



**New Jersey's Clean Energy Program Report
Submitted to the
New Jersey Board of Public Utilities**

5QFY20 Final Report

**Reporting Period:
July 1, 2019 through September 30, 2020**

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I. Executive Summary

This document reports the results of New Jersey’s Clean Energy Program (“NJCEP”), administered by the New Jersey Board of Public Utilities’ (the “Board” or “NJBPU”) Division of Clean Energy (“DCE”). Included are financial, tracking metric, energy saving/generation, and emission reduction data for the statewide energy efficiency and renewable energy programs. This report captures the progress of the clean energy programs in place during the period from July 1, 2019 through September 30, 2020, also referred to as 5QFY20.¹

In its role as NJCEP Program Administrator, TRC Energy Services (“TRC”), a division of TRC Environmental Corp., and members of its team” including CLEAResult, manage the majority of the NJCEP programs and report on the activities of the DCE, NJ Economic Development Authority, and six of New Jersey’s investor-owned electric and natural gas utilities as related to their involvement in the operation of the Comfort Partners low-income program.

Section III of this report includes detailed worksheets showing:

1. Expenditures compared to budgets for each program
2. Expenditures broken down by the following specific expense categories:
 - a. Administration and Program Development
 - b. Sales, Call Centers, Marketing, and Website
 - c. Training
 - d. Rebates, Grants, and Other Direct Incentives
 - e. Rebate Processing, Inspections, and Other Quality Control
 - f. Evaluation and Related Research
3. Metric tracking results from implementation of any given program
4. Annual electric and gas energy savings compared to annual goals
5. Annual and lifetime:
 - a. electric and natural gas energy savings and demand reductions
 - b. CHP and fuel cell electric capacity and generation
 - c. renewable energy capacity and generation
6. Annual and lifetime emissions reductions for Carbon Dioxide (CO₂), Nitric Oxide (NO_x), Sulfur Dioxide (SO₂), and Mercury (Hg)

The tables presented below summarize the program results reported in more detail in Section III. Table 1 (below) includes program budgets, actual spending, and commitments for the energy efficiency programs, renewable energy programs, distributed energy resources (“DER”) programs, EDA programs, and Division of Clean Energy program administration costs. Committed expenditures in Tables 1-5 represent firm commitments that existed as of September 30, 2020 for incentives that will be paid upon project completion, which for certain programs, such as Pay-for-Performance and Residential New Construction, could be up to two years after the commitment is made. Committed expenses are paid out of the budget in the year the project is completed.

¹ The State FY20 was extended through September 30, 2020 due to the COVID 19 epidemic.

Table 1: Budgets and Expenditures

Summary of Budget and Expenditures Statewide: 5QFY20 (7/1/19 - 09/30/20)				
	Budget	Actual	Expenses Committed	Total
Energy Efficiency (EE)	\$380,237,257.27	\$210,881,033.64	\$139,468,037.25	\$350,349,070.89
Distributed Energy Resources	\$22,953,909.11	\$3,492,530.97	\$17,586,331.44	\$21,078,862.41
Renewable Energy Programs	\$6,834,010.46	\$4,708,439.46	\$538,701.16	\$5,247,140.62
EDA Programs	\$113,236.20	\$112,673.60	\$0.00	\$112,673.60
Planning & Administration	\$23,570,541.96	\$10,534,246.42	\$6,428,988.31	\$16,963,234.73
BPU Initiatives	\$24,050,000.00	\$11,720,274.71	\$1,982,701.00	\$13,702,975.71
Total	\$457,758,955.00	\$241,449,198.80	\$166,004,759.16	\$407,453,957.96

Table 2 (below) includes program budgets and YTD spending and outstanding commitments for the energy efficiency programs.

Table 2: Energy Efficiency Program Budgets and YTD Expenses

Summary of Energy Efficiency Program Budgets and YTD Expenditures Statewide: 5QFY20 (7/1/19 - 09/30/20)				
Program	Budget	Expenses Actual	Expenses Committed	Total
RESIDENTIAL PROGRAMS				
Existing Homes	\$36,389,970.96	\$31,945,694.42	\$4,334,414.36	\$36,280,108.78
<i>Residential HVAC - Electric & Gas</i>	\$11,398,779.20	\$11,353,888.27	\$0.00	\$11,353,888.27
<i>Home Performance with Energy Star</i>	\$24,991,191.76	\$20,591,806.15	\$4,334,414.36	\$24,926,220.51
Residential New Construction	\$17,384,371.82	\$12,604,420.81	\$4,727,228.48	\$17,331,649.29
Energy Efficient Products	\$29,679,885.92	\$27,098,717.04	\$0.00	\$27,098,717.04
Sub-Total: Residential Programs	\$83,454,228.70	\$71,648,832.27	\$9,061,642.84	\$80,710,475.11
RESIDENTIAL LOW INCOME				
Comfort Partners	\$45,500,000.00	\$30,374,214.44	\$8,616,227.66	\$38,990,442.10
Sub-Total: Residential Low Income	\$45,500,000.00	\$30,374,214.44	\$8,616,227.66	\$38,990,442.10
COMMERCIAL & INDUSTRIAL PROGRAMS				
Commercial & Industrial Buildings	\$145,833,490.07	\$73,341,224.82	\$71,163,323.89	\$144,504,548.71
<i>Commercial & Industrial New Construction</i>	\$2,322,242.60	\$1,851,798.20	\$426,047.24	\$2,277,845.44
<i>Commercial & Industrial Retrofit</i>	\$73,156,418.86	\$44,634,892.80	\$27,983,118.73	\$72,618,011.53
<i>Pay-for-Performance New Construction</i>	\$12,409,973.26	\$5,527,286.93	\$6,834,300.24	\$12,361,587.17
<i>Pay-for-Performance</i>	\$30,740,220.12	\$11,034,301.06	\$19,583,009.84	\$30,617,310.90
<i>Customer Commercial & Industrial Pilot</i>	\$2,668,636.47	\$1,114,354.71	\$1,420,491.89	\$2,534,846.60
<i>Large Energy Users Program</i>	\$24,535,998.76	\$9,178,591.12	\$14,916,355.95	\$24,094,947.07
Local Government Energy Audit	\$4,838,266.97	\$3,379,987.97	\$1,120,479.86	\$4,500,467.83
Direct Install	\$44,022,398.09	\$27,434,914.22	\$15,433,271.12	\$42,868,185.34
Sub-Total: C&I Programs	\$194,694,155.13	\$104,156,127.01	\$87,717,074.87	\$191,873,201.88
State Facilities Initiative	\$56,588,873.44	\$4,701,859.92	\$34,073,091.88	\$38,774,951.80
TOTAL Energy Efficiency Programs	\$380,237,257.27	\$210,881,033.64	\$139,468,037.25	\$350,349,070.89

Table 3 (below) includes program budgets, and YTD spending and outstanding commitments for the DER programs.

Table 3: Distributed Energy Resources Budget and YTD Expenses

Summary of Distributed Energy Resources Program Budgets and YTD Expenditures Statewide: 5QFY20 (7/1/19 - 09/30/20)				
Program	Budget	Actual	Expenses Committed	Total
DISTRIBUTED ENERGY RESOURCES				
CHP-Fuel Cell: Large and Small	\$21,363,946.83	\$3,408,809.40	\$16,086,331.44	\$19,495,140.84
Fuel Cell	\$1,589,962.28	\$83,721.57	\$1,500,000.00	\$1,583,721.57
TOTAL CHP-Fuel Cell Programs	\$22,953,909.11	\$3,492,530.97	\$17,586,331.44	\$21,078,862.41

Table 4 (below) includes program budgets and YTD spending and outstanding commitments for the renewable energy programs.

Table 4: Renewable Energy Program Budgets and YTD Expenses

Summary of Renewable Program Budgets and YTD Expenditures Statewide: 5QFY20 (7/1/19 - 09/30/20)				
Program	Budget	Actual	Expenses Committed	Total
RENEWABLE PROGRAMS				
Offshore Wind	\$4,369,975.48	\$2,422,898.52	\$538,701.16	\$2,961,599.68
Renewable Energy Incentive Program	\$2,464,034.98	\$2,285,540.94	\$0.00	\$2,285,540.94
TOTAL Renewable Energy Programs	\$6,834,010.46	\$4,708,439.46	\$538,701.16	\$5,247,140.62

Table 5 (below) includes program budgets and YTD spending for the EDA programs.

Table 5: EDA Program Budgets and YTD Expenses

Summary of EDA Program Budgets and YTD Expenditures Statewide: 5QFY20 (7/1/19 - 09/30/20)				
Program	Budget	Actual	Expenses Committed	Total
EDA PROGRAMS				
EDA Programs Admin	\$113,236.20	\$112,673.60	\$0.00	\$112,673.60
TOTAL EDA Programs	\$113,236.20	\$112,673.60	\$0.00	\$112,673.60

The Division of Clean Energy strives to minimize administration costs, thereby maximizing the percentage of funding spent on direct incentives for the installation of energy efficiency and renewable energy measures. Table 6 (below) compares the DCE's expenditures with its approved budget for program administration.

Table 6: NJCEP Administration

Summary of NJCEP Planning & Administration Statewide: 5QFY20 (7/1/19 - 09/30/20)				
Program	Budget	Actual	Expenses Committed	Total
Program Administration				
BPU Program Administration	\$4,443,750.00	\$3,101,657.06	\$0.00	\$3,101,657.06
Sub-Total: BPU Program Administration	\$4,443,750.00	\$3,101,657.06	\$0.00	\$3,101,657.06
MARKETING				
Marketing Contract	\$4,400,000.00	\$445,541.43	\$3,554,459.00	\$4,000,000.43
Sub-Total: Marketing	\$4,400,000.00	\$445,541.43	\$3,554,459.00	\$4,000,000.43
Program Evaluation/Analysis				
Program Evaluation	\$6,895,942.96	\$954,937.15	\$1,902,355.14	\$2,857,292.29
Research and Analysis	\$164,080.00	\$0.00	\$0.00	\$0.00
Sub-Total: Program Evaluation/Analysis	\$7,060,022.96	\$954,937.15	\$1,902,355.14	\$2,857,292.29
OUTREACH AND EDUCATION				
Sustainable Jersey	\$867,085.00	\$380,119.99	\$486,965.01	\$867,085.00
NJIT CE Learning Center	\$691,583.40	\$305,288.17	\$230,209.16	\$535,497.33
Conference	\$750,000.00	\$50,000.00	\$255,000.00	\$305,000.00
Outreach, Website, Other	\$5,256,100.60	\$5,247,248.62	\$0.00	\$5,247,248.62
Sub-Total: Outreach and Education	\$7,564,769.00	\$5,982,656.78	\$972,174.17	\$6,954,830.95
SPONSORSHIPS				
Sponsorships	\$102,000.00	\$49,454.00	\$0.00	\$49,454.00
Sub-Total: Sponsorships	\$102,000.00	\$49,454.00	\$0.00	\$49,454.00
TOTAL NJCEP Administration	\$23,570,541.96	\$10,534,246.42	\$6,428,988.31	\$16,963,234.73

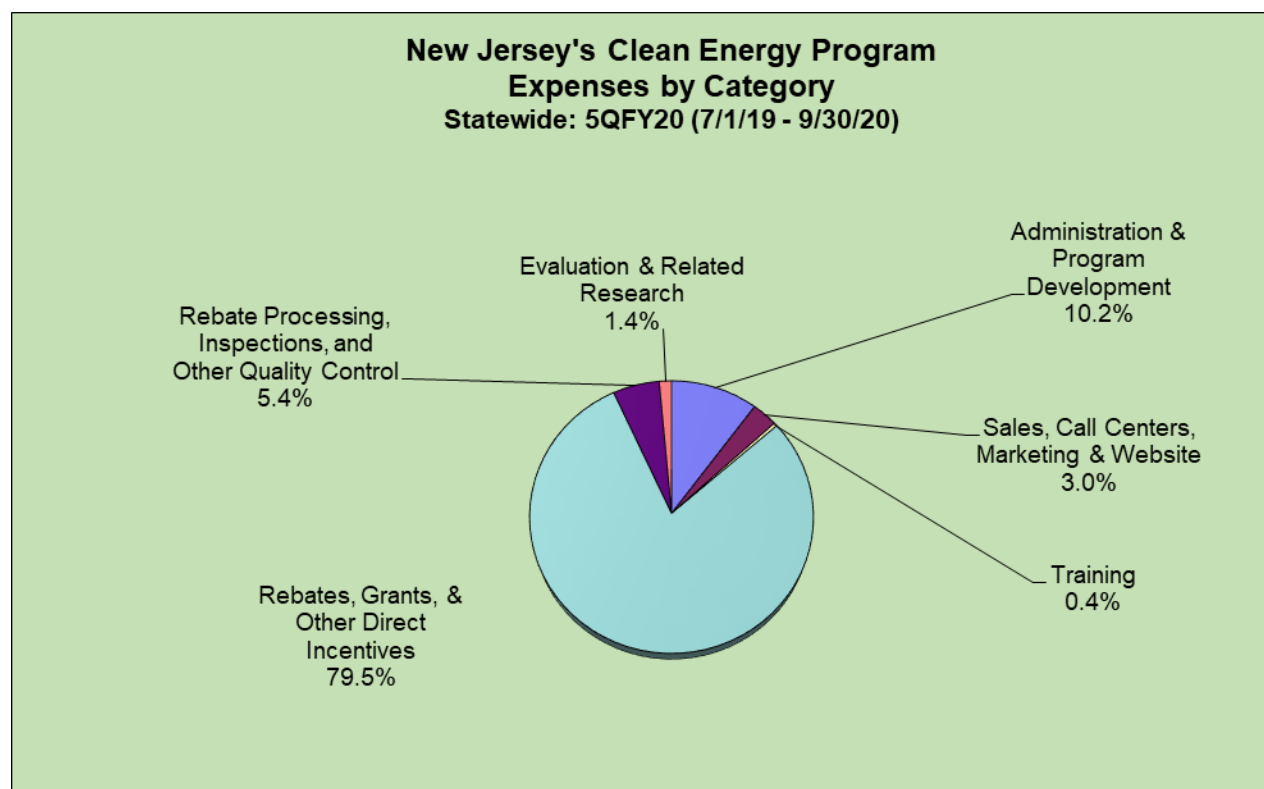
Summary of BPU Initiatives Statewide: 5QFY20 (7/1/19 - 09/30/20)				
Program	Budget	Actual	Expenses Committed	Total
Community Energy Grants	\$100,000.00	\$0.00	\$40,000.00	\$40,000.00
Electric Vehicles	\$15,700,000.00	\$11,720,274.71	\$1,942,701.00	\$13,662,975.71
NJ Wind	\$4,500,000.00	\$0.00	\$0.00	\$0.00
R&D Energy Tech Hub	\$1,250,000.00	\$0.00	\$0.00	\$0.00
Workforce Development	\$2,500,000.00	\$0.00	\$0.00	\$0.00
TOTAL BPU Initiatives	\$24,050,000.00	\$11,720,274.71	\$1,982,701.00	\$13,702,975.71

In FY20, the BPU approved “enhanced incentives” for certain customers, including: customers located in an Urban Enterprise Zone (“UEZ”); customers located in an Opportunity Zone (“OZ”); low to moderate income customers, including those living in “affordable housing”²; K-12 public schools; and municipal and county entities. Table 7 (below) includes data for customers eligible for an enhanced incentive.

Table 7: Enhanced Incentives

New Jersey's Clean Energy Program Enhanced Incentives - Total Reporting Period: 07/01/2019 through 09/30/2020									
	Total Number of Projects Paid	Total Number of Projects Committed	Base Incentives Paid	Enhanced Incentives Paid	Total Incentives Paid	Base Incentives Committed	Enhanced Incentives Committed	Total Incentives Committed	Total Incentives Paid & Committed
TOTAL Residential Programs	952	57	\$1,473,380.94	\$749,350.00	\$2,222,730.94	\$300,860.20	\$44,000.00	\$344,860.20	\$2,567,591.14
TOTAL Commercial & Industrial Buildings	1,601	1,061	\$16,710,721.03	\$12,232,528.23	\$28,943,249.26	\$19,742,400.34	\$11,547,533.94	\$31,289,934.28	\$60,233,183.54
TOTAL NJCEP (ENHANCED INCENTIVES)	2,553	1,118	\$18,184,101.97	\$12,981,878.23	\$31,165,980.20	\$20,043,260.54	\$11,591,533.94	\$31,634,794.48	\$62,800,774.68

Table 8: Expenditures by Expense Category



As shown in Table 8 (above), 79.5% of 5QFY20 program expenditures were for rebates, grants, and other incentives. This includes rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any NJCEP grant.

² Affordable Housing is defined as any housing that an official document identifies as participating in a federal, state, or local affordable housing program, including, by way of example only, the New Jersey Department of Community Affairs listing of Affordable Housing available here, <https://www.state.nj.us/dca/divisions/codes/publications/developments.html>, as well as official documents showing identification by the documents regarding New Jersey Housing and Mortgage Finance Agency, United States Low Income Housing Tax Credit (“LIHTC”), and United States Housing and Urban Development (“HUD”).

The worksheets provided in Section III include detailed energy savings data, CHP-Fuel Cell generation data, and renewable energy generation data by program. The annual and lifetime savings/generation data are for measures installed from July 1, 2019 through September 30, 2020. Savings include reductions in electric energy and natural gas usage, as well as reductions in electric capacity requirements. CHP-Fuel Cell and renewable energy generation include both electric generation and capacity.

Annual savings/generation is equal to the annual savings/generation of any measure installed from July 1, 2019 through September 30, 2020. The lifetime savings/generation is the expected savings/generation over the expected life of these measures. Measure lives range from 15 years for certain lighting, such as LEDs, to 25 years for renewable energy systems and new home measures.

Table 9 (below) summarizes annual and lifetime energy savings, CHP-Fuel Cell generation, and renewable energy generation from measures installed from July 1, 2019 through September 30, 2020.

Table 9: Energy Savings/Energy Capacity and Generation

Summary of Energy Savings/Energy Capacity and Generation Statewide: 5QFY20 (7/1/19 - 09/30/20)			
	<u>Actual</u>	<u>Committed</u>	<u>Total</u>
<u>Demand</u>			
kW Reduced			
Energy Efficiency	121,155	50,014	171,170
CHP-Fuel Cell	0	5,829	5,829
kW Installed (Capacity)			
Renewable Energy	805,271	NA	805,271
CHP-Fuel Cell	951	21,429	22,380
<u>Annual</u>			
MWh Saved			
Energy Efficiency	940,239	268,888	1,209,127
CHP-Fuel Cell	908	22,564	23,472
MMBtu Saved			
Energy Efficiency	669,541	611,767	1,281,308
CHP-Fuel Cell	21,401	321,875	343,276
MWh Generated			
Renewable Energy	966,325	NA	966,325
CHP-Fuel Cell	7,000	155,172	162,172
<u>Lifetime</u>			
MWh Saved			
Energy Efficiency	13,883,405	4,046,587	17,929,992
CHP-Fuel Cell	13,623	440,204	453,827
MMBtu Saved			
Energy Efficiency	11,790,449	9,896,421	21,686,870
CHP-Fuel Cell	321,017	6,160,624	6,481,641
MWh Generated			
Renewable Energy	24,158,125	NA	24,158,125
CHP-Fuel Cell	105,007	2,991,219	3,096,226

Reducing electric and natural gas usage and generating electricity using renewable sources of electricity reduces the greenhouse gases that would have been emitted if the saved electricity or natural gas was otherwise used or if the electricity was generated on the electric grid. CHP-Fuel Cell projects also reduce greenhouse gas emissions, since they tend to use cleaner technologies that produce fewer emissions than if the electricity was generated by the grid. Table 10 (below) summarizes the emission reductions that result from the installation of program measures.

Table 10: Annual Emissions Reductions

Summary of Annual Emissions Reductions Statewide: 5QFY20 (7/1/19 - 09/30/20)	
	All Programs
<u>CO2 (Metric Tons)</u>	
Energy Efficiency	587,784
CHP-Fuel Cell	2,121
Renewable Energy	567,496
Total	<u>1,157,401</u>
<u>NOX (Metric Tons)</u>	
Energy Efficiency	383
CHP-Fuel Cell	3.14
Renewable Energy	365
Total	<u>750</u>
<u>SO2 (Metric Tons)</u>	
Energy Efficiency	286
CHP-Fuel Cell	2.39
Renewable Energy	294
Total	<u>583</u>
<u>Hg (Grams)</u>	
Energy Efficiency	1,034
CHP-Fuel Cell	1.00
Renewable Energy	1,063
Total	<u>2,098</u>

Additional information about New Jersey's Clean Energy Program can be found at www.njcleanenergy.com.

II. Introduction

This document reports the results of New Jersey’s Clean Energy Program for FY20. With its 2001 Comprehensive Resource Analysis (“CRA”) Order, the Board required the implementation of new energy efficiency programs to replace existing demand side management (“DSM”) programs and the development of programs to foster new clean energy resources, such as those provided by renewable energy sources. Starting in 2007 and through 2015, the programs were managed by the DCE primarily through contracts with Honeywell Utility Solutions (“Honeywell”) and TRC. Starting in 2016, the programs were managed by the DCE through the NJCEP Program Administrator contract awarded to TRC and members of its implementation team, including CLEAResult.

Included in this report are financial, tracking metric, energy savings, and emissions reduction data for the energy efficiency and renewable energy programs managed by the TRC team, as well as New Jersey’s six investor-owned electric and natural gas utilities, which continue to manage the Comfort Partners low-income program, i.e., Atlantic City Electric Company (“ACE”), Jersey Central Power & Light Co. (“JCP&L”), New Jersey Natural Gas Co. (“NJNG”), Elizabethtown Gas Co. (“E-Town”), Public Service Electric & Gas Co. (“PSE&G”), and South Jersey Gas Co. (“SJG”), by the NJ Economic Development Authority, and by the DCE.

This report presents program results for the period from July 1, 2019 through September 30, 2020, also referred to as 5QFY20. The data worksheets included in Section III have been formatted to reflect the Board’s actions in adding, deleting, or modifying the lineup of programs offered through that time. Program financial results for the period are measured against those budgets.

The Board approved the following FY20 Clean Energy Programs:

RESIDENTIAL ENERGY EFFICIENCY PROGRAMS

Existing Homes
Residential New Construction
Energy Efficient Products

RESIDENTIAL LOW-INCOME PROGRAM

Comfort Partners

COMMERCIAL AND INDUSTRIAL (“C&I”) ENERGY EFFICIENCY PROGRAMS

Commercial & Industrial Buildings
Direct Install
Local Government Energy Audit
State Facilities Initiative

RENEWABLE ENERGY PROGRAMS

Offshore Wind
Community Solar
Renewable Energy Incentive Program (“REIP”)

DISTRIBUTED ENERGY RESOURCES

Combined Heat and Power
Renewable Energy Storage
Fuel Cell
Microgrids

EDA PROGRAMS

Edison Innovation Clean Energy Manufacturing Fund (“CEMF”)

PLANNING & ADMINISTRATION

BPU Program Administration (includes staff salaries)
Marketing – Program Evaluation & Analysis
Outreach & Education
Sponsorships

BPU INITIATIVES

Community Grants
Storage
Electric Vehicles
NJ Wind
R&D Energy Tech Hub
Workforce Development
Curriculum

Following are detailed reporting data worksheets that support the expense and metric tracking results.

Section III

5QFY20 Reporting Data Worksheets

The following tables provide cumulative information regarding various aspects of New Jersey's Clean Energy Program for the third Quarter of FY20, i.e., from July 1, 2019 through September 30, 2020. This data has been compiled by NJCEP's current Program Administrator, TRC, using the NJCEP's Information Management System ("IMS"), a custom data tracking application administered and maintained by TRC.

Reported data includes: (1) expenses and commitments compared to approved budgets, (2) expenses by cost category, (3) electric savings, generation, and gas and other fuel savings compared to goals, (4) electric savings, generation, and gas and other fuel saving quantities, (5) calculated emissions reductions, and (6) metrics. All data is associated with NJCEP activity during the reporting period.

New Jersey's Clean Energy Program
Detailed Expense Data for Reporting Year

Statewide Summary - New Jersey's Clean Energy Program Reporting Period: 07/01/2019 thru 09/30/2020	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program							
Energy Efficiency Programs	\$210,881,033.64	\$18,548,983.00	\$1,443,127.53	\$966,160.99	\$178,180,503.86	\$11,675,628.26	\$66,630.00
Distributed Energy Resources	\$3,492,530.97	\$809,935.50	\$54,383.70	\$0.00	\$2,387,376.06	\$240,835.71	\$0.00
Renewable Energy Programs	\$4,708,439.46	\$1,011,619.08	\$54,383.70	\$0.00	\$0.00	\$1,219,538.16	\$2,422,898.52
EDA Programs	\$112,673.60	\$112,673.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Planning and Administration	\$10,534,246.42	\$3,101,657.06	\$5,742,790.05	\$0.00	\$734,862.16	\$0.00	\$954,937.15
BPU Initiatives	\$11,720,274.71	\$1,057,299.71	\$0.00	\$0.00	\$10,662,975.00	\$0.00	\$0.00
TOTAL	\$241,449,198.80	\$24,642,167.95	\$7,294,684.98	\$966,160.99	\$191,965,717.08	\$13,136,002.13	\$3,444,465.67
Percent of Total	100.00%	10.21%	3.02%	0.40%	79.51%	5.44%	1.43%

Statewide Summary - Energy Efficiency Programs Reporting Period: 07/01/2019 thru 09/30/2020	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program							
Residential Energy Efficiency Programs							
<i>Existing Homes</i>							
Residential HVAC - Electric & Gas	\$11,353,888.27	\$1,910,618.62	\$54,383.55	\$274,500.00	\$8,280,546.11	\$833,839.99	\$0.00
Home Performance with Energy Star	\$20,591,806.15	\$1,706,333.58	\$54,383.70	\$159,000.00	\$16,951,723.53	\$1,720,365.34	\$0.00
Residential New Construction	\$12,604,420.81	\$1,953,896.87	\$54,383.55	\$4,500.00	\$9,600,584.56	\$991,055.83	\$0.00
Energy Efficient Products	\$27,098,717.04	\$1,254,342.32	\$54,383.70	\$0.00	\$22,426,482.43	\$3,363,508.59	\$0.00
Sub-Total: Residential Energy Efficiency Programs	\$71,648,832.27	\$6,825,191.39	\$217,534.50	\$438,000.00	\$57,259,336.63	\$6,908,769.75	\$0.00
Residential Low Income							
Comfort Partners	\$30,374,214.44	\$2,304,044.13	\$790,523.73	\$520,160.99	\$25,543,174.40	\$1,149,681.19	\$66,630.00
Sub-Total: Residential Low Income	\$30,374,214.44	\$2,304,044.13	\$790,523.73	\$520,160.99	\$25,543,174.40	\$1,149,681.19	\$66,630.00
C & I Energy Efficiency Programs							
<i>C&I Buildings</i>							
C&I New Construction	\$1,851,798.20	\$1,171,380.04	\$54,383.70	\$0.00	\$587,745.16	\$38,289.30	\$0.00
C&I Retrofit	\$44,634,892.80	\$1,936,226.16	\$54,383.55	\$8,000.00	\$40,339,269.82	\$2,297,013.27	\$0.00
Pay-for-Performance New Construction	\$5,527,286.93	\$1,199,878.08	\$54,383.70	\$0.00	\$4,201,979.27	\$71,045.88	\$0.00
Pay-for-Performance	\$11,034,301.06	\$1,384,170.64	\$54,383.70	\$0.00	\$9,092,370.00	\$503,376.72	\$0.00
Custom C&I Pilot	\$1,114,354.71	\$154,104.92	\$54,383.55	\$0.00	\$822,484.35	\$83,381.89	\$0.00
Large Energy Users Program	\$9,178,591.12	\$1,225,574.99	\$54,383.70	\$0.00	\$7,794,574.70	\$104,057.73	\$0.00
Local Government Energy Audit	\$3,379,987.97	\$1,124,549.28	\$54,383.70	\$0.00	\$1,882,858.89	\$318,196.10	\$0.00
Direct Install	\$27,434,914.22	\$1,223,863.37	\$54,383.70	\$0.00	\$25,954,850.72	\$201,816.43	\$0.00
Sub-Total: C & I Energy Efficiency Programs	\$104,156,127.01	\$9,419,747.48	\$435,069.30	\$8,000.00	\$90,676,132.91	\$3,617,177.32	\$0.00
State Facilities Initiative							
State Facilities Initiative	\$4,701,859.92	\$0.00	\$0.00	\$0.00	\$4,701,859.92	\$0.00	\$0.00
Sub-Total: State Facilities Initiative	\$4,701,859.92	\$0.00	\$0.00	\$0.00	\$4,701,859.92	\$0.00	\$0.00
TOTAL	\$210,881,033.64	\$18,548,983.00	\$1,443,127.53	\$966,160.99	\$178,180,503.86	\$11,675,628.26	\$66,630.00
Percent of Total	100.00%	8.80%	0.68%	0.46%	84.49%	5.54%	0.03%

Statewide Summary - Distributed Energy Resources Reporting Period: 07/01/2019 thru 09/30/2020		Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program								
CHP		\$3,408,809.40	\$809,935.50	\$54,383.70	\$0.00	\$2,387,376.06	\$157,114.14	\$0.00
Fuel Cell		\$83,721.57	\$0.00	\$0.00	\$0.00	\$0.00	\$83,721.57	\$0.00
TOTAL		\$3,492,530.97	\$809,935.50	\$54,383.70	\$0.00	\$2,387,376.06	\$240,835.71	\$0.00
Percent of Total		100.00%	23.19%	1.56%	0.00%	68.36%	6.90%	0.00%

Statewide Summary - Renewable Energy Programs Reporting Period: 07/01/2019 thru 09/30/2020		Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program								
Offshore Wind		\$2,422,898.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,422,898.52
Solar Programs		\$2,285,540.94	\$1,011,619.08	\$54,383.70	\$0.00	\$0.00	\$1,219,538.16	\$0.00
TOTAL		\$4,708,439.46	\$1,011,619.08	\$54,383.70	\$0.00	\$0.00	\$1,219,538.16	\$2,422,898.52
Percent of Total		100.00%	21.49%	1.16%	0.00%	0.00%	25.90%	51.46%

Statewide Summary - EDA Programs Reporting Period: 07/01/2019 thru 09/30/2020		Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program								
EDA Programs Admin		\$112,673.60	\$112,673.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL		\$112,673.60	\$112,673.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Percent of Total		100.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Statewide Summary - Planning and Administration Reporting Period: 07/01/2019 thru 09/30/2020		Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program								
BPU Program Administration								
BPU Program Administration		\$3,101,657.06	\$3,101,657.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: BPU Program Administration		\$3,101,657.06	\$3,101,657.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Marketing								
Marketing Contract		\$445,541.43	\$0.00	\$445,541.43	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Marketing		\$445,541.43	\$0.00	\$445,541.43	\$0.00	\$0.00	\$0.00	\$0.00
Program Evaluation/Analysis								
Program Evaluation		\$954,937.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$954,937.15
Research and Analysis		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Program Evaluation/Analysis		\$954,937.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$954,937.15
Outreach and Education								
Sustainable Jersey		\$380,119.99	\$0.00	\$0.00	\$0.00	\$380,119.99	\$0.00	\$0.00
NJIT Learning Center		\$305,288.17	\$0.00	\$0.00	\$0.00	\$305,288.17	\$0.00	\$0.00
Conference		\$50,000.00	\$0.00	\$50,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Outreach, Website, Other		\$5,247,248.62	\$0.00	\$5,247,248.62	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Outreach and Education		\$5,982,656.78	\$0.00	\$5,297,248.62	\$0.00	\$685,408.16	\$0.00	\$0.00
Sponsorships								
Sponsorships		\$49,454.00	\$0.00	\$0.00	\$0.00	\$49,454.00	\$0.00	\$0.00
Sub-Total: Sponsorships		\$49,454.00	\$0.00	\$0.00	\$0.00	\$49,454.00	\$0.00	\$0.00
TOTAL		\$10,534,246.42	\$3,101,657.06	\$5,742,790.05	\$0.00	\$734,862.16	\$0.00	\$954,937.15
Percent of Total		100.00%	29.44%	54.52%	0.00%	6.98%	0.00%	9.07%

Statewide Summary - BPU Initiatives Reporting Period: 07/01/2019 thru 09/30/2020 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Community Energy Grants							
Community Energy Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Community Energy Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Storage							
Storage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Storage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Electric Vehicles							
Charge Up New Jersey	\$1,057,299.71	\$1,057,299.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Plug In EV Incentive Fund	\$10,662,975.00	\$0.00	\$0.00	\$0.00	\$10,662,975.00	\$0.00	\$0.00
Sub-Total: Electric Vehicles	\$11,720,274.71	\$1,057,299.71	\$0.00	\$0.00	\$10,662,975.00	\$0.00	\$0.00
NJ Wind							
NJ Wind	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: NJ Wind	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
R&D Energy Tech Hub							
R&D Energy Tech Hub	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: R&D Energy Tech Hub	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Workforce Development							
Workforce Development	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Workforce Development	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Curriculum							
Curriculum	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Curriculum	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$11,720,274.71	\$1,057,299.71	\$0.00	\$0.00	\$10,662,975.00	\$0.00	\$0.00
Percent of Total	100.00%	9.02%	0.00%	0.00%	90.98%	0.00%	0.00%

New Jersey's Clean Energy Program

Electric Savings vs. Goals

Reporting Period: 07/01/2019 thru 09/30/2020

Program	Peak Demand Savings			Annual Energy Savings			Lifetime Energy Savings		
	YTD Goal	Actual YTD	Actual YTD as % of Goal	YTD Goal	Actual YTD	Actual YTD as % of Goal	YTD Goal	Actual YTD	Actual YTD as % of Goal
Program	kW	kW	%	MWh	MWh	%	MWh	MWh	%
Energy Efficiency Programs									
Residential Energy Efficiency Programs									
Existing Homes	4,047	3,261	81%	6,990	5,205	74%	112,977	82,085	73%
Residential HVAC - Electric & Gas	3,166	2,135	67%	4,273	3,355	79%	63,971	52,002	81%
Home Performance with Energy Star	881	1,126	128%	2,717	1,850	68%	49,006	30,083	61%
Residential New Construction	2,506	2,453	98%	6,342	7,505	118%	126,845	150,069	118%
Energy Efficient Products	62,709	50,033	80%	729,041	580,541	80%	10,647,860	8,554,992	80%
Energy Efficient Products - Lighting	56,785	46,766	82%	683,884	554,552	81%	10,310,542	8,352,357	81%
Energy Efficient Products - Non-Lighting	5,924	3,267	55%	45,156	25,989	58%	337,318	202,636	60%
Sub-Total: Residential Energy Efficiency Programs	69,262	55,747	80%	742,373	593,251	80%	10,887,682	8,787,146	81%
Residential Low Income									
Comfort Partners		635	0%	8,403	4,690	56%	61,017	69,464	114%
Sub-Total: Residential Low Income	0	635	0%	8,403	4,690	56%	61,017	69,464	114%
C & I Energy Efficiency Programs									
C&I Buildings	55,061	56,815	103%	291,795	303,761	104%	4,678,582	4,459,676	95%
C&I New Construction	1,515	707	47%	8,260	3,366	41%	164,943	49,965	30%
C&I Retrofit	37,661	45,276	120%	203,498	242,150	119%	3,201,455	3,459,146	108%
Pay-for-Performance New Construction	5,145	792	15%	13,961	3,537	25%	223,095	68,613	31%
Pay-for-Performance	6,809	5,460	80%	30,477	21,885	72%	480,928	346,341	72%
Custom C&I Pilot	841	1,772	211%	6,913	8,682	126%	108,731	132,530	122%
Large Energy Users Program	3,090	2,807	91%	28,686	24,141	84%	499,429	403,080	81%
Direct Install	11,592	7,959	69%	53,424	38,537	72%	799,764	567,119	71%
Sub-Total: C & I Energy Efficiency Programs	66,653	64,774	97%	345,219	342,298	99%	5,478,346	5,026,795	92%
Sub-Total: Energy Efficiency Programs	135,915	121,155	89%	1,095,994	940,239	86%	16,427,045	13,883,405	85%
TOTAL	135,915	121,155	89%	1,095,994	940,239	86%	16,427,045	13,883,405	85%

New Jersey's Clean Energy Program

Gas & Other Fuel Savings vs. Goals

Reporting Period: 07/01/2019 thru 09/30/2020

Program	Annual Energy Savings			Lifetime Energy Savings		
	YTD Goal	Actual YTD	Actual YTD as % of Goal	YTD Goal	Actual YTD	Actual YTD as % of Goal
Program	MMBtu	MMBtu	%	MMBtu	MMBtu	%
Energy Efficiency Programs						
Residential Energy Efficiency Programs						
Existing Homes	318,314	269,128	85%	6,409,120	5,073,666	79%
Residential HVAC - Electric & Gas	213,778	170,629	80%	4,132,332	3,337,552	81%
Home Performance with Energy Star	104,536	98,499	94%	2,276,788	1,736,114	76%
Residential New Construction	83,426	88,571	106%	1,668,521	1,770,243	106%
Energy Efficient Products	15,207	23,815	157%	170,987	269,360	158%
Sub-Total: Residential Energy Efficiency Programs	416,947	381,514	92%	8,248,627	7,113,269	86%
Residential Low Income						
Comfort Partners	50,354	26,952	54%	777,986	412,660	53%
Sub-Total: Residential Low Income	50,354	26,952	54%	777,986	412,660	53%
C & I Energy Efficiency Programs						
C&I Buildings	289,126	146,201	51%	5,404,763	2,765,949	51%
C&I New Construction	732	3,454	472%	13,980	60,139	430%
C&I Retrofit	47,033	32,426	69%	821,661	571,299	70%
Pay-for-Performance New Construction	125,556	23,417	19%	2,087,993	424,250	20%
Pay-for-Performance	102,447	58,697	57%	2,243,579	1,207,862	54%
Custom C&I Pilot	5,478	1,773	32%	95,698	26,594	28%
Large Energy Users Program	7,881	26,434	335%	141,851	475,805	335%
Direct Install	180,660	114,874	64%	3,096,511	1,498,571	48%
Sub-Total: C & I Energy Efficiency Programs	469,786	261,075	56%	8,501,273	4,264,520	50%
Sub-Total: Energy Efficiency Programs	937,087	669,541	71%	17,527,887	11,790,449	67%
Distributed Energy Resources						
CHP	19,072	21,401	112%	333,752	321,017	96%
Sub-Total: Distributed Energy Resources	19,072	21,401	112%	333,752	321,017	96%
TOTAL	956,159	690,942	72%	17,861,639	12,111,466	68%

New Jersey's Clean Energy Program
 Electric Savings
 Reporting Period: 07/01/2019 thru 09/30/2020

Program	Peak Demand Savings			Annual Energy Savings			Lifetime Energy Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Energy Efficiency Programs									
Residential Energy Efficiency Programs									
Existing Homes	3,261	313	3,574	5,205	371	5,576	82,085	6,307	88,392
<i>Residential HVAC - Electric & Gas</i>	2,135	0	2,135	3,355	0	3,355	52,002	0	52,002
<i>Home Performance with Energy Star</i>	1,126	313	1,439	1,850	371	2,222	30,083	6,307	36,390
Residential New Construction	2,453	0	2,453	7,505	0	7,505	150,069	0	150,069
Energy Efficient Products	50,033	0	50,033	580,541	0	580,541	8,554,992	0	8,554,992
<i>Energy Efficient Products - Lighting</i>	46,766	0	46,766	554,552	0	554,552	8,352,357	0	8,352,357
<i>Energy Efficient Products - Non-Lighting</i>	3,267	0	3,267	25,989	0	25,989	202,636	0	202,636
Sub-Total: Residential Energy Efficiency Programs	55,747	313	56,060	593,251	371	593,622	8,787,146	6,307	8,793,454
Residential Low Income									
Comfort Partners	635	29	664	4,690	174	4,864	69,464	2,656	72,120
Sub-Total: Residential Low Income	635	29	664	4,690	174	4,864	69,464	2,656	72,120
C & I Energy Efficiency Programs									
C&I Buildings	56,815	44,674	101,488	303,761	245,256	549,017	4,459,676	3,698,603	8,158,279
<i>C&I New Construction</i>	707	488	1,196	3,366	2,372	5,738	49,965	35,733	85,698
<i>C&I Retrofit</i>	45,276	27,544	72,820	242,150	142,839	384,989	3,459,146	2,107,944	5,567,091
<i>Pay-for-Performance New Construction</i>	792	828	1,620	3,537	8,765	12,303	68,613	144,825	213,438
<i>Pay-for-Performance</i>	5,460	9,702	15,162	21,885	38,589	60,473	346,341	602,217	948,558
<i>Custom C&I Pilot</i>	1,772	1,611	3,382	8,682	10,494	19,176	132,530	149,090	281,620
<i>Large Energy Users Program</i>	2,807	4,502	7,308	24,141	42,197	66,338	403,080	658,795	1,061,875
Direct Install	7,959	4,999	12,957	38,537	23,086	61,623	567,119	339,020	906,139
Sub-Total: C & I Energy Efficiency Programs	64,774	49,672	114,446	342,298	268,342	610,640	5,026,795	4,037,623	9,064,418
Sub-Total: Energy Efficiency Programs	121,155	50,014	171,170	940,239	268,888	1,209,127	13,883,405	4,046,587	17,929,992
Distributed Energy Resources									
CHP	0	5,829	5,829	908	22,564	23,472	13,623	440,204	453,827
Fuel Cell	0	0	0	0	0	0	0	0	0
Sub-Total: Distributed Energy Resources	0	5,829	5,829	908	22,564	23,472	13,623	440,204	453,827
TOTAL	121,155	55,843	176,999	941,147	291,451	1,232,598	13,897,028	4,486,791	18,383,819

New Jersey's Clean Energy Program Gas & Other Fuel Savings Reporting Period: 07/01/2019 thru 09/30/2020	Annual Energy Savings			Lifetime Energy Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	MMBtu	MMBtu	MMBtu	MMBtu	MMBtu	MMBtu
Energy Efficiency Programs						
Residential Energy Efficiency Programs						
Existing Homes	269,128	21,701	290,829	5,073,666	368,351	5,442,017
<i>Residential HVAC - Electric & Gas</i>	170,629	0	170,629	3,337,552	0	3,337,552
<i>Home Performance with Energy Star</i>	98,499	21,701	120,200	1,736,114	368,351	2,104,465
Residential New Construction	88,571	0	88,571	1,770,243	0	1,770,243
Energy Efficient Products	23,815	0	23,815	269,360	0	269,360
Sub-Total: Residential Energy Efficiency Programs	381,514	21,701	403,215	7,113,269	368,351	7,481,619
Residential Low Income						
Comfort Partners	26,952	1,440	28,392	412,660	22,614	435,274
Sub-Total: Residential Low Income	26,952	1,440	28,392	412,660	22,614	435,274
C & I Energy Efficiency Programs						
C&I Buildings	146,201	470,977	617,178	2,765,949	7,908,082	10,674,031
<i>C&I New Construction</i>	3,454	3,964	7,418	60,139	69,634	129,774
<i>C&I Retrofit</i>	32,426	153,925	186,351	571,299	1,978,036	2,549,335
<i>Pay-for-Performance New Construction</i>	23,417	4,559	27,977	424,250	118,973	543,222
<i>Pay-for-Performance</i>	58,697	88,180	146,878	1,207,862	1,736,861	2,944,724
<i>Custom C&I Pilot</i>	1,773	9,578	11,350	26,594	148,589	175,183
<i>Large Energy Users Program</i>	26,434	210,771	237,205	475,805	3,855,989	4,331,794
Direct Install	114,874	117,649	232,523	1,498,571	1,597,374	3,095,946
Sub-Total: C & I Energy Efficiency Programs	261,075	588,626	849,701	4,264,520	9,505,456	13,769,977
Sub-Total: Energy Efficiency Programs	669,541	611,767	1,281,308	11,790,449	9,896,421	21,686,870
Distributed Energy Resources						
CHP	21,401	321,875	343,276	321,017	6,160,624	6,481,641
Fuel Cell	0	0	0	0	0	0
Sub-Total: Distributed Energy Resources	21,401	321,875	343,276	321,017	6,160,624	6,481,641
TOTAL	690,942	933,643	1,624,585	12,111,466	16,057,045	28,168,511

New Jersey's Clean Energy Program
 Electric Generation
 Reporting Period: 07/01/2019 thru 09/30/2020

Program	Capacity			Annual Generation			Lifetime Generation		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Distributed Energy Resources									
CHP	951	20,679	21,630	7,000	148,931	155,931	105,007	2,897,596	3,002,603
Fuel Cell	0	750	750	0	6,242	6,242	0	93,623	93,623
Sub-Total: Distributed Energy Resources	951	21,429	22,380	7,000	155,172	162,172	105,007	2,991,219	3,096,226
Renewable Energy Programs									
Solar Programs	805,271	0	805,271	966,325	0	966,325	24,158,125	0	24,158,125
Sub-Total: Renewable Energy Programs	805,271	0	805,271	966,325	0	966,325	24,158,125	0	24,158,125
TOTAL	806,222	21,429	827,651	973,325	155,172	1,128,497	24,263,132	2,991,219	27,254,351

New Jersey's Clean Energy Program

Emissions Reductions

Reporting Period: 07/01/2019 thru 09/30/2020

	Annual Emissions Reductions				Lifetime Emissions Reductions			
	CO ₂	NO _x	SO ₂	Hg	CO ₂	NO _x	SO ₂	Hg
Program	metric tons	metric tons	metric tons	grams	metric tons	metric tons	metric tons	grams
Energy Efficiency Programs								
Residential Energy Efficiency Programs								
Existing Homes	17,369	13.22	1.58	5.73	318,033	243.14	25.00	90.29
<i>Residential HVAC - Electric & Gas</i>	11,044	8.40	1.02	3.69	208,036	159.19	15.84	57.20
<i>Home Performance with Energy Star</i>	6,325	4.82	0.56	2.04	109,997	83.95	9.16	33.09
Residential New Construction	9,118	6.54	2.29	8.26	182,276	130.65	45.70	165.08
Energy Efficient Products	342,202	220	177	639	5,038,439	3,239	2,605	9,410
<i>Energy Efficient Products - Lighting</i>	325,673	209.22	168.89	610.01	4,905,111	3,151.12	2,543.67	9,187.59
<i>Energy Efficient Products - Non-Lighting</i>	16,529	10.80	7.91	28.59	133,328	87.71	61.71	222.90
Sub-Total: Residential Energy Efficiency Programs	368,690	239.78	180.67	652.59	5,538,748	3,612.62	2,676.08	9,665.86
Residential Low Income								
Comfort Partners	4,188	2.90	1.43	5.16	62,740	43.46	21.15	76.41
Sub-Total: Residential Low Income	4,188	2.90	1.43	5.16	62,740	43.46	21.15	76.41
C & I Energy Efficiency Programs								
C&I Buildings	186,166	120.70	92.51	334.13	2,766,144	1,798.19	1,358.19	4,905.64
<i>C&I New Construction</i>	2,161	1.41	1.03	3.70	32,542	21.37	15.22	54.96
<i>C&I Retrofit</i>	143,933	92.71	73.75	266.36	2,061,845	1,328.93	1,053.47	3,805.06
<i>Pay-for-Performance New Construction</i>	3,323	2.31	1.08	3.89	62,857	43.63	20.90	75.47
<i>Pay-for-Performance</i>	15,974	10.71	6.66	24.07	267,633	181.18	105.48	380.98
<i>Custom C&I Pilot</i>	5,193	3.35	2.64	9.55	79,245	51.11	40.36	145.78
<i>Large Energy Users Program</i>	15,583	10.21	7.35	26.56	262,022	171.97	122.76	443.39
Direct Install	28,741	19.34	11.74	42.39	412,750	276.63	172.71	623.83
Sub-Total: C & I Energy Efficiency Programs	214,907	140.04	104.25	376.52	3,178,895	2,074.82	1,530.90	5,529.47
Sub-Total: Energy Efficiency Programs	587,784	382.72	286.35	1,034.27	8,780,383	5,730.90	4,228.13	15,271.74
Distributed Energy Resources								
CHP	2,121	3.14	2.39	1.00	31,811	47.10	35.91	14.99
Fuel Cell	0	0.00	0.00	0.00	0	0.00	0.00	0.00
Sub-Total: Distributed Energy Resources	2,121	3.14	2.39	1.00	31,811	47.10	35.91	14.99
Renewable Energy Programs								
Solar Programs	567,496	364.57	294.29	1,062.96	14,187,408	9,114.20	7,357.25	26,573.94
Sub-Total: Renewable Energy Programs	567,496	364.57	294.29	1,062.96	14,187,408	9,114.20	7,357.25	26,573.94
TOTAL	1,157,401	750.42	583.03	2,098.23	22,999,602	14,892.21	11,621.29	41,860.67

New Jersey's Clean Energy Program

Program Metrics

Reporting Period: 07/01/2019 thru 09/30/2020

Program-Tracking Metric	Units
Energy Efficiency Programs	
EXISTING HOMES (Res HVAC - COOL Completions) Number of Central Air Conditioners and Heat Pumps Rebated	7,773
EXISTING HOMES (Res HVAC - WARM Completions) Number of Furnaces, Boilers and Hot Water Heaters Rebated	12,641
EXISTING HOMES (HPwES Enrollments) Number of Homes Approved to Complete HPwES Measures	5,869
EXISTING HOMES (HPwES Completions) Number of Homes that Completed HPwES Measures	4,883
RESIDENTIAL NEW CONSTRUCTION (Enrollments) Number of Homes Enrolled with Commitments to Build to RNC Efficiency Standards	5,023
RESIDENTIAL NEW CONSTRUCTION (Completions) Number of Homes Completed per RNC Efficiency Standards	6,764
ENERGY EFFICIENT PRODUCTS Number of Clothes Washers Rebated	25,512
ENERGY EFFICIENT PRODUCTS Number of Clothes Dryers Rebated	17,672
ENERGY EFFICIENT PRODUCTS Number of Lighting Units Rebated	11,248,350
ENERGY EFFICIENT PRODUCTS Number of Refrigerators Rebated	14,444
ENERGY EFFICIENT PRODUCTS Number of Recycled Appliances Rebated	7,323

Commercial & Industrial Programs	
C&I BUILDINGS: C&I Retrofit (Applications Approved) Number of Applications Approved	5,103
C&I BUILDINGS: C&I Retrofit (Applications Completed) Number of Applications Rebated	5,248
C&I BUILDINGS: C&I NC (Applications Approved) Number of Applications Approved	80
C&I BUILDINGS: C&I NC (Applications Completed) Number of Applications Rebated	80
C&I BUILDINGS: P4P NC (Approved Energy Reduction Plans) Number of projects receiving P4P-NC Incentive #1 - Energy Reduction Plan	11
C&I BUILDINGS: P4P NC (Installations Completed) Number of projects receiving P4P-NC Incentive #2 - Installation of Recommended Measures	10
C&I BUILDINGS: P4P NC (Benchmarking Reports Completed) Number of Projects Receiving P4P-NC Incentive #3 - Post Construction Benchmarking Report	7
C&I BUILDINGS: P4P EB (Approved Energy Reduction Plans) Number of projects receiving P4P Incentive #1 - Energy Reduction Plan	66
C&I BUILDINGS: P4P EB (Installations Completed) Number of projects receiving P4P Incentive #2 - Installation of Recommended Measures	39
C&I BUILDINGS: P4P EB (M&V Reports) Completed Number of projects receiving P4P Incentive #3 - Post Construction M&V Report	73
C&I BUILDINGS: LEUP (Approved Final Energy Efficiency Plans) Number of Final Energy Efficiency Plans approved	17
C&I BUILDINGS: LEUP (Applications Completed) Number of Applications Rebated	17
C&I BUILDINGS: CTEEP (Applications Approved) Number of applications approved	90
C&I BUILDINGS: CTEEP (Applications Completed) Number of applications rebated	91
Local Government Energy Audit - Audits Reviewed and Processed Number of audit applications reviewed and processed	407
Local Government Energy Audit - Audits Paid Number of Audit Applications Paid	441
Direct Install - Applications Completed Number of projects completed	768

Residential Low Income	
Comfort Partners Number of Homes Completed	3,815
Distributed Energy Resources	
CHP Approved Applications	10
CHP Completed Applications	0
Fuel Cells Approved Applications	0
Fuel Cells Completed Applications	0
Energy Storage Completed Applications	0
Solar Programs	
SREC Registration Number of Initial Registrations Accepted	18,034
SREC Registration Number of Applications Issued Permission to Operate	15,271
TI Program Number of Applications Accepted	12,974
TI Program Number of Applications Issued Permission to Operate	2,053

Section V

Notes and Definitions

Notes	
1	For Utility Comfort Partners actual participation figures represent results reported by electric utilities only.

Definitions	
1	A commitment exists where the associated customer has received a letter of commitment or other signed agreement from the NJCEP and the project is slated for completion prior to an expiration date. Once completed and paid, a committed project is shifted from "Committed" to "Installed". Committed figures are adjusted to reflect any commitments that are cancelled.
2	Committed Expenditures are the amount of rebate commitments that exist as of the end of the reporting period. A committed expenditure may also be represented by a contractor who has completed the work but has yet to be paid.
3	Administration and Program Development Expenditures are direct labor and employee overhead costs incurred in developing and managing the New Jersey's Clean Energy Programs by the NJBPU's Division of Clean Energy, the utility program managers, the Economic Development Authority, or any other program manager, except those costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services. For the NJCEP Market Managers, Administration and Program Development Expenditures are those costs identified in the market managers contracts as "Program Administration costs."
4	Sales, Call Centers, Marketing and Website Expenditures - Sales and Call Center Expenditures are expenses related to the enrollment of program participants and in working with trade allies. This category includes activities that close leads and those that involve direct interaction with customers, either in person or over the telephone. It also includes inbound and outbound telemarketing and call center activities. - Marketing and Website Expenditures are costs incurred for advertising, promotions, third-party or internal marketing, advertising agency activities and services, postage, and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, direct mail materials, etc.
5	Training Expenditures are costs related to training including the planning and execution of training events, seminar materials, etc.
6	Rebates, Grants and Other Direct Incentives are rebates and other direct incentives paid to participating customers and any payments made pursuant to any Clean Energy Program grant.
7	Rebate Processing, Inspections and Other Quality Control Expenditures are costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures.
8	Evaluation and Related Research Expenditures are costs related to market research and program evaluation, including the collection and input of information, technical support, collaborative input, process support, and any required outside studies.
9	Installed Savings represents the savings accrued as a result of the initiation of a given program and the installation of recorded measures.
10	Committed Savings represents the savings that will accrue from commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.
11	Annual Savings means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.
12	Lifetime Savings means the savings to be accrued over the expected life of a measure installed or committed to during the program year.
13	DEP Emissions Reduction Factors for electric programs are as follows: - CO ₂ (Carbon Dioxide) emissions are reduced by 1,111.79 lbs per MWh saved - NO _x (Nitric Oxide) emissions are reduced by 0.95 lbs. Per MWh saved - SO ₂ (Sulfur Dioxide) emissions are reduced by 2.21 lbs per MWh saved - Hg (Mercury) emissions are reduced by 2.11 mg per MWh saved
14	DEP Emissions Reduction Factors for gas programs are as follows: - CO ₂ (Carbon Dioxide) emissions are reduced by 11.7 lbs per Therm saved - NO _x (Nitric Oxide) emissions are reduced by .0092 lbs per Therm saved

Units of Measure for Tracking Metrics:**RESIDENTIAL ENERGY EFFICIENCY PROGRAMS****Residential HVAC**

- COOL Advantage Completed Applications = Number of central air conditioners and heat pumps rebated
- WARM Advantage Completed Applications = Number of furnaces, boilers, and hot water heaters rebated

Residential New Construction

- Enrollments = Number of homes enrolled with commitments to build to RNC efficiency standards
- Completions = Number of homes completed per RNC efficiency standards

Energy Efficient Products

- LEDs Distributed = Number of LEDs and Fixtures distributed
- Clothes Washer Applications Completed = Number of clothes washers rebated
- Large Appliance Recycling Applications Completed = Number of recycled large appliances rebated
- Consumer Electronics Applications Completed = Number of set-top boxes, televisions, etc. distributed
- Refrigerator or Applications Completed = Number of refrigerators rebated

Home Performance with ENERGY STAR

- Tier 2 Enrollments = Number of homes approved to complete Tier 2 HPwES measures
- Tier 2 Completions = Number of homes that completed Tier 2 HPwES measures
- Tier 3 Enrollments = Number of homes approved to complete Tier 3 HPwES measures
- Tier 3 Completions = Number of homes that completed Tier 3 HPwES measures

RESIDENTIAL LOW INCOME PROGRAMS**Comfort Partners**

- Homes Completed = Number of homes with electric measures installed (gas homes completed is a subset of electric homes completed)

COMMERCIAL & INDUSTRIAL PROGRAMS**C&I New Construction**

- Applications Approved = Number of applications approved
- Applications Completed = Number of applications rebated

C&I Retrofit

- Applications Completed = Number of applications rebated

Pay-for-Performance - New Construction

- Proposed ERP Approval = Number of projects that have approved proposed ERPs
- As-Built Energy Reduction Plans Completed = Number of projects that have submitted As-Built ERPs
- Commissioning Reports Completed = Number of projects that have completed their commissioning report

Pay-for-Performance - Retrofit

- Approved Energy Reduction Plans = Number of projects that have approved ERPs
- Installations Completed = Number of projects that have completed installation of recommended measures
- M&V Reports Completed = Number of projects that have completed their measurement and verification report

Local Government Energy Audit

- Audits Reviewed and Processed = Number of audit applications reviewed and processed
- Audits Rebated = Number of audit applications rebated

Direct Install

- Applications Completed = Number of projects completed

Large Energy Users Program

- Approved FEEPs = Number of applications with approved Final Energy Efficiency Plans

C&I CHP-FUEL CELL PROGRAMS**CHP-Fuel Cell: Large and Small**

- Approved Applications = Number of applications approved
- Completed Installations = Number of applications that have completed installation of the CHP measures

RENEWABLE ENERGY PROGRAMS**SREC Registration Program**

- Applications Accepted = Number of applications approved
- Applications Completed = Number of applications assigned a NJ Certification Number