

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

August 28th, 2013 10:00-11:00am (EST)

1. Program Statistics

The below information is data on the program from program inception (2009). For monthly information please join the EE Committee meeting to receive monthly program updates through the EE Committee listserv. Sign up here: <http://www.njcleanenergy.com/main/clean-energy-council-committees/energy-efficiency>

A. Application Status EB & NC:

- i. 509 projects submitted to date
 - 280 approved
 - 4 are under review
 - Remaining are expired/rejected.
- ii. Applications Approved by Building Type:
 - Multifamily (Market & Affordable) – 83
 - K-12 Schools – 86
 - Commercial Office Space – 32
 - Medical Centers/Hospitals/Nursing Homes – 18
 - Colleges/Universities – 14
 - Industrial/Manufacturing – 15
 - Municipal Government Buildings- 6
 - Warehouses/Storage – 7
 - Supermarkets – 6
 - Water Treatment Plants - 4
 - Hospitality/Casino/Convention – 2
 - Sports/Recreational Facilities – 3
 - Datacenter – 2
 - Religious Institutions – 2

B. ERP Status

- i. 233 EB ERPs submitted
 - 145 approved
 - 2 at AEG/BPU for final approval
 - 64 under review
 - 22 expired/cancelled/rejected
- ii. 12 NC Draft ERPs submitted

- 11 approved
- 1 rejected

- iii. 28 NC Proposed ERPs submitted
 - 17 approved
 - 2 at AEG/BPU for final approval
 - 9 under review

- C. Installations
 - i. EB: 101 Installation Reports received
 - 83 of which have been Approved for 2nd incentive
 - 1 rejected
 - Remaining under review/out on post-inspection

 - ii. NC: 5 As-Built ERPs submitted
 - 1 approved
 - 1 at AEG for final approval
 - Remainder under review/out on post-inspection

- B. Post-Retrofit Verification (EB) or Cx Reports (NC)
 - i. 24 Post-Retrofit reports received.
 - 12 approved.
 - Remaining under review.

 - ii. 5 CxReports received – part of the 2 As-Built submittals above.

2. General Announcements

- A. FY 2014 Program:
 - i. CHP/FC
 - July 1, 2013 release of new program has been delayed. All projects on hold until further notice.

Q: Is the new CHP program more or less the same as the old program from last year?

A: It is very similar except that it covers CHP/FC equipment of all sizes. Details can be found on our current approved filing 'TRC Filing June 2013' here:

<http://www.njcleanenergy.com/filings>

- ii. SBC Credit Program
 - Program rules, procedures, applications, etc. under development. Anticipated release in FY 2014.

- B. Future program administrator – BPU/Treasury awarded bid. No information yet on transition plan. Programs are proceeding as usual.

3. P4P Announcements

A. General

- i. TRCNET collaboration site: Number of issues have been experienced with users trying to upload content using Internet Explorer 10. Please be aware that this version is not yet compatible with TRCNET. Revert to IE 9 or contact TRC for assistance. Only IE will support TRCNET (do not use Chrome, Firefox, or Safari).
- ii. FYI: Website offers on-line training in various energy simulation tools and other related certifications. Also offers energy modeling consulting on building simulation. Fee involved, see website for details: <http://energy-models.com/training>

B. Form & Documents

i. **Utility Tool:**

- Utility bill summary spreadsheet v1.0 uploaded to partner portal.
- Used to calculate baseline and post retrofit energy use. Organizes, extrapolates, and totals energy usage from multiple common area electric and gas accounts, as well as sample 10% tenant electric and gas accounts (for direct metered multifamily projects).
- **Tool must be used on all Pay for Performance Existing Buildings projects.**

ii. Portfolio Manager Re-Release

- Sharing of projects has become slightly more convoluted. Please see attached ***“EnergyStar_ShareData.pdf”*** for instructions on how to share projects with TRC.
 - a. If you have shared with TRC before, then our name should already be on your contacts list when they go to share as “Solutions, TRC”.
 - b. If sharing with TRC for the first time, you will need to add us as a contact first by following STEP-1 and searching for username “TRCSOLUTIONS”.

C. Cooperative Marketing

- i. Email and announcement made on 8/7/13 of Coop funds available for Pay for Performance partners.
- ii. Application and instructions available on partner portal.
 - Pre-approval of design and medium required.

4. Reminders

A. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at www.linkedin.com

- B. Partner Portal: <http://www.njcleanenergy.com/p4p-portal-login> and the case sensitive password is: **tRP47px**

5. Q&A

- A. Forward all future questions and points you'd like to discuss to P4P@trcsolutions.com

Q: What is the co-op marketing budget?

A: There is no separate budget for the co-op marketing. It is deducted from respective program budgets (P4P, Direct Install, etc.)

Q: Where is the program filing located?

A: Current approved filing 'TRC Filing June 2013' here: <http://www.njcleanenergy.com/filings>

Q: Our project is currently in the 1 year evaluation period and we noticed some commissioning issues with one of the measures that is preventing us from seeing our full savings on the bills. What are our options?

A: The program permits a 6 month extension to the post-construction benchmarking period given reasonable issues or delays such as faulty equipment/meters, delays in getting utility bills, etc. You can file for an extension through TRC. Any extensions beyond this point must be requested through the Program Coordinator AEG at issues@njcleanenergy.com

Q: Will the LGEA reports be available on line soon?

A: The LGEA reports link on the Clean Energy website has been temporarily suspended due to some reports containing login information for Portfolio Manager. We are obtaining permissions from participants of that program and will make the link active again shortly. In the meantime, if you are looking for a specific report please email amiller@trcsolutions.com

Q: Has there been any move to try and standardize obtaining utility data direct from the utility?

A: The NJ BPU is aware that this would be very convenient and continuously work with the utilities to reach this goal. Unfortunately, all seven NJ utilities have different technical capabilities and desire to cooperate making this a long term goal of the program.

**Next Partner Conference Call will be
Wednesday, September 25th, 2013
10:00-11:00am (EST)**