type. The Custom program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives.

Direct Install

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW or less over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls

Incentives

The program pays up to 70% of the total installed cost of eligible measures.

How to Participate

To participate in Direct Install, you will work with a participating contractor. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the Direct Install program, subject to program rules and eligibility, while the remaining percent of the cost is paid to the contractor by the customer.

Engineered Solutions

The Engineered Solutions Program provides tailored energy-efficiency assistance and services to municipalities, universities, schools, hospitals and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. Customers receive expert guided services, including investment-grade energy auditing, engineering design, installation assistance, construction administration, commissioning, and measurement and verification (M&V) services to support the implementation of cost-effective and comprehensive efficiency projects. Engineered Solutions is generally a good option for medium to large sized facilities with a peak demand over 200 kW looking to implement as many measures as possible under a single project to achieve deep energy savings. Engineered Solutions has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Incentives for this program are based on project scope and energy savings achieved.

For more information on any of these programs, contact your local utility provider or visit https://www.njcleanenergy.com/transition.

8.2 New Jersey's Clean Energy Programs

Save money while saving the planet! New Jersey's Clean Energy Program is a statewide program that offers incentives, programs, and services that benefit New Jersey residents, businesses, educational, non-profit, and government entities to help them save energy, money, and the environment.

Large Energy Users

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers that annually contribute at least $200,000 to the NJCEP aggregate of all buildings/sites. This equates to roughly $5 million in energy costs in the prior fiscal year.

Incentives

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- $4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- $0.33 per projected kWh saved; $3.75 per projected Therm saved annually

How to Participate

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEEP). Once the FEEP is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at www.njcleanenergy.com/LEUP.

Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

Incentives

Eligible Technologies	Size (Installed Rated Capacity)[1]	Incentive ($/kW)	% of Total Cost Cap per Project[3]	$ Cap per Project[3]
Powered by non-renewable or renewable fuel source[4]	≤500 kW	$2,000	30-40%[2]	$2 million
Gas Internal Combustion Engine	>500 kW - 1 MW	$1,000		
Gas Combustion Turbine	> 1 MW - 3 MW	$550	30%	$3 million
Microturbine	>3 MW	$350		
Fuel Cells with Heat Recovery				
Waste Heat to Power*	<1 MW	$1,000	30%	$2 million
	> 1MW	$500		$3 million

*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at www.njcleanenergy.com/CHP.

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

Administratively Determined Incentive (ADI) Program

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

Market Segments	Size MW dc	Incentive Value ($/SREC II)	Public Entities Incentive Value - $20 Adder ($/SRECII)
Net Metered Residential	All types and sizes	$90	N/A
Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects smaller than 1 MW	$100	$120
Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects 1 MW to 5 MW	$90	$110
Small Net Metered Non-Residential Ground Mount	Projects smaller than 1 MW	$85	$105
Large Net Metered Non-Residential Ground Mount	Projects 1 MW to 5 MW	$80	$100
LMI Community Solar	Up to 5 MW	$90	N/A
Non-LMI Community Solar	Up to 5 MW	$70	N/A
Interim Subsection (t)	All types and sizes	$100	N/A

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations.

Competitive Solar Incentive Program

The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW (dc). The program is currently under development. For updates, please continue to check the Solar Proceedings page on the New Jersey's Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state's Energy Master Plan.

If you are considering installing solar photovoltaics on your building, visit the following link for more information: https://njcleanenergy.com/renewable-energy/programs/susi-program.

Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter into contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an energy services company or "ESCO."

(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.

(3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 Project Development

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.

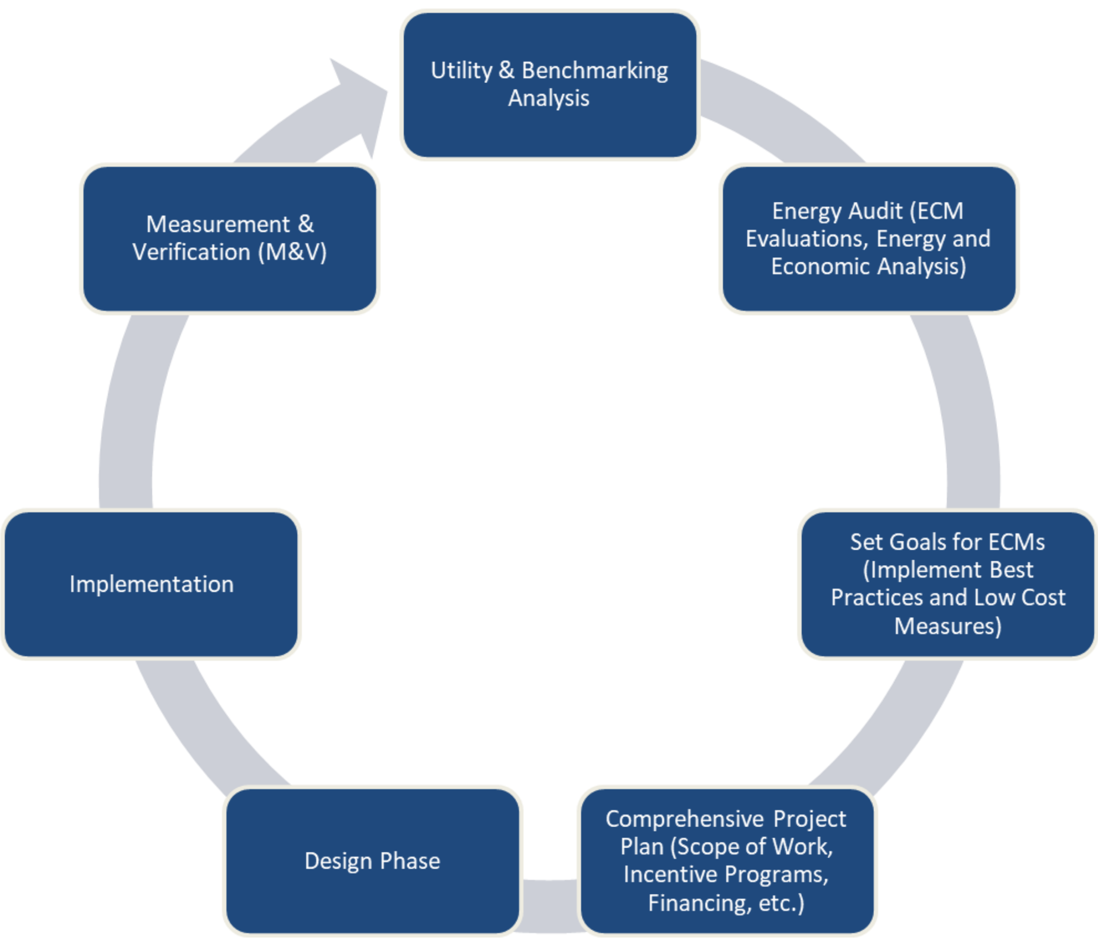


Figure 11 – Project Development Cycle

10 Energy Purchasing and Procurement Strategies

10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website[10].

10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website[11].

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[10] www.state.nj.us/bpu/commercial/shopping.html.

[11] www.state.nj.us/bpu/commercial/shopping.html.

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - Exterior 4	3	Compact Fluorescent: (2) 26W Biaxial Plug-In Lamps	Photocell		52	4,380	2	Relamp	No	3	LED Lamps: GX23 (Plug-In) Lamps	Photocell	37	4,380	0.0	197	0	$26	$75	$6	2.6
Laurel - Exterior 4	1	Compact Fluorescent: (1) 32W Double Biaxial Plug-In Lamp	Photocell		32	4,380	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	Photocell	23	4,380	0.0	39	0	$5	$13	$1	2.2
Laurel - Exterior 4	1	LED - Fixtures: Ceiling Mount	Photocell		38	4,380		None	No	1	LED - Fixtures: Ceiling Mount	Photocell	38	4,380	0.0	0	0	$0	$0	$0	0.0
Laurel - Exterior 4	6	Linear Fluorescent - T5: 3' T5 (21W) - 2L	Photocell		50	4,380	2	Relamp	No	6	LED - Linear Tubes: (2) 3' Lamps	Photocell	21	4,380	0.0	762	0	$101	$219	$60	1.6
Laurel - Exterior 4	4	Metal Halide: (1) 70W Lamp	Timeclock		95	4,380	1	Fixture Replacement	No	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	21	4,380	0.0	1,296	0	$173	$824	$200	3.6
Laurel - North Classroom 002	3	Compact Fluorescent: (1) 23W Spiral Plug-In Lamp	Wall Switch	S	23	1,500	2, 3	Relamp	Yes	3	LED Lamps: A - Lamp	Occupancy Sensor	16	1,035	0.0	59	0	$8	$52	$3	6.3
Laurel - North Classroom 002	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - North Classroom 002	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,500	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,035	0.4	935	0	$123	$763	$170	4.8
Laurel - North Classroom 004	3	Compact Fluorescent: (1) 23W Spiral Plug-In Lamp	Wall Switch	S	23	1,500	2, 3	Relamp	Yes	3	LED Lamps: A - Lamp	Occupancy Sensor	16	1,035	0.0	59	0	$8	$52	$3	6.3
Laurel - North Classroom 004	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - North Classroom 004	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,500	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,035	0.4	935	0	$123	$763	$170	4.8
Laurel - North Classroom 006	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - North Classroom 006	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,500	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,035	0.4	935	0	$123	$763	$170	4.8
Laurel - North Computer Lab A	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - North Computer Lab A	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,500	2, 3	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,035	0.5	1,247	0	$164	$1,197	$250	5.8
Laurel - North Computer Lab B	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,500	2, 3	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,035	0.5	1,247	0	$164	$1,197	$250	5.8
Laurel - North Corridor	2	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	2	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.0	635	0	$83	$275	$74	2.4
Laurel - North Corridor	17	Compact Fluorescent: (2) 40W Biaxial Plug-In Lamps	None	S	80	8,760	2, 4	Relamp	Yes	17	LED Lamps: PL-L (Biax) Lamps	High/Low Control	56	6,044	0.5	6,775	-1	$888	$909	$484	0.5
Laurel - North Corridor	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Typical Electrical Room	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.2	185	0	$24	$562	$115	18.5
Laurel - Typical Janitorial B	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - North Mechanical 8	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.2	139	0	$18	$489	$95	21.7
Laurel - North Mechanical 8	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	46	0	$6	$189	$40	24.6
Laurel - North Office - Enclosed 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.1	277	0	$36	$226	$50	4.8
Laurel - North Restroom - Female 1	4	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 3	Relamp	Yes	4	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	6,044	0.1	1,270	0	$167	$370	$43	2.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - North Restroom - Female 1	4	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,000	2, 3	Relamp	Yes	4	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,380	0.1	194	0	$25	$343	$55	11.3
Laurel - North Restroom - Male 1	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	None	45	8,760	0.0	183	0	$24	$25	$2	1.0
Laurel - North Restroom - Male 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,380	0.0	97	0	$13	$153	$30	9.7
Laurel - North Server Room IDF	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - North Server Room IDF	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - North Storage 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - North Storage Classroom 002	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,500	0.0	54	0	$7	$37	$10	3.7
Laurel - Office - Security	1	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	2,000	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	2,000	0.0	20	0	$3	$13	$1	4.4
Laurel - South Corridor 3	34	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	34	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.8	10,795	-2	$1,415	$2,200	$1,258	0.7
Laurel - South Corridor 3	6	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	6	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - South Corridor 3	60	LED Lamps: (1) 7W MR16 Plug-In Lamp	None	S	7	8,760	4	None	Yes	60	LED Lamps: (1) 7W MR16 Plug-In Lamp	High/Low Control	7	6,044	0.1	1,255	0	$165	$2,250	$2,100	0.9
Laurel - South Corridor 3	4	Linear Fluorescent - T5: 4' T5 (28W) - 1L	None	S	30	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5 (14.5W) Lamp	High/Low Control	15	6,044	0.1	757	0	$99	$356	$160	2.0
Laurel - Typical Janitorial A	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	8	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.2	145	0	$19	$292	$80	11.1
Laurel - South Kitchen 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.1	277	0	$36	$226	$50	4.8
Laurel - South Lounge	16	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	2,000	2, 3	Relamp	Yes	16	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	1,380	0.4	1,160	0	$152	$940	$102	5.5
Laurel - South Lounge	2	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	2,000	2, 3	Relamp	Yes	2	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	1,380	0.0	145	0	$19	$50	$4	2.4
Laurel - South Lounge	3	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	2,000	2, 3	Relamp	Yes	3	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	1,380	0.0	141	0	$18	$41	$3	2.0
Laurel - South Lounge	3	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	2,000	2, 3	Relamp	Yes	3	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	1,380	0.0	141	0	$18	$41	$3	2.0
Laurel - South Lounge	22	LED Lamps: (1) 7W MR16 Plug-In Lamp	Wall Switch	S	7	2,000	3	None	Yes	22	LED Lamps: (1) 7W MR16 Plug-In Lamp	Occupancy Sensor	7	1,380	0.0	105	0	$14	$540	$70	34.1
Laurel - South Lounge 2	14	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	2,000	2, 3	Relamp	Yes	14	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	1,380	0.3	1,015	0	$133	$620	$63	4.2
Laurel - South Lounge 2	3	LED Lamps: (1) 12W BR30 Screw-In Lamp	Wall Switch	S	12	2,000	3	None	Yes	3	LED Lamps: (1) 12W BR30 Screw-In Lamp	Occupancy Sensor	12	1,380	0.0	25	0	$3	$0	$0	0.0
Laurel - South Mechanical 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - South Mechanical 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - South Mechanical 3	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	92	0	$12	$416	$75	28.2
Laurel - South Mechanical 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	46	0	$6	$189	$40	24.6

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - South Mechanical 4 Plumbing Rm	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	69	0	$9	$380	$65	34.6
Laurel - South Mechanical 4 Plumbing Rm	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	69	0	$9	$380	$65	34.6
Laurel - South Office - Enclosed 107	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.1	277	0	$36	$226	$50	4.8
Laurel - South Office - Enclosed 111	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.1	277	0	$36	$226	$50	4.8
Laurel - South Office - Enclosed 112	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.1	277	0	$36	$226	$50	4.8
Laurel - South Office - Enclosed 3	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.2	554	0	$73	$489	$95	5.4
Laurel - South Office - Enclosed Reception	6	LED Lamps: (1) 7W MR16 Plug-In Lamp	Wall Switch	S	7	2,000	3	None	Yes	6	LED Lamps: (1) 7W MR16 Plug-In Lamp	Occupancy Sensor	7	1,380	0.0	29	0	$4	$270	$35	62.6
Laurel - South Office - Enclosed Reception	8	LED Lamps: (1) 7W MR16 Plug-In Lamp	Wall Switch	S	7	2,000	3	None	Yes	8	LED Lamps: (1) 7W MR16 Plug-In Lamp	Occupancy Sensor	7	1,380	0.0	38	0	$5	$270	$35	46.9
Laurel - South Office - Mail Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.1	416	0	$55	$434	$80	6.5
Laurel - South Residence Corridor 4	12	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	12	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.3	3,810	-1	$500	$750	$444	0.6
Laurel - South Residence Corridor 4	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - South Residential 126	2	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	800	2, 3	Relamp	Yes	2	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	552	0.0	58	0	$8	$166	$24	18.7
Laurel - South Residential 126	1	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.0	8	0	$1	$13	$1	11.1
Laurel - South Residential 126 Bedroom A	1	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.0	8	0	$1	$13	$1	11.1
Laurel - South Residential 126 Bedroom B	1	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.0	8	0	$1	$13	$1	11.1
Laurel - South Restroom - Female 2	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	None	45	8,760	0.0	183	0	$24	$25	$2	1.0
Laurel - South Restroom - Female 2	4	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,000	2, 3	Relamp	Yes	4	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,380	0.1	194	0	$25	$343	$55	11.3
Laurel - South Restroom - Male 2	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	None	45	8,760	0.0	183	0	$24	$25	$2	1.0
Laurel - South Restroom - Male 2	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,000	2, 3	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,380	0.1	242	0	$32	$361	$60	9.5
Laurel - South Restroom - Residence 126	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	800	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	800	0.0	29	0	$4	$37	$10	7.0
Laurel - South Restroom - Residence 126 Bedroom A	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	800	2	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	45	800	0.0	17	0	$2	$25	$2	10.5
Laurel - South Restroom - Residence 126 Bedroom A	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	800	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	800	0.0	29	0	$4	$37	$10	7.0
Laurel - South Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - South Storage 5	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	500	2, 3	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	345	0.3	244	0	$32	$708	$120	18.4
Laurel - South Storage Recycling	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	92	0	$12	$416	$75	28.2

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - South Theater 1	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - South Theater 1	12	Incandescent: (1) 100W A19 Screw-In Lamp	Other	S	100	1,500	2	Relamp	No	12	LED Lamps: A19 Lamps	Other	15	1,500	0.7	1,683	0	$221	$207	$12	0.9
Laurel - South Theater 1	4	LED Lamps: (1) 17W A19 Screw-In Lamp	Wall Switch	S	17	1,500	3	None	Yes	4	LED Lamps: (1) 17W A19 Screw-In Lamp	Occupancy Sensor	17	1,035	0.0	35	0	$5	$270	$35	51.5
Laurel - South Theater 1	2	LED Lamps: (1) 7W MR16 Plug-In Lamp	Wall Switch	S	7	1,500	3	None	Yes	2	LED Lamps: (1) 7W MR16 Plug-In Lamp	Occupancy Sensor	7	1,035	0.0	7	0	$1	$116	$20	102.2
Laurel - South Theater 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,500	0.0	54	0	$7	$37	$10	3.7
Laurel - Laundry	2	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	2,000	2, 3	Relamp	Yes	2	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	1,380	0.0	145	0	$19	$50	$4	2.4
Laurel - Laundry	6	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Wall Switch	S	117	2,000	2, 3	Relamp	Yes	6	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	1,380	0.4	1,080	0	$142	$612	$95	3.7
Laurel - Laundry	6	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Wall Switch	S	117	2,000	2, 3	Relamp	Yes	6	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	1,380	0.4	1,080	0	$142	$612	$95	3.7
Laurel - Laundry	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.2	554	0	$73	$219	$60	2.2
Laurel - Laundry	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,000	2, 3	Relamp	Yes	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,380	0.0	139	0	$18	$55	$15	2.2
Laurel - South Corridor	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	1	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.0	318	0	$42	$250	$37	5.1
Laurel - South Corridor	10	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	10	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - South Corridor	17	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	17	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.5	6,438	-1	$844	$1,420	$620	0.9
Laurel - South Corridor	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9
Laurel - South Corridor	10	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	10	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	0.6	7,883	-2	$1,034	$796	$325	0.5
Laurel - South Lounge 3	3	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	Wall Switch	S	64	2,000	2, 3	Relamp	Yes	3	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	45	1,380	0.1	217	0	$29	$75	$6	2.4
Laurel - South Lounge 3	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,000	2, 3	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,380	0.3	831	0	$109	$599	$125	4.3
Laurel - South Lounge 3	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,000	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,380	0.1	277	0	$36	$380	$65	8.7
Laurel - South Mechanical 5 Fresh Air	1	LED - Fixtures: Cove Mount	Wall Switch	S	20	500		None	No	1	LED - Fixtures: Cove Mount	Wall Switch	20	500	0.0	0	0	$0	$0	$0	0.0
Laurel - South Mechanical 5 Fresh Air	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.2	115	0	$15	$453	$85	24.3
Laurel - South Mechanical 5 Fresh Air	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.2	115	0	$15	$453	$85	24.3
Laurel - South Mechanical 6 Main Boiler Rm	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.2	185	0	$24	$562	$115	18.5
Laurel - South Mechanical 6 Main Boiler Rm	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	46	0	$6	$189	$40	24.6
Laurel - South Mechanical 7	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1
Laurel - South Mechanical 7	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	18	0	$2	$37	$10	11.1

Location	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - Residential Typical	206	Compact Fluorescent: (2) 18W Biaxial Plug-In Lamps	Wall Switch	S	36	800	2	Relamp	No	206	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	26	800	1.5	1,813	0	$238	$5,150	$412	19.9
Laurel - Residential Typical	206	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	206	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	1.3	1,632	0	$214	$2,575	$206	11.1
Laurel - Residential Typical Unit A	103	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	103	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.7	816	0	$107	$1,288	$103	11.1
Laurel - Residential Typical Unit B	103	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	103	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.7	816	0	$107	$1,288	$103	11.1
Laurel - Residential Typical Unit C	103	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	103	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.7	816	0	$107	$1,288	$103	11.1
Laurel - Residential Typical Unit D	103	Compact Fluorescent: (1) 32W Quadruple Biaxial Plug-In Lamp	Wall Switch	S	32	800	2	Relamp	No	103	LED Lamps: GX23 (Plug-In) Lamps	Wall Switch	23	800	0.7	816	0	$107	$1,288	$103	11.1
Laurel - South Restroom - Female 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	None	S	32	8,760	2	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	None	15	8,760	0.0	169	0	$22	$18	$5	0.6
Laurel - South Restroom - Female 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,000	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,000	0.0	73	0	$10	$37	$10	2.8
Laurel - South Restroom - Male 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	None	S	32	8,760	2	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	None	15	8,760	0.0	169	0	$22	$18	$5	0.6
Laurel - South Restroom - Male 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,000	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,000	0.0	73	0	$10	$37	$10	2.8
Laurel - Typical Restroom - Residence	103	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	800	2	Relamp	No	103	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	800	2.4	2,991	-1	$392	$3,761	$1,030	7.0
Laurel - Server Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.1	69	0	$9	$380	$65	34.6
Laurel - Corridor 6 North and South	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	1	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.0	318	0	$42	$25	$2	0.6
Laurel - Corridor 6 North and South	9	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	9	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 6 North and South	9	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.3	3,408	-1	$447	$964	$405	1.3
Laurel - Corridor 6 North and South	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9
Laurel - Corridor 6 North and South	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	0.1	1,577	0	$207	$339	$90	1.2
Laurel - Corridor 6 North and South	14	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	14	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.3	4,445	-1	$583	$1,025	$518	0.9
Laurel - Corridor 6 North and South	9	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	9	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 6 North and South	9	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.3	3,408	-1	$447	$964	$405	1.3
Laurel - Corridor 6 North and South	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9
Laurel - Corridor 6 North and South	26	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	26	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	1.5	20,496	-4	$2,687	$2,609	$1,170	0.5
Laurel - Mechanical 10	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2, 3	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	345	0.2	139	0	$18	$489	$95	21.7
Laurel - Corridor 1	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 1	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	8,760	2, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	6,044	0.1	1,214	0	$159	$335	$135	1.3

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - Stairs 1	16	Compact Fluorescent: (2) 26W Biaxial Plug-In Lamps	None		52	8,760	2, 4	Relamp	Yes	16	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	37	6,044	0.3	4,081	-1	$535	$850	$482	0.7
Laurel - Stairs 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Stairs 1	16	Compact Fluorescent: (2) 26W Biaxial Plug-In Lamps	None		52	8,760	2, 4	Relamp	Yes	16	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	37	6,044	0.3	4,081	-1	$535	$850	$482	0.7
Laurel - Stairs 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Stairs 1	16	Compact Fluorescent: (2) 26W Biaxial Plug-In Lamps	None		52	8,760	2, 4	Relamp	Yes	16	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	37	6,044	0.3	4,081	-1	$535	$850	$482	0.7
Laurel - Stairs 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 7 North and South	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	1	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.0	318	0	$42	$25	$2	0.6
Laurel - Corridor 7 North and South	9	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	9	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 7 North and South	9	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.3	3,408	-1	$447	$964	$405	1.3
Laurel - Corridor 7 North and South	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9
Laurel - Corridor 7 North and South	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	0.1	1,577	0	$207	$339	$90	1.2
Laurel - Corridor 7 North and South	14	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	14	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.3	4,445	-1	$583	$1,025	$518	0.9
Laurel - Corridor 7 North and South	9	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	9	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 7 North and South	9	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.3	3,408	-1	$447	$964	$405	1.3
Laurel - Corridor 7 North and South	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9
Laurel - Corridor 7 North and South	26	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	26	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	1.5	20,496	-4	$2,687	$2,609	$1,170	0.5
Laurel - Corridor 8 North and South	1	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	1	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.0	318	0	$42	$25	$2	0.6
Laurel - Corridor 8 North and South	9	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	9	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 8 North and South	9	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.3	3,408	-1	$447	$964	$405	1.3
Laurel - Corridor 8 North and South	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9
Laurel - Corridor 8 North and South	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	0.1	1,577	0	$207	$339	$90	1.2
Laurel - Corridor 8 North and South	14	Compact Fluorescent: (2) 32W Biaxial Plug-In Lamps	None	S	64	8,760	2, 4	Relamp	Yes	14	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	45	6,044	0.3	4,445	-1	$583	$1,025	$518	0.9
Laurel - Corridor 8 North and South	9	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	9	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Laurel - Corridor 8 North and South	9	Linear Fluorescent - T5: 4' T5 (28W) - 2L	None	S	60	8,760	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' T5 (14.5W) Lamps	High/Low Control	30	6,044	0.3	3,408	-1	$447	$964	$405	1.3
Laurel - Corridor 8 North and South	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 1L	None	S	62	8,760	2, 4	Relamp	Yes	4	LED - Linear Tubes: (1) 4' T5HO (25W) Lamp	High/Low Control	26	6,044	0.1	1,712	0	$224	$356	$160	0.9

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel - Corridor 8 North and Sounth	26	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	2, 4	Relamp	Yes	26	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	1.5	20,496	-4	$2,687	$2,609	$1,170	0.5

Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions: Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	Proposed Conditions: ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Energy Impact & Financial Analysis: Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
South Mechanical 4 Plumbing Rm	Laurel Hall	2	Exhaust Fan	0.3	65.0%	No	Unkown	Uknown	W	2,745		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 7	Laurel Hall	1	Exhaust Fan	0.3	65.0%	No	Unkown	Uknown	W	2,745		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior 1	Laurel Hall	6	Exhaust Fan	0.3	65.0%	No	Unkown	Uknown	W	2,745		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior 2	Laurel Hall	1	Exhaust Fan	0.3	65.0%	No	Unkown	Uknown	W	2,745		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Heating Hot Water Pump	0.5	70.0%	No	Bell & Gosset	VVE 84T17D175A	W	5,110		No	70.0%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Heating Hot Water Pump	0.3	65.0%	No	Bell & Gosset	903578	W	5,110		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 5 Fresh Air	Laurel Hall	1	Heating Hot Water Pump	1.5	86.5%	No	Bell & Gosset	903574	W	5,110		No	86.5%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 6 Main Boiler Rm	Laurel Hall	2	Heating Hot Water Pump	50.0	94.5%	Yes	A.O.Smith Century	C-393341-60	W	2,555		No	94.5%	No		0.0	0	0	$0	$0	$0	0.0
Corridor 1	Laurel Hall	1	Heating Hot Water Pump	0.3	65.0%	No	Bell & Gosset	903575	W	5,110		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior 3	Laurel Hall	1	Heating Hot Water Pump	1.0	85.5%	No	Bell & Gosset	903585	W	5,110		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 4 Plumbing Rm	Laurel Hall	1	Other	0.8	70.0%	No	Boulay Fabrication Inc.	Unkown	W	2,745		No	70.0%	No		0.0	0	0	$0	$0	$0	0.0
Mechanical 10	Laurel Hall	1	Other	30.0	89.5%	No	Marathon	CVF 326THTPA18092 AA L	W	200		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Mechanical 10	Laurel Hall	1	Other	30.0	89.5%	No	Marathon	CVF 326THTPA18092 AA L	W	200		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Return Fan	3.0	86.5%	No	Baldor	35B101S019H2	W	2,200		No	86.5%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Return Fan	3.0	86.5%	No	Baldor	35B101S019H2	W	2,200		No	86.5%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 5 Fresh Air	Laurel Hall	1	Return Fan	5.0	87.5%	No	Marathon	34TTDB40268P	W	2,200		No	87.5%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Supply Fan	5.0	87.5%	Yes	Baldor	M3218T	W	2,200		No	87.5%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Supply Fan	5.0	87.5%	Yes	Baldor	M3218T	W	2,200		No	87.5%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Supply Fan	7.5	88.5%	Yes	Baldor	M3311T	W	2,200		No	88.5%	No		0.0	0	0	$0	$0	$0	0.0
North Mechanical 8	Laurel Hall	1	Supply Fan	7.5	88.5%	Yes	Baldor	M3311T	W	2,200		No	88.5%	No		0.0	0	0	$0	$0	$0	0.0

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
South Mechanical 5 Fresh Air	Laurel Hall	1	Supply Fan	15.0	91.0%	No	Baldor	M2513T	W	2,200		No	91.0%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 5 Fresh Air	Laurel Hall	1	Supply Fan	10.0	89.5%	No	Baldor	M3313T	W	2,200		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Mechanical 10	Laurel Hall	1	Supply Fan	2.0	84.0%	No	Baldor	M3137T	W	2,200		No	84.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior 1	Laurel Hall	1	Supply Fan	1.5	84.0%	No	Baldor	M3154T	W	2,200		No	84.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior 3	Laurel Hall	1	Supply Fan	20.0	91.0%	No	Baldor	M2515T	W	2,200	5	No	93.0%	Yes	1	5.9	14,050	0	$1,870	$10,892	$1,300	5.1
Exterior 3	Laurel Hall	1	Supply Fan	7.5	88.5%	No	Baldor	M3311T	W	2,200	5	No	91.0%	Yes	1	2.2	5,474	0	$728	$5,945	$1,000	6.8
Exterior 2	Laurel Hall	1	Supply Fan	1.5	84.0%	No	Baldor	M3154T	W	2,200		No	84.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior 3	Laurel Hall	1	Return Fan	7.5	88.5%	No	Baldor	M3311T	W	2,200	5	No	91.0%	Yes	1	2.3	5,474	0	$728	$5,945	$1,000	6.8
South Mechanical 3	Laurel Hall	1	Supply Fan	1.5	84.0%	No	Baldor	M3154T	W	2,200		No	84.0%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 1	Laurel Hall	1	Supply Fan	1.0	82.5%	No	Baldor	M3116T	W	2,200		No	82.5%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 2	Laurel Hall	1	Supply Fan	1.0	82.5%	No	Baldor	M3116T	W	2,200		No	82.5%	No		0.0	0	0	$0	$0	$0	0.0
South Mechanical 7	Laurel Hall	3	Supply Fan	1.0	85.5%	No	Unkown	Unkown	W	2,200		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
South Storage Recycling & Stairs 1	Laurel Hall	2	Supply Fan	0.3	65.0%	No	TPI Corporation	P3P5103CA1N	W	2,745		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
South Residential 126	Laurel Hall	1	Supply Fan	1.0	85.5%	No	Unkown	Unkown	W	2,200		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
South Residential 212	Laurel Hall	1	Supply Fan	1.0	85.5%	No	Unkown	Unkown	W	2,200		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0

Packaged HVAC Inventory & Recommendations

		Existing Conditions									Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel Hall - South Storage Recycling	Laurel Hall	1	Electric Resistance Heat		11.26		1 COP	TPI Corporation	P3P5103CA1N	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Stairs 1	Laurel Hall	1	Electric Resistance Heat		6.82		1 COP	Unknown	Unknown	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Exterior 4	Laurel Hall	1	Ductless Mini-Split HP	1.42	22.00	18.50	9 HSPF	Samsung	AJ020JCJ2CH	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Exterior 4	Laurel Hall	1	Ductless Mini-Split AC	1.00		14.00		Mitsubishi	PUY-A12NHA2	W		No							0.0	0	0	$0	$0	$0	0.0
South Mechanical 5 Fresh Air	Laurel Hall	1	Ductless Mini-Split HP	1.00	13.60	22.00	9.5 HSPF	Samsung	AR12HSFSHWKX	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - North Computer Lab A	Laurel Hall	2	Electric Resistance Heat		17.74		1 COP	Unknown	Unknown	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - North Computer Lab B	Laurel Hall	2	Electric Resistance Heat		17.74		1 COP	Carmes	AYCGLLD52R27A	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Exterior 1	Laurel Hall	1	Split-System	16.00		10.00		McQuay	ACZ016AC27-ER11	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Exterior 1	Laurel Hall	1	Split-System	28.00		9.80		McQuay	ACZ028AC27-ER11	W		No							0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Exterior 3	Laurel Hall	1	Split-System	10.00		10.90		McQuay	ACZ010AC27-ER11	W		No							0.0	0	0	$0	$0	$0	0.0

Electric Chiller Inventory & Recommendations

		Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Chiller Quantity	System Type	Cooling Capacity per Unit (Tons)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency Chillers?	Chiller Quantity	System Type	Constant/ Variable Speed	Cooling Capacity (Tons)	Full Load Efficiency (kW/Ton)	IPLV Efficiency (kW/Ton)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel Hall - Exterior	Laurel Hall	2	Air-Cooled Scroll Chiller	175.00	McQuay	AGS175CH27-ER10	W		No							0.0	0	0	$0	$0	$0	0.0

Space Heating Boiler Inventory & Recommendations

		Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel Hall - Mechanical Rm 6	Laurel Hall	4	Non-Condensing Hot Water Boiler	1,260	Fulton	PHW-1400	W	6	Yes	4	Condensing Hot Water Boiler	1,260	91.00%	Et	0.0	0	36	$342	$168,506	$11,088	460.3

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions: System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	Proposed Conditions: ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Energy Impact & Financial Analysis: Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel Hall - Mecanical 4	Laurel Hall	2	Storage Tank Water Heater (> 50 Gal)	PVI	54 P 125A-G	W		No						0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Mecanical 4	Laurel Hall	1	Storage Tank Water Heater (> 50 Gal)	Rheem	GX90-715A	W		No						0.0	0	0	$0	$0	$0	0.0
Laurel Hall - Mecanical 4	Laurel Hall	1	Storage Tank Water Heater (> 50 Gal)	PVI	54 L 125A-MXG	W		No						0.0	0	0	$0	$0	$0	0.0

Low-Flow Device Recommendations

Location	Recommendation Inputs: ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Energy Impact & Financial Analysis: Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Laurel Hall	7	1	Faucet Aerator (Kitchen)	2.50	1.50	0.0	82	0	$11	$7	$2	0.5

Plug Load Inventory

	Existing Conditions					
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?	Manufacturer	Model
North Office - Enclosed 1	1	Coffee Machine	900	No	Unknown	Unknown
Laurel Hall	16	Desktop	270	No	Unknown	Unknown
Laurel Hall	2	Dishwasher (Undercounter)	1,000	No	Unknown	Unknown
South Office - Enclosed 111	1	Electric Space Heater	1,500	No	Unknown	Unknown
Laurel Hall	3	Fan (Portable)	200	No	Unknown	Unknown
Laurel Hall	7	Microwave	1,500	No	Unknown	Unknown
Laurel Hall	2	Paper Shredder	200	No	Unknown	Unknown
Laurel Hall	2	Printer (Medium/Small)	150	No	Unknown	Unknown
Laurel Hall	2	Printer/Copier (Large)	1,500	No	Unknown	Unknown
Laurel Hall	4	Projector	320	No	Unknown	Unknown
Laurel Hall	3	Refrigerator (Mini)	126	No	Unknown	Unknown
Laurel Hall	3	Refrigerator (Residential)	572	No	Unknown	Unknown
Laurel Hall	4	Television	220	No	Samsung	Unknown
South Kitchen 1	1	Toaster Oven	1,500	No	Unknown	Unknown
Laurel Hall	7	Hand Dryer	500	No	Bradley	Unknown
Laundry	18	Washing Machine	1,000	No	Alliance	SFNNYRSP113TE01
Laundry	18	Dryer	2,000	No	Alliance	SSENYAGS173TW01
South Server Room MDF	1	Server	1,500	No	Unknown	Unknown
Laurel Hall	105	Electric Oven/Range	2,400	No	Unknown	Unknown
North Corridor	1	Water Fountain	115	No	Unknown	Unknown
South Corridor 3	1	Water Fountain	115	No	Elkay	LZWSR_1C
Residential Rooms	1	Misc	80,000	No	Varied	Varied

Vending Machine Inventory & Recommendations

	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
South Corridor 3	1	Glass Fronted Refrigerated	8	Yes	0.1	1,209	0	$161	$230	$50	1.1
South Corridor 3	1	Non-Refrigerated	8	Yes	0.0	343	0	$46	$230	$0	5.0
South Corridor 3	1	Refrigerated	8	Yes	0.2	1,612	0	$215	$230	$50	0.8
South Lounge 3	1	Refrigerated	8	Yes	0.2	1,612	0	$215	$230	$50	0.8

APPENDIX B: ENERGY STAR STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

ENERGY STAR® Score[1]

Ramapo College of New Jersey (Campus)

Primary Property Type: College/University
Gross Floor Area (ft²): 1,894,712
Built: 1973

For Year Ending: May 31, 2022
Date Generated: February 07, 2024

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Ramapo College of New Jersey (Campus) 505 Ramapo Valley Road & 523 Route 202 Mahwah, New Jersey 07430	Ramapo College of New Jersey 505 Ramapo Valley Road Mahwah, NJ 07430 (201) 684-7666	Mike Cunningham 505 Ramapo Valley Road Mahwah, NJ 07430 (201) 684-7666 mcunning@ramapo.edu

Property ID: 26333864

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
102.1 kBtu/ft²

Source EUI
174.7 kBtu/ft²

Annual Energy by Fuel	
Electric - Grid (kBtu)	73,580,913 (38%)
Electric - Solar (kBtu)	17,852,538 (9%)
Natural Gas (kBtu)	102,253,203 (53%)

National Median Comparison	
National Median Site EUI (kBtu/ft²)	105.6
National Median Source EUI (kBtu/ft²)	180.6
% Diff from National Median Source EUI	-3%
Annual Emissions	
Total (Location-Based) GHG Emissions (Metric Tons CO2e/year)	7,720

Signature & Stamp of Verifying Professional

I _______________ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: ____________________ Date: __________

Licensed Professional

____ _______
,
(___)____-_____
____

Professional Engineer or Registered Architect Stamp
(if applicable)

Appendix C: Glossary

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is $22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	*British thermal unit*: a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
CHP	*Combined heat and power*. Also referred to as cogeneration.
COP	*Coefficient of performance*: a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	*Demand control ventilation*: a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	*United States Department of Energy*
EC Motor	*Electronically commutated motor*
ECM	*Energy conservation measure*
EER	*Energy efficiency ratio*: a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	*Energy Use Intensity:* measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR	ENERGY STAR is the government-backed symbol for energy efficiency. The ENERGY STAR program is managed by the EPA.
EPA	*United States Environmental Protection Agency*
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	*Greenhouse gas* gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	*Gallons per flush*

gpm	*Gallon per minute*
HID	*High intensity discharge:* high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	*Horsepower*
HPS	*High-pressure sodium*: a type of HID lamp.
HSPF	*Heating seasonal performance factor:* a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	*Heating, ventilating, and air conditioning*
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	*Integrated part load value:* a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	*Kilowatt*: equal to 1,000 Watts.
kWh	*Kilowatt-hour*: 1,000 Watts of power expended over one hour.
LED	*Light emitting diode*: a high-efficiency source of light with a long lamp life.
LGEA	*Local Government Energy Audit*
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MH	*Metal halide*: a type of HID lamp.
MBh	*Thousand Btu per hour*
MBtu	*One thousand British thermal units*
MMBtu	*One million British thermal units*
MV	*Mercury Vapor:* a type of HID lamp.
NJBPU	*New Jersey Board of Public Utilities*
NJCEP	*New Jersey's Clean Energy Program:* NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	*Photovoltaic:* refers to an electronic device capable of converting incident light directly into electricity (direct current).

SEER	*Seasonal energy efficiency ratio:* a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	*Statement of energy performance:* a summary document from the ENERGY STAR Portfolio Manager.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC (II)	*Solar renewable energy credit*: a credit you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of $1/8^{th}$ of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use.
VAV	*Variable air volume*
VFD	*Variable frequency drive*: a controller used to vary the speed of an electric motor.
WaterSense®	The symbol for water efficiency. The WaterSense® program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.