

**New Jersey's Clean Energy Program Report  
Submitted to the  
New Jersey Board of Public Utilities**

**2QFY21 Final Report**

**Reporting Period:  
October 1, 2020 through March 31, 2021**

*Note: Due to COVID-19, FY20 was extended through September 2020.  
FY21 is a 9-month FY / budget.*

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## I. Executive Summary

This document reports the results of New Jersey’s Clean Energy Program (“NJCEP”), administered by the New Jersey Board of Public Utilities’ (the “Board” or “NJBPU”) Division of Clean Energy (“DCE”). Included are financial, tracking metric, energy saving/generation, and emission reduction data for the statewide energy efficiency and renewable energy programs. This report captures the progress of the clean energy programs in place during the period from October 1, 2020 through March 31, 2021, also referred to as 2QFY21.

In its role as NJCEP Program Administrator, TRC Energy Services (“TRC”), a division of TRC Environmental Corp., and members of its team, including CLEARresult, manage the majority of the NJCEP programs and report on the activities of the DCE, NJ Economic Development Authority, and six of New Jersey’s investor-owned electric and natural gas utilities as related to their involvement in the operation of the Comfort Partners low-income program.

Section III of this report includes detailed worksheets showing:

1. Expenditures compared to budgets for each program
2. Expenditures broken down by the following specific expense categories:
  - a. Administration and Program Development
  - b. Sales, Call Centers, Marketing, and Website
  - c. Training
  - d. Rebates, Grants, and Other Direct Incentives
  - e. Rebate Processing, Inspections, and Other Quality Control
  - f. Evaluation and Related Research
3. Metric tracking results from implementation of any given program
4. Annual electric and gas energy savings compared to annual goals
5. Annual and lifetime:
  - a. electric and natural gas energy savings and demand reductions
  - b. CHP and fuel cell electric capacity and generation
  - c. renewable energy capacity and generation
6. Annual and lifetime emissions reductions for Carbon Dioxide (CO<sub>2</sub>), Nitric Oxide (NO<sub>x</sub>), Sulfur Dioxide (SO<sub>2</sub>), and Mercury (Hg)

The tables presented below summarize the program results reported in more detail in Section III. Table 1 (below) includes program budgets, actual spending, and commitments for the energy efficiency programs, renewable energy programs, distributed energy resources (“DER”) programs, EDA programs, and the DCE program administration costs. Committed expenditures in Tables 1-5 represent firm commitments that existed as of March 31, 2021 for incentives that will be paid upon project completion, which for certain programs, such as Pay-for-Performance and Residential New Construction, could be up to two years after the commitment is made. Committed expenses are paid out of the budget in the year the project is completed.

**Table 1: Budgets and Expenditures**

<b>Summary of Budget and Expenditures</b>				
<b>Statewide: 2FY21 (10/01/2020 - 03/31/2021)</b>				
	<b>Budget</b>	<b>Actual</b>	<b>Expenses Committed</b>	<b>Total</b>
Energy Efficiency (EE)	\$302,058,180.00	\$90,325,796.41	\$149,982,589.73	\$240,308,386.14
Distributed Energy Resources	\$30,625,265.00	\$2,884,040.13	\$19,082,499.00	\$21,966,539.13
Renewable Energy Programs	\$6,262,561.00	\$997,110.69	\$4,162,561.00	\$5,159,671.69
EDA Programs	\$130,393.00	\$14,723.12	\$0.00	\$14,723.12
Planning & Administration	\$29,142,520.00	\$4,967,203.54	\$13,531,849.00	\$18,499,052.54
BPU Initiatives	\$40,810,860.00	\$19,662,074.33	\$13,161,293.00	\$32,823,367.33
<b>Total</b>	<b>\$409,029,779.00</b>	<b>\$118,850,948.22</b>	<b>\$199,920,791.73</b>	<b>\$318,771,739.95</b>

Table 2 (below) includes program budgets and YTD spending and outstanding commitments for the energy efficiency programs.

**Table 2: Energy Efficiency Program Budgets and YTD Expenses**

<b>Summary of Energy Efficiency Program Budgets and YTD Expenditures</b>				
<b>Statewide: 2FY21 (10/01/2020 - 03/31/2021)</b>				
<b>Program</b>	<b>Budget</b>	<b>Expenses Actual</b>	<b>Expenses Committed</b>	<b>Total</b>
<b>RESIDENTIAL PROGRAMS</b>				
Existing Homes	\$27,824,379.00	\$15,617,974.70	\$3,789,984.66	\$19,407,959.36
Residential New Construction	\$12,656,413.00	\$3,640,729.26	\$5,129,590.67	\$8,770,319.93
Energy Efficient Products	\$27,690,527.00	\$12,049,588.50	\$8,924,601.69	\$20,974,190.19
<b>Sub-Total: Residential Programs</b>	<b>\$68,171,319.00</b>	<b>\$31,308,292.46</b>	<b>\$17,844,177.02</b>	<b>\$49,152,469.48</b>
<b>RESIDENTIAL LOW INCOME</b>				
Comfort Partners	\$34,125,100.00	\$13,613,661.69	\$12,326,915.78	\$25,940,577.47
<b>Sub-Total: Residential Low Income</b>	<b>\$34,125,100.00</b>	<b>\$13,613,661.69</b>	<b>\$12,326,915.78</b>	<b>\$25,940,577.47</b>
<b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>				
Commercial & Industrial Buildings	\$130,584,866.00	\$32,970,480.87	\$83,286,143.69	\$116,256,624.56
Local Government Energy Audit	\$4,231,673.00	\$1,127,031.33	\$1,525,451.18	\$2,652,482.51
Direct Install	\$38,506,440.00	\$10,666,685.89	\$10,700,764.23	\$21,367,450.12
<b>Sub-Total: C&amp;I Programs</b>	<b>\$173,322,979.00</b>	<b>\$44,764,198.09</b>	<b>\$95,512,359.10</b>	<b>\$140,276,557.19</b>
<b>Acoustical Testing Pilot</b>	<b>\$1,500,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>State Facilities Initiative</b>	<b>\$24,938,782.00</b>	<b>\$639,644.17</b>	<b>\$24,299,137.83</b>	<b>\$24,938,782.00</b>
<b>TOTAL Energy Efficiency Programs</b>	<b>\$302,058,180.00</b>	<b>\$90,325,796.41</b>	<b>\$149,982,589.73</b>	<b>\$240,308,386.14</b>

Table 3 (below) includes program budgets, and YTD spending and outstanding commitments for the DER programs.

**Table 3: Distributed Energy Resources Budget and YTD Expenses**

Summary of Distributed Energy Resources Program Budgets and YTD Expenditures Statewide: 2FY21 (10/01/2020 - 03/31/2021)				
Program	Budget	Actual	Expenses Committed	Total
<b>DISTRIBUTED ENERGY RESOURCES</b>				
CHP-Fuel Cell: Large and Small	\$19,625,265.00	\$2,876,764.86	\$13,582,499.00	\$16,459,263.86
Fuel Cell	\$5,000,000.00	\$7,275.27	\$1,500,000.00	\$1,507,275.27
Microgrids	\$6,000,000.00	\$0.00	\$4,000,000.00	\$4,000,000.00
<b>TOTAL CHP-Fuel Cell Programs</b>	<b>\$30,625,265.00</b>	<b>\$2,884,040.13</b>	<b>\$19,082,499.00</b>	<b>\$21,966,539.13</b>

Table 4 (below) includes program budgets and YTD spending and outstanding commitments for the renewable energy programs.

**Table 4: Renewable Energy Program Budgets and YTD Expenses**

Summary of Renewable Program Budgets and YTD Expenditures Statewide: 2FY21 (10/01/2020 - 03/31/2021)				
Program	Budget	Actual	Expenses Committed	Total
<b>RENEWABLE PROGRAMS</b>				
Offshore Wind	\$4,162,561.00	\$0.00	\$4,162,561.00	\$4,162,561.00
Renewable Energy Incentive Program	\$2,100,000.00	\$997,110.69	\$0.00	\$997,110.69
<b>TOTAL Renewable Energy Programs</b>	<b>\$6,262,561.00</b>	<b>\$997,110.69</b>	<b>\$4,162,561.00</b>	<b>\$5,159,671.69</b>

Table 5 (below) includes program budgets and YTD spending for the EDA programs.

**Table 5: EDA Program Budgets and YTD Expenses**

Summary of EDA Program Budgets and YTD Expenditures Statewide: 2FY21 (10/01/2020 - 03/31/2021)				
Program	Budget	Actual	Expenses Committed	Total
<b>EDA PROGRAMS</b>				
EDA Programs Admin	\$130,393.00	\$14,723.12	\$0.00	\$14,723.12
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$0.00	\$0.00	\$0.00	\$0.00
<b>TOTAL EDA Programs</b>	<b>\$130,393.00</b>	<b>\$14,723.12</b>	<b>\$0.00</b>	<b>\$14,723.12</b>

The Division of Clean Energy strives to minimize administration costs, thereby maximizing the percentage of funding spent on direct incentives for the installation of energy efficiency and renewable energy measures. Table 6 (below) compares the DCE's expenditures with its approved budget for program administration.

**Table 6: NJCEP Administration**

Summary of NJCEP Planning & Administration Statewide: 2FY21 (10/01/2020 - 03/31/2021)				
Program	Budget	Actual	Expenses Committed	Total
<b>Program Administration</b>				
BPU Program Administration	\$3,555,000.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: BPU Program Administration</b>	<b>\$3,555,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>MARKETING</b>				
Marketing Contract	\$7,568,006.00	\$1,758,563.61	\$5,601,927.00	\$7,360,490.61
<b>Sub-Total: Marketing</b>	<b>\$7,568,006.00</b>	<b>\$1,758,563.61</b>	<b>\$5,601,927.00</b>	<b>\$7,360,490.61</b>
<b>CEP Website</b>				
CEP Website	\$400,000.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: CEP Website</b>	<b>\$400,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Program Evaluation/Analysis</b>				
Program Evaluation	\$10,939,450.00	\$401,479.01	\$7,024,922.00	\$7,426,401.01
Research and Analysis	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Program Evaluation/Analysis</b>	<b>\$10,939,450.00</b>	<b>\$401,479.01</b>	<b>\$7,024,922.00</b>	<b>\$7,426,401.01</b>
<b>OUTREACH AND EDUCATION</b>				
Sustainable Jersey	\$988,435.00	\$326,942.57	\$500,000.00	\$826,942.57
NJIT CE Learning Center	\$1,029,083.00	\$306,605.53	\$300,000.00	\$606,605.53
Conference	\$750,000.00	\$0.00	\$105,000.00	\$105,000.00
Outreach, Website, Other	\$3,800,000.00	\$2,126,487.37	\$0.00	\$2,126,487.37
<b>Sub-Total: Outreach and Education</b>	<b>\$6,567,518.00</b>	<b>\$2,760,035.47</b>	<b>\$905,000.00</b>	<b>\$3,665,035.47</b>
<b>MEMBERSHIPS</b>				
Memberships	\$112,546.00	\$47,125.45	\$0.00	\$47,125.45
<b>Sub-Total: Memberships</b>	<b>\$112,546.00</b>	<b>\$47,125.45</b>	<b>\$0.00</b>	<b>\$47,125.45</b>
<b>TOTAL NJCEP Administration</b>	<b>\$29,142,520.00</b>	<b>\$4,967,203.54</b>	<b>\$13,531,849.00</b>	<b>\$18,499,052.54</b>

Summary of BPU Initiatives Statewide: 2FY21 (10/01/2020 - 03/31/2021)				
Program	Budget	Actual	Expenses Committed	Total
Community Energy Grants	\$560,000.00	\$0.00	\$495,000.00	\$495,000.00
Storage	\$7,000,000.00	\$0.00	\$0.00	\$0.00
Electric Vehicles	\$23,000,860.00	\$19,662,074.33	\$2,416,293.00	\$22,078,367.33
NJ Wind	\$4,500,000.00	\$0.00	\$4,500,000.00	\$4,500,000.00
R&D Energy Tech Hub	\$1,250,000.00	\$0.00	\$1,250,000.00	\$1,250,000.00
Workforce Development	\$4,500,000.00	\$0.00	\$4,500,000.00	\$4,500,000.00
<b>TOTAL BPU Initiatives</b>	<b>\$40,810,860.00</b>	<b>\$19,662,074.33</b>	<b>\$13,161,293.00</b>	<b>\$32,823,367.33</b>

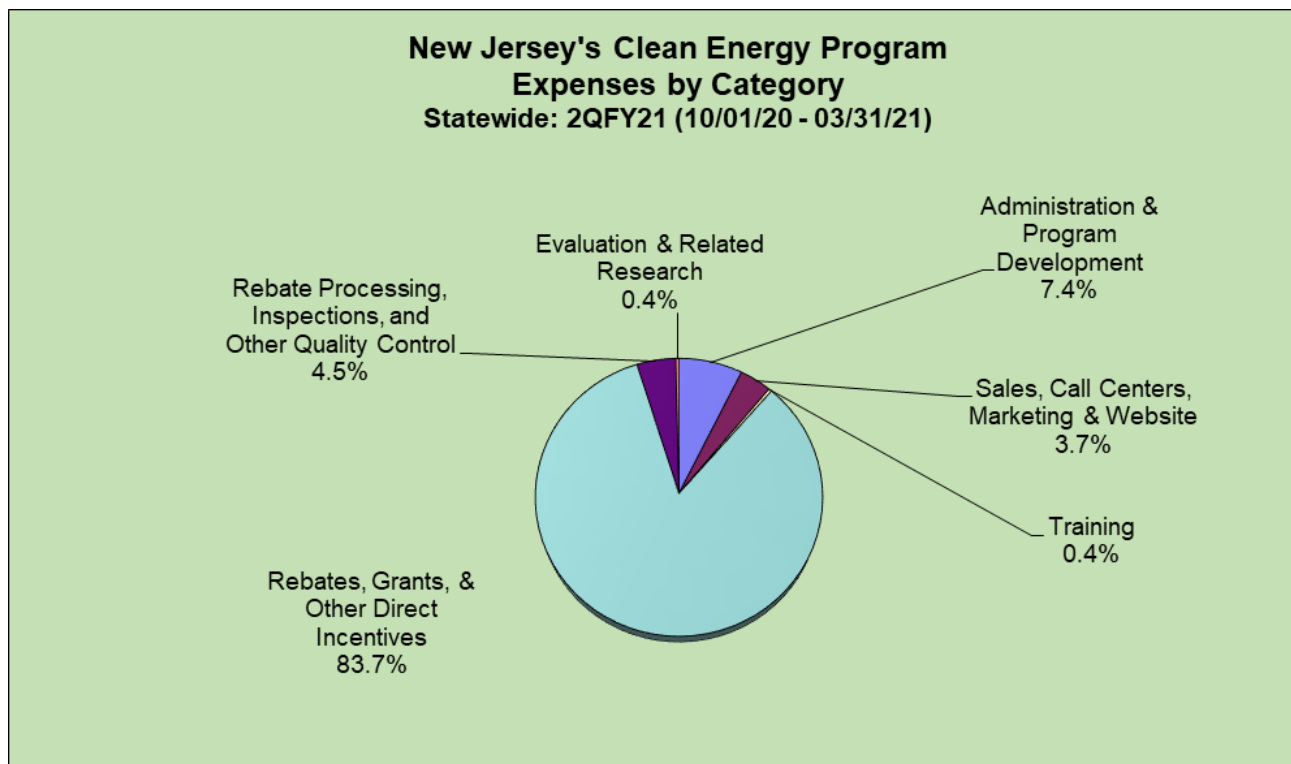
In FY20, the BPU approved “enhanced incentives” for certain customers, including: customers located in an Urban Enterprise Zone (“UEZ”); customers located in an Opportunity Zone (“OZ”); low to moderate income customers, including those living in “affordable housing”<sup>1</sup>; K-12 public schools; and municipal and county entities. Table 7 (below) includes data for customers eligible for an enhanced incentive.

Note: Effective February 1, 2021, enhanced incentives for prescriptive lighting measures (prescriptive lighting, lighting controls, and performance lighting) within the SmartStart and CTEEP programs have been eliminated.

**Table 7: Enhanced Incentives**

	Total Number of Projects Paid	Total Number of Projects Committed	Base Incentives Paid	Enhanced Incentives Paid	Total Incentives Paid	Base Incentives Committed	Enhanced Incentives Committed	Total Incentives Committed	Total Incentives Paid & Committed
TOTAL Residential Programs	1,206	66	\$2,004,621.53	\$905,500.00	\$2,910,121.53	\$234,093.54	\$46,500.00	\$280,593.54	\$3,190,715.07
TOTAL Commercial & Industrial Buildings	2,835	1,209	\$29,326,987.45	\$20,875,285.87	\$50,202,273.32	\$24,875,710.92	\$18,832,092.17	\$43,797,877.47	\$94,000,150.79
TOTAL NJCEP (ENHANCED INCENTIVES)	4,041	1,275	\$31,331,608.98	\$21,780,785.87	\$53,112,394.85	\$25,109,804.46	\$18,878,592.17	\$44,078,471.01	\$97,190,865.86

**Table 8: Expenditures by Expense Category**



As shown in Table 8 (above), 83.7% of 2QFY21 program expenditures were for rebates, grants, and other incentives. This includes rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any NJCEP grant.

<sup>1</sup> Affordable Housing is defined as any housing that an official document identifies as participating in a federal, state, or local affordable housing program, including, by way of example only, the New Jersey Department of Community Affairs listing of Affordable Housing available here, <https://www.state.nj.us/dca/divisions/codes/publications/developments.html>, as well as official documents showing identification by the documents regarding New Jersey Housing and Mortgage Finance Agency, United States Low Income Housing Tax Credit (“LIHTC”), and United States Housing and Urban Development (“HUD”).

The worksheets provided in Section III include detailed energy savings data, CHP-Fuel Cell generation data, and renewable energy generation data by program. The annual and lifetime savings/generation data are for measures installed from October 1, 2020 through March 31, 2021. Savings include reductions in electric energy and natural gas usage, as well as reductions in electric capacity requirements. CHP-Fuel Cell and renewable energy generation include both electric generation and capacity.

Annual savings/generation is equal to the annual savings/generation of any measure installed from October 1, 2020 through March 31, 2021. The lifetime savings/generation is the expected savings/generation over the expected life of these measures. Measure lives range from 15 years for certain lighting, such as LEDs, to 25 years for renewable energy systems and new home measures.



Table 9 (below) summarizes annual and lifetime energy savings, CHP-Fuel Cell generation, and renewable energy generation from measures installed from October 1, 2020 through March 31, 2021.

*Table 9: Energy Savings/Energy Capacity and Generation*

<b>Summary of Energy Savings/Energy Capacity and Generation Statewide: 2FY21 (10/01/2020 - 03/31/2021)</b>			
	<u>Actual</u>	<u>Committed</u>	<u>Total</u>
<b><u>Demand</u></b>			
kW Reduced			
Energy Efficiency	50,806	55,675	106,480
CHP - Fuel Cell	91	5,737	5,829
kW Installed (Capacity)			
Renewable Energy	117,146	NA	117,146
CHP-Fuel Cell	3,586	17,528	21,114
<b><u>Annual</u></b>			
MWh Saved			
Energy Efficiency	396,121	299,548	695,669
CHP-Fuel Cell	250	22,314	22,564
MMBtu Saved			
Energy Efficiency	617,118	535,091	1,152,210
CHP-Fuel Cell	76,762	311,571	388,332
MWh Generated			
Renewable Energy	140,575	NA	140,575
CHP-Fuel Cell	26,889	127,353	154,241
<b><u>Lifetime</u></b>			
Energy Efficiency	5,649,273	4,512,015	10,161,288
CHP-Fuel Cell	3,743	436,461	440,204
MMBtu Saved			
Energy Efficiency	11,655,201	8,327,075	19,982,276
CHP-Fuel Cell	1,505,995	6,006,055	7,512,051
MWh Generated			
Renewable Energy	3,514,377	NA	3,514,377
CHP-Fuel Cell	531,670	2,444,226	2,975,896

Reducing electric and natural gas usage and generating electricity using renewable sources of electricity reduces the greenhouse gases that would have been emitted if the saved electricity or natural gas was otherwise used or if the electricity was generated on the electric grid. CHP-Fuel Cell projects also reduce greenhouse gas emissions, since they tend to use cleaner technologies that produce fewer emissions than if the electricity was generated by the grid. Table 10 (below) summarizes the emission reductions that result from the installation of program measures.

*Table 10: Annual Emissions Reductions*

<b>Summary of Annual Emissions Reductions Statewide: 2FY21 (10/01/2020 - 03/31/2021)</b>	
	<b>All Programs</b>
<u>CO2 (Metric Tons)</u>	
Energy Efficiency	265,451
CHP-Fuel Cell	7,601
Renewable Energy	82,556
	355,607
<u>NOX (Metric Tons)</u>	
Energy Efficiency	175
CHP-Fuel Cell	3.30
Renewable Energy	53
Total	232
<u>SO2 (Metric Tons)</u>	
Energy Efficiency	121
CHP-Fuel Cell	2.19
Renewable Energy	43
Total	166
<u>Hg (Grams)</u>	
Energy Efficiency	436
CHP - Fuel Cell	0.27
Renewable Energy	155
Total	591

Additional information about New Jersey’s Clean Energy Program can be found at [www.njcleanenergy.com](http://www.njcleanenergy.com).

## II. Introduction

This document reports the results of New Jersey’s Clean Energy Program for FY21. With its 2001 Comprehensive Resource Analysis (“CRA”) Order, the Board required the implementation of new energy efficiency programs to replace existing demand side management (“DSM”) programs and the development of programs to foster new clean energy resources, such as those provided by renewable energy sources. Starting in 2007 and through 2015, the programs were managed by the DCE, primarily through contracts with Honeywell Utility Solutions (“Honeywell”) and TRC. Starting in 2016, the programs were managed by the DCE through the NJCEP Program Administrator contract awarded to TRC and members of its implementation team, including CLEAResult.

Included in this report are financial, tracking metric, energy savings, and emissions reduction data for the energy efficiency and renewable energy programs managed by the TRC team, as well as New Jersey’s six investor-owned electric and natural gas utilities, which continue to manage the Comfort Partners low-income program, i.e., Atlantic City Electric Company (“ACE”), Jersey Central Power & Light Co. (“JCP&L”), New Jersey Natural Gas Co. (“NJNG”), Elizabethtown Gas Co. (“E-Town”), Public Service Electric & Gas Co. (“PSE&G”), and South Jersey Gas Co. (“SJG”), by the NJ Economic Development Authority, and by the DCE.

This report presents program results for the period from October 1, 2020 through March 31, 2021, also referred to as 2QFY21. The data worksheets included in Section III have been formatted to reflect the Board’s actions in adding, deleting, or modifying the lineup of programs offered through that time. Program financial results for the period are measured against those budgets.

The Board approved the following FY21 Clean Energy Programs:

**RESIDENTIAL ENERGY EFFICIENCY PROGRAMS**

Existing Homes  
Residential New Construction  
Energy Efficient Products

**RESIDENTIAL LOW-INCOME PROGRAM**

Comfort Partners

**COMMERCIAL AND INDUSTRIAL (C&I) ENERGY EFFICIENCY PROGRAMS**

Commercial & Industrial Buildings  
Direct Install  
Local Government Energy Audit  
State Facilities Initiative

**RENEWABLE ENERGY PROGRAMS**

Offshore Wind  
Community Solar  
Renewable Energy Incentive Program (“REIP”)

**DISTRIBUTED ENERGY RESOURCES**

Combined Heat and Power  
Renewable Energy Storage  
Fuel Cell  
Microgrids

**EDA PROGRAMS**

Edison Innovation Clean Energy Manufacturing Fund (“CEMF”)

**PLANNING & ADMINISTRATION**

BPU Program Administration (includes staff salaries)  
Marketing – Program Evaluation & Analysis  
Outreach & Education  
Sponsorships

**BPU INITIATIVES**

Community Grants  
Storage  
Electric Vehicles  
NJ Wind  
R&D Energy Tech Hub  
Workforce Development  
Curriculum

Following are detailed reporting data worksheets that support the expense and metric tracking results.

## Section III

### 2QFY21 Reporting Data Worksheets

The following tables provide cumulative information regarding various aspects of New Jersey's Clean Energy Program for the first Quarter of FY21, i.e., from October 1, 2020 through March 31, 2021. This data has been compiled by the NJCEP's current Program Administrator, TRC, using the NJCEP's Information Management System ("IMS"), a custom data tracking application administered and maintained by TRC.

Reported data includes: (1) expenses and commitments compared to approved budgets, (2) expenses by cost category, (3) electric savings, generation, and gas and other fuel savings compared to goals, (4) electric savings, generation, and gas and other fuel saving quantities, (5) calculated emissions reductions, and (6) metrics. All data is associated with NJCEP activity during the reporting period.

**New Jersey's Clean Energy Program**  
*Detailed Expense Data for Reporting Year*

Statewide Summary - New Jerseys Clean Energy Program Reporting Period: 10/01/2020 thru 03/31/2021	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
<b>Program</b>							
Energy Efficiency Programs	\$90,325,796.41	\$7,520,547.19	\$476,842.04	\$426,842.13	\$77,071,333.07	\$4,786,118.98	\$44,113.00
Distributed Energy Resources	\$2,884,040.13	\$321,557.92	\$21,753.48	\$0.00	\$2,503,832.44	\$36,896.29	\$0.00
Renewable Energy Programs	\$997,110.69	\$458,404.59	\$21,753.48	\$0.00	\$0.00	\$516,952.62	\$0.00
EDA Programs	\$14,723.12	\$14,723.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Planning and Administration	\$4,967,203.54	\$0.00	\$3,885,050.98	\$0.00	\$680,673.55	\$0.00	\$401,479.01
BPU Initiatives	\$19,662,074.33	\$441,099.33	\$0.00	\$0.00	\$19,220,975.00	\$0.00	\$0.00
<b>TOTAL</b>	<b>\$118,850,948.22</b>	<b>\$8,756,332.15</b>	<b>\$4,405,399.98</b>	<b>\$426,842.13</b>	<b>\$99,476,814.06</b>	<b>\$5,339,967.89</b>	<b>\$445,592.01</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>7.37%</b>	<b>3.71%</b>	<b>0.36%</b>	<b>83.70%</b>	<b>4.49%</b>	<b>0.37%</b>

Statewide Summary - Energy Efficiency Programs Reporting Period: 10/01/2020 thru 03/31/2021	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
<b>Program</b>							
<b>Residential Energy Efficiency Programs</b>							
Existing Homes	\$15,617,974.70	\$1,441,948.30	\$43,506.90	\$202,500.00	\$12,757,498.61	\$1,172,520.89	\$0.00
Residential HVAC - Electric & Gas	\$6,602,024.51	\$761,831.15	\$21,753.42	\$135,000.00	\$5,285,337.40	\$398,102.54	\$0.00
Home Performance with Energy Star	\$9,015,950.19	\$680,117.15	\$21,753.48	\$67,500.00	\$7,472,161.21	\$774,418.35	\$0.00
Residential New Construction	\$3,640,729.26	\$779,142.47	\$21,753.42	\$0.00	\$2,520,197.76	\$319,635.61	\$0.00
Energy Efficient Products	\$12,049,588.50	\$499,320.65	\$21,753.48	\$0.00	\$10,026,360.40	\$1,502,153.97	\$0.00
<b>Sub-Total: Residential Energy Efficiency Programs</b>	<b>\$31,308,292.46</b>	<b>\$2,720,411.42</b>	<b>\$87,013.80</b>	<b>\$202,500.00</b>	<b>\$25,304,056.77</b>	<b>\$2,994,310.47</b>	<b>\$0.00</b>
<b>Residential Low Income</b>							
Comfort Partners	\$13,613,661.69	\$1,055,421.33	\$215,800.52	\$208,342.13	\$11,670,161.37	\$419,823.34	\$44,113.00
<b>Sub-Total: Residential Low Income</b>	<b>\$13,613,661.69</b>	<b>\$1,055,421.33</b>	<b>\$215,800.52</b>	<b>\$208,342.13</b>	<b>\$11,670,161.37</b>	<b>\$419,823.34</b>	<b>\$44,113.00</b>
<b>C &amp; I Energy Efficiency Programs</b>							
C&I Buildings	\$32,970,480.87	\$2,810,181.95	\$130,520.76	\$16,000.00	\$28,819,149.88	\$1,194,628.28	\$0.00
C&I New Construction	\$783,365.52	\$466,135.73	\$21,753.48	\$0.00	\$261,792.02	\$33,684.29	\$0.00
C&I Retrofit	\$23,711,507.00	\$772,074.17	\$21,753.42	\$0.00	\$22,001,819.60	\$915,859.81	\$0.00
Pay-for-Performance New Construction	\$1,513,300.86	\$477,534.96	\$21,753.48	\$16,000.00	\$971,240.10	\$26,772.32	\$0.00
Pay-for-Performance	\$2,008,687.09	\$551,251.97	\$21,753.48	\$0.00	\$1,292,972.19	\$142,709.45	\$0.00
Custom C&I Pilot	\$380,239.18	\$55,371.40	\$21,753.42	\$0.00	\$270,014.61	\$33,099.75	\$0.00
Large Energy Users Program	\$4,573,381.22	\$487,813.72	\$21,753.48	\$0.00	\$4,021,311.36	\$42,502.66	\$0.00
Local Government Energy Audit	\$1,127,031.33	\$447,403.42	\$21,753.48	\$0.00	\$551,389.59	\$106,484.84	\$0.00
Direct Install	\$10,666,685.89	\$487,129.07	\$21,753.48	\$0.00	\$10,086,931.29	\$70,872.05	\$0.00
<b>Sub-Total: C &amp; I Energy Efficiency Programs</b>	<b>\$44,764,198.09</b>	<b>\$3,744,714.44</b>	<b>\$174,027.72</b>	<b>\$16,000.00</b>	<b>\$39,457,470.76</b>	<b>\$1,371,985.17</b>	<b>\$0.00</b>
<b>State Facilities Initiative</b>							
State Facilities Initiative	\$639,644.17	\$0.00	\$0.00	\$0.00	\$639,644.17	\$0.00	\$0.00
<b>Sub-Total: State Facilities Initiative</b>	<b>\$639,644.17</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$639,644.17</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Acoustical Testing Pilot</b>							
Acoustical Testing Pilot	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Acoustical Testing Pilot</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>TOTAL</b>	<b>\$90,325,796.41</b>	<b>\$7,520,547.19</b>	<b>\$476,842.04</b>	<b>\$426,842.13</b>	<b>\$77,071,333.07</b>	<b>\$4,786,118.98</b>	<b>\$44,113.00</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>8.33%</b>	<b>0.53%</b>	<b>0.47%</b>	<b>85.33%</b>	<b>5.30%</b>	<b>0.05%</b>

Statewide Summary - Distributed Energy Resources Reporting Period: 10/01/2020 thru 03/31/2021	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program							
<b>Distributed Energy Resources</b>							
CHP	\$2,876,764.86	\$321,557.92	\$21,753.48	\$0.00	\$2,503,832.44	\$29,621.02	\$0.00
Fuel Cell	\$7,275.27	\$0.00	\$0.00	\$0.00	\$0.00	\$7,275.27	\$0.00
Microgrids	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>TOTAL</b>	<b>\$2,884,040.13</b>	<b>\$321,557.92</b>	<b>\$21,753.48</b>	<b>\$0.00</b>	<b>\$2,503,832.44</b>	<b>\$36,896.29</b>	<b>\$0.00</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>11.15%</b>	<b>0.75%</b>	<b>0.00%</b>	<b>86.82%</b>	<b>1.28%</b>	<b>0.00%</b>

Statewide Summary - Renewable Energy Programs Reporting Period: 10/01/2020 thru 03/31/2021	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program							
<b>Renewable Energy Programs</b>							
Offshore Wind	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Solar Programs	\$997,110.69	\$458,404.59	\$21,753.48	\$0.00	\$0.00	\$516,952.62	\$0.00
<b>TOTAL</b>	<b>\$997,110.69</b>	<b>\$458,404.59</b>	<b>\$21,753.48</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$516,952.62</b>	<b>\$0.00</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>45.97%</b>	<b>2.18%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>51.85%</b>	<b>0.00%</b>

Statewide Summary - EDA Programs Reporting Period: 10/01/2020 thru 03/31/2021	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program							
<b>EDA Programs</b>							
EDA Programs Admin	\$14,723.12	\$14,723.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>TOTAL</b>	<b>\$14,723.12</b>	<b>\$14,723.12</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>

Statewide Summary - Planning and Administration Reporting Period: 10/01/2020 thru 03/31/2021	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates,Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Program							
<b>BPU Program Administration</b>							
BPU Program Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: BPU Program Administration</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Marketing</b>							
Marketing Contract	\$1,758,563.61	\$0.00	\$1,758,563.61	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Marketing</b>	<b>\$1,758,563.61</b>	<b>\$0.00</b>	<b>\$1,758,563.61</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>CEP Website</b>							
CEP Website	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: CEP Website</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Program Evaluation/Analysis</b>							
Program Evaluation	\$401,479.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,479.01
Research and Analysis	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Program Evaluation/Analysis</b>	<b>\$401,479.01</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$401,479.01</b>
<b>Outreach and Education</b>							
Sustainable Jersey	\$326,942.57	\$0.00	\$0.00	\$0.00	\$326,942.57	\$0.00	\$0.00
NJIT Learning Center	\$306,605.53	\$0.00	\$0.00	\$0.00	\$306,605.53	\$0.00	\$0.00
Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outreach, Website, Other	\$2,126,487.37	\$0.00	\$2,126,487.37	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Outreach and Education</b>	<b>\$2,760,035.47</b>	<b>\$0.00</b>	<b>\$2,126,487.37</b>	<b>\$0.00</b>	<b>\$633,548.10</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Memberships</b>							
Memberships	\$47,125.45	\$0.00	\$0.00	\$0.00	\$47,125.45	\$0.00	\$0.00
<b>Sub-Total: Memberships</b>	<b>\$47,125.45</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$47,125.45</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>TOTAL</b>	<b>\$4,967,203.54</b>	<b>\$0.00</b>	<b>\$3,885,050.98</b>	<b>\$0.00</b>	<b>\$680,673.55</b>	<b>\$0.00</b>	<b>\$401,479.01</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>0.00%</b>	<b>78.21%</b>	<b>0.00%</b>	<b>13.70%</b>	<b>0.00%</b>	<b>8.08%</b>

Statewide Summary - BPU Initiatives Reporting Period: 10/01/2020 thru 03/31/2021 Program	Total Actual NJCEP Expenditures	Administration and Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
<b>Community Energy Grants</b>							
Community Energy Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Community Energy Grants</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Storage</b>							
Storage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Storage</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Electric Vehicles</b>							
Charge Up New Jersey	\$441,099.33	\$441,099.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Plug In EV Incentive Fund	\$19,220,975.00	\$0.00	\$0.00	\$0.00	\$19,220,975.00	\$0.00	\$0.00
<b>Sub-Total: Electric Vehicles</b>	<b>\$19,662,074.33</b>	<b>\$441,099.33</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$19,220,975.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>NJ Wind</b>							
NJ Wind	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: NJ Wind</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>R&amp;D Energy Tech Hub</b>							
R&D Energy Tech Hub	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: R&amp;D Energy Tech Hub</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Workforce Development</b>							
Workforce Development	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Sub-Total: Workforce Development</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>TOTAL</b>	<b>\$19,662,074.33</b>	<b>\$441,099.33</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$19,220,975.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Percent of Total</b>	<b>100.00%</b>	<b>2.24%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>97.76%</b>	<b>0.00%</b>	<b>0.00%</b>

New Jersey's Clean Energy Program  
 Electric Savings vs. Goals  
 Reporting Period: 10/01/2020 thru 03/31/2021

Program	Peak Demand Savings			Annual Energy Savings			Lifetime Energy Savings		
	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal
Program	kW	kW	%	MWh	MWh	%	MWh	MWh	%
<b>Energy Efficiency Programs</b>									
<b>Residential Energy Efficiency Programs</b>									
<i>Existing Homes</i>									
Residential HVAC - Electric & Gas	2,000	1,364	68%	2,738	2,466	90%	41,002	39,144	95%
Home Performance with Energy Star	400	794	199%	1,192	569	48%	23,834	9,675	41%
Residential New Construction	1,500	749	50%	4,472	2,257	50%	89,447	44,742	50%
Energy Efficient Products	12,558	19,802	158%	150,687	248,641	165%	2,200,827	3,419,973	155%
Energy Efficient Products - Lighting	44,800	18,735	28%	548,138	240,046	19%	8,222,077	3,345,982	27%
Energy Efficient Products - Non-Lighting	4,100	1,067	24%	47,535	8,595	18%	477,911	73,992	15%
<b>Sub-Total: Residential Energy Efficiency Programs</b>	<b>16,458</b>	<b>22,709</b>	<b>138%</b>	<b>159,089</b>	<b>253,932</b>	<b>160%</b>	<b>2,355,110</b>	<b>3,513,534</b>	<b>149%</b>
<b>Residential Low Income</b>									
Comfort Partners	0	279	0%	4,397	1,667	38%	65,038	26,415	41%
<b>Sub-Total: Residential Low Income</b>	<b>0</b>	<b>279</b>	<b>0%</b>	<b>4,397</b>	<b>1,667</b>	<b>38%</b>	<b>65,038</b>	<b>26,415</b>	<b>41%</b>
<b>C &amp; I Energy Efficiency Programs</b>									
<i>C&amp;I Buildings</i>									
C&I New Construction	300	276	92%	1,621	1,119	69%	32,373	16,861	52%
C&I Retrofit	24,200	22,345	92%	122,717	106,419	87%	1,930,337	1,548,039	80%
Pay-for-Performance New Construction	200	300	150%	4,006	1,280	32%	64,012	19,675	31%
Pay-for-Performance	2,600	810	31%	12,287	3,488	28%	193,880	57,920	30%
Custom C&I Pilot	700	352	50%	2,572	3,725	145%	40,456	54,890	136%
Large Energy Users Program	2,100	412	20%	17,545	8,339	48%	305,462	175,943	58%
Direct Install	5,800	3,325	57%	27,268	16,152	59%	408,197	235,997	58%
<b>Sub-Total: C &amp; I Energy Efficiency Programs</b>	<b>35,900</b>	<b>27,818</b>	<b>77%</b>	<b>188,016</b>	<b>140,522</b>	<b>75%</b>	<b>2,974,717</b>	<b>2,109,324</b>	<b>71%</b>
<b>Sub-Total: Energy Efficiency Programs</b>	<b>52,358</b>	<b>50,806</b>	<b>97%</b>	<b>351,502</b>	<b>396,121</b>	<b>113%</b>	<b>5,394,865</b>	<b>5,649,273</b>	<b>105%</b>
<b>Distributed Energy Resources</b>									
CHP	400	91	23%	2,650	250	9%	46,362	3,743	8%
<b>Sub-Total: Distributed Energy Resources</b>	<b>400</b>	<b>91</b>	<b>23%</b>	<b>2,650</b>	<b>250</b>	<b>9%</b>	<b>46,362</b>	<b>3,743</b>	<b>8%</b>
<b>TOTAL</b>	<b>52,758</b>	<b>50,897</b>	<b>96%</b>	<b>354,152</b>	<b>396,371</b>	<b>112%</b>	<b>5,441,227</b>	<b>5,653,016</b>	<b>104%</b>

New Jersey's Clean Energy Program  
 Gas & Other Fuel Savings vs. Goals  
 Reporting Period: 10/01/2020 thru 03/31/2021

Program	Annual Energy Savings			Lifetime Energy Savings		
	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal
Program	MMBtu	MMBtu	%	MMBtu	MMBtu	%
<b>Energy Efficiency Programs</b>						
<b>Residential Energy Efficiency Programs</b>						
<i>Existing Homes</i>						
Residential HVAC - Electric & Gas	138,619	72,682	52%	2,679,493	1,419,652	53%
Home Performance with Energy Star	56,400	43,400	77%	1,228,393	741,087	60%
Residential New Construction	52,824	29,026	55%	1,056,464	576,031	55%
Energy Efficient Products	297,615	6,126	2%	3,346,277	68,798	2%
<b>Sub-Total: Residential Energy Efficiency Programs</b>	<b>545,458</b>	<b>151,234</b>	<b>28%</b>	<b>8,310,627</b>	<b>2,805,567</b>	<b>34%</b>
<b>Residential Low Income</b>						
Comfort Partners	25,878	14,924	58%	389,951	264,290	68%
<b>Sub-Total: Residential Low Income</b>	<b>25,878</b>	<b>14,924</b>	<b>58%</b>	<b>389,951</b>	<b>264,290</b>	<b>68%</b>
<b>C &amp; I Energy Efficiency Programs</b>						
<i>C&amp;I Buildings</i>						
C&I New Construction	2,167	1,871	86%	41,401	36,767	89%
C&I Retrofit	21,384	50,918	238%	395,243	919,764	233%
Pay-for-Performance New Construction	6,840	-3,122	-46%	113,750	-77,767	-68%
Pay-for-Performance	38,247	10,533	28%	837,606	233,895	28%
Custom C&I Pilot	4,526	-118	-3%	79,060	-1,766	-2%
Large Energy Users Program	44,247	344,311	778%	796,412	6,869,295	863%
Direct Install	70,864	46,567	66%	1,214,608	605,156	50%
<b>Sub-Total: C &amp; I Energy Efficiency Programs</b>	<b>188,275</b>	<b>450,960</b>	<b>240%</b>	<b>3,478,080</b>	<b>8,585,343</b>	<b>247%</b>
<b>Sub-Total: Energy Efficiency Programs</b>	<b>759,611</b>	<b>617,118</b>	<b>81%</b>	<b>12,178,658</b>	<b>11,655,201</b>	<b>96%</b>
<b>Distributed Energy Resources</b>						
CHP	7,900	76,762	972%	138,244	1,505,995	1089%
<b>Sub-Total: Distributed Energy Resources</b>	<b>7,900</b>	<b>76,762</b>	<b>972%</b>	<b>138,244</b>	<b>1,505,995</b>	<b>1089%</b>
<b>TOTAL</b>	<b>767,511</b>	<b>693,880</b>	<b>90%</b>	<b>12,316,902</b>	<b>13,161,196</b>	<b>107%</b>



New Jersey's Clean Energy Program Electric Savings Reporting Period: 10/01/2020 thru 03/31/2021	Peak Demand Savings			Annual Energy Savings			Lifetime Energy Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
<b>Energy Efficiency Programs</b>									
<b>Residential Energy Efficiency Programs</b>									
<i>Existing Homes</i>									
Residential HVAC - Electric & Gas	1,364	0	1,364	2,466	0	2,466	39,144	0	39,144
Home Performance with Energy Star	794	206	1,000	569	331	901	9,675	5,567	15,242
Residential New Construction	749	0	749	2,257	0	2,257	44,742	0	44,742
Energy Efficient Products	19,802	0	19,802	248,641	0	248,641	3,419,973	0	3,419,973
Energy Efficient Products - Lighting	18,735	0	3,127	240,046	0	25,862	3,345,982	0	558,517
Energy Efficient Products - Non-Lighting	1,067	0	303	8,595	0	2,320	73,992	0	20,438
<b>Sub-Total: Residential Energy Efficiency Programs</b>	<b>22,709</b>	<b>206</b>	<b>22,914</b>	<b>253,932</b>	<b>331</b>	<b>254,263</b>	<b>3,513,534</b>	<b>5,567</b>	<b>3,519,101</b>
<b>Residential Low Income</b>									
Comfort Partners	279	0	279	1,667	0	1,667	26,415	0	26,415
<b>Sub-Total: Residential Low Income</b>	<b>279</b>	<b>0</b>	<b>279</b>	<b>1,667</b>	<b>0</b>	<b>1,667</b>	<b>26,415</b>	<b>0</b>	<b>26,415</b>
<b>C &amp; I Energy Efficiency Programs</b>									
<i>C&amp;I Buildings</i>									
C&I New Construction	276	540	815	1,119	4,502	5,621	16,861	67,665	84,526
C&I Retrofit	22,345	34,595	56,940	106,419	178,496	284,914	1,548,039	2,634,893	4,182,932
Pay-for-Performance New Construction	300	1,313	1,612	1,280	9,774	11,054	19,675	160,223	179,898
Pay-for-Performance	810	9,899	10,709	3,488	43,276	46,764	57,920	674,889	732,809
Custom C&I Pilot	352	1,534	1,887	3,725	8,695	12,420	54,890	124,226	179,115
Large Energy Users Program	412	4,127	4,539	8,339	39,225	47,564	175,943	619,551	795,494
Direct Install	3,325	3,462	6,787	16,152	15,248	31,401	235,997	225,001	460,998
<b>Sub-Total: C &amp; I Energy Efficiency Programs</b>	<b>27,818</b>	<b>55,469</b>	<b>83,288</b>	<b>140,522</b>	<b>299,217</b>	<b>439,739</b>	<b>2,109,324</b>	<b>4,506,448</b>	<b>6,615,772</b>
<b>Sub-Total: Energy Efficiency Programs</b>	<b>50,806</b>	<b>55,675</b>	<b>106,480</b>	<b>396,121</b>	<b>299,548</b>	<b>695,669</b>	<b>5,649,273</b>	<b>4,512,015</b>	<b>10,161,288</b>
<b>Distributed Energy Resources</b>									
CHP	91	5,737	5,829	250	22,314	22,564	3,743	436,461	440,204
Fuel Cell	0	0	0	0	0	0	0	0	0
<b>Sub-Total: Distributed Energy Resources</b>	<b>91</b>	<b>5,737</b>	<b>5,829</b>	<b>250</b>	<b>22,314</b>	<b>22,564</b>	<b>3,743</b>	<b>436,461</b>	<b>440,204</b>
<b>TOTAL</b>	<b>50,897</b>	<b>61,412</b>	<b>112,309</b>	<b>396,371</b>	<b>321,862</b>	<b>718,232</b>	<b>5,653,016</b>	<b>4,948,476</b>	<b>10,601,492</b>

New Jerseys Clean Energy Program Gas & Other Fuel Savings Reporting Period: 10/01/2020 thru 03/31/2021	Annual Energy Savings			Lifetime Energy Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	MMBtu	MMBtu	MMBtu	MMBtu	MMBtu	MMBtu
<b>Energy Efficiency Programs</b>						
<b>Residential Energy Efficiency Programs</b>						
<i>Existing Homes</i>						
Residential HVAC - Electric & Gas	72,682	0	72,682	1,419,652	0	1,419,652
Home Performance with Energy Star	43,400	20,470	63,871	741,087	348,855	1,089,942
Residential New Construction	29,026	0	29,026	576,031	0	576,031
Energy Efficient Products	6,126	0	6,126	68,798	0	68,798
<b>Sub-Total: Residential Energy Efficiency Programs</b>	<b>151,234</b>	<b>20,470</b>	<b>171,705</b>	<b>2,805,567</b>	<b>348,855</b>	<b>3,154,423</b>
<b>Residential Low Income</b>						
Comfort Partners	14,924	0	14,924	264,290	0	264,290
<b>Sub-Total: Residential Low Income</b>	<b>14,924</b>	<b>0</b>	<b>14,924</b>	<b>264,290</b>	<b>0</b>	<b>264,290</b>
<b>C &amp; I Energy Efficiency Programs</b>						
<i>C&amp;I Buildings</i>						
C&I New Construction	1,871	20,896	22,767	36,767	396,976	433,743
C&I Retrofit	50,918	162,673	213,591	919,764	2,039,903	2,959,667
Pay-for-Performance New Construction	-3,122	3,773	651	-77,767	138,135	60,367
Pay-for-Performance	10,533	124,493	135,027	233,895	2,395,551	2,629,446
Custom C&I Pilot	-118	14,089	13,971	-1,766	240,395	238,628
Large Energy Users Program	344,311	92,291	436,602	6,869,295	1,451,012	8,320,307
Direct Install	46,567	96,406	142,972	605,156	1,316,248	1,921,404
<b>Sub-Total: C &amp; I Energy Efficiency Programs</b>	<b>450,960</b>	<b>514,621</b>	<b>965,581</b>	<b>8,585,343</b>	<b>7,978,220</b>	<b>16,563,563</b>
<b>Sub-Total: Energy Efficiency Programs</b>	<b>617,118</b>	<b>535,091</b>	<b>1,152,210</b>	<b>11,655,201</b>	<b>8,327,075</b>	<b>19,982,276</b>
<b>Distributed Energy Resources</b>						
CHP	76,762	311,571	388,332	1,505,995	6,006,055	7,512,051
Fuel Cell	0	0	0	0	0	0
<b>Sub-Total: Distributed Energy Resources</b>	<b>76,762</b>	<b>311,571</b>	<b>388,332</b>	<b>1,505,995</b>	<b>6,006,055</b>	<b>7,512,051</b>
<b>TOTAL</b>	<b>693,880</b>	<b>846,662</b>	<b>1,540,542</b>	<b>13,161,196</b>	<b>14,333,131</b>	<b>27,494,327</b>

New Jersey's Clean Energy Program Electric Generation Reporting Period: 10/01/2020 thru 03/31/2021	Capacity			Annual Generation			Lifetime Generation		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
<b>Distributed Energy Resources</b>									
CHP	3,586	16,778	20,364	26,889	121,111	148,000	531,670	2,350,603	2,882,273
Fuel Cell	0	750	750	0	6,242	6,242	0	93,623	93,623
Sub-Total: Distributed Energy Resources	3,586	17,528	21,114	26,889	127,353	154,241	531,670	2,444,226	2,975,896
<b>Renewable Energy Programs</b>									
Solar Programs	117,146	0	117,146	140,575	0	140,575	3,514,377	0	3,514,377
Sub-Total: Renewable Energy Programs	117,146	0	117,146	140,575	0	140,575	3,514,377	0	3,514,377
<b>TOTAL</b>	<b>120,732</b>	<b>17,528</b>	<b>138,260</b>	<b>167,464</b>	<b>127,353</b>	<b>294,816</b>	<b>4,046,047</b>	<b>2,444,226</b>	<b>6,490,273</b>

New Jerseys Clean Energy Program Emissions Reductions Reporting Period: 10/01/2020 thru 03/31/2021	Annual Emissions Reductions				Lifetime Emissions Reductions			
	CO <sub>2</sub>	NO <sub>x</sub>	SO <sub>2</sub>	Hg	CO <sub>2</sub>	NO <sub>x</sub>	SO <sub>2</sub>	Hg
	metric tons	metric tons	metric tons	grams	metric tons	metric tons	metric tons	grams
<b>Energy Efficiency Programs</b>								
<b>Residential Energy Efficiency Programs</b>								
<i>Existing Homes</i>								
Residential HVAC - Electric & Gas	5,313	3.97	0.75	2.71	98,488	74.14	11.92	43.06
Home Performance with Energy Star	2,642	2.03	0.17	0.63	45,094	34.64	2.95	10.64
Residential New Construction	2,869	2.07	0.69	2.48	56,910	40.97	13.63	49.22
Energy Efficient Products	146,346	94.06	75.72	273.50	2,012,116	1,293.14	1,041.54	3,761.97
<i>Energy Efficient Products - Lighting</i>	140,972	90.56	73.10	264.05	1,965,004	1,262.35	1,019.00	3,680.58
<i>Energy Efficient Products - Non-Lighting</i>	5,373	3.50	2.62	9.45	47,112	30.79	22.53	81.39
<b>Sub-Total: Residential Energy Efficiency Programs</b>	<b>157,170</b>	<b>102.13</b>	<b>77.33</b>	<b>279.32</b>	<b>2,212,608</b>	<b>1,443</b>	<b>1,070.04</b>	<b>3,864.89</b>
<b>Residential Low Income</b>								
Comfort Partners	1,773	1.25	0.51	1.83	29,568	21.02	8.04	29.06
<b>Sub-Total: Residential Low Income</b>	<b>1,773</b>	<b>1.25</b>	<b>0.51</b>	<b>1.83</b>	<b>29,568</b>	<b>21</b>	<b>8.04</b>	<b>29.06</b>
<b>C &amp; I Energy Efficiency Programs</b>								
<i>C&amp;I Buildings</i>								
C&I New Construction	757	0.50	0.34	1.23	11,858	7.90	5.14	18.55
C&I Retrofit	65,205	42.28	32.41	117.06	958,036	622.50	471.45	1,702.84
Pay-for-Performance New Construction	586	0.35	0.39	1.41	7,419	4.17	5.99	21.64
Pay-for-Performance	2,609	1.76	1.06	3.84	46,454	31.63	17.64	63.71
Custom C&I Pilot	2,182	1.40	1.13	4.10	32,141	20.63	16.72	60.38
Large Energy Users Program	23,208	17.54	2.54	9.17	468,648	353.64	53.58	193.54
Direct Install	11,962	8.04	4.92	17.77	170,778	114.34	71.87	259.60
<b>Sub-Total: C &amp; I Energy Efficiency Programs</b>	<b>106,508</b>	<b>71.87</b>	<b>42.79</b>	<b>154.58</b>	<b>1,695,333</b>	<b>1,155</b>	<b>642.39</b>	<b>2,320.26</b>
<b>Sub-Total: Energy Efficiency Programs</b>	<b>265,451</b>	<b>175.25</b>	<b>120.63</b>	<b>435.73</b>	<b>3,937,509</b>	<b>2,618.72</b>	<b>1,720.47</b>	<b>6,214.21</b>
<b>Distributed Energy Resources</b>								
CHP	7,601	3.30	2.19	0.27	150,096	64.39	41.66	4.12
Fuel Cell	0	0.00	0.00	0.00	0	0.00	0.00	0.00
<b>Sub-Total: Distributed Energy Resources</b>	<b>7,601</b>	<b>3.30</b>	<b>2.19</b>	<b>0.27</b>	<b>150,096</b>	<b>64.39</b>	<b>41.66</b>	<b>4.12</b>
<b>Renewable Energy Programs</b>								
Solar Programs	82,556	53.04	42.81	154.63	2,063,898	1,325.88	1,070.29	3,865.81
<b>Sub-Total: Renewable Energy Programs</b>	<b>82,556</b>	<b>53.04</b>	<b>42.81</b>	<b>154.63</b>	<b>2,063,898</b>	<b>1,326</b>	<b>1,070.29</b>	<b>3,865.81</b>
<b>TOTAL</b>	<b>355,607</b>	<b>231.59</b>	<b>165.63</b>	<b>590.63</b>	<b>6,151,502</b>	<b>4,009</b>	<b>2,832.42</b>	<b>10,084.14</b>

**New Jersey Clean Energy Program**

**Program Metrics**

**Reporting Period: 10/01/2020 thru 03/31/2021**

Program-Tracking Metric	Units
<b>Residential Programs</b>	
EXISTING HOMES (Res HVAC - COOL Completions) Number of Central Air Conditioners and Heat Pumps Rebated	5,187
EXISTING HOMES (Res HVAC - WARM Completions) Number of Furnaces, Boilers and Hot Water Heaters Rebated	5,433
EXISTING HOMES (HPwES Enrollments) Number of Homes Approved to Complete HPwES Measures	2,447
EXISTING HOMES (HPwES Completions) Number of Homes that Completed HPwES Measures	2,361
RESIDENTIAL NEW CONSTRUCTION (Enrollments) Number of Homes Enrolled with Commitments to Build to RNC Efficiency Standards	1,593
RESIDENTIAL NEW CONSTRUCTION (Completions) Number of Homes Completed per RNC Efficiency Standards	1,679
ENERGY EFFICIENT PRODUCTS Number of Clothes Washers Rebated	10,437
ENERGY EFFICIENT PRODUCTS Number of Clothes Dryers Rebated	7,650
ENERGY EFFICIENT PRODUCTS Number of Lighting Units Rebated	5,435,156
ENERGY EFFICIENT PRODUCTS Number of Refrigerators Rebated	6,451
ENERGY EFFICIENT PRODUCTS Number of Recycled Appliances Rebated	1,868

<b>Commercial &amp; Industrial Programs</b>	
C&I BUILDINGS: C&I Retrofit (Applications Approved) Number of Applications Approved	2,313
C&I BUILDINGS: C&I Retrofit (Applications Completed) Number of Applications Rebated	1,877
C&I BUILDINGS: C&I NC (Applications Approved) Number of Applications Approved	51
C&I BUILDINGS: C&I NC (Applications Completed) Number of Applications Rebated	35
C&I BUILDINGS: P4P NC (Approved Energy Reduction Plans) Number of projects receiving P4P-NC Incentive #1 - Energy Reduction Plan	5
C&I BUILDINGS: P4P NC (Installations Completed) Number of projects receiving P4P-NC Incentive #2 - Installation of Recommended Measures	2
C&I BUILDINGS: P4P NC (Benchmarking Reports Completed) Number of Projects Receiving P4P-NC Incentive #3 - Post Construction Benchmarking Report	2
C&I BUILDINGS: P4P EB (Approved Energy Reduction Plans) Number of projects receiving P4P Incentive #1 - Energy Reduction Plan	31
C&I BUILDINGS: P4P EB (Installations Completed) Number of projects receiving P4P Incentive #2 - Installation of Recommended Measures	9
C&I BUILDINGS: P4P EB (M&V Reports) Completed Number of projects receiving P4P Incentive #3 - Post Construction M&V Report	4
C&I BUILDINGS: LEUP (Approved Final Energy Efficiency Plans) Number of Final Energy Efficiency Plans approved	5
C&I BUILDINGS: LEUP (Applications Completed) Number of Applications Rebated	8
C&I BUILDINGS: CTEEP (Applications Approved) Number of applications approved	41
C&I BUILDINGS: CTEEP (Applications Completed) Number of applications rebated	30
Local Government Energy Audit - Audits Reviewed and Processed Number of audit applications reviewed and processed	159
Local Government Energy Audit - Audits Paid Number of Audit Applications Paid	144
Direct Install - Applications Completed Number of projects completed	278

<b>Residential Low Income</b>	
Comfort Partners Number of Homes Completed	1,932
<b>Distributed Energy Resources</b>	
CHP Approved Applications	1
CHP Completed Applications	0
Fuel Cells Approved Applications	0
Fuel Cells Completed Applications	0
Energy Storage Completed Applications	0
<b>Solar Programs</b>	
SREC Registration Number of Initial Registrations Accepted	0
SREC Registration Number of Applications Issued Permission to Operate	53
TI Program Number of Applications Accepted	10,101
TI Program Number of Applications Issued Permission to Operate	6,116

# Section V

## Notes and Definitions

Notes	
1	For Utility Comfort Partners actual participation figures represent results reported by electric utilities only.

Definitions	
1	A <b>commitment</b> exists where the associated customer has received a letter of commitment or other signed agreement from the NJCEP and the project is slated for completion prior to an expiration date. Once completed and paid, a committed project is shifted from "Committed" to "Installed". Committed figures are adjusted to reflect any commitments that are cancelled.
2	<b>Committed Expenditures</b> are the amount of rebate commitments that exist as of the end of the reporting period. A committed expenditure may also be represented by a contractor who has completed the work but has yet to be paid.
3	<b>Administration and Program Development Expenditures</b> are direct labor and employee overhead costs incurred in developing and managing the New Jersey's Clean Energy Programs by the NJBPU's Division of Clean Energy, the utility program managers, the Economic Development Authority, or any other program manager, except those costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services. For the NJCEP Market Managers, Administration and Program Development Expenditures are those costs identified in the market managers contracts as "Program Administration costs."
4	<b>Sales, Call Centers, Marketing and Website Expenditures</b> - <b>Sales and Call Center Expenditures</b> are expenses related to the enrollment of program participants and in working with trade allies. This category includes activities that close leads and those that involve direct interaction with customers, either in person or over the telephone. It also includes inbound and outbound telemarketing and call center activities. - <b>Marketing and Website Expenditures</b> are costs incurred for advertising, promotions, third-party or internal marketing, advertising agency activities and services, postage, and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, direct mail materials, etc.
5	<b>Training Expenditures</b> are costs related to training including the planning and execution of training events, seminar materials, etc.
6	<b>Rebates, Grants and Other Direct Incentives</b> are rebates and other direct incentives paid to participating customers and any payments made pursuant to any Clean Energy Program grant.
7	<b>Rebate Processing, Inspections and Other Quality Control Expenditures</b> are costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures.
8	<b>Evaluation and Related Research Expenditures</b> are costs related to market research and program evaluation, including the collection and input of information, technical support, collaborative input, process support, and any required outside studies.
9	<b>Installed Savings</b> represents the savings accrued as a result of the initiation of a given program and the installation of recorded measures.
10	<b>Committed Savings</b> represents the savings that will accrue from commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.
11	<b>Annual Savings</b> means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.
12	<b>Lifetime Savings</b> means the savings to be accrued over the expected life of a measure installed or committed to during the program year.
13	<b>DEP Emissions Reduction Factors</b> for electric programs are as follows: - CO <sub>2</sub> (Carbon Dioxide) emissions are reduced by 1,111.79 lbs per MWh saved - NO <sub>x</sub> (Nitric Oxide) emissions are reduced by 0.95 lbs. Per MWh saved - SO <sub>2</sub> (Sulfur Dioxide) emissions are reduced by 2.21 lbs per MWh saved - Hg (Mercury) emissions are reduced by 2.11 mg per MWh saved
14	<b>DEP Emissions Reduction Factors</b> for gas programs are as follows: - CO <sub>2</sub> (Carbon Dioxide) emissions are reduced by 11.7 lbs per Therm saved - NO <sub>x</sub> (Nitric Oxide) emissions are reduced by .0092 lbs per Therm saved



15	<p><b>Units of Measure for Tracking Metrics:</b></p> <p><b>RESIDENTIAL ENERGY EFFICIENCY PROGRAMS</b></p> <p><b>Residential HVAC</b></p> <ul style="list-style-type: none"> <li>- COOL Advantage Completed Applications = Number of central air conditioners and heat pumps rebated</li> <li>- WARM Advantage Completed Applications = Number of furnaces, boilers, and hot water heaters rebated</li> </ul> <p><b>Residential New Construction</b></p> <ul style="list-style-type: none"> <li>- Enrollments = Number of homes enrolled with commitments to build to RNC efficiency standards</li> <li>- Completions = Number of homes completed per RNC efficiency standards</li> </ul> <p><b>Energy Efficient Products</b></p> <ul style="list-style-type: none"> <li>- LEDs Distributed = Number of LEDs and Fixtures distributed</li> <li>- Clothes Washer Applications Completed = Number of clothes washers rebated</li> <li>- Large Appliance Recycling Applications Completed = Number of recycled large appliances rebated</li> <li>- Consumer Electronics Applications Completed = Number of set-top boxes, televisions, etc. distributed</li> <li>- Refrigerator or Applications Completed = Number of refrigerators rebated</li> </ul> <p><b>Home Performance with ENERGY STAR</b></p> <ul style="list-style-type: none"> <li>- Tier 2 Enrollments = Number of homes approved to complete Tier 2 HPwES measures</li> <li>- Tier 2 Completions = Number of homes that completed Tier 2 HPwES measures</li> <li>- Tier 3 Enrollments = Number of homes approved to complete Tier 3 HPwES measures</li> <li>- Tier 3 Completions = Number of homes that completed Tier 3 HPwES measures</li> </ul> <p><b>RESIDENTIAL LOW INCOME PROGRAMS</b></p> <p><b>Comfort Partners</b></p> <ul style="list-style-type: none"> <li>- Homes Completed = Number of homes with electric measures installed (gas homes completed is a subset of electric homes completed)</li> </ul> <p><b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b></p> <p><b>C&amp;I New Construction</b></p> <ul style="list-style-type: none"> <li>- Applications Approved = Number of applications approved</li> <li>- Applications Completed = Number of applications rebated</li> </ul> <p><b>C&amp;I Retrofit</b></p> <ul style="list-style-type: none"> <li>- Applications Completed = Number of applications rebated</li> </ul> <p><b>Pay-for-Performance - New Construction</b></p> <ul style="list-style-type: none"> <li>- Proposed ERP Approval = Number of projects that have approved proposed ERPs</li> <li>- As-Built Energy Reduction Plans Completed = Number of projects that have submitted As-Built ERPs</li> <li>- Commissioning Reports Completed = Number of projects that have completed their commissioning report</li> </ul> <p><b>Pay-for-Performance - Retrofit</b></p> <ul style="list-style-type: none"> <li>- Approved Energy Reduction Plans = Number of projects that have approved ERPs</li> <li>- Installations Completed = Number of projects that have completed installation of recommended measures</li> <li>- M&amp;V Reports Completed = Number of projects that have completed their measurement and verification report</li> </ul> <p><b>Local Government Energy Audit</b></p> <ul style="list-style-type: none"> <li>- Audits Reviewed and Processed = Number of audit applications reviewed and processed</li> <li>- Audits Rebated = Number of audit applications rebated</li> </ul> <p><b>Direct Install</b></p> <ul style="list-style-type: none"> <li>- Applications Completed = Number of projects completed</li> </ul> <p><b>Large Energy Users Program</b></p> <ul style="list-style-type: none"> <li>- Approved FEEPs = Number of applications with approved Final Energy Efficiency Plans</li> </ul> <p><b>C&amp;I CHP-FUEL CELL PROGRAMS</b></p> <p>CHP-Fuel Cell: Large and Small</p> <ul style="list-style-type: none"> <li>- Approved Applications = Number of applications approved</li> <li>- Completed Installations = Number of applications that have completed installation of the CHP measures</li> </ul> <p><b>RENEWABLE ENERGY PROGRAMS</b></p> <p>SREC Registration Program</p> <ul style="list-style-type: none"> <li>- Applications Accepted = Number of applications approved</li> <li>- Applications Completed = Number of applications assigned a NJ Certification Number</li> </ul>
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