

New Jersey's Clean Energy Program Energy Efficiency Committee Meeting BPU, Trenton September 13, 2016

Introductions

Regulatory Updates

Mike Ambrosio shared that AEG and BPU Staff are working internally on the Strategic Plan and expect to reach out to a broader audience in the coming weeks.

Presenter: First Fuel (Austin Whitman, Directory of Regulatory Affairs)

Mr. Whitman reviewed the goals of customer data analytics throughout the country in support of energy efficiency and DSM. He shared how people use customer intelligence and reviewed a white paper on energy efficiency baselines.

Presenter: Nest Labs (Hannah Bascom, Head of Energy Partnerships East and Rick Counihan, Head of Regulatory and Public Affairs)

Ms. Bascom provided an overview of the product and shared that there are approximately 75,000 units installed in New Jersey. There are over 50 utilities or sponsors that offer equipment incentives. With customer approval, Nest can provide sponsors with access to customer data. The "rush hour rewards" program has been received extremely well.

Enhanced Outreach Update

Kenn Latal shared that the enhanced outreach plan was approved in July and staffing is nearly complete. He introduced Mike Mandzik, who is a resource dedicated as a NJCEP liaison to the utilities. Final metrics and goals are being finalized, and monthly calls with NJCEP stakeholders have been established. Marisa Slaten noted that the Commissioners are excited about the outreach plan, especially since marketing has been on hold. This is our primary vehicle for bringing in new participants and getting the word out on the street.

Program Updates

Mike Ambrosio noted that the format of the energy efficiency committee meeting is under discussion with Staff. One change is that we will only present program updates that are of significant interest, and move to a goal of posting program statistics previously reviewed at these meetings on the NJCEP website.

C&I Program Updates

Carl Teter shared that the Direct Install program will re-open this week as soon as final contracts are signed. In this program the contractors will do their own outreach and marketing however the NJCEP outreach team could refer customers to Direct Install if that is the best program for them. The NJ Direct Install program has a very substantial portion of comprehensive projects, different than other programs across the country. Carl also noted that the Local Government Energy Audit Program launched in March with TRC providing no-cost energy audits to eligible facilities. He also thanked the legacy LGEA audit

firms (CDM Smith, CHA, Concord Engineering, NORESKO and Steven Winters Associates). The re-designed Pay for Performance New Construction Program launched on July 1, 2016.

Residential Program Updates

Samantha Loprinzo reviewed the retail products pilot, which will provide midstream incentives to three pilot retailers to stock energy efficient equipment. She also announced that awards have been made in response to the creative and lighting markdown RFPs issued this summer. There should be a significant increase in signage and energy efficient lighting options at retailers across the state. Frank Vetri of PSEG reviewed the budgets for the Comfort Partners Program, noting that overflow invoices from FY16 were paid in July.

Utility Updates

South Jersey Gas – Bruce Grossman reported that SJG has submitted a budget transfer request, noting that Rate Counsel has no objection. Before the quarter is out SJG will be submitting a request to extend their programs through the end of the year.

Elizabethtown Gas – Susan Buck reported that as of July ETG is no longer an AGL Resources company, they are now part of Southern Company. The name will remain the same. ETG has also filed for an extension of their energy efficient programs as well.

New Jersey Natural Gas - Susan Ellman stated that their programs have been through Dec 2018 with no changes.

Other Business

Bill Palmer of Kamson Properties asked about the Strategic Plan and goals for the multi-family market. Jim Grevatt stated that they will be initiating conversations in the next week or two.

Meredith Nole of AEL had a question regarding what program might be best for a condo she is working with which has a single meter for 155 units. She was advised to contact Carl Teter for further guidance.

The next meeting will be held on October 11, 2016.

In Person:

Bruce Grossman	South Jersey Gas
Bill Wolfe	South Jersey Gas
Frank Vetri	PSE&G
Joe Carpenter	DEP
John Donahue	Fuel Merchants
Susan Ellman	New Jersey Natural Gas
Susan Buck	Elizabethtown Gas
Yennaira Ortiz	PECO Energy
Samantha Loprinzo	ICF
Brendan Cassidy	ICF
Mahogany Hall	BPU
Julie deSeve	CLEARResult
Kenn Latal	ICF
Linda Wetzel	AEG
Andrew Fisk	CLEARResult

Janja Lypse	CLEAResult
Andrew Cottrell	AEG
Jim Grevatt	Energy Futures Group
Carl Teter	TRC
Mike Ambrosio	AEG
Marisa Slaten	BPU
Marybeth Brenner	TRC
Joe Gennello	
Sherri Jones	BPU
Elizabeth Teng	BPU
Bill Palmer	Kamson Properties
Anthony Georgi	AEG
Kim Hoff	CLEAResult
Hannah Bascom	NEST
Rick Counihan	NEST
Austin Whitman	FirstFuel
Anne Marie McShea	BPU
Matt Dugan	ICF
Mike Mandzik	ICF
Mike Knuckey	ICF
Don Swift	CLEAResult
Dave Holland	Honeywell
Meredith Nole	AEL
Mike Psihoules	Fujitsu
Rick Nortz	Mitsubishi
Alex Mordas	Performance Systems Development

By Phone:

Mark MaGrann	MaGrann Associates
Lloyd Kass	Lime Energy
Kurt Lewandowski	Rate Counsel
Frantz Zephyr	PSE&G
Tom Quigley	ICF
Tim Seelaus	Electric Market Connection
Timothy Pettit	DNV GL
Michael McGearry	Office Management Services
James Hayes	The Stone House Group
Erin Horleman	GP Energy Management
Sam Weinstein	Princeton Public Affairs Group
Linda Aumann	WECC
Robbi Acompora	Phoenix Advisors
Christina Hulslander	EMC
Amanda Muench	TRC

Nicole Dube	BPU
Jeffrey Burger	Willdan
Kyle Haddock	CLEAResult
Michael Hairston	ICF
Tiffany Roling	ICF
Andy Seelaus	Electric Market Connection
Steve Shearson	Encentive Energy
David Giordano	Doosan Fuel Cell America
Doug Wong	BC Express
Steve Bohlm	WECC
Paul Hutchinson	Hutchison
Nick Cavallo	EnergySavvy
Mark Bowen	Franklin Energy Services
Scott Earp	AspirEnergy