



# LGEA Presentation

#### Ramapo College of New Jersey

June 27, 2024

#### New Jersey's Clean Energy Program

Lighting the way to New Jersey's Clean Energy Future

### INTRODUCTIONS

- Ramapo College of New Jersey
  - Alan Kashian
  - Michael Yankovich
  - Robert Cuprys
  - Charles Rigoloso
  - Daniel Rocher
- NJ Clean Energy Program
  - Sarah Walters LGEA Project Manager
  - Moussa Traore LGEA Technical Manager
  - Ryan Knippenberg LGEA Project Auditor
  - Amanda Muench Project Manager I



- Schneider Electric
  - Daniel Riggle
  - Samuel Ringelberg

#### Agenda

- The audit process overview
- Energy use & existing conditions
- Review of Energy Conservation Measures (ECMs) identified & other recommendations
- Energy Savings Improvement Program (ESIP)
- Energy Efficiency Incentive Programs
- Questions regarding the draft audit report
- Next steps for Ramapo College



# LGEA PROCESS



- Application Approval
- Initial Call
- **Facility Interviews**
- Audit
- **Benchmarking & Analysis**
- **Draft Reports**
- LGEA Presentation
- Final Reports

# SITE VISIT & UTILITY ANALYSIS

# Overview of Systems, Baseline & Existing Conditions:

- Building Envelope
- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment
- Cooking and Refrigeration Equipment
- Laboratory Equipment

#### **Utility Consumption:**

- Electric Consumption and Costs
- Natural Gas Consumption and Costs
- Solar Consumption and Costs

#### **Sites Visited/Analyzed**

- Biscff Hall
- Havemeyer House & Health Services
- Trustees Pavilion
- Village Quads 1 22
- Village Commons
- Mackin Hall
- Sculpture Studios
- Anisfield School of Business
- Facilities Complex
- George T. Potter Library
- Greenhouse
- Mansion
- McBride House/Admissions Building
- Parking Garage
- Academic Wings A-E

- Academic Wing G
- Academic Wing H
- Adler Center
- Bill Bradley Center
- Padavano Commons & Salameno Spiritual Center
- Student Center
- Sharp Sustainability Center
- Laurel Hall
- Pine Hall
- The Overlook
- CPAs/Lodge/Fire Safety Building
- Linden Hall
- Campus Lighting & Security Booth



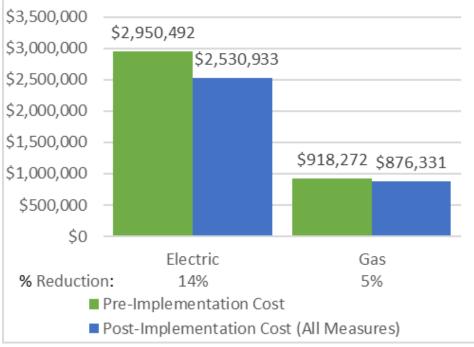
#### UTILITY BREAKOUT

Percent of Total Annual Energy Costs

Campus Lighting & Security Booth Havemeyer House and Health Services 1% 1% **Bischoff Hall** Linden Hall СРА **Trustees Pavilion** 3% 2% 5% 2% The Overlook Village Quad 1-22 7% Village Commons Pine Hall. 3% 1% Laurel Hall Mackin Hall 5% 3% **Sharp Sustainability Center** Sculpture Studios <1% <1% Student Center Anisfield School of Business 5% 6% Facilities Complex Padavano Commons and 3% Salameno Spiritual Center <1% George T. Potter Library 6% Bill Bradley Center 11% Greenhouse <1% Mansion 1% Parking Garage <1% McBride House - Admissions Building **Berrie Center** <1% 5% Academic Wings A -E Adler Center 14% 5% Academic Wings H Academic Wing G 2%

8%

Pre & Post Implementation Cost





Site EUI

79 kBtu/ft<sup>2</sup>

Source EUI

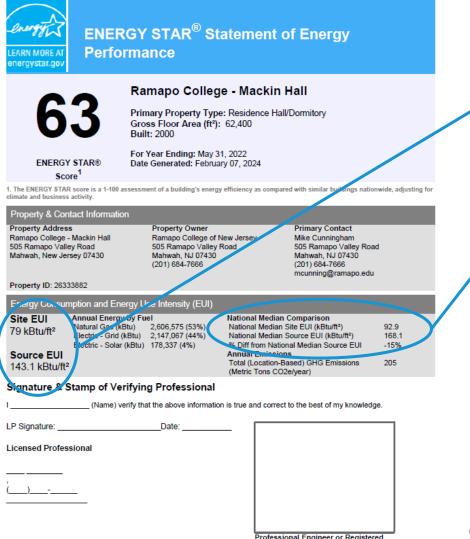
143.1 kBtu/ft<sup>2</sup>

National Median Comparison

National Median Site EUI (kBtu/ft<sup>2</sup>)

National Median Source EUI (kBtu/ft2)

% Diff from National Median Source EUI



Professional Engineer or Regis	1
Architect Stamp	
(if applicable)	

ENERGY STAR<sup>®</sup> scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.

92.9

168.1

-15%

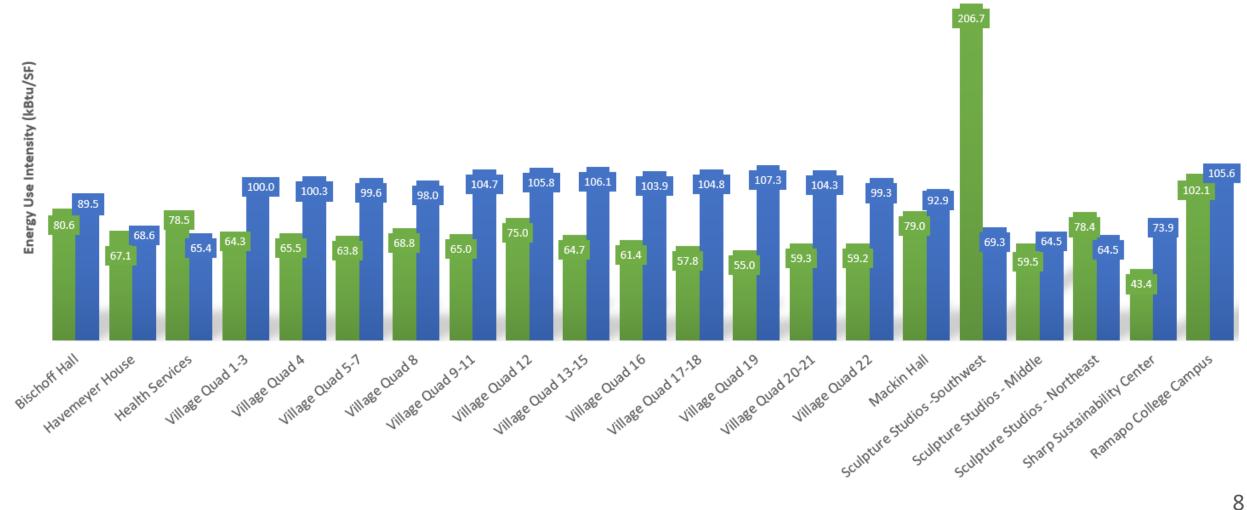
Site Name	ENERGY
Site Name	STAR <sup>®</sup> Score
Bischoff Hall	59
Havemeyer House	N/A
Health Services	N/A
Village Quad 1-3	83
Village Quad 4	83
Village Quad 5-7	83
Village Quad 8	80
Village Quad 9-11	84
Village Quad 12	79
Village Quad 13-15	85
Village Quad 16	88
Village Quad 17-18	89
Village Quad 19	92
Village Quad 20-21	88
Village Quad 22	87
Mackin Hall	63
Sculpture Studios -Southwest	N/A
Sculpture Studios - Middle	N/A
Sculpture Studios - Northeast	N/A
Sharp Sustainability Center	N/A
Ramapo College Campus	N/A

7

#### BENCHMARKING

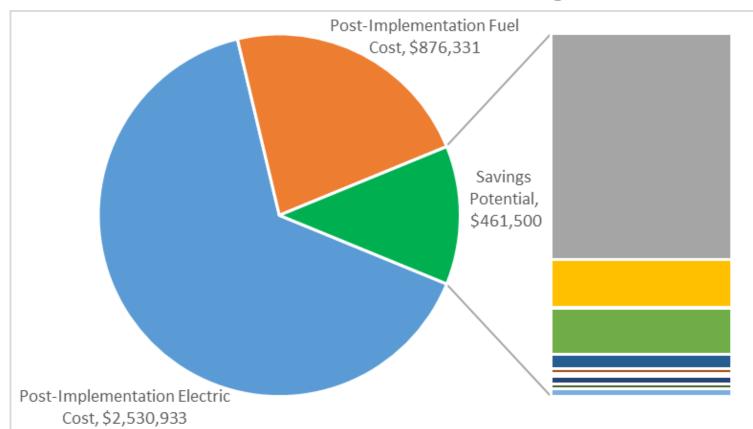
Site Energy Use Intensity (kBtu/SF)

National Median Energy Use Intensity (kBtu/SF)



# ALL OPPORTUNITIES

#### **Savings Potential**





- Lighting Upgrades
- Lighting Control Measures
- Motor Upgrades
- Variable Frequency Drive (VFD) Measures
- Electric Unitary HVAC Measures
- Electric Chiller Replacement
- Gas Heating (HVAC/Process) Replacement
- HVAC System Improvements
- Domestic Water Heating Upgrade
- Food Service & Refrigeration Measures
- Custom Measures

# ALL OPPORTUNITIES (1 OF 2)

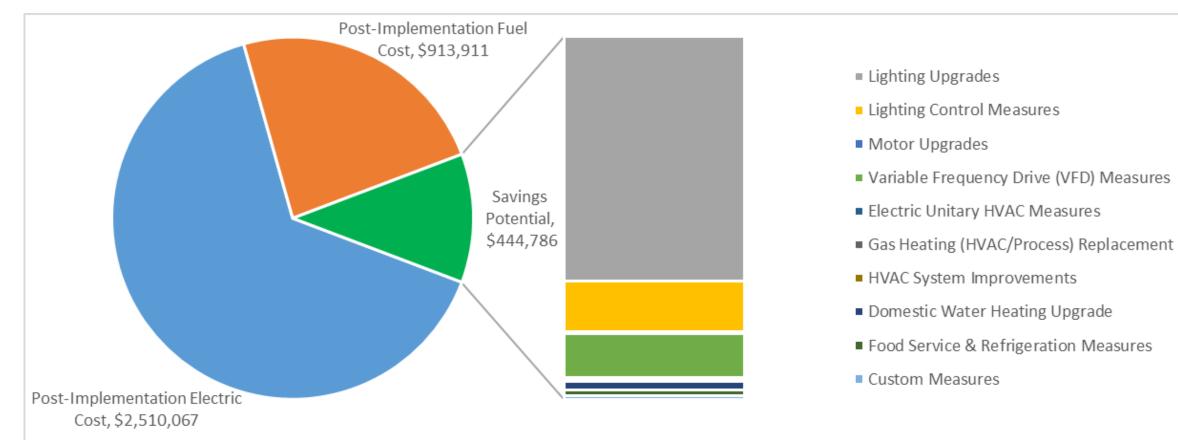
#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades	2,212,357	469.5	-370.2	\$299,429	\$972,420	\$170,456	\$801,964	2.7	2,184,477
ECM 1	Install LED Fixtures	365,471	27.8	-37.7	\$49 <i>,</i> 844	\$179 <i>,</i> 573	\$21,070	\$158,503	3.2	363,613
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	195,667	63.7	-40.7	\$27,237	\$129,253	\$13,490	\$115,763	4.3	192,267
ECM 3	Retrofit Fixtures with LED Lamps	1,651,055	377.9	-291.8	\$222,326	\$662,508	\$135 <i>,</i> 896	\$526,612	2.4	1,628,436
ECM 4	Install LED Exit Signs	164	0.0	0.0	\$21	\$1 <i>,</i> 086	\$0	\$1,086	50.9	161
Lighting	Control Measures	478,145	72.8	-90.0	\$63,609	\$441,597	\$123,215	\$318,382	5.0	470,950
ECM 5	Install Occupancy Sensor Lighting Controls	277,151	55.7	-57.8	\$36,860	\$315 <i>,</i> 822	\$39,790	\$276,032	7.5	272,318
ECM 6	Install Daylight Dimming/Photocell Controls	42,532	0.0	0.0	\$5,745	\$16,200	\$0	\$16,200	2.8	42,830
ECM 7	Install High/Low Lighting Controls	158,461	17.1	-32.2	\$21,004	\$109,575	\$83 <i>,</i> 425	\$26,150	1.2	155,802
Motor U	pgrades	13,700	3.0	0.0	\$1,837	\$19,484	\$0	\$19,484	10.6	13,795
ECM 8	Premium Efficiency Motors	13,700	3.0	0.0	\$1 <i>,</i> 837	\$19,484	\$0	\$19,484	10.6	13,795
Variable	Frequency Drive (VFD) Measures	444,781	84.9	0.0	\$60,499	\$419,371	\$37,375	\$381,996	6.3	447,891
ECM 9	Install VFD on Variable Air Volume (VAV) Fans	40,107	12.0	0.0	\$6,104	\$40,083	\$5,225	\$34,858	5.7	40,388
ECM 10	Install VFDs on Constant Volume (CV) Fans	292,184	57.5	0.0	\$39,404	\$178,554	\$19,450	\$159,104	4.0	294,227
ECM 11	Install VFDs on Chilled Water Pumps	41,258	12.3	0.0	\$5 <i>,</i> 608	\$95,151	\$8,000	\$87,151	15.5	41,546
ECM 12	Install VFDs on Heating Water Pumps	27,841	2.8	0.0	\$3 <i>,</i> 609	\$84,356	\$2,300	\$82,056	22.7	28,035
ECM 13	Install VFDs on Process/Pool Filtration Pumps	43,392	0.4	0.0	\$5 <i>,</i> 775	\$21,226	\$2,400	\$18,826	3.3	43 <i>,</i> 695
Unitary	HVAC Measures	134,810	98.5	43.9	\$19,193	\$726,541	\$39,319	\$687,222	35.8	140,895
ECM 14	Install High Efficiency Air Conditioning Units	129,218	94.8	43.9	\$18,449	\$713 <i>,</i> 526	\$39,119	\$674,407	36.6	135,265
ECM 15	Install High Efficiency Heat Pumps	5,591	3.7	0.0	\$744	\$13,015	\$200	\$12,815	17.2	5,630

# ALL OPPORTUNITIES (2 OF 2)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Electric (	Chiller Replacement	39,624	-12.2	0.0	\$5,528	\$382,125	\$30,690	\$351,435	63.6	39,901
ECM 16	Install High Efficiency Chillers	39,624	-12.2	0.0	\$5,528	\$382,125	\$30,690	\$351,435	63.6	39,901
Gas Hea	ting (HVAC/Process) Replacement	0	0.0	100.5	\$976	\$230,802	\$14,038	\$216,764	222.0	11,769
ECM 17	Install High Efficiency Hot Water Boilers	0	0.0	78.3	\$751	\$212,493	\$13,038	\$199,455	265.6	9,165
ECM 18	Install High Efficiency Furnaces	0	0.0	22.2	\$225	\$18,309	\$1,000	\$17,309	76.8	2,604
HVAC Sy	stem Improvements	9,644	0.0	212.0	\$3,386	\$18,078	\$457	\$17,621	5.2	34,529
ECM 19	Implement Demand Control Ventilation (DCV)	6,455	0.0	90.8	\$1,856	\$14,954	\$0	\$14,954	8.1	17,136
ECM 20	Install Pipe Insulation	3,189	0.0	121.1	\$1,530	\$3,124	\$457	\$2,667	1.7	17,393
Domesti	c Water Heating Upgrade	22,845	0.0	737.6	\$10,754	\$70,805	\$11,656	\$59,150	5.5	109,364
ECM 21	Install High Efficiency Gas-Fired Water Heater	0	0.0	21.5	\$218	\$7,643	\$630	\$7,013	32.2	2,521
ECM 22	Install Low-Flow DHW Devices	22,845	0.0	716.0	\$10,536	\$63,163	\$11,026	\$52,137	4.9	106,844
Food Sei	vice & Refrigeration Measures	44,907	4.9	0.0	\$6,081	\$18,201	\$1,840	\$16,361	2.7	45,221
ECM 23	Refrigerator/Freezer Case Electrically Commutated Motors	5,657	0.5	0.0	\$775	\$4,853	\$640	\$4,213	5.4	5,696
ECM 24	Refrigeration Controls	1,032	0.0	0.0	\$157	\$3,348	\$150	\$3,198	20.4	1,039
ECM 25	Replace Refrigeration Equipment	3,201	0.4	0.0	\$426	\$1,950	\$0	\$1,950	4.6	3,223
ECM 26	Vending Machine Control	35,017	4.0	0.0	\$4,723	\$8,050	\$1,050	\$7,000	1.5	35,262
Custom	Measures	-337,016	0.0	4,003.0	-\$9,793	\$189,722	\$0	\$189,722	-19.4	129,328
ECM 27	Install Laundry Ozone System	0	0.0	36.0	\$350	\$63,210	\$0	\$63,210	180.6	4,215
ECM 28	Replace Electric Water Heater with Heat Pump Water Heater	35,082	0.0	0.0	\$4,723	\$22,743	\$0	\$22,743	4.8	35,327
ECM 29	Replace Gas Fired Water Heater with Heat Pump Water Heater	-372,098	0.0	3,967.0	-\$14,866	\$103,769	\$0	\$103,769	-7.0	89,786
	TOTALS	3,063,797	721.3	4,636.7	\$461,500	\$3,489,145	\$429,046	\$3,060,099	6.6	3,628,121

#### COST EFFECTIVE OPPORTUNITIES

#### **Savings Potential**





#### COST EFFECTIVE OPPORTUNITIES (1 OF 2)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades	2,212,222	469.5	-370.2	\$299,411	\$971,406	\$170,456	\$800,950	2.7	2,184,344
ECM 1	Install LED Fixtures	365,471	27.8	-37.7	\$49,844	\$179,573	\$21,070	\$158,503	3.2	363,613
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	195,667	63.7	-40.7	\$27,237	\$129,253	\$13,490	\$115,763	4.3	192,267
ECM 3	Retrofit Fixtures with LED Lamps	1,651,055	377.9	-291.8	\$222,326	\$662,508	\$135,896	\$526,612	2.4	1,628,436
ECM 4	Install LED Exit Signs	29	0.0	0.0	\$4	\$72	\$0	\$72	19.1	28
Lighting	Control Measures	473,423	70.8	-89.1	\$63,022	\$427,025	\$121,915	\$305,110	4.8	466,300
ECM 5	Install Occupancy Sensor Lighting Controls	272,513	53.7	-56.9	\$36,278	\$301,700	\$38,700	\$263,000	7.2	267,752
ECM 6	Install Daylight Dimming/Photocell Controls	42,532	0.0	0.0	\$5,745	\$16,200	\$0	\$16,200	2.8	42,830
ECM 7	Install High/Low Lighting Controls	158,378	17.1	-32.2	\$20,999	\$109,125	\$83,215	\$25,910	1.2	155,718
Motor U	lpgrades	13,607	2.9	0.0	\$1,823	\$18,474	\$0	\$18,474	10.1	13,702
ECM 8	Premium Efficiency Motors	13,607	2.9	0.0	\$1,823	\$18,474	\$0	\$18,474	10.1	13,702
Variable	Frequency Drive (VFD) Measures	394,083	73.9	0.0	\$53,793	\$259,758	\$30,675	\$229,083	4.3	396,838
ECM 9	Install VFD on Variable Air Volume (VAV) Fans	40,107	12.0	0.0	\$6,104	\$40,083	\$5,225	\$34,858	5.7	40,388
ECM 10	Install VFDs on Constant Volume (CV) Fans	282,261	54.8	0.0	\$38,083	\$144,395	\$18,900	\$125,495	3.3	284,234
ECM 11	Install VFDs on Chilled Water Pumps	24,681	6.3	0.0	\$3 <i>,</i> 285	\$46,281	\$4,000	\$42,281	12.9	24,854
ECM 12	Install VFDs on Heating Water Pumps	3,641	0.4	0.0	\$546	\$7,774	\$150	\$7 <i>,</i> 624	14.0	3,667
ECM 13	Install VFDs on Process/Pool Filtration Pumps	43,392	0.4	0.0	\$5,775	\$21,226	\$2,400	\$18,826	3.3	43,695
Unitary	HVAC Measures	14,077	5.8	0.0	\$1,873	\$22,262	\$798	\$21,465	11.5	14,175
ECM 14	Install High Efficiency Air Conditioning Units	9,284	3.1	0.0	\$1,236	\$14,308	\$798	\$13,510	10.9	9,349
ECM 15	Install High Efficiency Heat Pumps	4,793	2.7	0.0	\$638	\$7,954	\$0	\$7,954	12.5	4,826

#### COST EFFECTIVE OPPORTUNITIES (2 OF 2)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Gas Hea	ting (HVAC/Process) Replacement	0	0.0	14.0	\$136	\$3,007	\$500	\$2,507	18.4	1,642
ECM 18	Install High Efficiency Furnaces	0	0.0	14.0	\$136	\$3,007	\$500	\$2,507	18.4	1,642
HVAC Sy	stem Improvements	9,644	0.0	212.0	\$3,386	\$18,078	\$457	\$17,621	5.2	34,529
ECM 19	Implement Demand Control Ventilation (DCV)	6,455	0.0	90.8	\$1,856	\$14,954	\$0	\$14,954	8.1	17,136
ECM 20	Install Pipe Insulation	3,189	0.0	121.1	\$1,530	\$3,124	\$457	\$2,667	1.7	17,393
Domesti	c Water Heating Upgrade	22,845	0.0	716.0	\$10,536	\$63,163	\$11,026	\$52,137	4.9	106,844
ECM 22	Install Low-Flow DHW Devices	22,845	0.0	716.0	\$10,536	\$63,163	\$11,026	\$52,137	4.9	106,844
Food Sei	vice & Refrigeration Measures	44,907	4.9	0.0	\$6,081	\$18,201	\$1,840	\$16,361	2.7	45,221
ECM 23	Refrigerator/Freezer Case Electrically Commutated Motors	5,657	0.5	0.0	\$775	\$4,853	\$640	\$4,213	5.4	5,696
ECM 24	Refrigeration Controls	1,032	0.0	0.0	\$157	\$3 <i>,</i> 348	\$150	\$3,198	20.4	1,039
ECM 25	Replace Refrigeration Equipment	3,201	0.4	0.0	\$426	\$1 <i>,</i> 950	\$0	\$1,950	4.6	3,223
ECM 26	Vending Machine Control	35,017	4.0	0.0	\$4,723	\$8 <i>,</i> 050	\$1,050	\$7,000	1.5	35,262
Custom	Measures	35,082	0.0	0.0	\$4,723	\$22,743	\$0	\$22,743	4.8	35,327
ECM 28	Replace Electric Water Heater with Heat Pump Water Heater	35,082	0.0	0.0	\$4,723	\$22,743	\$0	\$22,743	4.8	35,327
	TOTALS	3,219,889	627.8	482.7	\$444,786	\$1,824,117	\$337,666	\$1,486,451	3.3	3,298,922

\* - All incentives presented in this table are included as placesholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs

# BISCHOFF HALL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		43,012	23.8	-7	\$6,200	\$45,357	\$7,757	\$37,600	6.1	42,516
ECM 1	Install LED Fixtures	Yes	10,262	0.0	0	\$1,494	\$5,216	\$650	\$4,566	3.1	10,334
	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	9,622	7.2	-2	\$1,382	\$14,144	\$1,400	\$12,744	9.2	9,454
ECM 3	Retrofit Fixtures with LED Lamps	Yes	23,128	16.7	-5	\$3,323	\$25,997	\$5,707	\$20,290	6.1	22,729
Lighting	Control Measures		5,532	3.0	-1	\$795	\$12,049	\$3,460	\$8,589	10.8	5,435
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	3,281	2.2	-1	\$471	\$6,874	\$450	\$6,424	13.6	3,224
ECM 5	Install High/Low Lighting Controls	Yes	2,251	0.8	0	\$323	\$5, 175	\$3,010	\$2,165	6.7	2,212
Variable	Frequency Drive (VFD) Measures		35,331	7.4	0	\$5,143	\$26,371	\$4,000	\$22,371	4.3	35,578
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	31,858	4.4	0	\$4,638	\$13,185	\$2,000	\$11,185	2.4	32,081
ECM 7	Install VFDs on Chilled Water Pumps	No	3,473	3.0	0	\$506	\$13,185	\$2,000	\$11,185	22.1	3,497
Unitary	HVAC Measures		3,934	4.7	5	\$617	\$54,701	\$3,404	\$51,298	83.1	4,533
ECM 8	Install High Efficiency Air Conditioning Units	No	3,934	4.7	5	\$617	\$54,701	\$3,404	\$51,298	83.1	4,533
Electric	Chiller Replacement		15,134	0.0	0	\$2,203	\$97,965	\$9,000	\$88,965	40.4	15,240
ECM 9	Install High Efficiency Chillers	No	15,134	0.0	0	\$2,203	\$97,965	\$9,000	\$88,965	40.4	15,240
HVAC S	ystem Improvements		802	0.0	41	\$489	\$5,704	\$40	\$5,664	11.6	5,597
ECM 10	Implement Demand Control Ventilation (DCV)	Yes	802	0.0	25	\$345	\$5,438	\$0	\$5,438	15.8	3,742
ECM 11	Install Pipe Insulation	Yes	0	0.0	16	\$144	\$266	\$40	\$226	1.6	1,855
Domest	ic Water Heating Upgrade		0	0.0	81	\$737	\$11,520	\$1,935	\$9,585	13.0	9,469
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	81	\$737	\$11,520	\$1,935	\$9,585	13.0	9,469
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$285	\$460	\$50	\$410	1.4	1,968
ECM 13	Vending Machine Control	Yes	1,954	0.2	0	\$285	\$460	\$50	\$410	1.4	1,968
	TOTALS (COST EFFECTIVE MEASURES)		83,158	31.5	114	\$13,143	\$88,275	\$15,242	\$73,033	5.6	97,066
	TOTALS (ALL MEASURES)		105,700	39.1	119	\$16,469	\$254,126	\$29,646	\$224,481	13.6	120,336

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

#### HAVEMEYER HOUSE AND HEALTH SERVICES

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		27,966	9.6	-6	\$4,870	\$7,554	\$739	\$6,815	1.4	27,478
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	662	0.2	0	\$115	\$305	\$50	\$255	2.2	650
ECM 2	Retrofit Fixtures with LED Lamps	Yes	27,304	9.4	-6	\$4,755	\$7,248	\$689	\$6,559	1.4	26,828
Lighting	Control Measures		2,170	0.7	0	\$378	\$6,839	\$1,570	\$5,269	13.9	2,132
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	1,582	0.6	0	\$276	\$5,714	\$695	\$5,019	18.2	1,554
ECM 4	Install High/Low Lighting Controls	Yes	588	0.2	0	\$102	\$1,125	\$875	\$250	2.4	578
Unitary	HVAC Measures		3,798	3.7	0	\$669	\$49,341	\$2,630	\$46,711	69.8	3,824
ECM 5	Install High Efficiency Air Conditioning Units	No	3,798	3.7	0	\$669	\$49,341	\$2,630	\$46,711	69.8	3,824
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	24	\$237	\$24,731	\$1,050	\$23,681	100.1	2,841
ECM 6	Install High Efficiency Hot Water Boilers	No	0	0.0	24	\$237	\$24,731	\$1,050	\$23,681	100.1	2,841
HVAC Sy	stem Improvements		0	0.0	2	\$21	\$52	\$8	\$44	2.1	250
ECM 7	Install Pipe Insulation	Yes	0	0.0	2	\$21	\$52	\$8	\$44	2.1	250
Domest	ic Water Heating Upgrade		344	0.0	1	\$71	\$297	\$55	\$242	3.4	474
ECM 8	Install Low-Flow DHW Devices	Yes	344	0.0	1	\$71	\$297	\$55	\$242	3.4	474
Custom	Measures		378	0.0	9	\$155	\$5,706	\$0	\$5,706	36.8	1,434
ECM 9	Replace Electric Water Heater with Heat Pump Water Heater	Yes	1,231	0.0	0	\$217	\$3,323	\$0	\$3,323	15.3	1,240
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-853	0.0	9	-\$62	\$2,383	\$0	\$2,383	-38.4	195
	TOTALS (COST EFFECTIVE MEASURES)		31,711	10.3	-3	\$5,557	\$18,065	\$2,372	\$15,693	2.8	31,574
	TOTALS (ALL MEASURES)		34,656	14.0	30	\$6,401	\$94,519	\$6,052	\$88,468	13.8	38,434

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

### TRUSTEES PAVILION

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		38,517	5.1	-6	\$5,800	\$12,905	\$2,415	\$10,490	1.8	38,123
ECM 1	Install LED Fixtures	Yes	6,771	0.0	0	\$1,030	\$3,452	\$450	\$3,002	2.9	6,819
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	394	0.1	0	\$59	\$257	\$40	\$217	3.7	387
ECM 3	Retrofit Fixtures with LED Lamps	Yes	31,352	5.0	-6	\$4,711	\$9,196	\$1,925	\$7,271	1.5	30,918
Lighting	Control Measures		11,586	2.1	-2	\$1,737	\$8,294	\$1,805	\$6,489	3.7	11,383
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	10,212	1.9	-2	\$1,531	\$6,944	\$825	\$6,119	4.0	10,033
ECM 5	Install High/Low Lighting Controls	Yes	1,374	0.2	0	\$206	\$1,350	\$980	\$370	1.8	1,350
Motor L	Ipgrades		93	0.1	0	<b>\$14</b>	\$1,009	\$0	\$1,009	71.4	94
ECM 6	Premium Efficiency Motors	No	93	0.1	0	\$14	\$1,009	\$0	\$1,009	71.4	94
Variable	Prequency Drive (VFD) Measures		40, 107	12.0	0	\$6, 104	\$40,083	\$5,225	\$34,858	5.7	40,388
ECM 7	Install VFD on Variable Air Volume (VAV) Fans	Yes	40,107	12.0	0	\$6,104	\$40,083	\$5,225	\$34,858	5.7	40,388
Unitary	HVAC Measures		29,778	24.8	7	\$4,604	\$153,583	\$8,935	\$144,648	31.4	30,769
ECM 8	Install High Efficiency Air Conditioning Units	No	29,778	24.8	7	\$4,604	\$153,583	\$8,935	\$144,648	31.4	30,769
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	8	\$89	\$15,302	\$500	\$14,802	166.4	962
ECM 9	Install High Efficiency Furnaces	No	0	0.0	8	\$89	\$15,302	\$500	\$14,802	166.4	962
HVAC S	ystem Improvements		4,428	0.0	31	\$1,005	\$6,850	\$8	\$6,842	6.8	8,040
ECM 10	Implement Demand Control Ventilation (DCV)	Yes	4,428	0.0	28	\$977	\$6,797	\$0	\$6,797	7.0	7,739
ECM 11	Install Pipe Insulation	Yes	0	0.0	3	\$28	\$53	\$8	\$45	1.6	301
Domest	ic Water Heating Upgrade		0	0.0	5	\$58	\$100	\$45	\$55	0.9	627
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	5	\$58	\$100	\$45	\$55	0.9	627
Food Se	rvice & Refrigeration Measures		2,195	0.2	0	\$334	\$4,865	\$350	\$4,515	13.5	2,211
ECM 13	Refrigerator/Freezer Case Electrically Commutated Motors	Yes	1,163	0.1	0	\$177	\$1,517	\$200	\$1,317	7.4	1,171
ECM 14	Refrigeration Controls	Yes	1,032	0.0	0	\$157	\$3,348	\$150	\$3,198	20.4	1,039
Custom	Measures		-1,970	0.0	21	-\$72	\$2,070	\$0	\$2,070	-28.7	475
ECM 15	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-1,970	0.0	21	-\$72	\$2,070	\$0	\$2,070	-28.7	475
	TOTALS (COST EFFECTIVE MEASURES)		96,833	19.4	28	\$15,038	\$73,097	\$9,848	\$63,249	4.2	100,772
	TOTALS (ALL MEASURES)		124,734	44.3	64	\$19,673	\$245,062	\$19,283	\$225,779	11.5	133,072

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

\*\*\* - Negative payback explained in section 4.10.

# VILLAGE QUADS 1-22

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		185,394	66.4	-35	\$29,186	\$119,084	\$19,148	\$99,936	3.4	182,564
ECM 1	Install LED Fixtures	Yes	35,308	3.2	-4	\$5 <i>,</i> 593	\$18,360	\$2,600	\$15,760	2.8	35,134
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	52,047	16.9	-11	\$8,180	\$27,379	\$2,710	\$24,669	3.0	51,113
ECM 3	Retrofit Fixtures with LED Lamps	Yes	98,039	46.3	-21	\$15,412	\$73,345	\$13 <i>,</i> 838	\$59,507	3.9	96,316
Lighting	Control Measures		7,642	2.6	-2	\$1,201	\$35 <mark>,</mark> 640	\$4,620	\$31,020	25.8	7,505
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	7,642	2.6	-2	\$1,201	\$35,640	\$4,620	\$31,020	25.8	7,505
Domesti	c Water Heating Upgrade		0	0.0	456	\$5,044	\$26,626	\$4,692	\$21,934	4.3	53,353
ECM 5	Install Low-Flow DHW Devices	Yes	0	0.0	456	\$5 <i>,</i> 044	\$26,626	\$4,692	\$21,934	4.3	53 <i>,</i> 353
Custom	Measures		-218,702	0.0	2,332	-\$9,074	\$73,800	\$0	\$73,800	-8.1	52,817
ECM 6	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-218,702	0.0	2,332	-\$9,074	\$73 <i>,</i> 800	\$0	\$73,800	-8.1	52,817
	TOTALS (COST EFFECTIVE MEASURES)		193,036	69.0	419	\$35,431	\$181,350	\$28,460	\$152,890	4.3	243,421
	TOTALS (ALL MEASURES)		-25,666	69.0	2,751	\$26,357	\$255,150	\$28,460	\$226,690	8.6	296,238

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

\*\*\* - Negative Payback explained in section 4.4.



# VILLAGE COMMONS

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		13,486	2.2	-2	\$2,007	\$5,849	\$1,765	\$4,084	2.0	13,399
ECM 1	Install LED Fixtures	Yes	6,600	0.3	0	\$988	\$1,975	\$1,020	\$955	1.0	6,624
ECM 2	Retrofit Fixtures with LED Lamps	Yes	6,885	1.9	-1	\$1,019	\$3,874	\$745	\$3,129	3.1	6,775
Lighting	Control Measures		3,420	0.6	-1	\$506	\$3,337	\$705	\$2,632	5.2	3,360
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	1,806	0.5	0	\$267	\$3,112	\$565	\$2,547	9.5	1,775
ECM 4	Install High/Low Lighting Controls	Yes	1,614	0.1	0	\$239	\$225	\$140	\$85	0.4	1,585
Motor L	Ipgrades		710	0.1	0	\$107	\$1,676	\$0	\$1,676	15.7	715
ECM 5	Premium Efficiency Motors	Yes	710	0.1	0	\$107	\$1,676	\$0	\$1,676	15.7	715
Variable	Frequency Drive (VFD) Measures		3,641	0.4	0	\$546	\$7,774	\$150	\$7,624	14.0	3,667
ECM 6	Install VFDs on Heating Water Pumps	Yes	3,641	0.4	0	\$546	\$7,774	\$150	\$7,624	14.0	3,667
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	32	\$309	\$22,263	\$1,400	\$20,863	67.6	3,714
ECM 7	Install High Efficiency Hot Water Boilers	No	0	0.0	18	\$172	\$19,256	\$900	\$18,356	106.5	2,073
ECM 8	Install High Efficiency Furnaces	Yes	0	0.0	14	\$136	\$3,007	\$500	\$2,507	18.4	1,642
HVAC S	stem Improvements		205	0.0	0	\$31	\$36	\$3	\$33	1.1	207
ECM 9	Install Pipe Insulation	Yes	205	0.0	0	\$31	\$36	\$3	\$33	1.1	207
Domest	c Water Heating Upgrade		393	0.0	3	\$85	\$154	\$43	\$111	1.3	706
ECM 10	Install Low-Flow DHW Devices	Yes	393	0.0	3	\$85	\$154	\$43	\$111	1.3	706
Food Se	rvice & Refrigeration Measures		1,612	0.2	0	\$242	\$230	\$50	\$180	0.7	1,623
ECM 11	Vending Machine Control	Yes	1,612	0.2	0	\$242	\$230	\$50	\$180	0.7	1,623
Custom	Measures		-11,817	0.0	162	-\$195	\$67,160	\$0	\$67,160	-344.4	7,069
ECM 12	Install Laundry Ozone System	No	0	0	36	\$350	\$63,210	\$0	\$63,210	180.6	4,215
ECM 13	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-11,817	0.0	126	-\$545	\$3,950	\$0	\$3,950	-7.2	2,853
	TOTALS (COST EFFECTIVE MEASURES)		23,468	3.5	14	\$3,658	\$22,063	\$3,216	\$18,847	5.2	25,318
	TOTALS (ALL MEASURES)		11,651	3.5	194	\$3,636	\$108,478	\$4,115	\$104,363	28.7	34,460

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

\*\*\* - Negative Payback explained in Section 4.9.

# MACKIN HALL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		147,799	33.7	-20	\$20,307	\$63,866	\$9,643	\$54,223	2.7	146,512
ECM 1	Install LED Fixtures	Yes	54,435	0.0	0	\$7,549	\$14,954	\$1,750	\$13,204	1.7	54,815
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	27,188	12.6	-6	\$3,715	\$20,307	\$2,010	\$18,297	4.9	26,700
ECM 3	Retrofit Fixtures with LED Lamps	Yes	66,177	21.1	-14	\$9,042	\$28,605	\$5,883	\$22,722	2.5	64,997
Lighting	Control Measures		30,018	2.8	-5	\$4,119	\$14,324	\$6,830	\$7,494	1.8	29,698
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,027	1.0	0	\$277	\$3,974	\$390	\$3,584	12.9	1,991
ECM 5	Install Photocell Controls	Yes	8,751	0.0	0	\$1,214	\$1,800	\$0	\$1,800	1.5	8,812
ECM 6	Install High/Low Lighting Controls	Yes	19,239	1.8	-4	\$2,629	\$8,550	\$6 <i>,</i> 440	\$2,110	0.8	18,894
Variable	Frequency Drive (VFD) Measures		34,536	7.4	0	\$4,790	\$47,566	\$4,000	\$43,566	9.1	34,778
ECM 7	Install VFDs on Constant Volume (CV) Fans	Yes	21,432	4.4	0	\$2,972	\$11,881	\$2,000	\$9,881	3.3	21,582
ECM 8	Install VFDs on Chilled Water Pumps	No	13,104	3.0	0	\$1,817	\$35,685	\$2,000	\$33,685	18.5	13,195
Unitary	HVAC Measures		8,613	7.3	7	\$1,264	\$51,427	\$3,325	\$48,102	38.0	9,519
ECM 9	Install High Efficiency Air Conditioning Units	No	8,613	7.3	7	\$1,264	\$51,427	\$3,325	\$48,102	38.0	9,519
Electric	Chiller Replacement		11,717	0.0	0	\$1,625	\$126,034	\$9,000	\$117,034	72.0	11,799
ECM 10	Install High Efficiency Chillers	No	11,717	0.0	0	\$1,625	\$126,034	\$9,000	\$117,034	72.0	11,799
HVAC Sy	rstem Improvements		1,225	0.0	38	\$534	\$2,719	\$0	\$2,719	5.1	5,655
ECM 11	Implement Demand Control Ventilation (DCV)	Yes	1,225	0.0	38	\$534	\$2,719	\$0	\$2,719	5.1	5,655
Domesti	c Water Heating Upgrade		0	0.0	101	\$975	\$11,520	\$1,935	\$9,585	9.8	11,836
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	101	\$975	\$11,520	\$1,935	\$9,585	9.8	11,836
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$271	\$460	\$50	\$410	1.5	1,968
ECM 13	Vending Machine Control	Yes	1,954	0.2	0	\$271	\$460	\$50	\$410	1.5	1,968
Custom	Measures		-38,771	0.0	413	-\$1,392	\$3,950	\$0	\$3,950	-2.8	9,315
ECM 14	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-38,771	0.0	413	-\$1,392	\$3,950	\$0	\$3,950	-2.8	9,315
	TOTALS (COST EFFECTIVE MEASURES)		202,429	41.1	115	\$29,179	\$104,769	\$20,458	\$84,311	2.9	217,251
	TOTALS (ALL MEASURES)		197,092	51.4	535	\$32,493	\$321,865	\$34,783	\$287,082	8.8	261,080

20

# Sculpture Studios

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		20,921	2.7	-3	\$2,563	\$7,481	\$1,362	\$6,119	2.4	20,718
ECM 1	Install LED Fixtures	Yes	6,561	0.0	0	\$815	\$3,639	\$600	\$3,039	3.7	6,607
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	9,225	1.8	-2	\$1,123	\$2,319	\$350	\$1,969	1.8	9,064
ECM 3	Retrofit Fixtures with LED Lamps	Yes	5,135	1.0	-1	\$625	\$1,524	\$412	\$1,112	1.8	5,047
Lighting	Control Measures		2,572	0.5	-1	\$313	\$2,316	\$290	\$2,026	6.5	2,527
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,572	0.5	-1	\$313	\$2,316	\$290	\$2,026	6.5	2,527
Unitary	HVAC Measures		1,286	0.6	1	\$170	\$13,373	\$474	\$12,899	76.0	1,389
ECM 5	Install High Efficiency Air Conditioning Units	No	1,286	0.6	1	\$170	\$13,373	\$474	\$12,899	76.0	1,389
HVAC Sy	stem Improvements		103	0.0	0	\$15	\$143	\$24	\$119	7.8	128
ECM 6	Install Pipe Insulation	Yes	103	0.0	0	\$15	\$143	\$24	\$119	7.8	128
Custom	Measures		-197	0.0	2	\$0	\$1,757	\$0	\$1,757	N/A	36
ECM 7	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-197	0.0	2	\$0	\$1,757	\$0	\$1,757	N/A	36
	TOTALS (COST EFFECTIVE MEASURES)		23,595	3.2	-3	\$2,891	\$9,940	\$1,676	\$8,264	2.9	23,373
	TOTALS (ALL MEASURES)		24,684	3.9	-1	\$3,061	\$25,071	\$2,150	\$22,921	7.5	24,798

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

\*\*\* - N/A Payback explained in Section 4.5.

### ANISFIELD SCHOOL OF BUSINESS

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO2e Emissions Reduction (Ibs)
Lighting	Upgrades		96,950	29.3	-20	\$12,744	\$45,110	\$8,807	\$36,303	2.8	95,339
ECM 1	Retrofit Fixtures with LED Lamps	Yes	96,950	29.3	-20	\$12,744	\$45,110	\$8,807	\$36,303	2.8	95,339
Lighting	Control Measures		15,904	3.8	-3	\$2,091	\$23,524	\$3,820	\$19,704	9.4	15,645
ECM 2	Install Occupancy Sensor Lighting Controls	Yes	13,680	3.6	-3	\$1,797	\$21,574	\$2,910	\$18,664	10.4	13,441
ECM 3	Install Photocell Controls	Yes	797	0.0	0	\$106	\$600	\$0	\$600	5.7	803
ECM 4	Install High/Low Lighting Controls	Yes	1,426	0.3	0	\$187	\$1,350	\$910	\$440	2.3	1,401
HVAC Sy	ystem Improvements		0	0.0	14	\$111	\$400	\$60	\$340	3.1	1,598
ECM 5	Install Pipe Insulation	Yes	0	0.0	14	\$111	\$400	\$60	\$340	3.1	1,598
Domest	ic Water Heating Upgrade		114	0.0	0	\$15	\$14	\$4	\$10	0.7	115
ECM 6	Install Low-Flow DHW Devices	Yes	114	0.0	0	\$15	\$14	\$4	\$10	0.7	115
Food Se	rvice & Refrigeration Measures		3,506	0.4	0	\$467	\$920	\$100	\$820	1.8	3,530
ECM 7	Vending Machine Control	Yes	3,506	0.4	0	\$467	\$920	\$100	\$820	1.8	3,530
Custom	Measures		12,309	0.0	0	\$1,638	\$2,380	\$0	\$2,380	1.5	12,395
ECM 8	Replace Electric Water Heater with Heat Pump Water Heater	Yes	12,309	0.0	0	\$1,638	\$2,380	\$0	\$2,380	1.5	12,395
	TOTALS (COST EFFECTIVE MEASURES)		128,782	33.5	-9	\$17,066	\$72,348	\$12,791	\$59,557	3.5	128,623
	TOTALS (ALL MEASURES)		128,782	33.5	-9	\$17,066	\$72,348	\$12,791	\$59,557	3.5	128,623

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# FACILITIES COMPLEX

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MIMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO2e Emissions Reduction (lbs)
Lighting	Upgrades		53,910	6.8	-8	\$7,106	\$17,865	\$3,238	\$14,627	2.1	53,298
ECM 1	Install LED Fixtures	Yes	13,504	0.0	0	\$1,797	\$6,464	\$850	\$5,614	3.1	13,598
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	4,553	1.7	-1	\$598	\$3,857	\$540	\$3,317	5.5	4,474
ECM 3	Retrofit Fixtures with LED Lamps	Yes	35,853	5.1	-7	\$4,711	\$7,544	\$1,848	\$5,696	1.2	35,226
Lighting	Control Measures		13,610	2.2	-3	\$1,788	\$13,606	\$1,670	\$11,936	6.7	13,372
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	13,460	2.2	-3	\$1,769	\$13,156	\$1,425	\$11,731	6.6	13,225
ECM 5	Install High/Low Lighting Controls	Yes	149	0.0	0	\$20	\$450	\$245	\$205	10.4	147
HVAC S	stem Improvements		718	0.0	0	\$96	\$239	\$40	\$199	2.1	723
ECM 6	Install Pipe Insulation	Yes	718	0.0	0	\$96	\$239	\$40	\$199	2.1	723
Domest	ic Water Heating Upgrade		204	0.0	0	\$27	\$14	\$6	\$9	0.3	206
ECM 7	Install Low-Flow DHW Devices	Yes	204	0.0	0	\$27	\$14	\$6	\$9	0.3	206
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
ECM 8	Vending Machine Control	Yes	1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
Custom	Measures		3,693	0.0	0	\$492	\$3,760	\$0	\$3,760	7.6	3,719
ECM 9	Replace Electric Water Heater with Heat Pump Water Heater	Yes	3,693	0.0	0	\$492	\$3,760	\$0	\$3,760	7.6	3,719
	TOTALS (COST EFFECTIVE MEASURES)		74,090	9.2	-11	\$9,769	\$35,944	\$5,004	\$30,941	3.2	73,285
	TOTALS (ALL MEASURES)		74,090	9.2	-11	\$9,769	\$35,944	\$5,004	\$30,941	3.2	73,285

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# GEORGE T. POTTER LIBRARY

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		624	0.1	0	\$82	\$146	\$40	\$106	1.3	613
ECM 1	Retrofit Fixtures with LED Lamps	Yes	624	0.1	0	\$82	\$146	\$40	\$106	1.3	613
Lighting	Control Measures		6,175	0.7	-1	\$811	\$4,940	\$635	\$4,305	5.3	6,067
ECM 2	Install Occupancy Sensor Lighting Controls	Yes	6,175	0.7	-1	\$811	\$4,940	\$635	\$4,305	5.3	6,067
Food Se	rvice & Refrigeration Measures		1,551	0.2	0	\$206	\$460	\$50	\$410	2.0	1,562
ECM 3	Vending Machine Control	Yes	1,551	0.2	0	\$206	\$460	\$50	\$410	2.0	1,562
	TOTALS (COST EFFECTIVE MEASURES)		8,351	1.0	-1	\$1,100	\$5,546	\$725	\$4,821	4.4	8,243
	TOTALS (ALL MEASURES)		8,351	1.0	-1	\$1,100	\$5,546	\$725	\$4,821	4.4	8,243

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



#### Greenhouse

#	Energy Conservation Measure	Cost Effective?		Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO2e Emissions Reduction (Ibs)
Lighting	Upgrades		2,209	0.9	0	\$289	\$1,237	\$230	\$1,007	3.5	2,178
ECM 1	Retrofit Fixtures with LED Lamps	Yes	2,209	0.9	0	\$289	\$1,237	\$230	\$1,007	3.5	2,178
Lighting	Control Measures		78	0.0	0	\$10	\$116	\$20	\$96	9.4	77
ECM 2	Install Occupancy Sensor Lighting Controls	Yes	78	0.0	0	\$10	\$116	\$20	\$96	9.4	77
	TOTALS (COST EFFECTIVE MEASURES)		2,287	0.9	0	\$300	\$1,353	\$250	\$1,103	3.7	2,255
	TOTALS (ALL MEASURES)		2,287	0.9	0	\$300	\$1,353	\$250	\$1,103	3.7	2,255

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



#### MANSION

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		16,385	3.8	-3	\$2,125	\$9,899	\$1,676	\$8,223	3.9	16,172
ECM 1	Install LED Fixtures	Yes	3,497	0.1	0	\$463	\$3,372	\$540	\$2,832	6.1	3,510
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	4,753	1.5	-1	\$613	\$3,104	\$414	\$2,690	4.4	4,670
ECM 3	Retrofit Fixtures with LED Lamps	Yes	8,057	2.2	-2	\$1,039	\$2,843	\$722	\$2,121	2.0	7,916
ECM 4	Install LED Exit Signs	No	77	0.0	0	\$10	\$579	\$0	\$579	58.3	76
Lighting	Control Measures		4,810	1.3	-1	\$620	\$10,359	\$2,100	\$8,259	13.3	4,726
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	3,714	1.1	-1	\$479	\$8,334	\$980	\$7,354	15.4	3,649
ECM 6	Install High/Low Lighting Controls	Yes	1,097	0.2	0	\$141	\$2,025	\$1,120	\$905	6.4	1,077
Variable	e Frequency Drive (VFD) Measures		27,064	6.0	0	\$3,602	\$68,550	\$2,550	\$66,000	18.3	27,253
ECM 7	Install VFDs on Constant Volume (CV) Fans	No	9,923	2.7	0	\$1,321	\$34,159	\$550	\$33,609	25.4	9,992
ECM 8	Install VFDs on Chilled Water Pumps	Yes	17,141	3.3	0	\$2,281	\$34,390	\$2,000	\$32,390	14.2	17,261
Electric	Chiller Replacement		4,459	-4.6	0	\$593	\$65,119	\$4,500	\$60,619	102.2	4,490
ECM 9	Install High Efficiency Chillers	No	4,459	-4.6	0	\$593	\$65,119	\$4,500	\$60,619	102.2	4,490
HVAC S	ystem Improvements		410	0.0	0	\$55	\$239	\$40	\$199	3.6	413
ECM 10	Install Pipe Insulation	Yes	410	0.0	0	\$55	\$239	\$40	\$199	3.6	413
Domest	ic Water Heating Upgrade		442	0.0	0	\$59	\$36	\$15	\$21	0.4	445
ECM 11	Install Low-Flow DHW Devices	Yes	442	0.0	0	\$59	\$36	\$15	\$21	0.4	445
Custom	Measures		2,462	0.0	0	\$328	\$2,070	\$0	\$2,070	6.3	2,479
ECM 12	Replace Electric Water Heater with Heat Pump Water Heater	Yes	2,462	0.0	0	\$328	\$2,070	\$0	\$2,070	6.3	2,479
	TOTALS (COST EFFECTIVE MEASURES)		41,573	8.3	-4	\$5,457	\$56,413	\$5,831	\$50,583	9.3	41,421
	TOTALS (ALL MEASURES)		56,032	6.5	-4	\$7,381	\$156,271	\$10,881	\$145,390	19.7	55,979

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

#### MCBRIDE HOUSE - ADMISSIONS BUILDING

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		6 <b>,</b> 080	1.6	-1	\$794	\$3,941	\$740	\$3,201	4.0	5,981
ECM 1	Install LED Fixtures	Yes	324	0.0	0	\$43	\$206	\$50	\$156	3.6	326
ECM 2	Retrofit Fixtures with LED Lamps	Yes	5,755	1.6	-1	\$751	\$3,735	\$690	\$3,045	4.1	5,655
Lighting	Control Measures		1,407	0.4	0	\$184	\$2,759	\$675	\$2,084	11.4	1,382
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	1,037	0.3	0	\$135	\$2,084	\$290	\$1,794	13.3	1,019
ECM 4	Install High/Low Lighting Controls	Yes	369	0.1	0	\$48	\$675	\$385	\$290	6.0	363
Unitary	HVAC Measures		898	0.6	0	\$120	\$6,305	\$294	\$6,012	50.3	904
ECM 5	Install High Efficiency Air Conditioning Units	No	898	0.6	0	\$120	\$6,305	\$294	\$6,012	50.3	904
	TOTALS (COST EFFECTIVE MEASURES)		7,486	2.0	-1	\$978	\$6,700	\$1,415	\$5,285	5.4	7,363
	TOTALS (ALL MEASURES)		8,384	2.6	-1	\$1,097	\$13,005	\$1,709	\$11,297	10.3	8,267

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



### Parking Garage

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		29,390	0.3	0	\$3,911	\$8,438	\$74	\$8,364	2.1	29,595
ECM 1	Retrofit Fixtures with LED Lamps	Yes	29,390	0.3	0	\$3,911	\$8 <i>,</i> 438	\$74	\$8,364	2.1	29,595
Lighting	Control Measures		6,563	0.1	0	\$873	\$4,295	\$2,220	\$2,075	2.4	6,609
ECM 2	Install Occupancy Sensor Lighting Controls	Yes	394	0.0	0	\$52	\$270	\$0	\$270	5.2	397
ECM 3	Install Photocell Controls	Yes	1,314	0.0	0	\$175	\$200	\$0	\$200	1.1	1,323
ECM 4	Install High/Low Lighting Controls	Yes	4,855	0.0	0	\$646	\$3,825	\$2,220	\$1,605	2.5	4,889
	TOTALS (COST EFFECTIVE MEASURES)		35,953	0.4	0	\$4,785	\$12,733	\$2,294	\$10,439	2.2	36,204
	TOTALS (ALL MEASURES)		35,953	0.4	0	\$4,785	\$12,733	\$2,294	\$10,439	2.2	36,204

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



### ACADEMIC WINGS A - E

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO2e Emissions Reduction (Ibs)
Lighting	Upgrades		248,476	50.2	-47	\$32,690	\$96,653	\$19,943	\$76,710	2.3	244,748
ECM 1	Install LED Fixtures	Yes	10,170	0.0	0	\$1,354	\$7,763	\$800	\$6,963	5.1	10,241
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	32,607	8.3	-7	\$4,284	\$18,491	\$2,662	\$15,829	3.7	32,036
ECM 3	Retrofit Fixtures with LED Lamps	Yes	205,641	41.9	-40	\$27,045	\$69,965	\$16,481	\$53,484	2.0	202,414
ECM 4	Install LED Exit Signs	No	58	0.0	0	\$8	\$434	\$0	\$434	57.2	57
Lighting	Control Measures		82,428	12.8	-15	\$10,845	\$90,231	\$26,090	\$64,141	5.9	81,194
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	44,940	10.0	-9	\$5,905	\$61,056	\$8,380	\$52,676	8.9	44,154
ECM 6	Install Photocell Controls	Yes	8,462	0.0	0	\$1,126	\$7,800	\$0	\$7,800	6.9	8,521
ECM 7	Install High/Low Lighting Controls	Yes	29,026	2.9	-6	\$3,814	\$21,375	\$17,710	\$3,665	1.0	28,518
Unitary	HVAC Measures		9,284	3.1	0	\$1,236	\$14,308	\$798	\$13,510	10.9	9,349
ECM 8	Install High Efficiency Air Conditioning Units	Yes	9,284	3.1	0	\$1,236	\$14,308	\$798	\$13,510	10.9	9,349
HVAC Sy	ystem Improvements		0	0.0	10	\$79	\$128	\$12	\$116	1.5	1,136
ECM 9	Install Pipe Insulation	Yes	0	0.0	10	\$79	\$128	\$12	\$116	1.5	1,136
Domest	ic Water Heating Upgrade		114	0.0	0	\$15	\$14	\$4	\$10	0.7	115
ECM 10	Install Low-Flow DHW Devices	Yes	114	0.0	0	\$15	\$14	\$4	\$10	0.7	115
Food Se	rvice & Refrigeration Measures		3,848	0.4	0	\$512	\$1,150	\$100	\$1,050	2.1	3,875
ECM 11	Vending Machine Control	Yes	3,848	0.4	0	\$512	\$1,150	\$100	\$1,050	2.1	3,875
	TOTALS (COST EFFECTIVE MEASURES)		344,093	66.5	-52	\$45,369	\$202,050	\$46,947	\$155,103	3.4	340,360
	TOTALS (ALL MEASURES)		344,150	66.6	-52	\$45,377	\$202,485	\$46,947	\$155,538	3.4	340,417

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

### ACADEMIC WING G

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		116,520	24.8	-24	\$15,311	\$62,956	\$10,775	\$52,181	3.4	114,498
ECM 1	Install LED Fixtures	Yes	635	0.0	0	\$85	\$164	\$25	\$139	1.6	640
ECM 2	Retrofit Fixtures with LED Lamps	Yes	115,885	24.8	-24	\$15,226	\$62,792	\$10,750	\$52,042	3.4	113,858
Lighting	Control Measures		10,271	1.7	-2	\$1,349	\$11,311	\$2,770	\$8,541	6.3	10,091
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	8,796	1.5	-2	\$1,156	\$8,836	\$1,075	\$7,761	6.7	8,642
ECM 4	Install High/Low Lighting Controls	Yes	1,475	0.2	0	\$194	\$2 <i>,</i> 475	\$1,695	\$780	4.0	1,449
Domest	ic Water Heating Upgrade		0	0.0	1	\$11	\$124	\$0	\$124	11.3	158
ECM 5	Install Low-Flow DHW Devices	Yes	0	0.0	1	\$11	\$124	\$0	\$124	11.3	158
	TOTALS (COST EFFECTIVE MEASURES)		126,791	26.5	-25	\$16,671	\$74,391	\$13,545	\$60,846	3.6	124,747
	TOTALS (ALL MEASURES)		126,791	26.5	-25	\$16,671	\$74,391	\$13,545	\$60,846	3.6	124,747

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



### ACADEMIC WING H

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO₂e Emissions Reduction (Ibs)
Lighting	Upgrades		45,509	45.6	-8	\$5,987	\$18,519	\$3,019	\$15,500	2.6	44,863
	Install LED Fixtures	Yes	5,225	0.0	0	\$695	\$2,271	\$250	\$2,021	2.9	5,262
ECM 2	Retrofit Fixtures with LED Lamps	Yes	40,283	45.6	-8	\$5,291	\$16,248	\$2,769	\$13,479	2.5	39,601
Lighting	Control Measures		16,371	2.6	-3	\$2,150	\$14,861	\$4,165	\$10,696	5.0	16,085
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	10,089	2.0	-2	\$1,325	\$11,036	\$1,315	\$9,721	7.3	9,913
ECM 4	Install High/Low Lighting Controls	Yes	6,282	0.6	-1	\$825	\$3,825	\$2,850	\$975	1.2	6,172
Motor l	Jpgrades		5,977	1.5	0	\$796	\$8,183	\$0	\$8,183	10.3	6,019
ECM 5	Premium Efficiency Motors	Yes	5,977	1.5	0	\$796	\$8,183	\$0	\$8,183	10.3	6,019
Variable	e Frequency Drive (VFD) Measures		7,540	3.0	0	\$1,003	\$11,890	\$2,000	\$9,890	9.9	7,593
ECM 6	Install VFDs on Chilled Water Pumps	Yes	7,540	3.0	0	\$1,003	\$11,890	\$2,000	\$9,890	9.9	7,593
Unitary	HVAC Measures		24,576	22.6	6	\$3,320	\$157,803	\$7,754	\$150,049	45.2	25,423
ECM 7	Install High Efficiency Air Conditioning Units	No	23,778	21.6	6	\$3,214	\$152,742	\$7,554	\$145,188	45.2	24,618
ECM 8	Install High Efficiency Heat Pumps	No	799	1.0	0	\$106	\$5,061	\$200	\$4,861	45.7	804
HVAC S	ystem Improvements		0	0.0	7	\$56	\$131	\$16	\$115	2.1	767
ECM 9	Install Pipe Insulation	Yes	0	0.0	7	\$56	\$131	\$16	\$115	2.1	767
Domest	ic Water Heating Upgrade		0	0.0	4	\$32	\$57	\$29	\$29	0.9	444
ECM 10	Install Low-Flow DHW Devices	Yes	0	0.0	4	\$32	\$57	\$29	\$29	0.9	444
Food Se	rvice & Refrigeration Measures		1,209	0.1	0	\$161	\$230	\$50	\$180	1.1	1,217
ECM 11	Vending Machine Control	Yes	1,209	0.1	0	\$161	\$230	\$50	\$180	1.1	1,217
	TOTALS (COST EFFECTIVE MEASURES)		76,606	52.8	-1	\$10,184	\$53,872	\$9,279	\$44,594	4.4	76,988
	TOTALS (ALL MEASURES)		101,182	75.4	4	\$13,504	\$211,675	\$17,033	\$194,643	14.4	102,411

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact y our utility provider for details on current programs.

# Adler Center

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO₂e Emissions Reduction (lbs)
Lighting	Upgrades		53,630	<mark>8.</mark> 9	-11	\$7,050	\$23,443	\$3,908	\$19,535	2.8	52,743
ECM 1	Retrofit Fixtures with LED Lamps	Yes	53,630	8.9	-11	\$7,050	\$23,443	\$3,908	\$19,535	2.8	52,743
Lighting	Control Measures		3,640	0.7	-1	\$478	\$3,633	\$1,055	\$2,578	5.4	3,576
ECM 2	Install Occupancy Sensor Lighting Controls	Yes	2,872	0.6	-1	\$377	\$2,508	\$305	\$2,203	5.8	2,822
ECM 3	Install High/Low Lighting Controls	Yes	768	0.1	0	\$101	\$1,125	\$750	\$375	3.7	754
HVAC Sy	stem Improvements		1,076	0.0	0	\$143	\$155	\$26	\$129	0.9	1,084
ECM 4	Install Pipe Insulation	Yes	1,076	0.0	0	\$143	\$155	\$26	\$129	0.9	1,084
Domest	ic Water Heating Upgrade		515	0.0	0	\$69	\$65	\$18	\$47	0.7	519
ECM 5	Install Low-Flow DHW Devices	Yes	515	0.0	0	\$69	\$65	\$18	\$47	0.7	519
Custom	Measures		12,310	0.0	0	\$1,638	\$9,140	<b>\$</b> 0	\$9,140	5.6	12,396
ECM 6	Replace Electric Water Heater with Heat Pump Water Heater	Yes	12,310	0.0	0	\$1,638	\$9,140	\$0	\$9,140	5.6	12,396
	TOTALS (COST EFFECTIVE MEASURES)		71,171	9.6	-12	\$9,378	\$36,436	\$5,007	\$31,429	3.4	70,317
	TOTALS (ALL MEASURES)		71,171	9.6	-12	\$9,378	\$36,436	\$5,007	\$31,429	3.4	70,317

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# BERRIE CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		88,882	21.8	-18	\$11,644	\$35,495	\$6,267	\$29,228	2.5	87,366
ECM 1	Install LED Fixtures	Yes	1,288	0.0	0	\$171	\$788	\$150	\$638	3.7	1,297
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	4,387	2.0	-1	\$575	\$2,732	\$400	\$2,332	4.1	4,310
ECM 3	Retrofit Fixtures with LED Lamps	Yes	83,208	19.8	-17	\$10,898	\$31,976	\$5,717	\$26,259	2.4	81,759
Lighting	Control Measures		21,108	5.1	-4	\$2,765	\$35,226	\$5,920	\$29,306	10.6	20,739
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	18,264	4.8	-4	\$2,392	\$32,526	\$4,135	\$28,391	11.9	17,945
ECM 5	Install High/Low Lighting Controls	Yes	2,844	0.4	-1	\$372	\$2,700	\$1,785	\$915	2.5	2,794
Variable	e Frequency Drive (VFD) Measures		190,930	32.6	0	\$25,411	\$89,850	\$10,500	\$79,350	3.1	192,265
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	190,930	32.6	0	\$25,411	\$89,850	\$10,500	\$79,350	3.1	192,265
Unitary	HVAC Measures		45,026	23.9	17	\$6,165	\$138,445	\$7,684	\$130,761	21.2	47,335
ECM 7	Install High Efficiency Air Conditioning Units	No	40,233	21.2	17	\$5,527	\$130,491	\$7,684	\$122,807	22.2	42,509
ECM 8	Install High Efficiency Heat Pumps	Yes	4,793	2.7	0	\$638	\$7,954	\$0	\$7,954	12.5	4,826
Domesti	ic Water Heating Upgrade		0	0.0	31	\$311	\$7,822	\$712	\$7,110	22.9	3,596
ECM 9	Install High Efficiency Gas-Fired Water Heater	No	0	0.0	22	\$218	\$7,643	\$630	\$7,013	32.2	2,521
ECM 10	Install Low-Flow DHW Devices	Yes	0	0.0	9	\$93	\$179	\$82	\$98	1.0	1,075
Custom	Measures		-14,443	0.0	154	-\$362	\$3,350	\$0	\$3,350	-9.3	3,487
ECM 11	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-14,443	0.0	154	-\$362	\$3,350	\$0	\$3,350	-9.3	3,487
TOTALS (COST EFFECTIVE MEASURES)			305,713	62.2	-13	\$40,550	\$168,705	\$22,769	\$145,936	3.6	306,272
	TOTALS (ALL MEASURES)			83.4	179	\$45,933	\$310,189	\$31,083	\$279,106	6.1	354,788

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# BILL BRADLEY CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO2e Emissions Reduction (Ibs)
Lighting	Upgrades		362,887	53.7	-75	\$47,627	\$119,201	\$15,398	\$103,803	2.2	356,612
ECM 1	Install LED Fixtures	Yes	162,175	24.2	-34	\$21,284	\$79,950	\$7,430	\$72,520	3.4	159,359
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	22,856	2.0	-5	\$2,999	\$2,537	\$100	\$2,437	0.8	22,456
ECM 3	Retrofit Fixtures with LED Lamps	Yes	177,857	27.6	-37	\$23,344	\$36,714	\$7,868	\$28,846	1.2	174,796
Lighting	Control Measures		102,532	13.3	-21	\$13,455	\$48,565	\$20,070	\$28,495	2.1	100,738
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	84,378	10.6	-18	\$11,073	\$28,990	\$3,485	\$25,505	2.3	82,902
ECM 5	Install High/Low Lighting Controls	Yes	18,154	2.7	-4	\$2,382	\$19,575	\$16,585	\$2,990	1.3	17,836
Motor L	Ipgrades		4,907	0.9	0	\$653	\$5,899	\$0	\$5,899	9.0	4,942
ECM 6	Premium Efficiency Motors	Yes	4,907	0.9	0	\$653	\$5,899	\$0	\$5,899	9.0	4,942
Variable	Frequency Drive (VFD) Measures		56,435	3.4	0	\$7,511	\$27,922	\$3,500	\$24,422	3.3	56,829
ECM 7	Install VFDs on Constant Volume (CV) Fans	Yes	13,043	3.0	0	\$1,736	\$6,697	\$1,100	\$5,597	3.2	13,134
ECM 8	Install VFDs on Process/Pool Filtration Pumps	Yes	43,392	0.4	0	\$5,775	\$21,226	\$2,400	\$18,826	3.3	43,695
Domest	ic Water Heating Upgrade		0	0.0	46	\$407	\$4,326	\$765	\$3,561	8.7	5,361
ECM 9	Install Low-Flow DHW Devices	Yes	0	0.0	46	\$407	\$4,326	\$765	\$3,561	8.7	5,361
Food Se	rvice & Refrigeration Measures		6,364	0.7	o	\$847	\$2,640	\$100	\$2,540	3.0	6,409
ECM 10	Replace Refrigeration Equipment	Yes	3,201	0.4	0	\$426	\$1,950	\$0	\$1,950	4.6	3,223
ECM 11	Vending Machine Control	Yes	3,163	0.4	0	\$421	\$690	\$100	\$590	1.4	3,185
	TOTALS (COST EFFECTIVE MEASURES)			72.0	-51	\$70,500	\$208,553	\$39,833	\$168,720	2.4	530,891
	TOTALS (ALL MEASURES)		533,125	72.0	-51	\$70,500	\$208,553	\$39,833	\$168,720	2.4	530,891

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

#### PADAVANO COMMONS & SALAMENO SPIRITUAL CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)		Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO2e Emissions Reduction (lbs)
Lighting	Upgrades		1,633	0.8	0	\$213	\$1,251	\$160	\$1,091	5.1	1,605
ECM 1	Retrofit Fixtures with LED Lamps	Yes	1,633	0.8	0	\$213	\$1,251	\$160	\$1,091	5.1	1,605
Lighting	Lighting Control Measures		255	0.1	0	\$33	\$540	\$70	\$470	14.1	251
ECM 2	Install Occupancy Sensor Lighting Controls	No	255	0.1	0	\$33	\$540	\$70	\$470	14.1	251
HVAC S	HVAC System Improvements		677	0.0	0	\$90	\$239	\$40	\$199	2.2	682
ECM 3	Install Pipe Insulation	Yes	677	0.0	0	\$90	\$239	\$40	\$199	2.2	682
Domest	ic Water Heating Upgrade		245	0.0	0	\$33	\$22	\$11	\$11	0.3	247
ECM 4	Install Low-Flow DHW Devices	Yes	245	0.0	0	\$33	\$22	\$11	\$11	0.3	247
Custom	Custom Measures		3,077	0.0	0	\$410	\$2,070	\$0	\$2,070	5.0	3,099
ECM 5	Replace Electric Water Heater with Heat Pump Water Heater	Yes	3,077	0.0	0	\$410	\$2,070	\$0	\$2 <i>,</i> 070	5.0	3,099
	TOTALS (COST EFFECTIVE MEASURES)		5,632	0.8	0	\$746	\$3,581	\$211	\$3,370	4.5	5,632
	TOTALS (ALL MEASURES)		5,887	0.9	0	\$779	\$4,121	\$281	\$3,840	4.9	5,882

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



# STUDENT CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		81,185	11.7	-16	\$10,670	\$21,922	\$3,474	\$18,448	1.7	79,924
ECM 1	Install LED Fixtures	Yes	2,891	0.0	0	\$385	\$1,412	\$150	\$1,262	3.3	2,911
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,814	0.3	0	\$238	\$688	\$100	\$588	2.5	1,782
ECM 3	Retrofit Fixtures with LED Lamps	Yes	76,481	11.4	-15	\$10,047	\$19,822	\$3,224	\$16,598	1.7	75,230
Lighting	Control Measures		34,946	4.6	-7	\$4,588	\$23,324	\$5,400	\$17,924	3.9	34,335
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	20,918	3.1	-4	\$2,746	\$18,824	\$2,260	\$16,564	6.0	20,552
ECM 5	Install High/Low Lighting Controls	Yes	14,028	1.5	-3	\$1,842	\$4,500	\$3,140	\$1,360	0.7	13,783
HVAC System Improvements			0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670
ECM 6	Install Pipe Insulation	Yes	0	0.0	14	\$123	\$240	\$36	\$204	1.7	1,670
Domestic Water Heating Upgrade			0	0.0	6	\$53	\$189	\$18	\$171	3.2	728
ECM 7	Install Low-Flow DHW Devices	Yes	0	0.0	6	\$53	\$189	\$18	\$171	3.2	728
Food Ser	rvice & Refrigeration Measures		8,120	0.8	0	\$1,081	\$4,026	\$590	\$3,436	3.2	8,177
ECM 8	Refrigerator/Freezer Case Electrically Commutated Motors	Yes	4,493	0.4	0	\$598	\$3,336	\$440	\$2,896	4.8	4,525
ECM 9	Vending Machine Control	Yes	3,627	0.4	0	\$483	\$690	\$150	\$540	1.1	3,652
Custom	Measures		-65,650	0.0	700	-\$2,716	\$8,960	\$0	\$8,960	-3.3	15,852
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-65,650	0.0	700	-\$2,716	\$8,960	\$0	\$8,960	-3.3	15,852
TOTALS (COST EFFECTIVE MEASURES)			124,252	17.1	-2	\$16,515	\$49,701	\$9,518	\$40,183	2.4	124,833
TOTALS (ALL MEASURES)			58,602	17.1	698	\$13,799	\$58,661	\$9,518	\$49,143	3.6	140,685

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# SHARP SUSTAINABILITY CENTER

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting	Upgrades		1,827	0.6	0	\$111	\$1,445	\$269	\$1,176	10.6	1,839
ECM 1	Retrofit Fixtures with LED Lamps	Yes	1,827	0.6	0	\$111	\$1,445	\$269	\$1,176	10.6	1,839
Lighting	Control Measures		443	0.1	0	\$27	\$990	\$280	\$710	26.4	446
ECM 2	Install Occupancy Sensor Lighting Controls	No	359	0.1	0	\$22	\$540	\$70	\$470	21.6	362
ECM 3	Install High/Low Lighting Controls	No	84	0.0	0	\$5	\$450	\$210	\$240	47.3	84
Variable	Frequency Drive (VFD) Measures		2,183	0.7	0	\$133	\$8,442	\$150	\$8,292	62.6	2,198
ECM 4	Install VFDs on Heating Water Pumps	No	2,183	0.7	0	\$133	\$8,442	\$150	\$8,292	62.6	2,198
	TOTALS (COST EFFECTIVE MEASURES)		1,827	0.6	0	\$111	\$1,445	\$269	\$1,176	10.6	1,839
	TOTALS (ALL MEASURES)		4,452	1.4	0	\$270	\$10,878	\$699	\$10,179	37.7	4,483

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



# LAUREL HALL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		148,594	24.3	-31	\$19,488	\$42,905	\$6,987	\$35,918	1.8	146,052
ECM 1	Install LED Fixtures	Yes	1,296	0.0	0	\$173	\$824	\$200	\$624	3.6	1,306
ECM 2	Retrofit Fixtures with LED Lamps	Yes	147,298	24.3	-31	\$19,315	\$42,081	\$6,787	\$35,294	1.8	144,746
Lighting	Control Measures		50,354	5.4	-11	\$6,602	\$29,041	\$15,295	\$13,746	2.1	49,473
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	5,059	2.0	-1	\$663	\$11,266	\$1,480	\$9,786	14.8	4,971
ECM 4	Install High/Low Lighting Controls	Yes	45,294	3.4	-9	\$5,939	\$17,775	\$13,815	\$3,960	0.7	44,502
Variable	e Frequency Drive (VFD) Measures		24,997	10.4	0	\$3,327	\$22,782	\$3,300	\$19,482	5.9	25,172
ECM 5	Install VFDs on Constant Volume (CV) Fans	Yes	24,997	10.4	0	\$3,327	\$22,782	\$3,300	\$19,482	5.9	25,172
Gas Hea	ting (HVAC/Process) Replacement		0	0.0	36	\$342	\$168,506	\$11,088	\$157,418	460.3	4,251
ECM 6	Install High Efficiency Hot Water Boilers	No	0	0.0	36	\$342	\$168,506	\$11,088	\$157,418	460.3	4,251
Domest	ic Water Heating Upgrade		82	0.0	0	\$11	\$7	\$2	\$5	0.5	82
ECM 7	Install Low-Flow DHW Devices	Yes	82	0.0	0	\$11	\$7	\$2	\$5	0.5	82
Food Se	rvice & Refrigeration Measures		4,775	0.5	0	\$636	\$920	\$150	\$770	1.2	4,808
ECM 8	Vending Machine Control	Yes	4,775	0.5	0	\$636	\$920	\$150	\$770	1.2	4,808
Custom	Measures		-19,695	0.0	210	-\$643	\$3,550	\$0	\$3,550	-5.5	4,756
ECM 9	Replace Gas Fired Water Heater with Heat Pump Water Heater	No	-19,695	0.0	210	-\$643	\$3,550	\$0	\$3,550	-5.5	4,756
	TOTALS (COST EFFECTIVE MEASURES)		228,802	40.7	-41	\$30,064	\$95,656	\$25,734	\$69,922	2.3	225,587
	TOTALS (ALL MEASURES)			40.7	205	\$29,763	\$267,712	\$36,822	\$230,890	7.8	234,594

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# PINE HALL

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades		57,754	10.6	-10	\$7,596	\$30,725	\$5,533	\$25,192	3.3	56,973
ECM 1	Install LED Fixtures	Yes	8,769	0.1	0	\$1,166	\$12,816	\$1,155	\$11,661	10.0	8,821
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	2,109	0.8	0	\$279	\$1,986	\$282	\$1,704	6.1	2,095
ECM 3	Retrofit Fixtures with LED Lamps	Yes	46,847	9.7	-10	\$6,147	\$15 <i>,</i> 850	\$4,096	\$11,754	1.9	46,029
ECM 4	Install LED Exit Signs	Yes	29	0.0	0	\$4	\$72	\$0	\$72	19.1	28
Lighting	Control Measures		10,070	1.5	-2	\$1,322	\$9,400	\$2,975	\$6,425	4.9	9,899
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	6,240	1.2	-1	\$819	\$6,750	\$1,540	\$5,210	6.4	6,131
ECM 6	Install Photocell Controls	Yes	213	0.0	0	\$28	\$400	\$0	\$400	14.1	214
ECM 7	Install High/Low Lighting Controls	Yes	3,617	0.3	-1	\$475	\$2,250	\$1,435	\$815	1.7	3,554
Variable	Frequency Drive (VFD) Measures		22,016	1.6	0	\$2,930	\$68,140	\$2,000	\$66,140	22.6	22,170
ECM 8	Install VFDs on Heating Water Pumps	No	22,016	1.6	0	\$2,930	\$68,140	\$2,000	\$66,140	22.6	22,170
Unitary I	IVAC Measures		950	0.8	0	\$126	\$9,280	\$416	\$8,864	70.1	957
ECM 9	Install High Efficiency Air Conditioning Units	No	950	0.8	0	\$126	\$9,280	\$416	\$8,864	70.1	957
HVAC Sy	stem Improvements		0	0.0	16	<b>\$145</b>	\$220	\$28	\$192	1.3	1,905
ECM 10	Install Pipe Insulation	Yes	0	0.0	16	\$145	\$220	\$28	\$192	1.3	1,905
Domesti	c Water Heating Upgrade		0	0.0	3	\$25	\$118	\$29	\$89	3.6	326
ECM 11	Install Low-Flow DHW Devices	Yes	0	0.0	3	\$25	\$118	\$29	\$89	3.6	326
Food Ser	vice & Refrigeration Measures		1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
ECM 12	Vending Machine Control	Yes	1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
	TOTALS (COST EFFECTIVE MEASURES)		69,778	12.3	7	\$9,348	\$40,924	\$8,615	\$32,308	3.5	71,071
	TOTALS (ALL MEASURES)		92,745	14.8	7	\$12,404	\$118,344	\$11,031	\$107,313	8.7	94,198

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# THE OVERLOOK

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO2e Emissions Reduction (Ibs)
Lighting	Upgrades		68,764	18.2	-14	\$9,006	\$48,569	\$5,739	\$42,830	4.8	67,571
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	17,469	5.8	-4	\$2,288	\$23,530	\$1,455	\$22,075	9.6	17,164
ECM 2	Retrofit Fixtures with LED Lamps	Yes	51,295	12.5	-11	\$6,718	\$25,039	\$4,284	\$20,755	3.1	50,407
Lighting	Control Measures		5,391	1.7	-1	\$706	\$10,260	\$5,025	\$5,235	7.4	5,296
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	3,296	0.8	-1	\$432	\$4,860	\$630	\$4,230	9.8	3,238
ECM 4	Install High/Low Lighting Controls	Yes	2,095	0.9	0	\$274	\$5,400	\$4,395	\$1,005	3.7	2,058
Unitary	HVAC Measures		6,063	6.1	0	\$807	\$70,597	\$3,400	\$67,197	83.3	6,106
ECM 5	Install High Efficiency Air Conditioning Units	No	6,063	6.1	0	\$807	\$70,597	\$3,400	\$67,197	83.3	6,106
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
ECM 6	Vending Machine Control	Yes	1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
	TOTALS (COST EFFECTIVE MEASURES)		76,109	20.1	-15	\$9,972	\$59,289	\$10,814	\$48,475	4.9	74,836
	TOTALS (ALL MEASURES)		82,173	26.2	-15	\$10,779	\$129,886	\$14,214	\$115,672	10.7	80,941

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# CPAS, LODGE, FIRE SAFETY BUILDING

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO₂e Emissions Reduction (Ibs)
Lighting	Upgrades		45,111	10.0	-4	\$5,959	\$49,371	\$9,404	\$39,967	6.7	44,901
ECM 1	Install LED Fixtures	Yes	20,647	0.0	0	\$2,748	\$10,403	\$1,900	\$8,503	3.1	20,792
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	3,994	2.5	-1	\$523	\$6,676	\$837	\$5,839	11.2	3,925
ECM 3	Retrofit Fixtures with LED Lamps	Yes	20,469	7.5	-4	\$2,688	\$32,292	\$6,667	\$25,625	9.5	20,185
Lighting	Control Measures		2,191	0.9	0	\$287	\$5,930	\$1,145	\$4,785	16.7	2,153
ECM 4	Install Occupancy Sensor Lighting Controls	No	1,978	0.8	0	\$259	\$5,480	\$725	\$4,755	18.4	1,943
ECM 5	Install High/Low Lighting Controls	Yes	214	0.1	0	\$28	\$450	\$420	\$30	1.1	210
Motor L	Jpgrades		2,012	0.4	0	\$268	\$2,717	\$0	\$2,717	10.1	2,026
ECM 6	Premium Efficiency Motors	Yes	2,012	0.4	0	\$268	\$2,717	\$0	\$2,717	10.1	2,026
Unitary	HVAC Measures		604	0.3	2	\$96	\$7,376	\$206	\$7,170	75.0	788
ECM 7	Install High Efficiency Air Conditioning Units	No	604	0.3	2	\$96	\$7,376	\$206	\$7,170	75.0	788
HVAC S	ystem Improvements		0	0.0	40	\$394	\$583	\$76	\$507	1.3	4,675
ECM 8	Install Pipe Insulation	Yes	0	0.0	40	\$394	\$583	\$76	\$507	1.3	4,675
Domest	ic Water Heating Upgrade		20,390	0.0	0	\$2,715	\$7,781	\$1,340	\$6,441	2.4	20,556
ECM 9	Install Low-Flow DHW Devices	Yes	20,390	0.0	0	\$2,715	\$7,781	\$1,340	\$6,441	2.4	20,556
Food Se	rvice & Refrigeration Measures		1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
ECM 10	Vending Machine Control	Yes	1,954	0.2	0	\$260	\$460	\$50	\$410	1.6	1,968
	TOTALS (COST EFFECTIVE MEASURES)			10.8	36	\$9,625	\$61,362	\$11,290	\$50,072	5.2	74,336
TOTALS (ALL MEASURES)			72,262	11.8	37	\$9,979	\$74,218	\$12,221	\$61,997	6.2	77,067
* - All ince	entives presented in this table are included as placeholders for planning purposes and a	re based on pre	viously run s	state rebate	programs. C	ontact y our uti	lity provider for	details on cur	rent programs.		4

# LINDEN HALL

Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Savings	Savings	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Upgrades		19,639	2.0	-1	\$2,604	\$8,822	\$1,322	\$7,500	2.9	19,667
Install LED Fixtures	Yes	15,111	0.0	0	\$2,011	\$5,545	\$500	\$5,045	2.5	15,217
Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	551	0.2	0	\$72	\$550	\$80	\$470	6.5	541
Retrofit Fixtures with LED Lamps	Yes	3,977	1.8	-1	\$520	\$2,727	\$742	\$1,985	3.8	3,909
Control Measures		3,664	1.2	-1	\$479	\$10,487	\$2,535	\$7,952	16.6	3,600
Install Occupancy Sensor Lighting Controls	No	2,047	0.9	0	\$268	\$7,562	\$225	\$7,337	27.4	2,011
Install High/Low Lighting Controls	Yes	1,618	0.3	0	\$212	\$2,925	\$2,310	\$615	2.9	1,589
Chiller Replacement		8,314	-7.7	0	\$1,106	\$93,006	\$8,190	\$84,816	76.7	8,372
Install High Efficiency Chillers	No	8,314	-7.7	0	\$1,106	\$93,006	\$8,190	\$84,816	76.7	8,372
TOTALS (COST EFFECTIVE MEASURES)		21,256	2.3	-1	\$2,815	\$11,747	\$3,632	\$8,115	2.9	21,256
TOTALS (ALL MEASURES)		31,617	-4.5	-2	\$4,189	\$112,315	\$12,047	\$100,268	23.9	31,639
5	s Upgrades Install LED Fixtures Retrofit Fluorescent Fixtures with LED Lamps and Drivers Retrofit Fixtures with LED Lamps s Control Measures Install Occupancy Sensor Lighting Controls Install Occupancy Sensor Lighting Controls Chiller Replacement Install High Efficiency Chillers TOTALS (COST EFFECTIVE MEASURES)	Energy Conservation MeasureEffective?Upgrades	Energy Conservation MeasureCost Effective?Electric Savings (kWh)Upgrades19,639Install LED FixturesYes15,111Retrofit Fluorescent Fixtures with LED Lamps and DriversYes551Retrofit Fixtures with LED LampsYes3,977Control MeasuresYes3,977Install Occupancy Sensor Lighting ControlsNo2,047Install High/Low Lighting ControlsYes1,618Chiller ReplacementYes1,618Install High Efficiency ChillersNo8,314TOTALS (ALL MEASURES)21,256	Energy Conservation MeasureCost Effective?Electric Savings (kWh)Demand Savings (kWh)Upgrades19,6392.0Install LED FixturesYes15,1110.0Retrofit Fluorescent Fixtures with LED Lamps and DriversYes5510.2Retrofit Fixtures with LED LampsYes3,9771.8Control MeasuresYes3,9771.8Install Occupancy Sensor Lighting ControlsNo2,0470.9Install High/Low Lighting ControlsYes1,6180.3Chiller ReplacementNo8,314-7.7Install High Efficiency ChillersNo8,314-7.7TOTALS (ALL MEASURES)21,2562.3	Energy Conservation MeasureCost Effective?Electric Savings (kWh)Peuel Savings (kWh)Upgrades19,6392.0-1Install LED FixturesYes15,1110.00Retrofit Fluorescent Fixtures with LED Lamps and DriversYes5510.20Retrofit Fixtures with LED LampsYes3,9771.8-1control MeasuresYes3,6641.2-1Install Occupancy Sensor Lighting ControlsNo2,0470.90Install High/Low Lighting ControlsYes1,6180.30Chiller ReplacementNo8,314-7.70Install High Efficiency ChillersNo8,314-7.70TOTALS (ALL MEASURES)21,2562.3-1	Energy Conservation MeasureCost Effective?Annual Electric SavingsPeak Demand SavingsAnnual Fuel SavingsEnergy Cost SavingsUpgrades19,6392.0-1\$2,604Install LED FixturesYes15,1110.00\$2,011Retrofit Fluorescent Fixtures with LED Lamps and DriversYes5510.20\$72Retrofit Fixtures with LED LampsYes3,6641.2-1\$520Control MeasuresYes3,6641.2-1\$479Install Occupancy Sensor Lighting ControlsNo2,0470.90\$268Install High/Low Lighting ControlsYes1,6180.30\$212Chiller ReplacementNo8,314-7.70\$1,106Install High Efficiency ChillersNo8,314-7.70\$1,106TOTALS (ALL MEASURES)21,2562.3-1\$2,815	Energy Conservation MeasureAnnual Effective?Peak Savings (kWh)Annual Fuel Savings (kW)Energy Cost Savings (s)Estimated M&L Cost (s)g Upgrades19,6392.0-1\$2,604\$8,822Install LED FixturesYes15,1110.00\$2,011\$5,545Retrofit Fluorescent Fixtures with LED Lamps and DriversYes5510.20\$72\$550Retrofit Fixtures with LED LampsYes3,9771.8-1\$52.0\$2,727g Control MeasuresYes3,6641.2-1\$479\$10,487Install Occupancy Sensor Lighting ControlsNo2,0470.90\$268\$7,562Install High /Low Lighting ControlsYes1,6180.30\$212\$2,925Chiller ReplacementNo8,314-7.70\$1,106\$93,006Install High Efficiency ChillersNo8,314-7.70\$1,106\$93,006TOTALS (ALL MEASURES)21,2562.3-1\$2,815\$11,747	Annual Cost SavingsPeak SavingsAnnual Fuel SavingsEnergy Cost SavingsEstimated Incentive Incentive (\$)Upgrades19,6392.0-1\$2,604\$8,822\$1,322Install LED FixturesYes15,1110.00\$2,011\$5,545\$500Retrofit Fluorescent Fixtures with LED Lamps and DriversYes5510.20\$72\$550\$80Retrofit Fixtures with LED LampsYes3,9771.8-1\$52.00\$2,727\$742Control MeasuresYes3,6641.2-1\$479\$10,487\$2,535Install Occupancy Sensor Lighting ControlsNo2,0470.90\$268\$7,562\$225Install High/Low Lighting ControlsYes1,6180.30\$212\$2,925\$2,310Chiller ReplacementNo8,314-7.70\$1,106\$93,006\$8,190Install High Efficiency ChillersNo8,314-7.70\$1,106\$93,006\$8,190TOTALS (ALL MEASURES)21,2562.3-1\$2,815\$11,747\$3,632	Annual Energy Conservation MeasureCost Effective?Annual Electic Savings (kW)Peak Demand Savings (kW)Annual Fuel Savings (s)Energy Cost Savings (s)Estimated M&L Cost (s)Estimated Net M&L Cost (s)Upgrades19,6392.0-1\$2,604\$8,822\$1,322\$7,500Install LED FixturesYes15,1110.00\$2,011\$5,545\$500\$5,045Retrofit Fluorescent Fixtures with LED Lamps and DriversYes5510.20\$72\$550\$80\$470Retrofit Fixtures with LED LampsYes3,6641.2-1\$479\$10,487\$2,535\$7,952Control MeasuresNo2,0470.90\$268\$7,562\$22.5\$7,337Install Occupancy Sensor Lighting ControlsNo2,0470.90\$212\$2,925\$2,310\$615Chiller ReplacementYes1,6180.30\$212\$2,925\$2,310\$615Install High Efficiency ChillersNo8,314-7.70\$1,106\$93,006\$8,190\$84,816Install High Efficiency ChillersNo8,314-7.70\$1,106\$93,006\$8,190\$84,816Install High Efficiency ChillersXesXes21,2562.3-1\$2,815\$11,747\$3,632\$8,115TOTALS (ALL MEASURES)XesXesXesXesXesXesXes\$4,189\$112,315\$10,0	Annual Energy Conservation MeasureCost Effective?Annual Cost Effective?Peak Savings (kW)Annual Seavings (kW)Energy Cost Savings (s)Estimated M&L Cost (s)Estimated Ne M&L Cost (s)Simple Period (s)Upgrades19,6392.0-1\$2,604\$8,822\$1,322\$7,5002.9Install LED FixturesYes15,110.00\$2,011\$5,545\$500\$5,0452.5Retrofit Fluorescent Fixtures with LED Lamps and DriversYes3,9771.8-15520\$2,727\$742\$1,9823.8Control MeasuresYes3,6641.2-1\$479\$10,487\$2,535\$7,95216.6Install Cocupancy Sensor Lighting ControlsNo2,0470.90\$212\$2,925\$2,310\$6152.9Install High Efficiency ChillersNo8,314-7.70\$1,106\$93,006\$8,190\$84,81676.7Install High Efficiency ChillersNo8,314-7.70\$1,106\$93,006\$8,190\$84,81676.7TOTALS (CALL MEASURES)No8,314-7.70\$1,106\$93,006\$8,190\$84,81676.7TOTALS (ALL MEASURES)S1,617-4.5-2\$4,189\$11,215\$12,047\$100,26823.9

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

# CAMPUS LIGHTING & SECURITY BOOTH

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)		Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)		CO2e Emissions Reduction (Ibs)
Lighting	Upgrades		189,305	0.0	0	\$25,489	\$62,409	\$20,624	\$41,785	1.6	190,628
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,436	0.0	0	\$193	\$390	\$60	\$330	1.7	1,446
ECM 2	Retrofit Fixtures with LED Lamps	Yes	187,868	0.0	0	\$25,296	\$62,019	\$20,564	\$41,455	1.6	189,182
Lighting	Control Measures		22,995	0.0	0	\$3,096	\$5,400	\$0	\$5,400	1.7	23,156
ECM 3	Install Photocell Controls	Yes	22,995	0.0	0	\$3 <i>,</i> 096	\$5,400	\$0	\$5,400	1.7	23,156
TOTALS (COST EFFECTIVE MEASURES)			212,300	0.0	0	\$28,586	\$67,809	\$20,624	\$47,185	1.7	213,784
	TOTALS (ALL MEASURES)		212,300	0.0	0	\$28,586	\$67,809	\$20,624	\$47,185	1.7	213,784

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.



## ENERGY EFFICIENT BEST PRACTICES



- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls
  Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window
  Treatments/Coverings

- Clean and/or Replace
  HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler
  Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

### See individual reports for specific EE Best Practices by building



## WATER BEST PRACTICES





- Leak Detection and Repair
- Toilets and Urinals
- Faucets and Showerheads
- Commercial Kitchen Equipment
- Laundry Equipment
- Cooling Towners
- Steam Boiler System
- Pools and Spas

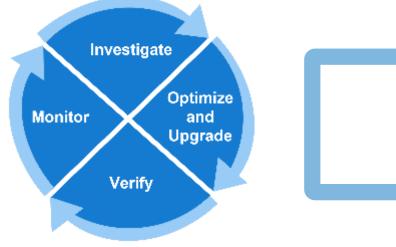
- Laboratory and Medical Equipment
- Water Metering and Submetering
- Vehicle Washing
- Single Pass Cooling System
- Landscaping and Irrigation
- On-Site Alternative Water Sources

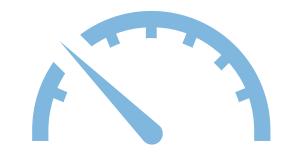
See individual reports for specific Water Best Practices by building



## MEASURES FOR FUTURE CONSIDERATION

- Retro-Commissioning Study
- Upgrade/Replace Energy Management System
- Troubleshoot Condensate Return System
- Electric Submeter
- Install High Efficiency Energy Recovery Units (ERUs)
- Pool Heating System Upgrades
- Disaggregate Boiler System

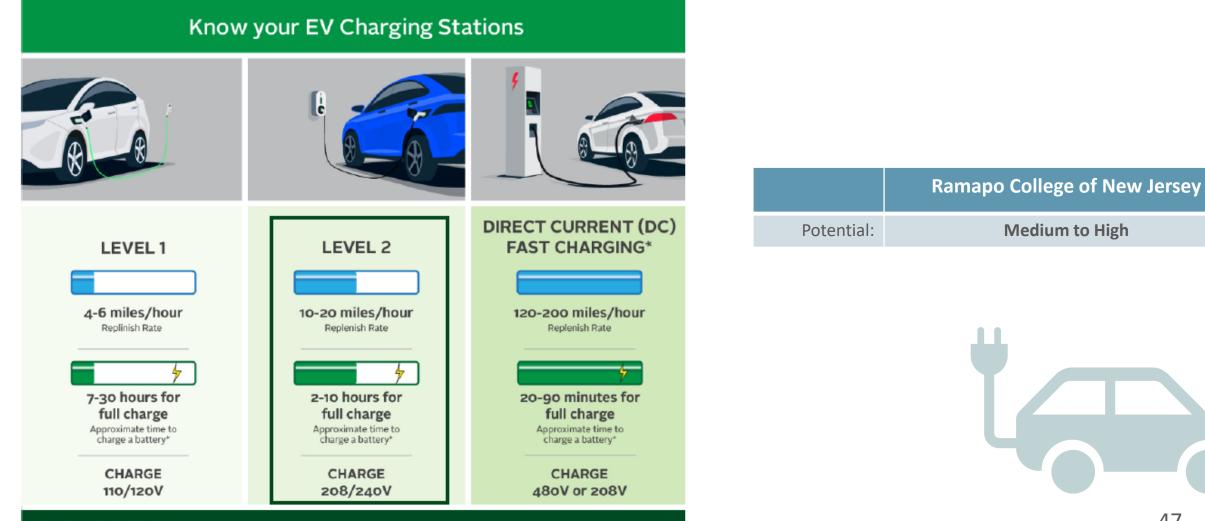






## EV CHARGING STATION POTENTIAL

NJCleanEnergy.com/EV



- -

## SOLAR ENERGY GENERATION POTENTIAL

NJCleanEnergy.com/renewable-energy

	Ramapo Campus
Potential:	HIGH
System Potential: (kW)	1,457
Electric Generation: (kWh per year)	1,735,827
Displaced Cost: (per year)	\$233,720



## FINANCING MECHANISM: ESIP

NJCleanEnergy.com/ESIP

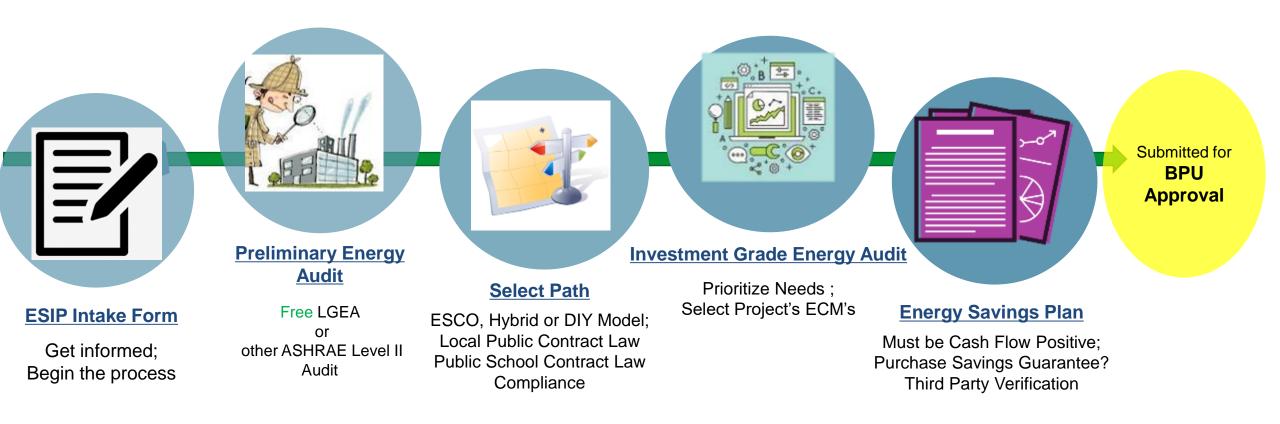
### **ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)**

- Energy Performance Contracting = NJ ESIP Program
- A creative tool and financing mechanism that allows public entities to make energy efficiency improvements without impacting their budgets
- Administered by the NJBPU
- Project is paid for with the value of its own energy savings
- 2 Options: Lease Purchase Loan or Bond
- 15 or 20 year pay back term
- NJBPU Approved Incentive Programs
  - Utility or NJCEP
- Can be combined with Federal/State Grants
- No upfront capital expenses
- No referendum or impact to tax payers



## ENERGY SAVINGS IMPROVEMENT PROGRAM

NJCleanEnergy.com/ESIP





## ENERGY SAVINGS IMPROVEMENT PROGRAM

NJCleanEnergy.com/ESIP

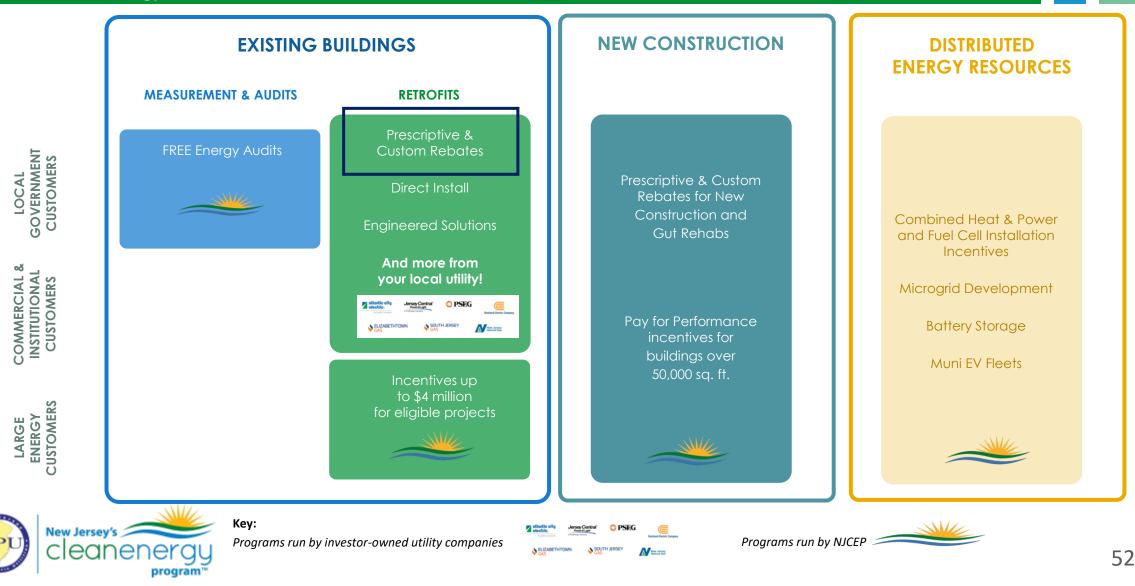
### FOR MORE INFORMATION

Michelle Rossi ESIP Coordinator ESIP@bpu.nj.gov o: 609.913.6295 c: 609.915.0903



### C&I ENERGY EFFICIENCY PROGRAMS

#### NJCleanEnergy.com



## UTILITY RUN ENERGY EFFICIENCY PROGRAMS\*

#### NJCleanEnergy.com/Transition

### **PRESCRIPTIVE & CUSTOM REBATES:**

• Individual high efficiency equipment rebates for renovation, remodeling, and equipment replacement

- Flexibility to do a little or a lot
- No size requirement

### **DIRECT INSTALL**

#### **ENERGY MANAGEMENT :**

- Turn-key retrofit program to replace outdated and inefficient equipment including, lighting, HVAC, refrigeration, etc.
- The facility must have an average electric peak demand <200kW in the previous year to qualify
- Includes the Building Tune-up (BT), Retro-commissioning (RCx), and Strategic Energy Management (SEM) subprograms. These subprograms offer a comprehensive mix of custom energy-savings measures such as basic HVAC tune-ups, building systems tune-ups, controls' calibration, diagnostic testing, and installation of measures to enhance your building's energy performance and savings.

### **ENGINEERED SOLUTIONS:**

- Comprehensive, whole-building approach to saving energy
- The facility must have an average electric peak demand >200kW in the previous year to qualify

\*Other programs may be available to you. Check with your Utility Provider to see a full list of offering and what you may be qualified for.

## UTILITY RUN ENERGY EFFICIENCY PROGRAMS

### **Rockland Electric Company**

Phil Madnick – <u>MadnickP@oru.com</u> Kyle Haddock – <u>HaddockK@oru.com</u> PSE&G

David Kirsch – <u>David.Kirsch@pseg.com</u> Steve Barba – <u>Steven.T.Barba@pseg.com</u>



# FOR MORE INFORMATION

### Sarah Walters – LGEA Project Manager

SWalters@trccompanies.com (732) 589-7372

### Moussa Traore – LGEA Technical Manager

MTraore@trccompanies.com (732) 902-1797

### **Ryan Knippenberg – LGEA Energy Auditor**

RKnippenberg@trccompanies.com

(732) 439-7184



