



Energy Efficiency Stakeholder Meeting

May 18, 2023

Agenda

1. Welcome & Introductions
2. Re-cap of Last Meeting
3. Current Program Updates
 - a. BPU Update
 - b. Utility Company Presentation
4. New Construction Program Update
5. FY24 Compliance Filing
6. Triennium 2 Straw Proposals
7. General Q&A
8. Items of Interest
9. Next Meetings



Recap of Last Month



April Meeting Recap

What we covered:

- ✓ NJCEP and Utility Program updates
- ✓ FY23 True-up Budget
- ✓ NJCEP New Construction Program update
- ✓ Triennium 2 Straw Proposals
- ✓ Q&A



Post-Transition Energy Efficiency Programs

NJBPU and NJCEP Administered Programs



- New Construction (residential, commercial, industrial, government)
 - Large Energy Users
 - Energy Savings Improvement Program (financing)
 - State Facilities Initiative*
 - Local Government Energy Audits
 - Combined Heat & Power & Fuel Cells
- *State facilities are also eligible for utility programs

Utility Administered Programs



- Existing buildings (residential, commercial, industrial, government)
- Efficient Products
 - Lighting & Marketplace
 - HVAC
 - Appliance Rebates
 - Appliance Recycling

NJBPU and Utility Co-Administered Programs




Visit our transition website:

www.NJCleanEnergy.com/TRANSITION



[Press Room](#) | [Library](#) | [FAQs](#) | [Calendar](#) | [Newsletters](#) | [Contact Us](#) | [Site Map](#)

HOME	RESIDENTIAL	COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT	RENEWABLE ENERGY																														
<p>NEW JERSEY'S CLEAN ENERGY PROGRAM</p> <p>BOARD OF PUBLIC UTILITIES</p> <p>POLICY UPDATES & REQUEST FOR COMMENTS</p> <p>CALENDAR</p> <p>CLEAN ENERGY STAKEHOLDER GROUPS</p> <p>GRANTS & SOLICITATIONS</p> <p>TRAINING RESOURCES</p> <p>PRESS ROOM</p> <p>► PUBLIC REPORTS AND LIBRARY</p> <p>CONTACT US</p> 	<p>New Jersey's Energy Efficiency Program Transition</p> <p>Transición del Programa de Eficiencia Energética de Nueva Jersey</p> <p>Electric Utility Contact Information</p> <table border="1"> <thead> <tr> <th>Utility Name</th> <th>Commercial & Industrial Programs</th> <th>Residential Programs</th> </tr> </thead> <tbody> <tr> <td>Public Service Electric & Gas</td> <td>Website and Email Phone: 844-300-7734</td> <td>Website and Email Phone: 855-846-2895</td> </tr> <tr> <td>Atlantic City Electric</td> <td>Website, Email and Phone: 866-353-0007</td> <td>Website, Email and Phone: 866-353-0007</td> </tr> <tr> <td>Jersey Central Power & Light</td> <td colspan="2">Website, Email and Phone: 800-662-3115</td> </tr> <tr> <td>Rockland Electric</td> <td colspan="2">Website, Email and Phone: 877-434-4100</td> </tr> </tbody> </table> <p>Gas Utility Contact Information</p> <table border="1"> <thead> <tr> <th>Utility Name</th> <th>Commercial & Industrial Programs</th> <th>Residential Programs</th> </tr> </thead> <tbody> <tr> <td>Public Service Electric & Gas</td> <td>Website and Email Phone: 844-300-7734</td> <td>Website and Email Phone: 855-846-2895</td> </tr> <tr> <td>New Jersey Natural Gas</td> <td>Website and Email Phone: 877-455-6564</td> <td>Website and Email Phone: 877-455-6564</td> </tr> <tr> <td>South Jersey Gas</td> <td>Website and Phone: 888-263-7372</td> <td>Website and Phone: 833-493-0691</td> </tr> <tr> <td>Elizabethtown Gas</td> <td>Website and Phone: 888-263-7372</td> <td>Website and Phone: 833-493-0692</td> </tr> </tbody> </table>		Utility Name	Commercial & Industrial Programs	Residential Programs	Public Service Electric & Gas	Website and Email Phone: 844-300-7734	Website and Email Phone: 855-846-2895	Atlantic City Electric	Website, Email and Phone: 866-353-0007	Website, Email and Phone: 866-353-0007	Jersey Central Power & Light	Website, Email and Phone: 800-662-3115		Rockland Electric	Website, Email and Phone: 877-434-4100		Utility Name	Commercial & Industrial Programs	Residential Programs	Public Service Electric & Gas	Website and Email Phone: 844-300-7734	Website and Email Phone: 855-846-2895	New Jersey Natural Gas	Website and Email Phone: 877-455-6564	Website and Email Phone: 877-455-6564	South Jersey Gas	Website and Phone: 888-263-7372	Website and Phone: 833-493-0691	Elizabethtown Gas	Website and Phone: 888-263-7372	Website and Phone: 833-493-0692	<p>Program Updates</p> <ul style="list-style-type: none"> New! School and Small Business Energy Efficiency Stimulus Program Energy Efficiency Stakeholder Meeting Feb 17 Energy Efficiency Program Transition <p>Program Literature</p> <p>Applications and Brochures Download the Latest Program Materials</p> <p>Clean Energy Learning Center</p> <p>New Jersey Clean Energy Learning Center</p> <p>Subscribe to eNewsletter</p> <p>E-Newsletter</p>
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FREQUENTLY ASKED QUESTIONS

Frequently asked questions (FAQs) are grouped by the following subject areas; you can jump to any section by clicking on one of the topics below:

General FAQs
Commercial & Industrial Programs FAQs
Residential Programs FAQs
Contractor Specific FAQs
Questions

General FAQs

Why are some energy efficiency programs now managed by the utility companies?
 (updated October 28, 2021)

The transition of the administration of certain energy efficiency programs from NJCEP to the utilities occurred in accordance with the mandates from the Clean Energy Act of 2018. These new programs allow the utilities to work directly with customers to achieve energy savings. The Board considered the following in establishing this transition:

- Programs that rely heavily on the use of contractors will be handled at the utility level, where the utility companies can build strong relationships and lead co-branded advertising and marketing efforts.
- Utilities will handle programs that rely on customer data or advanced metering infrastructure (AMI) to streamline customer data access layers and minimize the sharing of data to protect customer privacy.
 - Utilities are well-suited to deliver certain energy efficiency programs, such as those that are based on existing customer relationships and that rely on utility data and systems.
 - Utility administration works best for programs that can leverage utilities' knowledge of energy consumption, customer demographics, workforce infrastructure, and existing customer relationships within their service territories. Utility access – and increased customer access – to energy use data enables the design of more personalized services and programs, targeted outreach, and individualized solutions for customers.
- Utilities can offer flexible financing options such as on-bill repayment.
- Customers may have more "brand awareness" and direct communication with their utility, facilitating the broader adoption of energy efficiency measures.



Current Program Updates





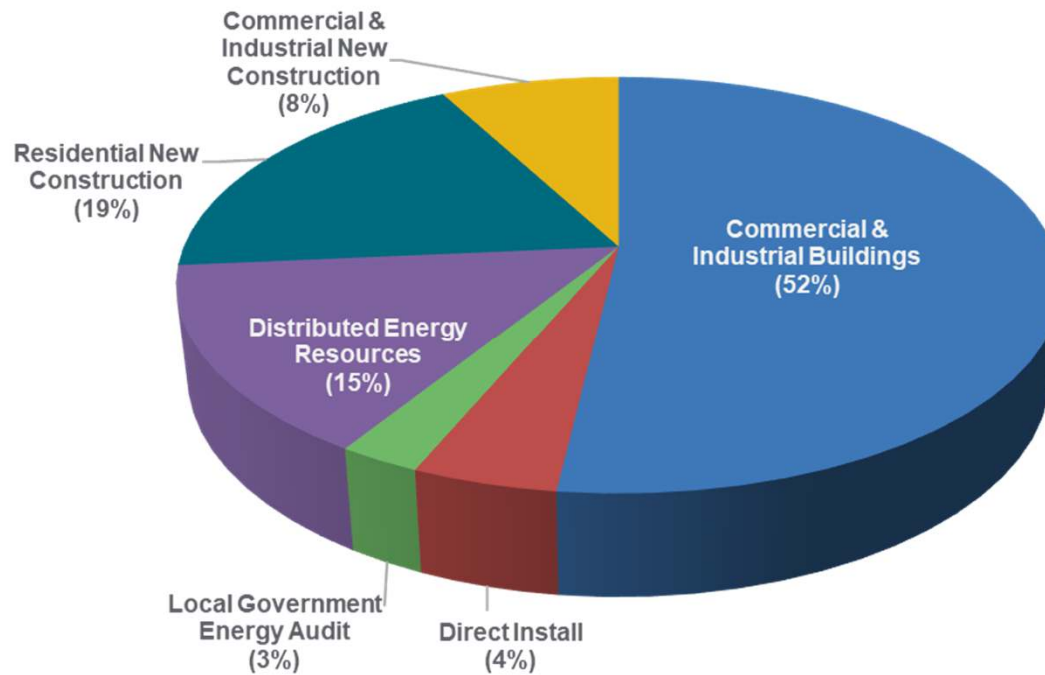
BPU Program Updates: Progress to Goals (PTG) Report as of April 2023 – FY23



Note: The results presented here are preliminary and are subject to change.

Budget Break-down by Program

FY23 TRC Managed Programs
Incentive Budget: \$117,415,104



Energy Efficiency Programs FY23

NJCEP/TRC Managed - Closed/Closing Out, Transitioned to Utilities

- Residential Products & HVAC
- Residential Existing Homes
- C&I Buildings (existing buildings)
- SmartStart Retrofit
- Pay for Performance Existing Buildings
- Direct Install

NJCEP/TRC Managed - Open

- New Construction
Was: Residential New Construction, SmartStart New Construction, Pay for Performance New Construction, Customer Tailored Energy Efficiency Pilot New Construction
- Large Energy Users
- Local Government Energy Audit
- Distributed Energy Resources
- School & Small Business Stimulus Program (federally funded)

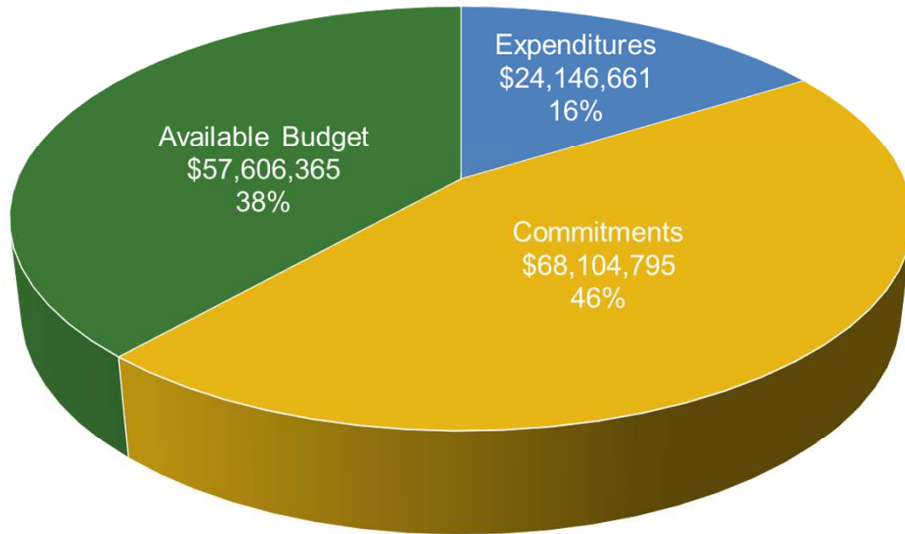
BPU/Utility Managed

- Comfort Partners

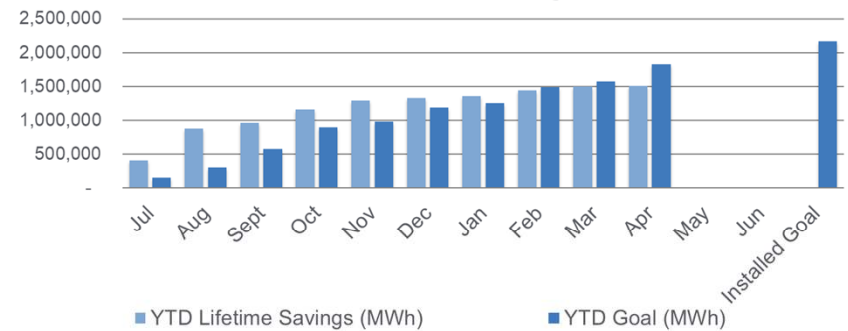


Progress Towards Goals – TRC Managed Programs

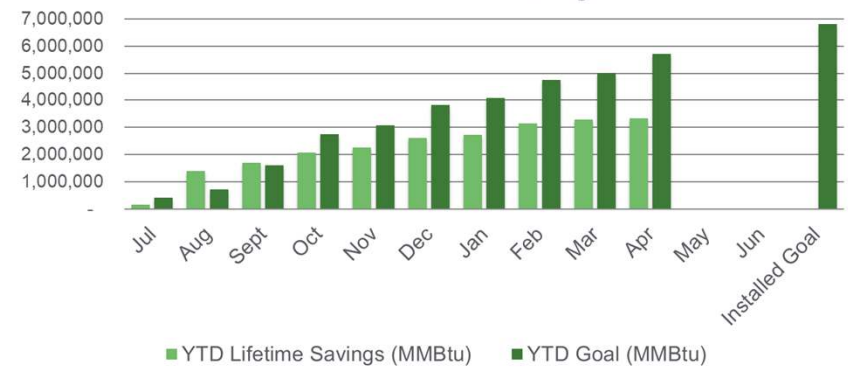
FY23 TRC Managed Programs Incentive Budget: \$149,857,821



FY23 Overall Progress Towards TRC Managed Program Goals
YTD Lifetime MWh Savings

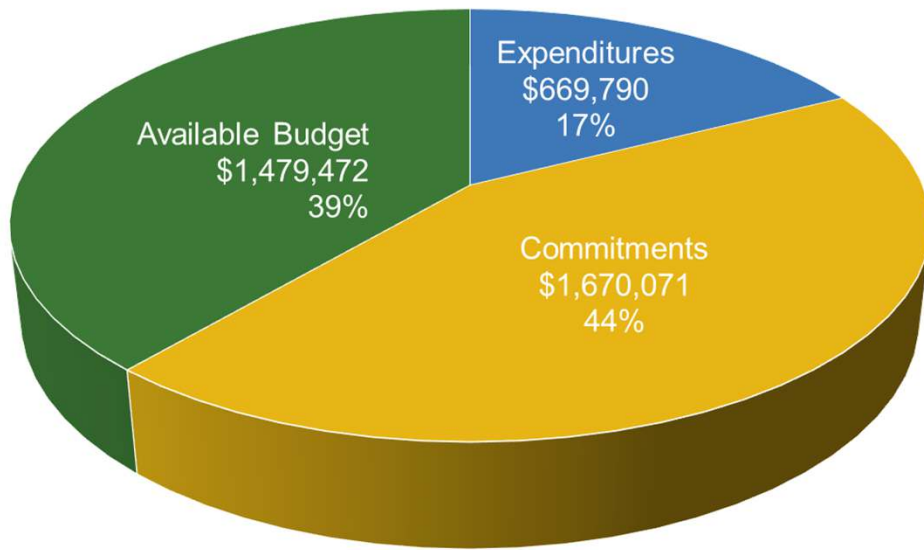


FY23 Overall Progress Towards TRC Managed Program Goals
YTD Lifetime MMBtu Savings



Local Government Energy Audit (LGEA)

FY23 Incentive Budget: \$3,819,333



Program Highlights

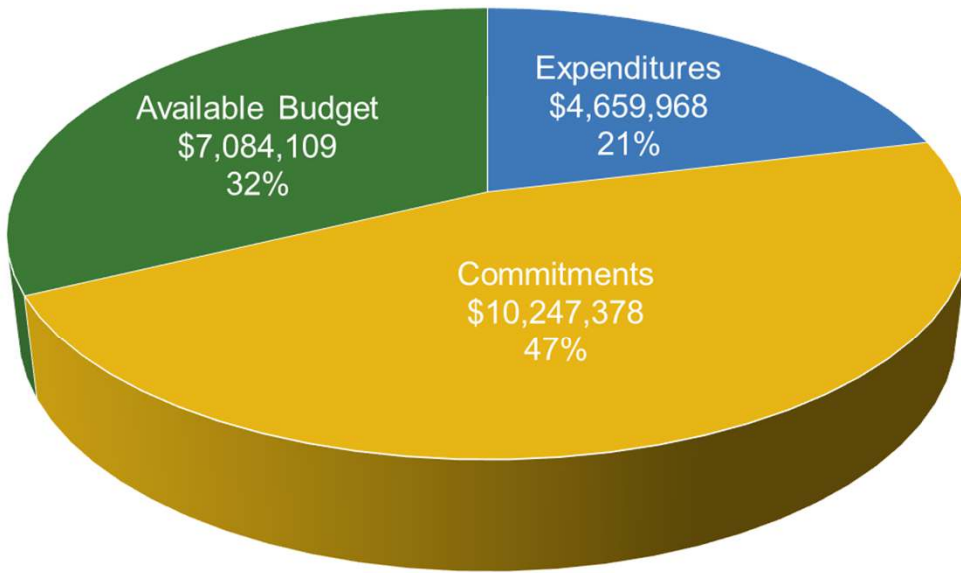
- Received: 6 applications this month 523 YTD
- Approved: 38 applications this month 365 YTD
- Audited approximately 947,984 square feet
- Held 4 Exit Meetings for 12 sites (including additional scopes)
- Delivered Final Audit reports on 9 sites



Distributed Energy Resources

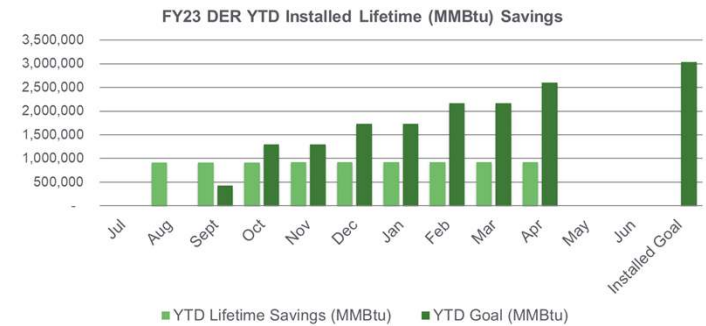
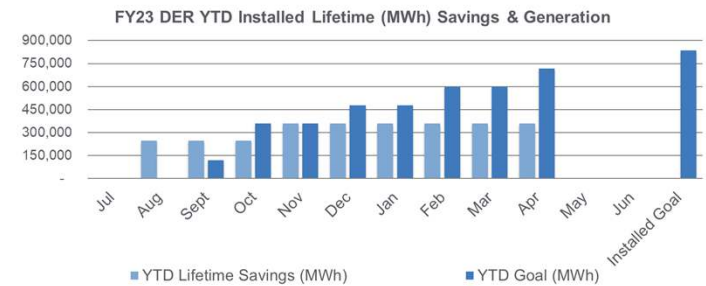
CHP and Fuel Cells

FY23 Incentive Budget: \$21,991,455



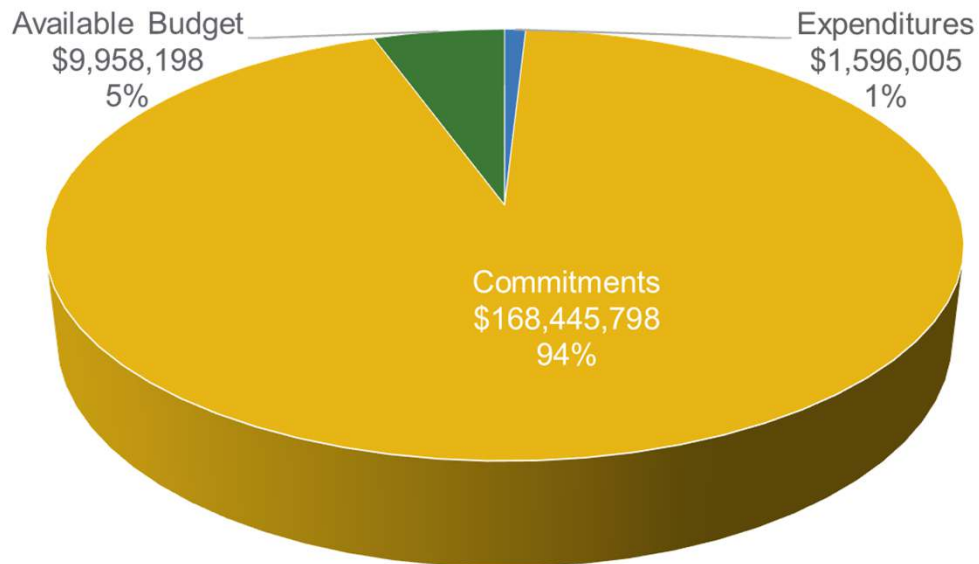
Program Highlights

- Received: 2 applications this month 3 YTD
- Approved: 0 applications this month 2 YTD
- Completed: 0 installations this month 7 YTD



School & Small Business Stimulus Program

FY23 Incentive Budget: \$180,000,000



Program Highlights

- Received: 0 applications this month 147 YTD
(no longer accepting initial applications)
- Approved: 0 applications this month 197 YTD
(all funding is committed)
- Completed: 18 installations this month 53 YTD

Notes:

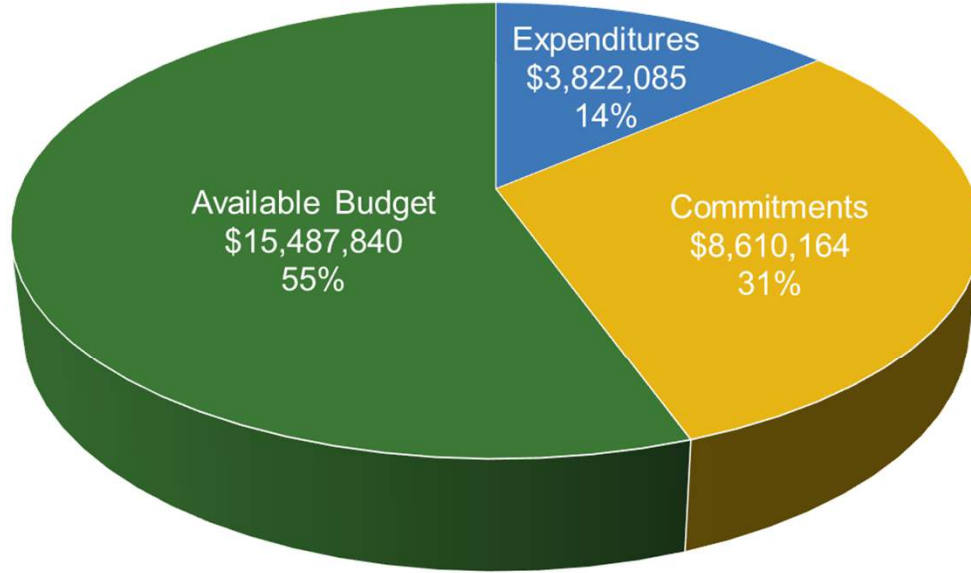
This program is a multi-year continuing grant and not based on a fiscal year.

This program is closed to new applications as of March 27, 2023.



New Construction Programs

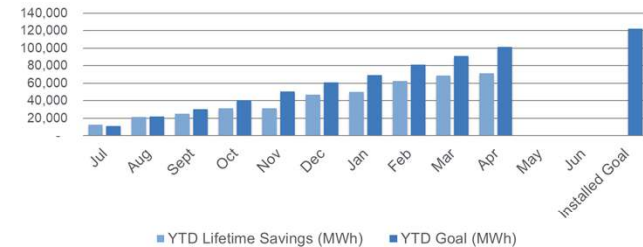
Residential New Construction FY23 Incentive Budget: \$27,920,089



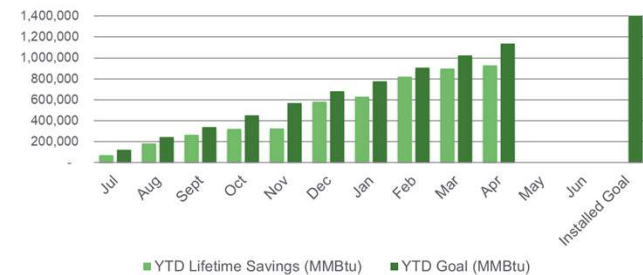
Program Highlights

- Site Registrations Received/Enrolled: 256
- Site Registrations Approved: 256
- Incentive Applications Received: 298
- Incentive Applications Approved: 169
- Projects Cancelled: 75

FY23 RNC YTD Installed Lifetime (MWh) Savings

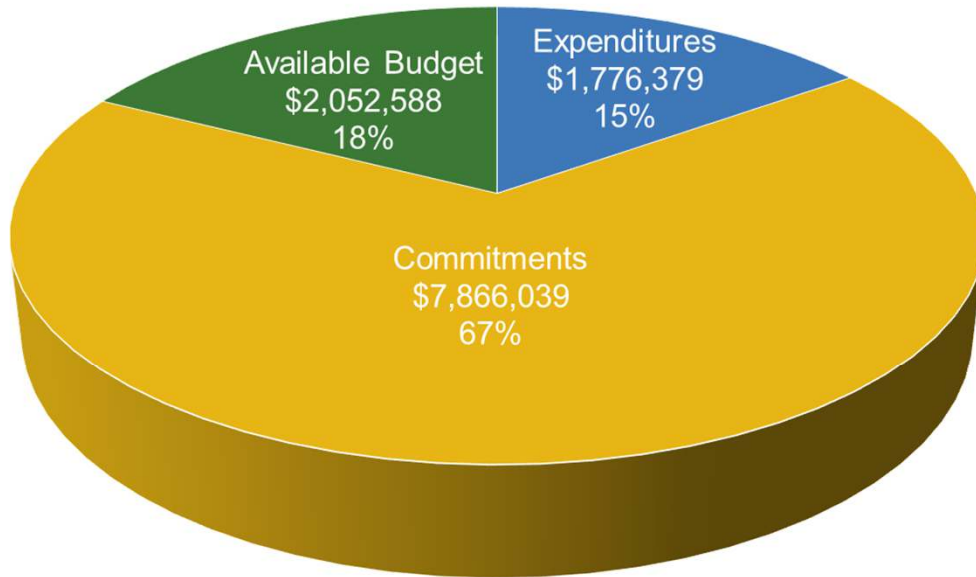


FY23 RNC Installed Lifetime (MMBtu) Savings



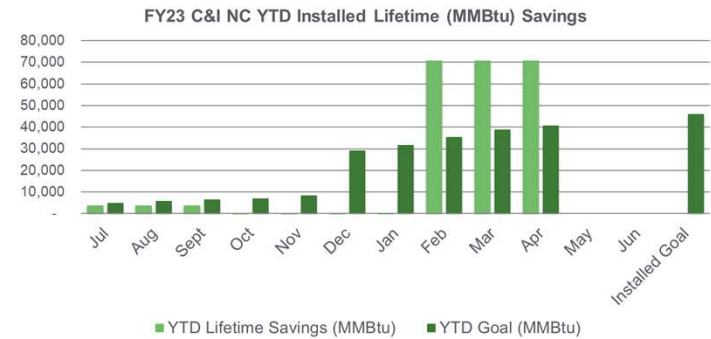
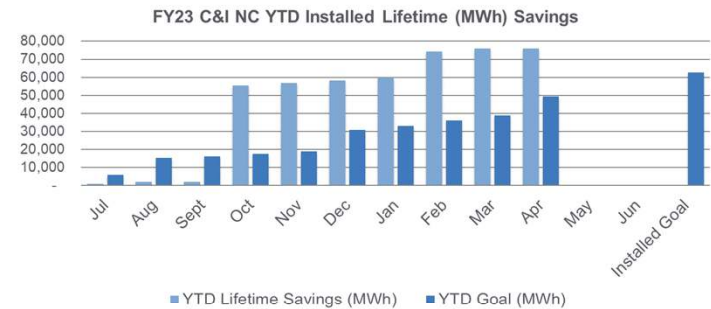
New Construction Programs (cont.)

C&I New Construction: P4P NC & C&I NC FY23 Incentive Budget: \$11,695,007



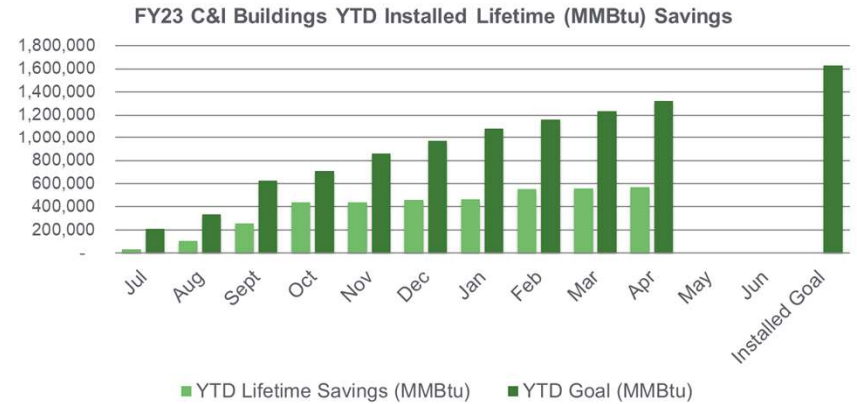
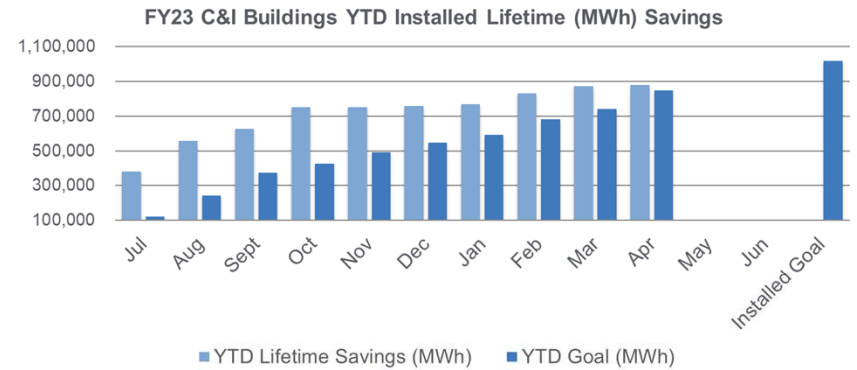
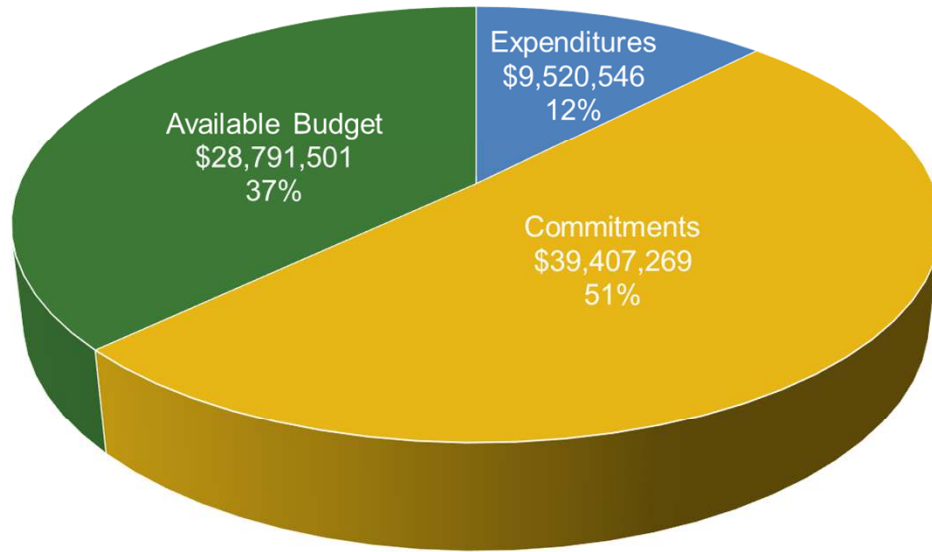
Program Highlights

- Received: 2 enrollments this month 47 YTD
- Approved: 1 project this month 48 YTD
- Paid: 0 applications this month 35 YTD



Commercial & Industrial Programs

C&I Buildings: Retrofit, CTEEP, P4P EB, LEUP FY23 Incentive Budget: \$77,719,315



C&I Buildings – Program Highlights

Large Energy User Program

- Received: 0 applications this month 7 YTD
- Approved: 2 Final Energy Efficiency Plans this month 6 YTD
- Paid: 0 applications this month 7 YTD

Retrofit *(Close-Out Program: transitioning to Utilities)*

- Received: 0 applications this month 1 YTD
- Approved: 0 applications this month 8 YTD
- Paid: 1 application this month 138 YTD

Pay for Performance Existing Buildings *(Close-Out Program: transitioning to Utilities)*

- Received: 0 applications this month 0 YTD
- Approved: 9 Energy Reduction Plans 35 YTD
- Completed: 4 projects this month 10 YTD

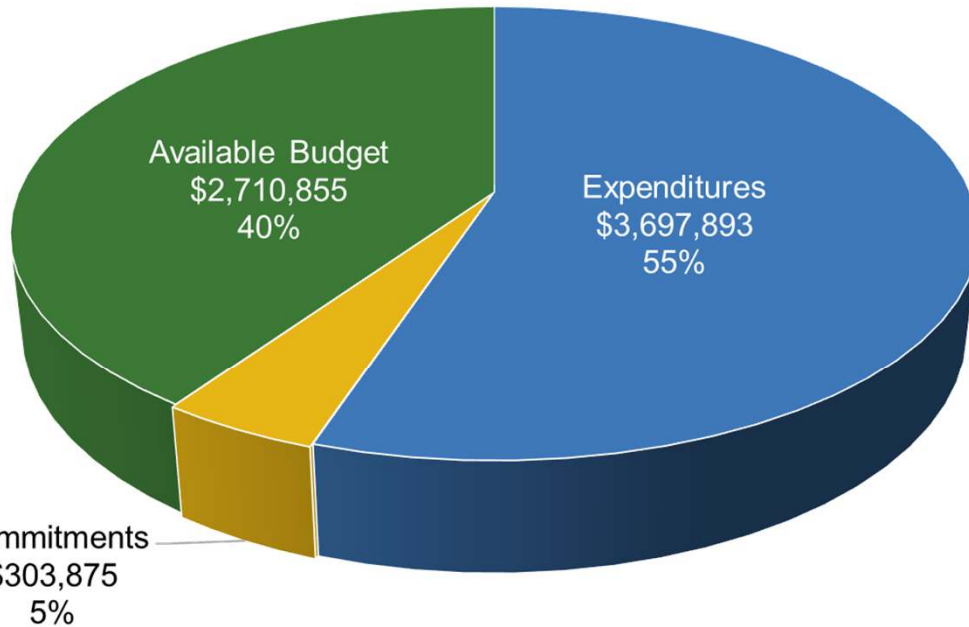
Customer Tailored Energy Efficiency Pilot *(Close-Out Program: transitioning to Utilities)*

- Received: 0 new enrollments this month 0 YTD
- Approved: 0 applications this month 5 YTD
- Paid: 0 applications this month 66 YTD
- Held: 0 scoping session meetings with customers this month 0 YTD



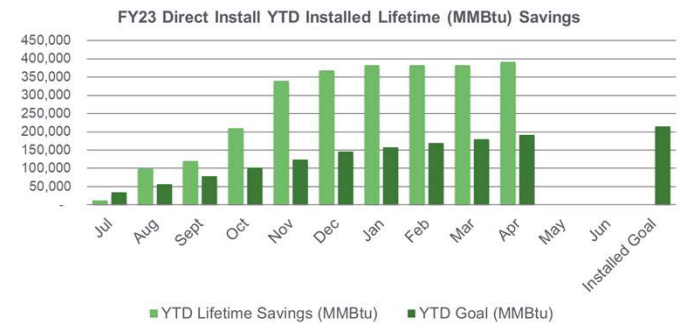
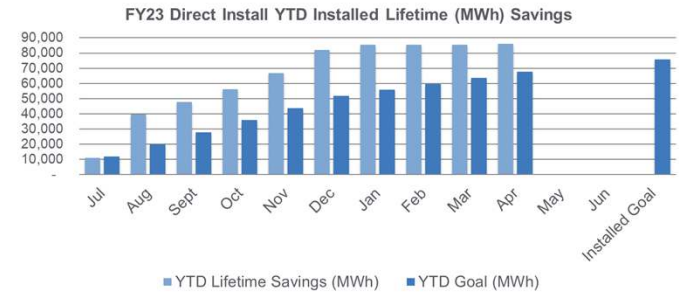
Direct Install *(Close-out Program: transitioning to Utilities)*

FY23 Incentive Budget: \$6,712,622



Program Highlights

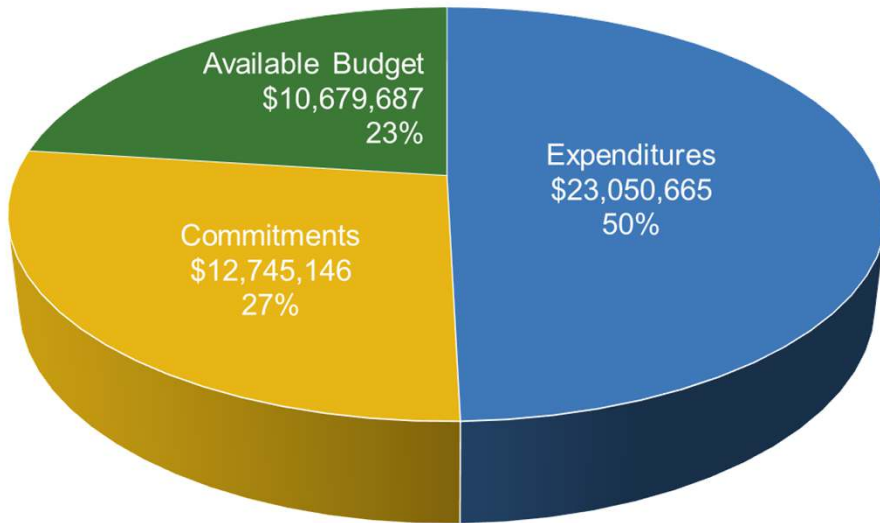
- Received: 0 enrollments this month 0 YTD
- Approved: 0 applications this month 0 YTD
- Paid: 1 application this month 81 YTD



Comfort Partners

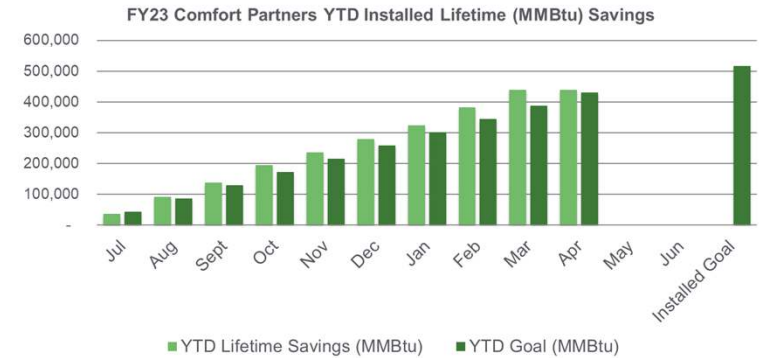
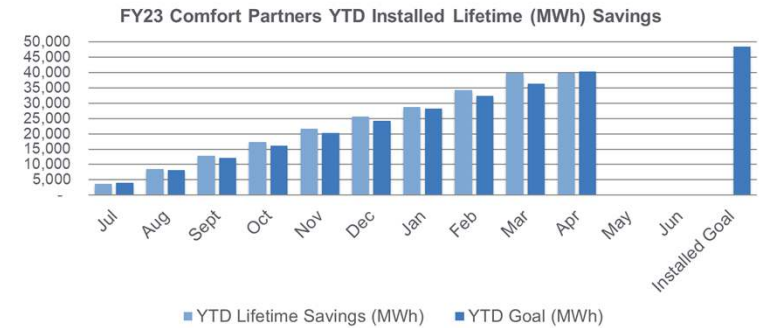
BPU/Utility Managed

FY23 Incentive Budget: \$46,475,498



Program Highlights

- Completed: 333 projects this month 3,219 YTD



Utility Updates

NJ Energy Efficiency Stakeholder Meeting

May 18, 2023



General Reminders

- **Reach out to utilities where you may be interested in doing business**
- **Sign up for any contractor updates if that is available**
- **Build your understanding of utility specific elements (e.g. financing options, online forms)**
- **Some programs have specific contractor requirements and may require a Participating Contractor Agreement**
- **Explore information utilities have posted online and reach out if you have questions**
 - Contact info for all utilities is available on the [NJCEP Transition page](#)



Program Updates- Contractor Updates



- **Recurring Contractor meetings provide program updates and secure feedback on programs. *Get Involved!***
 - Home Performance with ENERGY STAR® contractors meetings
 - Last one held on April 20th.
 - Next one- June 15th
 - HVAC contractor meetings
 - Last one held on April 27th.
 - Next one- Fall 2023
 - Reach out to your utility if you are interested in attending future meetings or would like to be on their email distribution list

Contractors do not need to wait for meetings if they have questions

Free Technical Assistance through Sustainable Jersey

WHAT IS BEING OFFERED

Program participants will work with members of the Sustainable Jersey energy team to identify and apply for utility incentives and New Jersey's Clean Energy Program (NJCEP) incentives for energy efficiency audits and facility upgrades, which save energy and money.

WHO IS ELIGIBLE

Registered municipalities and school districts in Elizabethtown Gas (ETG), New Jersey Natural Gas (NJNG), and South Jersey Gas (SJG) service territories are encouraged to apply

FOR MORE INFORMATION

- Register for drop-in session tonight or visit their website
- Contact Tracey Woods at woodst@tcnj.edu or 609-771-2938

PSE&G is already offering special assistance for Sustainable Jersey Green Teams



Program Updates: PSE&G



- **Reminder! Limited Time Offer: *\$100 Rebate*** for Recycling Your Old, Working Refrigerator or Freezer during our **Swing Into Spring Recycling Event!** Available between April 1 to June 30, 2023*
- Look for **special deals** starting this week to celebrate **Memorial Day** on the PSE&G online marketplace!
 - ***\$20 off*** Ecobee 3 and Emerson's Sensi touch!
- PSE&G now offering **LG Smart Wi-Fi Enabled 8,000 BTU Window Air Conditioners** on the **Marketplace!**
PSE&G electric customers eligible for rebate

To access Marketplace offers visit:
Marketplace.PSEG.com



* A \$100 rebate for each refrigerator or freezer—plus an additional \$35 rebate for each room air conditioner or dehumidifier picked up at the same time. Free pickup and haul-away. Environmentally responsible recycling and disposal. PSE&G customers visit: <https://homeenergy.pseg.com/recycling>

Program Updates- Other Utilities

- **NJNG hosting the 20th Annual Ocean Fun Days event**
 - May 20th - Island Beach State Park
 - May 21st- New Jersey Sea Grant Consortium at Sandy Hook
 - Energy Scavenger Hunt, including the BPU
- **ETG, JCP&L, NJNG and SJG are offering Memorial Day promotions on their Efficient Products marketplaces**
 - www.elizabethtowngasmarketplace.com
 - www.njng.com/marketplace
 - www.southjerseygasmarketplace.com
 - www.energysaveNJ.com/marketplace



More info available at
www.oceanfundays.org



Thank You



New Construction Program / Garden State Challenge Pilot Update



New Construction Program / Garden State Challenge Pilot Update

Next Steps

- Finalize program design with Board Staff
- Release for public comment as Compliance Filing update





Triennium 2 Straw Proposals

General Q&A



To submit questions in advance for next month:
EnergyEfficiency@bpu.nj.gov

Items of Interest



Next Meetings



Energy Efficiency Stakeholder Meetings

NJCleanEnergy.com/StakeholderGroups/Energy-Efficiency

3rd Thursday of the Month, 1-2:30pm

June 15, 2023

July 20, 2023

August 17, 2023

September 21, 2023

October 19, 2023

(no November meeting)

December 21, 2023



More Information

VISIT

NJCleanEnergy.com

NJCleanEnergy.com/StakeholderGroups/Energy-Efficiency

CONTACT

EnergyEfficiency@bpu.nj.gov

866.NJ.SMART (657.6278)

EE LISTSERV

NJCleanEnergy.com/LISTSERVS



THANK YOU

