



# Local Government Energy Audit Report

Office & Lifeguard Garage

January 27, 2023

*Prepared for:*

Island Beach State Park  
2401 Central Ave  
Berkeley Township, New Jersey 08752

*Prepared by:*

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# Disclaimer

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The goal of this audit report is to identify potential energy efficiency opportunities and help prioritize specific measures for implementation. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

Incentive values provided in this report are estimated based of previously run state efficiency programs. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available utility program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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## ENERGY EFFICIENCY INCENTIVE & REBATE TRANSITION

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For the purposes of your LGEA, estimated incentives and rebates are included as placeholders for planning purposes. New Jersey utilities are rolling out their own energy efficiency programs, which your project may be eligible for depending on individual measures, quantities, and size of the building.

In 2018, Governor Murphy signed into law the landmark legislation known as the [Clean Energy Act](#). The law called for a significant overhaul of New Jersey's clean energy systems by building sustainable infrastructure in order to fight climate change and reduce carbon emissions, which will in turn create well-paying local jobs, grow the state's economy, and improve public health while ensuring a cleaner environment for current and future residents.

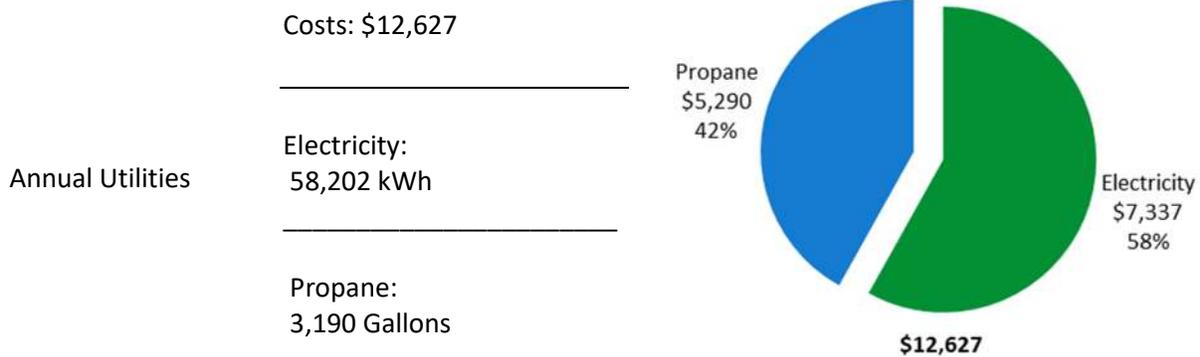
These next generation energy efficiency programs feature new ways of managing and delivering programs historically administered by New Jersey's Clean Energy Program™ (NJCEP). All of the investor-owned gas and electric utility companies will now also offer complementary energy efficiency programs and incentives directly to customers like you. NJCEP will still offer programs for new construction, renewable energy, the Energy Savings Improvement Program (ESIP), and large energy users.

New utility programs are under development. Keep up to date with developments by visiting the [NJCEP website](#).

# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for Office & Lifeguard Garage. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



ENERGY STAR® Benchmarking Score 70  
(1-100 scale)

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

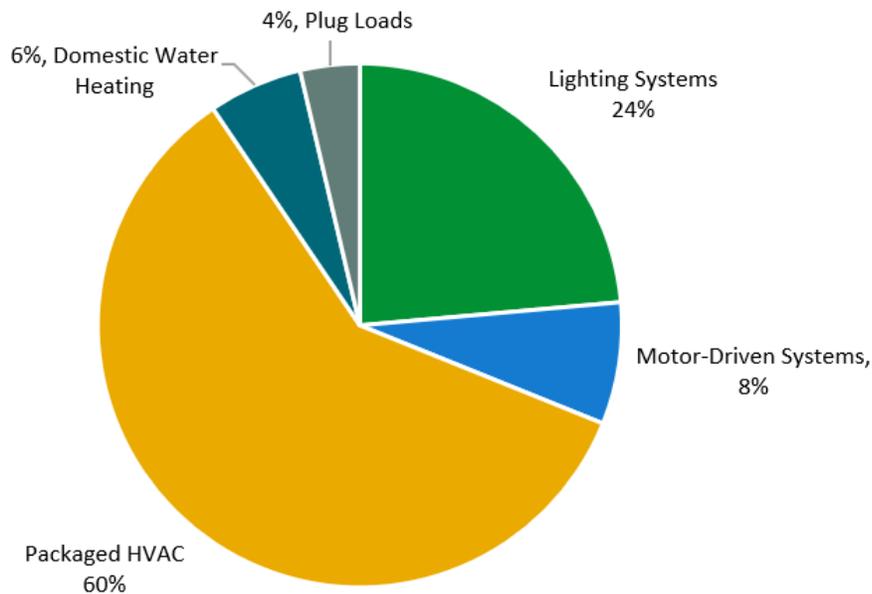


Figure 1 - Energy Use by System

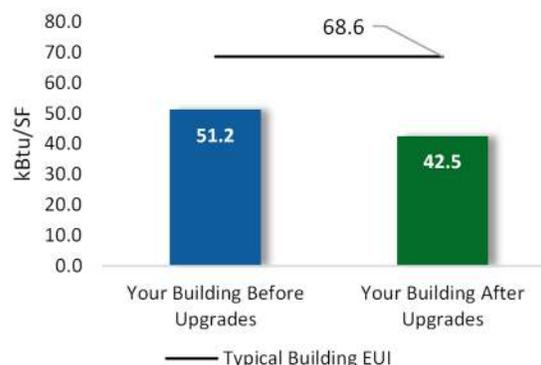
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

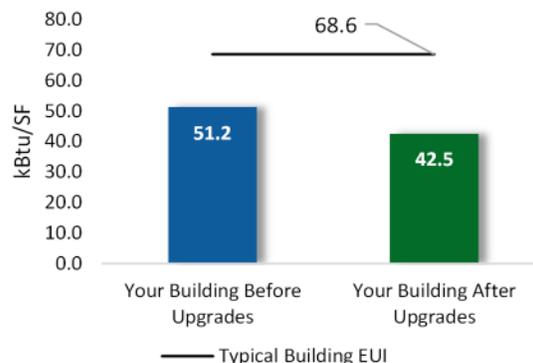
### Scenario 1: Full Package (All Evaluated Measures)

Installation Cost	\$19,370
Potential Rebates & Incentives <sup>1</sup>	\$3,997
Annual Cost Savings	\$3,149
Annual Energy Savings	Electricity: 25,519 kWh Propane: -41 Gallons
Greenhouse Gas Emission Savings	13 Tons
Simple Payback	4.9 Years
Site Energy Savings (All Utilities)	17%



### Scenario 2: Cost Effective Package<sup>2</sup>

Installation Cost	\$19,370
Potential Rebates & Incentives	\$3,997
Annual Cost Savings	\$3,149
Annual Energy Savings	Electricity: 25,519 kWh Propane: -41 Gallons
Greenhouse Gas Emission Savings	13 Tons
Simple Payback	4.9 Years
Site Energy Savings (all utilities)	17%



### On-site Generation Potential

Photovoltaic	None
Combined Heat and Power	None

<sup>1</sup> Incentives are based on previously run state rebate programs. Contact your utility provider for current program incentives that may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>21,595</b>	<b>5.1</b>	<b>-6</b>	<b>\$2,605</b>	<b>\$15,048</b>	<b>\$2,831</b>	<b>\$12,217</b>	<b>4.7</b>	<b>20,827</b>
ECM 1	Install LED Fixtures	Yes	7,832	0.6	-1	\$972	\$8,729	\$1,400	\$7,329	7.5	7,771
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	2,385	0.7	-1	\$283	\$894	\$130	\$764	2.7	2,260
ECM 3	Retrofit Fixtures with LED Lamps	Yes	11,379	3.8	-5	\$1,350	\$5,424	\$1,301	\$4,123	3.1	10,796
<b>Lighting Control Measures</b>			<b>3,646</b>	<b>1.1</b>	<b>-2</b>	<b>\$432</b>	<b>\$4,251</b>	<b>\$1,135</b>	<b>\$3,116</b>	<b>7.2</b>	<b>3,455</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,851	0.9	-1	\$338	\$3,126	\$435	\$2,691	8.0	2,702
ECM 5	Install High/Low Lighting Controls	Yes	795	0.2	0	\$94	\$1,125	\$700	\$425	4.5	753
<b>HVAC System Improvements</b>			<b>0</b>	<b>0.0</b>	<b>2</b>	<b>\$35</b>	<b>\$22</b>	<b>\$6</b>	<b>\$16</b>	<b>0.4</b>	<b>272</b>
ECM 6	Install Pipe Insulation	Yes	0	0.0	2	\$35	\$22	\$6	\$16	0.4	272
<b>Domestic Water Heating Upgrade</b>			<b>278</b>	<b>0.0</b>	<b>2</b>	<b>\$78</b>	<b>\$50</b>	<b>\$25</b>	<b>\$25</b>	<b>0.3</b>	<b>616</b>
ECM 7	Install Low-Flow DHW Devices	Yes	278	0.0	2	\$78	\$50	\$25	\$25	0.3	616
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>25,519</b>	<b>6.2</b>	<b>-4</b>	<b>\$3,149</b>	<b>\$19,370</b>	<b>\$3,997</b>	<b>\$15,373</b>	<b>4.9</b>	<b>25,171</b>
<b>TOTALS (ALL MEASURES)</b>			<b>25,519</b>	<b>6.2</b>	<b>-4</b>	<b>\$3,149</b>	<b>\$19,370</b>	<b>\$3,997</b>	<b>\$15,373</b>	<b>4.9</b>	<b>25,171</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.

## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

Utility-run energy efficiency programs, such as New Jersey's Clean Energy Programs, give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives *before* purchasing materials or starting installation.

For details on these programs please visit [New Jersey's Clean Energy Program website](#) or contact your utility provider.



## **Options from Around the State**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Resiliency with Return on Investment through Combined Heat and Power (CHP)*

The CHP program provides incentives for combined heat and power (i.e., cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Successor Solar Incentive Program (SuSI)*

New Jersey is committed to supporting solar energy. Solar projects help the state reach the renewable goals outlined in the state's Energy Master Plan. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available, but certified solar projects are able to earn one SREC II (Solar Renewable Energy Certificates II) for each megawatt-hour of solar electricity produced from a qualifying solar facility.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable, and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

### *Large Energy User Program (LEUP)*

LEUP designed to promote self-investment in energy efficiency and combined heat and power or fuel cell projects. It incentivizes owners/users of buildings to upgrade or install energy conserving measures in existing buildings to help offset the capital costs associated with the project. The efficiency upgrades are customized to meet the requirements of the customers' existing facilities, while advancing the State's energy efficiency, conservation, and greenhouse gas reduction goals.

## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Office & Lifeguard Garage. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On September 20, 2022, TRC performed an energy audit for the Office & Lifeguard Garage facilities located in Berkeley Township, New Jersey at Island Beach State Park. TRC met with Jenifer Clayton and Douglas Brown to review the facility operations and help focus our investigation on specific energy-using systems.

Office & Lifeguard Garage comprise two separate one-story buildings, with building area and construction dates provided in the table below. The buildings share a propane tank and are separately metered for electricity. Spaces include offices, conference rooms, garages, kitchen, locker rooms, corridors, restrooms, storage rooms, electrical and mechanical space.

Lighting for the Office is provided mainly by fluorescent fixtures, while lighting for the Lifeguard Garage is provided by LED fixtures. Four furnaces and four split air conditioning (AC) systems provide heating and cooling to the Office, while two infrared heaters provide heating to the Lifeguard Garage.

Building Name	Size of Building (Square Feet)	Year Built
Office	7,581	1976
Lifeguard Garage	2,000	1982

### 2.2 Building Occupancy

The Office is occupied year-round with a typical occupancy of 80 staff, while the Lifeguard Garage has limited use throughout the year.

Building Name	Weekday/Weekend	Operating Schedule
Office	Weekday	8:00 AM - 7:00 PM
	Weekend	8:00 AM - 7:00 PM
Lifeguard Garage	Weekday	Limited
	Weekend	Limited

*Figure 3 - Building Occupancy Schedule*

## 2.3 Building Envelope

Office building walls are wood framed with a wooden shingle facade. The roof is pitched with asphalt shingles, and in fair condition.

Lifeguard Garage building walls are concrete block over structural steel with a block facade. The roof is flat with a membrane covering and in fair condition.

The windows are single glazed and have wooden frames with thermal breaks. The glass-to-frame seals are in fair condition. The operable window weather seals are in fair condition, showing little evidence of excessive wear. Exterior doors have wooden frames and are in fair condition with worn door seals. Degraded window and door seals increase drafts and outside air infiltration. Overall, the building envelope appears in fair condition.



*IBSP Office*



*Lifeguard Garage*



*Office Windows*



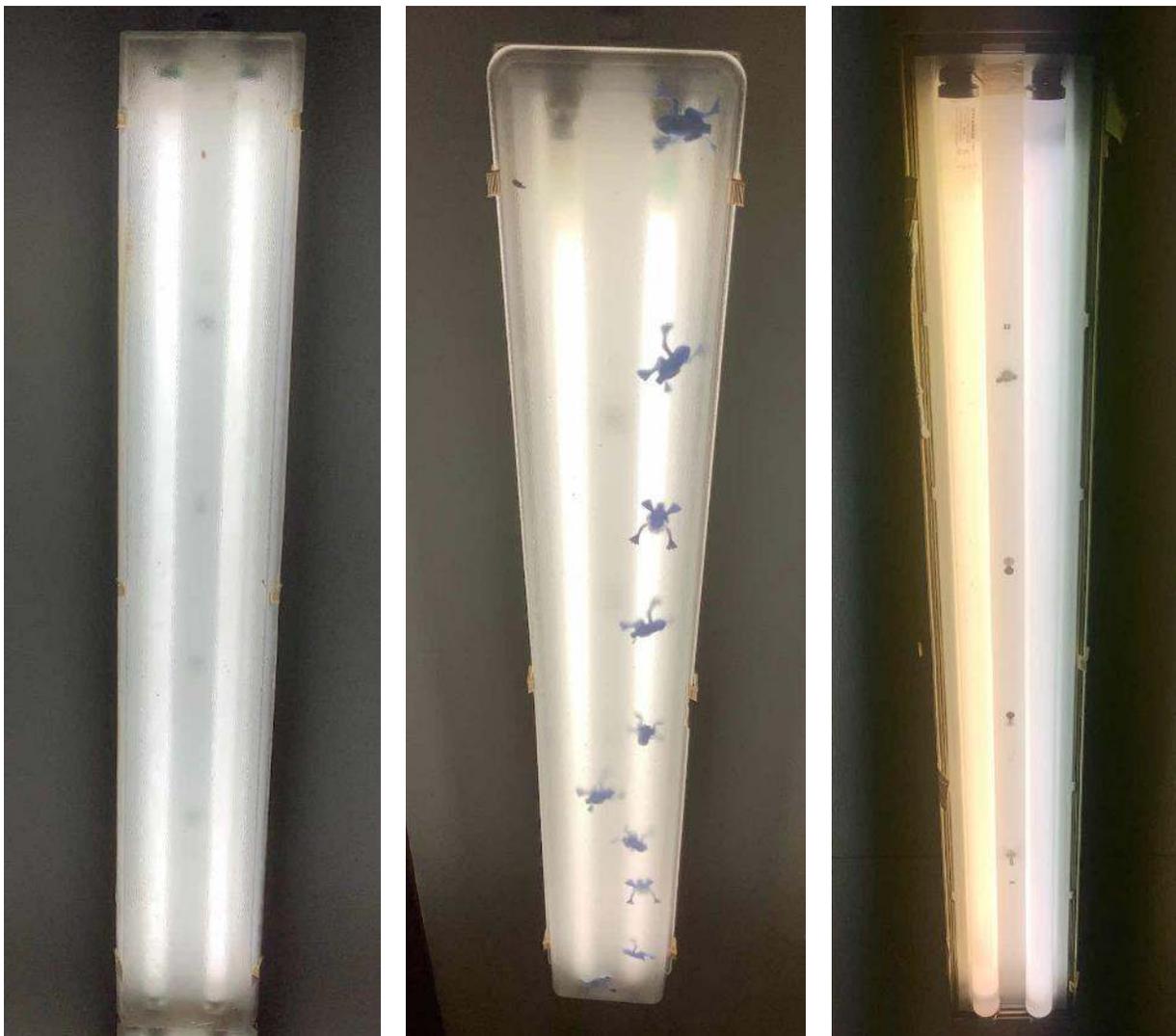
*Office Entrance & Exit Doors*

## 2.4 Lighting Systems

The primary interior lighting systems throughout the facility incorporates 32-watt linear fluorescent T8 lamps for the Office, and LED sources for the Lifeguard Garage. Additionally, there are some incandescent, metal halide, and T12 fluorescent lamps used in some Office spaces. Typically, incandescent lamps at this site draw 60 watts, metal halide lamps require 70 watts, and T12 fluorescent lamps are rated at 40 watts. T8 sources generally use solid state ballasts while T12 lamps are driven by less efficient magnetic ballasts.

Interior light fixtures are primarily controlled by manual wall switches, with occupancy sensors used in the locker rooms. All light fixtures are in good condition. Interior lighting levels were generally sufficient.

The Office exterior fixtures use timer controlled HPS and MH lamps. The Lifeguard Garage exterior lighting is provided by a manually controlled incandescent lamp which was observed to be operating at the time of the audit.



*Fluorescent T8 & T12 Lamps*



*Incandescent & LED Lamps*



*Exterior HPS & Incandescent Fixtures*

## 2.5 Air Handling Systems

### Unitary Electric HVAC Equipment

The Office is conditioned using four split air conditioning (AC) systems, with each unit serving a different area of the building along with a corresponding forced air furnace. The units have a 4-ton cooling capacity with efficiencies ranging from 13 to 14 EER. The units are in good condition and are thermostatically controlled.



*Split AC Systems*

### Unitary Heating Equipment

The Office is heated using four propane-fired forced air furnaces, with each unit serving a different area of the building along with a corresponding split AC system as described above.

The units range in heating capacity from 76.8 to 95 MBh, with efficiencies ranging from 92% to 96% AFUE, and are all equipped with fractional supply fans. The units are in good condition and are thermostatically controlled.



*Forced Air Furnaces*

### Infrared Heating

The Office garage area and the Lifeguard Garage buildings are heated using propane-fired infrared heaters, each with a heating capacity of 60 MBh and an efficiency rating of 80%. Two units serve the Lifeguard Garage while one serves the Office garage area. The units are in fair condition and are thermostatically controlled.



*Infrared Heaters*

## 2.6 Domestic Hot Water

Hot water for the lifeguard areas of the ISBP Office is produced by a 199 MBh A.O. Smith propane-fired storage water heater with a 100-gallon capacity. Hot water for the conference and office areas of the building is produced by a 6 kW State Industries electric storage water heater with a 20-gallon capacity. The units are in fair condition. The domestic hot water pipes are partially insulated, and the insulation is in fair condition.



Water Heaters

## 2.7 Plug Load and Vending Machines

The location is doing a great job managing their electrical plug loads. This report makes additional suggestions for ECMs in this area as well as energy efficient best practices.

Plug loads throughout the building include general residential and office equipment. There are typical loads such as a copier, microwaves, desktops, and coffee machines. There are two residential style refrigerators that are used to store food and drinks. These vary in condition and efficiency.



*Copier Machine & Residential Style Refrigerator*

## 2.8 Water-Using Systems

There are four restrooms and locker rooms with toilets, urinals, showers, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher.

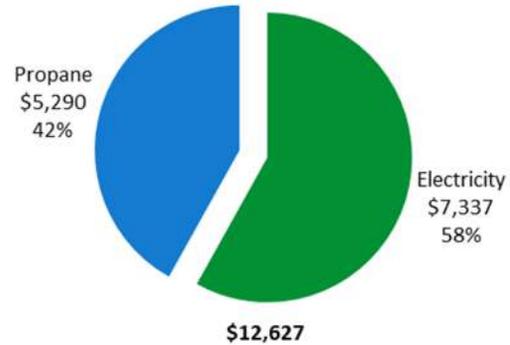


*Typical Restroom Sinks*

### 3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	58,202 kWh	\$7,337
Propane	3,190 Gallons	\$5,290
<b>Total</b>		<b>\$12,627</b>



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

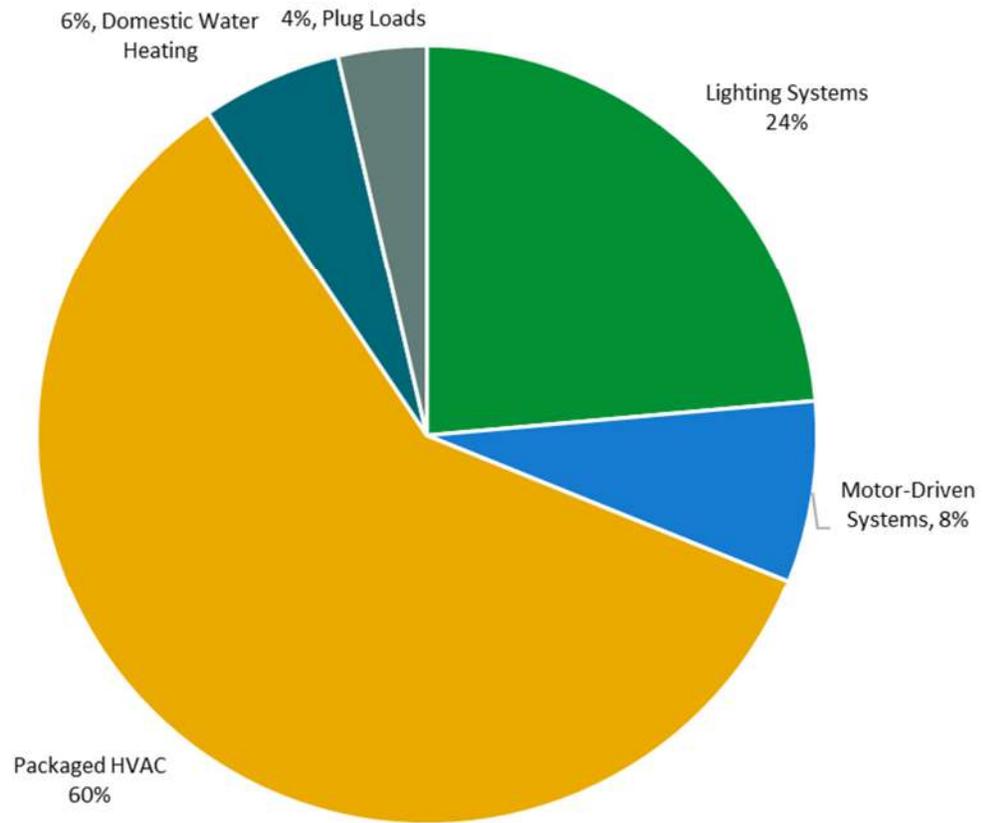
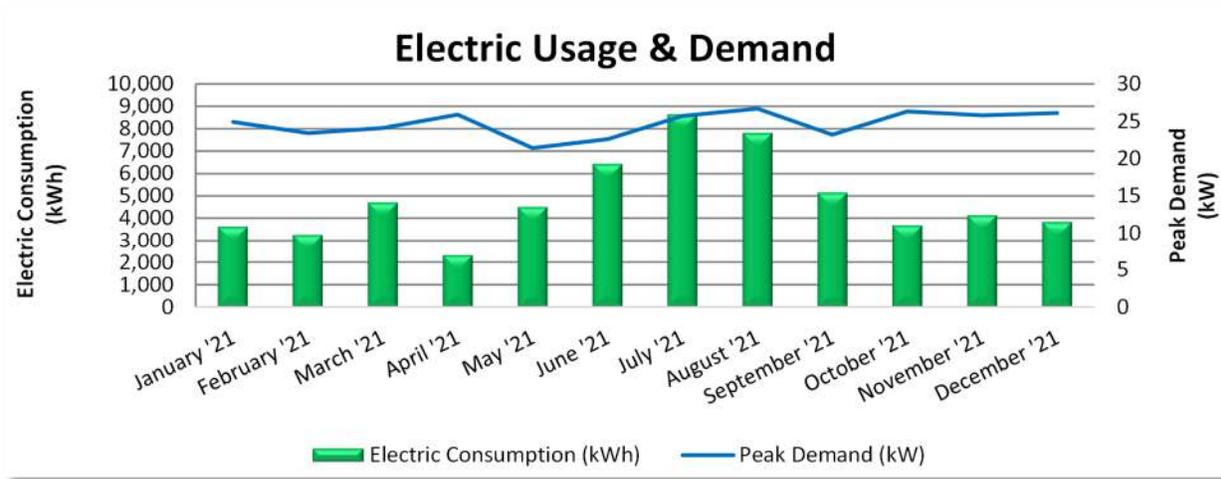


Figure 4 - Energy Balance

### 3.1 Electricity

JCP&L delivers electricity under rate class General Service Secondary (GSS).



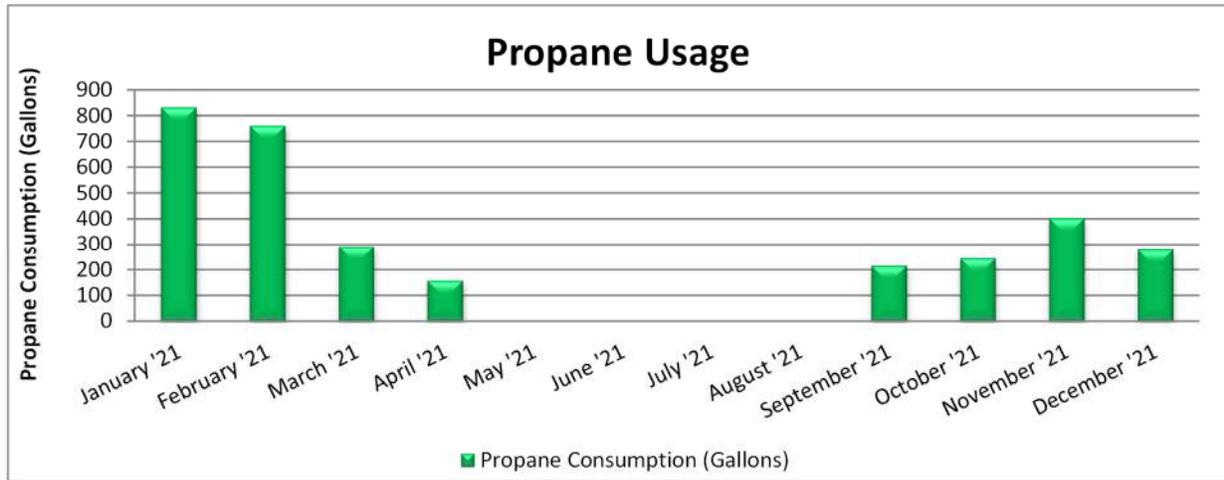
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
2/10/21	29	3,631	25	\$34	\$480
3/10/21	28	3,274	23	\$34	\$443
4/12/21	33	4,719	24	\$34	\$579
5/12/21	30	2,330	26	\$34	\$344
6/11/21	30	4,522	21	\$46	\$576
7/13/21	32	6,429	23	\$54	\$773
8/11/21	29	8,631	26	\$76	\$1,018
9/13/21	33	7,809	27	\$81	\$933
10/12/21	29	5,158	23	\$53	\$639
11/10/21	29	3,699	26	\$39	\$490
12/9/21	29	4,146	26	\$44	\$555
1/12/22	34	3,854	26	\$34	\$506
<b>Totals</b>	<b>365</b>	<b>58,202</b>	<b>27</b>	<b>\$565</b>	<b>\$7,337</b>
<b>Annual</b>	<b>365</b>	<b>58,202</b>	<b>27</b>	<b>\$565</b>	<b>\$7,337</b>

Notes:

- Peak demand of 27 kW occurred in August '21.
- Average demand over the past 12 months was 25 kW.
- The average electric cost over the past 12 months was \$0.126/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

### 3.2 Propane

Suburban Propane delivers propane to the project site.



Propane Billing Data			
Period Ending	Days in Period	Propane Usage (Gallons)	Fuel Cost
2/1/21	31	834	\$1,240
3/1/21	28	763	\$1,222
4/1/21	31	292	\$465
5/1/21	30	158	\$245
6/1/21	31	0	\$0
7/1/21	30	0	\$0
8/1/21	31	0	\$0
9/1/21	31	0	\$0
10/1/21	30	216	\$377
11/1/21	31	246	\$527
12/1/21	30	403	\$741
1/1/22	31	280	\$473
<b>Totals</b>	<b>365</b>	<b>3,190</b>	<b>\$5,290</b>
<b>Annual</b>	<b>365</b>	<b>3,190</b>	<b>\$5,290</b>

Notes:

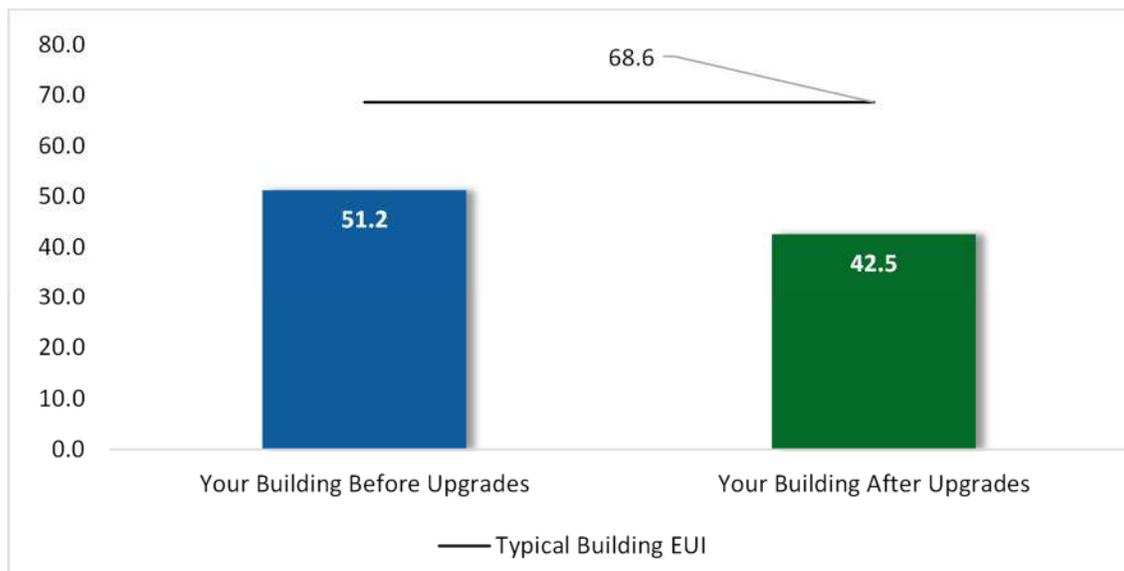
- The average propane cost for the past 12 months is \$1.658/Gallon, which is the blended rate used throughout the analysis.
- Fuel deliveries do not necessarily correspond to periods of use.

### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager*<sup>®</sup> software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

<b>Benchmarking Score</b>	<b>70</b>
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*Figure 5 - Energy Use Intensity Comparison<sup>3</sup>*

Congratulations, your building performs better than the national average. This report has suggestions about how to keep your building running efficiently, further improve performance, and lower your energy bills even more.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. Several factors can cause a building to vary from typical energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

<sup>3</sup> Based on all evaluated ECMs

### **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager account for your facility, and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR Portfolio Manager to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR and Portfolio Manager, visit their [website](#).

## 4 ENERGY CONSERVATION MEASURES

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The goal of this audit report is to identify and evaluate potential energy efficiency improvements and provide information about the cost effectiveness of those improvements. Most energy conservation measures have received preliminary analysis of feasibility, which identifies expected ranges of savings. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on previously run state rebate programs. New utility programs are expected to start rolling out in the spring and summer of 2021. Keep up to date with developments by visiting the [NJCEP website](#). Some measures and proposed upgrades may be eligible for higher incentives than those shown below.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>21,595</b>	<b>5.1</b>	<b>-6</b>	<b>\$2,605</b>	<b>\$15,048</b>	<b>\$2,831</b>	<b>\$12,217</b>	<b>4.7</b>	<b>20,827</b>
ECM 1	Install LED Fixtures	Yes	7,832	0.6	-1	\$972	\$8,729	\$1,400	\$7,329	7.5	7,771
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	2,385	0.7	-1	\$283	\$894	\$130	\$764	2.7	2,260
ECM 3	Retrofit Fixtures with LED Lamps	Yes	11,379	3.8	-5	\$1,350	\$5,424	\$1,301	\$4,123	3.1	10,796
<b>Lighting Control Measures</b>			<b>3,646</b>	<b>1.1</b>	<b>-2</b>	<b>\$432</b>	<b>\$4,251</b>	<b>\$1,135</b>	<b>\$3,116</b>	<b>7.2</b>	<b>3,455</b>
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	2,851	0.9	-1	\$338	\$3,126	\$435	\$2,691	8.0	2,702
ECM 5	Install High/Low Lighting Controls	Yes	795	0.2	0	\$94	\$1,125	\$700	\$425	4.5	753
<b>HVAC System Improvements</b>			<b>0</b>	<b>0.0</b>	<b>2</b>	<b>\$35</b>	<b>\$22</b>	<b>\$6</b>	<b>\$16</b>	<b>0.4</b>	<b>272</b>
ECM 6	Install Pipe Insulation	Yes	0	0.0	2	\$35	\$22	\$6	\$16	0.4	272
<b>Domestic Water Heating Upgrade</b>			<b>278</b>	<b>0.0</b>	<b>2</b>	<b>\$78</b>	<b>\$50</b>	<b>\$25</b>	<b>\$25</b>	<b>0.3</b>	<b>616</b>
ECM 7	Install Low-Flow DHW Devices	Yes	278	0.0	2	\$78	\$50	\$25	\$25	0.3	616
<b>TOTALS</b>			<b>25,519</b>	<b>6.2</b>	<b>-4</b>	<b>\$3,149</b>	<b>\$19,370</b>	<b>\$3,997</b>	<b>\$15,373</b>	<b>4.9</b>	<b>25,171</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 6 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>21,595</b>	<b>5.1</b>	<b>-6</b>	<b>\$2,605</b>	<b>\$15,048</b>	<b>\$2,831</b>	<b>\$12,217</b>	<b>4.7</b>	<b>20,827</b>
ECM 1	Install LED Fixtures	7,832	0.6	-1	\$972	\$8,729	\$1,400	\$7,329	7.5	7,771
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	2,385	0.7	-1	\$283	\$894	\$130	\$764	2.7	2,260
ECM 3	Retrofit Fixtures with LED Lamps	11,379	3.8	-5	\$1,350	\$5,424	\$1,301	\$4,123	3.1	10,796
<b>Lighting Control Measures</b>		<b>3,646</b>	<b>1.1</b>	<b>-2</b>	<b>\$432</b>	<b>\$4,251</b>	<b>\$1,135</b>	<b>\$3,116</b>	<b>7.2</b>	<b>3,455</b>
ECM 4	Install Occupancy Sensor Lighting Controls	2,851	0.9	-1	\$338	\$3,126	\$435	\$2,691	8.0	2,702
ECM 5	Install High/Low Lighting Controls	795	0.2	0	\$94	\$1,125	\$700	\$425	4.5	753
<b>HVAC System Improvements</b>		<b>0</b>	<b>0.0</b>	<b>2</b>	<b>\$35</b>	<b>\$22</b>	<b>\$6</b>	<b>\$16</b>	<b>0.4</b>	<b>272</b>
ECM 6	Install Pipe Insulation	0	0.0	2	\$35	\$22	\$6	\$16	0.4	272
<b>Domestic Water Heating Upgrade</b>		<b>278</b>	<b>0.0</b>	<b>2</b>	<b>\$78</b>	<b>\$50</b>	<b>\$25</b>	<b>\$25</b>	<b>0.3</b>	<b>616</b>
ECM 7	Install Low-Flow DHW Devices	278	0.0	2	\$78	\$50	\$25	\$25	0.3	616
<b>TOTALS</b>		<b>25,519</b>	<b>6.2</b>	<b>-4</b>	<b>\$3,149</b>	<b>\$19,370</b>	<b>\$3,997</b>	<b>\$15,373</b>	<b>4.9</b>	<b>25,171</b>

\* - All incentives presented in this table are included as placeholders for planning purposes and are based on previously run state rebate programs. Contact your utility provider for details on current programs.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – Cost Effective ECMs

## 4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>21,595</b>	<b>5.1</b>	<b>-6</b>	<b>\$2,605</b>	<b>\$15,048</b>	<b>\$2,831</b>	<b>\$12,217</b>	<b>4.7</b>	<b>20,827</b>
ECM 1	Install LED Fixtures	7,832	0.6	-1	\$972	\$8,729	\$1,400	\$7,329	7.5	7,771
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	2,385	0.7	-1	\$283	\$894	\$130	\$764	2.7	2,260
ECM 3	Retrofit Fixtures with LED Lamps	11,379	3.8	-5	\$1,350	\$5,424	\$1,301	\$4,123	3.1	10,796

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all of a specific lighting type (e.g., linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

### **ECM 1: Install LED Fixtures**

Replace existing fixtures containing high-intensity discharge (HID) lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixtures.

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

**Affected Building Areas:** exterior and garage fixtures using HPS and MH lamps.

### **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

Retrofit fluorescent fixtures by removing the fluorescent tubes and ballasts and replacing them with LED tubes and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures.

The measure uses the existing fixture housing but replaces the electric components with more efficient lighting technology, which use less power than other lighting technologies but provides equivalent lighting output. Maintenance savings may also be achieved since LED tubes last longer than fluorescent tubes and, therefore, do not need to be replaced as often.

**Affected Building Areas:** all areas with fluorescent fixtures with T12 tubes.

### **ECM 3: Retrofit Fixtures with LED Lamps**

Replace fluorescent and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies. Be sure to specify replacement lamps that are compatible with existing dimming controls, where applicable. In some circumstances, you may need to upgrade your dimming system for optimum performance.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

**Affected Building Areas:** all areas with incandescent lamps, and fluorescent fixtures with T8 tubes.

## 4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>		<b>3,646</b>	<b>1.1</b>	<b>-2</b>	<b>\$432</b>	<b>\$4,251</b>	<b>\$1,135</b>	<b>\$3,116</b>	<b>7.2</b>	<b>3,455</b>
ECM 4	Install Occupancy Sensor Lighting Controls	2,851	0.9	-1	\$338	\$3,126	\$435	\$2,691	8.0	2,702
ECM 5	Install High/Low Lighting Controls	795	0.2	0	\$94	\$1,125	\$700	\$425	4.5	753

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 4: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected Building Areas:** offices, conference rooms, locker rooms, garage, and storage rooms.

### ECM 5: Install High/Low Lighting Controls

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as occupants approach the area.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected Building Areas:** hallways and lobby.

## 4.3 HVAC Improvements

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>HVAC System Improvements</b>		<b>0</b>	<b>0.0</b>	<b>2</b>	<b>\$35</b>	<b>\$22</b>	<b>\$6</b>	<b>\$16</b>	<b>0.4</b>	<b>272</b>
ECM 6	Install Pipe Insulation	0	0.0	2	\$35	\$22	\$6	\$16	0.4	272

### ECM 6: Install Pipe Insulation

Install insulation on domestic hot water system piping. Distribution system losses are dependent on system fluid temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

**Affected Systems:** domestic hot water piping around the water heaters.

## 4.4 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Domestic Water Heating Upgrade</b>		<b>278</b>	<b>0.0</b>	<b>2</b>	<b>\$78</b>	<b>\$50</b>	<b>\$25</b>	<b>\$25</b>	<b>0.3</b>	<b>616</b>
ECM 7	Install Low-Flow DHW Devices	278	0.0	2	\$78	\$50	\$25	\$25	0.3	616

### **ECM 7: Install Low-Flow DHW Devices**

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

## 5 ENERGY EFFICIENT BEST PRACTICES

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A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save 5%–20% of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, and planned capital upgrades, and it incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things—see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR Portfolio Manager**



You've heard it before—you cannot manage what you do not measure. ENERGY STAR Portfolio Manager is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>4</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Weatherization**

Caulk or weather strip leaky doors and windows to reduce drafts and loss of heated or cooled air. Sealing cracks and openings can reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. Materials used may include caulk, polyurethane foam, and other weather-stripping materials. There is an energy savings opportunity by reducing the uncontrolled air exchange between the outside and inside of the building. Blower door assisted comprehensive building air sealing will reduce the amount of air exchange, which will in turn reduce the load on the buildings heating and cooling equipment, providing energy savings and increased occupant comfort.

### **Doors and Windows**

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

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<sup>4</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>.

## **Lighting Maintenance**



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.
- In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

## **Lighting Controls**

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

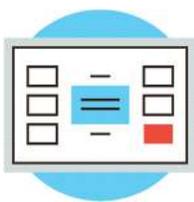
## **Motor Maintenance**

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **Fans to Reduce Cooling Load**

Install ceiling fans to supplement your cooling system. Thermostat settings can typically be increased by 4°F with no change in overall occupant comfort due to the wind chill effect of moving air.

## **Thermostat Schedules and Temperature Resets**



Use thermostat setback temperatures and schedules to reduce heating and cooling energy use during periods of low or no occupancy. Thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

## **AC System Evaporator/Condenser Coil Cleaning**

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

## **Ductwork Maintenance**

Duct maintenance has two primary goals: keep the ducts clean to avoid air quality problems and seal leaks to save energy. Check for cleanliness, obstructions that block airflow, water damage, and leaks. Ducts should be inspected at least every two years.

The biggest symptoms of clogged air ducts are differing temperatures throughout the building and areas with limited airflow from supply registers. If a particular air duct is clogged, then air flow will only be cut off to some rooms in the building—not all of them. The reduced airflow will make it more difficult for those areas to reach the temperature setpoint, which will cause the HVAC system to run longer to cool or heat that area properly. If you suspect clogged air ducts, ensure that all areas in front of supply registers are clear of items that may block or restrict air flow, and you should check for fire dampers or balancing dampers that have failed closed.

Duct leakage in commercial buildings can account for 5%–25% of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building wasting conditioned air. Check ductwork for leakage. Eliminating duct leaks can improve ventilation system performance and reduce heating and cooling system operation.

Distribution system losses are dependent on air system temperature, the size of the distribution system, and the level of insulation of the ductwork. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is missing or worn, the system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

## **Furnace Maintenance**

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should check for gas / carbon monoxide leaks; change the air and fuel filters; check components for cracks, corrosion, dirt, or debris build-up; ensure the ignition system is working properly; test and adjust operation and safety controls; inspect electrical connections; and lubricate motors and bearings.

## **Water Heater Maintenance**

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

## **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense website<sup>5</sup> or download a copy of EPA's "WaterSense at Work: Best Management Practices for Commercial and Institutional Facilities"<sup>6</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

## **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR or WaterSense products where available.

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<sup>5</sup> <https://www.epa.gov/watersense>.

<sup>6</sup> <https://www.epa.gov/watersense/watersense-work-0>.

## 6 ON-SITE GENERATION

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You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

## 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has no potential for installing a PV array.

This facility does not appear to meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient and sustained electric demand and sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

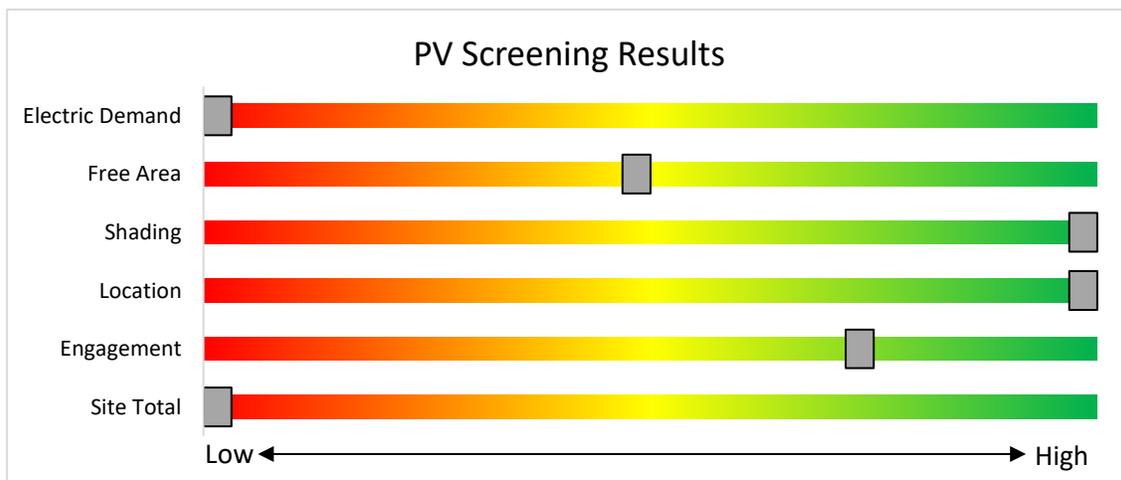


Figure 8 - Photovoltaic Screening

### Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The SuSI program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects. Solar projects may qualify to earn SREC- IIs (Solar Renewable Energy Certificates-II), however, the project owners *must* register their solar projects prior to the start of construction to establish the project's eligibility.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

**Successor Solar Incentive Program (SuSI):** <https://www.njcleanenergy.com/renewable-energy/programs/susi-program>

- **Basic Info on Solar PV in NJ:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar)
- **NJ Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs).
- **Approved Solar Installers in the NJ Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has no potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

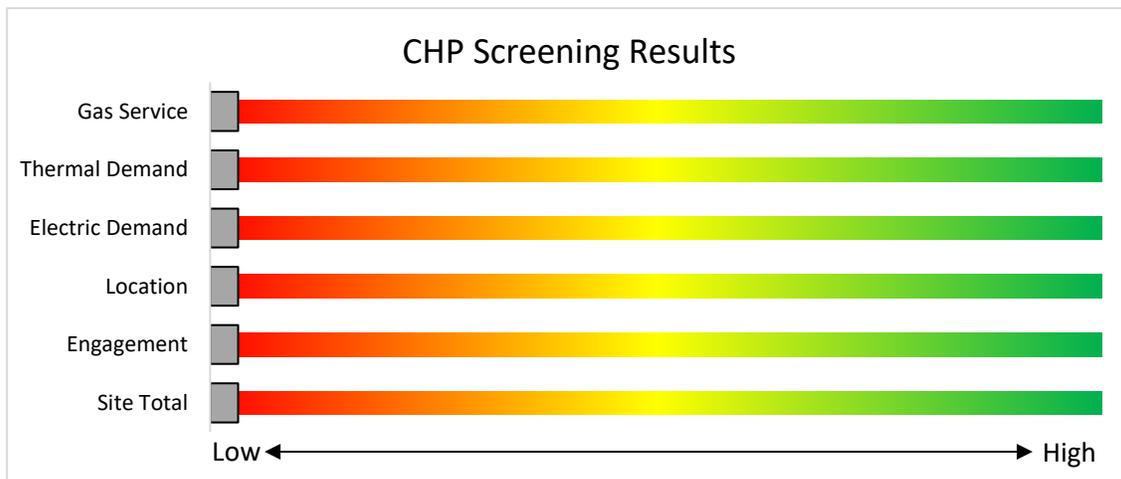


Figure 9 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/)

## 7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building’s performance? Your utility provider may be able to help.

### 7.1 Utility Energy Efficiency Programs

The Clean Energy Act, signed into law by Governor Murphy in 2018, requires New Jersey’s investor-owned gas and electric utilities to reduce their customers’ use by set percentages over time. To help reach these targets the New Jersey Board of Public Utilities approved a comprehensive suite of energy efficiency programs to be run by the utility companies.

The infographic features logos for Atlantic City Electric, Jersey Central Power & Light, PSEG, Rockland Electric Company, Elizabethtown Gas, South Jersey Gas, and New Jersey Natural Gas. Below the logos, the text reads: "Program areas to be served by the Utilities:" followed by a list of areas: Existing Buildings (residential, commercial, industrial, government) and Efficient Products (HVAC, Appliance Rebates, Appliance Recycling). A separate box titled "Proposed New Programs & Features:" lists: Dedicated multi-family program, More financing options, and Quick home energy check-ups.

These new utility programs are rolling out in the spring and summer of 2021. Keep up to date with developments by visiting:

<https://www.njcleanenergy.com/transition>

## 8 NEW JERSEY'S CLEAN ENERGY PROGRAMS

New Jersey's Clean Energy Program will continue to offer some energy efficiency programs.



### 8.1 Large Energy Users

The Large Energy Users Program (LEUP) is designed to foster self-directed investment in energy projects. This program is offered to New Jersey's largest energy customers that annually contribute at least \$200,000 to the NJCEP aggregate of all buildings/sites. This equates to roughly \$5 million in energy costs in the prior fiscal year.

#### Incentives

Incentives are based on the specifications below. The maximum incentive per entity is the lesser of:

- \$4 million
- 75% of the total project(s) cost
- 90% of total NJCEP fund contribution in previous year
- \$0.33 per projected kWh saved; \$3.75 per projected Therm saved annually

#### How to Participate

To participate in LEUP, you will first need submit an enrollment application. This program requires all qualified and approved applicants to submit an energy plan that outlines the proposed energy efficiency work for review and approval. Applicants may submit a Draft Energy Efficiency Plan (DEEP), or a Final Energy Efficiency Plan (FEEP). Once the FEEP is approved, the proposed work can begin.

Detailed program descriptions, instructions for applying, and applications can be found at [www.njcleanenergy.com/LEUP](http://www.njcleanenergy.com/LEUP).

## 8.2 Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

### Incentives

Eligible Technologies	Size (Installed Rated Capacity) <sup>1</sup>	Incentive (\$/kW)	% of Total Cost Cap per Project <sup>3</sup>	\$ Cap per Project <sup>3</sup>	
Powered by non-renewable or renewable fuel source <sup>4</sup>	≤500 kW	\$2,000	30-40% <sup>2</sup>	\$2 million	
	Gas Internal Combustion Engine	>500 kW - 1 MW			\$1,000
	Gas Combustion Turbine	> 1 MW - 3 MW	\$550	30%	\$3 million
	Microturbine Fuel Cells with Heat Recovery	>3 MW	\$350		
Waste Heat to Power*	<1 MW	\$1,000	30%	\$2 million	
	> 1MW	\$500		\$3 million	

\*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

### How to Participate

You will work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at [www.njcleanenergy.com/CHP](http://www.njcleanenergy.com/CHP).

### 8.3 Successor Solar Incentive Program (SuSI)

The SuSI program replaces the SREC Registration Program (SRP) and the Transition Incentive (TI) program. The program is used to register and certify solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project’s eligibility to earn SREC-IIs (Solar Renewable Energy Certificates-II). SuSI consists of two sub-programs. The Administratively Determined Incentive (ADI) Program and the Competitive Solar Incentive (CSI) Program.

#### Administratively Determined Incentive (ADI) Program

The ADI Program provides administratively set incentives for net metered residential projects, net metered non-residential projects 5 MW or less, and all community solar projects.

After the registration is accepted, construction is complete, and a complete final as-built packet has been submitted, the project is issued a New Jersey certification number, which enables it to generate New Jersey SREC- IIs.

Market Segments	Size MW dc	Incentive Value (\$/SREC II)	Public Entities Incentive Value - \$20 Adder (\$/SRECII)
Net Metered Residential	All types and sizes	\$90	N/A
Small Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects smaller than 1 MW	\$100	\$120
Large Net Metered Non-Residential located on Rooftop, Carport, Canopy and Floating Solar	Projects 1 MW to 5 MW	\$90	\$110
Small Net Metered Non-Residential Ground Mount	Projects smaller than 1 MW	\$85	\$105
Large Net Metered Non-Residential Ground Mount	Projects 1 MW to 5 MW	\$80	\$100
LMI Community Solar	Up to 5 MW	\$90	N/A
Non-LMI Community Solar	Up to 5 MW	\$70	N/A
Interim Subsection (t)	All types and sizes	\$100	N/A

Eligible projects may generate SREC-IIs for 15 years following the commencement of commercial operations which is defined as permission to operate (PTO) from the Electric Distribution Company. After 15 years, projects may be eligible for a NJ Class I REC.

SREC-IIs will be purchased monthly by the SREC-II Program Administrator who will allocate the SREC-IIs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

The ADI Program online portal is now open to new registrations effective August 28, 2021.

#### Competitive Solar Incentive Program

The Competitive Solar Incentive (CSI) Program will provide competitively set incentives for grid supply projects and net metered non-residential projects greater than 5MW. The program is currently under development with the goal of holding the first solicitation by early-to-mid 2022. For updates, please continue to check the [Solar Proceedings](#) page on the New Jersey’s Clean Energy Program website.

Solar projects help the State of New Jersey reach renewable energy goals outlined in the state’s Energy Master Plan.

If you are considering installing solar photovoltaics on your building, visit the following link for more information: <https://njcleanenergy.com/renewable-energy/programs/susi-program>.

## 8.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities, and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the energy conservation measures (ECMs), ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 9 PROJECT DEVELOPMENT

Energy conservation measures (ECMs) have been identified for your site, and their energy and economic analyses are provided within this LGEA report. Note that some of the identified projects may be mutually exclusive, such as replacing equipment versus upgrading motors or controls. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning that includes the review of multiple bids for project work, incorporates potential operations and maintenance (O&M) cost savings, and maximizes your incentive potential.

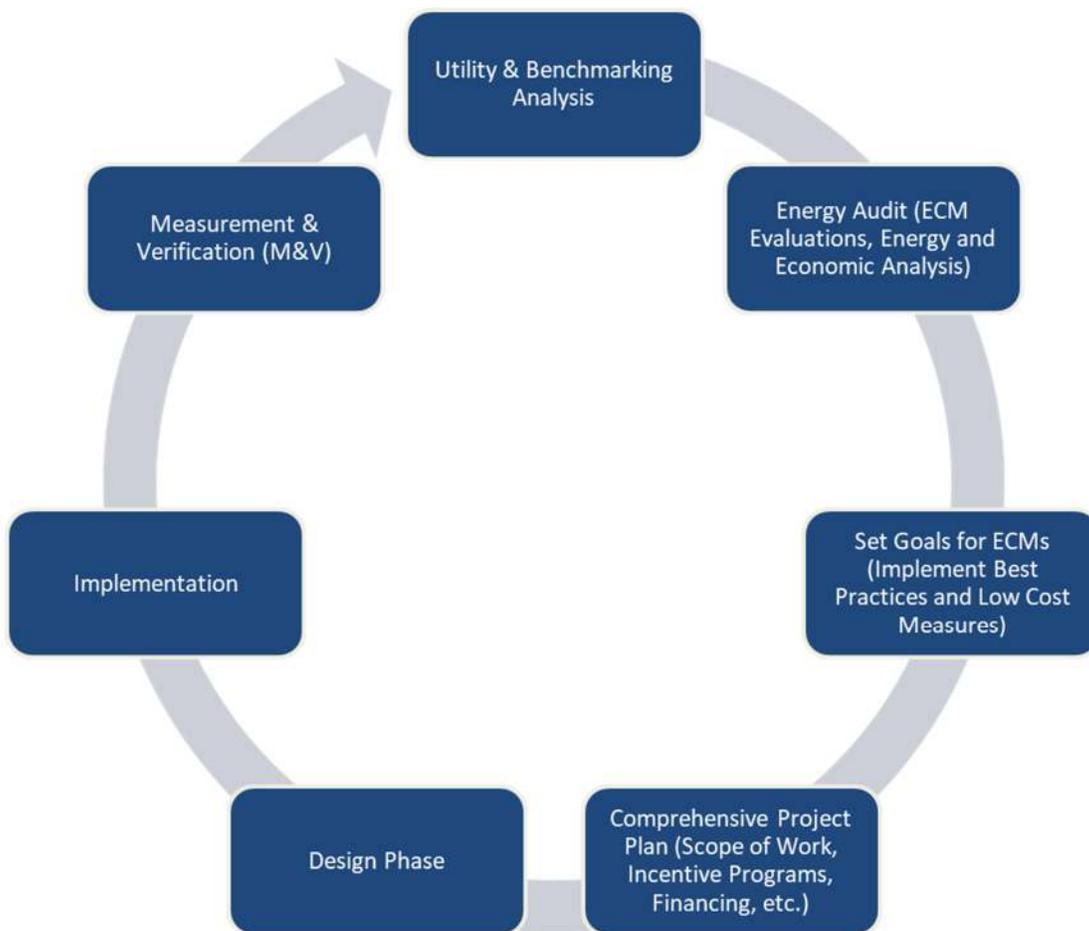


Figure 10 – Project Development Cycle

## 10 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 10.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. Though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>7</sup>.

### 10.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market based and fluctuate monthly. The utility provides basic gas supply service to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>8</sup>.

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<sup>7</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>8</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

# APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

## Lighting Inventory & Recommendations

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Conference - Office - IBSP Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,000	3, 4	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,070	0.2	554	0	\$66	\$416	\$75	5.2
Conference Room - Lifeguards - IBSP Office	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Conference Room - Lifeguards - IBSP Office	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.8	2,930	-1	\$347	\$1,146	\$275	2.5
Corridor - Lifeguard Main - IBSP Office	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Corridor - Lifeguard Main - IBSP Office	11	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	3,000	3, 5	Relamp	Yes	11	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	2,070	0.4	1,424	-1	\$169	\$1,247	\$495	4.5
Corridor - Lifeguard Men - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,000	3, 5	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,070	0.1	277	0	\$33	\$298	\$90	6.3
Electrical - Lifeguard - IBSP Office	1	Incandescent: (1) 60W A19 Screw-In Lamp	Wall Switch	S	60	750	3	Relamp	No	1	LED Lamps: A19 Lamps	Wall Switch	9	750	0.0	42	0	\$5	\$17	\$1	3.3
Garage - IBSP Office	8	Metal Halide: (1) 70W Lamp	Wall Switch	S	95	3,000	1, 4	Fixture Replacement	Yes	8	LED - Fixtures: High-Bay	Occupancy Sensor	21	2,070	0.6	2,125	-1	\$252	\$5,065	\$435	18.4
Locker Room - Mens - IBSP Office	11	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	S	88	3,000	2, 4	Relamp & Reballast	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,070	0.7	2,468	-1	\$292	\$1,026	\$145	3.0
Locker Room - Women - IBSP Office	5	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Occupancy Sensor	S	33	2,500	3	Relamp	No	5	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,500	0.1	220	0	\$26	\$163	\$30	5.1
Locker Room - Women - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	2,500	3	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,500	0.1	182	0	\$22	\$73	\$20	2.5
Locker Room - Women - IBSP Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	2,500	3	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,500	0.2	454	0	\$54	\$183	\$50	2.5
Main Lobby - IBSP Office	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Main Lobby - IBSP Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 5	Relamp	Yes	5	LED - Linear Tubes: (4) 4' Lamps	High/Low Control	58	2,070	0.3	1,221	-1	\$145	\$590	\$275	2.2
Main Lobby - IBSP Office	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	3,000	3, 5	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	2,070	0.1	259	0	\$31	\$370	\$90	9.1
Mechanical - North - IBSP Office	1	Incandescent: (2) 60W A19 Screw-In Lamps	Wall Switch	S	120	750	3	Relamp	No	1	LED Lamps: A19 Lamps	Wall Switch	18	750	0.1	84	0	\$10	\$34	\$2	3.3
Mechanical - Pumps - IBSP Office	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	S	88	750	2	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	750	0.1	49	0	\$6	\$69	\$10	10.2
Mechanical - South - IBSP Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	750	3	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	750	0.2	136	0	\$16	\$183	\$50	8.2
Office - Assistant Superintendent - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.1	488	0	\$58	\$262	\$60	3.5
Office - Captain - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,000	3, 4	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,070	0.1	277	0	\$33	\$189	\$40	4.5
Office - Dispatch - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.1	488	0	\$58	\$262	\$60	3.5
Office - North - IBSP Office	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.4	1,465	-1	\$174	\$708	\$155	3.2
Office - South - IBSP Office	5	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	5	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.3	1,221	-1	\$145	\$635	\$135	3.5
Office - South - IBSP Office	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	3,000	3, 4	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	2,070	0.1	259	0	\$31	\$261	\$40	7.2
Office - Superintendent - IBSP Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.3	977	0	\$116	\$562	\$115	3.9

Location	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Office - Supplies - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	3,000	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,070	0.1	488	0	\$58	\$262	\$60	3.5
Restroom - Female 1 - IBSP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	3,000	3	Relamp	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	3,000	0.0	58	0	\$7	\$18	\$5	1.9
Restroom - Female 1 - IBSP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,000	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,000	0.0	109	0	\$13	\$37	\$10	2.1
Restroom - Male 1 - IBSP Office	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	S	88	3,000	2	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,000	0.1	195	0	\$23	\$69	\$10	2.5
Restroom - Male 1 - IBSP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	3,000	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,000	0.0	109	0	\$13	\$37	\$10	2.1
Restroom - Male Locker - IBSP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	S	62	2,500	3	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,500	0.0	91	0	\$11	\$37	\$10	2.5
Storage - Captain Office - IBSP Office	1	Incandescent: (2) 60W A19 Screw-In Lamps	Wall Switch	S	120	750	3	Relamp	No	1	LED Lamps: A19 Lamps	Wall Switch	18	750	0.1	84	0	\$10	\$34	\$2	3.3
Storage - Conference #1 - IBSP Office	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	750	3, 4	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	518	0.2	183	0	\$22	\$489	\$95	18.2
Storage - Conference #2 - IBSP Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	750	3	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	750	0.1	46	0	\$5	\$73	\$20	9.7
Storage - Merchandise - IBSP Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	750	3, 4	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	518	0.1	122	0	\$14	\$262	\$60	14.0
Exterior Lighting - IBSP Office	3	High-Pressure Sodium: (1) 150W Lamp	Timeclock		188	4,380	1	Fixture Replacement	No	3	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	45	4,380	0.0	1,879	0	\$237	\$1,037	\$150	3.7
Exterior Lighting - IBSP Office	11	High-Pressure Sodium: (1) 50W Lamp	Timeclock		66	4,380	1	Fixture Replacement	No	11	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	15	4,380	0.0	2,457	0	\$310	\$1,822	\$550	4.1
Exterior Lighting - IBSP Office	4	High-Pressure Sodium: (1) 50W Lamp	Timeclock		66	4,380	1	Fixture Replacement	No	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	15	4,380	0.0	894	0	\$113	\$663	\$200	4.1
Exterior Lighting - IBSP Office	2	Metal Halide: (1) 70W Lamp	Timeclock		95	4,380	1	Fixture Replacement	No	2	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	21	4,380	0.0	648	0	\$82	\$412	\$100	3.8
Garage - Lifeguard Garage	8	LED Lamps: (1) 22W Corn Bulb Screw-In Lamp	Wall Switch	S	22	1,250	4	None	Yes	8	LED Lamps: (1) 22W Corn Bulb Screw-In Lamp	Occupancy Sensor	22	863	0.1	75	0	\$9	\$270	\$35	26.4
Exterior Lighting - Lifeguard Garage	1	Incandescent: (1) 60W A19 Screw-In Lamp	Wall Switch		60	4,004	3	Relamp	No	1	LED Lamps: A19 Lamps	Wall Switch	9	4,004	0.0	204	0	\$26	\$17	\$1	0.6

**Motor Inventory & Recommendations**

Location	Area(s)/System(s) Served	Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical - North - IBSP Office	North Office	1	Supply Fan	0.8	70.0%	No			W	2,745		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - North - IBSP Office	South Office	1	Supply Fan	0.8	70.0%	No			W	2,745		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - South - IBSP Office	Lifeguard Locker Rooms	1	Supply Fan	0.8	70.0%	No			W	2,745		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - South - IBSP Office	Lifeguard Office	1	Supply Fan	0.8	70.0%	No			W	2,745		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - South - IBSP Office	Mechanical - South - IBSP Office	1	Exhaust Fan	0.3	62.5%	No			W	2,745		No	62.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - North - IBSP Office	Transfer Pumps	2	Process Pump	3.0	86.5%	No			W	400		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - Pumps - IBSP Office	Transfer Pumps	2	Process Pump	3.0	86.5%	No			W	400		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Garage - Lifeguard Garage	Air Compressor	1	Air Compressor	5.0	87.5%	No	US Motors		W	200		No	87.5%	No		0.0	0	0	\$0	\$0	\$0	0.0

**Packaged HVAC Inventory & Recommendations**

Location	Area(s)/System(s) Served	Existing Conditions									Proposed Conditions								Energy Impact & Financial Analysis						
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical - North - IBSP Office	North Office	1	Forced Air Furnace		76.80		0.96 AFUE	Goodman	GMEC960804CNAB	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - North - IBSP Office	South Office	1	Forced Air Furnace		76.80		0.96 AFUE	Goodman	GMEC960804CNAB	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - South - IBSP Office	Lifeguard Locker Rooms	1	Forced Air Furnace		92.00		0.92 AFUE	ICP	N9MSB1002120C1	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Mechanical - South - IBSP Office	Lifeguard Office	1	Forced Air Furnace		95.00		0.95 AFUE	American Standard	AUH2C100A9V4VAA	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior HVAC - IBSP Office	North Office	1	Split-System	4.00		13.00		Rheem	RA1348AJ1NA	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior HVAC - IBSP Office	South Office	1	Split-System	4.00		13.00			GCGD48S21S2B	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior HVAC - IBSP Office	Lifeguard Locker Rooms	1	Split-System	4.00		13.00		ICP	R2A348GKR2	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Exterior HVAC - IBSP Office	Lifeguard Office	1	Split-System	4.00		14.00		ICP	N4A448CKA101	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Garage - IBSP Office	Garage - IBSP Office	1	Infrared Heater		60.00		0.8 Et			W		No							0.0	0	0	\$0	\$0	\$0	0.0
Garage - Lifeguard Garage	Garage - Lifeguard Garage	2	Infrared Heater		60.00		0.8 Et			W		No							0.0	0	0	\$0	\$0	\$0	0.0

**Pipe Insulation Recommendations**

Location	Area(s)/System(s) Affected	Recommendation Inputs			Energy Impact & Financial Analysis						
		ECM #	Length of Uninsulated Pipe (ft)	Pipe Diameter (in)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical - South - IBSP Office	Domestic Hot Water	6	3	2.00	0.0	0	2	\$35	\$22	\$6	0.4

**DHW Inventory & Recommendations**

Location	Area(s)/System(s) Served	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
		System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical South	Lifeguard Areas	1	Storage Tank Water Heater (> 50 Gal)	AO Smith	BTR 197 119	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Mechanical North	Conference & Offices	1	Storage Tank Water Heater (≤ 50 Gal)	State Industries		W		No						0.0	0	0	\$0	\$0	\$0	0.0

**Low-Flow Device Recommendations**

Location	Recommendation Inputs					Energy Impact & Financial Analysis						
	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Office	7	5	Faucet Aerator (Lavatory)	2.20	0.50	0.0	0	2	\$43	\$36	\$18	0.4
Office	7	2	Faucet Aerator (Lavatory)	2.20	0.50	0.0	278	0	\$35	\$14	\$7	0.2

**Plug Load Inventory**

Existing Conditions						
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified ?	Manufacturer	Model
Office	2	Coffee Machine	500	No		
Office	2	Dehumidifier	480	No		
Office	6	Desktop	120	No		
Office	2	Microwave	1,000	No		
Office	1	Paper Shredder	200	No		
Office	1	Printer (Medium/Small)	450	No		
Office	1	Printer/Copier (Large)	600	No		
Office	2	Refrigerator (Residential)	340	No		
Office	3	Television	224	No		
Office	1	Toaster Oven	600	No		
Office	1	Water Fountain	370	No		
Lifeguard Garage	1	Fan (Portable)	200	No		

# APPENDIX B: ENERGY STAR STATEMENT OF ENERGY PERFORMANCE

Energy use intensity (EUI) is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

## ENERGY STAR® Statement of Energy Performance

LEARN MORE AT [energystar.gov](http://energystar.gov)

# 70

ENERGY STAR®  
Score<sup>1</sup>

### IBSP Office & Lifeguard Garage

Primary Property Type: Office  
Gross Floor Area (ft<sup>2</sup>): 9,581  
Built: 1976

For Year Ending: December 31, 2021  
Date Generated: September 30, 2022

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information			
<b>Property Address</b> IBSP Office & Lifeguard Garage 2401 Central Avenue South Seaside Park Berkeley Township, New Jersey 08752	<b>Property Owner</b> State of New Jersey Island Beach State Park 428 East State Street Trenton, NJ 08625 (609) 940-4129	<b>Primary Contact</b> New Jersey Board of Public Utilities State Energy Services 44 South Clinton Ave Trenton, NJ 08625 (609) 633-9666 BPU.EnergyServices@bpu.nj.gov	
Property ID: 21642174			
Energy Consumption and Energy Use Intensity (EUI)			
<b>Site EUI</b> 51.4 kBtu/ft <sup>2</sup>	<b>Annual Energy by Fuel</b> Electric - Grid (kBtu) 198,714 (40%) Propane (kBtu) 293,498 (60%)	<b>National Median Comparison</b> National Median Site EUI (kBtu/ft <sup>2</sup> ) 68.6 National Median Source EUI (kBtu/ft <sup>2</sup> ) 118.8 % Diff from National Median Source EUI -25%	
<b>Source EUI</b> 89 kBtu/ft <sup>2</sup>	<b>Annual Emissions</b> Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year) 36		

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) - \_\_\_\_\_  
\_\_\_\_\_



Professional Engineer or Registered Architect Stamp (if applicable)

## APPENDIX C: GLOSSARY

TERM	DEFINITION
<b>Blended Rate</b>	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
<b>Btu</b>	<i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
<b>CHP</b>	<i>Combined heat and power</i> . Also referred to as cogeneration.
<b>COP</b>	<i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.
<b>Demand Response</b>	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
<b>DCV</b>	<i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
<b>US DOE</b>	<i>United States Department of Energy</i>
<b>EC Motor</b>	<i>Electronically commutated motor</i>
<b>ECM</b>	<i>Energy conservation measure</i>
<b>EER</b>	<i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.
<b>EUI</b>	<i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
<b>Energy Efficiency</b>	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
<b>ENERGY STAR</b>	ENERGY STAR is the government-backed symbol for energy efficiency. The ENERGY STAR program is managed by the EPA.
<b>EPA</b>	<i>United States Environmental Protection Agency</i>
<b>Generation</b>	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
<b>GHG</b>	<i>Greenhouse gas</i> gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
<b>gpf</b>	<i>Gallons per flush</i>

<b>gpm</b>	<i>Gallon per minute</i>
<b>HID</b>	<i>High intensity discharge</i> : high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
<b>hp</b>	<i>Horsepower</i>
<b>HPS</b>	<i>High-pressure sodium</i> : a type of HID lamp.
<b>HSPF</b>	<i>Heating seasonal performance factor</i> : a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
<b>HVAC</b>	<i>Heating, ventilating, and air conditioning</i>
<b>IHP 2014</b>	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
<b>IPLV</b>	<i>Integrated part load value</i> : a measure of the part load efficiency usually applied to chillers.
<b>kBtu</b>	One thousand British thermal units
<b>kW</b>	<i>Kilowatt</i> : equal to 1,000 Watts.
<b>kWh</b>	<i>Kilowatt-hour</i> : 1,000 Watts of power expended over one hour.
<b>LED</b>	<i>Light emitting diode</i> : a high-efficiency source of light with a long lamp life.
<b>LGEA</b>	<i>Local Government Energy Audit</i>
<b>Load</b>	The total power a building or system is using at any given time.
<b>Measure</b>	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
<b>MH</b>	<i>Metal halide</i> : a type of HID lamp.
<b>MBh</b>	<i>Thousand Btu per hour</i>
<b>MBtu</b>	<i>One thousand British thermal units</i>
<b>MMBtu</b>	<i>One million British thermal units</i>
<b>MV</b>	<i>Mercury Vapor</i> : a type of HID lamp.
<b>NJBPU</b>	<i>New Jersey Board of Public Utilities</i>
<b>NJCEP</b>	<i>New Jersey's Clean Energy Program</i> : NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money, and the environment.
<b>psig</b>	Pounds per square inch gauge
<b>Plug Load</b>	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
<b>PV</b>	<i>Photovoltaic</i> : refers to an electronic device capable of converting incident light directly into electricity (direct current).

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<b>SEER</b>	<i>Seasonal energy efficiency ratio</i> : a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
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<b>SEP</b>	<i>Statement of energy performance</i> : a summary document from the ENERGY STAR Portfolio Manager.
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<b>Simple Payback</b>	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
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<b>SREC</b>	<i>Solar renewable energy credit</i> : a credit you can earn from the state for energy produced from a photovoltaic array.
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<b>TREC</b>	<i>Transition Incentive Renewable Energy Certificate</i> : a factorized renewable energy certificate you can earn from the state for energy produced from a photovoltaic array.
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<b>T5, T8, T12</b>	A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.
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<b>Temperature Setpoint</b>	The temperature at which a temperature regulating device (thermostat, for example) has been set.
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<b>therm</b>	100,000 Btu. Typically used as a measure of natural gas consumption.
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<b>tons</b>	A unit of cooling capacity equal to 12,000 Btu/hr.
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<b>Turnkey</b>	Provision of a complete product or service that is ready for immediate use.
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<b>VAV</b>	<i>Variable air volume</i>
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<b>VFD</b>	<i>Variable frequency drive</i> : a controller used to vary the speed of an electric motor.
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<b>WaterSense®</b>	The symbol for water efficiency. The WaterSense® program is managed by the EPA.
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<b>Watt (W)</b>	Unit of power commonly used to measure electricity use.
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