



# Local Government Energy Audit Report

Student Center

July 10, 2024

*Prepared for:*

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*Prepared by:*

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## Disclaimer

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The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based on previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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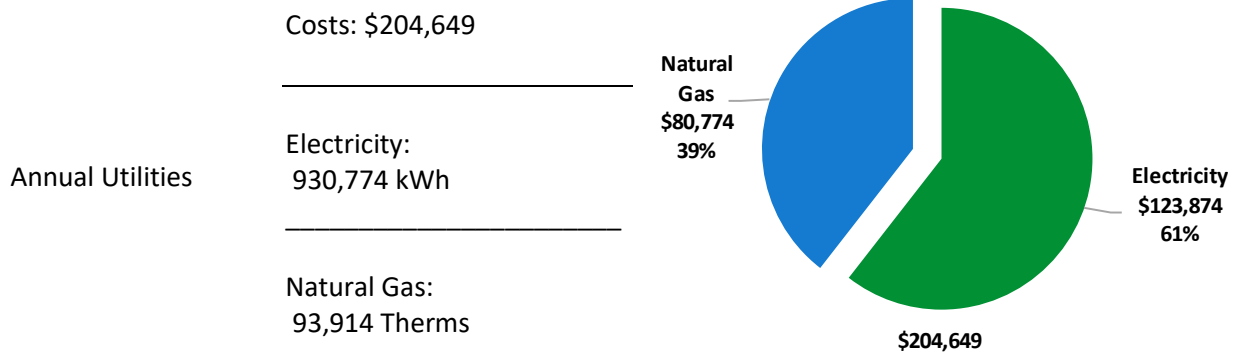


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# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPB) has sponsored this Local Government Energy Audit (LGEA) report for Student Center. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



ENERGY STAR®  
Benchmarking Score

N/A  
(1-100 scale)

A standard energy use benchmark is not available for this facility type. This report contains suggestions about how to improve building performance and reduce energy costs.

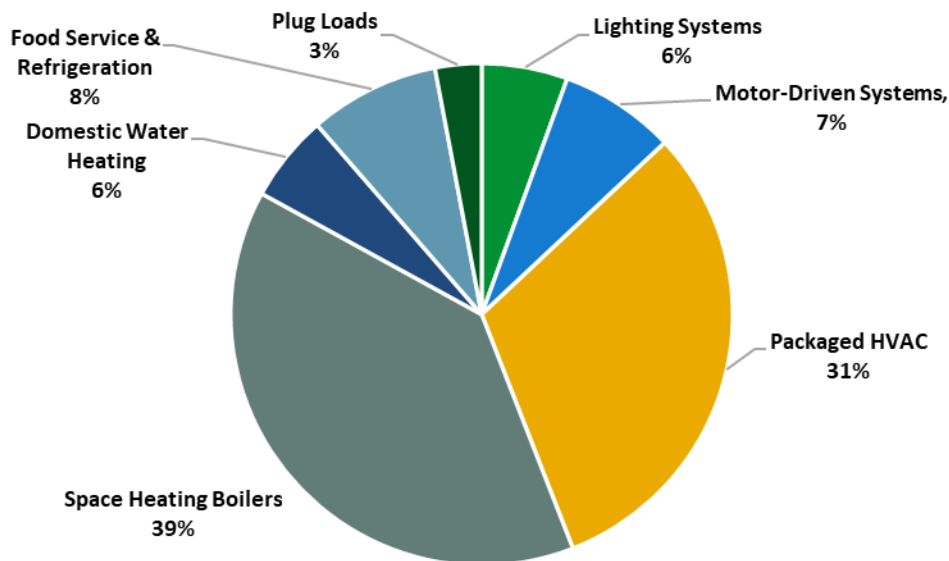


Figure 1 - Energy Use by System

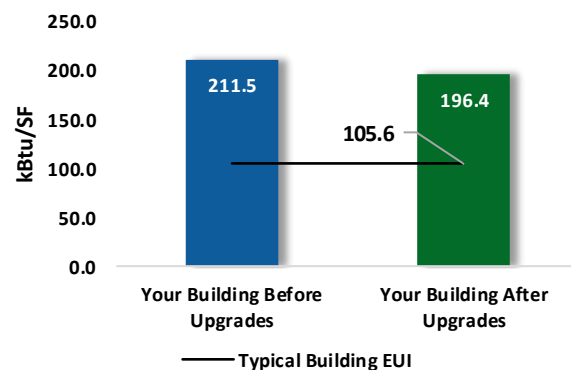
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

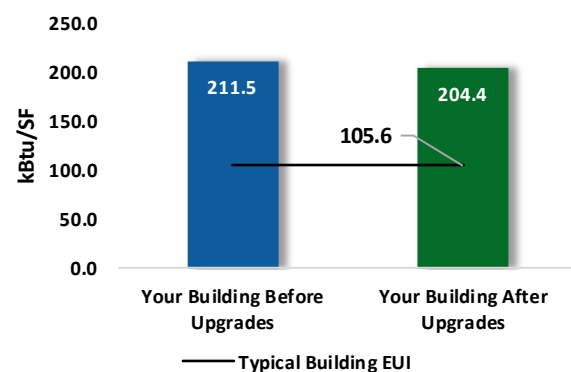
### Scenario 1: Full Package (All Evaluated Measures)

Installation Cost	\$58,661	250.0
Potential Rebates & Incentives <sup>1</sup>	\$9,518	200.0
Annual Cost Savings	\$13,799	150.0
Annual Energy Savings	Electricity: 58,602 kWh Natural Gas: 6,975 Therms	100.0
Greenhouse Gas Emission Savings	70 Tons	50.0
Simple Payback	3.6 Years	0.0
Site Energy Savings (All Utilities)	7%	



### Scenario 2: Cost Effective Package<sup>2</sup>

Installation Cost	\$49,701	250.0
Potential Rebates & Incentives	\$9,518	200.0
Annual Cost Savings	\$16,515	150.0
Annual Energy Savings	Electricity: 124,252 kWh Natural Gas: -25 Therms	100.0
Greenhouse Gas Emission Savings	62 Tons	50.0
Simple Payback	2.4 Years	0.0
Site Energy Savings (all utilities)	3%	



### On-site Generation Potential

Photovoltaic	None
Combined Heat and Power	None

<sup>1</sup> Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.



#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting Upgrades			81,185	11.7	-16	\$10,670	\$21,922	\$3,474	\$18,448	1.7	79,924
ECM 1	Install LED Fixtures	Yes	2,891	0.0	0	\$385	\$1,412	\$150	\$1,262	3.3	2,911
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,814	0.3	0	\$238	\$688	\$100	\$588	2.5	1,782
ECM 3	Retrofit Fixtures with LED Lamps	Yes	76,481	11.4	-15	\$10,047	\$19,822	\$3,224	\$16,598	1.7	75,230
Lighting Control Measures			34,946	4.6	-7	\$4,588	\$23,324	\$5,400	\$17,924	3.9	34,335
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	20,918	3.1	-4	\$2,746	\$18,824	\$2,260	\$16,564	6.0	20,552
ECM 5	Install High/Low Lighting Controls	Yes	14,028	1.5	-3	\$1,842	\$4,500	\$3,140	\$1,360	0.7	13,783
HVAC System Improvements			0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670
ECM 6	Install Pipe Insulation	Yes	0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670
Domestic Water Heating Upgrade			0	0.0	6	\$53	\$189	\$18	\$171	3.2	728
ECM 7	Install Low-Flow DHW Devices	Yes	0	0.0	6	\$53	\$189	\$18	\$171	3.2	728
Food Service & Refrigeration Measures			8,120	0.8	0	\$1,081	\$4,026	\$590	\$3,436	3.2	8,177
ECM 8	Refrigerator/Freezer Case Electrically Commutated Motors	Yes	4,493	0.4	0	\$598	\$3,336	\$440	\$2,896	4.8	4,525
ECM 9	Vending Machine Control	Yes	3,627	0.4	0	\$483	\$690	\$150	\$540	1.1	3,652
Custom Measures			-65,650	0.0	700	-\$2,716	\$8,960	\$0	\$8,960	-3.3	15,852
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-65,650	0.0	700	-\$2,716	\$8,960	\$0	\$8,960	-3.3	15,852
TOTALS (COST EFFECTIVE MEASURES)			124,252	17.1	-2	\$16,515	\$49,701	\$9,518	\$40,183	2.4	124,833
TOTALS (ALL MEASURES)			58,602	17.1	698	\$13,799	\$58,661	\$9,518	\$49,143	3.6	140,685

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.



## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

Utility-run energy efficiency programs and New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

### Options from Your Utility Company

#### *Prescriptive and Custom Rebates*

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the Prescriptive and Custom Rebates program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval may be required for some incentives. Contact your utility company for more details prior to project installation.

#### *Direct Install*

The Direct Install program provides turnkey installation of multiple measures through an authorized contractor. This program can provide incentives up to 70% or 80% of the cost of selected measures. A Direct Install contractor will assess and verify individual measure eligibility and perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

#### *Engineered Solutions*

The Engineered Solutions program provides tailored energy-efficiency assistance and turnkey engineering services to municipalities, universities, schools, hospitals, and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. The program provides all professional services from audit, design, construction administration, to commissioning and measurement and verification for custom whole-building energy-efficiency projects. Engineered Solutions allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs.

For more details on these programs please contact your utility provider.

## **Options from New Jersey's Clean Energy Program**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Resiliency with Return on Investment through Combined Heat and Power (CHP)*

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Successor Solar Incentive Program (SuSI)*

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

### *Large Energy User Program (LEUP)*

LEUP is designed to promote self-investment in energy efficiency. It incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

For more details on these programs please visit [New Jersey's Clean Energy Program website](#) .



## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBPB) has sponsored this Local Government Energy Audit (LGEA) report for Student Center. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On June 28, 2023, TRC performed an energy audit at Student Center located in Mahwah, New Jersey. TRC met with facility staff to review the facility operations and help focus our investigation on specific energy-using systems.

The Student Center is a two-story, 59,419 square foot building built in 1973. Spaces include dining hall, offices, kitchen, corridors, stairwells, school store, and mechanical space.

### 2.2 Building Occupancy

The Student Center is open year-round for students and staff with occupancy varying by the semester. Summer occupancy includes summer semesters and continuing maintenance activities.

Building Name	Weekday/Weekend	Operating Schedule
Student Center	Weekday	8:00:00 AM - 11:00 PM
	Weekend	10:30 AM - 10:00 PM

*Figure 3 - Building Occupancy Schedule*

### 2.3 Building Envelope

Building walls are concrete block over structural steel with a brick facade. The roof is flat and covered with black membrane, and it is in poor condition.



*Building Façade*



*Roof*

Most of the windows are double glazed and have aluminum frames with a thermal break. The glass-to-frame seals are in fair condition. The operable window weather seals are in fair condition, showing little evidence of excessive wear. Exterior doors have aluminum frames and are in fair condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.



*Windows*



*Exterior Doors*

## 2.4 Lighting Systems

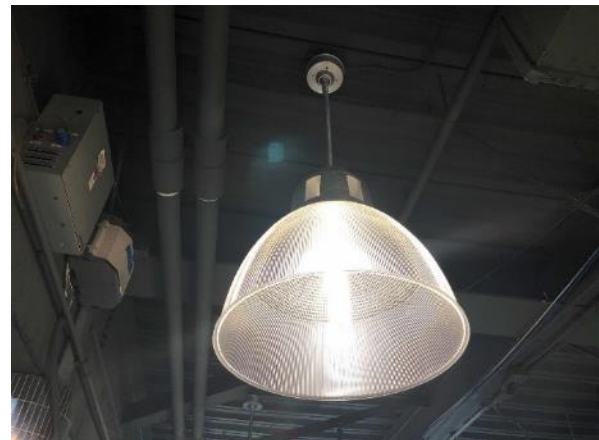
The interior lighting system uses a mix of lamp types, including 32-Watt linear fluorescent T8 lamps, 24-Watt, and 54-watt T5HO fixtures, and compact fluorescent lamps (CFL). Linear fixture types include 1-lamp, 2-lamp, 3-lamp, or 4-lamp, 2-foot or 4-foot-long recessed troffer and surface mounted fixtures and 2-foot fixtures with U-bend tube lamps. Typically, T8 and T5HO fluorescent lamps use electronic ballasts. There are a very few older generation T12 fluorescent lamps, which likely use magnetic ballasts.

Additionally, there are some CFLs and LED lamps. The dining area has several LED fixtures of varying length and wattage.

All exit signs are LED. Most fixtures are in fair condition. Interior lighting levels were generally sufficient. Most lighting fixtures are controlled manually and the remainder by circuit breakers.



*Recessed Can Fixture*



*LED Low Bay Fixture*





*LED Fixture*



*LED Fixtures*

Exterior fixtures include LED wall packs, linear florescent canopy lights, and HID floodlight fixtures. Some fixtures use CFL sources. Exterior light fixtures are controlled by a time clock, switch, or photocell, depending on the fixture.



*LED Wall Pack Fixture*

## 2.5 Air Handling Systems

### **Unitary Heating Equipment**

The kitchen is partially conditioned by a gas-fired make-up air furnace. It has an input rating of 500 MBh and is fair condition. It is controlled by the BMS system.



*Packaged Make Up Air Furnace*

### **Packaged Units**

The building is served by packaged roof top units (RTUs). There are seven gas-fired burner units with input ratings that range in size from 400 MBh to 1,125 MBh. They are rated between 20 tons and 60 tons of cooling. These units are equipped with economizers that are in fair condition. There is also a 20-ton split system that provides cooling only.



*Packaged Rooftop Units*

## **2.6 Heating Hot Water Systems**

Hot water is produced using a heat exchanger. Steam is supplied by the central plant then converted to hot water through the heat exchanger. The hot water is then circulated by two 3 hp pumps. The hot water serves fan coils and unit heaters.

## **2.7 Domestic Hot Water**

Hot water is produced by two, 117 gallon, 500 MBh gas-fired storage water heaters with an efficiency rating of 80 percent. A fractional hp circulation pump distributes water to end uses. The circulation pump operates continuously.

The domestic hot water pipes are partially insulated, and the insulation is in fair condition. Approximately 18 feet of two-inch domestic hot water pipe is missing, and it should be added.

## 2.8 Food Service Equipment

The kitchen has a mix of gas and electric equipment that is used to prepare breakfast, lunch, and dinner for students and staff. Most cooking is done using a conventional gas-fired oven. Bulk prepared foods are held in several electric holding cabinets. Equipment is not high efficiency and is in fair condition.

The facility has two dishwashers, both ENERGY STAR rated, one high and one low, both are multi tank conveyor units.

Visit [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment) for the latest information on high efficiency food service equipment.



*Cooking Equipment*

## 2.9 Refrigeration

The kitchen, student center, and dining area have a considerable number of stand-up refrigerators with either solid or glass doors. There is also a freezer chest. Equipment is a mix of standard and high efficiency and in fair condition.



There are several walk-in coolers and freezers. The walk-in refrigerators are estimated between 0.25 tons and 0.50 tons, and each has a two-fan evaporator. The walk-in medium temperature freezers have 0.25-tons and 0.50-tons compressors, and each has a two-fan evaporator.

There are two commercial ice makers in the kitchen.

Visit [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment) for the latest information on high efficiency food service equipment.



*Stand-up Refrigerator*



*Walk in Refrigerator*



*Walk in Refrigeratos*



*Stand-up Refrigerators*

## 2.10 Plug Load and Vending Machines

The location is doing a great job managing the electrical plug loads. This report makes additional suggestions for ECMs in this area as well as energy efficient best practices.

There are 63 computer workstations throughout the facility. Plug loads include general cafe and office equipment. There are several refrigerators throughout the building. These vary in condition, size, and efficiency.

There are three refrigerated beverage vending machines. Vending machines are not equipped with occupancy-based controls.



*Copier*



*Desktop*



*Water Fountain*



*Vending Machines*

## 2.11 Water-Using Systems

There are ten restrooms with toilets and sinks. Faucet flow rates are at 1.5 gallons per minute (gpm) or higher.

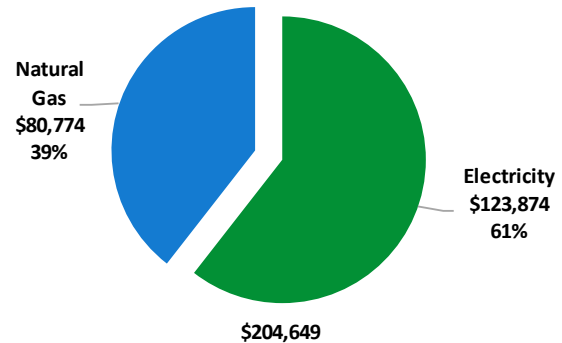


*Kitchen Sink*

### 3 ENERGY USE AND COSTS

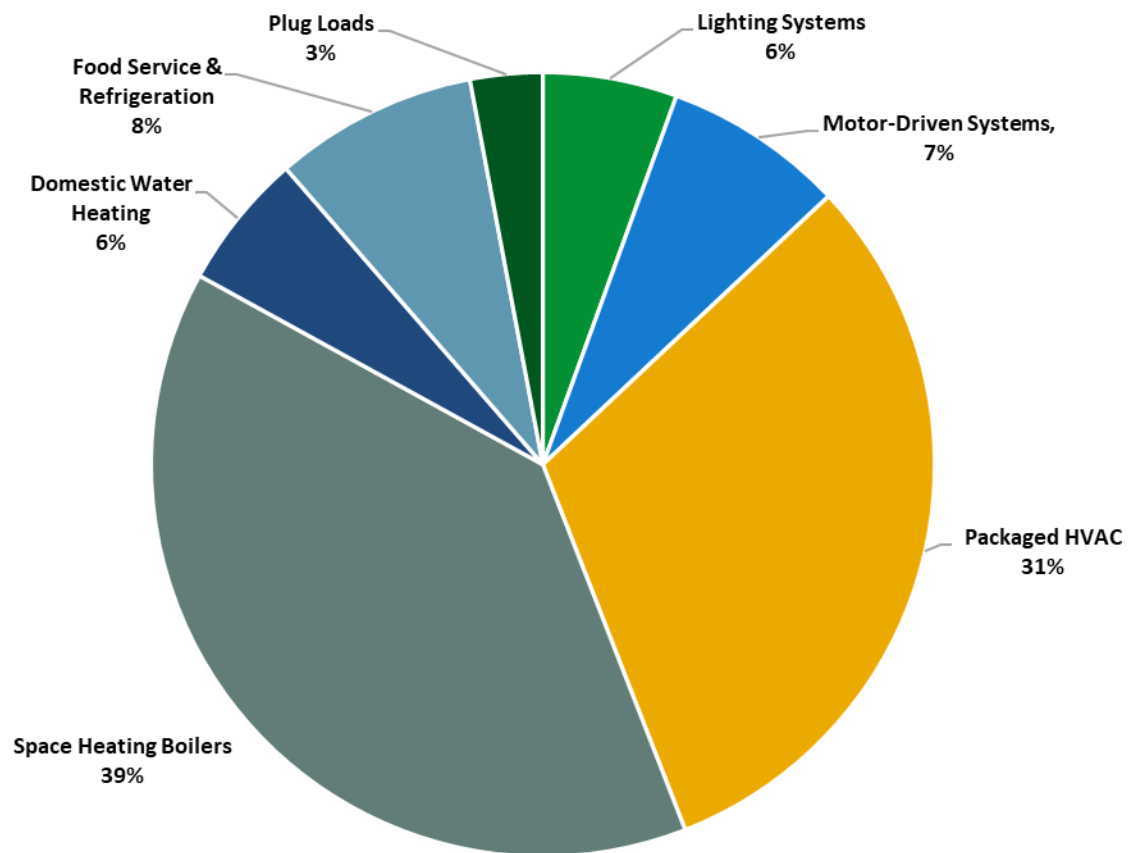
Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	930,774 kWh	\$123,874
Natural Gas	93,914 Therms	\$80,774
Total		\$204,649



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

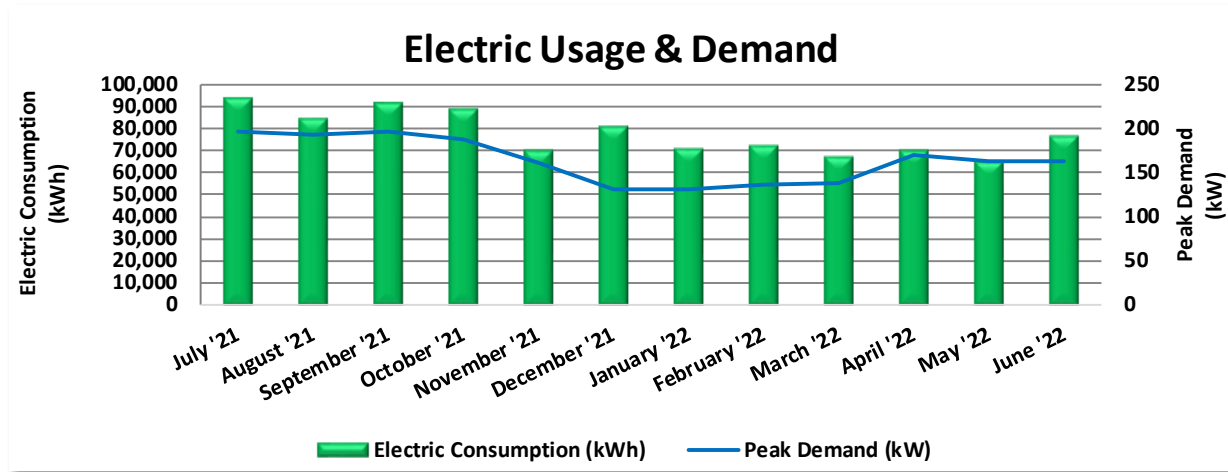


*Figure 4 - Energy Balance*



### 3.1 Electricity

Rockland Electric delivers electricity under rate class Electric Comm Prim (TOU-RE-DEL-PJM), with electric production provided by Direct Energy, a third-party supplier.



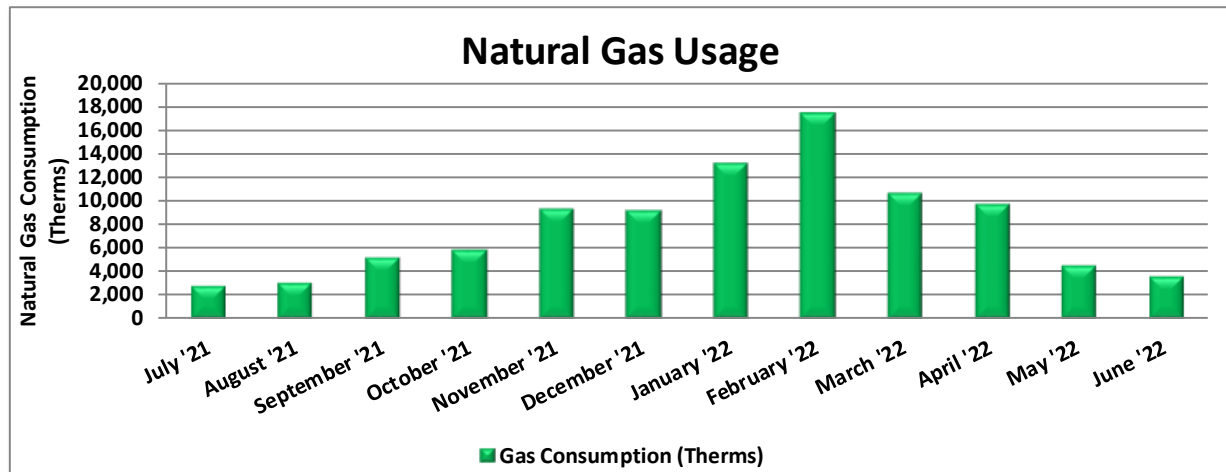
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
7/26/21	32	92,956	197		\$10,909
8/24/21	29	84,424	194		\$10,043
9/23/21	30	91,113	197		\$10,786
10/25/21	32	88,377	189		\$10,449
11/23/21	29	69,642	162		\$8,310
12/27/21	34	80,651	132		\$9,348
1/26/22	30	70,828	132		\$10,574
2/24/22	29	72,114	136		\$10,818
3/25/22	29	66,760	138		\$10,072
4/25/22	31	69,753	170		\$10,657
5/23/22	28	65,141	163		\$9,929
6/23/22	31	76,465	163		\$11,640
<b>Totals</b>	<b>364</b>	<b>928,224</b>	<b>197</b>	<b>\$0</b>	<b>\$123,535</b>
<b>Annual</b>	<b>365</b>	<b>930,774</b>	<b>197</b>	<b>\$0</b>	<b>\$123,874</b>

Notes:

- This building is served from the main campus electric meter along with several others. Energy usage (kWh) and demand (kW) was apportioned among those buildings using a formula that accounts for building area (sf) and presumed energy intensity (EUI) by building type.
- The average electric cost over the past 12 months was \$0.133/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

## 3.2 Natural Gas

PSE&G delivers natural gas under rate class Large Volume Gas, with natural gas supply provided by Direct Energy, a third-party supplier.



Gas Billing Data			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
8/2/21	33	2,766	\$1,654
8/27/21	25	3,015	\$1,773
9/28/21	32	5,082	\$2,888
10/28/21	30	5,798	\$3,512
11/30/21	33	9,212	\$7,418
12/29/21	29	9,116	\$7,512
1/28/22	30	13,131	\$12,871
3/3/22	34	17,404	\$17,038
3/31/22	28	10,578	\$11,261
5/2/22	32	9,738	\$8,177
5/31/22	29	4,545	\$3,770
6/30/22	30	3,530	\$2,902
<b>Totals</b>	<b>365</b>	<b>93,914</b>	<b>\$80,774</b>
<b>Annual</b>	<b>365</b>	<b>93,914</b>	<b>\$80,774</b>

### Notes:

- Heating hot water for this building is converted from steam provided by the central plant. Central plant natural gas use has been apportioned among the buildings served with steam using a formula that accounts for building area (sf) and presumed energy intensity (EUI) by building type.
- This building also shares a gas meter with Padavano Commons. It provides fuel for the gas-fired packaged units and cooking equipment.
- The average gas cost for the past 12 months is \$0.860/therm, which is the blended rate used throughout the analysis.



### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager*® software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

#### Benchmarking Score

N/A

Due to its unique characteristics, this building type is not able to receive a benchmarking score. This report contains suggestions about how to improve building performance and reduce energy costs.

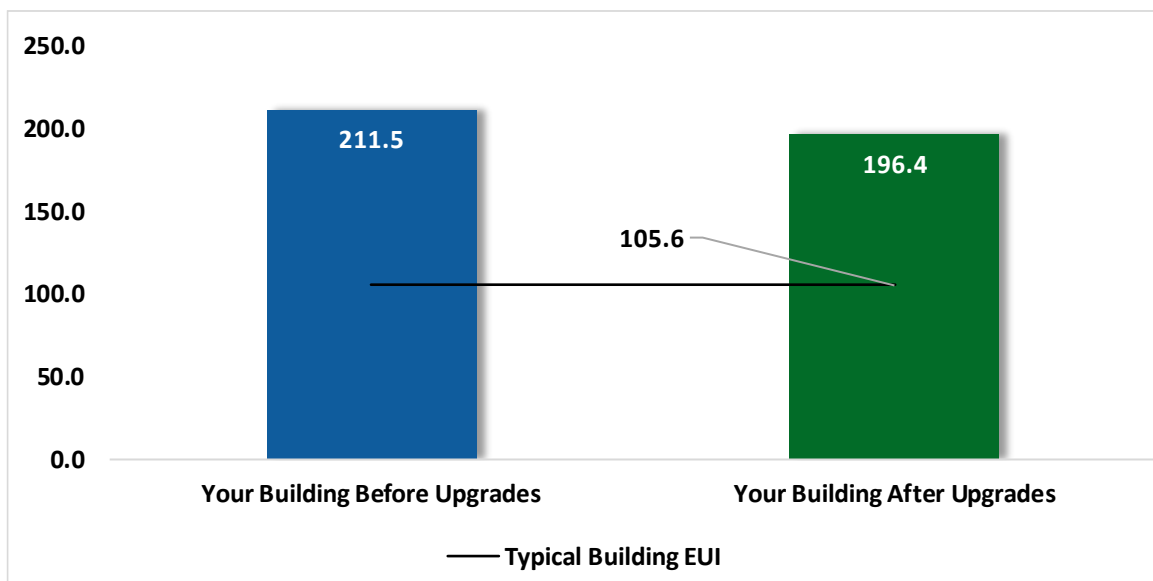


Figure 5 - Energy Use Intensity Comparison<sup>3</sup>

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

<sup>3</sup> Based on all evaluated ECMs



### **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager account for your facility and have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR Portfolio Manager to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR and Portfolio Manager, visit their [website](#).

## 4 ENERGY CONSERVATION MEASURES

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The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives in this report are based on the previously run state rebate program SmartStart, which has been retired. Now, all investor-owned gas and electric utility companies are offering complementary energy efficiency programs directly to their customers. Some measures and proposed upgrades may be eligible for higher incentives than those shown below. The incentives in the summary tables should be used for high-level planning purposes. To verify incentives, reach out to your utility provider or visit the [NJCEP website](#) for more information.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see Appendix A: Equipment Inventory & Recommendations.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>81,185</b>	<b>11.7</b>	<b>-16</b>	<b>\$10,670</b>	<b>\$21,922</b>	<b>\$3,474</b>	<b>\$18,448</b>	<b>1.7</b>	<b>79,924</b>
ECM 1	Install LED Fixtures	Yes	2,891	0.0	0	\$385	\$1,412	\$150	\$1,262	3.3	2,911
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,814	0.3	0	\$238	\$688	\$100	\$588	2.5	1,782
ECM 3	Retrofit Fixtures with LED Lamps	Yes	76,481	11.4	-15	\$10,047	\$19,822	\$3,224	\$16,598	1.7	75,230
<b>Lighting Control Measures</b>			<b>34,946</b>	<b>4.6</b>	<b>-7</b>	<b>\$4,588</b>	<b>\$23,324</b>	<b>\$5,400</b>	<b>\$17,924</b>	<b>3.9</b>	<b>34,335</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	20,918	3.1	-4	\$2,746	\$18,824	\$2,260	\$16,564	6.0	20,552
ECM 5	Install High/Low Lighting Controls	Yes	14,028	1.5	-3	\$1,842	\$4,500	\$3,140	\$1,360	0.7	13,783
<b>HVAC System Improvements</b>			<b>0</b>	<b>0.0</b>	<b>14</b>	<b>\$123</b>	<b>\$240</b>	<b>\$36</b>	<b>\$204</b>	<b>1.7</b>	<b>1,670</b>
ECM 6	Install Pipe Insulation	Yes	0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670
<b>Domestic Water Heating Upgrade</b>			<b>0</b>	<b>0.0</b>	<b>6</b>	<b>\$53</b>	<b>\$189</b>	<b>\$18</b>	<b>\$171</b>	<b>3.2</b>	<b>728</b>
ECM 7	Install Low-Flow DHW Devices	Yes	0	0.0	6	\$53	\$189	\$18	\$171	3.2	728
<b>Food Service &amp; Refrigeration Measures</b>			<b>8,120</b>	<b>0.8</b>	<b>0</b>	<b>\$1,081</b>	<b>\$4,026</b>	<b>\$590</b>	<b>\$3,436</b>	<b>3.2</b>	<b>8,177</b>
ECM 8	Refrigerator/Freezer Case Electrically Commutated Motors	Yes	4,493	0.4	0	\$598	\$3,336	\$440	\$2,896	4.8	4,525
ECM 9	Vending Machine Control	Yes	3,627	0.4	0	\$483	\$690	\$150	\$540	1.1	3,652
<b>Custom Measures</b>			<b>-65,650</b>	<b>0.0</b>	<b>700</b>	<b>-\$2,716</b>	<b>\$8,960</b>	<b>\$0</b>	<b>\$8,960</b>	<b>-3.3</b>	<b>15,852</b>
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-65,650	0.0	700	-\$2,716	\$8,960	\$0	\$8,960	-3.3	15,852
<b>TOTALS</b>			<b>58,602</b>	<b>17.1</b>	<b>698</b>	<b>\$13,799</b>	<b>\$58,661</b>	<b>\$9,518</b>	<b>\$49,143</b>	<b>3.6</b>	<b>140,685</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$) *	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>81,185</b>	<b>11.7</b>	<b>-16</b>	<b>\$10,670</b>	<b>\$21,922</b>	<b>\$3,474</b>	<b>\$18,448</b>	<b>1.7</b>	<b>79,924</b>
ECM 1	Install LED Fixtures	2,891	0.0	0	\$385	\$1,412	\$150	\$1,262	3.3	2,911
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,814	0.3	0	\$238	\$688	\$100	\$588	2.5	1,782
ECM 3	Retrofit Fixtures with LED Lamps	76,481	11.4	-15	\$10,047	\$19,822	\$3,224	\$16,598	1.7	75,230
<b>Lighting Control Measures</b>		<b>34,946</b>	<b>4.6</b>	<b>-7</b>	<b>\$4,588</b>	<b>\$23,324</b>	<b>\$5,400</b>	<b>\$17,924</b>	<b>3.9</b>	<b>34,335</b>
ECM 4	Install Occupancy Sensor Lighting Controls	20,918	3.1	-4	\$2,746	\$18,824	\$2,260	\$16,564	6.0	20,552
ECM 5	Install High/Low Lighting Controls	14,028	1.5	-3	\$1,842	\$4,500	\$3,140	\$1,360	0.7	13,783
<b>HVAC System Improvements</b>		<b>0</b>	<b>0.0</b>	<b>14</b>	<b>\$123</b>	<b>\$240</b>	<b>\$36</b>	<b>\$204</b>	<b>1.7</b>	<b>1,670</b>
ECM 6	Install Pipe Insulation	0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>6</b>	<b>\$53</b>	<b>\$189</b>	<b>\$18</b>	<b>\$171</b>	<b>3.2</b>	<b>728</b>
ECM 7	Install Low-Flow DHW Devices	0	0.0	6	\$53	\$189	\$18	\$171	3.2	728
<b>Food Service &amp; Refrigeration Measures</b>		<b>8,120</b>	<b>0.8</b>	<b>0</b>	<b>\$1,081</b>	<b>\$4,026</b>	<b>\$590</b>	<b>\$3,436</b>	<b>3.2</b>	<b>8,177</b>
ECM 8	Refrigerator/Freezer Case Electrically Commutated Motors	4,493	0.4	0	\$598	\$3,336	\$440	\$2,896	4.8	4,525
ECM 9	Vending Machine Control	3,627	0.4	0	\$483	\$690	\$150	\$540	1.1	3,652
<b>TOTALS</b>		<b>124,252</b>	<b>17.1</b>	<b>-2</b>	<b>\$16,515</b>	<b>\$49,701</b>	<b>\$9,518</b>	<b>\$40,183</b>	<b>2.4</b>	<b>124,833</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs

## 4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>81,185</b>	<b>11.7</b>	<b>-16</b>	<b>\$10,670</b>	<b>\$21,922</b>	<b>\$3,474</b>	<b>\$18,448</b>	<b>1.7</b>	<b>79,924</b>
ECM 1	Install LED Fixtures	2,891	0.0	0	\$385	\$1,412	\$150	\$1,262	3.3	2,911
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,814	0.3	0	\$238	\$688	\$100	\$588	2.5	1,782
ECM 3	Retrofit Fixtures with LED Lamps	76,481	11.4	-15	\$10,047	\$19,822	\$3,224	\$16,598	1.7	75,230

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

### **ECM 1: Install LED Fixtures**

Replace existing fixtures containing HID lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture(s).

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

**Affected Building Areas:** exterior fixtures

### **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

Retrofit fluorescent fixtures by removing the fluorescent tubes and ballasts and replacing them with LED tubes and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures.

The measure uses the existing fixture housing but replaces the electric components with more efficient lighting technology, which use less power than other lighting technologies but provides equivalent lighting output. Maintenance savings may also be achieved since LED tubes last longer than fluorescent tubes and, therefore, do not need to be replaced as often.

**Affected Building Areas:** all areas with fluorescent fixtures with T12 tubes

### **ECM 3: Retrofit Fixtures with LED Lamps**

Replace fluorescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

**Affected Building Areas:** all areas with fluorescent fixtures with T5 tubes, T8 tubes, or CFLs

## 4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>		<b>34,946</b>	<b>4.6</b>	<b>-7</b>	<b>\$4,588</b>	<b>\$23,324</b>	<b>\$5,400</b>	<b>\$17,924</b>	<b>3.9</b>	<b>34,335</b>
ECM 4	Install Occupancy Sensor Lighting Controls	20,918	3.1	-4	\$2,746	\$18,824	\$2,260	\$16,564	6.0	20,552
ECM 5	Install High/Low Lighting Controls	14,028	1.5	-3	\$1,842	\$4,500	\$3,140	\$1,360	0.7	13,783

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 4: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected Building Areas:** offices, restrooms, and storage rooms

### **ECM 5: Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.



For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as occupants approach the area.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected Building Areas:** hallways and stairwells

### 4.3 HVAC Improvements

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>HVAC System Improvements</b>		<b>0</b>	<b>0.0</b>	<b>14</b>	<b>\$123</b>	<b>\$240</b>	<b>\$36</b>	<b>\$204</b>	<b>1.7</b>	<b>1,670</b>
ECM 6	Install Pipe Insulation	0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670

#### ECM 6: Install Pipe Insulation

Install insulation on domestic hot water system piping. Distribution system losses are dependent on system fluid temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

**Affected Systems:** domestic hot water piping

### 4.4 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>6</b>	<b>\$53</b>	<b>\$189</b>	<b>\$18</b>	<b>\$171</b>	<b>3.2</b>	<b>728</b>
ECM 7	Install Low-Flow DHW Devices	0	0.0	6	\$53	\$189	\$18	\$171	3.2	728

#### ECM 7: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

## 4.5 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Food Service &amp; Refrigeration Measures</b>		<b>8,120</b>	<b>0.8</b>	<b>0</b>	<b>\$1,081</b>	<b>\$4,026</b>	<b>\$590</b>	<b>\$3,436</b>	<b>3.2</b>	<b>8,177</b>
ECM 8	Refrigerator/Freezer Case Electrically Commutated Motors	4,493	0.4	0	\$598	\$3,336	\$440	\$2,896	4.8	4,525
ECM 9	Vending Machine Control	3,627	0.4	0	\$483	\$690	\$150	\$540	1.1	3,652

### **ECM 8: Refrigerator/Freezer Case Electrically Commutated Motors**

Replace shaded pole or permanent split capacitor (PSC) motors with electronically commutated (EC) motors in walk-in. Fractional horsepower EC motors are significantly more efficient than mechanically commutated, brushed motors, particularly at low speeds or partial load. By using variable-speed technology, EC motors can optimize fan usage. Because these motors are brushless and use DC power, losses due to friction and phase shifting are eliminated.

Savings for this measure consider both the increased efficiency of the motor as well as the reduction in refrigeration load due to motor heat loss.

### **ECM 9: Vending Machine Control**

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and they power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

## 4.6 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Custom Measures</b>		<b>-65,650</b>	<b>0.0</b>	<b>700</b>	<b>-\$2,716</b>	<b>\$8,960</b>	<b>\$0</b>	<b>\$8,960</b>	<b>-3.3</b>	<b>15,852</b>
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater	-65,650	0.0	700	-\$2,716	\$8,960	\$0	\$8,960	-3.3	15,852

### **ECM 10: Replace Gas Fired Water Heater with Heat Pump Water Heater**

A gas fired water heater uses a burner to heat water. Air source heat pump water heaters (HPWH) use a refrigeration cycle to transfer heat from the surrounding air to the domestic water. Water heater efficiency is rated by the uniform energy factor (UEF). For a relative comparison of water heater UEFs, the criteria for certifying a water heater in the ENERGY STAR program are provided below. These values indicate that HPWH heaters are significantly more efficient than gas fired water heaters.

There are two types of HPWH: those integrated with the heat pump and storage tank in the same unit, and those that are split into two sections (with the storage tank separate from the heat pump). The measure considers an integrated HPWH.

#### ENERGY STAR Uniform Energy Factor (UEF) Criteria for Certified Water Heaters \*

Water Heater Type	Minimum UEF	Other
Integrated HPWH	3.3	
Integrated HPWH	2.2	120 Volt, 15 Amp circuit
Split System HPWH	2.2	
Gas Fired Storage	0.64	≤ 55-gal, Medium Draw Pattern
Gas Fired Storage	0.68	≤ 55-gal, High Draw Pattern
Gas Fired Storage	0.78	> 55-gal, Medium Draw Pattern
Gas Fired Storage	0.80	> 55-gal, High Draw Pattern
Gas Fired Storage	0.80	Residential Duty
Gas Fired Instantaneous	0.87	

\* Note: Uniform Energy Factor (UEF): The newest measure of water heater overall efficiency. The higher the UEF value is, the more efficient the water heater. UEF is determined by the Department of Energy's test method outlined in 10 CFR Part 430, Subpart B, Appendix E.<sup>4</sup>

<sup>4</sup> [https://www.energy.gov/sites/prod/files/2014/06/f17/rwh\\_tp\\_final\\_rule.pdf](https://www.energy.gov/sites/prod/files/2014/06/f17/rwh_tp_final_rule.pdf)

HPWH reject cold air. As such, they need to be installed in an unconditioned space of about 750 cubic feet with good ventilation<sup>5</sup>. Ideal locations are garages, large enclosed, unconditioned storage areas, or areas with excess heat such as a furnace or boiler room. The HPWH will also produce condensate so accommodations for draining the condensate need to be provided.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it. HPWHs have a slow recovery. During periods of high demand, the electric resistance heating element, if enabled, may be energized to maintain set point, thus reducing the overall efficiency of the unit. It is recommended that a careful analysis of the hot water demand be conducted to determine if the application makes economic sense, and the HPWH heating capacity and storage are properly sized.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank in order to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

Switching from a gas fired water heater to a HPWH has the potential to reduce the sites overall greenhouse gas emissions. If the electricity for the HPWH is provided by an on-site photovoltaic (PV) system then there are essentially no greenhouse gas (GHG) emissions. A 2016 study conducted at Cornell<sup>6</sup> calculated the kg of methane (CH<sub>4</sub>) and carbon dioxide (CO<sub>2</sub>) produced per GJ of water heated. The study compared HPWH to gas and electric fired, storage and tankless water heaters. The study also considered electricity produced from natural gas and coal fired electric plants. In all cases the study found that HPWHs produced less methane than all of the other water heaters. The study also found that HPWH produced less carbon dioxide than electric resistance water heaters but more carbon dioxide than tankless gas water heaters and about the same amount of carbon dioxide as storage gas water heaters. The summary tables provide the reduction in CO<sub>2</sub> equivalent emissions based on the typical New Jersey electric utility.

This measure has a negative simple payback due to the relative cost of electricity to natural gas. At this site the cost per Btu for natural gas is significantly lower than for electricity. Therefore, even though this measure will result in a net energy savings in terms of Btu at this site it will increase the overall cost for providing domestic hot water.

## 4.7 Measures for Future Consideration

There are additional opportunities for improvement that Ramapo College of New Jersey may wish to consider. These potential upgrades typically require further analysis, involve substantial capital investment, and/or include significant system reconfiguration. These measure(s) are therefore beyond the scope of this energy audit. These measure(s) are described here to support a whole building approach to energy efficiency and sustainability.

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<sup>5</sup> <https://basc.pnnl.gov/code-compliance/heat-pump-water-heaters-code-compliance-brief#:~:text=HPWH%20must%20have%20unrestricted%20airflow,depending%20on%20size%20of%20system>

<sup>6</sup> [Greenhouse gas emissions from domestic hot water: Heat pumps compared to most commonly used systems. Bongghi Hong, Robert W. Howarth. Department of Ecology and Evolutionary Biology, Cornell University. Energy Science and Engineering 2016.](#)

Ramapo College of New Jersey may wish to consider the Energy Savings Improvement Program (ESIP) or other whole building approach. With interest in implementing comprehensive, largescale and/or complex system wide projects, these measures may be pursued during development of a future energy savings plan. We recommend that you work with your energy service company (ESCO) and/or design team to:

- Evaluate these measures further.
- Develop firm costs.
- Determine measure savings.
- Prepare detailed implementation plans.

Other modernization or capital improvement funds may be leveraged for these types of refurbishments. As you plan for capital upgrades, be sure to consider the energy impact of the building systems and controls being specified.

### **Electric Sub Metering**

Electricity use varies in different facilities, and plant operators need to perform their own investigations and analyses to understand how their facilities consume energy. Facility staff expressed interest in sub metering key buildings, which are currently served by a master meter. Utility bills indicate how much energy a facility uses across the entire facility, but submetering provides more detailed data on the energy consumption of specific systems and even on individual pieces of equipment, depending on how extensively meters are installed. Electric submeters alone do not save energy, but they are a useful tool under the right circumstances. Electric sub-meters can provide facility staff with real-time energy use data for specific buildings, information that enhances the potential for greater energy management activities. Revenue grade submeters are a tool that allow operators to better understand how and where electricity is used at the facility. Better resolution of system energy use can lead to operational changes or even equipment modifications or replacement, which often result in reduced energy use, which often result in reduced energy use.

## 5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5%–20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR Portfolio Manager**



You've heard it before—you cannot manage what you do not measure. ENERGY STAR Portfolio Manager is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>7</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Lighting Maintenance**



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.
- In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

### **Lighting Controls**

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

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<sup>7</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>.

## **Motor Controls**

Electric motors often run unnecessarily, and this is an overlooked opportunity to save energy. These motors should be identified and turned off when appropriate. For example, exhaust fans often run unnecessarily when ventilation requirements are already met. Whenever possible, use automatic devices such as twist timers or occupancy sensors to turn off motors when they are not needed.

## **Motor Maintenance**

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **Economizer Maintenance**

Economizers can significantly reduce cooling system load. A malfunctioning economizer can increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air. Common economizer malfunctions include broken outdoor thermostat or enthalpy control or dampers that are stuck or improperly adjusted.

Periodic inspection and maintenance will keep economizers working in sync with the heating and cooling system. This maintenance should be part of annual system maintenance, and it should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position.

## **AC System Evaporator/Condenser Coil Cleaning**

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

## **Ductwork Maintenance**

Duct maintenance has two primary goals: keep the ducts clean to avoid air quality problems and seal leaks to save energy. Check for cleanliness, obstructions that block airflow, water damage, and leaks. Ducts should be inspected at least every two years.

The biggest symptoms of clogged air ducts are differing temperatures throughout the building and areas with limited airflow from supply registers. If a particular air duct is clogged, then air flow will only be cut off to some rooms in the building—not all of them. The reduced airflow will make it more difficult for those areas to reach the temperature setpoint, which will cause the HVAC system to run longer to cool or heat that area properly. If you suspect clogged air ducts, ensure that all areas in front of supply registers



are clear of items that may block or restrict air flow, and you should check for fire dampers or balancing dampers that have failed closed.

Duct leakage in commercial buildings can account for 5%–25% of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building wasting conditioned air. Check ductwork for leakage. Eliminating duct leaks can improve ventilation system performance and reduce heating and cooling system operation.

Distribution system losses are dependent on-air system temperature, the size of the distribution system, and the level of insulation of the ductwork. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is missing or worn, the system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

### **Furnace Maintenance**

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should check for gas / carbon monoxide leaks; change the air and fuel filters; check components for cracks, corrosion, dirt, or debris build-up; ensure the ignition system is working properly; test and adjust operation and safety controls; inspect electrical connections; and lubricate motors and bearings.

### **Label HVAC Equipment**

For improved coordination in maintenance practices, we recommend labeling or re-labeling the site HVAC equipment. Maintain continuity in labeling by following labeling conventions as indicated in the facility drawings or BAS building equipment list. Use weatherproof or heatproof labeling or stickers for permanence, but do not cover over original equipment nameplates, which should be kept clean and readable whenever possible. Besides equipment, label piping for service and direction of flow when possible. Ideally, maintain a log of HVAC equipment, including nameplate information, asset tag designation, areas served, installation year, service dates, and other pertinent information.

This investment in your equipment will enhance collaboration and communication between your staff and your contracted service providers and may help you with regulatory compliance.

### **Optimize HVAC Equipment Schedules**

Energy management systems (BAS) typically provide advanced controls for building HVAC systems, including chillers, boilers, air handling units, rooftop units and exhaust fans. The BAS monitors and reports operational status, schedules equipment start and stop times, locks out equipment operation based on outside air or space temperature, and often optimizes damper and valve operation based on complex algorithms. These BAS features, when in proper adjustment, can improve comfort for building occupants and save substantial energy.

Know your BAS scheduling capabilities. Regularly monitor HVAC equipment operating schedules and match them to building operating hours in order to eliminate unnecessary equipment operation and save energy. Monitoring should be performed often at sites with frequently changing usage patterns – daily in some cases. We recommend using the *optimal start* feature of the BAS (if available) to optimize the building warmup sequence. Most BAS scheduling programs provide for holiday schedules, which can be used during reduced use or shutdown periods. Finally, many systems are equipped with a one-time override function, which can be used to provide additional space conditioning due to a one-time, special event. When available this override feature should be used rather than changing the base operating schedule.

## **Water Heater Maintenance**

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues, and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

## **Refrigeration Equipment Maintenance**

Preventative maintenance keeps commercial refrigeration equipment running reliably and efficiently. Commercial refrigerators and freezers are mission-critical equipment that can cost a fortune when they go down. Even when they appear to be working properly, refrigeration units can be consuming too much energy. Have walk-in refrigeration and freezer and other commercial systems serviced at least annually. This practice will allow systems to perform to their highest capabilities and will help identify system issues if they exist.

Maintaining your commercial refrigeration equipment can save between five and ten percent on energy costs. When condenser coils are dirty, your commercial refrigerators and freezers work harder to maintain the temperature inside. Worn gaskets, hinges, door handles or faulty seals cause cold air to leak from the unit, forcing the unit to run longer and use more electricity.

Regular cleaning and maintenance also help your commercial refrigeration equipment to last longer.

## **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense website<sup>8</sup> or download a copy of EPA's "WaterSense at Work: Best Management Practices

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<sup>8</sup> <https://www.epa.gov/watersense>.

for Commercial and Institutional Facilities”<sup>9</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

### **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR or WaterSense products where available.

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<sup>9</sup> <https://www.epa.gov/watersense/watersense-work-0>.

## 6 ON-SITE GENERATION

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You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

## 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has no potential for installing a PV array.

This facility does not appear to meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient and sustained electric demand and sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

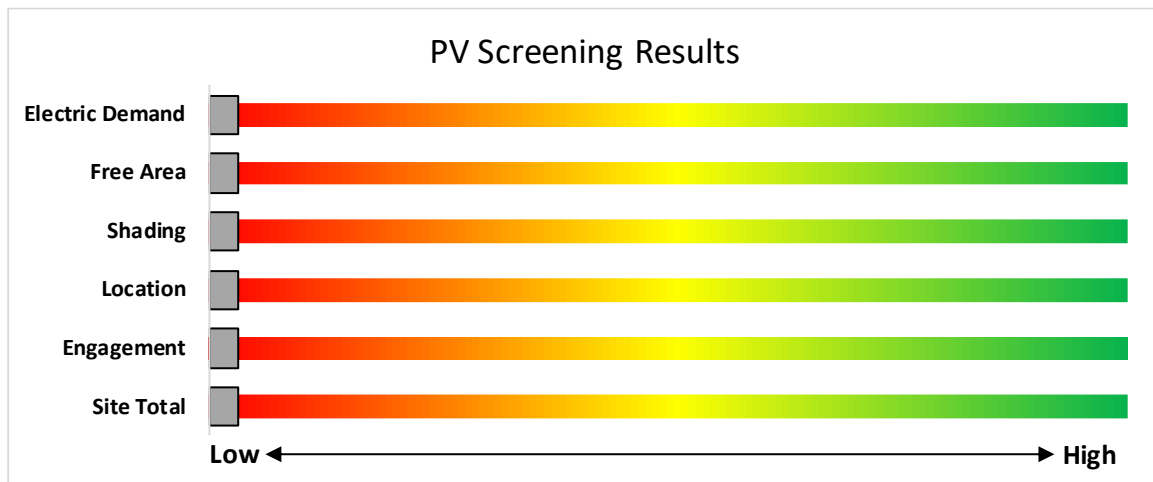


Figure 8 - Photovoltaic Screening

### **Successor Solar Incentive Program (SuSI)**

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

**Successor Solar Incentive Program (SuSI):** <https://www.njcleanenergy.com/renewable-energy/programs/susi-program>

- **Basic Info on Solar PV in NJ:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar)
- **NJ Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs).
- **Approved Solar Installers in the NJ Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)



## 6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

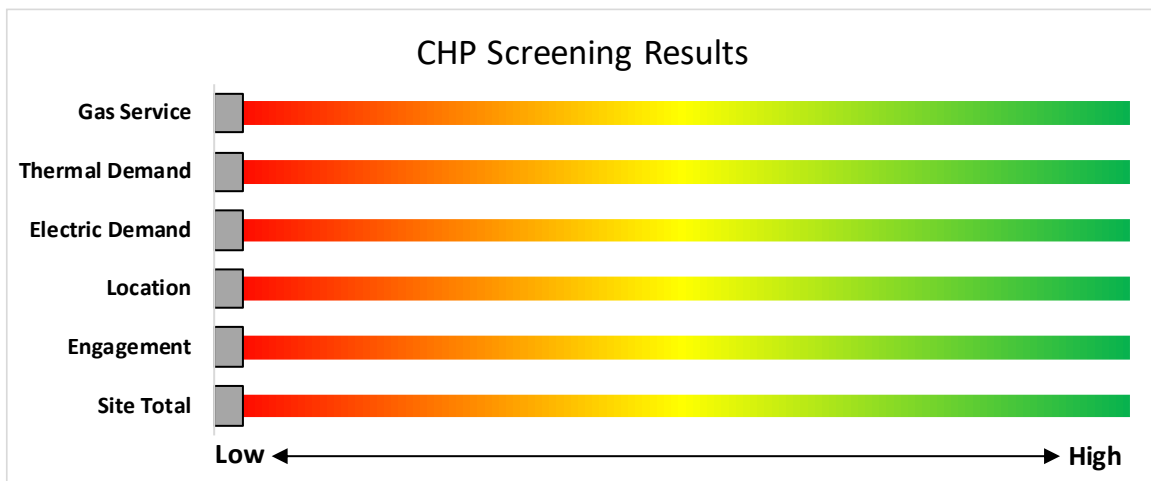


Figure 9 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation:  
[http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/)

## 7 ELECTRIC VEHICLES (EV)

All electric vehicles (EVs) have an electric motor instead of an internal combustion engine. EVs function by plugging into a charge point, taking electricity from the grid, and then storing it in rechargeable batteries. Although electricity production may contribute to air pollution, the U.S. EPA categorizes all-electric vehicles as zero-emission vehicles because they produce no direct exhaust or tailpipe emissions.

EVs are typically more expensive than similar conventional and hybrid vehicles, although some cost can be recovered through fuel savings, federal tax credit, or state incentives.

### 7.1 Electric Vehicle Charging

EV charging stations provide a means for electric vehicle operators to recharge their batteries at a facility. While many EV drivers charge at home, others do not have access to regular home charging, and the ability to charge at work or in public locations is critical to making EVs practical for more drivers. Charging can also be used for electric fleet vehicles, which can reduce fuel and maintenance costs for fleets that replace gas or diesel vehicles with EVs.

EV charging comes in three main types. For this assessment, the screening considers addition of Level 2 charging, which is most common at workplaces and other public locations. Depending on the site type and usage, other levels of charging power may be more appropriate.

The preliminary assessment of EV charging at the facility shows that there is no potential for adding EV chargers to the facility's parking, based on potential costs of installation and other site factors.

The primary costs associated with installing EV charging are the charger hardware and the cost to extend power from the facility to parking spaces. This may include upgrades to electric panels to serve increased loads.

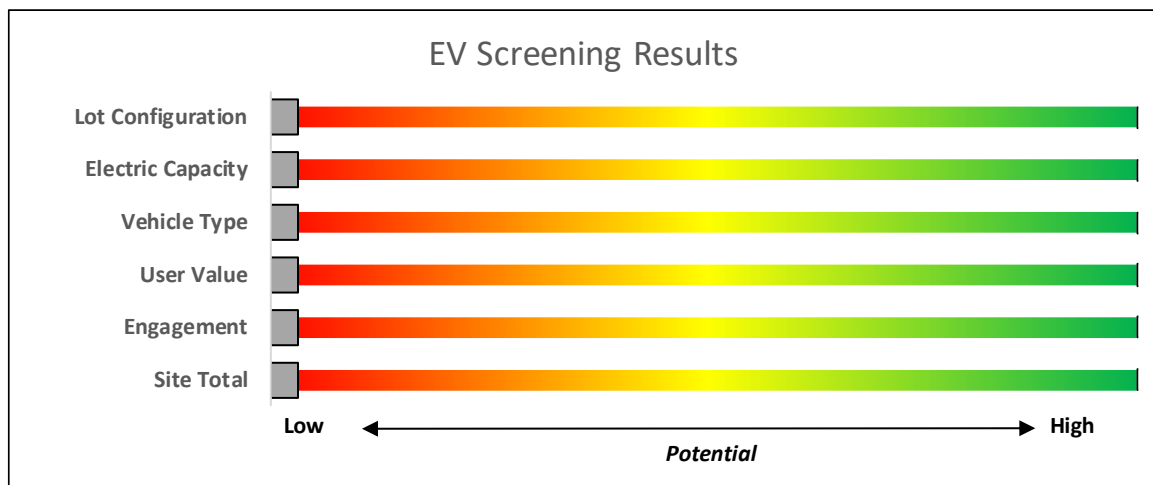
The type and size of the parking area impact the costs and feasibility of adding EV charging. Parking structure installations can be less costly than surface lot installations as power may be readily available, and equipment and wiring can be surface mounted. Parking lot installations often require trenching through concrete or asphalt surface. Large parking areas provide greater flexibility in charger siting than smaller lots.

The location and capacity of facility electric panels also impact charger installation costs. A Level 2 charger generally requires a dedicated 208-240V, 40 Amp circuit. The electric panel nearest the planned installation may not have available capacity and may need to be upgraded to serve new EV charging loads. Alternatively, chargers could be powered from a more distant panel. The distance from the panel to the location of charging stations ties directly to costs, as conduits, cables, and potential trenching costs all increase on a per-foot basis. The more charging stations planned, the more likely it is that additional electrical capacity will be needed.

Other factors to consider when planning for EV charging at a facility include who the intended users are, how long they park vehicles at the site, and whether they will need to pay for the electricity they use.



The graphic below displays the results of the EV charging assessment conducted as part of this audit. The position of each slider indicates the impact each factor has on the feasibility of installing EV charging at the site.



*Figure 10 – EV Charger Screening*

### Electric Vehicle Programs Available

New Jersey is leading the way on electric vehicle (EV) adoption on the East Coast. There are several programs designed to encourage EV adoption in New Jersey, which is crucial to reaching a 100% clean energy future.

NJCEP offers a variety of EV programs for vehicles, charging stations, and fleets. Certain EV charging stations that receive electric utility service from Atlantic City Electric Company (ACE) or Public Service Electric & Gas Company (PSE&G), may be eligible for additional electric vehicle charging incentives directly from the utility. Projects may be eligible for both the incentives offered by this BPU program and incentives offered by ACE or PSE&G, up to 90% of the combined charger purchase and installation costs. Please check ACE or PSE&G program eligibility requirements before purchasing EV charging equipment, as additional conditions on types of eligible chargers may apply for utility incentives.

Both Jersey Central Power & Light (JCP&L) and Rockland Electric (RECO) have filed proposals for EV charging programs. BPU staff is currently reviewing those proposals.

For more information and to keep up to date on all EV programs please visit <https://www.njcleanenergy.com/commercial-industrial/programs/electric-vehicle-programs>

## 8 PROJECT FUNDING AND INCENTIVES

Ready to improve your building's performance? New Jersey's Clean Energy Programs and Utility Energy Efficiency Programs can help. Pick the program that works best for you. This section provides an overview of currently available incentive programs in.



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**Program areas to be served by the Utilities:**

- Existing Buildings (residential, commercial, industrial, government)
- Efficient Products
  - HVAC
  - Appliance Rebates
  - Appliance Recycling

**Proposed New Programs & Features:**

- Dedicated multi-family program
- More financing options
- Quick home energy check-ups



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**Program areas staying with NJCEP:**

- New Construction (residential, commercial, industrial, government)
- Large Energy Users
- Combined Heat & Power & Fuel Cells
- State Facilities
- Local Government Energy Audits
- Energy Savings Improvement Program
- Solar & Community Solar

## 8.1 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey's investor-owned gas and electric utilities to reduce their customers' use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

### **Prescriptive and Custom**

The Prescriptive and Custom rebate program through your utility provider offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

#### **Equipment Examples**

*Lighting*

*Lighting Controls*

*HVAC Equipment*

*Refrigeration*

*Gas Heating*

*Gas Cooling*

*Commercial Kitchen Equipment*

*Food Service Equipment*

*Variable Frequency Drives*

*Electronically Commutate Motors*

*Variable Frequency Drives*

*Plug Loads Controls*

*Washers and Dryers*

*Agricultural*

*Water Heating*

The Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type. The Custom program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives.

### **Direct Install**

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW or less over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls

#### **Incentives**

The program pays up to 70% of the total installed cost of eligible measures.

#### **How to Participate**

To participate in Direct Install, you will work with a participating contractor. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the Direct Install program, subject to program rules and eligibility, while the remaining percent of the cost is paid to the contractor by the customer.

### **Engineered Solutions**

The Engineered Solutions Program provides tailored energy-efficiency assistance and services to municipalities, universities, schools, hospitals and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. Customers receive expert guided services, including investment-grade energy auditing, engineering design, installation assistance, construction administration, commissioning, and measurement and verification (M&V) services to support the implementation of cost-effective and comprehensive efficiency projects. Engineered Solutions is generally a good option for medium to large sized facilities with a peak demand over 200 kW looking to implement as many measures as possible under a single project to achieve deep energy savings. Engineered Solutions has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Incentives for this program are based on project scope and energy savings achieved.

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For more information on any of these programs, contact your local utility provider or visit <https://www.njcleanenergy.com/transition>.



## 8.2 New Jersey's Clean Energy Programs

Save money while saving the planet! New Jersey's Clean Energy Program is a statewide program that offers incentives, programs, and services that benefit New Jersey residents, businesses, educational, non-profit, and government entities to help them save energy, money, and the environment.

### **Large Energy Users**

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers that annually contribute at least \$200,000 to the NJCEP aggregate of all buildings/sites. This equates to roughly \$5 million in energy costs in the prior fiscal year.

#### **Incentives**

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- \$4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- \$0.33 per projected kWh saved; \$3.75 per projected Therm saved annually

#### **How to Participate**

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEEP). Once the FEEP is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at [www.njcleanenergy.com/LEUP](http://www.njcleanenergy.com/LEUP).

## Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

### Incentives

Eligible Technologies	Size (Installed Rated Capacity) <sup>1</sup>	Incentive (\$/kW)	% of Total Cost Cap per Project <sup>3</sup>	\$ Cap per Project <sup>3</sup>		
Powered by non-renewable or renewable fuel source <sup>4</sup>	≤500 kW	\$2,000	30-40% <sup>2</sup>	\$2 million		
Gas Internal Combustion Engine	>500 kW - 1 MW	\$1,000				
Gas Combustion Turbine	> 1 MW - 3 MW	\$550	30%	\$3 million		
Microturbine	>3 MW	\$350				
Fuel Cells with Heat Recovery						
Waste Heat to Power*	<1 MW	\$1,000	30%	\$2 million		
	> 1MW	\$500		\$3 million		

\*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

### How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at [www.njcleanenergy.com/CHP](http://www.njcleanenergy.com/CHP).

## **Successor Solar Incentive Program (SuSI)**

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

### **Administratively Determined Incentive (ADI) Program**

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

Market Segments	Size MW dc	Incentive Value (\$/SREC II)	Public Entities Incentive Value - \$20 Adder (\$/SRECII)
Net Metered Residential	All types and sizes	\$90	N/A
Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects smaller than 1 MW	\$100	\$120
Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects 1 MW to 5 MW	\$90	\$110
Small Net Metered Non-Residential Ground Mount	Projects smaller than 1 MW	\$85	\$105
Large Net Metered Non-Residential Ground Mount	Projects 1 MW to 5 MW	\$80	\$100
LMI Community Solar	Up to 5 MW	\$90	N/A
Non-LMI Community Solar	Up to 5 MW	\$70	N/A
Interim Subsection (t)	All types and sizes	\$100	N/A

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations.

### **Competitive Solar Incentive Program**

The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW (dc). The program is currently under development. For updates, please continue to check the [Solar Proceedings](#) page on the New Jersey's Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state's Energy Master Plan.

If you are considering installing solar photovoltaics on your building, visit the following link for more information: <https://njcleanenergy.com/renewable-energy/programs/susi-program>.

## **Energy Savings Improvement Program**

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter into contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### **How to Participate**

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

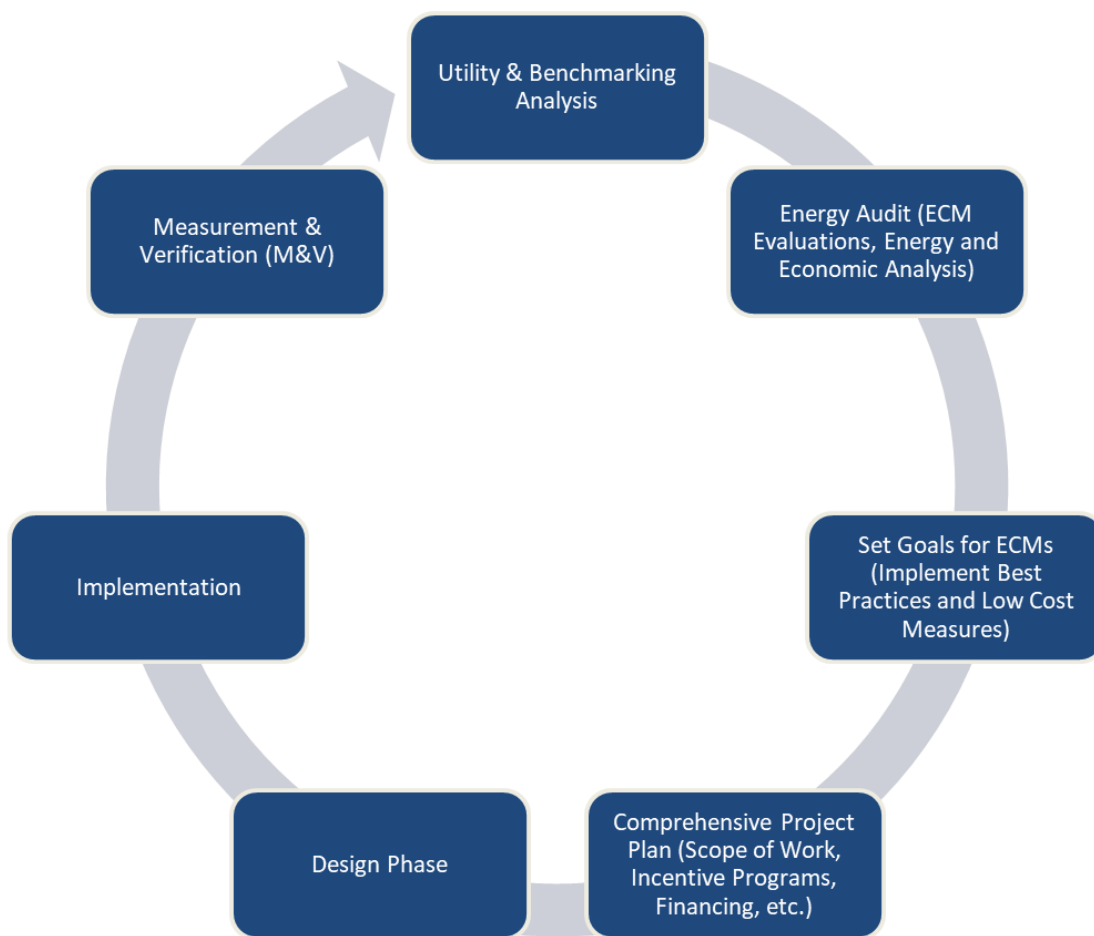
After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 9 PROJECT DEVELOPMENT

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.



*Figure 11 – Project Development Cycle*

## 10 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>10</sup>.

### 10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>11</sup>.

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<sup>10</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>11</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).





APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Corridor Conference	5	Compact Fluorescent: (1) 26W Biaxial Plug-In Lamp	Occupancy Sensor	S	26	3,516	3	Relamp	No	5	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	19	3,516	0.0	135	0	\$18	\$63	\$5	3.2
Corridor Conference	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Corridor Conference	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	3,516	3	Relamp	No	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	3,516	0.2	1,149	0	\$151	\$329	\$90	1.6
Dining Area Birchtree Dining	7	Compact Fluorescent: (1) 18W Biaxial Plug-In Lamp	Wall Switch	S	18	4,080	3, 4	Relamp	Yes	7	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	13	2,815	0.0	284	0	\$37	\$358	\$42	8.5
Dining Area Birchtree Dining	76	Compact Fluorescent: (1) 18W Biaxial Plug-In Lamp	Wall Switch	S	18	4,080	3, 4	Relamp	Yes	76	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	13	2,815	0.5	3,080	-1	\$404	\$2,300	\$251	5.1
Dining Area Birchtree Dining	37	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	37	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.6	3,537	-1	\$464	\$1,310	\$142	2.5
Dining Area Birchtree Dining	1	LED - Fixtures: Downlight Recessed	Wall Switch	S	30	4,080		None	No	1	LED - Fixtures: Downlight Recessed	Wall Switch	30	4,080	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area Birchtree Dining	2	LED Lamps: (1) 10W A19 Screw-In Lamp	Wall Switch	S	10	4,080	4	None	Yes	2	LED Lamps: (1) 10W A19 Screw-In Lamp	Occupancy Sensor	10	2,815	0.0	28	0	\$4	\$0	\$0	0.0
Dining Area Birchtree Food Service	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area Birchtree Food Service	2	LED Lamps: (1) 10W A19 Screw-In Lamp	Wall Switch	S	10	4,080	4	None	Yes	2	LED Lamps: (1) 10W A19 Screw-In Lamp	Occupancy Sensor	10	2,815	0.0	28	0	\$4	\$0	\$0	0.0
Dining Area Birchtree Food Service	5	LED Lamps: (1) 10W A19 Screw-In Lamp	Wall Switch	S	10	4,080	4	None	Yes	5	LED Lamps: (1) 10W A19 Screw-In Lamp	Occupancy Sensor	10	2,815	0.0	70	0	\$9	\$270	\$35	25.7
Dining Area Birchtree Food Service	2	LED Lamps: (1) 10W A19 Screw-In Lamp	Wall Switch	S	10	4,080	4	None	Yes	2	LED Lamps: (1) 10W A19 Screw-In Lamp	Occupancy Sensor	10	2,815	0.0	28	0	\$4	\$0	\$0	0.0
Dining Area Birchtree Food Service	1	LED Lamps: (1) 10W A19 Screw-In Lamp	Wall Switch	S	10	4,080	4	None	Yes	1	LED Lamps: (1) 10W A19 Screw-In Lamp	Occupancy Sensor	10	2,815	0.0	14	0	\$2	\$0	\$0	0.0
Dining Area Birchtree Food Service	10	LED Lamps: (1) 15W A19 Screw-In Lamp	Wall Switch	S	15	4,080	4	None	Yes	10	LED Lamps: (1) 15W A19 Screw-In Lamp	Occupancy Sensor	15	2,815	0.0	209	0	\$27	\$270	\$35	8.6
Dining Area Birchtree Food Service	2	LED Lamps: (1) 8W A19 Screw-In Lamp	Wall Switch	S	8	4,080	4	None	Yes	2	LED Lamps: (1) 8W A19 Screw-In Lamp	Occupancy Sensor	8	2,815	0.0	22	0	\$3	\$0	\$0	0.0
Dining Area Birchtree Food Service	1	LED Lamps: (1) 10.5W BR30 Screw-In Lamp	Wall Switch	S	11	4,080	4	None	Yes	1	LED Lamps: (1) 10.5W BR30 Screw-In Lamp	Occupancy Sensor	11	2,815	0.0	15	0	\$2	\$0	\$0	0.0
Dining Area Birchtree Food Service	8	LED Lamps: (1) 10.5W BR30 Screw-In Lamp	None	S	11	8,760	4	None	Yes	8	LED Lamps: (1) 10.5W BR30 Screw-In Lamp	Occupancy Sensor	11	6,044	0.0	251	0	\$33	\$270	\$35	7.1
Dining Area Birchtree Food Service	2	LED Lamps: (1) 7W MR16 Plug-In Lamp	Wall Switch	S	7	4,080	4	None	Yes	2	LED Lamps: (1) 7W MR16 Plug-In Lamp	Occupancy Sensor	7	2,815	0.0	19	0	\$3	\$0	\$0	0.0
Dining Area Birchtree Food Service	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Wall Switch	S	117	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,815	0.2	1,469	0	\$193	\$498	\$75	2.2
Dining Area Birchtree Food Service	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.0	188	0	\$25	\$37	\$10	1.1
Dining Area Birchtree Food Service	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	S	93	8,760	3, 4	Relamp	Yes	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	6,044	0.0	607	0	\$80	\$55	\$15	0.5
Dining Area Main Serving	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area Main Serving	6	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	4,080	4	None	Yes	6	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	2,815	0.0	75	0	\$10	\$270	\$35	23.8
Dining Area Main Serving	8	LED - Fixtures: Ambient 1x4 Fixture	Wall Switch	S	15	4,080	4	None	Yes	8	LED - Fixtures: Ambient 1x4 Fixture	Occupancy Sensor	15	2,815	0.0	167	0	\$22	\$270	\$35	10.7
Dining Area Main Serving	6	LED - Fixtures: Ambient - 2' - Direct Fixture	Wall Switch	S	20	4,080	4	None	Yes	6	LED - Fixtures: Ambient - 2' - Direct Fixture	Occupancy Sensor	20	2,815	0.0	167	0	\$22	\$270	\$35	10.7

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Dining Area Main Serving	8	LED - Fixtures: Ambient - 6' - Direct Fixture	Wall Switch	S	60	4,080	4	None	Yes	8	LED - Fixtures: Ambient - 6' - Direct Fixture	Occupancy Sensor	60	2,815	0.1	668	0	\$88	\$270	\$35	2.7
Dining Area Main Serving	2	LED Lamps: (1) 12W BR30 Screw-In Lamp	Wall Switch	S	12	4,080	4	None	Yes	2	LED Lamps: (1) 12W BR30 Screw-In Lamp	Occupancy Sensor	12	2,815	0.0	33	0	\$4	\$0	\$0	0.0
Dining Area Main/Stairs	8	Compact Fluorescent: (1) 18W Biaxial Plug-In Lamp	Wall Switch		18	5,840	3, 5	Relamp	Yes	8	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	13	4,030	0.1	464	0	\$61	\$325	\$233	1.5
Dining Area Main/Stairs	3	Compact Fluorescent: (1) 18W Biaxial Plug-In Lamp	Wall Switch		18	5,840	3, 5	Relamp	Yes	3	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	13	4,030	0.0	174	0	\$23	\$263	\$108	6.8
Dining Area Main/Stairs	7	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	7	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area Main/Stairs	10	LED - Fixtures: Other	Wall Switch		360	5,840	5	None	Yes	10	LED - Fixtures: Other	High/Low Control	360	4,030	0.8	7,169	-1	\$941	\$225	\$225	0.0
Dining Area Main/Stairs	2	LED - Fixtures: Downlight Recessed	Wall Switch		30	5,840	5	None	Yes	2	LED - Fixtures: Downlight Recessed	High/Low Control	30	4,030	0.0	119	0	\$16	\$225	\$70	9.9
Dining Area Main/Stairs	1	LED - Fixtures: Ambient - 3' - Direct Fixture	Wall Switch		30	5,840	5	None	Yes	1	LED - Fixtures: Ambient - 3' - Direct Fixture	High/Low Control	30	4,030	0.0	60	0	\$8	\$0	\$0	0.0
Dining Area Main/Stairs	1	LED - Fixtures: Ambient - 4' - Direct Fixture	Wall Switch		60	5,840	5	None	Yes	1	LED - Fixtures: Ambient - 4' - Direct Fixture	High/Low Control	60	4,030	0.0	119	0	\$16	\$0	\$0	0.0
Dining Area Main/Stairs	1	LED - Fixtures: Ambient - 6' - Direct Fixture	Wall Switch		200	5,840	5	None	Yes	1	LED - Fixtures: Ambient - 6' - Direct Fixture	High/Low Control	200	4,030	0.0	398	0	\$52	\$0	\$0	0.0
Dining Area Main/Stairs	20	LED - Fixtures: Downlight Pendant	Wall Switch		20	5,840	5	None	Yes	20	LED - Fixtures: Downlight Pendant	High/Low Control	20	4,030	0.1	797	0	\$105	\$450	\$450	0.0
Dining Area Main/Stairs	3	LED - Fixtures: Low-Bay	Wall Switch		50	5,840	5	None	Yes	3	LED - Fixtures: Low-Bay	High/Low Control	50	4,030	0.0	299	0	\$39	\$225	\$105	3.1
Dining Area Main/Stairs	3	LED - Fixtures: Low-Bay	Wall Switch		50	5,840	5	None	Yes	3	LED - Fixtures: Low-Bay	High/Low Control	50	4,030	0.0	299	0	\$39	\$225	\$105	3.1
Electrical Room Kitchen	1	Compact Fluorescent: (2) 40W Biaxial Plug-In Lamps	Wall Switch	S	80	600	3	Relamp	No	1	LED Lamps: PL-L (Biax) Lamps	Wall Switch	56	600	0.0	16	0	\$2	\$27	\$2	12.0
Electrical Room Kitchen	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	600	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	600	0.0	33	0	\$4	\$55	\$15	9.3
Electrical Room SC134	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	3	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	600	0.1	109	0	\$14	\$183	\$50	9.3
Elevator 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	3,516	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	3,516	0.0	128	0	\$17	\$37	\$10	1.6
Exterior 3	2	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Photocell		42	4,380	3	Relamp	No	2	LED Lamps: PL-L (Biax) Lamps	Photocell	30	4,380	0.0	105	0	\$14	\$27	\$2	1.8
Exterior 3	2	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Timeclock		42	4,380	3	Relamp	No	2	LED Lamps: PL-L (Biax) Lamps	Timeclock	30	4,380	0.0	105	0	\$14	\$27	\$2	1.8
Exterior 3	6	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Photocell		42	4,380	3	Relamp	No	6	LED Lamps: PL-L (Biax) Lamps	Photocell	30	4,380	0.0	315	0	\$42	\$81	\$6	1.8
Exterior 3	1	Compact Fluorescent: (1) 32W Double Biaxial Plug-In Lamp	None		32	8,760	3	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	None	23	8,760	0.0	79	0	\$10	\$13	\$1	1.1
Exterior 3	6	Incandescent: (1) 60W A19 Screw-In Lamp	Photocell		60	4,380	3	Relamp	No	6	LED Lamps: A19 Lamps	Photocell	9	4,380	0.0	1,340	0	\$178	\$103	\$6	0.5
Exterior 3	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch		9	5,096		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	5,096	0.0	0	0	\$0	\$0	\$0	0.0
Exterior 3	11	LED - Fixtures: Bollard Fixture	Photocell		35	4,380		None	No	11	LED - Fixtures: Bollard Fixture	Photocell	35	4,380	0.0	0	0	\$0	\$0	\$0	0.0
Exterior 3	1	LED - Fixtures: Flood Fixture	Photocell		75	4,380		None	No	1	LED - Fixtures: Flood Fixture	Photocell	75	4,380	0.0	0	0	\$0	\$0	\$0	0.0

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior 3	1	LED - Fixtures: Wall Pack	Photocell		50	4,380		None	No	1	LED - Fixtures: Wall Pack	Photocell	50	4,380	0.0	0	0	\$0	\$0	\$0	0.0
Exterior 3	8	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Timeclock		32	4,380	3	Relamp	No	8	LED - Linear Tubes: (1) 4' Lamp	Timeclock	15	4,380	0.0	613	0	\$82	\$146	\$40	1.3
Exterior 3	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Photocell		62	4,380	3	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Photocell	29	4,380	0.0	723	0	\$96	\$183	\$50	1.4
Exterior 3	1	Metal Halide: (1) 250W Lamp	Photocell		295	4,380	1	Fixture Replacement	No	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Photocell	75	4,380	0.0	964	0	\$128	\$471	\$50	3.3
Exterior 3	2	Metal Halide: (1) 250W Lamp	Photocell		295	4,380	1	Fixture Replacement	No	2	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Photocell	75	4,380	0.0	1,927	0	\$256	\$941	\$100	3.3
Exterior SC151	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Timeclock		62	4,380	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Timeclock	29	4,380	0.0	145	0	\$19	\$37	\$10	1.4
Exterior SC151	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Timeclock		62	4,380	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Timeclock	29	4,380	0.0	145	0	\$19	\$37	\$10	1.4
Janitorial 3	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	600	3	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	600	0.0	19	0	\$3	\$72	\$10	24.9
Kitchen Dishwashing Rm	1	Compact Fluorescent: (2) 40W Bi axial Plug-In Lamps	Wall Switch	S	80	4,080	3	Relamp	No	1	LED Lamps: PL-L (Bi ax) Lamps	Wall Switch	56	4,080	0.0	108	0	\$14	\$27	\$2	1.8
Kitchen Dishwashing Rm	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	4,080	0.0	222	0	\$29	\$55	\$15	1.4
Kitchen Main	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen Main	7	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	4,080	4	None	Yes	7	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	2,815	0.0	88	0	\$12	\$270	\$35	20.4
Kitchen Main	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.0	188	0	\$25	\$37	\$10	1.1
Kitchen Main	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3, 4	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,815	0.1	565	0	\$74	\$110	\$30	1.1
Kitchen Main	7	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3, 4	Relamp	Yes	7	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,815	0.3	1,979	0	\$260	\$653	\$140	2.0
Kitchen Main	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3, 4	Relamp	Yes	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,815	0.0	283	0	\$37	\$55	\$15	1.1
Kitchen Main	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3, 4	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,815	0.2	1,413	0	\$186	\$544	\$110	2.3
Kitchen Main	5	Linear Fluorescent - T8: 6' T8 (38W) - 1L	None	S	38	8,760	3, 4	Relamp	Yes	5	LED - Linear Tubes: (1) 6' Lamp	Occupancy Sensor	24	6,044	0.1	1,033	0	\$136	\$544	\$35	3.8
Kitchen Main Area B	6	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	4,080	4	None	Yes	6	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	2,815	0.0	75	0	\$10	\$270	\$35	23.8
Kitchen Main Area B	4	LED Lamps: (1) 12W BR30 Screw-In Lamp	Wall Switch	S	12	4,080	4	None	Yes	4	LED Lamps: (1) 12W BR30 Screw-In Lamp	Occupancy Sensor	12	2,815	0.0	67	0	\$9	\$270	\$35	26.8
Kitchen Main Grill	1	Compact Fluorescent: (1) 23W Spiral Screw-In Lamp	Wall Switch	S	23	4,080	3, 4	Relamp	Yes	1	LED Lamps: A19 Lamps	Occupancy Sensor	17	2,815	0.0	51	0	\$7	\$17	\$1	2.4
Kitchen Main Grill	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen Main Grill	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	4,080	4	None	Yes	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	2,815	0.0	13	0	\$2	\$0	\$0	0.0
Kitchen Main Grill	3	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	4,080	4	None	Yes	3	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	2,815	0.0	38	0	\$5	\$270	\$35	47.6
Kitchen Main Grill	2	LED - Fixtures: Ambient 1x4 Fixture	Wall Switch	S	15	4,080	4	None	Yes	2	LED - Fixtures: Ambient 1x4 Fixture	Occupancy Sensor	15	2,815	0.0	42	0	\$5	\$0	\$0	0.0

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen Main Grill	2	LED Lamps: (1) 12W BR30 Screw-In Lamp	Wall Switch	S	12	4,080	4	None	Yes	2	LED Lamps: (1) 12W BR30 Screw-In Lamp	Occupancy Sensor	12	2,815	0.0	33	0	\$4	\$0	\$0	0.0
Kitchen Main Grill	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	565	0	\$74	\$380	\$65	4.2
Kitchen Main Grill	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	565	0	\$74	\$380	\$65	4.2
Kitchen Main Grill	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	4,080	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,815	0.2	996	0	\$131	\$489	\$95	3.0
Kitchen SC118	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen SC118	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,815	0.2	1,131	0	\$148	\$489	\$95	2.7
Kitchen SC118	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	S	93	8,760	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	None	44	8,760	0.0	477	0	\$63	\$55	\$15	0.6
Lobby Conference	1	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3	Relamp	No	1	LED Lamps: PL-L (Biax) Lamps	Wall Switch	30	4,080	0.0	54	0	\$7	\$14	\$1	1.8
Lobby Conference	1	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	None	S	42	8,760	3	Relamp	No	1	LED Lamps: PL-L (Biax) Lamps	None	30	8,760	0.0	116	0	\$15	\$14	\$1	0.8
Lobby Dining A	6	LED - Fixtures: Ambient - 3' - Direct Fixture	Wall Switch	S	30	4,080	5	None	Yes	6	LED - Fixtures: Ambient - 3' - Direct Fixture	High/Low Control	30	2,815	0.0	250	0	\$33	\$225	\$210	0.5
Lobby Dining B	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Lobby Dining B	4	LED - Fixtures: Ambient - 3' - Direct Fixture	Wall Switch	S	30	4,080	5	None	Yes	4	LED - Fixtures: Ambient - 3' - Direct Fixture	High/Low Control	30	2,815	0.0	167	0	\$22	\$225	\$140	3.9
Locker Room Kitchen SC127	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	2,856	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,856	0.0	156	0	\$20	\$55	\$15	1.9
Locker Room Male Kitchen	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Occupancy Sensor	S	33	2,856	3	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,856	0.0	50	0	\$7	\$33	\$6	4.0
Lounge SC156	2	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	2	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.0	191	0	\$25	\$27	\$2	1.0
Lounge SC156	3	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	None	S	42	8,760	3, 4	Relamp	Yes	3	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	6,044	0.0	616	0	\$81	\$311	\$38	3.4
Lounge SC156	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Lounge SC157	20	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	20	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.3	1,912	0	\$251	\$540	\$55	1.9
Lounge SC157	3	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	None	S	42	8,760	3, 4	Relamp	Yes	3	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	6,044	0.0	616	0	\$81	\$311	\$38	3.4
Lounge SC157	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Lounge SC158	20	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	20	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.3	1,912	0	\$251	\$540	\$55	1.9
Lounge SC158	3	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	None	S	42	8,760	3, 4	Relamp	Yes	3	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	6,044	0.0	616	0	\$81	\$311	\$38	3.4
Lounge SC158	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Mechanical SC135	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Mechanical SC135	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Timeclock	S	62	1,000	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Timeclock	29	1,000	0.0	73	0	\$10	\$73	\$20	5.6



	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Storage kitchen Dry	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	754	0	\$99	\$262	\$40	2.2
Storage SC152	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	4,080	3, 4	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,815	0.3	1,696	0	\$223	\$599	\$90	2.3
Storage SC155	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	2,856	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,856	0.0	156	0	\$20	\$55	\$15	1.9
Storage SC158 Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	2,856	3	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,856	0.0	156	0	\$20	\$55	\$15	1.9
Conference SC217	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	4	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.2	829	0	\$109	\$228	\$40	1.7
Conference SC219	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Conference SC219	5	LED - Fixtures: Ambient 2x2 Fixture	Wall Switch	S	35	4,080	4	None	Yes	5	LED - Fixtures: Ambient 2x2 Fixture	Occupancy Sensor	35	2,815	0.0	243	0	\$32	\$270	\$35	7.4
Conference SC219	5	LED - Fixtures: Ambient 2x2 Fixture	Wall Switch	S	35	4,080	4	None	Yes	5	LED - Fixtures: Ambient 2x2 Fixture	Occupancy Sensor	35	2,815	0.0	243	0	\$32	\$270	\$35	7.4
Conference SC219	5	LED - Fixtures: Ambient 2x2 Fixture	Wall Switch	S	35	4,080	4	None	Yes	5	LED - Fixtures: Ambient 2x2 Fixture	Occupancy Sensor	35	2,815	0.0	243	0	\$32	\$270	\$35	7.4
Conference SC219	4	LED Lamps: (1) 12W BR40 Screw-In Lamp	Wall Switch	S	12	4,080	4	None	Yes	4	LED Lamps: (1) 12W BR40 Screw-In Lamp	Occupancy Sensor	12	2,815	0.0	67	0	\$9	\$270	\$35	26.8
Conference SC219	4	LED Lamps: (1) 12W BR40 Screw-In Lamp	Wall Switch	S	12	4,080	4	None	Yes	4	LED Lamps: (1) 12W BR40 Screw-In Lamp	Occupancy Sensor	12	2,815	0.0	67	0	\$9	\$270	\$35	26.8
Conference SC219	33	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	33	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	2,815	0.5	3,258	-1	\$428	\$1,142	\$235	2.1
Conference SC219	45	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	45	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	2,815	0.7	4,442	-1	\$583	\$1,632	\$330	2.2
Conference SC219	3	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	3	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	2,815	0.0	296	0	\$39	\$325	\$50	7.1
Conference SC227	15	Compact Fluorescent: (1) 26W Biaxial Plug-In Lamp	Wall Switch	S	26	4,080	3, 4	Relamp	Yes	15	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	19	2,815	0.1	868	0	\$114	\$458	\$50	3.6
Conference SC227	1	Compact Fluorescent: (1) 26W Biaxial Plug-In Lamp	None	S	26	8,760	3	Relamp	No	1	LED Lamps: GX23 (Plug-In) Lamps	None	19	8,760	0.0	67	0	\$9	\$13	\$1	1.3
Corridor 3	6	Compact Fluorescent: (1) 26W Biaxial Plug-In Lamp	Wall Switch	S	26	5,840	3, 5	Relamp	Yes	6	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	19	4,030	0.1	497	0	\$65	\$300	\$216	1.3
Corridor 3	5	Compact Fluorescent: (1) 26W Biaxial Plug-In Lamp	Wall Switch	S	26	5,840	3, 5	Relamp	Yes	5	LED Lamps: GX23 (Plug-In) Lamps	High/Low Control	19	4,030	0.0	414	0	\$54	\$288	\$180	2.0
Corridor 3	10	Compact Fluorescent: (1) 26W Biaxial Plug-In Lamp	Occupancy Sensor	S	26	3,516	3	Relamp	No	10	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	19	3,516	0.1	271	0	\$36	\$125	\$10	3.2
Corridor 3	7	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	7	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Corridor 3	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Occupancy Sensor	S	104	3,516	3	Relamp	No	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	3,516	0.0	209	0	\$27	\$107	\$0	3.9
Corridor 3	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Wall Switch	S	104	5,840	3, 5	Relamp	Yes	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	High/Low Control	50	4,030	0.1	446	0	\$59	\$107	\$0	1.8
Corridor 3	7	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Wall Switch	S	117	5,840	3, 5	Relamp	Yes	7	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	4,030	0.4	3,679	-1	\$483	\$849	\$315	1.1
Corridor 3	1	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	3, 5	Relamp	Yes	1	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	0.1	788	0	\$103	\$57	\$10	0.5
Corridor Conference	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0

Existing Conditions							Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Corridor Conference	7	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	S	93	8,760	3, 5	Relamp	Yes	7	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	6,044	0.3	4,248	-1	\$558	\$833	\$350	0.9
Corridor Radio	5	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	5,840	3, 5	Relamp	Yes	5	LED Lamps: PL-L (Biax) Lamps	High/Low Control	30	4,030	0.1	684	0	\$90	\$293	\$180	1.3
Corridor Radio	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Corridor Radio	6	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Wall Switch	S	117	5,840	3, 5	Relamp	Yes	6	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	4,030	0.4	3,153	-1	\$414	\$567	\$270	0.7
Corridor Radio	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	None	S	117	8,760	3, 5	Relamp	Yes	4	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	High/Low Control	51	6,044	0.2	3,153	-1	\$414	\$453	\$180	0.7
Corridor SC002G	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Wall Switch	S	104	5,840	3	Relamp	No	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Wall Switch	50	5,840	0.0	347	0	\$46	\$107	\$0	2.3
Corridor SC002G	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	None	S	104	8,760	3	Relamp	No	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	None	50	8,760	0.0	520	0	\$68	\$107	\$0	1.6
Janitorial 219	1	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Wall Switch	S	117	4,080	3	Relamp	No	1	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Wall Switch	51	4,080	0.0	296	0	\$39	\$57	\$10	1.2
Janitorial SC223	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	2,856	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,856	0.0	104	0	\$14	\$37	\$10	1.9
Lounge SC226	4	Compact Fluorescent: (1) 32W Biaxial Plug-In Lamp	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	4	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	23	2,815	0.0	290	0	\$38	\$50	\$4	1.2
Lounge SC226	4	Compact Fluorescent: (1) 32W Biaxial Plug-In Lamp	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	4	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	23	2,815	0.0	290	0	\$38	\$320	\$39	7.4
Lounge SC226	29	Compact Fluorescent: (1) 32W Biaxial Plug-In Lamp	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	29	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	23	2,815	0.3	2,099	0	\$276	\$903	\$99	2.9
Lounge SC226	8	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	8	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.1	765	0	\$100	\$378	\$43	3.3
Lounge SC226	5	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	5	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.1	478	0	\$63	\$338	\$40	4.7
Lounge SC226	2	Compact Fluorescent: (1) 42W Biaxial Plug-In Lamp	Wall Switch	S	42	4,080	3, 4	Relamp	Yes	2	LED Lamps: PL-L (Biax) Lamps	Occupancy Sensor	30	2,815	0.0	191	0	\$25	\$27	\$2	1.0
Lounge SC226	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Lounge SC226	4	LED Lamps: (2) 10W A19 Screw-In Lamps	Wall Switch	S	20	4,080	4	None	Yes	4	LED Lamps: (2) 10W A19 Screw-In Lamps	Occupancy Sensor	20	2,815	0.0	111	0	\$15	\$0	\$0	0.0
Lounge SC226	3	LED Lamps: (1) 6W R16 Screw-In Lamp	Wall Switch	S	6	4,080	4	None	Yes	3	LED Lamps: (1) 6W R16 Screw-In Lamp	Occupancy Sensor	6	2,815	0.0	25	0	\$3	\$0	\$0	0.0
Lounge SC226	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	None	S	104	8,760	3, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	6,044	0.1	670	0	\$88	\$107	\$0	1.2
Lounge SC226	1	Neon: Other	Wall Switch	S	500	200		None	No	1	Neon: Other	Wall Switch	500	200	0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 1	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 1	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	3	Relamp	No	9	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	600	0.2	196	0	\$26	\$329	\$90	9.3
Multipurpose School Store	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Multipurpose School Store	27	LED Lamps: (1) 10.5W BR30 Screw-In Lamp	Wall Switch	S	11	4,080	4	None	Yes	27	LED Lamps: (1) 10.5W BR30 Screw-In Lamp	Occupancy Sensor	11	2,815	0.1	394	0	\$52	\$540	\$70	9.1
Multipurpose School Store	2	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Wall Switch	S	104	4,080	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	2,815	0.1	624	0	\$82	\$213	\$0	2.6



Existing Conditions							Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Multipurpose School Store	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	565	0	\$74	\$380	\$65	4.2
Multipurpose School Store	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	754	0	\$99	\$416	\$75	3.4
Office - Enclosed Information	4	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Wall Switch	S	104	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	2,815	0.2	1,248	0	\$164	\$696	\$35	4.0
Office - Enclosed SC202A	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.1	415	0	\$54	\$114	\$20	1.7
Office - Enclosed SC202B	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.1	415	0	\$54	\$114	\$20	1.7
Office - Enclosed SC202C	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.1	415	0	\$54	\$114	\$20	1.7
Office - Enclosed SC202D	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.1	415	0	\$54	\$114	\$20	1.7
Office - Enclosed SC214	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	S	93	2,856	3	Relamp	No	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,856	0.1	311	0	\$41	\$110	\$30	1.9
Office - Enclosed SC215A	2	Compact Fluorescent: (1) 32W Biaxial Plug-In Lamp	Occupancy Sensor	S	32	2,856	3	Relamp	No	2	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	23	2,856	0.0	57	0	\$7	\$25	\$2	3.1
Office - Enclosed SC215A	3	Compact Fluorescent: (1) 32W Biaxial Plug-In Lamp	Occupancy Sensor	S	32	2,856	3	Relamp	No	3	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	23	2,856	0.0	85	0	\$11	\$38	\$3	3.1
Office - Enclosed SC215A	2	LED - Fixtures: Other	Wall Switch	S	15	4,080	4	None	Yes	2	LED - Fixtures: Other	Occupancy Sensor	15	2,815	0.0	42	0	\$5	\$116	\$20	17.5
Office - Enclosed SC215A	2	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Timeclock	S	104	1,000	3	Relamp	No	2	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Timeclock	50	1,000	0.1	119	0	\$16	\$213	\$0	13.7
Office - Enclosed SC215C	2	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Occupancy Sensor	S	104	2,856	3	Relamp	No	2	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	2,856	0.1	339	0	\$45	\$213	\$0	4.8
Office - Enclosed SC216	2	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	2	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.1	415	0	\$54	\$114	\$20	1.7
Office - Enclosed SC216	1	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	1	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.0	207	0	\$27	\$57	\$10	1.7
Office - Enclosed SC218	4	Linear Fluorescent - T5HO: 4' T5HO (54W) - 2L	Occupancy Sensor	S	117	2,856	3	Relamp	No	4	LED - Linear Tubes: (2) 4' T5HO (25W) Lamps	Occupancy Sensor	51	2,856	0.2	829	0	\$109	\$228	\$40	1.7
Office - Enclosed SC222B	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	754	0	\$99	\$416	\$75	3.4
Office - Enclosed SC222C	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,080	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,815	0.1	754	0	\$99	\$416	\$75	3.4
Office - Enclosed SC225	9	Compact Fluorescent: (1) 32W Biaxial Plug-In Lamp	Wall Switch	S	32	4,080	3, 4	Relamp	Yes	9	LED Lamps: GX23 (Plug-In) Lamps	Occupancy Sensor	23	2,815	0.1	652	0	\$86	\$383	\$44	4.0
Restroom - Female B	3	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	Wall Switch	S	104	4,590	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	3,167	0.2	1,053	0	\$138	\$590	\$35	4.0
Restroom - Female B	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	None	S	104	8,760	3, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	6,044	0.1	670	0	\$88	\$107	\$0	1.2
Restroom - Female A	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	None	S	104	8,760	3, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	6,044	0.1	670	0	\$88	\$107	\$0	1.2
Restroom - Female A	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,590	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	3,167	0.1	636	0	\$84	\$380	\$65	3.8
Restroom - Male A	1	Linear Fluorescent - T5HO: 2' T5HO (24W) - 4L	None	S	104	8,760	3, 4	Relamp	Yes	1	LED - Linear Tubes: (4) 2' T5HO (12W) Lamps	Occupancy Sensor	50	6,044	0.1	670	0	\$88	\$107	\$0	1.2
Restroom - Male A	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,590	3, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	3,167	0.1	636	0	\$84	\$380	\$65	3.8



Motor Inventory & Recommendations

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical SC135	Student Center	2	Condensate Pump	3.0	84.0%	No	Baldor	VJMM3158TSB	W	2,745		No	84.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 1	Mechanical 1	1	Exhaust Fan	0.5	70.0%	No	Unknown	Unknown	W	2,745		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Exhaust Fan	3.0	89.5%	No	CaptiveAire	CASRE18BDHP	W	2,745		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	5	Exhaust Fan	0.3	65.0%	No	Unknown	Unknown	W	2,745		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Exhaust Fan	2.0	86.5%	No	Unknown	Unknown	W	2,745		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Exhaust Fan	7.5	91.0%	No	Unknown	Unknown	W	3,391		No	91.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	4	Exhaust Fan	0.5	70.0%	No	Unknown	Unknown	W	2,745		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 1	Student Center	2	Heating Hot Water Pump	3.0	89.5%	Yes	Emerson	UJ3P2BM	W	2,745		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 1	Student Center	1	DHW Circulation Pump	0.2	65.0%	No	Bell & Gossett	Unknown	W	8,760		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Elevator 1	Student Center	1	Other	20.0	70.0%	No	Unknown	Unknown	W	155		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior SC135	Student Center	1	Other	30.0	70.0%	No	Unknown	Unknown	W	155		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical SC135	Mechanical SC135	1	Other	0.1	65.0%	No	Unknown	Unknown	W	2,745		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	2	Return Fan	5.0	89.5%	Yes	Baldor	EM3218T	W	3,391		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Return Fan	5.0	89.5%	Yes	Baldor	EM3218T	W	3,391		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	2	Return Fan	5.0	89.5%	Yes	Baldor	EM3218T	W	3,391		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Return Fan	7.5	89.5%	No	XRI	Unknown	W	3,391		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Return Fan	2.0	86.5%	No	Unknown	Unknown	W	3,391		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Supply Fan	7.5	91.0%	No	Baldor	37M507S949G1	W	3,391		No	91.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Supply Fan	15.0	93.0%	Yes	Century	E451M2	W	3,391		No	93.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Supply Fan	10.0	91.7%	Yes	Unknown	Unknown	W	3,391		No	91.7%	No		0.0	0	0	\$0	\$0	\$0	0.0

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior 1	Student Center	1	Supply Fan	7.5	91.0%	No	Baldor	37M507S949G1	W	3,391		No	91.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Supply Fan	15.0	93.0%	Yes	Baldor	EM2513T	W	3,391		No	93.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Supply Fan	20.0	93.0%	Yes	Baldor	EM2515T	W	3,391		No	93.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Center	1	Supply Fan	10.0	91.7%	Yes	Baldor	37M507T853G1	W	3,391		No	91.7%	No		0.0	0	0	\$0	\$0	\$0	0.0
Student Services	Student Center	3	Supply Fan	0.3	65.0%	No	Unknown	Unknown	W	2,745		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Student Services	Student Center	4	Supply Fan	0.3	65.0%	No	Unknown	Unknown	W	2,745		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

#### Packaged HVAC Inventory & Recommendations

		Existing Conditions									Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior 1	Student Services	1	Split-System	20.00		12.80		York	YD240C00A4BLA4 A	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Services	3	Package Unit	25.22	426.40	10.64	0.8 AFUE	York	V32AT54C5CBNB M0001A	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Services	2	Package Unit	59.17	900.00	9.80	0.8 AFUE	York	YPAL060MCE46BS FX	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Services	1	Package Unit	50.83	600.00	9.90	0.8 AFUE	York	YPAL051MVE46B BFX	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Services	1	Package Unit	20.00	320.00	11.00	0.8 AFUE	York	J20ZJS32R4JZZ100 01B	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior 1	Student Services	1	Forced Air Furnace		400.00		0.8 AFUE	Reznor	RPBL500-8-S	W		No							0.0	0	0	\$0	\$0	\$0	0.0

#### Space Heating Boiler Inventory & Recommendations

		Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Student Center	Student Center	1	Forced Draft Steam Boiler	5,033	Cleaverbrooks	Unknown	W		No						0.0	0	0	\$0	\$0	\$0	0.0

#### Pipe Insulation Recommendations

		Recommendation Inputs			Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Affected	ECM #	Length of Uninsulated Pipe (ft)	Pipe Diameter (in)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical 1	Storage Water Heater	6	18	2.00	0.0	0	14	\$123	\$240	\$36	1.7

### DHW Inventory & Recommendations

		Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical 1	Student Center	2	Storage Tank Water Heater (> 50 Gal)	Lochinvar	SNA501-125	W		No						0.0	0	0	\$0	\$0	\$0	0.0

### Low-Flow Device Recommendations

		Recommendation Inputs				Energy Impact & Financial Analysis						
Location	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Student Center	7	9	Faucet Aerator (Kitchen)	2.20	1.50	0.0	0	4	\$30	\$65	\$18	1.5
Student Center	7	1	Pre-Rinse Spray Valve	2.50	1.28	0.0	0	3	\$23	\$124	\$0	5.3

### Walk-In Cooler/Freezer Inventory & Recommendations

Rank in Cooler/Freezer Inventory & Recommendations															
Existing Conditions					Proposed Conditions				Energy Impact & Financial Analysis						
Location	Cooler/ Freezer Quantity	Case Type/Temperature	Manufacturer	Model	ECM #	Install EC Evaporator Fan Motors?	Install Electric Defrost Control?	Install Evaporator Fan Control?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Cooler (35F to 55F)	Russell	HTA28-134B	8	Yes	No	No	0.1	816	0	\$109	\$607	\$80	4.8
Exterior 3	1	Medium Temp Freezer (0F to 30F)	Russell	RL0400L44-E		No	No	No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Cooler (35F to 55F)	Russell	HTE36-1208	8	Yes	No	No	0.1	1,228	0	\$163	\$910	\$120	4.8
Kitchen	1	Cooler (35F to 55F)	Trenton	TPLP211MAS1BR6		No	No	No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Cooler (35F to 55F)	Trenton	TPLP211MAS1BR6		No	No	No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Cooler (35F to 55F)	Russell	HTA26-87B	8	Yes	No	No	0.1	816	0	\$109	\$607	\$80	4.8
Kitchen	1	Cooler (35F to 55F)	Heatcraft	LET090BJ	8	Yes	No	No	0.1	816	0	\$109	\$607	\$80	4.8
Kitchen	1	Medium Temp Freezer (0F to 30F)	Russell	AE26-753-DE	8	Yes	No	No	0.1	816	0	\$109	\$607	\$80	4.8

### Commercial Refrigerator/Freezer Inventory & Recommendations

Existing Conditions						Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Refrigerator/ Freezer Type	Manufacturer	Model	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Dining Area	1	Freezer Chest	Stajac	EDC-8C	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Center	5	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	Varied	Varied	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Center	20	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	Varied	Varied	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area	1	Stand-Up Refrigerator, Glass Door (≤15 cu. ft.)	RPI	SCAS36R-II	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area	4	Stand-Up Refrigerator, Glass Door (≤15 cu. ft.)	Beverage-Air	LV10-1-B-LED	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area	1	Stand-Up Refrigerator, Glass Door (16 - 30 cu. ft.)	TRUE	Varied	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Dining Area	2	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	TRUE	Varied	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	2	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	Varied	Varied	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Center	2	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	Victory	RS-1D-S1-DW	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	Continental	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0

### Commercial Ice Maker Inventory & Recommendations

Existing Conditions						Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Ice Maker Type	Manufacturer	Model	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Remote Condensing Unit (≥1,000 lbs/day), Batch	Hoshizaki	KM-1900SAH	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Remote Condensing Unit (<1,000 lbs/day), Batch	Hoshizaki	KM-500MAH	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

### Cooking Equipment Inventory & Recommendations

Existing Conditions						Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	Manufacturer	Model	High Efficiency Equipment?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen Main Grill	1	Gas Convection Oven (Half Size)	Turbochef	NGCD6	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	6	Gas Fryer	Vulcan	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	8	Gas Griddle (3 Feet Width)	Varied	Varied	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	7	Insulated Food Holding Cabinet (1/2 Size)	Unknown	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	1	Insulated Food Holding Cabinet (3/4 Size)	Cres Cor	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	1	Electric Griddle (≤2 Feet Width)	Town	MBR	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	1	Gas Combination Oven/Steam Cooker (<15 Pans)	Southbend	GSX-10HE	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	2	Gas Rack Oven (Double)	Blodgett	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	2	Gas Rack Oven (Double)	Blodgett	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	1	Gas Rack Oven (Single)	Unknown	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	3	Electric Combination Oven/Steam Cooker (<15 Pans)	Unknown	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0
Student Services	1	Electric Convection Oven (Half Size)	Lincoln	Unknown	No		No	0.0	0	0	\$0	\$0	\$0	0.0

### Dishwasher Inventory & Recommendations

Existing Conditions								Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Dishwasher Type	Manufacturer	Model	Water Heater Fuel Type	Booster Heater Fuel Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Payback w/ Incentives in Years
Kitchen	1	Multi-Tank Conveyor (Low Temp)	Hobart	CLPS76EN	Natural Gas	N/A	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	2	Multi-Tank Conveyor (High Temp)	Unknown	Unknown	Natural Gas	N/A	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0





Plug Load Inventory

Existing Conditions						
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?	Manufacturer	Model
Exterior	2	Compactor	1,500	No	Wastequip	265X
Student Services	6	Coffee Machine	1,500	No	Varied	Varied
Dining Area	3	Large Coffee Machine	5,000	No	Bunn	Dual TF DBC
Student Services	63	Desktop	200	No	Varied	Varied
Student Services	2	Electric Space Heater	1,500	No	Lasko	Unknown
Student Services	3	Fan	400	No	Varied	Varied
Student Services	6	Microwave	1,000	No	Varied	Varied
Dining Area	1	Soda Machine	1,000	No	Cornelius	IDC255-BCH
Dining Area	1	Heat Lamp	250	No	Carlisle	NHL8185S
Dining Area	2	Hot Well	2,000	No	Wells	SS16ULTD
Dining Area	1	Juice Machine	1,500	No	Cornelius	QST ELITE 4000
Dining Area	2	Milk Machine	1,500	No	Silver King	SKMAJ2/C4
Dining Area	1	Foord Warmer	3,125	No	Hatco	GR
Student Services	1	Frozen Beverage Blender	1,200	No	Freal	FRLB4
Student Services	1	Soda Machine	500	No	Cornelius	IDC215
Dining Area	1	ATM	750	No	Unknown	Unknown
Student Services	1	Grill	1,500	No	Star	Pro-Max
Student Services	6	Hand Dryer	1,150	No	Bradley	M06ACS-BRD
Lounge SC226	1	Popcorn Machine	1,420	No	Paragon	TP-8
Student Services	1	Misc Computer Equipment	2,500	No	Unknown	Unknown
Student Services	13	Printer	150	No	Varied	Varied
Student Services	2	Copier	1,500	No	Sharp	MX-3071
Student Services	5	Projector	150	No	Unknown	Unknown
Student Services	8	Mini Refrigerator	126	No	Varied	Varied
Lounge SC226	1	Refrigerator	250	No	Unknown	Unknown
Student Services	13	Television	150	No	Varied	Varied
Student Services	3	Toaster Oven	1,500	No	Varied	Varied
Student Services	2	Water Cooler	150	No	Varied	Varied
Student Services	3	Water Fountain	200	No	Elkay	Unknown


Vending Machine Inventory & Recommendations

Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis							
Location	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
School Store	3	Glass Fronted Refrigerated	9	Yes	0.4	3,627	0	\$483	\$690	\$150	1.1




## APPENDIX B: ENERGY STAR STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.



# ENERGY STAR® Statement of Energy Performance



**ENERGY STAR®  
Score<sup>1</sup>**

**Ramapo College of New Jersey (Campus)**

Primary Property Type: College/University  
Gross Floor Area (ft²): 1,894,712  
Built: 1973

For Year Ending: May 31, 2022  
Date Generated: February 07, 2024

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information			
<b>Property Address</b>	<b>Property Owner</b>	<b>Primary Contact</b>	
Ramapo College of New Jersey (Campus) 505 Ramapo Valley Road & 523 Route 202 Mahwah, New Jersey 07430	Ramapo College of New Jersey 505 Ramapo Valley Road Mahwah, NJ 07430 (201) 684-7866	Mike Cunningham 505 Ramapo Valley Road Mahwah, NJ 07430 (201) 684-7866 mcunning@ramapo.edu	
<b>Property ID:</b> 26333864			

Energy Consumption and Energy Use Intensity (EUI)			
<b>Site EUI</b>	<b>Annual Energy by Fuel</b>	<b>National Median Comparison</b>	
102.1 kBtu/ft²	Electric - Grid (kBtu) 73,580,913 (38%)	National Median Site EUI (kBtu/ft²)	105.6
	Electric - Solar (kBtu) 17,652,538 (9%)	National Median Source EUI (kBtu/ft²)	180.6
	Natural Gas (kBtu) 102,253,203 (53%)	% Diff from National Median Source EUI	-3%
<b>Source EUI</b>		<b>Annual Emissions</b>	
174.7 kBtu/ft²		Total (Location-Based) GHG Emissions	7,720
		(Metric Tons CO2e/year)	

**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Professional Engineer or Registered Architect Stamp (if applicable)

## APPENDIX C: GLOSSARY

TERM	DEFINITION
<b>Blended Rate</b>	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
<b>Btu</b>	<i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
<b>CHP</b>	<i>Combined heat and power</i> . Also referred to as cogeneration.
<b>COP</b>	<i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.
<b>Demand Response</b>	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
<b>DCV</b>	<i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
<b>US DOE</b>	<i>United States Department of Energy</i>
<b>EC Motor</b>	<i>Electronically commutated motor</i>
<b>ECM</b>	<i>Energy conservation measure</i>
<b>EER</b>	<i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.
<b>EUI</b>	<i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
<b>Energy Efficiency</b>	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
<b>ENERGY STAR</b>	ENERGY STAR is the government-backed symbol for energy efficiency. The ENERGY STAR program is managed by the EPA.
<b>EPA</b>	<i>United States Environmental Protection Agency</i>
<b>Generation</b>	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
<b>GHG</b>	<i>Greenhouse gas</i> gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
<b>gpf</b>	<i>Gallons per flush</i>

<b>gpm</b>	<i>Gallon per minute</i>
<b>HID</b>	<i>High intensity discharge:</i> high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
<b>hp</b>	<i>Horsepower</i>
<b>HPS</b>	<i>High-pressure sodium:</i> a type of HID lamp.
<b>HSPF</b>	<i>Heating seasonal performance factor:</i> a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
<b>HVAC</b>	<i>Heating, ventilating, and air conditioning</i>
<b>IHP 2014</b>	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
<b>IPLV</b>	<i>Integrated part load value:</i> a measure of the part load efficiency usually applied to chillers.
<b>kBtu</b>	One thousand British thermal units
<b>kW</b>	<i>Kilowatt:</i> equal to 1,000 Watts.
<b>kWh</b>	<i>Kilowatt-hour:</i> 1,000 Watts of power expended over one hour.
<b>LED</b>	<i>Light emitting diode:</i> a high-efficiency source of light with a long lamp life.
<b>LGEA</b>	<i>Local Government Energy Audit</i>
<b>Load</b>	The total power a building or system is using at any given time.
<b>Measure</b>	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
<b>MH</b>	<i>Metal halide:</i> a type of HID lamp.
<b>MBh</b>	<i>Thousand Btu per hour</i>
<b>MBtu</b>	<i>One thousand British thermal units</i>
<b>MMBtu</b>	<i>One million British thermal units</i>
<b>MV</b>	<i>Mercury Vapor:</i> a type of HID lamp.
<b>NJBPU</b>	<i>New Jersey Board of Public Utilities</i>
<b>NJCEP</b>	<i>New Jersey's Clean Energy Program:</i> NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment.
<b>psig</b>	Pounds per square inch gauge
<b>Plug Load</b>	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
<b>PV</b>	<i>Photovoltaic:</i> refers to an electronic device capable of converting incident light directly into electricity (direct current).

<b>SEER</b>	<i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
<b>SEP</b>	<i>Statement of energy performance</i> : a summary document from the ENERGY STAR Portfolio Manager.
<b>Simple Payback</b>	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
<b>SREC (II)</b>	<i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.
<b>T5, T8, T12</b>	A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.
<b>Temperature Setpoint</b>	The temperature at which a temperature regulating device (thermostat, for example) has been set.
<b>therm</b>	100,000 Btu. Typically used as a measure of natural gas consumption.
<b>tons</b>	A unit of cooling capacity equal to 12,000 Btu/hr.
<b>Turnkey</b>	Provision of a complete product or service that is ready for immediate use.
<b>VAV</b>	<i>Variable air volume</i>
<b>VFD</b>	<i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.
<b>WaterSense®</b>	The symbol for water efficiency. The WaterSense® program is managed by the EPA.
<b>Watt (W)</b>	Unit of power commonly used to measure electricity use.