





Energy Efficiency Stakeholder Meeting

April 17, 2025

Agenda

- 1. Re-cap of Last Meeting
- 2. New Jersey Energy Efficiency Programs
- 3. Energy Efficiency Updates
 - NJCEP Updates
 - Benchmarking Update
 - Energy Efficiency Stakeholder Meeting Survey Results Recap
 - Utility Updates
- 4. Guest Presentation NJCEP New Construction Program Overview
- General Q&A
- 6. Items of Interest
- 7. Next Meetings



Recap of Last Month



March Monthly Recap

What we covered:

- ✓ NJCEP Updates
 - √ NJCEP New Construction Program
 - √ Benchmarking Update
- ✓ Utility Updates
 - ✓ Building Decarbonization and Demand Response Programs
- √ Guest Presentation
 - √ Geothermal Case Study: Princeton University
- ✓ Q&A



New Jersey Energy Efficiency Programs

www.NJCleanEnergy.com/EEP

NJBPU and NJCEP Administered Programs



- New Construction (residential, commercial, industrial, government)
- Large Energy Users
- Energy Savings Improvement Program (financing)
- · State Facilities Initiative*
- · Local Government Energy Audits
- · Combined Heat and Power, & Fuel Cells

Utility Administered Programs











- · Efficiency Products
 - Lighting & Marketplace
 - HVAC
 - · Appliance Rebated
 - Appliance Recycling

NJBPU and NJCEP Administered Programs





^{*} State facilities are also available for utility programs

New Jersey's Clean Energy Program

Energy Efficiency Updates



More NJCEP Information

Quarterly Newsletter:

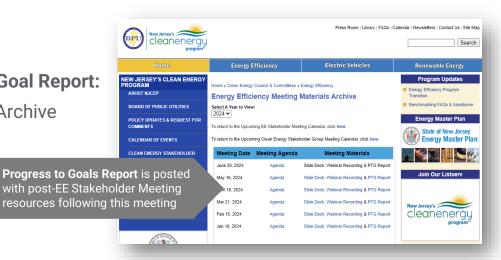
NJCleanEnergy.com/NEWSLETTER

Clean Energy Program Filings:

NJCleanEnergy.com/FILINGS

Clean Energy Program Monthly Progress to Goal Report:

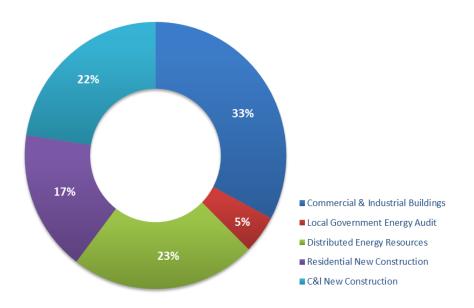
NJCleanEnergy.com/EE - Meeting Materials Archive





Budget Break-down by Program (TRC Managed Programs)

FY25 Incentive Budget: \$136,939,168





Energy Efficiency Programs FY25

NJCEP

Closed

- Residential Products & HVAC
- Residential Existing Homes
- Direct Install

Closing Out

- C&I Buildings (existing buildings)
 - SmartStart Retrofit EB
 - Pay for Performance EB
- School & Small Business Stimulus Program (federally funded)

NJCEP/TRC Managed

Open

- New Construction
 - Was: Residential New
 Construction, SmartStart New
 Construction, Pay for Performance
 New Construction, Customer
 Tailored Energy Efficiency Pilot
 New Construction
- Large Energy Users
- Local Government Energy Audit
- Distributed Energy Resources

BPU/Utility Managed

Open

Comfort Partners



Benchmarking Update

- The 2025 reporting year information, January 1, 2024 through December 31, 2024, is now available on the following website: https://nj.beam-portal.org/helpdesk/
 - Building owners and operators whose buildings are listed on the covered buildings list should have received a notification for this reporting year, 2025, through email or postal mail already or will in the coming weeks.
 - If you have not received a notice, please check the covered buildings list here: https://nj.beam-portal.org/helpdesk/kb/cea-benchmarking/34/
 - Reporting deadline this year is July 1, 2025.



Benchmarking Update Cont'd.

- To facilitate communication, please add your email address to our records for your building through this link: https://nj.beam-portal.org/helpdesk/tickets/submit/35/
 - The communication will include benchmarking program updates, status of reporting and compliance for the building that is benchmarking throughout the reporting period, and other benchmarking information.
- To update building owner, operator, or third-party support contact information for our records, please
 use the update building contact information form to provide all relevant updated contact information
 for your building: https://nj.beam-portal.org/helpdesk/tickets/submit/36/
 - The form will update our records for contact and information on if a property manager or third party is benchmarking on the building owner's behalf and updated information on the current building owner. Also, this will determine who we provide our future communications directly to.



Benchmarking Update Cont'd.

- A quarterly email newsletter has been launched for resources and updates on the benchmarking program to subscribe, please sign up
 - Here: https://mailchi.mp/839161371c7c/nj-benchmarking-bulletin
 - Our next newsletter issue will be released in June 2025.
 - To view our previous editions of the newsletter (March 2025), please visit: https://nj.beam-portal.org/helpdesk/kb/cea-benchmarking/44/
- A helpdesk is available to answer any questions about the benchmarking program.
 - To submit an inquiry to the Helpdesk, please visit: https://nj.beam-portal.org/helpdesk/ and select "New Ticket" or call 888-533-4571.

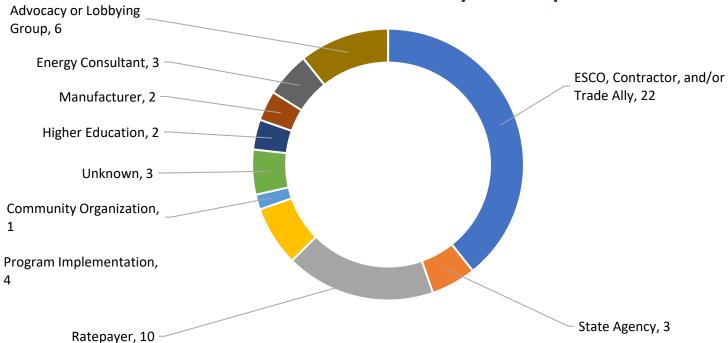


Annual EE Stakeholder Survey

Energy Efficiency Updates



EE Stakeholder Survey - 56 Responses





Clean Energy Programs

Respondents
Selected the
Clean Energy
Programs they
would like to
hear more
about.

■ Energy Savings Improvement Program (ESIP), 36

■ Whole House Pilot Program, 32

Community Energy Plans (CEP), 28

■ New Construction 25

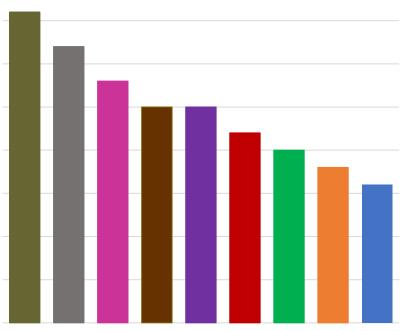
■ Comfort Partners, 25

■ Large Energy Users Program (LEUP), 22

■ Higher Education

Decarbonization Pilot, 20

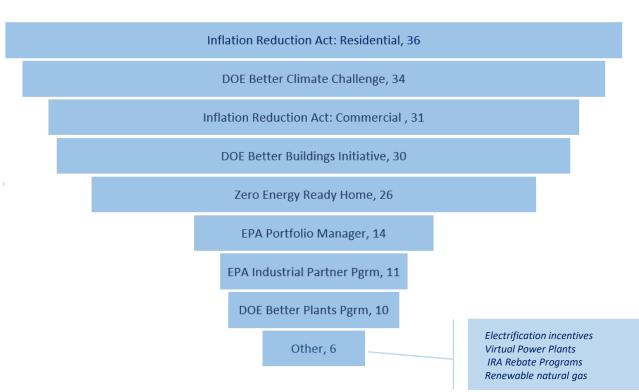
Local Government Energy Audit (LGEA), 18





Federal Programs

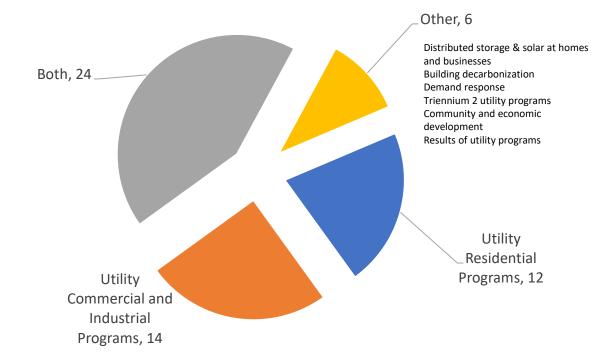
Respondents
Selected the
Federal
Programs they
would like to
hear more
about.





Utility Programs

Respondents
Selected the
Utility
Programs they
would like to
hear more
about.





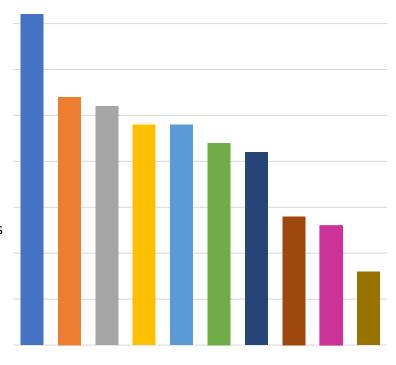
Emerging Technologies

Respondents
Selected the
emerging
technologies
they would like
to hear more
about.



- Update from the National Labs on EE Research, 27
- Geothermal Networks, 26
- Residential HVAC Commissioning Trends, 24
- Dynamic Building Envelope Systems, 24
- Grid Interactive Buildings, 22
- Life Cycle Analysis, 21
- Dedicated Outdoor Air Systems (DOAS), 14
- Advanced Lighting Systems, 13
- Other, 8

Air to water HP, metal hydride hydrogen storage, virtual power plants, next gen nuclear, RMI work on EE, gas heat pumps





Write in areas of interest

Respondents were asked to write in any other related topics of interest for potential presentations at the EE stakeholder meetings.

Four themes emerged

Energy Efficiency Programs

- •Incentives for res geothermal, solar hot water and EE
- Insulation, air sealing and optimizing energy use in existing and new buildings
- Efficiency incentives for large motor loads
- Request for integrated platforms to streamline the NJ Clean Energy Programs.

Electrification & Decarbonization

- •Roadmap for how NJ will transition to 100% electric
- Support for contractor training to transition from gas to electric
- Incentives for electrification of MF buildings
- Updates on NJ's climate action and electrification plans

Renewables & Grid Modernization

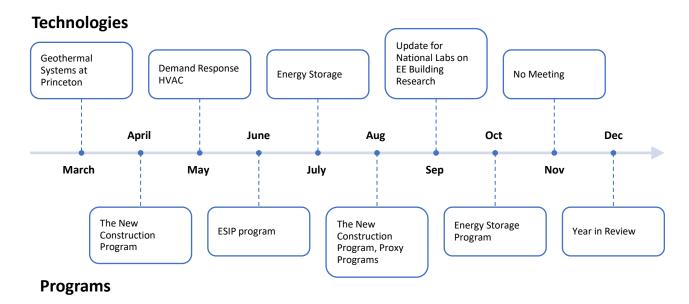
- Virtual Power Plants (VPP), Vehicle-to-Grid (V2G) integration
- Policies on solar siting in low income areas
- Adaptive reuse project with geothermal and solar for net-zero development
- Storage for residential and school energy use

Policy, Regulation & Compliance

- Enforcement of energy codes
- Reassess 4/50 rule for multi-tenant buildings
- NJ's role in methane reduction and transmission efficiency improvements
- Transparency in utility energy efficiency tracking and reporting
- Request for responsiveness, bigpicture discussions and transparency



Proposed Speaker Presentation Series





Survey Questions?



Utility Updates

Energy Efficiency Updates





Utility Updates

NJ Energy Efficiency Stakeholder Meeting

Frank Vetri, Elizabethtown Gas on Behalf of The NJ Joint Utilities – April 17, 2025















Antitrust Statement

- The New Jersey Utilities are committed to full compliance with all laws and regulations as well as maintaining the highest ethical standards. We adhere to all federal and state antitrust laws.
- Coordination of Energy Efficiency programs by the utilities is in response to BPU requirements set forth in the 1st and 2nd triennium EE Framework Orders.
- The utilities do not engage in price fixing or any other anticompetitive behavior.

Utility Program Updates

Utility Program Updates

Triennium 2 Program Launch Status:

- Atlantic City Electric all EE programs active, except Multifamily will launch in May 2025,
 BD will launch in May 2025, and DR will launch in June 2025
- Elizabethtown Gas all EE programs active
- Jersey Central Power & Light all EE programs active;
 BD and DR to launch ~ July 2025
- New Jersey Natural Gas all EE programs active;
 Hybrid Heat program active
- PSE&G all EE programs active, except Direct Install will launch June 2025;
 C&I BD is active; Residential BD and all DR to launch in June 2025
- Rockland Electric all EE programs active, except Energy Solutions is pending;
 BD and DR active
- South Jersey Gas all EE programs active

All Utilities Participating

2025 NEW JERSEY



More information about registration

Utility Updates

Current Campaigns

PSE&G

- Earth Month Marketplace promotions on Google Nest, ecobee and Sensi smart thermostat products (email, social media and search & display ads)
- Planning & production for commercial advertisements for Residential Programs (Appliance Recycling & Whole Home Energy Solutions)
- Developing creative campaign of C&I program suite, including media strategy
 - C&I programs also to be promoted through utility-owned marketing (e-newsletters, bill inserts) and program-specific collateral

NJNG

- Earth Day Marketplace promotion running April 9-29 for Google Nest products and April 16-29 for ecobee and Evolve products.
 - Channels: Direct mail postcard, e-mail (x2), social ads, homepage banner promotion on SAVEGREEN website
- Video case studies
 - Residential featuring Whole Home Energy Assessment Plus customer interview
 - Commercial featuring Direct Install business customer interview
 - Both residential and commercial case studies will include 3 produced videos (~3 minute, 1 minute and 30 second) and a
 written component.
 - Channels: Website integration and homepage banners, email, QR code utilization at outreach events, social media and more.

Utility Updates

Current Campaigns

- ETG / SJG
 - Earth Day Marketplace promotion includes sale on Google Nest, ecobee and Sensi smart thermostats products between April 7th-30th and a limited time free shipping offer.
 - Channels: E-mail, social media, homepage promotional banner
- JCPL
 - Currently marketing programs through bill inserts, bill messages, and email
 - Looking to develop a social media campaign as well as video messaging
- ACE
 - Earth Day Marketplace promotions on ecobee and Sensi smart thermostat products (email, social media and search & display ads)
 - Campaigns for all residential programs will include paid social and paid search and streaming audio and video. Whole
 Home Energy Solutions will also employ a direct mail campaign and a billboard.
 - Campaigns for all C&I programs will include radio, print, paid search, streaming audio and video, email and direct mail.

RECO

- Earth Month Marketplace promotions including free shipping on all rebated items and launch of Smart Savers (BYOT) thermostat enrollment for Summer 2025.
- Email campaign re: HPWH and DR
- Bill Insert focused on Residential EE programs, May 2025
- Bill Insert focused on Commercial EE programs, July 2025

Upcoming Outreach & Events

- JCPL
 - NEIF Contractor Breakfast, 4/23
 - New Jersey Home Show, 4/26 & 4/27
 - Concordia Green Fair (OBC), 5/3
- New Jersey Natural Gas (NJNG) will participate in the following community events:
 - Association of New Jersey Recyclers Annual Meeting, 4/24
 - Wall Touch-a-truck, 4/26
 - SCAN (Senior Citizens Activity Network) Workshop Presentation, 4/28
 - 2025 OCVTS (Ocean County Vocational Technical School) Construction Expo, 5/14
 - NJ Apartment Association Conference and Expo, 5/20 5/22
 - NJ Conference of Mayors Spring Conference, 5/20-5/22
 - Blue Claws Game, 5/23
- South Jersey Gas
 - Cape May County Zoo Earth Day Celebration 4/26
 - Somerdale, NJ Earth Day 4/26
 - Atlantic County Utilities Authority Earth Day Festival 4/27
- Elizabethtown Gas
 - Elizabeth, NJ Citywide Earth Day Cleanup 4/22

Upcoming Outreach & Events

PSE&G

- Verona, NJ C&I Program Overview for Sustainable Jersey Program Participants 4/23
- Rutgers University (New Brunswick) Rutgers Day, 4/26
- Roseland, NJ Essex County Environmental Center Earth Day Festival, 4/27
- Burlington, NJ Earth Fair, 4/27
- Stirling's Annual Street Fair (Long Hill), 4/27
- Atlantic City, NJ Chemistry Council of New Jersey Conference, 4/28-4/29
- Sustainable Jersey Program Updates Information Session Virtual training on 4/30
- TBD PSEG Managed Customer Summit, 5/1
- Elmwood Park's Spring Fest, 5/3
- Highland Park Street Fair and Craft Show, 5/4
- Junior League of Montclair-Newark Walnut Street Fair, 5/4
- NJ Water Environment Association 110th NJWEA Annual John J. (Jack) Lagrosa Conference and Exposition, 5/5-5/9
- Edison, NJ ICF Trade Ally Breakfast, 5/5
- Atlantic City, NJ New Jersey Association of Counties, 5/7-5/9
- Holmdel, NJ Sustainable Summit, 5/9
- Secaucus, NJ The Cooperator Expo NJ, 5/14
- Atlantic City, NJ Eastern Energy Expo 2025, 5/18-5/21
- Woodbridge Street Fair and Craft Show, 5/17

Upcoming Outreach & Events

Rockland Electric

- West Milford Chamber of Commerce 4/9
- Ringwood, NJ Public Library Migrant Bird Awareness Day 5/10
- Mahwah, NJ Betsy Ross Elementary School Biodiversity Project 5/13
- West Milford Newcomers Event 5/13
- West Milford Chamber of Commerce 5/14
- Ringwood Chamber of Commerce 5/14
- Franklin Lakes, NJ New Jersey Audubon Lorrimer Sanctuary Biodiversity Project 5/27
- Health and Wellness Expo, Mahwah 6/14

ACE

- ACUA Environmental Park, Egg Harbor Township ACUA Earth Day Festival 4/27
- Total Turf Experience, Pitman, NJ Senior Expo Spring Show 5/7
- Washington Lake Park, Gloucester County Super Saturday 5/10
- Green Fair and Shredder Event, Winslow Township, NJ 5/17
- NJ Conference of Mayors Spring Conference, Atlantic City, NJ 5/20-5/22
- Lowe's in Turnersville, NJ Small Appliance Recycling Event 5/27

Getting Started

- Customer: If you are a customer interested in improving your facility:
 - Contact your local utility to learn more about the individual program paths.
 - They can provide a listing of participating contractors for each program.
- Contractor/Trade Ally: If you are a trade ally interested in learning more about the program:
 - Contact your local utility to learn the requirements for becoming a participating contractor.

Getting Started





Residential Customers:

Visit <u>savegreen.com</u> or call us at 877-455-NJNG (6564)

Commercial Customers:

Morris and Northern Monmouth County Michael Mandzik, mmandzik@njng.com

Ocean and Southern Monmouth County
Matt Brazinski, mbrazinski@njng.com



https://www.firstenergycorp.com/save_energy/save_energy_new_jersey.html



Visit

www.pseg.com/EnergyEfficiency to enroll or learn more!



Visit oru.com/NJSaves
Kyle Haddock, Clean Energy Manager
Haddockk@oru.com



Visit:

southjerseygas.com/conserve



AN EXELON COMPANY

Visit

https://www.atlanticcityelectric.co m/ways-to-save/for-your-home

Or call <u>1-866-353-0007</u>



Visit:

elizabethtowngas.com/conserve

Questions?

Guest Presenter

Rebecca Lynskey

TRC

New Construction Program Manager

Find the EE Stakeholder Guest Presenter Recordings at www.njcelc.com











New Construction Program Overview

April 17th, 2025

Program Team

Program Director

Valentina Rozanova

Program Managers

- Jude LaCoste
- Rebecca Lynskey

Inspection Team

- Brian Perry, Manager
- James Wetzel
- Yashar Ebady
- John Marcondes



Partner Relationship Manager

Colleen Santistevan

Program Specialists

- Troy Dineen
- Sean O'Connor
- Mia Sinha
- Hala Nusair

Workforce Development Specialist

Nicole Primas

Coop Marketing

Kerri Catalano

New Jersey's Clean Energy Program

Currently administered by:

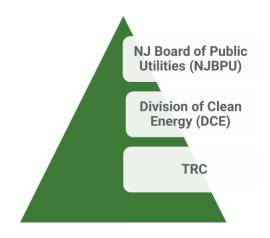
New Jersey Board of Public Utilities' Division of Clean Energy

Currently funded by:

Societal Benefits Charge (SBC) on your utility bill

Program goals: Facilitate Market Transformation

- ✓ Educate the community
- ✓ Change behaviors
- ✓ Provide opportunities for all New Jersey residents and business owners to save energy and lower operating costs
- ✓ Protect the environment and reduce emissions
- ✓ Meet Governor Murphy's goal of 100% clean energy by 2035





NJCEP Suite of Programs

Energy Efficiency - Existing Buildings

- Local Government Energy Audits
- C&I Large Energy Users
- Higher Education Decarbonization Pilot
- Income Eligible Residential Upgrades

Energy Efficiency - New Construction

- Commercial (P4PNC and SmartStart)
- Residential (RNC)
- Workforce Development (WFD)
- New Construction Program (NCP)

Distributed Energy Resources

- Combined Heat & Power Feasibility Study
- Combined Heat & Power
- Fuel Cells

Electric Vehicles

- Light-Duty Residential EVs
- At-Home Charging
- Multi Unit Dwelling Chargers
- Municipal Fleets

Renewable Energy

- SUSi Solar Incentives
- Community Solar
- · Offshore Wind

Specialized Programs

- Community Energy Plan Grants
- State Facility Initiatives
- Microgrid Development
- R&D Energy Tech Hub

* List of available programs above subject to change. Visit www.njcleanenergy.com for latest information



Program Launch Timeline

Prelaunch

- Continue to use existing programs
 - Residential New Construction
 - SmartStart Buildings
 - Pay for Performance

May 1 Launch Transition Period

Option to use
existing programs
OR
all-new
New Construction
Program

6 months post-launch

- Only use all-new
 New Construction Program
 - High Performance Pathway
 - Streamlined Pathway
 - Bundled Pathway



New Construction Program (NCP)



A New Approach to New Construction

What is the program?



A **single program with customized pathways** to serve residential and non-residential projects of all sizes



An easier application process



Pre-approved partner network to guide customers through the program



Increased equity and project participation through expanded proxy certification incentives and incentive bonuses



Improved customer experience and assistance including co-op marketing



New Construction Program Pathways

What are the details about the program?

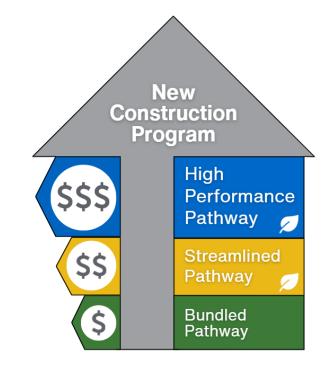
Choose the **pathway** for your next project:

- High Performance

 Deeper energy savings and a comprehensive approach
- 2 Streamlined

 More efficient than code with simpler modeling
- 3 Bundled

Two or more eligible energy efficiency upgrades





New Construction Program Incentives

What are the incentives?

ives:	High Performance Pathway	Streamlined Pathway	Bundled Pathway
Residential	✓ ¹	N/A	N/A
Non-residential	√ ²	✓	✓
Base incentive rate (\$ per square foot)	\$1.00 - \$2.50	\$0.50	\$0.25
GHG reduction bonus • 0.7 - 0.99 tons CO₂e/kSF at \$0.25 • 1.0 - 1.99 tons CO₂e/kSF at \$0.50 • 2.0 - 2.99 tons CO₂e/kSF at \$1.00 • 3.0+ tons CO₂e/kSF at \$1.50	✓	✓	N/A
Enhanced incentives rates (\$ per square foot)	\$0.25 - \$1.25 ³	\$0.15 - \$.0.75 ⁴	N/A



^{2.} Excludes ENERGY STAR® and DOE Zero Energy Ready Home (ZERH)



^{3.} Includes residential Affordable Housing, non-residential UEZs/OZs, and Industrial/High Energy Intensity

^{4.} Includes non-residential UEZs/OZs and Industrial/High Energy Intensity

New Construction Program

What is the Greenhouse Gas reduction (GHG) bonus?



- Calculated CO₂ equivalent reduction based on project's energy savings
- Residential and non-residential projects participating in High Performance or Streamlined Pathways are eligible
- \$0.25-\$1.50 per square foot bonus incentive is awarded to projects achieving the minimum GHG reduction thresholds







New Construction Program

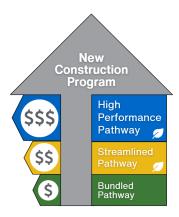
What are the enhanced incentives?

- Additional incentives available to:
 - Residential affordable housing
 - o Non-residential developments in designated areas of the state of New Jersey
 - o Industrial/high energy intensity facilities
- Residential and non-residential projects participating in High Performance or Streamlined Pathways are eligible



- 1. Includes residential Affordable Housing, non-residential UEZs/OZs, and Industrial/High Energy Intensity
- 2. Includes non-residential UEZs/OZs and Industrial/High Energy Intensity





New Construction Program Process





^{*} An application may be submitted for a project at any point up to and during the design development phase; applicants are encouraged to apply prior to or during the early design stage

Workforce Development



Workforce Development Invest in yourself as an energy professional



Offers reimbursement to those who complete **REIMBURSEMENT ABOUT THIS**

courses leading to certifications that support the New Construction Program

WHO IS ELIGIBLE Applicants must show proof of:

1. Residence in the State of New Jersey; **OR**

2. Principal place of work is in New Jersey; OR

3. A nexus to New Jersey and proof can be provided*

Upon successful certification, up to \$2,000 will be reimbursed per person per RFIMBURSFMFNT

course with a maximum reimbursement of \$4,000 per fiscal year from July 1

through June 30

* See the *User Guide* and application for details



Training Courses & Certifications





AEE's Certified Building Commissioning Professional (CBCP)

AEE's Energy Efficiency Practitioner (EEP)



LEED Green Associate

LEED AP (BD+C and ID+C only)



ASHRAE Building Energy Modeling Professional (BEMP)



PHI Certified Passive House Designer

PHI Certified Passive House Tradesperson



RESNET HERS Rating Field Inspector (RFI)

RESNET HERS Rater

RESNET HERS Modeler



IGSHPA Accredited Installer (pending approval)

IGSHIPA Certified GeoExchange Designer (pending approval)



ENERGY STAR® New Homes or MFNC Rater Certification



PHIUS Certified Consultant (CPHC)

PHIUS Certified Rater

PHIUS Certified Verifier

PHIUS Certified Builder (CPHB)

If you have any questions, email: Workforce@NJCleanenergy.com



* The list of available courses and certifications above is subject to change. Visit <u>www.NJCleanEnergy.com</u> for the latest information

NCP Partner Network







PARTNER NETWORK

A network of energy efficiency professionals working with builders and developers to deliver high-quality building services in support of the New Construction Program

To participate in NCP, projects MUST work with a registered Partner

- Existing Raters in the Residential New Construction (RNC) program
- Existing Partners in the Pay for Performance New Construction (P4P NC) program
- Energy efficiency experts in the new construction space
 - Architects
 - Engineers
 - Contractors
 - Energy Consultants



Benefits of the Partner Network



- Build a reputation as a trusted energy advisor for clients in a competitive market
- Grow your business as participants must work with an Approved Partner
- Use of the Partner badge in your marketing materials
- Receive reimbursement for Co-op Marketing as a Partner
- High visibility on the NJCEP website, where you will be listed as a New Construction Program Partner
- Opportunities for training and development





How to Apply to Become a Partner











Gather Required Documents before starting application

- Form W-9
- · New Jersey Business Registration
- · Certificate of Insurance
- Organization Chart
- Three Project Examples

Submit Application and all required documents

www.NJCleanEnergy.com/NCP

Receive **Application Approval** email

Can take 7-14 business days, and may require additional information or revisions to application

Complete Program Onboarding and additional training as needed

Only one representative is required to be in attendance for live webinars. Recorded webinars will be available to other staff on demand

Begin the Partner Network Journey

Become a leader in sustainable building and submit projects to the NCP



More Information

Visit us and stay connected

Visit the website



Reach out



MCP NCP

NCP@NJCleanEnergy.com

Coming soon:
Partner Network
web page

https://www.njcleanenergy. com/residential/ncp



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Energy Efficiency Listserv

Stakeholder Meetings, Program Changes, or Regulatory Changes www.NJCleanEnergy.com/LISTSERVS



New Construction Program Questions?



Questions?



General Q&A

To submit questions in advance for next month: EnergyEfficiency@bpu.nj.gov



Items of Interest



Next Meeting









3rd Thursday of the Month, 1:00 - 2:30 pm

- ✓ May 15, 2025 Hybrid Meeting
 - ✓ Location: New Jersey Board of Public Utilities
 44 S Clinton Ave, Trenton, NJ 08609
- ✓ June 26, 2025
- ✓ July 17, 2025
- ✓ August 21, 2025
- ✓ September 18, 2025
- ✓ October 16, 2025

No November Meeting

December 18, 2025

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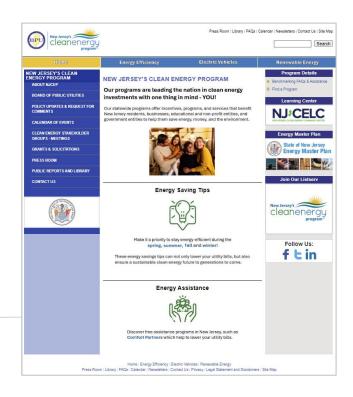
EnergyEfficiency@bpu.nj.gov

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NJCleanEnergy.com/LISTSERVS

Quarterly Newsletter:

NJCleanEnergy.com/NEWSLETTER









Thank you