Local Government Energy Audit Report

Whitman Elementary & Trailer

September 4, 2024

Prepared for:
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Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based on previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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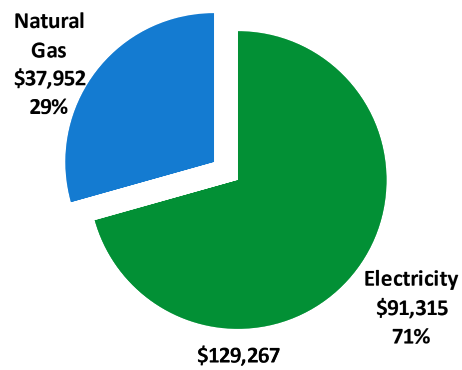
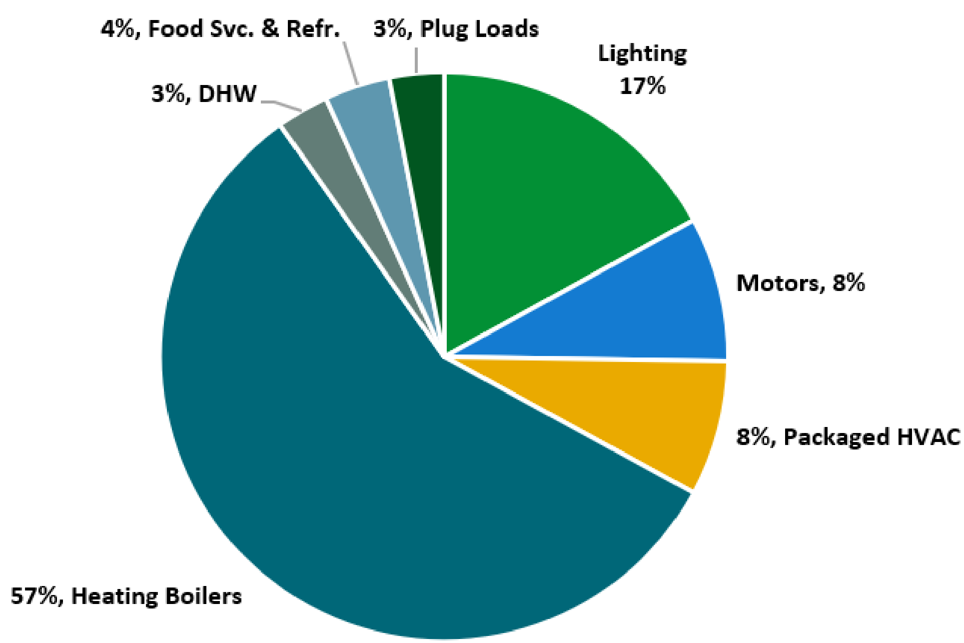
1 Executive Summary

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Whitman Elementary & Trailer. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT

Annual Energy Utilities	Costs: $129,267 Electricity: 439,014 kWh Natural Gas: 21,385 Therms Water: 531,333 Gallons	
ENERGY STAR® Benchmarking Score	69 *(1-100 scale)*	Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.



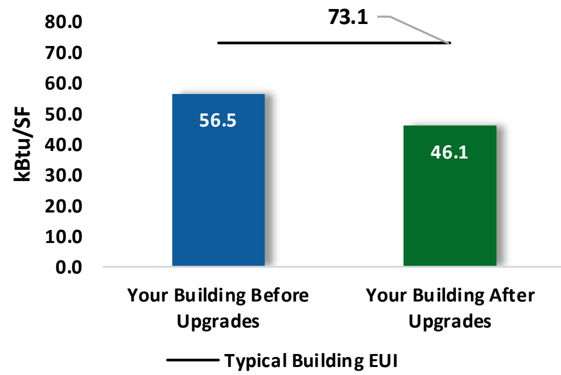
Energy Use by System

POTENTIAL IMPROVEMENTS

This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

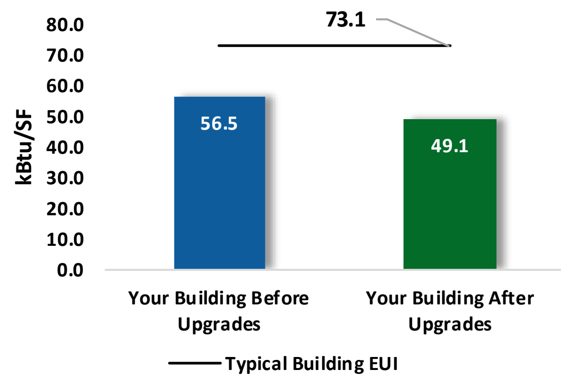
Scenario 1: Full Package (All Evaluated Measures)

Installation Cost	$497,230
Potential Rebates & Incentives[1]	$36,870
Annual Cost Savings	$38,394
Annual Energy Savings	Electricity: 179,780 kWh Natural Gas: 563 Therms
Greenhouse Gas Emission Savings	94 Tons
Simple Payback	12.0 Years
Site Energy Savings (All Utilities)	18%



Scenario 2: Cost Effective Package[2]

Installation Cost	$100,030
Potential Rebates & Incentives	$19,070
Annual Cost Savings	$29,480
Annual Energy Savings	Electricity: 142,895 kWh Natural Gas: -137 Therms
Greenhouse Gas Emission Savings	71 Tons
Simple Payback	2.7 Years
Site Energy Savings (all utilities)	13%



On-site Generation Potential

Photovoltaic	High
Combined Heat and Power	None

[1] Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

[2] A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**99,893**	**25.1**	**-20**	**$20,415**	**$59,590**	**$11,750**	**$47,840**	**2.3**	**98,195**
ECM 1	Install LED Fixtures	Yes	1,945	0.0	0	$405	$1,600	$300	$1,300	3.2	1,958
ECM 2	Retrofit Fixtures with LED Lamps	Yes	97,948	25.1	-20	$20,010	$57,990	$11,450	$46,540	2.3	96,236
Lighting Control Measures			**31,020**	**7.7**	**-6**	**$6,337**	**$34,060**	**$7,130**	**$26,930**	**4.2**	**30,478**
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	27,720	7.1	-6	$5,663	$28,710	$3,440	$25,270	4.5	27,235
ECM 4	Install High/Low Lighting Controls	Yes	3,301	0.6	-1	$674	$5,350	$3,690	$1,660	2.5	3,243
Variable Frequency Drive (VFD) Measures			**23,344**	**11.4**	**0**	**$4,856**	**$92,700**	**$2,400**	**$90,300**	**18.6**	**23,507**
ECM 5	Install VFDs on Constant Volume (CV) Fans	No	23,344	11.4	0	$4,856	$92,700	$2,400	$90,300	18.6	23,507
Unitary HVAC Measures			**20,106**	**30.6**	**0**	**$4,182**	**$299,800**	**$15,400**	**$284,400**	**68.0**	**20,247**
ECM 6	Install High Efficiency Air Conditioning Units	No	20,106	30.6	0	$4,182	$299,800	$15,400	$284,400	68.0	20,247
Domestic Water Heating Upgrade			**1,112**	**0.0**	**13**	**$467**	**$310**	**$140**	**$170**	**0.4**	**2,675**
ECM 7	Install Low-Flow DHW Devices	Yes	1,112	0.0	13	$467	$310	$140	$170	0.4	2,675
Food Service & Refrigeration Measures			**10,870**	**1.2**	**0**	**$2,261**	**$6,070**	**$50**	**$6,020**	**2.7**	**10,946**
ECM 8	Replace Refrigeration Equipment	Yes	9,258	1.1	0	$1,926	$5,800	$0	$5,800	3.0	9,323
ECM 9	Vending Machine Control	Yes	1,612	0.2	0	$335	$270	$50	$220	0.7	1,623
Custom Measures* **			**-6,565**	**0.0**	**70**	**-$123**	**$4,700**	**$0**	**$4,700**	**-38.2**	**1,585**
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater***	No	-6,565	0.0	70	-$123	$4,700	$0	$4,700	-38.2	1,585
TOTALS (COST EFFECTIVE MEASURES)			**142,895**	**34.0**	**-14**	**$29,480**	**$100,030**	**$19,070**	**$80,960**	**2.7**	**142,294**
TOTALS (ALL MEASURES)			**179,780**	**76.0**	**56**	**$38,394**	**$497,230**	**$36,870**	**$460,360**	**12.0**	**187,633**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

*** - Negative payback explained in section 4.4

All Evaluated Energy Improvements[3]

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures.**

[3] TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations.

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decision to make, such as:

- How will the project be funded/and or financed?
- Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

Utility-run energy efficiency programs and New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives ***before*** purchasing materials or starting installation.

Options from Your Utility Company

Prescriptive and Custom Rebates

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the Prescriptive and Custom Rebates program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval may be required for some incentives. Contact your utility company for more details prior to project installation.

Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized contractor. This program can provide incentives up to 70% or 80% of the cost of selected measures. A Direct Install contractor will assess and verify individual measure eligibility and perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

Engineered Solutions

The Engineered Solutions program provides tailored energy-efficiency assistance and turnkey engineering services to municipalities, universities, schools, hospitals, and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. The program provides all professional services from audit, design, construction administration, to commissioning and measurement and verification for custom whole-building energy-efficiency projects. Engineered Solutions allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs.

For more details on these programs please contact your utility provider.

Options from New Jersey's Clean Energy Program

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is *required to participate in ESIP.*

Resiliency with Return on Investment through Combined Heat and Power (CHP)

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Successor Solar Incentive Program (SuSI)

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

Large Energy User Program (LEUP)

LEUP is designed to promote self-investment in energy efficiency for the largest energy consumers in the state. Customers in this category spend about $5 million a year on energy bills. This program incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

For more details on these programs please visit New Jersey's Clean Energy Program website.

2 Existing Conditions

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for Whitman Elementary & Trailer. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On April 4, 2024, TRC performed an energy audit at Whitman Elementary & Trailer located in Turnersville, New Jersey. TRC met with Bob Schoenfeldt to review the facility operations and help focus our investigation on specific energy-using systems.

Whitman Elementary is a one-story, 59,411 square foot building built in 1965. The building consists of a western wing and eastern wing that are connected by vestibules. Interior spaces include classrooms, a gymnasium, multipurpose-cafeteria room with theater/stage, offices, corridors, restrooms, media center/library, commercial kitchen, and mechanical/storage spaces. The building is served by a single electric and gas meter. Another electric meter is installed to handle the building's parking lot lighting. A natural gas generator is operated in case of a power emergency.

The facility grounds also include a 5,000 square foot permanent storage shed built in 1965. The shed is used to store paper records and consists of a central corridor with four storage rooms. A single electric meter services the shed.

Lighting systems generally consist of combination of linear fluorescent lamps and LED sources. The elementary school is 100% heated and cooled by five condensing hot water boilers and several rooftop package air conditioner units. The storage shed is not heated or cooled.

<u>Recent Improvements and Facility Concerns</u>

No recent improvements to the facility were noted during the energy audit.

During the energy audit, it was found that most of the rooftop package units were operating beyond their useful life or in poor condition. Additionally, one of the condensing units serving the air handlers in the multipurpose-cafeteria room was damaged and no longer operational.

Staff is in the process of replacing linear fluorescent lamps with new LED equivalent tubes as they fail.

2.2 Building Occupancy

The school is fully occupied for ten months of the year. Typical weekday occupancy is 85 staff and 524 students. Janitorial services are performed after hours until approximately 10:00 PM. Whitman Elementary does not host any summer school programs or weekend activities.

It should be noted that the energy and economic analysis for the facilities is based on the use of the building during the utility billing period, and that results will vary based on changes to the building.

Building Name	Weekday/Weekend	Operating Schedule
Whitman Elementary - General Operating Hours	Weekday	6:00 AM - 10:00 PM
	Weekend	Closed
Whitman Elementary - Class Hours	Weekday	7:55 AM - 2:30 PM
	Weekend	Closed

Building Occupancy Schedule

2.3 Building Envelope

The walls of Whitman Elementary are made of concrete masonry units (CMUs) with a brick veneer facade. Interior walls are a mix of painted CMU interior finish and finished sheetrock with steel framing. The level of exterior wall insulation is unknown. Steel trusses support a flat roof over much of the building. The facility's gymnasium and cafeteria have pitched roofs that are constructed in the same style as the flat sections. Both the flat and pitched roof sections have a black EDPM covering that is in good condition.

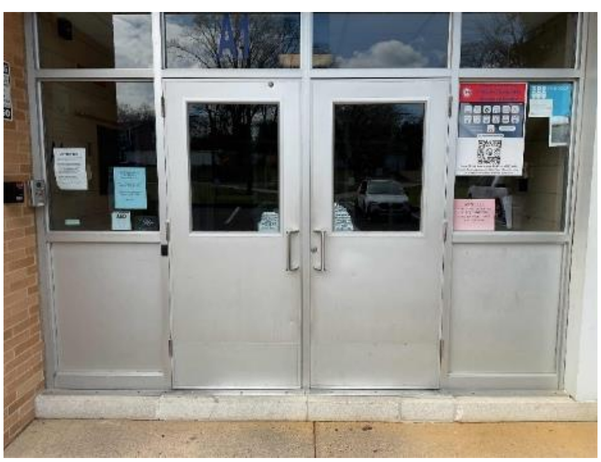
The walls of the storage shed are constructed of wood walls with a brick foundation. The interior walls are finished wood paneling. The level of exterior wall insulation is unknown. Wood trusses support a pitched roof with a black EDPM covering that is in good condition.

Most of the windows are double glazed and have aluminum frames with a thermal break. Windows installed in exterior doors are original single paned glass. The glass-to-frame seals in the main school building are in good condition. The operable window weather seals are in fair condition, showing little evidence of excessive wear. The windows installed in the storage shed have degraded seals that are in poor condition. Main building exterior doors have aluminum frames and are in fair condition with undamaged door seals. The exterior doors in the storage shed are of the same construction as those installed in the main building, but their frames and seals are in poor condition. Degraded window and door seals increase drafts and outside air infiltration.

Typical Exterior Walls

Flat Roof with Black Membrane

Typical Windows



Main Entry Door

Typical Exterior Doors


Storage Shed Exterior, Windows, and Doors

2.4 Lighting Systems

The primary interior lighting systems for both buildings use 32-Watt linear fluorescent T8 lamps. Linear fixture types include 1-lamp, 2-lamp, or 4-lamp, 2-foot or 4-foot-long recessed and surface mounted fixtures and 2-foot fixtures with U-bend tube lamps. Typically, T8 fluorescent lamps use electronic ballasts.

The facility's gymnasium lighting has been updated to replace linear fluorescent fixtures with new LED high bay light fixtures. There are some compact fluorescent lamps (CFL) and LED general purpose lamps, mainly in service spaces. Linear fixtures and screw-based lamps in the boiler room and most storage areas have been replaced with LED equivalents CFLs are found in some storage and maintenance areas.

Most fixtures are in good condition. Interior lighting levels were generally sufficient. All exit signs are LED. Light fixtures in spaces are either controlled by manual wall switches.

Exterior illumination is provided by a mix of wall packs and canopy lights with CFLs, metal halide (MH) lamps, and LED sources that are controlled by a mix of photocells and timeclocks.

The facility has pole-mounted LED "corn-bulb" screw-in lights illuminating roadways and parking lots. Fixtures are controlled by a timeclock.



Typical T8 Fixture

T8 U-bend Linear Fluorescent Fixtures



LED Fixtures in Gymnasium and Restrooms with Typical Wall Switch


Typical Exterior LED Wall Pack and Metal Halide Lights

LED "Corn bulb" Retrofit in Parking Lot Lighting

2.5 Air Handling Systems

Unit Ventilators

Unit ventilators (UV) provide heating, cooling, and ventilation to classrooms and offices. They are equipped with supply fan motors and pneumatically controlled outside air dampers and fan coil valves connected to the hot water distribution system. Cooling is provided to the eastern wing unit ventilators by direct expansion (DX) condensing units that are tied to each ventilator. The facility's western wing lacks unit ventilators as this area is heated by hot water radiators.

This system was upgraded in the early 2000's and appears to be in fair operating condition, although it is now operating beyond its expected useful life.


Typical Classroom/Office Unit Ventilator


Condensing Units Tied to Unit Ventilators

Unitary Electric HVAC Equipment

Various classroom and office areas throughout Whitman Elementary are conditioned by unitary electric HVAC equipment. These include a split air conditioning (AC) systems for cooling the nurse's office. As previously stated, classroom and offices spaces in the eastern wing receive cooling from split AC systems attached to the unit ventilators. These are all operating beyond their useful life, are in fair condition, and are rated as standard efficiency. Their cooling capacities range between 2 tons and 3.5 tons with energy efficiency ratings (EER) ranging between 9.0 and 11.5. These systems are controlled by the District's building automation system (BAS).

The multipurpose room receives cooling from two additional split AC systems attached to two air handler units mounted over the stage area. Both units are in poor condition, operating beyond their useful life and are rated as standard efficiency. They have a cooling capacity of 7.5 tons each and an 8.4 EER.


Split System AC Servicing Nurse's Office

Condensing Units Serving Air Handler

Broken Unit

Unitary Heating Equipment

Some areas within the facility area heated by hydronic heating units. Two small unlabeled Modine units are installed in the gym storage room and mechanical room. The units are in good condition. The equipment is controlled by the facility's BAS.

Typical Hydronic Unit Heater

Packaged Units

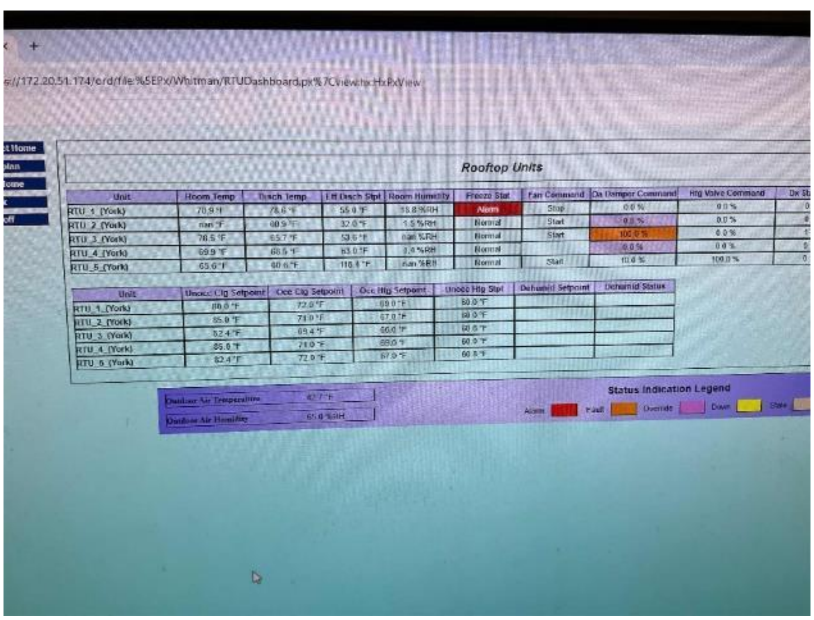
The facility meets most of its cooling needs through the use of roof-mounted package air conditioning units (RTU). The units provide cooling through direct expansion coils and heating from the hot water loop. They are a mix of single and multizone units and vary in cooling capacity between 3 tons and 20 tons. The units are equipped with supply fans ranging from 0.75 hp to 5.0 hp. The RTUs servicing the gymnasium and media center are equipped with variable frequency drives (VFDs). The units are controlled by the facility's BAS.

Most units are nearing or have exceeded their useful life and have been evaluated for replacement. The chart below summarizes the existing conditions of all the documented RTUs, with those marked as being in "Good Condition" not being evaluated for replacement.

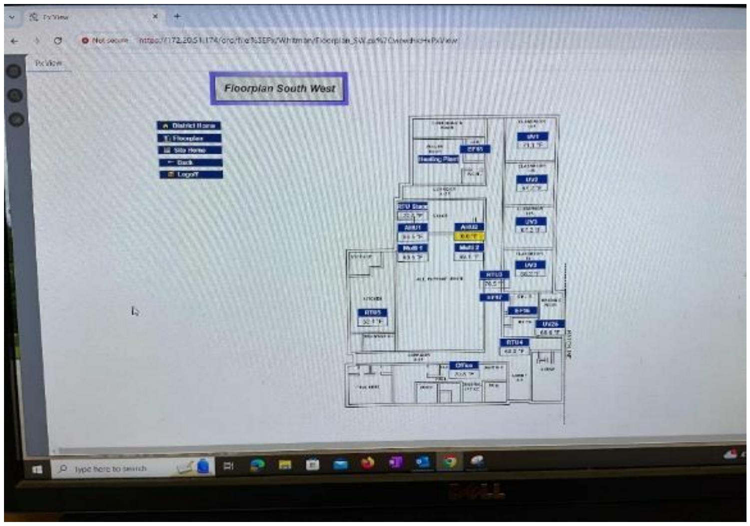
Unit	Area Served	Size	Efficiency	Condition
Johnson Control ZF090C00D2A1AAA1A1 (RTU 3 & 5)	Multipurpose-Cafeteria Room	7.50 Tons	11.20 SEER	Good Condition
Trane THD240G3R0B0U (RTU-1 Gym)	Gym	20.0 Tons	11.0 SEER	Good Condition
Trane THC150G3R (RTU-2)	Media Center	12.50 Tons	12.10 SEER	Good Condition
Trane THC120F3R (AC2)	Classrooms & Offices	10.0 Tons	11.30 SEER	Good Condition
Johnson Control ZF102C00D (AC5)	Classrooms & Offices	8.5 Tons	11.20 SEER	Good Condition
Trane TCD060C30	Classrooms & Offices	5.0 Tons	10.0 SEER	Beyond Useful Life
Trane TCD048C30	Classrooms & Offices	4.0 Tons	10.0 SEER	Beyond Useful Life
Carrier 50TJQ008---501AL (RTU-4)	Main Office	7.5 Tons	9.20 SEER	Beyond Useful Life
York ZE036C00B2A1ABA1A1 (RTU Stage)	Stage	3.0 Tons	14.0 SEER	Good Condition
York ZE060C00B	Classrooms & Offices	5.0 Tons	14.0 SEER	Good Condition
York DR048C00P4	Classrooms & Offices	4.0 Tons	11.5 SEER	Beyond Useful Life
York DR036C00P4	Classrooms & Offices	3.0 Tons	11.5 SEER	Beyond Useful Life
York DR072C00P4	Classrooms & Offices	6.0 Tons	11.5 SEER	Beyond Useful Life

AC-2 Unit Servicing Classrooms

RTU Units Servicing Multipurpose-Cafeteria Room



BAS Screenshot-RTU Information



BAS Screenshot-RTU Layout in Southwestern Section

Air Handling Units (AHUs)

The multipurpose/cafeteria is conditioned by two unlabeled air handling units. These units are equipped with supply fan motors, hot water heating coils, and refrigerant coil for cooling. They are physically located above the stage area and were mostly inaccessible during the energy audit. The supply fan motors are assumed to be 3 hp, constant speed, and standard efficiency based on interviews with maintenance staff on-site.

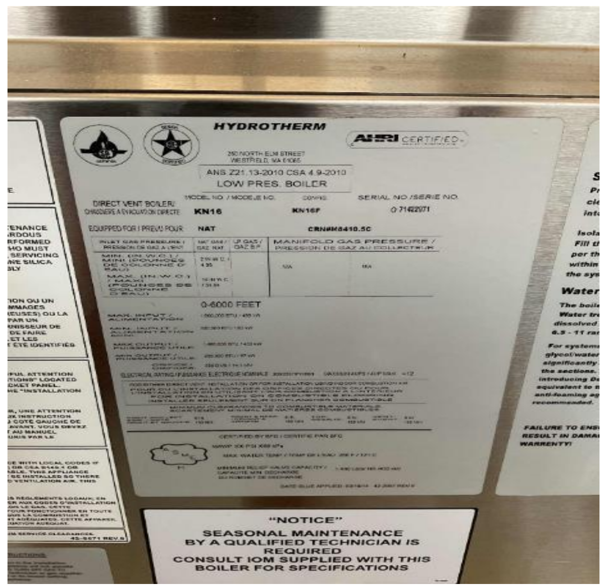
The unit's cooling coils are connected to two York outdoor condensing units, each with a cooling capacity of 7.5 tons. The condensing units are labelled as ENERGY STAR and are in poor condition. It was noted that during the audit, one of the two condensing units was damaged and is no longer operational. The AHUs are controlled by the BAS. The heating coil is supplied by the hot water boiler, described in the section that follows.

Unlabeled AHUs in Ceiling of Stage Area

2.6 Heating Hot Water Systems

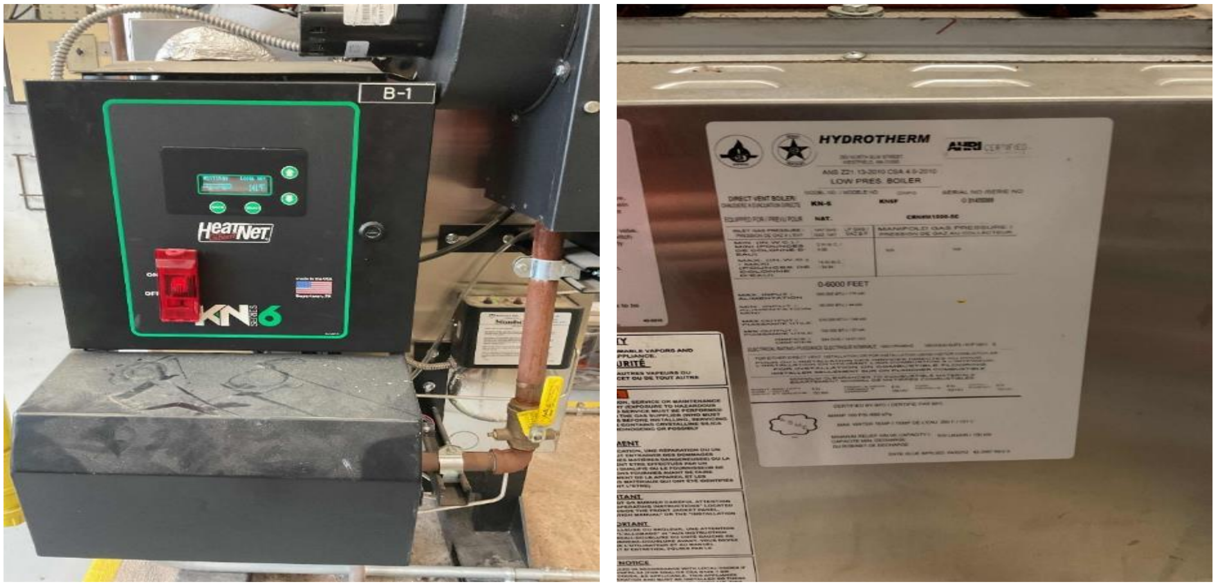
Two Hydrotherm 510 MBh, two Hydrotherm 1,480 MBh, and one Hydrotherm 927.8 MBh condensing hot water boilers serve the facility's heating load. The burners are fully-modulating with a nominal efficiency of 85%, 92.55, and 90.0 %, respectively. The boilers are configured in an automated control scheme. Multiple boilers are required under high load conditions. Installed in 2018 and 2019, they are in good condition.

The hydronic distribution system is a 2-pipe, heating-only system. The boilers are configured in a variable flow primary distribution with four, 5.0 VFD controlled hot water pumps operating with an automated scheme. The boilers provide hot water to unit ventilators, hydronic heating units, radiators, and air handling units.



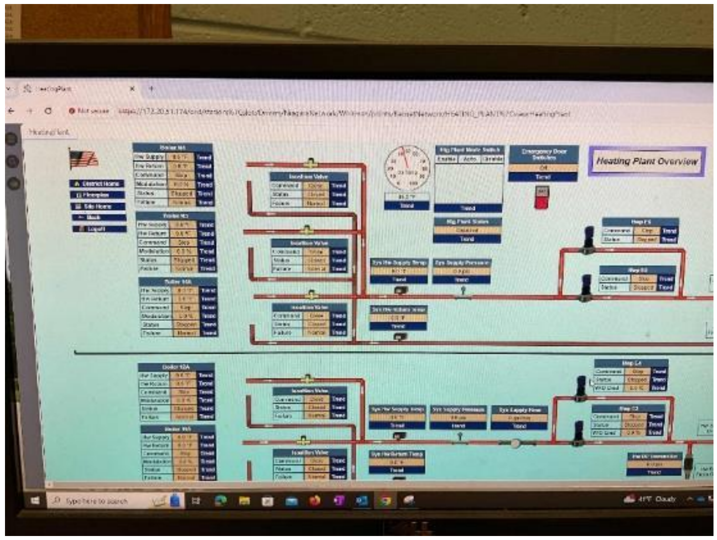
Hydrotherm KN-16 Boilers B-11A and B-12A

Hydrotherm KN-10 Boiler B-14A



Hydrotherm KN-6 Boilers B-1 and B-2

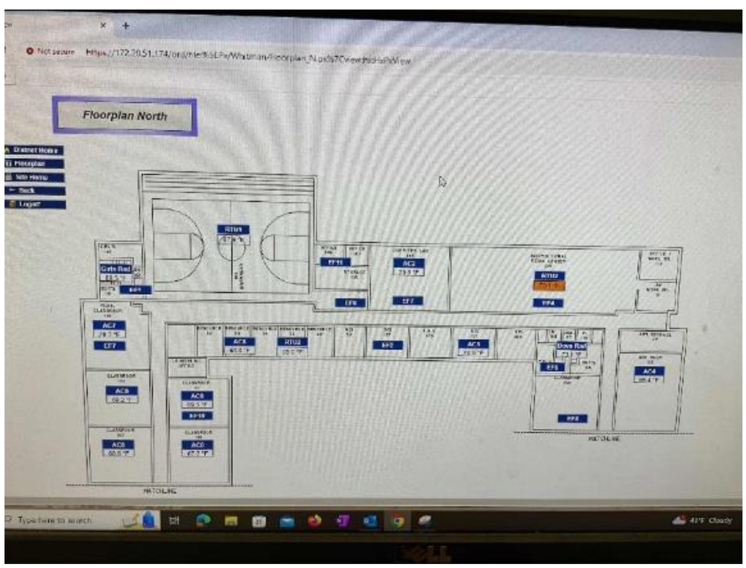
5.0 HP Heating Water Pumps and Attached VFDs



BAS Screenshot - Heating Hot Water Plant Information

2.7 Building Automation System (BAS)

A Honeywell BAS controls the HVAC equipment, boilers, air handlers, exhaust fans, and package units. The BAS provides equipment scheduling control and monitors space temperatures, supply air temperatures, humidity, and heating water loop temperatures.



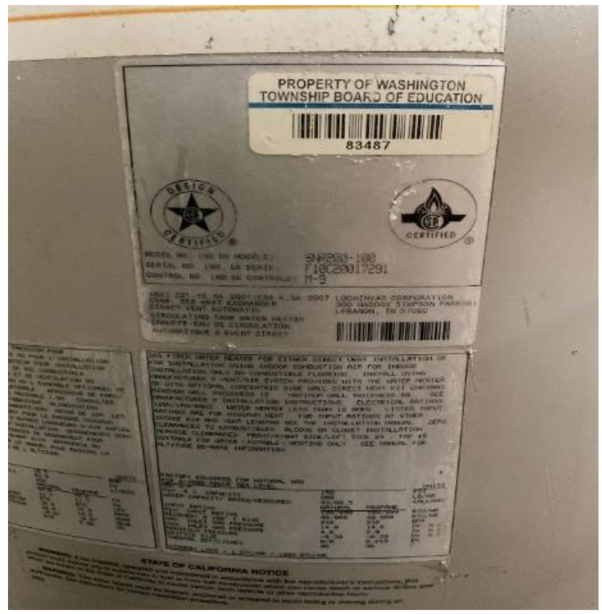
BAS Screenshot-Floorplan North

2.8 Domestic Hot Water

Hot water for the main school building is produced by a 93 gallon, 200 MBh Lochinvar condensing gas-fired storage tank water heater with an efficiency rating of 96%. One, 0.17 hp circulation pump distributes water to end uses. The circulation pump operates continuously.

Two, 4.5 kW electric storage tanks water heaters serve the media center restrooms and gymnasium locker rooms. An 8.5 kW booster heater is attached to the non-ENERGY STAR dishwasher located in the facility's kitchen.

At the time of the site visit, the domestic water heaters were set at 127°F. The domestic hot water pipes are insulated, and the insulation is in good condition.



Lochinvar Natural Gas Hot Water Heater

HATCO Booster Water Heater Attached to Dishwasher

Typical Electric Hot Water Heater

2.9 Food Service Equipment

The kitchen has a mix of gas and electric equipment that is used to prepare breakfast and lunch for students. Most cooking is done using an electric oven. Bulk prepared foods are held in several electric holding cabinets. Equipment is not high efficiency and is in fair condition.

The dishwasher is a non-ENERGY STAR high temperature, door type unit. An 8.5-kW electric booster heater is installed with the dishwasher.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.



Typical Food Service Fixtures

2.10 Refrigeration

The kitchen has several stand-up refrigerators with solid doors. There is also a stand-up solid door freezer. There are two freezer chests as well a refrigerator chest. All equipment is standard efficiency and in good condition.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.

Typical Refrigeration Equipment

Typical Freezer and Refrigerator Chests

2.11 Plug Load and Vending Machines

The location is doing a great job managing the electrical plug loads. This report makes additional suggestions for ECMs in this area as well as energy efficient best practices.

There are 125 computer workstations throughout the facility. Plug loads include general cafe and office equipment. There are classroom typical loads such as televisions, projectors, and fans.

There are several residential-style refrigerators throughout the building that are used to store classroom supplies and staff meals. These vary in condition and efficiency.

There is one refrigerated beverage vending machine located in a staff breakroom. The vending machine is not equipped with occupancy-based controls.

Typical Classroom Plug Load Fixtures

Typical Office Plug Load Fixtures

2.12 Water-Using Systems

Water is provided by a municipal water supply company. Potable water is used for drinking, cleaning, cooking, sanitary fixtures, and building conditioning. Water leaks were not observed/reported.

EPA WaterSense® has set maximum flow rates for sanitary fixtures. They are: 1.28 gallons per flush (gpf) for toilets, 0.5 gpf for urinals, 1.5 gallons per minute (gpm) for lavatory faucets, and 2.0 gpm for showerheads. Sample text: There are 25 restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gpm or higher. Toilets are rated at 1.6 gpf and urinals are rated at 1.0 gpf.

The site has a commercial kitchen with a Non-ENERGY STAR dishwasher.

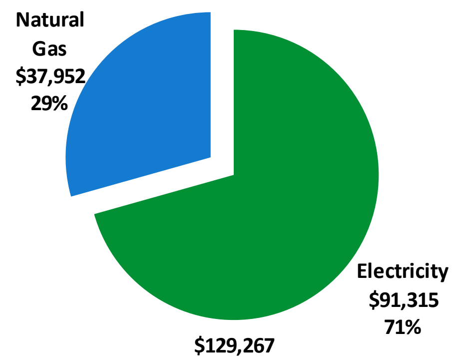
 

Typical Water-Using Fixtures

3 Energy and Water Use and Costs

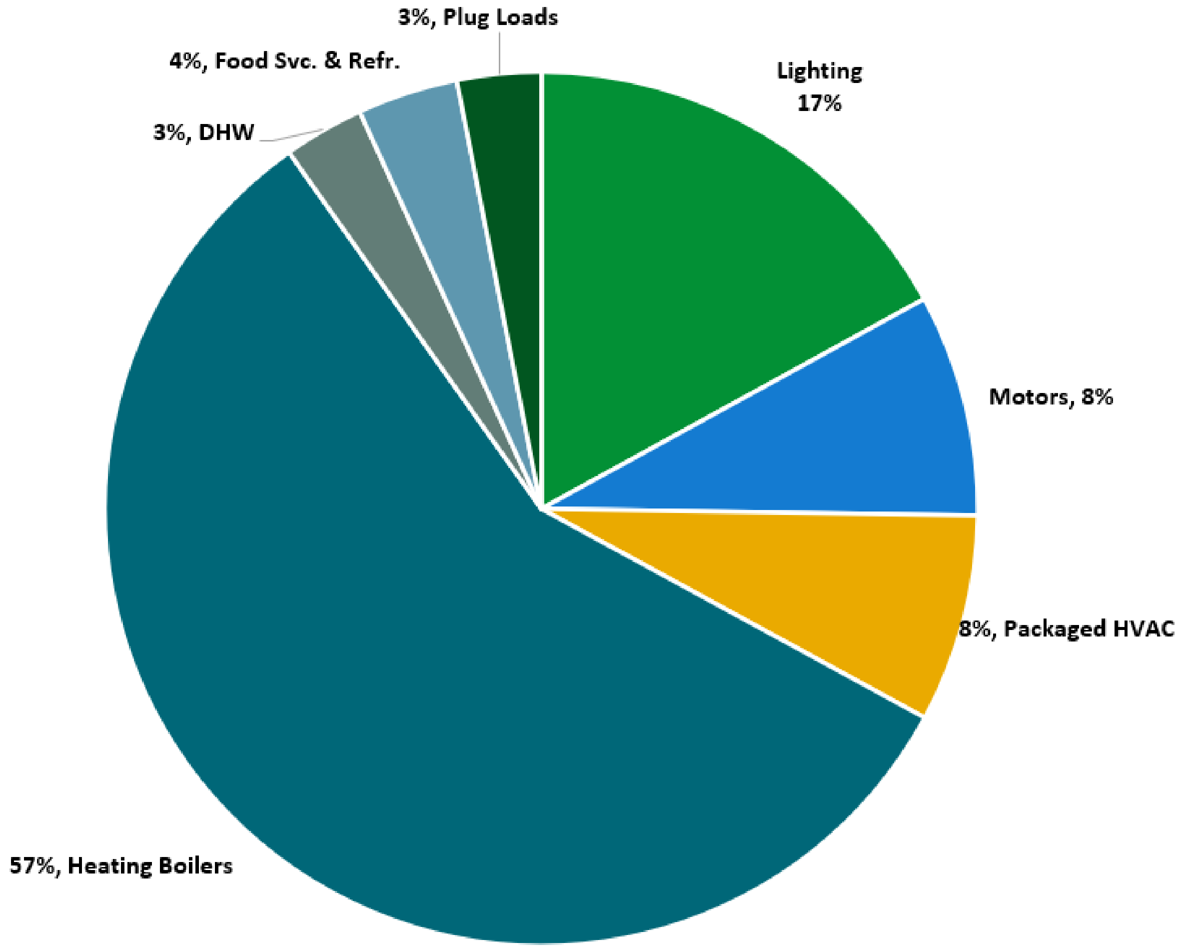
Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	**Usage**	**Cost**
Electricity	439,014 kWh	$91,315
Natural Gas	21,385 Therms	$37,952
Total		**$129,267**



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

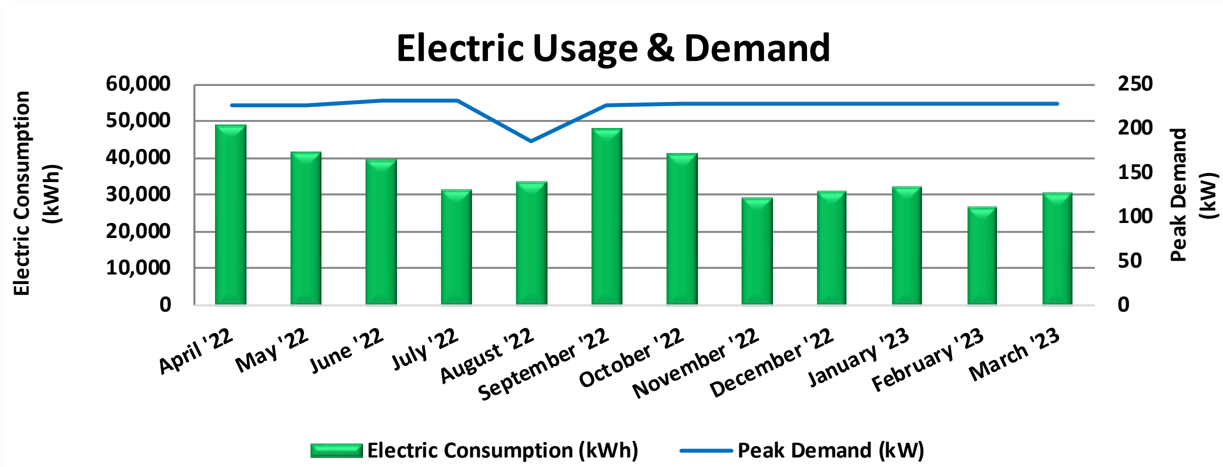
The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.



Energy Balance by System

3.1 Electricity

Atlantic City Electric delivers electricity under rate class Annual General Service.



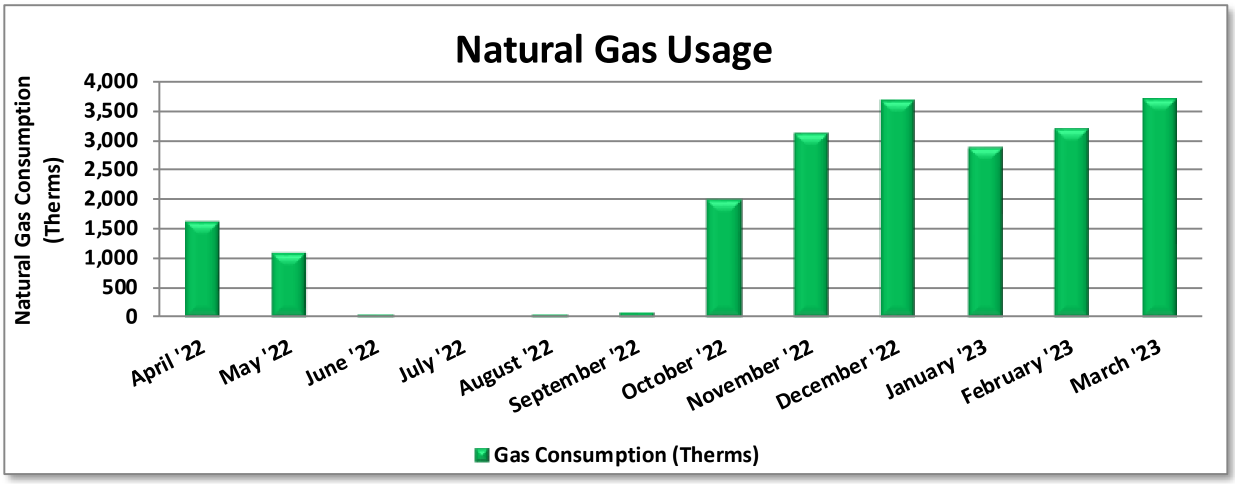
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
4/27/22	27	48,822	227	$3,383	$8,216
5/31/22	34	41,839	227	$3,076	$8,189
6/30/22	30	39,637	231	$3,005	$7,376
7/29/22	29	31,407	231	$2,581	$6,426
8/29/22	31	33,595	186	$3,026	$6,286
9/28/22	30	48,261	227	$3,384	$9,049
10/31/22	33	41,286	228	$2,824	$8,773
11/28/22	28	29,629	227	$3,262	$6,844
12/30/22	32	31,149	228	$3,268	$7,669
1/31/23	32	32,337	228	$2,824	$7,983
2/27/23	27	26,843	228	$2,968	$6,543
3/28/23	29	30,601	228	$3,006	$7,211
Totals	**362**	**435,406**	**231**	**$36,608**	**$90,565**
Annual	**365**	**439,014**	**231**	**$36,911**	**$91,315**

Notes:

- Peak demand of 231 kW occurred in June '22.
- Average demand over the past 12 months was 225 kW.
- The average electric cost over the past 12 months was $0.208/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

3.2 Natural Gas

South Jersey Gas delivers natural gas under rate class General Service (GSGMOBGSS), with natural gas supply provided by UGI, a third-party supplier.



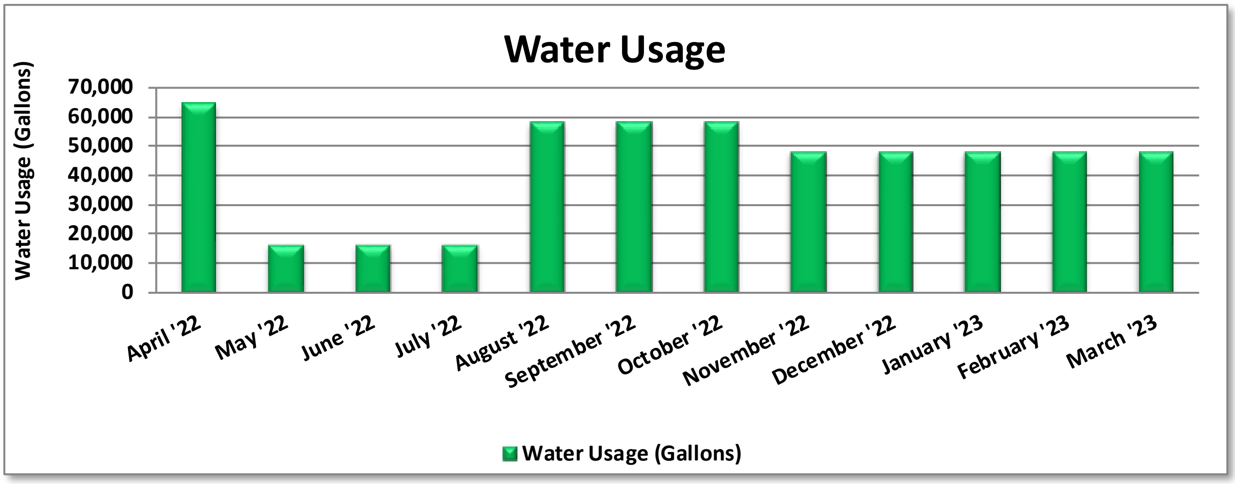
Gas Billing Data			
Period Ending	**Days in Period**	**Natural Gas Usage (Therms)**	**Natural Gas Cost**
4/27/22	29	1,611	$2,585
5/31/22	34	1,083	$1,940
6/28/22	28	41	$99
7/29/22	31	0	$38
8/29/22	31	41	$103
9/28/22	30	72	$171
10/27/22	29	1,998	$3,578
11/28/22	32	3,108	$6,077
12/28/22	30	3,674	$6,321
1/27/23	30	2,867	$5,024
2/24/23	28	3,182	$6,293
3/29/23	33	3,708	$5,724
Totals	**365**	**21,385**	**$37,952**
Annual	**365**	**21,385**	**$37,952**

Notes:

- The average gas cost for the past 12 months is $1.775/therm, which is the blended rate used throughout the analysis.

3.3 Water

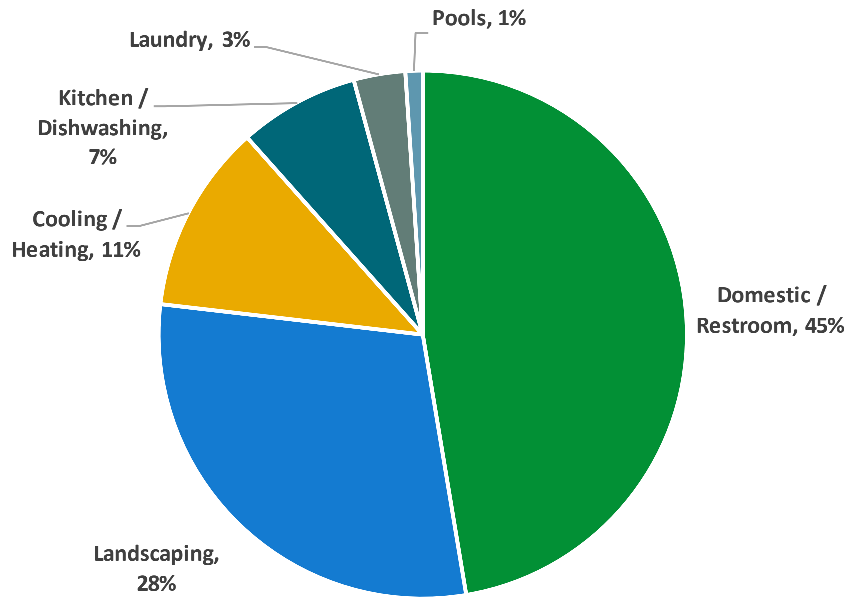
Washington Township MUA delivers water to the project site.



Water Billing Data			
Period Ending	Days in Period	Water Usage (gallons)	Water Cost
5/1/22	30	64,667	$388
6/1/22	31	16,667	$324
7/1/22	30	16,667	$324
8/1/22	31	16,667	$324
9/1/22	31	58,333	$376
10/1/22	30	58,333	$376
11/1/22	31	58,333	$376
12/1/22	30	48,333	$344
1/1/23	31	48,333	$344
2/1/23	31	48,333	$344
3/1/23	28	48,333	$344
4/1/23	31	48,333	$344
Totals	**365**	**531,333**	**$4,209**
Annual	**365**	**531,333**	**$4,209**

Notes:

- The average cost of water for the past 12 months is $0.0079/gal.



Typical Education Water End Use[4]

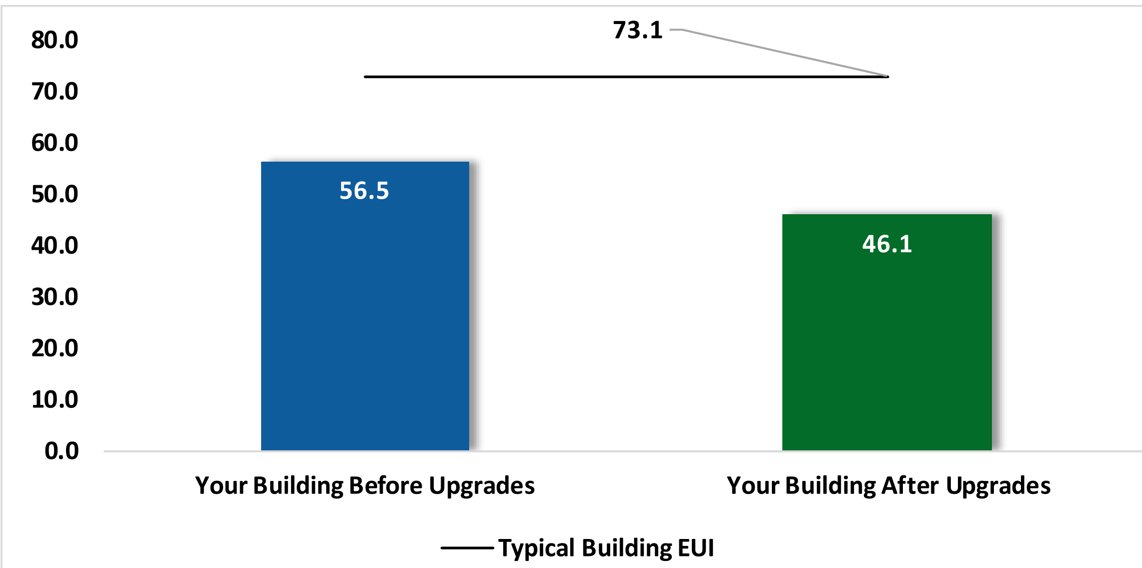
[4] Chart is of typical water end use and not specific to the facility.

3.4 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) Portfolio Manager® software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

Benchmarking Score	69



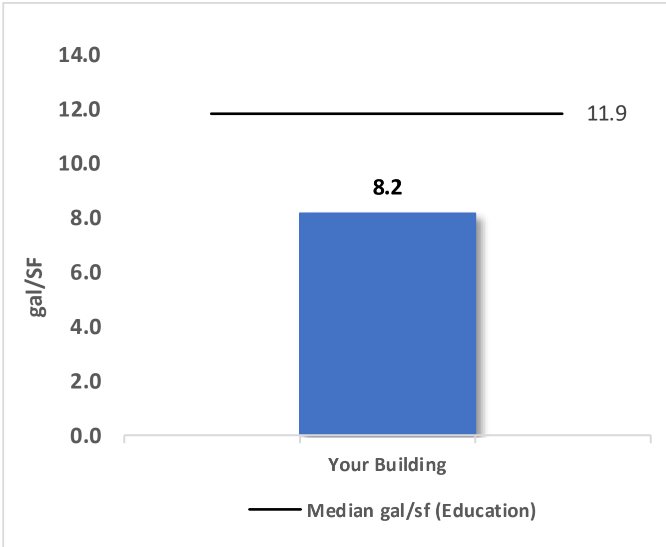
Energy Use Intensity Comparison[5]

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

[5] Based on all evaluated ECMs

Water Benchmarking



A benchmark is provided for your building's water use based on the annual water use in gallons per square foot of building area (gal/sf-yr.). Your building is compared to other similar buildings based on average water usage as available from the 2012 Commercial Buildings Energy Consumption Survey (CBECS) and from the EPA ENERGY STAR DataTrends Water Use Tracking database.

Water use varies considerably depending mainly on the extent of outdoor water use and whether process water is used, such as for vehicle washing and for laboratory sterilizers. Cooling towers and steam boilers are also significant water users. Kitchens and sanitary fixtures may use varying amounts of water.

Tracking your Energy Performance

Keeping track of your energy and water use on a monthly basis is one of the best ways to keep utility costs in check and keep your facility operating efficiently. Update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager account for your facility and have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training.

For more information on ENERGY STAR and Portfolio Manager, visit their website.

3.5 Understanding Your Utility Bills

The State of New Jersey Department of the Public Advocate provides detailed information on how to read natural gas and electric bills. Your bills contain important information including account numbers, meter numbers, rate schedules, meter readings, and the supply and delivery charges. Gas and electric bills both provide comparisons of current energy consumption with prior usage.

Sample bills, with annotation, may be viewed at:
https://www.nj.gov/rpa/docs/Understanding_Electric_Bill.pdf
https://www.nj.gov/rpa/docs/Understanding_Gas_Bill.pdf

Why Utility Bills Vary

Utility bills vary from one month to another for many reasons. For this reason, assessing the effects of your energy savings efforts can be difficult.

Billing periods vary, typically ranging between 28 and 33 days. Electric bills provide the kilowatt-hours (kWh) used per month while gas bills provide therms (or hundreds of cubic feet - CCF) per month consumption information. Monthly consumption information can be helpful as a tool to assess your efforts to reduce energy, particularly when compared to monthly usage from a similar calendar period in a prior year.

Bills typically vary seasonally, often with more gas consumed in the winter for heating, and more electricity used in the summer when air conditioning is used. Facilities with electric heating may experience higher electricity use in the winter. Seasonal variance will be impacted by the type of heating and cooling systems used. Normal seasonal fluctuations are further impacted by the weather. Extremely cold or hot weathers causes HVAC equipment to run longer, increasing usage. Other monthly fluctuations in usage can be caused by changes in building occupancy. Utility bills provide a comparison of usage between the current period and comparable billing month period of the prior year. Year-to-year monthly use comparisons can point to trends with energy savings for measures/projects that were implemented within the timeframe, but these comparisons do not account for changing weather of occupancy patterns.

The price of fuel and purchased power used to produce and delivery electricity and gas fluctuates. Any increase or decrease in these costs will be reflected in your monthly bill. Additionally, billing rates occasionally change after justification and approval of the NJBPU. For this reason, it is more useful to review energy use rather than cost when assessing energy use trends or the impact of energy conservation measures implemented.

4 Energy Conservation Measures

The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives in this report are based on the previously run state rebate program SmartStart, which has been retired. Now, all investor-owned gas and electric utility companies are offering complementary energy efficiency programs directly to their customers. Some measures and proposed upgrades may be eligible for higher incentives than those shown below. The incentives in the summary tables should be used for high-level planning purposes. To verify incentives, reach out to your utility provider or visit the NJCEP website for more information.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see Appendix A: Equipment Inventory & Recommendations.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**99,893**	**25.1**	**-20**	**$20,415**	**$59,590**	**$11,750**	**$47,840**	**2.3**	**98,195**
ECM 1	Install LED Fixtures	Yes	1,945	0.0	0	$405	$1,600	$300	$1,300	3.2	1,958
ECM 2	Retrofit Fixtures with LED Lamps	Yes	97,948	25.1	-20	$20,010	$57,990	$11,450	$46,540	2.3	96,236
Lighting Control Measures			**31,020**	**7.7**	**-6**	**$6,337**	**$34,060**	**$7,130**	**$26,930**	**4.2**	**30,478**
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	27,720	7.1	-6	$5,663	$28,710	$3,440	$25,270	4.5	27,235
ECM 4	Install High/Low Lighting Controls	Yes	3,301	0.6	-1	$674	$5,350	$3,690	$1,660	2.5	3,243
Variable Frequency Drive (VFD) Measures			**23,344**	**11.4**	**0**	**$4,856**	**$92,700**	**$2,400**	**$90,300**	**18.6**	**23,507**
ECM 5	Install VFDs on Constant Volume (CV) Fans	No	23,344	11.4	0	$4,856	$92,700	$2,400	$90,300	18.6	23,507
Unitary HVAC Measures			**20,106**	**30.6**	**0**	**$4,182**	**$299,800**	**$15,400**	**$284,400**	**68.0**	**20,247**
ECM 6	Install High Efficiency Air Conditioning Units	No	20,106	30.6	0	$4,182	$299,800	$15,400	$284,400	68.0	20,247
Domestic Water Heating Upgrade			**1,112**	**0.0**	**13**	**$467**	**$310**	**$140**	**$170**	**0.4**	**2,675**
ECM 7	Install Low-Flow DHW Devices	Yes	1,112	0.0	13	$467	$310	$140	$170	0.4	2,675
Food Service & Refrigeration Measures			**10,870**	**1.2**	**0**	**$2,261**	**$6,070**	**$50**	**$6,020**	**2.7**	**10,946**
ECM 8	Replace Refrigeration Equipment	Yes	9,258	1.1	0	$1,926	$5,800	$0	$5,800	3.0	9,323
ECM 9	Vending Machine Control	Yes	1,612	0.2	0	$335	$270	$50	$220	0.7	1,623
Custom Measures* **			**-6,565**	**0.0**	**70**	**-$123**	**$4,700**	**$0**	**$4,700**	**-38.2**	**1,585**
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater***	No	-6,565	0.0	70	-$123	$4,700	$0	$4,700	-38.2	1,585
TOTALS			**179,780**	**76.0**	**56**	**$38,394**	**$497,230**	**$36,870**	**$460,360**	**12.0**	**187,633**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

*** - Negative payback explained in section 4.4

All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**99,893**	**25.1**	**-20**	**$20,415**	**$59,590**	**$11,750**	**$47,840**	**2.3**	**98,195**
ECM 1	Install LED Fixtures	1,945	0.0	0	$405	$1,600	$300	$1,300	3.2	1,958
ECM 2	Retrofit Fixtures with LED Lamps	97,948	25.1	-20	$20,010	$57,990	$11,450	$46,540	2.3	96,236
Lighting Control Measures		**31,020**	**7.7**	**-6**	**$6,337**	**$34,060**	**$7,130**	**$26,930**	**4.2**	**30,478**
ECM 3	Install Occupancy Sensor Lighting Controls	27,720	7.1	-6	$5,663	$28,710	$3,440	$25,270	4.5	27,235
ECM 4	Install High/Low Lighting Controls	3,301	0.6	-1	$674	$5,350	$3,690	$1,660	2.5	3,243
Domestic Water Heating Upgrade		**1,112**	**0.0**	**13**	**$467**	**$310**	**$140**	**$170**	**0.4**	**2,675**
ECM 7	Install Low-Flow DHW Devices	1,112	0.0	13	$467	$310	$140	$170	0.4	2,675
Food Service & Refrigeration Measures		**10,870**	**1.2**	**0**	**$2,261**	**$6,070**	**$50**	**$6,020**	**2.7**	**10,946**
ECM 8	Replace Refrigeration Equipment	9,258	1.1	0	$1,926	$5,800	$0	$5,800	3.0	9,323
ECM 9	Vending Machine Control	1,612	0.2	0	$335	$270	$50	$220	0.7	1,623
TOTALS		**142,895**	**34.0**	**-14**	**$29,480**	**$100,030**	**$19,070**	**$80,960**	**2.7**	**142,294**

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**99,893**	**25.1**	**-20**	**$20,415**	**$59,590**	**$11,750**	**$47,840**	**2.3**	**98,195**
ECM 1	Install LED Fixtures	1,945	0.0	0	$405	$1,600	$300	$1,300	3.2	1,958
ECM 2	Retrofit Fixtures with LED Lamps	97,948	25.1	-20	$20,010	$57,990	$11,450	$46,540	2.3	96,236

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Install LED Fixtures

Replace existing fixtures containing HID and fluorescent lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture(s).

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected Building Areas: storage/electrical rooms and exterior fixtures

ECM 2: Retrofit Fixtures with LED Lamps

Replace fluorescent, HID, or incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected Building Areas: all areas with fluorescent fixtures with T8 tubes

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**31,020**	**7.7**	**-6**	**$6,337**	**$34,060**	**$7,130**	**$26,930**	**4.2**	**30,478**
ECM 3	Install Occupancy Sensor Lighting Controls	27,720	7.1	-6	$5,663	$28,710	$3,440	$25,270	4.5	27,235
ECM 4	Install High/Low Lighting Controls	3,301	0.6	-1	$674	$5,350	$3,690	$1,660	2.5	3,243

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 3: Install Occupancy Sensor Lighting Controls

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Affected Building Areas: offices, conference rooms, classrooms, gymnasium, media center, restrooms, and storage rooms

ECM 4: Install High/Low Lighting Controls

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as occupants approach the area. This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

Affected Building Areas: corridors

4.3 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures		**23,344**	**11.4**	**0**	**$4,856**	**$92,700**	**$2,400**	**$90,300**	**18.6**	**23,507**
ECM 5	Install VFDs on Constant Volume (CV) Fans	23,344	11.4	0	$4,856	$92,700	$2,400	$90,300	18.6	23,507

Variable frequency drives control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new inverter duty rated motor to conservatively account for the cost of an inverter duty rated motor.

ECM 5: Install VFDs on Constant Volume (CV) Fans

We evaluated installing VFDs to control constant volume fan motor speeds. This converts a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor if the air handler has one.

Zone thermostats signal the VFD to adjust fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature.

For air handlers with direct expansion (DX) cooling systems, the minimum air flow across the cooling coil required to prevent the coil from freezing must be determined during the final project design. The control system programming should maintain the minimum air flow whenever the compressor is operating. Prior to implementation, verify minimum fan speed in cooling mode with the manufacturer. Note that savings will vary depending on the operating characteristics of each AHU.

Energy savings result from reducing the fan speed (and power) when conditions allow for reduced air flow.

Affected Air Handlers: all RTUs except for the Trane THD240 and THC150 models

4.4 Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Unitary HVAC Measures		**20,106**	**30.6**	**0**	**$4,182**	**$299,800**	**$15,400**	**$284,400**	**68.0**	**20,247**
ECM 6	Install High Efficiency Air Conditioning Units	20,106	30.6	0	$4,182	$299,800	$15,400	$284,400	68.0	20,247

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the equipment is eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

ECM 6: Install High Efficiency Air Conditioning Units

We evaluated replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling and heating load, and the estimated annual operating hours.

Affected Units: all currently installed condensing units

4.5 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**1,112**	**0.0**	**13**	**$467**	**$310**	**$140**	**$170**	**0.4**	**2,675**
ECM 7	Install Low-Flow DHW Devices	1,112	0.0	13	$467	$310	$140	$170	0.4	2,675

ECM 7: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing.

4.6 Food Service and Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Food Service & Refrigeration Measures		**10,870**	**1.2**	**0**	**$2,261**	**$6,070**	**$50**	**$6,020**	**2.7**	**10,946**
ECM 8	Replace Refrigeration Equipment	9,258	1.1	0	$1,926	$5,800	$0	$5,800	3.0	9,323
ECM 9	Vending Machine Control	1,612	0.2	0	$335	$270	$50	$220	0.7	1,623

ECM 8: Replace Refrigeration Equipment

Replace existing freezer chests with new ENERGY STAR rated equipment. The energy savings associated with this measure come from reduced energy usage, due to more efficient technology, and reduced run times.

ECM 9: Vending Machine Control

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

4.7 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated M&L Cost ($)	Estimated Incentive ($)*	Estimated Net M&L Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Custom Measures		**-6,565**	**0.0**	**70**	**-$123**	**$4,700**	**$0**	**$4,700**	**-38.2**	**1,585**
ECM 10	Replace Gas Fired Water Heater with Heat Pump Water Heater***	-6,565	0.0	70	-$123	$4,700	$0	$4,700	-38.2	1,585

ECM 10: Replace Gas Fired Water Heater with Heat Pump Water Heater

We evaluated replacing existing the gas water heater with a heat pump water heater (HPWH).

A gas fired water heater uses a burner to heat water. Air source heat pump water heaters use a refrigeration cycle to transfer heat from the surrounding air to the domestic water. Water heater efficiency is rated by the uniform energy factor (UEF). For a relative comparison of water heater UEFs, the criteria for certifying a water heater in the ENERGY STAR program are provided below. These values indicate that HPWH heaters are significantly more efficient than gas fired water heaters.

There are two types of HPWH: those integrated with the heat pump and storage tank in the same unit, and those that are split into two sections (with the storage tank separate from the heat pump). The measure considers an integrated HPWH.

ENERGY STAR Uniform Energy Factor (UEF) Criteria for Certified Water Heaters *

Water Heater Type	*Minimum UEF*	*Other*
Integrated HPWH	3.3	
Integrated HPWH	2.2	120 Volt, 15 Amp circuit
Split System HPWH	2.2	
Gas Fired Storage	0.64	≤ 55 gal, Medium Draw Pattern
Gas Fired Storage	0.68	≤ 55 gal, High Draw Pattern
Gas Fired Storage	0.78	> 55 gal, Medium Draw Pattern
Gas Fired Storage	0.80	> 55 gal, High Draw Pattern
Gas Fired Storage	0.80	Residential Duty
Gas Fired Instantaneous	0.87	

** Note: Uniform Energy Factor (UEF): The newest measure of water heater overall efficiency. The higher the UEF value is, the more efficient the water heater. UEF is determined by the Department of Energy's test method outlined in 10 CFR Part 430, Subpart B, Appendix E.*[6]

[6] https://www.energy.gov/sites/prod/files/2014/06/f17/rwh_tp_final_rule.pdf

HPWH reject cold air. As such, they need to be installed in an unconditioned space of about 750 cubic feet with good ventilation[7]. Ideal locations are garages, large enclosed, unconditioned storage areas, or areas with excess heat such as a furnace or boiler room. The HPWH will also produce condensate so accommodations for draining the condensate need to be provided.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it. HPWHs have a slow recovery. During periods of high demand, the electric resistance heating element, if enabled, may be energized to maintain set point, thus reducing the overall efficiency of the unit. It is recommended that a careful analysis of the hot water demand be conducted to determine if the application makes economic sense, and the HPWH heating capacity and storage are properly sized.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

Switching from a gas fired water heater to a HPWH has the potential to reduce the sites overall greenhouse gas emissions. If the electricity for the HPWH is provided by an on-site photovoltaic (PV) system then there are essentially no greenhouse gas (GHG) emissions. A 2016 study conducted at Cornell[8] calculated the kg of methane (CH_4) and carbon dioxide (CO_2) produced per GJ of water heated. The study compared HPWH to gas and electric fired, storage and tankless water heaters. The study also considered electricity produced from natural gas and coal fired electric plants. In all cases the study found that HPWHs produced less methane than all of the other water heaters. The study also found that HPWH produced less carbon dioxide than electric resistance water heaters but more carbon dioxide than tankless gas water heaters and about the same amount of carbon dioxide as storage gas water heaters. The summary tables provide the reduction in CO2 equivalent emissions based on the typical New Jersey electric utility.

This measure has a negative simple payback due to the relative cost of electricity to natural gas. At this site the cost per Btu for natural gas is significantly lower than for electricity. Therefore, even though this measure will result in a net energy savings in terms of Btu at this site it will increase the overall cost for providing domestic hot water.

Affected Units: Lochinvar gas-fired water heater

4.8 Measures for Future Consideration

There are additional opportunities for improvement that Washington Township BOE may wish to consider. These potential upgrades typically require further analysis, involve substantial capital investment, and/or include significant system reconfiguration. These measure(s) are therefore beyond the scope of this energy audit. These measure(s) are described here to support a whole building approach to energy efficiency and sustainability.

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[7] https://basc.pnnl.gov/code-compliance/heat-pump-water-heaters-code-compliance-brief#:~:text=HPWH%20must%20have%20unrestricted%20airflow,depending%20on%20size%20of%20system

[8] Greenhouse gas emissions from domestic hot water: Heat pumps compared to most commonly used systems. Bongghi Hong, Robert W. Howarth. Department of Ecology and Evolutionary Biology, Cornell University. Energy Science and Engineering 2016.

Washington Township BOE may wish to consider the Energy Savings Improvement Program (ESIP) or other whole building approach. With interest in implementing comprehensive, largescale and/or complex system wide projects, these measures may be pursued during development of a future energy savings plan. We recommend that you work with your energy service company (ESCO) and/or design team to:

- Evaluate these measures further.
- Develop firm costs.
- Determine measure savings.
- Prepare detailed implementation plans.

Other modernization or capital improvement funds may be leveraged for these types of refurbishments. As you plan for capital upgrades, be sure to consider the energy impact of the building systems and controls being specified.

VRF Systems

Consider variable refrigerant flow (VRF) systems as part of a comprehensive package unit upgrade project. (VRF systems use direct expansion (DX) heat pumps to transport heat between an outdoor condensing unit and a network of indoor evaporators, located near or within the conditioned space, through refrigerant piping installed in the building. Attributes that distinguish VRF from other DX system types are:

- Multiple indoor units connected to a common outdoor unit
- Scalability
- Variable capacity
- Distributed control
- Simultaneous heating and cooling capability

VRF provides flexibility by allowing for many different indoor units (with different capacities and configurations), individual zone control, the unique ability to offer simultaneous heating and cooling in separate zones on a common refrigerant circuit, and heat recovery from one zone to another. VRF systems are equipped with at least one variable-speed and/or variable-capacity compressor.

To match the building's load profiles, energy is transferred from one indoor space to another through the refrigerant line, and only one energy source is necessary to provide both heating and cooling. VRF systems also operate efficiently at part load because of the compressor's variable capacity control. VRF systems are ideal for applications with varying loads or where zoning is required. Some other advantages of VRF systems include consistent comfort, quiet operation, energy efficiency, installation flexibility, zoned heating and cooling, state-of-the-art controls, and reliability.

VRF systems are more expensive than conventional heat pump systems; however, the higher initial cost can be offset by improved cooling efficiency during part load operation—a SEER (cooling) rating of 18.0 is not uncommon for small packaged VRF-equipped heat pumps.

When you are replacing packaged HVAC equipment, we recommend a comprehensive approach. Work with your contractor or design engineer to make sure your systems are sized and zoned according to current space configurations and occupancy. Select high efficiency equipment and controls that match your heating and cooling needs. Commission the system and controls to ensure proper operation, comfort, ventilation, and energy use.

5 Energy Efficient Best Practices

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5% –20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR Portfolio Manager

You've heard it before—you cannot manage what you do not measure. ENERGY STAR Portfolio Manager is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions[9] . Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Weatherization

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. Materials used may include caulk, polyurethane foam, and other weather-stripping materials. There is an energy savings opportunity by reducing the uncontrolled air exchange between the outside and inside of the building. Blower door assisted comprehensive building air sealing will reduce the amount of air exchange, which will in turn reduce the load on the buildings heating and cooling equipment, providing energy savings and increased occupant comfort.

Doors and Windows

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

Lighting Maintenance

Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.

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[9] https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager

In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

Lighting Controls

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

Motor Maintenance

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Economizer Maintenance

Economizers can significantly reduce cooling system load. A malfunctioning economizer can increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air. Common economizer malfunctions include broken outdoor thermostat or enthalpy control or dampers that are stuck or improperly adjusted.

Periodic inspection and maintenance will keep economizers working in sync with the heating and cooling system. This maintenance should be part of annual system maintenance, and it should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely and efficiently. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the boiler tubes to improve heat transfer.

Optimize HVAC Equipment Schedules

Energy management systems (BAS) typically provide advanced controls for building HVAC systems, including chillers, boilers, air handling units, rooftop units and exhaust fans. The BAS monitors and reports operational status, schedules equipment start and stop times, locks out equipment operation based on outside air or space temperature, and often optimizes damper and valve operation based on complex algorithms. These BAS features, when in proper adjustment, can improve comfort for building occupants and save substantial energy.

Know your BAS scheduling capabilities. Regularly monitor HVAC equipment operating schedules and match them to building operating hours to eliminate unnecessary equipment operation and save energy. Monitoring should be performed often at sites with frequently changing usage patterns – daily in some cases. We recommend using the optimal start feature of the BAS (if available) to optimize the building warmup sequence. Most BAS scheduling programs provide for holiday schedules, which can be used during reduced use or shutdown periods. Finally, many systems are equipped with a one-time override function, which can be used to provide additional space conditioning due to a one-time, special event. When available this override feature should be used rather than changing the base operating schedule.

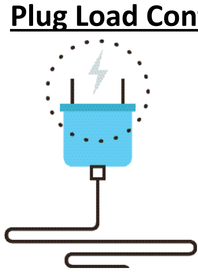
Water Heater Maintenance

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

Plug Load Controls



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips[10]. Your local utility may offer incentives or rebates for this equipment.

[10] For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" http://www.nrel.gov/docs/fy13osti/54175.pdf, or "Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR products where available.

6 Water Best Practices

Getting Started

The commercial and institutional sector is the second largest consumer of publicly supplied water in the United States, accounting for 17% of the withdrawals from public water supplies[11]. In New Jersey, excluding water used for power generation, approximately 80% of total water use was attributed to potable supply during the period of 2009 to 2018. Water withdrawals for potable supply have not changed noticeably during the period from 1990 to 2018[12].

Water management planning serves as the foundation for any successful water reduction effort. It is the first step a commercial or institutional facility owner or manager should take to achieve and sustain long-term water savings. Understanding how water is used within a facility is critical for the water management planning process. A water assessment provides a comprehensive account of all known water uses at the facility. It allows the water management team to establish a baseline from which progress and program success can be measured. It also enables the water management team to set achievable goals and identify and prioritize specific projects based on the relative savings opportunities and project cost-effectiveness.

Water conservation devices may significantly reduce your water and sewer usage costs. Any reduction in water use reduces grid-level electricity use since a significant amount of electricity is used to treat and deliver water from reservoirs to end users.

For more information regarding water conservation or additional details regarding the practices shown below go to the EPA's WaterSense website[13] or download a copy of EPA's "WaterSense at Work: Best Management Practices for Commercial and Institutional Facilities"[14] to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water Metering and Submetering

Tracking a facility's total water use, as well as specific end uses, is a key component of a facility's water-efficiency efforts. Accurately measuring water use can help facility managers identify areas for targeted reductions and track progress from water-efficiency upgrades. If possible, install meters to measure all water conveyed to the facility, regardless of the source. Each source should be metered separately. Consider developing a metering plan and installing separate submeters to measure specific end uses. There are many types and sizes of meters intended for different uses. Installing the correct type and size of meter are critical to accurate water measurement. Sub-metering applications may include:

- Individual tenant spaces
- Cooling tower make-up and blowdown water supply
- Water lines serving other HVAC systems including water circulating loops
- Make up water supply for steam boiler plants with a capacity of 500,000 Btu/hr. or greater
- Systems or equipment that use single pass cooling water
- Irrigation systems

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[11] Estimated from analyzing data in: Solley, Wayne B,. et al, "Estimated Use of Water in the United States in 1995", U.S Geological Survey Circular 1200, (1998)

[12] https://dep.nj.gov/wp-content/uploads/dsr/trends-water-supply.pdf

[13] https://www.epa.gov/watersense

[14] https://www.epa.gov/watersense/watersense-work-0

- Roof spray systems (for irrigating vegetated roofs or thermal conditioning)
- Ornamental water features
- Indoor and outdoor pools and spas
- Industrial water using processes

Leak Detection and Repair

Identifying and repairing leaks and other water use anomalies within a facility's water distribution system or from processes or equipment can keep a facility from wasting significant quantities of water. Examples of common leaks include leaking toilets and faucets, drip irrigation malfunctions, stuck float valves, and broken distribution lines. Reading meters, installing failure abatement technologies, and conducting visual and auditory inspections are important best practices to detect leaks. Train building occupants, employees, and visitors to report any leaks that they detect. To reduce unnecessary water loss, detected leaks should be repaired quickly. Repairing leaks in water distribution that is pressurized by on-site pumps or in heated or chilled water piping will also reduce energy use.

Toilets and Urinals

Toilets and urinals are considered sanitary fixtures and are found in most facilities. High efficiency fixtures are at least 20% more efficient than available standard products. Leaking or damaged equipment is a substantial source of water waste. Train users to report continuously flushing, leaking, or otherwise improperly operating equipment to the appropriate personnel. Depending on the age of the equipment and the frequency of use, it may be cost effective to replace older inefficient fixtures with current generation WaterSense labeled equipment.

Commercial facilities typically use tank toilets or wall-mount flushometers. Educate and inform users with restroom signage and other means to avoid flushing inappropriate objects. For tank toilets, periodically check to ensure fill valves are working properly and that water level is set correctly. Annually test toilets to ensure the flappers are not worn or allowing water to seep from the tank into the bowl and down the sewer. Control stops and piston valves on flushometer toilets should be checked at least annually.

Most urinals use water to flush liquid. These standard single-user fixtures are present in most facilities. Non-water urinals use a specially designed trap that allows liquid waste to drain out of the fixture through a trap seal, and into the drainage system. Flushing urinals should be inspected at least annually for proper valve and sensor operation. For non-water urinals, follow maintenance practices as directed by the manufacturer to ensure products perform as expected. Non-water urinals can be considered during urinal replacement, however, review the condition and design of the existing plumbing system and the expected usage patterns to ensure that these products will provide the anticipated performance.

Faucets and Showerheads

Faucets and showerheads are sanitary fixtures that generally dispense heated water. Reducing water use by these fixtures translates into a reduction of site fuel or electric use depending on how water is heated. High efficiency fixtures are at least 20% more efficient than available standard products. Leaking or damaged equipment is a substantial source of water waste. Train users to report continuously dripping, leaking, or otherwise improperly operating equipment to the appropriate personnel. Depending on the age of the equipment and the frequency of use, it may be cost effective to replace older fixtures with current generation WaterSense labeled equipment.

Faucets are used for a variety of purposes, and standard flow rates are dictated by the intended use. Public use lavatory faucets and kitchen faucets are subject to maximum flow rates while service sinks are not. Periodically inspect faucet aerators for scale buildup to ensure flow is not being restricted. Clean or replace the aerator or other spout end device as needed. Check and adjust automatic sensors (where installed) to ensure they are operating properly to avoid faucets running longer than necessary. Post materials in restrooms and kitchens to ensure user awareness of the facility's water-efficiency goals. Remind users to turn off the tap when they are done and to consider turning the tap off during sanitation activities when it is not being used. Consider installing lavatory and kitchen faucet fixtures with reduced flow. Federal standards limit kitchen and restroom faucet flows to 2.2 gpm. To qualify for a WaterSense label a faucet cannot exceed 1.5 gpm.

Effective in 1992, the maximum allowable flow rate for all showerheads sold in the United States is 2.5 gpm. Since this standard was enacted, many showerheads have been designed to use even less water. WaterSense labeled equipment is designed to use 2.0 gpm, or less. For optimum showerhead efficiency, the system pressure should be tested to make sure that it is between 20 and 80 pounds per square inch (psi). Verify that plumbing lines are routed through a shower valve to prevent water pressure fluctuations. Periodically inspect showerheads for scale buildup to ensure flow is not being restricted. In general, replace showerheads with 2.5 gpm flow rates or higher with WaterSense labeled models. Note: Use of poor performing replacement reduced flow showerheads may result in increased use if the duration of use is increased to compensate for reduced performance. WaterSense labeled showerheads are independently certified to meet or exceed minimum performance requirements for spray coverage and force.

7 On-Site Generation

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

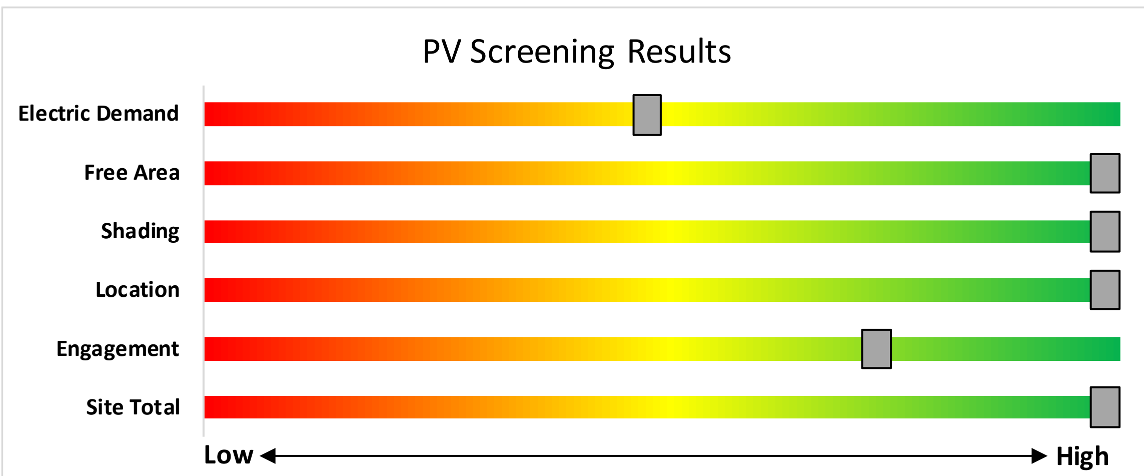
7.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has high potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the high potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



Potential	High	
System Potential	219	kW DC STC
Electric Generation	260,910	kWh/yr
Displaced Cost	$54,270	/yr
Installed Cost	$569,400	

Photovoltaic Screening

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners must register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- **Successor Solar Incentive Program (SuSI):** https://www.njcleanenergy.com/renewable-energy/programs/susi-program
- **Basic Info on Solar PV in NJ**: http://www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: ww.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

7.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

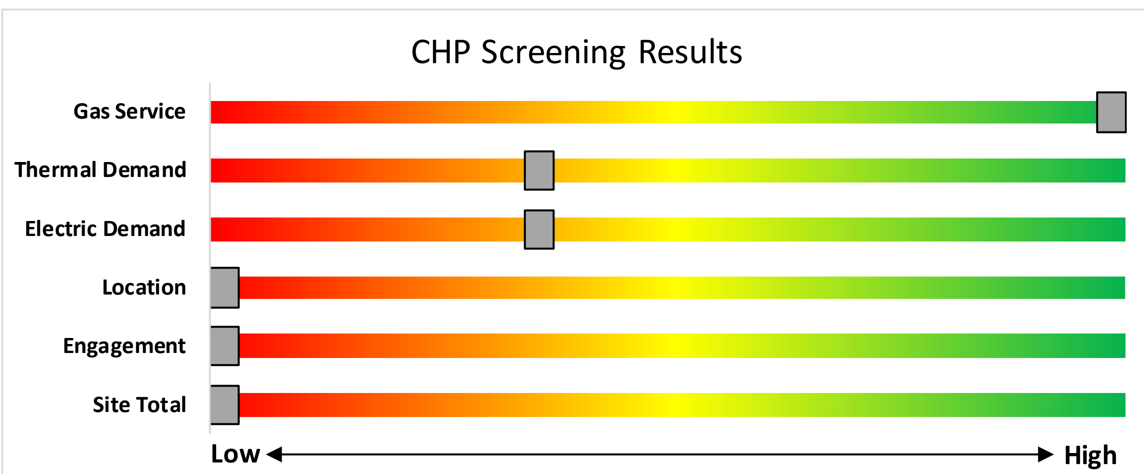
CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The low or infrequent thermal load and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/

8 ELECTRIC VEHICLES

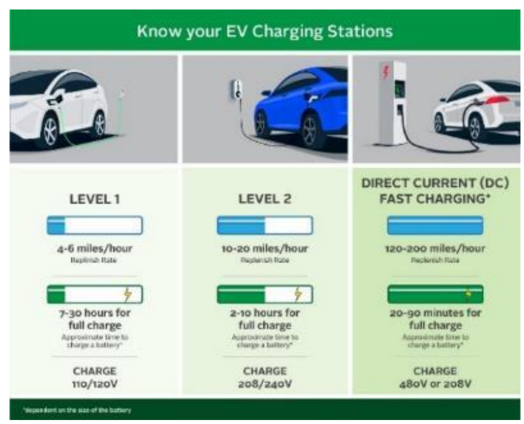
All electric vehicles (EVs) have an electric motor instead of an internal combustion engine. EVs function by plugging into a charge point, taking electricity from the grid, and then storing it in rechargeable batteries. Although electricity production may contribute to air pollution, the U.S. EPA categorizes all-electric vehicles as zero-emission vehicles because they produce no direct exhaust or tailpipe emissions.

EVs are typically more expensive than similar conventional and hybrid vehicles, although some cost can be recovered through fuel savings, federal tax credit, or state incentives.

8.1 EV Charging

EV charging stations provide a means for electric vehicle operators to recharge their batteries at a facility. While many EV drivers charge at home, others do not have access to regular home charging, and the ability to charge at work or in public locations is critical to making EVs practical for more drivers. Charging can also be used for electric fleet vehicles, which can reduce fuel and maintenance costs for fleets that replace gas or diesel vehicles with EVs.

EV charging comes in three main types. For this assessment, the screening considers addition of Level 2 charging, which is most common at workplaces and other public locations. Depending on the site type and usage, other levels of charging power may be more appropriate.



The preliminary assessment of EV charging at the facility shows that there is medium potential for adding EV chargers to the facility's parking, based on potential costs of installation and other site factors.

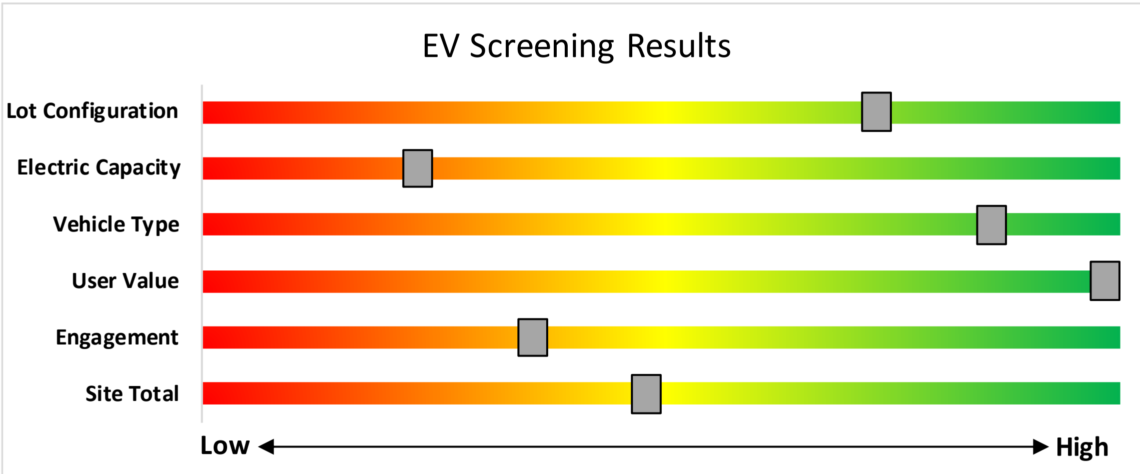
The primary costs associated with installing EV charging are the charger hardware and the cost to extend power from the facility to parking spaces. This may include upgrades to electric panels to serve increased loads.

The type and size of the parking area impact the costs and feasibility of adding EV charging. Parking structure installations can be less costly than surface lot installations as power may be readily available, and equipment and wiring can be surface mounted. Parking lot installations often require trenching through concrete or asphalt surface. Large parking areas provide greater flexibility in charger siting than smaller lots.

The location and capacity of facility electric panels also impact charger installation costs. A Level 2 charger generally requires a dedicated 208-240V, 40 Amp circuit. The electric panel nearest the planned installation may not have available capacity and may need to be upgraded to serve new EV charging loads. Alternatively, chargers could be powered from a more distant panel. The distance from the panel to the location of charging stations ties directly to costs, as conduits, cables, and potential trenching costs all increase on a per-foot basis. The more charging stations planned, the more likely it is that additional electrical capacity will be needed.

Other factors to consider when planning for EV charging at a facility include who the intended users are, how long they park vehicles at the site, and whether they will need to pay for the electricity they use.

The graphic below displays the results of the EV charging assessment conducted as part of this audit. The position of each slider indicates the impact each factor has on the feasibility of installing EV charging at the site.



EV Charger Screening

Electric Vehicle Programs Available

New Jersey is leading the way on electric vehicle (EV) adoption on the East Coast. There are several programs designed to encourage EV adoption in New Jersey, which is crucial to reaching a 100% clean energy future.

NJCEP offers a variety of EV programs for vehicles, charging stations, and fleets. Certain EV charging stations that receive electric utility service from Atlantic City Electric Company (ACE), Public Service Electric and Gas Company (PSE&G) or Jersey Central Power and Light (JCP&L), may be eligible for additional electric vehicle charging incentives directly from the utility. Projects may be eligible for both the incentives offered by this BPU program and incentives offered by ACE, PSE&G or JCP&L, up to 90% of the combined charger purchase and installation costs. Please check ACE, PSE&G or JCP&L program eligibility requirements before purchasing EV charging equipment, as additional conditions on types of eligible chargers may apply for utility incentives.

EV Charging incentive information is available from Atlantic City Electric, PSE&G and JCP&L.For more information and to keep up to date on all EV programs please visit https://www.njcleanenergy.com/commercial-industrial/programs/electric-vehicle-programs

9 Project Funding and Incentives

Ready to improve your building's performance? New Jersey's Clean Energy Programs and Utility Energy Efficiency Programs can help. Pick the program that works best for you. This section provides an overview of currently available incentive programs in New Jersey.

NJBPU and NJCEP Administered Programs

- New Construction (residential, commercial, industrial, government)
- Large Energy Users
- Energy Savings Improvement Program (financing)
- State Facilities Initiative*
- Local Government Energy Audits
- Combined Heat & Power & Fuel Cells

*State facilities are also eligible for utility programs

Utility Administered Programs

- Existing buildings (residential, commercial, industrial, government)
- Efficient Products
  - Lighting & Marketplace
  - HVAC
  - Appliance Rebates
  - Appliance Recycling

9.1 New Jersey's Clean Energy Program

Save money while saving the planet! New Jersey's Clean Energy Program is a statewide program that offers incentives, programs, and services that benefit New Jersey residents, businesses, educational, non-profit, and government entities to help them save energy, money, and the environment.

Large Energy Users

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers. To qualify entities must have incurred at least $5 million in total energy costs in the prior fiscal year.

Incentives

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- $4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- $0.33 per projected kWh saved; $3.75 per projected Therm saved annually

How to Participate

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEEP). Once the FEEP is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at http://www.njcleanenergy.com/LEUP.

Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation. ≤

Incentives[15]

Eligible Technology	Size (Installed Rated Capacity)	Incentive ($/Watt)[5]	% of Total Cost Cap per Project	$ Cap per Project
CHPs powered by non-renewable or renewable fuel source, or a combination:[4] - Gas Internal Combustion Engine - Gas Combustion Turbine - Microturbine Fuel Cells ≥60%	≤500 kW[1]	$2.00	30-40%[2]	$2 million
	>500 kW - 1 MW[1]	$1.00		
	> 1 MW - 3 MW[1]	$0.55	30%	$3 million
	>3 MW[1]	$0.35		
Fuel Cells ≥40%	Same as above[1]	Applicable amount above	30%	$1 million
Waste Heat to Power (WHP)[3] Powered by non-renewable fuel source. Heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine)	≤1MW[1]	$1.00	30%	$2 million
	> 1MW[1]	$.50	30%	$3 million

15

[1] Incentives are tiered, which means the incentive levels vary based upon the installed rated capacity, as listed in the chart above. For example, a 4 MW CHP system would receive $2.00/watt for the first 500 kW, $1.00/watt for the second 500 kW, $0.55/watt for the next 2 MW and $0.35/watt for the last 1 MW (up to the caps listed).
[2] The maximum incentive will be limited to 30% of total project. For CHP projects up to 1 MW, this cap will be increased to 40% where a cooling application is used or included with the CHP system (e.g. absorption chiller).
[3] Projects will be eligible for incentives shown above, not to exceed the lesser of % of total project cost per project cap or maximum $ per project cap. Projects installing CHP or FC with WHP will be eligible for incentive shown above, not to exceed the lesser caps of the CHP or FC incentive. Minimum efficiency will be calculated based on annual total electricity generated, utilized waste heat at the host site (i.e. not lost/rejected), and energy input.
[4] Systems fueled by a Class 1 Renewable Fuel Source, as defined by N.J.A.C. 14:8-2.5, are eligible for a 30% incentive bonus. If the fuel is mixed, the bonus will be prorated accordingly. For example, if the mix is 60/40 (60% being a Class 1 renewable), the bonus will be 18%. This bonus will be included in the final performance incentive payment, based on system performance and fuel mix consumption data. Total incentive, inclusive of bonus, shall not exceed above stipulated caps.
[5] CHP-FC systems located at Critical Facility and incorporating blackstart and islanding technology are eligible for a 25% incentive bonus. This bonus incentive will be paid with the second/Installation incentive payment. Total incentive, inclusive of bonus, shall not exceed above stipulated caps.

How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at http://www.njcleanenergy.com/CHP.

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects must register their projects prior to the start of construction to establish the project's eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

Administratively Determined Incentive (ADI) Program

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

Market Segments	Size MW dc	Incentive Value ($/SREC II)	Public Entities Incentive Value - $20 Adder ($/SRECII)
Net Metered Residential	All types and sizes	$90	N/A
Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects smaller than 1 MW	$100	$120
Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects 1 MW to 5 MW	$90	$110
Small Net Metered Non-Residential Ground Mount	Projects smaller than 1 MW	$85	$105
Large Net Metered Non-Residential Ground Mount	Projects 1 MW to 5 MW	$80	$100
LMI Community Solar	Up to 5 MW	$90	N/A
Non-LMI Community Solar	Up to 5 MW	$70	N/A
Interim Subsection (t)	All types and sizes	$100	N/A

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations.

Competitive Solar Incentive (CSI) Program

The CSI Program opened on April 15, 2023, and will serve as the permanent program within the SuSI Program providing incentives to larger solar facilities. The CSI Program is open to qualifying grid supply solar facilities, non-residential net metered solar installations with a capacity greater than five (5) megawatts ("MW"), and to eligible grid supply solar facilities installed in combination with energy storage.

CSI eligible facilities will only be allowed to register in the CSI program upon award of a bid pursuant to N.J.A.C. 14:8-11.10.

The CSI program structure has separate categories, or tranches, to ensure that a range of solar project types, including those on preferred sites, are able to participate despite potentially different project cost profiles. The Board has approved four tranches for grid supply and large net metered solar and an additional fifth tranche for storage in combination with grid supply solar. The following table lists procurement targets for the first solicitation:

Tranche	Project Type	MW (dc) Targets
Tranche 1.	Basic Grid Supply	140
Tranche 2.	Grid Supply on the Built Environment	80
Tranche 3.	Grid Supply on Contaminated Sites and Landfills	40
Tranche 4.	Net Metered Non- Residential	40
Tranche 5.	*Storage Paired with Grid	160 MWh

*The storage tranche of 160 MWh corresponds to a 4-hour storage pairing of 40 MW of solar

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state's Energy Master Plan.

If you are considering installing solar on your building, visit the following link for more information: https://njcleanenergy.com/renewable-energy/programs/susi-program

Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an energy services company or "ESCO."
(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
(3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

Demand Response (DR) Energy Aggregator

Demand Response Energy Aggregator is a program designed to reduce the electric load when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Grid operators call upon curtailment service providers and commercial facilities to reduce electric usage during times of peak demand, making the grid more reliable and reducing transmission costs for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail its electric usage.

Typically, an electric customer must be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with greater capability to quickly curtail their demand during peak hours receive higher payments. Customers with back-up generators on site may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in DR programs often find it to be a valuable source of revenue for their facility, because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature setpoints on thermostats (so that air conditioning units run less frequently) or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a DR activity in most situations.

The first step toward participation in a DR program is to contact a curtailment service provider. A list of these providers is available on the website of the independent system operator, PJM, and it includes contact information for each company, as well as the states where they have active business[16]. PJM also posts training materials for program members interested in specific rules and requirements regarding DR activity along with a variety of other DR program information[17].

Curtailment service providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities, and they may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

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[16] http://www.pjm.com/markets-and-operations/demand-response.aspx.

[17] http://www.pjm.com/training/training-events.aspx.

9.2 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey's investor-owned gas and electric utilities to reduce their customers' use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

Prescriptive and Custom

The Prescriptive and Custom rebate program through your utility provider offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

Equipment Examples

Lighting
Lighting Controls
HVAC Equipment
Refrigeration
Gas Heating
Gas Cooling
Commercial Kitchen Equipment
Food Service Equipment
Variable Frequency Drives
Electronically Commutate Motors
Variable Frequency Drives
Plug Loads Controls
Washers and Dryers
Agricultural
Water Heating

The Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type. The Custom program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives.

Direct Install

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW or less over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures.

How to Participate

To participate in Direct Install, you will work with a participating contractor. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the Direct Install program, subject to program rules and eligibility, while the remaining percent of the cost is paid to the contractor by the customer.

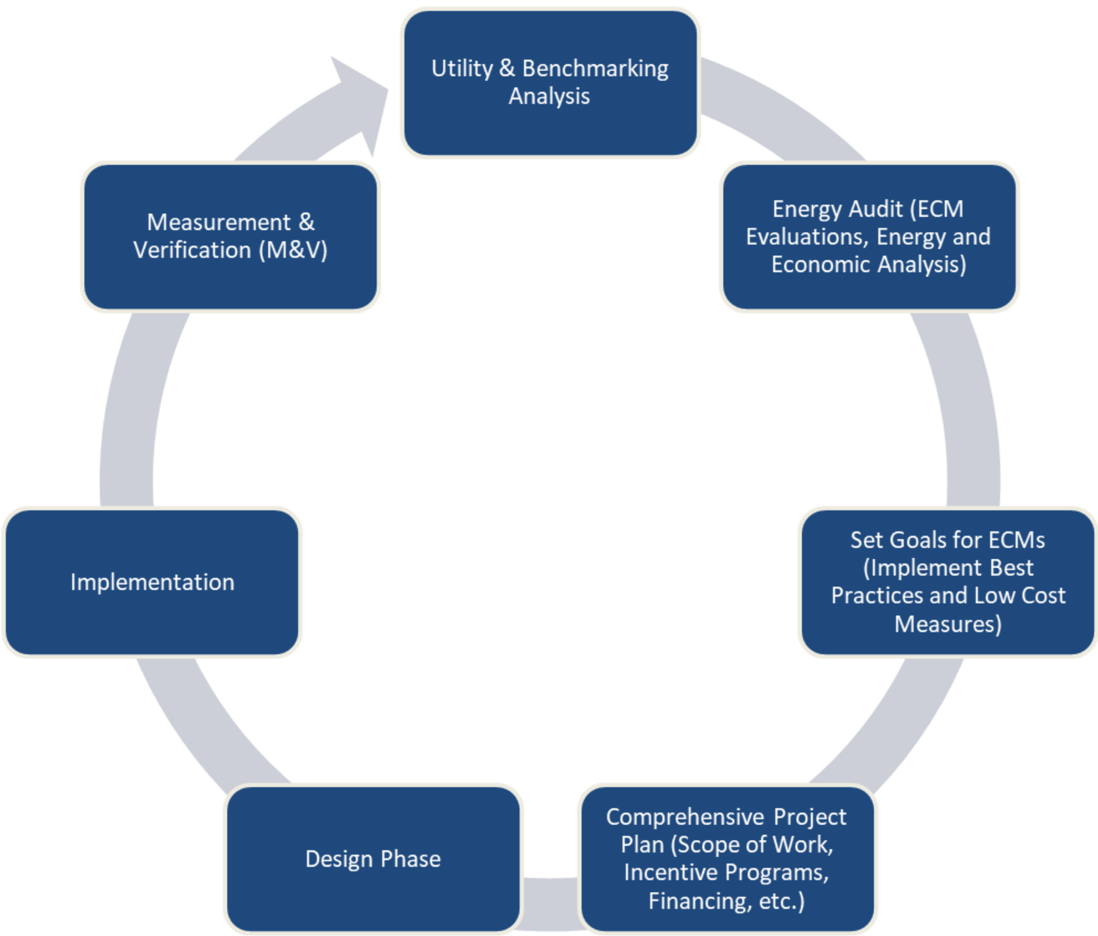
Engineered Solutions

The Engineered Solutions Program provides tailored energy-efficiency assistance and services to municipalities, universities, schools, hospitals, and healthcare facilities (MUSH), non-profit entities, and multifamily buildings. Customers receive expert guided services, including investment-grade energy auditing, engineering design, installation assistance, construction administration, commissioning, and measurement and verification (M&V) services to support the implementation of cost-effective and comprehensive efficiency projects. Engineered Solutions is generally a good option for medium to large sized facilities with a peak demand over 200 kW looking to implement as many measures as possible under a single project to achieve deep energy savings. Engineered Solutions has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Incentives for this program are based on project scope and energy savings achieved.

For more information on any of these programs, contact your local utility provider or visit https://www.njcleanenergy.com/transition.

10 Project Development

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.



Project Development Cycle

11 Energy Purchasing and Procurement Strategies

11.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website[18].

11.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website[19].

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[18] www.state.nj.us/bpu/commercial/shopping.html

[19] www.state.nj.us/bpu/commercial/shopping.html

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Classroom - 1	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 10	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 10	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 101	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 102	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 103	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 104	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 105	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 106	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 107	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 109	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 11	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 111	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 12	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 12	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 13	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 14	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 14	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 15	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.2	924	0	$189	$730	$120	3.2
Classroom - 16	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 16	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 17	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 17	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 18	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.6	2,441	-1	$499	$1,390	$280	2.2
Classroom - 19	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Classroom - 19	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 2	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 2	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 21	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 21	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 23	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 23	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 24 & 26	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.3	1,221	0	$249	$860	$160	2.8
Classroom - 24 & 26	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,725	0.1	216	0	$44	$330	$40	6.6
Classroom - 25	1	Exit Signs: LED - 2 W Lamp	None		6	2,500		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 25	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.8	3,052	-1	$623	$1,660	$340	2.1
Classroom - 25	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,725	0.1	432	0	$88	$680	$80	6.8
Classroom - 28	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	5	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.3	1,017	0	$208	$770	$140	3.0
Classroom - 28	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,500	0.0	80	0	$16	$90	$10	4.9
Classroom - 3	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 30	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	610	0	$125	$600	$100	4.0
Classroom - 30	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,500	0.0	80	0	$16	$90	$10	4.9
Classroom - 32	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	610	0	$125	$600	$100	4.0
Classroom - 32	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,500	0.0	80	0	$16	$90	$10	4.9
Classroom - 34	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	610	0	$125	$600	$100	4.0
Classroom - 34	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,500	0.0	80	0	$16	$90	$10	4.9
Classroom - 36	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	610	0	$125	$600	$100	4.0
Classroom - 36	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,500	0.0	80	0	$16	$90	$10	4.9
Classroom - 38	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.1	407	0	$83	$330	$60	3.2
Classroom - 4	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Classroom - 4	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 40	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	814	0	$166	$680	$120	3.4
Classroom - 5	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 6	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 6	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 7	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 8	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Classroom - 8	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Classroom - 9	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.5	1,732	0	$354	$1,090	$190	2.5
Computer Lab - 27	17	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	17	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.9	3,459	-1	$707	$2,160	$410	2.5
Conference - Main Office	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Conference - Main Office	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.2	693	0	$142	$630	$100	3.7
Corridor	16	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	16	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Corridor	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	4,000		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	4,000	0.0	0	0	$0	$0	$0	0.0
Corridor	1	LED Lamps: (2) 9W A19 Screw-In Lamps	Wall Switch	S	18	4,000		None	No	1	LED Lamps: (2) 9W A19 Screw-In Lamps	Wall Switch	18	4,000	0.0	0	0	$0	$0	$0	0.0
Corridor	51	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	4,000	2, 4	Relamp	Yes	51	LED - Linear Tubes: (2) 2' Lamps	High/Low Control	17	2,760	0.8	4,773	-1	$975	$4,470	$2,100	2.4
Corridor	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	4,000	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,000	0.0	145	0	$30	$50	$10	1.3
Corridor	46	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	4,000	2, 4	Relamp	Yes	46	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	2,760	1.3	7,940	-2	$1,622	$6,320	$2,070	2.6
Dining Area - Faculty Lounge	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,250	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,553	0.0	105	0	$22	$230	$30	9.3
Dining Area - Faculty Lounge	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,250	2, 3	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,553	0.3	1,039	0	$212	$840	$140	3.3
Electrical Room - By Class 10	3	Compact Fluorescent: (1) 13W A19 Screw-In Lamp	Wall Switch	S	13	1,000		None	No	3	Compact Fluorescent: (1) 13W A19 Screw-In Lamp	Wall Switch	13	1,000	0.0	0	0	$0	$0	$0	0.0
Electrical Room - By Class 11	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,000		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,000	0.0	0	0	$0	$0	$0	0.0
Electrical Room - By Class 11	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,000	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	690	0.1	92	0	$19	$250	$40	11.1
Exterior	5	Compact Fluorescent: (1) 13W A19 Screw-In Lamp	Timeclock		13	4,380	2	Relamp	No	5	LED Lamps: A19 Lamps	Timeclock	10	4,380	0.0	66	0	$14	$130	$10	8.8
Exterior	5	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch		9	3,840		None	No	5	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	3,840	0.0	0	0	$0	$0	$0	0.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	**Fixture Quantity**	**Fixture Description**	**Control System**	**Light Level**	**Watts per Fixture**	**Annual Operating Hours**	**ECM #**	**Fixture Recommendation**	**Add Controls?**	**Fixture Quantity**	**Fixture Description**	**Control System**	**Watts per Fixture**	**Annual Operating Hours**	**Total Peak kW Savings**	**Total Annual kWh Savings**	**Total Annual MMBtu Savings**	**Total Annual Energy Cost Savings**	**Estimated M&L Cost ($)**	**Total Incentives**	**Simple Payback w/ Incentives in Years**
Office - Counseling	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.1	407	0	$83	$330	$60	3.2
Office - CST	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.1	407	0	$83	$330	$60	3.2
Office - Gymnasium	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.1	407	0	$83	$330	$60	3.2
Office - IT	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	814	0	$166	$680	$120	3.4
Office - Main	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	2,500	0.0	0	0	$0	$0	$0	0.0
Office - Main	3	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	2,500	3	None	Yes	3	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	1,725	0.0	23	0	$5	$330	$40	61.7
Office - Main	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.1	231	0	$47	$250	$40	4.5
Office - Main	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.2	924	0	$189	$730	$120	3.2
Office - Main	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.1	462	0	$94	$530	$80	4.8
Office - Main	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,500	0.0	91	0	$19	$50	$10	2.2
Office - Main	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.2	577	0	$118	$580	$90	4.2
Office - Media Center	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.2	814	0	$166	$680	$120	3.4
Office - Nurse	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.3	1,039	0	$212	$790	$130	3.1
Office - Nurse	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	2,500	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,500	0.0	80	0	$16	$90	$10	4.9
Office - SGI	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,500	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,725	0.1	407	0	$83	$330	$60	3.2
Office - TAG	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,500	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,725	0.2	924	0	$189	$730	$120	3.2
Restroom - By Media Center	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	966	0.1	228	0	$47	$330	$60	5.8
Restroom - By Media Center	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	966	0.1	121	0	$25	$330	$40	11.7
Restroom - By Media Center	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	966	0.1	228	0	$47	$330	$60	5.8
Restroom - By Media Center	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	966	0.1	121	0	$25	$330	$40	11.7
Restroom - By Media Center Faculty	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	966	0.1	121	0	$25	$330	$40	11.7
Restroom - By Media Center Faculty	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	966	0.1	121	0	$25	$330	$40	11.7
Restroom - Class 10	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 12	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 14	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Restroom - Class 16	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 17	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 19	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 2	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 21	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 23	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 4	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 6	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Class 8	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Female By Class 13	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	966	0.0	66	0	$13	$230	$30	14.9
Restroom - Female Front Lobby	3	LED - Fixtures: Ambient 2x4 Fixture	Wall Switch	S	50	1,400	3	None	Yes	3	LED - Fixtures: Ambient 2x4 Fixture	Occupancy Sensor	50	966	0.0	72	0	$15	$330	$40	19.8
Restroom - Female Gymnasium	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,400	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	966	0.2	456	0	$93	$680	$120	6.0
Restroom - Female Gymnasium	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,400	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	1,400	0.0	45	0	$9	$90	$10	8.8
Restroom - Male By Class 13	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	1,400	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	966	0.0	66	0	$13	$230	$30	14.9
Restroom - Male Front Lobby	3	LED - Fixtures: Ambient 2x4 Fixture	Wall Switch	S	50	1,400	3	None	Yes	3	LED - Fixtures: Ambient 2x4 Fixture	Occupancy Sensor	50	966	0.0	72	0	$15	$330	$40	19.8
Restroom - Male Gymnasium	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,400	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	966	0.2	456	0	$93	$680	$120	6.0
Restroom - Male Gymnasium	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,400	2	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	1,400	0.0	45	0	$9	$90	$10	8.8
Restroom - Unisex Faculty Lounge 1	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Unisex Faculty Lounge 2	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Unisex Kitchen	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,400	2	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,400	0.0	86	0	$18	$90	$20	4.0
Restroom - Unisex Main Office	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,400		None	No	1	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	9	1,400	0.0	0	0	$0	$0	$0	0.0
Restroom - Unisex Nurse	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,400	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,400	0.0	51	0	$10	$50	$10	3.9
Storage - Art Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,000	2, 3	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	690	0.2	244	0	$50	$600	$100	10.0
Storage - Cafeteria	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,000	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,000	0.0	36	0	$7	$50	$10	5.4
Storage - Front Lobby	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,000	3	None	Yes	2	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	690	0.0	6	0	$1	$150	$20	103.7

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Storage - Gymnasium	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	1,000	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	690	0.2	326	0	$66	$680	$120	8.4
Storage - In Vestibule	3	Compact Fluorescent: (1) 13W A19 Screw-In Lamp	Wall Switch	S	13	1,000	2, 3	Relamp	Yes	3	LED Lamps: A19 Lamps	Occupancy Sensor	10	690	0.0	20	0	$4	$410	$40	90.0
Storage - Kitchen	3	LED Lamps: (1) 9W A19 Screw-In Lamp	Wall Switch	S	9	1,000	3	None	Yes	3	LED Lamps: (1) 9W A19 Screw-In Lamp	Occupancy Sensor	9	690	0.0	9	0	$2	$330	$40	154.2
Storage - Recieving	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,000	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	690	0.1	185	0	$38	$530	$80	11.9
Trailer - Corridor	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	$0	$0	$0	0.0
Trailer - Corridor	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	2, 4	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	414	0.2	139	0	$28	$530	$230	10.6
Trailer - Corridor	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	2, 4	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	414	0.1	83	0	$17	$430	$140	17.1
Trailer - Storage - A1	22	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	2, 3	Relamp	Yes	22	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	414	0.7	610	0	$125	$1,770	$290	11.9
Trailer - Storage - A2	22	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	2, 3	Relamp	Yes	22	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	414	0.7	610	0	$125	$1,770	$290	11.9
Trailer - Storage - A3	22	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	2, 3	Relamp	Yes	22	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	414	0.7	610	0	$125	$1,770	$290	11.9
Trailer - Storage - A4	22	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	600	2, 3	Relamp	Yes	22	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	414	0.7	610	0	$125	$1,770	$290	11.9

Motor Inventory & Recommendations

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	**Area(s)/System(s) Served**	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical - Boiler Room	Heating Hot Water Pump	2	Heating Hot Water Pump	5.00	89.5%	Yes			W	2,250		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	Heating Hot Water Pump	2	Heating Hot Water Pump	5.00	89.5%	Yes			W	2,250		No	89.5%	No		0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	DHW Circulation Pump	1	DHW Circulation Pump	1.50	84.0%	No			W	4,000		No	84.0%	No		0.0	0	0	$0	$0	$0	0.0
Multipurpose - Stage	Air Handler Unit Supply Fan	2	Supply Fan	3.00	85.5%	No			W	1,500	5	No	89.5%	Yes	2	1.8	3,182	0	$662	$10,200	$400	14.8
Exterior Roof	RTU Supply Fan	2	Supply Fan	3.00	85.5%	No			W	1,750	5	No	89.5%	Yes	2	1.8	3,712	0	$772	$10,200	$400	12.7
Exterior Roof	RTU Supply Fan	1	Supply Fan	3.00	85.5%	No			W	1,750	5	No	89.5%	Yes	1	0.9	1,856	0	$386	$5,100	$200	12.7
Exterior Roof	RTU Supply Fan	2	Supply Fan	2.00	85.0%	No			W	1,750	5	No	86.5%	Yes	2	1.2	2,376	0	$494	$9,400	$200	18.6
Exterior Roof	RTU Supply Fan	3	Supply Fan	0.75	70.0%	No			W	1,750	5	No	81.1%	Yes	3	0.8	1,961	0	$408	$11,200	$200	27.0
Exterior Roof	RTU Supply Fan	4	Supply Fan	0.75	70.0%	No			W	1,750	5	No	81.1%	Yes	4	1.1	2,615	0	$544	$14,900	$200	27.0
Exterior Roof	RTU Supply Fan	1	Supply Fan	1.50	84.0%	No			W	1,750	5	No	86.5%	Yes	1	0.4	920	0	$191	$4,400	$100	22.5
Exterior Roof	RTU Supply Fan	1	Supply Fan	1.50	84.0%	No			W	1,750	5	No	86.5%	Yes	1	0.4	920	0	$191	$4,400	$100	22.5
Exterior Roof	RTU Supply Fan	1	Supply Fan	2.00	85.0%	No			W	1,750	5	No	86.5%	Yes	1	0.6	1,188	0	$247	$4,700	$100	18.6
Exterior Roof	RTU Supply Fan	1	Supply Fan	3.00	85.5%	Yes			W	1,750		No	85.5%	No		0.0	0	0	$0	$0	$0	0.0
Exterior Roof	RTU Supply Fan	1	Supply Fan	3.00	85.5%	No			W	1,750	5	No	89.5%	Yes	1	0.9	1,856	0	$386	$5,100	$200	12.7
Exterior Roof	RTU Supply Fan	1	Supply Fan	5.00	90.0%	Yes			W	1,750		No	90.0%	No		0.0	0	0	$0	$0	$0	0.0
Exterior Roof	RTU Supply Fan	2	Supply Fan	1.50	84.0%	No			W	1,750	5	No	86.5%	Yes	2	0.9	1,839	0	$383	$8,700	$200	22.2
Exterior Roof	RTU Supply Fan	1	Supply Fan	1.50	84.0%	No			W	1,750	5	No	86.5%	Yes	1	0.4	920	0	$191	$4,400	$100	22.5
Whitman Elementary	Interior Spaces - Unit Ventilators	6	Fan Coil Unit	0.33	65.0%	No			W	2,000		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Whitman Elementary	Interior Spaces - Unit Ventilators	12	Fan Coil Unit	0.33	65.0%	No			W	2,000		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Whitman Elementary	Interior Spaces - Unit Ventilators	5	Fan Coil Unit	0.33	65.0%	No			W	2,000		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Whitman Elementary	Interior Spaces - Unit Ventilators	2	Fan Coil Unit	0.33	65.0%	No			W	2,000		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Corridors	Hydronic Unit Heater	3	Fan Coil Unit	0.13	65.0%	No			W	1,750		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	Hydronic Unit Heater	1	Fan Coil Unit	0.13	65.0%	No			W	1,750		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0
Storage - Gymnasium	Hydronic Unit Heater	1	Fan Coil Unit	0.13	65.0%	No			W	1,750		No	65.0%	No		0.0	0	0	$0	$0	$0	0.0

Packaged HVAC Inventory & Recommendations

		Existing Conditions									Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior - Roof	Interior Spaces	2	Package Unit	4.00		11.50		York	DR048C00P	B	6	Yes	2	Package Unit	4.00		16.00		1.2	798	0	$166	$16,300	$800	93.4
Exterior - Roof	Interior Spaces	1	Package Unit	7.50		9.20		Carrier	50THQ008	B	6	Yes	1	Package Unit	7.50		14.00		1.7	1,140	0	$237	$10,700	$600	42.6
Exterior - Roof	RTU 3 & 5	2	Package Unit	7.50		11.00		York	Z090C00D	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	Interior Spaces	3	Package Unit	5.00		11.30		TRANE	TCD060C30	B	6	Yes	3	Package Unit	5.00		16.00		2.3	1,591	0	$331	$25,800	$1,500	73.4
Exterior - Roof	Interior Spaces	4	Package Unit	4.00		11.30		TRANE	TCD048C30	B	6	Yes	4	Package Unit	4.00		16.00		2.5	1,697	0	$353	$32,600	$1,600	87.8
Exterior - Roof	Interior Spaces	1	Package Unit	5.00		14.00		York	ZE060C00B	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	Interior Spaces	1	Package Unit	3.00		14.00		York	ZE036C00B	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	AC 5	1	Package Unit	8.50		11.20		York	ZF102C00D	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	RTU 2	1	Package Unit	12.50		12.10		TRANE	THD150G3R	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	AC-2	1	Package Unit	10.00		11.30		TRANE	THC120F3R	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	RTU 1	1	Package Unit	20.00		11.00		TRANE	THD240G3R	W		No							0.0	0	0	$0	$0	$0	0.0
Exterior - Roof	Interior Spaces	2	Package Unit	3.00		11.50		York	DR036C00P	B	6	Yes	2	Package Unit	3.00		16.00		0.9	599	0	$125	$14,200	$600	109.2
Exterior - Roof	Interior Spaces	1	Package Unit	6.00		10.40		York	DR072C00P	B	6	Yes	1	Package Unit	6.00		14.00		0.9	605	0	$126	$9,400	$500	70.7
Exterior - Roof	Interior Spaces	16	Split-System	3.50		10.00		York	H1RA042S46G	B	6	Yes	16	Split-System	3.50		16.00		12.6	8,568	0	$1,782	$111,700	$5,900	59.4
Exterior - Roof	Interior Spaces	5	Split-System	3.00		10.00		York	H1RA036S46G	B	6	Yes	5	Split-System	3.00		16.00		3.4	2,025	0	$421	$30,100	$1,600	67.7
Exterior - Roof	Interior Spaces	1	Split-System	1.50		10.00		York	H1RD018S06G	B	6	Yes	1	Split-System	1.50		16.00		0.3	203	0	$42	$4,100	$200	92.6
Exterior - Roof	Office - Nurse	1	Split-System	1.92		9.50		Sanyo	SAP2430	B	6	Yes	1	Split-System	1.92		16.00		0.5	296	0	$61	$4,400	$200	68.3
Exterior - Roof	Interior Spaces	2	Split-System	7.50		9.20		York	H3CE090A25A	B	6	Yes	2	Split-System	7.50		14.00		3.4	2,012	0	$419	$27,500	$1,200	62.8
Exterior - Roof	Interior Spaces	1	Split-System	3.00		11.50		ThermalZone	TZAA-336-DC757	B	6	Yes	1	Split-System	3.00		16.00		0.4	264	0	$55	$6,000	$300	103.8
Exterior - Roof	Interior Spaces	1	Split-System	3.50		11.50		ThermalZone	TZAA-342-DC757	B	6	Yes	1	Split-System	3.50		16.00		0.5	308	0	$64	$7,000	$400	103.0

Space Heating Boiler Inventory & Recommendations

		Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical - Boiler Room	Conditoned Spaces	1	Condensing Hot Water Boiler	928	Hydrotherm	KN10	W		No						0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	Conditoned Spaces	2	Condensing Hot Water Boiler	510	Hydrotherm	KN6	W		No						0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	Conditoned Spaces	1	Condensing Hot Water Boiler	1,480	Hydrotherm	KN16F	W		No						0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	Conditoned Spaces	1	Condensing Hot Water Boiler	1,480	Hydrotherm	KN16	W		No						0.0	0	0	$0	$0	$0	0.0

DHW Inventory & Recommendations

		Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Janitorial - Media Center	Restrooms	1	Storage Tank Water Heater (≤ 50 Gal)	Bradford White	RE340S6-1NCW	W		No						0.0	0	0	$0	$0	$0	0.0
Janitorial - Gymnasium	Locker Rooms	1	Storage Tank Water Heater (≤ 50 Gal)	Bradford White	MI30R6DS13	W		No						0.0	0	0	$0	$0	$0	0.0
Mechanical - Boiler Room	Main DHW Heater	1	Storage Tank Water Heater (> 50 Gal)	Lochinvar	SNR200-100	W		No						0.0	0	0	$0	$0	$0	0.0
Kitchen	Booster Water Heater	1	Booster Water Heater	HATCO	UNKNWN	W		No						0.0	0	0	$0	$0	$0	0.0

Low-Flow Device Recommendations

	Recommedation Inputs					Energy Impact & Financial Analysis						
Location	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Restrooms	7	28	Faucet Aerator (Lavatory)	2.20	0.50	0.0	0	13	$236	$240	$110	0.6
Restrooms	7	8	Faucet Aerator (Lavatory)	2.20	0.50	0.0	1,112	0	$231	$70	$30	0.2

Commercial Refrigerator/Freezer Inventory & Recommendations

	Existing Conditions					Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Refrigerator/ Freezer Type	Manufacturer	Model	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Continental	2RN	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Stand-Up Refrigerator, Solid Door (>50 cu. ft.)	Continental	3R	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	Turbo Air	M3F72-3-N	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Refrigerator Chest	Powers Equipment Co	#681	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Freezer Chest	Stajac Ind	VB-4L-JJ	No	8	Yes	0.4	3,464	0	$720	$2,500	$0	3.5
Kitchen	1	Freezer Chest	Electrolux	FFFC25M4TW	No	8	Yes	0.7	5,794	0	$1,205	$3,300	$0	2.7

Cooking Equipment Inventory & Recommendations

	Existing Conditions					Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	Manufacturer	Model	High Efficiency Equipement?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Electric Combination Oven/Steam Cooker (<15 Pans)	Market Forge	EPT-10E	Yes		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Gas Griddle (3 Feet Width)	Unknown	Unknown	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Insulated Food Holding Cabinet (Full Size)	Servolift Eastern	1900	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Insulated Food Holding Cabinet (Full Size)	CresCore	H-135-WSUA-11-R	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	1	Electric Convection Oven (Full Size)	Blodgett	Mark V	No		No	0.0	0	0	$0	$0	$0	0.0
Kitchen	2	Gas Rack Oven (Single)	Vulcan	Unknown	No		No	0.0	0	0	$0	$0	$0	0.0

Plug Load Inventory

	Existing Conditions					
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?	Manufacturer	Model
Whitman Elementary	1	Clothes Washer	1,200	No		
Whitman Elementary	1	Coffee Machine	900	No		
Whitman Elementary	39	Desktop	270	No		
Whitman Elementary	8	Fan (Ceiling)	200	No		
Whitman Elementary	1	Kiln	11,000	No		
Whitman Elementary	86	Laptop	75	No		
Whitman Elementary	6	Microwave	1,000	No		
Whitman Elementary	5	Air Purifier	100	No		
Whitman Elementary	3	Paper Shredder	150	No		
Whitman Elementary	11	Printer (Medium/Small)	240	No		
Whitman Elementary	4	Printer/Copier (Large)	600	No		
Whitman Elementary	39	Projector	100	No		
Whitman Elementary	2	Refrigerator (Mini)	126	No		
Whitman Elementary	2	Refrigerator (Residential)	450	No		
Whitman Elementary	2	Serving Table (Chilled/Heated)	300	No		
Whitman Elementary	4	Speakers (Medium/Small)	300	No		
Whitman Elementary	7	Television	130	No		
Whitman Elementary	2	Toaster Oven	700	No		
Whitman Elementary	6	Water Fountain	100	No		
Whitman Trailer	4	Dehumidifier	600	Yes	Friedrich	D70BP

Vending Machine Inventory & Recommendations

	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost ($)	Total Incentives	Simple Payback w/ Incentives in Years
Dining Area - Faculty Lounge	1	Refrigerated	9	Yes	0.2	1,612	0	$335	$270	$50	0.7

APPENDIX B: ENERGY STAR STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of site energy and source energy. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

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ENERGY STAR® Statement of Energy Performance

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ENERGY STAR® Score[1]

Whitman Elementary School

Primary Property Type: K-12 School
Gross Floor Area (ft²): 59,411
Built: 1965

For Year Ending: February 28, 2023
Date Generated: May 07, 2024

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Whitman Elementary School 827 Whitman School Drive Turnersville, New Jersey 08012	Washington Township Board of Education 206 Holly Avenue Sewell, NJ 08080 (856) 589-6644	Janine Wechter 206 Holly Avenue Sewell, NJ 08080 (856) 589-6644 x 6502 jwechter@wtps.org

Property ID: 30742146

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
60.7 kBtu/ft²

Source EUI
107 kBtu/ft²

Annual Energy by Fuel

Natural Gas (kBtu)	2,141,473 (59%)
Electric - Grid (kBtu)	1,466,755 (41%)

National Median Comparison

National Median Site EUI (kBtu/ft²)	73.1
National Median Source EUI (kBtu/ft²)	128.8
% Diff from National Median Source EUI	-17%

Annual Emissions

Total (Location-Based) GHG Emissions (Metric Tons CO2e/year)	246

Signature & Stamp of Verifying Professional

I _________________ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: ______________________Date: ___________

Licensed Professional

____ ________
,
(____)____-______
____

Professional Engineer or Registered Architect Stamp (if applicable)

APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is $22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	*British thermal unit*: a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
CHP	*Combined heat and power*. Also referred to as cogeneration.
COP	*Coefficient of performance*: a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	*Demand control ventilation*: a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	*United States Department of Energy*
EC Motor	*Electronically commutated motor*
ECM	*Energy conservation measure*
EER	*Energy efficiency ratio*: a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	*Energy Use Intensity:* measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR	ENERGY STAR is the government-backed symbol for energy efficiency. The ENERGY STAR program is managed by the EPA.
EPA	*United States Environmental Protection Agency*
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	*Greenhouse gas* gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	*Gallons per flush*

gpm	*Gallon per minute*
HID	*High intensity discharge:* high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	*Horsepower*
HPS	*High-pressure sodium*: a type of HID lamp.
HSPF	*Heating seasonal performance factor:* a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	*Heating, ventilating, and air conditioning*
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	*Integrated part load value:* a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	*Kilowatt*: equal to 1,000 Watts.
kWh	*Kilowatt-hour*: 1,000 Watts of power expended over one hour.
LED	*Light emitting diode*: a high-efficiency source of light with a long lamp life.
LGEA	*Local Government Energy Audit*
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MH	*Metal halide*: a type of HID lamp.
MBh	*Thousand Btu per hour*
MBtu	*One thousand British thermal units*
MMBtu	*One million British thermal units*
MV	*Mercury Vapor:* a type of HID lamp.
NJBPU	*New Jersey Board of Public Utilities*
NJCEP	*New Jersey's Clean Energy Program:* NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	*Photovoltaic:* refers to an electronic device capable of converting incident light directly into electricity (direct current).

SEER	*Seasonal energy efficiency ratio:* a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	*Statement of energy performance:* a summary document from the ENERGY STAR Portfolio Manager.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC (II)	*Solar renewable energy credit*: a credit you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of $1/8^{th}$ of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use.
VAV	*Variable air volume*
VFD	*Variable frequency drive*: a controller used to vary the speed of an electric motor.
WaterSense®	The symbol for water efficiency. The WaterSense® program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.