



Local Government Energy Audit Report

Shellem Royal Field

August 1, 2022

Prepared for:

City of Atlantic City

Ohio and Kuehnle Avenues

Atlantic City, New Jersey 08401

Prepared by:

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Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based of previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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Table of Contents

1	Executive Summary	1
1.1	Planning Your Project	4
	Pick Your Installation Approach	4
	Options from Around the State.....	5
2	Existing Conditions	6
2.1	Site Overview.....	6
2.2	Building Occupancy	6
2.3	Building Envelope	6
2.4	Lighting Systems.....	9
2.5	Air Handling Systems	10
	Unitary Electric HVAC Equipment	10
	Unitary Heating Equipment.....	11
2.6	Domestic Hot Water.....	12
2.7	Food Service Equipment.....	12
2.8	Refrigeration.....	13
2.9	Plug Load and Vending Machines	14
2.10	Water-Using Systems	15
3	Energy Use and Costs	16
3.1	Electricity.....	18
3.2	Natural Gas.....	19
3.3	Benchmarking.....	20
	Tracking Your Energy Performance.....	21
4	Energy Conservation Measures	22
4.1	Lighting	25
	ECM 1: Install LED Fixtures	25
	ECM 2: Retrofit Fixtures with LED Lamps.....	25
4.2	Lighting Controls.....	26
	ECM 3: Install Occupancy Sensor Lighting Controls	26
	ECM 4: Install High/Low Lighting Controls	26
4.3	Unitary HVAC.....	27
	ECM 5: Install High Efficiency Air Conditioning Units.....	27
4.4	Gas-Fired Heating.....	27
	ECM 6: Install High Efficiency Furnaces.....	27
4.5	HVAC Improvements	28
	ECM 7: Install Pipe Insulation.....	28
4.6	Domestic Water Heating	28

ECM 8: Install Low-Flow DHW Devices.....	28
4.7 Custom Measures.....	29
ECM 9: Install Heat Pump Water Heater.....	29
5 Energy Efficient Best Practices.....	30
Energy Tracking with ENERGY STAR® Portfolio Manager®.....	30
Weatherization.....	30
Doors and Windows.....	30
Lighting Maintenance.....	31
Lighting Controls.....	31
Motor Maintenance.....	31
AC System Evaporator/Condenser Coil Cleaning.....	31
HVAC Filter Cleaning and Replacement.....	31
Label HVAC Equipment.....	32
Water Heater Maintenance.....	32
Refrigeration Equipment Maintenance.....	32
Water Conservation.....	33
Procurement Strategies.....	33
6 On-site Generation.....	34
6.1 Solar Photovoltaic.....	35
6.2 Combined Heat and Power.....	37
7 Project Funding and Incentives.....	38
7.1 Utility Energy Efficiency Programs.....	38
8 New Jersey's Clean Energy Programs.....	39
8.1 Large Energy Users.....	39
8.2 Combined Heat and Power.....	40
8.3 Successor Solar Incentive Program (SuSI).....	41
8.4 Energy Savings Improvement Program.....	42
9 Project Development.....	43
10 Energy Purchasing and Procurement Strategies.....	44
10.1 Retail Electric Supply Options.....	44
10.2 Retail Natural Gas Supply Options.....	44
Appendix A: Equipment Inventory & Recommendations.....	A-1
Appendix B: ENERGY STAR® Statement of Energy Performance.....	B-1
Appendix C: Glossary.....	C-1

ENERGY EFFICIENCY INCENTIVE & REBATE TRANSITION

For the purposes of your LGEA, estimated incentives and rebates are included as placeholders for planning purposes. New Jersey utilities are rolling out their own energy efficiency programs, which your project may be eligible for depending on individual measures, quantities, and size of the building.

In 2018, Governor Murphy signed into law the landmark legislation known as the [Clean Energy Act](#). The law called for a significant overhaul of New Jersey's clean energy systems by building sustainable infrastructure in order to fight climate change and reduce carbon emissions, which will in turn create well-paying local jobs, grow the state's economy, and improve public health while ensuring a cleaner environment for current and future residents.

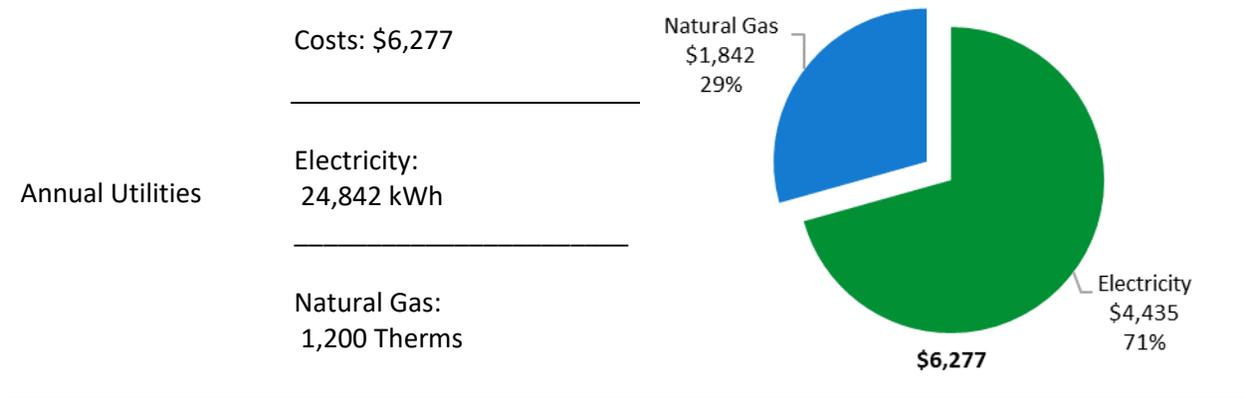
These next generation energy efficiency programs feature new ways of managing and delivering programs historically administered by New Jersey's Clean Energy Program™ (NJCEP). All of the investor-owned gas and electric utility companies will now also offer complementary energy efficiency programs and incentives directly to customers like you. NJCEP will still offer programs for new construction, renewable energy, the Energy Savings Improvement Program (ESIP), and large energy users.

New utility programs are under development. Keep up to date with developments by visiting the [NJCEP website](#).

1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for Shellem Royal Field. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT



ENERGY STAR® Benchmarking Score	N/A <i>(1-100 scale)</i>	A standard energy use benchmark is not available for this facility type. This report contains suggestions about how to improve building performance and reduce energy costs.
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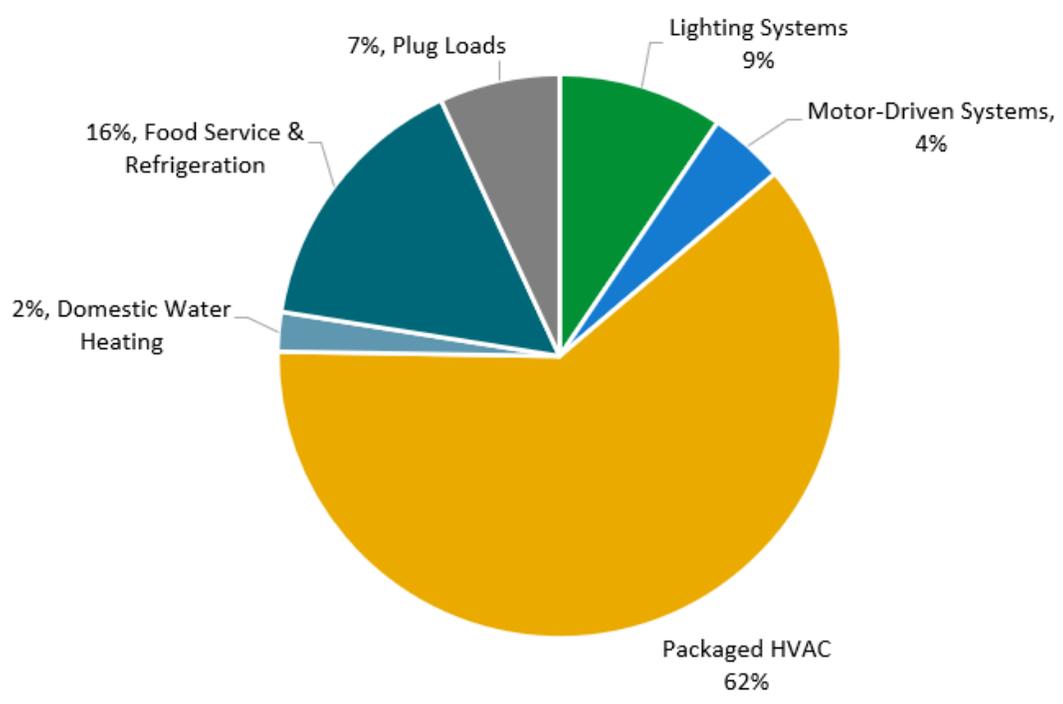


Figure 1 - Energy Use by System

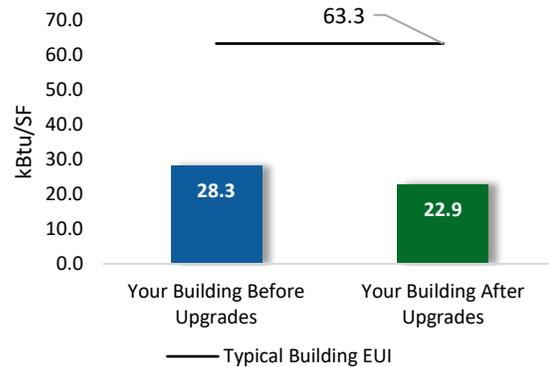
POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

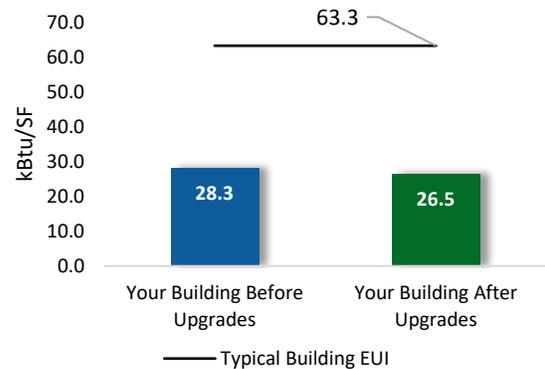
Scenario 1: Full Package (All Evaluated Measures)

Installation Cost	\$25,351
Potential Rebates & Incentives ¹	\$2,531
Annual Cost Savings	\$1,273
Annual Energy Savings	Electricity: 5,366 kWh Natural Gas: 206 Therms
Greenhouse Gas Emission Savings	4 Tons
Simple Payback	17.9 Years
Site Energy Savings (All Utilities)	19%



Scenario 2: Cost Effective Package²

Installation Cost	\$3,005
Potential Rebates & Incentives	\$836
Annual Cost Savings	\$688
Annual Energy Savings	Electricity: 3,886 kWh Natural Gas: -4 Therms
Greenhouse Gas Emission Savings	2 Tons
Simple Payback	3.2 Years
Site Energy Savings (all utilities)	6%



On-site Generation Potential

Photovoltaic	None
Combined Heat and Power	None

¹ Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

² A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			3,543	1.5	0	\$627	\$2,940	\$808	\$2,132	3.4	3,523
ECM 1	Install LED Fixtures	Yes	1,748	0.0	0	\$312	\$1,159	\$350	\$809	2.6	1,760
ECM 2	Retrofit Fixtures with LED Lamps	Yes	1,795	1.5	0	\$315	\$1,781	\$458	\$1,323	4.2	1,763
Lighting Control Measures			401	0.3	0	\$70	\$2,110	\$380	\$1,730	24.6	394
ECM 3	Install Occupancy Sensor Lighting Controls	No	390	0.3	0	\$68	\$1,660	\$240	\$1,420	20.8	383
ECM 4	Install High/Low Lighting Controls	No	11	0.0	0	\$2	\$450	\$140	\$310	166.6	10
Unitary HVAC Measures			270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
ECM 5	Install High Efficiency Air Conditioning Units	No	270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
Gas Heating (HVAC/Process) Replacement			0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
ECM 6	Install High Efficiency Furnaces	No	0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
HVAC System Improvements			135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
ECM 7	Install Pipe Insulation	Yes	135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
Domestic Water Heating Upgrade			209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
ECM 8	Install Low-Flow DHW Devices	Yes	209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
Custom Measures			809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
ECM 9	Install Heat Pump Water Heater	No	809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
TOTALS (COST EFFECTIVE MEASURES)			3,886	1.5	0	\$688	\$3,005	\$836	\$2,169	3.2	3,868
TOTALS (ALL MEASURES)			5,366	2.5	21	\$1,273	\$25,351	\$2,531	\$22,820	17.9	7,811

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

Utility-run energy efficiency programs, such as New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives *before* purchasing materials or starting installation.

For details on these programs please visit [New Jersey's Clean Energy Program website](#) or contact your utility provider.



Options from Around the State

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

Resiliency with Return on Investment through Combined Heat and Power (CHP)

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Successor Solar Incentive Program (SuSI)

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

Large Energy User Program (LEUP)

LEUP designed to promote self-investment in energy efficiency and combined heat and power or fuel cell projects. It incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Shellem Royal Field. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On March 1, 2022, TRC performed an energy audit at Shellem Royal Field located in Atlantic City, New Jersey. TRC met with Herbert Belton and Eric Forbey to review the facility operations and help focus our investigation on specific energy-using systems.

Shellem Royal Field, home of the Atlantic City Dolphins youth football team, includes a two-story, 7,248 square foot building built in 1950. Spaces include an office, lounge, locker rooms, kitchen, corridors, stairwells, restrooms, storage rooms, electrical and mechanical space.

Lighting for the facility is provided mainly by linear fluorescent T8 fixtures. Two split-system air conditioners with two associated furnaces provide cooling and heating to spaces.

2.2 Building Occupancy

The facility does not have a typical occupancy schedule and is only occupied during the football season from August to December.

Building Name	Weekday/Weekend	Operating Schedule
Shellem Royal Field	Weekday	Varies
	Weekend	Varies

Figure 3 - Building Occupancy Schedule

2.3 Building Envelope

Building walls are concrete block over structural steel with a stucco facade. The roof is pitched with a small membrane covered flat section, and in fair condition.

The windows are single glazed and have aluminum frames with thermal breaks. The glass-to-frame seals are in good condition. The operable window weather seals are in fair condition, showing little evidence of excessive wear. Exterior doors have aluminum frames and are in fair condition with worn door seals. Degraded window and door seals increase drafts and outside air infiltration. Overall, the building envelope appears in fair condition.



Building Walls



Building Windows



Entrance Door



Exit Door



Roof

2.4 Lighting Systems

The primary interior lighting system uses 32-Watt fluorescent T8 lamps. Fixture types include 1-lamp, 2-lamp, or 4-lamp, 4-foot long recessed, surface mounted, and pendant fixtures with linear tube lamps. Typically, T8 fluorescent lamps use electronic ballasts.

Additionally, LED and incandescent lamps are also used in some spaces. Typically, incandescent lamps at this site draw 50-Watts.

Interior light fixtures are primarily controlled by manual wall switches, with an occupancy sensor switch used in the first-floor mechanical room. All light fixtures are in good condition. Interior lighting levels were generally sufficient. Exterior fixtures use LED and metal halide (MH) lamps. Exterior fixtures are timer controlled.



Fluorescent T8 Fixture



Fluorescent T8 Fixture



Incandescent Fixture



LED Fixture



Exterior LED Fixture



MH Fixture

2.5 Air Handling Systems

Unitary Electric HVAC Equipment

The building's cooling system consists of two split system air conditioning (AC) units. The split systems are used to provide cooling throughout the entire building, with each one dedicated to a floor. The units each have a cooling capacity of 3 tons, with efficiencies of 10 EER for the older unit and 14 EER for the newer unit. The Ruud split system serving the second floor was installed in 2002 and was out of service at the time of the site visit. The Evcon split system serving the second floor was installed in 2017 and is in good condition.



Split Systems



Split Systems

Unitary Heating Equipment

The building's heating system consists of two gas-fired Ruud forced air furnaces, each with an output capacity of 80 MBh and an efficiency rating of 80%. Each unit is equipped with a fractional hp supply fan. Installed in 2002, the units are beyond their typical useful lifespan and were recommended for replacement. Equipment is controlled by wall-mounted thermostats located throughout the building.



Gas-fired Furnace



Gas-fired Furnace

2.6 Domestic Hot Water

Hot water is produced by one, 4.5 kW electric storage water heater with a 47-gallon capacity. Installed in 2007, the water heater is in fair condition. One fractional circulation pump distributes water to end uses. The water heater and circulation pump operate from April to December. The domestic hot water pipes are not insulated.



Water Heater



Circulation Pump

2.7 Food Service Equipment

The kitchen has all-electric equipment that is used to prepare meals. Most cooking is done using an electric griddle. An electric holding cabinet is used to hold bulk prepared foods. The equipment is only used during events. Equipment is standard efficiency and is in good condition.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.



Electric Griddle



Food Holding Cabinet

2.8 Refrigeration

There are several refrigerator chests and freezer chests located throughout the building. All equipment is standard efficiency and in fair condition. Some chests were found to be unplugged at the time of the site visit while others were operating.

Our analysis determined that this building's refrigeration equipment accounts for a relatively high proportion of overall energy use. While cost effective opportunities to replace equipment are limited at this time, we recommend that you work with your refrigeration suppliers to maintain equipment in a way that minimizes energy use. Consider turning off additional equipment outside of operating season. When refrigeration equipment does need to be replaced consider installing high efficiency or ENERGY STAR® labeled equipment.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.



Refrigerator Chest

2.9 Plug Load and Vending Machines

You may wish to consider paying particular attention to minimizing your plug load usage. This report makes suggestions for ECMs in this area as well as energy efficient best practices.

There is one computer workstation, one television, and one electric residential-style oven located in the building. There are several residential-style refrigerators and mini fridges used to store food and drinks. These vary in condition and efficiency. As with the chest refrigeration systems, it may be possible to unplug some of these smaller units off season to obtain additional energy savings.



Residential Style Refrigerator



Residential Style Refrigerator

2.10 Water-Using Systems

There are four restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher.



Typical Restroom Sinks

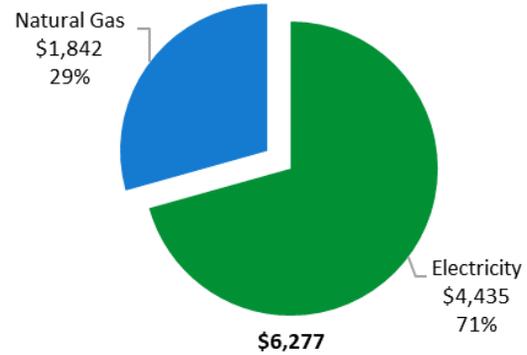


Typical Restroom Sinks

3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	24,842 kWh	\$4,435
Natural Gas	1,200 Therms	\$1,842
Total		\$6,277



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

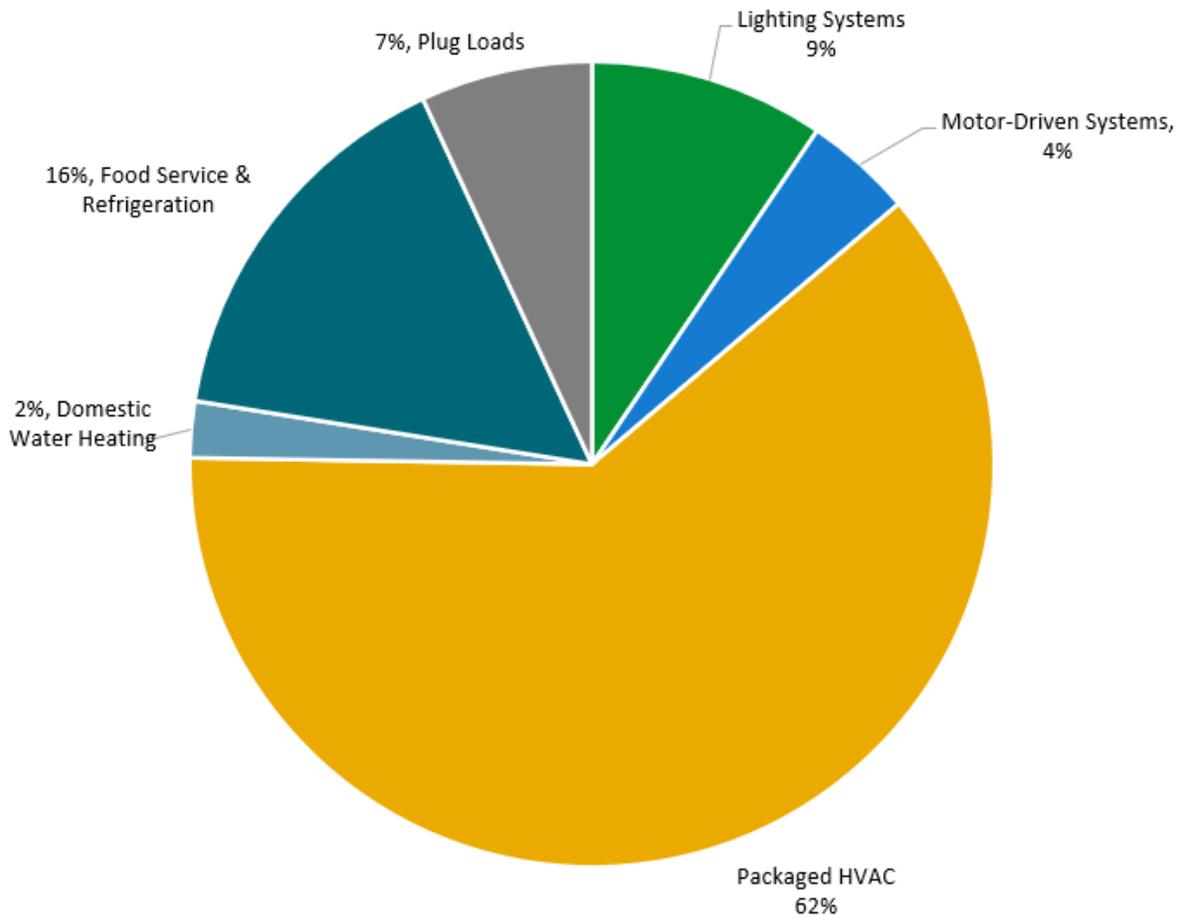
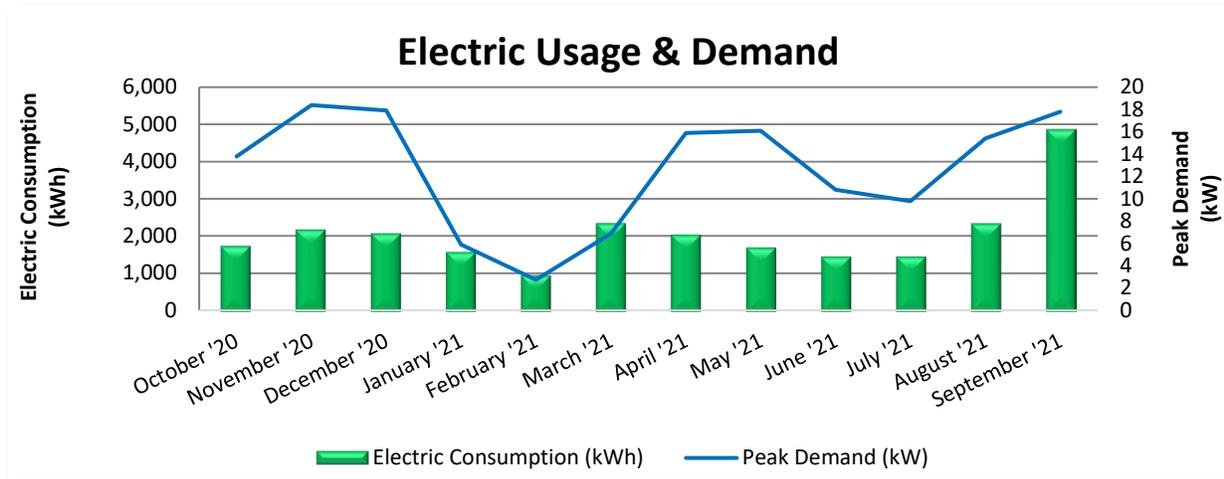


Figure 4 - Energy Balance

3.1 Electricity

Atlantic City Electric delivers electricity under rate class Annual General Service Secondary (GSS), with electric production provided by Constellation, a third-party supplier.



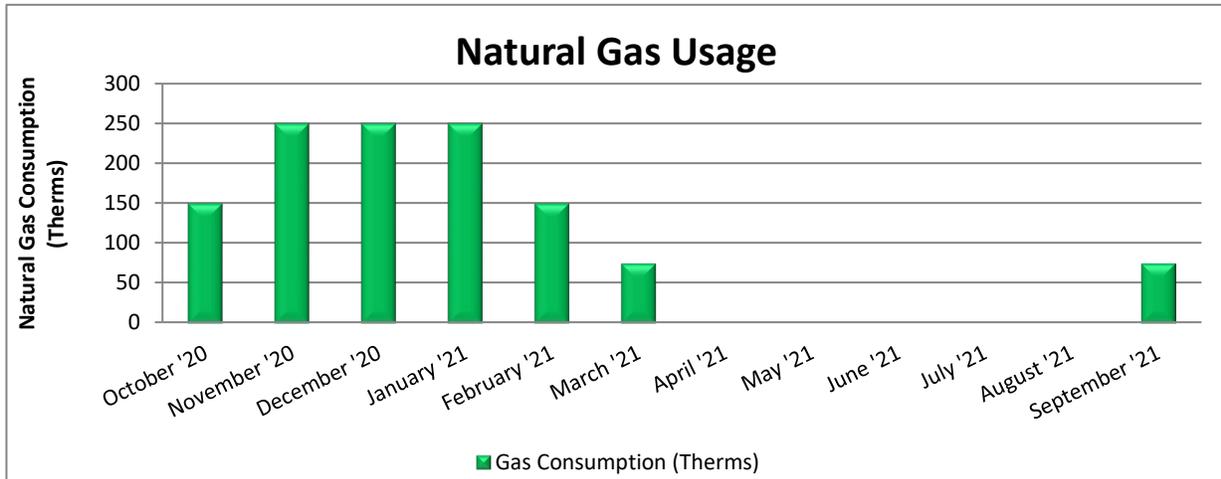
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
10/21/20	29	1,757	14	\$15	\$300
11/19/20	29	2,190	18	\$13	\$363
12/21/20	32	2,091	18	\$17	\$353
1/19/21	29	1,591	6	\$6	\$263
2/18/21	30	984	3	\$6	\$174
3/19/21	29	2,363	7	\$6	\$391
4/21/21	33	2,058	16	\$16	\$356
5/21/21	30	1,713	16	\$11	\$296
6/21/21	31	1,477	11	\$13	\$282
7/22/21	31	1,474	10	\$27	\$309
8/20/21	29	2,355	15	\$41	\$464
9/23/21	34	4,857	18	\$55	\$896
Totals	366	24,910	18	\$226	\$4,447
Annual	365	24,842	18	\$226	\$4,435

Notes:

- Peak demand of 18 kW occurred in November 2020.
- Average demand over the past 12 months was 13 kW.
- The average electric cost over the past 12 months was \$0.179/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

3.2 Natural Gas

South Jersey Gas delivers natural gas under rate class General Service Gas FT (GSGFT), with natural gas supply provided by UGI Energy, a third-party supplier.



Gas Billing Data			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
10/21/20	28	150	\$212
11/19/20	29	250	\$353
12/21/20	32	250	\$353
1/19/21	29	250	\$353
2/18/21	30	150	\$212
3/19/21	29	75	\$106
4/21/21	33	0	\$30
5/21/21	30	0	\$30
6/21/21	31	0	\$30
7/22/21	31	0	\$30
8/20/21	29	0	\$30
9/23/21	34	75	\$106
Totals	365	1,200	\$1,842
Annual	365	1,200	\$1,842

Notes:

- The average gas cost for the past 12 months is \$1.535/therm, which is the blended rate used throughout the analysis.
- Gas billing data was unavailable for this site and was estimated based on the heating equipment ratings and the operational information provided by site personnel.

3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager*[®] software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR[®] benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

Benchmarking Score	N/A
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Due to its unique characteristics, this building type is not able to receive a benchmarking score. This report contains suggestions about how to improve building performance and reduce energy costs.

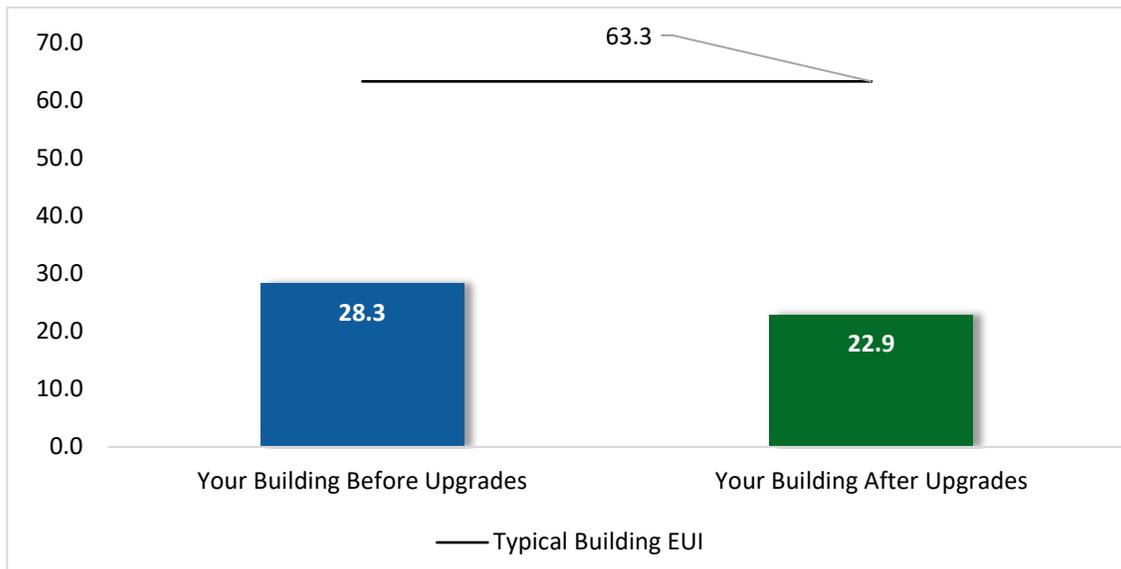


Figure 5 - Energy Use Intensity Comparison³

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

³ Based on all evaluated ECMs

Tracking Your Energy Performance

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager® account for your facility, and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR® and Portfolio Manager®, visit their [website](#).

4 ENERGY CONSERVATION MEASURES

The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on previously run state rebate programs. New utility programs are expected to start rolling out in the spring and summer of 2021. Keep up to date with developments by visiting the [NJCEP website](#). Some measures and proposed upgrades may be eligible for higher incentives than those shown below.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			3,543	1.5	0	\$627	\$2,940	\$808	\$2,132	3.4	3,523
ECM 1	Install LED Fixtures	Yes	1,748	0.0	0	\$312	\$1,159	\$350	\$809	2.6	1,760
ECM 2	Retrofit Fixtures with LED Lamps	Yes	1,795	1.5	0	\$315	\$1,781	\$458	\$1,323	4.2	1,763
Lighting Control Measures			401	0.3	0	\$70	\$2,110	\$380	\$1,730	24.6	394
ECM 3	Install Occupancy Sensor Lighting Controls	No	390	0.3	0	\$68	\$1,660	\$240	\$1,420	20.8	383
ECM 4	Install High/Low Lighting Controls	No	11	0.0	0	\$2	\$450	\$140	\$310	166.6	10
Unitary HVAC Measures			270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
ECM 5	Install High Efficiency Air Conditioning Units	No	270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
Gas Heating (HVAC/Process) Replacement			0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
ECM 6	Install High Efficiency Furnaces	No	0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
HVAC System Improvements			135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
ECM 7	Install Pipe Insulation	Yes	135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
Domestic Water Heating Upgrade			209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
ECM 8	Install Low-Flow DHW Devices	Yes	209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
Custom Measures			809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
ECM 9	Install Heat Pump Water Heater	No	809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
TOTALS			5,366	2.5	21	\$1,273	\$25,351	\$2,531	\$22,820	17.9	7,811

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		3,543	1.5	0	\$627	\$2,940	\$808	\$2,132	3.4	3,523
ECM 1	Install LED Fixtures	1,748	0.0	0	\$312	\$1,159	\$350	\$809	2.6	1,760
ECM 2	Retrofit Fixtures with LED Lamps	1,795	1.5	0	\$315	\$1,781	\$458	\$1,323	4.2	1,763
HVAC System Improvements		135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
ECM 7	Install Pipe Insulation	135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
Domestic Water Heating Upgrade		209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
ECM 8	Install Low-Flow DHW Devices	209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
TOTALS		3,886	1.5	0	\$688	\$3,005	\$836	\$2,169	3.2	3,868

* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		3,543	1.5	0	\$627	\$2,940	\$808	\$2,132	3.4	3,523
ECM 1	Install LED Fixtures	1,748	0.0	0	\$312	\$1,159	\$350	\$809	2.6	1,760
ECM 2	Retrofit Fixtures with LED Lamps	1,795	1.5	0	\$315	\$1,781	\$458	\$1,323	4.2	1,763

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Install LED Fixtures

Replace existing fixtures containing high-intensity discharge (HID) lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixtures.

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected Building Areas: exterior metal halide fixtures.

ECM 2: Retrofit Fixtures with LED Lamps

Replace fluorescent and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected Building Areas: all areas with incandescent lamps and fluorescent fixtures with T8 tubes.

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Control Measures		401	0.3	0	\$70	\$2,110	\$380	\$1,730	24.6	394
ECM 3	Install Occupancy Sensor Lighting Controls	390	0.3	0	\$68	\$1,660	\$240	\$1,420	20.8	383
ECM 4	Install High/Low Lighting Controls	11	0.0	0	\$2	\$450	\$140	\$310	166.6	10

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 3: Install Occupancy Sensor Lighting Controls

We evaluated installing occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Affected Building Areas: offices, lounges, kitchen, locker rooms, and restrooms.

ECM 4: Install High/Low Lighting Controls

We evaluated installing occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as occupants approach the area.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

Affected Building Areas: hallways and stairwells.

4.3 Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Unitary HVAC Measures		270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272
ECM 5	Install High Efficiency Air Conditioning Units	270	0.7	0	\$48	\$6,286	\$315	\$5,971	123.9	272

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the split-systems are eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

ECM 5: Install High Efficiency Air Conditioning Units

We evaluated replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling and heating load, and the estimated annual operating hours.

Affected Units: AHU-1 split system serving the first floor (Ruud unit).

4.4 Gas-Fired Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Gas Heating (HVAC/Process) Replacement		0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462
ECM 6	Install High Efficiency Furnaces	0	0.0	21	\$323	\$11,661	\$1,000	\$10,661	33.0	2,462

ECM 6: Install High Efficiency Furnaces

We evaluated replacing standard efficiency furnaces with condensing furnaces. Improved combustion technology and heat exchanger design optimize heat recovery from the combustion gases, which can significantly improve furnace efficiency. Savings result from improved system efficiency.

Note: these units produce acidic condensate that require proper drainage.

Affected Units: AHU-1 & AHU-2 furnaces.

4.5 HVAC Improvements

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
HVAC System Improvements		135	0.0	0	\$24	\$29	\$10	\$19	0.8	136
ECM 7	Install Pipe Insulation	135	0.0	0	\$24	\$29	\$10	\$19	0.8	136

ECM 7: Install Pipe Insulation

Install insulation on domestic hot water system piping. Distribution system losses are dependent on system fluid temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

Affected Systems: domestic hot water piping.

4.6 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		209	0.0	0	\$37	\$36	\$18	\$18	0.5	210
ECM 8	Install Low-Flow DHW Devices	209	0.0	0	\$37	\$36	\$18	\$18	0.5	210

ECM 8: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

4.7 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Custom Measures		809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815
ECM 9	Install Heat Pump Water Heater	809	0.0	0	\$144	\$2,289	\$0	\$2,289	15.9	815

ECM 9: Install Heat Pump Water Heater

We evaluated installing a heat pump water heater to replace the current electric water heater. A typical electric water heater uses electric resistance coils to heat water at a coefficient of performance (COP) of 1. Heat pump water heaters (HPWH) use a refrigeration cycle to transfer heat from the air to the domestic water. The typical average COP for a HPWH is about 2.5, so they require significantly less electricity to produce the same amount of hot water as a traditional electric water heater. HPWH also reject cold air. As such, they need to be in an unconditioned space with good ventilation. Ideal locations are garages or large enclosed, unconditioned storage areas.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it. HPWHs have a slow recovery. During periods of high demand, the recommended electric resistance heating element, if enabled, may be energized to maintain set point, thus reducing the overall efficiency of the unit. It is recommended that a careful analysis of the hot water demand be conducted to determine if the application makes economic sense, and the HPWH heating capacity and storage are properly sized.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank in order to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5%–20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR® Portfolio Manager®



You've heard it before—you cannot manage what you do not measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions⁴. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Weatherization

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. Materials used may include caulk, polyurethane foam, and other weather-stripping materials. There is an energy savings opportunity by reducing the uncontrolled air exchange between the outside and inside of the building. Blower door assisted comprehensive building air sealing will reduce the amount of air exchange, which will in turn reduce the load on the buildings heating and cooling equipment, providing energy savings and increased occupant comfort.

Doors and Windows

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

⁴ <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>.

Lighting Maintenance



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.
- In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

Lighting Controls

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

Motor Maintenance

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Label HVAC Equipment

For improved coordination in maintenance practices, we recommend labeling or re-labeling the site HVAC equipment. Maintain continuity in labeling by following labeling conventions as indicated in the facility drawings or EMS building equipment list. Use weatherproof or heatproof labeling or stickers for permanence, but do not cover over original equipment nameplates, which should be kept clean and readable whenever possible. Besides equipment, label piping for service and direction of flow when possible. Ideally, maintain a log of HVAC equipment, including nameplate information, asset tag designation, areas served, installation year, service dates, and other pertinent information.

This investment in your equipment will enhance collaboration and communication between your staff and your contracted service providers and may help you with regulatory compliance.

Water Heater Maintenance

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

Refrigeration Equipment Maintenance

Preventative maintenance keeps commercial refrigeration equipment running reliably and efficiently. Commercial refrigerators and freezers are mission-critical equipment that can cost a fortune when they go down. Even when they appear to be working properly, refrigeration units can be consuming too much energy. Have walk-in refrigeration and freezer and other commercial systems serviced at least annually. This practice will allow systems to perform to their highest capabilities and will help identify system issues if they exist.

Maintaining your commercial refrigeration equipment can save between 5% to 10% on energy costs. When condenser coils are dirty, your commercial refrigerators and freezers work harder to maintain the temperature inside. Worn gaskets, hinges, door handles or faulty seals cause cold air to leak from the unit, forcing the unit to run longer and use more electricity.

Regular cleaning and maintenance also help your commercial refrigeration equipment to last longer.

Water Conservation



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website⁵ or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities"⁶ to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

⁵ <https://www.epa.gov/watersense>.

⁶ <https://www.epa.gov/watersense/watersense-work-0>.

6 ON-SITE GENERATION

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has no potential for installing a PV array.

This facility does not appear to meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient and sustained electric demand and sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

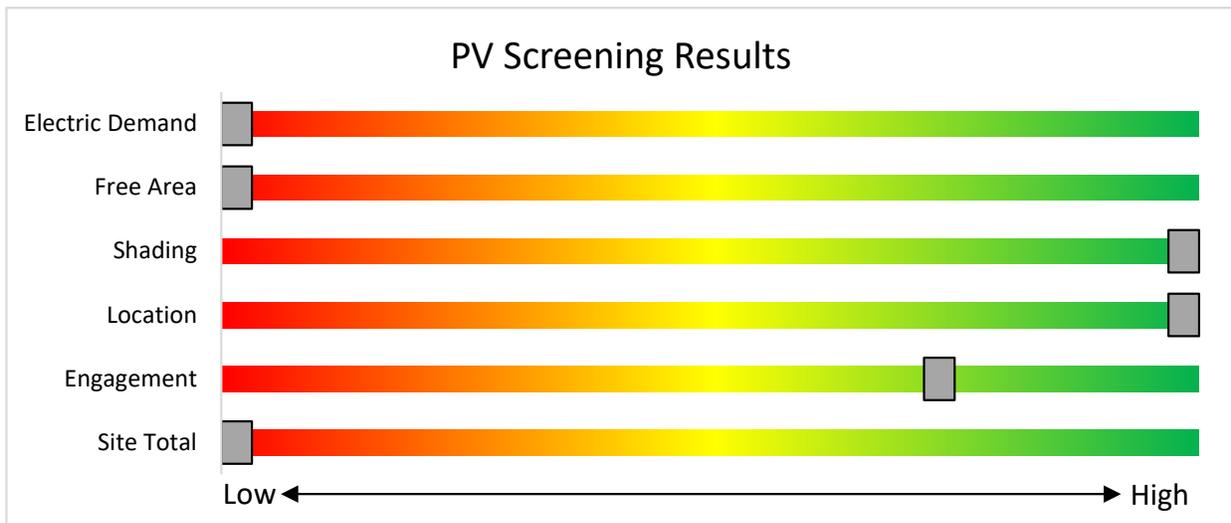


Figure 8 - Photovoltaic Screening

Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

Successor Solar Incentive Program (SuSI): <https://www.njcleanenergy.com/renewable-energy/programs/susi-program>

- **Basic Info on Solar PV in NJ:** www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs:** www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs.
- **Approved Solar Installers in the NJ Market:** www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

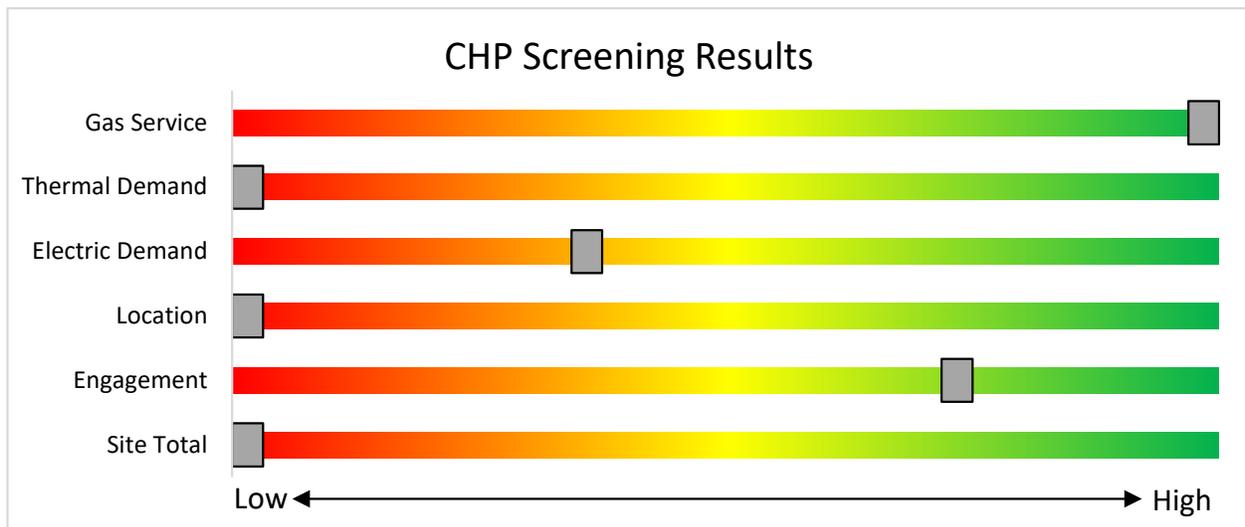


Figure 9 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation:
http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building’s performance? Your utility provider may be able to help.

7.1 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey’s investor-owned gas and electric utilities to reduce their customers’ use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

The infographic features logos for Atlantic City Electric, Jersey Central Power & Light, PSEG, Rockland Electric Company, Elizabethtown Gas, South Jersey Gas, and New Jersey Natural Gas. Below the logos, the text reads: "Program areas to be served by the Utilities:" followed by a list of areas: Existing Buildings (residential, commercial, industrial, government) and Efficient Products (HVAC, Appliance Rebates, Appliance Recycling). A separate box lists "Proposed New Programs & Features:" including a Dedicated multi-family program, More financing options, and Quick home energy check-ups.

These new utility programs are rolling out in the spring and summer of 2021. Keep up to date with developments by visiting:

<https://www.njcleanenergy.com/transition>

8 NEW JERSEY'S CLEAN ENERGY PROGRAMS

New Jersey's Clean Energy Program will continue to offer some energy efficiency programs.



8.1 Large Energy Users

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers that annually contribute at least \$200,000 to the NJCEP aggregate of all buildings/sites. This equates to roughly \$5 million in energy costs in the prior fiscal year.

Incentives

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- \$4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- \$0.33 per projected kWh saved; \$3.75 per projected Therm saved annually

How to Participate

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEEP). Once the FEEP is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at www.njcleanenergy.com/LEUP.

8.2 Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

Incentives

Eligible Technologies	Size (Installed Rated Capacity) ¹	Incentive (\$/kW)	% of Total Cost Cap per Project ³	\$ Cap per Project ³
Powered by non-renewable or renewable fuel source ⁴	≤500 kW	\$2,000	30-40% ²	\$2 million
	Gas Internal Combustion Engine	>500 kW - 1 MW		
Gas Combustion Turbine	> 1 MW - 3 MW	\$550	30%	\$3 million
Microturbine	>3 MW	\$350		
Fuel Cells with Heat Recovery				
Waste Heat to Power*	<1 MW	\$1,000	30%	\$2 million
	> 1MW	\$500		\$3 million

*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at www.njcleanenergy.com/CHP.

8.3 Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project’s eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

Administratively Determined Incentive (ADI) Program

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

Market Segments	Size MW dc	Incentive Value (\$/SREC II)	Public Entities Incentive Value - \$20 Adder (\$/SRECII)
Net Metered Residential	All types and sizes	\$90	N/A
Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects smaller than 1 MW	\$100	\$120
Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects 1 MW to 5 MW	\$90	\$110
Small Net Metered Non-Residential Ground Mount	Projects smaller than 1 MW	\$85	\$105
Large Net Metered Non-Residential Ground Mount	Projects 1 MW to 5 MW	\$80	\$100
LMI Community Solar	Up to 5 MW	\$90	N/A
Non-LMI Community Solar	Up to 5 MW	\$70	N/A
Interim Subsection (t)	All types and sizes	\$100	N/A

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations effective August 28, 2021.

Competitive Solar Incentive Program

The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW. The program is currently under development with the goal of holding the first solicitation by early-to-mid 2022. For updates, please continue to check the [Solar Proceedings](#) page on the New Jersey’s Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state’s Energy Master Plan. If you are considering installing solar photovoltaics on your building, visit the following link for more information: <https://nicleanenergy.com/renewable-energy/programs/susi-program>.

8.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter into contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 PROJECT DEVELOPMENT

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.

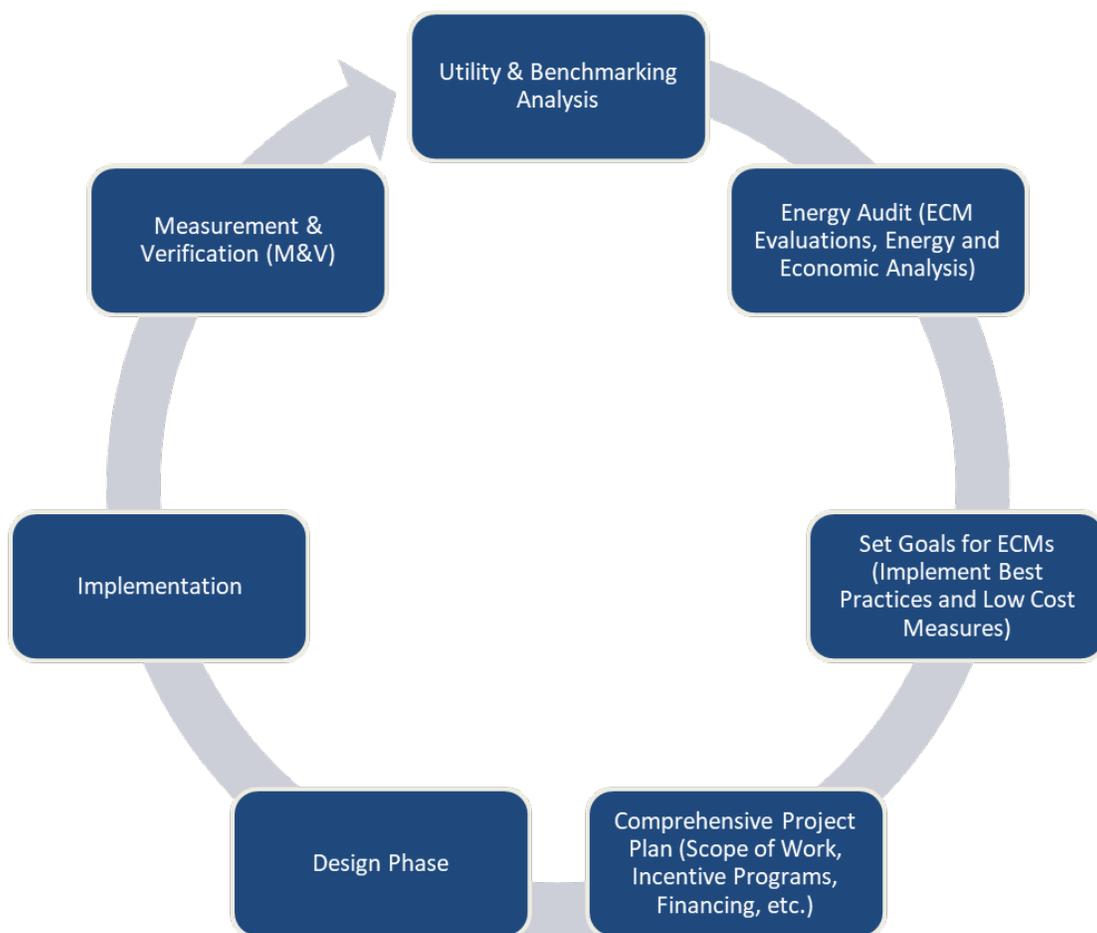


Figure 10 – Project Development Cycle

10 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website⁷.

10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website⁸.

⁷ www.state.nj.us/bpu/commercial/shopping.html.

⁸ www.state.nj.us/bpu/commercial/shopping.html.

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

Location	Existing Conditions						Proposed Conditions							Energy Impact & Financial Analysis							
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Corridor 1st	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Corridor 1st	2	Incandescent: (1) 50W A19 Screw-In Lamp	Wall Switch	S	50	991	2, 4	Relamp	Yes	2	LED Lamps: A19 Lamps	High/Low Control	8	684	0.1	95	0	\$17	\$259	\$72	11.2
Kitchen	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	991	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	684	0.1	180	0	\$32	\$416	\$75	10.8
Locker Room - Cheer	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	991	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	684	0.1	135	0	\$24	\$380	\$65	13.3
Locker Room - Equipment Room	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Locker Room - Equipment Room	1	LED Lamps: (1) 20W A19 Screw-In Lamp	Wall Switch	S	20	991		None	No	1	LED Lamps: (1) 20W A19 Screw-In Lamp	Wall Switch	20	991	0.0	0	0	\$0	\$0	\$0	0.0
Locker Room - Equipment Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	991	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	684	0.1	90	0	\$16	\$189	\$40	9.5
Locker Room - Football	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	991	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	684	0.1	90	0	\$16	\$189	\$40	9.5
Locker Room - Varsity	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	991	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	684	0.1	90	0	\$16	\$189	\$40	9.5
Mechanical 1st	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	684	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	684	0.0	24	0	\$4	\$37	\$10	6.2
Restroom - Cheer	1	Incandescent: (1) 50W A19 Screw-In Lamp	Wall Switch	S	50	991	2	Relamp	No	1	LED Lamps: A19 Lamps	Wall Switch	8	991	0.0	45	0	\$8	\$17	\$1	2.1
Restroom - Cheer	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	991	2	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	991	0.0	19	0	\$3	\$18	\$5	4.0
Restroom - Female 1st	2	Incandescent: (1) 50W A19 Screw-In Lamp	Wall Switch	S	50	991	2, 3	Relamp	Yes	2	LED Lamps: A19 Lamps	Occupancy Sensor	8	684	0.1	95	0	\$17	\$150	\$22	7.7
Restroom - Female 1st	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	991	2	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	991	0.0	19	0	\$3	\$18	\$5	4.0
Restroom - Male 1st	1	Incandescent: (1) 50W A19 Screw-In Lamp	Wall Switch	S	50	991	2	Relamp	No	1	LED Lamps: A19 Lamps	Wall Switch	8	991	0.0	45	0	\$8	\$17	\$1	2.1
Restroom - Male 1st	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	991	2	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	991	0.0	19	0	\$3	\$18	\$5	4.0
Restroom - Male Locker	2	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	991	2, 3	Relamp	Yes	2	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	684	0.0	47	0	\$8	\$153	\$30	14.8
Stairs 1	2	Incandescent: (1) 50W A19 Screw-In Lamp	Wall Switch		50	991	2, 4	Relamp	Yes	2	LED Lamps: A19 Lamps	High/Low Control	8	684	0.1	95	0	\$17	\$259	\$72	11.2
Stairs 1	1	LED Lamps: (1) 20W A19 Screw-In Lamp	Wall Switch		20	991		None	No	1	LED Lamps: (1) 20W A19 Screw-In Lamp	Wall Switch	20	991	0.0	0	0	\$0	\$0	\$0	0.0
Lounge 2nd	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Lounge 2nd	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	991	2, 3	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	684	0.6	713	0	\$125	\$927	\$215	5.7
Mechanical 2nd	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	991	2	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	991	0.0	19	0	\$3	\$18	\$5	4.0
Office - Coach	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	991	2, 3	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	684	0.3	317	0	\$56	\$562	\$115	8.1
Storage 2nd	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	991	2	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	991	0.0	60	0	\$11	\$73	\$20	5.0
Exterior	1	LED - Fixtures: Wall Pack	Timeclock		40	4,380		None	No	1	LED - Fixtures: Wall Pack	Timeclock	40	4,380	0.0	0	0	\$0	\$0	\$0	0.0

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior	2	Metal Halide: (1) 50W Lamp	Timeclock		72	4,380	1	Fixture Replacement	No	2	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	15	4,380	0.0	499	0	\$89	\$331	\$100	2.6
Exterior	5	Metal Halide: (1) 50W Lamp	Timeclock		72	4,380	1	Fixture Replacement	No	5	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	15	4,380	0.0	1,248	0	\$223	\$828	\$250	2.6

Motor Inventory & Recommendations

Existing Conditions											Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical 2nd	Shellem Royal Field	2	Supply Fan	0.5	75.0%	No			B	2,059		No	75.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 1st	Domestic Hot Water	1	DHW Circulation Pump	0.0	60.0%	No	Taco		B	3,066		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Exterior	Concession Stand	1	Kitchen Hood Exhaust Fan	1.5	84.0%	No			W	788		No	84.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

Packaged HVAC Inventory & Recommendations

Existing Conditions											Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior	1st Floor	1	Split-System	3.00		10.00		Ruud	UAKA-037JAZ	B	5	Yes	1	Split-System	3.00		16.00		0.7	270	0	\$48	\$6,286	\$315	123.9
Exterior	2nd Floor	1	Split-System	3.00		14.00		Evcon	GAW14L36C22S A	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Mechanical 2nd	AHU1 - 1st Floor	1	Forced Air Furnace		80.00		0.8 Et	Ruud	UGPH-10EAMER	B	6	Yes	1	Forced Air Furnace		80.00		0.97 AFUE	0.0	0	11	\$161	\$5,830	\$500	33.0
Mechanical 2nd	AHU2 - 2nd Floor	1	Forced Air Furnace		80.00		0.8 Et	Ruud	UGLH-10EAMER	B	6	Yes	1	Forced Air Furnace		80.00		0.97 AFUE	0.0	0	11	\$161	\$5,830	\$500	33.0

Pipe Insulation Recommendations

		Recommendation Inputs			Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Affected	ECM #	Length of Uninsulated Pipe (ft)	Pipe Diameter (in)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical 1st	Domestic Hot Water	7	5	1.00	0.0	135	0	\$24	\$29	\$10	0.8

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis					
		System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives
Mechanical 1st	Domestic Hot Water	1	Storage Tank Water Heater (≤ 50 Gal)	Bradford White	MI50L6DS13	B		No					0.0	0	0	\$0	\$0	\$0	0.0

Low-Flow Device Recommendations

Location	Recommendation Inputs				Energy Impact & Financial Analysis							
	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Shellem Royal Field	8	5	Faucet Aerator (Lavatory)	2.20	0.50	0.0	209	0	\$37	\$36	\$18	0.5

Commercial Refrigerator/Freezer Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions		Energy Impact & Financial Analysis							
	Quantity	Refrigerator/ Freezer Type	Manufacturer	Model	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years	
Locker Room - Varsity	1	Freezer Chest			No		No	0.0	0	0	\$0	\$0	\$0	0.0	
Locker Room - Equipment Room	0	Refrigerator Chest	Magic Chef	HMCF7W1	No		No	0.0	0	0	\$0	\$0	\$0	0.0	
Locker Room - Football	1	Refrigerator Chest	GE	FCM7DNAWH	No		No	0.0	0	0	\$0	\$0	\$0	0.0	

Commercial Ice Maker Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions		Energy Impact & Financial Analysis							
	Quantity	Ice Maker Type	Manufacturer	Model	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years	
Locker Room - Equipment Room	1	Ice Making Head (<450 lbs/day), Batch	Hoshizaki	KM-340MAJ	No		No	0.0	0	0	\$0	\$0	\$0	0.0	

Cooking Equipment Inventory & Recommendations

Existing Conditions						Proposed Conditions		Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	Manufacturer	Model	High Efficiency Equipement?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Electric Griddle (4 Feet Width)	Star		No		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Insulated Food Holding Cabinet (3/4 Size)	Metro		No		No	0.0	0	0	\$0	\$0	\$0	0.0

Plug Load Inventory

Existing Conditions						
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified ?	Manufacturer	Model
Shellem Royal Field	1	Desktop	120	No		
Shellem Royal Field	1	Electric Stove	1,500	No		
Shellem Royal Field	4	Refrigerator (Mini)	174	No		
Shellem Royal Field	4	Refrigerator (Residential)	340	No		
Shellem Royal Field	1	Television	224	No		

Custom (High Level) Measure Analysis

Heat Pump Water Heater

Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis										
Description	Area(s)/System(s) Served	SF of Area Served	Fuel Type	Input Capacity per Unit (kW)	Tank Capacity per Unit (Gal)	Description	COP	Tank Capacity per Unit (Gal)	Estimated Unit Cost	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Base Incentives	Enhanced Incentives	Total Incentives	Total Net Cost	Payback w/o Incentives in Years	Payback w/ Incentives in Years
Storage Tank Water Heater (≤50 Gal)	Shellem Royal Field	2,000	Electric	4.5	47.0	Heat Pump Water Heater	2.5	47	\$2,289.19	0.00	809	0	\$144	\$2,289	\$0	\$0	\$0	\$2,289	15.90	15.90

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

ENERGY STAR® Statement of Energy Performance

**ENERGY STAR®
Score¹**

City of Atlantic City - Shellem Royal Field

Primary Property Type: Other - Recreation

Gross Floor Area (ft²): 7,248

Built: 1950

For Year Ending: August 31, 2021

Date Generated: June 14, 2022

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information				
Property Address City of Atlantic City - Shellem Royal Field Ohio & Kuehnle Avenues Atlantic City, New Jersey 08401	Property Owner Atlantic City 1301 Bacharach Blvd. Suite 703 Atlantic City, NJ 08401 609-347-5245	Primary Contact Anthony Swan 1301 Bacharach Boulevard Suite 703 Atlantic City, NJ 08401 609-347-5245 aswan@acnj.gov		
Property ID: 19592099				
Energy Consumption and Energy Use Intensity (EUI)				
Site EUI 28.1 kBtu/ft²	Annual Energy by Fuel		National Median Comparison	
	Electric - Grid (kBtu)	83,764 (41%)	National Median Site EUI (kBtu/ft²)	63.3
	Natural Gas (kBtu)	120,000 (59%)	National Median Source EUI (kBtu/ft²)	112
			% Diff from National Median Source EUI	-56%
Source EUI 49.7 kBtu/ft²	Annual Emissions			
	Greenhouse Gas Emissions (Metric Tons CO2e/year)			14

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: _____ Date: _____

Licensed Professional

() - _____



Professional Engineer or Registered Architect Stamp (if applicable)

APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	<i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
CHP	<i>Combined heat and power</i> . Also referred to as cogeneration.
COP	<i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	<i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	<i>United States Department of Energy</i>
EC Motor	<i>Electronically commutated motor</i>
ECM	<i>Energy conservation measure</i>
EER	<i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	<i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR®	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
EPA	<i>United States Environmental Protection Agency</i>
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	<i>Greenhouse gas</i> gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	<i>Gallons per flush</i>

gpm	<i>Gallon per minute</i>
HID	<i>High intensity discharge</i> : high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	<i>Horsepower</i>
HPS	<i>High-pressure sodium</i> : a type of HID lamp.
HSPF	<i>Heating seasonal performance factor</i> : a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	<i>Heating, ventilating, and air conditioning</i>
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	<i>Integrated part load value</i> : a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	<i>Kilowatt</i> : equal to 1,000 Watts.
kWh	<i>Kilowatt-hour</i> : 1,000 Watts of power expended over one hour.
LED	<i>Light emitting diode</i> : a high-efficiency source of light with a long lamp life.
LGEA	<i>Local Government Energy Audit</i>
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MH	<i>Metal halide</i> : a type of HID lamp.
MBh	<i>Thousand Btu per hour</i>
MBtu	<i>One thousand British thermal units</i>
MMBtu	<i>One million British thermal units</i>
MV	<i>Mercury Vapor</i> : a type of HID lamp.
NJBPU	<i>New Jersey Board of Public Utilities</i>
NJCEP	<i>New Jersey's Clean Energy Program</i> : NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	<i>Photovoltaic</i> : refers to an electronic device capable of converting incident light directly into electricity (direct current).

SEER	<i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	<i>Statement of energy performance</i> : a summary document from the ENERGY STAR® Portfolio Manager®.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC	<i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.
TREC	<i>Transition Incentive Renewable Energy Certificate</i> : a factorized renewable energy certificate you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of 1/8 th of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use.
VAV	<i>Variable air volume</i>
VFD	<i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.
WaterSense™	The symbol for water efficiency. The WaterSense™ program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.