

# Local Government Energy Audit: Energy Audit Report





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#### **Social Services**

935 Hamilton Street
Somerset, New Jersey 08873
Franklin, Township of Somerset
December 31, 2018

Final Report by:

**TRC Energy Services** 

#### **Disclaimer**

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.





### **Table of Contents**

1	Execu	tive Summary	1
	1.1 1.2	Facility Summary	
	Ene	rgy Conservation Measuresrgy Efficient Practices	3
	1.3	Implementation Planning	4
2	Facilit	y Information and Existing Conditions	
	2.1 2.2 2.3 2.4 2.5 2.6	Project Contacts  General Site Information  Building Occupancy  Building Envelope  On-Site Generation  Energy-Using Systems	5 5 6
	Ligh Dire Don	ting System	6 7
	2.7	Water-Using Systems	8
3	Site E	nergy Use and Costs	9
	3.1 3.2 3.3 3.4 3.5	Total Cost of Energy  Electricity Usage  Natural Gas Usage  Benchmarking  Energy End-Use Breakdown	10 11 12
4	Energ	y Conservation Measures	14
		Recommended ECMs	15 15
	4.1.2	Domestic Hot Water Heating System Upgrades	17
	ECM	1 3: Install Low-Flow DHW Devices	17
	4.2	ECM Evaluated but Not Recommended	18
	Inst	all Occupancy Sensor Lighting Controls	18
5	Energ	y Efficient Practices	19
	Ensi Clea	elop a Lighting Maintenance Schedule	19 19





	Wate	er Conservation	20
6	On-Site	e Generation Measures	<b>2</b> 1
	6.1 6.2	Photovoltaic	
7		nd Response	
8		t Funding / Incentives	
	8.1	SmartStart	26
	8.2	Direct Install	27
	8.3	Energy Savings Improvement Program	28
9	Energy	Purchasing and Procurement Strategies	29
	9.1	Retail Electric Supply Options	29
	9.2	Retail Natural Gas Supply Options	29

Appendix A: Equipment Inventory & Recommendations

Appendix B: ENERGY STAR® Statement of Energy Performance





## **Table of Figures**

Figure 1 – Previous 12 Month Utility Costs	2
Figure 2 – Potential Post-Implementation Costs	2
Figure 3 – Summary of Energy Reduction Opportunities	2
Figure 4 – Photovoltaic Potential	3
Figure 5 – Project Contacts	5
Figure 6 - Building Schedule	5
Figure 7 - Utility Summary	9
Figure 8 - Energy Cost Breakdown	9
Figure 9 - Electric Usage & Demand	10
Figure 10 - Electric Usage & Demand	10
Figure 11 - Natural Gas Usage	11
Figure 12 - Natural Gas Usage	11
Figure 13 - Energy Use Intensity Comparison — Existing Conditions	12
Figure 14 - Energy Use Intensity Comparison – Following Installation of Recommended Measures	12
Figure 15 - Energy Balance (% and kBtu/SF)	13
Figure 16 – Summary of Recommended ECMs	14
Figure 17 – Summary of Lighting Upgrade ECMs	15
Figure 18 - Summary of Domestic Water Heating ECMs	17
Figure 19 – Summary of Measure Evaluated, But Not Recommended	18
Figure 20 - Photovoltaic Screening	22
Figure 21 - Combined Heat and Power Screening	23
Figure 22 - ECM Incentive Program Eligibility	25





#### I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Social Services.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey townships in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

#### I.I Facility Summary

Social Services is a 10,000 square foot facility comprised of various space types within one building. The Social Services building is two floors and includes game rooms, offices, dining room, nurse's office, kitchen and sub-basement mechanical space.

Social Services building is constructed of wooden frame with concrete block, and structural steel. The building has asphalt shingle roof. The building has double pane windows which are in good condition. The exterior doors are constructed of wood with aluminum frame and in good condition.

Lighting at Social Services consists of inefficient fixtures. The HVAC equipment is in good condition and well maintained. Heating is supplied by gas fired furnaces. A thorough description of the facility and our observations are located in Section 2.





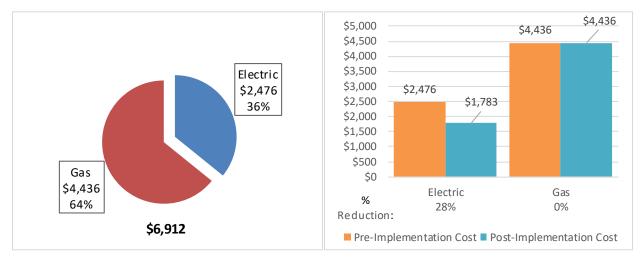
#### 1.2 Your Cost Reduction Opportunities

#### **Energy Conservation Measures**

TRC evaluated three measures which together represent an opportunity for Social Services to reduce annual energy costs by roughly \$693 and annual greenhouse gas emissions by 4,343 lbs CO₂e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 6.5 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Social Services's annual energy use by 3%.

Figure 1 – Previous 12 Month Utility Costs

Figure 2 – Potential Post-Implementation Costs



A detailed description of Social Services' existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	_	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)		Emissions
Lighting Upgrades		2,148	4.3	0.0	\$345.34	\$5,726.43	\$1,275.00	\$4,451.43	12.9	2,163
ECM 1 Install LED Fixtures	Yes	509	0.6	0.0	\$81.75	\$993.60	\$25.00	\$968.60	11.8	512
ECM 2 Retrofit Fixtures with LED Lamps	Yes	1,640	3.6	0.0	\$263.59	\$4,732.83	\$1,250.00	\$3,482.83	13.2	1,651
Lighting Control Measures		332	0.7	0.0	\$53.42	\$2,396.00	\$330.00	\$2,066.00	38.7	335
Install Occupancy Sensor Lighting Controls	No	332	0.7	0.0	\$53.42	\$2,396.00	\$330.00	\$2,066.00	38.7	335
Domestic Water Heating Upgrade		2,164	0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179
ECM 3 Install Low-Flow Domestic Hot Water Devices	Yes	2,164	0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179
TOTALS FOR HIGH PRIORITY MEASURES			4.3	0.0	\$693.25	\$5,769.45	\$1,275.00	\$4,494.45	6.5	4,343
TOTALS FOR ALL EVALUATED MEASURES		4,645	5.0	0.0	\$746.68	\$8,165.45	\$1,605.00	\$6,560.45	8.8	4,677

<sup>\* -</sup> All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).





**Lighting Upgrades** generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

**Lighting Controls** measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

**Domestic Hot Water** upgrade measures generally involve replacing older inefficient domestic water heating systems with modern energy efficient systems. New domestic hot water heating systems can provide equivalent, or greater, water heating capacity compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel used for domestic hot water heating due to improved heating efficiency or reducing standby losses.

#### **Energy Efficient Practices**

TRC also identified five low cost (or no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Social Services include:

- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Clean Evaporator/Condenser Coils on AC Systems
- Clean and/or Replace HVAC Filters
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

#### **On-Site Generation Measures**

TRC evaluated the potential for installing on-site generation for Social Services. Based on the configuration of the site and its loads there is a no potential for installing any PV and combined heat and power self-generation measures.

Figure 4 - Photovoltaic Potential

Potential	None	
System Potential	7	kW DC STC
Electric		
Generation	8,340	kWh/yr.
Displaced Cost	\$730	/yr.
Installed Cost	\$18,200	

For details on our evaluation and on-site generation potential, please refer to Section 6.





#### 1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered, and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program, you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary, and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8 or: <a href="https://www.njcleanenergy.com/ci">www.njcleanenergy.com/ci</a>.





#### **2 FACILITY INFORMATION AND EXISTING CONDITIONS**

#### 2.1 Project Contacts

Figure 5 - Project Contacts

Name	Role	E-Mail	Phone #					
Customer								
Carl Hauck	Public Works	and havele@fanklinni any	(722) 240 7900					
Cari Hauck	Manager	carl.hauck@fanklinnj.gov	(732) 249-7800					
Designated Representative								
John Deigen	Facility	icha haisan@faaldiani say	(722) 041 5544					
John Beigen	Representative	john.beigen@franklinnj.gov	(732) 841-5544					
TRC Energy Services								
Yagna Otia	Auditor	Yotia@trcsolutions.com	(732) 855-0033					

#### 2.2 General Site Information

On August 15, 2018, TRC performed an energy audit at Social Services located in Somerset, New Jersey. TRC's team met with John Beigen to review the facility operations and help focus our investigation on specific energy-using systems.

Social Services is a 10,000 square foot facility comprised of various space types within one building. The Social Services building is two floors and includes game rooms, offices, dining room, nurse's office, kitchen and sub-basement mechanical space.

The building was constructed in 1956. Over the last five years the facility has replaced all of its existing T12 fluorescent fixtures with T8 fluorescent fixtures. The site is interested in a new EMS (Energy Management System) but has been unable to fund the project.

#### 2.3 Building Occupancy

The building is open Monday through Friday. The typical schedule is presented in the table below. The entire facility is used year-round by the community and camps are run throughout the summer. During a typical day, the facility is occupied by approximately 15 staff and 30 visitors.

Figure 6 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Social Services	Weekday	7:30AM - 4:30PM





#### 2.4 Building Envelope

The Social Services building is constructed of wooden frame with concrete block, and structural steel. The building has asphalt shingle roof. The building has double pane windows which are in good condition. The exterior doors are constructed of wood with aluminum frame and in good condition.



Image I Building Exterior

#### 2.5 On-Site Generation

Social Services does not have any on-site electric generation capacity.

#### 2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

#### **Lighting System**

Lighting at the facility is provided mostly by 32-Watt linear fluorescent T8 lamps with electronic ballasts as well as some compact fluorescent lamps (CFL). Most of the fixtures are 2-lamp or 3-lamp, 4-foot long troffers with diffusers.

A small area of the building is primarily lit with 13-Watt or 17-Watt CFL lamps in recessed can ceiling fixtures.

Lighting control in most spaces is provided by wall switches.

The building's exterior lighting is consisting primarily of very inefficient mercury vapor fixtures and CFL wall packs that are controlled by photocells.





#### **Direct Expansion Air Conditioning System (DX)**

Two 5-ton Lennox, one 7.5-ton Lennox and one 4-ton Carrier direct-expansion (DX) package units with a gas fired furnace and outside air economizer are used to condition the building. The units are located outside behind the building in a small space near the backyard. The career unit provides constant air volume with a single 1.2 hp supply fan and a 0.3 hp return fan. The unit utilizes a scroll compressor and a DX coil. The unit has an outside air economizer to utilize free cooling when the outside air temperature is lower than the return air temperature. Two Lennox gas fired furnace provides heating as needed.



Image 2 Direct Expansion Packaged Units



Image 3 Indoor Gas fired furnaces





#### **Domestic Hot Water Heating System**

The domestic hot water heating system for the facility consists of single 50-gallon storage tank electric hot water heater with an input rating of 4.5 kW located in the basement.



Image 4 DHW Heater

#### **Building Plug Load**

There are roughly six computer work stations throughout the facility. All the computers are desktop units with LCD monitors. There are three printers with different sizes along with one large copy machine. Social Services has three CRT televisions and two LCD TVs in play rooms for community kids.

#### 2.7 Water-Using Systems

There are two restrooms at this facility. A sampling of restrooms found that all of the faucets are rated for 2.2 gallons per minute (gpm) or higher, the toilets are rated at 2.5 gallons per flush (gpf) and the urinals are rated at 2 gpf.





#### 3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

#### 3.1 Total Cost of Energy

The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

 Utility Summary for Social Services

 Fuel
 Usage
 Cost

 Electricity
 15,402 kWh
 \$2,476

 Natural Gas
 4,486 Therms
 \$4,436

 Total
 \$6,912

Figure 7 - Utility Summary

The current annual energy cost for this facility is \$6,912 as shown in the chart below.

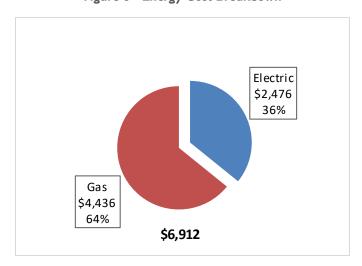


Figure 8 - Energy Cost Breakdown





#### 3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was \$0.161/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The building demand is below because it is recently renovated and hadn't been opened to the community in past 2 years. The monthly electricity consumption and peak demand are shown in the chart below.

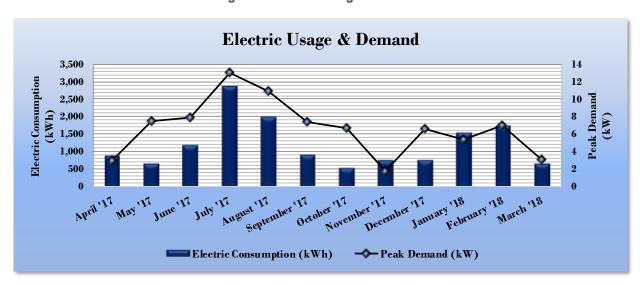


Figure 9 - Electric Usage & Demand

Figure 10 - Electric Usage & Demand

	Electric Billing Data for Social Services									
Period Ending	Days in Period	Electric Usage (kWh)			Total Electric Cost					
4/24/17	30	899	3		\$114					
5/23/17	28	653	8		\$108					
6/22/17	28	1,189	8		\$241					
7/24/17	31	2,888	13		\$501					
8/22/17	28	2,003	11		\$373					
9/21/17	28	912	7		\$205					
10/20/17	28	532	7		\$92					
11/20/17	29	772	2		\$94					
12/21/17	30	757	7		\$115					
1/23/18	28	1,550	5		\$194					
2/22/18	28	1,737	7		\$225					
3/22/18	29	666	3		\$79					
Totals	345	14,558	13	\$0	\$2,340					
Annual	365	15,402	13	\$0	\$2,476					





#### 3.3 Natural Gas Usage

Natural gas is provided by PSE&G. The average gas cost for the past 12 months is \$0.989/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

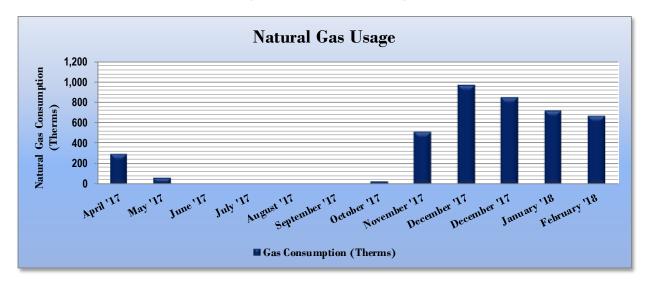


Figure II - Natural Gas Usage

Figure 12 - Natural Gas Usage

	Gas Billing Data for Social Services								
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost	TRC Estimated Usage?					
4/24/17	30	300	\$262	No					
5/23/17	28	60	\$60	No					
6/22/17	28	0	\$13	No					
7/24/17	27	0	\$13	No					
8/22/17	28	0	\$13	No					
9/21/17	28	0	\$13	No					
10/20/17	29	30	\$36	No					
11/20/17	30	510	\$502	No					
12/21/17	16	970	\$954	No					
1/8/18	22	845	\$828	Yes					
2/1/18	34	720	\$708	Yes					
3/6/18	34	670	\$659	Yes					
Totals	334	4,105	\$4,059	3					
Annual	365	4,486	\$4,436						





#### 3.4 Benchmarking

This facility was benchmarked using Portfolio Manager®, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager® analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy." Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 13 - Energy Use Intensity Comparison - Existing Conditions

Energy Use Intensity Comparison - Existing Conditions							
	Social Services	National Median					
	Social Services	Building Type: Municipal					
Source Energy Use Intensity (kBtu/ft²)	63.6	148.1					
Site Energy Use Intensity (kBtu/ft²)	50.1	67.3					

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the table below:

Figure 14 - Energy Use Intensity Comparison - Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures							
	National Median						
	Social Services	Building Type: Municipal					
Source Energy Use Intensity (kBtu/ft²)	59.0	148.1					
Site Energy Use Intensity (kBtu/ft²)	48.6	67.3					

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. Your building is not one of the building categories that are eligible to receive a score.

A Portfolio Manager® Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.





For more information on ENERGY STAR® certification go to: <a href="https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1.">https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1.</a>

A Portfolio Manager® account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <a href="https://www.energystar.gov/buildings/training.">https://www.energystar.gov/buildings/training.</a>

#### 3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

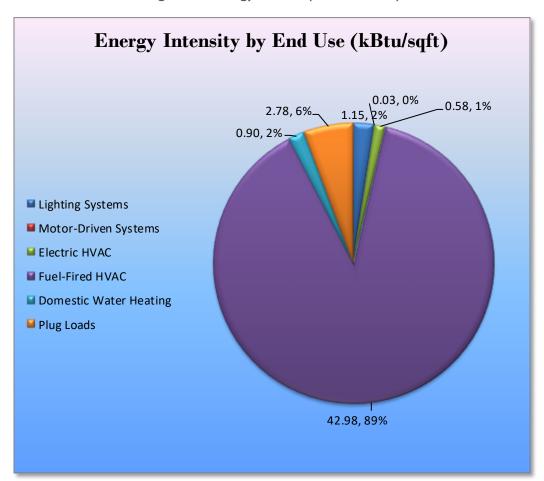


Figure 15 - Energy Balance (% and kBtu/SF)





#### 4 Energy Conservation Measures

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Social Services regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

#### 4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 16 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	•	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO₂e Emissions Reduction (lbs)
Lighting Upgrades		2,148	4.3	0.0	\$345.34	\$5,726.43	\$1,275.00	\$4,451.43	12.9	2,163
ECM 1	Install LED Fixtures	509	0.6	0.0	\$81.75	\$993.60	\$25.00	\$968.60	11.8	512
ECM 2	Retrofit Fix tures with LED Lamps	1,640	3.6	0.0	\$263.59	\$4,732.83	\$1,250.00	\$3,482.83	13.2	1,651
Domestic Water Heating Upgrade		2,164	0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179
ECM 3 Install Low-Flow Domestic Hot Water Devices		2,164	0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179
	TOTALS	4,312	4.3	0.0	\$693.25	\$5,769.45	\$1,275.00	\$4,494.45	6.5	4,343

<sup>\* -</sup> All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).





#### 4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 17 below.

Figure 17 - Summary of Lighting Upgrade ECMs

		Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Ŭ	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (Ibs)
	Lighting Upgrades		4.3	0.0	\$345.34	\$5,726.43	\$1,275.00	\$4,451.43	12.9	2,163
ECM 1	Install LED Fixtures	509	0.6	0.0	\$81.75	\$993.60	\$25.00	\$968.60	11.8	512
ECM 2	Retrofit Fixtures with LED Lamps	1,640	3.6	0.0	\$263.59	\$4,732.83	\$1,250.00	\$3,482.83	13.2	1,651

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

#### **ECM 1: Install LED Fixtures**

Summary of Measure Economics

Interior/ Exterior		Peak Demand Savings (kW)		· ·	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (Ibs)
Interior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0
Exterior	509	0.6	0.0	\$81.75	\$993.60	\$25.00	\$968.60	11.8	512

#### Measure Description

We recommend replacing existing fixtures containing fluorescent or incandescent lamps with new high-performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tube and more than ten times longer than many incandescent lamps.





#### **ECM 2: Retrofit Fixtures with LED Lamps**

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		· ·	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO₂e Emissions Reduction (Ibs)
Interior	1,624	3.6	0.0	\$261.09	\$4,619.83	\$1,250.00	\$3,369.83	12.9	1,635
Exterior	16	0.0	0.0	\$2.51	\$113.00	\$0.00	\$113.00	45.1	16

#### Measure Description

We recommend retrofitting existing linear fluorescent and incandescent lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tube and more than ten times longer than many incandescent lamps.





#### 4.1.2 Domestic Hot Water Heating System Upgrades

Our recommendations for domestic water heating system improvements are summarized in Figure 18 below.

Figure 18 - Summary of Domestic Water Heating ECMs

Energy Conservation Measure  Domestic Water Heating Upgrade		Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Energy Cost Savings	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (Ibs)
	Domestic Water Heating Upgrade		0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179
ECM 3	Install Low-Flow Domestic Hot Water Devices	2,164	0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179

#### **ECM 3: Install Low-Flow DHW Devices**

Summary of Measure Economics

	Peak Demand Savings (kW)			Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO₂e Emissions Reduction (lbs)
2,164	0.0	0.0	\$347.92	\$43.02	\$0.00	\$43.02	0.1	2,179

#### Measure Description

We recommend installing low-flow domestic hot water devices to reduce overall hot water demand. Energy demand from domestic hot water heating systems can be reduced by reducing water usage in general. Faucet aerators can reduce hot water usage, relative to standard aerators, which saves energy.

Low-flow devices reduce the overall water flow from the fixture, while still adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.





#### 4.2 ECM Evaluated but Not Recommended

The measure below has been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in the measure description section.

Figure 19 - Summary of Measure Evaluated, But Not Recommended

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		·	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Net Cost (\$)		CO <sub>2</sub> e Emissions Reduction (Ibs)
Lighting Control Measures	332	0.7	0.0	\$53.42	\$2,396.00	\$330.00	\$2,066.00	38.7	335
Install Occupancy Sensor Lighting Controls	332	0.7	0.0	\$53.42	\$2,396.00	\$330.00	\$2,066.00	38.7	335
TOTALS	332	0.7	0.0	\$53.42	\$2,396.00	\$330.00	\$2,066.00	38.7	335

<sup>\* -</sup> All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

#### **Install Occupancy Sensor Lighting Controls**

Summary of Measure Economics

	Peak Demand Savings (kW)		· ·	Estimated Install Cost (\$)		Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO₂e Emissions Reduction (lbs)
332	0.7	0.0	\$53.42	\$2,396.00	\$330.00	\$2,066.00	38.7	335

#### Measure Description

We recommended installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in restrooms, storage rooms, playroom, activity room and offices. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

#### Reasons for not Recommending

Installing new occupancy sensors in place of wall switches for lighting controls will result in energy savings, however, the cost of installation will outweigh the energy saving advantages resulting in a very long payback. This makes the measure financially not viable therefore not recommended based on energy savings alone.

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).





#### 5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

#### **Develop a Lighting Maintenance Schedule**

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

#### **Ensure Lighting Controls Are Operating Properly**

Lighting controls are very cost-effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

#### Clean Evaporator/Condenser Coils on AC Systems

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

#### **Clean and/or Replace HVAC Filters**

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less, and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.





#### **Water Conservation**

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<a href="http://www3.epa.gov/watersense/products">http://www3.epa.gov/watersense/products</a>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.2 for any low-flow ECM recommendations.





#### **6 On-Site Generation Measures**

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.





#### 6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a **no** potential for installing a PV array.

This facility appears to not meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. If Social Services is interested in pursuing the installation of PV, we recommended a full feasibility study be conducted.

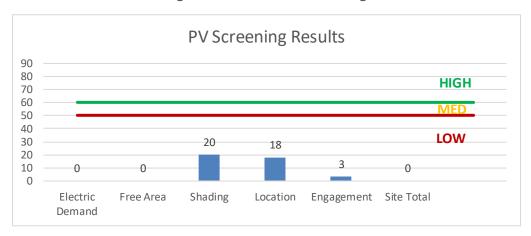


Figure 20 - Photovoltaic Screening

Potential	None	
System Potential	7	kW DC STC
Electric		
Generation	8,340	kWh/yr.
Displaced Cost	\$730	/yr.
Installed Cost	\$18,200	

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- Basic Info on Solar PV in NJ: http://www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: <a href="http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs">http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs</a>
- **Approved Solar Installers in the NJ Market**: <a href="http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/?id=60&start=1.">http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/?id=60&start=1.</a>





#### 6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a **low** potential for installing a cost-effective CHP system.

The magnitude, type, and duration of the thermal demand, the coincident electric load, and the ease of interconnection contribute to the potential for CHP at the site. If Social Services is interested in pursuing the installation of CHP, we recommended a more detailed feasibility study be conducted.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: <a href="http://www.nicleanenergy.com/commercial-industrial/programs/ni-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/">http://www.nicleanenergy.com/commercial-industrial/programs/ni-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/</a>.

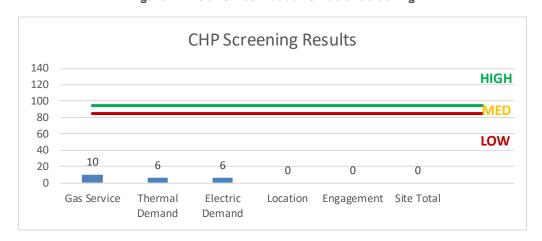


Figure 21 - Combined Heat and Power Screening





#### 7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<a href="http://www.pjm.com/markets-and-operations/demand-response/csps.aspx">http://www.pjm.com/markets-and-operations/demand-response/csps.aspx</a>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<a href="http://www.pjm.com/training/training%20material.aspx">http://www.pjm.com/training/training%20material.aspx</a>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

This facility is not a good candidate for DR curtailment.





#### **8 Project Funding / Incentives**

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 22 for a list of the eligible programs identified for each recommended ECM.

Figure 22 - ECM Incentive Program Eligibility

	Energy Conservation Measure	SmartStart Prescriptive	Direct Install	Existing	3	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	Χ	Χ			
ECM 2	Retrofit Fixtures with LED Lamps	Χ	Χ			
ECM 3	Install Low-Flow Domestic Hot Water Devices		Χ			

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: <a href="https://www.njcleanenergy.com/ci.">www.njcleanenergy.com/ci.</a>





#### 8.1 SmartStart

#### Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

#### **Equipment with Prescriptive Incentives Currently Available:**

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting

Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

#### **Incentives**

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

#### **How to Participate**

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.





#### 8.2 Direct Install

#### Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for a recent 12-month period. You will work directly with a preapproved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

#### **Incentives**

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

#### **How to Participate**

To participate in the Direct Install program, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.





#### 8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.





#### 9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

#### 9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third-party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third-party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: <a href="https://www.state.nj.us/bpu/commercial/shopping.html">www.state.nj.us/bpu/commercial/shopping.html</a>.

#### 9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility is purchasing natural gas from a third-party supplier, review and compare prices at the end of the current contract or every couple year.

A list of third-party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.





## Appendix A: Equipment Inventory & Recommendations

**Lighting Inventory & Recommendations** 

Lighting IIIV	Existing Co	y & Recommendation	113			Proposed Condition	าร						Energy Impact	& Financial Ar	nalvsis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Vestibule	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	400	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	400	0.04	22	0.0	\$3.60	\$54.77	\$15.00	11.06
Stairs 2	1	Linear Fluorescent - T12: 4' T12 (40W) - 1L	Wall Switch	46	700	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	700	0.03	25	0.0	\$4.01	\$18.26	\$5.00	3.31
Stairs 2	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	700	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.05	52	0.0	\$8.39	\$73.03	\$20.00	6.32
Stair1	1	Linear Fluorescent - T12: 4' T12 (40W) - 1L	Wall Switch	46	400	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	400	0.03	14	0.0	\$2.29	\$18.26	\$5.00	5.79
Stair1	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	400	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.05	30	0.0	\$4.80	\$73.03	\$20.00	11.06
Staff Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	140	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	98	0.10	20	0.0	\$3.18	\$225.55	\$50.00	55.18
Sotrage Room	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	70	0.24	33	0.0	\$5.30	\$371.61	\$70.00	56.88
Social Workers	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	100	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	70	0.15	21	0.0	\$3.41	\$280.32	\$65.00	63.17
Server Room	2	Compact Fluorescent Spiral Bulb (13W) - 1L	Wall Switch	13	360	Relamp	No	2	LED Screw-In Lamps: Bulb	Wall Switch	9	360	0.01	3	0.0	\$0.52	\$34.45	\$0.00	65.85
Room M	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	100	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	70	0.10	14	0.0	\$2.27	\$225.55	\$50.00	77.25
Room 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	100	0.03	4	0.0	\$0.60	\$36.52	\$10.00	44.23
Room 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	100	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	100	0.04	6	0.0	\$0.90	\$54.77	\$15.00	44.23
Room 3	3	Exit Signs: LED - 2 W Lamp	None	6	1,120	None	No	3	Exit Signs: LED - 2 W Lamp	None	6	1,120	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	100	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	100	0.04	6	0.0	\$0.90	\$54.77	\$15.00	44.23
Room 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	100	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	100	0.04	6	0.0	\$0.90	\$54.77	\$15.00	44.23
Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	140	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	140	0.03	5	0.0	\$0.84	\$36.52	\$10.00	31.59
Restroom	3	Incandescent: Bulb - 1L	Wall Switch	60	100	Relamp	Yes	3	LED - Fixtures: Other	Occupancy Sensor	9	70	0.13	18	0.0	\$2.93	\$279.00	\$35.00	83.38
Play Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	70	0.20	28	0.0	\$4.55	\$335.09	\$80.00	56.12
Pantry	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	100	0.05	7	0.0	\$1.20	\$73.03	\$20.00	44.23
Painting Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	100	0.05	7	0.0	\$1.20	\$73.03	\$20.00	44.23
Office 2	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	560	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	392	0.46	356	0.0	\$57.27	\$608.95	\$155.00	7.93
Office 2	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	800	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	560	0.34	377	0.0	\$60.60	\$481.15	\$120.00	5.96
Office 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	800	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	800	0.03	30	0.0	\$4.80	\$36.52	\$10.00	5.53
Nurse Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	800	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	800	0.03	30	0.0	\$4.80	\$36.52	\$10.00	5.53
Mens room	2	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	140	Relamp	No	2	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	140	0.03	6	0.0	\$0.89	\$36.52	\$10.00	29.79





	Existing Conditions Proposed Conditions									Energy Impact	& Financial A	nalysis							
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Meeting Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	140	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	98	0.10	20	0.0	\$3.18	\$225.55	\$50.00	55.18
Meeting Room	6	Exit Signs: LED - 2 W Lamp	None	6	140	None	No	6	Exit Signs: LED - 2 W Lamp	None	6	140	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Ladies Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	140	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	98	0.36	70	0.0	\$11.20	\$708.18	\$155.00	49.39
Kitchen Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	100	0.03	4	0.0	\$0.60	\$36.52	\$10.00	44.23
Kitchen	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	140	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	98	0.14	26	0.0	\$4.24	\$262.06	\$60.00	47.63
Kids Lunchroom	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	140	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	98	0.24	46	0.0	\$7.42	\$371.61	\$90.00	37.93
Janitor Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	140	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	140	0.03	5	0.0	\$0.84	\$36.52	\$10.00	31.59
Health Room Hallway	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	800	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	560	0.10	113	0.0	\$18.18	\$225.55	\$30.00	10.76
Health Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	360	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	252	0.14	68	0.0	\$10.91	\$262.06	\$60.00	18.52
Exterior	2	Compact Fluorescent 2 Pin (13W) - 1L	Daylight Dimming	13	600	Relamp	No	2	LED - Fixtures: Other	Day light Dimming	9	600	0.01	5	0.0	\$0.87	\$38.00	\$0.00	43.58
Exterior	3	Compact Fluorescent 2 Pin (17W) - 1L	Daylight Dimming	17	600	Relamp	No	3	LED - Fixtures: Other	Day light Dimming	12	600	0.01	10	0.0	\$1.63	\$75.00	\$0.00	45.87
Exterior	5	Mercury Vapor: (1) 175W Lamp	Daylight Dimming	205	600	Fixture Replacement	No	5	LED - Fixtures: Other	Day light Dimming	55	600	0.61	509	0.0	\$81.75	\$993.60	\$25.00	11.85
Director's Office	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	700	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	490	0.15	148	0.0	\$23.86	\$280.32	\$65.00	9.02
Director's Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	700	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	490	0.20	198	0.0	\$31.82	\$335.09	\$80.00	8.02
Director storage	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	100	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	70	0.15	21	0.0	\$3.41	\$280.32	\$45.00	69.03
Classroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	200	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	200	0.05	15	0.0	\$2.40	\$73.03	\$20.00	22.12
Basement Stair	2	Incandescent: Bulb - 1L	Wall Switch	60	100	Relamp	No	2	LED - Fixtures: Other	Wall Switch	9	100	0.08	12	0.0	\$1.85	\$6.00	\$0.00	3.24
Basement Stair	2	Incandescent: Bulb - 1L	Wall Switch	60	100	Relamp	No	2	LED - Fixtures: Other	Wall Switch	9	100	0.08	12	0.0	\$1.85	\$6.00	\$0.00	3.24
Activity Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	100	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	70	0.14	19	0.0	\$3.03	\$262.06	\$60.00	66.69
2nd Fl Hallway	2	Exit Signs: LED - 2 W Lamp	None	6	800	None	No	2	Exit Signs: LED - 2 W Lamp	None	6	800	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
2nd FI Hallway	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	800	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	800	0.05	60	0.0	\$9.59	\$73.03	\$20.00	5.53





**Motor Inventory & Recommendations** 

	•	Existing C	onditions					Proposed	Conditions			Energy Impac	t & Financial A	nalysis				
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application		Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Outdoor	Building	2	Exhaust Fan	0.3	73.4%	No	0	No	73.4%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	1	Supply Fan	1.2	86.5%	No	0	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	1	Return Fan	0.3	73.4%	No	400	No	73.4%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	2	Exhaust Fan	0.3	73.4%	No	0	No	73.4%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	1	Exhaust Fan	0.3	73.4%	No	0	No	73.4%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Indoor	Building	2	Supply Fan	1.0	78.0%	No	0	No	78.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

**Electric HVAC Inventory & Recommendations** 

	Existing Conditions				Proposed Conditions								Energy Impact & Financial Analysis							
Location	Area(s)/System(s) Served	System Quantity	System Type	Capacity per Unit				System Tyne	Capacity per Unit	•	Mode	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak	Total Annual kWh Savings	I MMRtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Outdoor	Building	1	Packaged AC	4.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	1	Packaged AC	7.50		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	2	Packaged AC	5.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Indoor	Rooms/Offices	5	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





**Fuel Heating Inventory & Recommendations** 

	Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis							
Location	Area(s)/System(s) Served	System Quantity	System Type	•			Syctom Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	I otal Peak	Total Annual kWh Savings	MMRtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
2nd Floor	2nd Floor	1	Furnace	72.00	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
2nd Floor	2nd Floor	1	Furnace	72.00	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outdoor	Building	1	Furnace	90.00	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

**DHW Inventory & Recommendations** 

Existing Conditions				Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Renlace?	System Quantity	System Type	Fuel Type	System Efficiency	•	Total Peak kW Savings	Total Annual	MMRtu	Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Basement	Building	1	Storage Tank Water Heater (≤ 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

#### **Low-Flow Device Recommendations**

	Recomme	edation Inputs			Energy Impact & Financial Analysis								
Location	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak	Total Annual kWh Savings	MMBtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years		
Restrooms	6	Faucet Aerator (Lavatory)	2.20	1.00	0.00	2,164	0.0	\$347.92	\$43.02	\$0.00	0.12		





#### **Plug Load Inventory**

	Existing Conditions								
Location	Quantity	Equipment Description	Energy Rate	ENERGY STAR					
			(W)	Qualified?					
Offices	6	Computers	100.0	No					
Offices	2	Small Printers	45.0	Yes					
Offices	1	Medium Printers	80.0	Yes					
Copy Area	1	Big Printers	250.0	Yes					
Offices	1	Paper Shredder	80.0	Yes					
Lunch Room	2	Microwave	800.0	Yes					
Lunch Room	2	Small Refrigerator	54.0	Yes					
Kitchen	1	Medium Refrigerator	150.0	Yes					
Lunch Room	3	Large Refrigerator	300.0	Yes					
Offices	3	Coffee Machine	500.0	No					
Lunch Room	1	Toaster	500.0	No					
Lunch Room	1	Toaster Oven	600.0	No					
Dining Room	2	Ceiling Fan	80.0	No					
Lounge	3	CRTTV	250.0	No					
Dining Room	2	LCD TV	150.0	Yes					





#### Appendix B: ENERGY STAR® Statement of Energy Performance



## ENERGY STAR<sup>®</sup> Statement of Energy Performance



#### Franklin Township Social Services

Primary Property Type: Other - Public Services

Gross Floor Area (ft2): 10,000

Built: 1956

ENERGY STAR® Score<sup>1</sup> For Year Ending: February 28, 2018 Date Generated: September 10, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

#### Property & Contact Information

Property Address Franklin Township Social Services 935 Hamilton Street Somerset, New Jersey 08873 Property Owner Township of Franklin 475 DeMott Lane Somerset, NJ 08873 732-249-7800 Primary Contact Carl Hauck 475 DeMott Lane Somerset, NJ 08873 732-249-7800 carl.hauck@twp.franklin.nj.us

Property ID: 6449813

Source EUI

61.7 kBtu/ft2

Energy Consul	mption and Energy (	Use intensity (EUI)	
Site EUI	Annual Energy by F	uel	National Media
50.2 kBtu/ft²	Natural Gas (kBtu)	451,456 (90%)	National Media

Electric - Grid (kBtu) 50,910 (10%)

National Median Comparison
National Median Site EUI (kBtu/ft²) 72.7
National Median Source EUI (kBtu/ft²) 89.3
% Diff from National Median Source EUI -31%
Annual Emissions

CO2e/year)

Greenhouse Gas Emissions (Metric Tons 29

#### Signature & Stamp of Verifying Professional

I (Name) verify that the above information is true and correct to the best of my knowledge.								
Signature:	Date:							
Licensed Professional								
<u></u>								

Professional Engineer Stamp (if applicable)