



# Local Government Energy Audit Report

Eastlake Elementary School

February 18, 2022

*Prepared for:*

Parsippany-Troy Hills Board of Education  
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Parsippany, NJ 07054

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# Disclaimer

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The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based of previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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## ENERGY EFFICIENCY INCENTIVE & REBATE TRANSITION

For the purposes of your LGEA, estimated incentives and rebates are included as placeholders for planning purposes. New Jersey utilities are rolling out their own energy efficiency programs, which your project may be eligible for depending on individual measures, quantities, and size of the building.

In 2018, Governor Murphy signed into law the landmark legislation known as the [Clean Energy Act](#). The law called for a significant overhaul of New Jersey's clean energy systems by building sustainable infrastructure in order to fight climate change and reduce carbon emissions, which will in turn create well-paying local jobs, grow the state's economy, and improve public health while ensuring a cleaner environment for current and future residents.

These "next generation" energy efficiency programs feature new ways of managing and delivering programs historically administered by New Jersey's Clean Energy Program™ (NJCEP). All of the investor-owned gas and electric utility companies will now also offer complementary energy efficiency programs and incentives directly to customers like you. NJCEP will still offer programs for new construction, renewable energy, the Energy Savings Improvement Program (ESIP), and large energy users.

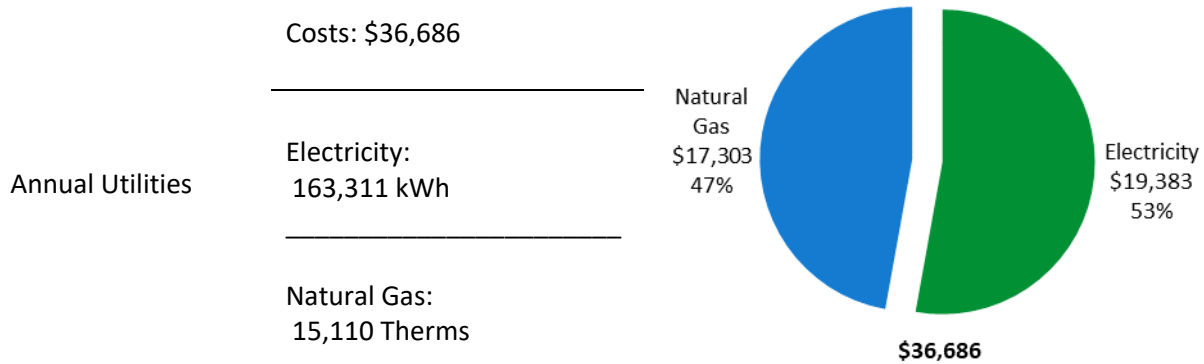
New utility programs are expected to start rolling out in the spring and summer of 2021. Keep up to date with developments by visiting the [NJCEP website](#).

The infographic features logos for Atlantic City Electric, Jersey Central Power & Light, PSEG, Rockland Electric Company, Elizabethtown Gas, South Jersey Gas, and New Jersey Natural Gas. Below the logos, the text reads: "Program areas to be served by the Utilities:" followed by a list of areas: Existing Buildings (residential, commercial, industrial, government) and Efficient Products (HVAC, Appliance Rebates, Appliance Recycling). A separate box titled "Proposed New Programs & Features:" lists: Dedicated multi-family program, More financing options, and Quick home energy check-ups.

# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for Eastlake Elementary School. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



ENERGY STAR®  
Benchmarking Score **69**  
*(1-100 scale)*

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

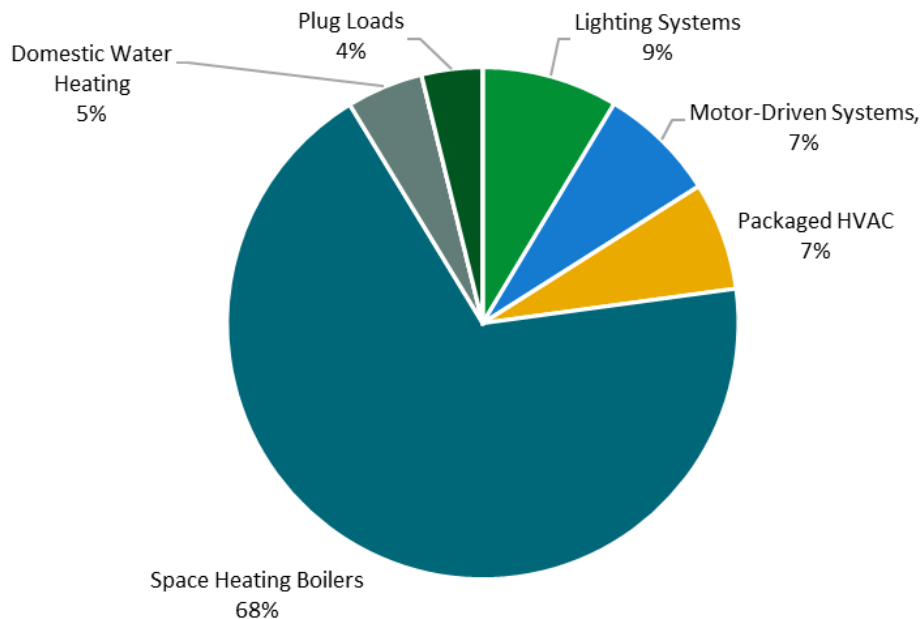


Figure 1 - Energy Use by System

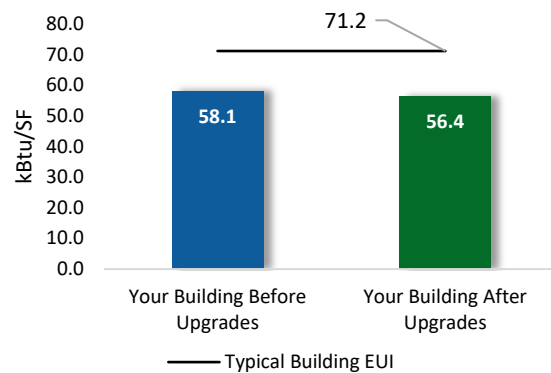
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

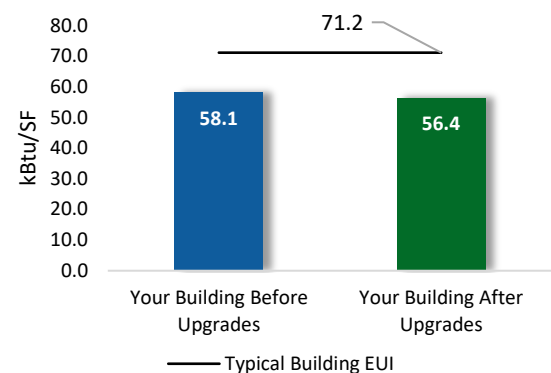
### Scenario 1: Full Package (all evaluated measures)

|   |  |
|---|--|
| Installation Cost                           | \$10,058   |
| Potential Rebates & Incentives <sup>1</sup> | \$1,573  |
| Annual Cost Savings                         | \$1,886  |
| Annual Energy Savings                       | Electricity: 14,879 kWh<br>Natural Gas: 105 Therms |
| Greenhouse Gas Emission Savings             | 8 Tons   |
| Simple Payback                              | 4.5 Years  |
| Site Energy Savings (all utilities)         | 3%   |



### Scenario 2: Cost Effective Package<sup>2</sup>

|                                     |  |
|-------------------------------------|--|
| Installation Cost                   | \$10,058   |
| Potential Rebates & Incentives      | \$1,573  |
| Annual Cost Savings                 | \$1,886  |
| Annual Energy Savings               | Electricity: 14,879 kWh<br>Natural Gas: 105 Therms |
| Greenhouse Gas Emission Savings     | 8 Tons   |
| Simple Payback                      | 4.5 Years  |
| Site Energy Savings (all utilities) | 3%   |



### On-site Generation Potential

|                         |      |
|-------------------------|------|
| Photovoltaic            | High |
| Combined Heat and Power | None |

<sup>1</sup> Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

| #                                       | Energy Conservation Measure                | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Control Measures</b>        |  |                 | <b>14,879</b>                 | <b>3.6</b>               | <b>-3</b>                   | <b>\$1,730</b>                  | <b>\$9,900</b>          | <b>\$1,505</b>            | <b>\$8,395</b>              | <b>4.9</b>                    | <b>14,618</b>                               |
| ECM 1                                   | Install Occupancy Sensor Lighting Controls | Yes             | 14,459                        | 3.5                      | -3                          | \$1,681                         | \$9,450                 | \$1,225                   | \$8,225                     | 4.9                           | 14,206                                      |
| ECM 2                                   | Install High/Low Lighting Controls         | Yes             | 420                           | 0.1                      | 0                           | \$49                            | \$450                   | \$280                     | \$170                       | 3.5                           | 412   |
| <b>HVAC System Improvements</b>         |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>8</b>                    | <b>\$91</b>                     | <b>\$72</b>             | <b>\$20</b>               | <b>\$52</b>                 | <b>0.6</b>                    | <b>928</b>                                  |
| ECM 3                                   | Install Pipe Insulation                    | Yes             | 0                             | 0.0                      | 8                           | \$91                            | \$72                    | \$20                      | \$52                        | 0.6                           | 928   |
| <b>Domestic Water Heating Upgrade</b>   |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>6</b>                    | <b>\$65</b>                     | <b>\$86</b>             | <b>\$48</b>               | <b>\$38</b>                 | <b>0.6</b>                    | <b>667</b>                                  |
| ECM 4                                   | Install Low-Flow DHW Devices               | Yes             | 0                             | 0.0                      | 6                           | \$65                            | \$86                    | \$48                      | \$38                        | 0.6                           | 667   |
| <b>TOTALS (COST EFFECTIVE MEASURES)</b> |  |                 | <b>14,879</b>                 | <b>3.6</b>               | <b>11</b>                   | <b>\$1,886</b>                  | <b>\$10,058</b>         | <b>\$1,573</b>            | <b>\$8,485</b>              | <b>4.5</b>                    | <b>16,213</b>                               |
| <b>TOTALS (ALL MEASURES)</b>            |  |                 | <b>14,879</b>                 | <b>3.6</b>               | <b>11</b>                   | <b>\$1,886</b>                  | <b>\$10,058</b>         | <b>\$1,573</b>            | <b>\$8,485</b>              | <b>4.5</b>                    | <b>16,213</b>                               |

\* - All incentives presented in this table are included as placeholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.



## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

Utility run energy efficiency programs and New Jersey's Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

For details on these programs please visit [New Jersey's Clean Energy Program website](#) or contact your utility provider.



## **Options from Around the State**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Successor Solar Incentive Program (SuSI)*

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

### *Resiliency with Return on Investment through Combined Heat & Power (CHP)*

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Eastlake Elementary School. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On June 1, 2021, TRC performed an energy audit at Eastlake Elementary School located in Parsippany, New Jersey. TRC met with facility staff to review the facility operations and help focus our investigation on specific energy-using systems.

The Eastlake Elementary School is a one-story, 35,580 square foot building built in 1967. Spaces include classrooms, gymnasium/multipurpose space, offices, corridors, stairwells, and mechanical space.

Recent improvements include: most facility lighting has been upgraded to LED. The site is interested in expanding the BMS control system as well as upgrading windows, fully changing lighting over to LED, and installation of a photovoltaic solar system.

Facility concerns include window leakage and limited controls managed by the building BMS.

### 2.2 Building Occupancy

The facility is occupied year-round, from September through June, etc. Typical weekday occupancy is 79 staff and 365 students.

Summer occupancy includes continuing maintenance activities. There are no weekend activities.

| Building Name       | Weekday/Weekend | Operating Schedule |
|---------------------|-----------------|--------------------|
| Eastlake Elementary | Weekday         | 6:30 AM - 4:00 PM  |

*Figure 3 - Building Occupancy Schedule*

## 2.3 Building Envelope

The walls are made of concrete masonry units (CMUs) with a brick veneer and painted CMU interior finish.

The flat roof is supported with steel trusses and a concrete deck and covered with gravel held in place with asphalt. The roof encloses conditioned space. The thermal barrier is at the roof.

Most of the windows are hopper-style, double glazed and have aluminum frames with a thermal break. The glass-to-frame seals are in good condition. The operable window weather seals are in good condition, showing little evidence of excessive wear. Exterior doors have aluminum frames and are in fair condition with worn door seals. Degraded window and door seals increase drafts and outside air infiltration.



*Building Exterior*



*Main Entrance Doors*



*Hopper-style Windows*



*Gravel and Asphalt Roof*

## 2.4 Lighting Systems

The primary interior lighting system uses 14.5-Watt LED T8 linear tubes. There are also LED general purpose lamps. Fixture types include 1-lamp, 2-lamp, 3-lamp, 4-lamp, and 6 lamp, 2-foot and 4-foot-long recessed fixtures. Most fixtures are in good condition. All interior lighting fixtures are controlled manually.

The gymnasium/multipurpose room fixtures have high bay 6-tube LED manually controlled fixtures.

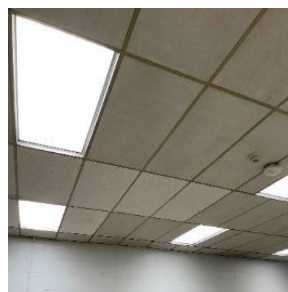
All exit signs are LED and interior lighting levels were generally sufficient.



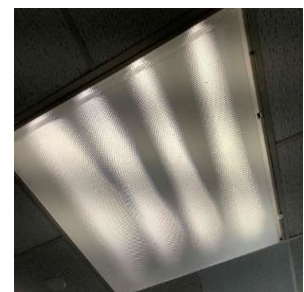
*Library LED Tubes*



*Gym/ Multipurpose  
Fixture*



*Classroom Lighting*



*Corridor Lighting*

Exterior fixtures include wall packs and flood lights and are either LED fixtures or have been retrofitted with LED lamps.

Exterior light fixtures are controlled by a time clock or photocell, depending on the fixture.



*LED Parking Lot Fixture*



*Exterior LED A19 Lamp*



*Exterior LED ED37 Lamp*



*Exterior LED Wall Pack with Photocell*

## 2.5 Air Handling Systems

### Unit Ventilators

Unit ventilators are equipped with 1/12 hp supply fan motors and hot water heating coils. This system is original to the building and appears to be in fair operating condition.

### Unitary Electric HVAC Equipment

The school offices are served by two split systems: one Fedders C1060 5.0 ton, 10 EER, air-cooled condensing unit, and one EMI SHC24 air-source heat pump (HP) mounted on the roof which provides 2.0 tons of cooling and 21.5 MBh of heating capacity with an efficiency of 7.3 HSPF. These systems are controlled via wall-mounted thermostats in the space, monitored by the site EMS. A supply duct in the main mechanical room provides fresh outside air to the office space. The gymnasium/multipurpose space is served by an outdoor supply duct which provides fresh air to the space year-round and provides heated air during the heating season. The building air handling equipment is controlled through pneumatic controls, which are supplied by an air compressor in the main mechanical space.

Classrooms are primarily cooled with window AC units which range in capacity from 0.5 tons to 1.96 tons. These units have EER values ranging from 9.8 to 10.0. These units are approximately ten years old, and in generally fair condition. They are not ENERGY STAR® labeled.



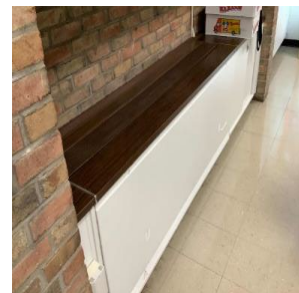
*Office Condensing Unit*



*Classroom Window AC*



*Gymnasium/Multipurpose Air Handling Unit*



*Classroom Unit Ventilator*

## 2.6 Heating Hot Water Systems

Two Aerco Benchmark 3.0 2,400 MBh condensing hot water boilers serve the building heating load. The burners are fully modulating with a nominal efficiency of 93%. The boilers are configured in an automated lead-lag control scheme managed by the BMS. Installed in 2008, they are in good condition. There is a service and inspection contract in place.

The hydronic distribution system is a two-pipe heating-only system. The hydronic distribution piping is well insulated and appears to be in good condition throughout the building. There is also a 317-gallon Bell and Gossett expansion tank located in the mechanical room.

The boilers are configured in a variable flow primary distribution with two 7.5 hp VFD controlled hot water pumps operating with an automated control scheme. The boilers provide hot water to the unit ventilators.



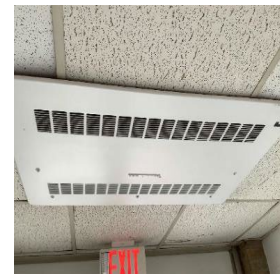
*Aerco HHW Boilers*



*HHW Pump VFDs*



*HHW Pipe Insulation*

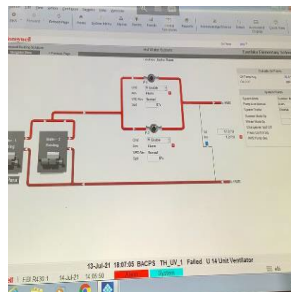


*Hallway Unit Ventilator*

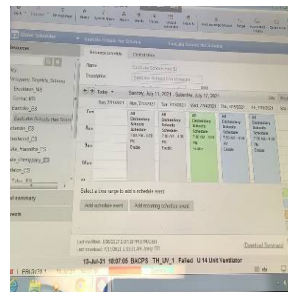
## 2.7 Building Energy Management Systems (EMS)

A Honeywell EMS controls the HVAC equipment, boilers, air handlers, and unit ventilators. The EMS provides equipment scheduling control and monitors and controls space and supply air temperatures, except for some spaces which have their space temperature controlled by wall mounted thermostat.

The site staff expressed an interest in expanding the level of control provided by the EMS.



*Boiler EMS View*



*EMS Site Schedules*

## 2.8 Domestic Hot Water

Hot water is produced by a Bradford White 100-gallon, 85 MBh gas-fired storage water heater with an 80% efficiency rating, installed in 2013. At the time of the site visit, the domestic water heater was set at 114°F. A 0.083 hp Bell & Gossett circulation pump distributes water to end uses. The circulation pump operates continuously; no circulation controls are present.

The domestic hot water pipes are partially insulated, and the insulation is in fair condition.



*Storage Water Heater*



*DHW Supply Temperature*



*DHW Circulation Pump*



*Uninsulated DHW Piping*

## 2.9 Plug Load & Vending Machines

There are 24 computer workstations for teachers throughout the facility. Plug loads throughout the building include general office equipment. There are classroom typical loads such as televisions, projectors, and fans.

Several residential-style refrigerators and a freezer are used to store the school meals, which are prepared off-site. These systems vary in condition and efficiency.



*Classroom Projector*



*Printer/ Copier*



*Residential Freezer*



*Portable Fan*

## 2.10 Water-Using Systems

There are 6 restrooms with toilets and sinks. Every classroom is additionally equipped with a kitchen-style sink. Faucet flow rates throughout the building are at 1.5 gallons per minute (gpm) or higher. The toilets in the building are standard 1.6 gallons per flush (gpf).



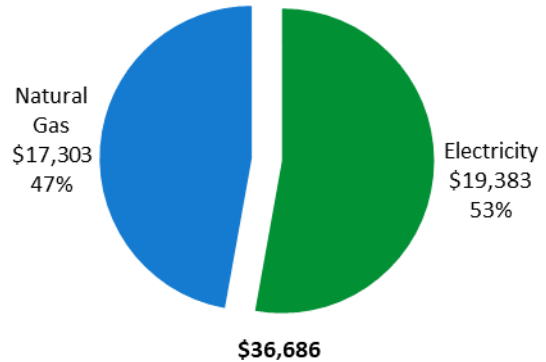
*Classroom Faucet*



### 3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

| Utility Summary |               |                 |
|-----------------|---------------|-----------------|
| Fuel            | Usage         | Cost            |
| Electricity     | 163,311 kWh   | \$19,383        |
| Natural Gas     | 15,110 Therms | \$17,303        |
| <b>Total</b>    |               | <b>\$36,686</b> |



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

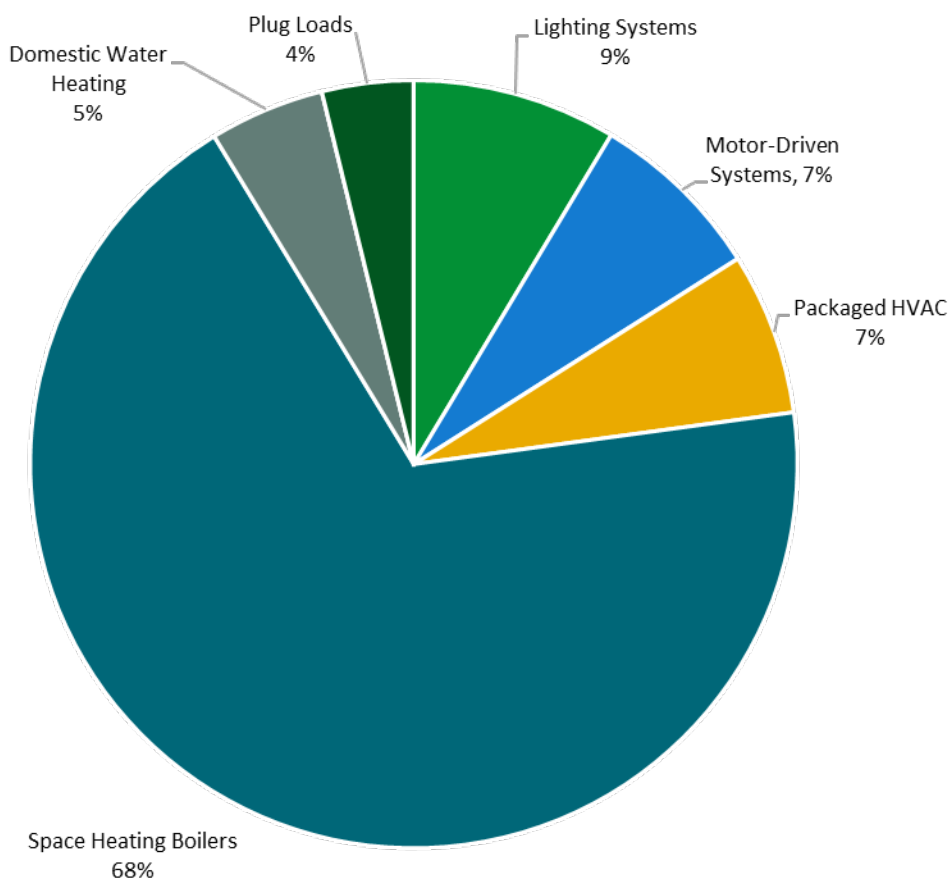
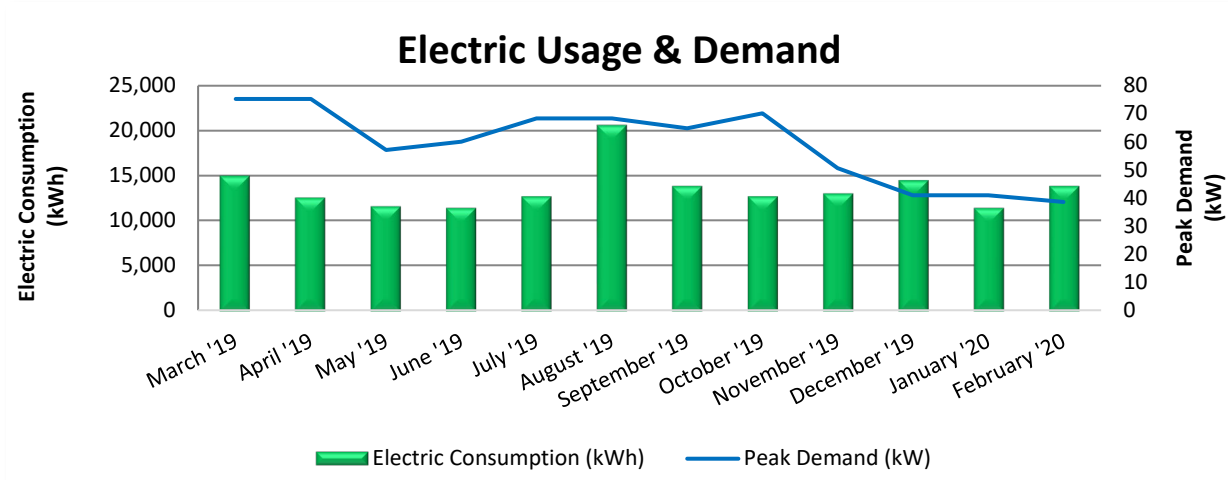


Figure 4 - Energy Balance

### 3.1 Electricity

JCP&L delivers electricity under rate class GSS - 3 phase, with electric production provided by Constellation, a third-party supplier.



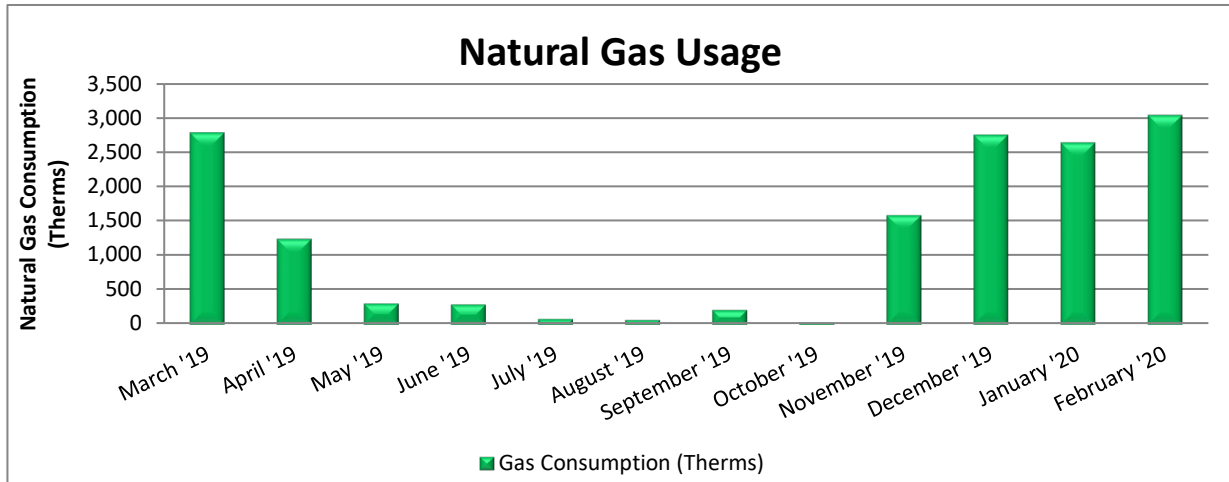
| Electric Billing Data |                |                      |             |                |                     |
|-----------------------|----------------|----------------------|-------------|----------------|---------------------|
| Period Ending         | Days in Period | Electric Usage (kWh) | Demand (kW) | Demand Cost    | Total Electric Cost |
| 3/22/19               | 29             | 14,932               | 75          | \$230          | \$1,738             |
| 4/22/19               | 31             | 12,532               | 75          | \$230          | \$1,501             |
| 5/22/19               | 30             | 11,572               | 57          | \$398          | \$1,455             |
| 6/20/19               | 29             | 11,412               | 60          | \$438          | \$1,499             |
| 7/22/19               | 32             | 12,692               | 68          | \$387          | \$1,716             |
| 8/22/19               | 31             | 20,532               | 68          | \$387          | \$2,222             |
| 9/20/19               | 29             | 13,812               | 65          | \$363          | \$1,643             |
| 10/22/19              | 32             | 12,692               | 70          | \$371          | \$1,590             |
| 11/21/19              | 30             | 13,012               | 51          | \$251          | \$1,558             |
| 12/23/19              | 32             | 14,452               | 41          | \$191          | \$1,578             |
| 1/22/20               | 30             | 11,412               | 41          | \$294          | \$1,318             |
| 2/20/20               | 29             | 13,812               | 39          | \$296          | \$1,512             |
| <b>Totals</b>         | <b>364</b>     | <b>162,864</b>       | <b>75</b>   | <b>\$3,836</b> | <b>\$19,330</b>     |
| <b>Annual</b>         | <b>365</b>     | <b>163,311</b>       | <b>75</b>   | <b>\$3,847</b> | <b>\$19,383</b>     |

Notes:

- Peak demand of 75 kW occurred in March 2019.
- Average demand over the past 12 months was 59 kW.
- The average electric cost over the past 12 months was \$0.119/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

### 3.2 Natural Gas

NJ Natural Gas delivers natural gas under rate class Monthly 057M.



| Gas Billing Data |                |                            |                  |
|------------------|----------------|----------------------------|------------------|
| Period Ending    | Days in Period | Natural Gas Usage (Therms) | Natural Gas Cost |
| 3/23/19          | 30             | 2,779                      | \$2,804          |
| 4/22/19          | 30             | 1,239                      | \$1,437          |
| 5/22/19          | 30             | 309                        | \$627            |
| 6/21/19          | 30             | 294                        | \$983            |
| 7/23/19          | 32             | 84                         | \$437            |
| 8/20/19          | 28             | 70                         | \$425            |
| 9/20/19          | 31             | 216                        | \$536            |
| 10/17/19         | 27             | 33                         | \$280            |
| 11/14/19         | 28             | 1,587                      | \$1,550          |
| 12/18/19         | 34             | 2,748                      | \$2,717          |
| 1/17/20          | 30             | 2,637                      | \$2,589          |
| 2/19/20          | 33             | 3,031                      | \$2,823          |
| <b>Totals</b>    | <b>363</b>     | <b>15,027</b>              | <b>\$17,208</b>  |
| <b>Annual</b>    | <b>365</b>     | <b>15,110</b>              | <b>\$17,303</b>  |

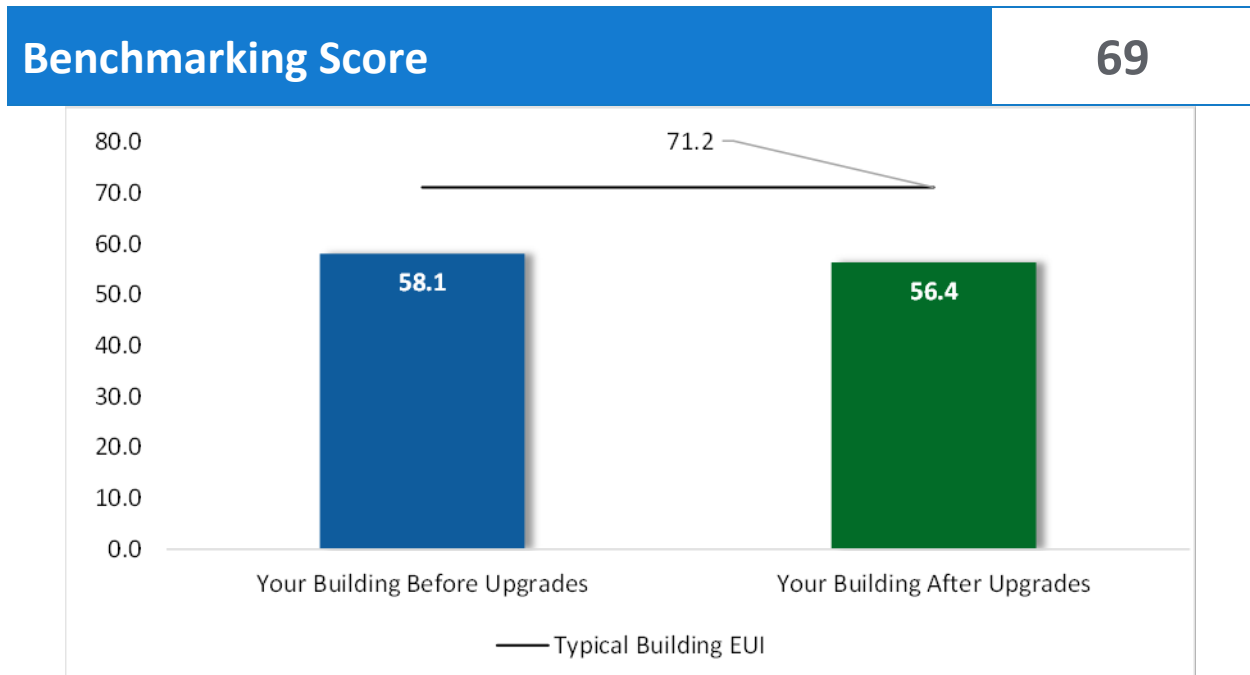
Notes:

- The average gas cost for the past 12 months is \$1.145/therm, which is the blended rate used throughout the analysis.

### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency’s (EPA) *Portfolio Manager*® software. Benchmarking compares your building’s energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building’s energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building’s energy performance. It assesses the building’s physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.



**Figure 3 - Energy Use Intensity Comparison<sup>3</sup>**

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings’ energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause a building to vary from the “typical” energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building’s energy use and the benchmarking score.

<sup>3</sup> Based on all evaluated ECMs

## **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website<sup>4</sup>.

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<sup>4</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

## 4 ENERGY CONSERVATION MEASURES

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The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on previously run state rebate programs. New utility programs are expected to start rolling out in the spring and summer of 2021. Keep up to date with developments by visiting the [NJCEP website](#). Some measures and proposed upgrades may be eligible for higher incentives than those shown below.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

| #                                     | Energy Conservation Measure                | Cost Effective? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---------------------------------------|--|-----------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Control Measures</b>      |  |                 | <b>14,879</b>                 | <b>3.6</b>               | <b>-3</b>                   | <b>\$1,730</b>                  | <b>\$9,900</b>          | <b>\$1,505</b>            | <b>\$8,395</b>              | <b>4.9</b>                    | <b>14,618</b>                               |
| ECM 1                                 | Install Occupancy Sensor Lighting Controls | Yes             | 14,459                        | 3.5                      | -3                          | \$1,681                         | \$9,450                 | \$1,225                   | \$8,225                     | 4.9                           | 14,206                                      |
| ECM 2                                 | Install High/Low Lighting Controls         | Yes             | 420                           | 0.1                      | 0                           | \$49                            | \$450                   | \$280                     | \$170                       | 3.5                           | 412   |
| <b>HVAC System Improvements</b>       |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>8</b>                    | <b>\$91</b>                     | <b>\$72</b>             | <b>\$20</b>               | <b>\$52</b>                 | <b>0.6</b>                    | <b>928</b>                                  |
| ECM 3                                 | Install Pipe Insulation                    | Yes             | 0                             | 0.0                      | 8                           | \$91                            | \$72                    | \$20                      | \$52                        | 0.6                           | 928   |
| <b>Domestic Water Heating Upgrade</b> |  |                 | <b>0</b>                      | <b>0.0</b>               | <b>6</b>                    | <b>\$65</b>                     | <b>\$86</b>             | <b>\$48</b>               | <b>\$38</b>                 | <b>0.6</b>                    | <b>667</b>                                  |
| ECM 4                                 | Install Low-Flow DHW Devices               | Yes             | 0                             | 0.0                      | 6                           | \$65                            | \$86                    | \$48                      | \$38                        | 0.6                           | 667   |
| <b>TOTALS</b>                         |  |                 | <b>14,879</b>                 | <b>3.6</b>               | <b>11</b>                   | <b>\$1,886</b>                  | <b>\$10,058</b>         | <b>\$1,573</b>            | <b>\$8,485</b>              | <b>4.5</b>                    | <b>16,213</b>                               |

\* - All incentives presented in this table are included as placeholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

| #                                     | Energy Conservation Measure                | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---------------------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Control Measures</b>      |  | <b>14,879</b>                 | <b>3.6</b>               | <b>-3</b>                   | <b>\$1,730</b>                  | <b>\$9,900</b>          | <b>\$1,505</b>            | <b>\$8,395</b>              | <b>4.9</b>                    | <b>14,618</b>                               |
| ECM 1                                 | Install Occupancy Sensor Lighting Controls | 14,459                        | 3.5                      | -3                          | \$1,681                         | \$9,450                 | \$1,225                   | \$8,225                     | 4.9                           | 14,206                                      |
| ECM 2                                 | Install High/Low Lighting Controls         | 420                           | 0.1                      | 0                           | \$49                            | \$450                   | \$280                     | \$170                       | 3.5                           | 412   |
| <b>HVAC System Improvements</b>       |  | <b>0</b>                      | <b>0.0</b>               | <b>8</b>                    | <b>\$91</b>                     | <b>\$72</b>             | <b>\$20</b>               | <b>\$52</b>                 | <b>0.6</b>                    | <b>928</b>                                  |
| ECM 3                                 | Install Pipe Insulation                    | 0                             | 0.0                      | 8                           | \$91                            | \$72                    | \$20                      | \$52                        | 0.6                           | 928   |
| <b>Domestic Water Heating Upgrade</b> |  | <b>0</b>                      | <b>0.0</b>               | <b>6</b>                    | <b>\$65</b>                     | <b>\$86</b>             | <b>\$48</b>               | <b>\$38</b>                 | <b>0.6</b>                    | <b>667</b>                                  |
| ECM 4                                 | Install Low-Flow DHW Devices               | 0                             | 0.0                      | 6                           | \$65                            | \$86                    | \$48                      | \$38                        | 0.6                           | 667   |
| <b>TOTALS</b>                         |  | <b>14,879</b>                 | <b>3.6</b>               | <b>11</b>                   | <b>\$1,886</b>                  | <b>\$10,058</b>         | <b>\$1,573</b>            | <b>\$8,485</b>              | <b>4.5</b>                    | <b>16,213</b>                               |

\* - All incentives presented in this table are included as placeholders and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs



## 4.1 Lighting Controls

| #                                | Energy Conservation Measure                | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|----------------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Lighting Control Measures</b> |  | <b>14,879</b>                 | <b>3.6</b>               | <b>-3</b>                   | <b>\$1,730</b>                  | <b>\$9,900</b>          | <b>\$1,505</b>            | <b>\$8,395</b>              | <b>4.9</b>                    | <b>14,618</b>                               |
| ECM 1                            | Install Occupancy Sensor Lighting Controls | 14,459                        | 3.5                      | -3                          | \$1,681                         | \$9,450                 | \$1,225                   | \$8,225                     | 4.9                           | 14,206                                      |
| ECM 2                            | Install High/Low Lighting Controls         | 420                           | 0.1                      | 0                           | \$49                            | \$450                   | \$280                     | \$170                       | 3.5                           | 412   |

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 1: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected building areas:** classrooms, library, and restrooms.

### **ECM 2: Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected building areas:** hallways.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

## 4.2 HVAC Improvements

| #                               | Energy Conservation Measure | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---------------------------------|-----------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>HVAC System Improvements</b> |                             | <b>0</b>                      | <b>0.0</b>               | <b>8</b>                    | <b>\$91</b>                     | <b>\$72</b>             | <b>\$20</b>               | <b>\$52</b>                 | <b>0.6</b>                    | <b>928</b>                                  |
| ECM 3                           | Install Pipe Insulation     | 0                             | 0.0                      | 8                           | \$91                            | \$72                    | \$20                      | \$52                        | 0.6                           | 928   |

### **ECM 3: Install Pipe Insulation**

Install insulation on domestic hot water system piping. Distribution system losses are dependent on system fluid temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

**Affected Systems:** domestic hot water piping.

## 4.3 Domestic Water Heating

| #                                     | Energy Conservation Measure  | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated M&L Cost (\$) | Estimated Incentive (\$)* | Estimated Net M&L Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---------------------------------------|------------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------------|---|
| <b>Domestic Water Heating Upgrade</b> |                              | <b>0</b>                      | <b>0.0</b>               | <b>6</b>                    | <b>\$65</b>                     | <b>\$86</b>             | <b>\$48</b>               | <b>\$38</b>                 | <b>0.6</b>                    | <b>667</b>                                  |
| ECM 4                                 | Install Low-Flow DHW Devices | 0                             | 0.0                      | 6                           | \$65                            | \$86                    | \$48                      | \$38                        | 0.6                           | 667   |

### **ECM 4: Install Low-Flow DHW Devices**

Install low-flow devices to reduce overall hot water demand. The following low flow devices are recommended to reduce hot water usage:

| Device                          | Flow Rate |
|---------------------------------|-----------|
| Faucet aerators (lavatory)      | 0.5 gpm   |
| Faucet aerator (kitchen)        | 1.5 gpm   |
| Showerhead                      | 2.0 gpm   |
| Pre-rinse spray valve (kitchen) | 1.28 gpm  |

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

## 5 ENERGY EFFICIENT BEST PRACTICES

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A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save between 5% to 20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, planned capital upgrades, and incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and will outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR® Portfolio Manager®**



You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>5</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Weatherization**

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. Materials used may include caulk, polyurethane foam, and other weather-stripping materials. There is an energy savings opportunity by reducing the uncontrolled air exchange between the outside and inside of the building. Blower door assisted comprehensive building air sealing will reduce the amount of air exchange which will in turn reduce the load on the buildings heating and cooling equipment and thus providing energy savings and increased occupant comfort.

### **Window Treatments/Coverings**

Use high-reflectivity films or cover windows with shades or shutters to reduce solar heat gain and reduce the load on cooling and heating systems. Older, single pane windows and east or west-facing windows are especially prone to solar heat gain. In addition, use shades or shutters at night during cold weather to reduce heat loss.

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<sup>5</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>.

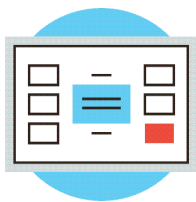
## **Motor Maintenance**

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **Fans to Reduce Cooling Load**

Install ceiling fans to supplement your cooling system. Thermostat settings can typically be increased by 4°F with no change in overall occupant comfort due to the wind chill effect of moving air.

## **Thermostat Schedules and Temperature Resets**



Use thermostat setback temperatures and schedules to reduce heating and cooling energy use during periods of low or no occupancy. Thermostats should be programmed for a setback of 5°F -10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

## **AC System Evaporator/Condenser Coil Cleaning**

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **Ductwork Maintenance**

Duct maintenance has two primary goals: keep the ducts clean to avoid air quality problems and seal leaks to save energy. Check for cleanliness, obstructions that block airflow, water damage, and leaks. Ducts should be inspected at least every two years.

The biggest symptoms of clogged air ducts are differing temperatures throughout the building and areas with limited airflow from supply registers. If a particular air duct is clogged, then air flow will only be cut off to some rooms in the building - not all of them. The reduced airflow will make it more difficult for those areas to reach the temperature setpoint which will cause the HVAC system to run longer to cool or heat that area properly. If you suspect clogged air ducts, ensure that all areas in front of supply registers are clear of items that may block or restrict air flow, and check for fire dampers or balancing dampers that have failed closed.

Duct leakage in commercial buildings can account for 5% to 25% of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building wasting conditioned air. Check ductwork for leakage. Eliminating duct leaks can improve ventilation system performance and reduce heating and cooling system operation.

Distribution system losses are dependent on-air system temperature, the size of the distribution system, and the level of insulation of the ductwork. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is missing or worn, the system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

## **Boiler Maintenance**

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely and efficiently. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the boiler tubes to improve heat transfer.

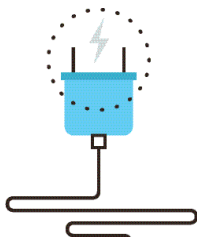
## **Water Heater Maintenance**

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

## **Plug Load Controls**



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips<sup>6</sup>. Your local utility may offer incentives or rebates for this equipment.

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<sup>6</sup> For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" <http://www.nrel.gov/docs/fy13osti/54175.pdf>, or "Plug Load Best Practices Guide" <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>.

## **Computer Power Management Software**

Many computers consume power during nights, weekends, and holidays. Screen savers are commonly confused as a power management strategy. This contributes to avoidable, excessive electrical energy consumption. There are innovative power management software packages available that are designed to deliver significant energy saving and provide ongoing tracking measurements. A central power management platform helps enforce energy savings policies as well as identify and eliminate underutilized devices.

## **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense® website<sup>7</sup> or download a copy of EPA's "WaterSense® at Work: Best Management Practices for Commercial and Institutional Facilities"<sup>8</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

## **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense® products where available.

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<sup>7</sup> <https://www.epa.gov/watersense>.

<sup>8</sup> <https://www.epa.gov/watersense/watersense-work-0>.

## 6 ON-SITE GENERATION

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You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

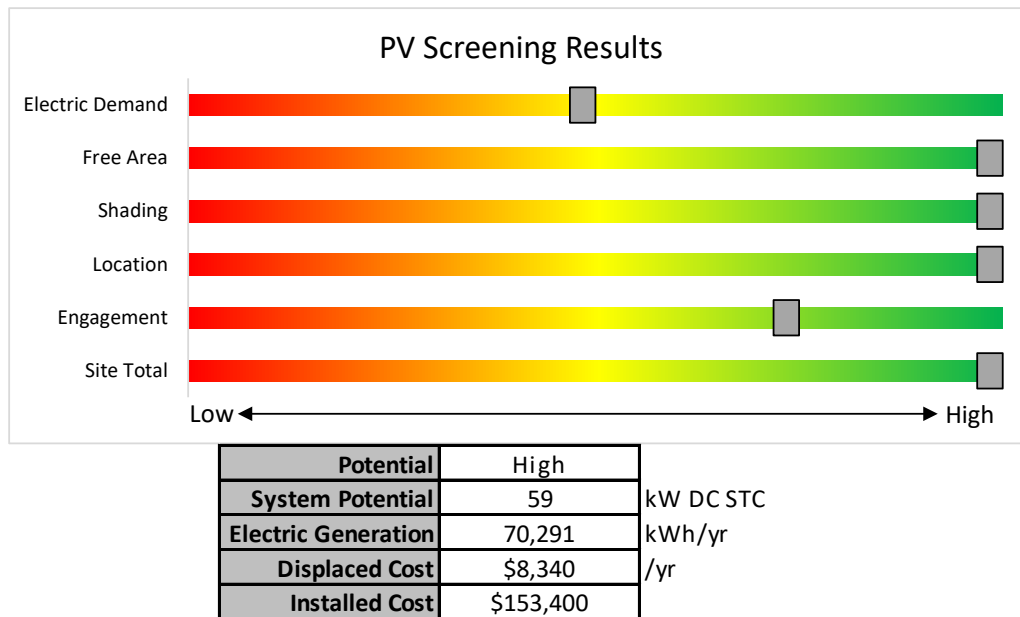
## 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has high potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the high potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



*Figure 8 - Photovoltaic Screening*



### **Successor Solar Incentive Program (SuSI)**

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

**Successor Solar Incentive Program (SuSI):** <https://www.njcleanenergy.com/renewable-energy/programs/susi-program>

- **Basic Info on Solar PV in NJ:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar)
- **NJ Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs).
- **Approved Solar Installers in the NJ Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The low or infrequent thermal load, low electric demand, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

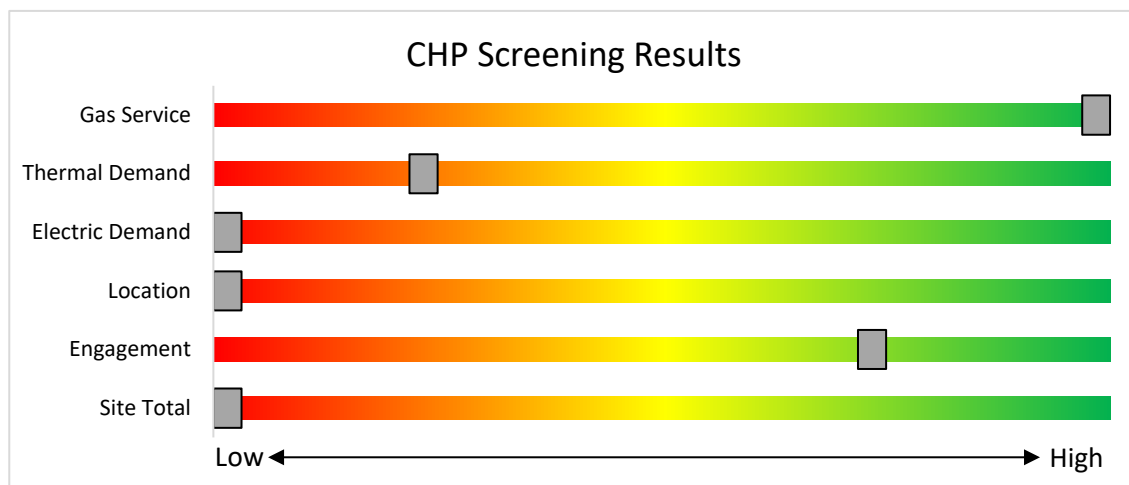


Figure 9 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).

## 7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building’s performance? Your utility provider may be able to help.

### 7.1 Utility Energy Efficiency Programs

The infographic features logos for Atlantic City Electric, Jersey Central Power & Light, PSEG, Rockland Electric Company, Elizabethtown Gas, South Jersey Gas, and New Jersey Natural Gas. Below the logos, it lists program areas to be served by utilities and proposed new programs and features.

**Program areas to be served by the Utilities:**

- Existing Buildings (residential, commercial, industrial, government)
- Efficient Products
  - HVAC
  - Appliance Rebates
  - Appliance Recycling

**Proposed New Programs & Features:**

- Dedicated multi-family program
- More financing options
- Quick home energy check-ups

New utility programs are expected to start rolling out in the spring and summer of 2021. Keep up to date with developments by visiting the [NJCEP website](#).

## 8 NEW JERSEY'S CLEAN ENERGY PROGRAMS

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New Jersey's Clean Energy Program will continue to offer some energy efficiency programs.



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**Program areas staying with NJCEP:**

- **New Construction (residential, commercial, industrial, government)**
- **Large Energy Users**
- **Combined Heat & Power & Fuel Cells**
- **State Facilities**
- **Local Government Energy Audits**
- **Energy Savings Improvement Program**
- **Solar & Community Solar**

## 8.1 Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

### Incentives

| Eligible Technologies  | Size (Installed Rated Capacity) <sup>1</sup> | Incentive (\$/kW) | % of Total Cost Cap per Project <sup>3</sup> | \$ Cap per Project <sup>3</sup> |
|--|--|-------------------|--|---------------------------------|
| Powered by non-renewable or renewable fuel source <sup>4</sup> | ≤500 kW                                      | \$2,000           | 30-40% <sup>2</sup>                          | \$2 million                     |
| Gas Internal Combustion Engine                                 | >500 kW - 1 MW                               | \$1,000           |  |                                 |
| Gas Combustion Turbine   | > 1 MW - 3 MW                                | \$550             | 30%  | \$3 million                     |
| Microturbine   |  |                   |  |                                 |
| Fuel Cells with Heat Recovery                                  | >3 MW  | \$350             |  |                                 |
| Waste Heat to Power*   | <1 MW  | \$1,000           | 30%  | \$2 million                     |
|  | > 1MW  | \$500             |  | \$3 million                     |

\*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

### How to Participate

You work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at [www.njcleanenergy.com/CHP](http://www.njcleanenergy.com/CHP).

## 8.2 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter into contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program description and application can be found at [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

### 8.3 Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project’s eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

#### Administratively Determined Incentive (ADI) Program

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

| Market Segments  | Size MW dc                 | Incentive Value (\$/SREC II) | Public Entities Incentive Value - \$20 Adder (\$/SRECII) |
|--|----------------------------|------------------------------|--|
| Net Metered Residential  | All types and sizes        | \$90                         | N/A  |
| Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar | Projects smaller than 1 MW | \$100                        | \$120  |
| Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar | Projects 1 MW to 5 MW      | \$90                         | \$110  |
| Small Net Metered Non-Residential Ground Mount   | Projects smaller than 1 MW | \$85                         | \$105  |
| Large Net Metered Non-Residential Ground Mount   | Projects 1 MW to 5 MW      | \$80                         | \$100  |
| LMI Community Solar  | Up to 5 MW                 | \$90                         | N/A  |
| Non-LMI Community Solar  | Up to 5 MW                 | \$70                         | N/A  |
| Interim Subsection (t)   | All types and sizes        | \$100                        | N/A  |

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations effective August 28, 2021.

#### Competitive Solar Incentive Program

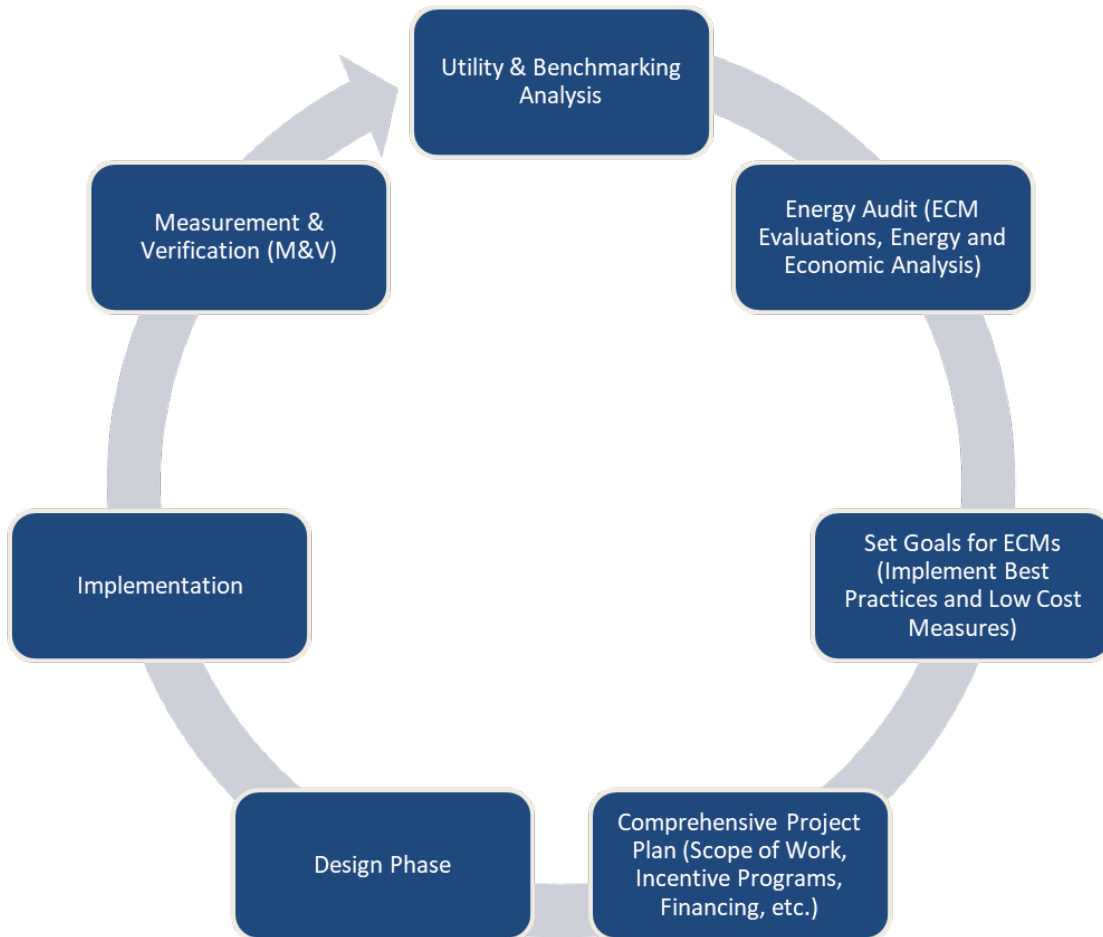
The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW. The program is currently under development with the goal of holding the first solicitation by early-to-mid 2022. For updates, please continue to check the [Solar Proceedings](#) page on the New Jersey’s Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state’s Energy Master Plan.

If you are considering installing solar photovoltaics on your building, visit the following link for more information: <https://njcleanenergy.com/renewable-energy/programs/susi-program>.

## 9 PROJECT DEVELOPMENT

Energy conservation measures (ECMs) have been identified for your site and their energy and economic analyses are provided within this LGEA report. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning includes the review of multiple bids for project work, incorporate potential operational & maintenance (O&M) cost savings and maximize your incentive potential.



*Figure 40 – Project Development Cycle*



## 10 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>9</sup>.

### 10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>10</sup>.

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<sup>9</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>10</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

# APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

## Lighting Inventory & Recommendations

| Location         | Existing Conditions |                                  |                |             |                   |                        | Proposed Conditions |                        |               |                  |                                  |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|------------------|---------------------|----------------------------------|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|----------------------------------|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                  | Fixture Quantity    | Fixture Description              | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description              | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Classroom 1      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 10     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 11     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 12     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 14     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 15     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 16     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 17     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 18     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 19     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 2      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 20     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 21     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 22     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 23     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 25     | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 25 (1) | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 3      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 4      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 5      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 6      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 7      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 8      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom 9      | 9                   | LED - Linear Tubes: (4) 4' Lamps | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 9                | LED - Linear Tubes: (4) 4' Lamps | Occupancy Sensor | 58                | 1,875                  | 0.1                                | 484                      | 0                          | \$56                             | \$270                   | \$35             | 4.2                                   |
| Classroom nurse  | 4                   | LED - Linear Tubes: (3) 4' Lamps | Wall Switch    | S           | 44                | 2,717                  | 1                   | None                   | Yes           | 4                | LED - Linear Tubes: (3) 4' Lamps | Occupancy Sensor | 44                | 1,875                  | 0.0                                | 161                      | 0                          | \$19                             | \$270                   | \$35             | 12.5                                  |

| Existing Conditions |                  |   |                |             |                   |                        | Proposed Conditions |                        |               |                  |   |                  |                   | Energy Impact & Financial Analysis |                       |                          |                            |                                  |                         |                  |                                       |
|---------------------|------------------|---|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------------------|-----------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location            | Fixture Quantity | Fixture Description   | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description   | Control System   | Watts per Fixture | Annual Operating Hours             | Total Peak kW Savings | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Classroom speech    | 2                | LED - Linear Tubes: (1) 2' Lamp                               | Wall Switch    | S           | 9                 | 2,717                  |                     | None                   | No            | 2                | LED - Linear Tubes: (1) 2' Lamp                               | Wall Switch      | 9                 | 2,717                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom speech    | 2                | LED - Linear Tubes: (3) 2' Lamps                              | Wall Switch    | S           | 26                | 2,717                  |                     | None                   | No            | 2                | LED - Linear Tubes: (3) 2' Lamps                              | Wall Switch      | 26                | 2,717                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classroom speech    | 5                | LED - Linear Tubes: (6) 2' Lamps                              | Wall Switch    | S           | 51                | 2,717                  | 1                   | None                   | Yes           | 5                | LED - Linear Tubes: (6) 2' Lamps                              | Occupancy Sensor | 51                | 1,875                              | 0.1                   | 236                      | 0                          | \$27                             | \$270                   | \$35             | 8.6                                   |
| Corridor 1          | 8                | Exit Signs: LED - 2 W Lamp                                    | None           |             | 6                 | 8,760                  |                     | None                   | No            | 8                | Exit Signs: LED - 2 W Lamp                                    | None             | 6                 | 8,760                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Corridor 1          | 4                | LED - Linear Tubes: (4) 4' Lamps                              | Wall Switch    | S           | 58                | 3,344                  | 2                   | None                   | Yes           | 4                | LED - Linear Tubes: (4) 4' Lamps                              | High/Low Control | 58                | 2,307                              | 0.1                   | 265                      | 0                          | \$31                             | \$225                   | \$140            | 2.8                                   |
| Corridor 1          | 4                | LED - Linear Tubes: (4) 2' Lamps                              | Wall Switch    | S           | 34                | 3,344                  | 2                   | None                   | Yes           | 4                | LED - Linear Tubes: (4) 2' Lamps                              | High/Low Control | 34                | 2,307                              | 0.0                   | 155                      | 0                          | \$18                             | \$225                   | \$140            | 4.7                                   |
| Exterior 1          | 6                | LED Lamps: (1) 15W A19 Screw-In Lamp                          | Timeclock      |             | 15                | 4,380                  |                     | None                   | No            | 6                | LED Lamps: (1) 15W A19 Screw-In Lamp                          | Timeclock        | 15                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1          | 5                | LED Lamps: (1) 25W ED37 Screw-In Lamp                         | Timeclock      |             | 25                | 4,380                  |                     | None                   | No            | 5                | LED Lamps: (1) 25W ED37 Screw-In Lamp                         | Timeclock        | 25                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1          | 1                | LED - Fixtures: Flood Fixture                                 | Timeclock      |             | 120               | 4,380                  |                     | None                   | No            | 1                | LED - Fixtures: Flood Fixture                                 | Timeclock        | 120               | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1          | 3                | LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture | Timeclock      |             | 100               | 4,380                  |                     | None                   | No            | 3                | LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture | Timeclock        | 100               | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1          | 3                | LED - Fixtures: Wall Pack                                     | PhotoCell      |             | 15                | 4,380                  |                     | None                   | No            | 3                | LED - Fixtures: Wall Pack                                     | PhotoCell        | 15                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1          | 1                | LED - Fixtures: Wall Pack                                     | Timeclock      |             | 60                | 4,380                  |                     | None                   | No            | 1                | LED - Fixtures: Wall Pack                                     | Timeclock        | 60                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1 (1)      | 6                | LED Lamps: (1) 15W A19 Screw-In Lamp                          | Timeclock      |             | 15                | 4,380                  |                     | None                   | No            | 6                | LED Lamps: (1) 15W A19 Screw-In Lamp                          | Timeclock        | 15                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1 (1)      | 5                | LED Lamps: (1) 25W ED37 Screw-In Lamp                         | Timeclock      |             | 25                | 4,380                  |                     | None                   | No            | 5                | LED Lamps: (1) 25W ED37 Screw-In Lamp                         | Timeclock        | 25                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1 (1)      | 1                | LED - Fixtures: Flood Fixture                                 | Timeclock      |             | 120               | 4,380                  |                     | None                   | No            | 1                | LED - Fixtures: Flood Fixture                                 | Timeclock        | 120               | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1 (1)      | 3                | LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture | Timeclock      |             | 100               | 4,380                  |                     | None                   | No            | 3                | LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture | Timeclock        | 100               | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1 (1)      | 3                | LED - Fixtures: Wall Pack                                     | PhotoCell      |             | 15                | 4,380                  |                     | None                   | No            | 3                | LED - Fixtures: Wall Pack                                     | PhotoCell        | 15                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 1 (1)      | 1                | LED - Fixtures: Wall Pack                                     | Timeclock      |             | 60                | 4,380                  |                     | None                   | No            | 1                | LED - Fixtures: Wall Pack                                     | Timeclock        | 60                | 4,380                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Janitorial 1        | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp                          | Wall Switch    | S           | 10                | 523                    |                     | None                   | No            | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp                          | Wall Switch      | 10                | 523                                | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Janitorial 2        | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp                          | Wall Switch    | S           | 10                | 523                    |                     | None                   | No            | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp                          | Wall Switch      | 10                | 523                                | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Library 1           | 3                | Exit Signs: LED - 2 W Lamp                                    | None           |             | 6                 | 8,760                  |                     | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp                                    | None             | 6                 | 8,760                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Library 1           | 29               | LED - Linear Tubes: (4) 4' Lamps                              | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 29               | LED - Linear Tubes: (4) 4' Lamps                              | Occupancy Sensor | 58                | 1,875                              | 0.4                   | 1,558                    | 0                          | \$181                            | \$540                   | \$70             | 2.6                                   |
| Mechanical 1        | 1                | Exit Signs: LED - 2 W Lamp                                    | None           |             | 6                 | 8,760                  |                     | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                                    | None             | 6                 | 8,760                              | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Mechanical 1        | 1                | LED - Linear Tubes: (1) 4' Lamp                               | Wall Switch    | S           | 15                | 523                    |                     | None                   | No            | 1                | LED - Linear Tubes: (1) 4' Lamp                               | Wall Switch      | 15                | 523                                | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

| Location                  | Existing Conditions |                                      |                |             |                   |                        | Proposed Conditions |                        |               |                  |                                      |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|---------------------------|---------------------|--------------------------------------|----------------|-------------|-------------------|------------------------|---------------------|------------------------|---------------|------------------|--------------------------------------|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                           | Fixture Quantity    | Fixture Description                  | Control System | Light Level | Watts per Fixture | Annual Operating Hours | ECM #               | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                  | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Mechanical 1              | 9                   | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 523                    |                     | None                   | No            | 9                | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch      | 29                | 523                    | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Multipurpose 1            | 2                   | Exit Signs: LED - 2 W Lamp           | None           |             | 6                 | 8,760                  |                     | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp           | None             | 6                 | 8,760                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Multipurpose 1            | 3                   | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch    | S           | 10                | 3,344                  |                     | None                   | No            | 3                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch      | 10                | 3,344                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Multipurpose 1            | 1                   | LED - Linear Tubes: (6) 4' Lamps     | Wall Switch    | S           | 87                | 3,344                  |                     | None                   | No            | 1                | LED - Linear Tubes: (6) 4' Lamps     | Wall Switch      | 87                | 3,344                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Office - Child study team | 3                   | LED - Linear Tubes: (3) 4' Lamps     | Wall Switch    | S           | 44                | 2,717                  | 1                   | None                   | Yes           | 3                | LED - Linear Tubes: (3) 4' Lamps     | Occupancy Sensor | 44                | 1,875                  | 0.0                                | 121                      | 0                          | \$14                             | \$270                   | \$35             | 16.7                                  |
| Office - Enclosed 1       | 2                   | LED - Linear Tubes: (4) 4' Lamps     | Wall Switch    | S           | 58                | 2,717                  | 1                   | None                   | Yes           | 2                | LED - Linear Tubes: (4) 4' Lamps     | Occupancy Sensor | 58                | 1,875                  | 0.0                                | 107                      | 0                          | \$12                             | \$270                   | \$35             | 18.8                                  |
| Office - Open Plan 1      | 10                  | LED - Linear Tubes: (3) 4' Lamps     | Wall Switch    | S           | 44                | 2,717                  | 1                   | None                   | Yes           | 10               | LED - Linear Tubes: (3) 4' Lamps     | Occupancy Sensor | 44                | 1,875                  | 0.1                                | 403                      | 0                          | \$47                             | \$270                   | \$35             | 5.0                                   |
| Restroom - Female 1       | 2                   | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 3,344                  | 1                   | None                   | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 2,307                  | 0.0                                | 66                       | 0                          | \$8                              | \$270                   | \$35             | 30.6                                  |
| Restroom - Female 2       | 2                   | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 3,344                  | 1                   | None                   | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 2,307                  | 0.0                                | 66                       | 0                          | \$8                              | \$270                   | \$35             | 30.6                                  |
| Restroom - Male 1         | 2                   | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 3,344                  | 1                   | None                   | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 2,307                  | 0.0                                | 66                       | 0                          | \$8                              | \$270                   | \$35             | 30.6                                  |
| Restroom - Male 2         | 2                   | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 3,344                  | 1                   | None                   | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps     | Occupancy Sensor | 29                | 2,307                  | 0.0                                | 66                       | 0                          | \$8                              | \$270                   | \$35             | 30.6                                  |
| Restroom - Unisex 2       | 1                   | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch    | S           | 29                | 3,344                  |                     | None                   | No            | 1                | LED - Linear Tubes: (2) 4' Lamps     | Wall Switch      | 29                | 3,344                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Restroom - Unisex nurse   | 1                   | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch    | S           | 10                | 3,344                  |                     | None                   | No            | 1                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch      | 10                | 3,344                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Restroom - Unisex nurse   | 1                   | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch    | S           | 15                | 3,344                  |                     | None                   | No            | 1                | LED - Linear Tubes: (1) 4' Lamp      | Wall Switch      | 15                | 3,344                  | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Storage 1                 | 2                   | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch    | S           | 10                | 523                    |                     | None                   | No            | 2                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch      | 10                | 523                    | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Storage 2                 | 2                   | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch    | S           | 10                | 523                    |                     | None                   | No            | 2                | LED Lamps: (1) 10W A19 Screw-In Lamp | Wall Switch      | 10                | 523                    | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

**Motor Inventory & Recommendations**

|                |                          | Existing Conditions |                        |              |                      |              |                  |       |                       |                        | Proposed Conditions |                                 |                      |               |                | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------|--------------------------|---------------------|------------------------|--------------|----------------------|--------------|------------------|-------|-----------------------|------------------------|---------------------|---------------------------------|----------------------|---------------|----------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location       | Area(s)/System(s) Served | Motor Quantity      | Motor Application      | HP Per Motor | Full Load Efficiency | VFD Control? | Manufacturer     | Model | Remaining Useful Life | Annual Operating Hours | ECM #               | Install High Efficiency Motors? | Full Load Efficiency | Install VFDs? | Number of VFDs | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Multipurpose 1 | Multipurpose             | 1                   | Exhaust Fan            | 0.5          | 70.0%                | No           |                  |       | W                     | 3,000                  |                     | No                              | 70.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 2     | Roof                     | 2                   | Exhaust Fan            | 0.5          | 70.0%                | No           |                  |       | W                     | 3,000                  |                     | No                              | 70.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 2     | Roof                     | 4                   | Exhaust Fan            | 0.3          | 65.0%                | No           |                  |       | W                     | 3,000                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Exterior 2     | Roof                     | 5                   | Exhaust Fan            | 0.1          | 65.0%                | No           |                  |       | W                     | 3,000                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Mechanical 1   | Building                 | 2                   | Heating Hot Water Pump | 7.5          | 91.7%                | Yes          | Armstrong        |       | W                     | 3,391                  |                     | No                              | 91.7%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Mechanical 1   | Building                 | 1                   | DHW Circulation Pump   | 0.1          | 65.0%                | No           | Bell and Gossett |       | W                     | 8,760                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classrooms     | Unit Ventilators         | 37                  | Ventilation Fan        | 0.1          | 65.0%                | No           | Century          |       | W                     | 3,000                  |                     | No                              | 65.0%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Mechanical 1   | Various                  | 1                   | Supply Fan             | 1.0          | 85.5%                | No           |                  |       |                       | 3,000                  |                     | No                              | 85.5%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Multipurpose 1 | Various                  | 1                   | Supply Fan             | 1.0          | 85.5%                | No           |                  |       |                       | 3,000                  |                     | No                              | 85.5%                | No            |                | 0.0                                | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

**Packaged HVAC Inventory & Recommendations**

|                |                          | Existing Conditions |              |                                  |                                 |   |                         |              |          |                       | Proposed Conditions |                                 |                 |             |                                  |                                 |   | Energy Impact & Financial Analysis |                       |                          |                            |                                  |                         |                  |                                       |
|----------------|--------------------------|---------------------|--------------|----------------------------------|---------------------------------|---|-------------------------|--------------|----------|-----------------------|---------------------|---------------------------------|-----------------|-------------|----------------------------------|---------------------------------|---|------------------------------------|-----------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location       | Area(s)/System(s) Served | System Quantity     | System Type  | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (MBh) | Cooling Mode Efficiency (SEER/IEER/EER) | Heating Mode Efficiency | Manufacturer | Model    | Remaining Useful Life | ECM #               | Install High Efficiency System? | System Quantity | System Type | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (MBh) | Cooling Mode Efficiency (SEER/IEER/EER) | Heating Mode Efficiency            | Total Peak kW Savings | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Mechanical 1   | 1                        | 1                   | Split-System | 5.00                             |                                 | 10.00                                   |                         | Fedders      | C1060    | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Multipurpose 1 | 1                        | 1                   | Split-System | 2.00                             | 21.50                           | 10.00                                   | 7.3 HSPF                | EMI          | SHC24    | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classrooms     | Cooling                  | 23                  | Window AC    | 1.96                             |                                 | 9.80                                    |                         | Freidrich    | CP24G30A | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classrooms     | Cooling                  | 2                   | Window AC    | 0.50                             |                                 | 10.00                                   |                         |              |          | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classrooms     | Cooling                  | 1                   | Window AC    | 1.83                             |                                 | 10.00                                   |                         |              |          | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classrooms     | Cooling                  | 1                   | Window AC    | 1.83                             |                                 | 9.80                                    |                         | Electrolux   | FAS226   | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |
| Classrooms     | Cooling                  | 1                   | Window AC    | 0.83                             |                                 | 10.00                                   |                         | Dayton       | 39EY95   | W                     |                     | No                              |                 |             |                                  |                                 |   |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

**Space Heating Boiler Inventory & Recommendations**

|              |                          | Existing Conditions |                             |                                |              |               |                       | Proposed Conditions |                                 |                 |             |                                |                    | Energy Impact & Financial Analysis |                       |                          |                            |                                  |                         |                  |                                       |
|--------------|--------------------------|---------------------|-----------------------------|--------------------------------|--------------|---------------|-----------------------|---------------------|---------------------------------|-----------------|-------------|--------------------------------|--------------------|------------------------------------|-----------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location     | Area(s)/System(s) Served | System Quantity     | System Type                 | Output Capacity per Unit (MBh) | Manufacturer | Model         | Remaining Useful Life | ECM #               | Install High Efficiency System? | System Quantity | System Type | Output Capacity per Unit (MBh) | Heating Efficiency | Heating Efficiency Units           | Total Peak kW Savings | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Mechanical 1 | Building                 | 2                   | Condensing Hot Water Boiler | 2,400                          | Aerco        | Benchmark 3.0 | W                     |                     | No                              |                 |             |                                |                    |                                    | 0.0                   | 0                        | 0                          | \$0                              | \$0                     | \$0              | 0.0                                   |

**Pipe Insulation Recommendations**

| Location     | Area(s)/System(s) Affected | Recommendation Inputs |                                 |                    | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|--------------|----------------------------|-----------------------|---------------------------------|--------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|              |                            | ECM #                 | Length of Uninsulated Pipe (ft) | Pipe Diameter (in) | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Mechanical 1 | DHW System                 | 3                     | 10                              | 2.00               | 0.0                                | 0                        | 8                          | \$91                             | \$72                    | \$20             | 0.6                                   |

**DHW Inventory & Recommendations**

| Location     | Area(s)/System(s) Served | Existing Conditions |                                      |              |       |                       |       | Proposed Conditions |                 |             |           |                   |                  | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |
|--------------|--------------------------|---------------------|--------------------------------------|--------------|-------|-----------------------|-------|---------------------|-----------------|-------------|-----------|-------------------|------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|
|              |                          | System Quantity     | System Type                          | Manufacturer | Model | Remaining Useful Life | ECM # | Replace?            | System Quantity | System Type | Fuel Type | System Efficiency | Efficiency Units | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives |
| Mechanical 1 | Building DHW             | 1                   | Storage Tank Water Heater (> 50 Gal) |              |       |                       |       | No                  |                 |             |           |                   | 0.0              | 0                                  | 0                        | \$0                        | \$0                              | \$0                     | 0.0              |

**Low-Flow Device Recommendations**

| Location  | Recommendation Inputs |                 |                           |                          |                          | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-----------|-----------------------|-----------------|---------------------------|--------------------------|--------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|           | ECM #                 | Device Quantity | Device Type               | Existing Flow Rate (gpm) | Proposed Flow Rate (gpm) | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Estimated M&L Cost (\$) | Total Incentives | Simple Payback w/ Incentives in Years |
| Restrooms | 4                     | 12              | Faucet Aerator (Lavatory) | 2.20                     | 0.50                     | 0.0                                | 0                        | 6                          | \$65                             | \$86                    | \$48             | 0.6                                   |

**Plug Load Inventory**

| Location             | Existing Conditions |                            |                 |                         |              |       |
|----------------------|---------------------|----------------------------|-----------------|-------------------------|--------------|-------|
|                      | Quantity            | Equipment Description      | Energy Rate (W) | ENERGY STAR Qualified ? | Manufacturer | Model |
| Classroom 25 (1)     | 1                   | Coffee Machine             | 900             | No                      |              |       |
| Office               | 2                   | Desktop                    | 270             | No                      |              |       |
| Classroom 21         | 1                   | Electric Space Heater      | 1,000           | No                      |              |       |
| Multipurpose 1       | 4                   | Fan (Large)                | 500             | No                      |              |       |
| Office - Open Plan 1 | 1                   | Fan (Portable)             | 200             | No                      |              |       |
| Office/Classrooms    | 24                  | Teacher Laptop             | 75              | Yes                     |              |       |
| Classroom 25 (1)     | 2                   | Microwave                  | 1,000           | No                      |              |       |
| Office - Open Plan 1 | 1                   | Paper Shredder             | 200             | No                      |              |       |
| Class/Library        | 6                   | Printer (Medium/Small)     | 600             | No                      |              |       |
| Class/Office         | 2                   | Printer/Copier (Large)     | 1,200           | No                      |              |       |
| Classrooms           | 38                  | Projectors                 | 350             | No                      |              |       |
| Multipurpose 1       | 1                   | Refrigerator (Large)       | 572             | Yes                     | Electrolux   |       |
| Classroom 25 (1)     | 2                   | Refrigerator (Residential) | 463             | No                      |              |       |

# APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

**ENERGY STAR® Statement of Energy Performance**

LEARN MORE AT [energystar.gov](http://energystar.gov)

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ENERGY STAR®  
Score<sup>1</sup>

**Eastlake Elementary School**

Primary Property Type: K-12 School  
Gross Floor Area (ft<sup>2</sup>): 35,580  
Built: 1967

For Year Ending: January 31, 2020  
Date Generated: June 11, 2021

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

| Property & Contact Information   |  |  |
|--|--|--|
| <b>Property Address</b><br>Eastlake Elementary School<br>40 Eba Road<br>Parsippany, New Jersey 07054 | <b>Property Owner</b><br>Parsippany - Troy Hills Board of Education<br>292 Parsippany Road<br>Parsippany, NJ 07054<br>(973) 263-7200 | <b>Primary Contact</b><br>Dr. Alfred Savio<br>292 Parsippany Road<br>Parsippany, NJ 07054<br>(973) 263-7200 x 7212<br>asavio@pthsd.net |
| <b>Property ID:</b> 16057042   |  |  |

| Energy Consumption and Energy Use Intensity (EUI) |                              |  |  |  |
|---|------------------------------|--|--|--|
| <b>Site EUI</b><br>57.7 kBtu/ft <sup>2</sup>      | <b>Annual Energy by Fuel</b> |  | <b>National Median Comparison</b>                  |  |
|   | Electric - Grid (kBtu)       | 535,943 (26%)                                    |  | National Median Site EUI (kBtu/ft <sup>2</sup> ) |
|   | Natural Gas (kBtu)           | 1,518,006 (74%)                                  | National Median Source EUI (kBtu/ft <sup>2</sup> ) | 107.3  |
| <b>Source EUI</b><br>87 kBtu/ft <sup>2</sup>      |                              |  | % Diff from National Median Source EUI             | -19%   |
|   |                              | <b>Annual Emissions</b>                          |  |  |
|   |                              | Greenhouse Gas Emissions (Metric Tons CO2e/year) |  | 132  |

**Signature & Stamp of Verifying Professional**

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) \_\_\_\_\_



Professional Engineer or Registered Architect Stamp (if applicable)

## APPENDIX C: GLOSSARY

| TERM                     | DEFINITION   |
|--------------------------|--|
| <b>Blended Rate</b>      | Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.  |
| <b>Btu</b>               | <i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.  |
| <b>CHP</b>               | <i>Combined heat and power</i> . Also referred to as cogeneration.   |
| <b>COP</b>               | <i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.   |
| <b>Demand Response</b>   | Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.   |
| <b>DCV</b>               | <i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.  |
| <b>US DOE</b>            | <i>United States Department of Energy</i>  |
| <b>EC Motor</b>          | <i>Electronically commutated motor</i>   |
| <b>ECM</b>               | <i>Energy conservation measure</i>   |
| <b>EER</b>               | <i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.  |
| <b>EUI</b>               | <i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.  |
| <b>Energy Efficiency</b> | Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service. |
| <b>ENERGY STAR®</b>      | ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.  |
| <b>EPA</b>               | <i>United States Environmental Protection Agency</i>   |
| <b>Generation</b>        | The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).   |
| <b>GHG</b>               | <i>Greenhouse gas</i> gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.                                       |
| <b>gpf</b>               | <i>Gallons per flush</i>   |



|                  |   |
|------------------|---|
| <b>gpm</b>       | <i>Gallon per minute</i>  |
| <b>HID</b>       | <i>High intensity discharge: high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.</i>  |
| <b>hp</b>        | <i>Horsepower</i>   |
| <b>HPS</b>       | <i>High-pressure sodium: a type of HID lamp</i>   |
| <b>HSPF</b>      | <i>Heating seasonal performance factor: a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.</i>  |
| <b>HVAC</b>      | <i>Heating, ventilating, and air conditioning</i>   |
| <b>IHP 2014</b>  | <i>US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.</i>  |
| <b>IPLV</b>      | <i>Integrated part load value: a measure of the part load efficiency usually applied to chillers.</i>   |
| <b>kBtu</b>      | <i>One thousand British thermal units</i>   |
| <b>kW</b>        | <i>Kilowatt: equal to 1,000 Watts.</i>  |
| <b>kWh</b>       | <i>Kilowatt-hour: 1,000 Watts of power expended over one hour.</i>  |
| <b>LED</b>       | <i>Light emitting diode: a high-efficiency source of light with a long lamp life.</i>   |
| <b>LGEA</b>      | <i>Local Government Energy Audit</i>  |
| <b>Load</b>      | <i>The total power a building or system is using at any given time.</i>   |
| <b>Measure</b>   | <i>A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.</i>   |
| <b>MH</b>        | <i>Metal halide: a type of HID lamp</i>   |
| <b>MBh</b>       | <i>Thousand Btu per hour</i>  |
| <b>MBtu</b>      | <i>One thousand British thermal units</i>   |
| <b>MMBtu</b>     | <i>One million British thermal units</i>  |
| <b>MV</b>        | <i>Mercury Vapor: a type of HID lamp</i>  |
| <b>NJBPU</b>     | <i>New Jersey Board of Public Utilities</i>   |
| <b>NJCEP</b>     | <i>New Jersey's Clean Energy Program: NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.</i> |
| <b>psig</b>      | <i>Pounds per square inch gauge</i>   |
| <b>Plug Load</b> | <i>Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.</i>  |
| <b>PV</b>        | <i>Photovoltaic: refers to an electronic device capable of converting incident light directly into electricity (direct current).</i>  |

|                             |   |
|-----------------------------|---|
| <b>SEER</b>                 | <i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input.                                   |
| <b>SEP</b>                  | <i>Statement of energy performance</i> : a summary document from the ENERGY STAR® Portfolio Manager®.   |
| <b>Simple Payback</b>       | The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.  |
| <b>SREC</b>                 | <i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.  |
| <b>TREC</b>                 | <i>Transition Incentive Renewable Energy Certificate</i> : a factorized renewable energy certificate you can earn from the state for energy produced from a photovoltaic array. |
| <b>T5, T8, T12</b>          | A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.  |
| <b>Temperature Setpoint</b> | The temperature at which a temperature regulating device (thermostat, for example) has been set.  |
| <b>therm</b>                | 100,000 Btu. Typically used as a measure of natural gas consumption.  |
| <b>tons</b>                 | A unit of cooling capacity equal to 12,000 Btu/hr.  |
| <b>Turnkey</b>              | Provision of a complete product or service that is ready for immediate use  |
| <b>VAV</b>                  | <i>Variable air volume</i>  |
| <b>VFD</b>                  | <i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.   |
| <b>WaterSense®</b>          | The symbol for water efficiency. The WaterSense® program is managed by the EPA.   |
| <b>Watt (W)</b>             | Unit of power commonly used to measure electricity use.   |