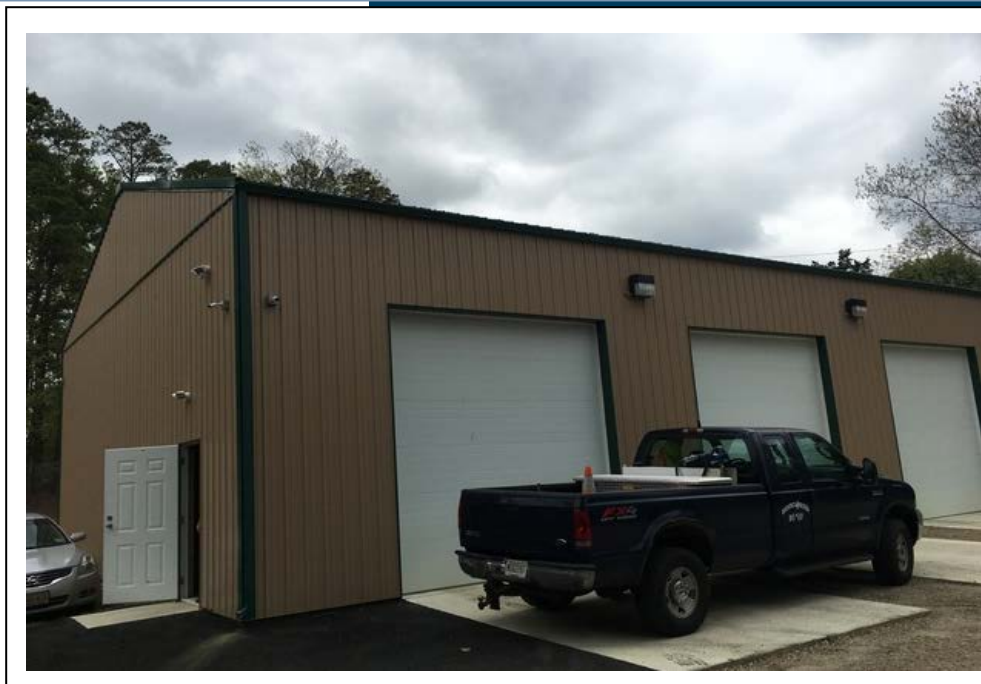




Local Government Energy Audit: Energy Audit Report



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Public Works Building #2

Borough of Folsom

1461 Backline Road

Folsom, NJ 08037

November 4, 2016

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities associated with recommended upgrades to the facility's systems at this site. Approximate savings are included in this report to make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. It should be noted that detailed design efforts are required in order to implement several of the improvements evaluated as part of this energy analysis.

The energy conservation measures and estimates of energy consumption contained in this report have been reviewed for technical accuracy. However, all estimates contained herein of energy consumption at the site are not guaranteed, because energy consumption ultimately depends on behavioral factors, the weather, and many other uncontrollable variables. The energy assessor and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy consumption vary from the estimated consumption shown herein.

Estimated installation costs are based on a variety of sources, including our own experience at similar facilities, our own pricing research using local contractors and vendors, and cost estimating handbooks such as those provided by RS Means. The cost estimates represent our best judgment for the proposed action. The Owner is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for a particular installation, and for conditions which cannot be known prior to in-depth investigation and design, the energy assessor does not guarantee installed cost estimates and shall in no event be liable should actual installed costs vary from the estimated costs herein.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates and are based on program information available at the time this report is written. The NJBPU reserves the right to extend, modify, or terminate programs without prior or further notice, including incentive levels and eligibility requirements. The Owner should review available program incentives and requirements prior to selecting and/or installing any recommended measures.

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Appendix A: Equipment Inventory & Recommendations

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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for the Public Works Building #2.

The goal of a LGEA is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and put you in a position to implement the ECMs. The LGEA also sets you on the path to receive financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing the ECMs.

This study was conducted by TRC Energy Services, as part of a comprehensive effort to assist The Borough of Folsom in controlling energy costs and protecting our environment by offering a full spectrum of energy management options.

I.1 Facility Summary

Public Works Building #2 is a 2,400 square foot facility consisting of an open space used for storage of public works vehicles. The facility follows normal business hours with people entering and leaving the space throughout the day.

I.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC Energy Services evaluated one (1) project which represents an opportunity for the Public Works Building #2 to reduce annual energy costs by roughly \$241. The measure will pay for itself in roughly 8.72 years. The breakdown of existing and potential utility costs is illustrated in Figure 1 and Figure 2, respectively. These projects represent an opportunity to reduce Public Works Building #2’s annual energy use by an estimated 42.5%, and results in a greenhouse gas (GHG) emissions reduction of 1,173 lbs CO₂e.

Figure 1 – 12 Month Utility Costs

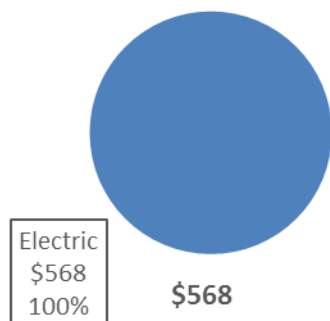
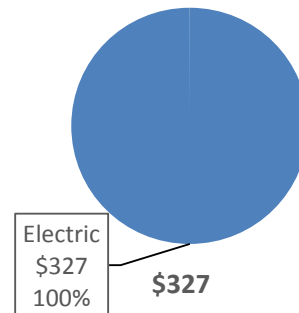


Figure 2 – Potential Post-Implementation Costs



A detailed description of Public Works Building #2’s existing energy use can be found in Section 3, “Site Energy Use and Costs”.

The evaluated measure is shown in Figure 3. A brief description can be found below and a full description of the recommendation can be found in Section 4 “Energy Conservation Measures”.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated NJCEP Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		1,165	0.4	0.0	\$241.21	\$2,344.06	\$240.00	\$2,104.06	8.72	1,173
ECM 1	Install LED Fixtures	1,165	0.4	0.0	\$241.21	\$2,344.06	\$240.00	\$2,104.06	8.72	1,173
TOTALS		1,165	0.4	0.0	\$241.21	\$2,344.06	\$240.00	\$2,104.06	8.72	1,173

* - All incentives presented in this table are based on NJ Smart Start Building Equipment Incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measure save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Energy Efficient Practices

TRC Energy Services also identified two (2) no/low cost energy efficient practices. A facility’s energy performance can be significantly improved by employing certain behavioral and operational adjustments as well as performing routine maintenance on building systems. Through these practices equipment lifetime can be extended; occupant comfort, health and safety can be improved; and annual energy, operation, and maintenance costs can be reduced. Opportunities identified at Public Works Building #2 include:

- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule

For details on these Energy Efficient Practices, please refer to section 5 “Energy Efficient Practices”.

On-Site Generation Measures

TRC Energy Services evaluated the potential for installing on-site generation sources for Public Works Building #2. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power on-site generation measures.

For details on our evaluation and the on-site generation potential, please refer to section 6 “On-Site Generation Measures”.

1.3 Implementation Planning

To realize the energy savings from the ECM listed in this report, the equipment changes outlined need to be selected and installed through project implementation. A major consideration is if there is capital available for project implementation. Another consideration is whether to pursue a comprehensive approach wherein the ECM is pursued, potentially in conjunction with other facility projects or improvements.

Rebates, incentives, and financing are available from the NJBPU, NJCEP, as well as some of the state’s investor-owned utilities, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any project, please review the appropriate incentive program guidelines before proceeding. This is important because in most cases you will need to submit an application for the incentives before purchasing materials and beginning installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart (SS)
- Energy Savings Improvement Program (ESIP)

For facilities with capital available for implementation of the proposed measure or phasing implementation over multiple years, incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to design the ECM(s), select the equipment and apply for the incentive(s). Program pre-approval is required for some SS incentives, so only after receiving approval may the ECM(s) be installed. The incentive values listed above in Figure 3 represent the SS program and will be explained further in Section 7 “Project Funding/Incentives”, as well as the other programs as mentioned below.

For facilities without capital available to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with external project development, design, and implementation services as well as financing for implementing ECMs. This LGEA report is the first step for participating in ESIP and should help you determine next steps. Refer to Section 7.3 “Energy Savings Improvement Program”, for additional information on the ESIP Program.

Additional descriptions of all relevant incentive programs are located in Section 7 “Project Funding/Incentives”. You may also check the following website for further information on available rebates and incentives:

www.NJCleanEnergy.com/CI

To ensure projects are implemented such that maximum savings and incentives are achieved, bids and specifications should be reviewed by your procurement personnel and/or consultant(s) to ensure that selected equipment coincides with LGEA recommendations, as well as applicable incentive program guidelines and requirements.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Patricia Gatto	Municipal Clerk	pgatto@folsomborough.com	609-561-3178
Designated Representative			
John LaPollo	Public Works Supervisor	N/A	N/A
TRC Energy Services			
Ignacio Badilla	Auditor	ibadilla@trcsolutions.com	212-221-7822

2.2 General Site Information

On May 12, 2016, TRC Energy Services performed an energy audit at Public Works Building #2 located in Folsom Borough of NJ. TRC Energy Services' team met with John LaPollo, Public Works Supervisor, to review the facility operations and focus the investigation on specific energy-using systems.

Public Works Building #2 is a 2,400 square foot facility consisting of an open space used for storage of public works vehicles. The facility follows normal business hours with people entering and leaving the space throughout the day.

2.3 Building Occupancy

The facility is open Monday through Friday and two Saturday's per month. There are approximately 3 full time employees that use the facility throughout the day.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Public Works Building	Weekday	8 AM - 4 PM
Public Works Building	Weekend	8 AM - 4 PM (bi-weekly)

2.4 Building Envelope

The building is constructed of structural steel with sheet metal façade, with a gable roof which is also covered in sheet metal. There are no windows, and the exterior doors are constructed of aluminum and in good condition.

2.5 On-site Generation

Public Works Building #2 does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Lighting System

Interior lighting is provided by 32 Watt T8 linear fluorescent fixtures with electronic ballasts, and controlled by wall switches.

Exterior lighting is a mix of 175 Watt metal halide fixtures on photo sensors, and incandescent halogen T3 fixtures on motion sensors.



2 Lamp T8 Fixtures

Please refer to Appendix A: Equipment Inventory & Recommendations for an inventory of your equipment.

2.7 Water-Using Systems

The facility does not have any water using systems.

3 SITE ENERGY USE AND COSTS

Utility data for Electricity was analyzed to identify opportunities for savings. In addition, data for Electricity was evaluated to determine the annual energy performance metrics for the building in energy cost/ft² and energy use/ft². These energy use indices are indicative of the relative energy effectiveness of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy use for other facilities identified as: Storage - Unconditioned. Specific local climate conditions, daily occupancy hours of the facility, seasonal fluctuations in occupancy, daily operating hours of energy use systems, and the behavior of the occupants with regard to operating systems that impact energy use such as turning off appliances and leaving windows open. Please refer to Section 3.3 “Benchmarking” for additional information.

3.1 Total Cost of Energy

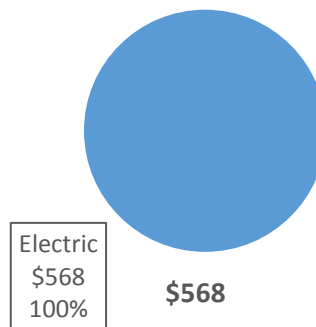
The following energy consumption and cost data is based on 12 months of utility usage data that was provided for the utility. The annual consumption and cost was developed from this information.

Figure 6 - Utility Summary

Utility Summary for Public Works Building #2		
Fuel	Usage	Cost
Electricity	2,743 kWh	\$568
Total		\$568

The current utility cost for this site is \$568 as shown in the chart below.

Figure 7 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by Atlantic City Electric. The average electric cost (combined for commodity, transmission and distribution) for the past 12 months is \$0.207/kWh, which is the blended rate used throughout the analyses in this report. While the facility is billed for demand, the summary data provided does not include a breakout of demand costs. The monthly electricity consumption and peak demand is represented graphically in the chart below. The Public Works Building #2 doesn't have a 3rd party electric supplier.

Figure 8 - Graph of 12 Months Electric Usage & Demand

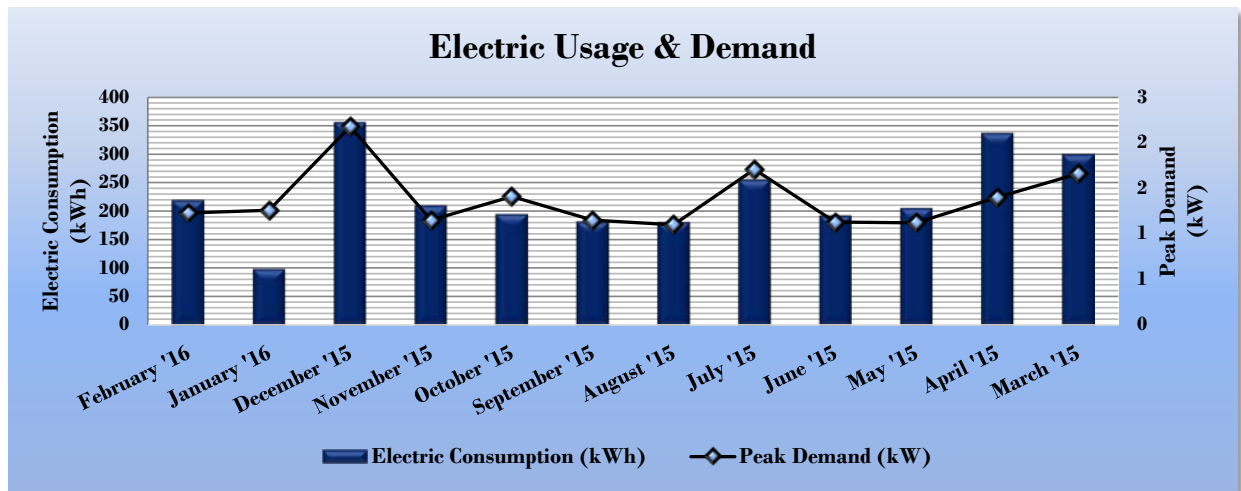


Figure 9 - Table of 12 Months Electric Usage & Demand

Electric Billing Data for Public Works Building #2					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
2/18/16	29	220	1	\$0	\$46
1/20/16	28	99	1	\$0	\$25
12/23/15	35	356	2	\$0	\$72
11/18/15	28	210	1	\$0	\$44
10/21/15	30	195	1	\$0	\$42
9/21/15	31	182	1	\$0	\$40
8/21/15	30	181	1	\$0	\$40
7/22/15	30	256	2	\$0	\$55
6/22/15	34	193	1	\$0	\$41
5/19/15	28	206	1	\$0	\$41
4/21/15	32	337	1	\$0	\$64
3/20/15	29	300	2	\$0	\$57
Totals	364	2,735	2.18	\$0	\$566
Annual	365	2,743	2.18	\$0	\$568

3.3 Benchmarking

This facility was benchmarked through Portfolio Manager, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building’s consumption data, cost information, and operational use details and compares its performance against a yearly baseline, national medians, or similar buildings in your portfolio. Metrics used in this comparison are the energy use intensity (EUI) and ENERGY STAR® Score.

Energy use intensity is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more energy than similar buildings on a square foot basis or if that building performs better than the median. EUI is presented in both site energy and source energy. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy is the raw fuel consumed to generate the energy consumed at the site, factoring in energy production and distribution losses.

Figure 10 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Public Works Building #2	National Median Building Type: Storage - Unconditioned
Source Energy Use Intensity (kBtu/ft ²)	12.2	60.0
Site Energy Use Intensity (kBtu/ft ²)	3.9	28.5

By implementing all recommended measures covered in this reporting, the Project’s estimated post-implementation EUI improves as shown in the Table below:

Figure 11 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Public Works Building #2	National Median Building Type: Storage - Unconditioned
Source Energy Use Intensity (kBtu/ft ²)	7.0	60.0
Site Energy Use Intensity (kBtu/ft ²)	2.2	28.5

Many buildings can also receive a 1 – 100 ENERGY STAR® score. This score compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide — and may be eligible for ENERGY STAR® certification. This building type does not currently qualify to receive a score.

The Portfolio Manager, Statement of Energy Performance can be found in Appendix B: EPA Statement of Energy Performance.

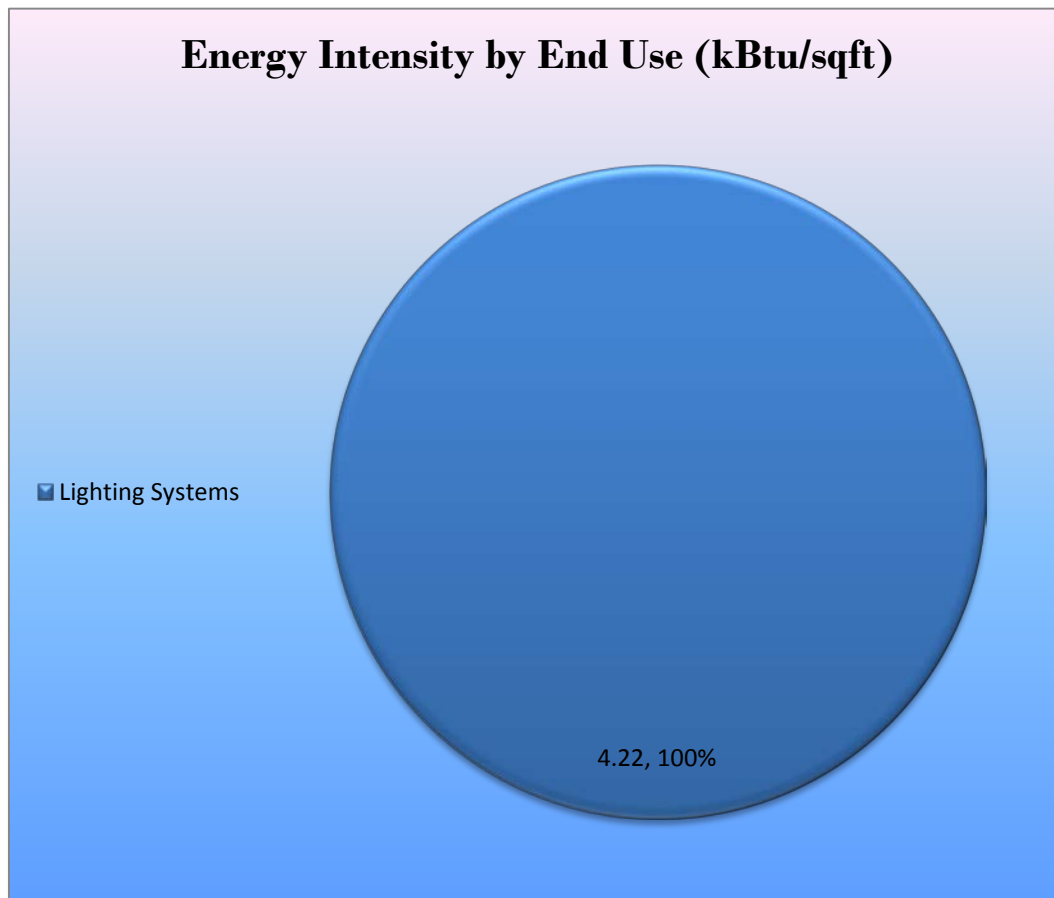
A Portfolio Manager account has been created for you, and you will be provided with your login information. We encourage you to keep up with updating your utility information in Portfolio Manager, so that you can keep track of your building’s performance. There is free training available from Energy Star Portfolio Manager, which you can access at the following website:

<https://www.energystar.gov/buildings/training>

3.4 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building and determine their proportional contribution to overall building energy usage. This visual representation of energy end uses highlights systems that may benefit most from energy efficiency projects.

Figure 12 - Energy Balance (kBtu/SF and %)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy projects, help prioritize specific measures for implementation, and set Public Works Building #2 on the path to receive financial incentives. For this audit report, the identified measure has received only a preliminary analysis of feasibility which identifies an expected range of savings and cost. This level of analysis is considered sufficient to make a “Go/No-Go” decision and to prioritize energy projects. Savings is based on the New Jersey Board of Public Utilities New Jersey Clean Energy Program Protocols to Measure Resource Savings dated March 17, 2014. Further analysis or investigation may be required to calculate more accurate savings to support any custom SmartStart, Pay for Performance, or Large Energy Users incentive applications. *The financial incentive for the ECM identified in this report has been calculated based the NJ prescriptive SmartStart program.* Depending on your implementation strategy, the project may be eligible for more lucrative incentives through other programs as identified in Section 7 “Project Funding/Incentives”.

The following section describe the evaluated measure.

4.1 Lighting Upgrades

ECM I: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated NJCEP Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Exterior	1,165	0.4	0.0	\$241.21	\$2,344.06	\$240.00	\$2,104.06	8.72	1,173

Measure Description

This measure evaluates replacing existing fixtures containing HID and incandescent lamps with new high performance LED light fixtures. This measure saves energy by installing LED sources which use less power than other technologies with a comparable light output.

Maintenance savings are anticipated since LED sources have burn hours which are generally more than twice that of a fluorescent source and more than 10 times incandescent sources. Maintenance savings may be partially offset by the higher material costs associated with LED sources.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4 “Energy Conservation Measures”, a facility’s energy performance can also be improved through application of low or no-cost efficiency strategies. By employing certain behavioral and operational adjustments as well as performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and annual energy, operation, and maintenance costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance. If the LED fixture replacement recommendation in this report is implemented, ballasts will no longer need to be replaced, and your maintenance schedule will involve fixture cleaning only.

6 ON-SITE GENERATION MEASURES

On-site Generation measures include both renewable (e.g., solar, wind) and non-renewable (e.g., microturbines) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

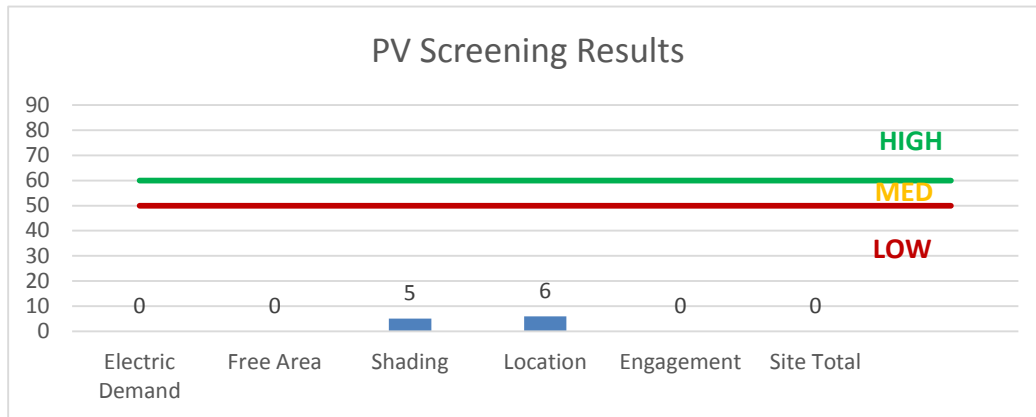
6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

As requested by the customer, the installation of a PV system was evaluated and a preliminary screening done. Based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a Low potential for installing a PV array.

In order to be cost-effective, a solar PV array generally needs a minimum of 4,000 sq ft of flat or south-facing rooftop (based on a 50kW array), or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation. . If the Public Works Building # 2 is interested in pursuing the installation of PV, we recommend a full feasibility study be conducted.

Figure 13 - Photovoltaic Screening



Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program prior to the start of construction in order to establish the project’s eligibility to earn SRECs. Registration of the intent to participate in New Jersey’s solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing. Refer to Section 7.2, “SREC Registration Program” for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Wind Generation

According to information published by National Renewable Energy Lab (NREL), NJ is generally not a good candidate for wind power, however. For further information on wind power, contact the NREL.

6.3 Combined Heat and Power

CHP systems are typically used to produce a portion of the electricity needed by a facility, with the balance of electric needs satisfied by purchase from the grid. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility’s ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a limited to low potential for installing a cost-effective CHP system.

7 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and others, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s 1999 Electricity Restructuring Law which requires all customers of investor-owned electric and gas utilities to pay this charge on their monthly energy bills. As a contributor to the fund you are able to participate in the LGEA program and are also eligible to utilize the equipment incentive programs. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 14 for a list of the eligible programs identified for each ECM.

Figure 14 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	x					

SmartStart (SS) is generally well suited for implementation of individual or small sets of measures, with the flexibility to install projects at your own pace using in-house staff or a preferred contractor. Direct Install (DI) caters to small to mid-size facilities to bundle measures and simplify participation, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities and requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption; applicants can use in-house staff or preferred contractor.

Generally, the incentive values provided throughout the report assume the SS program is utilized because it provides a consistent comparison of available incentives.

Brief descriptions of all relevant alternative financing and incentive programs are located in the sections below. You may also check the following website for further information, including most current program availability, requirements, and incentive levels: www.NJCleanEnergy.com/CI

7.1 SmartStart

Overview

The SmartStart (SS) program is comprised of New Construction and Retrofit components that offer incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives for various energy efficiency equipment based on national/market trends, new technologies or changes in efficiency baselines.

Prescriptive Equipment Incentives Available:

- Electric Chillers
- Electric Unitary HVAC
- Gas Cooling
- Gas Heating
- Gas Water Heating
- Ground Source Heat Pumps
- Lighting
- Lighting Controls
- Refrigeration Doors
- Refrigeration Controls

- Refrigerator/Freezer Motors
- Food Service Equipment
- Variable Frequency Drives

All customer sizes and types may be served by this program. This program provides an effective mechanism for securing incentives for individual projects that may be completed at once or over several years.

Incentives

The prescriptive path provides fixed incentives for specific energy efficiency measures whereas the custom measure path provides incentives for unique or specialized technologies that are not addressed through prescriptive offerings.

Since your facility is an existing building, only the Retrofit incentives have been applied in this report. Custom Measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at the lesser of 50% of the total installed incremental project cost, or a buy down to a one year payback. Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.NJCleanEnergy.com/SSB

7.2 SREC Registration Program

The SREC Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may

vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: www.NJCleanEnergy.com/SREC

7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract", whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO";
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations;
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.NJCleanEnergy.com/ESIP

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize the incentive programs to help further reduce costs when compiling the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

8.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a Third Party Supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total NJCEP Incentives	Simple Payback w/ Incentives in Years
Interior	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,000	None	No	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,000	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
exterior	2	Metal Halide: (1) 175W Lamp	None	215	2,080	Fixture Replacement	No	2	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	None	75	2,080	0.19	582	0.0	\$120.60	\$781.35	\$200.00	4.82
exterior	4	Incandescent: halogen T3	None	100	2,080	Fixture Replacement	No	4	LED - Fixtures: Security	None	30	2,080	0.19	582	0.0	\$120.60	\$1,562.71	\$40.00	12.63

Appendix B: EPA Statement of Energy Performance



ENERGY STAR[®] Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

Public Works Building #2

Primary Property Type: Other
Gross Floor Area (ft²): 2,400
Built: 2014

ENERGY STAR[®] Score¹

For Year Ending: January 31, 2016
Date Generated: May 23, 2016

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address
 Public Works Building #2
 1461 Backline Rd.
 Folsom, New Jersey 08307

Property Owner

 (____)____-_____

Primary Contact

 (____)____-_____

Property ID: 4992096

Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison	
4 kBtu/ft ²	Electric - Grid (kBtu) 9,706 (100%)	National Median Site EUI (kBtu/ft ²)	39.2
		National Median Source EUI (kBtu/ft ²)	123.1
		% Diff from National Median Source EUI	-90%
Source EUI		Annual Emissions	
12.7 kBtu/ft ²		Greenhouse Gas Emissions (Metric Tons CO ₂ e/year)	2

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

 (____)____-_____



Professional Engineer Stamp (if applicable)