



Local Government Energy Audit: Energy Audit Report



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Hawk Crossings 100 (Falco)

Montclair State University
65 Clove Rd.

Montclair, New Jersey 07043

July 9, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

Table of Contents

1	Executive Summary.....	1
1.1	Facility Summary	1
1.2	Your Cost Reduction Opportunities.....	1
	Energy Conservation Measures.....	1
	Energy Efficient Practices	3
	On-Site Generation Measures.....	3
1.3	Implementation Planning.....	3
2	Facility Information and Existing Conditions	5
2.1	Project Contacts	5
2.2	General Site Information.....	5
2.3	Building Occupancy	5
2.4	Building Envelope	6
2.5	On-Site Generation.....	6
2.6	Energy-Using Systems	6
	Lighting System	6
	Heating and Air Conditioning System	6
	Domestic Hot Water Heating System.....	7
	Food Service Equipment	7
	Building Plug Load	7
2.7	Water-Using Systems	7
3	Site Energy Use and Costs.....	8
3.1	Total Cost of Energy	8
3.2	Electricity Usage	9
3.3	Benchmarking.....	10
3.4	Energy End-Use Breakdown	11
4	Energy Conservation Measures	12
4.1	High Priority ECMs.....	12
4.2	Lighting Upgrades.....	12
	ECM 1: Retrofit Fluorescent Fixtures with LED Lamps and Drivers	13
	ECM 2: Retrofit Fixtures with LED Lamps	13
5	Energy Efficient Practices	14
	Close Doors and Windows	14
	Perform Proper Lighting Maintenance.....	14
	Ensure Lighting Controls Are Operating Properly	14
	Perform Proper Water Heater Maintenance	14
	Water Conservation	15
6	On-Site Generation Measures	16
6.1	Photovoltaic.....	16
6.2	Combined Heat and Power	16
7	Demand Response	17

8	Project Funding / Incentives	18
8.1	SmartStart	19
8.2	Direct Install	20
8.3	Energy Savings Improvement Program	21
9	Energy Purchasing and Procurement Strategies	22
9.1	Retail Electric Supply Options.....	22

Appendix A: Equipment Inventory & Recommendations

Appendix B: ENERGY STAR® Statement of Energy Performance

Table of Figures

Figure 1 – Previous 12 Month Utility Costs.....	2
Figure 2 – Potential Post-Implementation Costs	2
Figure 3 – Summary of Energy Reduction Opportunities	2
Figure 4 – Project Contacts	5
Figure 5 - Building Schedule.....	5
Figure 6 - Utility Summary	8
Figure 7 - Energy Cost Breakdown	8
Figure 8 - Electric Usage & Demand.....	9
Figure 9 - Electric Usage & Demand.....	9
Figure 10 - Energy Use Intensity Comparison – Existing Conditions.....	10
Figure 11 - Energy Use Intensity Comparison – Following Installation of Recommended Measures	10
Figure 12 - Energy Balance (% and kBtu/SF)	11
Figure 13 – Summary of High Priority ECMs	12
Figure 14 – Summary of Lighting Upgrade ECMs.....	12
Figure 15 - ECM Incentive Program Eligibility.....	18

I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Hawk Crossings 100 (Falco).

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey college campuses in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.1 Facility Summary

Hawk Crossings is a residence hall complex of three dormitory facilities buildings (Falco, Buteo, and Accipiter), all built in the mid-1970s. These facilities provide apartment style living for upper class students. Each apartment has a living room/dining room, kitchen, bathroom, and bedrooms. Hawk Crossings 100 (Falco) is a 31,915-square foot three story residence hall with a capacity to house 132 students.

Lighting at Hawk Crossings 100 (Falco) consists of a mixture of fluorescent and LED sources. Heating is supplied by electric resistance baseboard heaters while cooling is supplied by relatively new through the wall air conditioning units. A thorough description of the facility and our observations are located in Section 2.

I.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated two measures which together represent an opportunity for Hawk Crossings 100 (Falco) to reduce annual energy costs by \$3,032 and annual greenhouse gas emissions by 22,984 lbs CO₂e. We estimate that if all these high priority measures are implemented as recommended, the project will pay for itself in 5.9 years. TRC has defined high priority measures as the evaluated measures that have a simple payback less than the typical equipment life of the proposed equipment. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Hawk Crossings 100 (Falco)'s annual energy use by six percent.

Figure 1 – Previous 12 Month Utility Costs

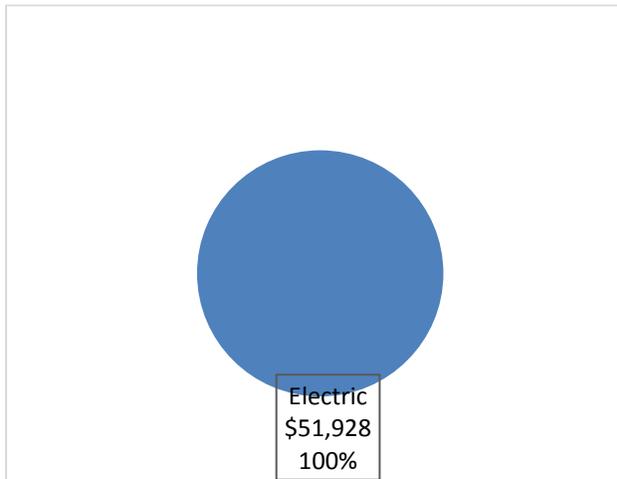
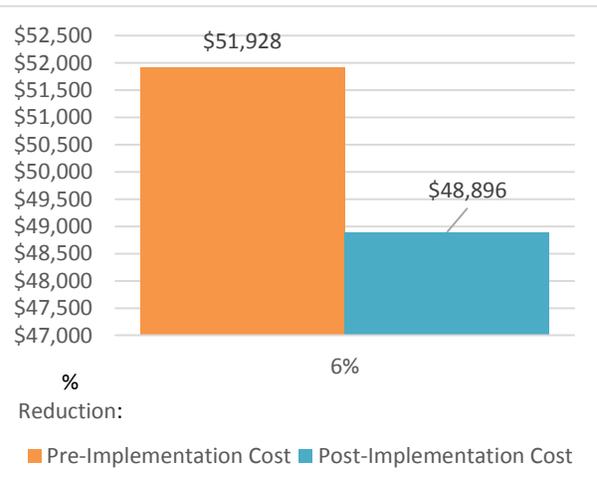


Figure 2 – Potential Post-Implementation Costs



A detailed description of Hawk Crossings 100 (Falco)’s existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the evaluated energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure	High Priority?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)	
Lighting Upgrades		22,824	10.3	0.0	\$3,031.90	\$19,278.00	\$1,485.00	\$17,793.00	5.9	22,984	
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	12,792	5.8	0.0	\$1,699.23	\$11,583.00	\$990.00	\$10,593.00	6.2	12,881
ECM 2	Retrofit Fixtures with LED Lamps	Yes	10,032	4.4	0.0	\$1,332.67	\$7,695.00	\$495.00	\$7,200.00	5.4	10,102
TOTALS FOR HIGH PRIORITY MEASURES		22,824	10.3	0.0	\$3,031.90	\$19,278.00	\$1,485.00	\$17,793.00	5.9	22,984	
TOTALS FOR ALL EVALUATED MEASURES		22,824	10.3	0.0	\$3,031.90	\$19,278.00	\$1,485.00	\$17,793.00	5.9	22,984	

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Energy Efficient Practices

TRC also identified five low cost or no cost energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Hawk Crossings 100 (Falco) include:

- Close Doors and Windows
- Perform Proper Lighting Maintenance
- Ensure Lighting Controls Are Operating Properly
- Perform Proper Water Heater Maintenance
- Water Conservation

For details on these Energy Efficient Practices, please refer to Section 5.

On-Site Generation Measures

A preliminary screening based on the campus' electric demand and the size and location of free areas on campus was performed and is addressed in the campus level summary report. Please refer to Section 6.

I.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program, you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Ana Pinto	Director of Energy Management	pintoa@mail.montclair.edu	973-655-3244
TRC Energy Services			
Moussa Traore	Auditor	MTraore@trcsolutions.com	(732) 855-0033

2.2 General Site Information

On July 13, 2017, TRC performed an energy audit at Hawk Crossings 100 (Falco) located in Montclair, New Jersey. TRC’s auditor met with Ana Pinto to review the facility operations and help focus our investigation on specific energy-using systems.

Hawk Crossings is a residence hall complex of three dormitory facilities buildings (Falco, Buteo, and Accipiter), all built in the mid-1970s. These facilities provide apartment style living for upper class students. Each apartment has a living room/dining room, kitchen, bathroom, and two bedrooms. Hawk Crossings 100 (Falco) is a 31,915-square foot three story residence hall with a capacity to house 132 students.

Lighting at Hawk Crossings 100 (Falco) consists of a mixture of fluorescent and LED sources. Heating is supplied by electric resistance baseboard heaters while cooling is supplied by relatively new through the wall air conditioning units. The building was constructed in 1975.

2.3 Building Occupancy

The facility is a dormitory and as such, is available for occupancy continuously. In practice, dormitories are occupied intermittently, and lighting and space conditioning operations are reflective of that. The entire facility is used year-round, and the typical schedule is presented in the table below. Dorm occupancy is approximately 120 students at present.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Hawk Crossings 100 (Falco)	Weekday	continuous operation
Hawk Crossings 100 (Falco)	Weekend	continuous operation

2.4 Building Envelope



The facility is constructed in modular sections of concrete block with an overlay vinyl siding. The building has a flat roof covered with a dark membrane. There is minimal building equipment on it.

The buildings have double-pane tinted windows, which are in good condition and show little sign of excessive infiltration. The exterior doors are likewise in good condition.

Overall the building envelope is in good condition.

2.5 On-Site Generation

Hawk Crossings 100 (Falco) does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see **Appendix A: Equipment Inventory & Recommendations** for an inventory of the facility's equipment.

Lighting System

Lighting at the facility is provided mostly by LED or CFL lamps in surface mounted fixtures. Many of the CFL fixtures require GU24 base two-pin replacement lamps. Interior light fixtures are controlled manually.

The building's exterior lighting is minimal and consists primarily of fluorescent sources that are controlled by photocells.



Heating and Air Conditioning System

Each of the 33 residence unit apartments is equipped with three through-wall air conditioning units, which are approximately 1-ton each. These units are thermostatically controlled and provide cooling only to the apartments.



Apartments are heated by floor-mounted electrical resistance baseboard heaters, either 4- or 8-foot in length. Baseboard heat is controlled by individual thermostats.

The existing electric resistance heaters and window AC units are fairly new. Replacing these systems with heat pumps is not a one-for-one replacement measure and is not included in the scope of LGEA. Although heat pumps are more efficient than the existing systems, this is a capital project and the investment will not be justified based on the energy efficiency savings alone. Replacing the electric resistance heaters and window air conditioners are the type of energy savings measures that could be considered for inclusion in a package of measures submitted for ESIP.



Domestic Hot Water Heating System

The domestic water heating system for the facility consists of 11 AO Smith 12 kW electric tank storage water heaters. Each water heater has a storage capacity of 81 gallons. Each water heater serves approximately three residential units. Hot water is used primarily for sinks and showers. Sink aerators and shower heads were observed to be of the low-flow variety.

Food Service Equipment

Each unit is equipped with an electric range/oven, a refrigerator, and a dishwasher. There are 33 kitchen units overall.

Range and dishwasher usage is judged to be relatively low due to typical dorm kitchen usage patterns.

Building Plug Load

In addition to the kitchen equipment, each apartment is equipped with 120V receptacles. Personal reading lights, televisions, computers, and similar equipment contribute to the additional plug load.

2.7 Water-Using Systems

There are approximately 33 restrooms at Hawk Crossings. A sampling of restrooms suggest that the faucets are rated as low-flow.

3 SITE ENERGY USE AND COSTS

Utility data for electricity was analyzed to identify opportunities for savings. In addition, data for electricity was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are many factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.3 for additional information.

3.1 Total Cost of Energy

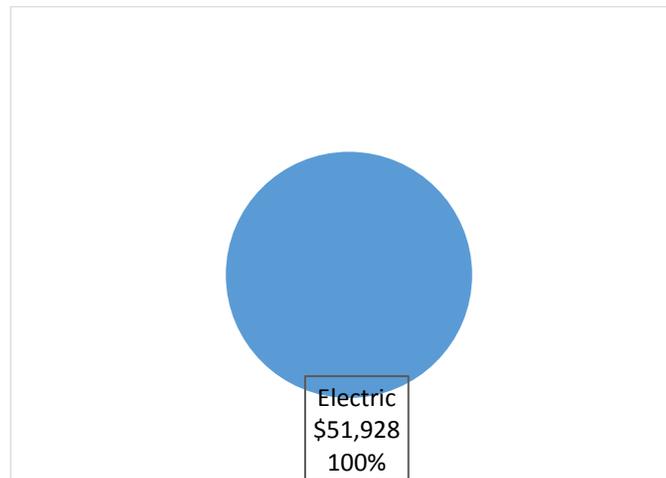
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 6 - Utility Summary

Utility Summary for Hawk Crossings 100 (Falco)		
Fuel	Usage	Cost
Electricity	390,911 kWh	\$51,928
Total		\$51,928

The current annual energy cost for this facility is \$51,928 as shown in the chart below.

Figure 7 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was \$0.133/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. Electrical energy usage peaks in the winter, likely due to the presence of electrical resistance heating and the need for more lighting operation due to the shorter daylight hours. The monthly electricity consumption and peak demand are shown in the chart below.

Figure 8 - Electric Usage & Demand

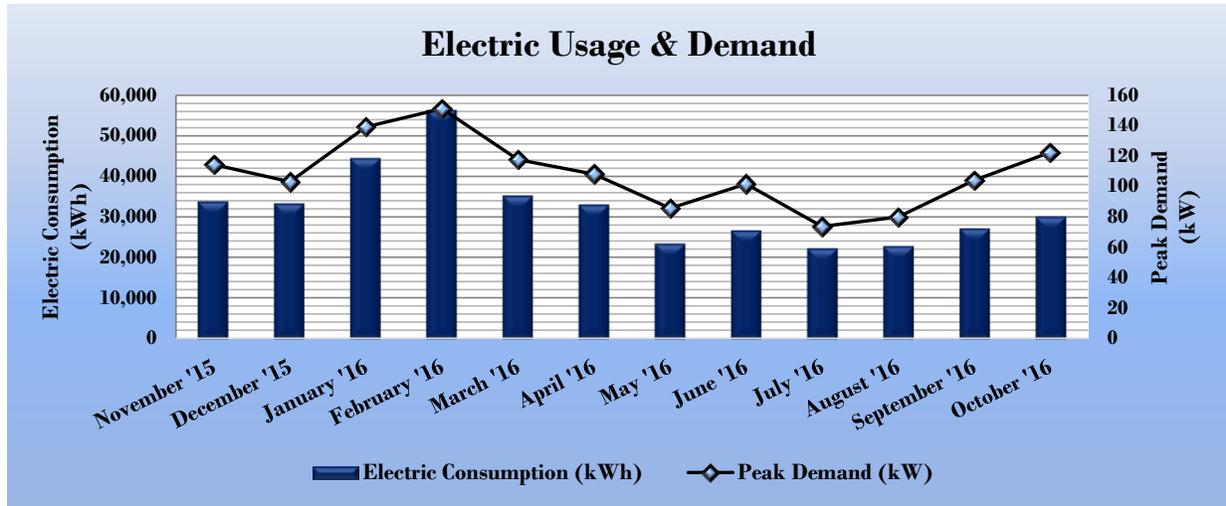


Figure 9 - Electric Usage & Demand

Electric Billing Data for Hawk Crossings 100 (Falco)					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
12/4/15	30	33,920	114	\$1,239	\$4,212
1/6/16	33	33,440	103	\$1,193	\$4,092
2/4/16	29	44,560	139	\$1,350	\$5,242
3/7/16	32	56,320	151	\$1,415	\$6,255
4/6/16	30	35,360	118	\$1,312	\$4,392
5/5/16	29	33,120	108	\$1,270	\$4,105
6/6/16	32	23,520	86	\$1,896	\$3,992
7/6/16	30	26,800	102	\$2,205	\$4,644
8/4/16	29	22,400	74	\$1,865	\$3,849
9/2/16	29	22,960	80	\$1,934	\$3,900
10/4/16	32	27,280	104	\$1,391	\$3,462
11/2/16	29	30,160	122	\$1,472	\$3,642
Totals	364	389,840	151.2	\$18,541	\$51,785
Annual	365	390,911	151.2	\$18,592	\$51,928

3.3 Benchmarking

This facility was benchmarked using *Portfolio Manager*, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 10 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Hawk Crossings 100 (Falco)	National Median Building Type: Higher Education - Public
Source Energy Use Intensity (kBtu/ft ²)	131.2	262.6
Site Energy Use Intensity (kBtu/ft ²)	41.8	130.7

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the Table below:

Figure 11 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Hawk Crossings 100 (Falco)	National Median Building Type: Higher Education - Public
Source Energy Use Intensity (kBtu/ft ²)	123.6	262.6
Site Energy Use Intensity (kBtu/ft ²)	39.4	130.7

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. This building type does not currently qualify to receive a score.

A Portfolio Manager Statement of Energy Performance (SEP) was generated for this facility, see **Appendix B: ENERGY STAR® Statement of Energy Performance.**

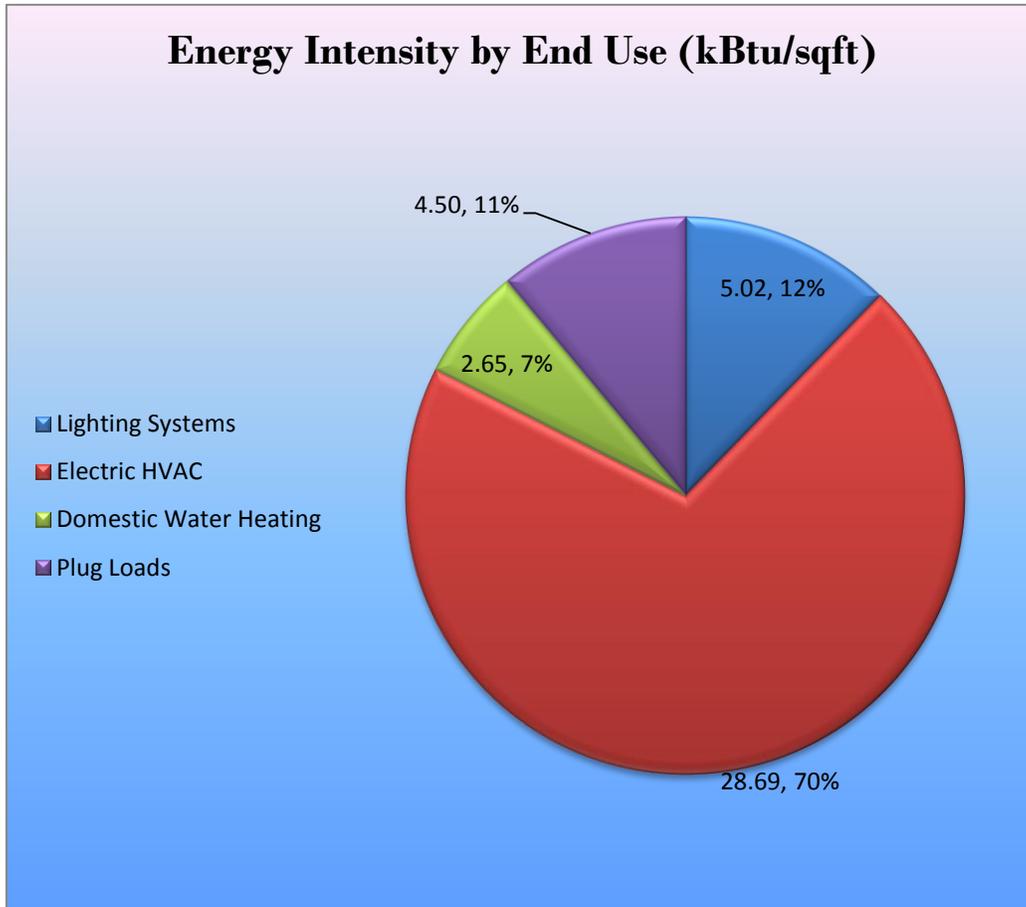
For more information on ENERGY STAR® certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

3.4 Energy End-Use Breakdown

To provide a complete overview of energy consumption across building systems, an energy balance was performed. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 12 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Hawk Crossings 100 (Falco) regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 High Priority ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 13 – Summary of High Priority ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		22,824	10.3	0.0	\$3,031.90	\$19,278.00	\$1,485.00	\$17,793.00	5.9	22,984
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	12,792	5.8	0.0	\$1,699.23	\$11,583.00	\$990.00	\$10,593.00	6.2	12,881
ECM 2	Retrofit Fixtures with LED Lamps	10,032	4.4	0.0	\$1,332.67	\$7,695.00	\$495.00	\$7,200.00	5.4	10,102
TOTALS		22,824	10.3	0.0	\$3,031.90	\$19,278.00	\$1,485.00	\$17,793.00	5.9	22,984

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.2 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 14 below.

Figure 14 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		22,824	10.3	0.0	\$3,031.90	\$19,278.00	\$1,485.00	\$17,793.00	5.9	22,984
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	12,792	5.8	0.0	\$1,699.23	\$11,583.00	\$990.00	\$10,593.00	6.2	12,881
ECM 2	Retrofit Fixtures with LED Lamps	10,032	4.4	0.0	\$1,332.67	\$7,695.00	\$495.00	\$7,200.00	5.4	10,102

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	12,792	5.8	0.0	\$1,699.23	\$11,583.00	\$990.00	\$10,593.00	6.2	12,881
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend retrofitting existing fluorescent fixtures by removing T12 fluorescent tubes and ballasts and replacing them with LEDs and LED drivers (if necessary), which are designed to be used retrofitted fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tube.

ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	9,323	4.3	0.0	\$1,238.42	\$7,425.00	\$495.00	\$6,930.00	5.6	9,388
Exterior	710	0.2	0.0	\$94.25	\$270.00	\$0.00	\$270.00	2.9	714

Measure Description

We recommend retrofitting existing fluorescent lighting technologies with LED lamps. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. At least a portion of the compact fluorescent lamps currently have GU-24 bases and will require that replacement LED lamps are equipped with a two-pin configuration.

This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of fluorescent lamps.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Close Doors and Windows

Ensure doors and windows are closed in conditioned spaces. Leaving doors and windows open leads to a significant increase in heat transfer between conditioned spaces and the outside air. Reducing a facility's air changes per hour (ACH) can lead to increased occupant comfort as well as significant heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

Perform Proper Lighting Maintenance

To sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures, and reflective surfaces. Together, these factors can reduce total illumination by 20%-60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors, and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6-12 months.

Ensure Lighting Controls Are Operating Properly

Lighting controls are very cost-effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

Perform Proper Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<http://www3.epa.gov/watersense/products>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gallons per minute (gpm) for showerheads, and 1.28 gallons per flush (gpf) for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory, and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the campus' electric demand and the size and location of free areas on campus was performed and is addressed in the campus level summary report.

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

The campus has a CHP plant that uses natural gas fired turbines to generate electricity. Waste heat from the turbines is used to produce steam which is either delivered to buildings on campus or used to produce chilled water which is delivered to buildings on campus. Since the campus has a CHP that serves a significant portion of the campus further evaluation of individual building CHP applications were not done.

7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion this building is not a good candidate for DR.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 15 for a list of the eligible programs identified for each recommended ECM.

Figure 15 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	x		x
ECM 2	Retrofit Fixtures with LED Lamps	x		x

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes, or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers

Electric Unitary HVAC

Gas Cooling

Gas Heating

Gas Water Heating

Ground Source Heat Pumps

Lighting

Lighting Controls

Refrigeration Doors

Refrigeration Controls

Refrigerator/Freezer Motors

Food Service Equipment

Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom Measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SmartStartB.

8.2 Direct Install

Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to **70%** of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

How to Participate

To participate in the Direct Install program, you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Apts. type A	132	LED - Fixtures: Ambient - 2' - Direct Fixture	Wall Switch	27	2,190	None	No	132	LED - Fixtures: Ambient - 2' - Direct Fixture	Wall Switch	27	2,190	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Apts. Type B	198	Compact Fluorescent: 2 pin	Wall Switch	36	2,190	Relamp	No	198	LED - Fixtures: need 2-pin GU24 base	Wall Switch	18	2,190	4.06	8,898	0.0	\$1,181.97	\$5,940.00	\$0.00	5.03
Apts. Type C	99	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,190	Relamp & Reballast	No	99	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,190	6.66	14,583	0.0	\$1,937.12	\$11,583.00	\$990.00	5.47
Apts. Type D	99	Compact Fluorescent: single lamp fixture	Wall Switch	14	2,190	LED Retrofit	No	99	LED Screw-In Lamps: screw based as applicable	Wall Switch	7	2,190	0.79	1,730	0.0	\$229.83	\$1,485.00	\$495.00	4.31
Exterior, Type B	9	Compact Fluorescent: 2 pin	Daylight Dimming	36	4,380	Relamp	No	9	LED - Fixtures: need 2-pin GU24 base	Daylight Dimming	18	4,380	0.18	809	0.0	\$107.45	\$270.00	\$0.00	2.51

Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis							
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Bldg	Apartments	69	Electric Resistance Heat		3.41	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Bldg	Apartments	17	Electric Resistance Heat		8.53	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Bldg	Apartments	99	Through-The-Wall AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions					Energy Impact & Financial Analysis						
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years	
Closets	Bldg	11	Storage Tank Water Heater (> 50 Gal)	No							0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Kitchens	33	Refrigerator	226.0	Yes
Kitchens	33	Electric Oven	5,000.0	Yes
Kitchens	33	Dishwasher	1,000.0	Yes
Student Rooms	100	Laptop Computers	75.0	Yes

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

Hawk Crossings - Falco

Primary Property Type: Multifamily Housing
 Gross Floor Area (ft²): 31,915
 Built: 1975

For Year Ending: October 31, 2016
 Date Generated: September 06, 2017

ENERGY STAR®
Score¹

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
Property Address Hawk Crossings - Falco 65 Clove Road Building 100 Little Falls, New Jersey 07424	Property Owner Montclair State University 1 Normal Avenue Montclair, NJ 07043 973-655-3244	Primary Contact Ana Pinto 1 Normal Avenue Montclair, NJ 07043 973-655-3244 pintoa@montclair.edu
Property ID: 6028140		

Energy Consumption and Energy Use Intensity (EUI)			
Site EUI 41.8 kBtu/ft ²	Annual Energy by Fuel Electric - Grid (kBtu) 1,333,005 (100%)	National Median Comparison National Median Site EUI (kBtu/ft ²) 40.7 National Median Source EUI (kBtu/ft ²) 127.9 % Diff from National Median Source EUI 2%	
Source EUI 131.1 kBtu/ft ²	Annual Emissions Greenhouse Gas Emissions (Metric Tons CO2e/year) 148		

Signature & Stamp of Verifying Professional

I, _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

 : _____
 () _____



Professional Engineer Stamp
(if applicable)